

Israel - Enterprise Survey 2013

**World Bank, European Bank for Reconstruction and Development, European
Investment Bank**

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Sampling

Sampling Procedure

The sample for Israel was selected using stratified random sampling. Three levels of stratification were used in this country: industry, establishment size, and region.

The universe was stratified into two manufacturing industries (food manufacturing and other manufacturing), and two service industries (retail, and other services).

Size stratification was defined following the standardized definition for the rollout: small (5 to 19 employees), medium (20 to 99 employees), and large (more than 99 employees). For stratification purposes, the number of employees was defined on the basis of reported permanent full-time workers. This seems to be an appropriate definition of the labor force since seasonal/casual/part-time employment is not common practice, except in the sectors of construction and agriculture.

Regional stratification was defined in five regions (city and the surrounding business area) throughout Israel. These areas were Tel Aviv, Haifa + the North, Central, Jerusalem, and the South.

Samples were selected separately by Dun and Bradstreet, following specifications and designs provided by the World Bank, based upon universe tabulations from the 2011 estimates from the Israeli Bureau of Statistics.

The enumerated establishments were then used as the frame for the selection of a sample with the aim of obtaining interviews at 480 establishments with five or more employees.

Given the impact that non-eligible units included in the sample universe may have on the results, adjustments may be needed when computing the appropriate weights for individual observations. The percentage of confirmed non-eligible units as a proportion of the total number of sampled establishments contacted for the survey was 3.9 % (60 out of 1,537 establishments).

The variables a2 (sampling region), a6a (sampling establishment's size), and a4a (sampling sector) contain the establishment's classification into the strata chosen for each country using information from the sample frame. The strata were defined according to the guidelines described above. Variable a4a is coded using ISIC Rev 3.1 codes for the chosen industries for stratification. These codes include most manufacturing industries (15 to 37), retail (52), and (45, 50, 51, 55, 60-64, 72) for other services.

Response Rate

Survey non-response must be differentiated from item non-response. The former refers to refusals to participate in the survey altogether, while the latter refers to the refusals to answer some specific questions. Enterprise Surveys suffer from both problems and different strategies were used to address these issues.

Item non-response was addressed by two strategies:

- a- For sensitive questions that may generate negative reactions from the respondent, such as corruption or tax evasion, enumerators were instructed to collect the refusal to respond as a different option from don't know.
- b- Establishments with incomplete information were re-contacted in order to complete this information, whenever necessary.

Survey non-response was addressed by maximizing efforts to contact establishments that were initially selected for interview. Attempts were made to contact the establishment for interview at different times/days of the week before a replacement establishment (with similar strata characteristics) was suggested for interview. Survey non-response did occur but substitutions were made in order to potentially achieve strata-specific goals.

The number of realized interviews per contacted establishment was 0.31. This number is the result of two factors: explicit refusals to participate in the survey, as reflected by the rate of rejection (which includes rejections of the screener and the main survey) and the quality of the sample frame, as represented by the presence of ineligible units. The number of rejections per contact was 0.45.

Weighting

For some units it was impossible to determine eligibility because the contact was not successfully completed. Consequently, different assumptions as to their eligibility result in different universe cells' adjustments and in different sampling weights. Three sets of assumptions were considered:

a- Strict assumption: eligible establishments are only those for which it was possible to directly determine eligibility.

b- Median assumption: eligible establishments are those for which it was possible to directly determine eligibility and those that rejected the screener questionnaire or an answering machine or fax was the only response. Median weights are used for computing indicators on the www.enterprisesurveys.org website.

c- Weak assumption: in addition to the establishments included in points a and b, all establishments for which it was not possible to finalize a contact are assumed eligible. This includes establishments with dead or out of service phone lines, establishments that never answered the phone, and establishments with incorrect addresses for which it was impossible to find a new address. Note that under the weak assumption only observed non-eligible units are excluded from universe projections.

Questionnaires

Overview

The following survey instruments are available:

- Manufacturing Questionnaire;
- Services Questionnaire.

Data Collection

Data Collection Dates

| Start | End | Cycle |
|---------|---------|-------|
| 2013-04 | 2014-03 | N/A |

Data Collection Mode

Face-to-face [f2f]

DATA COLLECTION NOTES

Private contractors conduct the Enterprise Surveys on behalf of the World Bank. Due to sensitive survey questions addressing business-government relations and corruption-related topics, private contractors are preferred over any government agency or an organization/institution associated with government, and are hired by the World Bank to collect the data.

