



---

# Schooling, Income, and HIV Risk: Experimental Evidence from a Cash Transfer Program.

---

Sarah Baird, George Washington University

Craig McIntosh, UC at San Diego

Berk Özler, World Bank

Please do not cite without explicit permission  
from the authors.

# Summary

- In this study, we investigate the impact of a cash transfer program for schooling in Zomba, Malawi on HIV & HSV-2 infection among adolescent girls and young women.
  - 18 months after the start of the randomized controlled trial, **HIV prevalence** among baseline schoolgirls in program areas was **60% lower than the control group**. **HSV-2 prevalence** was more than **75% lower**.
  - The program had **no effect** on the HIV or HSV-2 status of those adolescent girls and young women who had already dropped out of school at the start of the program (baseline dropouts).

# Summary

- The program effects were concentrated among a small group, who became sexually active before the program and continued being active during the program (‘always active’).
- The program impact on HIV was not only due to a **reduction in the number of lifetime sexual partners and the frequency of sexual activity**, but also owes in large part to a **significant increase in partner’s safety**.
- Evidence points to **increased income**, rather than schooling, as the main channel for the reduction in HIV prevalence.

# We need ‘behavior change’, but how?

- Behavior change interventions usually include some combination of education, motivational counseling, skills building, condom promotion, risk reduction planning, and improved sexual and reproductive health services.
- “...has highlighted the reality that current behavior change interventions, by themselves, have been limited in their ability to control HIV infection in women and girls in low- and middle-income countries.” (McCoy, Kangwende, and Padian, 2009)

# Education as a “Social Vaccine” for HIV

- There is a lot of evidence showing an association between school attendance, sexual behavior, and HIV prevalence (Jukes, 2008; Beegle & Özler, 2007). Possible pathways include:
  1. Incentives to avoid pregnancy, and
  2. Smaller sexual networks.
  
- However, this correlation could be driven by various factors:
  - ‘good kids’
  - valuation/expectations of the future
  - quality of parenting
  
- There is only one study that points to a possible causal link between school attendance and sexual behavior (*Duflo et. al., 2006*).

# Cash Transfers, Sexual Behavior, HIV risk

- There may also be an ‘income effect’ on the sexual behavior of young women associated with cash transfer programs.
- Large literature on transactional sex, a lot of which focuses on young women:
  - Luke (2006), Poulin (2007), Dupas (forthcoming), Robinson and Yeh (forthcoming).
- In our data, at baseline, **approximately 25%** of the young women who are sexually active stated that they started their relationship because they “**needed his assistance**” or “**wanted gifts/money**”.
  - Second only to “**love**” (28%).

---

# Schooling, Income, and HIV Risk

- Conditional Cash Transfers for schooling can increase income and school enrollment simultaneously.
- Zomba Cash Transfer Program (ZCTP) was a *two-year* randomized intervention that provided cash transfers to schoolgirls (and young women who had recently dropped out of school) to stay in (and return to) school.
- To our knowledge, this is the **first study to assess the impact of cash transfer program for schooling on the risk of HIV infection.**

---

# **ZOMBA CASH TRANSFER PROGRAM: SAMPLING AND SURVEY DESIGN**

---

Please do not cite without explicit permission from the  
authors.

---

# Malawi

- Zomba, a district in Southern Malawi, is where our study is located.
- In Zomba, only **9.2% of females** have some secondary education or higher.
- HIV prevalence among **15-24 old women is 9.1%**, compared to 2.1% among males of the same age.
- In Zomba, the HIV prevalence is **24.6% among women 15-49**, compared to a national average of 13.3%.

# Sampling and Survey Design

- 3,798 young women were sampled from 176 enumeration areas (EAs) in Zomba, a district in Southern Malawi.
- EAs randomly drawn from three strata: urban, near rural, and far rural.
- All households in each sampled EA were listed using two forms, then the sample selected from the pool of eligible young women.

