

# Cambodia - Informal Survey 2012

**World Bank, Asian Development Bank**

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# Sampling

## Sampling Procedure

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Four levels of stratification were used in this country: sector, establishment size, location and formal status.

Sector stratification was designed in the following way: the universe was stratified into 5 sectors: (1) agroprocessing consisting of manufacture of food, beverages and tobacco, manufacture of wood and wood products and manufacture of rubber products (ISIC Rev. 4 codes 10-12 and 16), (2) manufacturing except agroprocessing (ISIC Rev. 4 group C except 10-12 and 16), (3) trade (ISIC Rev. 4 group G), (4) tourism (ISIC Rev. 4 group I and 79), and (5) other (ISIC Rev. 4 groups F and H and 62).

Size stratification was defined following the standardized definition for the rollout: small (5 to 19 employees), medium (20 to 99 employees), and large (more than 99 employees). For stratification purposes, the number of employees was defined on the basis of reported number of persons engaged daily in the last week as this was the only information available in the sampling frame.

Location stratification was defined in the five major urban economic centers: Phnom Penh, Siem Reap, Kampong Cham, Sihanouk Ville, and Battambang.

Stratification by formal status is done by distinguishing between firms that have the required registration with the Ministry of Commerce (formal firms) and those that lack the registration (informal firms).

The Establishment Listing 2009 (EL 2009), which was conducted during February-March 2009 by the National Institute of Statistics and the Ministry of Planning of Cambodia, was used as the sampling frame. The EL 2009 aimed at compiling basic statistics on establishments and constructing a comprehensive list of establishments. The establishment list was later used as a frame for the 2011 Economic Census.

The sample of firms that were interviewed for Cambodia Enterprise Survey 2007 was also used in the survey.

In order to have a sufficient number of firms outside Phnom Penh in the sample, firms in Battambang, Siem Reap, Kampong Cham, Sihanouk Ville were oversampled proportionally in each stratum defined by sector, size, and formality, such that the total number of sampled firms from Battambang, Siem Reap, Kampong Cham, Sihanouk Ville was approximately 50% in each of the strata (less if not enough firms outside Phnom Penh are available).

## Response Rate

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Survey non-response was addressed by maximizing efforts to contact establishments that were initially selected for interview. Attempts were made to contact the establishment for interview at different times/days of the week before a replacement establishment (within the same stratum) was selected for interview. Survey non-response did occur but substitutions were made in order to potentially achieve strata-specific quota.

The number of contacted establishments per realized interview was 2.56. This number is the result of two factors: explicit refusals to participate in the survey, as reflected by the rate of rejection (which includes rejections of the screener and the main survey) as well as difficulties to locate firms and changes in sector activity. The number of refusals per contact actually made was 0.32.

# Questionnaires

## Overview

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The questionnaire included most questions from the traditional Enterprise Survey Core Module. But there were some differences.

First, the survey collected more detailed information on some elements of the investment climate, such as firm registration (question 113), interest in the stock market (questions 102-106), and assessment of different investment locations (questions 107-108).

Second, detailed questions on revenues from supplying products/services and trade and the costs of inputs were asked (questions 132-135). It was found that some firms had difficulty providing this information for the whole year, but they were able to provide this information for subperiods. Also given poor bookkeeping in a lot of Cambodia businesses, firms were asked for the revenues and raw material costs for their main three products and other (remaining) products rather than for the total revenues and raw materials directly.

Third, detailed questions were asked on investment in and replacement values of machinery and equipment (questions 138 and 140). Firms were asked to provide information on components rather than total values, as firms had otherwise even more difficulty answering this question.

## Data Collection

### Data Collection Dates

Start	End	Cycle
2012-02	2013-02	N/A

### Data Collection Mode

Face-to-face [f2f]

#### DATA COLLECTION NOTES

The Enterprise Surveys are usually implemented following a two-stage procedure. In the first stage a screener questionnaire was applied over the phone to determine whether the firm was currently active, the sector of activity, and to make appointments. In the second stage, a face-to-face interview took place with the Manager/Owner/Director of each establishment using the full questionnaire.

### Data Collectors

Name	Abbreviation	Affiliation
Indochina Research Ltd.		

# Data Processing

No content available

# Data Appraisal

No content available

# File Description



# Variable List

## cambodia\_informal\_2013\_full\_data

Content	
Cases	303
Variable(s)	578
Structure	Type: Keys: ()
Version	
Producer	
Missing Data	

## Variables

ID	Name	Label	Type	Format	Question
V1	idstd	WEB STD FIRMID	discrete	numeric	
V2	id_6	Establishment identifier	discrete	numeric	
V3	panel	Firm is panel firm	discrete	numeric	
V4	location_frame	Sampling location	discrete	numeric	
V5	sector_frame	Sampling sector	discrete	numeric	
V6	size_frame	Sampling size	discrete	numeric	
V7	location	Location	discrete	numeric	
V8	sector	sector of firm activity	discrete	numeric	
V9	size	size of firm	discrete	numeric	
V10	formal		discrete	numeric	
V11	strata	Sampling strata	contin	numeric	
V12	date	date of interview	discrete	character	
V13	w	sampling weight	contin	numeric	
V14	a5		discrete	numeric	
V15	q1_5	q1_5. when did your firm begin operations in this country (year)?	contin	numeric	When did your firm begin operations in this country (year)?
V16	q2_6	q2_6. how many full-time employees did the establishment employ when it started	discrete	numeric	How many full-time employees did the establishment employ when it started its operations? Firm registration (MOC)
V17	q3a_7	q3a_7. does the firm currently have any of the following registrations?_ firm re	discrete	numeric	3a. Does the firm currently have any of the following registrations? Firm registration (MOC)
V18	q3a_8	q3a_8. does the firm currently have any of the following registrations?_ tax reg	discrete	numeric	3a. Does the firm currently have any of the following registrations? Tax registration (MOF)
V19	q3a_9	q3a_9. does the firm currently have any of the following registrations?_ vat reg	discrete	numeric	3a. Does the firm currently have any of the following registrations? VAT registration
V20	q3a_10	q3a_10. does the firm currently have any of the following registrations?_ labor	discrete	numeric	3a. Does the firm currently have any of the following registrations? Labor department Registration
V21	q3a_11	q3a_11. does the firm currently have any of the following registrations?_ regist	discrete	numeric	3a. Does the firm currently have any of the following registrations? Registration certificate from the provincial

ID	Name	Label	Type	Format	Question
V22	q3a_12	q3a_12. does the firm currently have any of the following registrations?_municipi	discrete	numeric	3a. Does the firm currently have any of the following registrations? Municipal commerce division
V23	q3a_13	q3a_13. does the firm currently have any of the following registrations?_cdc (i	discrete	numeric	3a. Does the firm currently have any of the following registrations? CDC (if applicable)
V24	q3a_14a	q3a_14a. does the firm currently have any of the following registrations?_speci	discrete	numeric	3a. Does the firm currently have any of the following registrations?
V25	q3a_14	q3a_14. does the firm currently have any of the following registrations?_other	discrete	numeric	3a. Does the firm currently have any of the following registrations? Other (specify)
V26	q3b_15	q3b_15. when did the firm get this registration the first time (year)?_firm reg	discrete	numeric	3b. When did the firm get this registration the first time (year)? Firm registration (MOC)
V27	q3b_16	q3b_16. when did the firm get this registration the first time (year)?_tax regi	discrete	numeric	3b When did the firm get this registration the first time (year)? Tax registration (MOF)
V28	q3b_17	q3b_17. when did the firm get this registration the first time (year)?_vat regi	discrete	numeric	3b When did the firm get this registration the first time (year)? VAT registration
V29	q3b_18	q3b_18. when did the firm get this registration the first time (year)?_labor de	discrete	numeric	3b When did the firm get this registration the first time (year)? Labor department Registration
V30	q3b_19	q3b_19. when did the firm get this registration the first time (year)?_registra	discrete	numeric	3b When did the firm get this registration the first time (year)? Registration certificate from the provincial
V31	q3b_20	q3b_20. when did the firm get this registration the first time (year)?_municipa	discrete	numeric	3b When did the firm get this registration the first time (year)? Municipal commerce division
V32	q3b_21	q3b_21. when did the firm get this registration the first time (year)?_cdc (if	discrete	numeric	3b When did the firm get this registration the first time (year)? CDC (if applicable)
V33	q3b_22	q3b_22. when did the firm get this registration the first time (year)?_other (s	discrete	numeric	3b When did the firm get this registration the first time (year)? Other (specify)
V34	q4_23	q4_23. what is the current legal status of your firm?	discrete	numeric	What is the current legal status of your firm?
V35	q5_24	q5_24. what percentage of your firm is owned by private sector:_domestic	contin	numeric	What percentage of your firm is owned by Private Sector: Domestic
V36	q5_25	q5_25. what percentage of your firm is owned by private sector:_foreign	contin	numeric	What percentage of your firm is owned by Private Sector: Foreign
V37	q5_26	q5_26. what percentage of your firm is owned by government state	discrete	numeric	What percentage of your firm is owned by
V38	q5_27	q5_27. what percentage of your firm is owned by other	discrete	numeric	What percentage of your firm is owned by
V39	q6_28	q6_28. if fully or partly foreign owned, in which country is the foreign company	discrete	numeric	If fully or partly foreign owned, in which country is the foreign company based?
V40	q7_29	q7_29. what percentage of your firm is owned by the largest shareholder or owner	contin	numeric	What percentage of your firm is owned by the largest shareholder or owner?
V41	q8a_30	q8a_30. what are your 2 main product line(s)?	discrete	numeric	What are your 2 main product line(s)?
V42	q8a_31	q8a_31. what are your 2 main product line(s)?	discrete	numeric	What are your 2 main product line(s)?

ID	Name	Label	Type	Format	Question
V43	q9_32	q9_32. does this establishment have an internationally-recognized quality certif	discrete	numeric	Does this establishment have an internationally-recognized quality certification?
V44	q10_5	q10_5. is this establishment part of a larger firm?_ screener	discrete	numeric	Is this establishment part of a larger firm?
V45	q10_6	q10_6. is this establishment part of a larger firm?_ field	discrete	numeric	Is this establishment part of a larger firm?
V46	q11a_7	q11a_7. what is the number of establishments that form the firm	discrete	numeric	What is the number of establishments that form the firm?
V47	q11b_8	q11b_8. where are the headquarters of the firm located?_ screener	discrete	numeric	Where are the headquarters of the firm located?
V48	q11b_9	q11b_9. where are the headquarters of the firm located?_ field	discrete	numeric	Where are the headquarters of the firm located?
V49	q11c_10	q11c_10. what kind of establishment is this?_ screener	discrete	numeric	What kind of establishment is this?
V50	q11c_11	q11c_11. what kind of establishment is this?_ field	discrete	numeric	What kind of establishment is this?
V51	q12_12	q12_12. are the financial statements of the hq prepared independently from the r	discrete	numeric	Are the financial statements of the HQ prepared independently from the rest of the establishments?
V52	q13_13	q13_13. are the financial statements of this establishment prepared separately f	discrete	numeric	Are the financial statements of this establishment prepared separately from HQ's statements?
V53	q14_14	q14_14. are the financial statements of this establishment independent from othe	discrete	numeric	Are the financial statements of this establishment independent from other establishments of the same firm?
V54	q15_5	q15_5. what was this establishment's average capacity utilization in 2011?	contin	numeric	What was this establishment's average capacity utilization in 2011? (Capacity utilization is the amount of output actually produced relative to the maximum amount that could be produced with your existing machinery and equipment and regular shifts)
V55	q16_6	q16_6. does this establishment at present use technology licensed from a foreign	discrete	numeric	Does this establishment at present use technology licensed from a foreign-owned company, excluding office software?
V56	q17_7	q17_7. in fiscal year 2011, how many hours per week did this establishment norma	discrete	numeric	In fiscal year 2011, how many hours per week did this establishment normally operate?
V57	q18_8	q18_8. in the last three years, has this establishment introduced new products o	discrete	numeric	In the last three years, has this establishment introduced new products or services?
V58	q19_9	q19_9. was the new product or service also new for the establishment's main mark	discrete	numeric	Was the new product or service also new for the establishment's main market?
V59	q20_10	q20_10. in the last three years, has this establishment introduced any new or si	discrete	numeric	In the last three years, has this establishment introduced any new or significantly improved methods of manufacturing products or offering services?
V60	q21_11	q21_11. during the last three years, has this establishment introduced any new o	discrete	numeric	During the last three years, has this establishment introduced any new or significantly improved logistical or business support processes?
V61	q22_12	q22_12. during the last three years, has this establishment introduced any new o	discrete	numeric	During the last three years, has this establishment introduced any new or significantly improved organizational structures or management practices?

ID	Name	Label	Type	Format	Question
V62	q23_13	q23_13. during the last three years, has this establishment introduced new or si	discrete	numeric	During the last three years, has this establishment introduced new or significantly improved marketing methods?
V63	q24_14	q24_14. during the last three years, did this establishment invest on formal res	discrete	numeric	During the last three years, did this establishment spend on formal research and development activities, either in-house or contracted with other companies?
V64	q25_15	q25_15. during the last three years, did this establishment give employees some	discrete	numeric	During the last three years, did this establishment give employees some time to develop or try out a new approach or new idea about products or services, business process, firm management, or marketing?
V65	q26_16	q26_16. what is your prospect for investment for the next 3 years (land, equipme	discrete	numeric	What is your prospect for investment for the next 3 years (land, equipment, bulidings....)?
V66	q27_5	q27_5. in 2011, within your main product line, how many competitors do you have	discrete	numeric	In 2011, within your main product line, how many competitors do you have in the domestic market that are: Domestic private firms
V67	q27_6	q27_6. in 2011, within your main product line, how many competitors do you have	discrete	numeric	In 2011, within your main product line, how many competitors do you have in the domestic market that are: Cambodian State Owned firms
V68	q27_7	q27_7. in 2011, within your main product line, how many competitors do you have	discrete	numeric	In 2011, within your main product line, how many competitors do you have in the domestic market that are: Foreign owned firms
V69	q27_8	q27_8. in 2011, within your main product line, how many competitors do you have	discrete	numeric	In 2011, within your main product line, how many competitors do you have in the domestic market that are: NGOs
V70	q27_9a	q27_9a. in 2011, within your main product line, how many competitors do you have	discrete	numeric	In 2011, within your main product line, how many competitors do you have in the domestic market that are: Other
V71	q27_9	q27_9. in 2011, within your main product line, how many competitors do you have	discrete	numeric	In 2011, within your main product line, how many competitors do you have in the domestic market that are: Other
V72	q28_10	q28_10. please tell us on a 5 point scale how problematic for your firm are the	discrete	numeric	Please tell us on a 5 point scale how problematic for your firm are the following practices of your competitors They avoid sales tax, VAT or others taxes
V73	q28_11	q28_11. please tell us on a 5 point scale how problematic for your firm are the	discrete	numeric	Please tell us on a 5 point scale how problematic for your firm are the following practices of your competitors They do not pay duties or observe trade regulations
V74	q28_12	q28_12. please tell us on a 5 point scale how problematic for your firm are the	discrete	numeric	Please tell us on a 5 point scale how problematic for your firm are the following practices of your competitors They avoid labor taxes/regulations
V75	q28_13	q28_13. please tell us on a 5 point scale how problematic for your firm are the	discrete	numeric	Please tell us on a 5 point scale how problematic for your firm are the following practices of your competitors They violate my copyrights, patents or trademarks
V76	q28_14	q28_14. please tell us on a 5 point scale how problematic for your firm are the	discrete	numeric	Please tell us on a 5 point scale how problematic for your firm are the following practices of your competitors They receive subsidies (including the toleration of tax arrears) from national/local gov
V77	q28_15	q28_15. please tell us on a 5 point scale how problematic for your firm are the	discrete	numeric	Please tell us on a 5 point scale how problematic for your firm are the following practices of your competitors They have favored access to credit, infrastructure services or customers

ID	Name	Label	Type	Format	Question
V78	q28_16	q28_16. please tell us on a 5 point scale how problematic for your firm are the	discrete	numeric	Please tell us on a 5 point scale how problematic for your firm are the following practices of your competitors They conspire to limit my access to markets or suppliers
V79	q29_17	q29_17. if you were to raise your prices of your main product line or main line	discrete	numeric	Now I would like to ask you a hypothetical question. If you were to raise your prices of your main product line or main line of services 10% above their current level in the domestic market (after allowing for any inflation), which of the following would best describe the result assuming that your competitors maintained their current prices?
V80	q30_5	q30_5. over fiscal year 2011, did this establishment experience power outages?	discrete	numeric	Over fiscal year 2011, did this establishment experience power outages?
V81	q31_6	q31_6. in a typical month, over fiscal year 2011, how many power outages did thi	discrete	numeric	In a typical month, over fiscal year 2011, how many power outages did this establishment experience?
V82	q32_7	q32_7. how long did these power outages last on average?	discrete	numeric	How long did these power outages last on average?
V83	q33_8	q33_8. please estimate the losses that resulted from power outages as a percenta	discrete	numeric	Please estimate the losses that resulted from power outages as a percentage of total annual sales.
V84	q34a_9	q34a_9. what is the average cost of a kilowatt-hour (kwh) of electricity from th	discrete	numeric	What is the average cost of a kilowatt-hour (Kwh) of electricity from the power line?
V85	q34b_10	q34b_10. is it a public or private grid?	discrete	numeric	Is it a public or private grid?
V86	q34c_11	q34c_11. does your establishment own or share a generator?	discrete	numeric	Does your establishment own or share a generator?
V87	q34d_12	q34d_12. what % of your electricity comes from your own or a shared generator?	contin	numeric	What % of your electricity comes from your own or a shared generator?
V88	q35_13	q35_13. over fiscal year 2011, did this establishment experience insufficient wa	discrete	numeric	Over fiscal year 2011, did this establishment experience insufficient water supply for production?
V89	q36_14	q36_14. in a typical month, over fiscal year 2011, how many incidents of insuffi	discrete	numeric	In a typical month, over fiscal year 2011, how many incidents of insufficient water supply did this establishment experience?
V90	q37_15	q37_15. how long did these incidents of insufficient water supply last on averag	discrete	numeric	How long did these incidents of insufficient water supply last on average?
V91	q38_16	q38_16. does your establishment use a mobile phone for business?	discrete	numeric	Does your establishment use a mobile phone for business?
V92	q39_17	q39_17. what % of your workforce regularly uses a computer in their jobs?	contin	numeric	What % of your workforce regularly uses a computer in their jobs?
V93	q40a_18	q40a_18. does your establishment uses e-mail in its interactions with clients an	discrete	numeric	Does your establishment uses e-mail in its interactions with clients and suppliers?
V94	q40b_19	q40b_19. does your establishment uses a website in its interactions with clients	discrete	numeric	Does your establishment uses a website in its interactions with clients and suppliers?
V95	q41a_5	q41a_5. how much did you spend on..... in 2011?	discrete	numeric	How much did you spend on..... in 2011? Security (equipment, personnel, professional services...)
V96	q41b_6	q41b_6. protection payments (e.g. to organized crime or police to prevent violen	discrete	numeric	How much did you spend on..... in 2011? Protection payments (e.g. to organized crime or police to prevent violence)?

ID	Name	Label	Type	Format	Question
V97	q42a_7	q42a_7. please estimate the losses of theft, robbery, vandalism or arson against	discrete	numeric	Please estimate the losses of theft, robbery, vandalism or arson against your establishment in 2011?
V98	q42b_8	q42b_8. what share of the incidents did you report to the police?	discrete	numeric	What share of the incidents did you report to the police?
V99	q42c_9	q42c_9. of these reported incidents, what share were solved?	discrete	numeric	Of these reported incidents, what share were solved?
V100	q43a_5	q43a_5. to what degree do you agree with this statement nowadays? "i am confide	discrete	numeric	To what degree do you agree with this statement nowadays? "I am confident that the judicial system will enforce my contractual and property rights in business disputes".
V101	q44_6	q44_6. in general, in resolving business disputes, do you believe your country's	discrete	numeric	In general, in resolving business disputes, do you believe your country's court system to be: Fair and Impartial
V102	q44_7	q44_7. in general, in resolving business disputes, do you believe your country's	discrete	numeric	In general, in resolving business disputes, do you believe your country's court system to be: Quick
V103	q44_8	q44_8. in general, in resolving business disputes, do you believe your country's	discrete	numeric	In general, in resolving business disputes, do you believe your country's court system to be: Affordable
V104	q44_9	q44_9. in general, in resolving business disputes, do you believe your country's	discrete	numeric	In general, in resolving business disputes, do you believe your country's court system to be: Decisions Enforced
V105	q45a_10	q45a_10. what % of your sales to private customers involve overdue payments?	contin	numeric	What % of your sales to private customers involve overdue payments?
V106	q46_5	q46_5. how would you rate the efficiency of government in delivering services (e	discrete	numeric	How would you rate the efficiency of government in delivering services (e.g public utilities, public transportation, security, education & health etc) on a 6 points scale where 1 is very inefficient and 6 very efficient?
V107	q47_6	q47_6. in general, changes in policies, laws and regulations that materially aff	discrete	numeric	In general, changes in policies, laws and regulations that materially affect my business are:
V108	q48_7	q48_7. in general, government officials nterpretations of regulations affecting	discrete	numeric	'In general, government officials nterpretations of regulations affecting my establishment are consistent.'" To what extent do you agree with this statement currently?
V109	q49_8	q49_8. are the following administrative procedures and regulations an obstable f	discrete	numeric	Are the following administrative procedures and regulations an obstable for your firm's operations and growth? Please evaluate the severity of the obstacle. Registering a new enterprise
V110	q49_9	q49_9. are the following administrative procedures and regulations an obstable f	discrete	numeric	Are the following administrative procedures and regulations an obstable for your firm's operations and growth? Please evaluate the severity of the obstacle. Business/sectoral licensing
V111	q49_10	q49_10. are the following administrative procedures and regulations an obstable	discrete	numeric	Are the following administrative procedures and regulations an obstable for your firm's operations and growth? Please evaluate the severity of the obstacle. Tax administration
V112	q49_11	q49_11. are the following administrative procedures and regulations an obstable	discrete	numeric	Are the following administrative procedures and regulations an obstable for your firm's operations and growth? Please evaluate the severity of the obstacle. Standards and certification

ID	Name	Label	Type	Format	Question
V113	q49_12	q49_12. are the following administrative procedures and regulations an obstacle	discrete	numeric	Are the following administrative procedures and regulations an obstacle for your firm's operations and growth? Please evaluate the severity of the obstacle. Labor regulations
V114	q49_13	q49_13. are the following administrative procedures and regulations an obstacle	discrete	numeric	Are the following administrative procedures and regulations an obstacle for your firm's operations and growth? Please evaluate the severity of the obstacle. Environmental regulations
V115	q49_14	q49_14. are the following administrative procedures and regulations an obstacle	discrete	numeric	Are the following administrative procedures and regulations an obstacle for your firm's operations and growth? Please evaluate the severity of the obstacle. Fire/Safety and sanitary regulations
V116	q49_15	q49_15. are the following administrative procedures and regulations an obstacle	discrete	numeric	Are the following administrative procedures and regulations an obstacle for your firm's operations and growth? Please evaluate the severity of the obstacle. Customs regulations
V117	q49_16	q49_16. are the following administrative procedures and regulations an obstacle	discrete	numeric	Are the following administrative procedures and regulations an obstacle for your firm's operations and growth? Please evaluate the severity of the obstacle. Price regulations
V118	q49_17	q49_17. are the following administrative procedures and regulations an obstacle	discrete	numeric	Are the following administrative procedures and regulations an obstacle for your firm's operations and growth? Please evaluate the severity of the obstacle. Procedures to get access to land and premises
V119	q49_18	q49_18. are the following administrative procedures and regulations an obstacle	discrete	numeric	Are the following administrative procedures and regulations an obstacle for your firm's operations and growth? Please evaluate the severity of the obstacle. Business inspections (of all types)
V120	q50_19	q50_19. how many total registrations, licenses (labor, etc.), and permits does y	discrete	numeric	How many total registrations, licenses (environmental, labor, wood processing, construction, etc.), and permits does your firm presently need to operate (count all the licenses, permits, stamps, etc. issued by different agencies, even if they deal with the same type of activity)?
V121	q51_5	q51_5. of the land occupied by this establishment, what percent is_ owned by thi	discrete	numeric	Of the land occupied by this establishment, what percent is: Owned by this establishment
V122	q51_6	q51_6. of the land occupied by this establishment, what percent is_ rented or le	discrete	numeric	Of the land occupied by this establishment, what percent is: Rented or leased by this establishment
V123	q51_7a	q51_7a. of the land occupied by this establishment, what percent is_ specify	discrete	numeric	Of the land occupied by this establishment, what percent is: Other
V124	q51_7	q51_7. of the land occupied by this establishment, what percent is_ other	discrete	numeric	Of the land occupied by this establishment, what percent is: Other
V125	q52_8	q52_8. over the last two years, did this establishment submit an application to	discrete	numeric	Over the last two years, did this establishment submit an application to obtain a construction-related permit?
V126	q53_9	q53_9. in reference to that application for a construction-related permit, appro	discrete	numeric	In reference to that application for a construction-related permit, approximately how many days did it take to obtain it, from the day of the application to the day the permit was granted?
V127	q54_10	q54_10. in reference to that application for a construction-related permit, was	discrete	numeric	In reference to that application for a construction-related permit, was an informal gift or payment expected or requested?



ID	Name	Label	Type	Format	Question
V128	q55_5	q55_5. over the last two years, did this establishment submit an application to	discrete	numeric	Over the last two years, did this establishment submit an application to obtain an electrical connection?
V129	q56_6	q56_6. in reference to that application for an electrical connection, approximat	discrete	numeric	In reference to that application for an electrical connection, approximately how many days did it take to obtain it from the day of the application to the day the service was received?
V130	q57_7	q57_7. in reference to that application for an electrical connection, was an inf	discrete	numeric	In reference to that application for an electrical connection, was an informal gift or payment expected or requested?
V131	q58_8	q58_8. over the last two years, did this establishment submit an application to	discrete	numeric	Over the last two years, did this establishment submit an application to obtain a water connection?
V132	q59_9	q59_9. in reference to that application for a water connection, approximately ho	discrete	numeric	In reference to that application for a water connection, approximately how many days did it take to obtain it, from the day of the application to the day the service was received?
V133	q60_10	q60_10. in reference to that application for a water connection, was an informal	discrete	numeric	In reference to that application for a water connection, was an informal gift or payment expected or requested?
V134	q61_11	q61_11. in a typical week, what % of senior management's time is spent in dealin	contin	numeric	In a typical week, what % of senior management's time is spent in dealing with requirements imposed by government regulations and/or SEZ regulations (e.g. taxes, customs, labor regulations, licensing and registration) including dealings with officials, completing forms?
V135	q62_12	q62_12. have you ever decided not to make a major investment because of problems	discrete	numeric	Have you ever decided not to make a major investment because of problems related to complying with government regulations?
V136	q63_13	q63_13. could you please specify which of the following two options better descr	discrete	numeric	Could you please specify which of the following two options better describes the nature of your problems complying with government regulations?
V137	q64_14	q64_14. please evaluate the following public agencies or services for their over	discrete	numeric	Please evaluate the following public agencies or services for their overall honesty/integrity on a 6 points scale State Tax administration
V138	q64_15	q64_15. please evaluate the following public agencies or services for their over	discrete	numeric	Please evaluate the following public agencies or services for their overall honesty/integrity on a 6 points scale Customs Service/Agency
V139	q64_16	q64_16. please evaluate the following public agencies or services for their over	discrete	numeric	Please evaluate the following public agencies or services for their overall honesty/integrity on a 6 points scale Port Authority of Sihanoukville
V140	q64_17	q64_17. please evaluate the following public agencies or services for their over	discrete	numeric	Please evaluate the following public agencies or services for their overall honesty/integrity on a 6 points scale Phnom Penh Airport
V141	q64_18	q64_18. please evaluate the following public agencies or services for their over	discrete	numeric	Please evaluate the following public agencies or services for their overall honesty/integrity on a 6 points scale CamControl
V142	q64_19	q64_19. please evaluate the following public agencies or services for their over	discrete	numeric	Please evaluate the following public agencies or services for their overall honesty/integrity on a 6 points scale Pre-Shipment Inspection Service
V143	q64_20	q64_20. please evaluate the following public agencies or services for their over	discrete	numeric	Please evaluate the following public agencies or services for their overall honesty/integrity on a 6 points scale Roads Department / Public Works

ID	Name	Label	Type	Format	Question
V144	q64_21	q64_21. please evaluate the following public agencies or services for their over	discrete	numeric	Please evaluate the following public agencies or services for their overall honesty/integrity on a 6 points scale Post Office
V145	q64_22	q64_22. please evaluate the following public agencies or services for their over	discrete	numeric	Please evaluate the following public agencies or services for their overall honesty/integrity on a 6 points scale The Telephone Service/Agency
V146	q64_23	q64_23. please evaluate the following public agencies or services for their over	discrete	numeric	Please evaluate the following public agencies or services for their overall honesty/integrity on a 6 points scale The Electric Power Company/Agency
V147	q64_24	q64_24. please evaluate the following public agencies or services for their over	discrete	numeric	Please evaluate the following public agencies or services for their overall honesty/integrity on a 6 points scale The Water/Sewage Service/Agency
V148	q64_25	q64_25. please evaluate the following public agencies or services for their over	discrete	numeric	Please evaluate the following public agencies or services for their overall honesty/integrity on a 6 points scale The Police
V149	q64_26	q64_26. please evaluate the following public agencies or services for their over	discrete	numeric	Please evaluate the following public agencies or services for their overall honesty/integrity on a 6 points scale The armed forces/military
V150	q64_27	q64_27. please evaluate the following public agencies or services for their over	discrete	numeric	Please evaluate the following public agencies or services for their overall honesty/integrity on a 6 points scale Public Health Care Service/Hospitals
V151	q64_28	q64_28. please evaluate the following public agencies or services for their over	discrete	numeric	Please evaluate the following public agencies or services for their overall honesty/integrity on a 6 points scale Education services/Schools
V152	q64_29	q64_29. please evaluate the following public agencies or services for their over	discrete	numeric	Please evaluate the following public agencies or services for their overall honesty/integrity on a 6 points scale Central Government leadership
V153	q64_30	q64_30. please evaluate the following public agencies or services for their over	discrete	numeric	Please evaluate the following public agencies or services for their overall honesty/integrity on a 6 points scale The National Assembly
V154	q64_31	q64_31. please evaluate the following public agencies or services for their over	discrete	numeric	Please evaluate the following public agencies or services for their overall honesty/integrity on a 6 points scale The judiciary/courts
V155	q64_32	q64_32. please evaluate the following public agencies or services for their over	discrete	numeric	Please evaluate the following public agencies or services for their overall honesty/integrity on a 6 points scale Export Promotion Dept, MOC
V156	q64_33	q64_33. please evaluate the following public agencies or services for their over	discrete	numeric	Please evaluate the following public agencies or services for their overall honesty/integrity on a 6 points scale Council for Development (CDC)
V157	q65_34	q65_34. do you have adequate information from the government on_ import regulati	discrete	numeric	Do you have adequate information from the government on: import regulations
V158	q65_35	q65_35. do you have adequate information from the government on_ import fees	discrete	numeric	Do you have adequate information from the government on: import fees
V159	q65_36	q65_36. do you have adequate information from the government on_ export regulati	discrete	numeric	Do you have adequate information from the government on: export regulations
V160	q65_37	q65_37. do you have adequate information from the government on_ export fees	discrete	numeric	Do you have adequate information from the government on: Export fees

ID	Name	Label	Type	Format	Question
V161	q65_38	q65_38. do you have adequate information from the government on_ all taxes	discrete	numeric	Do you have adequate information from the government on: all taxes
V162	q65_39	q65_39. do you have adequate information from the government on_ labor reg.	discrete	numeric	Do you have adequate information from the government on: labor reg.
V163	q65_40	q65_40. do you have adequate information from the government on_ environmental r	discrete	numeric	Do you have adequate information from the government on: Environmental reg.
V164	q65_41	q65_41. do you have adequate information from the government on_ registration pr	discrete	numeric	Do you have adequate information from the government on: Registration processes
V165	q66_42	q66_42. we have heard that some establishments are sometimes required to make gi	discrete	numeric	We have heard that some establishments are sometimes required to make gifts or informal payments to public officials to "get things done" with regard to customs, taxes, licenses, regulations, services etc... Would you say this is true:
V166	q67_43	q67_43. on average, what % of annual sales value would such informal expenses co	discrete	numeric	On average, what % of annual sales value would such informal expenses cost to a typical firm like yours?
V167	q68_44	q68_44. recognizing the difficulties many enterprises face in fully complying wi	discrete	numeric	Recognizing the difficulties many enterprises face in fully complying with taxes and regulations, what % of total sales would you estimate the typical establishment in your area of activity reports for tax purposes?
V168	q69_45	q69_45. over the last year, was this establishment visited or inspected by tax o	discrete	numeric	Over the last year, was this establishment visited or inspected by tax officials?
V169	q70_46	q70_46. over the last year, how many times was this establishment either inspect	discrete	numeric	Over the last year, how many times was this establishment either inspected by tax officials or required to meet with them?
V170	q71_47	q71_47. in any of these inspections or meetings was a gift or informal payment e	discrete	numeric	In any of these inspections or meetings was a gift or informal payment expected or requested?
V171	q72_48	q72_48. when establishments in your industry do business with the government, ho	discrete	numeric	When establishments in your industry do business with the government, how much of the contract value is typically expected in gifts or informal payments to secure the contract?
V172	q73_49	q73_49. now i would like you to think about national laws and regulations enacte	discrete	numeric	Now I would like you to think about national laws and regulations enacted in 2011 and 2010 that have substantial impact on your business. Did your firm seek to lobby government or otherwise influence the content of laws or regulations affecting it?
V173	q74_50	q74_50. how much influence do you think the following groups actually had on rec	discrete	numeric	How much influence do you think the following groups actually had on recently enacted national laws and regulations that have a substantial impact on your business? Your firm
V174	q74_51	q74_51. how much influence do you think the following groups actually had on rec	discrete	numeric	How much influence do you think the following groups actually had on recently enacted national laws and regulations that have a substantial impact on your business? Other Domestic firms
V175	q74_52	q74_52. how much influence do you think the following groups actually had on rec	discrete	numeric	How much influence do you think the following groups actually had on recently enacted national laws and regulations that have a substantial impact on your business? Dominant firms or conglomerates in key sectors of the economy

ID	Name	Label	Type	Format	Question
V176	q74_53	q74_53. how much influence do you think the following groups actually had on rec	discrete	numeric	How much influence do you think the following groups actually had on recently enacted national laws and regulations that have a substantial impact on your business? Individuals or firms with close personal ties to political leaders
V177	q74_54	q74_54. how much influence do you think the following groups actually had on rec	discrete	numeric	How much influence do you think the following groups actually had on recently enacted national laws and regulations that have a substantial impact on your business? Foreign firms
V178	q74_55	q74_55. how much influence do you think the following groups actually had on rec	discrete	numeric	How much influence do you think the following groups actually had on recently enacted national laws and regulations that have a substantial impact on your business? Business associations
V179	q74_56	q74_56. how much influence do you think the following groups actually had on rec	discrete	numeric	How much influence do you think the following groups actually had on recently enacted national laws and regulations that have a substantial impact on your business? Labor unions
V180	q74_57	q74_57. how much influence do you think the following groups actually had on rec	discrete	numeric	How much influence do you think the following groups actually had on recently enacted national laws and regulations that have a substantial impact on your business? Organized crime
V181	q74_58	q74_58. how much influence do you think the following groups actually had on rec	discrete	numeric	How much influence do you think the following groups actually had on recently enacted national laws and regulations that have a substantial impact on your business? Regional or local government
V182	q74_59	q74_59. how much influence do you think the following groups actually had on rec	discrete	numeric	How much influence do you think the following groups actually had on recently enacted national laws and regulations that have a substantial impact on your business? Military
V183	q74_60	q74_60. how much influence do you think the following groups actually had on rec	discrete	numeric	How much influence do you think the following groups actually had on recently enacted national laws and regulations that have a substantial impact on your business? International development agencies or foreign governments
V184	q75_5	q75_5. what % of your establishment's sales are_ sold domestically	contin	numeric	What % of your establishment's sales are Sold domestically
V185	q75_6	q75_6. what % of your establishment's sales are_ exported directly	contin	numeric	What % of your establishment's sales are Exported directly
V186	q75_7	q75_7. what % of your establishment's sales are_ exported indirectly (through di	contin	numeric	What % of your establishment's sales are Exported indirectly (through distributor)
V187	q76_8	q76_8. in fiscal year 2011, what percentage, as a proportion of the value of tot	discrete	numeric	In fiscal year 2011, what percentage, as a proportion of the value of total annual purchases of material inputs or services were purchased on credit?
V188	q77_9	q77_9. what % of your establishment's sales are sold on credit (i.e. full paymen	contin	numeric	What % of your establishment's sale are sold on credit (i.e. full payment is not due at the time of delivery)?
V189	q78_10	q78_10. for your two main products, please indicate the annual value of sales, t	discrete	numeric	For your two main products, please indicate the annual value of sales, the % that has been exported and the main destination market. Product 1 Code

ID	Name	Label	Type	Format	Question
V190	q78_11	q78_11. for your two main products, please indicate the annual value of sales, t	discrete	numeric	For your two main products, please indicate the annual value of sales, the % that has been exported and the main destination market. Product 1 Value of sales (annual)
V191	q78_12	q78_12. for your two main products, please indicate the annual value of sales, t	discrete	numeric	For your two main products, please indicate the annual value of sales, the % that has been exported and the main destination market. Product 1 % exported if applicable
V192	q78_13	q78_13. for your two main products, please indicate the annual value of sales, t	discrete	numeric	For your two main products, please indicate the annual value of sales, the % that has been exported and the main destination market. Product 1 Main destination (domestic or international)
V193	q78_14	q78_14. for your two main products, please indicate the annual value of sales, t	discrete	numeric	For your two main products, please indicate the annual value of sales, the % that has been exported and the main destination market. Product 2 Code
V194	q78_15	q78_15. for your two main products, please indicate the annual value of sales, t	discrete	numeric	For your two main products, please indicate the annual value of sales, the % that has been exported and the main destination market. Product 2 Value of sales (annual)
V195	q78_16	q78_16. for your two main products, please indicate the annual value of sales, t	contin	numeric	For your two main products, please indicate the annual value of sales, the % that has been exported and the main destination market. Product 2 % exported if applicable
V196	q78_17	q78_17. for your two main products, please indicate the annual value of sales, t	discrete	numeric	For your two main products, please indicate the annual value of sales, the % that has been exported and the main destination market. Product 2 Main destination (domestic or international)
V197	q79_18	q79_18. in which year did your establishment first start to export (directly or	discrete	numeric	In which year did your establishment first start to export (directly or indirectly)?
V198	q80_19	q80_19. in general, are each of the following a reason for exporting?_ there is	discrete	numeric	In general, are each of the following a reason for exporting? There is little or no domestic demand for this establishment's products
V199	q80_20	q80_20. in general, are each of the following a reason for exporting?_ there is	discrete	numeric	In general, are each of the following a reason for exporting? There is significant foreign demand for goods produced by this establishment
V200	q80_21	q80_21. in general, are each of the following a reason for exporting?_ there are	discrete	numeric	In general, are each of the following a reason for exporting? There are favorable government incentives when exporting
V201	q80_22	q80_22. in general, are each of the following a reason for exporting?_ exporting	discrete	numeric	In general, are each of the following a reason for exporting? Exporting occurs due to an existing relationship between a parent firm and subsidiary
V202	q80_23a	q80_23a. in general, are each of the following a reason for exporting?_ specify	discrete	numeric	In general, are each of the following a reason for exporting? Other
V203	q80_23	q80_23. in general, are each of the following a reason for exporting?_ other (sp	discrete	numeric	In general, are each of the following a reason for exporting? Other
V204	q81_24	q81_24. are any of the following a reason why this establishment is not currentl	discrete	numeric	Are any of the following a reason why this establishment is not currently exporting (more)? Foreign markets are too competitive
V205	q81_25	q81_25. are any of the following a reason why this establishment is not currentl	discrete	numeric	Are any of the following a reason why this establishment is not currently exporting (more)? Weak customs facilities in Cambodia

ID	Name	Label	Type	Format	Question
V206	q81_26	q81_26. are any of the following a reason why this establishment is not current!	discrete	numeric	Are any of the following a reason why this establishment is not currently exporting (more)? Weak transportation facilities in Cambodia
V207	q81_27	q81_27. are any of the following a reason why this establishment is not current!	discrete	numeric	Are any of the following a reason why this establishment is not currently exporting (more)? This establishment is too small to export (more)
V208	q81_28	q81_28. are any of the following a reason why this establishment is not current!	discrete	numeric	Are any of the following a reason why this establishment is not currently exporting (more)? Regulatory barriers faced by this establishment in Cambodia
V209	q81_29	q81_29. are any of the following a reason why this establishment is not current!	discrete	numeric	Are any of the following a reason why this establishment is not currently exporting (more)? Financial constraints faced by this establishment
V210	q81_30a	q81_30a. are any of the following a reason why this establishment is not current	discrete	numeric	Are any of the following a reason why this establishment is not currently exporting (more)? Other
V211	q81_30	q81_30. are any of the following a reason why this establishment is not current!	discrete	numeric	Are any of the following a reason why this establishment is not currently exporting (more)? Other
V212	q82_31	q82_31. for your leading product, what is the typical value of a consignment ord	discrete	numeric	For your leading product, what is the typical value of a consignment order? Domestic
V213	q83_33	q83_33. for your leading product, what is the nearest delivery point (e.g. wareh	discrete	numeric	For your leading product, what is the nearest delivery point (e.g. warehouse, distribution centre)? Name of the delivery point Domestic Sales
V214	q83_34	q83_34. for your leading product, what is the nearest delivery point (e.g. wareh	discrete	numeric	For your leading product, what is the nearest delivery point (e.g. warehouse, distribution centre)? Distance to the delivery point Domestic Sales
V215	q83_35	q83_35. for your leading product, what is the nearest delivery point (e.g. wareh	discrete	numeric	For your leading product, what is the nearest delivery point (e.g. warehouse, distribution centre)? % of sales (annual value) of leading product routed through the delivery point Domestic Sales
V216	q83_36	q83_36. for your leading product, what is the nearest delivery point (e.g. wareh	discrete	numeric	For your leading product, what is the nearest delivery point (e.g. warehouse, distribution centre)? Transport mode(s) from factory gate (truck, containers, trains) Domestic Sales
V217	q84_41	q84_41. for your leading product, please give the total cost for transporting a	discrete	numeric	For your leading product, please give the total cost for transporting a consignment to the final customer (in case of domestic sales), or gatewayport (in case of exports)? Domestic Sales
V218	q85a_43	q85a_43. for your leading product, how do you arrange transport services?_ domes	discrete	numeric	For your leading product, how do you arrange transport services? Domestic Sales
V219	q85b_45	q85b_45. what % of the time are transport services late in picking up cargo?_ do	discrete	numeric	What % of the time are transport services late in picking up cargo? Domestic Sales
V220	q86a_47	q86a_47. in 2011, what % of the value of consignments suffered cargo loss & dama	discrete	numeric	In 2011, what % of the value of consignments suffered cargo loss & damage? Domestic Sales
V221	q82_32	q82_32. for your leading product, what is the typical value of a consignment ord	discrete	numeric	For your leading product, what is the typical value of a consignment order? Export



ID	Name	Label	Type	Format	Question
V222	q83_37	q83_37. for your leading product, what is the nearest delivery point (e.g. wareh	discrete	numeric	For your leading product, what is the nearest delivery point (e.g. warehouse, distribution centre)? Name of the delivery point Exports-Gateway Port
V223	q83_38	q83_38. for your leading product, what is the nearest delivery point (e.g. wareh	discrete	numeric	For your leading product, what is the nearest delivery point (e.g. warehouse, distribution centre)? Distance to the delivery point Exports-Gateway Port
V224	q83_39	q83_39. for your leading product, what is the nearest delivery point (e.g. wareh	discrete	numeric	For your leading product, what is the nearest delivery point (e.g. warehouse, distribution centre)? % of sales (annual value) of leading product routed through the delivery point Exports-Gateway Port
V225	q83_40	q83_40. for your leading product, what is the nearest delivery point (e.g. wareh	discrete	numeric	For your leading product, what is the nearest delivery point (e.g. warehouse, distribution centre)? Transport mode(s) from factory gate (truck, containers, trains) Exports-Gateway Port
V226	q84_42	q84_42. for your leading product, please give the total cost for transporting a	discrete	numeric	For your leading product, please give the total cost for transporting a consignment to the final customer (in case of domestic sales), or gatewayport (in case of exports)? Exports-Gateway Port
V227	q85a_44	q85a_44. for your leading product, how do you arrange transport services?_ expor	discrete	numeric	For your leading product, how do you arrange transport services? Exports-Gateway Port
V228	q85b_46	q85b_46. what % of the time are transport services late in picking up cargo?_ ex	discrete	numeric	What % of the time are transport services late in picking up cargo? Exports-Gateway Port
V229	q86a_48	q86a_48. in 2011, what % of the value of consignments suffered cargo loss & dama	discrete	numeric	In 2011, what % of the value of consignments suffered cargo loss & damage? Exports-Gateway Port
V230	q86b_49	q86b_49. please tell me what were the reasons (theft, accident...) for any loss an	discrete	numeric	Please tell me what were the reasons (theft, accident...) for any loss and damage for
V231	q86b_50	q86b_50. please tell me what were the reasons (theft, accident...) for any loss an	discrete	numeric	Please tell me what were the reasons (theft, accident...) for any loss and damage for
V232	q86b_51	q86b_51. please tell me what were the reasons (theft, accident...) for any loss an	discrete	numeric	Please tell me what were the reasons (theft, accident...) for any loss and damage for
V233	q86b_52	q86b_52. please tell me what were the reasons (theft, accident...) for any loss an	discrete	numeric	Please tell me what were the reasons (theft, accident...) for any loss and damage for
V234	q86b_53	q86b_53. please tell me what were the reasons (theft, accident...) for any loss an	discrete	numeric	Please tell me what were the reasons (theft, accident...) for any loss and damage for
V235	q86b_54	q86b_54. please tell me what were the reasons (theft, accident...) for any loss an	discrete	numeric	Please tell me what were the reasons (theft, accident...) for any loss and damage for
V236	q86b_55	q86b_55. please tell me what were the reasons (theft, accident...) for any loss an	discrete	numeric	Please tell me what were the reasons (theft, accident...) for any loss and damage for
V237	q86b_56	q86b_56. please tell me what were the reasons (theft, accident...) for any loss an	discrete	numeric	Please tell me what were the reasons (theft, accident...) for any loss and damage for
V238	q86b_57	q86b_57. please tell me what were the reasons (theft, accident...) for any loss an	discrete	numeric	Please tell me what were the reasons (theft, accident...) for any loss and damage for

ID	Name	Label	Type	Format	Question
V239	q86b_58	q86b_58. please tell me what were the reasons (theft, accident...) for any loss an	discrete	numeric	Please tell me what were the reasons (theft, accident...) for any loss and damage for
V240	q86b_59	q86b_59. please tell me what were the reasons (theft, accident...) for any loss an	discrete	numeric	Please tell me what were the reasons (theft, accident...) for any loss and damage for
V241	q86b_60	q86b_60. please tell me what were the reasons (theft, accident...) for any loss an	discrete	numeric	Please tell me what were the reasons (theft, accident...) for any loss and damage for
V242	q87_61	q87_61. in 2011, what percentage of sales (estimated) have you lost (including d	discrete	numeric	In 2011, what percentage of sales (estimated) have you lost (including due to rejected and returned products or discounts) because your goods could not reach final buyer on time? Domestic
V243	q87_62	q87_62. in 2011, what percentage of sales (estimated) have you lost (including d	discrete	numeric	In 2011, what percentage of sales (estimated) have you lost (including due to rejected and returned products or discounts) because your goods could not reach final buyer on time? Export
V244	q88_63	q88_63. what percent of your establishment's material inputs and supplies are_p	contin	numeric	What percent of your establishment's material inputs and supplies are Purchased from domestic sources
V245	q88_64	q88_64. what percent of your establishment's material inputs and supplies are_i	contin	numeric	What percent of your establishment's material inputs and supplies are Imported directly
V246	q88_65	q88_65. what percent of your establishment's material inputs and supplies are_i	contin	numeric	What percent of your establishment's material inputs and supplies are Imported indirectly
V247	q89_66	q89_66. what are the main inputs or goods for re-sale that your firm purchase (i	discrete	numeric	What are the main inputs or goods for re-sale that your firm purchase (including domestic sources and imports)? Input codes Input 1
V248	q89_67	q89_67. what are the main inputs or goods for re-sale that your firm purchase (i	discrete	numeric	What are the main inputs or goods for re-sale that your firm purchase (including domestic sources and imports)? Value (in 2011) Input 1
V249	q89_68	q89_68. what are the main inputs or goods for re-sale that your firm purchase (i	contin	numeric	What are the main inputs or goods for re-sale that your firm purchase (including domestic sources and imports)? % imported (direct or indirect) if applicables Input 1
V250	q89_69	q89_69. what are the main inputs or goods for re-sale that your firm purchase (i	discrete	numeric	What are the main inputs or goods for re-sale that your firm purchase (including domestic sources and imports)? Input codes Input 2
V251	q89_70	q89_70. what are the main inputs or goods for re-sale that your firm purchase (i	discrete	numeric	What are the main inputs or goods for re-sale that your firm purchase (including domestic sources and imports)? Value (in 2011) Input 2
V252	q89_71	q89_71. what are the main inputs or goods for re-sale that your firm purchase (i	discrete	numeric	What are the main inputs or goods for re-sale that your firm purchase (including domestic sources and imports)? % imported (direct or indirect) if applicable Input 2
V253	q90_72	q90_72. at the time you receive delivery of your most important input or supply	discrete	numeric	At the time you receive delivery of your most important input or supply , how many days of inventory do you typically have on hand?
V254	q91_73	q91_73. what % of your purchased material inputs/supplies are of lower than agre	discrete	numeric	What % of your purchased material inputs/supplies are of lower than agreed upon quality?
V255	q92_74	q92_74. what % of sales in 2011 were lost due to delivery delays from suppliers?	discrete	numeric	What % of sales in 2011 were lost due to delivery delays from suppliers?