The Enterprise Surveys are usually implemented following a two-stage procedure. In the first stage, a screener questionnaire is applied over the phone to determine eligibility and to make appointments; in the second stage, a face-to-face interview takes place with the manager, owner or director of each establishment. All Enterprise Surveys are conducted in the local languages.

PORI, a public opinion and marketing research company from Israel, and Gallup were hired to implement the Israel Enterprise Survey.

Data Collectors

| Name | Abbreviation | Affiliation |
|-------------------------|--------------|-------------|
| Gallup | | |
| Research company "PORI" | | |

Data Processing

Data Editing

Data entry and quality controls are implemented by the contractor and data is delivered to the World Bank in batches (typically 10%, 50% and 100%). These data deliveries are checked for logical consistency, out of range values, skip patterns, and duplicate entries. Problems are flagged by the World Bank and corrected by the implementing contractor through data checks, callbacks, and revisiting establishments.

Data Appraisal

No content available

File Description

Variable List

israel_2013_full_data

| | |
|--------------|--|
| Content | The dataset contains information from regular Enterprise Survey questionnaires and innovation module questionnaires. |
| Cases | 483 |
| Variable(s) | 417 |
| Structure | Type: Keys: () |
| Version | |
| Producer | |
| Missing Data | |

Variables

| ID | Name | Label | Type | Format | Question |
|------|---------|---|----------|-----------|--|
| V312 | idstd | WEB STD FIRMID | discrete | numeric | |
| V313 | phoneid | phoneid | discrete | numeric | |
| V314 | id | interview number | discrete | numeric | |
| V315 | a0 | Questionnaire | discrete | numeric | |
| V316 | a1 | Country Code | discrete | numeric | |
| V317 | a1a | Language Of The Interview | discrete | character | |
| V318 | a2 | Sampling Region | discrete | numeric | |
| V319 | a3a | Region Of The Establishment | discrete | numeric | |
| V320 | a3b | is this city the official capital city? | discrete | numeric | Is this city the official capital city? |
| V321 | a3c | is this city the main business city? | discrete | numeric | Is this city the main business city? |
| V322 | a3 | Size Of Locality | discrete | numeric | |
| V323 | a4a | Industry Sampling Sector | discrete | numeric | |
| V324 | a4b | Industry Screener Sector | discrete | numeric | |
| V325 | a5 | Sector Match Between Screener Information And Sample Frame | discrete | numeric | Sector match between screener information and sample frame |
| V326 | a6a | Sampling Size | discrete | numeric | |
| V327 | a6b | Screener Size | discrete | numeric | |
| V328 | a7a | Number Of Establishments In The Firm | discrete | numeric | Number of establishments that form the firm |
| V329 | a7b | Organization headquarter or subsidiary | discrete | numeric | |
| V330 | a7c | Number of establishments that form the firm | contin | numeric | |
| V331 | a8 | Type Of Establishment | discrete | numeric | Type of establishment |
| V332 | a9 | Establishment's Financial Statements Prepared Separately from HQ Statements | discrete | numeric | Are establishment's financial statements prepared separately from HQ's statements? |
| V333 | a10 | Establishment's Financial Statements Separate from Other Establishments | discrete | numeric | Are establishment's financial statements prepared separately from other establishments of the same firm? |

