

# Afghanistan - Enterprise Survey 2013

**World Bank**

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# Sampling

## Sampling Procedure

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The sample for Afghanistan ES 2013 was selected using stratified random sampling. Three levels of stratification were used in this country: industry, establishment size, and region.

Industry stratification was designed in the way that follows: the universe was stratified into manufacturing, retail/wholesale, construction, and other services.

Size stratification was defined following the standardized definition for the rollout: small (5 to 19 employees), medium (20 to 99 employees), and large (more than 99 employees). For stratification purposes, the number of employees was defined on the basis of reported permanent full-time workers. This seems to be an appropriate definition of the labor force since seasonal/casual/part-time employment is not common practice, apart from the construction and agriculture sectors which are not included in the survey.

Regional stratification was defined in 5 regions (Kabul, Hirat, Kandahar, Mazar, Jalalabad) which include both city and the surrounding business areas.

The sample frame used in Afghanistan was combined from 3 sources. The list of manufacturing firms was obtained from the Afghanistan Investment Support Agency (AISA) and was updated in April 2012. The list for retail firms was generated by the implementing contractor for the 5 cities of fieldwork. The construction/other services list was obtained from the implementing contractor and is largely based on firms registered with AISA.

The frame was used for the selection of a sample with the aim of achieving 360 interviews with establishments of five or more employees.

The percentage of confirmed non-eligible units as a proportion of the total number of sampled establishments contacted for the survey was 1.72% (70 out of 4,072 establishments).

## Response Rate

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Survey non-response must be differentiated from item non-response. The former refers to refusals to participate in the survey altogether whereas the latter refers to the refusals to answer some specific questions. Enterprise Surveys suffer from both problems and different strategies were used to address these issues.

Item non-response was addressed by two strategies:

- a- For sensitive questions that may generate negative reactions from the respondent, such as corruption or tax evasion, enumerators were instructed to collect the refusal to respond as a different option from don't know.
- b- Establishments with incomplete information were re-contacted in order to complete this information, whenever necessary.

Survey non-response was addressed by maximizing efforts to contact establishments that were initially selected for interview. Attempts were made to contact the establishment for interview at different times/days of the week before a replacement establishment (with similar strata characteristics) was suggested for interview. Survey non-response did occur but substitutions were made in order to potentially achieve strata-specific goals.

## Weighting

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For some units it was impossible to determine eligibility because the contact was not successfully completed. Consequently, different assumptions as to their eligibility result in different universe cells' adjustments and in different sampling weights. Three sets of assumptions were considered:

- a- Strict assumption: eligible establishments are only those for which it was possible to directly determine eligibility.
- b- Median assumption: eligible establishments are those for which it was possible to directly determine eligibility and those that rejected the screener questionnaire or an answering machine or fax was the only response. Median weights are used for computing indicators on the [www.enterprisesurveys.org](http://www.enterprisesurveys.org) website.

c- Weak assumption: in addition to the establishments included in points a and b, all establishments for which it was not possible to finalize a contact are assumed eligible. This includes establishments with dead or out of service phone lines, establishments that never answered the phone, and establishments with incorrect addresses for which it was impossible to find a new address. Note that under the weak assumption only observed non-eligible units are excluded from universe projections.

Universe estimates for the number of establishments in each industry-region-size cell in Afghanistan were created based on the findings from the Integrated Business Enterprise Survey 2009 conducted by the Central Statistics Organization of Afghanistan (CSO). In addition to this 2009 report, population totals from the CSO website were used to apportion the number of establishments across the 5 subnational locations. Once an estimate of the universe cell projection was made, base weights were computed by dividing the universe number over the achieved number of interviews in each cell.

# Questionnaires

## Overview

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The structure of the data base reflects the fact that 2 different versions of the questionnaire were used for 3 categories of businesses (manufacturing, retail, and other services/non-retail). The Manufacturing Questionnaire includes all common questions asked to all establishments and some specific questions relevant to manufacturing firms. The Services Questionnaire, administered to retail and other services/non-retail establishments, includes all common questions asked to all establishments and some specific questions relevant retail and other services firms. Each variation of the questionnaire is identified by the index variable, a0.

All variables are named using, first, the letter of each section and, second, the number of the variable within the section, i.e. a1 denotes section A, question 1. Variable names preceded by a prefix "SAR" or "AFG" indicate questions specific to the South Asia region or Afghanistan only, therefore, they may not be found in the implementation of the rollout in other countries. All other suffixed variables are global and are present in all country surveys over the world. All variables are numeric with the exception of those variables with an "x" at the end of their names. The suffix "x" denotes that the variable is alpha-numeric.

## Data Collection

### Data Collection Dates

Start	End	Cycle
2013-05	2013-07	N/A

### Data Collection Mode

Face-to-face [f2f]

#### DATA COLLECTION NOTES

Private contractors conduct the Enterprise Surveys on behalf of the World Bank. Due to sensitive survey questions addressing business-government relations and corruption-related topics, private contractors are preferred over any government agency or an organization/institution associated with government, and are hired by the World Bank to collect the data.

The Enterprise Surveys are usually implemented following a two-stage procedure. In the first stage, a screener questionnaire is applied over the phone to determine eligibility and to make appointments; in the second stage, a face-to-face interview takes place with the manager, owner or director of each establishment. All Enterprise Surveys are conducted in the local languages.

Nielsen India Pvt. Ltd. was hired to implement the Afghanistan 2014 Enterprise Survey. The team comprised of seven supervisors and sixteen interviewers.

### Data Collectors

Name	Abbreviation	Affiliation
Nielsen India Pvt. Ltd.		

#### SUPERVISION

Complete information regarding the sampling methodology, sample frame, weights, response rates, and implementation can be found in "Description of Afghanistan ES 2013 Implementation."

# Data Processing

## Data Editing

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Data entry and quality controls are implemented by the contractor and data is delivered to the World Bank in batches (typically 10%, 50% and 100%). These data deliveries are checked for logical consistency, out of range values, skip patterns, and duplicate entries. Problems are flagged by the World Bank and corrected by the implementing contractor through data checks, callbacks, and revisiting establishments.

# Data Appraisal

No content available



## File Description

## Variable List

## Afghanistan-2014-full data-

Content

Cases 356

Variable(s) 303

Structure  
Type:  
Keys: ()

Version

Producer

Missing Data

## Variables

ID	Name	Label	Type	Format	Question
V1	iobs		contin	numeric	
V2	serialid		discrete	numeric	
V3	a0	Questionnaire	discrete	numeric	
V4	a1	Country Code	discrete	numeric	
V5	a1a	Language Of The Interview	discrete	numeric	
V6	a2	Sampling Region	discrete	numeric	
V7	a3a	Region Of The Establishment	discrete	numeric	
V8	a3b	is this city the official capital city?	discrete	numeric	Is this city the official capital city?
V9	a3c	is this city the main business city?	discrete	numeric	Is this city the main business city?
V10	a3	Size Of Locality	discrete	numeric	
V11	a4a	Industry Sampling Sector	discrete	numeric	
V12	a4b	Industry Screener Sector	discrete	numeric	
V13	a5	Sector Match Between Screener Information And Sample Frame	discrete	numeric	
V14	a6a	Sampling Size	discrete	numeric	
V15	a6b	Screener Size	discrete	numeric	
V16	a7	Establishment Is Part Of A Large Firm	discrete	numeric	
V17	a7a	Number Of Establishments In The Firm	discrete	numeric	
V18	a8	Type Of Establishment	discrete	numeric	
V19	a9	Establishment's Financial Statements Prepared Separately from HQ Statements	discrete	numeric	
V20	a10	Establishment's Financial Statements Separate from Other Establishments	discrete	numeric	
V21	a11	If HQ, Financial Statements Independent Of The Rest Of Establishment	discrete	numeric	
V22	a12	Interviewer Number	contin	numeric	Interviewer code
V23	a13	Supervisor Number	contin	numeric	Supervisor code
V24	a14d	Day	contin	numeric	
V25	a14m	Month	discrete	numeric	
V26	a14y	Year	discrete	numeric	

ID	Name	Label	Type	Format	Question
V27	a14h	Hour	discrete	numeric	
V28	a14min	Minutes	contin	numeric	
V29	b1	Legal Status of the Firm	discrete	numeric	What is this firm's current legal status?
V30	b1x	Other (Specify)	discrete	character	What is this firm's current legal status? Other
V31	b3	What Percentage Of This Firm Does The Largest Owner(s) Own?	contin	numeric	What percent of this firm does the largest owner or owners own?
V32	b2a	% owned by Private Domestic Individuals, Companies Or Organizations	discrete	numeric	What percent of this firm is owned by each of the following: Private domestic individuals, companies or organizations
V33	b2b	% owned by Private Foreign Individuals, Companies Or Organizations	discrete	numeric	What percent of this firm is owned by each of the following: Private foreign individuals, companies or organizations
V34	b2c	% owned by Government/State	discrete	numeric	What percent of this firm is owned by each of the following: Government/State
V35	b2d	% owned by Other	discrete	numeric	What percent of this firm is owned by each of the following: Other
V36	AFGb3	AFGB3. What is the highest level of education completed by the principal owner o	discrete	numeric	What is the highest level of education completed by the principal owner of this establishment?
V37	b4	B4. Amongst the owners of the firm, are there any females?	discrete	numeric	Amongst the owners of the firm, are there any females?
V38	b4a	B4A. What percentage of the firm is owned by females?	contin	numeric	What percentage of the firm is owned by females?
V39	b5	Year Establishment Began Operations	contin	numeric	In what year did this establishment begin operations?
V40	b6	Number Of Full-Time Employees Of The Establishment When It Started Operations	contin	numeric	How many full-time employees did this establishment employ when it started operations? Please include all employees and managers
V41	b6a	Was Establishment Formally Registered When It Began Operations?	discrete	numeric	Was this establishment formally registered when it began operations?
V42	b6b	In What Year Was This Establishment Formally Registered?	contin	numeric	In what year was this establishment formally registered?
V43	b7	How Many Years Of Experience Working In This Sector Does The Top Manager Have?	contin	numeric	How many years of experience working in this sector does the Top Manager have?
V44	b7a	Is The Top Manager Female?	discrete	numeric	Is the Top Manager female?
V45	b8	Does Establishment Have An Internationally-Recognized Quality Certification?	discrete	numeric	Does this establishment have an internationally-recognized quality certification? (INTERVIEWER: SOME EXAMPLES ARE ISO 9000 or 14000, or HACCP)
V46	SARb9	SARB9. Is this establishment located in an export processing zone or other indus	discrete	numeric	Is this establishment located in an export processing zone or other industrial park?
V47	c3	Application To Obtain An electrical connection Submitted Over The Last 2 Years	discrete	numeric	Over the last two years, did this establishment submit an application to obtain an electrical connection?
V48	c4	How Many Days Did It Take For You To Receive An Electrical Connection Service?	contin	numeric	In reference to that application for an electrical connection, approximately how many days did it take to obtain it from the day of the application to the day the service was received?
V49	c5	Informal Gift/Payment Expected Or Requested For An Electrical Connection?	discrete	numeric	In reference to that application for an electrical connection, was an informal gift or payment expected or requested?

ID	Name	Label	Type	Format	Question
V50	c6	Over last FY, Did This Establishment Experience Power Outages?	discrete	numeric	Over fiscal year 1391, did this establishment experience power outages?
V51	c7	Number Of Power Outages Experienced In A Typical Month In Last Fiscal Year	contin	numeric	In a typical month, over fiscal year 1391, how many power outages did this establishment experience?
V52	c8	How Long Did The Average Power Outage Last?	contin	numeric	How long did these power outages last on average?
V53	c9a	In last FY, losses as % of annual sales due to power outages	contin	numeric	Please estimate the losses that resulted from power outages either as a percentage of total annual sales or as total annual losses. Loss as percent of total annual sales due to power outages
V54	c9b	In last FY, value of losses due to power outages	contin	numeric	Please estimate the losses that resulted from power outages either as a percentage of total annual sales or as total annual losses. Annual losses due to power outages
V55	c10	Generator Shared Or Owned Over The Course Of Last Fiscal Year?	discrete	numeric	Over the course of fiscal year 1391, did this establishment own or share a generator?
V56	c11	% Electricity From Generator Owned/Shared By The Establishment In Last Fiscal Yr	contin	numeric	In fiscal year 1391, what percentage of this establishment's electricity came from a generator or generators that the establishment owned or shared?
V57	c12	Application To Obtain A Water Connection Submitted Over The Last 2 Years	discrete	numeric	Over the last two years, did this establishment submit an application to obtain a water connection?
V58	c13	How Many Days Did It Take For You To Obtain A Water Connection?	contin	numeric	In reference to that application for a water connection, approximately how many days did it take to obtain it from the day of the application to the day the service was received?
V59	c14	When You Applied For A Water Connection, Was An Informal Gift/payment Requested?	discrete	numeric	In reference to that application for a water connection, was an informal gift or payment expected or requested?
V60	c15	Did You Experience Insufficient Water Supply For Production In Last Fiscal Yr?	discrete	numeric	Over fiscal year 1391, did this establishment experience insufficient water supply for production?
V61	c16	Frequency Of Incidents Of Water Shortages In A Typical Month In Last Fiscal Yr	contin	numeric	In a typical month, over fiscal year 1391, how many incidents of insufficient water supply did this establishment experience?
V62	c17	Average Length Of Water Shortages (Affecting Production) In Last Fiscal Year	contin	numeric	How long did these incidents of insufficient water supply last on average?
V63	c22a	Do You Currently Communicate With Clients And Suppliers By E-Mail?	discrete	numeric	At the present time, does this establishment use any of the following: E-mail to communicate with clients or suppliers
V64	c22b	Establishment has its own website	discrete	numeric	At the present time, does this establishment use any of the following: Its own website
V65	c28	Cell phones used in operations of the establishment	discrete	numeric	Does this establishment currently use cell phones for the operations of the establishment?
V66	c30a	How Much Of An Obstacle: Electricity To Operations Of This Establishment?	discrete	numeric	Using the response options on the card; To what degree is Electricity an obstacle to the current operations of this establishment?
V67	c30b	How Much Of An Obstacle: Telecommunications To Operations Of This Establishment?	discrete	numeric	Using the response options on the card; To what degree is Telecommunications an obstacle to the current operations of this establishment?
V68	d1a2	First Product/Service Isic Code	contin	numeric	

ID	Name	Label	Type	Format	Question
V69	d1a1x	Main Product/Service (By The Largest % Of Annual Sales) In Last Fiscal Year	discrete	character	In fiscal year 1391, what was this establishment's main product or activity, that is, the product or activity that represented the largest proportion of annual sales?
V70	d1a3	First Product/Service, Percent Of Total Annual Sales	contin	numeric	What percentage of total sales does the main product or activity represent?
V71	d2	In Last Fiscal Year, What Were This Establishment'S Total Annual Sales?	contin	numeric	In fiscal year 1391, what were this establishment's total annual sales for ALL products and services?
V72	d2x	d2x - amount in letters	discrete	character	In fiscal year 1391, what were this establishment's total annual sales for ALL products and services?
V73	n3	What Were the Establishment Sales 3 years ago (FY 2009)	contin	numeric	In fiscal year 1389, three fiscal years ago, what were total annual sales for this establishment?
V74	d3a	% of sales: National sales	contin	numeric	In fiscal year 1391, what percentage of this establishment's sales were: National sales
V75	d3b	% o sales: Indirect exports	contin	numeric	In fiscal year 1391, what percentage of this establishment's sales were: Indirect exports (sold domestically to third party that exports products)
V76	d3c	% of sales: Direct exports	contin	numeric	In fiscal year 1391, what percentage of this establishment's sales were: Direct exports
V77	SARd3a	SARD3A. In fiscal year 1391, what percent of this establishment's direct export	contin	numeric	In fiscal year 1391, what percent of this establishment's direct export revenue were from the following countries: India
V78	SARd3b	SARD3B. In fiscal year 1391, what percent of this establishment's direct export	contin	numeric	In fiscal year 1391, what percent of this establishment's direct export revenue were from the following countries: Afghanistan, Pakistan, Bhutan, Nepal, Sri Lanka, Maldives
V79	SARd3c	SARD3C. In fiscal year 1391, what percent of this establishment's direct export	contin	numeric	In fiscal year 1391, what percent of this establishment's direct export revenue were from the following countries: China and Hong Kong
V80	SARd3d	SARD3D. In fiscal year 1391, what percent of this establishment's direct export	contin	numeric	In fiscal year 1391, what percent of this establishment's direct export revenue were from the following countries: Europe and America and Canada
V81	SARd3e	SARD3E. In fiscal year 1391, what percent of this establishment's direct export	contin	numeric	In fiscal year 1391, what percent of this establishment's direct export revenue were from the following countries: Other countries
V82	SARd4a	SARD4A. What percentage were transported outside the country via: ROAD	discrete	numeric	Consider this establishment's exports, when they leave this country. Please provide the percentage breakdown for the means of transportation used. What percentage were transported outside the country via: Road
V83	SARd4b	SARD4B. What percentage were transported outside the country via: RAIL	discrete	numeric	Consider this establishment's exports, when they leave this country. Please provide the percentage breakdown for the means of transportation used. What percentage were transported outside the country via: Rail
V84	SARd4c	SARD4C. What percentage were transported outside the country via: AIR	discrete	numeric	Consider this establishment's exports, when they leave this country. Please provide the percentage breakdown for the means of transportation used. What percentage were transported outside the country via: Air

ID	Name	Label	Type	Format	Question
V85	SARd4d	SARD4D. What percentage were transported outside the country via: SEA	discrete	numeric	Consider this establishment's exports, when they leave this country. Please provide the percentage breakdown for the means of transportation used. What percentage were transported outside the country via: Sea
V86	d4	In last FY, avg. num. of days for exported goods to clear customs?	contin	numeric	In fiscal year 1391, when this establishment exported goods directly, how many days did it take on average from the time this establishment's goods arrived at their main point of exit (e.g., port, airport) until the time these goods cleared customs?
V87	d6	In last FY, Export Losses Due To Theft As % Of value of products	discrete	numeric	In fiscal year 1391, what percentage of the value of the products exported directly was lost while in transit because of theft?
V88	d7	In last FY, Export Losses Due To Breakage Or Spoilage As % Of value of products	discrete	numeric	In fiscal year 1391, what percentage of the value of the products exported directly was lost while in transit because of breakage or spoilage?
V89	d8	In What Year Did This Establishment First Export Directly Or Indirectly?	contin	numeric	In which year did this establishment first export directly or indirectly?
V90	d10	In last FY, % of value of products lost in transit due to theft	contin	numeric	In fiscal year 1391, what percentage of the value of products this establishment shipped to supply domestic markets was lost while in transit because of theft?
V91	d11	In last FY, % of value of products lost in transit due to breakage or spoilage?	contin	numeric	In fiscal year 1391, what percentage of value of products this establishment shipped to supply domestic markets was lost while in transit because of breakage or spoilage?
V92	SARd11	Considering road transportation, using the options on this card, please choose t	discrete	numeric	Considering road transportation, using the options on this card, please choose the biggest transportation obstacle by road, for businesses in your country.
V93	d12a	% Of Material Inputs And Supplies Of Domestic Origin In Last Fiscal Year	contin	numeric	In fiscal year 1391, as a proportion of all material inputs or supplies purchased that year, what percentage of this establishment's material inputs or supplies were: Material inputs or supplies of domestic origin
V94	d12b	% Of Material Inputs And Supplies Of Foreign Origin In Last Fiscal Year	contin	numeric	In fiscal year 1391, as a proportion of all material inputs or supplies purchased that year, what percentage of this establishment's material inputs or supplies were: Material inputs or supplies of foreign origin
V95	d13	Were Any Of These Material Inputs And Supplies Imported Directly?	discrete	numeric	Were any of the material inputs or supplies purchased in fiscal year 1391, imported directly?
V96	SARd13	SARD13. During 1391, what percent of these foreign material inputs or supplies w	contin	numeric	During 1391, what percent of these foreign material inputs or supplies were imported directly?
V97	d14	Avg. num. of Days For Imported Goods To Clear Customs In Last Fiscal Year	contin	numeric	In fiscal year 1391, when this establishment imported material inputs or supplies, how many days did it take on average from the time these goods arrived to their point of entry (e.g. port, airport) until the time these goods could be claimed from customs?
V98	d16	Avg. days of inventory of most important input kept by establishment	contin	numeric	At the present time, when this establishment receives delivery of its most important input, on average, how many days of inventory, measured in days of production, does this establishment keep?
V99	d17	Avg. days of inventory of main sales item kept by establishment	contin	numeric	At the present time, when this establishment receives its main sales item, on average, how many days of inventory measured in days of sales, does this establishment keep?

ID	Name	Label	Type	Format	Question
V100	SARd19a	SARD19A. For your main product or batch of goods that this establishment manufac	contin	numeric	For your main product or batch of goods that this establishment manufactures: How many days, on average, elapse from the day the customer places the order to the day this establishment receives 100% payment
V101	SARd19b	SARD19B. For your main product or batch of goods that this establishment manufac	contin	numeric	For your main product or batch of goods that this establishment manufactures: How many days, on average, does it take to manufacture the goods?
V102	SARd19c	SARD19C. For your main product or batch of goods that this establishment manufac	contin	numeric	For your main product or batch of goods that this establishment manufactures: How many days, on average, does it take for the finished goods to be delivered to the customer
V103	SARd20	SARD20. Does this establishment currently export or are you considering entering	discrete	numeric	Does this establishment currently export or are you considering entering the export market in the next 12 months?
V104	SARd21a	SARD21%a. Using the response options on this card, to what degree are the follow	discrete	numeric	Using the response options on this card, to what degree are the following obstacles to export activity?
V105	SARd21b	SARD21%b. Using the response options on this card, to what degree are the follow	discrete	numeric	Using the response options on this card, to what degree are the following obstacles to export activity?
V106	SARd21c	SARD21%c. Using the response options on this card, to what degree are the follow	discrete	numeric	Using the response options on this card, to what degree are the following obstacles to export activity?
V107	SARd21d	SARD21%d. Using the response options on this card, to what degree are the follow	discrete	numeric	Using the response options on this card, to what degree are the following obstacles to export activity?
V108	SARd21e	SARD21%e. Using the response options on this card, to what degree are the follow	discrete	numeric	Using the response options on this card, to what degree are the following obstacles to export activity?
V109	SARd21f	SARD21%f. Using the response options on this card, to what degree are the follow	discrete	numeric	Using the response options on this card, to what degree are the following obstacles to export activity?
V110	SARd22a	SARD22A. What two business services would most help increase exports or facilita	discrete	numeric	What two business services would most help increase exports or facilitate entering the export market. Here is a list of possible services- please tell me the two that are the most important.
V111	SARd22b	SARD22B. What two business services would most help increase exports or facilita	discrete	numeric	What two business services would most help increase exports or facilitate entering the export market. Here is a list of possible services- please tell me the two that are the most important.
V112	SARd22x	What two business services would most help increase exports or facilitate enteri	discrete	character	What two business services would most help increase exports or facilitate entering the export market. Here is a list of possible services- please tell me the two that are the most important.
V113	SARd23a1	SARD23A. What two business services would most help increase your domestic sales	discrete	numeric	What two business services would most help increase your domestic sales. Here is a list of possible services- please tell me the two that are the most important.
V114	SARd23b1	SARD23B. What two business services would most help increase your domestic sales	discrete	numeric	What two business services would most help increase your domestic sales. Here is a list of possible services- please tell me the two that are the most important.



ID	Name	Label	Type	Format	Question
V115	SARd23x	SARD23x. What two business services would most help increase your domestic sales	discrete	character	What two business services would most help increase your domestic sales. Here is a list of possible services- please tell me the two that are the most important.
V116	SARd23a2	SARD23A. What two business services would most help increase your domestic sales	discrete	numeric	
V117	SARd23b2	SARD23B. What two business services would most help increase your domestic sales	discrete	numeric	
V118	SARd24a	SARD24A. Does your local chamber of commerce or industry association support you	discrete	numeric	Does your local chamber of commerce or industry association support your business in obtaining the services previously identified?
V119	SARd24b	SARD24B. Does your local chamber of commerce or industry association support you	discrete	numeric	Does your local chamber of commerce or industry association support your business in obtaining the services previously identified?
V120	d30a	How Much Of An Obstacle: Transport?	discrete	numeric	Using the response options on the card; To what degree is Transport an obstacle to the current operations of this establishment?
V121	d30b	How Much Of An Obstacle: Customs And Trade Regulations?	discrete	numeric	Using the response options on the card; To what degree is Customs and Trade Regulation an obstacle to the current operations of this establishment?
V122	SARd31a	D31%a. Using the response options on the card; To what degree is/are [INSERT OPT	discrete	numeric	Using the response options on the card; To what degree is/are [INSERT OPTION] an obstacle to the current operations of this establishment?
V123	SARd31b	D31%b. Using the response options on the card; To what degree is/are [INSERT OPT	discrete	numeric	Using the response options on the card; To what degree is/are [INSERT OPTION] an obstacle to the current operations of this establishment?
V124	SARd31c	D31%c. Using the response options on the card; To what degree is/are [INSERT OPT	discrete	numeric	Using the response options on the card; To what degree is/are [INSERT OPTION] an obstacle to the current operations of this establishment?
V125	SARd31d	D31%d. Using the response options on the card; To what degree is/are [INSERT OPT	discrete	numeric	Using the response options on the card; To what degree is/are [INSERT OPTION] an obstacle to the current operations of this establishment?
V126	SARd31e	D31%e. Using the response options on the card; To what degree is/are [INSERT OPT	discrete	numeric	Using the response options on the card; To what degree is/are [INSERT OPTION] an obstacle to the current operations of this establishment?
V127	SARd31f	D31%f. Using the response options on the card; To what degree is/are [INSERT OPT	discrete	numeric	Using the response options on the card; To what degree is/are [INSERT OPTION] an obstacle to the current operations of this establishment?
V128	e1	In last FY, main market for establishment's main product	discrete	numeric	In fiscal year 1391, which of the following was the main market in which this establishment sold its main product?
V129	e2b	In main market, number of competitors faced by establishment's main product	contin	numeric	In fiscal year 1391, for the main market in which this establishment sold its main product, how many competitors did this establishment's main product face?
V130	e6	Do You Use Technology Licensed From A Foreign-Owned Company?	discrete	numeric	Does this establishment at present use technology licensed from a foreign-owned company, excluding office software?
V131	e11	Does This Establishment Compete Against Unregistered Or Informal Firms?	discrete	numeric	Does this establishment compete against unregistered or informal firms?

