

RULES AND RECOMMENDATIONS FOR THE INTERVIEW

a. Use the following codes throughout the survey

- 77 Not Applicable (N/A)
- 88 Refusal
- 99 Don't Know

BEFORE STARTING THE INTERVIEW


BS1	Date of the interview (DD/MM/YYYY): __ / __ / ____																				
BS2	<table border="1" style="width: 100%;"> <tr> <td colspan="5" style="text-align: center;">a. Interview start time</td> <td colspan="5" style="text-align: center;">b. Interview end time</td> </tr> <tr> <td style="text-align: center;">—</td> <td style="text-align: center;">—</td> <td style="text-align: center;">:</td> <td style="text-align: center;">—</td> <td style="text-align: center;">—</td> <td style="text-align: center;">—</td> <td style="text-align: center;">—</td> <td style="text-align: center;">:</td> <td style="text-align: center;">—</td> <td style="text-align: center;">—</td> </tr> </table>	a. Interview start time					b. Interview end time					—	—	:	—	—	—	—	:	—	—
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—	—	:	—	—	—	—	:	—	—												
BS3	<p>Where does this interview take place?</p> <p>1 = Training venue in Abuja</p> <p>2 = Home</p> <p>3 = Others: <i>(please specify)</i> _____</p>																				
BS4	<p>What is your gender?</p> <p>1 = Male</p> <p>2 = Female</p>																				
BS5	<p>“Train the Trainers” Workshop <i>(Copy from list – below you find the dates of the international calendar)</i></p> <p>1 = Patsy/Elsie June 7 to June 10</p> <p>2 = Tuli/Dee June 7 to June 10</p>																				

STARTING THE INTERVIEW

S1	<p><i>(Please introduce yourself and the purpose of the study by explaining the following)</i></p> <p>Hello! My name is _____. I am working for Innovations for Poverty Action (IPA) on the <i>APPEALS project</i>.</p> <p>In order to get a better understanding of the relevance and effectivity of entrepreneurship training, we are studying the effect of socio-emotional skills training on the growth of agribusinesses in Nigeria. As a participant of the “Train the Facilitators”-Workshop we would like to ask you a few questions. As a facilitator of these trainings you play a very important role, we would like to learn more about your experiences and your relationship to entrepreneurship. All your responses are confidential, of course. With the help of your information, you enable us to improve the programs and trainings for entrepreneurs.</p> <p>Do you agree to take part in this interview?</p> <p>1 = Yes</p> <p>2 = No</p> <p>Do you have any questions before we start?</p>
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Section 1: About you and your experience											
1	First name of respondent: _____										
2	Father's name of respondent: _____										
3	What is your mobile phone number? a. Mobile phone number 1: b. Mobile phone number 2: c. Mobile phone number 3:										
4	Do you have an email-address? _____										
5	What is your age? (<i>in full years</i>)										
6	What is your marital status? (Do not read the responses) <table border="1" style="margin-left: 20px;"> <tr><td>1. Married (monogamous).</td></tr> <tr><td>2. Married (polygamous)</td></tr> <tr><td>3. Informal Union</td></tr> <tr><td>4. Divorced</td></tr> <tr><td>5. Separated</td></tr> <tr><td>6. Widowed</td></tr> <tr><td>7. Single and Never married.</td></tr> </table>	1. Married (monogamous).	2. Married (polygamous)	3. Informal Union	4. Divorced	5. Separated	6. Widowed	7. Single and Never married.			
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7	Taking into account yourself and all members of your household, including small children and older adults, how many people live in your household? By household, we mean people that eat and sleep together for at least six months of the year. (Include those who for example study somewhere else but draw from the household resources)										
8	Who is the head of your household? (Do not read out responses) 1 = Me 2 = Spouse 3 = Me and my spouse 4 = Mother or father or both 5 = My spouse's mother or father or both 6 = Son or daughter 7 = Son/ daughter-in law 8 = Other relative 9 = Other non-relative										
9	Why have you participated in the "Train the Facilitators (ToF)" workshop (main reason)? (Do not read out the responses) 1 = Personal interest in entrepreneurship 2 = To improve my own skills and knowledge/ General learning experience 3 = I want to become an entrepreneur myself 4 = I was told to do so 5 = Financial benefits 6 = Other reason (please specify): _____										
10	How useful was the "Train the Facilitators" Workshop to learn how to deliver the training? <table border="1" style="margin-left: 20px;"> <thead> <tr> <th>Not at all useful</th> <th>Rather little useful</th> <th>Medium useful</th> <th>Rather useful</th> <th>Very useful</th> </tr> </thead> <tbody> <tr> <td style="text-align: center;">1</td> <td style="text-align: center;">2</td> <td style="text-align: center;">3</td> <td style="text-align: center;">4</td> <td style="text-align: center;">5</td> </tr> </tbody> </table>	Not at all useful	Rather little useful	Medium useful	Rather useful	Very useful	1	2	3	4	5
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1	2	3	4	5							
11	How useful do you consider the training approach you have learned for improving business success of agribusiness entrepreneurs in Nigeria?										