| ID | Name | Label | Type | Format | Question |
|------|--------|---|----------|-----------|---|
| V334 | a11 | If HQ, Financial Statements Independent Of The Rest Of Establishment | discrete | numeric | If HQ, are financial statements independent from the rest of establishments? |
| V335 | a11a | How Many Establishments Are Included In The Financial Statements? | contin | numeric | |
| V336 | a12 | Interviewer Number | discrete | character | Interviewer code |
| V337 | a14d | Day | contin | numeric | Date face-to-face interview begins: Day (dd) |
| V338 | a14m | Month | discrete | numeric | Date face-to-face interview begins: Month (mm) |
| V339 | a14y | Year | discrete | numeric | Date face-to-face interview begins: Year (yyyy) |
| V340 | a14h | Hour | contin | numeric | Time face-to-face interview begins: Hour (00 to 23) |
| V341 | a14min | Minutes | contin | numeric | Time face-to-face interview begins: Minutes (00 to 59) |
| V342 | b1 | Legal Status of the Firm | discrete | numeric | What is this firm's current legal status? |
| V343 | b1x | Other (Specify) | discrete | character | What is this firm's current legal status? Other |
| V344 | b3 | What Percentage Of This Firm Does The Largest Owner(s) Own? | discrete | numeric | What percent of this firm does the largest owner or owners own? |
| V345 | b2a | % owned by Private Domestic Individuals, Companies Or Organizations | discrete | numeric | What percent of this firm is owned by each of the following: Private domestic individuals, companies or organizations |
| V346 | b2b | % owned by Private Foreign Individuals, Companies Or Organizations | discrete | numeric | What percent of this firm is owned by each of the following: Private foreign individuals, companies or organizations |
| V347 | b2c | % owned by Government/State | discrete | numeric | What percent of this firm is owned by each of the following: Government/State |
| V348 | b2d | % owned by Other | discrete | numeric | What percent of this firm is owned by each of the following: Other |
| V349 | MNAb4a | Is the Principal owner a female? | discrete | numeric | Is the principal owner, or one of the principal owners, a female? (The principal owner is the person or persons with the largest ownership share) |
| V350 | b4 | Amongst the owners of the firm, are there any females? | discrete | numeric | Amongst the owners of the firm, are there any females? |
| V351 | b4a | % of the firm owned by females | discrete | numeric | What percentage of the firm is owned by females? |
| V352 | MNAq5 | How was the firm established? | discrete | numeric | How was this firm established? |
| V353 | MNAq5x | How was the firm established (Other) | discrete | character | How was this firm established? |
| V354 | b5 | Year Establishment Began Operations | discrete | numeric | In what year did this establishment begin operations? |
| V355 | b6 | Number Of Full-Time Employees Of The Establishment When It Started Operations | discrete | numeric | How many full-time employees did this establishment employ when it started operations? Please include all employees and managers |

| ID | Name | Label | Type | Format | Question |
|------|--------|--|----------|---------|--|
| V356 | b6a | Was Establishment Formally Registered When It Began Operations? | discrete | numeric | Was this establishment formally registered when it began operations? |
| V357 | b6b | In What Year Was This Establishment Formally Registered? | discrete | numeric | In what year was this establishment formally registered? |
| V358 | b7 | How Many Years Of Experience Working In This Sector Does The Top Manager Have? | discrete | numeric | How many years of experience working in this sector does the Top Manager have? |
| V359 | b7a | Is The Top Manager Female? | discrete | numeric | Is the Top Manager female? |
| V360 | MNAb7b | Highest level of Top Manager education | discrete | numeric | What is the highest level of education completed by the Top Manager? |
| V361 | b8 | Does Establishment Have An Internationally-Recognized Quality Certification? | discrete | numeric | Does this establishment have an internationally-recognized quality certification? |
| V362 | c3 | Application To Obtain An electrical connection Submitted Over The Last 2 Years | discrete | numeric | Over the last two years, did this establishment submit an application to obtain an electrical connection? |
| V363 | c4 | How Many Days Did It Take For You To Receive An Electrical Connection Service? | discrete | numeric | In reference to that application for an electrical connection, approximately how many days did it take to obtain it from the day of the application to the day the service was received? |
| V364 | c5 | Informal Gift/Payment Expected Or Requested For An Electrical Connection? | discrete | numeric | In reference to that application for an electrical connection, was an informal gift or payment expected or requested? |
| V365 | c6 | Over last FY, Did This Establishment Experience Power Outages? | discrete | numeric | Over fiscal year [insert last complete fiscal year], did this establishment experience power outages? |
| V366 | c7 | Number Of Power Outages Experienced In A Typical Month In Last Fiscal Year | discrete | numeric | In a typical month, over fiscal year [insert last complete fiscal year], how many power outages did this establishment experience? |
| V367 | c8 | How Long Did The Average Power Outage Last? | discrete | numeric | How long did these power outages last on average? |
| V368 | c9a | In last FY, losses as % of annual sales due to power outages | discrete | numeric | Please estimate the losses that resulted from power outages either as a percentage of total annual sales or as total annual losses. Loss as percent of total annual sales due to power outages |
| V369 | c9b | In last FY, value of losses due to power outages | discrete | numeric | Please estimate the losses that resulted from power outages either as a percentage of total annual sales or as total annual losses. Annual losses due to power outages |
| V370 | c10 | Generator Shared Or Owned Over The Course Of Last Fiscal Year? | discrete | numeric | Over the course of fiscal year [insert last complete fiscal year], did this establishment own or share a generator? |
| V371 | c11 | % Electricity From Generator Owned/Shared By The Establishment In Last Fiscal Yr | discrete | numeric | In fiscal year [insert last complete fiscal year], what percent of this establishment's electricity came from a generator or generators that the establishment owned or shared? |
| V372 | c12 | Application To Obtain A Water Connection Submitted Over The Last 2 Years | discrete | numeric | Over the last two years, did this establishment submit an application to obtain a water connection? |