---

# Sampling and Survey Design

- Eligibility into the program was defined as follows:
  - Eligible *dropouts*: unmarried girls and young women, aged 13-22, already out of school at baseline (<15% of the target population), *AND*
  - Eligible *schoolgirls*: unmarried girls and young women, aged 13-22, who can return to Standard 7-Form 4, enrolled in school at the time of their first interview.
- Otherwise, there was *no targeting* of any kind.
- The surveys employed at baseline and at follow-up are comprised of two parts:

---

# Sampling and Survey Design

- **Part I is administered to the HH head**, and collects information on the following:
  - ❑ household roster,
  - ❑ dwelling characteristics,
  - ❑ household assets and durables,
  - ❑ consumption (food and non-food),
  - ❑ household access to safety nets & credit, and
  - ❑ shocks (economic, health, and otherwise) experienced by the household
  - ❑ mortality

---

# Sampling and Survey Design

- **Part II is administered to the *core respondent***, who provides further information about her:
  - ❑ family background,
  - ❑ Education, labor market participation, time allocation
  - ❑ health and fertility,
  - ❑ **dating patterns, detailed sexual behavior at the partnership level,**
  - ❑ knowledge of HIV/AIDS,
  - ❑ social networks,
  - ❑ own consumption of girl-specific goods (soaps, mobile phone airtime, clothing, braids, handbags, etc.).

# Biomarker data for STIs

- Self-reported data on sexual behavior may be unreliable:
  - Understatement of sexual activity will cause attenuation bias,
  - If correlated with treatment status, misreporting will bias the impact estimates.
- 18 months after the start of the intervention, VCT teams visited a randomly selected 50% of the panel sample at their homes. (Refusal rate: 3%, attrition rate: 1%)
  - Why no baseline?
  - Why only 50%?
- Rapid tests for HIV, HSV-2, and Syphilis.

---

# Timeline

- **Baseline data collection:** Sep 2007 – Jan 2008.
- **Cash Transfers begin:** February 2008
- **Follow-up data collection:** Oct 2008 – Feb 2009.
- **Biomarker data collection:** Jun-Sep 2009.
- **Cash Transfer Program ends:** December 2009.

---

# **ZOMBA CASH TRANSFER PROGRAM: STUDY DESIGN**

---

Please do not cite without explicit permission from the  
authors.

# Zomba Cash Transfer Program Design

- The 176 EAs were evenly split into treatment and control. Treatment EAs were further split to receive conditional (CCT) and unconditional (UCT) treatment.
- All baseline dropouts received CCTs.
- Transfers were split between parents and the girls.
- Parents received \$4-10 per month while the girls received \$1-5.
  - The average transfer of \$10/month falls well within the range of CCT programs around the world and is significantly lower than a pilot cash transfer program in Malawi, financed by the Global Fund and supported by UNICEF.

# Balance in randomization and attrition

- The treatment and control communities look very similar across a whole host of baseline characteristics, implying that the randomized allocation of treatment units was carried out successfully.
- Attrition in longitudinal data was low (<7%) and equal across treatment and control areas.
- See Baird et al. (forthcoming in Health Economics) for more details.

---

# RESULTS: SCHOOLING IMPACTS

---

Please do not cite without explicit permission from the  
authors.

# Summary of schooling impacts

- The program had large impacts on school enrolment and attendance among *baseline dropouts* and *baseline schoolgirls*.
- The increase among *baseline dropouts* is 44 percentage points: 17% in control vs. 61% in treatment.
  - Marriage and pregnancy rates also declined substantially among this group.
- The decrease in the dropout rate among *baseline schoolgirls* is more than 40% (10.8% vs. 6.3%).

---

# **ONE YEAR IMPACTS: BIOMARKER DATA ON HIV AND HSV-2**

---

Please do not cite without explicit permission from the authors.

# Prevalence of STDs at one-year follow-up among *baseline dropouts*

| <b>Baseline Dropouts</b> | <b>HIV</b> | <b>HSV-2</b> | <b>Syphilis</b> |
|--------------------------|------------|--------------|-----------------|
|                          |            |              |                 |
| <b>Control</b>           | 8.2%       | 8.2%         | 1.0%            |
|                          | 207        | 208          | 208             |
|                          |            |              |                 |
| <b>Treatment</b>         | 10.4%      | 8.0%         | 1.5%            |
|                          | 211        | 212          | 212             |
|                          |            |              |                 |
| <b>Total</b>             | 9.2%       | 8.1%         | 1.2%            |
|                          | 418        | 420          | 420             |

Please do not cite without explicit permission from the authors.