ID	Name	Label	Type	Format	Question
V132	e30	How Much Of An Obstacle: Practices of competitors in informal sector?	discrete	numeric	Using the response options on the card; To what degree are Practices of Competitors in the Informal Sector an obstacle to the current operations of this establishment?
V133	h1	H1. During the last three years, has this establishment introduced new or signif	discrete	numeric	During the last three years, has this establishment introduced new or significantly improved products or services?
V134	h2	H2. Were any of the new or significantly improved products or services also new	discrete	numeric	Were any of the new or significantly improved products or services also new for the establishment's main market?
V135	h3	H3. During the last three years, has this establishment introduced any new or si	discrete	numeric	During the last three years, has this establishment introduced any new or significantly improved methods of manufacturing products or offering services?
V136	h4a	H4A. During the last three years, has this establishment introduced any new or s	discrete	numeric	During the last three years, has this establishment introduced any new or significantly improved logistics, delivery, or distribution methods for inputs, products, or services?
V137	h4b	H4B. During the last three years, has this establishment introduced any new or	discrete	numeric	During the last three years, has this establishment introduced any new or significantly improved supporting activities for your processes, such as maintenance systems or operations for purchasing, accounting, or computing?
V138	h5	H5. During the last three years, has this establishment introduced any new or si	discrete	numeric	During the last three years, has this establishment introduced any new or significantly improved organizational structures or management practices?
V139	h6	H6. During the last three years, has this establishment introduced new or signif	discrete	numeric	During the last three years, has this establishment introduced new or significantly improved marketing methods?
V140	h7	H7. During the last three years, did this establishment spend on formal research	discrete	numeric	During the last three years, did this establishment spend on formal research and development activities, either in-house or contracted with other companies?
V141	h8	H8. During the last three years, did this establishment give employees some time	discrete	numeric	During the last three years, did this establishment give employees some time to develop or try out a new approach or new idea about products or services, business process, firm management, or marketing?
V142	AFGh9	AFGH9. Within the next year, does your establishment plan to introduce new produ	discrete	numeric	Within the next year, does your establishment plan to introduce new products, services, or technologies?
V143	AFGh10	AFGH10. Within the next year, does your establishment plan to expand or switch i	discrete	numeric	Within the next year, does your establishment plan to expand or switch into new markets?
V144	f1	In last FY, What Was The Capacity Utilization (%) Of This Establishment?	contin	numeric	In fiscal year 1391, what was this establishment's output produced as a proportion of the maximum output possible if using all the resources available (capacity utilization)?
V145	f2	Number Of Hours Per Week Operated By The Establishment In Last Fiscal Year	contin	numeric	In fiscal year 1391, how many hours per week did this establishment normally operate?
V146	g1a	Percentage Of The Land Occupied: Owned By This Establishment	contin	numeric	Of the land occupied by this establishment, what percent is: Owned by this establishment
V147	g1b	Percentage Of The Land Occupied: Rented Or Leased By This Establishment	contin	numeric	Of the land occupied by this establishment, what percent is: Leased by this establishment
V148	g1c	Percentage Of The Land Occupied: Other	contin	numeric	Of the land occupied by this establishment, what percent is: Other

ID	Name	Label	Type	Format	Question
V149	g2	Applic. To Obtain A Construction-Related Permit Submitted Over The Last 2 Years	discrete	numeric	Over the last two years, did this establishment submit an application to obtain a construction-related permit?
V150	g3	How Many Days Did It Take For You To Obtain A Construction-Related Permit?	contin	numeric	In reference to that application for a construction-related permit, approximately how many days did it take to obtain it from the day of the application to the day the permit was granted?
V151	g4	Informal Gift/Payment Expected Or Requested For A Construction-Related Permit	discrete	numeric	In reference to that application for a construction-related permit, was an informal gift or payment expected or requested?
V152	g5a	What Is The Total Selling Area In This Establishment?	contin	numeric	What is the total selling area of this establishment?
V153	g5b	The Area Is Measured In:	discrete	numeric	What is the total selling area of this establishment?
V154	g5bx	Specify Other Units (If Not Included Above) The Area Is Measured In	discrete	character	What is the total selling area of this establishment?
V155	g6a	Percentage Of The Building Occupied: Owned By This Establishment	contin	numeric	Of the buildings occupied by this establishment, what percentage is owned and what percentage is rented or leased?
V156	g6b	Percentage Of The Building Occupied: Leased Or Rented By This Establishment	contin	numeric	Of the buildings occupied by this establishment, what percentage is owned and what percentage is rented or leased?
V157	g6c	Percentage Of The Building Occupied: Other	discrete	numeric	Of the buildings occupied by this establishment, what percentage is owned and what percentage is rented or leased?
V158	g30a	How Much Of An Obstacle: Access To Land?	discrete	numeric	Using the response options on the card; To what degree is Access to Land an obstacle to the current operations of this establishment?
V159	i1	In last FY, Did This Establishment Pay For Security?	discrete	numeric	In fiscal year 1391, did this establishment pay for security, for example equipment, personnel, or professional security services?
V160	i2a	Percentage Of Total Annual Sales Paid For Security In Last Fiscal Year	contin	numeric	In fiscal year 1391, what percentage of this establishment's total annual sales was paid for security, or what was the total annual cost of security?
V161	i2b	In Last Fiscal Year, What Is The Total Annual Cost Of Security?	contin	numeric	In fiscal year 1391, what percentage of this establishment's total annual sales was paid for security, or what was the total annual cost of security?
V162	i3	Losses Due To Theft, Robbery, Vandalism Or Arson Experienced In Last Fiscal Year	discrete	numeric	In fiscal year 1391, did this establishment experience losses as a result of theft, robbery, vandalism or arson on this establishment's premises?
V163	i4a	Losses Due To Theft, Robbery, Vandalism Or Arson In Last Fiscal Yr (% Of Sales)	contin	numeric	In fiscal year 1391, what were the estimated losses as a result of theft, robbery, vandalism or arson that occurred on this establishment's premises either as a percentage of total annual sales or as total annual losses? Losses as percent of total annual sales
V164	i4b	Value Of Losses Due To Theft, Robbery, Vandalism Or Arson In Last Fiscal Yr	contin	numeric	In fiscal year 1391, what were the estimated losses as a result of theft, robbery, vandalism or arson that occurred on this establishment's premises either as a percentage of total annual sales or as total annual losses? Total annual value of losses

ID	Name	Label	Type	Format	Question
V165	i30	How Much Of An Obstacle: Crime, Theft And Disorder?	discrete	numeric	Using the response options on the card; To what degree is Crime, Theft and Disorder an obstacle to the current operations of this establishment?
V166	k1c	In last FY, % Of Material Inputs Or Services Paid For After Delivery	contin	numeric	In fiscal year 1391, what percent, as a proportion of the value of total annual purchases of material inputs or services, were: Paid for after delivery?
V167	k2c	In last FY, % Of Total Annual Sales Paid For After Delivery	contin	numeric	In fiscal year 1391, what percent of this establishment's total annual sales of its goods or services were: Paid for after delivery?
V168	k3a	% Of Working Capital Financed From Internal Funds/Retained Earnings	contin	numeric	Over fiscal year 1391, please estimate the proportion of this establishment's working capital that was financed from each of the following sources? Internal funds/Retained earnings
V169	k3bc	% Of Working Capital Borrowed From Banks	contin	numeric	Over fiscal year 1391, please estimate the proportion of this establishment's working capital, that is its day-to-day operations, that was financed from each of the following sources? Borrowed from banks: private and state-owned
V170	k3e	% Of Working Capital Borrowed From Non-Bank Financial Institutions	contin	numeric	Over fiscal year 1391, please estimate the proportion of this establishment's working capital that was financed from each of the following sources? Borrowed from non-bank financial institutions
V171	k3f	% Of Working Capital Purchased On Credit/Advances From Suppliers /Customers	contin	numeric	Over fiscal year 1391, please estimate the proportion of this establishment's working capital that was financed from each of the following sources? Purchases on credit from suppliers and advances from customers
V172	k3hd	% Of Working Capital Financed By Other (Money Lenders, Friends, Relatives, Etc)	contin	numeric	Over fiscal year 1391, please estimate the proportion of this establishment's working capital, that is its day-to-day operations, that was financed from each of the following sources? Other, moneylenders, friends, relatives, etc.
V173	k4	Did This Establishment Purchase Any Fixed Assets In Last Fiscal Yr?	discrete	numeric	In fiscal year 1391, did this establishment purchase any fixed assets, such as machinery, vehicles, equipment, land or buildings?
V174	n5a	Total Annual Expenditure For Purchases Of Equipment In Last Fiscal Yr	contin	numeric	In fiscal year 1391, how much did this establishment spend on purchases of: Machinery, vehicles, and equipment (new or used)
V175	n5b	Total Annual Expenditure For Purchases Of Land And Buildings In Last Fiscal Yr	contin	numeric	In fiscal year 1391, how much did this establishment spend on purchases of: Land and buildings
V176	k5a	Last FY, % Fixed Assets Funded By: Internal Funds/Retained Earnings	contin	numeric	Over fiscal year 1391, please estimate the proportion of this establishment's total purchase of fixed assets that was financed from each of the following sources? Internal funds or retained earnings
V177	k5i	Last FY, % Fixed Assets Funded By: Owners' Contributions Or Issued New Equity	contin	numeric	Over fiscal year 1391, please estimate the proportion of this establishment's total purchase of fixed assets that was financed from each of the following sources? Owners' contribution or issued new equity shares

ID	Name	Label	Type	Format	Question
V178	k5bc	Last FY, % Fixed Assets Funded By: Bank Borrowing	contin	numeric	Over fiscal year 1391, please estimate the proportion of this establishment's total purchase of fixed assets that was financed from each of the following sources: Borrowed from banks: private and state-owned
V179	k5e	Last FY, % Fixed Assets Funded By: Non-Bank Financial Institutions	contin	numeric	Over fiscal year 1391, please estimate the proportion of this establishment's total purchase of fixed assets that was financed from each of the following sources? Borrowed from non-bank financial institutions
V180	k5f	Last FY, % Fixed Assets Funded By: Credit From Suppliers/Advances From Customers	contin	numeric	Over fiscal year 1391, please estimate the proportion of this establishment's total purchase of fixed assets that was financed from each of the following sources? Purchases on credit from suppliers and advances from customers
V181	k5hdj	Last FY, % Fixed Assets Funded By: Other (Money Lenders\Friends\Relatives\Etc)	contin	numeric	Over fiscal year 1391, please estimate the proportion of this establishment's total purchase of fixed assets that was financed from each of the following sources: Other, moneylenders, friends, relatives, bonds, etc
V182	k6	Does This Establishment Have A Checking And/Or Saving Account?	discrete	numeric	Now let's talk about the establishment's current situation. At this time, does this establishment have a checking or savings account?
V183	k7	At This Time, Does This Establishment Have An Overdraft Facility?	discrete	numeric	At this time, does this establishment have an overdraft facility?
V184	k8	Establishment has A Line Of Credit Or Loan From A Financial Institution?	discrete	numeric	At this time, does this establishment have a line of credit or a loan from a financial institution?
V185	k9	Type Of Financial Institution That Granted The Line Of Credit Or Loan	discrete	numeric	Referring to the most recent line of credit or loan, what type of financial institution granted this loan?
V186	k10	Year When The Most Recent Loan/Line Of Credit Approved	contin	numeric	Referring only to this most recent loan, on what year was the most recent loan approved?
V187	k11	For The Most Recent Loan, What Was The Value At The Time Of Approval?	contin	numeric	Referring only to this most recent loan or line of credit, what was its value at the time of approval?
V188	k13	Financing Required For The Most Recent Line Of Credit Or Loan	discrete	numeric	Referring only to this most recent loan or line of credit, did the financing require collateral?
V189	k14a	Type Of Collateral Required For The Most Recent Loan? Land, Buildings	discrete	numeric	Referring only to this most recent loan or line of credit, what type of collateral was required? Land, buildings under ownership of the establishment
V190	k14b	Type Of Collateral Required For The Most Recent Loan? Equipment	discrete	numeric	Referring only to this most recent loan or line of credit, what type of collateral was required? Machinery and equipment including movables
V191	k14c	Type Of Collateral Required For The Most Recent Loan? Accounts	discrete	numeric	Referring only to this most recent loan or line of credit, what type of collateral was required? Accounts receivable and inventories
V192	k14d	Type Of Collateral Required For The Most Recent Loan? Personal Assets	discrete	numeric	Referring only to this most recent loan or line of credit, what type of collateral was required? Personal assets of owner (house, etc.)
V193	k14e	Type Of Collateral Required For The Most Recent Loan? Other	discrete	numeric	Referring only to this most recent loan or line of credit, what type of collateral was required? Other forms of collateral not included in the categories above
V194	k15a	Value Of Collateral Required For The Most Recent Credit/Loan	contin	numeric	Referring only to this most recent line of credit or loan, what was the approximate value of the collateral required?

ID	Name	Label	Type	Format	Question
V195	k15b	K15B. What is the total number of outstanding loans or open lines of credit held	contin	numeric	What is the total number of outstanding loans or open lines of credit held by this establishment?
V196	k15c	K15C. What is the total value of outstanding loans or lines of credit held by th	discrete	numeric	What is the total value of outstanding loans or lines of credit held by this establishment?
V197	k15d	K15D. At this time, does the owner or owners of this establishment have any outs	discrete	numeric	At this time, does the owner or owners of this establishment have any outstanding personal loans that are used to finance this establishment's business activities?
V198	k16	In Last Fiscal Yr, Did Establishment Apply For New Loans/Lines Of Credit?	discrete	numeric	Referring again to the last fiscal year 1391, did this establishment apply for any loans or lines of credit?
V199	k17	Main Reason For Not Applying For New Loans Or New Lines Of Credit	discrete	numeric	What was the main reason why this establishment did not apply for any line of credit or loan?
V200	k20a	K20. Referring only to this most recent application for a line of credit or loan	discrete	numeric	Referring only to this most recent application for a line of credit or loan, what was the outcome of that application?
V201	k21	Financial Statements Checked & Certified By External Auditor In Last Fiscal Yr?	discrete	numeric	In fiscal year 1391, did this establishment have its annual financial statements checked and certified by an external auditor?
V202	k30	How Much Of An Obstacle: Access To Finance	discrete	numeric	Using the response options on the card; To what degree is Access to Finance an obstacle to the current operations of this establishment?
V203	h7a	The Court System Is Fair, Impartial And Uncorrupted	discrete	numeric	I am going to read some statements that describe the courts system and how it could affect business. For each statement, please tell me if you Strongly disagree, Tend to disagree, Tend to agree, or Strongly agree. "The court system is fair, impartial and uncorrupted."
V204	j2	What % Of Senior Management Time Was Spent In Dealing With Govt Regulations?	contin	numeric	In a typical week over the last year, what percentage of total senior management's time was spent on dealing with requirements imposed by government regulations? (By senior management I mean managers, directors, and officers above direct supervisors of production or sales workers. Some examples of government regulations are taxes, customs, labor regulations, licensing and registration, including dealings with officials and completing forms)
V205	j3	Over The Last 12 Months, Was This Establishment Inspected By Tax Officials?	discrete	numeric	Over the last year, was this establishment visited or inspected by tax officials?
V206	j4	Frequency Of Inspections/Requirement For Meeting By Tax Officials	discrete	numeric	Over the last year, how many times was this establishment either inspected by tax officials or required to meet with them?
V207	j5	In Any Of These Inspections Was A Gift/Informal payment Requested ?	discrete	numeric	In any of these inspections or meetings was a gift or informal payment expected or requested?
V208	j6a	Government Contract Secured (Or Attempted) In The Last 12 Months?	discrete	numeric	Over the last year, has this establishment secured or attempted to secure a government contract?
V209	j6	% Of Contract Value Avg. Firm Pays In Informal Gifts To Govt To Secure Contract?	contin	numeric	When establishments like this one do business with the government, what percent of the contract value would be typically paid in informal payments or gifts to secure the contract?



ID	Name	Label	Type	Format	Question
V210	j7a	Percent Of Total Annual Sales Paid In Informal Payments	contin	numeric	We've heard that establishments are sometimes required to make gifts or informal payments to public officials to "get things done" with regard to customs, taxes, licenses, regulations, services etc. On average, what percent of total annual sales, or estimated total annual value, do establishments like this one pay in informal payments or gifts to public officials for this purpose? Percent of total annual sales paid as informal payment
V211	j7b	Total Annual Informal Payment	discrete	numeric	We've heard that establishments are sometimes required to make gifts or informal payments to public officials to "get things done" with regard to customs, taxes, licenses, regulations, services etc. On average, what percent of total annual sales, or estimated total annual value, do establishments like this one pay in informal payments or gifts to public officials for this purpose? Total annual informal payment
V212	j10	Application To Obtain An Import License Submitted Over The Last 2 Years?	discrete	numeric	Over the last two years, did this establishment submit an application to obtain an import license?
V213	j11	How Many Days Did It Take To Obtain Your Import License?	contin	numeric	Approximately how many days did it take to obtain this import license from the day of the application to the day it was granted?
V214	j12	When You Applied For An Import License, Was An Informal Gift/payment Requested?	discrete	numeric	In reference to that application for an import license, was an informal gift or payment expected or requested?
V215	j13	Application To Obtain An Operating License Submitted Over Last 2 Years?	discrete	numeric	Over the last two years, did this establishment submit an application to obtain an operating license?
V216	j14	How Many Days Did It Take To Obtain Your Operating License?	contin	numeric	Approximately how many days did it take to obtain this operating license from the day of the application to the day it was granted?
V217	j15	When You Applied For Operating License Was An Informal Gift/payment Requested?	discrete	numeric	In reference to that application for an operating license, was an informal gift or payment expected or requested?
V218	j30a	How Much Of An Obstacle: Tax Rates	discrete	numeric	Using the response options on the card; To what degree is/are [INSERT OPTION] an obstacle to the current operations of this establishment?
V219	j30b	How Much Of An Obstacle: Tax Administrations	discrete	numeric	Using the response options on the card; To what degree is/are [INSERT OPTION] an obstacle to the current operations of this establishment?
V220	j30c	How Much Of An Obstacle: Business Licensing And Permits	discrete	numeric	Using the response options on the card; To what degree is/are [INSERT OPTION] an obstacle to the current operations of this establishment?
V221	j30e	How Much Of An Obstacle: Political Instability	discrete	numeric	Using the response options on the card; To what degree is/are [INSERT OPTION] an obstacle to the current operations of this establishment?
V222	j30f	How Much Of An Obstacle: Corruption	discrete	numeric	Using the response options on the card; To what degree is/are [INSERT OPTION] an obstacle to the current operations of this establishment?
V223	h30	How Much Of An Obstacle: Courts	discrete	numeric	Using the response options on the card; To what degree is/are [INSERT OPTION] an obstacle to the current operations of this establishment?

ID	Name	Label	Type	Format	Question
V224	I1	Num. Permanent, Full-Time Employees At End Of Last Fiscal Year	contin	numeric	At the end of fiscal year 1391, how many permanent, full-time individuals worked in this establishment? Please include all employees and managers (Permanent, full-time employees are defined as all paid employees that are contracted for a term of one or more fiscal years and/or have a guaranteed renewal of their employment contract and that work a full shift)
V225	I2	Num. Permanent, Full-Time Employees At End Of 3 Fiscal Years Ago	contin	numeric	Three fiscal years ago, at the end of fiscal year 2009/2010, how many permanent, full-time individuals work in this establishment? Please include all employees and managers
V226	I3a	Num. Full-time Employees At End Of Last Fiscal Yr: production workers	contin	numeric	At the end of fiscal year 1391, how many permanent, full-time individuals in this establishment were:
V227	I3b	Num. Full-time Employees At End Of Last Fiscal Yr: non-production workers	contin	numeric	At the end of fiscal year 1391, how many permanent, full-time individuals in this establishment were:
V228	I4a	Num. Full-time Employees At End Of Last Fiscal Yr: Skilled Production Workers	contin	numeric	At the end of fiscal year 1391, how many permanent, full-time individuals working in this establishment were:
V229	I4b	Num. Full-time Employees At End Of Last Fiscal Yr: Unskilled Production Workers	contin	numeric	At the end of fiscal year 1391, how many permanent, full-time individuals working in this establishment were:
V230	I5	Num. Full-time Employees At End Of Last Fiscal Yr: female	contin	numeric	
V231	I5a	Num. Full-time Employees At End Of Last Fiscal Yr: female production workers	contin	numeric	At the end of fiscal year 1391, how many permanent full-time individuals working in this establishment in the following categories were female?
V232	I5b	Num. Full-time Employees At End Of Last Fiscal Yr: female non-production workers	discrete	numeric	At the end of fiscal year 1391, how many permanent full-time individuals working in this establishment in the following categories were female?
V233	I6	Num. Full-Time Temporary Employees At End Of Last Fiscal Yr	contin	numeric	How many full-time temporary employees did this establishment employ in fiscal year 1391?
V234	I6a	L6A. How many full-time temporary employees employed throughout 1391 were female	contin	numeric	How many full-time temporary employees employed throughout 1391 were female?
V235	I8	Avg. Length Of Employment Of All Full-time Temporary Employees In Last Fiscal Yr	discrete	numeric	What was the average length of employment of all full-time temporary employees in fiscal year 1391?
V236	I9a	Average Years Of Education For Typical Production Worker	contin	numeric	What is the average number of years of education of a typical permanent full-time production worker employed in this establishment?
V237	I9a2	L9A2. What is the average number of years of education of a typical female perma	contin	numeric	What is the average number of years of education of a typical female permanent full-time production worker employed in this establishment?
V238	I9b	% Of Full Time Workers Completed High School	contin	numeric	What is the percentage of full-time permanent workers who completed secondary school?
V239	I10	Formal Training Programs For Permanent, Full-time Employees In Last Fiscal Yr	discrete	numeric	Over fiscal year 1391, did this establishment have formal training programs for its permanent, full-time employees?
V240	SARL10a	SARL10A. What was the primary focus of the formal training programs?	discrete	numeric	What was the primary focus of the formal training programs?



