

Agro-Processing, Productivity Enhancement and Livelihood Improvement Support - Socioemotional Skills Facilitators Survey 2021

Smita Das, Clara Delavallade, Ayodele Fashogbon, Sreelakshmi Papineni

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Identification

SURVEY ID NUMBER

NGA_2021_APPEALS-SES_v01_M

TITLE

Agro-Processing, Productivity Enhancement and Livelihood Improvement Support - Socioemotional Skills Facilitators Survey 2021

ABBREVIATION OR ACRONYM

APPEALS-SES 2021

COUNTRY/ECONOMY

Name	Country code
Nigeria	NGA

STUDY TYPE

Enterprise Survey [en/oth]

SERIES INFORMATION

We examine the impact of different types of socioemotional skills training. Using a randomized controlled trial (RCT) among 4,500 aspiring agribusiness entrepreneurs in Nigeria within a large-scale government program. Participants were randomly assigned to an interpersonal-skills curriculum, a combined interpersonal and intrapersonal-skills curriculum of the same length, or a control group.

ABSTRACT

Socioemotional skills (SES) programs are widely used to promote economic empowerment, yet their returns may depend on the type of skills targeted and social context. The impact evaluation measures the effect of different types of SES using a randomized controlled trial (RCT) among 4,500 aspiring agribusiness entrepreneurs in Nigeria within a large-scale government program. Participants were randomly assigned to an interpersonal-skills curriculum, a combined interpersonal and intrapersonal-skills curriculum of the same length, or a control group. This dataset contains survey responses from the 25 trainers who delivered the socioemotional skills intervention, covering their demographic background, professional experience, entrepreneurship knowledge, gender attitudes, and socioemotional skills measured through both self-reported scales and situational judgment tests. The surveys were conducted before the classroom trainings took place.

KIND OF DATA

Sample survey data [ssd]

UNIT OF ANALYSIS

Individuals from Lagos, Kaduna, Kogi, Cross River, Enugu and Kano states in Nigeria.

Scope

NOTES

The survey covered the following topics:

- Respondent's background and demographic information
- Entrepreneurship

Coverage

GEOGRAPHIC COVERAGE

Lagos, Kaduna, Kogi, Cross River, Enugu and Kano states

Producers and sponsors

PRIMARY INVESTIGATORS

Name	Affiliation
Smita Das	Innovations for Poverty Action (IPA)
Clara Delavallade	World Bank Group
Ayodele Fashogbon	World Bank Group
Sreelakshmi Papineni	World Bank Group

FUNDING AGENCY/SPONSOR

Name
Wellspring
UFGE

Sampling

SAMPLING PROCEDURE

The sample is comprised of 25 trainers who were selected through competitive interviews to deliver the SES training for the Nigeria APPEALS project.

Data collection

DATES OF DATA COLLECTION

Start	End	Cycle
2021-07-01	2021-07-31	Trainers Survey

DATA COLLECTION MODE

Face-to-face [f2f]

DATA COLLECTION NOTES

The main mode of data collection was the use of a structured questionnaires. In many cases the respondent was provided with coded response options from which to choose. These questionnaires were administered by enumerators who visited the training center a day before the training was starting to conduct the interviews.

DATA COLLECTORS

Name	Abbreviation	Affiliation
Innovations for Poverty Action	IPA	Nigeria

questionnaires

QUESTIONNAIRES

The data consists of responses from the trainers.

data_processing

DATA EDITING

Data is anonymized through decoding and local suppression.

Access policy

CONTACTS

Affiliation	Name	Email
Innovations for Poverty Action	Smita Das	sdas@poverty-action.org
World Bank Group	Clara Delavallade	cdelavallade@worldbank.org
World Bank Group	Yodele Fashogbon	afashogbon@worldbank.org

CITATION REQUIREMENTS

Use of the dataset must be acknowledged using a citation which includes:

- The identification of the primary investigators
- The title of the survey (including country, acronym, and year of implementation)
- The survey reference number
- The source and date of download

Example:

Smita Das (Innovations for Poverty Action), Clara Delavallade (World Bank Group), Ayodele Fashogbon (World Bank Group), Sreelakshmi Papineni (World Bank Group). Nigeria - Agro-Processing, Productivity Enhancement and Livelihood Improvement Support - Socioemotional Skills Facilitators Survey (APPEALS-SES 2021). Ref: NGA_2021_APPEALS-SES_v01_M. Downloaded from [uri] on [date].

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DISCLAIMER

The user of the data acknowledges that the original collector of the data, the authorized distributor of the data, and the relevant funding agency bear no responsibility for use of the data or for interpretations or inferences based upon such uses.

Metadata production

DDI DOCUMENT ID

DDI_NGA_2021_APPEALS-SES_v01_M

PRODUCERS

Name	Abbreviation	Affiliation	Role
Development Data Group	DECDG	World Bank Group	Documentation of the survey

DDI DOCUMENT VERSION

Version 01 (June 2026)

data_dictionary

Data file	Cases	variables
appeals_trainers_survey APPEALS SES data	25	265

Data file: appeals_trainers_survey

APPEALS SES data

Cases: 25

variables: 265

variables

ID	Name	Label	Question
V1	uid	Unique identifier	
V2	consent	Did the the facilitator agree to be interviewed?	
V3	age	Age	
V4	gender	Gender	
V5	marital	Marital status	
V6	state	Select name of State	
V7	Another_number	Another_number	
V8	phone	Do you have a WhatsApp-enabled phone?	
V9	edu_level	What is the highest education level you have ever completed?	
V10	edu_bus	Have you taken any entrepreneurship or business management course/ training/ sem	
V11	skill_1	Overall, how do you rate YOUR skills and knowledge regarding entrepreneurship?	
V12	skill_2	Overall, how do you rate MEN's skills and knowledge of entrepreneurship in your	
V13	skill_3	Overall, how do you rate WOMEN's skills and knowledge of entrepreneurship in you	
V14	reason_trainer	Why have you participated in the 'Train the Facilitators (ToF)' workshop (main r	
V15	reason_trainer_others	Specify other reason	
V16	work_all	How many years of experience do you have working in total?	
V17	iga_list	In the past 30 days, have you participated in any of the following income genera	
V18	iga_list_1	Farming activities on your own farm	
V19	iga_list_2	Farming activities on someone else's farm	
V20	iga_list_3	Non-farm activities (e.g. running a business)	
V21	iga_list_4	Livestock rearing	
V22	iga_list_5	Wage employment	
V23	iga_list_6	Other, specify	
V24	iga_list_7	None	
V25	work_train	For how many years have you been working as a facilitator/trainer/teacher - rega	
V26	work_train_aud_1	work_train_aud_1	
V27	work_train_aud_2	work_train_aud_2	
V28	work_train_aud_3	work_train_aud_3	
V29	satisfied	Overall, how satisfied are you with your job as a trainer? (Show response scale;	
V30	choose_again	To which degree do you agree with the following statement: If I had to choose ag	
V31	own_buz	Do you currently own or manage a business?	
V32	bus_sector	Sector of the business	
V33	bus_size	How many individuals work at this business?	

ID	Name	Label	Question
V34	exp_bus	How many years of experience do you have owning or managing a business (and/or b	
V35	exp_agr	How many years of experience do you have working in agriculture?	
V36	exp_vc_aqua	How many years of experience do you have working in Aquaculture ?	
V37	exp_vc_poul	How many years of experience do you have working in Poultry ?	
V38	exp_vc_Rice	How many years of experience do you have working in Rice ?	
V39	exp_vc_ginge	How many years of experience do you have working in Ginger ?	
V40	exp_vc_Dairy	How many years of experience do you have working in Dairy ?	
V41	exp_vc_tomatoes	How many years of experience do you have working in Tomatoes ?	
V42	exp_vc_cassava	How many years of experience do you have working in Cassava ?	
V43	exp_vc_Maize	How many years of experience do you have working in Maize ?	
V44	exp_vc_Cashew	How many years of experience do you have working in Cashew ?	
V45	exp_vc_Cocoa	How many years of experience do you have working in Cocoa ?	
V46	exp_vc_Wheat	How many years of experience do you have working in Wheat ?	
V47	net_segment_aqu	Is this individual in production, processing, or marketing of Aquaculture	
V48	net_segment_aqu_1	Production	
V49	net_segment_aqu_2	Processing	
V50	net_segment_aqu_3	Marketing	
V51	net_segment_poul	Is this individual in production, processing, or marketing of Poultry	
V52	net_segment_poul_1	Production	
V53	net_segment_poul_2	Processing	
V54	net_segment_poul_3	Marketing	
V55	net_segment_rice	Is this individual in production, processing, or marketing of Rice	
V56	net_segment_rice_1	Production	
V57	net_segment_rice_2	Processing	
V58	net_segment_rice_3	Marketing	
V59	net_segment_ginger	Is this individual in production, processing, or marketing of Ginger	
V60	net_segment_ginger_1	Production	
V61	net_segment_ginger_2	Processing	
V62	net_segment_ginger_3	Marketing	
V63	net_segment_dairy	Is this individual in production, processing, or marketing of Dairy	
V64	net_segment_dairy_1	Production	
V65	net_segment_dairy_2	Processing	
V66	net_segment_dairy_3	Marketing	
V67	net_segment_tomatoe	Is this individual in production, processing, or marketing of Tomatoes	
V68	net_segment_tomatoe_1	Production	
V69	net_segment_tomatoe_2	Processing	
V70	net_segment_tomatoe_3	Marketing	
V71	net_segment_cassava	Is this individual in production, processing, or marketing of Cassava	
V72	net_segment_cassava_1	Production	
V73	net_segment_cassava_2	Processing	
V74	net_segment_cassava_3	Marketing	
V75	net_segment_maize	Is this individual in production, processing, or marketing of Maize	
V76	net_segment_maize_1	Production	
V77	net_segment_maize_2	Processing	
V78	net_segment_maize_3	Marketing	

ID	Name	Label	Question
V79	net_segment_cashew	Is this individual in production, processing, or marketing of Cashew	
V80	net_segment_cashew_1	Production	
V81	net_segment_cashew_2	Processing	
V82	net_segment_cashew_3	Marketing	
V83	net_segment_Cocoa	Is this individual in production, processing, or marketing of Cocoa	
V84	net_segment_Cocoa_1	Production	
V85	net_segment_Cocoa_2	Processing	
V86	net_segment_Cocoa_3	Marketing	
V87	net_segment_wheat	Is this individual in production, processing, or marketing of Wheat	
V88	net_segment_wheat_1	Production	
V89	net_segment_wheat_2	Processing	
V90	net_segment_wheat_3	Marketing	
V91	net_vc_aqu	Would you be able to refer a student to someone you know who works in Aquacultur	
V92	net_vc_poult	Would you be able to refer a student to someone you know who works in Poultry?	
V93	net_vc_Rice	Would you be able to refer a student to someone you know who works in Rice?	
V94	net_vc_Ginger	Would you be able to refer a student to someone you know who works in Ginger?	
V95	net_vc_Dairy	Would you be able to refer a student to someone you know who works in Dairy?	
V96	net_vc_Tomatoe	Would you be able to refer a student to someone you know who works in Tomatoes?	
V97	net_vc_cassa	Would you be able to refer a student to someone you know who works in Cassava?	
V98	net_vc_maize	Would you be able to refer a student to someone you know who works in Maize?	
V99	net_vc_cashe	Would you be able to refer a student to someone you know who works in Cashew?	
V100	net_vc_cocoa	Would you be able to refer a student to someone you know who works in Cocoa?	
V101	net_vc_wheat	Would you be able to refer a student to someone you know who works in Wheat?	
V102	useful1	How useful was the 'Train the Facilitators' Workshop to learn how to deliver the	
V103	useful2	How useful do you consider the training approach you have learned for improving	
V104	useful3	How useful do you consider the training approach you have learned this week comp	
V105	expect	In general, when participating in this training, what is the most important outc	
V106	expect_others	Specify others	
V107	norm_1	Do you agree or disagree with the following statement? 'If a woman earns more mo	
V108	norm_2	Out of 10 of your neighbors, how many do you think believe that if a woman earns	
V109	norm3	Do you agree or disagree with the following statement? 'On the whole, men make b	
V110	norm4	Out of 10 of your neighbors, how many do you think believe that on the whole, me	
V111	sr1	1. When I have a problem, I can find several ways to solve it.	
V112	sr2	2. If I am in trouble, I can usually think of a solution.	
V113	sr3	3. I solve most problems if I put in the necessary effort.	
V114	sr4	4. I can find creative solutions to unplanned problems.	
V115	sr5	5. I can always solve difficult problems if I try hard enough.	
V116	sr5a	5a. I can usually handle whatever comes my way	