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	Not at all useful	Rather little useful	Medium useful	Rather useful	Very useful
	1	2	3	4	5
12	How useful do you consider the training approach you have learned this week <i>compared to other business or entrepreneurship trainings you know?</i> (Show scale and read it aloud)				
	Not at all useful	Rather little useful	Medium useful	Rather useful	Very useful
	1	2	3	4	5
13	In general, when participating in this training, what is the <u>most important</u> outcome for you? (Select one)				
	1 = Understanding of the content 2 = Improved skills and knowledge 3 = Feelings of accomplishment 4 = Improved job performance 5 = Supervisor praise 6 = Promotion or advancement 7 = Financial benefits 8 = Opportunities for different career paths 9 = Other				
14	How many years of experience do you have working in total?				
15	For how many years have you been working as a facilitator/trainer/teacher – regardless of the institution? (Number of years of training experience)				
16	Overall, how satisfied are you with your job? (Show response scale; code 1 = left face to 5 = right face)				
					
17	To which degree do you agree with the following statement: If I had to choose again, I would still become a facilitator/trainer. Show response scale and read out aloud.				
	Strongly disagree	Rather disagree	Neither nor	Rather agree	Strongly agree
	1	2	3	4	5
18	In the past 30 days, have you participated in any of the following income generating activities? Multiple select				
	1. Farming activities on your own farm 2. Farming activities on someone else's farm 3. Non-farm activities (for instance, running a business) 4. Livestock rearing 5. Wage or salaried employment 6. Other, specify 7. None				
25	What is the highest level of education you have completed? (Do not read out responses)				
	<input type="checkbox"/> No Formal Schooling <input type="checkbox"/> Primary <input type="checkbox"/> Secondary <input type="checkbox"/> NABTEB <input type="checkbox"/> OND/NCE <input type="checkbox"/> HND				

	<input type="checkbox"/> BSc or Equivalent <input type="checkbox"/> MSc or Equivalent <input type="checkbox"/> PhD <input type="checkbox"/> Other (please specify): _____														
26	Have you taken any entrepreneurship or business management course/ training/ seminar <u>in addition to your formal education</u> in the past three years? 1 = Yes 2 = No														
28	Overall, how do you rate YOUR skills and knowledge regarding entrepreneurship? <table border="1" style="width: 100%; text-align: center;"> <thead> <tr> <th>Extremely weak</th> <th>Very weak</th> <th>Rather weak</th> <th>Medium</th> <th>Rather good</th> <th>Very good</th> <th>Exceptional</th> </tr> </thead> <tbody> <tr> <td>1</td> <td>2</td> <td>3</td> <td>4</td> <td>5</td> <td>6</td> <td>7</td> </tr> </tbody> </table>	Extremely weak	Very weak	Rather weak	Medium	Rather good	Very good	Exceptional	1	2	3	4	5	6	7
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1	2	3	4	5	6	7									
29	Overall, how do you rate the skills and knowledge regarding entrepreneurship of <u>males in general in your country</u> ? <table border="1" style="width: 100%; text-align: center;"> <thead> <tr> <th>Extremely weak</th> <th>Very weak</th> <th>Rather weak</th> <th>Medium</th> <th>Rather good</th> <th>Very good</th> <th>Exceptional</th> </tr> </thead> <tbody> <tr> <td>1</td> <td>2</td> <td>3</td> <td>4</td> <td>5</td> <td>6</td> <td>7</td> </tr> </tbody> </table>	Extremely weak	Very weak	Rather weak	Medium	Rather good	Very good	Exceptional	1	2	3	4	5	6	7
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30	Overall, how do you rate the skills and knowledge regarding entrepreneurship of <u>females in general in your country</u> ? <table border="1" style="width: 100%; text-align: center;"> <thead> <tr> <th>Extremely weak</th> <th>Very weak</th> <th>Rather weak</th> <th>Medium</th> <th>Rather good</th> <th>Very good</th> <th>Exceptional</th> </tr> </thead> <tbody> <tr> <td>1</td> <td>2</td> <td>3</td> <td>4</td> <td>5</td> <td>6</td> <td>7</td> </tr> </tbody> </table>	Extremely weak	Very weak	Rather weak	Medium	Rather good	Very good	Exceptional	1	2	3	4	5	6	7
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Section 2: About you and entrepreneurship	
2	For how many years have you been a business owner – this means, for how many years have you been self-employed? (<i>in general, not only restricted to one business</i>)
5	Are you currently the owner of a business? 1 = Yes 2 = No (<i>Go directly to question 7</i>)
8	Do you agree or disagree with the following statement? "If a woman earns more money than her husband, it's almost certain to cause problems" 1. Strongly disagree, 2. Rather disagree, 3. Neither nor, 4. Rather agree, or 5. Strongly agree
9	Out of 10 of your neighbors, how many do you think believe that if a woman earns more money than her husband, it's almost certain to cause problems? Number (0-10 max 10)
10	Do you agree or disagree with the following statement? "On the whole, men make better business executives than women do" 1. Strongly disagree, 2. Rather disagree, 3. Neither nor, 4. Rather agree, or 5. Strongly agree
11	Out of 10 of your neighbors, how many do you think believe that on the whole, men make better business executives than women do? Number (0-10 max 10)