ID	Name	Label	Type	Format	Question
V256	q93a_75	q93a_75. what was the average number of days in 2011 that it took from the time	discrete	numeric	What was the average number of days in 2011 that it took from the time your goods arrived in to their point of exit until the time they cleared customs?
V257	q94_76	q94_76. how serious an obstacle are technical barriers to trade (tbt) measures i	discrete	numeric	How serious an obstacle are Technical Barriers to Trade (TBT) measures imposed by importing countries for your exports? Technical regulations and standards
V258	q94_77	q94_77. how serious an obstacle are technical barriers to trade (tbt) measures i	discrete	numeric	How serious an obstacle are Technical Barriers to Trade (TBT) measures imposed by importing countries for your exports? Testing and certification arrangements
V259	q95_78	q95_78. how useful do you find services that help you to understand technical ba	discrete	numeric	How useful do you find services that help you to understand technical barriers imposed by importing countries to Cambodia Technical regulations and standards
V260	q95_79	q95_79. how useful do you find services that help you to understand technical ba	discrete	numeric	How useful do you find services that help you to understand technical barriers imposed by importing countries to Cambodia Testing and certification arrangements
V261	q96_80	q96_80. how serious an obstacle are sanitary and phytosanitary (sps) measures im	discrete	numeric	How serious an obstacle are Sanitary and Phytosanitary (SPS) measures imposed by importing countries for your exports? SPS measures including chemical residue limits, disease freedom, specified product treatment, etc.
V262	q96_81	q96_81. how serious an obstacle are sanitary and phytosanitary (sps) measures im	discrete	numeric	How serious an obstacle are Sanitary and Phytosanitary (SPS) measures imposed by importing countries for your exports? Testing, certification and other conformity assessment
V263	q97_82	q97_82. how useful do you find services that help you to understand sps measures	discrete	numeric	How useful do you find services that help you to understand SPS Measures imposed by importing countries to Cambodia SPS measures including chemical residue limits, disease freedom, specified product treatment, etc.
V264	q97_83	q97_83. how useful do you find services that help you to understand sps measures	discrete	numeric	How useful do you find services that help you to understand SPS Measures imposed by importing countries to Cambodia Testing, certification and other conformity assessment
V265	q98_84	q98_84. if the firm imports supplies directly, what was the average number of da	discrete	numeric	If the firm imports SUPPLIES directly, what was the average number of days in 2011 that it took from the time your goods arrived in their point of entry (e.g. airport) until the time you could claim them from customs?
V266	q99_85	q99_85. did you use an agency to obtain an import licence in 2011 or 2010?	discrete	numeric	Did you use an agency to obtain an import licence in 2011 or 2010?
V267	q100_86	q100_86. how much did you in average pay for each license?	discrete	numeric	How much did you in average pay for each license?
V268	q101a_87	q101a_87. based on your experience in 2011 and 2010, what is the actual delay ex	discrete	numeric	Based on your experience in 2011 and 2010, what is the actual delay experienced (from the day you applied to the day you received the import license) and was a gift or informal payment expected?
V269	q101b_88	q101b_88. based on your experience in 2011 and 2010, what is the actual delay ex	discrete	numeric	Gift/Payment expected

ID	Name	Label	Type	Format	Question
V270	q102_5	q102_5. what are the sources of medium- to long-term financing (2 or more years	discrete	numeric	What are the sources of medium- to long-term financing (2 or more years in maturity) that your company currently utilize? Retained earnings (re-invested profits)
V271	q102_6	q102_6. what are the sources of medium- to long-term financing (2 or more years	discrete	numeric	What are the sources of medium- to long-term financing (2 or more years in maturity) that your company currently utilize? Equity investment from company owners
V272	q102_7	q102_7. what are the sources of medium- to long-term financing (2 or more years	discrete	numeric	What are the sources of medium- to long-term financing (2 or more years in maturity) that your company currently utilize? Equity investment from other companies or individuals
V273	q102_8	q102_8. what are the sources of medium- to long-term financing (2 or more years	discrete	numeric	What are the sources of medium- to long-term financing (2 or more years in maturity) that your company currently utilize? Loan from banks
V274	q102_9	q102_9. what are the sources of medium- to long-term financing (2 or more years	discrete	numeric	What are the sources of medium- to long-term financing (2 or more years in maturity) that your company currently utilize? Loan from a non-bank source (i.e., family, friends, etc.)
V275	q103_10	q103_10. does your company plan on raising medium- to long-term financing / capi	discrete	numeric	Does your company plan on raising medium- to long-term financing/capital in the near-term (i.e., within the next 12 months)?
V276	q104_11	q104_11. would your company consider raising capital through the sale of equity	discrete	numeric	Would your company consider raising capital through the sale of equity shares (i.e., listing) on the Cambodia Stock Exchange (CSX) within the next 2 years?
V277	q105_12	q105_12. if yes, approximately what percentage of your company's shares do you t	discrete	numeric	If yes, approximately what percentage of your company's shares do you think it might consider to list on the CSX?
V278	q106_13	q106_13. in your own view, how costly do you consider the process of complying w	discrete	numeric	In your own view, how costly do you consider the process of complying with SECC rules to list your company's shares on the CSX as a means of raising capital? Excessively costly, not worth the effort
V279	q106_14	q106_14. in your own view, how costly do you consider the process of complying w	discrete	numeric	In your own view, how costly do you consider the process of complying with SECC rules to list your company's shares on the CSX as a means of raising capital? Very costly, possible longer-term benefit
V280	q106_15	q106_15. in your own view, how costly do you consider the process of complying w	discrete	numeric	In your own view, how costly do you consider the process of complying with SECC rules to list your company's shares on the CSX as a means of raising capital? Moderately costly, likely medium-term benefit
V281	q106_16	q106_16. in your own view, how costly do you consider the process of complying w	discrete	numeric	In your own view, how costly do you consider the process of complying with SECC rules to list your company's shares on the CSX as a means of raising capital? Reasonable cost, very likely benefit
V282	q106_17	q106_17. in your own view, how costly do you consider the process of complying w	discrete	numeric	In your own view, how costly do you consider the process of complying with SECC rules to list your company's shares on the CSX as a means of raising capital? I am not aware of the process my company would have to undergo to list shares in compliance with SECC rules

ID	Name	Label	Type	Format	Question
V283	q107_5	q107_5. please rate each of the factors below in terms of their importance to y	discrete	numeric	Please rate each of the factors below in terms of their importance to your company in considering a location for investment (rate each on a scale of 1-5, with 1 being "least important" and 5 being "most important") Access to local and regional markets
V284	q107_6	q107_6. please rate each of the factors below in terms of their importance to y	discrete	numeric	Please rate each of the factors below in terms of their importance to your company in considering a location for investment (rate each on a scale of 1-5, with 1 being "least important" and 5 being "most important") Access to transport infrastructure (ports, airports, road connections)
V285	q107_7	q107_7. please rate each of the factors below in terms of their importance to y	discrete	numeric	Please rate each of the factors below in terms of their importance to your company in considering a location for investment (rate each on a scale of 1-5, with 1 being "least important" and 5 being "most important") Access to low cost labor
V286	q107_8	q107_8. please rate each of the factors below in terms of their importance to y	discrete	numeric	Please rate each of the factors below in terms of their importance to your company in considering a location for investment (rate each on a scale of 1-5, with 1 being "least important" and 5 being "most important") Access to highly skilled labor
V287	q107_9	q107_9. please rate each of the factors below in terms of their importance to y	discrete	numeric	Please rate each of the factors below in terms of their importance to your company in considering a location for investment (rate each on a scale of 1-5, with 1 being "least important" and 5 being "most important") Access to suppliers
V288	q107_10	q107_10. please rate each of the factors below in terms of their importance to	discrete	numeric	Please rate each of the factors below in terms of their importance to your company in considering a location for investment (rate each on a scale of 1-5, with 1 being "least important" and 5 being "most important") Access to technology
V289	q107_11	q107_11. please rate each of the factors below in terms of their importance to	discrete	numeric	Please rate each of the factors below in terms of their importance to your company in considering a location for investment (rate each on a scale of 1-5, with 1 being "least important" and 5 being "most important") Availability and cost of land and buildings
V290	q107_12	q107_12. please rate each of the factors below in terms of their importance to	discrete	numeric	Please rate each of the factors below in terms of their importance to your company in considering a location for investment (rate each on a scale of 1-5, with 1 being "least important" and 5 being "most important") Cost and quality of utilities (electricity, water, gas)
V291	q107_13	q107_13. please rate each of the factors below in terms of their importance to	discrete	numeric	Please rate each of the factors below in terms of their importance to your company in considering a location for investment (rate each on a scale of 1-5, with 1 being "least important" and 5 being "most important") Levels of corporate taxes and fees
V292	q107_14	q107_14. please rate each of the factors below in terms of their importance to	discrete	numeric	Please rate each of the factors below in terms of their importance to your company in considering a location for investment (rate each on a scale of 1-5, with 1 being "least important" and 5 being "most important") Tariffs, duties, and rules of origin

ID	Name	Label	Type	Format	Question
V293	q107_15	q107_15. please rate each of the factors below in terms of their importance to	discrete	numeric	Please rate each of the factors below in terms of their importance to your company in considering a location for investment (rate each on a scale of 1-5, with 1 being "least important" and 5 being "most important") Business regulatory environment (regulations, red tape, etc.)
V294	q107_16a	q107_16a. please rate each of the factors below in terms of their importance to	discrete	numeric	Please rate each of the factors below in terms of their importance to your company in considering a location for investment (rate each on a scale of 1-5, with 1 being "least important" and 5 being "most important") Other (e.g. tax holidays, other incentives, other reasons - please explain)
V295	q107_16	q107_16. please rate each of the factors below in terms of their importance to	discrete	numeric	Please rate each of the factors below in terms of their importance to your company in considering a location for investment (rate each on a scale of 1-5, with 1 being "least important" and 5 being "most important") Other (e.g. tax holidays, other incentives, other reasons - please explain)
V296	q108a_17	q108a_17. for each of the factors above, please rate your company's perception o	discrete	numeric	For each of the factors above, please rate your company's perception of the investment environment in BOTH: the country overall (i.e. your views of Cambodia as an investment location); the city/zone where your firm is currently located in particular (assuming some aspects of the investment environment in the city/zone are different from what they would be if locating in the country, outside this city/zone) (please tick the box that best applies: "poor", "fair", etc; please rate ALL of the factors listed below not just those rates as "top 5" above) Access to local/regional markets ---Assessment of country
V297	q108a_18	q108a_18. for each of the factors above, please rate your company's perception o	discrete	numeric	For each of the factors above, please rate your company's perception of the investment environment in BOTH: the country overall (i.e. your views of Cambodia as an investment location); the city/zone where your firm is currently located in particular (assuming some aspects of the investment environment in the city/zone are different from what they would be if locating in the country, outside this city/zone) (please tick the box that best applies: "poor", "fair", etc; please rate ALL of the factors listed below not just those rates as "top 5" above) Access to transport infrastructure --- Assessment of country
V298	q108a_19	q108a_19. for each of the factors above, please rate your company's perception o	discrete	numeric	For each of the factors above, please rate your company's perception of the investment environment in BOTH: the country overall (i.e. your views of Cambodia as an investment location); the city/zone where your firm is currently located in particular (assuming some aspects of the investment environment in the city/zone are different from what they would be if locating in the country, outside this city/zone) (please tick the box that best applies: "poor", "fair", etc; please rate ALL of the factors listed below not just those rates as "top 5" above) Access to low cost labor --- Assessment of country

ID	Name	Label	Type	Format	Question
V299	q108a_20	q108a_20. for each of the factors above, please rate your company's perception o	discrete	numeric	For each of the factors above, please rate your company's perception of the investment environment in BOTH: the country overall (i.e. your views of Cambodia as an investment location); the city/zone where your firm is currently located in particular (assuming some aspects of the investment environment in the city/zone are different from what they would be if locating in the country, outside this city/zone) (please tick the box that best applies: "poor", 'fair", etc; please rate ALL of the factors listed below not just those rates as "top 5" above) Access to highly skilled labor --- Assessment of country
V300	q108a_21	q108a_21. for each of the factors above, please rate your company's perception o	discrete	numeric	For each of the factors above, please rate your company's perception of the investment environment in BOTH: the country overall (i.e. your views of Cambodia as an investment location); the city/zone where your firm is currently located in particular (assuming some aspects of the investment environment in the city/zone are different from what they would be if locating in the country, outside this city/zone) (please tick the box that best applies: "poor", 'fair", etc; please rate ALL of the factors listed below not just those rates as "top 5" above) Access to suppliers --- Assessment of country
V301	q108a_22	q108a_22. for each of the factors above, please rate your company's perception o	discrete	numeric	For each of the factors above, please rate your company's perception of the investment environment in BOTH: the country overall (i.e. your views of Cambodia as an investment location); the city/zone where your firm is currently located in particular (assuming some aspects of the investment environment in the city/zone are different from what they would be if locating in the country, outside this city/zone) (please tick the box that best applies: "poor", 'fair", etc; please rate ALL of the factors listed below not just those rates as "top 5" above) Access to technology --- Assessment of country
V302	q108a_23	q108a_23. for each of the factors above, please rate your company's perception o	discrete	numeric	For each of the factors above, please rate your company's perception of the investment environment in BOTH: the country overall (i.e. your views of Cambodia as an investment location); the city/zone where your firm is currently located in particular (assuming some aspects of the investment environment in the city/zone are different from what they would be if locating in the country, outside this city/zone) (please tick the box that best applies: "poor", 'fair", etc; please rate ALL of the factors listed below not just those rates as "top 5" above) Availability and cost of land --- Assessment of country

ID	Name	Label	Type	Format	Question
V303	q108a_24	q108a_24. for each of the factors above, please rate your company's perception o	discrete	numeric	For each of the factors above, please rate your company's perception of the investment environment in BOTH: the country overall (i.e. your views of Cambodia as an investment location); the city/zone where your firm is currently located in particular (assuming some aspects of the investment environment in the city/zone are different from what they would be if locating in the country, outside this city/zone) (please tick the box that best applies: "poor", 'fair", etc; please rate ALL of the factors listed below not just those rates as "top 5" above) Cost / quality of utilities --- Assessment of country
V304	q108a_25	q108a_25. for each of the factors above, please rate your company's perception o	discrete	numeric	For each of the factors above, please rate your company's perception of the investment environment in BOTH: the country overall (i.e. your views of Cambodia as an investment location); the city/zone where your firm is currently located in particular (assuming some aspects of the investment environment in the city/zone are different from what they would be if locating in the country, outside this city/zone) (please tick the box that best applies: "poor", 'fair", etc; please rate ALL of the factors listed below not just those rates as "top 5" above) Levels of corporate taxes & fees --- Assessment of country
V305	q108a_26	q108a_26. for each of the factors above, please rate your company's perception o	discrete	numeric	For each of the factors above, please rate your company's perception of the investment environment in BOTH: the country overall (i.e. your views of Cambodia as an investment location); the city/zone where your firm is currently located in particular (assuming some aspects of the investment environment in the city/zone are different from what they would be if locating in the country, outside this city/zone) (please tick the box that best applies: "poor", 'fair", etc; please rate ALL of the factors listed below not just those rates as "top 5" above) Tariffs and duties --- Assessment of country
V306	q108a_27	q108a_27. for each of the factors above, please rate your company's perception o	discrete	numeric	For each of the factors above, please rate your company's perception of the investment environment in BOTH: the country overall (i.e. your views of Cambodia as an investment location); the city/zone where your firm is currently located in particular (assuming some aspects of the investment environment in the city/zone are different from what they would be if locating in the country, outside this city/zone) (please tick the box that best applies: "poor", 'fair", etc; please rate ALL of the factors listed below not just those rates as "top 5" above) Regulatory environment / red tape --- Assessment of country

ID	Name	Label	Type	Format	Question
V307	q108a28a	q108a_28a. for each of the factors above, please rate your company's perception	discrete	numeric	For each of the factors above, please rate your company's perception of the investment environment in BOTH: the country overall (i.e. your views of Cambodia as an investment location); the city/zone where your firm is currently located in particular (assuming some aspects of the investment environment in the city/zone are different from what they would be if locating in the country, outside this city/zone) (please tick the box that best applies: "poor", 'fair", etc; please rate ALL of the factors listed below not just those rates as "top 5" above) Other / specific incentives --- Assessment of country
V308	q108a_28	q108a_28. for each of the factors above, please rate your company's perception o	discrete	numeric	For each of the factors above, please rate your company's perception of the investment environment in BOTH: the country overall (i.e. your views of Cambodia as an investment location); the city/zone where your firm is currently located in particular (assuming some aspects of the investment environment in the city/zone are different from what they would be if locating in the country, outside this city/zone) (please tick the box that best applies: "poor", 'fair", etc; please rate ALL of the factors listed below not just those rates as "top 5" above) Other / specific incentives --- Assessment of country
V309	q108b_29	q108b_29. for each of the factors above, please rate your company's perception o	discrete	numeric	For each of the factors above, please rate your company's perception of the investment environment in BOTH: the country overall (i.e. your views of Cambodia as an investment location); the city/zone where your firm is currently located in particular (assuming some aspects of the investment environment in the city/zone are different from what they would be if locating in the country, outside this city/zone) (please tick the box that best applies: "poor", 'fair", etc; please rate ALL of the factors listed below not just those rates as "top 5" above) Access to local/regional markets --- Assessment of city / zone
V310	q108b_30	q108b_30. for each of the factors above, please rate your company's perception o	discrete	numeric	For each of the factors above, please rate your company's perception of the investment environment in BOTH: the country overall (i.e. your views of Cambodia as an investment location); the city/zone where your firm is currently located in particular (assuming some aspects of the investment environment in the city/zone are different from what they would be if locating in the country, outside this city/zone) (please tick the box that best applies: "poor", 'fair", etc; please rate ALL of the factors listed below not just those rates as "top 5" above) Access to transport infrastructure --- Assessment of city / zone



ID	Name	Label	Type	Format	Question
V311	q108b_31	q108b_31. for each of the factors above, please rate your company's perception o	discrete	numeric	For each of the factors above, please rate your company's perception of the investment environment in BOTH: the country overall (i.e. your views of Cambodia as an investment location); the city/zone where your firm is currently located in particular (assuming some aspects of the investment environment in the city/zone are different from what they would be if locating in the country, outside this city/zone) (please tick the box that best applies: "poor", 'fair", etc; please rate ALL of the factors listed below not just those rates as "top 5" above) Access to low cost labor --- Assessment of city / zone
V312	q108b_32	q108b_32. for each of the factors above, please rate your company's perception o	discrete	numeric	For each of the factors above, please rate your company's perception of the investment environment in BOTH: the country overall (i.e. your views of Cambodia as an investment location); the city/zone where your firm is currently located in particular (assuming some aspects of the investment environment in the city/zone are different from what they would be if locating in the country, outside this city/zone) (please tick the box that best applies: "poor", 'fair", etc; please rate ALL of the factors listed below not just those rates as "top 5" above) Access to highly skilled labor --- Assessment of city / zone
V313	q108b_33	q108b_33. for each of the factors above, please rate your company's perception o	discrete	numeric	For each of the factors above, please rate your company's perception of the investment environment in BOTH: the country overall (i.e. your views of Cambodia as an investment location); the city/zone where your firm is currently located in particular (assuming some aspects of the investment environment in the city/zone are different from what they would be if locating in the country, outside this city/zone) (please tick the box that best applies: "poor", 'fair", etc; please rate ALL of the factors listed below not just those rates as "top 5" above) Access to suppliers --- Assessment of city / zone
V314	q108b_34	q108b_34. for each of the factors above, please rate your company's perception o	discrete	numeric	For each of the factors above, please rate your company's perception of the investment environment in BOTH: the country overall (i.e. your views of Cambodia as an investment location); the city/zone where your firm is currently located in particular (assuming some aspects of the investment environment in the city/zone are different from what they would be if locating in the country, outside this city/zone) (please tick the box that best applies: "poor", 'fair", etc; please rate ALL of the factors listed below not just those rates as "top 5" above) Access to technology --- Assessment of city / zone



ID	Name	Label	Type	Format	Question
V315	q108b_35	q108b_35. for each of the factors above, please rate your company's perception o	discrete	numeric	For each of the factors above, please rate your company's perception of the investment environment in BOTH: the country overall (i.e. your views of Cambodia as an investment location); the city/zone where your firm is currently located in particular (assuming some aspects of the investment environment in the city/zone are different from what they would be if locating in the country, outside this city/zone) (please tick the box that best applies: "poor", 'fair", etc; please rate ALL of the factors listed below not just those rates as "top 5" above) Availability and cost of land --- Assessment of city / zone
V316	q108b_36	q108b_36. for each of the factors above, please rate your company's perception o	discrete	numeric	For each of the factors above, please rate your company's perception of the investment environment in BOTH: the country overall (i.e. your views of Cambodia as an investment location); the city/zone where your firm is currently located in particular (assuming some aspects of the investment environment in the city/zone are different from what they would be if locating in the country, outside this city/zone) (please tick the box that best applies: "poor", 'fair", etc; please rate ALL of the factors listed below not just those rates as "top 5" above) Cost/quality of utilities --- Assessment of city / zone
V317	q108b_37	q108b_37. for each of the factors above, please rate your company's perception o	discrete	numeric	For each of the factors above, please rate your company's perception of the investment environment in BOTH: the country overall (i.e. your views of Cambodia as an investment location); the city/zone where your firm is currently located in particular (assuming some aspects of the investment environment in the city/zone are different from what they would be if locating in the country, outside this city/zone) (please tick the box that best applies: "poor", 'fair", etc; please rate ALL of the factors listed below not just those rates as "top 5" above) Levels of corporate taxes & fees --- Assessment of city / zone
V318	q108b_38	q108b_38. for each of the factors above, please rate your company's perception o	discrete	numeric	For each of the factors above, please rate your company's perception of the investment environment in BOTH: the country overall (i.e. your views of Cambodia as an investment location); the city/zone where your firm is currently located in particular (assuming some aspects of the investment environment in the city/zone are different from what they would be if locating in the country, outside this city/zone) (please tick the box that best applies: "poor", 'fair", etc; please rate ALL of the factors listed below not just those rates as "top 5" above) Tariffs and duties --- Assessment of city / zone

ID	Name	Label	Type	Format	Question
V319	q108b_39	q108b_39. for each of the factors above, please rate your company's perception o	discrete	numeric	For each of the factors above, please rate your company's perception of the investment environment in BOTH: the country overall (i.e. your views of Cambodia as an investment location); the city/zone where your firm is currently located in particular (assuming some aspects of the investment environment in the city/zone are different from what they would be if locating in the country, outside this city/zone) (please tick the box that best applies: "poor", 'fair", etc; please rate ALL of the factors listed below not just those rates as "top 5" above) Regulatory environment/red tape --- Assessment of city / zone
V320	q108b40a	q108b_40a. for each of the factors above, please rate your company's perception	discrete	numeric	For each of the factors above, please rate your company's perception of the investment environment in BOTH: the country overall (i.e. your views of Cambodia as an investment location); the city/zone where your firm is currently located in particular (assuming some aspects of the investment environment in the city/zone are different from what they would be if locating in the country, outside this city/zone) (please tick the box that best applies: "poor", 'fair", etc; please rate ALL of the factors listed below not just those rates as "top 5" above) Other/specific incentives --- Assessment of city / zone
V321	q108b_40	q108b_40. for each of the factors above, please rate your company's perception o	discrete	numeric	For each of the factors above, please rate your company's perception of the investment environment in BOTH: the country overall (i.e. your views of Cambodia as an investment location); the city/zone where your firm is currently located in particular (assuming some aspects of the investment environment in the city/zone are different from what they would be if locating in the country, outside this city/zone) (please tick the box that best applies: "poor", 'fair", etc; please rate ALL of the factors listed below not just those rates as "top 5" above) Other/specific incentives --- Assessment of city / zone
V322	q109_41	q109_41. on a 5 point scale how problematic are the following issues for the ope	discrete	numeric	On a 5-point scale how problematic are the following issues for the operation and growth of your business? Skills & Education of available workers
V323	q109_42	q109_42. on a 5 point scale how problematic are the following issues for the ope	discrete	numeric	On a 5-point scale how problematic are the following issues for the operation and growth of your business? Labor regulations
V324	q109_43	q109_43. on a 5 point scale how problematic are the following issues for the ope	discrete	numeric	On a 5-point scale how problematic are the following issues for the operation and growth of your business? Anti-competitive or informal practices
V325	q109_44	q109_44. on a 5 point scale how problematic are the following issues for the ope	discrete	numeric	On a 5-point scale how problematic are the following issues for the operation and growth of your business? Telecommunications
V326	q109_45	q109_45. on a 5 point scale how problematic are the following issues for the ope	discrete	numeric	On a 5-point scale how problematic are the following issues for the operation and growth of your business? Electricity
V327	q109_46	q109_46. on a 5 point scale how problematic are the following issues for the ope	discrete	numeric	On a 5-point scale how problematic are the following issues for the operation and growth of your business? Transportation
V328	q109_47	q109_47. on a 5 point scale how problematic are the following issues for the ope	discrete	numeric	On a 5-point scale how problematic are the following issues for the operation and growth of your business? Water

ID	Name	Label	Type	Format	Question
V329	q109_48	q109_48. on a 5 point scale how problematic are the following issues for the ope	discrete	numeric	On a 5-point scale how problematic are the following issues for the operation and growth of your business? Crime, theft and safety
V330	q109_49	q109_49. on a 5 point scale how problematic are the following issues for the ope	discrete	numeric	On a 5-point scale how problematic are the following issues for the operation and growth of your business? Legal system/conflict resolution
V331	q109_50	q109_50. on a 5 point scale how problematic are the following issues for the ope	discrete	numeric	On a 5-point scale how problematic are the following issues for the operation and growth of your business? Access to land
V332	q109_51	q109_51. on a 5 point scale how problematic are the following issues for the ope	discrete	numeric	On a 5-point scale how problematic are the following issues for the operation and growth of your business? Tax rates
V333	q109_52	q109_52. on a 5 point scale how problematic are the following issues for the ope	discrete	numeric	On a 5-point scale how problematic are the following issues for the operation and growth of your business? Tax administration
V334	q109_53	q109_53. on a 5 point scale how problematic are the following issues for the ope	discrete	numeric	On a 5-point scale how problematic are the following issues for the operation and growth of your business? Business Licensing and Operating Permits
V335	q109_54	q109_54. on a 5 point scale how problematic are the following issues for the ope	discrete	numeric	On a 5-point scale how problematic are the following issues for the operation and growth of your business? Economic & Regulatory Policy Uncertainty
V336	q109_55	q109_55. on a 5 point scale how problematic are the following issues for the ope	discrete	numeric	On a 5-point scale how problematic are the following issues for the operation and growth of your business? Macroeconomic Instability (inflation...)
V337	q109_56	q109_56. on a 5 point scale how problematic are the following issues for the ope	discrete	numeric	On a 5-point scale how problematic are the following issues for the operation and growth of your business? Corruption
V338	q109_57	q109_57. on a 5 point scale how problematic are the following issues for the ope	discrete	numeric	On a 5-point scale how problematic are the following issues for the operation and growth of your business? Access to Financing (e.g. collateral)
V339	q109_58	q109_58. on a 5 point scale how problematic are the following issues for the ope	discrete	numeric	On a 5-point scale how problematic are the following issues for the operation and growth of your business? Cost of Financing (e.g. interest rates)
V340	q109_59	q109_59. on a 5 point scale how problematic are the following issues for the ope	discrete	numeric	On a 5-point scale how problematic are the following issues for the operation and growth of your business? Customs and Trade regulations
V341	q110_60	q110_60. of all the constraints mentioned in the interview, what are the three m	discrete	numeric	Of all the constraints mentioned in the interview, what are the three most difficult obstacles of all, in order of difficulty?
V342	q110_61	q110_61. of all the constraints mentioned in the interview, what are the three m	discrete	numeric	Of all the constraints mentioned in the interview, what are the three most difficult obstacles of all, in order of difficulty?
V343	q110_62	q110_62. of all the constraints mentioned in the interview, what are the three m	discrete	numeric	Of all the constraints mentioned in the interview, what are the three most difficult obstacles of all, in order of difficulty?
V344	q111_63	q111_63. it is my perception that the responses to the above questions regarding	discrete	numeric	It is my perception that the responses to the above questions regarding opinions and perceptions are:
V345	q112_64	q112_64. the responses to the questions regarding figures (productivity and empl	discrete	numeric	The responses to the questions regarding figures (productivity and employment numbers):

ID	Name	Label	Type	Format	Question
V346	q113_5	q113_5. for each of those you did register to, could you please precise:	discrete	numeric	Firm registration (MOC)
V347	q113a_6	q113a_6. if you registered using a "package" or a "set", please indicate all	discrete	numeric	If you registered using a "package" or a "set", please indicate all registrations that were part of this package Firm registration (MOC)
V348	q113b_7	q113b_7. have you used an agent to get those registrations done?	discrete	numeric	Have you used an agent to get those registrations done? Firm registration (MOC)
V349	q113c_8	q113c_8. how long did it take (number of days)	discrete	numeric	How long did it take (number of days) Firm registration (MOC)
V350	q113d_9	q113d_9. how much did it cost? (\$)	discrete	numeric	How much did it cost? (\$) Firm registration (MOC)
V351	q113e_10	q113e_10. was a gift or an informal payment expected or requested	discrete	numeric	Was a gift or an informal payment expected or requested? Firm registration (MOC)
V352	q113f_11	q113f_11. how much did the gift or informal fee represent? (\$)	discrete	numeric	How much did the gift or informal fee represent? (\$) Firm registration (MOC)
V353	q113_12	q113_12. for each of those you did register to, could you please precise:	discrete	numeric	Tax registration (MOF)
V354	q113a_13	q113a_13. if you registered using a "package" or a "set", please indicate all	discrete	numeric	If you registered using a "package" or a "set", please indicate all registrations that were part of this package Tax registration (MOF)
V355	q113b_14	q113b_14. have you used an agent to get those registrations done?	discrete	numeric	Have you used an agent to get those registrations done? Tax registration (MOF)
V356	q113c_15	q113c_15. how long did it take (number of days)	contin	numeric	How long did it take (number of days) Tax registration (MOF)
V357	q113d_16	q113d_16. how much did it cost? (\$)	discrete	numeric	How much did it cost? (\$) Tax registration (MOF)
V358	q113e_17	q113e_17. was a gift or an informal payment expected or requested	discrete	numeric	Was a gift or an informal payment expected or requested Tax registration (MOF)
V359	q113f_18	q113f_18. how much did the gift or informal fee represent? (\$)	discrete	numeric	How much did the gift or informal fee represent? (\$) Tax registration (MOF)
V360	q113_19	q113_19. for each of those you did register to, could you please precise:	discrete	numeric	VAT registration
V361	q113a_20	q113a_20. if you registered using a "package" or a "set", please indicate all	discrete	numeric	If you registered using a "package" or a "set", please indicate all registrations that were part of this package VAT registration
V362	q113b_21	q113b_21. have you used an agent to get those registrations done?	discrete	numeric	Have you used an agent to get those registrations done? VAT registration
V363	q113c_22	q113c_22. how long did it take (number of days)	discrete	numeric	How long did it take (number of days) VAT registration
V364	q113d_23	q113d_23. how much did it cost? (\$)	discrete	numeric	How much did it cost? (\$) VAT registration
V365	q113e_24	q113e_24. was a gift or an informal payment expected or requested	discrete	numeric	Was a gift or an informal payment expected or requested VAT registration
V366	q113f_25	q113f_25. how much did the gift or informal fee represent? (\$)	discrete	numeric	How much did the gift or informal fee represent? (\$) VAT registration
V367	q113_26	q113_26. for each of those you did register to, could you please precise:	discrete	numeric	Labor registration
V368	q113a_27	q113a_27. if you registered using a "package" or a "set", please indicate all	discrete	numeric	If you registered using a "package" or a "set", please indicate all registrations that were part of this package Labor registration
V369	q113b_28	q113b_28. have you used an agent to get those registrations done?	discrete	numeric	Have you used an agent to get those registrations done? Labor registration
V370	q113c_29	q113c_29. how long did it take (number of days)	discrete	numeric	How long did it take (number of days) Labor registration

ID	Name	Label	Type	Format	Question
V371	q113d_30	q113d_30. how much did it cost? (\$)	discrete	numeric	How much did it cost? (\$) Labor registration
V372	q113e_31	q113e_31. was a gift or an informal payment expected or requested	discrete	numeric	Was a gift or an informal payment expected or requested Labor registration
V373	q113f_32	q113f_32. how much did the gift or informal fee represent? (\$)	discrete	numeric	How much did the gift or informal fee represent? (\$) Labor registration
V374	q113_33	q113_33. for each of those you did register to, could you please precise:	discrete	numeric	Registration certificate from provincial municipal commerce division
V375	q113a_34	q113a_34. if you registered using a "package" or a "set", please indicate al	discrete	numeric	If you registered using a "package" or a "set", please indicate all registrations that were part of this package Registration certificate from provincial municipal commerce division
V376	q113b_35	q113b_35. have you used an agent to get those registrations done?	discrete	numeric	Have you used an agent to get those registrations done? Registration certificate from provincial municipal commerce division
V377	q113c_36	q113c_36. how long did it take (number of days)	discrete	numeric	How long did it take (number of days) Registration certificate from provincial municipal commerce division
V378	q113d_37	q113d_37. how much did it cost? (\$)	discrete	numeric	How much did it cost? (\$) Registration certificate from provincial municipal commerce division
V379	q113e_38	q113e_38. was a gift or an informal payment expected or requested	discrete	numeric	Was a gift or an informal payment expected or requested Registration certificate from provincial municipal commerce division
V380	q113f_39	q113f_39. how much did the gift or informal fee represent? (\$)	discrete	numeric	How much did the gift or informal fee represent? (\$) Registration certificate from provincial municipal commerce division
V381	q113_40	q113_40. for each of those you did register to, could you please precise:	discrete	numeric	Municipality
V382	q113a_41	q113a_41. if you registered using a "package" or a "set", please indicate al	discrete	numeric	If you registered using a "package" or a "set", please indicate all registrations that were part of this package Municipality
V383	q113b_42	q113b_42. have you used an agent to get those registrations done?	discrete	numeric	Have you used an agent to get those registrations done? Municipality
V384	q113c_43	q113c_43. how long did it take (number of days)	discrete	numeric	How long did it take (number of days) Municipality
V385	q113d_44	q113d_44. how much did it cost? (\$)	discrete	numeric	How much did it cost? (\$) Municipality
V386	q113e_45	q113e_45. was a gift or an informal payment expected or requested	discrete	numeric	Was a gift or an informal payment expected or requested Municipality
V387	q113f_46	q113f_46. how much did the gift or informal fee represent? (\$)	discrete	numeric	How much did the gift or informal fee represent? (\$) Municipality
V388	q113_47	q113_47. for each of those you did register to, could you please precise:	discrete	numeric	CDC (if applicable)
V389	q113a_48	q113a_48. if you registered using a "package" or a "set", please indicate al	discrete	numeric	If you registered using a "package" or a "set", please indicate all registrations that were part of this package CDC (if applicable)
V390	q113b_49	q113b_49. have you used an agent to get those registrations done?	discrete	numeric	Have you used an agent to get those registrations done? CDC (if applicable)
V391	q113c_50	q113c_50. how long did it take (number of days)	discrete	numeric	How long did it take (number of days) CDC (if applicable)
V392	q113d_51	q113d_51. how much did it cost? (\$)	discrete	numeric	How much did it cost? (\$) CDC (if applicable)
V393	q113e_52	q113e_52. was a gift or an informal payment expected or requested	discrete	numeric	Was a gift or an informal payment expected or requested CDC (if applicable)

ID	Name	Label	Type	Format	Question
V394	q113f_53	q113f_53. how much did the gift or informal fee represent? (\$)	discrete	numeric	How much did the gift or informal fee represent? (\$) CDC (if applicable)
V395	q114_5	q114_5. over fiscal year 2011, estimate the proportion of this establishment's w	discrete	numeric	Over fiscal year 2011, estimate the proportion of this establishment's working capital that was financed from each of the following sources? Internal funds or retained earnings
V396	q114_6	q114_6. over fiscal year 2011, estimate the proportion of this establishment's w	discrete	numeric	Over fiscal year 2011, estimate the proportion of this establishment's working capital that was financed from each of the following sources? Borrowed from banks: private and state-owned
V397	q114_7	q114_7. over fiscal year 2011, estimate the proportion of this establishment's w	discrete	numeric	Over fiscal year 2011, estimate the proportion of this establishment's working capital that was financed from each of the following sources? Borrowed from non-bank financial institutions which include microfinance institutions, credit cooperatives, credit unions, or finance companies
V398	q114_8	q114_8. over fiscal year 2011, estimate the proportion of this establishment's w	discrete	numeric	Over fiscal year 2011, estimate the proportion of this establishment's working capital that was financed from each of the following sources? Purchases on credit from suppliers and advances from c
V399	q114_9	q114_9. over fiscal year 2011, estimate the proportion of this establishment's w	discrete	numeric	Over fiscal year 2011, estimate the proportion of this establishment's working capital that was financed from each of the following sources? Other, moneylenders, friends, relatives, etc.
V400	q115_10	q115_10. now let's talk about the establishment's current situation. at this tim	discrete	numeric	Now let's talk about the establishment's current situation. At this time, does this establishment have a checking or savings account?
V401	q116_11	q116_11. at this time, does this establishment have an overdraft facility?	discrete	numeric	At this time, does this establishment have an overdraft facility?
V402	q117_12	q117_12. at this time, does this establishment have a line of credit or a loan f	discrete	numeric	At this time, does this establishment have a line of credit or a loan from a financial institution?
V403	q118_13	q118_13. referring to the most recent line of credit or loan, what type of finan	discrete	numeric	Referring to the most recent line of credit or loan, what type of financial institution granted this loan?
V404	q119_14	q119_14. referring only to this most recent line of credit or loan, in what year	discrete	numeric	Referring only to this most recent line of credit or loan, in what year was the most recent line of credit or loan approved?
V405	q120_15	q120_15. referring only to this most recent loan or line of credit, what was its	discrete	numeric	Referring only to this most recent loan or line of credit, what was its value at the time of approval?
V406	q121_16	q121_16. referring only to this most recent loan or line of credit, did the fina	discrete	numeric	Referring only to this most recent loan or line of credit, did the financing require collateral?
V407	q122_17	q122_17. referring only to this most recent loan or line of credit, what type of	discrete	numeric	Referring only to this most recent loan or line of credit, what type of collateral was required? Land, buildings under ownership of the establishment
V408	q122_18	q122_18. referring only to this most recent loan or line of credit, what type of	discrete	numeric	Referring only to this most recent loan or line of credit, what type of collateral was required? Machinery and equipment including movab...
V409	q122_19	q122_19. referring only to this most recent loan or line of credit, what type of	discrete	numeric	Referring only to this most recent loan or line of credit, what type of collateral was required? Accounts receivable and inventories



ID	Name	Label	Type	Format	Question
V410	q122_20	q122_20. referring only to this most recent loan or line of credit, what type of	discrete	numeric	Referring only to this most recent loan or line of credit, what type of collateral was required? Personal assets of owner (house, etc.)
V411	q122_21	q122_21. referring only to this most recent loan or line of credit, what type of	discrete	numeric	Referring only to this most recent loan or line of credit, what type of collateral was required? Other forms of collateral not included in the ...
V412	q123_22	q123_22. referring only to this most recent line of credit or loan, what was the	discrete	numeric	Referring only to this most recent line of credit or loan, what was the approximate value of the collateral required?
V413	q124_23	q124_23. what is the total number of outstanding loans or lines of credit held b	discrete	numeric	What is the total number of outstanding loans or lines of credit held by this establishment?
V414	q125_24	q125_24. what is the total value of outstanding loans or lines of credit held by	discrete	numeric	What is the total value of outstanding loans or lines of credit held by this establishment?
V415	q126_25	q126_25. at this time, does the owner or owners of this establishment have any o	discrete	numeric	At this time, does the owner or owners of this establishment have any outstanding personal loans that are used to finance this establishment's business activities?
V416	q127_26	q127_26. referring again to the last fiscal year 2011, did this establishment ap	discrete	numeric	Referring again to the last fiscal year 2011, did this establishment apply for any loans or lines of credit?
V417	q128_27	q128_27. what was the main reason why this establishment did not apply for any l	discrete	numeric	What was the main reason why this establishment did not apply for any line of credit or loan?
V418	q129_28	q129_28. referring only to this most recent application for a line of credit or	discrete	numeric	Referring only to this most recent application for a line of credit or loan, what was the outcome of that application?
V419	q130_29	q130_29. in fiscal year 2011, did this establishment have its annual financial s	discrete	numeric	In fiscal year 2011, did this establishment have its annual financial statements checked and certified by an external auditor?
V420	q131_5	q131_5. what is the best time period for you to use in discussing the costs and	discrete	numeric	We would like to ask you some questions about the costs and sales of your business. What is the best time period for you to use in discussing the costs and sales of your firm?
V421	q132_6	q132_6. can you also provide reliable answers for the fiscal year 2011?	discrete	numeric	Can you also provide reliable answers for the Fiscal Year 2011?
V422	q133a_7	q133a_7. what is the last period for which you have reliable information?_ from	discrete	character	What is the last period for which you have reliable information?
V423	q133a_8	q133a_8. what is the last period for which you have reliable information?_ to	discrete	character	What is the last period for which you have reliable information?
V424	q133b_9	q133b_9. can this period be considered as average in terms of sales compared to	discrete	numeric	Can this period be considered as average in terms of sales compared to the Fiscal Year 2011?
V425	q134a_10	q134a_10. were sales below or above the average period in 2011?	discrete	numeric	Were sales below or above the average period in 2011?
V426	q134b_11	q134b_11. how much (in percent) were the sales below or above the average sales?	discrete	numeric	How much (in percent) were the sales below or above the average sales?
V427	q135_12	q135_12. what were your 3 most important produced products / services?	discrete	numeric	What were your 3 most important MANUFACTURED products/services? Product 1
V428	q135_13	q135_13. what were your 3 most important produced products / services?	discrete	numeric	What were your 3 most important MANUFACTURED products/services? Product 2