# Prevalence of STDs at one-year follow-up among *baseline schoolgirls*

| <b>Baseline Schoolgirls</b> | <b>HIV</b> | <b>HSV-2</b> | <b>Syphilis</b> |
|-----------------------------|------------|--------------|-----------------|
|                             |            |              |                 |
| <b>Control</b>              | 3.0%       | 3.0%         | 0.7%            |
|                             | 800        | 797          | 801             |
|                             |            |              |                 |
| <b>Treatment</b>            | 1.2%       | 0.7%         | 0.8%            |
|                             | 492        | 490          | 493             |
|                             |            |              |                 |
| <b>Total</b>                | 2.2%       | 2.0%         | 0.7%            |
|                             | 1292       | 1287         | 1294            |

Please do not cite without explicit permission from the authors.

# HIV prevalence declined 60% among baseline schoolgirls

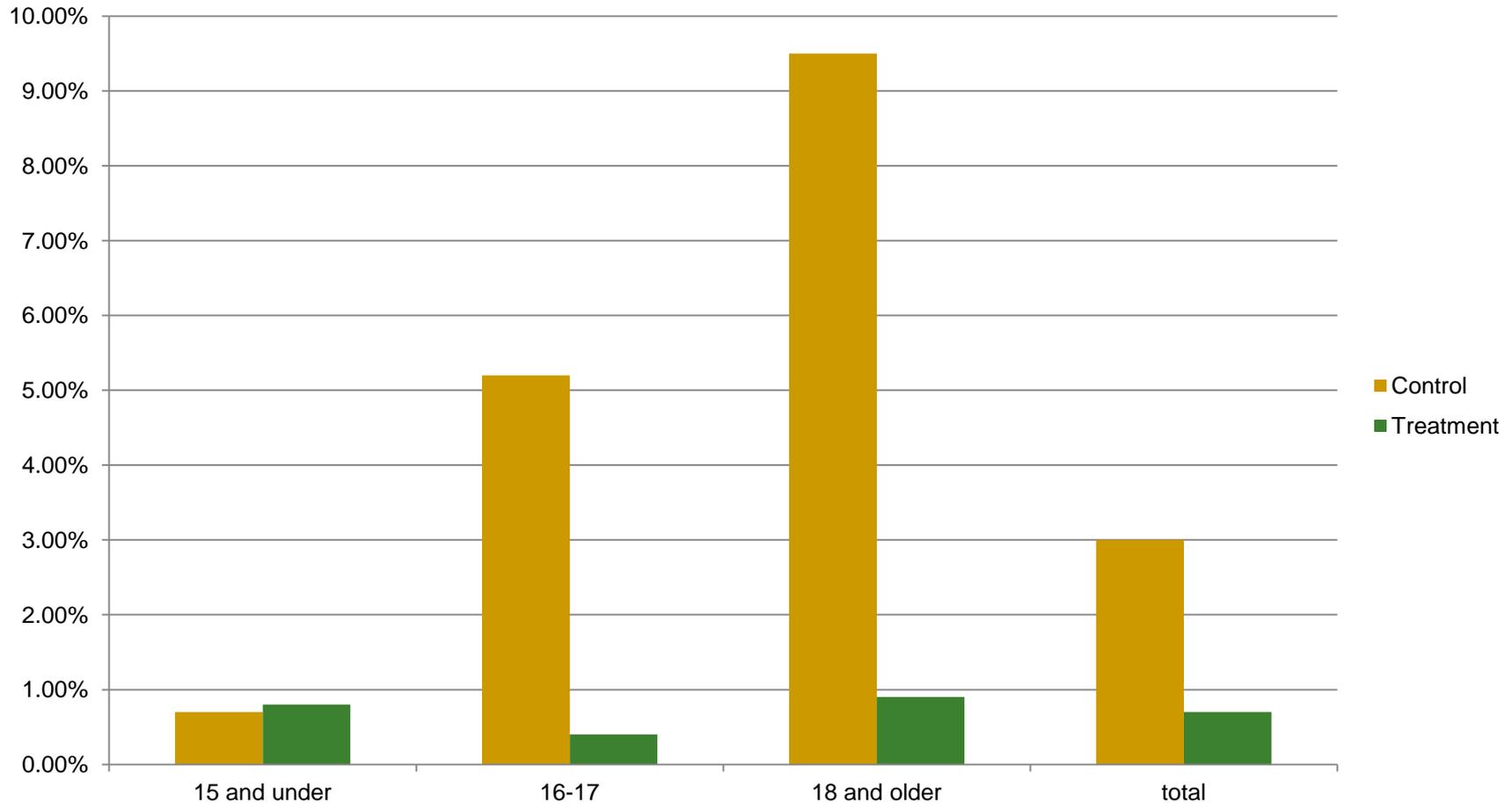
| Dependent Variable: =1 if HIV Positive |          |          |                   |         |                      |          |
|--|----------|----------|-------------------|---------|----------------------|----------|
|  | All      |          | Baseline Dropouts |         | Baseline Schoolgirls |          |
| Treatment Effect                       | -0.011   | -0.013   | 0.028             | 0.027   | -0.018*              | -0.020** |
|  | (0.010)  | (0.008)  | (0.028)           | (0.029) | (0.010)              | (0.009)  |
| Baseline Dropout                       | 0.068*** | 0.050*** |                   |         |                      |          |
|  | (0.014)  | (0.014)  |                   |         |                      |          |
| Constant                               | 0.027*** | 0.071*** | 0.078***          | 0.186** | 0.030***             | 0.066*** |
|  | (0.008)  | (0.020)  | (0.017)           | (0.082) | (0.008)              | (0.021)  |
| N                                      | 1,700    | 1,700    | 413               | 413     | 1,287                | 1,287    |
| Baseline Controls                      | No       | Yes      | No                | Yes     | No                   | Yes      |
| note: *** p<0.01, ** p<0.05, * p<0.1   |          |          |                   |         |                      |          |