| ID | Name | Label | Type | Format | Question |
|------|----------|--|----------|---------|---|
| V373 | c13 | How Many Days Did It Take For You To Obtain A Water Connection? | discrete | numeric | In reference to that application for a water connection, approximately how many days did it take to obtain it from the day of the application to the day the service was received? |
| V374 | c14 | When You Applied For A Water Connection, Was An Informal Gift/payment Requested? | discrete | numeric | In reference to that application for a water connection, was an informal gift or payment expected or requested? |
| V375 | c15 | Did You Experience Insufficient Water Supply For Production In Last Fiscal Yr? | discrete | numeric | Over fiscal year [insert last complete fiscal year], did this establishment experience insufficient water supply for production? |
| V376 | c16 | Frequency Of Incidents Of Water Shortages In A Typical Month In Last Fiscal Yr | discrete | numeric | In a typical month, over fiscal year [insert last complete fiscal year], how many incidents of insufficient water supply did this establishment experience? |
| V377 | c17 | Average Length Of Water Shortages (Affecting Production) In Last Fiscal Year | discrete | numeric | How long did these incidents of insufficient water supply last on average? |
| V378 | c18 | % Of Water Supply (Used In Production) From Public Sources In Last Fiscal Year | discrete | numeric | In fiscal year [insert last complete fiscal year], what percentage of this establishment's water supply, used in the production process, was from the following? Water from public sources |
| V379 | MNAc18a | % of water supply from own or shared well | discrete | numeric | In fiscal year [insert last complete fiscal year], what percentage of this establishment's water supply, used in the production process, was from the following? Your own well or shared well |
| V380 | MNAc18b | % of water supply purchased from private vendors | discrete | numeric | In fiscal year [insert last complete fiscal year], what percentage of this establishment's water supply, used in the production process, was from the following? Purchased from private vendors |
| V381 | MNAc18c | % of water supply from other | discrete | numeric | In fiscal year [insert last complete fiscal year], what percentage of this establishment's water supply, used in the production process, was from the following? Other |
| V382 | c22a | Do You Currently Communicate With Clients And Suppliers By E-Mail? | discrete | numeric | At the present time, does this establishment use e-mail to communicate with clients or suppliers? |
| V383 | c22b | Establishment has its own website | discrete | numeric | At the present time, does this establishment use its own website? |
| V384 | c28 | Cell phones used in operations of the establishment | discrete | numeric | Does this establishment currently use cell phones for the operations of the establishment? |
| V385 | c30a | How Much Of An Obstacle: Electricity To Operations Of This Establishment? | discrete | numeric | Is electricity No Obstacle, a Minor Obstacle, a Moderate Obstacle, a Major Obstacle, or a Very Severe Obstacle to the current operations of this establishment? |
| V386 | MNAc31a1 | Change in total costs if electricity no longer an obstacle | discrete | numeric | Would this establishment's total annual costs increase, remain the same or decrease over the next fiscal year if electricity is no longer an obstacle? |