ID	Name	Label	Type	Format	Question
V429	q135_14	q135_14. what were your 3 most important produced products / services?	discrete	numeric	What were your 3 most important MANUFACTURED products/services? Product 3
V430	q135_15	q135_15. total revenue from each product was	discrete	numeric	Total revenue from each product was Product 1
V431	q135_16	q135_16. total revenue from each product was	discrete	numeric	Total revenue from each product was Product 2
V432	q135_17	q135_17. total revenue from each product was	discrete	numeric	Total revenue from each product was Product 3
V433	q135_18	q135_18. total revenue from each product was	discrete	numeric	Total revenue from each product was Total
V434	q135_19	q135_19. percent of total revenue	discrete	numeric	Percent of total revenue Product 1
V435	q135_20	q135_20. percent of total revenue	discrete	numeric	Percent of total revenue Product 2
V436	q135_21	q135_21. percent of total revenue	discrete	numeric	Percent of total revenue Product 3
V437	q135_22	q135_22. percent of total revenue	discrete	numeric	Percent of total revenue Total
V438	q135_23	q135_23. total cost of raw materials for each product sold is	discrete	numeric	Total cost of raw materials for each product sold is Product 1
V439	q135_24	q135_24. total cost of raw materials for each product sold is	discrete	numeric	Total cost of raw materials for each product sold is Product 2
V440	q135_25	q135_25. total cost of raw materials for each product sold is	discrete	numeric	Total cost of raw materials for each product sold is
V441	q135_26	q135_26. total cost of raw materials for each product sold is	discrete	numeric	Total cost of raw materials for each product sold is Total
V442	q135_27	q135_27. what were your three most important traded products / services?	discrete	numeric	What were your three most important TRADED products / services? (code) Product 1
V443	q135_28	q135_28. what were your three most important traded products / services?	discrete	numeric	What were your three most important TRADED products / services? (code) Product 2
V444	q135_29	q135_29. what were your three most important traded products / services?	discrete	numeric	What were your three most important TRADED products / services? (code) Product 3
V445	q135_30	q135_30. total profit from each product was	discrete	numeric	Total profit from each product was Product 1
V446	q135_31	q135_31. total profit from each product was	discrete	numeric	Total profit from each product was Product 2
V447	q135_32	q135_32. total profit from each product was	discrete	numeric	Total profit from each product was Product 3
V448	q135_33	q135_33. total profit from each product was	discrete	numeric	Total profit from each product was Total
V449	q135_34	q135_34. percent of total profit from each product was	discrete	numeric	Percent of total profit from each product was Product 1
V450	q135_35	q135_35. percent of total profit from each product was	contin	numeric	Percent of total profit from each product was Product 2
V451	q135_36	q135_36. percent of total profit from each product was	contin	numeric	Percent of total profit from each product was Product 3
V452	q135_37	q135_37. percent of total profit from each product was	discrete	numeric	Percent of total profit from each product was Total
V453	q135a_38	q135a_38. calculate value of sales of manufactured products / services (tot1/tot	discrete	numeric	Calculate value of sales of manufactured products / services (TOT1/TOT...2*100)
V454	q135b_39	q135b_39. calculate value of raw materials used in production / services (tot3/t	discrete	numeric	Calculate value of raw materials used in production / services (TOT3/TOT2*100)



ID	Name	Label	Type	Format	Question
V455	q135c_40	q135c_40. calculate the value of profit from trading (tot4/tot5*100)	discrete	numeric	Calculate the value of profit from trading (TOT4/TOT5*100)
V456	q135d_41	q135d_41. cost of electricity	discrete	numeric	Cost of electricity
V457	q135e_42	q135e_42. cost of fuel (vehicle, generator and gas)	discrete	numeric	Cost of fuel (vehicle, generator and gas)
V458	q135f_43	q135f_43. cost of labor, including wages, bonuses and social payments	discrete	numeric	Cost of labor, including wages, bonuses and social payments
V459	q135g_44	q135g_44. cost of communications services	discrete	numeric	Cost of communications services
V460	q135h_45	q135h_45. other cost of production/trading not included above (exclude investmen	discrete	numeric	Other cost of production/trading not included above (exclude investment)
V461	q135_46	q135_46. calculate the value added of the firm: (a+c)-(b+d+e+g+h)	discrete	numeric	Calculate the value added of the firm: (a+c)-(b+d+e+g+h)
V462	q136_47	q136_47. in fiscal year 2011, did this establishment purchase any fixed assets,	discrete	numeric	In fiscal year 2011, did this establishment purchase any fixed assets, such as machinery, vehicles, equipment, land or buildings?
V463	q137_48	q137_48. in fiscal year 2011, how much did this establishment spend on purchases	discrete	numeric	In fiscal year 2011, how much did this establishment spend on purchases of land and buildings:
V464	q138a_49	q138a_49. what were your 5 most important assets amongst your machinery, equipme	discrete	numeric	What were your 5 most important assets amongst your machinery, equipment (including computers) and vehicles you have invested in 2011 for business purpose? Asset 1
V465	q138a_50	q138a_50. what were your 5 most important assets amongst your machinery, equipme	discrete	numeric	What were your 5 most important assets amongst your machinery, equipment (including computers) and vehicles you have invested in 2011 for business purpose? Asset 2
V466	q138a_51	q138a_51. what were your 5 most important assets amongst your machinery, equipme	discrete	numeric	What were your 5 most important assets amongst your machinery, equipment (including computers) and vehicles you have invested in 2011 for business purpose? Asset 3
V467	q138a_52	q138a_52. what were your 5 most important assets amongst your machinery, equipme	discrete	numeric	What were your 5 most important assets amongst your machinery, equipment (including computers) and vehicles you have invested in 2011 for business purpose? Asset 4
V468	q138a_53	q138a_53. what were your 5 most important assets amongst your machinery, equipme	discrete	numeric	What were your 5 most important assets amongst your machinery, equipment (including computers) and vehicles you have invested in 2011 for business purpose? Asset 5
V469	q138b_54	q138b_54. how many of each of these machinery, equipment (including computers) a	discrete	numeric	How many of each of these machinery, equipment (including computers) and vehicles did you invest in? Asset 1
V470	q138b_55	q138b_55. how many of each of these machinery, equipment (including computers) a	discrete	numeric	How many of each of these machinery, equipment (including computers) and vehicles did you invest in? Asset 2
V471	q138b_56	q138b_56. how many of each of these machinery, equipment (including computers) a	discrete	numeric	How many of each of these machinery, equipment (including computers) and vehicles did you invest in? Asset 3
V472	q138b_57	q138b_57. how many of each of these machinery, equipment (including computers) a	discrete	numeric	How many of each of these machinery, equipment (including computers) and vehicles did you invest in? Asset 4
V473	q138b_58	q138b_58. how many of each of these machinery, equipment (including computers) a	discrete	numeric	How many of each of these machinery, equipment (including computers) and vehicles did you invest in? Asset 5

ID	Name	Label	Type	Format	Question
V474	q138c_59	q138c_59. what is the purchase value per each piece of these machinery, equipmen	discrete	numeric	What is the value per each piece of these machinery, equipment (including computers) and vehicles? Asset 1
V475	q138c_60	q138c_60. what is the purchase value per each piece of these machinery, equipmen	discrete	numeric	What is the value per each piece of these machinery, equipment (including computers) and vehicles? Asset 2
V476	q138c_61	q138c_61. what is the purchase value per each piece of these machinery, equipmen	discrete	numeric	What is the value per each piece of these machinery, equipment (including computers) and vehicles? Asset 3
V477	q138c_62	q138c_62. what is the purchase value per each piece of these machinery, equipmen	discrete	numeric	What is the value per each piece of these machinery, equipment (including computers) and vehicles? Asset 4
V478	q138c_63	q138c_63. what is the purchase value per each piece of these machinery, equipmen	discrete	numeric	What is the value per each piece of these machinery, equipment (including computers) and vehicles? Asset 5
V479	q138d_64	q138d_64. what is the total purchase value of these machinery, equipment (inclu	discrete	numeric	What is the total sale value of these machinery, equipment (including computers) and vehicles? Asset 1
V480	q138d_65	q138d_65. what is the total purchase value of these machinery, equipment (inclu	discrete	numeric	What is the total sale value of these machinery, equipment (including computers) and vehicles? Asset 2
V481	q138d_66	q138d_66. what is the total purchase value of these machinery, equipment (inclu	discrete	numeric	What is the total sale value of these machinery, equipment (including computers) and vehicles? Asset 3
V482	q138d_67	q138d_67. what is the total purchase value of these machinery, equipment (inclu	discrete	numeric	What is the total sale value of these machinery, equipment (including computers) and vehicles? Asset 4
V483	q138d_68	q138d_68. what is the total purchase value of these machinery, equipment (inclu	discrete	numeric	What is the total sale value of these machinery, equipment (including computers) and vehicles? Asset 5
V484	q138e_69	q138e_69. what was the estimated purchase value of remaining investment in machi	discrete	numeric	What was the estimated sales value of remaining investment in machinery, equipment and vehicles in 2011 not listed?
V485	q139_70	q139_70. over fiscal year 2011, please estimate the proportion of this establish	discrete	numeric	Over fiscal year 2011, please estimate the proportion of this establishment's total purchase of fixed assets (such as machinery, vehicles, equipment, land or buildings) that was financed from each of the following sources Internal funds or retained earnings
V486	q139_71	q139_71. over fiscal year 2011, please estimate the proportion of this establish	discrete	numeric	Over fiscal year 2011, please estimate the proportion of this establishment's total purchase of fixed assets (such as machinery, vehicles, equipment, land or buildings) that was financed from each of the following sources Owners' contribution or issued new equity shares
V487	q139_72	q139_72. over fiscal year 2011, please estimate the proportion of this establish	discrete	numeric	Over fiscal year 2011, please estimate the proportion of this establishment's total purchase of fixed assets (such as machinery, vehicles, equipment, land or buildings) that was financed from each of the following sources Borrowed from banks: private and state-owned
V488	q139_73	q139_73. over fiscal year 2011, please estimate the proportion of this establish	discrete	numeric	Over fiscal year 2011, please estimate the proportion of this establishment's total purchase of fixed assets (such as machinery, vehicles, equipment, land or buildings) that was financed from each of the following sources Borrowed from non-bank financial institutions

ID	Name	Label	Type	Format	Question
V489	q139_74	q139_74. over fiscal year 2011, please estimate the proportion of this establish	discrete	numeric	Over fiscal year 2011, please estimate the proportion of this establishment's total purchase of fixed assets (such as machinery, vehicles, equipment, land or buildings) that was financed from each of the following sources Purchases on credit from suppliers and advances from c
V490	q139_75	q139_75. over fiscal year 2011, please estimate the proportion of this establish	discrete	numeric	Over fiscal year 2011, please estimate the proportion of this establishment's total purchase of fixed assets (such as machinery, vehicles, equipment, land or buildings) that was financed from each of the following sources Other, moneylenders, friends, relatives, bonds, etc
V491	q140a_76	q140a_76. list your 5 major assets amongst your machinery, equipment (including	discrete	numeric	List your 5 major assets amongst your machinery, equipment (including computers) and vehicles which you use for business purpose? Asset 1
V492	q140a_77	q140a_77. list your 5 major assets amongst your machinery, equipment (including	discrete	numeric	List your 5 major assets amongst your machinery, equipment (including computers) and vehicles which you use for business purpose? Asset 2
V493	q140a_78	q140a_78. list your 5 major assets amongst your machinery, equipment (including	discrete	numeric	List your 5 major assets amongst your machinery, equipment (including computers) and vehicles which you use for business purpose? Asset 3
V494	q140a_79	q140a_79. list your 5 major assets amongst your machinery, equipment (including	discrete	numeric	List your 5 major assets amongst your machinery, equipment (including computers) and vehicles which you use for business purpose? Asset 4
V495	q140a_80	q140a_80. list your 5 major assets amongst your machinery, equipment (including	discrete	numeric	List your 5 major assets amongst your machinery, equipment (including computers) and vehicles which you use for business purpose? Asset 5
V496	q140b_81	q140b_81. how many of each of these machinery, equipment (including computers) a	discrete	numeric	How many of each of these machinery, equipment (including computers) and vehicles do you have now? Asset 1
V497	q140b_82	q140b_82. how many of each of these machinery, equipment (including computers) a	discrete	numeric	How many of each of these machinery, equipment (including computers) and vehicles do you have now? Asset 2
V498	q140b_83	q140b_83. how many of each of these machinery, equipment (including computers) a	discrete	numeric	How many of each of these machinery, equipment (including computers) and vehicles do you have now? Asset 3
V499	q140b_84	q140b_84. how many of each of these machinery, equipment (including computers) a	discrete	numeric	How many of each of these machinery, equipment (including computers) and vehicles do you have now? Asset 4
V500	q140b_85	q140b_85. how many of each of these machinery, equipment (including computers) a	discrete	numeric	How many of each of these machinery, equipment (including computers) and vehicles do you have now? Asset 5
V501	q140c_86	q140c_86. for how much would it cost to replace each piece of your machinery, eq	discrete	numeric	For how much can you sell each piece of your machinery, equipment (including computers) and vehicles? Asset 1
V502	q140c_87	q140c_87. for how much would it cost to replace each piece of your machinery, eq	discrete	numeric	For how much can you sell each piece of your machinery, equipment (including computers) and vehicles? Asset 2
V503	q140c_88	q140c_88. for how much would it cost to replace each piece of your machinery, eq	discrete	numeric	For how much can you sell each piece of your machinery, equipment (including computers) and vehicles? Asset 3

ID	Name	Label	Type	Format	Question
V504	q140c_89	q140c_89. for how much would it cost to replace each piece of your machinery, eq	discrete	numeric	For how much can you sell each piece of your machinery, equipment (including computers) and vehicles? Asset 4
V505	q140c_90	q140c_90. for how much would it cost to replace each piece of your machinery, eq	discrete	numeric	For how much can you sell each piece of your machinery, equipment (including computers) and vehicles? Asset 5
V506	q140d_91	q140d_91. what is the total replacement cost of these machinery, equipment (inc	discrete	numeric	What is the total sale value of these machinery, equipment (including computers) and vehicles? Asset 1
V507	q140d_92	q140d_92. what is the total replacement cost of these machinery, equipment (inc	discrete	numeric	What is the total sale value of these machinery, equipment (including computers) and vehicles? Asset 2
V508	q140d_93	q140d_93. what is the total replacement cost of these machinery, equipment (inc	discrete	numeric	What is the total sale value of these machinery, equipment (including computers) and vehicles? Asset 3
V509	q140d_94	q140d_94. what is the total replacement cost of these machinery, equipment (inc	discrete	numeric	What is the total sale value of these machinery, equipment (including computers) and vehicles? Asset 4
V510	q140d_95	q140d_95. what is the total replacement cost of these machinery, equipment (inc	discrete	numeric	What is the total sale value of these machinery, equipment (including computers) and vehicles? Asset 5
V511	q140e_96	q140e_96. what is the estimated replacement cost of remaining machinery, equipme	discrete	numeric	What is the estimated sales value of remaining machinery, equipment and vehicles you own for business purpose?
V512	q141_97	q141_97. hypothetically, if this establishment were to purchase the land and bui	discrete	numeric	Hypothetically, if this establishment were to purchase the land and buildings it uses now, in their current condition and regardless of whether the establishment owns them or not, how much would they cost, independently of whether they are owned, rented or leased?
V513	q142_98	q142_98. it is my perception that the responses to the above questions regarding	discrete	numeric	It is my perception that the responses to the above questions regarding opinions and perceptions are:
V514	q143_99	q143_99. the responses to the questions regarding figures:	discrete	numeric	The responses to the questions regarding figures:
V515	q144_5	q144_5. what was the number of permanent full time employees 3 years ago? please	discrete	numeric	What was the number of permanent full time employees 3 years ago? Please include all employees and managers
V516	q145a_6	q145a_6. what was the number of permanent full time employees during 2011?_mana	discrete	numeric	What was the number of permanent full time employees during 2011? Management
V517	q145a_7	q145a_7. what was the number of permanent full time employees during 2011?_prof	contin	numeric	What was the number of permanent full time employees during 2011? Professionals
V518	q145a_8	q145a_8. what was the number of permanent full time employees during 2011?_skil	contin	numeric	What was the number of permanent full time employees during 2011? Skilled production workers
V519	q145a_9	q145a_9. what was the number of permanent full time employees during 2011?_unsk	contin	numeric	What was the number of permanent full time employees during 2011? Unskilled production workers
V520	q145a_10	q145a_10. what was the number of permanent full time employees during 2011?_non	contin	numeric	What was the number of permanent full time employees during 2011? Non-production/service workers
V521	q145a_11	q145a_11. what was the number of permanent full time employees during 2011?_tot	contin	numeric	What was the number of permanent full time employees during 2011? Total
V522	q145b_12	q145b_12. how many of these are female?_management	discrete	numeric	How many of these are female? Management

ID	Name	Label	Type	Format	Question
V523	q145b_13	q145b_13. how many of these are female?_ professionals	discrete	numeric	How many of these are female? Professionals
V524	q145b_14	q145b_14. how many of these are female?_ skilled production workers	contin	numeric	How many of these are female? Skilled production workers
V525	q145b_15	q145b_15. how many of these are female?_ unskilled production workers	contin	numeric	How many of these are female? Unskilled production workers
V526	q145b_16	q145b_16. how many of these are female?_ non-production/service workers	contin	numeric	How many of these are female? Non-production/service workers
V527	q145b_17	q145b_17. how many of these are female?_ total	contin	numeric	How many of these are female? Total
V528	q146a_18	q146a_18. what was the average number temporary workers in 2011?	contin	numeric	What was the average number of temporary workers in 2011?
V529	q146b_19	q146b_19. how many of these were female?	contin	numeric	How many of these were female?
V530	q146c_20	q146c_20. average length of employment for each temporary worker in months	discrete	numeric	Average length of employment for each temporary worker in months
V531	q147_21	q147_21. during fiscal year 2011, did this establishment have formal training pr	discrete	numeric	During fiscal year 2011, did this establishment have formal training programs for its permanent, full-time employees?
V532	q148_22	q148_22. referring to the training programs run over fiscal year 2011, what perc	discrete	numeric	Referring to the training programs run over fiscal year 2011, what percentage of permanent, full-time employees of the following categories received formal training? Non-production full-time permanent employees trained
V533	q148_23	q148_23. referring to the training programs run over fiscal year 2011, what perc	discrete	numeric	Referring to the training programs run over fiscal year 2011, what percentage of permanent, full-time employees of the following categories received formal training? Production full-time permanent employees trained
V534	q149_24	q149_24. what is the average monthly wage of a unskilled production worker, exc	discrete	numeric	What is the average monthly wage of a unskilled production worker, excluding benefits, in your company?
V535	q150_25	q150_25. what is the average monthly wage of an unskilled production worker, i	discrete	numeric	What is the average monthly wage of an unskilled production worker, including benefits (e.g. housing, food, transport, medical, etc.), in your company?
V536	q151_26	q151_26. what % of your workforce belongs to a trade union?	discrete	numeric	What % of your workforce belongs to a trade union?
V537	q152_27	q152_27. how many days of production did you lose in 2011 due to_ strikes or oth	discrete	numeric	How many days of production did you lose in 2011 due to Strikes or other labor disputes
V538	q152_28	q152_28. how many days of production did you lose in 2011 due to_ civil unrest	discrete	numeric	How many days of production did you lose in 2011 due to Civil unrest
V539	q152_29	q152_29. how many days of production did you lose in 2011 due to_ employee absen	discrete	numeric	How many days of production did you lose in 2011 due to Employee absenteeism due to illness, death, funerals
V540	q153a_30	q153a_30. on average, how many full time permanent employees of your establishme	discrete	numeric	
V541	q153a_31	q153a_31. on average, how many full time permanent employees of your establishme	contin	numeric	

ID	Name	Label	Type	Format	Question
V542	q153a_32	q153a_32. on average, how many full time permanent employees of your establishme	contin	numeric	
V543	q153a_33	q153a_33. on average, how many full time permanent employees of your establishme	contin	numeric	
V544	q153a_34	q153a_34. on average, how many full time permanent employees of your establishme	contin	numeric	
V545	q153a_35	q153a_35. on average, how many full time permanent employees of your establishme	contin	numeric	
V546	q153a_36	q153a_36. on average, how many full time permanent employees of your establishme	contin	numeric	
V547	q153a37a	q153a_37a. on average, how many full time permanent employees of your establishm	discrete	numeric	
V548	q153a_37	q153a_37. on average, how many full time permanent employees of your establishme	discrete	numeric	
V549	q153a_38	q153a_38. on average, how many full time permanent employees of your establishme	discrete	numeric	
V550	q154_39	q154_39. it is my perception that the responses to the above questions regarding	discrete	numeric	It is my perception that the responses to the above questions regarding opinions and perceptions are:
V551	q155_40	q155_40. the responses to the questions regarding figures:	discrete	numeric	The responses to the questions regarding figures:
V552	s2_6	s2_6. do you have your own plot of the land that you use in the zone or are you	discrete	numeric	
V553	s3a_7	s3a_7. if you answered "own plot land" to_ is it owned or leased?	discrete	numeric	
V554	s3b_8	s3b_8. if you answered "own plot land" to_ if leased, what is the length of the	discrete	numeric	
V555	s3c_9	s3c_9. if you answered "own plot land" to_ what would be your preference- to own	discrete	numeric	
V556	s4a_10	s4a_10. what type of facility do you have in the zone?_ factory	discrete	numeric	
V557	s4b_11	s4b_11. what type of facility do you have in the zone?_ warehouse	discrete	numeric	
V558	s4c_12	s4c_12. what type of facility do you have in the zone?_ office building	discrete	numeric	
V559	s4d_13a	s4d_13a. what type of facility do you have in the zone?_ specify_ 1	discrete	numeric	
V560	s4d_13	s4d_13. what type of facility do you have in the zone?_ other (specify)_ 1	discrete	numeric	
V561	s4d_14a	s4d_14a. what type of facility do you have in the zone?_ specify_ 2	discrete	numeric	
V562	s4d_14	s4d_14. what type of facility do you have in the zone?_ other (specify)_ 2	discrete	numeric	
V563	s4a_15a	s4a_15a. what type of facility do you have in the zone?_ specify_ 3	discrete	numeric	

ID	Name	Label	Type	Format	Question
V564	s4d_15	s4d_15. what type of facility do you have in the zone?_ other (specify)_ 3	discrete	numeric	
V565	s4b_16	s4b_16. what type of facility do you have in the zone?_ factory_ is space suffic	discrete	numeric	
V566	s4c_17	s4c_17. what type of facility do you have in the zone?_ warehouse_ is space suff	discrete	numeric	
V567	s4d_18	s4d_18. what type of facility do you have in the zone?_ office building_ is spac	discrete	numeric	
V568	s4d_19	s4d_19. what type of facility do you have in the zone?_ other_ 1_ is space suffi	discrete	numeric	
V569	s4d_20	s4d_20. what type of facility do you have in the zone?_ other_ 2_ is space suffi	discrete	numeric	
V570	s4d_21	s4d_21. what type of facility do you have in the zone?_ other_ 3_ is space suffi	discrete	numeric	
V571	s5_5	s5_5. what are the top 3 reasons to invest in the zone rather than in the countr	discrete	numeric	
V572	s5_6	s5_6. what are the top 3 reasons to invest in the zone rather than in the countr	discrete	numeric	
V573	s5_7	s5_7. what are the top 3 reasons to invest in the zone rather than in the countr	discrete	numeric	
V574	s6_5	s6_5. from the time you submitted your application to establish operations in th	discrete	numeric	
V575	s7_6	s7_6. once your application was approved, approximately how many days did it tak	discrete	numeric	
V576	s8_7	s8_7. if there was a paid-in minimum capital requirement to establish your busin	discrete	numeric	
V577	s9_8	s9_8. does the zone have a "one stop shop" for setting up and dealing with licen	discrete	numeric	
V578	a1		discrete	numeric	





## WEB STD FIRMID (idstd)

File: cambodia\_informal\_2013\_full\_data

**Overview**

Type: Discrete	Valid cases: 303
Format: numeric	Invalid: 0
Width: 6	Minimum: 560290
Decimals: 0	Maximum: 561064
Range: 560290-561064	

## Establishment identifier (id\_6)

File: cambodia\_informal\_2013\_full\_data

**Overview**

Type: Discrete	Valid cases: 303
Format: numeric	Invalid: 0
Width: 7	Minimum: 13
Decimals: 0	Maximum: 5030304
Range: 13-5030304	

## Firm is panel firm (panel)

File: cambodia\_informal\_2013\_full\_data

**Overview**

Type: Discrete	Valid cases: 303
Format: numeric	Invalid: 0
Width: 1	
Decimals: 0	
Range: 0-1	

## Sampling location (location\_frame)

File: cambodia\_informal\_2013\_full\_data

**Overview**

Type: Discrete	Valid cases: 303
Format: numeric	Invalid: 0
Width: 2	
Decimals: 0	
Range: 1-26	

## Sampling sector (sector\_frame)

File: cambodia\_informal\_2013\_full\_data

**Overview**

Type: Discrete	Valid cases: 303
Format: numeric	Invalid: 0
Width: 1	
Decimals: 0	
Range: 0-4	

## Sampling size (size\_frame)

File: cambodia\_informal\_2013\_full\_data

### Overview

Type: Discrete	Valid cases: 303
Format: numeric	Invalid: 0
Width: 1	
Decimals: 0	
Range: 1-3	

## Location (location)

File: cambodia\_informal\_2013\_full\_data

### Overview

Type: Discrete	Valid cases: 303
Format: numeric	Invalid: 0
Width: 2	
Decimals: 0	
Range: 1-26	

## sector of firm activity (sector)

File: cambodia\_informal\_2013\_full\_data

### Overview

Type: Discrete	Valid cases: 303
Format: numeric	Invalid: 0
Width: 1	
Decimals: 0	
Range: 0-4	

## size of firm (size)

File: cambodia\_informal\_2013\_full\_data

### Overview

Type: Discrete	Valid cases: 303
Format: numeric	Invalid: 0
Width: 1	
Decimals: 0	
Range: 1-3	

## (formal)

File: cambodia\_informal\_2013\_full\_data

### Overview

Type: Discrete	Valid cases: 303
Format: numeric	Invalid: 0
Width: 1	
Decimals: 0	
Range: 0-0	

### Description

This variables indicates an establishment's formal status. Formal enterprises are registered with the Cambodia Ministry of Commerce and informal enterprises are not.

## Sampling strata (strata)

File: cambodia\_informal\_2013\_full\_data

### Overview

Type: Continuous	Valid cases: 303
Format: numeric	Invalid: 0
Width: 3	Minimum: 1
Decimals: 0	Maximum: 148
Range: 1-148	

## date of interview (date)

File: cambodia\_informal\_2013\_full\_data

### Overview

Type: Discrete	Valid cases: 303
Format: character	Minimum: NaN
Width: 10	Maximum: NaN

## sampling weight (w)

File: cambodia\_informal\_2013\_full\_data

### Overview

Type: Continuous	Valid cases: 303
Format: numeric	Invalid: 0
Width: 6	Minimum: 0.6
Decimals: 0	Maximum: 241
Range: 0.5625-241	

## (a5)

File: cambodia\_informal\_2013\_full\_data

### Overview

Type: Discrete	Valid cases: 303
Format: numeric	Invalid: 0
Width: 1	
Decimals: 0	
Range: 1-2	

## q1\_5. when did your firm begin operations in this country (year)?

(q1\_5)

File: cambodia\_informal\_2013\_full\_data

### Overview

Type: Continuous	Valid cases: 303
Format: numeric	Invalid: 0
Width: 4	Minimum: 1979
Decimals: 0	Maximum: 2012
Range: 1979-2012	

### Literal question

When did your firm begin operations in this country (year)?

q2\_6. how many full-time employees did the establishment employ when it started (q2\_6)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 303
Format: numeric	Invalid: 0
Width: 3	
Decimals: 0	
Range: -9-100	

#### Literal question

How many full-time employees did the establishment employ when it started its operations?  
Firm registration (MOC)

q3a\_7. does the firm currently have any of the following registrations?\_ firm re (q3a\_7)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 303
Format: numeric	Invalid: 0
Width: 2	
Decimals: 0	
Range: -9-2	

#### Literal question

3a. Does the firm currently have any of the following registrations?  
Firm registration (MOC)

q3a\_8. does the firm currently have any of the following registrations?\_ tax reg (q3a\_8)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 303
Format: numeric	Invalid: 0
Width: 2	
Decimals: 0	
Range: -9-2	

#### Literal question

3a. Does the firm currently have any of the following registrations?  
Tax registration (MOF)

q3a\_9. does the firm currently have any of the following registrations?\_ vat reg (q3a\_9)

File: cambodia\_informal\_2013\_full\_data

#### Overview

q3a\_9. does the firm currently have any of the following registrations? \_vat reg (q3a\_9)

File: cambodia\_informal\_2013\_full\_data

Type: Discrete	Valid cases: 303
Format: numeric	Invalid: 0
Width: 2	
Decimals: 0	
Range: -9-2	

#### Literal question

3a. Does the firm currently have any of the following registrations?  
VAT registration

q3a\_10. does the firm currently have any of the following registrations? \_labor (q3a\_10)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 303
Format: numeric	Invalid: 0
Width: 2	
Decimals: 0	
Range: -9-2	

#### Literal question

3a. Does the firm currently have any of the following registrations?  
Labor department Registration

q3a\_11. does the firm currently have any of the following registrations? \_regist (q3a\_11)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 303
Format: numeric	Invalid: 0
Width: 2	
Decimals: 0	
Range: -9-2	

#### Literal question

3a. Does the firm currently have any of the following registrations?  
Registration certificate from the provincial

q3a\_12. does the firm currently have any of the following registrations? \_munici (q3a\_12)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 303
Format: numeric	Invalid: 0
Width: 2	
Decimals: 0	
Range: -9-2	

#### Literal question

q3a\_12. does the firm currently have any of the following registrations? \_munici (q3a\_12)

File: cambodia\_informal\_2013\_full\_data

3a. Does the firm currently have any of the following registrations?  
Municipal commerce division

q3a\_13. does the firm currently have any of the following registrations? \_cdc (i (q3a\_13)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 303
Format: numeric	Invalid: 0
Width: 2	
Decimals: 0	
Range: -9-2	

#### Literal question

3a. Does the firm currently have any of the following registrations?  
CDC (if applicable)

q3a\_14a. does the firm currently have any of the following registrations? \_speci (q3a\_14a)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 54
Format: numeric	Invalid: 249
Width: 1	
Decimals: 0	
Range: 1-2	

#### Literal question

3a. Does the firm currently have any of the following registrations?

q3a\_14. does the firm currently have any of the following registrations? \_other (q3a\_14)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 54
Format: numeric	Invalid: 249
Width: 3	
Decimals: 0	
Range: 101-119	

#### Literal question

3a. Does the firm currently have any of the following registrations?  
Other (specify)

q3b\_15. when did the firm get this registration the first time (year)?\_ firm reg (q3b\_15)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 1
Format: numeric	Invalid: 302
Width: 2	
Decimals: 0	
Range: -9--9	

#### Literal question

3b. When did the firm get this registration the first time (year)?  
Firm registration (MOC)

q3b\_16. when did the firm get this registration the first time (year)?\_ tax regi (q3b\_16)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 194
Format: numeric	Invalid: 109
Width: 4	
Decimals: 0	
Range: -9-2012	

#### Literal question

3b When did the firm get this registration the first time (year)?  
Tax registration (MOF)

q3b\_17. when did the firm get this registration the first time (year)?\_ vat regi (q3b\_17)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 87
Format: numeric	Invalid: 216
Width: 4	
Decimals: 0	
Range: -9-2012	

#### Literal question

3b When did the firm get this registration the first time (year)?  
VAT registration

q3b\_18. when did the firm get this registration the first time (year)?\_ labor de (q3b\_18)

File: cambodia\_informal\_2013\_full\_data

#### Overview

q3b\_18. when did the firm get this registration the first time (year)?\_labor de (q3b\_18)

File: cambodia\_informal\_2013\_full\_data

Type: Discrete	Valid cases: 42
Format: numeric	Invalid: 261
Width: 4	
Decimals: 0	
Range: -9-2012	

#### Literal question

3b When did the firm get this registration the first time (year)?  
Labor department Registration

q3b\_19. when did the firm get this registration the first time (year)?\_registra (q3b\_19)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 47
Format: numeric	Invalid: 256
Width: 4	
Decimals: 0	
Range: -9-2010	

#### Literal question

3b When did the firm get this registration the first time (year)?  
Registration certificate from the provincial

q3b\_20. when did the firm get this registration the first time (year)?\_municipa (q3b\_20)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 78
Format: numeric	Invalid: 225
Width: 4	
Decimals: 0	
Range: -9-2012	

#### Literal question

3b When did the firm get this registration the first time (year)?  
Municipal commerce division

q3b\_21. when did the firm get this registration the first time (year)?\_cdc (if (q3b\_21)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 1
Format: numeric	Invalid: 302
Width: 2	
Decimals: 0	
Range: -9--9	

#### Literal question



q3b\_21. when did the firm get this registration the first time (year)?\_cdc (if (q3b\_21))

File: cambodia\_informal\_2013\_full\_data

3b When did the firm get this registration the first time (year)?  
CDC (if applicable)

q3b\_22. when did the firm get this registration the first time (year)?\_other (s (q3b\_22))

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 54
Format: numeric	Invalid: 249
Width: 4	
Decimals: 0	
Range: -9-2011	

#### Literal question

3b When did the firm get this registration the first time (year)?  
Other (specify)

q4\_23. what is the current legal status of your firm? (q4\_23)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 303
Format: numeric	Invalid: 0
Width: 3	
Decimals: 0	
Range: 1-111	

#### Literal question

What is the current legal status of your firm?

q5\_24. what percentage of your firm is owned by private sector: domestic (q5\_24)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Continuous	Valid cases: 303
Format: numeric	Invalid: 0
Width: 3	Minimum: 0
Decimals: 0	Maximum: 100
Range: 0-100	

#### Literal question

What percentage of your firm is owned by  
Private Sector: Domestic

#### Interviewer instructions

(Record %)

q5\_25. what percentage of your firm is owned by private sector: foreign (q5\_25)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Continuous	Valid cases: 295
Format: numeric	Invalid: 8
Width: 3	Minimum: 0
Decimals: 0	Maximum: 100
Range: 0-100	

#### Literal question

What percentage of your firm is owned by Private Sector: Foreign

#### Interviewer instructions

(Record %)

q5\_26. what percentage of your firm is owned by government state (q5\_26)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 295
Format: numeric	Invalid: 8
Width: 1	
Decimals: 0	
Range: 0-0	

#### Literal question

What percentage of your firm is owned by

q5\_27. what percentage of your firm is owned by other (q5\_27)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 295
Format: numeric	Invalid: 8
Width: 1	
Decimals: 0	
Range: 0-0	

#### Literal question

What percentage of your firm is owned by

q6\_28. if fully or partly foreign owned, in which country is the foreign company (q6\_28)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 12
Format: numeric	Invalid: 291
Width: 3	
Decimals: 0	
Range: -9-120	

q6\_28. if fully or partly foreign owned, in which country is the foreign company (q6\_28)

File: cambodia\_informal\_2013\_full\_data

**Literal question**

If fully or partly foreign owned, in which country is the foreign company based?

q7\_29. what percentage of your firm is owned by the largest shareholder or owner (q7\_29)

File: cambodia\_informal\_2013\_full\_data

**Overview**

Type: Continuous	Valid cases: 303
Format: numeric	Invalid: 0
Width: 3	Minimum: 34
Decimals: 0	Maximum: 100
Range: 34-100	

**Literal question**

What percentage of your firm is owned by the largest shareholder or owner?

q8a\_30. what are your 2 main product line(s)? (q8a\_30)

File: cambodia\_informal\_2013\_full\_data

**Overview**

Type: Discrete	Valid cases: 303
Format: numeric	Invalid: 0
Width: 3	
Decimals: 0	
Range: -8-677	

**Literal question**

What are your 2 main product line(s)?

**Interviewer instructions**

Interviewer to record codes according to list

q8a\_31. what are your 2 main product line(s)? (q8a\_31)

File: cambodia\_informal\_2013\_full\_data

**Overview**

Type: Discrete	Valid cases: 303
Format: numeric	Invalid: 0
Width: 3	
Decimals: 0	
Range: -8-679	

**Literal question**

What are your 2 main product line(s)?

**Interviewer instructions**

Interviewer to record codes according to list

q9\_32. does this establishment have an internationally-recognized quality certif (q9\_32)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 303
Format: numeric	Invalid: 0
Width: 2	
Decimals: 0	
Range: -9-2	

#### Literal question

Does this establishment have an internationally-recognized quality certification?

#### Interviewer instructions

INTERVIEWER : SOME EXAMPLES ARE ISO 9000 or 14000, or HAPC

q10\_5. is this establishment part of a larger firm?\_ screener (q10\_5)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 303
Format: numeric	Invalid: 0
Width: 1	
Decimals: 0	
Range: 1-2	

#### Pre question

The following questions were already asked by phone when we contacted you for this appointment. In order to make sure we got all the information correctly, I would like to review them with you:

#### Literal question

Is this establishment part of a larger firm?

q10\_6. is this establishment part of a larger firm?\_ field (q10\_6)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 295
Format: numeric	Invalid: 8
Width: 1	
Decimals: 0	
Range: 1-2	

#### Literal question

Is this establishment part of a larger firm?

q11a\_7. what is the number of establishments that form the firm (q11a\_7)

File: cambodia\_informal\_2013\_full\_data

#### Overview

q11a\_7. what is the number of establishments that form the firm  
(q11a\_7)

File: cambodia\_informal\_2013\_full\_data

Type: Discrete  
Format: numeric  
Width: 3  
Decimals: 0  
Range: -9-650

Valid cases: 35  
Invalid: 268

**Literal question**

What is the number of establishments that form the firm?

q11b\_8. where are the headquarters of the firm located?\_  
screener (q11b\_8)

File: cambodia\_informal\_2013\_full\_data

**Overview**

Type: Discrete  
Format: numeric  
Width: 3  
Decimals: 0  
Range: -9-200

Valid cases: 35  
Invalid: 268

**Literal question**

Where are the headquarters of the firm located?

q11b\_9. where are the headquarters of the firm located?\_ field  
(q11b\_9)

File: cambodia\_informal\_2013\_full\_data

**Overview**

Type: Discrete  
Format: numeric  
Width: 3  
Decimals: 0  
Range: -9-200

Valid cases: 33  
Invalid: 270

**Literal question**

Where are the headquarters of the firm located?

q11c\_10. what kind of establishment is this?\_ screener (q11c\_10)

File: cambodia\_informal\_2013\_full\_data

**Overview**

Type: Discrete  
Format: numeric  
Width: 1  
Decimals: 0  
Range: 1-4

Valid cases: 35  
Invalid: 268

**Literal question**

What kind of establishment is this?

q11c\_11. what kind of establishment is this?\_ field (q11c\_11)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete  
Format: numeric  
Width: 1  
Decimals: 0  
Range: 1-4

Valid cases: 33  
Invalid: 270

#### Literal question

What kind of establishment is this?

q12\_12. are the financial statements of the hq prepared independently from the r (q12\_12)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete  
Format: numeric  
Width: 1  
Decimals: 0  
Range: 1-2

Valid cases: 18  
Invalid: 285

#### Literal question

Are the financial statements of the HQ prepared independently from the rest of the establishments?

q13\_13. are the financial statements of this establishment prepared separately f (q13\_13)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete  
Format: numeric  
Width: 1  
Decimals: 0  
Range: 1-2

Valid cases: 28  
Invalid: 275

#### Literal question

Are the financial statements of this establishment prepared separately from HQ's statements?

q14\_14. are the financial statements of this establishment independent from othe (q14\_14)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete  
Format: numeric  
Width: 1  
Decimals: 0  
Range: 1-2

Valid cases: 28  
Invalid: 275

#### Literal question

Are the financial statements of this establishment independent from other establishments of the same firm?

q15\_5. what was this establishment's average capacity utilization in 2011? (q15\_5)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Continuous	Valid cases: 110
Format: numeric	Invalid: 193
Width: 3	Minimum: 20
Decimals: 0	Maximum: 100
Range: 20-100	

#### Literal question

What was this establishment's average capacity utilization in 2011? (Capacity utilization is the amount of output actually produced relative to the maximum amount that could be produced with your existing machinery and equipment and regular shifts)

q16\_6. does this establishment at present use technology licensed from a foreign (q16\_6)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 303
Format: numeric	Invalid: 0
Width: 2	
Decimals: 0	
Range: -9-2	

#### Literal question

Does this establishment at present use technology licensed from a foreign-owned company, excluding office software?

q17\_7. in fiscal year 2011, how many hours per week did this establishment normally operate (q17\_7)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 302
Format: numeric	Invalid: 1
Width: 3	
Decimals: 0	
Range: -9-168	

#### Literal question

In fiscal year 2011, how many hours per week did this establishment normally operate?

#### Interviewer instructions

(INTERVIEWER: RESPONSE CANNOT BE GREATER THAN 168 HOURS)

q18\_8. in the last three years, has this establishment introduced new products or services (q18\_8)

File: cambodia\_informal\_2013\_full\_data

#### Overview

q18\_8. in the last three years, has this establishment introduced new products o (q18\_8)

File: cambodia\_informal\_2013\_full\_data

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-2

Valid cases: 303  
Invalid: 0

#### Pre question

INTERVIEWER READ THE FOLLOWING TO THE RESPONDENT BEFORE PROCEEDING:

And now we switch to a new topic.

In this section "new" means new to the firm but not necessarily new to the market or other firms, and it could have been originally developed by other firms

#### Literal question

In the last three years, has this establishment introduced new products or services?

#### Interviewer instructions

INTERVIEWER: GUIDE RESPONDENT THROUGH SHOW CARD EXAMPLES

q19\_9. was the new product or service also new for the establishment's main mark (q19\_9)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-2

Valid cases: 67  
Invalid: 236

#### Literal question

Was the new product or service also new for the establishment's main market?

q20\_10. in the last three years, has this establishment introduced any new or si (q20\_10)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-2

Valid cases: 303  
Invalid: 0

#### Literal question

In the last three years, has this establishment introduced any new or significantly improved methods of manufacturing products or offering services?

q21\_11. during the last three years, has this establishment introduced any new o (q21\_11)

File: cambodia\_informal\_2013\_full\_data

#### Overview



q21\_11. during the last three years, has this establishment introduced any new o (q21\_11)

File: cambodia\_informal\_2013\_full\_data

Type: Discrete	Valid cases: 303
Format: numeric	Invalid: 0
Width: 2	
Decimals: 0	
Range: -9-2	

#### Literal question

During the last three years, has this establishment introduced any new or significantly improved logistical or business support processes?

q22\_12. during the last three years, has this establishment introduced any new o (q22\_12)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 303
Format: numeric	Invalid: 0
Width: 2	
Decimals: 0	
Range: -9-2	

#### Literal question

During the last three years, has this establishment introduced any new or significantly improved organizational structures or management practices?

q23\_13. during the last three years, has this establishment introduced new or si (q23\_13)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 303
Format: numeric	Invalid: 0
Width: 2	
Decimals: 0	
Range: -9-2	

#### Literal question

During the last three years, has this establishment introduced new or significantly improved marketing methods?

q24\_14. during the last three years, did this establishment invest on formal res (q24\_14)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 303
Format: numeric	Invalid: 0
Width: 2	
Decimals: 0	
Range: -9-2	

#### Literal question

q24\_14. during the last three years, did this establishment invest on formal res (q24\_14)

File: cambodia\_informal\_2013\_full\_data

During the last three years, did this establishment spend on formal research and development activities, either in-house or contracted with other companies?

q25\_15. during the last three years, did this establishment give employees some (q25\_15)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-2

Valid cases: 303  
Invalid: 0

#### Literal question

During the last three years, did this establishment give employees some time to develop or try out a new approach or new idea about products or services, business process, firm management, or marketing?

q26\_16. what is your prospect for investment for the next 3 years (land, equipme (q26\_16)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-6

Valid cases: 303  
Invalid: 0

#### Literal question

What is your prospect for investment for the next 3 years (land, equipment, bulidings....)?

#### Interviewer instructions

Interviewer take into account any kind of investment

q27\_5. in 2011, within your main product line, how many competitors do you have (q27\_5)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-3

Valid cases: 303  
Invalid: 0

#### Literal question

In 2011, within your main product line, how many competitors do you have in the domestic market that are:  
Domestic private firms

q27\_6. in 2011, within your main product line, how many competitors do you have (q27\_6)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-3

Valid cases: 303  
Invalid: 0

#### Literal question

In 2011, within your main product line, how many competitors do you have in the domestic market that are: Cambodian State Owned firms

q27\_7. in 2011, within your main product line, how many competitors do you have (q27\_7)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-3

Valid cases: 303  
Invalid: 0

#### Literal question

In 2011, within your main product line, how many competitors do you have in the domestic market that are: Foreign owned firms

q27\_8. in 2011, within your main product line, how many competitors do you have (q27\_8)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-3

Valid cases: 303  
Invalid: 0

#### Literal question

In 2011, within your main product line, how many competitors do you have in the domestic market that are: NGOs

q27\_9a. in 2011, within your main product line, how many competitors do you have (q27\_9a)

File: cambodia\_informal\_2013\_full\_data

#### Overview

q27\_9a. in 2011, within your main product line, how many competitors do you have (q27\_9a)

File: cambodia\_informal\_2013\_full\_data

Type: Discrete	Valid cases: 0
Format: numeric	Invalid: 303
Width: 2	
Decimals: 0	
Range: -9-3	

#### Literal question

In 2011, within your main product line, how many competitors do you have in the domestic market that are:  
Other

q27\_9. in 2011, within your main product line, how many competitors do you have (q27\_9)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 0
Format: numeric	Invalid: 303
Width: 2	
Decimals: 0	
Range: -9-3	

#### Literal question

In 2011, within your main product line, how many competitors do you have in the domestic market that are:  
Other

q28\_10. please tell us on a 5 point scale how problematic for your firm are the (q28\_10)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 303
Format: numeric	Invalid: 0
Width: 2	
Decimals: 0	
Range: -9-4	

#### Literal question

Please tell us on a 5 point scale how problematic for your firm are the following practices of your competitors  
They avoid sales tax, VAT or others taxes

q28\_11. please tell us on a 5 point scale how problematic for your firm are the (q28\_11)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 303
Format: numeric	Invalid: 0
Width: 2	
Decimals: 0	
Range: -9-4	

#### Literal question

q28\_11. please tell us on a 5 point scale how problematic for your firm are the (q28\_11)

File: cambodia\_informal\_2013\_full\_data

Please tell us on a 5 point scale how problematic for your firm are the following practices of your competitors  
They do not pay duties or observe trade regulations

q28\_12. please tell us on a 5 point scale how problematic for your firm are the (q28\_12)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-4

Valid cases: 303  
Invalid: 0

#### Literal question

Please tell us on a 5 point scale how problematic for your firm are the following practices of your competitors  
They avoid labor taxes/regulations

q28\_13. please tell us on a 5 point scale how problematic for your firm are the (q28\_13)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-4

Valid cases: 303  
Invalid: 0

#### Literal question

Please tell us on a 5 point scale how problematic for your firm are the following practices of your competitors  
They violate my copyrights, patents or trademarks

q28\_14. please tell us on a 5 point scale how problematic for your firm are the (q28\_14)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-4

Valid cases: 303  
Invalid: 0

#### Literal question

Please tell us on a 5 point scale how problematic for your firm are the following practices of your competitors  
They receive subsidies (including the toleration of tax arrears) from national/local gov

q28\_15. please tell us on a 5 point scale how problematic for your firm are the (q28\_15)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 303
Format: numeric	Invalid: 0
Width: 2	
Decimals: 0	
Range: -9-4	

#### Literal question

Please tell us on a 5 point scale how problematic for your firm are the following practices of your competitors  
They have favored access to credit, infrastructure services or customers

q28\_16. please tell us on a 5 point scale how problematic for your firm are the (q28\_16)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 303
Format: numeric	Invalid: 0
Width: 2	
Decimals: 0	
Range: -9-4	

#### Literal question

Please tell us on a 5 point scale how problematic for your firm are the following practices of your competitors  
They conspire to limit my access to markets or suppliers

q29\_17. if you were to raise your prices of your main product line or main line (q29\_17)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 303
Format: numeric	Invalid: 0
Width: 1	
Decimals: 0	
Range: 1-4	

#### Literal question

Now I would like to ask you a hypothetical question. If you were to raise your prices of your main product line or main line of services 10% above their current level in the domestic market (after allowing for any inflation), which of the following would best describe the result assuming that your competitors maintained their current prices?

q30\_5. over fiscal year 2011, did this establishment experience power outages? (q30\_5)

File: cambodia\_informal\_2013\_full\_data

#### Overview

q30\_5. over fiscal year 2011, did this establishment experience power outages? (q30\_5)

File: cambodia\_informal\_2013\_full\_data

Type: Discrete	Valid cases: 303
Format: numeric	Invalid: 0
Width: 2	
Decimals: 0	
Range: -9-2	

#### Pre question

Now, we turn to the establishment's operations

#### Literal question

Over fiscal year 2011, did this establishment experience power outages?

q31\_6. in a typical month, over fiscal year 2011, how many power outages did thi (q31\_6)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 215
Format: numeric	Invalid: 88
Width: 2	
Decimals: 0	
Range: -9-50	

#### Literal question

In a typical month, over fiscal year 2011, how many power outages did this establishment experience?

q32\_7. how long did these power outages last on average? (q32\_7)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 208
Format: numeric	Invalid: 95
Width: 2	
Decimals: 0	
Range: -9-8	

#### Literal question

How long did these power outages last on average?

q33\_8. please estimate the losses that resulted from power outages as a percenta (q33\_8)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 206
Format: numeric	Invalid: 97
Width: 2	
Decimals: 0	
Range: -9-20	

#### Literal question

Please estimate the losses that resulted from power outages as a percentage of total annual sales.

q33\_8. please estimate the losses that resulted from power outages as a percenta (q33\_8)

File: cambodia\_informal\_2013\_full\_data

**Interviewer instructions**

Interviewer: if provided in \$, conduct respondent to evaluate in %

q34a\_9. what is the average cost of a kilowatt-hour (kwh) of electricity from th (q34a\_9)

File: cambodia\_informal\_2013\_full\_data

**Overview**

Type: Discrete  
Format: numeric  
Width: 4  
Decimals: 0  
Range: -9-3500

Valid cases: 302  
Invalid: 1

**Literal question**

What is the average cost of a kilowatt-hour (KwH) of electricity from the power line?

q34b\_10. is it a public or private grid? (q34b\_10)

File: cambodia\_informal\_2013\_full\_data

**Overview**

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-4

Valid cases: 303  
Invalid: 0

**Pre question**

What is the average cost of a kilowatt-hour (KwH) of electricity from the power line?

