Financial Crisis Survey

The World Bank (2009)

A. CONTROL INFORMATION (to be filled out from the existing information, except for a4c)

A.1 Country

п	
	-0
	90
	av

A.1a Language of the interview

Ī	a1a
Ш	

A.2	Sampling Region a2
Region 1	1
Region 2	2
Region 3	3
Region 4	4
Region 5	5

A.3x City/town/village

1	
ı	a3x
ı	

A.3 Size of locality	a3
Capital city	1
City with population over 1 million – other than capital	2
Over 250.000 to 1 million	3
50.000 to 250.000	4
Less than 50.000	5

A.3a	Region of the establishment a3a
Region 1	1
Region 2	2
Region 3	3
Region 4	4
Region 5	5
Region 6	6
Region 7	7
Region 8	8

A.4 Indust	ry	Screener sectora4b	Revised sector a4c
	Food	15	15
	Textiles	17	17
Ω	Garments	18	18
ion	Chemicals	24	24
ect	Plastics & rubber	25	25
Manufacturing :Section D	Non metallic mineral products	26	26
tur	Basic metals	27	27
ufac	Fabricated metal	28	28
[an]	products		
Σ	Machinery and equipment	29	29
	Electronics (31 & 32)	31	31
Service	Retail	52	52
	Other manufacturing	2	2
	Wholesale	51	51
	IT	72	72
	Hotel and restaurants: section H	55	55
Other	Services of motor vehicles	50	50
	Construction Section F:	45	45
	Transport Section I: (60-64)	60	60

A.6 Size	Screener size a6b
Less than 5 (panel only)	0
Small >=5 and <=19	1
Medium >=20 and <=99	2
Large >=100	3

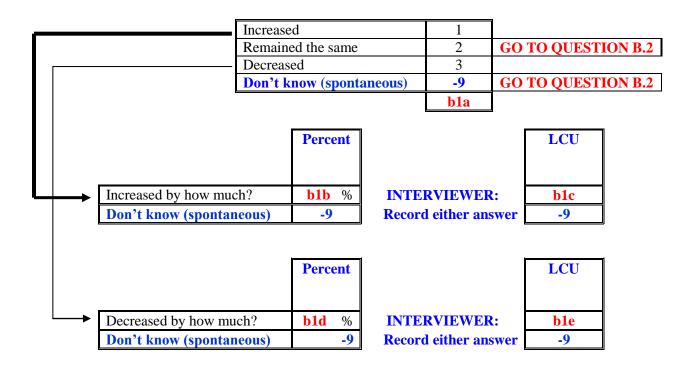
READ THE FOLLOWING TO THE TARGET RESPONDENT

Good morning. I'm calling you from [Insert name of the contractor] to thank you for the participation in the survey for the World Bank that we undertook a few months ago and I would like to inform you that we are sending you a brief report of the results. We would like to take this opportunity to ask you a few questions to follow up on the effect of the current economic crisis on your establishment.

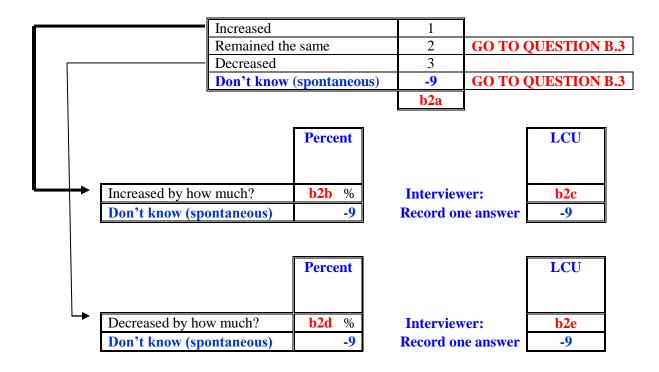
[The information obtained here will be held in the strictest confidentiality. Neither your name nor the name of your business will be used in any document based on this survey]

B. SALES AND SUPPLIES

b.1 If you compare this establishment's sales for the last completed month in 2009 with the same month in 2008, how did they change?



b.2 What do you expect will happen with this establishment's sales one year from now?



b.3 In the last completed month, what percent of this establishment's sales were:

	Percent	Don't know
National sales	b3a %	-9
Indirect exports (sold domestically to third party that exports products)	b3b %	-9
Direct exports	b3c %	-9
	100%	

b.4 In the last completed month, what was this establishment's output in comparison with the maximum output possible using all resources available (capacity utilization)?