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begin_group	srs	SECTION 2 -SELF REPORTS OF SOCIO-EMOTIONAL SKILLS
note	info2	<p>In this part we would like to learn about your own opinions – what you agree and disagree with. I'm going to ask you some questions about different feelings you might have. Please listen to each of the following statements. Think about how each statement relates to your life, and then tell me to what extent you agree or disagree with the statement. {Enumerator: EXPLAIN RESPONSE SCALE}.</p> <p>1. Strongly agree, 2. Disagree, 3. Neither agree nor disagree, 4. Agree, 5. Strongly agree</p>
select_one extend_agree	sr1	1. When I have a problem, I can find several ways to solve it.
select_one extend_agree	sr2	2. If I am in trouble, I can usually think of a solution.
select_one extend_agree	sr3	3. I solve most problems if I put in the necessary effort.
select_one extend_agree	sr5	5. I can always solve difficult problems if I try hard enough.
select_one extend_agree	sr5a	5a. I can usually handle whatever comes my way
select_one extend_agree	sr13	13. I actively tackle problems.
select_one extend_agree	sr14	14. Whenever something goes wrong, I search for a solution immediately.
select_one extend_agree	sr15	15. Whenever there is a chance to get actively involved, I take it.
select_one extend_agree	sr16	16. I take action immediately even when others don't.
select_one extend_agree	sr17	17. I am quick to take advantage of opportunities to reach my goals.
select_one extend_agree	sr19	19. I am particularly good at making my ideas a reality.
select_one extend_agree	sr21	21. I seek opportunities to learn more.
select_one extend_agree	sr24	24. I look for opportunities to improve myself personally and professionally.
select_one extend_agree	sr24a	24a. If I get feedback on ways I can improve, I immediately try to do better.
select_one extend_agree	sr28	28. If someone is against me, I keep working to fix the problem until I get what I want.

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select_one agree1	sr29	29. It is easy for me to put in the effort necessary to achieve my goals.
select_one extend_agree	sr30	30. I am confident that I could deal appropriately with unexpected events.
select_one extend_agree	sr60	60. When I am facing difficulties, I can remain calm because I rely on my abilities to cope.
select_one extend_agree	sr77	77. If I see someone going through a difficult time, I try to be caring toward them
select_one extend_agree	sr78	78. When others are sad, I try to comfort them.
select_one extend_agree	sr79	79. I listen patiently when people tell me their problems.
select_one extend_agree	sr80	80. When I see that someone is going through a difficult time, I help out the best I can.
select_one extend_agree	sr81	81. I give my friends and family encouragement when they need it.
select_one extend_agree	sr82	82. I support my friends and family by praising them.
select_one extend_agree	sr88	88. I am able to forgive my friends and family if they do something that frustrates me.
select_one extend_agree	sr87	87. I stay connected with people who are important to me.
select_one extend_agree	sr83	83. I am good at building relationships with people I don't know.
select_one extend_agree	sr84	84. I find it easy to get people to trust me
select_one extend_agree	sr85	85. I am able to introduce myself to people I don't know well (e.g., strangers, new or unfamiliar people).
select_one extend_agree	sr86	86. I am good at getting to know people.