ID	Name	Label	Question
V117	sr13	13. I actively tackle problems.	
V118	sr14	14. Whenever something goes wrong, I search for a solution immediately.	
V119	sr15	15. Whenever there is a chance to get actively involved, I take it.	
V120	sr16	16. I take action immediately even when others don't.	
V121	sr17	17. I am quick to take advantage of opportunities to reach my goals.	
V122	sr19	19. I am particularly good at making my ideas a reality.	
V123	sr21	21. I seek opportunities to learn more.	
V124	sr24	24. I look for opportunities to improve myself personally and professionally.	
V125	sr24a	24a. If I get feedback on ways I can improve, I immediately try to do better.	
V126	sr28	28. If someone is against me, I keep working to fix the problem until I get what	
V127	sr29	29. It is easy for me to put in the effort necessary to achieve my goals.	
V128	sr30	30. I am confident that I could deal appropriately with unexpected events.	
V129	sr60	60. When I am facing difficulties, I can remain calm because I rely on my ability	
V130	sr77	77. If I see someone going through a difficult time, I try to be caring toward t	
V131	sr78	78. When others are sad, I try to comfort them.	
V132	sr79	79. I listen patiently when people tell me their problems.	
V133	sr80	80. When I see that someone is going through a difficult time, I help out the be	
V134	sr81	81. I give my friends and family encouragement when they need it.	
V135	sr82	82. I support my friends and family by praising them.	
V136	sr83	83. I am good at building relationships with people I don't know.	
V137	sr84	84. I find it easy to get people to trust me	
V138	sr85	85. I am able to introduce myself to people I don't know well (e.g., strangers,	
V139	sr86	86. I am good at getting to know people.	
V140	sr87	87. I stay connected with people who are important to me.	
V141	sr88	88. I am able to forgive my friends and family if they do something that frustra	
V142	incomediv	your personal monthly income in Naira	
V143	rounded_income	household monthly income, rounded to nearest Naira	
V144	sjt1_2	b. How likely is it that you will: Do research on clothing shops online in your	
V145	sjt1_3	c. How likely is it that you will: Look for a training	
V146	sjt1_4	You do not know any clothing shop owners, d. How likely is it that you will: Find	
V147	sjt1_6	f. How likely is it that you will: Open the shop and learn the business as you g	
V148	sjt2_2	b. How likely is it that you will: Inform your boss, of the problem so they can	
V149	sjt2_3	c. How likely is it that you will: Tell your boss an idea for a solving the prob	
V150	sjt2_4	d. How likely is it that you will: Check the other items in the store to see if	
V151	sjt2_5	e. How likely is it that you will: Look for someone who can fix the stitching	
V152	sjt2_6	f. How likely is it that you will: Ask the tailor the cost of fixing the problem	
V153	sjt3_2	c. How likely is it that you will: Try to learn these skills on your own	
V154	sjt3_3	d. How likely is it that you will: Look for someone to teach you to use the app	
V155	sjt3_4	e. How likely is it that you will: Download the app immediately and start using	
V156	sjt3_5	f. How likely is it that you will: Decide to set a goal that you will use the ap	
V157	sjt10_1	ax. What personal strengths do you have that will make you good at performing yo	
V158	sjt10_2	a. Enumerator please code this written response:	
V159	sjt10_3	bx. What personal weaknesses do you have that may keep you from performing your	
V160	sjt10_4	b. Enumerator please code this written response:	

ID	Name	Label	Question
V161	sjt10_5	Remember, You have just been selected as a local leader... c.How likely is it th	
V162	sjt10_6	d. How likely is it that you will: Question or critique your own abilities.	
V163	sjt10_7	e. How likely is it that you will: Actively seek feedback from your community on	
V164	sjt10_8	f. How likely is it that you will: Spend time considering what type of leader yo	
V165	sjt10_9	g. How likely is it that you will: Think of solutions if you face an unexpected	
V166	sjt10_10	h. How likely is it that you will: Think deeply about how your performance could	
V167	sjt11_1	a. How likely are you to: Stay confident in your abilities	
V168	sjt11_3	c. How likely are you to: Take time to think about how you can improve	
V169	sjt11_4	d. How likely are you to: Sit down and talk to your boss about why you received	
V170	sjt11_5	e. How likely are you to: Reflect on whether you want to continue this job	
V171	sjt11_6	hx. What skills and strengths do you have that will make you a good candidate fo	
V172	sjt11_7	h. Enumerator please code this written response:	
V173	sjt11_8	ix. What weaknesses would make you a poor candidate for a new job in retail? Ple	
V174	sjt11_9	i. Enumerator please code this written response:	
V175	sjt12_1	A. What do you want out of your next job? Please list all of your GOALS for your	
V176	sjt12_2	ii. Enumerator please code this written response:	
V177	sjt12_3	B. In what kind of work do you have interest or passion? Please list all of your	
V178	sjt12_4	ii. Enumerator please code this written response:	
V179	sjt13_2	b. How likely are you to: Notice how your boss's words made you feel	
V180	sjt13_3	c. How likely are you to: Notice whether your feelings have caused any physical	
V181	sjt13_3_2	c2. How long are you likely to feel stressed or upset: Less than an hour, a few	
V182	sjt13_4	d. How likely are you to: Identify that you are feeling shame	
V183	sjt13_5	e. How likely are you to: Reflect on other times that people's words made you fe	
V184	sjt14_2	b. How likely are you to: Realize you are mad.	
V185	sjt14_3	c. How likely are you to: Notice whether your feelings have caused any physical	
V186	sjt14_4	d. Imagine that you were in a bad mood all day. How likely is it that you will:	
V187	sjt20_3	Dismiss Abu	
V188	sjt20_4	Tell Abu to return when they have money	
V189	sjt20_5	Allow Abu to pay back later	
V190	sjt20_6	Make sure Abu know you are assessing his trustworthiness	
V191	sjt20_7	Encourage Abu to share why they cannot pay	
V192	sjt20_8	Reassure Abu that things will get better	
V193	sjt21_6	Criticize Joy for wasting an opportunity	
V194	sjt21_7	Ask Joy questions to know more about their feelings	
V195	sjt21_8	Encourage Joy to be more confident	
V196	sjt21_1	Please rate your tone as you speak to Joy?	
V197	sjt21_2	Please rate your tone as you speak to Joy?	
V198	sjt21_3	Make an excuse so that you do not have to help Joy	
V199	sjt21_4	Try to avoid Joy for some time	
V200	sjt21_5	Make time to help Joy prepare for the interview	
V201	sjt22_2	Please rate your tone as you speak to relationa	
V202	sjt22_3	Please rate your tone as you speak to relationa	
V203	sjt22_1	Yell back at your relation	
V204	sjt22_4	Ignore them and do not speak to them	

ID	Name	Label	Question
V205	sjt22_5	Ask them why they are upset	
V206	sjt22_6	Your relationa seems to really want to talk about it. How long are you likely to	
V207	sjt23_1	Visit Tope's friend's shop	
V208	sjt23_2	Ask Tope for an introduction to their friend to learn more about the business	
V209	sjt23_3	Ask your friends if they know any other clothing shop owners	
V210	sjt23_4	Visit 'Nigeria's Best' to ask 'Nigeria's Best' for guidance	
V211	sjt23_5	Visit clothing shops in another neighborhood to ask them for advice	
V212	sjt24_6	Please rate your tone as you meet others	
V213	sjt24_7	Please rate your tone as you meet others	
V214	sjt24_2	Talk to at least 10 people about your new shop?	
V215	sjt24_3	Try to meet as many people as possible	
V216	sjt24_4	Ask people questions about their lives to get to know them	
V217	sjt28_1	Enumerator: did individual paraphrase any of your statements to clarify understa	
V218	sjt28_2	Enumerator: does individual ask more questions in order to learn additional info	
V219	sjt28_3	Enumerator: as you were saying the story, did the respondent show they were list	
V220	sjt28_4	Enumerator: as you were saying the story, did the respondent show they were list	
V221	sjt28_5	I will now ask you a few questions about the story ...a. What was my friend's name	
V222	sjt28_6	How long was the training in months?	
V223	sjt28_7	What is the main point of the story?	
V224	sjt28_8	What income did they make per week?	
V225	sjt29_1	Enumerator: did individual paraphrase any of your statements to clarify understa	
V226	sjt29_2	Enumerator: does individual ask more questions in order to answer the question (
V227	sjt29_3	Enumerator: as you were saying the story, did the respondent show they were list	
V228	sjt29_4	Enumerator: as you were saying the story, did the respondent show they were list	
V229	sjt29_5	I will now ask you a few questions about the story ...a. Why was the party cance	
V230	sjt29_6	What color was the shirt?	
V231	sjt29_7	What occupation does the customer have?	
V232	sjt29_8	How did the customer feel because the party was cancelled?	
V233	sjt30_1	Enumerator: did individual paraphrase any of your statements to clarify understa	
V234	sjt30_2	Enumerator: does individual ask more questions in order to answer the question (
V235	sjt30_3	Enumerator: as you were saying the story, did the respondent show they were list	
V236	sjt30_4	Enumerator: as you were saying the story, did the respondent show they were list	
V237	sjt30_5	I will now ask you a few questions about the storya. What was the loan amount	
V238	sjt30_6	What interest rate was paid on the loan?	
V239	sjt30_7	What was Baba's loan used to purchase?	
V240	sjt30_8	What solution is Aliyu suggesting?	
V241	sjt38_1	a. How likely are you to: Quickly advise them that they shouldn't start another	
V242	sjt38_2	b. How likely are you to: Remind them that they failed last time	
V243	sjt38_3	c. You see that they are very nervous about talking to you, How likely are you t	

ID	Name	Label	Question
V244	sjt38_4	d. How likely are you to: Ask them questions to learn more about their thinking	
V245	sjt38_5	e. How likely are you to: Ask them why this business is important to them	
V246	sjt38_6	f. How likely are you to: Consider whether this business will improve their happ	
V247	sjt39_1	S11a_4.How likely is it that you will: Warn them but give them more chances	
V248	sjt39_2	S11a_6. How likely is it that you will: Ask them why they have been late	
V249	sjt39_3	S11a_8.How likely is it that you will: Fire them	
V250	sjt39_4	S11a_10. Consider Collins's likelihood of finding a new job before determinig yo	
V251	sjt39_5	S11b_10. How likely is it that you will: Try to work with Collins to change his	
V252	sjt39_6	S11b_11. How likely is it that you will: Fire ollins because that is not a good	
V253	sjt39_7	S11b_12.How likely is it that you will: Feel bad because Collins is facing hard	
V254	sjt39_8	S11b_13.How likely is it that you will: Imagine what you would do in Collins's s	
V255	sjt39_9	S11b_14.How likely is it that you will: Consider Collins's financial situation,	
V256	sjt39_10	S11b_15.How likely is it that you will: Ask more questions to learn more about C	
V257	train_abil_1	Create and build a vision that will inspire others	
V258	train_abil_2	Align and rally people towards a common goal	
V259	train_abil_3	Motivate others working with me to do more than they dreamed they could do	
V260	train_abil_4	Take charge of decisions needed for a group or organization	
V261	train_abil_5	Plan, direct, organize and prepare others on what they need to do	
V262	train_abil_6	Use rewards and punishments to get people working harder	
V263	train_abil_7	Develop and train future leaders	
V264	train_abil_8	Train entrepreneurs	
V265	train_abil_9	Train women entrepreneurs	

total: 265

UID: Unique identifier

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 1 Maximum: 25
Type: Continuous Width: 9 Format: Numeric

EDU_BUS: Have you taken any entrepreneurship or business management course/ training/ sem

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 0 Maximum: 1
Type: Discrete Width: 10 Format: Numeric

Questions and instructions

CATEGORIES

Value	Category	Cases	
0	No	10	40%
1	Yes	15	60%

CONSENT: Did the the facilitator agree to be interviewed?

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 1 Maximum: 1
Type: Discrete Width: 10 Format: Numeric

Questions and instructions

CATEGORIES

Value	Category	Cases	
0	No	0	
1	Yes	25	100%

AGE: Age

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 26 Maximum: 58
Type: Continuous Width: 10 Format: Numeric

GENDER: Gender

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 0 Maximum: 1
 Type: Discrete Width: 10 Format: Numeric

Questions and instructions

CATEGORIES

Value	Category	Cases	
0	Male	16	64%
1	Female	9	36%

MARITAL: Marital status

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 1 Maximum: 7
 Type: Discrete Width: 24 Format: Numeric

Questions and instructions

CATEGORIES

Value	Category	Cases	
1	1. Married (monogamous).	17	68%
2	2. Married (polygamous)	1	4%
3	3. Informal Union	0	
4	4. Divorced	0	
5	5. Separated	0	
6	6. Widowed	0	
7	7. Never married.	7	28%

STATE: Select name of State

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0
 Type: Continuous Width: 10 Format: character

ANOTHER_NUMBER: Another_number

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 0 Maximum: 1
 Type: Continuous Width: 10 Format: Numeric

PHONE: Do you have a WhatsApp-enabled phone?

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 1 Maximum: 1
 Type: Discrete Width: 10 Format: Numeric

Questions and instructions

CATEGORIES

Value	Category	Cases	
0	No	0	
1	Yes	25	100%

EDU_LEVEL: What is the highest education level you have ever completed?