**Literal question**

Is it a public or private grid?

q34c\_11. does your establishment own or share a generator? (q34c\_11)

File: cambodia\_informal\_2013\_full\_data

**Overview**

Type: Discrete  
Format: numeric  
Width: 1  
Decimals: 0  
Range: 1-2

Valid cases: 303  
Invalid: 0

**Literal question**

Does your establishment own or share a generator?



q34d\_12. what % of your electricity comes from your own or a shared generator? (q34d\_12)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Continuous	Valid cases: 124
Format: numeric	Invalid: 179
Width: 3	Minimum: 0
Decimals: 0	Maximum: 100
Range: 0-100	

#### Literal question

What % of your electricity comes from your own or a shared generator?

q35\_13. over fiscal year 2011, did this establishment experience insufficient wa (q35\_13)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 303
Format: numeric	Invalid: 0
Width: 2	
Decimals: 0	
Range: -9-2	

#### Literal question

Over fiscal year 2011, did this establishment experience insufficient water supply for production?

q36\_14. in a typical month, over fiscal year 2011, how many incidents of insuffi (q36\_14)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 17
Format: numeric	Invalid: 286
Width: 2	
Decimals: 0	
Range: -9-30	

#### Literal question

In a typical month, over fiscal year 2011, how many incidents of insufficient water supply did this establishment experience?

q37\_15. how long did these incidents of insufficient water supply last on averag (q37\_15)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 17
Format: numeric	Invalid: 286
Width: 2	
Decimals: 0	
Range: -9-15	

#### Literal question

How long did these incidents of insufficient water supply last on average?

q38\_16. does your establishment use a mobile phone for business?  
(q38\_16)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 303
Format: numeric	Invalid: 0
Width: 1	
Decimals: 0	
Range: 1-2	

#### Literal question

Does your establishment use a mobile phone for business?

q39\_17. what % of your workforce regularly uses a computer in their jobs? (q39\_17)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Continuous	Valid cases: 303
Format: numeric	Invalid: 0
Width: 3	Minimum: 0
Decimals: 0	Maximum: 100
Range: 0-100	

#### Literal question

What % of your workforce regularly uses a computer in their jobs?

q40a\_18. does your establishment uses e-mail in its interactions with clients an (q40a\_18)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 303
Format: numeric	Invalid: 0
Width: 1	
Decimals: 0	
Range: 1-2	

#### Literal question

Does your establishment uses e-mail in its interactions with clients and suppliers?

q40b\_19. does your establishment uses a website in its interactions with clients (q40b\_19)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 303
Format: numeric	Invalid: 0
Width: 1	
Decimals: 0	
Range: 1-2	

#### Literal question

Does your establishment uses a website in its interactions with clients and suppliers?

## q41a\_5. how much did you spend on..... in 2011? (q41a\_5)

File: cambodia\_informal\_2013\_full\_data

**Overview**

Type: Discrete  
 Format: numeric  
 Width: 4  
 Decimals: 0  
 Range: -8-8400

Valid cases: 302  
 Invalid: 1

**Literal question**

How much did you spend on..... in 2011?  
 Security (equipment, personnel, professional services...)

## q41b\_6. protection payments (e.g. to organized crime or police to prevent violence) (q41b\_6)

File: cambodia\_informal\_2013\_full\_data

**Overview**

Type: Discrete  
 Format: numeric  
 Width: 5  
 Decimals: 0  
 Range: -8-36000

Valid cases: 303  
 Invalid: 0

**Literal question**

How much did you spend on..... in 2011?  
 Protection payments (e.g. to organized crime or police to prevent violence)?

## q42a\_7. please estimate the losses of theft, robbery, vandalism or arson against (q42a\_7)

File: cambodia\_informal\_2013\_full\_data

**Overview**

Type: Discrete  
 Format: numeric  
 Width: 6  
 Decimals: 0  
 Range: -8-100000

Valid cases: 303  
 Invalid: 0

**Literal question**

Please estimate the losses of theft, robbery, vandalism or arson against your establishment in 2011?

## q42b\_8. what share of the incidents did you report to the police? (q42b\_8)

File: cambodia\_informal\_2013\_full\_data

**Overview**

Type: Discrete  
 Format: numeric  
 Width: 3  
 Decimals: 0  
 Range: -8-100

Valid cases: 33  
 Invalid: 270

**Pre question**

q42b\_8. what share of the incidents did you report to the police?  
(q42b\_8)

File: cambodia\_informal\_2013\_full\_data

Please estimate the losses of theft, robbery, vandalism or arson against your establishment in 2011?

**Literal question**

What share of the incidents did you report to the police?

q42c\_9. of these reported incidents, what share were solved?  
(q42c\_9)

File: cambodia\_informal\_2013\_full\_data

**Overview**

Type: Discrete  
Format: numeric  
Width: 3  
Decimals: 0  
Range: -8-100

Valid cases: 12  
Invalid: 291

**Pre question**

Please estimate the losses of theft, robbery, vandalism or arson against your establishment in 2011?

What share of the incidents did you report to the police?

**Literal question**

Of these reported incidents, what share were solved?

q43a\_5. to what degree do you agree with this statement  
nowadays?\_ "i am confide (q43a\_5)

File: cambodia\_informal\_2013\_full\_data

**Overview**

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -7-6

Valid cases: 303  
Invalid: 0

**Literal question**

To what degree do you agree with this statement nowadays?

"I am confident that the judicial system will enforce my contractual and property rights in business disputes".

q44\_6. in general, in resolving business disputes, do you believe  
your country's (q44\_6)

File: cambodia\_informal\_2013\_full\_data

**Overview**

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -8-6

Valid cases: 303  
Invalid: 0

**Literal question**

In general, in resolving business disputes, do you believe your country's court system to be:

Fair and Impartial

q44\_7. in general, in resolving business disputes, do you believe your country's (q44\_7)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -8-6

Valid cases: 303  
Invalid: 0

#### Literal question

In general, in resolving business disputes, do you believe your country's court system to be:  
Quick

q44\_8. in general, in resolving business disputes, do you believe your country's (q44\_8)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -8-6

Valid cases: 303  
Invalid: 0

#### Literal question

In general, in resolving business disputes, do you believe your country's court system to be:  
Affordable

q44\_9. in general, in resolving business disputes, do you believe your country's (q44\_9)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -8-6

Valid cases: 303  
Invalid: 0

#### Literal question

In general, in resolving business disputes, do you believe your country's court system to be:  
Decisions Enforced

q45a\_10. what % of your sales to private customers involve overdue payments? (q45a\_10)

File: cambodia\_informal\_2013\_full\_data

#### Overview

q45a\_10. what % of your sales to private customers involve overdue payments? (q45a\_10)

File: cambodia\_informal\_2013\_full\_data

Type: Continuous	Valid cases: 303
Format: numeric	Invalid: 0
Width: 3	Minimum: 0
Decimals: 0	Maximum: 100
Range: 0-100	

#### Literal question

What % of your sales to private customers involve overdue payments?

q46\_5. how would you rate the efficiency of government in delivering services (e (q46\_5)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 303
Format: numeric	Invalid: 0
Width: 1	
Decimals: 0	
Range: 1-6	

#### Literal question

How would you rate the efficiency of government in delivering services (e.g public utilities, public transportation, security, education & health etc) on a 6 points scale where 1 is very inefficient and 6 very efficient?

q47\_6. in general, changes in policies, laws and regulations that materially aff (q47\_6)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 303
Format: numeric	Invalid: 0
Width: 2	
Decimals: 0	
Range: -9-6	

#### Literal question

In general, changes in policies, laws and regulations that materially affect my business are:

q48\_7. in general, government officials nterpretations of regulations affecting (q48\_7)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 303
Format: numeric	Invalid: 0
Width: 2	
Decimals: 0	
Range: -9-6	

#### Literal question

q48\_7. in general, government officials nterpretations of regulations affecting (q48\_7)

File: cambodia\_informal\_2013\_full\_data

'In general, government officials nterpretations of regulations affecting my establishment are consistent.' To what extent do you agree with this statement currently?

q49\_8. are the following administrative procedures and regulations an obstable f (q49\_8)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-4

Valid cases: 303  
Invalid: 0

#### Literal question

Are the following administrative procedures and regulations an obstable for your firm's operations and growth? Please evaluate the severity of the obstacle.  
Registering a new enterprise

q49\_9. are the following administrative procedures and regulations an obstable f (q49\_9)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-4

Valid cases: 302  
Invalid: 1

#### Literal question

Are the following administrative procedures and regulations an obstable for your firm's operations and growth? Please evaluate the severity of the obstacle.  
Business/sectoral licensing

q49\_10. are the following administrative procedures and regulations an obstable (q49\_10)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-4

Valid cases: 303  
Invalid: 0

#### Literal question

Are the following administrative procedures and regulations an obstable for your firm's operations and growth? Please evaluate the severity of the obstacle.  
Tax administration

q49\_11. are the following administrative procedures and regulations an obstacle (q49\_11)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 303
Format: numeric	Invalid: 0
Width: 2	
Decimals: 0	
Range: -9-4	

#### Literal question

Are the following administrative procedures and regulations an obstacle for your firm's operations and growth? Please evaluate the severity of the obstacle.  
Standards and certification

q49\_12. are the following administrative procedures and regulations an obstacle (q49\_12)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 302
Format: numeric	Invalid: 1
Width: 2	
Decimals: 0	
Range: -9-4	

#### Literal question

Are the following administrative procedures and regulations an obstacle for your firm's operations and growth? Please evaluate the severity of the obstacle.  
Labor regulations

q49\_13. are the following administrative procedures and regulations an obstacle (q49\_13)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 303
Format: numeric	Invalid: 0
Width: 2	
Decimals: 0	
Range: -9-4	

#### Literal question

Are the following administrative procedures and regulations an obstacle for your firm's operations and growth? Please evaluate the severity of the obstacle.  
Environmental regulations

q49\_14. are the following administrative procedures and regulations an obstacle (q49\_14)

File: cambodia\_informal\_2013\_full\_data

#### Overview



q49\_14. are the following administrative procedures and regulations an obstable (q49\_14)

File: cambodia\_informal\_2013\_full\_data

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-4

Valid cases: 303  
Invalid: 0

#### Literal question

Are the following administrative procedures and regulations an obstable for your firm's operations and growth? Please evaluate the severity of the obstacle.

Fire/Safety and sanitary regulations

q49\_15. are the following administrative procedures and regulations an obstable (q49\_15)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-4

Valid cases: 303  
Invalid: 0

#### Literal question

Are the following administrative procedures and regulations an obstable for your firm's operations and growth? Please evaluate the severity of the obstacle.

Customs regulations

q49\_16. are the following administrative procedures and regulations an obstable (q49\_16)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-4

Valid cases: 303  
Invalid: 0

#### Literal question

Are the following administrative procedures and regulations an obstable for your firm's operations and growth? Please evaluate the severity of the obstacle.

Price regulations

q49\_17. are the following administrative procedures and regulations an obstable (q49\_17)

File: cambodia\_informal\_2013\_full\_data

#### Overview

q49\_17. are the following administrative procedures and regulations an obstacle (q49\_17)

File: cambodia\_informal\_2013\_full\_data

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-4

Valid cases: 303  
Invalid: 0

#### Literal question

Are the following administrative procedures and regulations an obstacle for your firm's operations and growth? Please evaluate the severity of the obstacle.

Procedures to get access to land and premises

q49\_18. are the following administrative procedures and regulations an obstacle (q49\_18)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-4

Valid cases: 303  
Invalid: 0

#### Literal question

Are the following administrative procedures and regulations an obstacle for your firm's operations and growth? Please evaluate the severity of the obstacle.

Business inspections (of all types)

q50\_19. how many total registrations, licenses (labor, etc.), and permits does y (q50\_19)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-10

Valid cases: 303  
Invalid: 0

#### Literal question

How many total registrations, licenses (environmental, labor, wood processing, construction, etc.), and permits does your firm presently need to operate (count all the licenses, permits, stamps, etc. issued by different agencies, even if they deal with the same type of activity)?

q51\_5. of the land occupied by this establishment, what percent is owned by thi (q51\_5)

File: cambodia\_informal\_2013\_full\_data

#### Overview

q51\_5. of the land occupied by this establishment, what percent is\_ owned by thi (q51\_5)

File: cambodia\_informal\_2013\_full\_data

Type: Discrete	Valid cases: 303
Format: numeric	Invalid: 0
Width: 3	
Decimals: 0	
Range: -9-100	

#### Literal question

Of the land occupied by this establishment, what percent is:  
Owned by this establishment

q51\_6. of the land occupied by this establishment, what percent is\_ rented or le (q51\_6)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 303
Format: numeric	Invalid: 0
Width: 3	
Decimals: 0	
Range: -9-100	

#### Literal question

Of the land occupied by this establishment, what percent is:  
Rented or leased by this establishment

q51\_7a. of the land occupied by this establishment, what percent is\_ specify (q51\_7a)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 3
Format: numeric	Invalid: 300
Width: 2	
Decimals: 0	
Range: -9-0	

#### Literal question

Of the land occupied by this establishment, what percent is:  
Other

q51\_7. of the land occupied by this establishment, what percent is\_ other (q51\_7)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 303
Format: numeric	Invalid: 0
Width: 3	
Decimals: 0	
Range: -9-100	

#### Literal question

q51\_7. of the land occupied by this establishment, what percent is other (q51\_7)

File: cambodia\_informal\_2013\_full\_data

Of the land occupied by this establishment, what percent is:  
Other

q52\_8. over the last two years, did this establishment submit an application to (q52\_8)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 303
Format: numeric	Invalid: 0
Width: 2	
Decimals: 0	
Range: -9-2	

#### Literal question

Over the last two years, did this establishment submit an application to obtain a construction-related permit?

q53\_9. in reference to that application for a construction-related permit, appro (q53\_9)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 19
Format: numeric	Invalid: 284
Width: 2	
Decimals: 0	
Range: -9-90	

#### Literal question

In reference to that application for a construction-related permit, approximately how many days did it take to obtain it, from the day of the application to the day the permit was granted?

#### Interviewer instructions

Interviewer take into account any form of permit, wether verbal or paper / written

q54\_10. in reference to that application for a construction-related permit, was (q54\_10)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 19
Format: numeric	Invalid: 284
Width: 2	
Decimals: 0	
Range: -9-2	

#### Literal question

In reference to that application for a construction-related permit, was an informal gift or payment expected or requested?

q55\_5. over the last two years, did this establishment submit an application to (q55\_5)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 303
Format: numeric	Invalid: 0
Width: 2	
Decimals: 0	
Range: -9-2	

#### Pre question

READ THE FOLLOWING TO THE RESPONDENT BEFORE PROCEEDING.

Now, we turn to the establishment's operations

#### Literal question

Over the last two years, did this establishment submit an application to obtain an electrical connection?

q56\_6. in reference to that application for an electrical connection, approximat (q56\_6)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 34
Format: numeric	Invalid: 269
Width: 2	
Decimals: 0	
Range: -9-30	

#### Literal question

In reference to that application for an electrical connection, approximately how many days did it take to obtain it from the day of the application to the day the service was received?

q57\_7. in reference to that application for an electrical connection, was an inf (q57\_7)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 34
Format: numeric	Invalid: 269
Width: 2	
Decimals: 0	
Range: -9-2	

#### Literal question

In reference to that application for an electrical connection, was an informal gift or payment expected or requested?

q58\_8. over the last two years, did this establishment submit an application to (q58\_8)

File: cambodia\_informal\_2013\_full\_data

#### Overview

q58\_8. over the last two years, did this establishment submit an application to (q58\_8)

File: cambodia\_informal\_2013\_full\_data

Type: Discrete	Valid cases: 303
Format: numeric	Invalid: 0
Width: 2	
Decimals: 0	
Range: -9-2	

#### Literal question

Over the last two years, did this establishment submit an application to obtain a water connection?

q59\_9. in reference to that application for a water connection, approximately ho (q59\_9)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 9
Format: numeric	Invalid: 294
Width: 3	
Decimals: 0	
Range: -9-120	

#### Literal question

In reference to that application for a water connection, approximately how many days did it take to obtain it, from the day of the application to the day the service was received?

q60\_10. in reference to that application for a water connection, was an informal (q60\_10)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 10
Format: numeric	Invalid: 293
Width: 2	
Decimals: 0	
Range: -9-2	

#### Literal question

In reference to that application for a water connection, was an informal gift or payment expected or requested?

q61\_11. in a typical week, what % of senior management's time is spent in dealin (q61\_11)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Continuous	Valid cases: 303
Format: numeric	Invalid: 0
Width: 2	Minimum: 0
Decimals: 0	Maximum: 40
Range: 0-40	

#### Literal question

q61\_11. in a typical week, what % of senior management's time is spent in dealin (q61\_11)

File: cambodia\_informal\_2013\_full\_data

In a typical week, what % of senior management's time is spent in dealing with requirements imposed by government regulations and/or SEZ regulations (e.g. taxes, customs, labor regulations, licensing and registration) including dealings with officials, completing forms?

q62\_12. have you ever decided not to make a major investment because of problems (q62\_12)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete  
Format: numeric  
Width: 1  
Decimals: 0  
Range: 1-2

Valid cases: 303  
Invalid: 0

#### Literal question

Have you ever decided not to make a major investment because of problems related to complying with government regulations?

q63\_13. could you please specify which of the following two options better descr (q63\_13)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete  
Format: numeric  
Width: 1  
Decimals: 0  
Range: 1-2

Valid cases: 16  
Invalid: 287

#### Literal question

Could you please specify which of the following two options better describes the nature of your problems complying with government regulations?

q64\_14. please evaluate the following public agencies or services for their over (q64\_14)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -8-6

Valid cases: 303  
Invalid: 0

#### Literal question

Please evaluate the following public agencies or services for their overall honesty/integrity on a 6 points scale  
State Tax administration

q64\_15. please evaluate the following public agencies or services for their over (q64\_15)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 303
Format: numeric	Invalid: 0
Width: 2	
Decimals: 0	
Range: -8-6	

#### Literal question

Please evaluate the following public agencies or services for their overall honesty/integrity on a 6 points scale  
Customs Service/Agency

q64\_16. please evaluate the following public agencies or services for their over (q64\_16)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 303
Format: numeric	Invalid: 0
Width: 2	
Decimals: 0	
Range: -8-6	

#### Literal question

Please evaluate the following public agencies or services for their overall honesty/integrity on a 6 points scale  
Port Authority of Sihanoukville

q64\_17. please evaluate the following public agencies or services for their over (q64\_17)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 303
Format: numeric	Invalid: 0
Width: 2	
Decimals: 0	
Range: -8-6	

#### Literal question

Please evaluate the following public agencies or services for their overall honesty/integrity on a 6 points scale  
Phnom Penh Airport

q64\_18. please evaluate the following public agencies or services for their over (q64\_18)

File: cambodia\_informal\_2013\_full\_data

#### Overview



q64\_18. please evaluate the following public agencies or services for their over (q64\_18)

File: cambodia\_informal\_2013\_full\_data

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -8-6

Valid cases: 303  
Invalid: 0

#### Literal question

Please evaluate the following public agencies or services for their overall honesty/integrity on a 6 points scale  
CamControl

q64\_19. please evaluate the following public agencies or services for their over (q64\_19)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -8-6

Valid cases: 303  
Invalid: 0

#### Literal question

Please evaluate the following public agencies or services for their overall honesty/integrity on a 6 points scale  
Pre-Shipment Inspection Service

q64\_20. please evaluate the following public agencies or services for their over (q64\_20)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -8-6

Valid cases: 303  
Invalid: 0

#### Literal question

Please evaluate the following public agencies or services for their overall honesty/integrity on a 6 points scale  
Roads Department / Public Works

q64\_21. please evaluate the following public agencies or services for their over (q64\_21)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -8-6

Valid cases: 303  
Invalid: 0

#### Literal question

q64\_21. please evaluate the following public agencies or services for their over (q64\_21)

File: cambodia\_informal\_2013\_full\_data

Please evaluate the following public agencies or services for their overall honesty/integrity on a 6 points scale  
Post Office

q64\_22. please evaluate the following public agencies or services for their over (q64\_22)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 303
Format: numeric	Invalid: 0
Width: 2	
Decimals: 0	
Range: -8-6	

#### Literal question

Please evaluate the following public agencies or services for their overall honesty/integrity on a 6 points scale  
The Telephone Service/Agency

q64\_23. please evaluate the following public agencies or services for their over (q64\_23)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 303
Format: numeric	Invalid: 0
Width: 2	
Decimals: 0	
Range: -8-6	

#### Literal question

Please evaluate the following public agencies or services for their overall honesty/integrity on a 6 points scale  
The Electric Power Company/Agency

q64\_24. please evaluate the following public agencies or services for their over (q64\_24)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 303
Format: numeric	Invalid: 0
Width: 2	
Decimals: 0	
Range: -8-6	

#### Literal question

Please evaluate the following public agencies or services for their overall honesty/integrity on a 6 points scale  
The Water/Sewage Service/Agency

q64\_25. please evaluate the following public agencies or services for their over (q64\_25)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 303
Format: numeric	Invalid: 0
Width: 2	
Decimals: 0	
Range: -8-6	

#### Literal question

Please evaluate the following public agencies or services for their overall honesty/integrity on a 6 points scale  
The Police

q64\_26. please evaluate the following public agencies or services for their over (q64\_26)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 303
Format: numeric	Invalid: 0
Width: 2	
Decimals: 0	
Range: -8-6	

#### Literal question

Please evaluate the following public agencies or services for their overall honesty/integrity on a 6 points scale  
The armed forces/military

q64\_27. please evaluate the following public agencies or services for their over (q64\_27)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 303
Format: numeric	Invalid: 0
Width: 2	
Decimals: 0	
Range: -8-6	

#### Literal question

Please evaluate the following public agencies or services for their overall honesty/integrity on a 6 points scale  
Public Health Care Service/Hospitals

q64\_28. please evaluate the following public agencies or services for their over (q64\_28)

File: cambodia\_informal\_2013\_full\_data

#### Overview

q64\_28. please evaluate the following public agencies or services for their over (q64\_28)

File: cambodia\_informal\_2013\_full\_data

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -8-6

Valid cases: 303  
Invalid: 0

#### Literal question

Please evaluate the following public agencies or services for their overall honesty/integrity on a 6 points scale  
Education services/Schools

q64\_29. please evaluate the following public agencies or services for their over (q64\_29)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -8-6

Valid cases: 303  
Invalid: 0

#### Literal question

Please evaluate the following public agencies or services for their overall honesty/integrity on a 6 points scale  
Central Government leadership

q64\_30. please evaluate the following public agencies or services for their over (q64\_30)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -8-6

Valid cases: 303  
Invalid: 0

#### Literal question

Please evaluate the following public agencies or services for their overall honesty/integrity on a 6 points scale  
The National Assembly

q64\_31. please evaluate the following public agencies or services for their over (q64\_31)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -8-6

Valid cases: 303  
Invalid: 0

#### Literal question

q64\_31. please evaluate the following public agencies or services for their over (q64\_31)

File: cambodia\_informal\_2013\_full\_data

Please evaluate the following public agencies or services for their overall honesty/integrity on a 6 points scale  
The judiciary/courts

q64\_32. please evaluate the following public agencies or services for their over (q64\_32)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 302
Format: numeric	Invalid: 1
Width: 2	
Decimals: 0	
Range: -8-6	

#### Literal question

Please evaluate the following public agencies or services for their overall honesty/integrity on a 6 points scale  
Export Promotion Dept, MOC

q64\_33. please evaluate the following public agencies or services for their over (q64\_33)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 303
Format: numeric	Invalid: 0
Width: 2	
Decimals: 0	
Range: -8-6	

#### Literal question

Please evaluate the following public agencies or services for their overall honesty/integrity on a 6 points scale  
Council for Development (CDC)

q65\_34. do you have adequate information from the government on import regulati (q65\_34)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 303
Format: numeric	Invalid: 0
Width: 1	
Decimals: 0	
Range: 1-2	

#### Literal question

Do you have adequate information from the government on:  
import regulations

q65\_35. do you have adequate information from the government on import fees (q65\_35)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 303
Format: numeric	Invalid: 0
Width: 1	
Decimals: 0	
Range: 1-2	

#### Literal question

Do you have adequate information from the government on: import fees

q65\_36. do you have adequate information from the government on export regulati (q65\_36)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 303
Format: numeric	Invalid: 0
Width: 1	
Decimals: 0	
Range: 1-2	

#### Literal question

Do you have adequate information from the government on: export regulations

q65\_37. do you have adequate information from the government on export fees (q65\_37)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 303
Format: numeric	Invalid: 0
Width: 1	
Decimals: 0	
Range: 1-2	

#### Literal question

Do you have adequate information from the government on: Export fees

q65\_38. do you have adequate information from the government on all taxes (q65\_38)

File: cambodia\_informal\_2013\_full\_data

#### Overview

q65\_38. do you have adequate information from the government on\_all taxes (q65\_38)

File: cambodia\_informal\_2013\_full\_data

Type: Discrete	Valid cases: 303
Format: numeric	Invalid: 0
Width: 1	
Decimals: 0	
Range: 1-2	

#### Literal question

Do you have adequate information from the government on:  
all taxes

q65\_39. do you have adequate information from the government on\_labor reg. (q65\_39)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 303
Format: numeric	Invalid: 0
Width: 1	
Decimals: 0	
Range: 1-2	

#### Literal question

Do you have adequate information from the government on:  
labor reg.

q65\_40. do you have adequate information from the government on\_environmental r (q65\_40)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 303
Format: numeric	Invalid: 0
Width: 1	
Decimals: 0	
Range: 1-2	

#### Literal question

Do you have adequate information from the government on:  
Environmental reg.

q65\_41. do you have adequate information from the government on\_registration pr (q65\_41)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 303
Format: numeric	Invalid: 0
Width: 1	
Decimals: 0	
Range: 1-2	

#### Literal question

q65\_41. do you have adequate information from the government on registration pr (q65\_41)

File: cambodia\_informal\_2013\_full\_data

Do you have adequate information from the government on:  
Registration processes

q66\_42. we have heard that some establishments are sometimes required to make gi (q66\_42)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 303
Format: numeric	Invalid: 0
Width: 2	
Decimals: 0	
Range: -9-6	

#### Literal question

We have heard that some establishments are sometimes required to make gifts or informal payments to public officials to "get things done" with regard to customs, taxes, licenses, regulations, services etc... Would you say this is true:

q67\_43. on average, what % of annual sales value would such informal expenses co (q67\_43)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 303
Format: numeric	Invalid: 0
Width: 2	
Decimals: 0	
Range: -9-10	

#### Pre question

We have heard that some establishments are sometimes required to make gifts or informal payments to public officials to "get things done" with regard to customs, taxes, licenses, regulations, services etc...

#### Literal question

On average, what % of annual sales value would such informal expenses cost to a typical firm like yours?

q68\_44. recognizing the difficulties many enterprises face in fully complying wi (q68\_44)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 303
Format: numeric	Invalid: 0
Width: 3	
Decimals: 0	
Range: -9-100	

#### Literal question

Recognizing the difficulties many enterprises face in fully complying with taxes and regulations, what % of total sales would you estimate the typical establishment in your area of activity reports for tax purposes?



q69\_45. over the last year, was this establishment visited or inspected by tax o (q69\_45)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 303
Format: numeric	Invalid: 0
Width: 2	
Decimals: 0	
Range: -9-2	

#### Literal question

Over the last year, was this establishment visited or inspected by tax officials?

q70\_46. over the last year, how many times was this establishment either inspect (q70\_46)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 116
Format: numeric	Invalid: 187
Width: 2	
Decimals: 0	
Range: -9-30	

#### Literal question

Over the last year, how many times was this establishment either inspected by tax officials or required to meet with them?

q71\_47. in any of these inspections or meetings was a gift or informal payment e (q71\_47)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 116
Format: numeric	Invalid: 187
Width: 2	
Decimals: 0	
Range: -9-2	

#### Pre question

Over the last year, how many times was this establishment either inspected by tax officials or required to meet with them?

#### Literal question

In any of these inspections or meetings was a gift or informal payment expected or requested?

q72\_48. when establishments in your industry do business with the government, ho (q72\_48)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 301
Format: numeric	Invalid: 2
Width: 2	
Decimals: 0	
Range: -9-35	

q72\_48. when establishments in your industry do business with the government, ho (q72\_48)

File: cambodia\_informal\_2013\_full\_data

**Literal question**

When establishments in your industry do business with the government, how much of the contract value is typically expected in gifts or informal payments to secure the contract?

q73\_49. now i would like you to think about national laws and regulations enacte (q73\_49)

File: cambodia\_informal\_2013\_full\_data

**Overview**

Type: Discrete  
Format: numeric  
Width: 1  
Decimals: 0  
Range: 1-2

Valid cases: 302  
Invalid: 1

**Literal question**

Now I would like you to think about national laws and regulations enacted in 2011 and 2010 that have substantial impact on your business. Did your firm seek to lobby government or otherwise influence the content of laws or regulations affecting it?

q74\_50. how much influence do you think the following groups actually had on rec (q74\_50)

File: cambodia\_informal\_2013\_full\_data

**Overview**

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-4

Valid cases: 303  
Invalid: 0

**Literal question**

How much influence do you think the following groups actually had on recently enacted national laws and regulations that have a substantial impact on your business?  
Your firm

q74\_51. how much influence do you think the following groups actually had on rec (q74\_51)

File: cambodia\_informal\_2013\_full\_data

**Overview**

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-4

Valid cases: 303  
Invalid: 0

**Literal question**

How much influence do you think the following groups actually had on recently enacted national laws and regulations that have a substantial impact on your business?  
Other Domestic firms

q74\_52. how much influence do you think the following groups actually had on rec (q74\_52)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 303
Format: numeric	Invalid: 0
Width: 2	
Decimals: 0	
Range: -9-4	

#### Literal question

How much influence do you think the following groups actually had on recently enacted national laws and regulations that have a substantial impact on your business?

Dominant firms or conglomerates in key sectors of the economy

q74\_53. how much influence do you think the following groups actually had on rec (q74\_53)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 303
Format: numeric	Invalid: 0
Width: 2	
Decimals: 0	
Range: -9-4	

#### Literal question

How much influence do you think the following groups actually had on recently enacted national laws and regulations that have a substantial impact on your business?

Individuals or firms with close personal ties to political leaders

q74\_54. how much influence do you think the following groups actually had on rec (q74\_54)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 303
Format: numeric	Invalid: 0
Width: 2	
Decimals: 0	
Range: -9-4	

#### Literal question

How much influence do you think the following groups actually had on recently enacted national laws and regulations that have a substantial impact on your business?

Foreign firms

q74\_55. how much influence do you think the following groups actually had on rec (q74\_55)

File: cambodia\_informal\_2013\_full\_data

#### Overview

q74\_55. how much influence do you think the following groups actually had on rec (q74\_55)

File: cambodia\_informal\_2013\_full\_data

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-4

Valid cases: 303  
Invalid: 0

#### Literal question

How much influence do you think the following groups actually had on recently enacted national laws and regulations that have a substantial impact on your business?

Business associations

q74\_56. how much influence do you think the following groups actually had on rec (q74\_56)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-4

Valid cases: 303  
Invalid: 0

#### Literal question

How much influence do you think the following groups actually had on recently enacted national laws and regulations that have a substantial impact on your business?

Labor unions

q74\_57. how much influence do you think the following groups actually had on rec (q74\_57)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-4

Valid cases: 303  
Invalid: 0

#### Literal question

How much influence do you think the following groups actually had on recently enacted national laws and regulations that have a substantial impact on your business?

Organized crime

q74\_58. how much influence do you think the following groups actually had on rec (q74\_58)

File: cambodia\_informal\_2013\_full\_data

#### Overview

q74\_58. how much influence do you think the following groups actually had on rec (q74\_58)

File: cambodia\_informal\_2013\_full\_data

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-4

Valid cases: 303  
Invalid: 0

#### Literal question

How much influence do you think the following groups actually had on recently enacted national laws and regulations that have a substantial impact on your business?  
Regional or local government

q74\_59. how much influence do you think the following groups actually had on rec (q74\_59)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-4

Valid cases: 303  
Invalid: 0

#### Literal question

How much influence do you think the following groups actually had on recently enacted national laws and regulations that have a substantial impact on your business?  
Military

q74\_60. how much influence do you think the following groups actually had on rec (q74\_60)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-4

Valid cases: 303  
Invalid: 0

#### Literal question

How much influence do you think the following groups actually had on recently enacted national laws and regulations that have a substantial impact on your business?  
International development agencies or foreign governments

q75\_5. what % of your establishment's sales are \_ sold domestically (q75\_5)

File: cambodia\_informal\_2013\_full\_data

#### Overview

q75\_5. what % of your establishment's sales are \_ sold domestically  
(q75\_5)

File: cambodia\_informal\_2013\_full\_data

Type: Continuous	Valid cases: 303
Format: numeric	Invalid: 0
Width: 3	Minimum: 0
Decimals: 0	Maximum: 100
Range: 0-100	

#### Literal question

What % of your establishment's sales are  
Sold domestically

q75\_6. what % of your establishment's sales are \_ exported directly  
(q75\_6)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Continuous	Valid cases: 299
Format: numeric	Invalid: 4
Width: 3	Minimum: 0
Decimals: 0	Maximum: 100
Range: 0-100	

#### Literal question

What % of your establishment's sales are  
Exported directly

q75\_7. what % of your establishment's sales are \_ exported  
indirectly (through di (q75\_7)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Continuous	Valid cases: 299
Format: numeric	Invalid: 4
Width: 3	Minimum: 0
Decimals: 0	Maximum: 100
Range: 0-100	

#### Literal question

What % of your establishment's sales are  
Exported indirectly (through distributor)

q76\_8. in fiscal year 2011, what percentage, as a proportion of the  
value of tot (q76\_8)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 303
Format: numeric	Invalid: 0
Width: 3	
Decimals: 0	
Range: -9-100	

#### Literal question

q76\_8. in fiscal year 2011, what percentage, as a proportion of the value of tot (q76\_8)

File: cambodia\_informal\_2013\_full\_data

In fiscal year 2011, what percentage, as a proportion of the value of total annual purchases of material inputs or services were purchased on credit?

q77\_9. what % of your establishment's sales are sold on credit (i.e. full payment (q77\_9)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Continuous	Valid cases: 303
Format: numeric	Invalid: 0
Width: 3	Minimum: 0
Decimals: 0	Maximum: 100
Range: 0-100	

#### Literal question

What % of your establishment's sale are sold on credit (i.e. full payment is not due at the time of delivery)?

q78\_10. for your two main products, please indicate the annual value of sales, t (q78\_10)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 303
Format: numeric	Invalid: 0
Width: 3	
Decimals: 0	
Range: -8-677	

#### Pre question

Interviewer confirm respondent: we are now focusing on the 2 products listed as main in Q8

#### Literal question

For your two main products, please indicate the annual value of sales, the % that has been exported and the main destination market.

Product 1  
Code

#### Interviewer instructions

The following section can be completed with the manager of the shipping department (if applicable)

q78\_11. for your two main products, please indicate the annual value of sales, t (q78\_11)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 303
Format: numeric	Invalid: 0
Width: 8	
Decimals: 0	
Range: -8-41553000	

#### Pre question

q78\_11. for your two main products, please indicate the annual value of sales, t (q78\_11)

File: cambodia\_informal\_2013\_full\_data

Interviewer confirm respondent: we are now focusing on the 2 products listed as main in Q8

**Literal question**

For your two main products, please indicate the annual value of sales, the % that has been exported and the main destination market.

Product 1

Value of sales (annual)

**Interviewer instructions**

The following section can be completed with the manager of the shipping department (if applicable)

q78\_12. for your two main products, please indicate the annual value of sales, t (q78\_12)

File: cambodia\_informal\_2013\_full\_data

**Overview**

Type: Discrete

Format: numeric

Width: 3

Decimals: 0

Range: -8-675

Valid cases: 298

Invalid: 5

**Pre question**

Interviewer confirm respondent: we are now focusing on the 2 products listed as main in Q8

**Literal question**

For your two main products, please indicate the annual value of sales, the % that has been exported and the main destination market.

Product 1

% exported if applicable

**Interviewer instructions**

The following section can be completed with the manager of the shipping department (if applicable)

q78\_13. for your two main products, please indicate the annual value of sales, t (q78\_13)

File: cambodia\_informal\_2013\_full\_data

**Overview**

Type: Discrete

Format: numeric

Width: 1

Decimals: 0

Range: 1-8

Valid cases: 302

Invalid: 1

**Pre question**

Interviewer confirm respondent: we are now focusing on the 2 products listed as main in Q8

**Literal question**

For your two main products, please indicate the annual value of sales, the % that has been exported and the main destination market.

Product 1

Main destination (domestic or international)

**Interviewer instructions**

The following section can be completed with the manager of the shipping department (if applicable)



q78\_14. for your two main products, please indicate the annual value of sales, t (q78\_14)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete  
Format: numeric  
Width: 3  
Decimals: 0  
Range: -8-679

Valid cases: 296  
Invalid: 7

#### Pre question

Interviewer confirm respondent: we are now focusing on the 2 products listed as main in Q8

#### Literal question

For your two main products, please indicate the annual value of sales, the % that has been exported and the main destination market.

Product 2  
Code

#### Interviewer instructions

The following section can be completed with the manager of the shipping department (if applicable)

q78\_15. for your two main products, please indicate the annual value of sales, t (q78\_15)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete  
Format: numeric  
Width: 8  
Decimals: 0  
Range: -8-61875000

Valid cases: 119  
Invalid: 184

#### Pre question

Interviewer confirm respondent: we are now focusing on the 2 products listed as main in Q8

#### Literal question

For your two main products, please indicate the annual value of sales, the % that has been exported and the main destination market.

Product 2  
Value of sales (annual)

#### Interviewer instructions

The following section can be completed with the manager of the shipping department (if applicable)

q78\_16. for your two main products, please indicate the annual value of sales, t (q78\_16)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Continuous  
Format: numeric  
Width: 3  
Decimals: 0  
Range: 0-100

Valid cases: 119  
Invalid: 184  
Minimum: 0  
Maximum: 100

#### Pre question

Interviewer confirm respondent: we are now focusing on the 2 products listed as main in Q8

#### Literal question

q78\_16. for your two main products, please indicate the annual value of sales, t (q78\_16)

File: cambodia\_informal\_2013\_full\_data

For your two main products, please indicate the annual value of sales, the % that has been exported and the main destination market.

Product 2

% exported if applicable

#### Interviewer instructions

The following section can be completed with the manager of the shipping department (if applicable)

q78\_17. for your two main products, please indicate the annual value of sales, t (q78\_17)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete

Format: numeric

Width: 1

Decimals: 0

Range: 1-8

Valid cases: 118

Invalid: 185

#### Pre question

Interviewer confirm respondent: we are now focusing on the 2 products listed as main in Q8

#### Literal question

For your two main products, please indicate the annual value of sales, the % that has been exported and the main destination market.

Product 2

Main destination (domestic or international)

#### Interviewer instructions

The following section can be completed with the manager of the shipping department (if applicable)

q79\_18. in which year did your establishment first start to export (directly or (q79\_18)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete

Format: numeric

Width: 4

Decimals: 0

Range: -9-2009

Valid cases: 9

Invalid: 294

#### Literal question

In which year did your establishment first start to export (directly or indirectly)?

q80\_19. in general, are each of the following a reason for exporting?\_ there is (q80\_19)

File: cambodia\_informal\_2013\_full\_data

#### Overview

q80\_19. in general, are each of the following a reason for exporting?\_ there is (q80\_19)

File: cambodia\_informal\_2013\_full\_data

Type: Discrete	Valid cases: 8
Format: numeric	Invalid: 295
Width: 2	
Decimals: 0	
Range: -9-2	

#### Literal question

In general, are each of the following a reason for exporting?  
There is little or no domestic demand for this establishment's products

q80\_20. in general, are each of the following a reason for exporting?\_ there is (q80\_20)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 8
Format: numeric	Invalid: 295
Width: 2	
Decimals: 0	
Range: -9-2	

#### Literal question

In general, are each of the following a reason for exporting?  
There is significant foreign demand for goods produced by this establishment

q80\_21. in general, are each of the following a reason for exporting?\_ there are (q80\_21)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 8
Format: numeric	Invalid: 295
Width: 2	
Decimals: 0	
Range: -9-2	

#### Literal question

In general, are each of the following a reason for exporting?  
There are favorable government incentives when exporting

q80\_22. in general, are each of the following a reason for exporting?\_ exporting (q80\_22)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 9
Format: numeric	Invalid: 294
Width: 2	
Decimals: 0	
Range: -9-2	

#### Literal question

q80\_22. in general, are each of the following a reason for exporting?\_ exporting (q80\_22)

File: cambodia\_informal\_2013\_full\_data

In general, are each of the following a reason for exporting?

Exporting occurs due to an existing relationship between a parent firm and subsidiary

q80\_23a. in general, are each of the following a reason for exporting?\_ specify (q80\_23a)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete  
Format: numeric  
Width: 3  
Decimals: 0  
Range: -9-105

Valid cases: 0  
Invalid: 303

#### Literal question

In general, are each of the following a reason for exporting?

Other

q80\_23. in general, are each of the following a reason for exporting?\_ other (sp (q80\_23))

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-2

Valid cases: 0  
Invalid: 303

#### Literal question

In general, are each of the following a reason for exporting?

Other

q81\_24. are any of the following a reason why this establishment is not currentl (q81\_24)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-2

Valid cases: 179  
Invalid: 124

#### Literal question

Are any of the following a reason why this establishment is not currently exporting (more)?

Foreign markets are too competitive

q81\_25. are any of the following a reason why this establishment is not currentl (q81\_25)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 178
Format: numeric	Invalid: 125
Width: 2	
Decimals: 0	
Range: -9-2	

#### Literal question

Are any of the following a reason why this establishment is not currently exporting (more)?  
Weak customs facilities in Cambodia

q81\_26. are any of the following a reason why this establishment is not currentl (q81\_26)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 178
Format: numeric	Invalid: 125
Width: 2	
Decimals: 0	
Range: -9-2	

#### Literal question

Are any of the following a reason why this establishment is not currently exporting (more)?  
Weak transportation facilities in Cambodia

q81\_27. are any of the following a reason why this establishment is not currentl (q81\_27)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 178
Format: numeric	Invalid: 125
Width: 2	
Decimals: 0	
Range: -9-2	

#### Literal question

Are any of the following a reason why this establishment is not currently exporting (more)?  
This establishment is too small to export (more)

q81\_28. are any of the following a reason why this establishment is not currentl (q81\_28)

File: cambodia\_informal\_2013\_full\_data

#### Overview

q81\_28. are any of the following a reason why this establishment is not currentl (q81\_28)

File: cambodia\_informal\_2013\_full\_data

Type: Discrete	Valid cases: 178
Format: numeric	Invalid: 125
Width: 2	
Decimals: 0	
Range: -9-2	

#### Literal question

Are any of the following a reason why this establishment is not currently exporting (more)?  
Regulatory barriers faced by this establishment in Cambodia

q81\_29. are any of the following a reason why this establishment is not currentl (q81\_29)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 178
Format: numeric	Invalid: 125
Width: 2	
Decimals: 0	
Range: -9-2	

#### Literal question

Are any of the following a reason why this establishment is not currently exporting (more)?  
Financial constraints faced by this establishment

q81\_30a. are any of the following a reason why this establishment is not current (q81\_30a)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 114
Format: numeric	Invalid: 189
Width: 2	
Decimals: 0	
Range: -9-29	

#### Literal question

Are any of the following a reason why this establishment is not currently exporting (more)?  
Other

q81\_30. are any of the following a reason why this establishment is not currentl (q81\_30)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 114
Format: numeric	Invalid: 189
Width: 2	
Decimals: 0	
Range: -9-21	

#### Literal question

q81\_30. are any of the following a reason why this establishment is not currentl (q81\_30)

File: cambodia\_informal\_2013\_full\_data

Are any of the following a reason why this establishment is not currently exporting (more)?