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begin_group	sec3	SECTION 3 - SITUATIONAL JUDGEMENT TESTS (SJTs)
note	info3	In this part I will read you several stories of hypothetical scenarios. Please do your best to imagine the story was real and actually happened to you. Each story will be followed by many questions. Please try to be as sincere as possible, as this is only meant to better understand how people think and behave
note	sjt1	SJT1. Imagine you want to open a clothing shop and you have some savings. Unfortunately, you know very little about the clothing business. You ask your friends or family, and they also do not know about the business.
select_one likely	sjt1_2	b. How likely is it that you will: Do research on clothing shops online in your spare time
select_one likely	sjt1_3	c. How likely is it that you will: Look for a training
select_one likely	sjt1_4	d. You do not know any clothing shop owners, How likely is it that you will: Find some clothing shop owners to ask for advice
select_one likely	sjt1_6	f. How likely is it that you will: Open the shop and learn the business as you go.
calculate_here	sjt1_time	
note	sjt2	SJT2. At your new job selling clothing, you have received many complaints from customers that the quality of the stitching is poor on the arms. The shop is owned by \${name3}. The tailor, \${name4}, who made the clothes has a shop nearby, but you do not know them personally.
select_one likely	sjt2_2	b. How likely is it that you will: Inform your boss, \${name3}, of the problem so they can decide the solution
select_one likely	sjt2_3	c. How likely is it that you will: Tell your boss an idea for solving the problem
select_one likely	sjt2_4	d. How likely is it that you will: Check the other items in the store to see if the problem is widespread
select_one likely	sjt2_5	e. How likely is it that you will: Look for someone who can fix the stitching
select_one likely	sjt2_6	f. How likely is it that you will: Ask the tailor the cost of fixing the problem to tell your boss.
calculate_here	sjt2_time	
note	sjt3	a. You are now working as an employee in \${name2}'s shop. You have realized that many of your co-workers know how to use a complicated new phone app to get more customers in the shop. Knowing how to use this app will not directly increase your income.
select_one likely	sjt3_2	c. How likely is it that you will: Try to learn these skills on your own
select_one likely	sjt3_3	d. How likely is it that you will: Look for someone to teach you to use the app

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select_one likely	sjt3_4	e. How likely is it that you will: Download the app immediately and start learning to use it
select_one likely	sjt3_5	f. How likely is it that you will: Decide to set a goal that you will use the app to get more customers by the end of the month.
calculate_here	sjt3_time	
note	sjt10	You have just been selected as a local leader!
text	sjt10_1	ax. What personal strengths do you have that will make you good at performing your duties as a leader? Please list all of them. If you cannot think of a list of strengths, you can say "I don't know" or "I have no personal strengths". I will repeat the question now: What personal attributes will mean you are better-suited than your neighbors at managing the affairs of your community?
select_one sa1	sjt10_2	a. Enumerator please code this written response:
text	sjt10_3	bx. What personal weaknesses do you have that may keep you from performing your duties as a leader? Please list all of them. If you prefer, you can say "I don't know" or "I have no weaknesses".
select_one sa2	sjt10_4	b. Enumerator please code this written response:
select_one likely	sjt10_5	Remember, You have just been selected as a local leader... c. How likely is it that you will: Have a good idea of what you need help with.
select_one likely	sjt10_6	d. How likely is it that you will: Question or critique your own abilities.
select_one likely	sjt10_7	e. How likely is it that you will: Actively seek feedback from your community on how to improve your performance
select_one likely	sjt10_8	f. How likely is it that you will: Spend time considering what type of leader you would like to be
select_one likely	sjt10_9	g. How likely is it that you will: Think of solutions if you face an unexpected problem
select_one likely	sjt10_10	h. How likely is it that you will: Think deeply about how your performance could be improved
calculate_here	sjt10_time	
note	sjt11	You like your job, and customers seem to love you. But your boss, \${name4}. has criticized your performance at work. \${name4} only gave you 2 out of 5 stars on your performance review.
select_one likely	sjt11_1	a. How likely are you to: Stay confident in your abilities
select_one likely	sjt11_3	c. How likely are you to: Take time to think about how you can improve
select_one likely	sjt11_4	d. How likely are you to: Sit down and talk to \${name4} about why you received poor marks