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 5 Maximum: 9
 Type: Discrete Width: 25 Format: Numeric

Questions and instructions

CATEGORIES

Value	Category	Cases	
1	No Formal Schooling	0	
2	Primary	0	
3	Secondary	0	
4	Technical/Vocation-NABTEB	0	
5	OND/NCE	1	4%
6	HND	0	
7	BSc or Equivalent	10	40%
8	MSc or Equivalent	11	44%

9	PhD	3	12%
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SKILL_1: Overall, how do you rate YOUR skills and knowledge regarding entrepreneurship?

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 4 Maximum: 7

Type: Discrete Width: 14 Format: Numeric

Questions and instructions

CATEGORIES

Value	Category	Cases	
1	Extremely weak	0	
2	Very Weak	0	
3	Rather Weak	0	
4	Medium	3	12%
5	Rather Good	5	20%
6	Very Good	15	60%
7	Exceptional	2	8%

SKILL_2: Overall, how do you rate MEN's skills and knowledge of entrepreneurship in your

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 3 Maximum: 6

Type: Discrete Width: 14 Format: Numeric

Questions and instructions

CATEGORIES

Value	Category	Cases	
1	Extremely weak	0	
2	Very Weak	0	
3	Rather Weak	4	16%
4	Medium	2	8%
5	Rather Good	8	32%
6	Very Good	11	44%
7	Exceptional	0	

SKILL_3: Overall, how do you rate WOMEN's skills and knowledge of entrepreneurship in you

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 3 Maximum: 7
 Type: Discrete Width: 14 Format: Numeric

Questions and instructions

CATEGORIES

Value	Category	Cases	
1	Extremely weak	0	
2	Very Weak	0	
3	Rather Weak	2	8%
4	Medium	3	12%
5	Rather Good	5	20%
6	Very Good	14	56%
7	Exceptional	1	4%

REASON_TRAINER: Why have you participated in the 'Train the Facilitators (ToF)' workshop (main r

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 1 Maximum: 96
 Type: Discrete Width: 67 Format: Numeric

Questions and instructions

CATEGORIES

Value	Category	Cases	
1	Personal interest in entrepreneurship	4	16%
2	To improve my own skills and knowledge/ General learning experience	19	76%
3	I want to become an entrepreneur myself	0	
4	I was told to do so	0	
5	Financial benefits	0	
96	Other reason (please specify)	2	8%

REASON_TRAINER_OTHERS: Specify other reason

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0
Type: Continuous Width: 120 Format: character

WORK_ALL: How many years of experience do you have working in total?

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 2 Maximum: 27
Type: Continuous Width: 10 Format: Numeric

IGA_LIST: In the past 30 days, have you participated in any of the following income genera

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0
Type: Continuous Width: 9 Format: character

IGA_LIST_1: Farming activities on your own farm

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 0 Maximum: 1
Type: Discrete Width: 10 Format: Numeric

Questions and instructions

CATEGORIES

Value	Category	Cases	
0	No	14	56%
1	Yes	11	44%

IGA_LIST_2: Farming activities on someone else's farm

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 0 Maximum: 1
Type: Discrete Width: 10 Format: Numeric

Questions and instructions

CATEGORIES

Value	Category	Cases	
0	No	22	88%
1	Yes	3	12%

IGA_LIST_3: Non-farm activities (e.g. running a business)

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 0 Maximum: 1
Type: Discrete Width: 10 Format: Numeric

Questions and instructions

CATEGORIES

Value	Category	Cases	
0	No	7	28%
1	Yes	18	72%

IGA_LIST_4: Livestock rearing

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 0 Maximum: 1
Type: Discrete Width: 10 Format: Numeric

Questions and instructions

CATEGORIES

Value	Category	Cases	
0	No	18	72%
1	Yes	7	28%

IGA_LIST_5: Wage employment

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 0 Maximum: 1

Type: Discrete Width: 10 Format: Numeric

Questions and instructions

CATEGORIES

Value	Category	Cases	
0	No	11	44%
1	Yes	14	56%

IGA_LIST_6: Other, specify

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 0 Maximum: 1

Type: Discrete Width: 10 Format: Numeric

Questions and instructions

CATEGORIES

Value	Category	Cases	
0	No	22	88%
1	Yes	3	12%

IGA_LIST_7: None

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 0 Maximum: 0

Type: Discrete Width: 10 Format: Numeric

Questions and instructions

CATEGORIES

Value	Category	Cases	
0	No	25	100%
1	Yes	0	

WORK_TRAIN: For how many years have you been working as a facilitator/trainer/teacher - rega

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 1 Maximum: 30
 Type: Continuous Width: 10 Format: Numeric

WORK_TRAIN_AUD_1: work_train_aud_1

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 0 Maximum: 1
 Type: Continuous Width: 10 Format: Numeric

WORK_TRAIN_AUD_2: work_train_aud_2

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 0 Maximum: 1
 Type: Continuous Width: 10 Format: Numeric

WORK_TRAIN_AUD_3: work_train_aud_3

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 0 Maximum: 1
 Type: Continuous Width: 10 Format: Numeric

SATISFIED: Overall, how satisfied are you with your job as a trainer? (Show response scale;

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 3 Maximum: 5
 Type: Discrete Width: 26 Format: Numeric

Questions and instructions

CATEGORIES

Value	Category	Cases	
1	strongly disagree	0	
2	disagree	0	
3	neither agree nor disagree	1	4%
4	agree	7	28%
5	strongly agree	17	68%

CHOOSE_AGAIN: To which degree do you agree with the following statement: If I had to choose ag**Data file:** appeals_trainers_survey**Overview**Valid: 25 Invalid: 0 Minimum: 1 Maximum: 5
Type: Discrete Width: 26 Format: Numeric**Questions and instructions**

CATEGORIES

Value	Category	Cases	
1	strongly disagree	2	8%
2	disagree	0	
3	neither agree nor disagree	0	
4	agree	2	8%
5	strongly agree	21	84%

OWN_BUZ: Do you currently own or manage a business?**Data file:** appeals_trainers_survey**Overview**Valid: 25 Invalid: 0 Minimum: 0 Maximum: 1
Type: Discrete Width: 10 Format: Numeric**Questions and instructions**

CATEGORIES

Value	Category	Cases	
0	No	2	8%
1	Yes	23	92%

BUS_SECTOR: Sector of the business**Data file:** appeals_trainers_survey**Overview**Valid: 23 Invalid: 2 Minimum: 1 Maximum: 13
Type: Discrete Width: 35 Format: Numeric

Questions and instructions

CATEGORIES

Value	Category	Cases	
1	Agriculture	8	34.8%
2	Fishing or mining	0	
3	Manufacturing	1	4.3%
4	Construction or utilities	0	
5	Retail or Wholesale	4	17.4%
6	(Street) Vendor	0	
7	Transportation and storage	1	4.3%
8	Accommodation and food services	1	4.3%
9	Information and communication	2	8.7%
10	Financial activities or real estate	1	4.3%
11	Education	2	8.7%
12	Health	0	
13	Other services	3	13%
Sysmiss		2	

BUS_SIZE: How many individuals work at this business?

Data file: `appeals_trainers_survey`

Overview

Valid: 23 Invalid: 2 Minimum: 1 Maximum: 33
 Type: Continuous Width: 10 Format: Numeric

EXP_BUS: How many years of experience do you have owning or managing a business (and/or b

Data file: `appeals_trainers_survey`

Overview

Valid: 23 Invalid: 2 Minimum: 1 Maximum: 27
 Type: Continuous Width: 10 Format: Numeric

EXP_AGR: How many years of experience do you have working in agriculture?

Data file: `appeals_trainers_survey`

Overview

Valid: 25 Invalid: 0 Minimum: 0 Maximum: 40
 Type: Continuous Width: 10 Format: Numeric

EXP_VC_AQUA: How many years of experience do you have working in Aquaculture ?

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 0 Maximum: 20
Type: Continuous Width: 10 Format: Numeric

EXP_VC_POUL: How many years of experience do you have working in Poultry ?

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 0 Maximum: 20
Type: Continuous Width: 10 Format: Numeric

EXP_VC_RICE: How many years of experience do you have working in Rice ?

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 0 Maximum: 8
Type: Continuous Width: 10 Format: Numeric

EXP_VC_GINGE: How many years of experience do you have working in Ginger ?

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 0 Maximum: 5
Type: Continuous Width: 10 Format: Numeric

EXP_VC_DAIRY: How many years of experience do you have working in Dairy ?

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 0 Maximum: 3
Type: Continuous Width: 10 Format: Numeric

EXP_VC_TOMATOES: How many years of experience do you have working in Tomatoes ?

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 0 Maximum: 5
Type: Continuous Width: 10 Format: Numeric

EXP_VC_CASSAVA: How many years of experience do you have working in Cassava ?

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 0 Maximum: 40
Type: Continuous Width: 10 Format: Numeric

EXP_VC_MAIZE: How many years of experience do you have working in Maize ?

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 0 Maximum: 40
Type: Continuous Width: 10 Format: Numeric

EXP_VC_CASHEW: How many years of experience do you have working in Cashew ?

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 0 Maximum: 10
Type: Continuous Width: 10 Format: Numeric

EXP_VC_COCOA: How many years of experience do you have working in Cocoa ?

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 0 Maximum: 5
Type: Continuous Width: 10 Format: Numeric

EXP_VC_WHEAT: How many years of experience do you have working in Wheat ?

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 0 Maximum: 2
Type: Continuous Width: 10 Format: Numeric

NET_SEGMENT_AQU: Is this individual in production, processing, or marketing of Aquaculture

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0
Type: Continuous Width: 9 Format: character

NET_SEGMENT_AQU_1: Production

Data file: appeals_trainers_survey

Overview

Valid: 7 Invalid: 18 Minimum: 0 Maximum: 1
Type: Continuous Width: 10 Format: Numeric

NET_SEGMENT_AQU_2: Processing

Data file: appeals_trainers_survey

Overview

Valid: 7 Invalid: 18 Minimum: 0 Maximum: 1
Type: Continuous Width: 10 Format: Numeric

NET_SEGMENT_AQU_3: Marketing

Data file: appeals_trainers_survey

Overview

Valid: 7 Invalid: 18 Minimum: 0 Maximum: 1
Type: Continuous Width: 10 Format: Numeric

NET_SEGMENT_POUL: Is this individual in production, processing, or marketing of Poultry

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0
Type: Continuous Width: 9 Format: character

NET_SEGMENT_POUL_1: Production

Data file: appeals_trainers_survey

Overview

Valid: 18 Invalid: 7 Minimum: 0 Maximum: 1
Type: Continuous Width: 10 Format: Numeric

NET_SEGMENT_POUL_2: Processing

Data file: appeals_trainers_survey

Overview

Valid: 18 Invalid: 7 Minimum: 0 Maximum: 1
Type: Continuous Width: 10 Format: Numeric

NET_SEGMENT_POUL_3: Marketing

Data file: appeals_trainers_survey

Overview

Valid: 18 Invalid: 7 Minimum: 0 Maximum: 1
Type: Continuous Width: 10 Format: Numeric

NET_SEGMENT_RICE: Is this individual in production, processing, or marketing of Rice

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0
Type: Continuous Width: 9 Format: character

NET_SEGMENT_RICE_1: Production

Data file: appeals_trainers_survey

Overview

Valid: 11 Invalid: 14 Minimum: 0 Maximum: 1
Type: Continuous Width: 10 Format: Numeric

NET_SEGMENT_RICE_2: Processing

Data file: appeals_trainers_survey

Overview

Valid: 11 Invalid: 14 Minimum: 0 Maximum: 1
Type: Continuous Width: 10 Format: Numeric

NET_SEGMENT_RICE_3: Marketing

Data file: appeals_trainers_survey

Overview

Valid: 11 Invalid: 14 Minimum: 0 Maximum: 1
Type: Continuous Width: 10 Format: Numeric

NET_SEGMENT_GINGER: Is this individual in production, processing, or marketing of Ginger

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0
Type: Continuous Width: 10 Format: character

NET_SEGMENT_GINGER_1: Production

Data file: appeals_trainers_survey

Overview

Valid: 2 Invalid: 23 Minimum: 1 Maximum: 1
Type: Continuous Width: 10 Format: Numeric

NET_SEGMENT_GINGER_2: Processing

Data file: appeals_trainers_survey

Overview

Valid: 2 Invalid: 23 Minimum: 0 Maximum: 1
Type: Continuous Width: 10 Format: Numeric

NET_SEGMENT_GINGER_3: Marketing

Data file: appeals_trainers_survey

Overview

Valid: 2 Invalid: 23 Minimum: 0 Maximum: 1
Type: Continuous Width: 10 Format: Numeric

NET_SEGMENT_DAIRY: Is this individual in production, processing, or marketing of Dairy

Data file: appeals_trainers_survey

Overview

Valid: 2 Invalid: 23 Minimum: 1 Maximum: 2
Type: Continuous Width: 10 Format: Numeric

NET_SEGMENT_DAIRY_1: Production

Data file: appeals_trainers_survey

Overview

Valid: 2 Invalid: 23 Minimum: 0 Maximum: 1
Type: Continuous Width: 10 Format: Numeric

NET_SEGMENT_DAIRY_2: Processing

Data file: appeals_trainers_survey

Overview

Valid: 2 Invalid: 23 Minimum: 0 Maximum: 1
Type: Continuous Width: 10 Format: Numeric