Other

q82\_31. for your leading product, what is the typical value of a consignment ord (q82\_31)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 103
Format: numeric	Invalid: 200
Width: 5	
Decimals: 0	
Range: -9-33000	

#### Literal question

For your leading product, what is the typical value of a consignment order?

Domestic

#### Interviewer instructions

Note: Leading product is the product with the highest value of sales in Q78

q83\_33. for your leading product, what is the nearest delivery point (e.g. wareh (q83\_33)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 102
Format: numeric	Invalid: 201
Width: 3	
Decimals: 0	
Range: -9-541	

#### Literal question

For your leading product, what is the nearest delivery point (e.g. warehouse, distribution centre)?

Name of the delivery point

Dosmestic Sales

#### Interviewer instructions

Note: Leading product is the product with the highest value of sales in Q78

q83\_34. for your leading product, what is the nearest delivery point (e.g. wareh (q83\_34)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 103
Format: numeric	Invalid: 200
Width: 3	
Decimals: 0	
Range: -9-200	

#### Literal question

q83\_34. for your leading product, what is the nearest delivery point (e.g. wareh (q83\_34)

File: cambodia\_informal\_2013\_full\_data

For your leading product, what is the nearest delivery point (e.g. warehouse, distribution centre)?

Distance to the delivery point

Dosmestic Sales

#### Interviewer instructions

Note: Leading product is the product with the highest value of sales in Q78

q83\_35. for your leading product, what is the nearest delivery point (e.g. wareh (q83\_35)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete

Format: numeric

Width: 3

Decimals: 0

Range: -9-100

Valid cases: 103

Invalid: 200

#### Literal question

For your leading product, what is the nearest delivery point (e.g. warehouse, distribution centre)?

% of sales (annual value) of leading product routed through the delivery point

Dosmestic Sales

#### Interviewer instructions

Note: Leading product is the product with the highest value of sales in Q78

q83\_36. for your leading product, what is the nearest delivery point (e.g. wareh (q83\_36)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete

Format: numeric

Width: 3

Decimals: 0

Range: -9-541

Valid cases: 103

Invalid: 200

#### Literal question

For your leading product, what is the nearest delivery point (e.g. warehouse, distribution centre)?

Transport mode(s) from factory gate (truck, containers, trains)

Dosmestic Sales

#### Interviewer instructions

Note: Leading product is the product with the highest value of sales in Q78

q84\_41. for your leading product, please give the total cost for transporting a (q84\_41)

File: cambodia\_informal\_2013\_full\_data

#### Overview



q84\_41. for your leading product, please give the total cost for transporting a (q84\_41)

File: cambodia\_informal\_2013\_full\_data

Type: Discrete  
Format: numeric  
Width: 4  
Decimals: 0  
Range: -9-3000

Valid cases: 103  
Invalid: 200

#### Literal question

For your leading product, please give the total cost for transporting a consignment to the final customer (in case of domestic sales), or gatewayport (in case of exports)?

Dosmestic Sales

#### Interviewer instructions

Note: Leading product is the product with the highest value of sales in Q78

q85a\_43. for your leading product, how do you arrange transport services?\_ domes (q85a\_43)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-3

Valid cases: 103  
Invalid: 200

#### Literal question

For your leading product, how do you arrange transport services?

Dosmestic Sales

#### Interviewer instructions

Note: Leading product is the product with the highest value of sales in Q78

q85b\_45. what % of the time are transport services late in picking up cargo?\_ do (q85b\_45)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete  
Format: numeric  
Width: 3  
Decimals: 0  
Range: -7-100

Valid cases: 103  
Invalid: 200

#### Literal question

What % of the time are transport services late in picking up cargo?

Dosmestic Sales

#### Interviewer instructions

Note: Leading product is the product with the highest value of sales in Q78

q86a\_47. in 2011, what % of the value of consignments suffered cargo loss & dama (q86a\_47)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 103
Format: numeric	Invalid: 200
Width: 2	
Decimals: 0	
Range: -9-5	

#### Literal question

In 2011, what % of the value of consignments suffered cargo loss & damage?  
Domestic Sales

#### Interviewer instructions

Note: Leading product is the product with the highest value of sales in Q78

q82\_32. for your leading product, what is the typical value of a consignment ord (q82\_32)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 103
Format: numeric	Invalid: 200
Width: 6	
Decimals: 0	
Range: -9-150000	

#### Literal question

For your leading product, what is the typical value of a consignment order?  
Export

#### Interviewer instructions

Note: Leading product is the product with the highest value of sales in Q78

q83\_37. for your leading product, what is the nearest delivery point (e.g. wareh (q83\_37)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 102
Format: numeric	Invalid: 201
Width: 3	
Decimals: 0	
Range: -9-541	

#### Literal question

For your leading product, what is the nearest delivery point (e.g. warehouse, distribution centre)?  
Name of the delivery point  
Exports-Gateway Port

#### Interviewer instructions

Note: Leading product is the product with the highest value of sales in Q78

q83\_38. for your leading product, what is the nearest delivery point (e.g. wareh (q83\_38)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 103
Format: numeric	Invalid: 200
Width: 3	
Decimals: 0	
Range: -7-260	

#### Literal question

For your leading product, what is the nearest delivery point (e.g. warehouse, distribution centre)?  
Distance to the delivery point  
Exports-Gateway Port

#### Interviewer instructions

Note: Leading product is the product with the highest value of sales in Q78

q83\_39. for your leading product, what is the nearest delivery point (e.g. wareh (q83\_39)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 103
Format: numeric	Invalid: 200
Width: 3	
Decimals: 0	
Range: -7-100	

#### Literal question

For your leading product, what is the nearest delivery point (e.g. warehouse, distribution centre)?  
% of sales (annual value) of leading product routed through the delivery point  
Exports-Gateway Port

#### Interviewer instructions

Note: Leading product is the product with the highest value of sales in Q78

q83\_40. for your leading product, what is the nearest delivery point (e.g. wareh (q83\_40)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 103
Format: numeric	Invalid: 200
Width: 3	
Decimals: 0	
Range: -9-541	

#### Literal question

For your leading product, what is the nearest delivery point (e.g. warehouse, distribution centre)?  
Transport mode(s) from factory gate (truck, containers, trains)  
Exports-Gateway Port

#### Interviewer instructions

Note: Leading product is the product with the highest value of sales in Q78

q84\_42. for your leading product, please give the total cost for transporting a (q84\_42)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 103
Format: numeric	Invalid: 200
Width: 4	
Decimals: 0	
Range: -7-4000	

#### Literal question

For your leading product, please give the total cost for transporting a consignment to the final customer (in case of domestic sales), or gatewayport (in case of exports)?

Exports-Gateway Port

#### Interviewer instructions

Note: Leading product is the product with the highest value of sales in Q78

q85a\_44. for your leading product, how do you arrange transport services?\_ expor (q85a\_44)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 103
Format: numeric	Invalid: 200
Width: 2	
Decimals: 0	
Range: -9-3	

#### Literal question

For your leading product, how do you arrange transport services?

Exports-Gateway Port

#### Interviewer instructions

Note: Leading product is the product with the highest value of sales in Q78

q85b\_46. what % of the time are transport services late in picking up cargo?\_ ex (q85b\_46)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 103
Format: numeric	Invalid: 200
Width: 2	
Decimals: 0	
Range: -7-10	

#### Literal question

What % of the time are transport services late in picking up cargo?

Exports-Gateway Port

q86a\_48. in 2011, what % of the value of consignments suffered cargo loss & dama (q86a\_48)

File: cambodia\_informal\_2013\_full\_data

q86a\_48. in 2011, what % of the value of consignments suffered cargo loss & dama (q86a\_48)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 103
Format: numeric	Invalid: 200
Width: 2	
Decimals: 0	
Range: -9-5	

#### Literal question

In 2011, what % of the value of consignments suffered cargo loss & damage?  
Exports-Gateway Port

q86b\_49. please tell me what were the reasons (theft, accident...) for any loss an (q86b\_49)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 2
Format: numeric	Invalid: 301
Width: 3	
Decimals: 0	
Range: 251-265	

#### Literal question

Please tell me what were the reasons (theft, accident...) for any loss and damage for

q86b\_50. please tell me what were the reasons (theft, accident...) for any loss an (q86b\_50)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 1
Format: numeric	Invalid: 302
Width: 3	
Decimals: 0	
Range: 251-263	

#### Literal question

Please tell me what were the reasons (theft, accident...) for any loss and damage for

q86b\_51. please tell me what were the reasons (theft, accident...) for any loss an (q86b\_51)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 0
Format: numeric	Invalid: 303
Width: 3	
Decimals: 0	
Range: 251-263	

#### Literal question

q86b\_51. please tell me what were the reasons (theft, accident...) for any loss an (q86b\_51)

File: cambodia\_informal\_2013\_full\_data

Please tell me what were the reasons (theft, accident...) for any loss and damage for

q86b\_52. please tell me what were the reasons (theft, accident...) for any loss an (q86b\_52)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete  
Format: numeric  
Width: 3  
Decimals: 0  
Range: 251-263

Valid cases: 0  
Invalid: 303

#### Literal question

Please tell me what were the reasons (theft, accident...) for any loss and damage for

q86b\_53. please tell me what were the reasons (theft, accident...) for any loss an (q86b\_53)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete  
Format: numeric  
Width: 3  
Decimals: 0  
Range: 251-263

Valid cases: 0  
Invalid: 303

#### Literal question

Please tell me what were the reasons (theft, accident...) for any loss and damage for

q86b\_54. please tell me what were the reasons (theft, accident...) for any loss an (q86b\_54)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete  
Format: numeric  
Width: 3  
Decimals: 0  
Range: 251-263

Valid cases: 0  
Invalid: 303

#### Literal question

Please tell me what were the reasons (theft, accident...) for any loss and damage for

q86b\_55. please tell me what were the reasons (theft, accident...) for any loss an (q86b\_55)

File: cambodia\_informal\_2013\_full\_data

q86b\_55. please tell me what were the reasons (theft, accident...) for any loss an (q86b\_55)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 1
Format: numeric	Invalid: 302
Width: 3	
Decimals: 0	
Range: -7-263	

#### Literal question

Please tell me what were the reasons (theft, accident...) for any loss and damage for

q86b\_56. please tell me what were the reasons (theft, accident...) for any loss an (q86b\_56)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 1
Format: numeric	Invalid: 302
Width: 3	
Decimals: 0	
Range: 251-265	

#### Literal question

Please tell me what were the reasons (theft, accident...) for any loss and damage for

q86b\_57. please tell me what were the reasons (theft, accident...) for any loss an (q86b\_57)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 0
Format: numeric	Invalid: 303
Width: 3	
Decimals: 0	
Range: 251-263	

#### Literal question

Please tell me what were the reasons (theft, accident...) for any loss and damage for

q86b\_58. please tell me what were the reasons (theft, accident...) for any loss an (q86b\_58)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 0
Format: numeric	Invalid: 303
Width: 3	
Decimals: 0	
Range: 251-263	

#### Literal question

Please tell me what were the reasons (theft, accident...) for any loss and damage for

q86b\_59. please tell me what were the reasons (theft, accident...) for any loss an (q86b\_59)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 0
Format: numeric	Invalid: 303
Width: 3	
Decimals: 0	
Range: 251-263	

#### Literal question

Please tell me what were the reasons (theft, accident...) for any loss and damage for

q86b\_60. please tell me what were the reasons (theft, accident...) for any loss an (q86b\_60)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 0
Format: numeric	Invalid: 303
Width: 3	
Decimals: 0	
Range: 251-263	

#### Literal question

Please tell me what were the reasons (theft, accident...) for any loss and damage for

q87\_61. in 2011, what percentage of sales (estimated) have you lost (including d (q87\_61)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 103
Format: numeric	Invalid: 200
Width: 2	
Decimals: 0	
Range: -9-5	

#### Literal question

In 2011, what percentage of sales (estimated) have you lost (including due to rejected and returned products or discounts) because your goods could not reach final buyer on time?  
Domestic

q87\_62. in 2011, what percentage of sales (estimated) have you lost (including d (q87\_62)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 102
Format: numeric	Invalid: 201
Width: 2	
Decimals: 0	
Range: -9-2	



q87\_62. in 2011, what percentage of sales (estimated) have you lost (including d (q87\_62)

File: cambodia\_informal\_2013\_full\_data

**Literal question**

In 2011, what percentage of sales (estimated) have you lost (including due to rejected and returned products or discounts) because your goods could not reach final buyer on time?

Export

q88\_63. what percent of your establishment's material inputs and supplies are \_ p (q88\_63)

File: cambodia\_informal\_2013\_full\_data

**Overview**

Type: Continuous	Valid cases: 296
Format: numeric	Invalid: 7
Width: 3	Minimum: 0
Decimals: 0	Maximum: 100
Range: 0-100	

**Literal question**

What percent of your establishment's material inputs and supplies are Purchased from domestic sources

q88\_64. what percent of your establishment's material inputs and supplies are \_ i (q88\_64)

File: cambodia\_informal\_2013\_full\_data

**Overview**

Type: Continuous	Valid cases: 296
Format: numeric	Invalid: 7
Width: 3	Minimum: 0
Decimals: 0	Maximum: 100
Range: 0-100	

**Literal question**

What percent of your establishment's material inputs and supplies are Imported directly

q88\_65. what percent of your establishment's material inputs and supplies are \_ i (q88\_65)

File: cambodia\_informal\_2013\_full\_data

**Overview**

Type: Continuous	Valid cases: 296
Format: numeric	Invalid: 7
Width: 3	Minimum: 0
Decimals: 0	Maximum: 100
Range: 0-100	

**Literal question**

What percent of your establishment's material inputs and supplies are Imported indirectly

q89\_66. what are the main inputs or goods for re-sale that your firm purchase (i (q89\_66)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 296
Format: numeric	Invalid: 7
Width: 3	
Decimals: 0	
Range: -7-983	

#### Literal question

What are the main inputs or goods for re-sale that your firm purchase (including domestic sources and imports)?

Input codes

Input 1

#### Interviewer instructions

Note: Inputs are materials used in the production process but they are not equipments. For inputs refer to codes list.

q89\_67. what are the main inputs or goods for re-sale that your firm purchase (i (q89\_67)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 296
Format: numeric	Invalid: 7
Width: 8	
Decimals: 0	
Range: -9-40095000	

#### Literal question

What are the main inputs or goods for re-sale that your firm purchase (including domestic sources and imports)?

Value (in 2011)

Input 1

#### Interviewer instructions

Note: Inputs are materials used in the production process but they are not equipments. For inputs refer to codes list.

q89\_68. what are the main inputs or goods for re-sale that your firm purchase (i (q89\_68)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Continuous	Valid cases: 295
Format: numeric	Invalid: 8
Width: 3	Minimum: 0
Decimals: 0	Maximum: 100
Range: 0-100	

#### Literal question

What are the main inputs or goods for re-sale that your firm purchase (including domestic sources and imports)?

% imported (direct or indirect) if applicables

Input 1

#### Interviewer instructions

Note: Inputs are materials used in the production process but they are not equipments. For inputs refer to codes list.

q89\_69. what are the main inputs or goods for re-sale that your firm purchase (i (q89\_69)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 296
Format: numeric	Invalid: 7
Width: 3	
Decimals: 0	
Range: -7-986	

#### Literal question

What are the main inputs or goods for re-sale that your firm purchase (including domestic sources and imports)?  
Input codes  
Input 2

#### Interviewer instructions

Note: Inputs are materials used in the production process but they are not equipments. For inputs refer to codes list.

q89\_70. what are the main inputs or goods for re-sale that your firm purchase (i (q89\_70)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 294
Format: numeric	Invalid: 9
Width: 8	
Decimals: 0	
Range: -9-58500000	

#### Literal question

What are the main inputs or goods for re-sale that your firm purchase (including domestic sources and imports)?  
Value (in 2011)  
Input 2

#### Interviewer instructions

Note: Inputs are materials used in the production process but they are not equipments. For inputs refer to codes list.

q89\_71. what are the main inputs or goods for re-sale that your firm purchase (i (q89\_71)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 293
Format: numeric	Invalid: 10
Width: 3	
Decimals: 0	
Range: -9-100	

#### Literal question

What are the main inputs or goods for re-sale that your firm purchase (including domestic sources and imports)?  
% imported (direct or indirect) if applicable  
Input 2

#### Interviewer instructions

Note: Inputs are materials used in the production process but they are not equipments. For inputs refer to codes list.

q90\_72. at the time you receive delivery of your most important input or supply (q90\_72)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 296
Format: numeric	Invalid: 7
Width: 3	
Decimals: 0	
Range: -9-365	

#### Literal question

At the time you receive delivery of your most important input or supply , how many days of inventory do you typically have on hand?

q91\_73. what % of your purchased material inputs/supplies are of lower than agre (q91\_73)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 296
Format: numeric	Invalid: 7
Width: 3	
Decimals: 0	
Range: -9-100	

#### Literal question

What % of your purchased material inputs/supplies are of lower than agreed upon quality?

q92\_74. what % of sales in 2011 were lost due to delivery delays from suppliers? (q92\_74)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 296
Format: numeric	Invalid: 7
Width: 2	
Decimals: 0	
Range: -9-60	

#### Literal question

What % of sales in 2011 were lost due to delivery delays from suppliers?

q93a\_75. what was the average number of days in 2011 that it took from the time (q93a\_75)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 8
Format: numeric	Invalid: 295
Width: 2	
Decimals: 0	
Range: -9-14	

#### Literal question

q93a\_75. what was the average number of days in 2011 that it took from the time (q93a\_75)

File: cambodia\_informal\_2013\_full\_data

What was the average number of days in 2011 that it took from the time your goods arrived in to their point of exit until the time they cleared customs?

q94\_76. how serious an obstacle are technical barriers to trade (tbt) measures i (q94\_76)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 8
Format: numeric	Invalid: 295
Width: 2	
Decimals: 0	
Range: -9-5	

#### Literal question

How serious an obstacle are Technical Barriers to Trade (TBT) measures imposed by importing countries for your exports?  
Technical regulations and standards

q94\_77. how serious an obstacle are technical barriers to trade (tbt) measures i (q94\_77)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 8
Format: numeric	Invalid: 295
Width: 2	
Decimals: 0	
Range: -9-5	

#### Literal question

How serious an obstacle are Technical Barriers to Trade (TBT) measures imposed by importing countries for your exports?  
Testing and certification arrangements

q95\_78. how useful do you find services that help you to understand technical ba (q95\_78)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 8
Format: numeric	Invalid: 295
Width: 2	
Decimals: 0	
Range: -9-5	

#### Literal question

How useful do you find services that help you to understand technical barriers imposed by importing countries to Cambodia  
Technical regulations and standards

#### Interviewer instructions

Interviewer to provide examples (such as GMAC...)

q95\_79. how useful do you find services that help you to understand technical ba (q95\_79)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 8
Format: numeric	Invalid: 295
Width: 2	
Decimals: 0	
Range: -9-5	

#### Literal question

How useful do you find services that help you to understand technical barriers imposed by importing countries to Cambodia Testing and certification arrangements

#### Interviewer instructions

Interviewer to provide examples (such as GMAC...)

q96\_80. how serious an obstacle are sanitary and phytosanitary (sps) measures im (q96\_80)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 8
Format: numeric	Invalid: 295
Width: 2	
Decimals: 0	
Range: -9-5	

#### Literal question

How serious an obstacle are Sanitary and Phytosanitary (SPS) measures imposed by importing countries for your exports? SPS measures including chemical residue limits, disease freedom, specified product treatment, etc.

q96\_81. how serious an obstacle are sanitary and phytosanitary (sps) measures im (q96\_81)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 8
Format: numeric	Invalid: 295
Width: 2	
Decimals: 0	
Range: -9-5	

#### Literal question

How serious an obstacle are Sanitary and Phytosanitary (SPS) measures imposed by importing countries for your exports? Testing, certification and other conformity assessment

q97\_82. how useful do you find services that help you to understand sps measures (q97\_82)

File: cambodia\_informal\_2013\_full\_data

#### Overview

q97\_82. how useful do you find services that help you to understand sps measures (q97\_82)

File: cambodia\_informal\_2013\_full\_data

Type: Discrete	Valid cases: 8
Format: numeric	Invalid: 295
Width: 2	
Decimals: 0	
Range: -9-5	

#### Literal question

How useful do you find services that help you to understand SPS Measures imposed by importing countries to Cambodia SPS measures including chemical residue limits, disease freedom, specified product treatment, etc.

#### Interviewer instructions

Interviewer to provide examples (such as GMAC...)

q97\_83. how useful do you find services that help you to understand sps measures (q97\_83)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 8
Format: numeric	Invalid: 295
Width: 2	
Decimals: 0	
Range: -9-5	

#### Literal question

How useful do you find services that help you to understand SPS Measures imposed by importing countries to Cambodia Testing, certification and other conformity assessment

#### Interviewer instructions

Interviewer to provide examples (such as GMAC...)

q98\_84. if the firm imports supplies directly, what was the average number of da (q98\_84)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 17
Format: numeric	Invalid: 286
Width: 2	
Decimals: 0	
Range: -9-5	

#### Literal question

If the firm imports SUPPLIES directly, what was the average number of days in 2011 that it took from the time your goods arrived in their point of entry (e.g. airport) until the time you could claim them from customs?

q99\_85. did you use an agency to obtain an import licence in 2011 or 2010? (q99\_85)

File: cambodia\_informal\_2013\_full\_data

#### Overview

q99\_85. did you use an agency to obtain an import licence in 2011 or 2010? (q99\_85)

File: cambodia\_informal\_2013\_full\_data

Type: Discrete	Valid cases: 17
Format: numeric	Invalid: 286
Width: 2	
Decimals: 0	
Range: -9-2	

#### Literal question

Did you use an agency to obtain an import licence in 2011 or 2010?

q100\_86. how much did you in average pay for each license? (q100\_86)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 3
Format: numeric	Invalid: 300
Width: 2	
Decimals: 0	
Range: -9--9	

#### Literal question

How much did you in average pay for each license?

q101a\_87. based on your experience in 2011 and 2010, what is the actual delay ex (q101a\_87)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 17
Format: numeric	Invalid: 286
Width: 2	
Decimals: 0	
Range: -9-7	

#### Literal question

Based on your experience in 2011 and 2010, what is the actual delay experienced (from the day you applied to the day you received the import license) and was a gift or informal payment expected?

q101b\_88. based on your experience in 2011 and 2010, what is the actual delay ex (q101b\_88)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 17
Format: numeric	Invalid: 286
Width: 2	
Decimals: 0	
Range: -9-2	

#### Pre question



q101b\_88. based on your experience in 2011 and 2010, what is the actual delay ex (q101b\_88)

File: cambodia\_informal\_2013\_full\_data

Based on your experience in 2011 and 2010, what is the actual delay experienced (from the day you applied to the day you received the import license) and was a gift or informal payment expected?

**Literal question**

Gift/Payment expected

q102\_5. what are the sources of medium- to long-term financing (2 or more years (q102\_5)

File: cambodia\_informal\_2013\_full\_data

**Overview**

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-2

Valid cases: 295  
Invalid: 8

**Literal question**

What are the sources of medium- to long-term financing (2 or more years in maturity) that your company currently utilize?  
Retained earnings (re-invested profits)

q102\_6. what are the sources of medium- to long-term financing (2 or more years (q102\_6)

File: cambodia\_informal\_2013\_full\_data

**Overview**

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-2

Valid cases: 295  
Invalid: 8

**Literal question**

What are the sources of medium- to long-term financing (2 or more years in maturity) that your company currently utilize?  
Equity investment from company owners

q102\_7. what are the sources of medium- to long-term financing (2 or more years (q102\_7)

File: cambodia\_informal\_2013\_full\_data

**Overview**

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-2

Valid cases: 295  
Invalid: 8

**Literal question**

What are the sources of medium- to long-term financing (2 or more years in maturity) that your company currently utilize?  
Equity investment from other companies or individuals

q102\_8. what are the sources of medium- to long-term financing (2 or more years (q102\_8)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 295
Format: numeric	Invalid: 8
Width: 2	
Decimals: 0	
Range: -9-2	

#### Literal question

What are the sources of medium- to long-term financing (2 or more years in maturity) that your company currently utilize?  
Loan from banks

q102\_9. what are the sources of medium- to long-term financing (2 or more years (q102\_9)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 295
Format: numeric	Invalid: 8
Width: 2	
Decimals: 0	
Range: -9-2	

#### Literal question

What are the sources of medium- to long-term financing (2 or more years in maturity) that your company currently utilize?  
Loan from a non-bank source (i.e., family, friends, etc.)

q103\_10. does your company plan on raising medium- to long-term financing / capi (q103\_10)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 295
Format: numeric	Invalid: 8
Width: 2	
Decimals: 0	
Range: -9-2	

#### Literal question

Does your company plan on raising medium- to long-term financing/capital in the near-term (i.e., within the next 12 months)?

q104\_11. would your company consider raising capital through the sale of equity (q104\_11)

File: cambodia\_informal\_2013\_full\_data

#### Overview

q104\_11. would your company consider raising capital through the sale of equity (q104\_11)

File: cambodia\_informal\_2013\_full\_data

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-2

Valid cases: 295  
Invalid: 8

#### Literal question

Would your company consider raising capital through the sale of equity shares (i.e., listing) on the Cambodia Stock Exchange (CSX) within the next 2 years?

q105\_12. if yes, approximately what percentage of your company's shares do you t (q105\_12)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-20

Valid cases: 1  
Invalid: 302

#### Pre question

Would your company consider raising capital through the sale of equity shares (i.e., listing) on the Cambodia Stock Exchange (CSX) within the next 2 years?

#### Literal question

If yes, approximately what percentage of your company's shares do you think it might consider to list on the CSX?

q106\_13. in your own view, how costly do you consider the process of complying w (q106\_13)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-2

Valid cases: 295  
Invalid: 8

#### Literal question

In your own view, how costly do you consider the process of complying with SECC rules to list your company's shares on the CSX as a means of raising capital?  
Excessively costly, not worth the effort

q106\_14. in your own view, how costly do you consider the process of complying w (q106\_14)

File: cambodia\_informal\_2013\_full\_data

#### Overview

q106\_14. in your own view, how costly do you consider the process of complying w (q106\_14)

File: cambodia\_informal\_2013\_full\_data

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-2

Valid cases: 295  
Invalid: 8

#### Literal question

In your own view, how costly do you consider the process of complying with SECC rules to list your company's shares on the CSX as a means of raising capital?

Very costly, possible longer-term benefit

q106\_15. in your own view, how costly do you consider the process of complying w (q106\_15)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-2

Valid cases: 295  
Invalid: 8

#### Literal question

In your own view, how costly do you consider the process of complying with SECC rules to list your company's shares on the CSX as a means of raising capital?

Moderately costly, likely medium-term benefit

q106\_16. in your own view, how costly do you consider the process of complying w (q106\_16)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-2

Valid cases: 295  
Invalid: 8

#### Literal question

In your own view, how costly do you consider the process of complying with SECC rules to list your company's shares on the CSX as a means of raising capital?

Reasonable cost, very likely benefit

q106\_17. in your own view, how costly do you consider the process of complying w (q106\_17)

File: cambodia\_informal\_2013\_full\_data

#### Overview

q106\_17. in your own view, how costly do you consider the process of complying w (q106\_17)

File: cambodia\_informal\_2013\_full\_data

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-2

Valid cases: 295  
Invalid: 8

#### Literal question

In your own view, how costly do you consider the process of complying with SECC rules to list your company's shares on the CSX as a means of raising capital?

I am not aware of the process my company would have to undergo to list shares in compliance with SECC rules

q107\_5. please rate each of the factors below in terms of their importance to y (q107\_5)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-5

Valid cases: 303  
Invalid: 0

#### Literal question

Please rate each of the factors below in terms of their importance to your company in considering a location for investment (rate each on a scale of 1-5, with 1 being "least important" and 5 being "most important")

Access to local and regional markets

q107\_6. please rate each of the factors below in terms of their importance to y (q107\_6)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-5

Valid cases: 303  
Invalid: 0

#### Literal question

Please rate each of the factors below in terms of their importance to your company in considering a location for investment (rate each on a scale of 1-5, with 1 being "least important" and 5 being "most important")

Access to transport infrastructure (ports, airports, road connections)

q107\_7. please rate each of the factors below in terms of their importance to y (q107\_7)

File: cambodia\_informal\_2013\_full\_data

#### Overview

q107\_7. please rate each of the factors below in terms of their importance to y (q107\_7)

File: cambodia\_informal\_2013\_full\_data

Type: Discrete	Valid cases: 303
Format: numeric	Invalid: 0
Width: 2	
Decimals: 0	
Range: -9-5	

#### Literal question

Please rate each of the factors below in terms of their importance to your company in considering a location for investment (rate each on a scale of 1-5, with 1 being "least important" and 5 being "most important")

Access to low cost labor

q107\_8. please rate each of the factors below in terms of their importance to y (q107\_8)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 303
Format: numeric	Invalid: 0
Width: 2	
Decimals: 0	
Range: -9-5	

#### Literal question

Please rate each of the factors below in terms of their importance to your company in considering a location for investment (rate each on a scale of 1-5, with 1 being "least important" and 5 being "most important")

Access to highly skilled labor

q107\_9. please rate each of the factors below in terms of their importance to y (q107\_9)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 303
Format: numeric	Invalid: 0
Width: 2	
Decimals: 0	
Range: -9-5	

#### Literal question

Please rate each of the factors below in terms of their importance to your company in considering a location for investment (rate each on a scale of 1-5, with 1 being "least important" and 5 being "most important")

Access to suppliers

q107\_10. please rate each of the factors below in terms of their importance to (q107\_10)

File: cambodia\_informal\_2013\_full\_data

#### Overview

q107\_10. please rate each of the factors below in terms of their importance to (q107\_10)

File: cambodia\_informal\_2013\_full\_data

Type: Discrete	Valid cases: 303
Format: numeric	Invalid: 0
Width: 2	
Decimals: 0	
Range: -9-5	

#### Literal question

Please rate each of the factors below in terms of their importance to your company in considering a location for investment (rate each on a scale of 1-5, with 1 being "least important" and 5 being "most important")

Access to technology

q107\_11. please rate each of the factors below in terms of their importance to (q107\_11)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 303
Format: numeric	Invalid: 0
Width: 2	
Decimals: 0	
Range: -9-5	

#### Literal question

Please rate each of the factors below in terms of their importance to your company in considering a location for investment (rate each on a scale of 1-5, with 1 being "least important" and 5 being "most important")

Availability and cost of land and buildings

q107\_12. please rate each of the factors below in terms of their importance to (q107\_12)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 303
Format: numeric	Invalid: 0
Width: 2	
Decimals: 0	
Range: -9-5	

#### Literal question

Please rate each of the factors below in terms of their importance to your company in considering a location for investment (rate each on a scale of 1-5, with 1 being "least important" and 5 being "most important")

Cost and quality of utilities (electricity, water, gas)

q107\_13. please rate each of the factors below in terms of their importance to (q107\_13)

File: cambodia\_informal\_2013\_full\_data

#### Overview

q107\_13. please rate each of the factors below in terms of their importance to (q107\_13)

File: cambodia\_informal\_2013\_full\_data

Type: Discrete	Valid cases: 303
Format: numeric	Invalid: 0
Width: 2	
Decimals: 0	
Range: -9-5	

#### Literal question

Please rate each of the factors below in terms of their importance to your company in considering a location for investment (rate each on a scale of 1-5, with 1 being "least important" and 5 being "most important")  
Levels of corporate taxes and fees

q107\_14. please rate each of the factors below in terms of their importance to (q107\_14)

File: cambodia\_informal\_2013\_full\_data

<b>Overview</b>	
Type: Discrete	Valid cases: 303
Format: numeric	Invalid: 0
Width: 2	
Decimals: 0	
Range: -9-5	

#### Literal question

Please rate each of the factors below in terms of their importance to your company in considering a location for investment (rate each on a scale of 1-5, with 1 being "least important" and 5 being "most important")  
Tariffs, duties, and rules of origin

q107\_15. please rate each of the factors below in terms of their importance to (q107\_15)

File: cambodia\_informal\_2013\_full\_data

<b>Overview</b>	
Type: Discrete	Valid cases: 303
Format: numeric	Invalid: 0
Width: 2	
Decimals: 0	
Range: -9-5	

#### Literal question

Please rate each of the factors below in terms of their importance to your company in considering a location for investment (rate each on a scale of 1-5, with 1 being "least important" and 5 being "most important")  
Business regulatory environment (regulations, red tape, etc.)

q107\_16a. please rate each of the factors below in terms of their importance to (q107\_16a)

File: cambodia\_informal\_2013\_full\_data

<b>Overview</b>	
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q107\_16a. please rate each of the factors below in terms of their importance to (q107\_16a)

File: cambodia\_informal\_2013\_full\_data

Type: Discrete	Valid cases: 2
Format: numeric	Invalid: 301
Width: 3	
Decimals: 0	
Range: -9-101	

#### Literal question

Please rate each of the factors below in terms of their importance to your company in considering a location for investment (rate each on a scale of 1-5, with 1 being "least important" and 5 being "most important")  
Other (e.g. tax holidays, other incentives, other reasons - please explain)

q107\_16. please rate each of the factors below in terms of their importance to (q107\_16)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 2
Format: numeric	Invalid: 301
Width: 2	
Decimals: 0	
Range: -9-5	

#### Literal question

Please rate each of the factors below in terms of their importance to your company in considering a location for investment (rate each on a scale of 1-5, with 1 being "least important" and 5 being "most important")  
Other (e.g. tax holidays, other incentives, other reasons - please explain)

q108a\_17. for each of the factors above, please rate your company's perception o (q108a\_17)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 303
Format: numeric	Invalid: 0
Width: 2	
Decimals: 0	
Range: -9-5	

#### Literal question

For each of the factors above, please rate your company's perception of the investment environment in BOTH:  
the country overall (i.e. your views of Cambodia as an investment location);  
the city/zone where your firm is currently located in particular (assuming some aspects of the investment environment in the city/zone are different from what they would be if locating in the country, outside this city/zone)  
(please tick the box that best applies: "poor", "fair", etc; please rate ALL of the factors listed below not just those rates as "top 5" above)  
Access to local/regional markets ---Assessment of country

#### Interviewer instructions

Interviewer: if the firm has multiple locations, ask the respondent to focus on the main firm location

q108a\_18. for each of the factors above, please rate your company's perception o (q108a\_18)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 303
Format: numeric	Invalid: 0
Width: 2	
Decimals: 0	
Range: -9-5	

#### Literal question

For each of the factors above, please rate your company's perception of the investment environment in BOTH: the country overall (i.e. your views of Cambodia as an investment location); the city/zone where your firm is currently located in particular (assuming some aspects of the investment environment in the city/zone are different from what they would be if locating in the country, outside this city/zone) (please tick the box that best applies: "poor", "fair", etc; please rate ALL of the factors listed below not just those rates as "top 5" above)

Access to transport infrastructure --- Assessment of country

#### Interviewer instructions

Interviewer: if the firm has multiple locations, ask the respondent to focus on the main firm location

q108a\_19. for each of the factors above, please rate your company's perception o (q108a\_19)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 303
Format: numeric	Invalid: 0
Width: 2	
Decimals: 0	
Range: -9-5	

#### Literal question

For each of the factors above, please rate your company's perception of the investment environment in BOTH: the country overall (i.e. your views of Cambodia as an investment location); the city/zone where your firm is currently located in particular (assuming some aspects of the investment environment in the city/zone are different from what they would be if locating in the country, outside this city/zone) (please tick the box that best applies: "poor", "fair", etc; please rate ALL of the factors listed below not just those rates as "top 5" above)

Access to low cost labor --- Assessment of country

#### Interviewer instructions

Interviewer: if the firm has multiple locations, ask the respondent to focus on the main firm location

q108a\_20. for each of the factors above, please rate your company's perception o (q108a\_20)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 303
Format: numeric	Invalid: 0
Width: 2	
Decimals: 0	
Range: -9-5	

#### Literal question

q108a\_20. for each of the factors above, please rate your company's perception o (q108a\_20)

File: cambodia\_informal\_2013\_full\_data

For each of the factors above, please rate your company's perception of the investment environment in BOTH: the country overall (i.e. your views of Cambodia as an investment location); the city/zone where your firm is currently located in particular (assuming some aspects of the investment environment in the city/zone are different from what they would be if locating in the country, outside this city/zone) (please tick the box that best applies: "poor", "fair", etc; please rate ALL of the factors listed below not just those rates as "top 5" above)  
Access to highly skilled labor --- Assessment of country

#### Interviewer instructions

Interviewer: if the firm has multiple locations, ask the respondent to focus on the main firm location

q108a\_21. for each of the factors above, please rate your company's perception o (q108a\_21)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 303
Format: numeric	Invalid: 0
Width: 2	
Decimals: 0	
Range: -9-5	

#### Literal question

For each of the factors above, please rate your company's perception of the investment environment in BOTH: the country overall (i.e. your views of Cambodia as an investment location); the city/zone where your firm is currently located in particular (assuming some aspects of the investment environment in the city/zone are different from what they would be if locating in the country, outside this city/zone) (please tick the box that best applies: "poor", "fair", etc; please rate ALL of the factors listed below not just those rates as "top 5" above)  
Access to suppliers --- Assessment of country

#### Interviewer instructions

Interviewer: if the firm has multiple locations, ask the respondent to focus on the main firm location

q108a\_22. for each of the factors above, please rate your company's perception o (q108a\_22)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 303
Format: numeric	Invalid: 0
Width: 2	
Decimals: 0	
Range: -9-5	

#### Literal question

For each of the factors above, please rate your company's perception of the investment environment in BOTH: the country overall (i.e. your views of Cambodia as an investment location); the city/zone where your firm is currently located in particular (assuming some aspects of the investment environment in the city/zone are different from what they would be if locating in the country, outside this city/zone) (please tick the box that best applies: "poor", "fair", etc; please rate ALL of the factors listed below not just those rates as "top 5" above)  
Access to technology --- Assessment of country

#### Interviewer instructions

Interviewer: if the firm has multiple locations, ask the respondent to focus on the main firm location

q108a\_23. for each of the factors above, please rate your company's perception o (q108a\_23)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 303
Format: numeric	Invalid: 0
Width: 2	
Decimals: 0	
Range: -9-5	

#### Literal question

For each of the factors above, please rate your company's perception of the investment environment in BOTH: the country overall (i.e. your views of Cambodia as an investment location); the city/zone where your firm is currently located in particular (assuming some aspects of the investment environment in the city/zone are different from what they would be if locating in the country, outside this city/zone) (please tick the box that best applies: "poor", "fair", etc; please rate ALL of the factors listed below not just those rates as "top 5" above)

Availability and cost of land --- Assessment of country

#### Interviewer instructions

Interviewer: if the firm has multiple locations, ask the respondent to focus on the main firm location

q108a\_24. for each of the factors above, please rate your company's perception o (q108a\_24)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 303
Format: numeric	Invalid: 0
Width: 2	
Decimals: 0	
Range: -9-5	

#### Literal question

For each of the factors above, please rate your company's perception of the investment environment in BOTH: the country overall (i.e. your views of Cambodia as an investment location); the city/zone where your firm is currently located in particular (assuming some aspects of the investment environment in the city/zone are different from what they would be if locating in the country, outside this city/zone) (please tick the box that best applies: "poor", "fair", etc; please rate ALL of the factors listed below not just those rates as "top 5" above)

Cost / quality of utilities --- Assessment of country

#### Interviewer instructions

Interviewer: if the firm has multiple locations, ask the respondent to focus on the main firm location

q108a\_25. for each of the factors above, please rate your company's perception o (q108a\_25)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 303
Format: numeric	Invalid: 0
Width: 2	
Decimals: 0	
Range: -9-5	

#### Literal question

q108a\_25. for each of the factors above, please rate your company's perception o (q108a\_25)

File: cambodia\_informal\_2013\_full\_data

For each of the factors above, please rate your company's perception of the investment environment in BOTH: the country overall (i.e. your views of Cambodia as an investment location); the city/zone where your firm is currently located in particular (assuming some aspects of the investment environment in the city/zone are different from what they would be if locating in the country, outside this city/zone) (please tick the box that best applies: "poor", "fair", etc; please rate ALL of the factors listed below not just those rates as "top 5" above)

Levels of corporate taxes & fees --- Assessment of country

#### Interviewer instructions

Interviewer: if the firm has multiple locations, ask the respondent to focus on the main firm location

q108a\_26. for each of the factors above, please rate your company's perception o (q108a\_26)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-5

Valid cases: 303  
Invalid: 0

#### Literal question

For each of the factors above, please rate your company's perception of the investment environment in BOTH: the country overall (i.e. your views of Cambodia as an investment location); the city/zone where your firm is currently located in particular (assuming some aspects of the investment environment in the city/zone are different from what they would be if locating in the country, outside this city/zone) (please tick the box that best applies: "poor", "fair", etc; please rate ALL of the factors listed below not just those rates as "top 5" above)

Tariffs and duties --- Assessment of country

#### Interviewer instructions

Interviewer: if the firm has multiple locations, ask the respondent to focus on the main firm location

q108a\_27. for each of the factors above, please rate your company's perception o (q108a\_27)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-5

Valid cases: 303  
Invalid: 0

#### Literal question

For each of the factors above, please rate your company's perception of the investment environment in BOTH: the country overall (i.e. your views of Cambodia as an investment location); the city/zone where your firm is currently located in particular (assuming some aspects of the investment environment in the city/zone are different from what they would be if locating in the country, outside this city/zone) (please tick the box that best applies: "poor", "fair", etc; please rate ALL of the factors listed below not just those rates as "top 5" above)

Regulatory environment / red tape --- Assessment of country

#### Interviewer instructions

Interviewer: if the firm has multiple locations, ask the respondent to focus on the main firm location

q108a\_28a. for each of the factors above, please rate your company's perception (q108a28a)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete  
Format: numeric  
Width: 3  
Decimals: 0  
Range: -9-101

Valid cases: 2  
Invalid: 301

#### Literal question

For each of the factors above, please rate your company's perception of the investment environment in BOTH: the country overall (i.e. your views of Cambodia as an investment location); the city/zone where your firm is currently located in particular (assuming some aspects of the investment environment in the city/zone are different from what they would be if locating in the country, outside this city/zone) (please tick the box that best applies: "poor", "fair", etc; please rate ALL of the factors listed below not just those rates as "top 5" above)  
Other / specific incentives --- Assessment of country

#### Interviewer instructions

Interviewer: if the firm has multiple locations, ask the respondent to focus on the main firm location

q108a\_28. for each of the factors above, please rate your company's perception o (q108a\_28)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-5

Valid cases: 2  
Invalid: 301

#### Literal question

For each of the factors above, please rate your company's perception of the investment environment in BOTH: the country overall (i.e. your views of Cambodia as an investment location); the city/zone where your firm is currently located in particular (assuming some aspects of the investment environment in the city/zone are different from what they would be if locating in the country, outside this city/zone) (please tick the box that best applies: "poor", "fair", etc; please rate ALL of the factors listed below not just those rates as "top 5" above)  
Other / specific incentives --- Assessment of country

#### Interviewer instructions

Interviewer: if the firm has multiple locations, ask the respondent to focus on the main firm location

q108b\_29. for each of the factors above, please rate your company's perception o (q108b\_29)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-5

Valid cases: 302  
Invalid: 1

#### Literal question

q108b\_29. for each of the factors above, please rate your company's perception o (q108b\_29)

File: cambodia\_informal\_2013\_full\_data

For each of the factors above, please rate your company's perception of the investment environment in BOTH:  
the country overall (i.e. your views of Cambodia as an investment location);  
the city/zone where your firm is currently located in particular (assuming some aspects of the investment environment in the city/zone are different from what they would be if locating in the country, outside this city/zone)  
(please tick the box that best applies: "poor", "fair", etc; please rate ALL of the factors listed below not just those rates as "top 5" above)  
Access to local/regional markets --- Assessment of city / zone

#### Interviewer instructions

Interviewer: if the firm has multiple locations, ask the respondent to focus on the main firm location

q108b\_30. for each of the factors above, please rate your company's perception o (q108b\_30)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 302
Format: numeric	Invalid: 1
Width: 2	
Decimals: 0	
Range: -9-5	

#### Literal question

For each of the factors above, please rate your company's perception of the investment environment in BOTH:  
the country overall (i.e. your views of Cambodia as an investment location);  
the city/zone where your firm is currently located in particular (assuming some aspects of the investment environment in the city/zone are different from what they would be if locating in the country, outside this city/zone)  
(please tick the box that best applies: "poor", "fair", etc; please rate ALL of the factors listed below not just those rates as "top 5" above)  
Access to transport infrastructure --- Assessment of city / zone

#### Interviewer instructions

Interviewer: if the firm has multiple locations, ask the respondent to focus on the main firm location

q108b\_31. for each of the factors above, please rate your company's perception o (q108b\_31)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 302
Format: numeric	Invalid: 1
Width: 2	
Decimals: 0	
Range: -9-5	

#### Literal question

For each of the factors above, please rate your company's perception of the investment environment in BOTH:  
the country overall (i.e. your views of Cambodia as an investment location);  
the city/zone where your firm is currently located in particular (assuming some aspects of the investment environment in the city/zone are different from what they would be if locating in the country, outside this city/zone)  
(please tick the box that best applies: "poor", "fair", etc; please rate ALL of the factors listed below not just those rates as "top 5" above)  
Access to low cost labor --- Assessment of city / zone

#### Interviewer instructions

Interviewer: if the firm has multiple locations, ask the respondent to focus on the main firm location

q108b\_32. for each of the factors above, please rate your company's perception o (q108b\_32)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-5

Valid cases: 302  
Invalid: 1

#### Literal question

For each of the factors above, please rate your company's perception of the investment environment in BOTH: the country overall (i.e. your views of Cambodia as an investment location); the city/zone where your firm is currently located in particular (assuming some aspects of the investment environment in the city/zone are different from what they would be if locating in the country, outside this city/zone) (please tick the box that best applies: "poor", "fair", etc; please rate ALL of the factors listed below not just those rates as "top 5" above)

Access to highly skilled labor --- Assessment of city / zone

#### Interviewer instructions

Interviewer: if the firm has multiple locations, ask the respondent to focus on the main firm location

q108b\_33. for each of the factors above, please rate your company's perception o (q108b\_33)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-5

Valid cases: 302  
Invalid: 1

#### Literal question

For each of the factors above, please rate your company's perception of the investment environment in BOTH: the country overall (i.e. your views of Cambodia as an investment location); the city/zone where your firm is currently located in particular (assuming some aspects of the investment environment in the city/zone are different from what they would be if locating in the country, outside this city/zone) (please tick the box that best applies: "poor", "fair", etc; please rate ALL of the factors listed below not just those rates as "top 5" above)