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select_one likely	sjt11_5	e. How likely are you to: Reflect on whether you want to continue this job
text	sjt11_6	hx. What skills and strengths do you have that will make you a good candidate for a new job in retail? Please list all of your SKILLS AND STRENGTHS. If you prefer, you can say "Don't know" or "None".
select_one sa3	sjt11_7	h. Enumerator please code this written response:
text	sjt11_8	ix. What weaknesses would make you a poor candidate for a new job in retail? Please list all of your WEAKNESSES. If you prefer, you can say "Don't know" or "None".
select_one sa4	sjt11_9	i. Enumerator please code this written response:
calculate_here	sjt11_time	
note	sjt12	Your business failed last month, and now you need to figure out what you want for your next job!
text	sjt12_1	A. What do you want out of your next job? Please list all of your GOALS for your next job. If you prefer, you can say "Don't know" or "None".
select_one sa5	sjt12_2	ii. Enumerator please code this written response:
text	sjt12_3	B. In what kind of work do you have interest or passion? Please list all of your INTEREST AND PASSIONS. If you prefer, you can say "Don't know" or "None".
select_one sa6	sjt12_4	ii. Enumerator please code this written response:
calculate_here	sjt12_time	
note	sjt13	You needed to complete a task for your boss, \${name1}, but you were late! Your boss gets angry and says "how can you be so irresponsible and stupid"?
select_one likely	sjt13_2	b. How likely are you to: Notice how your boss's words made you feel
select_one likely	sjt13_3	c. How likely are you to: Notice whether your feelings have caused any physical sensation in your body
select_one likely	sjt13_4	d. How likely are you to: Identify that you are feeling shame
select_one likely	sjt13_5	e. How likely are you to: Reflect on other times that people's words made you feel this way
select_one howlong	sjt13_3_2	How long are you likely to feel stressed or upset?
calculate_here	sjt13_time	
note	sjt14	One of your customers has not paid you back for one month, but you see \${name2} purchase jewelry at another shop for his \${gender2}friend
select_one likely	sjt14_2	b. How likely are you to: Realize you are mad.
select_one likely	sjt14_3	c. How likely are you to: Notice whether your feelings have caused any physical feeling in your body

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select_one likely	sjt14_4	d. Imagine that you were in a bad mood all day. How likely is it that you will: Think deeply about why you feel upset
calculate_here	sjt14_time	
begin group	sjt20	A customer, \${name3}, who you have seen before but don't know well comes to your shop. \${name3} really wants to buy rice but they have had troubles this week and they don't have enough money to pay this time. There are others in line and \${name3} is taking time.
select_one likely	sjt20_3	Dismiss \${name3}
select_one likely	sjt20_4	Tell \${name3} to return when they have money
select_one likely	sjt20_5	Allow \${name3} to pay back later
select_one likely	sjt20_6	Make sure \${name3} knows you are assessing his trustworthiness
select_one likely	sjt20_7	Encourage \${name3} to share why they cannot pay
select_one likely	sjt20_8	Reassure \${name3} that things will get better
end group	sjt20	
calculate_here	end_sjt20	time since start
calculate	sjt20_time	total_time
begin group	sjt21a	You and your neighbor, \${name4}, were applying for the same job. \${name4} got an interview and you did not, so you are feeling jealous. \${name4} comes to ask you for help preparing for the interview.
integer	sjt21_1	Please rate your tone as you speak to \${name4}?
select_one likely	sjt21alike	How likely are you to
select_one likely	sjt21_3	Make an excuse so that you do not have to help \${name4}
select_one likely	sjt21_4	Try to avoid \${name4} for some time
select_one likely	sjt21_5	Make time to help \${name4} prepare for the interview
end group	sjt21a	
begin group	sjt21b	You and your neighbor, \${name4}, were applying for the same job. \${name4} got an interview and you did not, so you are feeling jealous. \${name4} comes to ask you for help preparing for the interview. \${name4} explains that she/he is feeling discouraged, and does not want to attend the interview
select_one likely	sjt21blike	How likely are you to