Please do not cite without explicit permission from the authors.

# HSV-2 prevalence declined 77% among baseline schoolgirls

| Dependent Variable: =1 if HSV-2 Positive |          |          |                   |         |           |           |
|--|----------|----------|-------------------|---------|-----------|-----------|
|  | All      |          | Baseline Dropouts |         | Baseline  |           |
| Treatment Effect                         | -0.019** | -0.018** | 0.004             | 0.010   | -0.023*** | -0.023*** |
|  | (0.008)  | (0.009)  | (0.029)           | (0.031) | (0.008)   | (0.008)   |
| Baseline Dropout                         | 0.059*** | 0.031**  |                   |         |           |           |
|  | (0.015)  | (0.015)  |                   |         |           |           |
| Constant                                 | 0.029*** | 0.038**  | 0.078***          | 0.082   | 0.030***  | 0.038**   |
|  | (0.007)  | (0.018)  | (0.022)           | (0.082) | (0.007)   | (0.019)   |
| N  | 1,697    | 1,697    | 415               | 415     | 1,282     | 1,282     |
| note: *** p<0.01, ** p<0.05, * p<0.1     |          |          |                   |         |           |           |

# HSV-2 Prevalence by age and treatment status among *baseline schoolgirls*



Please do not cite without explicit permission from the authors.

---

# Summary of impacts on HIV and HSV-2

- The program decreased the prevalence of each of HIV and HSV-2 by more than 60% among *baseline schoolgirls*.
  - The program seems to have stopped the progression of these STIs in their tracks.
  
- The program had **no** effect on those who had already dropped out of school at baseline.

# Are these results simply a reflection of baseline imbalance?

- The answer is NO (very unlikely).
  - p-value of 0.017 on HIV impact implies that there is less than a 2% chance that these results are due to baseline imbalance – and this is a conservative estimate. (p-value for HSV-2 is 0.003!!)
1. Do we see baseline balance among variables we know to be correlated with HIV? YES
  2. While HIV and HSV-2 are correlated, only 25% of those positive for one is infected with the other.
  3. We find program impacts among *baseline schoolgirls*, but **not** *baseline dropouts*.

---

# ONE YEAR IMPACTS: SEXUAL BEHAVIOR

---

Please do not cite without explicit permission from the  
authors.