| ID | Name | Label | Type | Format | Question |
|------|----------|--|----------|-----------|---|
| V387 | MNAc31a3 | Expected % decrease in total costs - electricity no obstacle | discrete | numeric | By what percentage would this establishment's total annual costs DECREASE in the next fiscal year? |
| V388 | c30b | How Much Of An Obstacle: Telecommunications To Operations Of This Establishment? | discrete | numeric | Is Telecommunications No Obstacle, a Minor Obstacle, a Moderate Obstacle, a Major Obstacle, or a Very Severe Obstacle to the current operations of this establishment? |
| V389 | d1a1x | Main Product/Service (By The Largest % Of Annual Sales) In Last Fiscal Year | discrete | character | In fiscal year [insert last complete fiscal year], what was this establishment's main product, that is, the product that represented the largest proportion of annual sales (in LCU)? |
| V390 | d1a2 | First Product/Service Isic Code | contin | numeric | PLEASE CHOOSE THE 4-DIGIT ISIC REV 3.1 CODE THAT BEST APPLIES TO THE ESTABLISHMENT'S MAIN ACTIVITY AND PRODUCT. |
| V391 | d1a3 | First Product/Service, Percent Of Total Annual Sales | discrete | numeric | What percentage of total sales does the main product represent? |
| V392 | d2 | In Last Fiscal Year, What Were This Establishment'S Total Annual Sales? | discrete | numeric | In fiscal year [insert last complete fiscal year], what were this establishment's total annual sales? |
| V393 | n3 | What Were the Establishment Sales 3 years ago (FY 2009) | discrete | numeric | In fiscal year [insert three complete fiscal years ago], three fiscal years ago, what were total annual sales for this establishment? |
| V394 | d3a | % of sales: National sales | discrete | numeric | In fiscal year [insert last complete fiscal year], what percent of this establishment's sales were: National sales |
| V395 | d3b | % o sales: Indirect exports | discrete | numeric | In fiscal year [insert last complete fiscal year], what percent of this establishment's sales were: Indirect exports (sold domestically to third party that exports products) |
| V396 | d3c | % of sales: Direct exports | discrete | numeric | |
| V397 | d4 | In last FY, avg. num. of days for exported goods to clear customs? | discrete | numeric | In fiscal year [insert last complete fiscal year], when this establishment exported goods directly, how many days did it take on average from the time this establishment's goods arrived at their main point of exit (e.g., port, airport) until the time these goods cleared customs? |
| V398 | d6 | In last FY, Export Losses Due To Theft As % Of value of products | discrete | numeric | In fiscal year [insert last complete fiscal year], what percent of the consignment value of the products exported directly was lost while in transit because of theft? |
| V399 | d7 | In last FY, Export Losses Due To Breakage Or Spoilage As % Of value of products | discrete | numeric | In fiscal year [insert last complete fiscal year], what percent of the consignment value of the products exported directly was lost while in transit because of breakage or spoilage? |
| V400 | d8 | In What Year Did This Establishment First Export Directly Or Indirectly? | discrete | numeric | In which year did this establishment first export directly or indirectly? |

| ID | Name | Label | Type | Format | Question |
|------|----------|---|----------|-----------|--|
| V401 | d10 | In last FY, % of value of products lost in transit due to theft | discrete | numeric | In fiscal year [insert last complete fiscal year], what percent of the consignment value of products this establishment shipped to supply domestic markets was lost while in transit because of theft? |
| V402 | MNAAd7x | Main country of destination for this establishment's exports | discrete | character | In fiscal year [insert last complete fiscal year], what percentage of the value of the products exported directly was lost while in transit because of breakage or spoilage? |
| V403 | d11 | In last FY, % of value of products lost in transit due to breakage or spoilage? | discrete | numeric | In fiscal year [insert last complete fiscal year], what percent of the consignment value of products this establishment shipped to supply domestic markets was lost while in transit because of breakage or spoilage? |
| V404 | d12a | % Of Material Inputs And Supplies Of Domestic Origin In Last Fiscal Year | discrete | numeric | In fiscal year [insert last complete fiscal year], as a proportion of all of the material inputs or supplies purchased that year, what percent of this establishment's material inputs or supplies were: Material inputs or supplies of domestic origin |
| V405 | d12b | % Of Material Inputs And Supplies Of Foreign Origin In Last Fiscal Year | discrete | numeric | In fiscal year [insert last complete fiscal year], as a proportion of all material inputs or supplies purchased that year, what percentage of this establishment's material inputs or supplies were: Material inputs or supplies of foreign origin |
| V406 | d13 | Were Any Of These Material Inputs And Supplies Imported Directly? | discrete | numeric | Were any of the material inputs or supplies purchased in fiscal year [insert last complete fiscal year], imported directly? |
| V407 | d14 | Avg. num. of Days For Imported Goods To Clear Customs In Last Fiscal Year | discrete | numeric | In fiscal year [insert last complete fiscal year], when this establishment imported material inputs or supplies, how many days did it take on average from the time these goods arrived to their point of entry (e.g. port, airport) until the time these goods could be claimed from customs? |
| V408 | MNAAd14b | Longest number of days to clear customs in last fiscal yr (direct import) | discrete | numeric | In fiscal year [insert last complete fiscal year], when this establishment imported material inputs or supplies, what was the longest number of days that it took from the time these goods arrived to their point of entry (e.g. port, airport) until the time these goods could be claimed from customs? |
| V409 | d16 | Avg. days of inventory of most important input kept by establishment | discrete | numeric | At the present time, when this establishment receives delivery of its most important input, on average, how many days of inventory, measured in days of production, does this establishment keep? |
| V410 | d17 | Avg. days of inventory of main sales item kept by establishment | discrete | numeric | At the present time, when this establishment receives its main sales item, on average, how many days of inventory measured in days of sales, does this establishment keep? |