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select_one likely	sjt21_6	Criticize \${name4} for wasting an opportunity
select_one likely	sjt21_7	Ask \${name4} questions to know more about their feelings
select_one likely	sjt21_8	Encourage \${name4} to be more confident
end group	sjt21b	
calculate_here	end_sjt21	time since start
calculate	sjt21_time	total_time
begin group	sjt22	Your \${relatona} had a stressful day and yells at you when you have done nothing wrong. You have also had a stressful day.
integer	sjt22_2	Please rate your tone as you speak to \${relatona}
select_one likely	sjt22likely	How likely are you to
select_one likely	sjt22_1	Yell back at your \${relatona}
select_one likely	sjt22_4	Ignore them and do not speak to them
select_one likely	sjt22_5	Ask them why they are upset
integer	sjt22_6	Your \${relatona} seems to really want to talk about it. How long are you likely to talk to them about their situation
end group	sjt22	
calculate_here	end_sjt22	time since start
calculate	sjt22_time	total_time
begin group	sjt23	You are considering opening a shop because you have some savings and you do not have work. You are most interested in opening a shop that sells clothing but you know very little about the business- and neither do your friends or family. A friend, \${name1}, has told you that they know someone who has their own clothing shop and is very successful. You've also visited a few clothing shops, and there is one that you admire called "\${name2}'s Best" . The shop is large so \${name2} must be very successful.
select_one likely	sjt23likely	How likely are you to
select_one likely	sjt23_1	Visit \${name1}'s friend's shop
select_one likely	sjt23_2	Ask \${name1} for an introduction to their friend to learn more about the business
select_one likely	sjt23_3	Ask your friends if they know any other clothing shop owners

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select_one likely	sjt23_4	Visit \${name2}'s Best to ask \${name2} for guidance
select_one likely	sjt23_5	Visit clothing shops in another neighborhood to ask them for advice
end group	sjt23	
calculate_here	end_sjt23	time since start
calculate	sjt23_time	total_time
begin group	sjt24	You have now just opened a clothing shop. For her birthday, your friend is having a big party of 50 people- in the same neighborhood as your shop. You don't know anyone and your friend is too busy to talk!
integer	sjt24_6	Please rate your tone as you meet others
select_one likely	sjt24likely	How likely are you to
select_one likely	sjt24_2	Talk to at least 10 people about your new shop.
select_one likely	sjt24_3	Try to meet as many people as possible
select_one likely	sjt24_4	Ask people questions about their lives to get to know them
end group	sjt24	
calculate_here	end_sjt24	time since start
calculate	sjt24_time	total_time
note	sjt28	<p>Imagine that I am your neighbor. I just found out a new business that you would like to learn about! Feel free to ask questions if you want to know more about the business. Ready?</p> <p>My friend, \${name5}, just started a business where he processes rice and sells different products made of rice. They are making a lot of money: Naira 4,500 per week. They attended a training for a few hours a day for 2 months. The training is held every 6 months in training centers all over our region. The best part is that little investment or equipment is required. Two other friends went into the same business- one made the same amount- the other made a bit less because they made some mistakes.</p> <p>Should you pursue this business?</p>
begin group	list1	For enumerator to answer during story:
select_one yesno	sjt28yesno	sjt28yesno
select_one yesno	sjt28_1	Enumerator: did individual paraphrase any of your statements to clarify understanding/confirm things they learned?

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select_one yesno	sjt28_2	Enumerator: does individual ask more questions in order to learn additional information that is NOT in the story? E.g. cost of training, how much did 2nd friend earn, or why didn't he make much.
select_one yesno	sjt28_3	Enumerator: as you were saying the story, did the respondent show they were listening, by using body language, e.g. nodding?
select_one yesno	sjt28_4	Enumerator: as you were saying the story, did the respondent show they were listening by making comments, e.g. "oh really" "yes" "mmhmm" etc. ?
end group	list1	
select_one listc1a	sjt28_5	I will now ask you a few questions about the story ...a. What was my friend's name?
select_one listc1b	sjt28_6	How long was the training in months?
select_one listc1c	sjt28_7	What is the main point of the story?
select_one listc1d	sjt28_8	What income did \${name3} make per week?
calculate_here	end_sjt28	time since start
calculate	sjt28_time	total_time
		Imagine that I am your customer, and I am angry with you! Feel free to ask me questions to learn more about my problem. Ready?
		I bought a maroon shirt from you, and I later found a stain on it. I want a full refund! I spent a lot. I work very hard for that money as a driver. I bought it 2 weeks ago, and I haven't worn it because the party I was going to wear it to was cancelled due to bad weather. I was disappointed the party was cancelled but would have been embarrassed if I had worn the shirt. The man I bought it from was thin and had a beard.
note	sjt29	Tell me, Should you refund my money?
begin group	list2	For enumerator to answer during story:
select_one yesno	sjt29yesno	sjt29yesno
select_one yesno	sjt29_1	Enumerator: did individual paraphrase any of your statements to clarify understanding/confirm things that you said?
select_one yesno	sjt29_2	Enumerator: does individual ask more questions in order to answer the question (new information not in the story)? E.g. are they trustworthy, have a receipt, does the man with the beard work in the shop, is there any other stain, what was the cost of the shirt?
select_one yesno	sjt29_3	Enumerator: as you were saying the story, did the respondent show they were listening, by using body language, e.g. nodding?