Access to suppliers --- Assessment of city / zone

#### Interviewer instructions

Interviewer: if the firm has multiple locations, ask the respondent to focus on the main firm location

q108b\_34. for each of the factors above, please rate your company's perception o (q108b\_34)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-5

Valid cases: 302  
Invalid: 1

#### Literal question



q108b\_34. for each of the factors above, please rate your company's perception o (q108b\_34)

File: cambodia\_informal\_2013\_full\_data

For each of the factors above, please rate your company's perception of the investment environment in BOTH: the country overall (i.e. your views of Cambodia as an investment location); the city/zone where your firm is currently located in particular (assuming some aspects of the investment environment in the city/zone are different from what they would be if locating in the country, outside this city/zone) (please tick the box that best applies: "poor", "fair", etc; please rate ALL of the factors listed below not just those rates as "top 5" above)

Access to technology --- Assessment of city / zone

#### Interviewer instructions

Interviewer: if the firm has multiple locations, ask the respondent to focus on the main firm location

q108b\_35. for each of the factors above, please rate your company's perception o (q108b\_35)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete

Format: numeric

Width: 2

Decimals: 0

Range: -9-5

Valid cases: 302

Invalid: 1

#### Literal question

For each of the factors above, please rate your company's perception of the investment environment in BOTH: the country overall (i.e. your views of Cambodia as an investment location); the city/zone where your firm is currently located in particular (assuming some aspects of the investment environment in the city/zone are different from what they would be if locating in the country, outside this city/zone) (please tick the box that best applies: "poor", "fair", etc; please rate ALL of the factors listed below not just those rates as "top 5" above)

Availability and cost of land --- Assessment of city / zone

#### Interviewer instructions

Interviewer: if the firm has multiple locations, ask the respondent to focus on the main firm location

q108b\_36. for each of the factors above, please rate your company's perception o (q108b\_36)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete

Format: numeric

Width: 2

Decimals: 0

Range: -9-5

Valid cases: 302

Invalid: 1

#### Literal question

For each of the factors above, please rate your company's perception of the investment environment in BOTH: the country overall (i.e. your views of Cambodia as an investment location); the city/zone where your firm is currently located in particular (assuming some aspects of the investment environment in the city/zone are different from what they would be if locating in the country, outside this city/zone) (please tick the box that best applies: "poor", "fair", etc; please rate ALL of the factors listed below not just those rates as "top 5" above)

Cost/quality of utilities --- Assessment of city / zone

#### Interviewer instructions

Interviewer: if the firm has multiple locations, ask the respondent to focus on the main firm location

q108b\_37. for each of the factors above, please rate your company's perception o (q108b\_37)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-5

Valid cases: 302  
Invalid: 1

#### Literal question

For each of the factors above, please rate your company's perception of the investment environment in BOTH: the country overall (i.e. your views of Cambodia as an investment location); the city/zone where your firm is currently located in particular (assuming some aspects of the investment environment in the city/zone are different from what they would be if locating in the country, outside this city/zone) (please tick the box that best applies: "poor", "fair", etc; please rate ALL of the factors listed below not just those rates as "top 5" above)

Levels of corporate taxes & fees --- Assessment of city / zone

#### Interviewer instructions

Interviewer: if the firm has multiple locations, ask the respondent to focus on the main firm location

q108b\_38. for each of the factors above, please rate your company's perception o (q108b\_38)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-5

Valid cases: 302  
Invalid: 1

#### Literal question

For each of the factors above, please rate your company's perception of the investment environment in BOTH: the country overall (i.e. your views of Cambodia as an investment location); the city/zone where your firm is currently located in particular (assuming some aspects of the investment environment in the city/zone are different from what they would be if locating in the country, outside this city/zone) (please tick the box that best applies: "poor", "fair", etc; please rate ALL of the factors listed below not just those rates as "top 5" above)

Tariffs and duties --- Assessment of city / zone

#### Interviewer instructions

Interviewer: if the firm has multiple locations, ask the respondent to focus on the main firm location

q108b\_39. for each of the factors above, please rate your company's perception o (q108b\_39)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-5

Valid cases: 302  
Invalid: 1

#### Literal question

q108b\_39. for each of the factors above, please rate your company's perception o (q108b\_39)

File: cambodia\_informal\_2013\_full\_data

For each of the factors above, please rate your company's perception of the investment environment in BOTH:  
the country overall (i.e. your views of Cambodia as an investment location);  
the city/zone where your firm is currently located in particular (assuming some aspects of the investment environment in the city/zone are different from what they would be if locating in the country, outside this city/zone)  
(please tick the box that best applies: "poor", "fair", etc; please rate ALL of the factors listed below not just those rates as "top 5" above)  
Regulatory environment/red tape --- Assessment of city / zone

#### Interviewer instructions

Interviewer: if the firm has multiple locations, ask the respondent to focus on the main firm location

q108b\_40a. for each of the factors above, please rate your company's perception (q108b40a)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 2
Format: numeric	Invalid: 301
Width: 3	
Decimals: 0	
Range: -9-101	

#### Literal question

For each of the factors above, please rate your company's perception of the investment environment in BOTH:  
the country overall (i.e. your views of Cambodia as an investment location);  
the city/zone where your firm is currently located in particular (assuming some aspects of the investment environment in the city/zone are different from what they would be if locating in the country, outside this city/zone)  
(please tick the box that best applies: "poor", "fair", etc; please rate ALL of the factors listed below not just those rates as "top 5" above)  
Other/specific incentives --- Assessment of city / zone

#### Interviewer instructions

Interviewer: if the firm has multiple locations, ask the respondent to focus on the main firm location

q108b\_40. for each of the factors above, please rate your company's perception o (q108b\_40)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 2
Format: numeric	Invalid: 301
Width: 2	
Decimals: 0	
Range: -9-5	

#### Literal question

For each of the factors above, please rate your company's perception of the investment environment in BOTH:  
the country overall (i.e. your views of Cambodia as an investment location);  
the city/zone where your firm is currently located in particular (assuming some aspects of the investment environment in the city/zone are different from what they would be if locating in the country, outside this city/zone)  
(please tick the box that best applies: "poor", "fair", etc; please rate ALL of the factors listed below not just those rates as "top 5" above)  
Other/specific incentives --- Assessment of city / zone

#### Interviewer instructions

Interviewer: if the firm has multiple locations, ask the respondent to focus on the main firm location

q109\_41. on a 5 point scale how problematic are the following issues for the ope (q109\_41)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-4

Valid cases: 303  
Invalid: 0

#### Literal question

On a 5-point scale how problematic are the following issues for the operation and growth of your business?  
Skills & Education of available workers

q109\_42. on a 5 point scale how problematic are the following issues for the ope (q109\_42)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-4

Valid cases: 303  
Invalid: 0

#### Literal question

On a 5-point scale how problematic are the following issues for the operation and growth of your business?  
Labor regulations

q109\_43. on a 5 point scale how problematic are the following issues for the ope (q109\_43)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-4

Valid cases: 303  
Invalid: 0

#### Literal question

On a 5-point scale how problematic are the following issues for the operation and growth of your business?  
Anti-competitive or informal practices

q109\_44. on a 5 point scale how problematic are the following issues for the ope (q109\_44)

File: cambodia\_informal\_2013\_full\_data

#### Overview

q109\_44. on a 5 point scale how problematic are the following issues for the ope (q109\_44)

File: cambodia\_informal\_2013\_full\_data

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-4

Valid cases: 303  
Invalid: 0

#### Literal question

On a 5-point scale how problematic are the following issues for the operation and growth of your business?  
Telecommunications

q109\_45. on a 5 point scale how problematic are the following issues for the ope (q109\_45)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-4

Valid cases: 303  
Invalid: 0

#### Literal question

On a 5-point scale how problematic are the following issues for the operation and growth of your business?  
Electricity

q109\_46. on a 5 point scale how problematic are the following issues for the ope (q109\_46)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-4

Valid cases: 303  
Invalid: 0

#### Literal question

On a 5-point scale how problematic are the following issues for the operation and growth of your business?  
Transportation

q109\_47. on a 5 point scale how problematic are the following issues for the ope (q109\_47)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-4

Valid cases: 303  
Invalid: 0

#### Literal question

q109\_47. on a 5 point scale how problematic are the following issues for the ope (q109\_47)

File: cambodia\_informal\_2013\_full\_data

On a 5-point scale how problematic are the following issues for the operation and growth of your business?  
Water

q109\_48. on a 5 point scale how problematic are the following issues for the ope (q109\_48)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-4

Valid cases: 303  
Invalid: 0

#### Literal question

On a 5-point scale how problematic are the following issues for the operation and growth of your business?  
Crime, theft and safety

q109\_49. on a 5 point scale how problematic are the following issues for the ope (q109\_49)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-4

Valid cases: 303  
Invalid: 0

#### Literal question

On a 5-point scale how problematic are the following issues for the operation and growth of your business?  
Legal system/conflict resolution

q109\_50. on a 5 point scale how problematic are the following issues for the ope (q109\_50)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-4

Valid cases: 303  
Invalid: 0

#### Literal question

On a 5-point scale how problematic are the following issues for the operation and growth of your business?  
Access to land

q109\_51. on a 5 point scale how problematic are the following issues for the ope (q109\_51)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-4

Valid cases: 303  
Invalid: 0

#### Literal question

On a 5-point scale how problematic are the following issues for the operation and growth of your business?  
Tax rates

q109\_52. on a 5 point scale how problematic are the following issues for the ope (q109\_52)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-4

Valid cases: 303  
Invalid: 0

#### Literal question

On a 5-point scale how problematic are the following issues for the operation and growth of your business?  
Tax administration

q109\_53. on a 5 point scale how problematic are the following issues for the ope (q109\_53)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-4

Valid cases: 303  
Invalid: 0

#### Literal question

On a 5-point scale how problematic are the following issues for the operation and growth of your business?  
Business Licensing and Operating Permits

q109\_54. on a 5 point scale how problematic are the following issues for the ope (q109\_54)

File: cambodia\_informal\_2013\_full\_data

#### Overview

q109\_54. on a 5 point scale how problematic are the following issues for the ope (q109\_54)

File: cambodia\_informal\_2013\_full\_data

Type: Discrete	Valid cases: 303
Format: numeric	Invalid: 0
Width: 2	
Decimals: 0	
Range: -9-4	

#### Literal question

On a 5-point scale how problematic are the following issues for the operation and growth of your business?  
Economic & Regulatory Policy Uncertainty

q109\_55. on a 5 point scale how problematic are the following issues for the ope (q109\_55)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 303
Format: numeric	Invalid: 0
Width: 2	
Decimals: 0	
Range: -9-4	

#### Literal question

On a 5-point scale how problematic are the following issues for the operation and growth of your business?  
Macroeconomic Instability (inflation...)

q109\_56. on a 5 point scale how problematic are the following issues for the ope (q109\_56)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 303
Format: numeric	Invalid: 0
Width: 2	
Decimals: 0	
Range: -9-4	

#### Literal question

On a 5-point scale how problematic are the following issues for the operation and growth of your business?  
Corruption

q109\_57. on a 5 point scale how problematic are the following issues for the ope (q109\_57)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 303
Format: numeric	Invalid: 0
Width: 2	
Decimals: 0	
Range: -9-4	

#### Literal question



q109\_57. on a 5 point scale how problematic are the following issues for the ope (q109\_57)

File: cambodia\_informal\_2013\_full\_data

On a 5-point scale how problematic are the following issues for the operation and growth of your business?  
Access to Financing (e.g. collateral)

q109\_58. on a 5 point scale how problematic are the following issues for the ope (q109\_58)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-4

Valid cases: 303  
Invalid: 0

#### Literal question

On a 5-point scale how problematic are the following issues for the operation and growth of your business?  
Cost of Financing (e.g. interest rates)

q109\_59. on a 5 point scale how problematic are the following issues for the ope (q109\_59)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-4

Valid cases: 303  
Invalid: 0

#### Literal question

On a 5-point scale how problematic are the following issues for the operation and growth of your business?  
Customs and Trade regulations

q110\_60. of all the constraints mentioned in the interview, what are the three m (q110\_60)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-18

Valid cases: 303  
Invalid: 0

#### Literal question

Of all the constraints mentioned in the interview, what are the three most difficult obstacles of all, in order of difficulty?

#### Interviewer instructions

Interviewer read out loud list and record code

q110\_61. of all the constraints mentioned in the interview, what are the three m (q110\_61)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 303
Format: numeric	Invalid: 0
Width: 2	
Decimals: 0	
Range: -9-18	

#### Literal question

Of all the constraints mentioned in the interview, what are the three most difficult obstacles of all, in order of difficulty?

#### Interviewer instructions

Interviewer read out loud list and record code

q110\_62. of all the constraints mentioned in the interview, what are the three m (q110\_62)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 303
Format: numeric	Invalid: 0
Width: 2	
Decimals: 0	
Range: -9-18	

#### Literal question

Of all the constraints mentioned in the interview, what are the three most difficult obstacles of all, in order of difficulty?

#### Interviewer instructions

Interviewer read out loud list and record code

q111\_63. it is my perception that the responses to the above questions regarding (q111\_63)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 303
Format: numeric	Invalid: 0
Width: 1	
Decimals: 0	
Range: 1-3	

#### Literal question

It is my perception that the responses to the above questions regarding opinions and perceptions are:

#### Interviewer instructions

INTERVIEWER CHECK: THOSE ARE NOT QUESTIONS TO RESPONDENT, BUT ADDITIONAL INFORMATION ON THE DATA.

q112\_64. the responses to the questions regarding figures (productivity and empl (q112\_64)

File: cambodia\_informal\_2013\_full\_data

#### Overview

q112\_64. the responses to the questions regarding figures  
(productivity and empl (q112\_64)

File: cambodia\_informal\_2013\_full\_data

Type: Discrete  
Format: numeric  
Width: 1  
Decimals: 0  
Range: 1-3

Valid cases: 303  
Invalid: 0

#### Literal question

The responses to the questions regarding figures (productivity and employment numbers):

#### Interviewer instructions

INTERVIEWER CHECK: THOSE ARE NOT QUESTIONS TO RESPONDENT, BUT ADDITIONAL INFORMATION ON THE DATA.

q113\_5. for each of those you did register to, could you please  
precise: (q113\_5)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-2

Valid cases: 301  
Invalid: 2

#### Pre question

I am going to read you a list of registrations to which you may have registered or re-registered to in 2010 - 2011.  
For each of those you did register to, could you please precise:

#### Literal question

Firm registration (MOC)

q113a\_6. if you registered using a "package" or a "set", please  
indicate all (q113a\_6)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete  
Format: numeric  
Width: 3  
Decimals: 0  
Range: -7-135

Valid cases: 164  
Invalid: 139

#### Pre question

I am going to read you a list of registrations to which you may have registered or re-registered to in 2010 - 2011.  
For each of those you did register to, could you please precise:

#### Literal question

If you registered using a "package" or a "set", please indicate all registrations that were part of this package  
Firm registration (MOC)

q113b\_7. have you used an agent to get those registrations done?  
(q113b\_7)

File: cambodia\_informal\_2013\_full\_data

## q113b\_7. have you used an agent to get those registrations done? (q113b\_7)

File: cambodia\_informal\_2013\_full\_data

### Overview

Type: Discrete	Valid cases: 164
Format: numeric	Invalid: 139
Width: 2	
Decimals: 0	
Range: -9-2	

### Pre question

I am going to read you a list of registrations to which you may have registered or re-registered to in 2010 - 2011.  
For each of those you did register to, could you please precise:

### Literal question

Have you used an agent to get those registrations done?  
Firm registration (MOC)

### Interviewer instructions

Interviewer: state officials are, in their official function and working hours, not considered as agents.

## q113c\_8. how long did it take (number of days) (q113c\_8)

File: cambodia\_informal\_2013\_full\_data

### Overview

Type: Discrete	Valid cases: 164
Format: numeric	Invalid: 139
Width: 3	
Decimals: 0	
Range: -9-120	

### Pre question

I am going to read you a list of registrations to which you may have registered or re-registered to in 2010 - 2011.  
For each of those you did register to, could you please precise:

### Literal question

How long did it take (number of days)  
Firm registration (MOC)

## q113d\_9. how much did it cost? (\$) (q113d\_9)

File: cambodia\_informal\_2013\_full\_data

### Overview

Type: Discrete	Valid cases: 164
Format: numeric	Invalid: 139
Width: 4	
Decimals: 0	
Range: -9-1500	

### Pre question

I am going to read you a list of registrations to which you may have registered or re-registered to in 2010 - 2011.  
For each of those you did register to, could you please precise:

### Literal question

How much did it cost? (\$)  
Firm registration (MOC)

### Interviewer instructions

Interviewer to convert in USD if cost given in Riels

q113e\_10. was a gift or an informal payment expected or requested (q113e\_10)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 158
Format: numeric	Invalid: 145
Width: 2	
Decimals: 0	
Range: -9-2	

#### Pre question

I am going to read you a list of registrations to which you may have registered or re-registered to in 2010 - 2011. For each of those you did register to, could you please precise:

#### Literal question

Was a gift or an informal payment expected or requested?  
Firm registration (MOC)

q113f\_11. how much did the gift or informal fee represent? (\$)  
(q113f\_11)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 105
Format: numeric	Invalid: 198
Width: 3	
Decimals: 0	
Range: -9-200	

#### Pre question

I am going to read you a list of registrations to which you may have registered or re-registered to in 2010 - 2011. For each of those you did register to, could you please precise:

#### Literal question

How much did the gift or informal fee represent? (\$)  
Firm registration (MOC)

#### Interviewer instructions

Interviewer to convert in USD if cost given in Riels

q113\_12. for each of those you did register to, could you please precise: (q113\_12)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 62
Format: numeric	Invalid: 241
Width: 1	
Decimals: 0	
Range: 1-2	

#### Pre question

I am going to read you a list of registrations to which you may have registered or re-registered to in 2010 - 2011. For each of those you did register to, could you please precise:

#### Literal question

Tax registration (MOF)

q113a\_13. if you registered using a "package" or a "set", please indicate all (q113a\_13)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 62
Format: numeric	Invalid: 241
Width: 3	
Decimals: 0	
Range: 1-135	

#### Pre question

I am going to read you a list of registrations to which you may have registered or re-registered to in 2010 - 2011. For each of those you did register to, could you please precise:

#### Literal question

If you registered using a "package" or a "set", please indicate all registrations that were part of this package  
Tax registration (MOF)

q113b\_14. have you used an agent to get those registrations done? (q113b\_14)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 62
Format: numeric	Invalid: 241
Width: 2	
Decimals: 0	
Range: -9-2	

#### Pre question

I am going to read you a list of registrations to which you may have registered or re-registered to in 2010 - 2011. For each of those you did register to, could you please precise:

#### Literal question

Have you used an agent to get those registrations done?  
Tax registration (MOF)

#### Interviewer instructions

Interviewer: state officials are, in their official function and working hours, not considered as agents.

q113c\_15. how long did it take (number of days) (q113c\_15)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Continuous	Valid cases: 61
Format: numeric	Invalid: 242
Width: 2	Minimum: -9
Decimals: 0	Maximum: 90
Range: -9-90	

#### Pre question

I am going to read you a list of registrations to which you may have registered or re-registered to in 2010 - 2011. For each of those you did register to, could you please precise:

#### Literal question

How long did it take (number of days)  
Tax registration (MOF)

## q113d\_16. how much did it cost? (\$) (q113d\_16)

File: cambodia\_informal\_2013\_full\_data

**Overview**

Type: Discrete  
 Format: numeric  
 Width: 4  
 Decimals: 0  
 Range: -9-1000

Valid cases: 62  
 Invalid: 241

**Pre question**

I am going to read you a list of registrations to which you may have registered or re-registered to in 2010 - 2011.  
 For each of those you did register to, could you please precise:

**Literal question**

How much did it cost? (\$)  
 Tax registration (MOF)

## q113e\_17. was a gift or an informal payment expected or requested (q113e\_17)

File: cambodia\_informal\_2013\_full\_data

**Overview**

Type: Discrete  
 Format: numeric  
 Width: 2  
 Decimals: 0  
 Range: -9-2

Valid cases: 60  
 Invalid: 243

**Pre question**

I am going to read you a list of registrations to which you may have registered or re-registered to in 2010 - 2011.  
 For each of those you did register to, could you please precise:

**Literal question**

Was a gift or an informal payment expected or requested  
 Tax registration (MOF)

## q113f\_18. how much did the gift or informal fee represent? (\$) (q113f\_18)

File: cambodia\_informal\_2013\_full\_data

**Overview**

Type: Discrete  
 Format: numeric  
 Width: 4  
 Decimals: 0  
 Range: -9-1000

Valid cases: 50  
 Invalid: 253

**Pre question**

I am going to read you a list of registrations to which you may have registered or re-registered to in 2010 - 2011.  
 For each of those you did register to, could you please precise:

**Literal question**

How much did the gift or informal fee represent? (\$)  
 Tax registration (MOF)

q113\_19. for each of those you did register to, could you please precise: (q113\_19)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 19
Format: numeric	Invalid: 284
Width: 1	
Decimals: 0	
Range: 1-2	

#### Pre question

I am going to read you a list of registrations to which you may have registered or re-registered to in 2010 - 2011. For each of those you did register to, could you please precise:

#### Literal question

VAT registration

q113a\_20. if you registered using a "package" or a "set", please indicate al (q113a\_20)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 19
Format: numeric	Invalid: 284
Width: 3	
Decimals: 0	
Range: 1-135	

#### Pre question

I am going to read you a list of registrations to which you may have registered or re-registered to in 2010 - 2011. For each of those you did register to, could you please precise:

#### Literal question

If you registered using a "package" or a "set", please indicate all registrations that were part of this package  
VAT registration

q113b\_21. have you used an agent to get those registrations done? (q113b\_21)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 19
Format: numeric	Invalid: 284
Width: 2	
Decimals: 0	
Range: -9-2	

#### Pre question

I am going to read you a list of registrations to which you may have registered or re-registered to in 2010 - 2011. For each of those you did register to, could you please precise:

#### Literal question

Have you used an agent to get those registrations done?  
VAT registration

#### Interviewer instructions

Interviewer: state officials are, in their official function and working hours, not considered as agents.



## q113c\_22. how long did it take (number of days) (q113c\_22)

File: cambodia\_informal\_2013\_full\_data

**Overview**

Type: Discrete  
 Format: numeric  
 Width: 2  
 Decimals: 0  
 Range: -9-30

Valid cases: 19  
 Invalid: 284

**Pre question**

I am going to read you a list of registrations to which you may have registered or re-registered to in 2010 - 2011.  
 For each of those you did register to, could you please precise:

**Literal question**

How long did it take (number of days)  
 VAT registration

## q113d\_23. how much did it cost? (\$) (q113d\_23)

File: cambodia\_informal\_2013\_full\_data

**Overview**

Type: Discrete  
 Format: numeric  
 Width: 3  
 Decimals: 0  
 Range: -9-500

Valid cases: 19  
 Invalid: 284

**Pre question**

I am going to read you a list of registrations to which you may have registered or re-registered to in 2010 - 2011.  
 For each of those you did register to, could you please precise:

**Literal question**

How much did it cost? (\$)  
 VAT registration

## q113e\_24. was a gift or an informal payment expected or requested (q113e\_24)

File: cambodia\_informal\_2013\_full\_data

**Overview**

Type: Discrete  
 Format: numeric  
 Width: 2  
 Decimals: 0  
 Range: -9-2

Valid cases: 19  
 Invalid: 284

**Pre question**

I am going to read you a list of registrations to which you may have registered or re-registered to in 2010 - 2011.  
 For each of those you did register to, could you please precise:

**Literal question**

Was a gift or an informal payment expected or requested  
 VAT registration

## q113f\_25. how much did the gift or informal fee represent? (\$) (q113f\_25)

File: cambodia\_informal\_2013\_full\_data

### Overview

Type: Discrete	Valid cases: 17
Format: numeric	Invalid: 286
Width: 3	
Decimals: 0	
Range: -9-150	

### Pre question

I am going to read you a list of registrations to which you may have registered or re-registered to in 2010 - 2011.  
For each of those you did register to, could you please precise:

### Literal question

How much did the gift or informal fee represent? (\$)  
VAT registration

## q113\_26. for each of those you did register to, could you please precise: (q113\_26)

File: cambodia\_informal\_2013\_full\_data

### Overview

Type: Discrete	Valid cases: 3
Format: numeric	Invalid: 300
Width: 1	
Decimals: 0	
Range: 1-2	

### Pre question

I am going to read you a list of registrations to which you may have registered or re-registered to in 2010 - 2011.  
For each of those you did register to, could you please precise:

### Literal question

Labor registration

## q113a\_27. if you registered using a "package" or a "set", please indicate al (q113a\_27)

File: cambodia\_informal\_2013\_full\_data

### Overview

Type: Discrete	Valid cases: 3
Format: numeric	Invalid: 300
Width: 3	
Decimals: 0	
Range: 1-135	

### Pre question

I am going to read you a list of registrations to which you may have registered or re-registered to in 2010 - 2011.  
For each of those you did register to, could you please precise:

### Literal question

If you registered using a "package" or a "set", please indicate all registrations that were part of this package  
Labor registration

## q113b\_28. have you used an agent to get those registrations done? (q113b\_28)

File: cambodia\_informal\_2013\_full\_data

### Overview

Type: Discrete	Valid cases: 3
Format: numeric	Invalid: 300
Width: 2	
Decimals: 0	
Range: -9-2	

### Pre question

I am going to read you a list of registrations to which you may have registered or re-registered to in 2010 - 2011.  
For each of those you did register to, could you please precise:

### Literal question

Have you used an agent to get those registrations done?  
Labor registration

### Interviewer instructions

Interviewer: state officials are, in their official function and working hours, not considered as agents.

## q113c\_29. how long did it take (number of days) (q113c\_29)

File: cambodia\_informal\_2013\_full\_data

### Overview

Type: Discrete	Valid cases: 3
Format: numeric	Invalid: 300
Width: 2	
Decimals: 0	
Range: -9-15	

### Pre question

I am going to read you a list of registrations to which you may have registered or re-registered to in 2010 - 2011.  
For each of those you did register to, could you please precise:

### Literal question

How long did it take (number of days)  
Labor registration

## q113d\_30. how much did it cost? (\$) (q113d\_30)

File: cambodia\_informal\_2013\_full\_data

### Overview

Type: Discrete	Valid cases: 3
Format: numeric	Invalid: 300
Width: 2	
Decimals: 0	
Range: -9-20	

### Pre question

I am going to read you a list of registrations to which you may have registered or re-registered to in 2010 - 2011.  
For each of those you did register to, could you please precise:

### Literal question

How much did it cost? (\$)  
Labor registration

q113e\_31. was a gift or an informal payment expected or requested (q113e\_31)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 3
Format: numeric	Invalid: 300
Width: 2	
Decimals: 0	
Range: -9-2	

#### Pre question

I am going to read you a list of registrations to which you may have registered or re-registered to in 2010 - 2011. For each of those you did register to, could you please precise:

#### Literal question

Was a gift or an informal payment expected or requested  
Labor registration

q113f\_32. how much did the gift or informal fee represent? (\$)  
(q113f\_32)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 3
Format: numeric	Invalid: 300
Width: 2	
Decimals: 0	
Range: -9--9	

#### Pre question

I am going to read you a list of registrations to which you may have registered or re-registered to in 2010 - 2011. For each of those you did register to, could you please precise:

#### Literal question

How much did the gift or informal fee represent? (\$)  
Labor registration

q113\_33. for each of those you did register to, could you please precise: (q113\_33)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 0
Format: numeric	Invalid: 303
Width: 1	
Decimals: 0	
Range: 1-2	

#### Pre question

I am going to read you a list of registrations to which you may have registered or re-registered to in 2010 - 2011. For each of those you did register to, could you please precise:

#### Literal question

Registration certificate from provincial municipal commerce division

q113a\_34. if you registered using a "package" or a "set", please indicate al (q113a\_34)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 0
Format: numeric	Invalid: 303
Width: 3	
Decimals: 0	
Range: 1-135	

#### Pre question

I am going to read you a list of registrations to which you may have registered or re-registered to in 2010 - 2011. For each of those you did register to, could you please precise:

#### Literal question

If you registered using a "package" or a "set", please indicate all registrations that were part of this package  
Registration certificate from provincial municipal commerce division

q113b\_35. have you used an agent to get those registrations done? (q113b\_35)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 0
Format: numeric	Invalid: 303
Width: 2	
Decimals: 0	
Range: -9-2	

#### Pre question

I am going to read you a list of registrations to which you may have registered or re-registered to in 2010 - 2011. For each of those you did register to, could you please precise:

#### Literal question

Have you used an agent to get those registrations done?  
Registration certificate from provincial municipal commerce division

#### Interviewer instructions

Interviewer: state officials are, in their official function and working hours, not considered as agents.

q113c\_36. how long did it take (number of days) (q113c\_36)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 0
Format: numeric	Invalid: 303
Width: 2	
Decimals: 0	
Range: -9--9	

#### Pre question

I am going to read you a list of registrations to which you may have registered or re-registered to in 2010 - 2011. For each of those you did register to, could you please precise:

#### Literal question

How long did it take (number of days)  
Registration certificate from provincial municipal commerce division

## q113d\_37. how much did it cost? (\$) (q113d\_37)

File: cambodia\_informal\_2013\_full\_data

**Overview**

Type: Discrete	Valid cases: 0
Format: numeric	Invalid: 303
Width: 2	
Decimals: 0	
Range: -9--9	

**Pre question**

I am going to read you a list of registrations to which you may have registered or re-registered to in 2010 - 2011.  
For each of those you did register to, could you please precise:

**Literal question**

How much did it cost? (\$)  
Registration certificate from provincial municipal commerce division

## q113e\_38. was a gift or an informal payment expected or requested (q113e\_38)

File: cambodia\_informal\_2013\_full\_data

**Overview**

Type: Discrete	Valid cases: 0
Format: numeric	Invalid: 303
Width: 2	
Decimals: 0	
Range: -9-2	

**Pre question**

I am going to read you a list of registrations to which you may have registered or re-registered to in 2010 - 2011.  
For each of those you did register to, could you please precise:

**Literal question**

Was a gift or an informal payment expected or requested  
Registration certificate from provincial municipal commerce division

## q113f\_39. how much did the gift or informal fee represent? (\$) (q113f\_39)

File: cambodia\_informal\_2013\_full\_data

**Overview**

Type: Discrete	Valid cases: 0
Format: numeric	Invalid: 303
Width: 2	
Decimals: 0	
Range: -9--9	

**Pre question**

I am going to read you a list of registrations to which you may have registered or re-registered to in 2010 - 2011.  
For each of those you did register to, could you please precise:

**Literal question**

How much did the gift or informal fee represent? (\$)  
Registration certificate from provincial municipal commerce division

q113\_40. for each of those you did register to, could you please precise: (q113\_40)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 0
Format: numeric	Invalid: 303
Width: 1	
Decimals: 0	
Range: 1-2	

#### Pre question

I am going to read you a list of registrations to which you may have registered or re-registered to in 2010 - 2011. For each of those you did register to, could you please precise:

#### Literal question

Municipality

q113a\_41. if you registered using a "package" or a "set", please indicate al (q113a\_41)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 0
Format: numeric	Invalid: 303
Width: 3	
Decimals: 0	
Range: 1-135	

#### Pre question

I am going to read you a list of registrations to which you may have registered or re-registered to in 2010 - 2011. For each of those you did register to, could you please precise:

#### Literal question

If you registered using a "package" or a "set", please indicate all registrations that were part of this package  
Municipality

q113b\_42. have you used an agent to get those registrations done? (q113b\_42)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 0
Format: numeric	Invalid: 303
Width: 2	
Decimals: 0	
Range: -9-2	

#### Pre question

I am going to read you a list of registrations to which you may have registered or re-registered to in 2010 - 2011. For each of those you did register to, could you please precise:

#### Literal question

Have you used an agent to get those registrations done?  
Municipality

## q113c\_43. how long did it take (number of days) (q113c\_43)

File: cambodia\_informal\_2013\_full\_data

**Overview**

Type: Discrete	Valid cases: 0
Format: numeric	Invalid: 303
Width: 2	
Decimals: 0	
Range: -9--9	

**Pre question**

I am going to read you a list of registrations to which you may have registered or re-registered to in 2010 - 2011.  
For each of those you did register to, could you please precise:

**Literal question**

How long did it take (number of days)  
Municipality

## q113d\_44. how much did it cost? (\$) (q113d\_44)

File: cambodia\_informal\_2013\_full\_data

**Overview**

Type: Discrete	Valid cases: 0
Format: numeric	Invalid: 303
Width: 2	
Decimals: 0	
Range: -9--9	

**Pre question**

I am going to read you a list of registrations to which you may have registered or re-registered to in 2010 - 2011.  
For each of those you did register to, could you please precise:

**Literal question**

How much did it cost? (\$)  
Municipality

## q113e\_45. was a gift or an informal payment expected or requested (q113e\_45)

File: cambodia\_informal\_2013\_full\_data

**Overview**

Type: Discrete	Valid cases: 0
Format: numeric	Invalid: 303
Width: 2	
Decimals: 0	
Range: -9-2	

**Pre question**

I am going to read you a list of registrations to which you may have registered or re-registered to in 2010 - 2011.  
For each of those you did register to, could you please precise:

**Literal question**

Was a gift or an informal payment expected or requested  
Municipality



q113f\_46. how much did the gift or informal fee represent? (\$)  
(q113f\_46)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 0
Format: numeric	Invalid: 303
Width: 2	
Decimals: 0	
Range: -9--9	

#### Pre question

I am going to read you a list of registrations to which you may have registered or re-registered to in 2010 - 2011.  
For each of those you did register to, could you please precise:

#### Literal question

How much did the gift or informal fee represent? (\$)  
Municipality

q113\_47. for each of those you did register to, could you please  
precise: (q113\_47)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 0
Format: numeric	Invalid: 303
Width: 1	
Decimals: 0	
Range: 1-2	

#### Pre question

I am going to read you a list of registrations to which you may have registered or re-registered to in 2010 - 2011.  
For each of those you did register to, could you please precise:

#### Literal question

CDC (if applicable)

q113a\_48. if you registered using a "package" or a "set", please  
indicate al (q113a\_48)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 0
Format: numeric	Invalid: 303
Width: 3	
Decimals: 0	
Range: 1-135	

#### Pre question

I am going to read you a list of registrations to which you may have registered or re-registered to in 2010 - 2011.  
For each of those you did register to, could you please precise:

#### Literal question

If you registered using a "package" or a "set", please indicate all registrations that were part of this package  
CDC (if applicable)

q113b\_49. have you used an agent to get those registrations done?  
(q113b\_49)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 0
Format: numeric	Invalid: 303
Width: 2	
Decimals: 0	
Range: -9-2	

#### Pre question

I am going to read you a list of registrations to which you may have registered or re-registered to in 2010 - 2011.  
For each of those you did register to, could you please precise:

#### Literal question

Have you used an agent to get those registrations done?  
CDC (if applicable)

q113c\_50. how long did it take (number of days) (q113c\_50)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 0
Format: numeric	Invalid: 303
Width: 1	
Decimals: 0	

#### Pre question

I am going to read you a list of registrations to which you may have registered or re-registered to in 2010 - 2011.  
For each of those you did register to, could you please precise:

#### Literal question

How long did it take (number of days)  
CDC (if applicable)

q113d\_51. how much did it cost? (\$) (q113d\_51)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 0
Format: numeric	Invalid: 303
Width: 2	
Decimals: 0	
Range: -9--9	

#### Pre question

I am going to read you a list of registrations to which you may have registered or re-registered to in 2010 - 2011.  
For each of those you did register to, could you please precise:

#### Literal question

How much did it cost? (\$)  
CDC (if applicable)

q113e\_52. was a gift or an informal payment expected or  
requested (q113e\_52)

File: cambodia\_informal\_2013\_full\_data

q113e\_52. was a gift or an informal payment expected or requested (q113e\_52)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 0
Format: numeric	Invalid: 303
Width: 2	
Decimals: 0	
Range: -9-2	

#### Pre question

I am going to read you a list of registrations to which you may have registered or re-registered to in 2010 - 2011. For each of those you did register to, could you please precise:

#### Literal question

Was a gift or an informal payment expected or requested  
CDC (if applicable)

q113f\_53. how much did the gift or informal fee represent? (\$)  
(q113f\_53)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 0
Format: numeric	Invalid: 303
Width: 2	
Decimals: 0	
Range: -9--9	

#### Pre question

I am going to read you a list of registrations to which you may have registered or re-registered to in 2010 - 2011. For each of those you did register to, could you please precise:

#### Literal question

How much did the gift or informal fee represent? (\$)  
CDC (if applicable)

q114\_5. over fiscal year 2011, estimate the proportion of this establishment's w (q114\_5)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 303
Format: numeric	Invalid: 0
Width: 3	
Decimals: 0	
Range: -9-100	

#### Literal question

Over fiscal year 2011, estimate the proportion of this establishment's working capital that was financed from each of the following sources?

Internal funds or retained earnings

q114\_6. over fiscal year 2011, estimate the proportion of this establishment's w (q114\_6)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 303
Format: numeric	Invalid: 0
Width: 2	
Decimals: 0	
Range: -9-90	

#### Literal question

Over fiscal year 2011, estimate the proportion of this establishment's working capital that was financed from each of the following sources?

Borrowed from banks: private and state-owned

q114\_7. over fiscal year 2011, estimate the proportion of this establishment's w (q114\_7)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 303
Format: numeric	Invalid: 0
Width: 2	
Decimals: 0	
Range: -9-30	

#### Literal question

Over fiscal year 2011, estimate the proportion of this establishment's working capital that was financed from each of the following sources?

Borrowed from non-bank financial institutions which include microfinance institutions, credit cooperatives, credit unions, or finance companies

q114\_8. over fiscal year 2011, estimate the proportion of this establishment's w (q114\_8)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 303
Format: numeric	Invalid: 0
Width: 3	
Decimals: 0	
Range: -9-100	

#### Literal question

Over fiscal year 2011, estimate the proportion of this establishment's working capital that was financed from each of the following sources?

Purchases on credit from suppliers and advances from c

q114\_9. over fiscal year 2011, estimate the proportion of this establishment's w (q114\_9)

File: cambodia\_informal\_2013\_full\_data

#### Overview

q114\_9. over fiscal year 2011, estimate the proportion of this establishment's w (q114\_9)

File: cambodia\_informal\_2013\_full\_data

Type: Discrete  
Format: numeric  
Width: 3  
Decimals: 0  
Range: -9-100

Valid cases: 303  
Invalid: 0

#### Literal question

Over fiscal year 2011, estimate the proportion of this establishment's working capital that was financed from each of the following sources?

Other, moneylenders, friends, relatives, etc.

q115\_10. now let's talk about the establishment's current situation. at this tim (q115\_10)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-2

Valid cases: 303  
Invalid: 0

#### Literal question

Now let's talk about the establishment's current situation. At this time, does this establishment have a checking or savings account?

q116\_11. at this time, does this establishment have an overdraft facility? (q116\_11)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-2

Valid cases: 303  
Invalid: 0

#### Literal question

At this time, does this establishment have an overdraft facility?

q117\_12. at this time, does this establishment have a line of credit or a loan f (q117\_12)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-2

Valid cases: 303  
Invalid: 0

#### Literal question

q117\_12. at this time, does this establishment have a line of credit or a loan f (q117\_12)

File: cambodia\_informal\_2013\_full\_data

At this time, does this establishment have a line of credit or a loan from a financial institution?

q118\_13. referring to the most recent line of credit or loan, what type of finan (q118\_13)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-4

Valid cases: 61  
Invalid: 242

#### Literal question

Referring to the most recent line of credit or loan, what type of financial institution granted this loan?

q119\_14. referring only to this most recent line of credit or loan, in what year (q119\_14)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete  
Format: numeric  
Width: 4  
Decimals: 0  
Range: -9-2012

Valid cases: 61  
Invalid: 242

#### Literal question

Referring only to this most recent line of credit or loan, in what year was the most recent line of credit or loan approved?

q120\_15. referring only to this most recent loan or line of credit, what was its (q120\_15)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete  
Format: numeric  
Width: 6  
Decimals: 0  
Range: -9-300000

Valid cases: 61  
Invalid: 242

#### Literal question

Referring only to this most recent loan or line of credit, what was its value at the time of approval?

q121\_16. referring only to this most recent loan or line of credit, did the fina (q121\_16)

File: cambodia\_informal\_2013\_full\_data

q121\_16. referring only to this most recent loan or line of credit,  
did the fina (q121\_16)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 61
Format: numeric	Invalid: 242
Width: 2	
Decimals: 0	
Range: -9-2	

#### Literal question

Referring only to this most recent loan or line of credit, did the financing require collateral?

q122\_17. referring only to this most recent loan or line of credit,  
what type of (q122\_17)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 58
Format: numeric	Invalid: 245
Width: 2	
Decimals: 0	
Range: -9-2	

#### Literal question

Referring only to this most recent loan or line of credit, what type of collateral was required?  
Land, buildings under ownership of the establishment

#### Interviewer instructions

INTERVIEWER: READ OUT

q122\_18. referring only to this most recent loan or line of credit,  
what type of (q122\_18)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 58
Format: numeric	Invalid: 245
Width: 2	
Decimals: 0	
Range: -9-2	

#### Literal question

Referring only to this most recent loan or line of credit, what type of collateral was required?  
Machinery and equipment including movab...

#### Interviewer instructions

INTERVIEWER: READ OUT

q122\_19. referring only to this most recent loan or line of credit,  
what type of (q122\_19)

File: cambodia\_informal\_2013\_full\_data

#### Overview

q122\_19. referring only to this most recent loan or line of credit,  
what type of (q122\_19)

File: cambodia\_informal\_2013\_full\_data

Type: Discrete	Valid cases: 58
Format: numeric	Invalid: 245
Width: 2	
Decimals: 0	
Range: -9-2	

**Literal question**

Referring only to this most recent loan or line of credit, what type of collateral was required?  
Accounts receivable and inventories

**Interviewer instructions**

INTERVIEWER: READ OUT

q122\_20. referring only to this most recent loan or line of credit,  
what type of (q122\_20)

File: cambodia\_informal\_2013\_full\_data

**Overview**

Type: Discrete	Valid cases: 58
Format: numeric	Invalid: 245
Width: 2	
Decimals: 0	
Range: -9-2	

**Literal question**

Referring only to this most recent loan or line of credit, what type of collateral was required?  
Personal assets of owner (house, etc.)

**Interviewer instructions**

INTERVIEWER: READ OUT

q122\_21. referring only to this most recent loan or line of credit,  
what type of (q122\_21)

File: cambodia\_informal\_2013\_full\_data

**Overview**

Type: Discrete	Valid cases: 58
Format: numeric	Invalid: 245
Width: 2	
Decimals: 0	
Range: -9-2	

**Literal question**

Referring only to this most recent loan or line of credit, what type of collateral was required?  
Other forms of collateral not included in the ...

**Interviewer instructions**

INTERVIEWER: READ OUT

q123\_22. referring only to this most recent line of credit or loan,  
what was the (q123\_22)

File: cambodia\_informal\_2013\_full\_data



q123\_22. referring only to this most recent line of credit or loan, what was the (q123\_22)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 58
Format: numeric	Invalid: 245
Width: 7	
Decimals: 0	
Range: -9-2000000	

#### Literal question

Referring only to this most recent line of credit or loan, what was the approximate value of the collateral required?

q124\_23. what is the total number of outstanding loans or lines of credit held b (q124\_23)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 61
Format: numeric	Invalid: 242
Width: 2	
Decimals: 0	
Range: -9-9	

#### Literal question

What is the total number of outstanding loans or lines of credit held by this establishment?

q125\_24. what is the total value of outstanding loans or lines of credit held by (q125\_24)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 61
Format: numeric	Invalid: 242
Width: 6	
Decimals: 0	
Range: -9-300000	

#### Literal question

What is the total value of outstanding loans or lines of credit held by this establishment?

q126\_25. at this time, does the owner or owners of this establishment have any o (q126\_25)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 303
Format: numeric	Invalid: 0
Width: 2	
Decimals: 0	
Range: -9-2	

#### Literal question

q126\_25. at this time, does the owner or owners of this establishment have any o (q126\_25)

File: cambodia\_informal\_2013\_full\_data

At this time, does the owner or owners of this establishment have any outstanding personal loans that are used to finance this establishment's business activities?

q127\_26. referring again to the last fiscal year 2011, did this establishment ap (q127\_26)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 303
Format: numeric	Invalid: 0
Width: 2	
Decimals: 0	
Range: -9-2	

#### Literal question

Referring again to the last fiscal year 2011, did this establishment apply for any loans or lines of credit?

q128\_27. what was the main reason why this establishment did not apply for any l (q128\_27)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 267
Format: numeric	Invalid: 36
Width: 3	
Decimals: 0	
Range: -9-107	

#### Literal question

What was the main reason why this establishment did not apply for any line of credit or loan?

q129\_28. referring only to this most recent application for a line of credit or (q129\_28)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 36
Format: numeric	Invalid: 267
Width: 2	
Decimals: 0	
Range: -9-2	

#### Literal question

Referring only to this most recent application for a line of credit or loan, what was the outcome of that application?

q130\_29. in fiscal year 2011, did this establishment have its annual financial s (q130\_29)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 303
Format: numeric	Invalid: 0
Width: 2	
Decimals: 0	
Range: -9-2	

#### Literal question

In fiscal year 2011, did this establishment have its annual financial statements checked and certified by an external auditor?

q131\_5. what is the best time period for you to use in discussing the costs and (q131\_5)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 303
Format: numeric	Invalid: 0
Width: 3	
Decimals: 0	
Range: -8-104	

#### Literal question

We would like to ask you some questions about the costs and sales of your business. What is the best time period for you to use in discussing the costs and sales of your firm?

q132\_6. can you also provide reliable answers for the fiscal year 2011? (q132\_6)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 303
Format: numeric	Invalid: 0
Width: 2	
Decimals: 0	
Range: -8-2	

#### Literal question

Can you also provide reliable answers for the Fiscal Year 2011?

q133a\_7. what is the last period for which you have reliable information?\_ from (q133a\_7)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 155
Format: character	Minimum: NaN
Width: 10	Maximum: NaN

#### Literal question

What is the last period for which you have reliable information?

q133a\_7. what is the last period for which you have reliable information?\_ from (q133a\_7)

File: cambodia\_informal\_2013\_full\_data

**Interviewer instructions**

Interviewer to record in date format dd/mm/yy, even if approximative

q133a\_8. what is the last period for which you have reliable information?\_ to (q133a\_8)

File: cambodia\_informal\_2013\_full\_data

**Overview**

Type: Discrete	Valid cases: 155
Format: character	Minimum: NaN
Width: 10	Maximum: NaN

**Literal question**

What is the last period for which you have reliable information?