# One-year impact on *sexual activity*, *baseline schoolgirls*

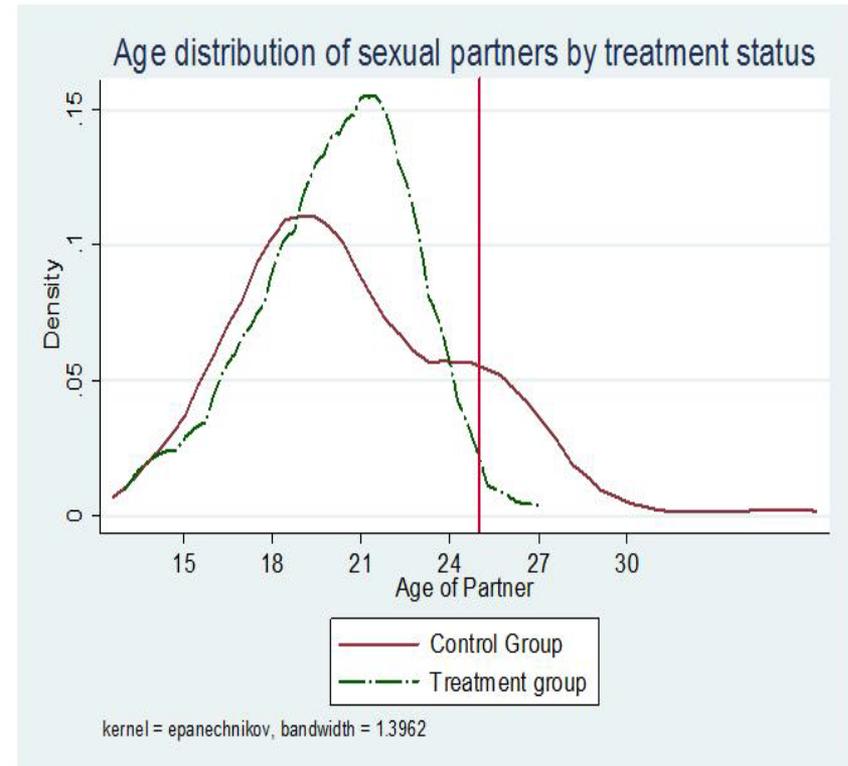
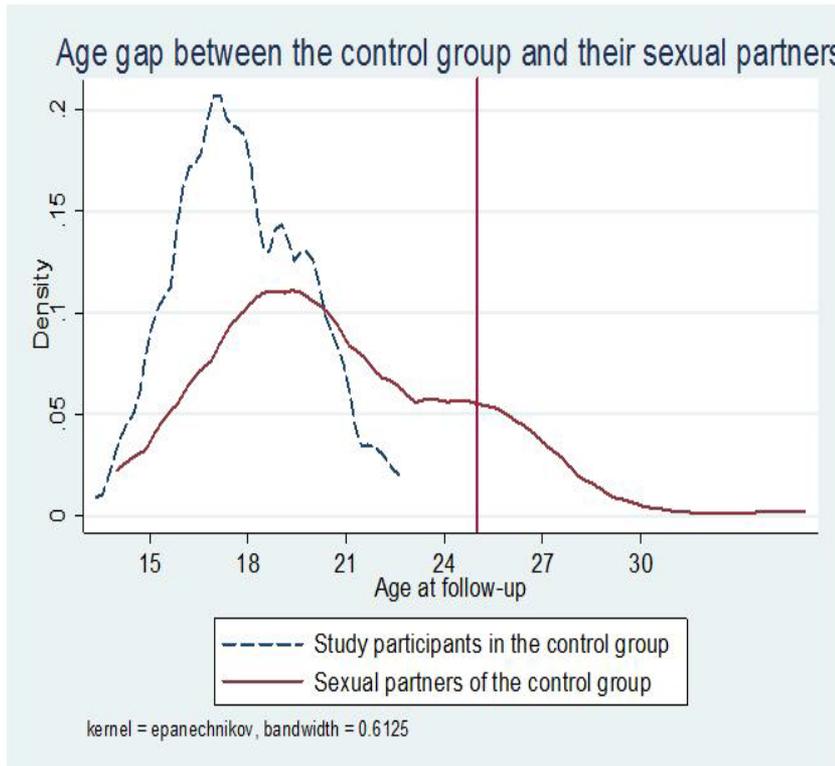
| Self-reported Sexual Activity Status at 12-month Follow-up |         |           |       |
|--|---------|-----------|-------|
|  | Control | Treatment | ALL   |
| Never active   | 71.2    | 72.9      | 71.9  |
| Newly active   | 9.4     | 5.2       | 7.6   |
| Stops being active   | 9.8     | 10.6      | 10.1  |
| Always active  | 9.7     | 11.3      | 10.4  |
| ALL  | 100.0   | 100.0     | 100.0 |