	Percent	
Capacity utilization	b4 %	
Don't know (spontaneous)	-9	

c. LABOR

c.1 At the end of the last completed month, how many permanent, full-time employees did this establishment employ? Please include all employees and managers (INTERVIEWER: include respondent if applicable).

INTERVIEWER: Permanent, full-time employees are defined as all paid employees that are contracted for a term of one or more fiscal years and/or have a guaranteed renewal of their employment contract and that work 8 or more hours per day.

	Number
Permanent, full-time employees end of last month	c1
Don't know (spontaneous)	-9

c.1a Does this establishment plan to reduce the number of permanent full-time employees in the next 6 months due to the financial crisis?

Yes	1	
No	2	
Don't know (spontaneous)	-9	
		c1a

c.2 How many full-time temporary employees worked in this establishment in the last 6 months? (Interviewer: include all temporary workers not only new hires)

INTERVIEWER: Full-time, temporary workers are all paid short-term (i.e. for less than a fiscal year) employees with no guarantee of renewal of contract employment and work 8 or more hours per day.

	Number
Full-time seasonal/temporary workers employed last	c2
6 months	
Don't know (spontaneous)	-9

IF 0, GO TO QUESTION d.1

c.3 What was the average length of employment of all full-time temporary employees in the last 6 months?

	Months
Average length full-time seasonal/temporary employment last 6 months	c3
Less than one month	1
Don't know (spontaneous)	-9

c.3a Does this establishment plan to change the number of temporary workers it employs in the next 6 months due to the financial crisis?

Yes, increase	1
Yes, decrease	2
No	3
Don't know (spontaneous)	-9

c3a

D. FINANCE

d.1 In the last completed month, did this establishment sell goods or services on credit?

Yes	1	
No	2	GO TO QUESTION d.3
Don't know (spontaneous)	-9	GO TO QUESTION d.3
		d1

d.2 Comparing last month's sales on credit with the month before did they?

Increased	1
Remained the same	2
Decreased	3
Don't know (spontaneous)	-9

d2

d.3 In the last completed month, did this establishment delay payments for more than one week to tax authorities or suppliers?

Yes	1
No	2
Don't know (spontaneous)	-9

d.4 In the last completed month please estimate the proportion of this establishment's working capital that was financed from internal funds or retained earnings?

	Percent
Proportion of working capital financed with internal funds or	d4 %

retained earnings	
Don't know (spontaneous)	-9

d.5 In the last completed month please estimate the proportion of this establishment's working capital that was financed from banks?

	Percent
Proportion of working capital financed from banks	d5 %
Don't know (spontaneous)	-9

d.6 And going back to the end of fiscal year 2008, please estimate the proportion of this establishment's working capital financed from internal funds or retained earnings?

	Percent
Proportion of working capital financed with internal funds or retained earnings at the end of fiscal year 2008	d6 %
Don't know (spontaneous)	-9

d.7 What is the current level of total liabilities (debt) of this establishment?

	LCU
Total current level of liabilities	d7
No liabilities	0
Refusal (spontaneous)	-8
Don't know (spontaneous)	-9

GO TO QUESTION d.10 GO TO QUESTION d.10

d.8 What percentage of the total level of liabilities (debt) of this establishment is denominated in foreign currency?

	%
Share of debt in foreign currency	d8
Don't know (spontaneous)	-9

d.9 What percentage of the total level of liabilities (debt) of this establishment has a term to maturity of less than one year (short term)?

	%
Share of short term liabilities	d9
Don't know (spontaneous)	-9

d.10 Has this establishment been overdue on its obligations to any financial institution in the last 12 months?

Yes	1	
No	2	GO TO d.12
Refuse to respond	-8	GO TO d.12
Don't know (spontaneous)	-9	GO TO d.12

d10

d.11 Has this establishment been overdue in the last 12 months for 90 days or more?