**Interviewer instructions**

Interviewer to record in date format dd/mm/yy, even if approximative

q133b\_9. can this period be considered as average in terms of sales compared to (q133b\_9)

File: cambodia\_informal\_2013\_full\_data

**Overview**

Type: Discrete	Valid cases: 156
Format: numeric	Invalid: 147
Width: 2	
Decimals: 0	
Range: -8-2	

**Literal question**

Can this period be considered as average in terms of sales compared to the Fiscal Year 2011?

q134a\_10. were sales below or above the average period in 2011? (q134a\_10)

File: cambodia\_informal\_2013\_full\_data

**Overview**

Type: Discrete	Valid cases: 52
Format: numeric	Invalid: 251
Width: 2	
Decimals: 0	
Range: -8-2	

**Literal question**

Were sales below or above the average period in 2011?

q134b\_11. how much (in percent) were the sales below or above the average sales? (q134b\_11)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 52
Format: numeric	Invalid: 251
Width: 2	
Decimals: 0	
Range: -8-70	

#### Literal question

How much (in percent) were the sales below or above the average sales?

q135\_12. what were your 3 most important produced products / services? (q135\_12)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 227
Format: numeric	Invalid: 76
Width: 3	
Decimals: 0	
Range: -8-677	

#### Pre question

For the Fiscal Year 2011 [OR PREFERRED PERIOD IF NO RELIABLE INFORMATION IS AVAILABLE FOR 2011], please provide the following information about this establishment (in US\$)

#### Literal question

What were your 3 most important MANUFACTURED products/services?

Product 1

#### Interviewer instructions

- 1) Interviewer to record codes from the list of products / services
- 2) INTERVIEWER TO READ ALL RESULTS IN THE TABLE OUT LOUD ONE TIME TO RESPONDENT TO CONTROL MISTAKES
- 3) INTERVIEWER TO CALCULATE a, b, c, AND ASK d, e, f, g, h AND CONFIRM WITH RESPONDENT EACH RESULT
- 4) INTERVIEWER TO CALCULATE ADDED VALUE HERE: \_\_\_\_\_  
Calculate the value added of the firm: (a+c)-(b+d+e+g+h) ..... \$
- 5) RECALCULATE IF ADDED VALUE NEGATIVE. IF ADDED VALUE STILL NEGATIVE PLEASE PROCEED AS FOLLOWS:
  - 1) Make sure all numbers refer to the same time period, same currency, same scales (thousands, hundreds...)
  - 2) Confirm with respondent values and % of 136

q135\_13. what were your 3 most important produced products / services? (q135\_13)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 76
Format: numeric	Invalid: 227
Width: 3	
Decimals: 0	
Range: -8-679	

#### Pre question

## q135\_13. what were your 3 most important produced products / services? (q135\_13)

File: cambodia\_informal\_2013\_full\_data

For the Fiscal Year 2011 [OR PREFERRED PERIOD IF NO RELIABLE INFORMATION IS AVAILABLE FOR 2011], please provide the following information about this establishment (in US\$)

### Literal question

What were your 3 most important MANUFACTURED products/services?

Product 2

### Interviewer instructions

- 1) Interviewer to record codes from the list of products / services
- 2) INTERVIEWER TO READ ALL RESULTS IN THE TABLE OUT LOUD ONE TIME TO RESPONDENT TO CONTROL MISTAKES
- 3) INTERVIEWER TO CALCULATE a, b, c, AND ASK d, e, f, g, h AND CONFIRM WITH RESPONDENT EACH RESULT
- 4) INTERVIEWER TO CALCULATE ADDED VALUE HERE: \_\_\_\_\_  
Calculate the value added of the firm: (a+c)-(b+d+e+g+h) ..... \$
- 5) RECALCULATE IF ADDED VALUE NEGATIVE. IF ADDED VALUE STILL NEGATIVE PLEASE PROCEED AS FOLLOWS:
  - 1) Make sure all numbers refer to the same time period, same currency, same scales (thousands, hundreds...)
  - 2) Confirm with respondent values and % of 136

## q135\_14. what were your 3 most important produced products / services? (q135\_14)

File: cambodia\_informal\_2013\_full\_data

### Overview

Type: Discrete  
Format: numeric  
Width: 3  
Decimals: 0  
Range: -8-675

Valid cases: 20  
Invalid: 283

### Pre question

For the Fiscal Year 2011 [OR PREFERRED PERIOD IF NO RELIABLE INFORMATION IS AVAILABLE FOR 2011], please provide the following information about this establishment (in US\$)

### Literal question

What were your 3 most important MANUFACTURED products/services?

Product 3

### Interviewer instructions

- 1) Interviewer to record codes from the list of products / services
- 2) INTERVIEWER TO READ ALL RESULTS IN THE TABLE OUT LOUD ONE TIME TO RESPONDENT TO CONTROL MISTAKES
- 3) INTERVIEWER TO CALCULATE a, b, c, AND ASK d, e, f, g, h AND CONFIRM WITH RESPONDENT EACH RESULT
- 4) INTERVIEWER TO CALCULATE ADDED VALUE HERE: \_\_\_\_\_  
Calculate the value added of the firm: (a+c)-(b+d+e+g+h) ..... \$
- 5) RECALCULATE IF ADDED VALUE NEGATIVE. IF ADDED VALUE STILL NEGATIVE PLEASE PROCEED AS FOLLOWS:
  - 1) Make sure all numbers refer to the same time period, same currency, same scales (thousands, hundreds...)
  - 2) Confirm with respondent values and % of 136

## q135\_15. total revenue from each product was (q135\_15)

File: cambodia\_informal\_2013\_full\_data

## q135\_15. total revenue from each product was (q135\_15)

File: cambodia\_informal\_2013\_full\_data

**Overview**

Type: Discrete  
 Format: numeric  
 Width: 7  
 Decimals: 0  
 Range: -9-6750000

Valid cases: 227  
 Invalid: 76

**Pre question**

For the Fiscal Year 2011 [OR PREFERRED PERIOD IF NO RELIABLE INFORMATION IS AVAILABLE FOR 2011], please provide the following information about this establishment (in US\$)

**Literal question**

Total revenue from each product was  
 Product 1

**Interviewer instructions**

- 1) Interviewer to record codes from the list of products / services
- 2) INTERVIEWER TO READ ALL RESULTS IN THE TABLE OUT LOUD ONE TIME TO RESPONDENT TO CONTROL MISTAKES
- 3) INTERVIEWER TO CALCULATE a, b, c, AND ASK d, e, f, g, h AND CONFIRM WITH RESPONDENT EACH RESULT
- 4) INTERVIEWER TO CALCULATE ADDED VALUE HERE: \_\_\_\_\_  
 Calculate the value added of the firm: (a+c)-(b+d+e+g+h) ..... \$
- 5) RECALCULATE IF ADDED VALUE NEGATIVE. IF ADDED VALUE STILL NEGATIVE PLEASE PROCEED AS FOLLOWS:
  - 1) Make sure all numbers refer to the same time period, same currency, same scales (thousands, hundreds...)
  - 2) Confirm with respondent values and % of 136

## q135\_16. total revenue from each product was (q135\_16)

File: cambodia\_informal\_2013\_full\_data

**Overview**

Type: Discrete  
 Format: numeric  
 Width: 7  
 Decimals: 0  
 Range: -9-1890000

Valid cases: 76  
 Invalid: 227

**Pre question**

For the Fiscal Year 2011 [OR PREFERRED PERIOD IF NO RELIABLE INFORMATION IS AVAILABLE FOR 2011], please provide the following information about this establishment (in US\$)

**Literal question**

Total revenue from each product was  
 Product 2

**Interviewer instructions**

- 1) Interviewer to record codes from the list of products / services
- 2) INTERVIEWER TO READ ALL RESULTS IN THE TABLE OUT LOUD ONE TIME TO RESPONDENT TO CONTROL MISTAKES
- 3) INTERVIEWER TO CALCULATE a, b, c, AND ASK d, e, f, g, h AND CONFIRM WITH RESPONDENT EACH RESULT
- 4) INTERVIEWER TO CALCULATE ADDED VALUE HERE: \_\_\_\_\_  
 Calculate the value added of the firm: (a+c)-(b+d+e+g+h) ..... \$
- 5) RECALCULATE IF ADDED VALUE NEGATIVE. IF ADDED VALUE STILL NEGATIVE PLEASE PROCEED AS FOLLOWS:
  - 1) Make sure all numbers refer to the same time period, same currency, same scales (thousands, hundreds...)
  - 2) Confirm with respondent values and % of 136

## q135\_17. total revenue from each product was (q135\_17)

File: cambodia\_informal\_2013\_full\_data

**Overview**

Type: Discrete  
 Format: numeric  
 Width: 6  
 Decimals: 0  
 Range: -7-168750

Valid cases: 20  
 Invalid: 283

**Pre question**

For the Fiscal Year 2011 [OR PREFERRED PERIOD IF NO RELIABLE INFORMATION IS AVAILABLE FOR 2011], please provide the following information about this establishment (in US\$)

**Literal question**

Total revenue from each product was  
 Product 3

**Interviewer instructions**

- 1) Interviewer to record codes from the list of products / services
- 2) INTERVIEWER TO READ ALL RESULTS IN THE TABLE OUT LOUD ONE TIME TO RESPONDENT TO CONTROL MISTAKES
- 3) INTERVIEWER TO CALCULATE a, b, c, AND ASK d, e, f, g, h AND CONFIRM WITH RESPONDENT EACH RESULT
- 4) INTERVIEWER TO CALCULATE ADDED VALUE HERE: \_\_\_\_\_  
 Calculate the value added of the firm: (a+c)-(b+d+e+g+h) ..... \$
- 5) RECALCULATE IF ADDED VALUE NEGATIVE. IF ADDED VALUE STILL NEGATIVE PLEASE PROCEED AS FOLLOWS:
  - 1) Make sure all numbers refer to the same time period, same currency, same scales (thousands, hundreds...)
  - 2) Confirm with respondent values and % of 136

## q135\_18. total revenue from each product was (q135\_18)

File: cambodia\_informal\_2013\_full\_data

**Overview**

Type: Discrete  
 Format: numeric  
 Width: 7  
 Decimals: 0  
 Range: -9-7260000

Valid cases: 227  
 Invalid: 76

**Pre question**

For the Fiscal Year 2011 [OR PREFERRED PERIOD IF NO RELIABLE INFORMATION IS AVAILABLE FOR 2011], please provide the following information about this establishment (in US\$)

**Literal question**

Total revenue from each product was  
 Total

**Interviewer instructions**

- 1) Interviewer to record codes from the list of products / services
- 2) INTERVIEWER TO READ ALL RESULTS IN THE TABLE OUT LOUD ONE TIME TO RESPONDENT TO CONTROL MISTAKES
- 3) INTERVIEWER TO CALCULATE a, b, c, AND ASK d, e, f, g, h AND CONFIRM WITH RESPONDENT EACH RESULT
- 4) INTERVIEWER TO CALCULATE ADDED VALUE HERE: \_\_\_\_\_  
 Calculate the value added of the firm: (a+c)-(b+d+e+g+h) ..... \$
- 5) RECALCULATE IF ADDED VALUE NEGATIVE. IF ADDED VALUE STILL NEGATIVE PLEASE PROCEED AS FOLLOWS:
  - 1) Make sure all numbers refer to the same time period, same currency, same scales (thousands, hundreds...)
  - 2) Confirm with respondent values and % of 136



## q135\_19. percent of total revenue (q135\_19)

File: cambodia\_informal\_2013\_full\_data

**Overview**

Type: Discrete  
 Format: numeric  
 Width: 3  
 Decimals: 0  
 Range: -8-100

Valid cases: 227  
 Invalid: 76

**Pre question**

For the Fiscal Year 2011 [OR PREFERRED PERIOD IF NO RELIABLE INFORMATION IS AVAILABLE FOR 2011], please provide the following information about this establishment (in US\$)

**Literal question**

Percent of total revenue  
 Product 1

**Interviewer instructions**

- 1) Interviewer to record codes from the list of products / services
- 2) INTERVIEWER TO READ ALL RESULTS IN THE TABLE OUT LOUD ONE TIME TO RESPONDENT TO CONTROL MISTAKES
- 3) INTERVIEWER TO CALCULATE a, b, c, AND ASK d, e, f, g, h AND CONFIRM WITH RESPONDENT EACH RESULT
- 4) INTERVIEWER TO CALCULATE ADDED VALUE HERE: \_\_\_\_\_  
 Calculate the value added of the firm: (a+c)-(b+d+e+g+h) ..... \$
- 5) RECALCULATE IF ADDED VALUE NEGATIVE. IF ADDED VALUE STILL NEGATIVE PLEASE PROCEED AS FOLLOWS:
  - 1) Make sure all numbers refer to the same time period, same currency, same scales (thousands, hundreds...)
  - 2) Confirm with respondent values and % of 136

## q135\_20. percent of total revenue (q135\_20)

File: cambodia\_informal\_2013\_full\_data

**Overview**

Type: Discrete  
 Format: numeric  
 Width: 2  
 Decimals: 0  
 Range: -9-70

Valid cases: 76  
 Invalid: 227

**Pre question**

For the Fiscal Year 2011 [OR PREFERRED PERIOD IF NO RELIABLE INFORMATION IS AVAILABLE FOR 2011], please provide the following information about this establishment (in US\$)

**Literal question**

Percent of total revenue  
 Product 2

**Interviewer instructions**

- 1) Interviewer to record codes from the list of products / services
- 2) INTERVIEWER TO READ ALL RESULTS IN THE TABLE OUT LOUD ONE TIME TO RESPONDENT TO CONTROL MISTAKES
- 3) INTERVIEWER TO CALCULATE a, b, c, AND ASK d, e, f, g, h AND CONFIRM WITH RESPONDENT EACH RESULT
- 4) INTERVIEWER TO CALCULATE ADDED VALUE HERE: \_\_\_\_\_  
 Calculate the value added of the firm: (a+c)-(b+d+e+g+h) ..... \$
- 5) RECALCULATE IF ADDED VALUE NEGATIVE. IF ADDED VALUE STILL NEGATIVE PLEASE PROCEED AS FOLLOWS:
  - 1) Make sure all numbers refer to the same time period, same currency, same scales (thousands, hundreds...)
  - 2) Confirm with respondent values and % of 136

## q135\_21. percent of total revenue (q135\_21)

File: cambodia\_informal\_2013\_full\_data

**Overview**

Type: Discrete  
 Format: numeric  
 Width: 2  
 Decimals: 0  
 Range: -7-30

Valid cases: 20  
 Invalid: 283

**Pre question**

For the Fiscal Year 2011 [OR PREFERRED PERIOD IF NO RELIABLE INFORMATION IS AVAILABLE FOR 2011], please provide the following information about this establishment (in US\$)

**Literal question**

Percent of total revenue  
 Product 3

**Interviewer instructions**

- 1) Interviewer to record codes from the list of products / services
- 2) INTERVIEWER TO READ ALL RESULTS IN THE TABLE OUT LOUD ONE TIME TO RESPONDENT TO CONTROL MISTAKES
- 3) INTERVIEWER TO CALCULATE a, b, c, AND ASK d, e, f, g, h AND CONFIRM WITH RESPONDENT EACH RESULT
- 4) INTERVIEWER TO CALCULATE ADDED VALUE HERE: \_\_\_\_\_  
 Calculate the value added of the firm: (a+c)-(b+d+e+g+h) ..... \$
- 5) RECALCULATE IF ADDED VALUE NEGATIVE. IF ADDED VALUE STILL NEGATIVE PLEASE PROCEED AS FOLLOWS:
  - 1) Make sure all numbers refer to the same time period, same currency, same scales (thousands, hundreds...)
  - 2) Confirm with respondent values and % of 136

## q135\_22. percent of total revenue (q135\_22)

File: cambodia\_informal\_2013\_full\_data

**Overview**

Type: Discrete  
 Format: numeric  
 Width: 3  
 Decimals: 0  
 Range: -8-100

Valid cases: 227  
 Invalid: 76

**Pre question**

For the Fiscal Year 2011 [OR PREFERRED PERIOD IF NO RELIABLE INFORMATION IS AVAILABLE FOR 2011], please provide the following information about this establishment (in US\$)

**Literal question**

Percent of total revenue  
 Total

**Interviewer instructions**

- 1) Interviewer to record codes from the list of products / services
- 2) INTERVIEWER TO READ ALL RESULTS IN THE TABLE OUT LOUD ONE TIME TO RESPONDENT TO CONTROL MISTAKES
- 3) INTERVIEWER TO CALCULATE a, b, c, AND ASK d, e, f, g, h AND CONFIRM WITH RESPONDENT EACH RESULT
- 4) INTERVIEWER TO CALCULATE ADDED VALUE HERE: \_\_\_\_\_  
 Calculate the value added of the firm: (a+c)-(b+d+e+g+h) ..... \$
- 5) RECALCULATE IF ADDED VALUE NEGATIVE. IF ADDED VALUE STILL NEGATIVE PLEASE PROCEED AS FOLLOWS:
  - 1) Make sure all numbers refer to the same time period, same currency, same scales (thousands, hundreds...)
  - 2) Confirm with respondent values and % of 136

## q135\_23. total cost of raw materials for each product sold is (q135\_23)

File: cambodia\_informal\_2013\_full\_data

### Overview

Type: Discrete  
Format: numeric  
Width: 7  
Decimals: 0  
Range: -9-5368200

Valid cases: 226  
Invalid: 77

### Pre question

For the Fiscal Year 2011 [OR PREFERRED PERIOD IF NO RELIABLE INFORMATION IS AVAILABLE FOR 2011], please provide the following information about this establishment (in US\$)

### Literal question

Total cost of raw materials for each product sold is  
Product 1

### Interviewer instructions

- 1) Interviewer to record codes from the list of products / services
- 2) INTERVIEWER TO READ ALL RESULTS IN THE TABLE OUT LOUD ONE TIME TO RESPONDENT TO CONTROL MISTAKES
- 3) INTERVIEWER TO CALCULATE a, b, c, AND ASK d, e, f, g, h AND CONFIRM WITH RESPONDENT EACH RESULT
- 4) INTERVIEWER TO CALCULATE ADDED VALUE HERE: \_\_\_\_\_  
Calculate the value added of the firm: (a+c)-(b+d+e+g+h) ..... \$
- 5) RECALCULATE IF ADDED VALUE NEGATIVE. IF ADDED VALUE STILL NEGATIVE PLEASE PROCEED AS FOLLOWS:
  - 1) Make sure all numbers refer to the same time period, same currency, same scales (thousands, hundreds...)
  - 2) Confirm with respondent values and % of 136

## q135\_24. total cost of raw materials for each product sold is (q135\_24)

File: cambodia\_informal\_2013\_full\_data

### Overview

Type: Discrete  
Format: numeric  
Width: 6  
Decimals: 0  
Range: -9-372000

Valid cases: 76  
Invalid: 227

### Pre question

For the Fiscal Year 2011 [OR PREFERRED PERIOD IF NO RELIABLE INFORMATION IS AVAILABLE FOR 2011], please provide the following information about this establishment (in US\$)

### Literal question

Total cost of raw materials for each product sold is  
Product 2

### Interviewer instructions

## q135\_24. total cost of raw materials for each product sold is (q135\_24)

File: cambodia\_informal\_2013\_full\_data

- 1) Interviewer to record codes from the list of products / services
- 2) INTERVIEWER TO READ ALL RESULTS IN THE TABLE OUT LOUD ONE TIME TO RESPONDENT TO CONTROL MISTAKES
- 3) INTERVIEWER TO CALCULATE a, b, c, AND ASK d, e, f, g, h AND CONFIRM WITH RESPONDENT EACH RESULT
- 4) INTERVIEWER TO CALCULATE ADDED VALUE HERE: \_\_\_\_\_  
Calculate the value added of the firm: (a+c)-(b+d+e+g+h) ..... \$
- 5) RECALCULATE IF ADDED VALUE NEGATIVE. IF ADDED VALUE STILL NEGATIVE PLEASE PROCEED AS FOLLOWS:
  - 1) Make sure all numbers refer to the same time period, same currency, same scales (thousands, hundreds...)
  - 2) Confirm with respondent values and % of 136

## q135\_25. total cost of raw materials for each product sold is (q135\_25)

File: cambodia\_informal\_2013\_full\_data

### Overview

Type: Discrete	Valid cases: 20
Format: numeric	Invalid: 283
Width: 5	
Decimals: 0	
Range: -7-20520	

### Pre question

For the Fiscal Year 2011 [OR PREFERRED PERIOD IF NO RELIABLE INFORMATION IS AVAILABLE FOR 2011], please provide the following information about this establishment (in US\$)

### Literal question

Total cost of raw materials for each product sold is

### Interviewer instructions

- 1) Interviewer to record codes from the list of products / services
- 2) INTERVIEWER TO READ ALL RESULTS IN THE TABLE OUT LOUD ONE TIME TO RESPONDENT TO CONTROL MISTAKES
- 3) INTERVIEWER TO CALCULATE a, b, c, AND ASK d, e, f, g, h AND CONFIRM WITH RESPONDENT EACH RESULT
- 4) INTERVIEWER TO CALCULATE ADDED VALUE HERE: \_\_\_\_\_  
Calculate the value added of the firm: (a+c)-(b+d+e+g+h) ..... \$
- 5) RECALCULATE IF ADDED VALUE NEGATIVE. IF ADDED VALUE STILL NEGATIVE PLEASE PROCEED AS FOLLOWS:
  - 1) Make sure all numbers refer to the same time period, same currency, same scales (thousands, hundreds...)
  - 2) Confirm with respondent values and % of 136

## q135\_26. total cost of raw materials for each product sold is (q135\_26)

File: cambodia\_informal\_2013\_full\_data

### Overview

Type: Discrete	Valid cases: 225
Format: numeric	Invalid: 78
Width: 7	
Decimals: 0	
Range: -9-5280680	

## q135\_26. total cost of raw materials for each product sold is (q135\_26)

File: cambodia\_informal\_2013\_full\_data

### Pre question

For the Fiscal Year 2011 [OR PREFERRED PERIOD IF NO RELIABLE INFORMATION IS AVAILABLE FOR 2011], please provide the following information about this establishment (in US\$)

### Literal question

Total cost of raw materials for each product sold is  
Total

### Interviewer instructions

- 1) Interviewer to record codes from the list of products / services
- 2) INTERVIEWER TO READ ALL RESULTS IN THE TABLE OUT LOUD ONE TIME TO RESPONDENT TO CONTROL MISTAKES
- 3) INTERVIEWER TO CALCULATE a, b, c, AND ASK d, e, f, g, h AND CONFIRM WITH RESPONDENT EACH RESULT
- 4) INTERVIEWER TO CALCULATE ADDED VALUE HERE: \_\_\_\_\_  
Calculate the value added of the firm: (a+c)-(b+d+e+g+h) ..... \$
- 5) RECALCULATE IF ADDED VALUE NEGATIVE. IF ADDED VALUE STILL NEGATIVE PLEASE PROCEED AS FOLLOWS:
  - 1) Make sure all numbers refer to the same time period, same currency, same scales (thousands, hundreds...)
  - 2) Confirm with respondent values and % of 136

## q135\_27. what were your three most important traded products / services? (q135\_27)

File: cambodia\_informal\_2013\_full\_data

### Overview

Type: Discrete  
Format: numeric  
Width: 3  
Decimals: 0  
Range: -8-678

Valid cases: 78  
Invalid: 225

### Pre question

For the Fiscal Year 2011 [OR PREFERRED PERIOD IF NO RELIABLE INFORMATION IS AVAILABLE FOR 2011], please provide the following information about this establishment (in US\$)

### Literal question

What were your three most important TRADED products / services? (code)  
Product 1

### Interviewer instructions

- 1) Interviewer to record codes from the list of products / services
- 2) INTERVIEWER TO READ ALL RESULTS IN THE TABLE OUT LOUD ONE TIME TO RESPONDENT TO CONTROL MISTAKES
- 3) INTERVIEWER TO CALCULATE a, b, c, AND ASK d, e, f, g, h AND CONFIRM WITH RESPONDENT EACH RESULT
- 4) INTERVIEWER TO CALCULATE ADDED VALUE HERE: \_\_\_\_\_  
Calculate the value added of the firm: (a+c)-(b+d+e+g+h) ..... \$
- 5) RECALCULATE IF ADDED VALUE NEGATIVE. IF ADDED VALUE STILL NEGATIVE PLEASE PROCEED AS FOLLOWS:
  - 1) Make sure all numbers refer to the same time period, same currency, same scales (thousands, hundreds...)
  - 2) Confirm with respondent values and % of 136

## q135\_28. what were your three most important traded products / services? (q135\_28)

File: cambodia\_informal\_2013\_full\_data

### Overview

Type: Discrete  
Format: numeric  
Width: 3  
Decimals: 0  
Range: -8-675

Valid cases: 41  
Invalid: 262

### Pre question

For the Fiscal Year 2011 [OR PREFERRED PERIOD IF NO RELIABLE INFORMATION IS AVAILABLE FOR 2011], please provide the following information about this establishment (in US\$)

### Literal question

What were your three most important TRADED products / services? (code)  
Product 2

### Interviewer instructions

- 1) Interviewer to record codes from the list of products / services
- 2) INTERVIEWER TO READ ALL RESULTS IN THE TABLE OUT LOUD ONE TIME TO RESPONDENT TO CONTROL MISTAKES
- 3) INTERVIEWER TO CALCULATE a, b, c, AND ASK d, e, f, g, h AND CONFIRM WITH RESPONDENT EACH RESULT
- 4) INTERVIEWER TO CALCULATE ADDED VALUE HERE: \_\_\_\_\_  
Calculate the value added of the firm: (a+c)-(b+d+e+g+h) ..... \$
- 5) RECALCULATE IF ADDED VALUE NEGATIVE. IF ADDED VALUE STILL NEGATIVE PLEASE PROCEED AS FOLLOWS:
  - 1) Make sure all numbers refer to the same time period, same currency, same scales (thousands, hundreds...)
  - 2) Confirm with respondent values and % of 136

## q135\_29. what were your three most important traded products / services? (q135\_29)

File: cambodia\_informal\_2013\_full\_data

### Overview

Type: Discrete  
Format: numeric  
Width: 3  
Decimals: 0  
Range: -8-675

Valid cases: 14  
Invalid: 289

### Pre question

For the Fiscal Year 2011 [OR PREFERRED PERIOD IF NO RELIABLE INFORMATION IS AVAILABLE FOR 2011], please provide the following information about this establishment (in US\$)

### Literal question

What were your three most important TRADED products / services? (code)  
Product 3

### Interviewer instructions

## q135\_29. what were your three most important traded products / services? (q135\_29)

File: cambodia\_informal\_2013\_full\_data

- 1) Interviewer to record codes from the list of products / services
- 2) INTERVIEWER TO READ ALL RESULTS IN THE TABLE OUT LOUD ONE TIME TO RESPONDENT TO CONTROL MISTAKES
- 3) INTERVIEWER TO CALCULATE a, b, c, AND ASK d, e, f, g, h AND CONFIRM WITH RESPONDENT EACH RESULT
- 4) INTERVIEWER TO CALCULATE ADDED VALUE HERE: \_\_\_\_\_  
Calculate the value added of the firm: (a+c)-(b+d+e+g+h) ..... \$
- 5) RECALCULATE IF ADDED VALUE NEGATIVE. IF ADDED VALUE STILL NEGATIVE PLEASE PROCEED AS FOLLOWS:
  - 1) Make sure all numbers refer to the same time period, same currency, same scales (thousands, hundreds...)
  - 2) Confirm with respondent values and % of 136

## q135\_30. total profit from each product was (q135\_30)

File: cambodia\_informal\_2013\_full\_data

### Overview

Type: Discrete	Valid cases: 78
Format: numeric	Invalid: 225
Width: 8	
Decimals: 0	
Range: -8-74763000	

### Pre question

For the Fiscal Year 2011 [OR PREFERRED PERIOD IF NO RELIABLE INFORMATION IS AVAILABLE FOR 2011], please provide the following information about this establishment (in US\$)

### Literal question

Total profit from each product was  
Product 1

### Interviewer instructions

- 1) Interviewer to record codes from the list of products / services
- 2) INTERVIEWER TO READ ALL RESULTS IN THE TABLE OUT LOUD ONE TIME TO RESPONDENT TO CONTROL MISTAKES
- 3) INTERVIEWER TO CALCULATE a, b, c, AND ASK d, e, f, g, h AND CONFIRM WITH RESPONDENT EACH RESULT
- 4) INTERVIEWER TO CALCULATE ADDED VALUE HERE: \_\_\_\_\_  
Calculate the value added of the firm: (a+c)-(b+d+e+g+h) ..... \$
- 5) RECALCULATE IF ADDED VALUE NEGATIVE. IF ADDED VALUE STILL NEGATIVE PLEASE PROCEED AS FOLLOWS:
  - 1) Make sure all numbers refer to the same time period, same currency, same scales (thousands, hundreds...)
  - 2) Confirm with respondent values and % of 136

## q135\_31. total profit from each product was (q135\_31)

File: cambodia\_informal\_2013\_full\_data

### Overview

Type: Discrete	Valid cases: 41
Format: numeric	Invalid: 262
Width: 8	
Decimals: 0	
Range: -8-61875000	

### Pre question

## q135\_31. total profit from each product was (q135\_31)

## File: cambodia\_informal\_2013\_full\_data

For the Fiscal Year 2011 [OR PREFERRED PERIOD IF NO RELIABLE INFORMATION IS AVAILABLE FOR 2011], please provide the following information about this establishment (in US\$)

**Literal question**

Total profit from each product was  
Product 2

**Interviewer instructions**

- 1) Interviewer to record codes from the list of products / services
- 2) INTERVIEWER TO READ ALL RESULTS IN THE TABLE OUT LOUD ONE TIME TO RESPONDENT TO CONTROL MISTAKES
- 3) INTERVIEWER TO CALCULATE a, b, c, AND ASK d, e, f, g, h AND CONFIRM WITH RESPONDENT EACH RESULT
- 4) INTERVIEWER TO CALCULATE ADDED VALUE HERE: \_\_\_\_\_  
Calculate the value added of the firm: (a+c)-(b+d+e+g+h) ..... \$
- 5) RECALCULATE IF ADDED VALUE NEGATIVE. IF ADDED VALUE STILL NEGATIVE PLEASE PROCEED AS FOLLOWS:
  - 1) Make sure all numbers refer to the same time period, same currency, same scales (thousands, hundreds...)
  - 2) Confirm with respondent values and % of 136

## q135\_32. total profit from each product was (q135\_32)

## File: cambodia\_informal\_2013\_full\_data

**Overview**

Type: Discrete  
Format: numeric  
Width: 5  
Decimals: 0  
Range: -8-65000

Valid cases: 14  
Invalid: 289

**Pre question**

For the Fiscal Year 2011 [OR PREFERRED PERIOD IF NO RELIABLE INFORMATION IS AVAILABLE FOR 2011], please provide the following information about this establishment (in US\$)

**Literal question**

Total profit from each product was  
Product 3

**Interviewer instructions**

- 1) Interviewer to record codes from the list of products / services
- 2) INTERVIEWER TO READ ALL RESULTS IN THE TABLE OUT LOUD ONE TIME TO RESPONDENT TO CONTROL MISTAKES
- 3) INTERVIEWER TO CALCULATE a, b, c, AND ASK d, e, f, g, h AND CONFIRM WITH RESPONDENT EACH RESULT
- 4) INTERVIEWER TO CALCULATE ADDED VALUE HERE: \_\_\_\_\_  
Calculate the value added of the firm: (a+c)-(b+d+e+g+h) ..... \$
- 5) RECALCULATE IF ADDED VALUE NEGATIVE. IF ADDED VALUE STILL NEGATIVE PLEASE PROCEED AS FOLLOWS:
  - 1) Make sure all numbers refer to the same time period, same currency, same scales (thousands, hundreds...)
  - 2) Confirm with respondent values and % of 136

## q135\_33. total profit from each product was (q135\_33)

## File: cambodia\_informal\_2013\_full\_data

**Overview**



## q135\_33. total profit from each product was (q135\_33)

File: cambodia\_informal\_2013\_full\_data

Type: Discrete  
 Format: numeric  
 Width: 9  
 Decimals: 0  
 Range: -8-101763000

Valid cases: 78  
 Invalid: 225

**Pre question**

For the Fiscal Year 2011 [OR PREFERRED PERIOD IF NO RELIABLE INFORMATION IS AVAILABLE FOR 2011], please provide the following information about this establishment (in US\$)

**Literal question**

Total profit from each product was  
 Total

**Interviewer instructions**

- 1) Interviewer to record codes from the list of products / services
- 2) INTERVIEWER TO READ ALL RESULTS IN THE TABLE OUT LOUD ONE TIME TO RESPONDENT TO CONTROL MISTAKES
- 3) INTERVIEWER TO CALCULATE a, b, c, AND ASK d, e, f, g, h AND CONFIRM WITH RESPONDENT EACH RESULT
- 4) INTERVIEWER TO CALCULATE ADDED VALUE HERE: \_\_\_\_\_  
 Calculate the value added of the firm: (a+c)-(b+d+e+g+h) ..... \$
- 5) RECALCULATE IF ADDED VALUE NEGATIVE. IF ADDED VALUE STILL NEGATIVE PLEASE PROCEED AS FOLLOWS:
  - 1) Make sure all numbers refer to the same time period, same currency, same scales (thousands, hundreds...)
  - 2) Confirm with respondent values and % of 136

## q135\_34. percent of total profit from each product was (q135\_34)

File: cambodia\_informal\_2013\_full\_data

**Overview**

Type: Discrete  
 Format: numeric  
 Width: 3  
 Decimals: 0  
 Range: -8-100

Valid cases: 78  
 Invalid: 225

**Pre question**

For the Fiscal Year 2011 [OR PREFERRED PERIOD IF NO RELIABLE INFORMATION IS AVAILABLE FOR 2011], please provide the following information about this establishment (in US\$)

**Literal question**

Percent of total profit from each product was  
 Product 1

**Interviewer instructions**

- 1) Interviewer to record codes from the list of products / services
- 2) INTERVIEWER TO READ ALL RESULTS IN THE TABLE OUT LOUD ONE TIME TO RESPONDENT TO CONTROL MISTAKES
- 3) INTERVIEWER TO CALCULATE a, b, c, AND ASK d, e, f, g, h AND CONFIRM WITH RESPONDENT EACH RESULT
- 4) INTERVIEWER TO CALCULATE ADDED VALUE HERE: \_\_\_\_\_  
 Calculate the value added of the firm: (a+c)-(b+d+e+g+h) ..... \$
- 5) RECALCULATE IF ADDED VALUE NEGATIVE. IF ADDED VALUE STILL NEGATIVE PLEASE PROCEED AS FOLLOWS:
  - 1) Make sure all numbers refer to the same time period, same currency, same scales (thousands, hundreds...)
  - 2) Confirm with respondent values and % of 136

## q135\_35. percent of total profit from each product was (q135\_35)

File: cambodia\_informal\_2013\_full\_data

### Overview

Type: Continuous	Valid cases: 41
Format: numeric	Invalid: 262
Width: 2	Minimum: 5
Decimals: 0	Maximum: 79
Range: 5-79	

### Pre question

For the Fiscal Year 2011 [OR PREFERRED PERIOD IF NO RELIABLE INFORMATION IS AVAILABLE FOR 2011], please provide the following information about this establishment (in US\$)

### Literal question

Percent of total profit from each product was  
Product 2

### Interviewer instructions

- 1) Interviewer to record codes from the list of products / services
- 2) INTERVIEWER TO READ ALL RESULTS IN THE TABLE OUT LOUD ONE TIME TO RESPONDENT TO CONTROL MISTAKES
- 3) INTERVIEWER TO CALCULATE a, b, c, AND ASK d, e, f, g, h AND CONFIRM WITH RESPONDENT EACH RESULT
- 4) INTERVIEWER TO CALCULATE ADDED VALUE HERE: \_\_\_\_\_  
Calculate the value added of the firm: (a+c)-(b+d+e+g+h) ..... \$
- 5) RECALCULATE IF ADDED VALUE NEGATIVE. IF ADDED VALUE STILL NEGATIVE PLEASE PROCEED AS FOLLOWS:
  - 1) Make sure all numbers refer to the same time period, same currency, same scales (thousands, hundreds...)
  - 2) Confirm with respondent values and % of 136

## q135\_36. percent of total profit from each product was (q135\_36)

File: cambodia\_informal\_2013\_full\_data

### Overview

Type: Continuous	Valid cases: 14
Format: numeric	Invalid: 289
Width: 2	Minimum: 5
Decimals: 0	Maximum: 39
Range: 5-39	

### Pre question

For the Fiscal Year 2011 [OR PREFERRED PERIOD IF NO RELIABLE INFORMATION IS AVAILABLE FOR 2011], please provide the following information about this establishment (in US\$)

### Literal question

Percent of total profit from each product was  
Product 3

### Interviewer instructions

- 1) Interviewer to record codes from the list of products / services
- 2) INTERVIEWER TO READ ALL RESULTS IN THE TABLE OUT LOUD ONE TIME TO RESPONDENT TO CONTROL MISTAKES
- 3) INTERVIEWER TO CALCULATE a, b, c, AND ASK d, e, f, g, h AND CONFIRM WITH RESPONDENT EACH RESULT
- 4) INTERVIEWER TO CALCULATE ADDED VALUE HERE: \_\_\_\_\_  
Calculate the value added of the firm: (a+c)-(b+d+e+g+h) ..... \$
- 5) RECALCULATE IF ADDED VALUE NEGATIVE. IF ADDED VALUE STILL NEGATIVE PLEASE PROCEED AS FOLLOWS:
  - 1) Make sure all numbers refer to the same time period, same currency, same scales (thousands, hundreds...)
  - 2) Confirm with respondent values and % of 136

## q135\_37. percent of total profit from each product was (q135\_37)

File: cambodia\_informal\_2013\_full\_data

### Overview

Type: Discrete  
Format: numeric  
Width: 3  
Decimals: 0  
Range: -8-100

Valid cases: 78  
Invalid: 225

### Pre question

For the Fiscal Year 2011 [OR PREFERRED PERIOD IF NO RELIABLE INFORMATION IS AVAILABLE FOR 2011], please provide the following information about this establishment (in US\$)

### Literal question

Percent of total profit from each product was  
Total

### Interviewer instructions

- 1) Interviewer to record codes from the list of products / services
- 2) INTERVIEWER TO READ ALL RESULTS IN THE TABLE OUT LOUD ONE TIME TO RESPONDENT TO CONTROL MISTAKES
- 3) INTERVIEWER TO CALCULATE a, b, c, AND ASK d, e, f, g, h AND CONFIRM WITH RESPONDENT EACH RESULT
- 4) INTERVIEWER TO CALCULATE ADDED VALUE HERE: \_\_\_\_\_  
Calculate the value added of the firm: (a+c)-(b+d+e+g+h) ..... \$
- 5) RECALCULATE IF ADDED VALUE NEGATIVE. IF ADDED VALUE STILL NEGATIVE PLEASE PROCEED AS FOLLOWS:
  - 1) Make sure all numbers refer to the same time period, same currency, same scales (thousands, hundreds...)
  - 2) Confirm with respondent values and % of 136

## q135a\_38. calculate value of sales of manufactured products / services (tot1/tot (q135a\_38))

File: cambodia\_informal\_2013\_full\_data

### Overview

Type: Discrete  
Format: numeric  
Width: 7  
Decimals: 0  
Range: -9-7260000

Valid cases: 227  
Invalid: 76

### Pre question

For the Fiscal Year 2011 [OR PREFERRED PERIOD IF NO RELIABLE INFORMATION IS AVAILABLE FOR 2011], please provide the following information about this establishment (in US\$)

### Literal question

Calculate value of sales of manufactured products / services (TOT1/TOT...2\*100)

### Interviewer instructions

- 1) Interviewer to record codes from the list of products / services
- 2) INTERVIEWER TO READ ALL RESULTS IN THE TABLE OUT LOUD ONE TIME TO RESPONDENT TO CONTROL MISTAKES
- 3) INTERVIEWER TO CALCULATE a, b, c, AND ASK d, e, f, g, h AND CONFIRM WITH RESPONDENT EACH RESULT
- 4) INTERVIEWER TO CALCULATE ADDED VALUE HERE: \_\_\_\_\_  
Calculate the value added of the firm: (a+c)-(b+d+e+g+h) ..... \$
- 5) RECALCULATE IF ADDED VALUE NEGATIVE. IF ADDED VALUE STILL NEGATIVE PLEASE PROCEED AS FOLLOWS:
  - 1) Make sure all numbers refer to the same time period, same currency, same scales (thousands, hundreds...)
  - 2) Confirm with respondent values and % of 136

## q135b\_39. calculate value of raw materials used in production / services (tot3/t (q135b\_39)

File: cambodia\_informal\_2013\_full\_data

### Overview

Type: Discrete  
Format: numeric  
Width: 7  
Decimals: 0  
Range: -9-5280680

Valid cases: 226  
Invalid: 77

### Pre question

For the Fiscal Year 2011 [OR PREFERRED PERIOD IF NO RELIABLE INFORMATION IS AVAILABLE FOR 2011], please provide the following information about this establishment (in US\$)

### Literal question

Calculate value of raw materials used in production / services (TOT3/TOT2\*100)

### Interviewer instructions

- 1) Interviewer to record codes from the list of products / services
- 2) INTERVIEWER TO READ ALL RESULTS IN THE TABLE OUT LOUD ONE TIME TO RESPONDENT TO CONTROL MISTAKES
- 3) INTERVIEWER TO CALCULATE a, b, c, AND ASK d, e, f, g, h AND CONFIRM WITH RESPONDENT EACH RESULT
- 4) INTERVIEWER TO CALCULATE ADDED VALUE HERE: \_\_\_\_\_  
Calculate the value added of the firm: (a+c)-(b+d+e+g+h) ..... \$
- 5) RECALCULATE IF ADDED VALUE NEGATIVE. IF ADDED VALUE STILL NEGATIVE PLEASE PROCEED AS FOLLOWS:
  - 1) Make sure all numbers refer to the same time period, same currency, same scales (thousands, hundreds...)
  - 2) Confirm with respondent values and % of 136

## q135c\_40. calculate the value of profit from trading (tot4/tot5\*100) (q135c\_40)

File: cambodia\_informal\_2013\_full\_data

### Overview

Type: Discrete  
Format: numeric  
Width: 9  
Decimals: 0  
Range: -9-101763000

Valid cases: 78  
Invalid: 225

### Pre question

For the Fiscal Year 2011 [OR PREFERRED PERIOD IF NO RELIABLE INFORMATION IS AVAILABLE FOR 2011], please provide the following information about this establishment (in US\$)

### Literal question

Calculate the value of profit from trading (TOT4/TOT5\*100)

### Interviewer instructions

- 1) Interviewer to record codes from the list of products / services
- 2) INTERVIEWER TO READ ALL RESULTS IN THE TABLE OUT LOUD ONE TIME TO RESPONDENT TO CONTROL MISTAKES
- 3) INTERVIEWER TO CALCULATE a, b, c, AND ASK d, e, f, g, h AND CONFIRM WITH RESPONDENT EACH RESULT
- 4) INTERVIEWER TO CALCULATE ADDED VALUE HERE: \_\_\_\_\_  
Calculate the value added of the firm: (a+c)-(b+d+e+g+h) ..... \$
- 5) RECALCULATE IF ADDED VALUE NEGATIVE. IF ADDED VALUE STILL NEGATIVE PLEASE PROCEED AS FOLLOWS:
  - 1) Make sure all numbers refer to the same time period, same currency, same scales (thousands, hundreds...)
  - 2) Confirm with respondent values and % of 136

## q135d\_41. cost of electricity (q135d\_41)

### File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete  
 Format: numeric  
 Width: 5  
 Decimals: 0  
 Range: -9-54000

Valid cases: 303  
 Invalid: 0

#### Pre question

For the Fiscal Year 2011 [OR PREFERRED PERIOD IF NO RELIABLE INFORMATION IS AVAILABLE FOR 2011], please provide the following information about this establishment (in US\$)

#### Literal question

Cost of electricity

#### Interviewer instructions

- 1) Interviewer to record codes from the list of products / services
- 2) INTERVIEWER TO READ ALL RESULTS IN THE TABLE OUT LOUD ONE TIME TO RESPONDENT TO CONTROL MISTAKES
- 3) INTERVIEWER TO CALCULATE a, b, c, AND ASK d, e, f, g, h AND CONFIRM WITH RESPONDENT EACH RESULT
- 4) INTERVIEWER TO CALCULATE ADDED VALUE HERE: \_\_\_\_\_  
 Calculate the value added of the firm: (a+c)-(b+d+e+g+h) ..... \$
- 5) RECALCULATE IF ADDED VALUE NEGATIVE. IF ADDED VALUE STILL NEGATIVE PLEASE PROCEED AS FOLLOWS:
  - 1) Make sure all numbers refer to the same time period, same currency, same scales (thousands, hundreds...)
  - 2) Confirm with respondent values and % of 136

## q135e\_42. cost of fuel (vehicle, generator and gas) (q135e\_42)

### File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete  
 Format: numeric  
 Width: 6  
 Decimals: 0  
 Range: -9-310625

Valid cases: 303  
 Invalid: 0

#### Pre question

For the Fiscal Year 2011 [OR PREFERRED PERIOD IF NO RELIABLE INFORMATION IS AVAILABLE FOR 2011], please provide the following information about this establishment (in US\$)

#### Literal question

Cost of fuel (vehicle, generator and gas)

#### Interviewer instructions

- 1) Interviewer to record codes from the list of products / services
- 2) INTERVIEWER TO READ ALL RESULTS IN THE TABLE OUT LOUD ONE TIME TO RESPONDENT TO CONTROL MISTAKES
- 3) INTERVIEWER TO CALCULATE a, b, c, AND ASK d, e, f, g, h AND CONFIRM WITH RESPONDENT EACH RESULT
- 4) INTERVIEWER TO CALCULATE ADDED VALUE HERE: \_\_\_\_\_  
 Calculate the value added of the firm: (a+c)-(b+d+e+g+h) ..... \$
- 5) RECALCULATE IF ADDED VALUE NEGATIVE. IF ADDED VALUE STILL NEGATIVE PLEASE PROCEED AS FOLLOWS:
  - 1) Make sure all numbers refer to the same time period, same currency, same scales (thousands, hundreds...)
  - 2) Confirm with respondent values and % of 136

## q135f\_43. cost of labor, including wages, bonuses and social payments (q135f\_43)

File: cambodia\_informal\_2013\_full\_data

### Overview

Type: Discrete	Valid cases: 303
Format: numeric	Invalid: 0
Width: 6	
Decimals: 0	
Range: -9-240000	

### Pre question

For the Fiscal Year 2011 [OR PREFERRED PERIOD IF NO RELIABLE INFORMATION IS AVAILABLE FOR 2011], please provide the following information about this establishment (in US\$)

### Literal question

Cost of labor, including wages, bonuses and social payments

### Interviewer instructions

- 1) Interviewer to record codes from the list of products / services
- 2) INTERVIEWER TO READ ALL RESULTS IN THE TABLE OUT LOUD ONE TIME TO RESPONDENT TO CONTROL MISTAKES
- 3) INTERVIEWER TO CALCULATE a, b, c, AND ASK d, e, f, g, h AND CONFIRM WITH RESPONDENT EACH RESULT
- 4) INTERVIEWER TO CALCULATE ADDED VALUE HERE: \_\_\_\_\_  
Calculate the value added of the firm: (a+c)-(b+d+e+g+h) ..... \$
- 5) RECALCULATE IF ADDED VALUE NEGATIVE. IF ADDED VALUE STILL NEGATIVE PLEASE PROCEED AS FOLLOWS:
  - 1) Make sure all numbers refer to the same time period, same currency, same scales (thousands, hundreds...)
  - 2) Confirm with respondent values and % of 136

## q135g\_44. cost of communications services (q135g\_44)

File: cambodia\_informal\_2013\_full\_data

### Overview

Type: Discrete	Valid cases: 303
Format: numeric	Invalid: 0
Width: 6	
Decimals: 0	
Range: -9-720000	

### Pre question

For the Fiscal Year 2011 [OR PREFERRED PERIOD IF NO RELIABLE INFORMATION IS AVAILABLE FOR 2011], please provide the following information about this establishment (in US\$)

### Literal question

Cost of communications services

### Interviewer instructions

- 1) Interviewer to record codes from the list of products / services
- 2) INTERVIEWER TO READ ALL RESULTS IN THE TABLE OUT LOUD ONE TIME TO RESPONDENT TO CONTROL MISTAKES
- 3) INTERVIEWER TO CALCULATE a, b, c, AND ASK d, e, f, g, h AND CONFIRM WITH RESPONDENT EACH RESULT
- 4) INTERVIEWER TO CALCULATE ADDED VALUE HERE: \_\_\_\_\_  
Calculate the value added of the firm: (a+c)-(b+d+e+g+h) ..... \$
- 5) RECALCULATE IF ADDED VALUE NEGATIVE. IF ADDED VALUE STILL NEGATIVE PLEASE PROCEED AS FOLLOWS:
  - 1) Make sure all numbers refer to the same time period, same currency, same scales (thousands, hundreds...)
  - 2) Confirm with respondent values and % of 136

## q135h\_45. other cost of production/trading not included above (exclude investmen (q135h\_45)

File: cambodia\_informal\_2013\_full\_data

### Overview

Type: Discrete  
Format: numeric  
Width: 5  
Decimals: 0  
Range: -9-60000

Valid cases: 303  
Invalid: 0

### Pre question

For the Fiscal Year 2011 [OR PREFERRED PERIOD IF NO RELIABLE INFORMATION IS AVAILABLE FOR 2011], please provide the following information about this establishment (in US\$)

### Literal question

Other cost of production/trading not included above (exclude investment)

### Interviewer instructions

- 1) Interviewer to record codes from the list of products / services
- 2) INTERVIEWER TO READ ALL RESULTS IN THE TABLE OUT LOUD ONE TIME TO RESPONDENT TO CONTROL MISTAKES
- 3) INTERVIEWER TO CALCULATE a, b, c, AND ASK d, e, f, g, h AND CONFIRM WITH RESPONDENT EACH RESULT
- 4) INTERVIEWER TO CALCULATE ADDED VALUE HERE: \_\_\_\_\_  
Calculate the value added of the firm: (a+c)-(b+d+e+g+h) ..... \$
- 5) RECALCULATE IF ADDED VALUE NEGATIVE. IF ADDED VALUE STILL NEGATIVE PLEASE PROCEED AS FOLLOWS:
  - 1) Make sure all numbers refer to the same time period, same currency, same scales (thousands, hundreds...)
  - 2) Confirm with respondent values and % of 136

## q135\_46. calculate the value added of the firm: (a+c)-(b+d+e+g+h) (q135\_46)

File: cambodia\_informal\_2013\_full\_data

### Overview

Type: Discrete  
Format: numeric  
Width: 7  
Decimals: 0  
Range: -3200-3092300

Valid cases: 229  
Invalid: 74

### Pre question

For the Fiscal Year 2011 [OR PREFERRED PERIOD IF NO RELIABLE INFORMATION IS AVAILABLE FOR 2011], please provide the following information about this establishment (in US\$)

### Literal question

Calculate the value added of the firm: (a+c)-(b+d+e+g+h)

### Interviewer instructions

- 1) Interviewer to record codes from the list of products / services
- 2) INTERVIEWER TO READ ALL RESULTS IN THE TABLE OUT LOUD ONE TIME TO RESPONDENT TO CONTROL MISTAKES
- 3) INTERVIEWER TO CALCULATE a, b, c, AND ASK d, e, f, g, h AND CONFIRM WITH RESPONDENT EACH RESULT
- 4) INTERVIEWER TO CALCULATE ADDED VALUE HERE: \_\_\_\_\_  
Calculate the value added of the firm: (a+c)-(b+d+e+g+h) ..... \$
- 5) RECALCULATE IF ADDED VALUE NEGATIVE. IF ADDED VALUE STILL NEGATIVE PLEASE PROCEED AS FOLLOWS:
  - 1) Make sure all numbers refer to the same time period, same currency, same scales (thousands, hundreds...)
  - 2) Confirm with respondent values and % of 136

q136\_47. in fiscal year 2011, did this establishment purchase any fixed assets, (q136\_47)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 303
Format: numeric	Invalid: 0
Width: 2	
Decimals: 0	
Range: -9-2	

#### Literal question

In fiscal year 2011, did this establishment purchase any fixed assets, such as machinery, vehicles, equipment, land or buildings?

q137\_48. in fiscal year 2011, how much did this establishment spend on purchases (q137\_48)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 116
Format: numeric	Invalid: 187
Width: 6	
Decimals: 0	
Range: -9-210000	

#### Literal question

In fiscal year 2011, how much did this establishment spend on purchases of land and buildings:

q138a\_49. what were your 5 most important assets amongst your machinery, equipme (q138a\_49)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 113
Format: numeric	Invalid: 190
Width: 3	
Decimals: 0	
Range: -9-805	

#### Literal question

What were your 5 most important assets amongst your machinery, equipment (including computers) and vehicles you have invested in 2011 for business purpose?