# HIV Prevalence by *sexual activity status at follow-up, baseline schoolgirls*

**HIV Prevalence by Self-reported Sexual Activity Status**

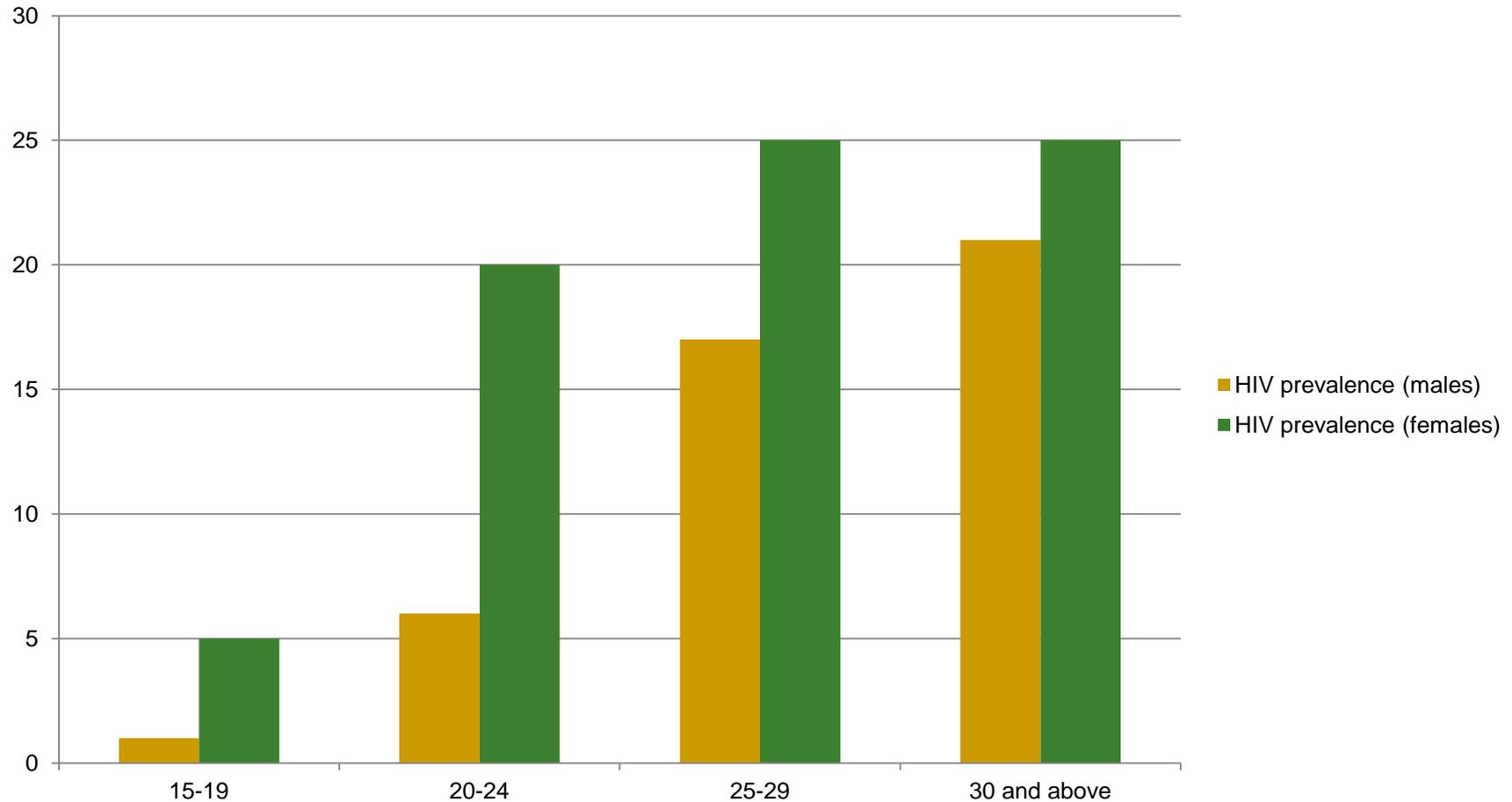
|                      | Control      | Treatment   | ALL         |
|----------------------|--------------|-------------|-------------|
| Never active         | 2.1%         | 1.2%        | 1.7%        |
| Newly active         | 2.2%         | 1.7%        | 2.0%        |
| Stops being active   | 1.3%         | 1.0%        | 1.2%        |
| <b>Always active</b> | <b>12.3%</b> | <b>1.0%</b> | <b>7.1%</b> |
| ALL                  | 3.0%         | 1.2%        | 2.2%        |

# So, what's the program impact among the 'always active' group?



Please do not cite without explicit permission from the authors.