ID	Name	Label	Type	Format	Question
V241	SARI10b	SARL10B. Who was the primary provider of these training programs?	discrete	numeric	Who was the primary provider of these training programs?
V242	AFGL12a	AFGL12A. Referring to the training programs run over fiscal year 1391, from the	discrete	numeric	Referring to the training programs run over fiscal year 1391, from the following list of topics, please choose three topics which were addressed during the training? First topic addresses in training
V243	AFGL12b	AFGL12B. Referring to the training programs run over fiscal year 1391, from the	discrete	numeric	Referring to the training programs run over fiscal year 1391, from the following list of topics, please choose three topics which were addressed during the training? Second topic addresses in training
V244	AFGL12c	AFGL12C. Referring to the training programs run over fiscal year 1391, from the	discrete	numeric	Referring to the training programs run over fiscal year 1391, from the following list of topics, please choose three topics which were addressed during the training? Third topic addresses in training
V245	AFGL12x	AFGL12x Referring to the training programs run over fiscal year 1391, from the f	discrete	character	Referring to the training programs run over fiscal year 1391, from the following list of topics, please choose three topics which were addressed during the training?
V246	SARI11a	L11A. Referring to the training programs run over fiscal year 1391, what percent	contin	numeric	Referring to the training programs run over fiscal year 1391, what percentage of permanent, full-time employees of the following categories received formal training? Skilled Production full-time permanent employees trained
V247	SARI11b	L11B. Referring to the training programs run over fiscal year 1391, what percent	contin	numeric	Referring to the training programs run over fiscal year 1391, what percentage of permanent, full-time employees of the following categories received formal training? Unskilled Production full-time permanent employees trained
V248	l11b	% Permanent Fulltime NonProduction Employees Received Formal Training In Last FY	contin	numeric	Referring to the training programs run over fiscal year 1391, what percentage of permanent, full-time employees of the following categories received formal training? Non-production full-time permanent employees trained
V249	SARI12	SARL12. Please indicate the principal reason for the lack of training programs?	discrete	numeric	Please indicate the principle reason for the lack of training programs?
V250	AFGL14	AFGL14. Does this establishment need certain skills that you cannot find or stru	discrete	numeric	Does this establishment need certain skills that you cannot find or struggle to find in Afghanistan?
V251	AFGL15x	What is the main skill that cannot be found or is very difficult to find in Afgh	discrete	character	What is the main skill that cannot be found or is very difficult to find in Afghanistan?
V252	AFGL16	AFGL16. Among your current workforce, do you experience problems where your staf	discrete	numeric	Among your current workforce, do you experience problems where your staff cannot implement job tasks due to insufficient proficiency
V253	AFGL17a	AFGL17A. Please list 1 to 5 occupations in which you experience persistent failu	discrete	numeric	Please list 1 to 5 occupations in which you experience persistent failure of staff to implement assigned job-related tasks due to insufficient proficiency[to be classified by ISCO 4 digit]: First Occupation
V254	AFGL17b	AFGL17B. Please list 1 to 5 occupations in which you experience persistent failu	discrete	numeric	Please list 1 to 5 occupations in which you experience persistent failure of staff to implement assigned job-related tasks due to insufficient proficiency[to be classified by ISCO 4 digit]: Second Occupation

ID	Name	Label	Type	Format	Question
V255	AFGL17c	AFGL17C. Please list 1 to 5 occupations in which you experience persistent failu	discrete	numeric	Please list 1 to 5 occupations in which you experience persistent failure of staff to implement assigned job-related tasks due to insufficient proficiency[to be classified by ISCO 4 digit]: Third Occupation
V256	AFGL17d	AFGL17D. Please list 1 to 5 occupations in which you experience persistent failu	discrete	numeric	Please list 1 to 5 occupations in which you experience persistent failure of staff to implement assigned job-related tasks due to insufficient proficiency[to be classified by ISCO 4 digit]: Fourth Occupation
V257	AFGL17e	AFGL17E. Please list 1 to 5 occupations in which you experience persistent failu	discrete	numeric	Please list 1 to 5 occupations in which you experience persistent failure of staff to implement assigned job-related tasks due to insufficient proficiency[to be classified by ISCO 4 digit]: Fifth Occupation
V258	SARL13a	SARL13%a. In your experience of hiring non-managerial employees, are any of the	discrete	numeric	In your experience of hiring non-managerial employees, are any of the following constraints to hiring women? Challenges of working with women due to their family commitments
V259	SARL13b	SARL13%b. In your experience of hiring non-managerial employees, are any of the	discrete	numeric	In your experience of hiring non-managerial employees, are any of the following constraints to hiring women? Challenges of hiring women given government regulations such as working hours and maternity leave
V260	SARL13c	SARL13%c. In your experience of hiring non-managerial employees, are any of the	discrete	numeric	In your experience of hiring non-managerial employees, are any of the following constraints to hiring women? Hiring women could cause disruption in the working environment
V261	SARL13d	SARL13%d. In your experience of hiring non-managerial employees, are any of the	discrete	numeric	In your experience of hiring non-managerial employees, are any of the following constraints to hiring women? Required benefits and other expenses such as providing separate workplace facilities for women make them more expensive employees
V262	I30a	How Much Of An Obstacle: Labor Regulations?	discrete	numeric	Using the response options on the card; To what degree are Labor Regulations an obstacle to the current operations of this establishment?
V263	I30b	How Much Of An Obstacle: Inadequately Educated Workforce?	discrete	numeric	Using the response options on the card; To what degree is an Inadequately Educated Workforce an obstacle to the current operations of this establishment?
V264	m1a	Biggest Obstacle Affecting The Operation Of This Establishment	discrete	numeric	By looking at card SHOW CARD 37 can you tell me which of the elements of the business environment included in the list, if any, currently represents the biggest obstacle faced by this establishment
V265	m1d	Rotation Order	discrete	numeric	By looking at card SHOW CARD 37 can you tell me which of the elements of the business environment included in the list, if any, currently represents the biggest obstacle faced by this establishment
V266	n2a	Total Labor Cost (Incl. Wages, Salaries, Bonuses, Etc) In Last Fiscal Year	contin	numeric	From this establishment's Income Statement for fiscal year 1391, please provide the following information: Total annual cost of labor including wages, salaries, bonuses, social security payments
V267	n2e	Cost Of Raw Materials And Intermediate Goods Used In Prod. In Last Fiscal Year	contin	numeric	From this establishment's Income Statement for fiscal year 1391, please provide the following information: Total annual cost of raw materials and intermediate goods used in production

ID	Name	Label	Type	Format	Question
V268	n2f	Total Annual Costs Of Fuel In Last Fiscal Year	contin	numeric	From this establishment's Income Statement for fiscal year 1391, please provide the following information: Total annual costs of fuel
V269	n2b	Total Annual Costs Of Electricity In Last Fiscal Year	contin	numeric	From this establishment's Income Statement for fiscal year 1391, please provide the following information: Total annual costs of electricity
V270	n2ra	N2E. From this establishment's Income Statement for fiscal year 1391, please pro	contin	numeric	From this establishment's Income Statement for fiscal year 1391, please provide the following information: Total rental cost of machinery, vehicles and equipment
V271	n2rb	N2F. From this establishment's Income Statement for fiscal year 1391, please pro	contin	numeric	From this establishment's Income Statement for fiscal year 1391, please provide the following information: Total rental cost of land and buildings
V272	n2j	Other Cost Of Production	contin	numeric	From this establishment's Income Statement for fiscal year 1391, please provide the following information: Other cost of production not included above
V273	n2i	Total Annual Cost Of Finished Goods/Materials Bought To Resell In Last Fiscal Yr	contin	numeric	
V274	n6a	Net Book Value Of Machinery Vehicles, And Equipment In Last Fiscal Year	contin	numeric	From this establishment's Balance Sheet for fiscal year 1391, what was the net book value, that is the value of assets after depreciation, of the following:
V275	n6b	Net Book Value Of Land And Buildings In Last Fiscal Year	contin	numeric	From this establishment's Balance Sheet for fiscal year 1391, what was the net book value, that is the value of assets after depreciation, of the following:
V276	n7a	Cost For Establishment To Re-Purchase All Of Its Machinery	contin	numeric	Hypothetically, if this establishment were to purchase the assets it uses now, in their current condition and regardless of whether the establishment owns them or not, how much would they cost, independently of whether they are owned, rented or leased?
V277	n7b	Cost For Establishment To Re-Purchase All Of Its Land And Buildings	contin	numeric	Hypothetically, if this establishment were to purchase the assets it uses now, in their current condition and regardless of whether the establishment owns them or not, how much would they cost, independently of whether they are owned, rented or leased?
V278	a15a1ax	Main Respondent Position In The Firm	discrete	character	
V279	a15a2a	Main Respondent Years Working In The Firm:	contin	numeric	
V280	a15a3	A15A3A. Gender - Main Respondent	discrete	numeric	
V281	a15a1bx	Second Respondent Position In The Firm	discrete	character	
V282	a15a2b	Second Respondent Years Working In The Firm:	discrete	numeric	
V283	a15b3	A15A3B. Gender - Second Respondent	discrete	numeric	
V284	a15a1cx	Third Respondent Position In The Firm	discrete	character	
V285	a15a2c	Third Respondent Years Working In The Firm:	discrete	numeric	
V286	a15c3	A15A3C. Gender - Third Respondent	discrete	numeric	
V287	a15d	Day	contin	numeric	
V288	a15m	Month	discrete	numeric	

ID	Name	Label	Type	Format	Question
V289	a15y	Year	discrete	numeric	
V290	a15h	Hour	discrete	numeric	
V291	a15min	Minutes	contin	numeric	
V292	a16	Perception Of The Questions Regarding Opinions And Perceptions	discrete	numeric	It is my perception that the responses to the questions regarding opinions and perceptions: Truthful Somewhat truthful Not truthful
V293	a17	Responses To The Questions About Figures Are...	discrete	numeric	
V294	a18	This Questionnaire Was Completed In:	discrete	numeric	This questionnaire was completed in: One visit in face-to-face interview with one person One visit in face-to-face interview with different managers/staff Several visits
V295	a19h	If Option 2 Or 3 In A.18, Estimate Duration Of The Whole Interview: Hours	discrete	numeric	
V296	a19m	If Option 2 Or 3 In A.18, Estimate Duration Of The Whole Interview: Minutes	contin	numeric	
V297	panel	Sampling panel information from final progress report	discrete	numeric	
V298	wstrict	Weight according to strict eligibility	contin	numeric	
V299	wmedian	Weight according to median eligibility	contin	numeric	
V300	wweak	Weight according to weak eligibility	contin	numeric	
V301	idstd	WEB STD FIRMID	contin	numeric	
V302	l11a	% Permanent Full-time Production Employees Received Formal Training In Last FFY	contin	numeric	Referring to the training programs run over fiscal year 2005/6, what percent of permanent, full-time employees of the following categories received formal training? Production full-time permanent employees trained
V303	strata	group(a2 a4anew a6a)	contin	numeric	



(jobs)

File: Afghanistan-2014-full data-

**Overview**

Type: Continuous	Valid cases: 356
Format: numeric	Invalid: 0
Width: 3	Minimum: 1
Decimals: 0	Maximum: 403
Range: 1-403	

(serialid)

File: Afghanistan-2014-full data-

**Overview**

Type: Discrete	Valid cases: 356
Format: numeric	Invalid: 0
Width: 5	Minimum: 1277
Decimals: 0	Maximum: 69001
Range: 1277-69001	

Questionnaire (a0)

File: Afghanistan-2014-full data-

**Overview**

Type: Discrete	Valid cases: 356
Format: numeric	Invalid: 0
Width: 1	
Decimals: 0	
Range: 1-3	

**Pre question**

CONTROL INFORMATION [TO BE COMPLETED BEFORE INTERVIEW]

**Interviewer instructions**

Questionnaire used in the interview. It is defined according to the screener sector of activity of the establishment

Country Code (a1)

File: Afghanistan-2014-full data-

**Overview**

Type: Discrete	Valid cases: 356
Format: numeric	Invalid: 0
Width: 2	
Decimals: 0	
Range: 95-95	

Language Of The Interview (a1a)

File: Afghanistan-2014-full data-

**Overview**

## Language Of The Interview (a1a)

File: Afghanistan-2014-full data-

Type: Discrete  
Format: numeric  
Width: 1  
Decimals: 0  
Range: 1-2

Valid cases: 356  
Invalid: 0

## Sampling Region (a2)

File: Afghanistan-2014-full data-

### Overview

Type: Discrete  
Format: numeric  
Width: 1  
Decimals: 0  
Range: 1-5

Valid cases: 356  
Invalid: 0

### Pre question

CONTROL INFORMATION [TO BE COMPLETED BEFORE INTERVIEW]

### Interviewer instructions

Sampling region defines the region stratum of the establishment  
It is defined by the regional classification of the establishment in the sample frame

## Region Of The Establishment (a3a)

File: Afghanistan-2014-full data-

### Overview

Type: Discrete  
Format: numeric  
Width: 1  
Decimals: 0  
Range: 1-5

Valid cases: 356  
Invalid: 0

## is this city the official capital city? (a3b)

File: Afghanistan-2014-full data-

### Overview

Type: Discrete  
Format: numeric  
Width: 1  
Decimals: 0  
Range: 0-2

Valid cases: 356  
Invalid: 0

### Literal question

Is this city the official capital city?

## is this city the main business city? (a3c)

File: Afghanistan-2014-full data-

### Overview

## is this city the main business city? (a3c)

File: Afghanistan-2014-full data-

Type: Discrete  
Format: numeric  
Width: 1  
Decimals: 0  
Range: 0-2

Valid cases: 356  
Invalid: 0

### Literal question

Is this city the main business city?

## Size Of Locality (a3)

File: Afghanistan-2014-full data-

### Overview

Type: Discrete  
Format: numeric  
Width: 1  
Decimals: 0  
Range: 2-5

Valid cases: 356  
Invalid: 0

### Pre question

CONTROL INFORMATION [TO BE COMPLETED BEFORE INTERVIEW]

### Interviewer instructions

Location control variable: it is defined by the actual location of the establishment

## Industry Sampling Sector (a4a)

File: Afghanistan-2014-full data-

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: 15-72

Valid cases: 356  
Invalid: 0

### Pre question

CONTROL INFORMATION [TO BE COMPLETED BEFORE INTERVIEW]

### Interviewer instructions

Classification of the establishment's activity as defined in the sample frame

## Industry Screener Sector (a4b)

File: Afghanistan-2014-full data-

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: 15-72

Valid cases: 356  
Invalid: 0



## Sector Match Between Screener Information And Sample Frame (a5)

File: Afghanistan-2014-full data-

### Overview

Type: Discrete  
Format: numeric  
Width: 1  
Decimals: 0  
Range: 1-3

Valid cases: 356  
Invalid: 0

## Sampling Size (a6a)

File: Afghanistan-2014-full data-

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: 1-10

Valid cases: 356  
Invalid: 0

### Pre question

CONTROL INFORMATION [TO BE COMPLETED BEFORE INTERVIEW]

### Interviewer instructions

Size of the establishment taken from the sample frame

## Screener Size (a6b)

File: Afghanistan-2014-full data-

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: 1-10

Valid cases: 356  
Invalid: 0

## Establishment Is Part Of A Large Firm (a7)

File: Afghanistan-2014-full data-

### Overview

Type: Discrete  
Format: numeric  
Width: 1  
Decimals: 0  
Range: 1-2

Valid cases: 356  
Invalid: 0

### Pre question

CONTROL INFORMATION [TO BE COMPLETED BEFORE INTERVIEW]

### Interviewer instructions

Identifies establishments that are part of a larger firm

## Number Of Establishments In The Firm (a7a)

File: Afghanistan-2014-full data-

### Overview

Type: Discrete  
Format: numeric  
Width: 1  
Decimals: 0  
Range: 2-8

Valid cases: 7  
Invalid: 349

## Type Of Establishment (a8)

File: Afghanistan-2014-full data-

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -7-7

Valid cases: 356  
Invalid: 0

## Establishment's Financial Statements Prepared Separately from HQ Statements (a9)

File: Afghanistan-2014-full data-

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -7-7

Valid cases: 356  
Invalid: 0

### Pre question

CONTROL INFORMATION [TO BE COMPLETED BEFORE INTERVIEW]

### Interviewer instructions

Information taken from the screener questionnaire

## Establishment's Financial Statements Separate from Other Establishments (a10)

File: Afghanistan-2014-full data-

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -7-7

Valid cases: 356  
Invalid: 0

## If HQ, Financial Statements Independent Of The Rest Of Establishment (a11)

File: Afghanistan-2014-full data-

## If HQ, Financial Statements Independent Of The Rest Of Establishment (a11)

File: Afghanistan-2014-full data-

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -7-7

Valid cases: 356  
Invalid: 0

## Interviewer Number (a12)

File: Afghanistan-2014-full data-

### Overview

Type: Continuous  
Format: numeric  
Width: 2  
Decimals: 0  
Range: 1-33

Valid cases: 356  
Invalid: 0  
Minimum: 1  
Maximum: 33

### Pre question

CONTROL INFORMATION [TO BE COMPLETED BEFORE INTERVIEW]

### Literal question

Interviewer code

### Interviewer instructions

Information taken from the screener questionnaire

## Supervisor Number (a13)

File: Afghanistan-2014-full data-

### Overview

Type: Continuous  
Format: numeric  
Width: 2  
Decimals: 0  
Range: 1-31

Valid cases: 356  
Invalid: 0  
Minimum: 1  
Maximum: 31

### Pre question

CONTROL INFORMATION [TO BE COMPLETED BEFORE INTERVIEW]

### Literal question

Supervisor code

### Interviewer instructions

Information taken from the screener questionnaire

## Day (a14d)

File: Afghanistan-2014-full data-

### Overview

Type: Continuous  
Format: numeric  
Width: 2  
Decimals: 0  
Range: 1-31

Valid cases: 356  
Invalid: 0  
Minimum: 1  
Maximum: 31

## Month (a14m)

File: Afghanistan-2014-full data-

### Overview

Type: Discrete  
Format: numeric  
Width: 1  
Decimals: 0  
Range: 5-7

Valid cases: 356  
Invalid: 0

## Year (a14y)

File: Afghanistan-2014-full data-

### Overview

Type: Discrete  
Format: numeric  
Width: 4  
Decimals: 0  
Range: 2013-2013

Valid cases: 356  
Invalid: 0

## Hour (a14h)

File: Afghanistan-2014-full data-

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: 7-19

Valid cases: 356  
Invalid: 0

## Minutes (a14min)

File: Afghanistan-2014-full data-

### Overview

Type: Continuous  
Format: numeric  
Width: 2  
Decimals: 0  
Range: 0-55

Valid cases: 356  
Invalid: 0  
Minimum: 0  
Maximum: 55

## Legal Status of the Firm (b1)

File: Afghanistan-2014-full data-

### Overview

Type: Discrete  
Format: numeric  
Width: 1  
Decimals: 0  
Range: 1-9

Valid cases: 356  
Invalid: 0

### Pre question

## Legal Status of the Firm (b1)

### File: Afghanistan-2014-full data-

1) READ THE FOLLOWING TO THE RESPONDENT BEFORE PROCEEDING. The goal of this survey is to gather information and opinions about the investment climate in this country. Ultimately, the information gathered here will help to develop new policies and programs that enhance employment and economic growth. The information obtained here will be held in the strictest confidentiality. Neither your name nor the name of your business will be used in any document based on this survey.

2) READ OUT THE FOLLOWING INTRODUCTORY SENTENCE ONLY IF A7 = 1 (yes): The first few questions apply to the firm which your establishment is part of.

3) SHOW CARD

#### Literal question

What is this firm's current legal status?

#### Interviewer instructions

A firm's legal status is information well known for the target respondent: CEO, General Manager or owner of the firm. ENUMERATORS DO NOT NEED TO KNOW THE DEFINITION OF EACH TYPE OF LEGAL STATUS.

A firm's legal status is first determined by whether participation on ownership is by shares (first 2 options) or not (options 3 and 4). The fifth option is a combination of the previous ones.

If a firm's shares are publicly traded, it is a shareholding company with shares traded in the stock market. If the shares are not traded or they are traded only privately it is a shareholding company with shares traded privately. A shareholding company with shares traded privately is a firm that is owned by partners or shareholders for whom their claims over the firm are not publicly traded. They may or may not be traded privately. In both of these categories firms have limited liability.

A sole proprietorship is a business owned and operated by one individual natural person. A natural person is a real human being, as opposed to an artificial legal entity such as a corporation or organization that the law treats for some purposes as if it were a person distinct from its members or owner(s).

A firm's legal status defines the extent of the liability which defines the level of responsibility of the owner over the firm's obligations. Under limited liability each owner is only responsible for the proportion of his/her shares.

A partnership allows two or more people to share profits and liabilities, with or without privately held shares. In a partnership, the parties could be individuals, corporations, trusts, other partnerships, or a combination of all of the above. The essential characteristic of this partnership is the unlimited liability of every partner.

Limited partnership is a legal form that includes one or several general partners and one or more limited partners who invest capital into the partnership, but do not take part in the daily operation or management of the business. The limited partners limit their amount of liability to the amount of capital invested in the partnership. The general partners personally shoulder all debts and obligations of the partnership. Business operations are governed, unless otherwise specified in a written agreement, by majority vote of voting partners. Limited liability partnerships are separate legal entities that provide liability protection for all general partners as well as management rights in the business.

Cooperatives and state owned firms should be designated as Other. When other is chosen, the actual form of legal status must be specified in writing by the enumerator on the survey instrument.

## Other (Specify) (b1x)

### File: Afghanistan-2014-full data-

#### Overview

Type: Discrete  
Format: character  
Width: 1

Valid cases: 0  
Invalid: 0

#### Literal question

What is this firm's current legal status?  
Other

#### Interviewer instructions

## Other (Specify) (b1x)

### File: Afghanistan-2014-full data-

A firm's legal status is information well known for the target respondent: CEO, General Manager or owner of the firm. ENUMERATORS DO NOT NEED TO KNOW THE DEFINITION OF EACH TYPE OF LEGAL STATUS.

A firm's legal status is first determined by whether participation on ownership is by shares (first 2 options) or not (options 3 and 4). The fifth option is a combination of the previous ones.

If a firm's shares are publicly traded, it is a shareholding company with shares traded in the stock market. If the shares are not traded or they are traded only privately it is a shareholding company with shares traded privately. A shareholding company with shares traded privately is a firm that is owned by partners or shareholders for whom their claims over the firm are not publicly traded. They may or may not be traded privately. In both of these categories firms have limited liability.

A sole proprietorship is a business owned and operated by one individual natural person. A natural person is a real human being, as opposed to an artificial legal entity such as a corporation or organization that the law treats for some purposes as if it were a person distinct from its members or owner(s).

A firm's legal status defines the extent of the liability which defines the level of responsibility of the owner over the firm's obligations. Under limited liability each owner is only responsible for the proportion of his/her shares.

A partnership allows two or more people to share profits and liabilities, with or without privately held shares. In a partnership, the parties could be individuals, corporations, trusts, other partnerships, or a combination of all of the above. The essential characteristic of this partnership is the unlimited liability of every partner.

Limited partnership is a legal form that includes one or several general partners and one or more limited partners who invest capital into the partnership, but do not take part in the daily operation or management of the business. The limited partners limit their amount of liability to the amount of capital invested in the partnership. The general partners personally shoulder all debts and obligations of the partnership. Business operations are governed, unless otherwise specified in a written agreement, by majority vote of voting partners. Limited liability partnerships are separate legal entities that provide liability protection for all general partners as well as management rights in the business.

Cooperatives and state owned firms should be designated as Other. When other is chosen, the actual form of legal status must be specified in writing by the enumerator on the survey instrument.

## What Percentage Of This Firm Does The Largest Owner(s) Own? (b3)

### File: Afghanistan-2014-full data-

#### Overview

Type: Continuous	Valid cases: 356
Format: numeric	Invalid: 0
Width: 3	Minimum: -9
Decimals: 0	Maximum: 100
Range: -9-100	

#### Literal question

What percent of this firm does the largest owner or owners own?

## % owned by Private Domestic Individuals, Companies Or Organizations (b2a)

### File: Afghanistan-2014-full data-

#### Overview

## % owned by Private Domestic Individuals, Companies Or Organizations (b2a)

### File: Afghanistan-2014-full data-

Type: Discrete  
Format: numeric  
Width: 3  
Decimals: 0  
Range: 100-100

Valid cases: 356  
Invalid: 0

#### Literal question

What percent of this firm is owned by each of the following:  
Private domestic individuals, companies or organizations

#### Interviewer instructions

1) Foreign ownership refers to the nationality of the owners. If the primary owner is a foreign national resident in the country, it is still a foreign owned firm. If the owner is another company or institution owned by individuals who are foreign nationals, then it is foreign owned.

Domestic owners are nationals of the country in which the establishment is located. (Follow the same rule for companies.)

A firm that is a subsidiary of a government-owned firm should be considered government-owned.

Firms that operate under a franchise agreement should be classified according to the nationality of those awarded the franchise.

2) INTERVIEWER: CHECK THAT TOTAL SUMS TO 100%

## % owned by Private Foreign Individuals, Companies Or Organizations (b2b)

### File: Afghanistan-2014-full data-

#### Overview

Type: Discrete  
Format: numeric  
Width: 1  
Decimals: 0  
Range: 0-0

Valid cases: 356  
Invalid: 0

#### Literal question

What percent of this firm is owned by each of the following:  
Private foreign individuals, companies or organizations

#### Interviewer instructions

1) Foreign ownership refers to the nationality of the owners. If the primary owner is a foreign national resident in the country, it is still a foreign owned firm. If the owner is another company or institution owned by individuals who are foreign nationals, then it is foreign owned.

Domestic owners are nationals of the country in which the establishment is located. (Follow the same rule for companies.)

A firm that is a subsidiary of a government-owned firm should be considered government-owned.

Firms that operate under a franchise agreement should be classified according to the nationality of those awarded the franchise.

2) INTERVIEWER: CHECK THAT TOTAL SUMS TO 100%

## % owned by Government/State (b2c)

### File: Afghanistan-2014-full data-

#### Overview

## % owned by Government/State (b2c)

### File: Afghanistan-2014-full data-

Type: Discrete  
Format: numeric  
Width: 1  
Decimals: 0  
Range: 0-0

Valid cases: 356  
Invalid: 0

#### Literal question

What percent of this firm is owned by each of the following:  
Government/State

#### Post question

IF 100% TERMINATE

#### Interviewer instructions

1) Foreign ownership refers to the nationality of the owners. If the primary owner is a foreign national resident in the country, it is still a foreign owned firm. If the owner is another company or institution owned by individuals who are foreign nationals, then it is foreign owned.

Domestic owners are nationals of the country in which the establishment is located. (Follow the same rule for companies.)

A firm that is a subsidiary of a government-owned firm should be considered government-owned.

Firms that operate under a franchise agreement should be classified according to the nationality of those awarded the franchise.

2) INTERVIEWER: CHECK THAT TOTAL SUMS TO 100%

## % owned by Other (b2d)

### File: Afghanistan-2014-full data-

#### Overview

Type: Discrete  
Format: numeric  
Width: 1  
Decimals: 0  
Range: 0-0

Valid cases: 356  
Invalid: 0

#### Literal question

What percent of this firm is owned by each of the following:  
Other

#### Interviewer instructions

1) Foreign ownership refers to the nationality of the owners. If the primary owner is a foreign national resident in the country, it is still a foreign owned firm. If the owner is another company or institution owned by individuals who are foreign nationals, then it is foreign owned.

Domestic owners are nationals of the country in which the establishment is located. (Follow the same rule for companies.)

A firm that is a subsidiary of a government-owned firm should be considered government-owned.

Firms that operate under a franchise agreement should be classified according to the nationality of those awarded the franchise.

2) INTERVIEWER: CHECK THAT TOTAL SUMS TO 100%

## AFGB3. What is the highest level of education completed by the principal owner o (AFGb3)

### File: Afghanistan-2014-full data-



## AFGB3. What is the highest level of education completed by the principal owner o (AFGb3)

File: Afghanistan-2014-full data-

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-9

Valid cases: 356  
Invalid: 0

### Literal question

What is the highest level of education completed by the principal owner of this establishment?

## B4. Amongst the owners of the firm, are there any females? (b4)

File: Afghanistan-2014-full data-

### Overview

Type: Discrete  
Format: numeric  
Width: 1  
Decimals: 0  
Range: 1-9

Valid cases: 356  
Invalid: 0

### Literal question

Amongst the owners of the firm, are there any females?

## B4A. What percentage of the firm is owned by females? (b4a)

File: Afghanistan-2014-full data-

### Overview

Type: Continuous  
Format: numeric  
Width: 3  
Decimals: 0  
Range: -9-100

Valid cases: 11  
Invalid: 345  
Minimum: -9  
Maximum: 100

### Literal question

What percentage of the firm is owned by females?

## Year Establishment Began Operations (b5)

File: Afghanistan-2014-full data-

### Overview

Type: Continuous  
Format: numeric  
Width: 4  
Decimals: 0  
Range: -9-2013

Valid cases: 356  
Invalid: 0  
Minimum: -9  
Maximum: 2013

### Literal question

In what year did this establishment begin operations?

### Post question

INTERVIEWER: PROVIDE FOUR DIGITS FOR YEAR

### Interviewer instructions

## Year Establishment Began Operations (b5)

### File: Afghanistan-2014-full data-

The objective of this question is to obtain the year in which operations started regardless of who was the owner at the time.

The year when the establishment began operation refers to the year in which the establishment actually started producing (or providing services), not to the year in which it was registered for the first time.

If the establishment was privatized, then the date provided should refer to when the original government-owned establishment began operations.

If the establishment changed its production significantly to change sector classification, then the year when that took place should be provided.