NET_SEGMENT_DAIRY_3: Marketing

Data file: appeals_trainers_survey

Overview

Valid: 2 Invalid: 23 Minimum: 0 Maximum: 0
Type: Continuous Width: 10 Format: Numeric

NET_SEGMENT_TOMATOE: Is this individual in production, processing, or marketing of Tomatoes

Data file: appeals_trainers_survey

Overview

Valid: 4 Invalid: 21 Minimum: 1 Maximum: 3
Type: Continuous Width: 10 Format: Numeric

NET_SEGMENT_TOMATOE_1: Production

Data file: appeals_trainers_survey

Overview

Valid: 4 Invalid: 21 Minimum: 0 Maximum: 1
Type: Continuous Width: 10 Format: Numeric

NET_SEGMENT_TOMATOE_2: Processing

Data file: appeals_trainers_survey

Overview

Valid: 4 Invalid: 21 Minimum: 0 Maximum: 1
Type: Continuous Width: 10 Format: Numeric

NET_SEGMENT_TOMATOE_3: Marketing

Data file: appeals_trainers_survey

Overview

Valid: 4 Invalid: 21 Minimum: 0 Maximum: 1
Type: Continuous Width: 10 Format: Numeric

NET_SEGMENT_CASSAVA: Is this individual in production, processing, or marketing of Cassava

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0
Type: Continuous Width: 9 Format: character

NET_SEGMENT_CASSAVA_1: Production

Data file: appeals_trainers_survey

Overview

Valid: 10 Invalid: 15 Minimum: 0 Maximum: 1
Type: Continuous Width: 10 Format: Numeric

NET_SEGMENT_CASSAVA_2: Processing

Data file: appeals_trainers_survey

Overview

Valid: 10 Invalid: 15 Minimum: 0 Maximum: 1
Type: Continuous Width: 10 Format: Numeric

NET_SEGMENT_CASSAVA_3: Marketing

Data file: appeals_trainers_survey

Overview

Valid: 10 Invalid: 15 Minimum: 0 Maximum: 1
Type: Continuous Width: 10 Format: Numeric

NET_SEGMENT_MAIZE: Is this individual in production, processing, or marketing of Maize

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0
Type: Continuous Width: 9 Format: character

NET_SEGMENT_MAIZE_1: Production

Data file: appeals_trainers_survey

Overview

Valid: 12 Invalid: 13 Minimum: 0 Maximum: 1
Type: Continuous Width: 10 Format: Numeric

NET_SEGMENT_MAIZE_2: Processing

Data file: appeals_trainers_survey

Overview

Valid: 12 Invalid: 13 Minimum: 0 Maximum: 1
Type: Continuous Width: 10 Format: Numeric

NET_SEGMENT_MAIZE_3: Marketing

Data file: appeals_trainers_survey

Overview

Valid: 12 Invalid: 13 Minimum: 0 Maximum: 1
Type: Continuous Width: 10 Format: Numeric

NET_SEGMENT_CASHEW: Is this individual in production, processing, or marketing of Cashew

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0
Type: Continuous Width: 9 Format: character

NET_SEGMENT_CASHEW_1: Production

Data file: appeals_trainers_survey

Overview

Valid: 5 Invalid: 20 Minimum: 0 Maximum: 1
Type: Continuous Width: 10 Format: Numeric

NET_SEGMENT_CASHEW_2: Processing

Data file: appeals_trainers_survey

Overview

Valid: 5 Invalid: 20 Minimum: 0 Maximum: 1
Type: Continuous Width: 10 Format: Numeric

NET_SEGMENT_CASHEW_3: Marketing

Data file: appeals_trainers_survey

Overview

Valid: 5 Invalid: 20 Minimum: 0 Maximum: 1
Type: Continuous Width: 10 Format: Numeric

NET_SEGMENT_COCOA: Is this individual in production, processing, or marketing of Cocoa

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0
Type: Continuous Width: 10 Format: character

NET_SEGMENT_COCOA_1: Production

Data file: appeals_trainers_survey

Overview

Valid: 2 Invalid: 23 Minimum: 0 Maximum: 1
Type: Continuous Width: 10 Format: Numeric

NET_SEGMENT_COCOA_2: Processing

Data file: appeals_trainers_survey

Overview

Valid: 2 Invalid: 23 Minimum: 0 Maximum: 1
Type: Continuous Width: 10 Format: Numeric

NET_SEGMENT_COCOA_3: Marketing

Data file: appeals_trainers_survey

Overview

Valid: 2 Invalid: 23 Minimum: 0 Maximum: 1
Type: Continuous Width: 10 Format: Numeric

NET_SEGMENT_WHEAT: Is this individual in production, processing, or marketing of Wheat

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0
 Type: Continuous Width: 10 Format: character

NET_SEGMENT_WHEAT_1: Production

Data file: appeals_trainers_survey

Overview

Valid: 1 Invalid: 24 Minimum: 1 Maximum: 1
 Type: Continuous Width: 10 Format: Numeric

NET_SEGMENT_WHEAT_2: Processing

Data file: appeals_trainers_survey

Overview

Valid: 1 Invalid: 24 Minimum: 1 Maximum: 1
 Type: Continuous Width: 10 Format: Numeric

NET_SEGMENT_WHEAT_3: Marketing

Data file: appeals_trainers_survey

Overview

Valid: 1 Invalid: 24 Minimum: 1 Maximum: 1
 Type: Continuous Width: 10 Format: Numeric

NET_VC_COCOA: Would you be able to refer a student to someone you know who works in Cocoa?

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 0 Maximum: 1
 Type: Discrete Width: 10 Format: Numeric

Questions and instructions

CATEGORIES

Value	Category	Cases	
-------	----------	-------	--

0	No	15	60%
1	Yes	10	40%

NET_VC_AQU: Would you be able to refer a student to someone you know who works in Aquacultur

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 0 Maximum: 1
Type: Discrete Width: 10 Format: Numeric

Questions and instructions

CATEGORIES

Value	Category	Cases	
0	No	3	12%
1	Yes	22	88%

NET_VC_POULT: Would you be able to refer a student to someone you know who works in Poultry?

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 0 Maximum: 1
Type: Discrete Width: 10 Format: Numeric

Questions and instructions

CATEGORIES

Value	Category	Cases	
0	No	2	8%
1	Yes	23	92%

NET_VC_RICE: Would you be able to refer a student to someone you know who works in Rice?

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 0 Maximum: 1
Type: Discrete Width: 10 Format: Numeric

Questions and instructions

CATEGORIES

Value	Category	Cases	
0	No	6	24%
1	Yes	19	76%

NET_VC_GINGER: Would you be able to refer a student to someone you know who works in Ginger?

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 0 Maximum: 1

Type: Discrete Width: 10 Format: Numeric

Questions and instructions

CATEGORIES

Value	Category	Cases	
0	No	14	56%
1	Yes	11	44%

NET_VC_DAIRY: Would you be able to refer a student to someone you know who works in Dairy?

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 0 Maximum: 1

Type: Discrete Width: 10 Format: Numeric

Questions and instructions

CATEGORIES

Value	Category	Cases	
0	No	15	60%
1	Yes	10	40%

NET_VC_TOMATOE: Would you be able to refer a student to someone you know who works in Tomatoes?

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 0 Maximum: 1
 Type: Discrete Width: 10 Format: Numeric

Questions and instructions

CATEGORIES

Value	Category	Cases	
0	No	14	56%
1	Yes	11	44%

NET_VC_CASSA: Would you be able to refer a student to someone you know who works in Cassava?

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 0 Maximum: 1
 Type: Discrete Width: 10 Format: Numeric

Questions and instructions

CATEGORIES

Value	Category	Cases	
0	No	8	32%
1	Yes	17	68%

NET_VC_MAIZE: Would you be able to refer a student to someone you know who works in Maize?

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 0 Maximum: 1
 Type: Discrete Width: 10 Format: Numeric

Questions and instructions

CATEGORIES

Value	Category	Cases	
0	No	2	8%
1	Yes	23	92%

NET_VC_CASHE: Would you be able to refer a student to someone you know who works in Cashew?

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 0 Maximum: 1
 Type: Discrete Width: 10 Format: Numeric

Questions and instructions

CATEGORIES

Value	Category	Cases	
0	No	15	60%
1	Yes	10	40%

NET_VC_WHEAT: Would you be able to refer a student to someone you know who works in Wheat?

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 0 Maximum: 1
 Type: Discrete Width: 10 Format: Numeric

Questions and instructions

CATEGORIES

Value	Category	Cases	
0	No	17	68%
1	Yes	8	32%

USEFUL1: How useful was the 'Train the Facilitators' Workshop to learn how to deliver the

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 5 Maximum: 5
 Type: Discrete Width: 17 Format: Numeric

Questions and instructions

CATEGORIES

Value	Category	Cases	
1	Not at all useful	0	

2	Slightly Useful	0	
3	Somewhat Useful	0	
4	Rather Useful	0	
5	Very Useful	25	100%

USEFUL2: How useful do you consider the training approach you have learned for improving

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 2 Maximum: 5

Type: Discrete Width: 17 Format: Numeric

Questions and instructions

CATEGORIES

Value	Category	Cases	
1	Not at all useful	0	
2	Slightly Useful	1	4%
3	Somewhat Useful	0	
4	Rather Useful	0	
5	Very Useful	24	96%

USEFUL3: How useful do you consider the training approach you have learned this week comp

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 3 Maximum: 5

Type: Discrete Width: 17 Format: Numeric

Questions and instructions

CATEGORIES

Value	Category	Cases	
1	Not at all useful	0	
2	Slightly Useful	0	
3	Somewhat Useful	1	4%
4	Rather Useful	2	8%
5	Very Useful	22	88%

EXPECT: In general, when participating in this training, what is the most important outc

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 1 Maximum: 9
 Type: Discrete Width: 40 Format: Numeric

Questions and instructions

CATEGORIES

Value	Category	Cases	
1	Understanding of the content	2	8%
2	Improved skills and knowledge	14	56%
3	Feelings of accomplishment	2	8%
4	Improved job performance	2	8%
5	Supervisor praise	0	
6	Promotion or advancement	0	
7	Financial benefits	0	
8	Opportunities for different career paths	1	4%
9	Other reason (please specify)	4	16%

EXPECT_OTHERS: Specify others

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0
 Type: Continuous Width: 78 Format: character

NORM_1: Do you agree or disagree with the following statement? 'If a woman earns more mo

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 1 Maximum: 4
 Type: Discrete Width: 26 Format: Numeric

Questions and instructions

CATEGORIES

Value	Category	Cases	
1	strongly disagree	6	24%
2	disagree	10	40%

3	neither agree nor disagree	1	4%
4	agree	8	32%
5	strongly agree	0	

NORM_2: Out of 10 of your neighbors, how many do you think believe that if a woman earns

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 0 Maximum: 10
 Type: Continuous Width: 10 Format: Numeric

NORM3: Do you agree or disagree with the following statement? 'On the whole, men make b

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 1 Maximum: 5
 Type: Discrete Width: 26 Format: Numeric

Questions and instructions

CATEGORIES

Value	Category	Cases	
1	strongly disagree	5	20%
2	disagree	6	24%
3	neither agree nor disagree	9	36%
4	agree	2	8%
5	strongly agree	3	12%

NORM4: Out of 10 of your neighbors, how many do you think believe that on the whole, me

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 0 Maximum: 9
 Type: Continuous Width: 10 Format: Numeric

SR1: 1. When I have a problem, I can find several ways to solve it.

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 1 Maximum: 5

Type: Discrete Width: 26 Format: Numeric

Questions and instructions

CATEGORIES

Value	Category	Cases	
1	Strongly Disagree	1	4%
2	Disagree	0	
3	Neither agree nor disagree	0	
4	Agree	3	12%
5	Strongly Agree	21	84%

SR2: 2. If I am in trouble, I can usually think of a solution.

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 1 Maximum: 5

Type: Discrete Width: 26 Format: Numeric

Questions and instructions

CATEGORIES

Value	Category	Cases	
1	Strongly Disagree	1	4%
2	Disagree	0	
3	Neither agree nor disagree	0	
4	Agree	4	16%
5	Strongly Agree	20	80%

SR3: 3. I solve most problems if I put in the necessary effort.

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 1 Maximum: 5

Type: Discrete Width: 26 Format: Numeric

Questions and instructions

CATEGORIES

Value	Category	Cases	
1	Strongly Disagree	1	4%

2	Disagree	0	
3	Neither agree nor disagree	0	
4	Agree	6	24%
5	Strongly Agree	18	72%

SR4: 4. I can find creative solutions to unplanned problems.

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 1 Maximum: 5

Type: Discrete Width: 26 Format: Numeric

Questions and instructions

CATEGORIES

Value	Category	Cases	
1	Strongly Disagree	1	4%
2	Disagree	0	
3	Neither agree nor disagree	1	4%
4	Agree	10	40%
5	Strongly Agree	13	52%

SR5: 5. I can always solve difficult problems if I try hard enough.