Yes	1
No	2
Refuse to respond	-8
Don't know (spontaneous)	-9

d11

d.12 Has this establishment restructured any of its outstanding liabilities in the last 12 months?

Yes	1
No	2
Not applicable (no liabilities)	-7
Don't know (spontaneous)	-9

d12

d.13 Do you anticipate that this establishment will fall in arrears in any of its outstanding liabilities in the course of the next 6 months?

Yes	1	
No	2	GO TO QUESTION e.1
Don't know (spontaneous)	-9	GO TO QUESTION e.1

d13

d.14 Do you anticipate that this establishment will not be able to repay its outstanding liabilities that will be due in the course of the next 6 months?

Yes	1
No	2
Don't know (spontaneous)	-9

d14

Ε.	FI	NA	N	CIA	L	CR	ISIS
c.	$\Gamma \coprod$	NA		\cup LA	\\	$\mathbf{C}\mathbf{N}$	1219

e.1 Has the financial crisis affected this establishment?

Yes	1]
No	2	GO TO e.6
Don't know (spontaneous)	-9	GO TO e.6
		e1

e.2 Choosing from the following list what has been the **main** effect the financial crisis on this establishment? **INTERVIEWER: READ OUT**

Increase the level of debt	1
Increase input cost	2
Reduce access to credit	3
Drop in demand for its products or services	4
Other.	5
(Specify	
Don't know (spontaneous)	-9

e2

e.3 Has the establishment filed for reorganization that is revaluing the value of the assets to reflect their actual market value, during the last 12 months?

Yes	1
No	2
Don't know (spontaneous)	-9
	- II

es

e.4 Has the establishment filed for insolvency or bankruptcy during the last 12 months?

Yes	1	
No	2	
Don't know (spontaneous)	-9	
		64

e.5 Has this establishment applied for direct state aid in the last 12 months?

Yes	1
No	2

SERIAL NUMBER

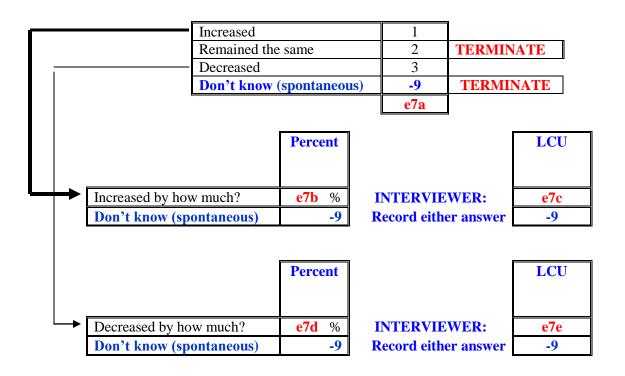
Same as BEEPS

Don't know (spontaneous)	-9	
		e5

e.6 What were this establishment's total annual sales for fiscal year 2008?

	LCU's	
Total annual sales fiscal year finishing on December 2008	e6	TERMINATE
Refuse to respond (spontaneous)	-8	
Don't know (spontaneous)	-9	

e.7 If you compare this establishment's sales for the fiscal year 2008 with fiscal year 2007, how did they change?



Name of the respondent

Position of the respondent

a20x

a.27	Full Firm Contact information				
	Full address	a27ax			
	Phone number(s)	a27b			
	Fax number	a27c			
	email	a27dx			

THE SURVEY ENDS HERE

THANK YOU VERY MUCH FOR YOUR COOPERATION.

INTERVIEWER COMMENTS: (Problems occurred or extraordinary circumstances which could influence results)

Tesuits					
a17x					
INTER	VIEW PROTOCOL				
IIIIII	VIL VI TROTOCOL				_
		Day (dd)	Month (mm)	Year (yyyy)	1
	Date of the interview	a14d	a14m	a14y	1
	A22a. Respondent name from baseline survey respondent_name				±
a.22	Interviewee was the same person as	in baseline survey?			
	Yes No		1 2 a22]	
a.23	Gender of the respondent				
	Male Female		1 2 a23]	
a.24	Number of minutes the interview las	sted			
	Min	nutes a2	4		
a.25	Respondent cooperation				
	Excellent Fair Average Bad			1 2 3 4 a25	
a.26	Interviewer number		a20	6 I	



Same as BEEPS