## Number Of Full-Time Employees Of The Establishment When It Started Operations (b6)

### File: Afghanistan-2014-full data-

#### Overview

Type: Continuous  
Format: numeric  
Width: 3  
Decimals: 0  
Range: -9-900

Valid cases: 356  
Invalid: 0  
Minimum: -9  
Maximum: 900

#### Literal question

How many full-time employees did this establishment employ when it started operations? Please include all employees and managers

#### Interviewer instructions

The number of permanent, full-time employees for the time that the enterprise began operations should be provided. All employees and managers (including respondent) should be included.

INTERVIEWER: Full-time employees are defined as all paid employees that are contracted for a term of one or more years and that work 8 or more hours per day.

## Was Establishment Formally Registered When It Began Operations? (b6a)

### File: Afghanistan-2014-full data-

#### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-9

Valid cases: 356  
Invalid: 0

#### Literal question

Was this establishment formally registered when it began operations?

#### Interviewer instructions

(INTERVIEWER: INCLUDE RESPONDENT WHEN APPLICABLE)

## In What Year Was This Establishment Formally Registered? (b6b)

### File: Afghanistan-2014-full data-

#### Overview

## In What Year Was This Establishment Formally Registered? (b6b)

### File: Afghanistan-2014-full data-

Type: Continuous  
Format: numeric  
Width: 4  
Decimals: 0  
Range: -9-2013

Valid cases: 356  
Invalid: 0  
Minimum: -9  
Maximum: 2013

#### Literal question

In what year was this establishment formally registered?

## How Many Years Of Experience Working In This Sector Does The Top Manager Have? (b7)

### File: Afghanistan-2014-full data-

### File: Afghanistan-2014-full data-

#### Overview

Type: Continuous  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-52

Valid cases: 356  
Invalid: 0  
Minimum: -9  
Maximum: 52

#### Literal question

How many years of experience working in this sector does the Top Manager have?

#### Interviewer instructions

Top Manager as defined in B.7a. B.7 refers to years of Top Manager's managerial experience in the type of sector in which the establishment presently operates.

## Is The Top Manager Female? (b7a)

### File: Afghanistan-2014-full data-

### File: Afghanistan-2014-full data-

#### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-9

Valid cases: 356  
Invalid: 0

#### Literal question

Is the Top Manager female?

## Does Establishment Have An Internationally-Recognized Quality Certification? (b8)

### File: Afghanistan-2014-full data-

### File: Afghanistan-2014-full data-

#### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-9

Valid cases: 356  
Invalid: 0

#### Literal question

Does this establishment have an internationally-recognized quality certification?  
(INTERVIEWER: SOME EXAMPLES ARE ISO 9000 or 14000, or HACCP)

## Does Establishment Have An Internationally-Recognized Quality Certification? (b8)

File: Afghanistan-2014-full data-

### Interviewer instructions

The question refers exclusively to internationally recognized certifications. Examples are: ISO (International Organization for Standardization) for manufacturing and services, HACCP (Hazard Analysis and Critical Control Point) for food (especially, but not exclusively, for seafood and juices), and AATCC (American Association of Textiles Chemists and Colorists) for textiles.

Certificates granted only nationally not recognized in international markets are not included.

## SARB9. Is this establishment located in an export processing zone or other indus (SARb9)

File: Afghanistan-2014-full data-

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-9

Valid cases: 356  
Invalid: 0

### Literal question

Is this establishment located in an export processing zone or other industrial park?

## Application To Obtain An electrical connection Submitted Over The Last 2 Years (c3)

File: Afghanistan-2014-full data-

### Overview

Type: Discrete  
Format: numeric  
Width: 1  
Decimals: 0  
Range: 1-9

Valid cases: 356  
Invalid: 0

### Literal question

Over the last two years, did this establishment submit an application to obtain an electrical connection?

### Interviewer instructions

Application for electrical connection.

Electrical connection refers to a new connection or to an increase in voltage of an existing connection that requires an application.

## How Many Days Did It Take For You To Receive An Electrical Connection Service? (c4)

File: Afghanistan-2014-full data-

### Overview

Type: Continuous  
Format: numeric  
Width: 3  
Decimals: 0  
Range: -9-540

Valid cases: 52  
Invalid: 304  
Minimum: -9  
Maximum: 540

## How Many Days Did It Take For You To Receive An Electrical Connection Service? (c4)

File: Afghanistan-2014-full data-

### Literal question

In reference to that application for an electrical connection, approximately how many days did it take to obtain it from the day of the application to the day the service was received?

### Interviewer instructions

Wait for electrical connection. Self-explanatory

## Informal Gift/Payment Expected Or Requested For An Electrical Connection? (c5)

File: Afghanistan-2014-full data-

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-9

Valid cases: 52  
Invalid: 304

### Literal question

In reference to that application for an electrical connection, was an informal gift or payment expected or requested?

### Interviewer instructions

- 1) Bribe for electrical connection. Self-explanatory
- 2) Sensitive question, no clarification can be offered

## Over last FY, Did This Establishment Experience Power Outages? (c6)

File: Afghanistan-2014-full data-

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-9

Valid cases: 356  
Invalid: 0

### Literal question

Over fiscal year 1391, did this establishment experience power outages?

### Interviewer instructions

A power outage occurs when there is equipment malfunction from the failure of adequate supply of power. Blackouts that cause some, but not all equipment to malfunction are also considered power outages.

## Number Of Power Outages Experienced In A Typical Month In Last Fiscal Year (c7)

File: Afghanistan-2014-full data-

### Overview

## Number Of Power Outages Experienced In A Typical Month In Last Fiscal Year (c7)

File: Afghanistan-2014-full data-

Type: Continuous  
Format: numeric  
Width: 3  
Decimals: 0  
Range: -9-551

Valid cases: 241  
Invalid: 115  
Minimum: -9  
Maximum: 551

### Literal question

In a typical month, over fiscal year 1391, how many power outages did this establishment experience?

### Interviewer instructions

If power outages are seasonal the interviewer should ask the respondent to calculate the number of outages in a typical month, excluding both the months in which outages are most frequent and the months where outages are most infrequent. The concept of a typical month must be well understood since it is used several times throughout the questionnaire: it is the most common type of month in the year regarding the characteristic being asked. Thus, for answers such as "electrical outages once every 3 months" in a typical month there are 0 outages (since there will be outages only in 4 months of the year and in the rest 8 months there will be no outages). For the answer "once every other month" write 1 since there will be 6 months with outages and 6 months without them.

## How Long Did The Average Power Outage Last? (c8)

File: Afghanistan-2014-full data-

### Overview

Type: Continuous  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-75

Valid cases: 232  
Invalid: 124  
Minimum: -9  
Maximum: 75

### Literal question

How long did these power outages last on average?

### Interviewer instructions

This refers to the duration of the power outages in a typical month. The respondent should calculate average duration of power outages in the typical month.

## In last FY, losses as % of annual sales due to power outages (c9a)

File: Afghanistan-2014-full data-

### Overview

Type: Continuous  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-80

Valid cases: 187  
Invalid: 169  
Minimum: -9  
Maximum: 80

### Literal question

Please estimate the losses that resulted from power outages either as a percentage of total annual sales or as total annual losses.

Loss as percent of total annual sales due to power outages

### Post question

PROVIDE EITHER ONE OR THE OTHER, NOT BOTH c9a or c9b

### Interviewer instructions

Losses because of power outages: The Manager should estimate the amount of production lost because of power outages.

## In last FY, value of losses due to power outages (c9b)

File: Afghanistan-2014-full data-

### Overview

Type: Continuous  
Format: numeric  
Width: 6  
Decimals: 0  
Range: 0-800000

Valid cases: 54  
Invalid: 302  
Minimum: 0  
Maximum: 800000

### Literal question

Please estimate the losses that resulted from power outages either as a percentage of total annual sales or as total annual losses.

Annual losses due to power outages

### Post question

PROVIDE EITHER ONE OR THE OTHER, NOT BOTH c9a or c9b

### Interviewer instructions

Losses because of power outages: The Manager should estimate the amount of production lost because of power outages.

## Generator Shared Or Owned Over The Course Of Last Fiscal Year? (c10)

File: Afghanistan-2014-full data-

### Overview

Type: Discrete  
Format: numeric  
Width: 1  
Decimals: 0  
Range: 1-9

Valid cases: 356  
Invalid: 0

### Literal question

Over the course of fiscal year 1391, did this establishment own or share a generator?

## % Electricity From Generator Owned/Shared By The Establishment In Last Fiscal Yr (c11)

File: Afghanistan-2014-full data-

### Overview

Type: Continuous  
Format: numeric  
Width: 3  
Decimals: 0  
Range: -9-100

Valid cases: 169  
Invalid: 187  
Minimum: -9  
Maximum: 100

### Literal question

In fiscal year 1391, what percentage of this establishment's electricity came from a generator or generators that the establishment owned or shared?

## Application To Obtain A Water Connection Submitted Over The Last 2 Years (c12)

File: Afghanistan-2014-full data-

### Overview

## Application To Obtain A Water Connection Submitted Over The Last 2 Years (c12)

File: Afghanistan-2014-full data-

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-9

Valid cases: 356  
Invalid: 0

### Literal question

Over the last two years, did this establishment submit an application to obtain a water connection?

## How Many Days Did It Take For You To Obtain A Water Connection? (c13)

File: Afghanistan-2014-full data-

### Overview

Type: Continuous  
Format: numeric  
Width: 3  
Decimals: 0  
Range: -9-300

Valid cases: 6  
Invalid: 350  
Minimum: -9  
Maximum: 300

### Literal question

In reference to that application for a water connection, approximately how many days did it take to obtain it from the day of the application to the day the service was received?

## When You Applied For A Water Connection, Was An Informal Gift/payment Requested? (c14)

File: Afghanistan-2014-full data-

### Overview

Type: Discrete  
Format: numeric  
Width: 1  
Decimals: 0  
Range: 1-9

Valid cases: 6  
Invalid: 350

### Literal question

In reference to that application for a water connection, was an informal gift or payment expected or requested?

### Interviewer instructions

- 1) Bribe for water connection. Self-explanatory
- 2) Sensitive question, no clarification can be offered.

## Did You Experience Insufficient Water Supply For Production In Last Fiscal Yr? (c15)

File: Afghanistan-2014-full data-

### Overview



## Did You Experience Insufficient Water Supply For Production In Last Fiscal Yr? (c15)

File: Afghanistan-2014-full data-

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -7-9

Valid cases: 123  
Invalid: 233

### Literal question

Over fiscal year 1391, did this establishment experience insufficient water supply for production?

### Interviewer instructions

Insufficient water supply: whenever there is equipment failure or cessation of production operations due to the lack of or reduction in water supply.

## Frequency Of Incidents Of Water Shortages In A Typical Month In Last Fiscal Yr (c16)

File: Afghanistan-2014-full data-

### Overview

Type: Continuous  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-25

Valid cases: 8  
Invalid: 348  
Minimum: -9  
Maximum: 25

### Literal question

In a typical month, over fiscal year 1391, how many incidents of insufficient water supply did this establishment experience?

## Average Length Of Water Shortages (Affecting Production) In Last Fiscal Year (c17)

File: Afghanistan-2014-full data-

### Overview

Type: Continuous  
Format: numeric  
Width: 2  
Decimals: 0  
Range: 6-48

Valid cases: 7  
Invalid: 349  
Minimum: 6  
Maximum: 48

### Literal question

How long did these incidents of insufficient water supply last on average?

## Do You Currently Communicate With Clients And Suppliers By E-Mail? (c22a)

File: Afghanistan-2014-full data-

### Overview

Type: Discrete  
Format: numeric  
Width: 1  
Decimals: 0  
Range: 1-9

Valid cases: 356  
Invalid: 0

## Do You Currently Communicate With Clients And Suppliers By E-Mail? (c22a)

File: Afghanistan-2014-full data-

### Literal question

At the present time, does this establishment use any of the following:?  
E-mail to communicate with clients or suppliers

### Interviewer instructions

E-mail and website use.

Web page should be considered as part of the website.

Website use includes cases when the establishment has its own website but does not actually do any direct communication with clients or suppliers via the website.

## Establishment has its own website (c22b)

File: Afghanistan-2014-full data-

### Overview

Type: Discrete  
Format: numeric  
Width: 1  
Decimals: 0  
Range: 1-9

Valid cases: 356  
Invalid: 0

### Literal question

At the present time, does this establishment use any of the following:?  
Its own website

### Interviewer instructions

E-mail and website use.

Web page should be considered as part of the website.

Website use includes cases when the establishment has its own website but does not actually do any direct communication with clients or suppliers via the website.

## Cell phones used in operations of the establishment (c28)

File: Afghanistan-2014-full data-

### Overview

Type: Discrete  
Format: numeric  
Width: 1  
Decimals: 0  
Range: 1-9

Valid cases: 356  
Invalid: 0

### Literal question

Does this establishment currently use cell phones for the operations of the establishment?

## How Much Of An Obstacle: Electricity To Operations Of This Establishment? (c30a)

File: Afghanistan-2014-full data-

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: 0-10

Valid cases: 356  
Invalid: 0

## How Much Of An Obstacle: Electricity To Operations Of This Establishment? (c30a)

File: Afghanistan-2014-full data-

### Pre question

SHOW CARD

### Literal question

Using the response options on the card; To what degree is Electricity an obstacle to the current operations of this establishment?

### Interviewer instructions

- 1) The manager should be given a card with the different alternatives for 'degree of obstacle' (from 0 to 4).
- 2) Sensitive question, no clarification can be offered.

## How Much Of An Obstacle: Telecommunications To Operations Of This Establishment? (c30b)

File: Afghanistan-2014-full data-

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-10

Valid cases: 356  
Invalid: 0

### Literal question

Using the response options on the card; To what degree is Telecommunications an obstacle to the current operations of this establishment?

## First Product/Service Isic Code (d1a2)

File: Afghanistan-2014-full data-

### Overview

Type: Continuous  
Format: numeric  
Width: 4  
Decimals: 0  
Range: 1512-6420

Valid cases: 356  
Invalid: 0  
Minimum: 1512  
Maximum: 6420

### Pre question

INTERVIEWER: THE FOLLOWING QUESTION IS NOT PART OF THE INTERVIEW. IT WILL BE FILLED OUT IN THE OFFICE. PLEASE CHOOSE THE 4 DIGIT CODE THAT BEST APPLIES TO THE ESTABLISHMENT'S MAIN ACTIVITY OR PRODUCT.

### Interviewer instructions

Categorize the products according to standard industry classification codes. The enumerator should show the respondent the list of codes that correspond to the products identified to ensure agreement with the categorization. The respondent should be directed to look at the card only after he has provided the answer to D.1a1.

It may be that all major products fall into one category or that the establishment has only one main product. If the respondent does not know the code, the enumerator should write the sector and look for the corresponding code in the list of codes before submitting the completed questionnaire.

For the codes use United Nations ISIC Rev.3.1.

## Main Product/Service (By The Largest % Of Annual Sales) In Last Fiscal Year (d1a1x)

File: Afghanistan-2014-full data-

## Main Product/Service (By The Largest % Of Annual Sales) In Last Fiscal Year (d1a1x)

File: Afghanistan-2014-full data-

### Overview

Type: Discrete	Valid cases: 356
Format: character	Invalid: 0
Width: 58	

### Pre question

READ THE FOLLOWING TO THE RESPONDENT BEFORE PROCEEDING:

The next topic to be covered is how and where this establishment makes its sales.

### Literal question

In fiscal year 1391, what was this establishment's main product or activity, that is, the product or activity that represented the largest proportion of annual sales?

### Interviewer instructions

Establishment's main product The purpose of this question is to determine what the company produces. The description should be written down exactly as provided by the respondent.

The main product is defined in terms of sales in monetary value not volume.

ENUMERATOR: PLEASE SPECIFY THE ACTIVITY OR PRODUCT IN DETAIL, FOR EX., "LEATHER SHOE MANUFACTURING" NOT JUST SHOES' MANUFACTURING

## First Product/Service, Percent Of Total Annual Sales (d1a3)

File: Afghanistan-2014-full data-

### Overview

Type: Continuous	Valid cases: 356
Format: numeric	Invalid: 0
Width: 3	Minimum: -9
Decimals: 0	Maximum: 100
Range: -9-100	

### Literal question

What percentage of total sales does the main product or activity represent?

### Interviewer instructions

The main product is defined in terms of sales in monetary value not volume.

## In Last Fiscal Year, What Were This Establishment'S Total Annual Sales? (d2)

File: Afghanistan-2014-full data-

### Overview

Type: Continuous	Valid cases: 356
Format: numeric	Invalid: 0
Width: 9	Minimum: -9
Decimals: 0	Maximum: 375000000
Range: -9-375000000	

### Literal question

In fiscal year 1391, what were this establishment's total annual sales for ALL products and services?

### Interviewer instructions

Total sales include the value of all annual sales counting manufactured goods and goods the establishment has bought for trading. For ex. if an establishment makes blue jeans and also imports blue jeans for resale, total sales is the value of all blue jeans sold, both produced and imported. Revenue or receipts for all services rendered and any sales of merchandise for the year, even if the payment may have been received at a later date, are included in total sales.

## d2x - amount in letters (d2x)

### File: Afghanistan-2014-full data-

#### Overview

Type: Discrete  
Format: character  
Width: 50

Valid cases: 341  
Invalid: 0

#### Literal question

In fiscal year 1391, what were this establishment's total annual sales for ALL products and services?

## What Were the Establishment Sales 3 years ago (FY 2009) (n3)

### File: Afghanistan-2014-full data-

#### Overview

Type: Continuous  
Format: numeric  
Width: 9  
Decimals: 0  
Range: -9-300000000

Valid cases: 356  
Invalid: 0  
Minimum: -9  
Maximum: 300000000

#### Literal question

In fiscal year 1389, three fiscal years ago, what were total annual sales for this establishment?

## % of sales: National sales (d3a)

### File: Afghanistan-2014-full data-

#### Overview

Type: Continuous  
Format: numeric  
Width: 3  
Decimals: 0  
Range: 0-100

Valid cases: 356  
Invalid: 0  
Minimum: 0  
Maximum: 100

#### Pre question

- 1) SHOW CARD
- 2) INTERVIEWER: THESE MUST BE ASKED IN THE ORDER THEY APPEAR ON THE TABLE

#### Literal question

In fiscal year 1391, what percentage of this establishment's sales were:  
National sales

#### Interviewer instructions

- 1) Where sales are made. The purpose of this question is to determine where the establishment's customers are located.

Domestic sales are when goods or services are sold inside the borders of the country.

An indirect export is when the manufacturer sells its goods to a trader or another agent who then exports the product without modifications. Products that the manager knows are smuggled abroad should be counted as indirect exports.

Direct export is the sale of goods where the immediate recipient is outside the borders of the country.

- 2) INTERVIEWER: CHECK THAT TOTAL SUMS TO 100%

## % o sales: Indirect exports (d3b)

### File: Afghanistan-2014-full data-

#### Overview

## % of sales: Indirect exports (d3b)

File: Afghanistan-2014-full data-

Type: Continuous  
Format: numeric  
Width: 3  
Decimals: 0  
Range: -9-100

Valid cases: 356  
Invalid: 0  
Minimum: -9  
Maximum: 100

### Pre question

- 1) SHOW CARD
- 2) INTERVIEWER: THESE MUST BE ASKED IN THE ORDER THEY APPEAR ON THE TABLE

### Literal question

In fiscal year 1391, what percentage of this establishment's sales were:  
Indirect exports (sold domestically to third party that exports products)

### Interviewer instructions

- 1) Where sales are made. The purpose of this question is to determine where the establishment's customers are located.

Domestic sales are when goods or services are sold inside the borders of the country.

An indirect export is when the manufacturer sells its goods to a trader or another agent who then exports the product without modifications. Products that the manager knows are smuggled abroad should be counted as indirect exports.

Direct export is the sale of goods where the immediate recipient is outside the borders of the country.

- 2) INTERVIEWER: CHECK THAT TOTAL SUMS TO 100%

## % of sales: Direct exports (d3c)

File: Afghanistan-2014-full data-

### Overview

Type: Continuous  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-90

Valid cases: 356  
Invalid: 0  
Minimum: -9  
Maximum: 90

### Pre question

- 1) SHOW CARD
- 2) INTERVIEWER: THESE MUST BE ASKED IN THE ORDER THEY APPEAR ON THE TABLE

### Literal question

In fiscal year 1391, what percentage of this establishment's sales were:  
Direct exports

### Interviewer instructions

- 1) Where sales are made. The purpose of this question is to determine where the establishment's customers are located.

Domestic sales are when goods or services are sold inside the borders of the country.

An indirect export is when the manufacturer sells its goods to a trader or another agent who then exports the product without modifications. Products that the manager knows are smuggled abroad should be counted as indirect exports.

Direct export is the sale of goods where the immediate recipient is outside the borders of the country.

- 2) INTERVIEWER: CHECK THAT TOTAL SUMS TO 100%

## SARD3A. In fiscal year 1391, what percent of this establishment's direct export (SARd3a)

File: Afghanistan-2014-full data-

## SARD3A. In fiscal year 1391, what percent of this establishment's direct export (SARd3a)

File: Afghanistan-2014-full data-

### Overview

Type: Continuous	Valid cases: 16
Format: numeric	Invalid: 340
Width: 2	Minimum: -9
Decimals: 0	Maximum: 20
Range: -9-20	

### Pre question

SHOW CARD

### Literal question

In fiscal year 1391, what percent of this establishment's direct export revenue were from the following countries:  
India

## SARD3B. In fiscal year 1391, what percent of this establishment's direct export (SARd3b)

File: Afghanistan-2014-full data-

### Overview

Type: Continuous	Valid cases: 16
Format: numeric	Invalid: 340
Width: 3	Minimum: -9
Decimals: 0	Maximum: 100
Range: -9-100	

### Pre question

SHOW CARD

### Literal question

In fiscal year 1391, what percent of this establishment's direct export revenue were from the following countries:  
Afghanistan, Pakistan, Bhutan, Nepal, Sri Lanka, Maldives

## SARD3C. In fiscal year 1391, what percent of this establishment's direct export (SARd3c)

File: Afghanistan-2014-full data-

### Overview

Type: Continuous	Valid cases: 16
Format: numeric	Invalid: 340
Width: 2	Minimum: -9
Decimals: 0	Maximum: 35
Range: -9-35	

### Pre question

SHOW CARD

### Literal question

In fiscal year 1391, what percent of this establishment's direct export revenue were from the following countries:  
China and Hong Kong

**SARD3D. In fiscal year 1391, what percent of this establishment's direct export (SARd3d)**

File: Afghanistan-2014-full data-

#### Overview

Type: Continuous	Valid cases: 16
Format: numeric	Invalid: 340
Width: 2	Minimum: -9
Decimals: 0	Maximum: 80
Range: -9-80	

#### Pre question

SHOW CARD

#### Literal question

In fiscal year 1391, what percent of this establishment's direct export revenue were from the following countries:  
Europe and America and Canada

**SARD3E. In fiscal year 1391, what percent of this establishment's direct export (SARd3e)**

File: Afghanistan-2014-full data-

#### Overview

Type: Continuous	Valid cases: 16
Format: numeric	Invalid: 340
Width: 3	Minimum: 0
Decimals: 0	Maximum: 100
Range: 0-100	

#### Pre question

SHOW CARD

#### Literal question

In fiscal year 1391, what percent of this establishment's direct export revenue were from the following countries:  
Other countries

**SARD4A. What percentage were transported outside the country via: ROAD (SARd4a)**

File: Afghanistan-2014-full data-

#### Overview

Type: Discrete	Valid cases: 9
Format: numeric	Invalid: 347
Width: 3	
Decimals: 0	
Range: 90-100	

#### Pre question

SHOW CARD

#### Literal question

Consider this establishment's exports, when they leave this country. Please provide the percentage breakdown for the means of transportation used. What percentage were transported outside the country via:  
Road



## SARD4B. What percentage were transported outside the country via: RAIL (SARd4b)

File: Afghanistan-2014-full data-

### Overview

Type: Discrete  
Format: numeric  
Width: 1  
Decimals: 0  
Range: 0-0

Valid cases: 9  
Invalid: 347

### Pre question

SHOW CARD

### Literal question

Consider this establishment's exports, when they leave this country. Please provide the percentage breakdown for the means of transportation used. What percentage were transported outside the country via:

Rail

## SARD4C. What percentage were transported outside the country via: AIR (SARd4c)

File: Afghanistan-2014-full data-

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: 0-10

Valid cases: 9  
Invalid: 347

### Pre question

SHOW CARD

### Literal question

Consider this establishment's exports, when they leave this country. Please provide the percentage breakdown for the means of transportation used. What percentage were transported outside the country via:

Air

## SARD4D. What percentage were transported outside the country via: SEA (SARd4d)

File: Afghanistan-2014-full data-

### Overview

Type: Discrete  
Format: numeric  
Width: 1  
Decimals: 0  
Range: 0-0

Valid cases: 9  
Invalid: 347

### Pre question

SHOW CARD

### Literal question

Consider this establishment's exports, when they leave this country. Please provide the percentage breakdown for the means of transportation used. What percentage were transported outside the country via:

Sea

## In last FY, avg. num. of days for exported goods to clear customs? (d4)

File: Afghanistan-2014-full data-

### Overview

Type: Continuous  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-15

Valid cases: 9  
Invalid: 347  
Minimum: -9  
Maximum: 15

### Literal question

In fiscal year 1391, when this establishment exported goods directly, how many days did it take on average from the time this establishment's goods arrived at their main point of exit (e.g., port, airport) until the time these goods cleared customs?

### Interviewer instructions

Clearing customs for direct exports. The purpose of this question is to determine the efficiency of customs in clearing goods for export.

Main point of exit is the last domestic location (e.g. port, border crossing, airport, or internal custom) from which the goods leave the country.

Whenever different ports of exit are used this question refers to the port where "most goods" exit defined in terms of consignment value (not physical units).

Goods cleared customs They refer to the time it takes to obtain all clearances required from the moment the goods arrived at their point of exit until the moment they satisfy the requirements of the clearance procedures at the customs office. This includes transit procedures.

Average number of days to clear customs. Prompt the respondent to think of all shipments sent to the main point of exit and estimate an average time it took from the time the shipments arrived to the time they left that point of exit.