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 1 Maximum: 5

Type: Discrete Width: 26 Format: Numeric

Questions and instructions

CATEGORIES

Value	Category	Cases	
1	Strongly Disagree	1	4%
2	Disagree	0	
3	Neither agree nor disagree	1	4%
4	Agree	11	44%
5	Strongly Agree	12	48%

SR5A: 5a. I can usually handle whatever comes my way

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 1 Maximum: 5
 Type: Discrete Width: 26 Format: Numeric

Questions and instructions

CATEGORIES

Value	Category	Cases	
1	Strongly Disagree	1	4%
2	Disagree	0	
3	Neither agree nor disagree	4	16%
4	Agree	9	36%
5	Strongly Agree	11	44%

SR13: 13. I actively tackle problems.

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 4 Maximum: 5
 Type: Discrete Width: 26 Format: Numeric

Questions and instructions

CATEGORIES

Value	Category	Cases	
1	Strongly Disagree	0	
2	Disagree	0	
3	Neither agree nor disagree	0	
4	Agree	9	36%
5	Strongly Agree	16	64%

SR14: 14. Whenever something goes wrong, I search for a solution immediately.

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 3 Maximum: 5
 Type: Discrete Width: 26 Format: Numeric

Questions and instructions

CATEGORIES

Value	Category	Cases	
1	Strongly Disagree	0	
2	Disagree	0	
3	Neither agree nor disagree	1	4%
4	Agree	11	44%
5	Strongly Agree	13	52%

SR15: 15. Whenever there is a chance to get actively involved, I take it.

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 3 Maximum: 5
Type: Discrete Width: 26 Format: Numeric

Questions and instructions

CATEGORIES

Value	Category	Cases	
1	Strongly Disagree	0	
2	Disagree	0	
3	Neither agree nor disagree	1	4%
4	Agree	9	36%
5	Strongly Agree	15	60%

SR16: 16. I take action immediately even when others don't.

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 3 Maximum: 5
Type: Discrete Width: 26 Format: Numeric

Questions and instructions

CATEGORIES

Value	Category	Cases	
1	Strongly Disagree	0	
2	Disagree	0	

3	Neither agree nor disagree	2	8%
4	Agree	10	40%
5	Strongly Agree	13	52%

SR17: 17. I am quick to take advantage of opportunities to reach my goals.

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 4 Maximum: 5
 Type: Discrete Width: 26 Format: Numeric

Questions and instructions

CATEGORIES

Value	Category	Cases	
1	Strongly Disagree	0	
2	Disagree	0	
3	Neither agree nor disagree	0	
4	Agree	11	44%
5	Strongly Agree	14	56%

SR19: 19. I am particularly good at making my ideas a reality.

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 4 Maximum: 5
 Type: Discrete Width: 26 Format: Numeric

Questions and instructions

CATEGORIES

Value	Category	Cases	
1	Strongly Disagree	0	
2	Disagree	0	
3	Neither agree nor disagree	0	
4	Agree	12	48%
5	Strongly Agree	13	52%

SR21: 21. I seek opportunities to learn more.**Data file:** appeals_trainers_survey**Overview**

Valid: 25 Invalid: 0 Minimum: 4 Maximum: 5

Type: Discrete Width: 26 Format: Numeric

Questions and instructions

CATEGORIES

Value	Category	Cases	
1	Strongly Disagree	0	
2	Disagree	0	
3	Neither agree nor disagree	0	
4	Agree	3	12%
5	Strongly Agree	22	88%

SR24: 24. I look for opportunities to improve myself personally and professionally.**Data file:** appeals_trainers_survey**Overview**

Valid: 25 Invalid: 0 Minimum: 3 Maximum: 5

Type: Discrete Width: 26 Format: Numeric

Questions and instructions

CATEGORIES

Value	Category	Cases	
1	Strongly Disagree	0	
2	Disagree	0	
3	Neither agree nor disagree	1	4%
4	Agree	2	8%
5	Strongly Agree	22	88%

SR24A: 24a. If I get feedback on ways I can improve, I immediately try to do better.**Data file:** appeals_trainers_survey**Overview**

Valid: 25 Invalid: 0 Minimum: 4 Maximum: 5

Type: Discrete Width: 26 Format: Numeric

Questions and instructions

CATEGORIES

Value	Category	Cases	
1	Strongly Disagree	0	
2	Disagree	0	
3	Neither agree nor disagree	0	
4	Agree	3	12%
5	Strongly Agree	22	88%

SR28: 28. If someone is against me, I keep working to fix the problem until I get what

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 3 Maximum: 5
 Type: Discrete Width: 26 Format: Numeric

Questions and instructions

CATEGORIES

Value	Category	Cases	
1	Strongly Disagree	0	
2	Disagree	0	
3	Neither agree nor disagree	3	12%
4	Agree	9	36%
5	Strongly Agree	13	52%

SR29: 29. It is easy for me to put in the effort necessary to achieve my goals.

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 4 Maximum: 5
 Type: Discrete Width: 26 Format: Numeric

Questions and instructions

CATEGORIES

Value	Category	Cases	
1	strongly disagree	0	
2	disagree	0	

3	neither agree nor disagree	0	
4	agree	11	44%
5	strongly agree	14	56%

SR30: 30. I am confident that I could deal appropriately with unexpected events.

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 3 Maximum: 5
 Type: Discrete Width: 26 Format: Numeric

Questions and instructions

CATEGORIES

Value	Category	Cases	
1	Strongly Disagree	0	
2	Disagree	0	
3	Neither agree nor disagree	2	8%
4	Agree	10	40%
5	Strongly Agree	13	52%

SR60: 60. When I am facing difficulties, I can remain calm because I rely on my ability

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 3 Maximum: 5
 Type: Discrete Width: 26 Format: Numeric

Questions and instructions

CATEGORIES

Value	Category	Cases	
1	Strongly Disagree	0	
2	Disagree	0	
3	Neither agree nor disagree	1	4%
4	Agree	8	32%
5	Strongly Agree	16	64%

SR77: 77. If I see someone going through a difficult time, I try to be caring toward t**Data file:** appeals_trainers_survey**Overview**

Valid: 25 Invalid: 0 Minimum: 2 Maximum: 5

Type: Discrete Width: 26 Format: Numeric

Questions and instructions

CATEGORIES

Value	Category	Cases	
1	Strongly Disagree	0	
2	Disagree	1	4%
3	Neither agree nor disagree	1	4%
4	Agree	6	24%
5	Strongly Agree	17	68%

SR78: 78. When others are sad, I try to comfort them.**Data file:** appeals_trainers_survey**Overview**

Valid: 25 Invalid: 0 Minimum: 2 Maximum: 5

Type: Discrete Width: 26 Format: Numeric

Questions and instructions

CATEGORIES

Value	Category	Cases	
1	Strongly Disagree	0	
2	Disagree	1	4%
3	Neither agree nor disagree	1	4%
4	Agree	9	36%
5	Strongly Agree	14	56%

SR79: 79. I listen patiently when people tell me their problems.**Data file:** appeals_trainers_survey**Overview**

Valid: 25 Invalid: 0 Minimum: 2 Maximum: 5

Type: Discrete Width: 26 Format: Numeric

Questions and instructions

CATEGORIES

Value	Category	Cases	
1	Strongly Disagree	0	
2	Disagree	1	4%
3	Neither agree nor disagree	1	4%
4	Agree	7	28%
5	Strongly Agree	16	64%

SR80: 80. When I see that someone is going through a difficult time, I help out the be

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 2 Maximum: 5
Type: Discrete Width: 26 Format: Numeric

Questions and instructions

CATEGORIES

Value	Category	Cases	
1	Strongly Disagree	0	
2	Disagree	1	4%
3	Neither agree nor disagree	0	
4	Agree	5	20%
5	Strongly Agree	19	76%

SR81: 81. I give my friends and family encouragement when they need it.

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 3 Maximum: 5
Type: Discrete Width: 26 Format: Numeric

Questions and instructions

CATEGORIES

Value	Category	Cases	
1	Strongly Disagree	0	
2	Disagree	0	

3	Neither agree nor disagree	1	4%
4	Agree	6	24%
5	Strongly Agree	18	72%

SR82: 82. I support my friends and family by praising them.

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 2 Maximum: 5
Type: Discrete Width: 26 Format: Numeric

Questions and instructions

CATEGORIES

Value	Category	Cases	
1	Strongly Disagree	0	
2	Disagree	2	8%
3	Neither agree nor disagree	3	12%
4	Agree	10	40%
5	Strongly Agree	10	40%

SR83: 83. I am good at building relationships with people I don't know.

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 3 Maximum: 5
Type: Discrete Width: 26 Format: Numeric

Questions and instructions

CATEGORIES

Value	Category	Cases	
1	Strongly Disagree	0	
2	Disagree	0	
3	Neither agree nor disagree	3	12%
4	Agree	8	32%
5	Strongly Agree	14	56%

SR84: 84. I find it easy to get people to trust me

Data file: **appeals_trainers_survey**

Overview

Valid: 25 Invalid: 0 Minimum: 4 Maximum: 5
 Type: Discrete Width: 26 Format: Numeric

Questions and instructions

CATEGORIES

Value	Category	Cases	
1	Strongly Disagree	0	
2	Disagree	0	
3	Neither agree nor disagree	0	
4	Agree	15	60%
5	Strongly Agree	10	40%

SR85: 85. I am able to introduce myself to people I don't know well (e.g., strangers,

Data file: **appeals_trainers_survey**

Overview

Valid: 25 Invalid: 0 Minimum: 2 Maximum: 5
 Type: Discrete Width: 26 Format: Numeric

Questions and instructions

CATEGORIES

Value	Category	Cases	
1	Strongly Disagree	0	
2	Disagree	1	4%
3	Neither agree nor disagree	3	12%
4	Agree	10	40%
5	Strongly Agree	11	44%

SR86: 86. I am good at getting to know people.

Data file: **appeals_trainers_survey**

Overview

Valid: 25 Invalid: 0 Minimum: 3 Maximum: 5
 Type: Discrete Width: 26 Format: Numeric

Questions and instructions

CATEGORIES

Value	Category	Cases	
1	Strongly Disagree	0	
2	Disagree	0	
3	Neither agree nor disagree	2	8%
4	Agree	10	40%
5	Strongly Agree	13	52%

SR87: 87. I stay connected with people who are important to me.

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 3 Maximum: 5
 Type: Discrete Width: 26 Format: Numeric

Questions and instructions

CATEGORIES

Value	Category	Cases	
1	Strongly Disagree	0	
2	Disagree	0	
3	Neither agree nor disagree	1	4%
4	Agree	7	28%
5	Strongly Agree	17	68%

SR88: 88. I am able to forgive my friends and family if they do something that frustra

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 2 Maximum: 5
 Type: Discrete Width: 26 Format: Numeric

Questions and instructions

CATEGORIES

Value	Category	Cases	
1	Strongly Disagree	0	
2	Disagree	1	4%

3	Neither agree nor disagree	0	
4	Agree	11	44%
5	Strongly Agree	13	52%

INCOMEDIV: your personal monthly income in Naira

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 30000 Maximum: 1500000
Type: Continuous Width: 10 Format: Numeric

ROUNDED_INCOME: household monthly income, rounded to nearest Naira

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 70000 Maximum: 2000000
Type: Continuous Width: 10 Format: Numeric

SJT1_2: b. How likely is it that you will: Do research on clothing shops online in your

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 3 Maximum: 5
Type: Discrete Width: 27 Format: Numeric

Questions and instructions

CATEGORIES

Value	Category	Cases	
1	very unlikely	0	
2	unlikely	0	
3	neither likely nor unlikely	1	4%
4	likely	3	12%
5	very likely	21	84%

SJT1_3: c. How likely is it that you will: Look for a training

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 2 Maximum: 5

Type: Discrete Width: 27 Format: Numeric

Questions and instructions

CATEGORIES

Value	Category	Cases	
1	very unlikely	0	
2	unlikely	1	4%
3	neither likely nor unlikely	1	4%
4	likely	8	32%
5	very likely	15	60%

SJT1_4: You do not know any clothing shop owners, d.How likely is it that you will: Find

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 2 Maximum: 5

Type: Discrete Width: 27 Format: Numeric

Questions and instructions

CATEGORIES

Value	Category	Cases	
1	very unlikely	0	
2	unlikely	1	4%
3	neither likely nor unlikely	1	4%
4	likely	5	20%
5	very likely	18	72%

SJT1_6: f. How likely is it that you will: Open the shop and learn the business as you g

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 1 Maximum: 5

Type: Discrete Width: 27 Format: Numeric

Questions and instructions

CATEGORIES

Value	Category	Cases	
1	very unlikely	2	8%

2	unlikely	5	20%
3	neither likely nor unlikely	1	4%
4	likely	6	24%
5	very likely	11	44%

SJT2_2: b. How likely is it that you will: Inform your boss, of the problem so they can

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 2 Maximum: 5

Type: Discrete Width: 27 Format: Numeric

Questions and instructions

CATEGORIES

Value	Category	Cases	
1	very unlikely	0	
2	unlikely	1	4%
3	neither likely nor unlikely	1	4%
4	likely	6	24%
5	very likely	17	68%