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select_one yesno	sjt29_4	Enumerator: as you were saying the story, did the respondent show they were listening by making comments, e.g. “oh really” “yes” “mmhmm” etc. ?
end_group	list2	
select_one listc2a	sjt29_5	I will now ask you a few questions about the story ...a. Why was the party cancelled?
select_one listc2b	sjt29_6	What color was the shirt?
select_one listc2c	sjt29_7	What occupation does the customer have?
select_one listc2d	sjt29_8	How did the customer feel because the party was cancelled?
calculate_here	end_sjt29	time since start
calculate	sjt29_time	total_time
note	sjt30	<p>Imagine that I am your child and I need your advice on a problem. Feel free to ask questions if you want to know more about my problem. Ready?</p> <p>I told my friend \${name4} that I took a Naira 5,000 loan from my neighbor to buy a new bicycle. When I told \${name4} the interest rate, \${name4} was shocked to learn that the rate was 20%. \${name4} says their friend, \${name3}, got a loan for a water cooler from another lender who charges less. Why don't you find that guy and take a loan from him and return the money to your neighbor.</p> <p>Should you follow \${name3}'s advice?</p>
begin_group	list3	For enumerator to answer during story:
select_one yesno	sjt30yesno	sjt30yesno
select_one yesno	sjt30_1	Enumerator: did individual paraphrase any of your statements to clarify understanding/confirm things they learned?
select_one yesno	sjt30_2	Enumerator: does individual ask more questions in order to answer the question (new information not in the story)? E.g. What is the interest rate from \${name4}'s lender
select_one yesno	sjt30_3	Enumerator: as you were saying the story, did the respondent show they were listening, by using body language, e.g. nodding?
select_one yesno	sjt30_4	Enumerator: as you were saying the story, did the respondent show they were listening by making comments, e.g. “oh really” “yes” “mmhmm” etc. ?
end_group	list3	
select_one listc3a	sjt30_5	I will now ask you a few questions about the storya. What was the loan amount?

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select_one listc3b	sjt30_6	What interest rate did you pay on the loan?
select_one listc3c	sjt30_7	What was \${name3}'s loan used to purchase?
select_one listc3d	sjt30_8	What solution is \${name3} suggesting?
calculate_here	end_sjt30	time since start
calculate	sjt30_time	total_time
note	sjt38	A family member wants to start a business and comes to you for advice. They are not in a good state of mind because their last business was a failure, and they are nervous about starting something new.
select_one likely	sjt38_1	a. How likely are you to: Quickly advise them that they shouldn't start another business
select_one likely	sjt38_2	b. How likely are you to: Remind them that they failed last time
select_one likely	sjt38_3	c. You see that they are very nervous about talking to you, How likely are you to: Feel sad inside because they are troubled
select_one likely	sjt38_4	d. How likely are you to: Ask them questions to learn more about their thinking
select_one likely	sjt38_5	e. How likely are you to: Ask them why this business is important to them
select_one likely	sjt38_6	f. How likely are you to: Consider whether this business will improve their happiness
calculate_here	end_sjt38	time since start
calculate	sjt38_time	total_time
note	sjt39	S11a. You have three employees, and one named \${name3} has worked for you a few months. He has been hours late for work several times this week, and he has had a very bad attitude. You are very annoyed. As there are many people looking for jobs, it would be easy for you to replace \${name3}.
select_one likely	sjt39_1	S11a_4.How likely is it that you will: Give him more chances
select_one likely	sjt39_2	S11a_6. How likely is it that you will: Ask him why they have been late
select_one likely	sjt39_3	S11a_8.How likely is it that you will: Fire him
select_one likely	sjt39_4	S11a_10. Consider \${name3}'s likelihood of finding a new job before determining your action
note	sjt39b	S11b.You have now learned, from another employee, that \${name3} was late for work because his father was sick and he had to help more at home.
select_one likely	sjt39_5	S11b_10. How likely is it that you will: Try to work with \${name3} to change his hours
select_one likely	sjt39_6	S11b_11. How likely is it that you will: Fire \${name3} because that is not a good excuse