## In last FY, Export Losses Due To Theft As % Of value of products (d6)

File: Afghanistan-2014-full data-

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-0

Valid cases: 9  
Invalid: 347

### Literal question

In fiscal year 1391, what percentage of the value of the products exported directly was lost while in transit because of theft?

## In last FY, Export Losses Due To Breakage Or Spoilage As % Of value of products (d7)

File: Afghanistan-2014-full data-

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-1

Valid cases: 9  
Invalid: 347

### Literal question

In fiscal year 1391, what percentage of the value of the products exported directly was lost while in transit because of breakage or spoilage?

## In What Year Did This Establishment First Export Directly Or Indirectly? (d8)

File: Afghanistan-2014-full data-

### Overview

Type: Continuous	Valid cases: 25
Format: numeric	Invalid: 331
Width: 4	Minimum: -9
Decimals: 0	Maximum: 2013
Range: -9-2013	

### Literal question

In which year did this establishment first export directly or indirectly?

### Interviewer instructions

First exported directly or indirectly. The purpose of this question is self-explanatory.

## In last FY, % of value of products lost in transit due to theft (d10)

File: Afghanistan-2014-full data-

### Overview

Type: Continuous	Valid cases: 356
Format: numeric	Invalid: 0
Width: 3	Minimum: -9
Decimals: 0	Maximum: 100
Range: -9-100	

### Literal question

In fiscal year 1391, what percentage of the value of products this establishment shipped to supply domestic markets was lost while in transit because of theft?

## In last FY, % of value of products lost in transit due to breakage or spoilage? (d11)

File: Afghanistan-2014-full data-

### Overview

Type: Continuous	Valid cases: 354
Format: numeric	Invalid: 2
Width: 3	Minimum: -9
Decimals: 0	Maximum: 100
Range: -9-100	

### Literal question

In fiscal year 1391, what percentage of value of products this establishment shipped to supply domestic markets was lost while in transit because of breakage or spoilage?

## Considering road transportation, using the options on this card, please choose t (SARd11)

File: Afghanistan-2014-full data-

### Overview

Considering road transportation, using the options on this card, please choose t (SARd11)

File: Afghanistan-2014-full data-

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-6

Valid cases: 356  
Invalid: 0

#### Literal question

Considering road transportation, using the options on this card, please choose the biggest transportation obstacle by road, for businesses in your country.

% Of Material Inputs And Supplies Of Domestic Origin In Last Fiscal Year (d12a)

File: Afghanistan-2014-full data-

#### Overview

Type: Continuous  
Format: numeric  
Width: 3  
Decimals: 0  
Range: -9-100

Valid cases: 123  
Invalid: 233  
Minimum: -9  
Maximum: 100

#### Pre question

SHOW CARD

#### Literal question

In fiscal year 1391, as a proportion of all material inputs or supplies purchased that year, what percentage of this establishment's material inputs or supplies were:

Material inputs or supplies of domestic origin

% Of Material Inputs And Supplies Of Foreign Origin In Last Fiscal Year (d12b)

File: Afghanistan-2014-full data-

#### Overview

Type: Continuous  
Format: numeric  
Width: 3  
Decimals: 0  
Range: -9-100

Valid cases: 123  
Invalid: 233  
Minimum: -9  
Maximum: 100

#### Pre question

SHOW CARD

#### Literal question

In fiscal year 1391, as a proportion of all material inputs or supplies purchased that year, what percentage of this establishment's material inputs or supplies were:

Material inputs or supplies of foreign origin

Were Any Of These Material Inputs And Supplies Imported Directly? (d13)

File: Afghanistan-2014-full data-

## Were Any Of These Material Inputs And Supplies Imported Directly? (d13)

File: Afghanistan-2014-full data-

### Overview

Type: Discrete  
Format: numeric  
Width: 1  
Decimals: 0  
Range: 1-9

Valid cases: 79  
Invalid: 277

### Literal question

Were any of the material inputs or supplies purchased in fiscal year 1391, imported directly?

## SARD13. During 1391, what percent of these foreign material inputs or supplies w (SARd13)

File: Afghanistan-2014-full data-

### Overview

Type: Continuous  
Format: numeric  
Width: 3  
Decimals: 0  
Range: -9-100

Valid cases: 52  
Invalid: 304  
Minimum: -9  
Maximum: 100

### Literal question

During 1391, what percent of these foreign material inputs or supplies were imported directly?

## Avg. num. of Days For Imported Goods To Clear Customs In Last Fiscal Year (d14)

File: Afghanistan-2014-full data-

### Overview

Type: Continuous  
Format: numeric  
Width: 3  
Decimals: 0  
Range: 1-180

Valid cases: 54  
Invalid: 302  
Minimum: 1  
Maximum: 180

### Literal question

In fiscal year 1391, when this establishment imported material inputs or supplies, how many days did it take on average from the time these goods arrived to their point of entry (e.g. port, airport) until the time these goods could be claimed from customs?

### Interviewer instructions

The purpose of these questions is to measure the efficiency of customs clearance of imports.

Goods cleared customs includes all clearances required from the moment the goods arrived at their point of entry (e.g., port, airport) until the moment they satisfy the requirement of the clearance procedures at the customs office and can be picked up. It does not include time spent on transportation to reach the point of entry.

Average number of days to clear customs. Prompt respondent to think of various shipments destined to the establishment that originated from abroad, and to estimate an average of the time it took when the shipment arrived to the country's point of entry to the time the establishment was allowed to claim them and begin domestic transport.

## Avg. days of inventory of most important input kept by establishment (d16)

File: Afghanistan-2014-full data-

### Overview

Type: Continuous	Valid cases: 123
Format: numeric	Invalid: 233
Width: 3	Minimum: -9
Decimals: 0	Maximum: 365
Range: -9-365	

### Literal question

At the present time, when this establishment receives delivery of its most important input, on average, how many days of inventory, measured in days of production, does this establishment keep?

### Post question

INTERVIEWER: IF RESPONDENT REQUIRES CLARIFICATION, DEFINE AS STOCK ON HAND

### Interviewer instructions

Days of inventory of main input. The purpose of this question is to assess the efficiency in the supply chain. When firms have to maintain a high level of stock, because they cannot rely on a predictable supply of inputs, this is a source of economic inefficiency. Inversely, if supplies of the main input can be relied upon to be easily available, firms will keep low levels of stock on hand.

The main input is the input that accounts for the highest value among all inputs. It is not the input for which stock is maintained the longest. For example, if a company makes shirts, the most important input is the cloth, not the buttons and thread, though the establishment may actually keep a 90 day supply of buttons on hand and only a 30 day stock of cloth.

Days of inventory should be calculated as the number of days of normal production capacity before running out of stock.

## Avg. days of inventory of main sales item kept by establishment (d17)

File: Afghanistan-2014-full data-

### Overview

Type: Continuous	Valid cases: 233
Format: numeric	Invalid: 123
Width: 3	Minimum: -9
Decimals: 0	Maximum: 360
Range: -9-360	

### Literal question

At the present time, when this establishment receives its main sales item, on average, how many days of inventory measured in days of sales, does this establishment keep?

### Post question

INTERVIEWER: IF RESPONDENT REQUIRES CLARIFICATION, DEFINE AS STOCK ON HAND

### Interviewer instructions

Days of inventory of main sales item The purpose of this question is to assess the efficiency in the supply chain. When firms have to maintain a high level of sales items in stock, because they cannot rely on a predictable supply, this is a source of economic inefficiency. Inversely, if supplies of the main sales can be relied upon to be easily available, firms will keep low levels of stock on hand.

The main sales item is the item that accounts for the highest percentage of sales among all items that the establishment sells. It is not the item for which stock is maintained the longest.

Days of inventory should be calculated as how many days it would take, under normal sales conditions, to deplete the main sales item held in supply at the establishment's premises.

## SARD19A. For your main product or batch of goods that this establishment manufac (SARd19a)

File: Afghanistan-2014-full data-

### Overview

Type: Continuous	Valid cases: 123
Format: numeric	Invalid: 233
Width: 3	Minimum: -9
Decimals: 0	Maximum: 150
Range: -9-150	

### Pre question

INTERVIEWER: READ OUT

### Literal question

For your main product or batch of goods that this establishment manufactures:  
How many days, on average, elapse from the day the customer places the order to the day this establishment receives 100% payment

## SARD19B. For your main product or batch of goods that this establishment manufac (SARd19b)

File: Afghanistan-2014-full data-

### Overview

Type: Continuous	Valid cases: 123
Format: numeric	Invalid: 233
Width: 3	Minimum: -9
Decimals: 0	Maximum: 148
Range: -9-148	

### Pre question

INTERVIEWER: READ OUT

### Literal question

For your main product or batch of goods that this establishment manufactures:  
How many days, on average, does it take to manufacture the goods?

## SARD19C. For your main product or batch of goods that this establishment manufac (SARd19c)

File: Afghanistan-2014-full data-

### Overview

Type: Continuous	Valid cases: 123
Format: numeric	Invalid: 233
Width: 2	Minimum: -9
Decimals: 0	Maximum: 40
Range: -9-40	

### Pre question

INTERVIEWER: READ OUT

### Literal question

For your main product or batch of goods that this establishment manufactures:  
How many days, on average, does it take for the finished goods to be delivered to the customer

SARD20. Does this establishment currently export or are you considering entering (SARd20)

File: Afghanistan-2014-full data-

#### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-9

Valid cases: 123  
Invalid: 233

#### Literal question

Does this establishment currently export or are you considering entering the export market in the next 12 months?

SARD21%a. Using the response options on this card, to what degree are the follow (SARd21a)

File: Afghanistan-2014-full data-

#### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: 0-10

Valid cases: 29  
Invalid: 327

#### Pre question

SHOW CARD

#### Literal question

Using the response options on this card, to what degree are the following obstacles to export activity?

SARD21%b. Using the response options on this card, to what degree are the follow (SARd21b)

File: Afghanistan-2014-full data-

#### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: 0-10

Valid cases: 29  
Invalid: 327

#### Pre question

SHOW CARD

#### Literal question

Using the response options on this card, to what degree are the following obstacles to export activity?

SARD21%c. Using the response options on this card, to what degree are the follow (SARd21c)

File: Afghanistan-2014-full data-

#### Overview



SARD21%c. Using the response options on this card, to what degree are the follow (SARd21c)

File: Afghanistan-2014-full data-

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: 0-10

Valid cases: 29  
Invalid: 327

#### Pre question

SHOW CARD

#### Literal question

Using the response options on this card, to what degree are the following obstacles to export activity?

SARD21%d. Using the response options on this card, to what degree are the follow (SARd21d)

File: Afghanistan-2014-full data-

#### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: 0-10

Valid cases: 29  
Invalid: 327

#### Pre question

SHOW CARD

#### Literal question

Using the response options on this card, to what degree are the following obstacles to export activity?

SARD21%e. Using the response options on this card, to what degree are the follow (SARd21e)

File: Afghanistan-2014-full data-

#### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: 1-10

Valid cases: 29  
Invalid: 327

#### Pre question

SHOW CARD

#### Literal question

Using the response options on this card, to what degree are the following obstacles to export activity?

SARD21%f. Using the response options on this card, to what degree are the follow (SARd21f)

File: Afghanistan-2014-full data-

#### Overview

SARD21%f. Using the response options on this card, to what degree are the follow (SARd21f)

File: Afghanistan-2014-full data-

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: 0-10

Valid cases: 29  
Invalid: 327

#### Pre question

SHOW CARD

#### Literal question

Using the response options on this card, to what degree are the following obstacles to export activity?

SARD22A. What two business services would most help increase exports or facilita (SARd22a)

File: Afghanistan-2014-full data-

#### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: 1-99

Valid cases: 29  
Invalid: 327

#### Pre question

SHOW CARD

#### Literal question

What two business services would most help increase exports or facilitate entering the export market. Here is a list of possible services- please tell me the two that are the most important.

SARD22B. What two business services would most help increase exports or facilita (SARd22b)

File: Afghanistan-2014-full data-

#### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: 1-99

Valid cases: 29  
Invalid: 327

#### Pre question

SHOW CARD

#### Literal question

What two business services would most help increase exports or facilitate entering the export market. Here is a list of possible services- please tell me the two that are the most important.

What two business services would most help increase exports or facilitate enteri (SARd22x)

File: Afghanistan-2014-full data-

#### Overview

What two business services would most help increase exports or facilitate entering the export market (SARd22x)

File: Afghanistan-2014-full data-

Type: Discrete  
Format: character  
Width: 1

Valid cases: 0  
Invalid: 0

#### Pre question

SHOW CARD

#### Literal question

What two business services would most help increase exports or facilitate entering the export market. Here is a list of possible services- please tell me the two that are the most important.

SARD23A. What two business services would most help increase your domestic sales (SARd23a1)

File: Afghanistan-2014-full data-

#### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: 1-99

Valid cases: 94  
Invalid: 262

#### Pre question

ENUMERATOR: ASK SARD.23 ONLY FOR NON-EXPORTING FIRMS.  
OTHERWISE SKIP TO SARD.24

#### Literal question

What two business services would most help increase your domestic sales. Here is a list of possible services- please tell me the two that are the most important.

#### Interviewer instructions

SHOW CARD

SARD23B. What two business services would most help increase your domestic sales (SARd23b1)

File: Afghanistan-2014-full data-

#### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: 1-99

Valid cases: 94  
Invalid: 262

#### Pre question

ENUMERATOR: ASK SARD.23 ONLY FOR NON-EXPORTING FIRMS.  
OTHERWISE SKIP TO SARD.24

#### Literal question

What two business services would most help increase your domestic sales. Here is a list of possible services- please tell me the two that are the most important.

#### Interviewer instructions

SHOW CARD

## SARD23x. What two business services would most help increase your domestic sales (SARd23x)

File: Afghanistan-2014-full data-

### Overview

Type: Discrete  
Format: character  
Width: 1

Valid cases: 0  
Invalid: 0

### Pre question

ENUMERATOR: ASK SARD.23 ONLY FOR NON-EXPORTING FIRMS.  
OTHERWISE SKIP TO SARD.24

### Literal question

What two business services would most help increase your domestic sales. Here is a list of possible services- please tell me the two that are the most important.

### Interviewer instructions

SHOW CARD

## SARD23A. What two business services would most help increase your domestic sales (SARd23a2)

File: Afghanistan-2014-full data-

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-99

Valid cases: 233  
Invalid: 123

## SARD23B. What two business services would most help increase your domestic sales (SARd23b2)

File: Afghanistan-2014-full data-

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-99

Valid cases: 233  
Invalid: 123

## SARD24A. Does your local chamber of commerce or industry association support you (SARd24a)

File: Afghanistan-2014-full data-

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-9

Valid cases: 356  
Invalid: 0

### Pre question

INTERVIEWER: READ OUT

## SARD24A. Does your local chamber of commerce or industry association support you (SARd24a)

File: Afghanistan-2014-full data-

### Literal question

Does your local chamber of commerce or industry association support your business in obtaining the services previously identified?

## SARD24B. Does your local chamber of commerce or industry association support you (SARd24b)

File: Afghanistan-2014-full data-

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-9

Valid cases: 356  
Invalid: 0

### Pre question

INTERVIEWER: READ OUT

### Literal question

Does your local chamber of commerce or industry association support your business in obtaining the services previously identified?

## How Much Of An Obstacle: Transport? (d30a)

File: Afghanistan-2014-full data-

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-10

Valid cases: 356  
Invalid: 0

### Pre question

SHOW CARD

### Literal question

Using the response options on the card; To what degree is Transport an obstacle to the current operations of this establishment?

### Interviewer instructions

- 1) The manager should be given a card with the different alternatives for 'degree of obstacle' (from 0 to 4).
- 2) Sensitive question, no clarification can be offered

## How Much Of An Obstacle: Customs And Trade Regulations? (d30b)

File: Afghanistan-2014-full data-

### Overview

## How Much Of An Obstacle: Customs And Trade Regulations? (d30b)

File: Afghanistan-2014-full data-

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-10

Valid cases: 356  
Invalid: 0

### Pre question

SHOW CARD

### Literal question

Using the response options on the card; To what degree is Customs and Trade Regulation an obstacle to the current operations of this establishment?

### Interviewer instructions

- 1) The manager should be given a card with the different alternatives for 'degree of obstacle' (from 0 to 4).
- 2) Sensitive question, no clarification can be offered

## D31%a. Using the response options on the card; To what degree is/are [INSERT OPT (SARd31a)

File: Afghanistan-2014-full data-

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-10

Valid cases: 356  
Invalid: 0

### Pre question

SHOW CARD

### Literal question

Using the response options on the card; To what degree is/are [INSERT OPTION] an obstacle to the current operations of this establishment?

## D31%b. Using the response options on the card; To what degree is/are [INSERT OPT (SARd31b)

File: Afghanistan-2014-full data-

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-10

Valid cases: 356  
Invalid: 0

### Pre question

SHOW CARD

### Literal question

Using the response options on the card; To what degree is/are [INSERT OPTION] an obstacle to the current operations of this establishment?

D31%c. Using the response options on the card; To what degree is/are [INSERT OPT (SARd31c)

File: Afghanistan-2014-full data-

#### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-10

Valid cases: 123  
Invalid: 233

#### Pre question

SHOW CARD

#### Literal question

Using the response options on the card; To what degree is/are [INSERT OPTION] an obstacle to the current operations of this establishment?

D31%d. Using the response options on the card; To what degree is/are [INSERT OPT (SARd31d)

File: Afghanistan-2014-full data-

#### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-10

Valid cases: 356  
Invalid: 0

#### Pre question

SHOW CARD

#### Literal question

Using the response options on the card; To what degree is/are [INSERT OPTION] an obstacle to the current operations of this establishment?

D31%e. Using the response options on the card; To what degree is/are [INSERT OPT (SARd31e)

File: Afghanistan-2014-full data-

#### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-10

Valid cases: 356  
Invalid: 0

#### Pre question

SHOW CARD

#### Literal question

Using the response options on the card; To what degree is/are [INSERT OPTION] an obstacle to the current operations of this establishment?

D31%f. Using the response options on the card; To what degree is/are [INSERT OPT (SARd31f)

File: Afghanistan-2014-full data-

#### Overview

Type: Discrete	Valid cases: 356
Format: numeric	Invalid: 0
Width: 2	
Decimals: 0	
Range: -9-10	

#### Pre question

SHOW CARD

#### Literal question

Using the response options on the card; To what degree is/are [INSERT OPTION] an obstacle to the current operations of this establishment?

In last FY, main market for establishment's main product (e1)

File: Afghanistan-2014-full data-

#### Overview

Type: Discrete	Valid cases: 123
Format: numeric	Invalid: 233
Width: 1	
Decimals: 0	
Range: 1-9	

#### Pre question

SHOW CARD

#### Literal question

In fiscal year 1391, which of the following was the main market in which this establishment sold its main product?

#### Interviewer instructions

The purpose of this question is to get the establishment to define what it considers to be its main market.

The main product is defined by the output that generates the highest proportion of sales. The establishment's main market is defined by the market that generates the most sales for the main product as defined above.

It could be the case that an establishment's main product is sold in smaller proportions in a greater number of markets and that the main product is never the greatest total annual share of revenue in any one market. For example, 51 percent of revenue comes from selling nails, but that is distributed equally in the local, national, and international markets, 33 percent in each. Bolts make up 49 percent of total annual revenues. However, half of the revenue for bolts comes from selling in the international market and half in the local market.

It is clear that bolts sell more in its respective market with respect to nails, but does not generate as much revenue as nails do for the establishment. In such a case, nails should be used as the main product. Whenever local, national and international markets have equal shares choose the national market and do not follow the skip pattern.

In main market, number of competitors faced by establishment's main product (e2b)

File: Afghanistan-2014-full data-

#### Overview

Type: Continuous	Valid cases: 119
Format: numeric	Invalid: 237
Width: 3	Minimum: -9
Decimals: 0	Maximum: 135
Range: -9-135	



## In main market, number of competitors faced by establishment's main product (e2b)

File: Afghanistan-2014-full data-

### Literal question

In fiscal year 1391, for the main market in which this establishment sold its main product, how many competitors did this establishment's main product face?

## Do You Use Technology Licensed From A Foreign-Owned Company? (e6)

File: Afghanistan-2014-full data-

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-9

Valid cases: 123  
Invalid: 233

### Literal question

Does this establishment at present use technology licensed from a foreign-owned company, excluding office software?

### Interviewer instructions

Technology licensed from a foreign owned company: it measures access to foreign technology. The license may be held by the establishment's parent company. The answer is "no" if the establishment uses foreign technology without a license or a formal agreement.

## Does This Establishment Compete Against Unregistered Or Informal Firms? (e11)

File: Afghanistan-2014-full data-

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-9

Valid cases: 356  
Invalid: 0

### Literal question

Does this establishment compete against unregistered or informal firms?

### Interviewer instructions

- 1) Competition from unregistered or informal firms
- 2) Sensitive question, no clarification can be offered

## How Much Of An Obstacle: Practices of competitors in informal sector? (e30)

File: Afghanistan-2014-full data-

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-10

Valid cases: 356  
Invalid: 0

## How Much Of An Obstacle: Practices of competitors in informal sector? (e30)

File: Afghanistan-2014-full data-

### Pre question

SHOW CARD

### Literal question

Using the response options on the card; To what degree are Practices of Competitors in the Informal Sector an obstacle to the current operations of this establishment?

### Interviewer instructions

- 1) The manager should be given a card with the different alternatives for 'degree of obstacle' (from 0 to 4).
- 2) Sensitive question, no clarification can be offered

## H1. During the last three years, has this establishment introduced new or signif (h1)

File: Afghanistan-2014-full data-

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-9

Valid cases: 356  
Invalid: 0

### Pre question

READ THE FOLLOWING TO THE RESPONDENT BEFORE PROCEEDING

And now we switch to a different topic. In this section "new" means new to the establishment but not necessarily new to the market.

### Literal question

During the last three years, has this establishment introduced new or significantly improved products or services?

## H2. Were any of the new or significantly improved products or services also new (h2)

File: Afghanistan-2014-full data-

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-9

Valid cases: 139  
Invalid: 217

### Literal question

Were any of the new or significantly improved products or services also new for the establishment's main market?

## H3. During the last three years, has this establishment introduced any new or si (h3)

File: Afghanistan-2014-full data-

### Overview

H3. During the last three years, has this establishment introduced any new or si (h3)

File: Afghanistan-2014-full data-

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-9

Valid cases: 356  
Invalid: 0

#### Literal question

During the last three years, has this establishment introduced any new or significantly improved methods of manufacturing products or offering services?

H4A. During the last three years, has this establishment introduced any new or s (h4a)

File: Afghanistan-2014-full data-

#### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-9

Valid cases: 356  
Invalid: 0

#### Literal question

During the last three years, has this establishment introduced any new or significantly improved logistics, delivery, or distribution methods for inputs, products, or services?

H4B. During the last three years, has this establishment introduced any new or (h4b)

File: Afghanistan-2014-full data-

#### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-9

Valid cases: 356  
Invalid: 0

#### Literal question

During the last three years, has this establishment introduced any new or significantly improved supporting activities for your processes, such as maintenance systems or operations for purchasing, accounting, or computing?

H5. During the last three years, has this establishment introduced any new or si (h5)

File: Afghanistan-2014-full data-

#### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-9

Valid cases: 356  
Invalid: 0

#### Literal question

H5. During the last three years, has this establishment introduced any new or si (h5)

File: Afghanistan-2014-full data-

During the last three years, has this establishment introduced any new or significantly improved organizational structures or management practices?

H6. During the last three years, has this establishment introduced new or signif (h6)

File: Afghanistan-2014-full data-

#### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-9

Valid cases: 356  
Invalid: 0

#### Literal question

During the last three years, has this establishment introduced new or significantly improved marketing methods?

H7. During the last three years, did this establishment spend on formal research (h7)

File: Afghanistan-2014-full data-

#### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-9

Valid cases: 356  
Invalid: 0

#### Literal question

During the last three years, did this establishment spend on formal research and development activities, either in-house or contracted with other companies?

H8. During the last three years, did this establishment give employees some time (h8)

File: Afghanistan-2014-full data-

#### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-9

Valid cases: 356  
Invalid: 0

#### Literal question

During the last three years, did this establishment give employees some time to develop or try out a new approach or new idea about products or services, business process, firm management, or marketing?

AFGH9. Within the next year, does your establishment plan to introduce new produ (AFGh9)

File: Afghanistan-2014-full data-

#### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-9

Valid cases: 356  
Invalid: 0

#### Literal question

Within the next year, does your establishment plan to introduce new products, services, or technologies?

AFGH10. Within the next year, does your establishment plan to expand or switch i (AFGh10)

File: Afghanistan-2014-full data-

#### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-9

Valid cases: 356  
Invalid: 0

#### Literal question

Within the next year, does your establishment plan to expand or switch into new markets?

In last FY, What Was The Capacity Utilization (%) Of This Establishment? (f1)

File: Afghanistan-2014-full data-

#### Overview

Type: Continuous  
Format: numeric  
Width: 3  
Decimals: 0  
Range: -9-100

Valid cases: 123  
Invalid: 233  
Minimum: -9  
Maximum: 100

#### Literal question

In fiscal year 1391, what was this establishment's output produced as a proportion of the maximum output possible if using all the resources available (capacity utilization)?

#### Interviewer instructions

A capacity utilization estimate should be compared to a full production capacity capability.

This question only references the production facility and not the administrative offices.

Full production capacity is the maximum level of production that this establishment could reasonably expect to attain during regular working hours, and under normal and realistic operating conditions fully utilizing the machinery, equipment and employees in place.

Number Of Hours Per Week Operated By The Establishment In Last Fiscal Year (f2)

File: Afghanistan-2014-full data-

## Number Of Hours Per Week Operated By The Establishment In Last Fiscal Year (f2)

File: Afghanistan-2014-full data-

### Overview

Type: Continuous  
Format: numeric  
Width: 3  
Decimals: 0  
Range: -9-168

Valid cases: 123  
Invalid: 233  
Minimum: -9  
Maximum: 168

### Literal question

In fiscal year 1391, how many hours per week did this establishment normally operate?

### Interviewer instructions

Hours per week of operation are the hours per week in which machines and employees are engaged in some type of mechanical, physical, or chemical transformation of materials into new products or in which the assembly of components into new products takes place, including maintenance.