SJT2_3: c. How likely is it that you will: Tell your boss an idea for a solving the prob

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 2 Maximum: 5

Type: Discrete Width: 27 Format: Numeric

Questions and instructions

CATEGORIES

Value	Category	Cases	
1	very unlikely	0	
2	unlikely	1	4%
3	neither likely nor unlikely	0	
4	likely	5	20%
5	very likely	19	76%

SJT2_4: d. How likely is it that you will: Check the other items in the store to see if

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 4 Maximum: 5
Type: Discrete Width: 27 Format: Numeric

Questions and instructions

CATEGORIES

Value	Category	Cases	
1	very unlikely	0	
2	unlikely	0	
3	neither likely nor unlikely	0	
4	likely	3	12%
5	very likely	22	88%

SJT2_5: e. How likely is it that you will: Look for someone who can fix the stitching

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 2 Maximum: 5
Type: Discrete Width: 27 Format: Numeric

Questions and instructions

CATEGORIES

Value	Category	Cases	
1	very unlikely	0	
2	unlikely	2	8%
3	neither likely nor unlikely	3	12%
4	likely	3	12%
5	very likely	17	68%

SJT2_6: f. How likely is it that you will: Ask the tailor the cost of fixing the problem

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 1 Maximum: 5
Type: Discrete Width: 27 Format: Numeric

Questions and instructions

CATEGORIES

Value	Category	Cases	
1	very unlikely	1	4%
2	unlikely	0	
3	neither likely nor unlikely	1	4%
4	likely	7	28%
5	very likely	16	64%

SJT3_2: c. How likely is it that you will: Try to learn these skills on your own

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 3 Maximum: 5
Type: Discrete Width: 27 Format: Numeric

Questions and instructions

CATEGORIES

Value	Category	Cases	
1	very unlikely	0	
2	unlikely	0	
3	neither likely nor unlikely	1	4%
4	likely	2	8%
5	very likely	22	88%

SJT3_3: d. How likely is it that you will: Look for someone to teach you to use the app

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 2 Maximum: 5
Type: Discrete Width: 27 Format: Numeric

Questions and instructions

CATEGORIES

Value	Category	Cases	
1	very unlikely	0	
2	unlikely	1	4%

3	neither likely nor unlikely	1	4%
4	likely	3	12%
5	very likely	20	80%

SJT3_4: e. How likely is it that you will: Download the app immediately and start using

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 3 Maximum: 5
 Type: Discrete Width: 27 Format: Numeric

Questions and instructions

CATEGORIES

Value	Category	Cases	
1	very unlikely	0	
2	unlikely	0	
3	neither likely nor unlikely	2	8%
4	likely	4	16%
5	very likely	19	76%

SJT3_5: f. How likely is it that you will: Decide to set a goal that you will use the ap

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 2 Maximum: 5
 Type: Discrete Width: 27 Format: Numeric

Questions and instructions

CATEGORIES

Value	Category	Cases	
1	very unlikely	0	
2	unlikely	1	4%
3	neither likely nor unlikely	2	8%
4	likely	3	12%
5	very likely	19	76%

SJT10_1: ax. What personal strengths do you have that will make you good at performing yo

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0
Type: Continuous Width: 323 Format: character

SJT10_2: a. Enumerator please code this written response:

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 1 Maximum: 5
Type: Discrete Width: 65 Format: Numeric

Questions and instructions

CATEGORIES

Value	Category	Cases	
1	don't know	1	4%
2	none	0	
3	lists non personal attributes (e.g. about community, environment)	1	4%
4	lists 1-2 personal strengths	7	28%
5	lists 3 or more personal strengths	16	64%

SJT10_3: bx. What personal weaknesses do you have that may keep you from performing your

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0
Type: Continuous Width: 151 Format: character

SJT10_4: b. Enumerator please code this written response:

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 1 Maximum: 5
Type: Discrete Width: 72 Format: Numeric

Questions and instructions

CATEGORIES

Value	Category	Cases	
1	don't know	2	8%
2	none	5	20%
3	lists non personal attributes (e.g.external reasons, community problems)	0	
4	lists 1-2 personal weaknesses	17	68%
5	lists 3 or more personal weaknesses	1	4%

SJT10_5: Remember, You have just been selected as a local leader... c.How likely is it th

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 3 Maximum: 5
 Type: Discrete Width: 27 Format: Numeric

Questions and instructions

CATEGORIES

Value	Category	Cases	
1	very unlikely	0	
2	unlikely	0	
3	neither likely nor unlikely	2	8%
4	likely	6	24%
5	very likely	17	68%

SJT10_6: d. How likely is it that you will: Question or critique your own abilities.

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 1 Maximum: 5
 Type: Discrete Width: 27 Format: Numeric

Questions and instructions

CATEGORIES

Value	Category	Cases	
1	very unlikely	1	4%
2	unlikely	3	12%
3	neither likely nor unlikely	0	
4	likely	7	28%
5	very likely	14	56%

SJT10_7: e. How likely is it that you will: Actively seek feedback from your community on

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 1 Maximum: 5
 Type: Discrete Width: 27 Format: Numeric

Questions and instructions

CATEGORIES

Value	Category	Cases	
1	very unlikely	1	4%
2	unlikely	0	
3	neither likely nor unlikely	0	
4	likely	1	4%
5	very likely	23	92%

SJT10_8: f. How likely is it that you will: Spend time considering what type of leader yo

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 2 Maximum: 5
 Type: Discrete Width: 27 Format: Numeric

Questions and instructions

CATEGORIES

Value	Category	Cases	
1	very unlikely	0	
2	unlikely	1	4%
3	neither likely nor unlikely	2	8%
4	likely	2	8%
5	very likely	20	80%

SJT10_9: g. How likely is it that you will: Think of solutions if you face an unexpected

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 4 Maximum: 5
 Type: Discrete Width: 27 Format: Numeric

Questions and instructions

CATEGORIES

Value	Category	Cases	
1	very unlikely	0	
2	unlikely	0	
3	neither likely nor unlikely	0	
4	likely	1	4%
5	very likely	24	96%

SJT10_10: h. How likely is it that you will: Think deeply about how your performance could

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 4 Maximum: 5
Type: Discrete Width: 27 Format: Numeric

Questions and instructions

CATEGORIES

Value	Category	Cases	
1	very unlikely	0	
2	unlikely	0	
3	neither likely nor unlikely	0	
4	likely	1	4%
5	very likely	24	96%

SJT11_1: a. How likely are you to: Stay confident in your abilities

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 2 Maximum: 5
Type: Discrete Width: 27 Format: Numeric

Questions and instructions

CATEGORIES

Value	Category	Cases	
1	very unlikely	0	
2	unlikely	2	8%

3	neither likely nor unlikely	2	8%
4	likely	10	40%
5	very likely	11	44%

SJT11_3: c. How likely are you to: Take time to think about how you can improve

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 4 Maximum: 5
Type: Discrete Width: 27 Format: Numeric

Questions and instructions

CATEGORIES

Value	Category	Cases	
1	very unlikely	0	
2	unlikely	0	
3	neither likely nor unlikely	0	
4	likely	6	24%
5	very likely	19	76%

SJT11_4: d. How likely are you to: Sit down and talk to your boss about why you received

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 3 Maximum: 5
Type: Discrete Width: 27 Format: Numeric

Questions and instructions

CATEGORIES

Value	Category	Cases	
1	very unlikely	0	
2	unlikely	0	
3	neither likely nor unlikely	4	16%
4	likely	4	16%
5	very likely	17	68%

SJT11_5: e. How likely are you to: Reflect on whether you want to continue this job

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 1 Maximum: 5
Type: Discrete Width: 27 Format: Numeric

Questions and instructions

CATEGORIES

Value	Category	Cases	
1	very unlikely	2	8%
2	unlikely	2	8%
3	neither likely nor unlikely	4	16%
4	likely	8	32%
5	very likely	9	36%

SJT11_6: hx. What skills and strengths do you have that will make you a good candidate fo

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0
Type: Continuous Width: 288 Format: character

SJT11_7: h. Enumerator please code this written response:

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 1 Maximum: 5
Type: Discrete Width: 53 Format: Numeric

Questions and instructions

CATEGORIES

Value	Category	Cases	
1	don't know	2	8%
2	none	1	4%
3	lists items that are not personal skills or strengths	1	4%
4	lists 1-2 personal skills/strengths	10	40%
5	list 3 or more personal skills/strengths.	11	44%

SJT11_8: ix. What weaknesses would make you a poor candidate for a new job in retail? Ple

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0
Type: Continuous Width: 161 Format: character

SJT11_9: i. Enumerator please code this written response:

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 1 Maximum: 4
Type: Discrete Width: 44 Format: Numeric

Questions and instructions

CATEGORIES

Value	Category	Cases	
1	don't know	6	24%
2	none	9	36%
3	lists areas that are not personal weaknesses	0	
4	lists 1-2 personal weaknesses	10	40%
5	list 3 or more personal weaknesses.	0	

SJT12_1: A. What do you want out of your next job? Please list all of your GOALS for your

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0
Type: Continuous Width: 390 Format: character

SJT12_2: ii. Enumerator please code this written response:

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 1 Maximum: 5
Type: Discrete Width: 47 Format: Numeric

Questions and instructions

CATEGORIES

Value	Category	Cases	
-------	----------	-------	--

1	don't know	2	8%
2	none	0	
3	lists goals that are not personal to individual	0	
4	lists 1-2 goals	12	48%
5	list 3 or more goals.	11	44%

SJT12_3: B. In what kind of work do you have interest or passion? Please list all of your

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0

Type: Continuous Width: 169 Format: character

SJT12_4: ii. Enumerator please code this written response:

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 1 Maximum: 5

Type: Discrete Width: 42 Format: Numeric

Questions and instructions

CATEGORIES

Value	Category	Cases	
1	don't know	1	4%
2	none	0	
3	lists interests not personal to individual	1	4%
4	lists 1-2 interests	16	64%
5	list 3 or more interests.	7	28%

SJT13_2: b. How likely are you to: Notice how your boss's words made you feel

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 1 Maximum: 5

Type: Discrete Width: 27 Format: Numeric

Questions and instructions

CATEGORIES

Value	Category	Cases	
1	very unlikely	1	4%
2	unlikely	1	4%
3	neither likely nor unlikely	3	12%
4	likely	6	24%
5	very likely	14	56%

SJT13_3: c. How likely are you to: Notice whether your feelings have caused any physical

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 1 Maximum: 5
 Type: Discrete Width: 27 Format: Numeric

Questions and instructions

CATEGORIES

Value	Category	Cases	
1	very unlikely	1	4%
2	unlikely	0	
3	neither likely nor unlikely	1	4%
4	likely	8	32%
5	very likely	15	60%

SJT13_3_2: c2. How long are you likely to feel stressed or upset: Less than an hour, a few

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 1 Maximum: 5
 Type: Discrete Width: 17 Format: Numeric

Questions and instructions

CATEGORIES

Value	Category	Cases	
1	Less than an hour	17	68%
2	a few hours	6	24%
3	the whole day	1	4%
4	a few days	0	
5	longer	1	4%

SJT13_4: d. How likely are you to: Identify that you are feeling shame

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 1 Maximum: 5
 Type: Discrete Width: 27 Format: Numeric

Questions and instructions

CATEGORIES

Value	Category	Cases	
1	very unlikely	3	12%
2	unlikely	1	4%
3	neither likely nor unlikely	4	16%
4	likely	8	32%
5	very likely	9	36%

SJT13_5: e. How likely are you to: Reflect on other times that people's words made you fe

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 1 Maximum: 5
 Type: Discrete Width: 27 Format: Numeric

Questions and instructions

CATEGORIES

Value	Category	Cases	
1	very unlikely	4	16%
2	unlikely	6	24%
3	neither likely nor unlikely	2	8%
4	likely	4	16%
5	very likely	9	36%

SJT14_2: b. How likely are you to: Realize you are mad.