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select_one likely	sjt39_7	S11b_12.How likely is it that you will: Feel bad because \${name3} is facing hardship
select_one likely	sjt39_8	S11b_13.How likely is it that you will: Imagine what you would do in \${name3}'s situation
select_one likely	sjt39_9	S11b_14.How likely is it that you will: Consider \${name3}'s financial situation, family, and background to determine what should be done
select_one likely	sjt39_10	S11b_15.How likely is it that you will: Ask more questions to learn more about \${name3}'s situation
calculate_here	end_sjt39	time since start
calculate	sjt39_time	total_time

Experience in the specific value chains of the APPEALS WYEP project

exp_agr	How many years of experience do you have working in agriculture?	Number
exp_vc_aqua	How many years of experience do you have working in Aquaculture ?	Number
exp_vc_poul	How many years of experience do you have working in Poultry ?	Number
exp_vc_Rice	How many years of experience do you have working in Rice ?	Number
exp_vc_ginge	How many years of experience do you have working in Ginger ?	Number
exp_vc_Dairy	How many years of experience do you have working in Dairy ?	Number
exp_vc_tomatoes	How many years of experience do you have working in Tomatoes ?	Number
exp_vc_cassava	How many years of experience do you have working in Cassava ?	Number
exp_vc_Maize	How many years of experience do you have working in Maize ?	Number
exp_vc_Cashew	How many years of experience do you have working in Cashew ?	Number
exp_vc_Cocoa	How many years of experience do you have working in Cocoa ?	Number
exp_vc_Wheat	How many years of experience do you have working in Wheat ?	Number
net_segment_aqu	Is this individual in production, processing, or marketing of Aquaculture	
net_segment_aqu_1	Production	
net_segment_aqu_2	Processing	
net_segment_aqu_3	Marketing	
net_segment_poul	Is this individual in production, processing, or marketing of Poultry	
net_segment_poul_1	Production	
net_segment_poul_2	Processing	
net_segment_poul_3	Marketing	

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net_segment_rice	Is this individual in production, processing, or marketing of Rice	
net_segment_rice_1	Production	
net_segment_rice_2	Processing	
net_segment_rice_3	Marketing	
net_segment_ginger	Is this individual in production, processing, or marketing of Ginger	
net_segment_ginger_1	Production	
net_segment_ginger_2	Processing	
net_segment_ginger_3	Marketing	
net_segment_dairy	Is this individual in production, processing, or marketing of Dairy	
net_segment_dairy_1	Production	
net_segment_dairy_2	Processing	
net_segment_dairy_3	Marketing	
net_segment_tomatoe	Is this individual in production, processing, or marketing of Tomatoes	
net_segment_tomatoe_1	Production	
net_segment_tomatoe_2	Processing	
net_segment_tomatoe_3	Marketing	
net_segment_cassava	Is this individual in production, processing, or marketing of Cassava	
net_segment_cassava_1	Production	
net_segment_cassava_2	Processing	
net_segment_cassava_3	Marketing	
net_segment_maize	Is this individual in production, processing, or marketing of Maize	
net_segment_maize_1	Production	
net_segment_maize_2	Processing	
net_segment_maize_3	Marketing	
net_segment_cashew	Is this individual in production, processing, or marketing of Cashew	
net_segment_cashew_1	Production	
net_segment_cashew_2	Processing	
net_segment_cashew_3	Marketing	
net_segment_Cocoa	Is this individual in production, processing, or marketing of Cocoa	

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net_segment_Cocoa_1	Production	
net_segment_Cocoa_2	Processing	
net_segment_Cocoa_3	Marketing	
net_segment_wheat	Is this individual in production, processing, or marketing of Wheat	
net_segment_wheat_1	Production	
net_segment_wheat_2	Processing	
net_segment_wheat_3	Marketing	
net_vc_aqu	Would you be able to refer a student to someone you know who works in Aquaculture?	Yes/No
net_vc_poult	Would you be able to refer a student to someone you know who works in Poultry?	
net_vc_Rice	Would you be able to refer a student to someone you know who works in Rice?	
net_vc_Dairy	Would you be able to refer a student to someone you know who works in Dairy?	
net_vc_Tomatoe	Would you be able to refer a student to someone you know who works in Tomatoes?	
net_vc_cassa	Would you be able to refer a student to someone you know who works in Cassava?	
net_vc_maize	Would you be able to refer a student to someone you know who works in Maize?	
net_vc_cashe	Would you be able to refer a student to someone you know who works in Cashew?	
net_vc_cocoa	Would you be able to refer a student to someone you know who works in Cocoa?	
net_vc_wheat	Would you be able to refer a student to someone you know who works in Wheat?	