This question only references the production facility and not the administrative offices.

(INTERVIEWER: RESPONSE CANNOT BE GREATER THAN 168 HOURS)

## Percentage Of The Land Occupied: Owned By This Establishment (g1a)

File: Afghanistan-2014-full data-

### Overview

Type: Continuous  
Format: numeric  
Width: 3  
Decimals: 0  
Range: -9-100

Valid cases: 356  
Invalid: 0  
Minimum: -9  
Maximum: 100

### Pre question

1) READ THE FOLLOWING TO RESPONDENT BEFORE PROCEEDING:

Now we turn to questions about land issues.

2) SHOW CARD

### Literal question

Of the land occupied by this establishment, what percent is:  
Owned by this establishment

### Interviewer instructions

INTERVIEWER: UNLESS RESPONDENT DOES NOT KNOW, CHECK TOTAL SUMS TO 100%  
IF IT IS A FLOOR IN A BUILDING, WRITE -7

## Percentage Of The Land Occupied: Rented Or Leased By This Establishment (g1b)

File: Afghanistan-2014-full data-

### Overview

Type: Continuous  
Format: numeric  
Width: 3  
Decimals: 0  
Range: -9-100

Valid cases: 356  
Invalid: 0  
Minimum: -9  
Maximum: 100

### Pre question

SHOW CARD

## Percentage Of The Land Occupied: Rented Or Leased By This Establishment (g1b)

File: Afghanistan-2014-full data-

### Literal question

Of the land occupied by this establishment, what percent is:  
Leased by this establishment

### Interviewer instructions

INTERVIEWER: UNLESS RESONDENT DOES NOT KNOW, CHECK TOTAL SUMS TO 100%  
IF IT IS A FLOOR IN A BUILDING, WRITE -7

## Percentage Of The Land Occupied: Other (g1c)

File: Afghanistan-2014-full data-

### Overview

Type: Continuous  
Format: numeric  
Width: 3  
Decimals: 0  
Range: -9-100

Valid cases: 356  
Invalid: 0  
Minimum: -9  
Maximum: 100

### Literal question

Of the land occupied by this establishment, what percent is:  
Other

## Applic. To Obtain A Construction-Related Permit Submitted Over The Last 2 Years (g2)

File: Afghanistan-2014-full data-

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-9

Valid cases: 356  
Invalid: 0

### Literal question

Over the last two years, did this establishment submit an application to obtain a construction-related permit?

### Interviewer instructions

Application for construction permit. Self-explanatory

## How Many Days Did It Take For You To Obtain A Construction-Related Permit? (g3)

File: Afghanistan-2014-full data-

### Overview

Type: Continuous  
Format: numeric  
Width: 3  
Decimals: 0  
Range: -9-360

Valid cases: 45  
Invalid: 311  
Minimum: -9  
Maximum: 360

### Literal question

## How Many Days Did It Take For You To Obtain A Construction-Related Permit? (g3)

File: Afghanistan-2014-full data-

In reference to that application for a construction-related permit, approximately how many days did it take to obtain it from the day of the application to the day the permit was granted?

### Interviewer instructions

Waiting time for construction permit. Self-explanatory

## Informal Gift/Payment Expected Or Requested For A Construction-Related Permit (g4)

File: Afghanistan-2014-full data-

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-9

Valid cases: 45  
Invalid: 311

### Literal question

In reference to that application for a construction-related permit, was an informal gift or payment expected or requested?

### Interviewer instructions

- 1) Bribe for construction permit. Self-explanatory
- 2) Sensitive question, no clarification can be offered

## What Is The Total Selling Area In This Establishment? (g5a)

File: Afghanistan-2014-full data-

### Overview

Type: Continuous  
Format: numeric  
Width: 4  
Decimals: 0  
Range: -9-1000

Valid cases: 54  
Invalid: 302  
Minimum: -9  
Maximum: 1000

### Pre question

ENUMERATOR: ASK THE FOLLOWING QUESTION ONLY FOR RETAIL FIRMS. OTHERWISE SKIP TO G.30

### Literal question

What is the total selling area of this establishment?

## The Area Is Measured In: (g5b)

File: Afghanistan-2014-full data-

### Overview

Type: Discrete  
Format: numeric  
Width: 1  
Decimals: 0  
Range: 1-4

Valid cases: 39  
Invalid: 317

### Pre question

ENUMERATOR: ASK THE FOLLOWING QUESTION ONLY FOR RETAIL FIRMS. OTHERWISE SKIP TO G.30

### Literal question



## The Area Is Measured In: (g5b)

### File: Afghanistan-2014-full data-

What is the total selling area of this establishment?

#### Interviewer instructions

SPECIFY UNITS

## Specify Other Units (If Not Included Above) The Area Is Measured In (g5bx)

### File: Afghanistan-2014-full data-

#### Overview

Type: Discrete  
Format: character  
Width: 1

Valid cases: 0  
Invalid: 0

#### Pre question

ENUMERATOR: ASK THE FOLLOWING QUESTION ONLY FOR RETAIL FIRMS. OTHERWISE SKIP TO G.30

#### Literal question

What is the total selling area of this establishment?

#### Interviewer instructions

SPECIFY UNITS

## Percentage Of The Building Occupied: Owned By This Establishment (g6a)

### File: Afghanistan-2014-full data-

#### Overview

Type: Continuous  
Format: numeric  
Width: 3  
Decimals: 0  
Range: -9-100

Valid cases: 54  
Invalid: 302  
Minimum: -9  
Maximum: 100

#### Literal question

Of the buildings occupied by this establishment, what percentage is owned and what percentage is rented or leased?

#### Interviewer instructions

INTERVIEWER: CHECK THAT TOTAL SUMS TO 100% (UNLESS RESPONDENT DOES NOT KNOW)

## Percentage Of The Building Occupied: Leased or Rented By This Establishment (g6b)

### File: Afghanistan-2014-full data-

#### Overview

Type: Continuous  
Format: numeric  
Width: 3  
Decimals: 0  
Range: -9-100

Valid cases: 54  
Invalid: 302  
Minimum: -9  
Maximum: 100

#### Literal question

Of the buildings occupied by this establishment, what percentage is owned and what percentage is rented or leased?

#### Interviewer instructions

## Percentage Of The Building Occupied: Leased or Rented By This Establishment (g6b)

File: Afghanistan-2014-full data-

INTERVIEWER: CHECK THAT TOTAL SUMS TO 100% (UNLESS RESPONDENT DOES NOT KNOW)

## Percentage Of The Building Occupied: Other (g6c)

File: Afghanistan-2014-full data-

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-0

Valid cases: 54  
Invalid: 302

### Literal question

Of the buildings occupied by this establishment, what percentage is owned and what percentage is rented or leased?

### Interviewer instructions

INTERVIEWER: CHECK THAT TOTAL SUMS TO 100% (UNLESS RESPONDENT DOES NOT KNOW)

## How Much Of An Obstacle: Access To Land? (g30a)

File: Afghanistan-2014-full data-

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: 0-10

Valid cases: 356  
Invalid: 0

### Pre question

SHOW CARD

### Literal question

Using the response options on the card; To what degree is Access to Land an obstacle to the current operations of this establishment?

### Interviewer instructions

- 1) The manager should be given a card with the different alternatives for 'degree of obstacle' (from 0 to 4).
- 2) Sensitive question, no clarification can be offered

## In last FY, Did This Establishment Pay For Security? (i1)

File: Afghanistan-2014-full data-

### Overview

Type: Discrete  
Format: numeric  
Width: 1  
Decimals: 0  
Range: 1-9

Valid cases: 356  
Invalid: 0

### Pre question

READ THE FOLLOWING TO THE RESPONDENT BEFORE PROCEEDING: We now turn to another topic.

### Literal question

In fiscal year 1391, did this establishment pay for security, for example equipment, personnel, or professional security services?

## In last FY, Did This Establishment Pay For Security? (i1)

File: Afghanistan-2014-full data-

### Interviewer instructions

Pay for security. Self-explanatory

## Percentage Of Total Annual Sales Paid For Security In Last Fiscal Year (i2a)

File: Afghanistan-2014-full data-

### Overview

Type: Continuous	Valid cases: 45
Format: numeric	Invalid: 311
Width: 2	Minimum: -9
Decimals: 0	Maximum: 30
Range: -9-30	

### Literal question

In fiscal year 1391, what percentage of this establishment's total annual sales was paid for security, or what was the total annual cost of security?

### Post question

PROVIDE EITHER ONE OR THE OTHER, NOT BOTH

### Interviewer instructions

How much pay for security. Self-explanatory

## In Last Fiscal Year, What Is The Total Annual Cost Of Security? (i2b)

File: Afghanistan-2014-full data-

### Overview

Type: Continuous	Valid cases: 43
Format: numeric	Invalid: 313
Width: 6	Minimum: 9600
Decimals: 0	Maximum: 550000
Range: 9600-550000	

### Literal question

In fiscal year 1391, what percentage of this establishment's total annual sales was paid for security, or what was the total annual cost of security?

### Post question

PROVIDE EITHER ONE OR THE OTHER, NOT BOTH

### Interviewer instructions

How much pay for security. Self-explanatory

## Losses Due To Theft, Robbery, Vandalism Or Arson Experienced In Last Fiscal Year (i3)

File: Afghanistan-2014-full data-

### Overview

## Losses Due To Theft, Robbery, Vandalism Or Arson Experienced In Last Fiscal Year (i3)

File: Afghanistan-2014-full data-

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-9

Valid cases: 356  
Invalid: 0

### Literal question

In fiscal year 1391, did this establishment experience losses as a result of theft, robbery, vandalism or arson on this establishment's premises?

### Interviewer instructions

Experienced losses from theft, robbery, vandalism, arson. Self-explanatory

## Losses Due To Theft, Robbery, Vandalism Or Arson In Last Fiscal Yr (% Of Sales) (i4a)

File: Afghanistan-2014-full data-

### Overview

Type: Continuous  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-80

Valid cases: 43  
Invalid: 313  
Minimum: -9  
Maximum: 80

### Literal question

In fiscal year 1391, what were the estimated losses as a result of theft, robbery, vandalism or arson that occurred on this establishment's premises either as a percentage of total annual sales or as total annual losses?

Losses as percent of total annual sales

### Post question

PROVIDE EITHER ONE OR THE OTHER, NOT BOTH

### Interviewer instructions

Extent of losses from theft, robbery, vandalism, arson. Self-explanatory

## Value Of Losses Due To Theft, Robbery, Vandalism Or Arson In Last Fiscal Yr (i4b)

File: Afghanistan-2014-full data-

### Overview

Type: Continuous  
Format: numeric  
Width: 9  
Decimals: 0  
Range: 85000-450500000

Valid cases: 14  
Invalid: 342  
Minimum: 85000  
Maximum: 450500000

### Literal question

In fiscal year 1391, what were the estimated losses as a result of theft, robbery, vandalism or arson that occurred on this establishment's premises either as a percentage of total annual sales or as total annual losses?

Total annual value of losses

### Post question

PROVIDE EITHER ONE OR THE OTHER, NOT BOTH

### Interviewer instructions

Extent of losses from theft, robbery, vandalism, arson. Self-explanatory

## How Much Of An Obstacle: Crime, Theft And Disorder? (i30)

### File: Afghanistan-2014-full data-

#### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: 0-10

Valid cases: 356  
Invalid: 0

#### Pre question

SHOW CARD

#### Literal question

Using the response options on the card; To what degree is Crime, Theft and Disorder an obstacle to the current operations of this establishment?

#### Interviewer instructions

- 1) The manager should be given a card with the different alternatives for 'degree of obstacle' (from 0 to 4).
- 2) Sensitive question, no clarification can be offered

## In last FY, % Of Material Inputs Or Services Paid For After Delivery (k1c)

### File: Afghanistan-2014-full data-

#### Overview

Type: Continuous  
Format: numeric  
Width: 3  
Decimals: 0  
Range: -9-100

Valid cases: 356  
Invalid: 0  
Minimum: -9  
Maximum: 100

#### Literal question

In fiscal year 1391, what percent, as a proportion of the value of total annual purchases of material inputs or services, were: Paid for after delivery?

#### Interviewer instructions

INTERVIEWER: CHECK THAT TOTAL SUMS TO 100%

## In last FY, % Of Total Annual Sales Paid For After Delivery (k2c)

### File: Afghanistan-2014-full data-

#### Overview

Type: Continuous  
Format: numeric  
Width: 3  
Decimals: 0  
Range: -9-100

Valid cases: 356  
Invalid: 0  
Minimum: -9  
Maximum: 100

#### Pre question

SHOW CARD

#### Literal question

In fiscal year 1391, what percent of this establishment's total annual sales of its goods or services were: Paid for after delivery?

#### Interviewer instructions

## In last FY, % Of Total Annual Sales Paid For After Delivery (k2c)

### File: Afghanistan-2014-full data-

1) The questions refer to an establishment's ability to provide and be provided trade credit arrangements with suppliers and customers.

- a. Paid before delivery means the invoice was paid before the shipment arrived.
- b. Paid for on delivery means that the payment was made at the time the shipment arrived.
- c. Paid for after delivery means that the payment was made at some period after the shipment had arrived.

2) INTERVIEWER: CHECK THAT TOTAL SUMS TO 100%

## % Of Working Capital Financed From Internal Funds/Retained Earnings (k3a)

### File: Afghanistan-2014-full data-

#### Overview

Type: Continuous  
Format: numeric  
Width: 3  
Decimals: 0  
Range: -9-100

Valid cases: 356  
Invalid: 0  
Minimum: -9  
Maximum: 100

#### Pre question

INTERVIEWER: SHOW CARD

#### Literal question

Over fiscal year 1391, please estimate the proportion of this establishment's working capital that was financed from each of the following sources?

Internal funds/Retained earnings

#### Interviewer instructions

INTERVIEWER: CHECK THAT TOTAL SUMS TO 100%

## % Of Working Capital Borrowed From Banks (k3bc)

### File: Afghanistan-2014-full data-

#### Overview

Type: Continuous  
Format: numeric  
Width: 3  
Decimals: 0  
Range: -9-100

Valid cases: 356  
Invalid: 0  
Minimum: -9  
Maximum: 100

#### Literal question

Over fiscal year 1391, please estimate the proportion of this establishment's working capital, that is its day-to-day operations, that was financed from each of the following sources? Borrowed from banks: private and state-owned

## % Of Working Capital Borrowed From Non-Bank Financial Institutions (k3e)

### File: Afghanistan-2014-full data-

#### Overview

## % Of Working Capital Borrowed From Non-Bank Financial Institutions (k3e)

File: Afghanistan-2014-full data-

Type: Continuous  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-70

Valid cases: 356  
Invalid: 0  
Minimum: -9  
Maximum: 70

### Pre question

INTERVIEWER: SHOWCARD

### Literal question

Over fiscal year 1391, please estimate the proportion of this establishment's working capital that was financed from each of the following sources?

Borrowed from non-bank financial institutions

### Interviewer instructions

INTERVIEWER: CHECK THAT TOTAL SUMS TO 100%

## % Of Working Capital Purchased On Credit/Advances From Suppliers /Customers (k3f)

File: Afghanistan-2014-full data-

### Overview

Type: Continuous  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-90

Valid cases: 356  
Invalid: 0  
Minimum: -9  
Maximum: 90

### Pre question

INTERVIEWER: SHOWCARD

### Literal question

Over fiscal year 1391, please estimate the proportion of this establishment's working capital that was financed from each of the following sources?

Purchases on credit from suppliers and advances from customers

### Interviewer instructions

INTERVIEWER: CHECK THAT TOTAL SUMS TO 100%

## % Of Working Capital Financed By Other (Money Lenders, Friends, Relatives, Etc) (k3hd)

File: Afghanistan-2014-full data-

### Overview

Type: Continuous  
Format: numeric  
Width: 3  
Decimals: 0  
Range: -9-100

Valid cases: 356  
Invalid: 0  
Minimum: -9  
Maximum: 100

### Literal question

Over fiscal year 1391, please estimate the proportion of this establishment's working capital, that is its day-to-day operations, that was financed from each of the following sources?

Other, moneylenders, friends, relatives, etc.

## Did This Establishment Purchase Any Fixed Assets In Last Fiscal Yr? (k4)

File: Afghanistan-2014-full data-

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-9

Valid cases: 356  
Invalid: 0

### Literal question

In fiscal year 1391, did this establishment purchase any fixed assets, such as machinery, vehicles, equipment, land or buildings?

### Interviewer instructions

Purchase of fixed assets, investments, etc.

## Total Annual Expenditure For Purchases Of Equipment In Last Fiscal Yr (n5a)

File: Afghanistan-2014-full data-

### Overview

Type: Continuous  
Format: numeric  
Width: 7  
Decimals: 0  
Range: -9-8000000

Valid cases: 97  
Invalid: 259  
Minimum: -9  
Maximum: 8000000

### Literal question

In fiscal year 1391, how much did this establishment spend on purchases of:  
Machinery, vehicles, and equipment (new or used)

### Interviewer instructions

The category machinery, vehicles and equipment is the annual investment of anything used directly by this establishment to produce. Vehicles include transport and loading and unloading vehicles. It should include not only the purchase cost but also all other costs involved in the investment such as transport of the item and installation cost. Computer hardware should be considered under equipment

Land, buildings is the annual investment in land, buildings and structures used directly or indirectly by this establishment to produce goods and services.

Included are expenditures for new and used structures (including those under construction at the end of last complete fiscal year), fixtures and equipment, additions, major alterations and improvements to existing facilities, and capitalized repairs.

## Total Annual Expenditure For Purchases Of Land And Buildings In Last Fiscal Yr (n5b)

File: Afghanistan-2014-full data-

### Overview

Type: Continuous  
Format: numeric  
Width: 7  
Decimals: 0  
Range: -9-4800000

Valid cases: 97  
Invalid: 259  
Minimum: -9  
Maximum: 4800000

### Literal question



## Total Annual Expenditure For Purchases Of Land And Buildings In Last Fiscal Yr (n5b)

File: Afghanistan-2014-full data-

In fiscal year 1391, how much did this establishment spend on purchases of:

Land and buildings

### Interviewer instructions

The category machinery, vehicles and equipment is the annual investment of anything used directly by this establishment to produce. Vehicles include transport and loading and unloading vehicles. It should include not only the purchase cost but also all other costs involved in the investment such as transport of the item and installation cost. Computer hardware should be considered under equipment

Land, buildings is the annual investment in land, buildings and structures used directly or indirectly by this establishment to produce goods and services.

Included are expenditures for new and used structures (including those under construction at the end of last complete fiscal year), fixtures and equipment, additions, major alterations and improvements to existing facilities, and capitalized repairs.

## Last FY, % Fixed Assets Funded By: Internal Funds/Retained Earnings (k5a)

File: Afghanistan-2014-full data-

### Overview

Type: Continuous

Format: numeric

Width: 3

Decimals: 0

Range: 0-100

Valid cases: 97

Invalid: 259

Minimum: 0

Maximum: 100

### Pre question

SHOW CARD

### Literal question

Over fiscal year 1391, please estimate the proportion of this establishment's total purchase of fixed assets that was financed from each of the following sources?

Internal funds or retained earnings

### Interviewer instructions

1) Fixed assets include any indivisible purchase made by the establishment. Examples include machinery/equipment, land, buildings, building improvements, etc.

The source of funds for these purchases may be diverse, so it is important for the enumerator to make sure that the various sources do add up to 100%.

## Last FY, % Fixed Assets Funded By: Owners' Contributions Or Issued New Equity (k5i)

File: Afghanistan-2014-full data-

### Overview

Type: Continuous

Format: numeric

Width: 3

Decimals: 0

Range: -9-100

Valid cases: 97

Invalid: 259

Minimum: -9

Maximum: 100

### Pre question

SHOW CARD

### Literal question

## Last FY, % Fixed Assets Funded By: Owners' Contributions Or Issued New Equity (k5i)

### File: Afghanistan-2014-full data-

Over fiscal year 1391, please estimate the proportion of this establishment's total purchase of fixed assets that was financed from each of the following sources?

Owners' contribution or issued new equity shares

#### Interviewer instructions

1) Fixed assets include any indivisible purchase made by the establishment. Examples include machinery/equipment, land, buildings, building improvements, etc.

The source of funds for these purchases may be diverse, so it is important for the enumerator to make sure that the various sources do add up to 100%.

## Last FY, % Fixed Assets Funded By: Bank Borrowing (k5bc)

### File: Afghanistan-2014-full data-

#### Overview

Type: Continuous  
Format: numeric  
Width: 3  
Decimals: 0  
Range: -9-100

Valid cases: 97  
Invalid: 259  
Minimum: -9  
Maximum: 100

#### Literal question

Over fiscal year 1391, please estimate the proportion of this establishment's total purchase of fixed assets that was financed from each of the following sources:

Borrowed from banks: private and state-owned

## Last FY, % Fixed Assets Funded By: Non-Bank Financial Institutions (k5e)

### File: Afghanistan-2014-full data-

#### Overview

Type: Continuous  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-30

Valid cases: 97  
Invalid: 259  
Minimum: -9  
Maximum: 30

#### Pre question

SHOW CARD

#### Literal question

Over fiscal year 1391, please estimate the proportion of this establishment's total purchase of fixed assets that was financed from each of the following sources?

Borrowed from non-bank financial institutions

#### Interviewer instructions

1) Fixed assets include any indivisible purchase made by the establishment. Examples include machinery/equipment, land, buildings, building improvements, etc.

The source of funds for these purchases may be diverse, so it is important for the enumerator to make sure that the various sources do add up to 100%.

## Last FY, % Fixed Assets Funded By: Credit From Suppliers/Advances From Customers (k5f)

### File: Afghanistan-2014-full data-

#### Overview

Type: Continuous	Valid cases: 97
Format: numeric	Invalid: 259
Width: 2	Minimum: -9
Decimals: 0	Maximum: 50
Range: -9-50	

#### Pre question

SHOW CARD

#### Literal question

Over fiscal year 1391, please estimate the proportion of this establishment's total purchase of fixed assets that was financed from each of the following sources?

Purchases on credit from suppliers and advances from customers

#### Interviewer instructions

1) Fixed assets include any indivisible purchase made by the establishment. Examples include machinery/equipment, land, buildings, building improvements, etc.

The source of funds for these purchases may be diverse, so it is important for the enumerator to make sure that the various sources do add up to 100%.

## Last FY, % Fixed Assets Funded By: Other (Money Lenders\Friends\Relatives\Etc) (k5hdj)

### File: Afghanistan-2014-full data-

#### Overview

Type: Continuous	Valid cases: 97
Format: numeric	Invalid: 259
Width: 2	Minimum: -9
Decimals: 0	Maximum: 80
Range: -9-80	

#### Literal question

Over fiscal year 1391, please estimate the proportion of this establishment's total purchase of fixed assets that was financed from each of the following sources:

Other, moneylenders, friends, relatives, bonds, etc

## Does This Establishment Have A Checking And\Or Saving Account? (k6)

### File: Afghanistan-2014-full data-

#### Overview

Type: Discrete	Valid cases: 356
Format: numeric	Invalid: 0
Width: 2	
Decimals: 0	
Range: -9-9	

#### Literal question

Now let's talk about the establishment's current situation. At this time, does this establishment have a checking or savings account?

#### Interviewer instructions

Checking/ savings account. Self-explanatory

## At This Time, Does This Establishment Have An Overdraft Facility? (k7)

File: Afghanistan-2014-full data-

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-9

Valid cases: 356  
Invalid: 0

### Literal question

At this time, does this establishment have an overdraft facility?

### Interviewer instructions

An overdraft facility is a flexible account that allows firms to draw upon in the event their account balance becomes negative. The firm will incur fees or are subject to interest payments if they exercise this option.

## Establishment has A Line Of Credit Or Loan From A Financial Institution? (k8)

File: Afghanistan-2014-full data-

### Overview

Type: Discrete  
Format: numeric  
Width: 1  
Decimals: 0  
Range: 1-9

Valid cases: 356  
Invalid: 0

### Literal question

At this time, does this establishment have a line of credit or a loan from a financial institution?

### Interviewer instructions

A line of credit is an available amount of credit that the establishment can draw upon or leave untapped. Lines of credit usually carry monthly interest rates, and are repaid quickly (as soon as the establishment's cash flow allows for repayment). They may or may not have a defined date of expiration.

A loan is generally a much less flexible form of finance. It comes in fixed amounts (rather than ranges), carry annual interest rates (either fixed or floating), and they carry a determined term to maturity (finite period for repayment).

## Type Of Financial Institution That Granted The Line Of Credit Or Loan (k9)

File: Afghanistan-2014-full data-

### Overview

Type: Discrete  
Format: numeric  
Width: 1  
Decimals: 0  
Range: 1-9

Valid cases: 18  
Invalid: 338

### Pre question

SHOW CARD

### Literal question

Referring to the most recent line of credit or loan, what type of financial institution granted this loan?

### Interviewer instructions

Institutions that granted loan. Self-explanatory

## Year When The Most Recent Loan/Line Of Credit Approved (k10)

File: Afghanistan-2014-full data-

### Overview

Type: Continuous  
Format: numeric  
Width: 4  
Decimals: 0  
Range: -9-2013

Valid cases: 18  
Invalid: 338  
Minimum: -9  
Maximum: 2013

### Literal question

Referring only to this most recent loan, on what year was the most recent loan approved?

## For The Most Recent Loan, What Was The Value At The Time Of Approval? (k11)

File: Afghanistan-2014-full data-

### Overview

Type: Continuous  
Format: numeric  
Width: 7  
Decimals: 0  
Range: -9-5000000

Valid cases: 18  
Invalid: 338  
Minimum: -9  
Maximum: 5000000

### Literal question

Referring only to this most recent loan or line of credit, what was its value at the time of approval?

### Interviewer instructions

Value of the loan. Self-explanatory

## Financing Required For The Most Recent Line Of Credit Or Loan (k13)

File: Afghanistan-2014-full data-

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-9

Valid cases: 18  
Invalid: 338

### Literal question

Referring only to this most recent loan or line of credit, did the financing require collateral?