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 1 Maximum: 5
 Type: Discrete Width: 27 Format: Numeric

Questions and instructions

CATEGORIES

Value	Category	Cases	
1	very unlikely	3	12%
2	unlikely	3	12%
3	neither likely nor unlikely	7	28%
4	likely	3	12%
5	very likely	9	36%

SJT14_3: c. How likely are you to: Notice whether your feelings have caused any physical

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 1 Maximum: 5
 Type: Discrete Width: 27 Format: Numeric

Questions and instructions

CATEGORIES

Value	Category	Cases	
1	very unlikely	1	4%
2	unlikely	3	12%
3	neither likely nor unlikely	3	12%
4	likely	9	36%
5	very likely	9	36%

SJT14_4: d. Imagine that you were in a bad mood all day. How likely is it that you will:

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 2 Maximum: 5
 Type: Discrete Width: 27 Format: Numeric

Questions and instructions

CATEGORIES

Value	Category	Cases	
1	very unlikely	0	
2	unlikely	2	8%

3	neither likely nor unlikely	0	
4	likely	7	28%
5	very likely	16	64%

SJT20_3: Dismiss Abu

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 1 Maximum: 5
Type: Discrete Width: 27 Format: Numeric

Questions and instructions

CATEGORIES

Value	Category	Cases	
1	very unlikely	1	4%
2	unlikely	12	48%
3	neither likely nor unlikely	1	4%
4	likely	8	32%
5	very likely	3	12%

SJT20_4: Tell Abu to return when they have money

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 1 Maximum: 5
Type: Discrete Width: 27 Format: Numeric

Questions and instructions

CATEGORIES

Value	Category	Cases	
1	very unlikely	3	12%
2	unlikely	8	32%
3	neither likely nor unlikely	5	20%
4	likely	3	12%
5	very likely	6	24%

SJT20_5: Allow Abu to pay back later

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 1 Maximum: 5
Type: Discrete Width: 27 Format: Numeric

Questions and instructions

CATEGORIES

Value	Category	Cases	
1	very unlikely	3	12%
2	unlikely	5	20%
3	neither likely nor unlikely	4	16%
4	likely	8	32%
5	very likely	5	20%

SJT20_6: Make sure Abu know you are assessing his trustworthiness

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 1 Maximum: 5
Type: Discrete Width: 27 Format: Numeric

Questions and instructions

CATEGORIES

Value	Category	Cases	
1	very unlikely	2	8%
2	unlikely	2	8%
3	neither likely nor unlikely	3	12%
4	likely	5	20%
5	very likely	13	52%

SJT20_7: Encourage Abu to share why they cannot pay

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 1 Maximum: 5
Type: Discrete Width: 27 Format: Numeric

Questions and instructions

CATEGORIES

Value	Category	Cases	
1	very unlikely	1	4%
2	unlikely	3	12%
3	neither likely nor unlikely	1	4%
4	likely	12	48%
5	very likely	8	32%

SJT20_8: Reassure Abu that things will get better

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 1 Maximum: 5
Type: Discrete Width: 27 Format: Numeric

Questions and instructions

CATEGORIES

Value	Category	Cases	
1	very unlikely	3	12%
2	unlikely	1	4%
3	neither likely nor unlikely	1	4%
4	likely	8	32%
5	very likely	12	48%

SJT21_6: Criticize Joy for wasting an opportunity

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 1 Maximum: 5
Type: Discrete Width: 27 Format: Numeric

Questions and instructions

CATEGORIES

Value	Category	Cases	
1	very unlikely	5	20%
2	unlikely	6	24%

3	neither likely nor unlikely	1	4%
4	likely	2	8%
5	very likely	11	44%

SJT21_7: Ask Joy questions to know more about their feelings

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 1 Maximum: 5
 Type: Discrete Width: 27 Format: Numeric

Questions and instructions

CATEGORIES

Value	Category	Cases	
1	very unlikely	1	4%
2	unlikely	0	
3	neither likely nor unlikely	2	8%
4	likely	9	36%
5	very likely	13	52%

SJT21_8: Encourage Joy to be more confident

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 1 Maximum: 5
 Type: Discrete Width: 27 Format: Numeric

Questions and instructions

CATEGORIES

Value	Category	Cases	
1	very unlikely	1	4%
2	unlikely	0	
3	neither likely nor unlikely	0	
4	likely	7	28%
5	very likely	17	68%

SJT21_1: Please rate your tone as you speak to Joy?

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 1 Maximum: 9
Type: Continuous Width: 10 Format: Numeric

SJT21_2: Please rate your tone as you speak to Joy?

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 1 Maximum: 9
Type: Continuous Width: 10 Format: Numeric

SJT21_3: Make an excuse so that you do not have to help Joy

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 1 Maximum: 4
Type: Discrete Width: 27 Format: Numeric

Questions and instructions

CATEGORIES

Value	Category	Cases	
1	very unlikely	14	56%
2	unlikely	6	24%
3	neither likely nor unlikely	2	8%
4	likely	3	12%
5	very likely	0	

SJT21_4: Try to avoid Joy for some time

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 1 Maximum: 4
Type: Discrete Width: 27 Format: Numeric

Questions and instructions

CATEGORIES

Value	Category	Cases	
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1	very unlikely	14	56%
2	unlikely	9	36%
3	neither likely nor unlikely	1	4%
4	likely	1	4%
5	very likely	0	

SJT21_5: Make time to help Joy prepare for the interview

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 1 Maximum: 5
 Type: Discrete Width: 27 Format: Numeric

Questions and instructions

CATEGORIES

Value	Category	Cases	
1	very unlikely	1	4%
2	unlikely	0	
3	neither likely nor unlikely	1	4%
4	likely	9	36%
5	very likely	14	56%

SJT22_2: Please rate your tone as you speak to relationa

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 1 Maximum: 9
 Type: Continuous Width: 10 Format: Numeric

SJT22_3: Please rate your tone as you speak to relationa

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 1 Maximum: 9
 Type: Continuous Width: 10 Format: Numeric

SJT22_1: Yell back at your relation

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 1 Maximum: 5
 Type: Discrete Width: 27 Format: Numeric

Questions and instructions

CATEGORIES

Value	Category	Cases	
1	very unlikely	4	16%
2	unlikely	9	36%
3	neither likely nor unlikely	4	16%
4	likely	7	28%
5	very likely	1	4%

SJT22_4: Ignore them and do not speak to them

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 1 Maximum: 5
 Type: Discrete Width: 27 Format: Numeric

Questions and instructions

CATEGORIES

Value	Category	Cases	
1	very unlikely	1	4%
2	unlikely	8	32%
3	neither likely nor unlikely	4	16%
4	likely	8	32%
5	very likely	4	16%

SJT22_5: Ask them why they are upset

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 2 Maximum: 5
 Type: Discrete Width: 27 Format: Numeric

Questions and instructions

CATEGORIES

Value	Category	Cases	
1	very unlikely	0	
2	unlikely	2	8%
3	neither likely nor unlikely	2	8%
4	likely	11	44%
5	very likely	10	40%

SJT22_6: Your relationa seems to really want to talk about it. How long are you likely to

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 1 Maximum: 60
Type: Continuous Width: 10 Format: Numeric

SJT23_1: Visit Tope's friend's shop

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 4 Maximum: 5
Type: Discrete Width: 27 Format: Numeric

Questions and instructions

CATEGORIES

Value	Category	Cases	
1	very unlikely	0	
2	unlikely	0	
3	neither likely nor unlikely	0	
4	likely	9	36%
5	very likely	16	64%

SJT23_2: Ask Tope for an introduction to their friend to learn more about the business

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 3 Maximum: 5
Type: Discrete Width: 27 Format: Numeric

Questions and instructions

CATEGORIES

Value	Category	Cases	
1	very unlikely	0	
2	unlikely	0	
3	neither likely nor unlikely	1	4%
4	likely	7	28%
5	very likely	17	68%

SJT23_3: Ask your friends if they know any other clothing shop owners

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 3 Maximum: 5
 Type: Discrete Width: 27 Format: Numeric

Questions and instructions

CATEGORIES

Value	Category	Cases	
1	very unlikely	0	
2	unlikely	0	
3	neither likely nor unlikely	1	4%
4	likely	9	36%
5	very likely	15	60%

SJT23_4: Visit 'Nigeria's Best' to ask 'Nigeria's Best' for guidance

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 2 Maximum: 5
 Type: Discrete Width: 27 Format: Numeric

Questions and instructions

CATEGORIES

Value	Category	Cases	
1	very unlikely	0	
2	unlikely	1	4%
3	neither likely nor unlikely	2	8%
4	likely	6	24%

5	very likely	16	64%
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SJT23_5: Visit clothing shops in another neighborhood to ask them for advice

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 2 Maximum: 5

Type: Discrete Width: 27 Format: Numeric

Questions and instructions

CATEGORIES

Value	Category	Cases	
1	very unlikely	0	
2	unlikely	1	4%
3	neither likely nor unlikely	2	8%
4	likely	9	36%
5	very likely	13	52%

SJT24_6: Please rate your tone as you meet others

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 1 Maximum: 9

Type: Continuous Width: 10 Format: Numeric

SJT24_7: Please rate your tone as you meet others

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 1 Maximum: 9

Type: Continuous Width: 10 Format: Numeric

SJT24_2: Talk to at least 10 people about your new shop?

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 4 Maximum: 5

Type: Discrete Width: 27 Format: Numeric

Questions and instructions

CATEGORIES

Value	Category	Cases	
1	very unlikely	0	
2	unlikely	0	
3	neither likely nor unlikely	0	
4	likely	4	16%
5	very likely	21	84%

SJT24_3: Try to meet as many people as possible

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 4 Maximum: 5
Type: Discrete Width: 27 Format: Numeric

Questions and instructions

CATEGORIES

Value	Category	Cases	
1	very unlikely	0	
2	unlikely	0	
3	neither likely nor unlikely	0	
4	likely	4	16%
5	very likely	21	84%

SJT24_4: Ask people questions about their lives to get to know them

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 2 Maximum: 5
Type: Discrete Width: 27 Format: Numeric

Questions and instructions

CATEGORIES

Value	Category	Cases	
1	very unlikely	0	
2	unlikely	3	12%

3	neither likely nor unlikely	2	8%
4	likely	11	44%
5	very likely	9	36%

SJT28_1: Enumerator: did individual paraphrase any of your statements to clarify understand

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 0 Maximum: 1
 Type: Discrete Width: 10 Format: Numeric

Questions and instructions

CATEGORIES

Value	Category	Cases	
0	No	6	24%
1	Yes	19	76%

SJT28_2: Enumerator: does individual ask more questions in order to learn additional info

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 0 Maximum: 1
 Type: Discrete Width: 10 Format: Numeric

Questions and instructions

CATEGORIES

Value	Category	Cases	
0	No	14	56%
1	Yes	11	44%

SJT28_3: Enumerator: as you were saying the story, did the respondent show they were list

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 1 Maximum: 1
 Type: Discrete Width: 10 Format: Numeric

Questions and instructions

CATEGORIES

Value	Category	Cases	
0	No	0	
1	Yes	25	100%

SJT28_4: Enumerator: as you were saying the story, did the respondent show they were list

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 0 Maximum: 1
Type: Discrete Width: 10 Format: Numeric

Questions and instructions

CATEGORIES

Value	Category	Cases	
0	No	6	24%
1	Yes	19	76%

SJT28_5: I will now ask you a few questions about the story ...a. What was my friend's name

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 0 Maximum: 1
Type: Discrete Width: 15 Format: Numeric

Questions and instructions

CATEGORIES

Value	Category	Cases	
0	Incorrect	5	20%
1	Correct: Yahaya	20	80%

SJT28_6: How long was the training in months?

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 0 Maximum: 1

Type: Discrete Width: 17 Format: Numeric

Questions and instructions

CATEGORIES

Value	Category	Cases	
0	Incorrect	11	44%
1	Correct: 2 months	14	56%

SJT28_7: What is the main point of the story?

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 0 Maximum: 1

Type: Discrete Width: 33 Format: Numeric

Questions and instructions

CATEGORIES

Value	Category	Cases	
0	Incorrect	6	24%
1	Correct: ideas for a new business	19	76%

SJT28_8: What income did they make per week?

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 0 Maximum: 1

Type: Discrete Width: 21 Format: Numeric

Questions and instructions

CATEGORIES

Value	Category	Cases	
0	Incorrect	3	12%
1	Correct: NGN:1000,000	22	88%

SJT29_1: Enumerator: did individual paraphrase any of your statements to clarify understa

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 0 Maximum: 1
 Type: Discrete Width: 10 Format: Numeric

Questions and instructions

CATEGORIES

Value	Category	Cases	
0	No	4	16%
1	Yes	21	84%

SJT29_2: Enumerator: does individual ask more questions in order to answer the question (

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 0 Maximum: 1
 Type: Discrete Width: 10 Format: Numeric

Questions and instructions

CATEGORIES

Value	Category	Cases	
0	No	14	56%
1	Yes	11	44%

SJT29_3: Enumerator: as you were saying the story, did the respondent show they were list

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 1 Maximum: 1
 Type: Discrete Width: 10 Format: Numeric

Questions and instructions

CATEGORIES

Value	Category	Cases	
0	No	0	
1	Yes	25	100%

SJT29_4: Enumerator: as you were saying the story, did the respondent show they were list

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 0 Maximum: 1
Type: Discrete Width: 10 Format: Numeric

Questions and instructions

CATEGORIES

Value	Category	Cases	
0	No	3	12%
1	Yes	22	88%

SJT29_5: I will now ask you a few questions about the story ...a. Why was the party cance

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 0 Maximum: 1
Type: Discrete Width: 16 Format: Numeric

Questions and instructions

CATEGORIES

Value	Category	Cases	
0	Incorrect	7	28%
1	Correct: weather	18	72%

SJT29_6: What color was the shirt?

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 0 Maximum: 1
Type: Discrete Width: 15 Format: Numeric

Questions and instructions

CATEGORIES

Value	Category	Cases	
0	Incorrect	3	12%
1	Correct: maroon	22	88%

SJT29_7: What occupation does the customer have?