Asset 1

q138a\_50. what were your 5 most important assets amongst your machinery, equipme (q138a\_50)

File: cambodia\_informal\_2013\_full\_data

#### Overview



q138a\_50. what were your 5 most important assets amongst your machinery, equipme (q138a\_50)

File: cambodia\_informal\_2013\_full\_data

Type: Discrete  
Format: numeric  
Width: 3  
Decimals: 0  
Range: -9-805

Valid cases: 69  
Invalid: 234

#### Literal question

What were your 5 most important assets amongst your machinery, equipment (including computers) and vehicles you have invested in 2011 for business purpose?

Asset 2

q138a\_51. what were your 5 most important assets amongst your machinery, equipme (q138a\_51)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete  
Format: numeric  
Width: 3  
Decimals: 0  
Range: -9-804

Valid cases: 33  
Invalid: 270

#### Literal question

What were your 5 most important assets amongst your machinery, equipment (including computers) and vehicles you have invested in 2011 for business purpose?

Asset 3

q138a\_52. what were your 5 most important assets amongst your machinery, equipme (q138a\_52)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete  
Format: numeric  
Width: 3  
Decimals: 0  
Range: -9-804

Valid cases: 13  
Invalid: 290

#### Literal question

What were your 5 most important assets amongst your machinery, equipment (including computers) and vehicles you have invested in 2011 for business purpose?

Asset 4

q138a\_53. what were your 5 most important assets amongst your machinery, equipme (q138a\_53)

File: cambodia\_informal\_2013\_full\_data

#### Overview

q138a\_53. what were your 5 most important assets amongst your machinery, equipme (q138a\_53)

File: cambodia\_informal\_2013\_full\_data

Type: Discrete	Valid cases: 3
Format: numeric	Invalid: 300
Width: 3	
Decimals: 0	
Range: -9-804	

#### Literal question

What were your 5 most important assets amongst your machinery, equipment (including computers) and vehicles you have invested in 2011 for business purpose?

Asset 5

q138b\_54. how many of each of these machinery, equipment (including computers) a (q138b\_54)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 113
Format: numeric	Invalid: 190
Width: 3	
Decimals: 0	
Range: -9-600	

#### Literal question

How many of each of these machinery, equipment (including computers) and vehicles did you invest in?

Asset 1

q138b\_55. how many of each of these machinery, equipment (including computers) a (q138b\_55)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 69
Format: numeric	Invalid: 234
Width: 4	
Decimals: 0	
Range: -9-1000	

#### Literal question

How many of each of these machinery, equipment (including computers) and vehicles did you invest in?

Asset 2

q138b\_56. how many of each of these machinery, equipment (including computers) a (q138b\_56)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 33
Format: numeric	Invalid: 270
Width: 3	
Decimals: 0	
Range: -9-864	

q138b\_56. how many of each of these machinery, equipment (including computers) a (q138b\_56)

File: cambodia\_informal\_2013\_full\_data

**Literal question**

How many of each of these machinery, equipment (including computers) and vehicles did you invest in?  
Asset 3

q138b\_57. how many of each of these machinery, equipment (including computers) a (q138b\_57)

File: cambodia\_informal\_2013\_full\_data

**Overview**

Type: Discrete  
Format: numeric  
Width: 3  
Decimals: 0  
Range: -9-500

Valid cases: 13  
Invalid: 290

**Literal question**

How many of each of these machinery, equipment (including computers) and vehicles did you invest in?  
Asset 4

q138b\_58. how many of each of these machinery, equipment (including computers) a (q138b\_58)

File: cambodia\_informal\_2013\_full\_data

**Overview**

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-50

Valid cases: 3  
Invalid: 300

**Literal question**

How many of each of these machinery, equipment (including computers) and vehicles did you invest in?  
Asset 5

q138c\_59. what is the purchase value per each piece of these machinery, equipmen (q138c\_59)

File: cambodia\_informal\_2013\_full\_data

**Overview**

Type: Discrete  
Format: numeric  
Width: 5  
Decimals: 0  
Range: -9-58000

Valid cases: 113  
Invalid: 190

**Literal question**

What is the value per each piece of these machinery, equipment (including computers) and vehicles?  
Asset 1

q138c\_60. what is the purchase value per each piece of these machinery, equipmen (q138c\_60)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 69
Format: numeric	Invalid: 234
Width: 5	
Decimals: 0	
Range: -9-70000	

#### Literal question

What is the value per each piece of these machinery, equipment (including computers) and vehicles?  
Asset 2

q138c\_61. what is the purchase value per each piece of these machinery, equipmen (q138c\_61)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 33
Format: numeric	Invalid: 270
Width: 5	
Decimals: 0	
Range: -9-25000	

#### Literal question

What is the value per each piece of these machinery, equipment (including computers) and vehicles?  
Asset 3

q138c\_62. what is the purchase value per each piece of these machinery, equipmen (q138c\_62)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 13
Format: numeric	Invalid: 290
Width: 4	
Decimals: 0	
Range: -9-1400	

#### Literal question

What is the value per each piece of these machinery, equipment (including computers) and vehicles?  
Asset 4

q138c\_63. what is the purchase value per each piece of these machinery, equipmen (q138c\_63)

File: cambodia\_informal\_2013\_full\_data

#### Overview

q138c\_63. what is the purchase value per each piece of these machinery, equipmen (q138c\_63)

File: cambodia\_informal\_2013\_full\_data

Type: Discrete	Valid cases: 3
Format: numeric	Invalid: 300
Width: 2	
Decimals: 0	
Range: -9-10	

#### Literal question

What is the value per each piece of these machinery, equipment (including computers) and vehicles?  
Asset 5

q138d\_64. what is the total purchase value of these machinery, equipment (inclu (q138d\_64)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 113
Format: numeric	Invalid: 190
Width: 6	
Decimals: 0	
Range: -9-160000	

#### Literal question

What is the total sale value of these machinery, equipment (including computers) and vehicles?  
Asset 1

q138d\_65. what is the total purchase value of these machinery, equipment (inclu (q138d\_65)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 69
Format: numeric	Invalid: 234
Width: 6	
Decimals: 0	
Range: -9-270000	

#### Literal question

What is the total sale value of these machinery, equipment (including computers) and vehicles?  
Asset 2

q138d\_66. what is the total purchase value of these machinery, equipment (inclu (q138d\_66)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 33
Format: numeric	Invalid: 270
Width: 5	
Decimals: 0	
Range: -9-25000	

#### Literal question

q138d\_66. what is the total purchase value of these machinery, equipment (inclu (q138d\_66)

File: cambodia\_informal\_2013\_full\_data

What is the total sale value of these machinery, equipment (including computers) and vehicles?

Asset 3

q138d\_67. what is the total purchase value of these machinery, equipment (inclu (q138d\_67)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete  
Format: numeric  
Width: 4  
Decimals: 0  
Range: -9-2240

Valid cases: 13  
Invalid: 290

#### Literal question

What is the total sale value of these machinery, equipment (including computers) and vehicles?

Asset 4

q138d\_68. what is the total purchase value of these machinery, equipment (inclu (q138d\_68)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete  
Format: numeric  
Width: 3  
Decimals: 0  
Range: -9-160

Valid cases: 3  
Invalid: 300

#### Literal question

What is the total sale value of these machinery, equipment (including computers) and vehicles?

Asset 5

q138e\_69. what was the estimated purchase value of remaining investment in machi (q138e\_69)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete  
Format: numeric  
Width: 6  
Decimals: 0  
Range: -9-500000

Valid cases: 106  
Invalid: 197

#### Literal question

What was the estimated sales value of remaining investment in machinery, equipment and vehicles in 2011 not listed?

q139\_70. over fiscal year 2011, please estimate the proportion of this establish (q139\_70)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 112
Format: numeric	Invalid: 191
Width: 3	
Decimals: 0	
Range: -9-100	

#### Literal question

Over fiscal year 2011, please estimate the proportion of this establishment's total purchase of fixed assets (such as machinery, vehicles, equipment, land or buildings) that was financed from each of the following sources  
Internal funds or retained earnings

q139\_71. over fiscal year 2011, please estimate the proportion of this establish (q139\_71)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 112
Format: numeric	Invalid: 191
Width: 3	
Decimals: 0	
Range: -9-100	

#### Literal question

Over fiscal year 2011, please estimate the proportion of this establishment's total purchase of fixed assets (such as machinery, vehicles, equipment, land or buildings) that was financed from each of the following sources  
Owners' contribution or issued new equity shares

q139\_72. over fiscal year 2011, please estimate the proportion of this establish (q139\_72)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 112
Format: numeric	Invalid: 191
Width: 2	
Decimals: 0	
Range: -9-80	

#### Literal question

Over fiscal year 2011, please estimate the proportion of this establishment's total purchase of fixed assets (such as machinery, vehicles, equipment, land or buildings) that was financed from each of the following sources  
Borrowed from banks: private and state-owned

q139\_73. over fiscal year 2011, please estimate the proportion of this establish (q139\_73)

File: cambodia\_informal\_2013\_full\_data

#### Overview

q139\_73. over fiscal year 2011, please estimate the proportion of this establish (q139\_73)

File: cambodia\_informal\_2013\_full\_data

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-0

Valid cases: 112  
Invalid: 191

#### Literal question

Over fiscal year 2011, please estimate the proportion of this establishment's total purchase of fixed assets (such as machinery, vehicles, equipment, land or buildings) that was financed from each of the following sources  
Borrowed from non-bank financial institutions

q139\_74. over fiscal year 2011, please estimate the proportion of this establish (q139\_74)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-0

Valid cases: 112  
Invalid: 191

#### Literal question

Over fiscal year 2011, please estimate the proportion of this establishment's total purchase of fixed assets (such as machinery, vehicles, equipment, land or buildings) that was financed from each of the following sources  
Purchases on credit from suppliers and advances from c

q139\_75. over fiscal year 2011, please estimate the proportion of this establish (q139\_75)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-50

Valid cases: 112  
Invalid: 191

#### Literal question

Over fiscal year 2011, please estimate the proportion of this establishment's total purchase of fixed assets (such as machinery, vehicles, equipment, land or buildings) that was financed from each of the following sources  
Other, moneylenders, friends, relatives, bonds, etc

q140a\_76. list your 5 major assets amongst your machinery, equipment (including (q140a\_76)

File: cambodia\_informal\_2013\_full\_data

#### Overview



q140a\_76. list your 5 major assets amongst your machinery, equipment (including (q140a\_76)

File: cambodia\_informal\_2013\_full\_data

Type: Discrete  
Format: numeric  
Width: 3  
Decimals: 0  
Range: -9-805

Valid cases: 298  
Invalid: 5

#### Literal question

List your 5 major assets amongst your machinery, equipment (including computers) and vehicles which you use for business purpose?

Asset 1

q140a\_77. list your 5 major assets amongst your machinery, equipment (including (q140a\_77)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete  
Format: numeric  
Width: 3  
Decimals: 0  
Range: -9-804

Valid cases: 291  
Invalid: 12

#### Literal question

List your 5 major assets amongst your machinery, equipment (including computers) and vehicles which you use for business purpose?

Asset 2

q140a\_78. list your 5 major assets amongst your machinery, equipment (including (q140a\_78)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete  
Format: numeric  
Width: 3  
Decimals: 0  
Range: -9-804

Valid cases: 265  
Invalid: 38

#### Literal question

List your 5 major assets amongst your machinery, equipment (including computers) and vehicles which you use for business purpose?

Asset 3

q140a\_79. list your 5 major assets amongst your machinery, equipment (including (q140a\_79)

File: cambodia\_informal\_2013\_full\_data

#### Overview

q140a\_79. list your 5 major assets amongst your machinery, equipment (including (q140a\_79)

File: cambodia\_informal\_2013\_full\_data

Type: Discrete  
Format: numeric  
Width: 3  
Decimals: 0  
Range: -9-805

Valid cases: 221  
Invalid: 82

#### Literal question

List your 5 major assets amongst your machinery, equipment (including computers) and vehicles which you use for business purpose?

Asset 4

q140a\_80. list your 5 major assets amongst your machinery, equipment (including (q140a\_80)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete  
Format: numeric  
Width: 3  
Decimals: 0  
Range: -9-806

Valid cases: 175  
Invalid: 128

#### Literal question

List your 5 major assets amongst your machinery, equipment (including computers) and vehicles which you use for business purpose?

Asset 5

q140b\_81. how many of each of these machinery, equipment (including computers) a (q140b\_81)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete  
Format: numeric  
Width: 4  
Decimals: 0  
Range: -9-7000

Valid cases: 298  
Invalid: 5

#### Pre question

List your 5 major assets amongst your machinery, equipment (including computers) and vehicles which you use for business purpose?

For each could you please precise:

#### Literal question

How many of each of these machinery, equipment (including computers) and vehicles do you have now?

Asset 1

q140b\_82. how many of each of these machinery, equipment (including computers) a (q140b\_82)

File: cambodia\_informal\_2013\_full\_data

#### Overview

q140b\_82. how many of each of these machinery, equipment (including computers) a (q140b\_82)

File: cambodia\_informal\_2013\_full\_data

Type: Discrete  
Format: numeric  
Width: 4  
Decimals: 0  
Range: -9-1500

Valid cases: 291  
Invalid: 12

#### Pre question

List your 5 major assets amongst your machinery, equipment (including computers) and vehicles which you use for business purpose?

For each could you please precise:

#### Literal question

How many of each of these machinery, equipment (including computers) and vehicles do you have now?

Asset 2

q140b\_83. how many of each of these machinery, equipment (including computers) a (q140b\_83)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete  
Format: numeric  
Width: 4  
Decimals: 0  
Range: -9-1000

Valid cases: 265  
Invalid: 38

#### Pre question

List your 5 major assets amongst your machinery, equipment (including computers) and vehicles which you use for business purpose?

For each could you please precise:

#### Literal question

How many of each of these machinery, equipment (including computers) and vehicles do you have now?

Asset 3

q140b\_84. how many of each of these machinery, equipment (including computers) a (q140b\_84)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete  
Format: numeric  
Width: 4  
Decimals: 0  
Range: -9-1500

Valid cases: 221  
Invalid: 82

#### Pre question

List your 5 major assets amongst your machinery, equipment (including computers) and vehicles which you use for business purpose?

For each could you please precise:

#### Literal question

How many of each of these machinery, equipment (including computers) and vehicles do you have now?

Asset 4

q140b\_85. how many of each of these machinery, equipment (including computers) a (q140b\_85)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete  
Format: numeric  
Width: 4  
Decimals: 0  
Range: -9-1000

Valid cases: 175  
Invalid: 128

#### Pre question

List your 5 major assets amongst your machinery, equipment (including computers) and vehicles which you use for business purpose?  
For each could you please precise:

#### Literal question

How many of each of these machinery, equipment (including computers) and vehicles do you have now?  
Asset 5

q140c\_86. for how much would it cost to replace each piece of your machinery, eq (q140c\_86)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete  
Format: numeric  
Width: 5  
Decimals: 0  
Range: -9-80000

Valid cases: 299  
Invalid: 4

#### Pre question

List your 5 major assets amongst your machinery, equipment (including computers) and vehicles which you use for business purpose?  
For each could you please precise:

#### Literal question

For how much can you sell each piece of your machinery, equipment (including computers) and vehicles?  
Asset 1

q140c\_87. for how much would it cost to replace each piece of your machinery, eq (q140c\_87)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete  
Format: numeric  
Width: 5  
Decimals: 0  
Range: -9-70000

Valid cases: 291  
Invalid: 12

#### Pre question

List your 5 major assets amongst your machinery, equipment (including computers) and vehicles which you use for business purpose?  
For each could you please precise:

#### Literal question

For how much can you sell each piece of your machinery, equipment (including computers) and vehicles?  
Asset 2

q140c\_88. for how much would it cost to replace each piece of your machinery, eq (q140c\_88)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 265
Format: numeric	Invalid: 38
Width: 6	
Decimals: 0	
Range: -9-200000	

#### Pre question

List your 5 major assets amongst your machinery, equipment (including computers) and vehicles which you use for business purpose?

For each could you please precise:

#### Literal question

For how much can you sell each piece of your machinery, equipment (including computers) and vehicles?

Asset 3

q140c\_89. for how much would it cost to replace each piece of your machinery, eq (q140c\_89)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 221
Format: numeric	Invalid: 82
Width: 6	
Decimals: 0	
Range: -9-100000	

#### Pre question

List your 5 major assets amongst your machinery, equipment (including computers) and vehicles which you use for business purpose?

For each could you please precise:

#### Literal question

For how much can you sell each piece of your machinery, equipment (including computers) and vehicles?

Asset 4

q140c\_90. for how much would it cost to replace each piece of your machinery, eq (q140c\_90)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 175
Format: numeric	Invalid: 128
Width: 5	
Decimals: 0	
Range: -9-41200	

#### Pre question

List your 5 major assets amongst your machinery, equipment (including computers) and vehicles which you use for business purpose?

For each could you please precise:

#### Literal question

For how much can you sell each piece of your machinery, equipment (including computers) and vehicles?

Asset 5

q140d\_91. what is the total replacement cost of these machinery, equipment (inc (q140d\_91)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 298
Format: numeric	Invalid: 5
Width: 6	
Decimals: 0	
Range: -9-840000	

#### Pre question

List your 5 major assets amongst your machinery, equipment (including computers) and vehicles which you use for business purpose?  
For each could you please precise:

#### Literal question

What is the total sale value of these machinery, equipment (including computers) and vehicles?  
Asset 1

q140d\_92. what is the total replacement cost of these machinery, equipment (inc (q140d\_92)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 291
Format: numeric	Invalid: 12
Width: 6	
Decimals: 0	
Range: -9-384000	

#### Pre question

List your 5 major assets amongst your machinery, equipment (including computers) and vehicles which you use for business purpose?  
For each could you please precise:

#### Literal question

What is the total sale value of these machinery, equipment (including computers) and vehicles?  
Asset 2

q140d\_93. what is the total replacement cost of these machinery, equipment (inc (q140d\_93)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 265
Format: numeric	Invalid: 38
Width: 6	
Decimals: 0	
Range: -9-420000	

#### Pre question

List your 5 major assets amongst your machinery, equipment (including computers) and vehicles which you use for business purpose?  
For each could you please precise:

#### Literal question

What is the total sale value of these machinery, equipment (including computers) and vehicles?  
Asset 3

q140d\_94. what is the total replacement cost of these machinery, equipment (inc (q140d\_94)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 221
Format: numeric	Invalid: 82
Width: 6	
Decimals: 0	
Range: -9-100000	

#### Pre question

List your 5 major assets amongst your machinery, equipment (including computers) and vehicles which you use for business purpose?  
For each could you please precise:

#### Literal question

What is the total sale value of these machinery, equipment (including computers) and vehicles?  
Asset 4

q140d\_95. what is the total replacement cost of these machinery, equipment (inc (q140d\_95)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 175
Format: numeric	Invalid: 128
Width: 5	
Decimals: 0	
Range: -9-82400	

#### Pre question

List your 5 major assets amongst your machinery, equipment (including computers) and vehicles which you use for business purpose?  
For each could you please precise:

#### Literal question

What is the total sale value of these machinery, equipment (including computers) and vehicles?  
Asset 5

q140e\_96. what is the estimated replacement cost of remaining machinery, equipme (q140e\_96)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 303
Format: numeric	Invalid: 0
Width: 7	
Decimals: 0	
Range: -9-1199000	

#### Pre question

List your 5 major assets amongst your machinery, equipment (including computers) and vehicles which you use for business purpose?  
For each could you please precise:

#### Literal question

What is the estimated sales value of remaining machinery, equipment and vehicles you own for business purpose?

q141\_97. hypothetically, if this establishment were to purchase the land and bui (q141\_97)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 303
Format: numeric	Invalid: 0
Width: 8	
Decimals: 0	
Range: -9-20000000	

#### Literal question

Hypothetically, if this establishment were to purchase the land and buildings it uses now, in their current condition and regardless of whether the establishment owns them or not, how much would they cost, independently of whether they are owned, rented or leased?

q142\_98. it is my perception that the responses to the above questions regarding (q142\_98)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 303
Format: numeric	Invalid: 0
Width: 1	
Decimals: 0	
Range: 1-3	

#### Literal question

It is my perception that the responses to the above questions regarding opinions and perceptions are:

q143\_99. the responses to the questions regarding figures: (q143\_99)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 303
Format: numeric	Invalid: 0
Width: 1	
Decimals: 0	
Range: 1-3	

#### Literal question

The responses to the questions regarding figures:

q144\_5. what was the number of permanent full time employees 3 years ago? please (q144\_5)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 303
Format: numeric	Invalid: 0
Width: 3	
Decimals: 0	
Range: -9-250	



q144\_5. what was the number of permanent full time employees 3 years ago? please (q144\_5)

File: cambodia\_informal\_2013\_full\_data

**Literal question**

What was the number of permanent full time employees 3 years ago? Please include all employees and managers

**Interviewer instructions**

(INTERVIEWER: INCLUDE RESPONDENT IF APPLICABLE)

q145a\_6. what was the number of permanent full time employees during 2011?\_mana (q145a\_6)

File: cambodia\_informal\_2013\_full\_data

**Overview**

Type: Discrete	Valid cases: 303
Format: numeric	Invalid: 0
Width: 2	
Decimals: 0	
Range: 0-10	

**Literal question**

What was the number of permanent full time employees during 2011?  
Management

q145a\_7. what was the number of permanent full time employees during 2011?\_prof (q145a\_7)

File: cambodia\_informal\_2013\_full\_data

**Overview**

Type: Continuous	Valid cases: 303
Format: numeric	Invalid: 0
Width: 2	Minimum: 0
Decimals: 0	Maximum: 64
Range: 0-64	

**Literal question**

What was the number of permanent full time employees during 2011?  
Professionals

q145a\_8. what was the number of permanent full time employees during 2011?\_skil (q145a\_8)

File: cambodia\_informal\_2013\_full\_data

**Overview**

Type: Continuous	Valid cases: 303
Format: numeric	Invalid: 0
Width: 3	Minimum: 0
Decimals: 0	Maximum: 115
Range: 0-115	

**Literal question**

What was the number of permanent full time employees during 2011?  
Skilled production workers

q145a\_9. what was the number of permanent full time employees during 2011?\_ unsk (q145a\_9)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Continuous	Valid cases: 303
Format: numeric	Invalid: 0
Width: 3	Minimum: 0
Decimals: 0	Maximum: 130
Range: 0-130	

#### Literal question

What was the number of permanent full time employees during 2011?  
Unskilled production workers

q145a\_10. what was the number of permanent full time employees during 2011?\_ non (q145a\_10)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Continuous	Valid cases: 303
Format: numeric	Invalid: 0
Width: 3	Minimum: 0
Decimals: 0	Maximum: 100
Range: 0-100	

#### Literal question

What was the number of permanent full time employees during 2011?  
Non-production/service workers

q145a\_11. what was the number of permanent full time employees during 2011?\_ tot (q145a\_11)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Continuous	Valid cases: 303
Format: numeric	Invalid: 0
Width: 3	Minimum: 1
Decimals: 0	Maximum: 165
Range: 1-165	

#### Literal question

What was the number of permanent full time employees during 2011?  
Total

q145b\_12. how many of these are female?\_ management (q145b\_12)

File: cambodia\_informal\_2013\_full\_data

#### Overview

## q145b\_12. how many of these are female?\_ management (q145b\_12)

File: cambodia\_informal\_2013\_full\_data

Type: Discrete	Valid cases: 303
Format: numeric	Invalid: 0
Width: 1	
Decimals: 0	
Range: 0-4	

### Pre question

What was the number of permanent full time employees during 2011?

### Literal question

How many of these are female?  
Management

## q145b\_13. how many of these are female?\_ professionals (q145b\_13)

File: cambodia\_informal\_2013\_full\_data

### Overview

Type: Discrete	Valid cases: 303
Format: numeric	Invalid: 0
Width: 2	
Decimals: 0	
Range: 0-19	

### Pre question

What was the number of permanent full time employees during 2011?

### Literal question

How many of these are female?  
Professionals

## q145b\_14. how many of these are female?\_ skilled production workers (q145b\_14)

File: cambodia\_informal\_2013\_full\_data

### Overview

Type: Continuous	Valid cases: 303
Format: numeric	Invalid: 0
Width: 3	Minimum: 0
Decimals: 0	Maximum: 100
Range: 0-100	

### Pre question

What was the number of permanent full time employees during 2011?

### Literal question

How many of these are female?  
Skilled production workers

## q145b\_15. how many of these are female?\_ unskilled production workers (q145b\_15)

File: cambodia\_informal\_2013\_full\_data

q145b\_15. how many of these are female?\_ unskilled production workers (q145b\_15)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Continuous	Valid cases: 303
Format: numeric	Invalid: 0
Width: 2	Minimum: 0
Decimals: 0	Maximum: 80
Range: 0-80	

#### Pre question

What was the number of permanent full time employees during 2011?

#### Literal question

How many of these are female?  
Unskilled production workers

q145b\_16. how many of these are female?\_ non-production/service workers (q145b\_16)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Continuous	Valid cases: 303
Format: numeric	Invalid: 0
Width: 2	Minimum: 0
Decimals: 0	Maximum: 35
Range: 0-35	

#### Pre question

What was the number of permanent full time employees during 2011?

#### Literal question

How many of these are female?  
Non-production/service workers

q145b\_17. how many of these are female?\_ total (q145b\_17)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Continuous	Valid cases: 303
Format: numeric	Invalid: 0
Width: 3	Minimum: 0
Decimals: 0	Maximum: 120
Range: 0-120	

#### Pre question

What was the number of permanent full time employees during 2011?

#### Literal question

How many of these are female?  
Total

q146a\_18. what was the average number temporary workers in 2011? (q146a\_18)

File: cambodia\_informal\_2013\_full\_data

q146a\_18. what was the average number temporary workers in 2011? (q146a\_18)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Continuous	Valid cases: 303
Format: numeric	Invalid: 0
Width: 2	Minimum: 0
Decimals: 0	Maximum: 85
Range: 0-85	

#### Literal question

What was the average number of temporary workers in 2011?

q146b\_19. how many of these were female? (q146b\_19)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Continuous	Valid cases: 303
Format: numeric	Invalid: 0
Width: 2	Minimum: 0
Decimals: 0	Maximum: 80
Range: 0-80	

#### Pre question

What was the average number of temporary workers in 2011?

#### Literal question

How many of these were female?

q146c\_20. average length of employment for each temporary worker in months (q146c\_20)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 303
Format: numeric	Invalid: 0
Width: 2	
Decimals: 0	
Range: -9-12	

#### Literal question

Average length of employment for each temporary worker in months

q147\_21. during fiscal year 2011, did this establishment have formal training pr (q147\_21)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 303
Format: numeric	Invalid: 0
Width: 2	
Decimals: 0	
Range: -9-2	

#### Literal question

q147\_21. during fiscal year 2011, did this establishment have formal training pr (q147\_21)

File: cambodia\_informal\_2013\_full\_data

During fiscal year 2011, did this establishment have formal training programs for its permanent, full-time employees?

q148\_22. referring to the training programs run over fiscal year 2011, what perc (q148\_22)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete  
Format: numeric  
Width: 3  
Decimals: 0  
Range: -9-100

Valid cases: 130  
Invalid: 173

#### Literal question

Referring to the training programs run over fiscal year 2011, what percentage of permanent, full-time employees of the following categories received formal training?

Non-production full-time permanent employees trained

q148\_23. referring to the training programs run over fiscal year 2011, what perc (q148\_23)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete  
Format: numeric  
Width: 3  
Decimals: 0  
Range: -9-100

Valid cases: 130  
Invalid: 173

#### Literal question

Referring to the training programs run over fiscal year 2011, what percentage of permanent, full-time employees of the following categories received formal training?

Production full-time permanent employees trained

q149\_24. what is the average monthly wage of a unskilled production worker, exc (q149\_24)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete  
Format: numeric  
Width: 3  
Decimals: 0  
Range: -8-600

Valid cases: 303  
Invalid: 0

#### Literal question

What is the average monthly wage of a unskilled production worker, excluding benefits, in your company?

#### Interviewer instructions

Interviewer to convert in USD if result given in riels

q150\_25. what is the average monthly wage of an unskilled production worker, i (q150\_25)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 303
Format: numeric	Invalid: 0
Width: 3	
Decimals: 0	
Range: -8-600	

#### Literal question

What is the average monthly wage of an unskilled production worker, including benefits (e.g. housing, food, transport, medical, etc.), in your company?

#### Interviewer instructions

Interviewer to convert in USD if result given in riels

q151\_26. what % of your workforce belongs to a trade union? (q151\_26)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 303
Format: numeric	Invalid: 0
Width: 2	
Decimals: 0	
Range: -8-0	

#### Literal question

What % of your workforce belongs to a trade union?

q152\_27. how many days of production did you lose in 2011 due to strikes or oth (q152\_27)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 303
Format: numeric	Invalid: 0
Width: 1	
Decimals: 0	
Range: 0-0	

#### Literal question

How many days of production did you lose in 2011 due to Strikes or other labor disputes

q152\_28. how many days of production did you lose in 2011 due to civil unrest (q152\_28)

File: cambodia\_informal\_2013\_full\_data

#### Overview

q152\_28. how many days of production did you lose in 2011 due to civil unrest (q152\_28)

File: cambodia\_informal\_2013\_full\_data

Type: Discrete	Valid cases: 303
Format: numeric	Invalid: 0
Width: 1	
Decimals: 0	
Range: 0-0	

#### Literal question

How many days of production did you lose in 2011 due to Civil unrest

q152\_29. how many days of production did you lose in 2011 due to employee absen (q152\_29)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 303
Format: numeric	Invalid: 0
Width: 2	
Decimals: 0	
Range: 0-10	

#### Literal question

How many days of production did you lose in 2011 due to Employee absenteeism due to illness, death, funerals

q153a\_30. on average, how many full time permanent employees of your establishme (q153a\_30)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 285
Format: numeric	Invalid: 18
Width: 2	
Decimals: 0	
Range: -9-90	

q153a\_31. on average, how many full time permanent employees of your establishme (q153a\_31)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Continuous	Valid cases: 285
Format: numeric	Invalid: 18
Width: 3	Minimum: 0
Decimals: 0	Maximum: 100
Range: 0-100	



q153a\_32. on average, how many full time permanent employees of your establishme (q153a\_32)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Continuous	Valid cases: 285
Format: numeric	Invalid: 18
Width: 3	Minimum: 0
Decimals: 0	Maximum: 100
Range: 0-100	

q153a\_33. on average, how many full time permanent employees of your establishme (q153a\_33)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Continuous	Valid cases: 283
Format: numeric	Invalid: 20
Width: 3	Minimum: 0
Decimals: 0	Maximum: 100
Range: 0-100	

q153a\_34. on average, how many full time permanent employees of your establishme (q153a\_34)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Continuous	Valid cases: 283
Format: numeric	Invalid: 20
Width: 3	Minimum: 0
Decimals: 0	Maximum: 100
Range: 0-100	

q153a\_35. on average, how many full time permanent employees of your establishme (q153a\_35)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Continuous	Valid cases: 283
Format: numeric	Invalid: 20
Width: 3	Minimum: 0
Decimals: 0	Maximum: 100
Range: 0-100	

q153a\_36. on average, how many full time permanent employees of your establishme (q153a\_36)

File: cambodia\_informal\_2013\_full\_data

#### Overview

q153a\_36. on average, how many full time permanent employees of your establishme (q153a\_36)

File: cambodia\_informal\_2013\_full\_data

Type: Continuous	Valid cases: 284
Format: numeric	Invalid: 19
Width: 2	Minimum: 0
Decimals: 0	Maximum: 50
Range: 0-50	

q153a\_37a. on average, how many full time permanent employees of your establishm (q153a37a)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 8
Format: numeric	Invalid: 295
Width: 3	
Decimals: 0	
Range: 0-102	

q153a\_37. on average, how many full time permanent employees of your establishme (q153a\_37)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 8
Format: numeric	Invalid: 295
Width: 1	
Decimals: 0	
Range: 0-0	

q153a\_38. on average, how many full time permanent employees of your establishme (q153a\_38)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 26
Format: numeric	Invalid: 277
Width: 2	
Decimals: 0	
Range: -9-0	

q154\_39. it is my perception that the responses to the above questions regarding (q154\_39)

File: cambodia\_informal\_2013\_full\_data

#### Overview

q154\_39. it is my perception that the responses to the above questions regarding (q154\_39)

File: cambodia\_informal\_2013\_full\_data

Type: Discrete  
Format: numeric  
Width: 1  
Decimals: 0  
Range: 1-3

Valid cases: 303  
Invalid: 0

#### Literal question

It is my perception that the responses to the above questions regarding opinions and perceptions are:

q155\_40. the responses to the questions regarding figures: (q155\_40)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete  
Format: numeric  
Width: 1  
Decimals: 0  
Range: 1-3

Valid cases: 303  
Invalid: 0

#### Literal question

The responses to the questions regarding figures:

s2\_6. do you have your own plot of the land that you use in the zone or are you (s2\_6)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete  
Format: numeric  
Width: 1  
Decimals: 0  
Range: 1-2

Valid cases: 0  
Invalid: 303

s3a\_7. if you answered "own plot land" to\_ is it owned or leased? (s3a\_7)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete  
Format: numeric  
Width: 1  
Decimals: 0  
Range: 1-2

Valid cases: 0  
Invalid: 303

s3b\_8. if you answered "own plot land" to\_ if leased, what is the length of the (s3b\_8)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 0
Format: numeric	Invalid: 303
Width: 1	
Decimals: 0	

s3c\_9. if you answered "own plot land" to\_ what would be your preference- to own (s3c\_9)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 0
Format: numeric	Invalid: 303
Width: 1	
Decimals: 0	
Range: 1-2	

s4a\_10. what type of facility do you have in the zone?\_ factory (s4a\_10)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 0
Format: numeric	Invalid: 303
Width: 1	
Decimals: 0	
Range: 1-2	

s4b\_11. what type of facility do you have in the zone?\_ warehouse (s4b\_11)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 0
Format: numeric	Invalid: 303
Width: 1	
Decimals: 0	
Range: 1-2	

s4c\_12. what type of facility do you have in the zone?\_ office building (s4c\_12)

File: cambodia\_informal\_2013\_full\_data

#### Overview

s4c\_12. what type of facility do you have in the zone?\_ office building (s4c\_12)

File: cambodia\_informal\_2013\_full\_data

Type: Discrete	Valid cases: 0
Format: numeric	Invalid: 303
Width: 1	
Decimals: 0	
Range: 1-2	

s4d\_13a. what type of facility do you have in the zone?\_ specify\_ 1 (s4d\_13a)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 0
Format: numeric	Invalid: 303
Width: 1	
Decimals: 0	
Range: 1-4	

s4d\_13. what type of facility do you have in the zone?\_ other (specify)\_ 1 (s4d\_13)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 0
Format: numeric	Invalid: 303
Width: 1	
Decimals: 0	
Range: 1-2	

s4d\_14a. what type of facility do you have in the zone?\_ specify\_ 2 (s4d\_14a)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 0
Format: numeric	Invalid: 303
Width: 1	
Decimals: 0	
Range: 2-4	

s4d\_14. what type of facility do you have in the zone?\_ other (specify)\_ 2 (s4d\_14)

File: cambodia\_informal\_2013\_full\_data

#### Overview

s4d\_14. what type of facility do you have in the zone?\_ other  
(specify)\_ 2 (s4d\_14)

File: cambodia\_informal\_2013\_full\_data

Type: Discrete	Valid cases: 0
Format: numeric	Invalid: 303
Width: 1	
Decimals: 0	
Range: 1-2	

s4a\_15a. what type of facility do you have in the zone?\_ specify\_ 3  
(s4a\_15a)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 0
Format: numeric	Invalid: 303
Width: 1	
Decimals: 0	
Range: 2-4	

s4d\_15. what type of facility do you have in the zone?\_ other  
(specify)\_ 3 (s4d\_15)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 0
Format: numeric	Invalid: 303
Width: 1	
Decimals: 0	
Range: 1-2	

s4b\_16. what type of facility do you have in the zone?\_ factory\_ is  
space suffic (s4b\_16)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 0
Format: numeric	Invalid: 303
Width: 1	
Decimals: 0	
Range: 1-2	

s4c\_17. what type of facility do you have in the zone?\_ warehouse\_  
is space suff (s4c\_17)

File: cambodia\_informal\_2013\_full\_data

#### Overview

s4c\_17. what type of facility do you have in the zone?\_ warehouse\_  
is space suff (s4c\_17)

File: cambodia\_informal\_2013\_full\_data

Type: Discrete	Valid cases: 0
Format: numeric	Invalid: 303
Width: 1	
Decimals: 0	
Range: 1-2	

s4d\_18. what type of facility do you have in the zone?\_ office  
building\_ is spac (s4d\_18)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 0
Format: numeric	Invalid: 303
Width: 1	
Decimals: 0	
Range: 1-2	

s4d\_19. what type of facility do you have in the zone?\_ other\_ 1\_ is  
space suffi (s4d\_19)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 0
Format: numeric	Invalid: 303
Width: 1	
Decimals: 0	
Range: 1-2	

s4d\_20. what type of facility do you have in the zone?\_ other\_ 2\_ is  
space suffi (s4d\_20)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 0
Format: numeric	Invalid: 303
Width: 1	
Decimals: 0	
Range: 1-2	

s4d\_21. what type of facility do you have in the zone?\_ other\_ 3\_ is  
space suffi (s4d\_21)

File: cambodia\_informal\_2013\_full\_data

#### Overview

s4d\_21. what type of facility do you have in the zone?\_ other\_ 3\_ is space suffi (s4d\_21)

File: cambodia\_informal\_2013\_full\_data

Type: Discrete	Valid cases: 0
Format: numeric	Invalid: 303
Width: 1	
Decimals: 0	
Range: 1-2	

s5\_5. what are the top 3 reasons to invest in the zone rather than in the countr (s5\_5)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 0
Format: numeric	Invalid: 303
Width: 2	
Decimals: 0	
Range: 1-18	

s5\_6. what are the top 3 reasons to invest in the zone rather than in the countr (s5\_6)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 0
Format: numeric	Invalid: 303
Width: 2	
Decimals: 0	
Range: 1-18	

s5\_7. what are the top 3 reasons to invest in the zone rather than in the countr (s5\_7)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 0
Format: numeric	Invalid: 303
Width: 2	
Decimals: 0	
Range: 1-18	

s6\_5. from the time you submitted your application to establish operations in th (s6\_5)

File: cambodia\_informal\_2013\_full\_data

#### Overview



s6\_5. from the time you submitted your application to establish operations in th (s6\_5)

File: cambodia\_informal\_2013\_full\_data

Type: Discrete	Valid cases: 0
Format: numeric	Invalid: 303
Width: 2	
Decimals: 0	
Range: -9--9	

s7\_6. once your application was approved, approximately how many days did it tak (s7\_6)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 0
Format: numeric	Invalid: 303
Width: 2	
Decimals: 0	
Range: -9--9	

s8\_7. if there was a paid-in minimum capital requirement to establish your busin (s8\_7)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 0
Format: numeric	Invalid: 303
Width: 2	
Decimals: 0	
Range: -9--8	

s9\_8. does the zone have a "one stop shop" for setting up and dealing with licen (s9\_8)

File: cambodia\_informal\_2013\_full\_data

#### Overview

Type: Discrete	Valid cases: 0
Format: numeric	Invalid: 303
Width: 1	
Decimals: 0	
Range: 1-2	

(a1)

File: cambodia\_informal\_2013\_full\_data

#### Overview

(a1)

File: cambodia\_informal\_2013\_full\_data

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: 91-91

Valid cases: 303  
Invalid: 0

## Related Materials

### Questionnaires

#### Cambodia ES Questionnaire

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Title Cambodia ES Questionnaire  
Language English  
Filename Cambodia ICS questionnaire.pdf

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### Reports

#### The Investment Climate Assessment, 2014: Creating Opportunities for Firms in Cambodia

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Title The Investment Climate Assessment, 2014: Creating Opportunities for Firms in Cambodia  
Language English  
Filename Cambodia ICA 2014 report.pdf

---

### Technical documents

#### Cambodia ES Implementation Report

---

Title Cambodia ES Implementation Report  
Language English  
Filename Cambodia Implementation Report v3.pdf

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