### Interviewer instructions

Collateral refers to property of the business or personal property of the manager or owners that is used to secure the loan in the event that the establishment defaults on its payment obligations. Collateral only refers to real property or financial assets, not to personal guarantees by third parties.

## Type Of Collateral Required For The Most Recent Loan? Land, Buildings (k14a)

File: Afghanistan-2014-full data-

### Overview

## Type Of Collateral Required For The Most Recent Loan? Land, Buildings (k14a)

File: Afghanistan-2014-full data-

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-9

Valid cases: 11  
Invalid: 345

### Pre question

INTERVIEWER: READ OUT

### Literal question

Referring only to this most recent loan or line of credit, what type of collateral was required?  
Land, buildings under ownership of the establishment

### Interviewer instructions

Collateral refers to property of the business or personal property of the manager or owners that is used to secure the loan in the event that the establishment defaults on its payment obligations. Collateral only refers to real property or financial assets, not to personal guarantees by third parties.

## Type Of Collateral Required For The Most Recent Loan? Equipment (k14b)

File: Afghanistan-2014-full data-

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-9

Valid cases: 11  
Invalid: 345

### Literal question

Referring only to this most recent loan or line of credit, what type of collateral was required?  
Machinery and equipment including movables

### Interviewer instructions

Collateral refers to property of the business or personal property of the manager or owners that is used to secure the loan in the event that the establishment defaults on its payment obligations. Collateral only refers to real property or financial assets, not to personal guarantees by third parties.

## Type Of Collateral Required For The Most Recent Loan? Accounts (k14c)

File: Afghanistan-2014-full data-

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-9

Valid cases: 11  
Invalid: 345

### Literal question

Referring only to this most recent loan or line of credit, what type of collateral was required?  
Accounts receivable and inventories

### Interviewer instructions

Collateral refers to property of the business or personal property of the manager or owners that is used to secure the loan in the event that the establishment defaults on its payment obligations. Collateral only refers to real property or financial assets, not to personal guarantees by third parties.

## Type Of Collateral Required For The Most Recent Loan? Personal Assets (k14d)

File: Afghanistan-2014-full data-

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-9

Valid cases: 11  
Invalid: 345

### Literal question

Referring only to this most recent loan or line of credit, what type of collateral was required?  
Personal assets of owner (house, etc.)

### Interviewer instructions

Collateral refers to property of the business or personal property of the manager or owners that is used to secure the loan in the event that the establishment defaults on its payment obligations. Collateral only refers to real property or financial assets, not to personal guarantees by third parties.

## Type Of Collateral Required For The Most Recent Loan? Other (k14e)

File: Afghanistan-2014-full data-

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-9

Valid cases: 11  
Invalid: 345

### Literal question

Referring only to this most recent loan or line of credit, what type of collateral was required?  
Other forms of collateral not included in the categories above

### Interviewer instructions

Collateral refers to property of the business or personal property of the manager or owners that is used to secure the loan in the event that the establishment defaults on its payment obligations. Collateral only refers to real property or financial assets, not to personal guarantees by third parties.

## Value Of Collateral Required For The Most Recent Credit/Loan (k15a)

File: Afghanistan-2014-full data-

### Overview

Type: Continuous  
Format: numeric  
Width: 7  
Decimals: 0  
Range: -9-5000000

Valid cases: 11  
Invalid: 345  
Minimum: -9  
Maximum: 5000000

### Literal question

Referring only to this most recent line of credit or loan, what was the approximate value of the collateral required?

## K15B. What is the total number of outstanding loans or open lines of credit held (k15b)

File: Afghanistan-2014-full data-

### Overview

Type: Continuous  
Format: numeric  
Width: 3  
Decimals: 0  
Range: -9-150

Valid cases: 17  
Invalid: 339  
Minimum: -9  
Maximum: 150

### Literal question

What is the total number of outstanding loans or open lines of credit held by this establishment?

## K15C. What is the total value of outstanding loans or lines of credit held by th (k15c)

File: Afghanistan-2014-full data-

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-2

Valid cases: 2  
Invalid: 354

### Literal question

What is the total value of outstanding loans or lines of credit held by this establishment?

## K15D. At this time, does the owner or owners of this establishment have any outs (k15d)

File: Afghanistan-2014-full data-

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-9

Valid cases: 356  
Invalid: 0

### Literal question

At this time, does the owner or owners of this establishment have any outstanding personal loans that are used to finance this establishment's business activities?

## In Last Fiscal Yr, Did Establishment Apply For New Loans/Lines Of Credit? (k16)

File: Afghanistan-2014-full data-

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-9

Valid cases: 356  
Invalid: 0

### Literal question



## In Last Fiscal Yr, Did Establishment Apply For New Loans/Lines Of Credit? (k16)

File: Afghanistan-2014-full data-

Referring again to the last fiscal year 1391, did this establishment apply for any loans or lines of credit?

### Interviewer instructions

Apply for new loans in last year. Self-explanatory

## Main Reason For Not Applying For New Loans Or New Lines Of Credit (k17)

File: Afghanistan-2014-full data-

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-9

Valid cases: 348  
Invalid: 8

### Pre question

SHOW CARD

### Literal question

What was the main reason why this establishment did not apply for any line of credit or loan?

### Interviewer instructions

Reasons for not applying for loan last year. Self-explanatory

## K20. Referring only to this most recent application for a line of credit or loan (k20a)

File: Afghanistan-2014-full data-

### Overview

Type: Discrete  
Format: numeric  
Width: 1  
Decimals: 0  
Range: 1-9

Valid cases: 7  
Invalid: 349

### Literal question

Referring only to this most recent application for a line of credit or loan, what was the outcome of that application?

## Financial Statements Checked & Certified By External Auditor In Last Fiscal Yr? (k21)

File: Afghanistan-2014-full data-

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-9

Valid cases: 356  
Invalid: 0

### Literal question

In fiscal year 1391, did this establishment have its annual financial statements checked and certified by an external auditor?

## Financial Statements Checked & Certified By External Auditor In Last Fiscal Yr? (k21)

File: Afghanistan-2014-full data-

### Interviewer instructions

Certification of financial statements by external auditor. Self-explanatory

## How Much Of An Obstacle: Access To Finance (k30)

File: Afghanistan-2014-full data-

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-10

Valid cases: 356  
Invalid: 0

### Pre question

SHOW CARD

### Literal question

Using the response options on the card; To what degree is Access to Finance an obstacle to the current operations of this establishment?

### Interviewer instructions

- 1) The manager should be given a card with the different alternatives for 'degree of obstacle' (from 0 to 4).
- 2) Sensitive question, no clarification can be offered

## The Court System Is Fair, Impartial And Uncorrupted (h7a)

File: Afghanistan-2014-full data-

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-9

Valid cases: 356  
Invalid: 0

### Pre question

READ THE FOLLOWING TO THE RESPONDENT BEFORE PROCEEDING:

The following questions assess how establishments, such as this one, deal with government officials and their agencies.

### Literal question

I am going to read some statements that describe the courts system and how it could affect business. For each statement, please tell me if you Strongly disagree, Tend to disagree, Tend to agree, or Strongly agree.

"The court system is fair, impartial and uncorrupted."

### Interviewer instructions

Self-explanatory

## What % Of Senior Management Time Was Spent In Dealing With Govt Regulations? (j2)

File: Afghanistan-2014-full data-

### Overview

## What % Of Senior Management Time Was Spent In Dealing With Govt Regulations? (j2)

File: Afghanistan-2014-full data-

Type: Continuous  
Format: numeric  
Width: 3  
Decimals: 0  
Range: -9-100

Valid cases: 356  
Invalid: 0  
Minimum: -9  
Maximum: 100

### Literal question

In a typical week over the last year, what percentage of total senior management's time was spent on dealing with requirements imposed by government regulations? (By senior management I mean managers, directors, and officers above direct supervisors of production or sales workers. Some examples of government regulations are taxes, customs, labor regulations, licensing and registration, including dealings with officials and completing forms)

## Over The Last 12 Months, Was This Establishment Inspected By Tax Officials? (j3)

File: Afghanistan-2014-full data-

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-9

Valid cases: 356  
Invalid: 0

### Literal question

Over the last year, was this establishment visited or inspected by tax officials?

## Frequency Of Inspections/Requirement For Meeting By Tax Officials (j4)

File: Afghanistan-2014-full data-

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-10

Valid cases: 276  
Invalid: 80

### Literal question

Over the last year, how many times was this establishment either inspected by tax officials or required to meet with them?

## In Any Of These Inspections Was A Gift/Informal payment Requested ? (j5)

File: Afghanistan-2014-full data-

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-9

Valid cases: 276  
Invalid: 80

### Literal question

## In Any Of These Inspections Was A Gift/Informal payment Requested ? (j5)

File: Afghanistan-2014-full data-

In any of these inspections or meetings was a gift or informal payment expected or requested?

## Government Contract Secured (Or Attempted) In The Last 12 Months? (j6a)

File: Afghanistan-2014-full data-

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-9

Valid cases: 356  
Invalid: 0

### Literal question

Over the last year, has this establishment secured or attempted to secure a government contract?

## % Of Contract Value Avg. Firm Pays In Informal Gifts To Govt To Secure Contract? (j6)

File: Afghanistan-2014-full data-

### Overview

Type: Continuous  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-30

Valid cases: 45  
Invalid: 311  
Minimum: -9  
Maximum: 30

### Literal question

When establishments like this one do business with the government, what percent of the contract value would be typically paid in informal payments or gifts to secure the contract?

### Interviewer instructions

1) Percent of the contract value. The question is designed to get at the size of the unaudited or unreported payment that is made to a government officials that directly aided in granting a government contract, in part or in whole, or expanded the size of the contract to include the establishment's business.

Again, notice the wording (phrasing) of the question: it asks for the respondent to answer for the "typical" establishment, rather than the establishment being interviewed.

2) Sensitive question, no clarification can be offered

## Percent Of Total Annual Sales Paid In Informal Payments (j7a)

File: Afghanistan-2014-full data-

### Overview

Type: Continuous  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-35

Valid cases: 355  
Invalid: 1  
Minimum: -9  
Maximum: 35

### Literal question

## Percent Of Total Annual Sales Paid In Informal Payments (j7a)

### File: Afghanistan-2014-full data-

We've heard that establishments are sometimes required to make gifts or informal payments to public officials to "get things done" with regard to customs, taxes, licenses, regulations, services etc. On average, what percent of total annual sales, or estimated total annual value, do establishments like this one pay in informal payments or gifts to public officials for this purpose?

Percent of total annual sales paid as informal payment

#### Post question

PROVIDE EITHER ONE OR THE OTHER, NOT BOTH

#### Interviewer instructions

1) Size of informal payments/gifts Informal payments are payments made to government officials that are unaudited or unreported. They are generally given to an official with the expectation that a service will be performed (such as granting a business license), a violation overlooked (such as violation of health regulation), or because the official threatens the business.

Notice the wording (phrasing) of the question: it asks for the respondent to answer for establishments "like this one" rather than the establishment being interviewed.

2) Sensitive question, no clarification can be offered

## Total Annual Informal Payment (j7b)

### File: Afghanistan-2014-full data-

#### Overview

Type: Discrete  
Format: numeric  
Width: 6  
Decimals: 0  
Range: 300000-300000

Valid cases: 1  
Invalid: 355

#### Literal question

We've heard that establishments are sometimes required to make gifts or informal payments to public officials to "get things done" with regard to customs, taxes, licenses, regulations, services etc. On average, what percent of total annual sales, or estimated total annual value, do establishments like this one pay in informal payments or gifts to public officials for this purpose?

Total annual informal payment

#### Post question

PROVIDE EITHER ONE OR THE OTHER, NOT BOTH

#### Interviewer instructions

1) Size of informal payments/gifts Informal payments are payments made to government officials that are unaudited or unreported. They are generally given to an official with the expectation that a service will be performed (such as granting a business license), a violation overlooked (such as violation of health regulation), or because the official threatens the business.

Notice the wording (phrasing) of the question: it asks for the respondent to answer for establishments "like this one" rather than the establishment being interviewed.

2) Sensitive question, no clarification can be offered

## Application To Obtain An Import License Submitted Over The Last 2 Years? (j10)

### File: Afghanistan-2014-full data-

#### Overview

## Application To Obtain An Import License Submitted Over The Last 2 Years? (j10)

File: Afghanistan-2014-full data-

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-9

Valid cases: 356  
Invalid: 0

### Literal question

Over the last two years, did this establishment submit an application to obtain an import license?

### Interviewer instructions

Application for import license Self-explanatory

## How Many Days Did It Take To Obtain Your Import License? (j11)

File: Afghanistan-2014-full data-

### Overview

Type: Continuous  
Format: numeric  
Width: 3  
Decimals: 0  
Range: -9-210

Valid cases: 107  
Invalid: 249  
Minimum: -9  
Maximum: 210

### Literal question

Approximately how many days did it take to obtain this import license from the day of the application to the day it was granted?

### Interviewer instructions

Wait for import license Self-explanatory

## When You Applied For An Import License, Was An Informal Gift/payment Requested? (j12)

File: Afghanistan-2014-full data-

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-9

Valid cases: 107  
Invalid: 249

### Literal question

In reference to that application for an import license, was an informal gift or payment expected or requested?

### Interviewer instructions

- 1) Bribe for import license Self-explanatory
- 2) Sensitive question, no clarification can be offered

## Application To Obtain An Operating License Submitted Over Last 2 Years? (j13)

File: Afghanistan-2014-full data-

### Overview

## Application To Obtain An Operating License Submitted Over Last 2 Years? (j13)

File: Afghanistan-2014-full data-

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-9

Valid cases: 356  
Invalid: 0

### Literal question

Over the last two years, did this establishment submit an application to obtain an operating license?

### Interviewer instructions

Application for operating license Self-explanatory-Includes renewals of operating licenses

## How Many Days Did It Take To Obtain Your Operating License? (j14)

File: Afghanistan-2014-full data-

### Overview

Type: Continuous  
Format: numeric  
Width: 3  
Decimals: 0  
Range: -9-120

Valid cases: 167  
Invalid: 189  
Minimum: -9  
Maximum: 120

### Literal question

Approximately how many days did it take to obtain this operating license from the day of the application to the day it was granted?

### Interviewer instructions

Wait for operating license Self-explanatory

## When You Applied For Operating License Was An Informal Gift/payment Requested? (j15)

File: Afghanistan-2014-full data-

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-9

Valid cases: 167  
Invalid: 189

### Literal question

In reference to that application for an operating license, was an informal gift or payment expected or requested?

## How Much Of An Obstacle: Tax Rates (j30a)

File: Afghanistan-2014-full data-

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-10

Valid cases: 356  
Invalid: 0

## How Much Of An Obstacle: Tax Rates (j30a)

### File: Afghanistan-2014-full data-

#### Pre question

SHOW CARD

#### Literal question

Using the response options on the card; To what degree is/are [INSERT OPTION] an obstacle to the current operations of this establishment?

#### Interviewer instructions

- 1) The manager should be given a card with the different alternatives for 'degree of obstacle' (from 0 to 4).
- 2) Sensitive question, no clarification can be offered

## How Much Of An Obstacle: Tax Administrations (j30b)

### File: Afghanistan-2014-full data-

#### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-10

Valid cases: 356  
Invalid: 0

#### Pre question

SHOW CARD

#### Literal question

Using the response options on the card; To what degree is/are [INSERT OPTION] an obstacle to the current operations of this establishment?

#### Interviewer instructions

- 1) The manager should be given a card with the different alternatives for 'degree of obstacle' (from 0 to 4).
- 2) Sensitive question, no clarification can be offered

## How Much Of An Obstacle: Business Licensing And Permits (j30c)

### File: Afghanistan-2014-full data-

#### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-10

Valid cases: 356  
Invalid: 0

#### Pre question

SHOW CARD

#### Literal question

Using the response options on the card; To what degree is/are [INSERT OPTION] an obstacle to the current operations of this establishment?

#### Interviewer instructions

- 1) The manager should be given a card with the different alternatives for 'degree of obstacle' (from 0 to 4).
- 2) Sensitive question, no clarification can be offered

## How Much Of An Obstacle: Political Instability (j30e)

### File: Afghanistan-2014-full data-

#### Overview



## How Much Of An Obstacle: Political Instability (j30e)

### File: Afghanistan-2014-full data-

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-10

Valid cases: 356  
Invalid: 0

#### Pre question

SHOW CARD

#### Literal question

Using the response options on the card; To what degree is/are [INSERT OPTION] an obstacle to the current operations of this establishment?

#### Interviewer instructions

- 1) The manager should be given a card with the different alternatives for 'degree of obstacle' (from 0 to 4).
- 2) Sensitive question, no clarification can be offered

## How Much Of An Obstacle: Corruption (j30f)

### File: Afghanistan-2014-full data-

#### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-10

Valid cases: 356  
Invalid: 0

#### Pre question

SHOW CARD

#### Literal question

Using the response options on the card; To what degree is/are [INSERT OPTION] an obstacle to the current operations of this establishment?

#### Interviewer instructions

- 1) The manager should be given a card with the different alternatives for 'degree of obstacle' (from 0 to 4).
- 2) Sensitive question, no clarification can be offered

## How Much Of An Obstacle: Courts (h30)

### File: Afghanistan-2014-full data-

#### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-10

Valid cases: 356  
Invalid: 0

#### Pre question

- 1) SHOW CARD
- 2) ROTATE OPTIONS

#### Literal question

Using the response options on the card; To what degree is/are [INSERT OPTION] an obstacle to the current operations of this establishment?

#### Interviewer instructions

- 1) The manager should be given a card with the different alternatives for 'degree of obstacle' (from 0 to 4).
- 2) Sensitive question, no clarification can be offered

## Num. Permanent, Full-Time Employees At End Of Last Fiscal Year (11)

File: Afghanistan-2014-full data-

### Overview

Type: Continuous	Valid cases: 356
Format: numeric	Invalid: 0
Width: 3	Minimum: -9
Decimals: 0	Maximum: 320
Range: -9-320	

### Pre question

READ THE FOLLOWING TO THE RESPONDENT BEFORE PROCEEDING:

Now I would like to ask you a few questions about this establishment's labor

### Literal question

At the end of fiscal year 1391, how many permanent, full-time individuals worked in this establishment? Please include all employees and managers (Permanent, full-time employees are defined as all paid employees that are contracted for a term of one or more fiscal years and/or have a guaranteed renewal of their employment contract and that work a full shift)

### Interviewer instructions

(INTERVIEWER: INCLUDE INTERVIEWEE IF APPLICABLE).

## Num. Permanent, Full-Time Employees At End Of 3 Fiscal Years Ago (12)

File: Afghanistan-2014-full data-

### Overview

Type: Continuous	Valid cases: 356
Format: numeric	Invalid: 0
Width: 3	Minimum: -9
Decimals: 0	Maximum: 400
Range: -9-400	

### Literal question

Three fiscal years ago, at the end of fiscal year 2009/2010, how many permanent, full-time individuals work in this establishment? Please include all employees and managers

### Interviewer instructions

(INTERVIEWER: INCLUDE INTERVIEWEE IF APPLICABLE).

## Num. Full-time Employees At End Of Last Fiscal Yr: production workers (13a)

File: Afghanistan-2014-full data-

### Overview

Type: Continuous	Valid cases: 123
Format: numeric	Invalid: 233
Width: 3	Minimum: -9
Decimals: 0	Maximum: 200
Range: -9-200	

### Literal question

At the end of fiscal year 1391, how many permanent, full-time individuals in this establishment were:

### Interviewer instructions

(INTERVIEWER: READ EACH CATEGORY)

## Num. Full-time Employees At End Of Last Fiscal Yr: non-production workers (l3b)

File: Afghanistan-2014-full data-

### Overview

Type: Continuous	Valid cases: 123
Format: numeric	Invalid: 233
Width: 3	Minimum: -9
Decimals: 0	Maximum: 110
Range: -9-110	

### Literal question

At the end of fiscal year 1391, how many permanent, full-time individuals in this establishment were:

## Num. Full-time Employees At End Of Last Fiscal Yr: Skilled Production Workers (l4a)

File: Afghanistan-2014-full data-

### Overview

Type: Continuous	Valid cases: 123
Format: numeric	Invalid: 233
Width: 3	Minimum: -9
Decimals: 0	Maximum: 130
Range: -9-130	

### Literal question

At the end of fiscal year 1391, how many permanent, full-time individuals working in this establishment were:

### Interviewer instructions

(INTERVIEWER: READ EACH CATEGORY)

## Num. Full-time Employees At End Of Last Fiscal Yr: Unskilled Production Workers (l4b)

File: Afghanistan-2014-full data-

### Overview

Type: Continuous	Valid cases: 123
Format: numeric	Invalid: 233
Width: 3	Minimum: -9
Decimals: 0	Maximum: 130
Range: -9-130	

### Literal question

At the end of fiscal year 1391, how many permanent, full-time individuals working in this establishment were:

### Interviewer instructions

(INTERVIEWER: READ EACH CATEGORY)

## Num. Full-time Employees At End Of Last Fiscal Yr: female (l5)

File: Afghanistan-2014-full data-

### Overview

## Num. Full-time Employees At End Of Last Fiscal Yr: female (l5) File: Afghanistan-2014-full data-

Type: Continuous  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-23

Valid cases: 233  
Invalid: 123  
Minimum: -9  
Maximum: 23

## Num. Full-time Employees At End Of Last Fiscal Yr: female production workers (l5a) File: Afghanistan-2014-full data-

### Overview

Type: Continuous  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-45

Valid cases: 123  
Invalid: 233  
Minimum: -9  
Maximum: 45

### Literal question

At the end of fiscal year 1391, how many permanent full-time individuals working in this establishment in the following categories were female?

## Num. Full-time Employees At End Of Last Fiscal Yr: female non-production workers (l5b) File: Afghanistan-2014-full data-

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-10

Valid cases: 123  
Invalid: 233

### Literal question

At the end of fiscal year 1391, how many permanent full-time individuals working in this establishment in the following categories were female?

## Num. Full-Time Temporary Employees At End Of Last Fiscal Yr (l6) File: Afghanistan-2014-full data-

### Overview

Type: Continuous  
Format: numeric  
Width: 3  
Decimals: 0  
Range: -9-200

Valid cases: 356  
Invalid: 0  
Minimum: -9  
Maximum: 200

### Literal question

How many full-time temporary employees did this establishment employ in fiscal year 1391?

### Interviewer instructions

Full-time temporary or seasonal employees are defined as all paid short-term (i.e. for less than a fiscal year) employees with no guarantee of renewal of employment contract and work 40 hours or more per week for the term of their contract.

## L6A. How many full-time temporary employees employed throughout 1391 were female (l6a)

File: Afghanistan-2014-full data-

### Overview

Type: Continuous  
Format: numeric  
Width: 3  
Decimals: 0  
Range: -9-102

Valid cases: 87  
Invalid: 269  
Minimum: -9  
Maximum: 102

### Literal question

How many full-time temporary employees employed throughout 1391 were female?

## Avg. Length Of Employment Of All Full-time Temporary Employees In Last Fiscal Yr (l8)

File: Afghanistan-2014-full data-

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-11

Valid cases: 87  
Invalid: 269

### Literal question

What was the average length of employment of all full-time temporary employees in fiscal year 1391?

### Interviewer instructions

Average length of employment of all full-time temporary or seasonal employees refers to the number of months that the employee was contracted for work that occupied employees for 40 hours or more per week. If average full-time temporary or seasonal employment was for less than one month, enumerator should write 1.

## Average Years Of Education For Typical Production Worker (l9a)

File: Afghanistan-2014-full data-

### Overview

Type: Continuous  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-30

Valid cases: 123  
Invalid: 233  
Minimum: -9  
Maximum: 30

### Literal question

What is the average number of years of education of a typical permanent full-time production worker employed in this establishment?

## L9A2. What is the average number of years of education of a typical female perma (l9a2)

File: Afghanistan-2014-full data-

### Overview

## L9A2. What is the average number of years of education of a typical female perma (l9a2)

File: Afghanistan-2014-full data-

Type: Continuous  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-25

Valid cases: 123  
Invalid: 233  
Minimum: -9  
Maximum: 25

### Literal question

What is the average number of years of education of a typical female permanent full-time production worker employed in this establishment?

## % Of Full Time Workers Completed High School (l9b)

File: Afghanistan-2014-full data-

### Overview

Type: Continuous  
Format: numeric  
Width: 3  
Decimals: 0  
Range: -9-100

Valid cases: 356  
Invalid: 0  
Minimum: -9  
Maximum: 100

### Literal question

What is the percentage of full-time permanent workers who completed secondary school?

## Formal Training Programs For Permanent, Full-time Employees In Last Fiscal Yr (l10)

File: Afghanistan-2014-full data-

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-9

Valid cases: 356  
Invalid: 0

### Literal question

Over fiscal year 1391, did this establishment have formal training programs for its permanent, full-time employees?

### Interviewer instructions

Formal training has a structured and defined curriculum. Formal training may include classroom work, seminars, lectures, workshops, and audio-visual presentations and demonstrations. This does not include training to familiarize employees with equipment and machinery on the shop floor, training aimed at familiarizing employees with the establishment's standard operation procedures, or employee orientation at the beginning of an employee's tenure. In-house training may be conducted by other non-supervisory employees of the establishment, the establishment's supervisors or managers, or the establishments training centers.

## SARL10A. What was the primary focus of the formal training programs? (SARl10a)

File: Afghanistan-2014-full data-

### Overview

SARL10A. What was the primary focus of the formal training programs? (SARL10a)

File: Afghanistan-2014-full data-

Type: Discrete  
Format: numeric  
Width: 1  
Decimals: 0  
Range: 1-9

Valid cases: 119  
Invalid: 237

#### Literal question

What was the primary focus of the formal training programs?

SARL10B. Who was the primary provider of these training programs? (SARL10b)

File: Afghanistan-2014-full data-

#### Overview

Type: Discrete  
Format: numeric  
Width: 1  
Decimals: 0  
Range: 1-9

Valid cases: 119  
Invalid: 237

#### Literal question

Who was the primary provider of these training programs?

AFGL12A. Referring to the training programs run over fiscal year 1391, from the (AFGL12a)

File: Afghanistan-2014-full data-

#### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: 1-99

Valid cases: 119  
Invalid: 237

#### Literal question

Referring to the training programs run over fiscal year 1391, from the following list of topics, please choose three topics which were addressed during the training?