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 1 Maximum: 1
 Type: Discrete Width: 15 Format: Numeric

Questions and instructions

CATEGORIES

Value	Category	Cases	
0	Incorrect	0	
1	Correct: driver	25	100%

SJT29_8: How did the customer feel because the party was cancelled?

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 0 Maximum: 1
 Type: Discrete Width: 21 Format: Numeric

Questions and instructions

CATEGORIES

Value	Category	Cases	
0	Incorrect	6	24%
1	Correct: Disappointed	19	76%

SJT30_1: Enumerator: did individual paraphrase any of your statements to clarify understa

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 0 Maximum: 1
 Type: Discrete Width: 10 Format: Numeric

Questions and instructions

CATEGORIES

Value	Category	Cases	
0	No	9	36%

1	Yes	16	64%
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SJT30_2: Enumerator: does individual ask more questions in order to answer the question (

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 0 Maximum: 1

Type: Discrete Width: 10 Format: Numeric

Questions and instructions

CATEGORIES

Value	Category	Cases	
0	No	14	56%
1	Yes	11	44%

SJT30_3: Enumerator: as you were saying the story, did the respondent show they were list

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 0 Maximum: 1

Type: Discrete Width: 10 Format: Numeric

Questions and instructions

CATEGORIES

Value	Category	Cases	
0	No	1	4%
1	Yes	24	96%

SJT30_4: Enumerator: as you were saying the story, did the respondent show they were list

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 0 Maximum: 1

Type: Discrete Width: 10 Format: Numeric

Questions and instructions

CATEGORIES

Value	Category	Cases	
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0	No	3	12%
1	Yes	22	88%

SJT30_5: I will now ask you a few questions about the storya. What was the loan amount

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 0 Maximum: 1
Type: Discrete Width: 15 Format: Numeric

Questions and instructions

CATEGORIES

Value	Category	Cases	
0	Incorrect	3	12%
1	Correct: 50,000	22	88%

SJT30_6: What interest rate was paid on the loan?

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 0 Maximum: 1
Type: Discrete Width: 12 Format: Numeric

Questions and instructions

CATEGORIES

Value	Category	Cases	
0	Incorrect	1	4%
1	Correct: 20%	24	96%

SJT30_7: What was Baba's loan used to purchase?

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 0 Maximum: 1
Type: Discrete Width: 21 Format: Numeric

Questions and instructions

CATEGORIES

Value	Category	Cases	
0	Incorrect	11	44%
1	Correct: water cooler	14	56%

SJT30_8: What solution is Aliyu suggesting?

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 0 Maximum: 1
 Type: Discrete Width: 52 Format: Numeric

Questions and instructions

CATEGORIES

Value	Category	Cases	
0	Incorrect	2	8%
1	Correct: take a loan from elsewhere and pay neighbor	23	92%

SJT38_1: a. How likely are you to: Quickly advise them that they shouldn't start another

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 1 Maximum: 5
 Type: Discrete Width: 27 Format: Numeric

Questions and instructions

CATEGORIES

Value	Category	Cases	
1	very unlikely	7	28%
2	unlikely	8	32%
3	neither likely nor unlikely	2	8%
4	likely	4	16%
5	very likely	4	16%

SJT38_2: b. How likely are you to: Remind them that they failed last time

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 1 Maximum: 5

Type: Discrete Width: 27 Format: Numeric

Questions and instructions

CATEGORIES

Value	Category	Cases	
1	very unlikely	8	32%
2	unlikely	9	36%
3	neither likely nor unlikely	2	8%
4	likely	3	12%
5	very likely	3	12%

SJT38_3: c. You see that they are very nervous about talking to you, How likely are you t

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 1 Maximum: 5

Type: Discrete Width: 27 Format: Numeric

Questions and instructions

CATEGORIES

Value	Category	Cases	
1	very unlikely	1	4%
2	unlikely	2	8%
3	neither likely nor unlikely	3	12%
4	likely	9	36%
5	very likely	10	40%

SJT38_4: d. How likely are you to: Ask them questions to learn more about their thinking

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 4 Maximum: 5

Type: Discrete Width: 27 Format: Numeric

Questions and instructions

CATEGORIES

Value	Category	Cases	
1	very unlikely	0	

2	unlikely	0	
3	neither likely nor unlikely	0	
4	likely	4	16%
5	very likely	21	84%

SJT38_5: e. How likely are you to: Ask them why this business is important to them

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 2 Maximum: 5

Type: Discrete Width: 27 Format: Numeric

Questions and instructions

CATEGORIES

Value	Category	Cases	
1	very unlikely	0	
2	unlikely	2	8%
3	neither likely nor unlikely	1	4%
4	likely	5	20%
5	very likely	17	68%

SJT38_6: f. How likely are you to: Consider whether this business will improve their happ

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 4 Maximum: 5

Type: Discrete Width: 27 Format: Numeric

Questions and instructions

CATEGORIES

Value	Category	Cases	
1	very unlikely	0	
2	unlikely	0	
3	neither likely nor unlikely	0	
4	likely	8	32%
5	very likely	17	68%

SJT39_1: S11a_4.How likely is it that you will: Warn them but give them more chances

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 1 Maximum: 5
Type: Discrete Width: 27 Format: Numeric

Questions and instructions

CATEGORIES

Value	Category	Cases	
1	very unlikely	1	4%
2	unlikely	0	
3	neither likely nor unlikely	0	
4	likely	13	52%
5	very likely	11	44%

SJT39_2: S11a_6. How likely is it that you will: Ask them why they have been late

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 4 Maximum: 5
Type: Discrete Width: 27 Format: Numeric

Questions and instructions

CATEGORIES

Value	Category	Cases	
1	very unlikely	0	
2	unlikely	0	
3	neither likely nor unlikely	0	
4	likely	8	32%
5	very likely	17	68%

SJT39_3: S11a_8.How likely is it that you will: Fire them

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 1 Maximum: 5
Type: Discrete Width: 27 Format: Numeric

Questions and instructions

CATEGORIES

Value	Category	Cases	
1	very unlikely	3	12%
2	unlikely	9	36%
3	neither likely nor unlikely	6	24%
4	likely	5	20%
5	very likely	2	8%

SJT39_4: S11a_10. Consider Collins's likelihood of finding a new job before determining yo

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 1 Maximum: 5
 Type: Discrete Width: 27 Format: Numeric

Questions and instructions

CATEGORIES

Value	Category	Cases	
1	very unlikely	1	4%
2	unlikely	4	16%
3	neither likely nor unlikely	6	24%
4	likely	4	16%
5	very likely	10	40%

SJT39_5: S11b_10. How likely is it that you will: Try to work with Collins to change his

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 1 Maximum: 5
 Type: Discrete Width: 27 Format: Numeric

Questions and instructions

CATEGORIES

Value	Category	Cases	
1	very unlikely	1	4%
2	unlikely	0	

3	neither likely nor unlikely	0	
4	likely	10	40%
5	very likely	14	56%

SJT39_6: S11b_11. How likely is it that you will: Fire ollins because that is not a good

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 1 Maximum: 5
 Type: Discrete Width: 27 Format: Numeric

Questions and instructions

CATEGORIES

Value	Category	Cases	
1	very unlikely	14	56%
2	unlikely	8	32%
3	neither likely nor unlikely	1	4%
4	likely	1	4%
5	very likely	1	4%

SJT39_7: S11b_12.How likely is it that you will: Feel bad because Collins is facing hards

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 3 Maximum: 5
 Type: Discrete Width: 27 Format: Numeric

Questions and instructions

CATEGORIES

Value	Category	Cases	
1	very unlikely	0	
2	unlikely	0	
3	neither likely nor unlikely	2	8%
4	likely	10	40%
5	very likely	13	52%

SJT39_8: S11b_13.How likely is it that you will: Imagine what you would do in Collins's s**Data file: appeals_trainers_survey****Overview**

Valid: 25 Invalid: 0 Minimum: 4 Maximum: 5

Type: Discrete Width: 27 Format: Numeric

Questions and instructions

CATEGORIES

Value	Category	Cases	
1	very unlikely	0	
2	unlikely	0	
3	neither likely nor unlikely	0	
4	likely	5	20%
5	very likely	20	80%

SJT39_9: S11b_14.How likely is it that you will: Consider Collins's financial situation,**Data file: appeals_trainers_survey****Overview**

Valid: 25 Invalid: 0 Minimum: 3 Maximum: 5

Type: Discrete Width: 27 Format: Numeric

Questions and instructions

CATEGORIES

Value	Category	Cases	
1	very unlikely	0	
2	unlikely	0	
3	neither likely nor unlikely	1	4%
4	likely	7	28%
5	very likely	17	68%

SJT39_10: S11b_15.How likely is it that you will: Ask more questions to learn more about C**Data file: appeals_trainers_survey****Overview**

Valid: 25 Invalid: 0 Minimum: 4 Maximum: 5

Type: Discrete Width: 27 Format: Numeric

Questions and instructions

CATEGORIES

Value	Category	Cases	
1	very unlikely	0	
2	unlikely	0	
3	neither likely nor unlikely	0	
4	likely	8	32%
5	very likely	17	68%

TRAIN_ABIL_1: Create and build a vision that will inspire others

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 3 Maximum: 5
Type: Discrete Width: 20 Format: Numeric

Questions and instructions

CATEGORIES

Value	Category	Cases	
1	Not confident at all	0	
2	Rather not confident	0	
3	Neither nor	1	4%
4	Rather confident	3	12%
5	Very confident	21	84%

TRAIN_ABIL_2: Align and rally people towards a common goal

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 4 Maximum: 5
Type: Discrete Width: 20 Format: Numeric

Questions and instructions

CATEGORIES

Value	Category	Cases	
1	Not confident at all	0	
2	Rather not confident	0	

3	Neither nor	0	
4	Rather confident	6	24%
5	Very confident	19	76%

TRAIN_ABIL_3: Motivate others working with me to do more than they dreamed they could do

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 5 Maximum: 5
 Type: Discrete Width: 20 Format: Numeric

Questions and instructions

CATEGORIES

Value	Category	Cases	
1	Not confident at all	0	
2	Rather not confident	0	
3	Neither nor	0	
4	Rather confident	0	
5	Very confident	25	100%

TRAIN_ABIL_4: Take charge of decisions needed for a group or organization

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 4 Maximum: 5
 Type: Discrete Width: 20 Format: Numeric

Questions and instructions

CATEGORIES

Value	Category	Cases	
1	Not confident at all	0	
2	Rather not confident	0	
3	Neither nor	0	
4	Rather confident	5	20%
5	Very confident	20	80%

TRAIN_ABIL_5: Plan, direct, organize and prepare others on what they need to do

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 3 Maximum: 5
Type: Discrete Width: 20 Format: Numeric

Questions and instructions

CATEGORIES

Value	Category	Cases	
1	Not confident at all	0	
2	Rather not confident	0	
3	Neithder nor	1	4%
4	Rather confident	3	12%
5	Very confident	21	84%

TRAIN_ABIL_6: Use rewards and punishments to get people working harder

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 2 Maximum: 5
Type: Discrete Width: 20 Format: Numeric

Questions and instructions

CATEGORIES

Value	Category	Cases	
1	Not confident at all	0	
2	Rather not confident	1	4%
3	Neithder nor	2	8%
4	Rather confident	8	32%
5	Very confident	14	56%

TRAIN_ABIL_7: Develop and train future leaders

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 4 Maximum: 5
Type: Discrete Width: 20 Format: Numeric

Questions and instructions

CATEGORIES

Value	Category	Cases	
1	Not confident at all	0	
2	Rather not confident	0	
3	Neither nor	0	
4	Rather confident	2	8%
5	Very confident	23	92%

TRAIN_ABIL_8: Train entrepreneurs

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 4 Maximum: 5
Type: Discrete Width: 20 Format: Numeric

Questions and instructions

CATEGORIES

Value	Category	Cases	
1	Not confident at all	0	
2	Rather not confident	0	
3	Neither nor	0	
4	Rather confident	6	24%
5	Very confident	19	76%

TRAIN_ABIL_9: Train women entrepreneurs

Data file: appeals_trainers_survey

Overview

Valid: 25 Invalid: 0 Minimum: 3 Maximum: 5
Type: Discrete Width: 20 Format: Numeric

Questions and instructions

CATEGORIES

Value	Category	Cases	
1	Not confident at all	0	
2	Rather not confident	0	

3	Neither nor	2	8%
4	Rather confident	4	16%
5	Very confident	19	76%

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questionnaires

APPEALS - Facilitator Survey 2021, Questionnaire

title APPEALS - Facilitator Survey 2021, Questionnaire
country Nigeria
language English
filename appeals_interview_trainers_survey_final.pdf

reports

Turning Inward and/or Outward: Which Socioemotional Skills Pay for Agribusiness Entrepreneurs in Nigeria?

title Turning Inward and/or Outward: Which Socioemotional Skills Pay for Agribusiness Entrepreneurs in Nigeria?
country Nigeria
language English
filename appeals_ses_ie_paper.pdf

technical_documents

APPEALS-SES Codebook

title APPEALS-SES Codebook
country Nigeria
language English
filename appeals_trainers_codebook_final.xlsx