# Why is partner's age important?



*Prevalence rates from Malawi DHS (2005)*

Please do not cite without explicit permission from the authors.



# Summary of program impacts on sexual behavior among the ‘always active’

- The increase in the **number of lifetime partners** between baseline and one-year follow-up is 50% lower among program beneficiaries (0.23 vs. 0.46).
- The increase in the likelihood of **having sex at least once a week** is 65% lower (9.1 percentage points vs. 26.4 percentage points).
- The likelihood that the **sexual partner is 25 years of age or older** is less than 2% among program beneficiaries vs. 21% in the control group.
- The likelihood that the **sexual partner is tested for HIV** (as reported by the core respondent) is 76.5 among program beneficiaries vs. 56.7 in the control group.

# ABC or other strategies for risk reduction?

- Program beneficiaries were **B**eing more faithful, but:
  - Impact on **A**bstinence was too small to cause significant changes in HIV prevalence.
  - There was no program impact on **C**ondom use.
- More importantly, program beneficiaries reduced their HIV risk by selecting their partners more carefully.
  - Watkins (2004) suggests that Malawian girls do this using locally innovative ways.
  - Finding also consistent with Dupas (forthcoming)

# Is the impact through increased schooling or income?

Income or Schooling? (using the unconditional treatment group only)

Prevalence of "any STI" by treatment status and school attendance in 2008.

|                                | Did <b>not</b> attend school regularly in 2008 | Attended school regularly in 2008 | Total |
|--------------------------------|--|-----------------------------------|-------|
| Control                        | 14.7%  | 2.8%                              | 5.2%  |
| <b>Unconditional treatment</b> | 0.0%   | 2.0%                              | 1.7%  |
| Total                          | 11.6%  | 2.6%                              | 4.3%  |

# Is the impact through increased schooling or income?

- We cannot conclusively state that **keeping girls in school** causes a decline in the risk of HIV/HSV-2 infections.
  - In fact, including current schooling status does not alter our estimates of the treatment impact!
- An **exogenous infusion of cash** to a HH with an adolescent girl causes her risk of STI infection to decline.
  - Number of partners, partner's age, and gifts from partner ALL decline with increased transfer amounts under the program!
- Monthly cash transfers may be successful in affecting behavior change among adolescent girls (Kohler & Thornton, 2009).

---

# Conclusions

- Perhaps, there is a need to weigh (or combine) cash transfer programs against other programs targeting ‘behavior change.’
  - There is also a need to replicate these findings in other settings.
  
- Are we just delaying the inevitable?
  - It remains to be seen whether the longer-term impacts of the program will be as strong as the short-term impacts described in this paper.

## Baseline Balance

|  | <u>Age</u>              | <u>Within<br/>16km</u>   | <u>Outside<br/>16km</u> | <u>Urban</u>          | <u>Mother Alive</u>        |
|--|-------------------------|--------------------------|-------------------------|-----------------------|----------------------------|
| Treatment/Control<br>Baseline Difference | -0.187<br>(0.183)       | -0.027<br>(0.142)        | -0.028<br>(0.051)       | 0.055<br>(0.151)      | 0.035<br>(0.043)           |
|  |                         |                          |                         |                       |                            |
|  | <u>Father<br/>Alive</u> | <u>Never Had<br/>Sex</u> | <u>Asset Index</u>      | <u>Tested<br/>HIV</u> | <u>Future HIV<br/>Risk</u> |
| Treatment/Control<br>Baseline Difference | 0.053<br>(0.046)        | -0.028<br>(0.032)        | 0.383<br>(0.454)        | 0.028<br>(0.030)      | 0.013<br>(0.025)           |
| note: *** p<0.01, ** p<0.05, * p<0.1     |                         |                          |                         |                       |                            |

Please do not cite without explicit permission from the authors.



Please do not cite without explicit permission from the authors.