First topic addresses in training

AFGL12B. Referring to the training programs run over fiscal year 1391, from the (AFGL12b)

File: Afghanistan-2014-full data-

#### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -7-99

Valid cases: 119  
Invalid: 237

#### Literal question

AFGL12B. Referring to the training programs run over fiscal year 1391, from the (AFGL12b)

File: Afghanistan-2014-full data-

Referring to the training programs run over fiscal year 1391, from the following list of topics, please choose three topics which were addressed during the training?

Second topic addresses in training

AFGL12C. Referring to the training programs run over fiscal year 1391, from the (AFGL12c)

File: Afghanistan-2014-full data-

#### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-99

Valid cases: 119  
Invalid: 237

#### Literal question

Referring to the training programs run over fiscal year 1391, from the following list of topics, please choose three topics which were addressed during the training?

Third topic addresses in training

AFGL12x Referring to the training programs run over fiscal year 1391, from the f (AFGL12x)

File: Afghanistan-2014-full data-

#### Overview

Type: Discrete  
Format: character  
Width: 1

Valid cases: 0  
Invalid: 0

#### Literal question

Referring to the training programs run over fiscal year 1391, from the following list of topics, please choose three topics which were addressed during the training?

L11A. Referring to the training programs run over fiscal year 1391, what percent (SARl11a)

File: Afghanistan-2014-full data-

#### Overview

Type: Continuous  
Format: numeric  
Width: 3  
Decimals: 0  
Range: -9-100

Valid cases: 45  
Invalid: 311  
Minimum: -9  
Maximum: 100

#### Literal question

Referring to the training programs run over fiscal year 1391, what percentage of permanent, full-time employees of the following categories received formal training?

Skilled Production full-time permanent employees trained



## L11B. Referring to the training programs run over fiscal year 1391, what percent (SARL11b)

File: Afghanistan-2014-full data-

### Overview

Type: Continuous	Valid cases: 45
Format: numeric	Invalid: 311
Width: 3	Minimum: -9
Decimals: 0	Maximum: 100
Range: -9-100	

### Literal question

Referring to the training programs run over fiscal year 1391, what percentage of permanent, full-time employees of the following categories received formal training?

Unskilled Production full-time permanent employees trained

## % Permanent Fulltime NonProduction Employees Received Formal Training In Last FY (l11b)

File: Afghanistan-2014-full data-

### Overview

Type: Continuous	Valid cases: 45
Format: numeric	Invalid: 311
Width: 3	Minimum: -9
Decimals: 0	Maximum: 100
Range: -9-100	

### Literal question

Referring to the training programs run over fiscal year 1391, what percentage of permanent, full-time employees of the following categories received formal training?

Non-production full-time permanent employees trained

### Interviewer instructions

Percentage of production vs. non-production employees that were trained. Self-explanatory

## SARL12. Please indicate the principal reason for the lack of training programs? (SARL12)

File: Afghanistan-2014-full data-

### Overview

Type: Discrete	Valid cases: 237
Format: numeric	Invalid: 119
Width: 2	
Decimals: 0	
Range: -9-9	

### Literal question

Please indicate the principle reason for the lack of training programs?

## AFGL14. Does this establishment need certain skills that you cannot find or stru (AFGL14)

File: Afghanistan-2014-full data-

### Overview

AFGL14. Does this establishment need certain skills that you cannot find or struggle to find (AFGL14)

File: Afghanistan-2014-full data-

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-9

Valid cases: 356  
Invalid: 0

#### Literal question

Does this establishment need certain skills that you cannot find or struggle to find in Afghanistan?

What is the main skill that cannot be found or is very difficult to find in Afgh (AFGL15x)

File: Afghanistan-2014-full data-

#### Overview

Type: Discrete  
Format: character  
Width: 57

Valid cases: 100  
Invalid: 0

#### Literal question

What is the main skill that cannot be found or is very difficult to find in Afghanistan?

AFGL16. Among your current workforce, do you experience problems where your staff (AFGL16)

File: Afghanistan-2014-full data-

#### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-9

Valid cases: 356  
Invalid: 0

#### Literal question

Among your current workforce, do you experience problems where your staff cannot implement job tasks due to insufficient proficiency

AFGL17A. Please list 1 to 5 occupations in which you experience persistent failure (AFGL17a)

File: Afghanistan-2014-full data-

#### Overview

Type: Discrete  
Format: numeric  
Width: 1  
Decimals: 0

Valid cases: 0  
Invalid: 356

#### Literal question

Please list 1 to 5 occupations in which you experience persistent failure of staff to implement assigned job-related tasks due to insufficient proficiency[to be classified by ISCO 4 digit]:  
First Occupation

#### Interviewer instructions

AFGL17A. Please list 1 to 5 occupations in which you experience persistent failu (AFGl17a)

File: Afghanistan-2014-full data-

INTERVIEWER: THE FOLLOWING QUESTION REQUIRES YOU TO WRITE DOWN THE OCCUPATIONS. THE ISCO CODES WILL BE FILLED OUT IN THE NIELSEN OFFICE.

AFGL17B. Please list 1 to 5 occupations in which you experience persistent failu (AFGl17b)

File: Afghanistan-2014-full data-

#### Overview

Type: Discrete  
Format: numeric  
Width: 1  
Decimals: 0

Valid cases: 0  
Invalid: 356

#### Literal question

Please list 1 to 5 occupations in which you experience persistent failure of staff to implement assigned job-related tasks due to insufficient proficiency[to be classified by ISCO 4 digit]:

Second Occupation

#### Interviewer instructions

INTERVIEWER: THE FOLLOWING QUESTION REQUIRES YOU TO WRITE DOWN THE OCCUPATIONS. THE ISCO CODES WILL BE FILLED OUT IN THE NIELSEN OFFICE.

AFGL17C. Please list 1 to 5 occupations in which you experience persistent failu (AFGl17c)

File: Afghanistan-2014-full data-

#### Overview

Type: Discrete  
Format: numeric  
Width: 1  
Decimals: 0

Valid cases: 0  
Invalid: 356

#### Literal question

Please list 1 to 5 occupations in which you experience persistent failure of staff to implement assigned job-related tasks due to insufficient proficiency[to be classified by ISCO 4 digit]:

Third Occupation

#### Interviewer instructions

INTERVIEWER: THE FOLLOWING QUESTION REQUIRES YOU TO WRITE DOWN THE OCCUPATIONS. THE ISCO CODES WILL BE FILLED OUT IN THE NIELSEN OFFICE.

AFGL17D. Please list 1 to 5 occupations in which you experience persistent failu (AFGl17d)

File: Afghanistan-2014-full data-

#### Overview

Type: Discrete  
Format: numeric  
Width: 1  
Decimals: 0

Valid cases: 0  
Invalid: 356

#### Literal question

AFGL17D. Please list 1 to 5 occupations in which you experience persistent failure (AFGL17d)

File: Afghanistan-2014-full data-

Please list 1 to 5 occupations in which you experience persistent failure of staff to implement assigned job-related tasks due to insufficient proficiency[to be classified by ISCO 4 digit]:

Fourth Occupation

#### Interviewer instructions

INTERVIEWER: THE FOLLOWING QUESTION REQUIRES YOU TO WRITE DOWN THE OCCUPATIONS. THE ISCO CODES WILL BE FILLED OUT IN THE NIELSEN OFFICE.

AFGL17E. Please list 1 to 5 occupations in which you experience persistent failure (AFGL17e)

File: Afghanistan-2014-full data-

#### Overview

Type: Discrete  
Format: numeric  
Width: 1  
Decimals: 0

Valid cases: 0  
Invalid: 356

#### Literal question

Please list 1 to 5 occupations in which you experience persistent failure of staff to implement assigned job-related tasks due to insufficient proficiency[to be classified by ISCO 4 digit]:

Fifth Occupation

#### Interviewer instructions

INTERVIEWER: THE FOLLOWING QUESTION REQUIRES YOU TO WRITE DOWN THE OCCUPATIONS. THE ISCO CODES WILL BE FILLED OUT IN THE NIELSEN OFFICE.

SARL13%a. In your experience of hiring non-managerial employees, are any of the (SARL13a)

File: Afghanistan-2014-full data-

#### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-9

Valid cases: 356  
Invalid: 0

#### Literal question

In your experience of hiring non-managerial employees, are any of the following constraints to hiring women?  
Challenges of working with women due to their family commitments

SARL13%b. In your experience of hiring non-managerial employees, are any of the (SARL13b)

File: Afghanistan-2014-full data-

#### Overview

SARL13%b. In your experience of hiring non-managerial employees, are any of the (SARl13b)

File: Afghanistan-2014-full data-

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-9

Valid cases: 356  
Invalid: 0

#### Literal question

In your experience of hiring non-managerial employees, are any of the following constraints to hiring women?  
Challenges of hiring women given government regulations such as working hours and maternity leave

SARL13%c. In your experience of hiring non-managerial employees, are any of the (SARl13c)

File: Afghanistan-2014-full data-

#### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-9

Valid cases: 356  
Invalid: 0

#### Literal question

In your experience of hiring non-managerial employees, are any of the following constraints to hiring women?  
Hiring women could cause disruption in the working environment

SARL13%d. In your experience of hiring non-managerial employees, are any of the (SARl13d)

File: Afghanistan-2014-full data-

#### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-9

Valid cases: 356  
Invalid: 0

#### Literal question

In your experience of hiring non-managerial employees, are any of the following constraints to hiring women?  
Required benefits and other expenses such as providing separate workplace facilities for women make them more expensive employees

How Much Of An Obstacle: Labor Regulations? (l30a)

File: Afghanistan-2014-full data-

#### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-10

Valid cases: 356  
Invalid: 0

#### Pre question

## How Much Of An Obstacle: Labor Regulations? (l30a)

File: Afghanistan-2014-full data-

SHOW CARD

### Literal question

Using the response options on the card; To what degree are Labor Regulations an obstacle to the current operations of this establishment?

### Interviewer instructions

- 1) Self-explanatory
- 2) Sensitive question, no clarification can be offered

## How Much Of An Obstacle: Inadequately Educated Workforce? (l30b)

File: Afghanistan-2014-full data-

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: 0-10

Valid cases: 356  
Invalid: 0

### Pre question

SHOW CARD

### Literal question

Using the response options on the card; To what degree is an Inadequately Educated Workforce an obstacle to the current operations of this establishment?

### Interviewer instructions

- 1) Self-explanatory
- 2) Sensitive question, no clarification can be offered

## Biggest Obstacle Affecting The Operation Of This Establishment (m1a)

File: Afghanistan-2014-full data-

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-99

Valid cases: 356  
Invalid: 0

### Pre question

SHOW CARD

### Literal question

By looking at card SHOW CARD 37 can you tell me which of the elements of the business environment included in the list, if any, currently represents the biggest obstacle faced by this establishment

### Interviewer instructions

Self-explanatory

## Rotation Order (m1d)

File: Afghanistan-2014-full data-

## Rotation Order (m1d)

### File: Afghanistan-2014-full data-

#### Overview

Type: Discrete	Valid cases: 356
Format: numeric	Invalid: 0
Width: 1	
Decimals: 0	
Range: 1-3	

#### Pre question

SHOW CARD

#### Literal question

By looking at card SHOW CARD 37 can you tell me which of the elements of the business environment included in the list, if any, currently represents the biggest obstacle faced by this establishment

## Total Labor Cost (Incl. Wages, Salaries, Bonuses, Etc) In Last Fiscal Year (n2a)

### File: Afghanistan-2014-full data-

#### Overview

Type: Continuous	Valid cases: 356
Format: numeric	Invalid: 0
Width: 8	Minimum: -9
Decimals: 0	Maximum: 44700000
Range: -9-44700000	

#### Pre question

READ THE FOLLOWING TO THE RESPONDENT BEFORE PROCEEDING:

Now, we would like to ask you a few questions about the financial results of this establishment. It is important that this information be as accurate as possible. The individual data are treated as confidential - the identity of your establishment will not be revealed at any point. Please provide the following information from the financial statements of this establishment.

#### Literal question

From this establishment's Income Statement for fiscal year 1391, please provide the following information:  
Total annual cost of labor including wages, salaries, bonuses, social security payments

## Cost Of Raw Materials And Intermediate Goods Used In Prod. In Last Fiscal Year (n2e)

### File: Afghanistan-2014-full data-

#### Overview

Type: Continuous	Valid cases: 123
Format: numeric	Invalid: 233
Width: 9	Minimum: -9
Decimals: 0	Maximum: 250000000
Range: -9-250000000	

#### Literal question

From this establishment's Income Statement for fiscal year 1391, please provide the following information:  
Total annual cost of raw materials and intermediate goods used in production

## Total Annual Costs Of Fuel In Last Fiscal Year (n2f)

### File: Afghanistan-2014-full data-

## Total Annual Costs Of Fuel In Last Fiscal Year (n2f)

File: Afghanistan-2014-full data-

### Overview

Type: Continuous  
Format: numeric  
Width: 8  
Decimals: 0  
Range: -9-15360000

Valid cases: 123  
Invalid: 233  
Minimum: -9  
Maximum: 15360000

### Literal question

From this establishment's Income Statement for fiscal year 1391, please provide the following information:  
Total annual costs of fuel

## Total Annual Costs Of Electricity In Last Fiscal Year (n2b)

File: Afghanistan-2014-full data-

### Overview

Type: Continuous  
Format: numeric  
Width: 9  
Decimals: 0  
Range: -9-114000000

Valid cases: 356  
Invalid: 0  
Minimum: -9  
Maximum: 114000000

### Literal question

From this establishment's Income Statement for fiscal year 1391, please provide the following information:  
Total annual costs of electricity

## N2E. From this establishment's Income Statement for fiscal year 1391, please provide the following information:

File: Afghanistan-2014-full data-

### Overview

Type: Continuous  
Format: numeric  
Width: 8  
Decimals: 0  
Range: -9-15000000

Valid cases: 123  
Invalid: 233  
Minimum: -9  
Maximum: 15000000

### Literal question

From this establishment's Income Statement for fiscal year 1391, please provide the following information:  
Total rental cost of machinery, vehicles and equipment

## N2F. From this establishment's Income Statement for fiscal year 1391, please provide the following information:

File: Afghanistan-2014-full data-

### Overview

Type: Continuous  
Format: numeric  
Width: 8  
Decimals: 0  
Range: -9-20000000

Valid cases: 123  
Invalid: 233  
Minimum: -9  
Maximum: 20000000

### Literal question



N2F. From this establishment's Income Statement for fiscal year 1391, please provide the following information:

File: Afghanistan-2014-full data-

From this establishment's Income Statement for fiscal year 1391, please provide the following information:

Total rental cost of land and buildings

Other Cost Of Production (n2j)

File: Afghanistan-2014-full data-

#### Overview

Type: Continuous

Format: numeric

Width: 8

Decimals: 0

Range: -9-14930000

Valid cases: 123

Invalid: 233

Minimum: -9

Maximum: 14930000

#### Literal question

From this establishment's Income Statement for fiscal year 1391, please provide the following information:

Other cost of production not included above

Total Annual Cost Of Finished Goods/Materials Bought To Resell In Last Fiscal Yr (n2i)

File: Afghanistan-2014-full data-

#### Overview

Type: Continuous

Format: numeric

Width: 7

Decimals: 0

Range: -9-8000000

Valid cases: 54

Invalid: 302

Minimum: -9

Maximum: 8000000

Net Book Value Of Machinery Vehicles, And Equipment In Last Fiscal Year (n6a)

File: Afghanistan-2014-full data-

#### Overview

Type: Continuous

Format: numeric

Width: 8

Decimals: 0

Range: -9-22000000

Valid cases: 123

Invalid: 233

Minimum: -9

Maximum: 22000000

#### Literal question

From this establishment's Balance Sheet for fiscal year 1391, what was the net book value, that is the value of assets after depreciation, of the following:

Net Book Value Of Land And Buildings In Last Fiscal Year (n6b)

File: Afghanistan-2014-full data-

#### Overview

## Net Book Value Of Land And Buildings In Last Fiscal Year (n6b)

File: Afghanistan-2014-full data-

Type: Continuous  
Format: numeric  
Width: 8  
Decimals: 0  
Range: -9-30000000

Valid cases: 123  
Invalid: 233  
Minimum: -9  
Maximum: 30000000

### Literal question

From this establishment's Balance Sheet for fiscal year 1391, what was the net book value, that is the value of assets after depreciation, of the following:

## Cost For Establishment To Re-Purchase All Of Its Machinery (n7a)

File: Afghanistan-2014-full data-

### Overview

Type: Continuous  
Format: numeric  
Width: 8  
Decimals: 0  
Range: -9-40000000

Valid cases: 123  
Invalid: 233  
Minimum: -9  
Maximum: 40000000

### Literal question

Hypothetically, if this establishment were to purchase the assets it uses now, in their current condition and regardless of whether the establishment owns them or not, how much would they cost, independently of whether they are owned, rented or leased?

## Cost For Establishment To Re-Purchase All Of Its Land And Buildings (n7b)

File: Afghanistan-2014-full data-

### Overview

Type: Continuous  
Format: numeric  
Width: 8  
Decimals: 0  
Range: -9-16000000

Valid cases: 123  
Invalid: 233  
Minimum: -9  
Maximum: 16000000

### Literal question

Hypothetically, if this establishment were to purchase the assets it uses now, in their current condition and regardless of whether the establishment owns them or not, how much would they cost, independently of whether they are owned, rented or leased?

## Main Respondent Position In The Firm (a15a1ax)

File: Afghanistan-2014-full data-

### Overview

Type: Discrete  
Format: character  
Width: 30

Valid cases: 356  
Invalid: 0

## Main Respondent Years Working In The Firm: (a15a2a)

File: Afghanistan-2014-full data-

## Main Respondent Years Working In The Firm: (a15a2a)

File: Afghanistan-2014-full data-

### Overview

Type: Continuous  
Format: numeric  
Width: 2  
Decimals: 0  
Range: 1-50

Valid cases: 356  
Invalid: 0  
Minimum: 1  
Maximum: 50

## A15A3A. Gender - Main Respondent (a15a3)

File: Afghanistan-2014-full data-

### Overview

Type: Discrete  
Format: numeric  
Width: 1  
Decimals: 0  
Range: 1-2

Valid cases: 356  
Invalid: 0

## Second Respondent Position In The Firm (a15a1bx)

File: Afghanistan-2014-full data-

### Overview

Type: Discrete  
Format: character  
Width: 19

Valid cases: 13  
Invalid: 0

## Second Respondent Years Working In The Firm: (a15a2b)

File: Afghanistan-2014-full data-

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: 1-13

Valid cases: 14  
Invalid: 342

## A15A3B. Gender - Second Respondent (a15b3)

File: Afghanistan-2014-full data-

### Overview

Type: Discrete  
Format: numeric  
Width: 1  
Decimals: 0  
Range: 1-2

Valid cases: 14  
Invalid: 342

## Third Respondent Position In The Firm (a15a1cx)

File: Afghanistan-2014-full data-

## Third Respondent Position In The Firm (a15a1cx)

File: Afghanistan-2014-full data-

### Overview

Type: Discrete  
Format: character  
Width: 17

Valid cases: 2  
Invalid: 0

## Third Respondent Years Working In The Firm: (a15a2c)

File: Afghanistan-2014-full data-

### Overview

Type: Discrete  
Format: numeric  
Width: 1  
Decimals: 0  
Range: 1-2

Valid cases: 3  
Invalid: 353

## A15A3C. Gender - Third Respondent (a15c3)

File: Afghanistan-2014-full data-

### Overview

Type: Discrete  
Format: numeric  
Width: 1  
Decimals: 0  
Range: 1-2

Valid cases: 2  
Invalid: 354

## Day (a15d)

File: Afghanistan-2014-full data-

### Overview

Type: Continuous  
Format: numeric  
Width: 2  
Decimals: 0  
Range: 1-31

Valid cases: 356  
Invalid: 0  
Minimum: 1  
Maximum: 31

## Month (a15m)

File: Afghanistan-2014-full data-

### Overview

Type: Discrete  
Format: numeric  
Width: 1  
Decimals: 0  
Range: 5-7

Valid cases: 356  
Invalid: 0

## Year (a15y)

File: Afghanistan-2014-full data-

## Year (a15y)

File: Afghanistan-2014-full data-

**Overview**

Type: Discrete	Valid cases: 356
Format: numeric	Invalid: 0
Width: 4	
Decimals: 0	
Range: 2013-2013	

## Hour (a15h)

File: Afghanistan-2014-full data-

**Overview**

Type: Discrete	Valid cases: 356
Format: numeric	Invalid: 0
Width: 2	
Decimals: 0	
Range: 8-20	

## Minutes (a15min)

File: Afghanistan-2014-full data-

**Overview**

Type: Continuous	Valid cases: 356
Format: numeric	Invalid: 0
Width: 2	Minimum: 0
Decimals: 0	Maximum: 59
Range: 0-59	

## Perception Of The Questions Regarding Opinions And Perceptions (a16)

File: Afghanistan-2014-full data-

**Overview**

Type: Discrete	Valid cases: 356
Format: numeric	Invalid: 0
Width: 1	
Decimals: 0	
Range: 1-3	

**Pre question**

INTERVIEWERS PLEASE ANSWER AT END OF THE INTERVIEW

**Literal question**

It is my perception that the responses to the questions regarding opinions and perceptions: Truthful  
 Somewhat truthful  
 Not truthful

## Responses To The Questions About Figures Are... (a17)

File: Afghanistan-2014-full data-

**Overview**

## Responses To The Questions About Figures Are... (a17)

### File: Afghanistan-2014-full data-

Type: Discrete  
Format: numeric  
Width: 1  
Decimals: 0  
Range: 1-3

Valid cases: 356  
Invalid: 0

## This Questionnaire Was Completed In: (a18)

### File: Afghanistan-2014-full data-

#### Overview

Type: Discrete  
Format: numeric  
Width: 1  
Decimals: 0  
Range: 1-3

Valid cases: 356  
Invalid: 0

#### Pre question

SUPERVISORS PLEASE ANSWER

#### Literal question

This questionnaire was completed in:  
One visit in face-to-face interview with one person  
One visit in face-to-face interview with different managers/staff  
Several visits

#### Post question

If answer is 1 then STOP HERE

## If Option 2 Or 3 In A.18, Estimate Duration Of The Whole Interview: Hours (a19h)

### File: Afghanistan-2014-full data-

#### Overview

Type: Discrete  
Format: numeric  
Width: 1  
Decimals: 0  
Range: 0-1

Valid cases: 12  
Invalid: 344

## If Option 2 Or 3 In A.18, Estimate Duration Of The Whole Interview: Minutes (a19m)

### File: Afghanistan-2014-full data-

#### Overview

Type: Continuous  
Format: numeric  
Width: 2  
Decimals: 0  
Range: 0-56

Valid cases: 12  
Invalid: 344  
Minimum: 0  
Maximum: 56

## Sampling panel information from final progress report (panel)

### File: Afghanistan-2014-full data-

#### Overview

Type: Discrete	Valid cases: 356
Format: numeric	Invalid: 0
Width: 1	
Decimals: 0	
Range: 0-0	

## Weight according to strict eligibility (wstrict)

### File: Afghanistan-2014-full data-

#### Overview

Type: Continuous	Valid cases: 356
Format: numeric	Invalid: 0
Width: 3	Minimum: 1
Decimals: 0	Maximum: 316
Range: 1-316	

## Weight according to median eligibility (wmedian)

### File: Afghanistan-2014-full data-

#### Overview

Type: Continuous	Valid cases: 356
Format: numeric	Invalid: 0
Width: 3	Minimum: 1
Decimals: 0	Maximum: 316
Range: 1-316	

## Weight according to weak eligibility (wweak)

### File: Afghanistan-2014-full data-

#### Overview

Type: Continuous	Valid cases: 356
Format: numeric	Invalid: 0
Width: 3	Minimum: 1
Decimals: 0	Maximum: 316
Range: 1-316	

## WEB STD FIRMID (idstd)

### File: Afghanistan-2014-full data-

#### Overview

Type: Continuous	Valid cases: 356
Format: numeric	Invalid: 0
Width: 6	Minimum: 533301
Decimals: 0	Maximum: 533656
Range: 533301-533656	

## % Permanent Full-time Production Employees Received Formal Training In Last FFY (l11a)

File: Afghanistan-2014-full data-

### Overview

Type: Continuous  
Format: numeric  
Width: 16  
Decimals: 0  
Range: 0.25-84.0336151123047

Valid cases: 30  
Invalid: 326  
Minimum: 0.3  
Maximum: 84

### Literal question

Referring to the training programs run over fiscal year 2005/6, what percent of permanent, full-time employees of the following categories received formal training?

Production full-time permanent employees trained

### Interviewer instructions

Percentage of production vs. non-production employees that were trained. Self-explanatory

## group(a2 a4anew a6a) (strata)

File: Afghanistan-2014-full data-

### Overview

Type: Continuous  
Format: numeric  
Width: 2  
Decimals: 0  
Range: 1-60

Valid cases: 356  
Invalid: 0  
Minimum: 1  
Maximum: 60



## Related Materials

### Questionnaires

#### Manufacturing Questionnaire

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Title        Manufacturing Questionnaire  
 Language English  
 Filename Afghanistan ES\_Manufacturing 040113.pdf

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#### Services Questionnaire

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Title        Services Questionnaire  
 Language English  
 Filename Afghanistan ES\_Services 040113.pdf

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### Reports

#### Afghanistan Country Profile 2014

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Title        Afghanistan Country Profile 2014  
 Country    Afghanistan  
 Language English  
 Filename afghanistan-2014.pdf

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### Technical documents

#### Description of Afghanistan ES 2013 Implementation

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Title        Description of Afghanistan ES 2013 Implementation  
 Country    Afghanistan  
 Language English  
 Filename Afghanistan 2014 Implementation Report v2.pdf

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#### Questionnaire Manual

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Title        Questionnaire Manual  
 Language English  
 Filename QuestionnaireManual2011.pdf

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#### Sampling Methodology

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Title        Sampling Methodology  
 Language English  
 Filename Sampling\_Note.pdf

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