| ID | Name | Label | Type | Format | Question |
|------|-----------|--|----------|---------|--|
| V411 | d30a | How Much Of An Obstacle: Transport? | discrete | numeric | Using the response options on the card; To what degree is Transport an obstacle to the current operations of this establishment? |
| V412 | d30b | How Much Of An Obstacle: Customs And Trade Regulations? | discrete | numeric | Using the response options on the card; To what degree is Customs and Trade Regulation an obstacle to the current operations of this establishment? |
| V413 | MNAAd31b1 | Change in total costs if customs and trade regulations are no longer an obstacle | discrete | numeric | Would this establishment's total annual costs increase, remain the same or decrease over the next fiscal year if customs and trade regulations are no longer an obstacle? |
| V414 | MNAAd31b3 | Expected % decrease in total costs - customs and trade regulations no obstacle | discrete | numeric | By what percentage would this establishment's total annual costs DECREASE in the next fiscal year? |
| V415 | e1 | In last FY, main market for establishment's main product | discrete | numeric | In fiscal year [insert last complete fiscal year], which of the following was the main market in which this establishment sold its main product? |
| V416 | e2b | In main market, number of competitors faced by establishment's main product | discrete | numeric | In fiscal year [insert last complete fiscal year], for the main market in which this establishment sold its main product, how many competitors did this establishment's main product face? |
| V417 | MNAe3a | Pressure from domestic competitors | discrete | numeric | How important are each of the following influences on this establishment to reduce the production costs of existing products and/or to develop new products on a scale of 1 to 4, 1 being "Not at all important" and 4 being "Very important". |
| V418 | MNAe3b | Pressure from foreign competitors | discrete | numeric | How important are each of the following influences on this establishment to reduce the production costs of existing products and/or to develop new products on a scale of 1 to 4, 1 being "Not at all important" and 4 being "Very important". Pressure from foreign competitors |
| V419 | e6 | Do You Use Technology Licensed From A Foreign-Owned Company? | discrete | numeric | Does this establishment at present use technology licensed from a foreign-owned company, excluding office software? |
| V420 | e11 | Does This Establishment Compete Against Unregistered Or Informal Firms? | discrete | numeric | Does this establishment compete against unregistered or informal firms? |
| V421 | MNAq53 | National, regional, local government or EU subsidies over last 3 yrs? | discrete | numeric | Over the last three years has this establishment received any subsidies from the national, regional or local governments or European Union sources? |
| V422 | e30 | How Much Of An Obstacle: Practices of competitors in informal sector? | discrete | numeric | Are practices of competitors in the informal sector No Obstacle, a Minor Obstacle, a Moderate Obstacle, Major Obstacle, or a Very Severe Obstacle to the current operations of this establishment? |

| ID | Name | Label | Type | Format | Question |
|------|--------|--|----------|---------|--|
| V423 | MNAe20 | Biggest obstacle faced by establishment from competitors | discrete | numeric | By looking at card [insert card number] can you tell me which of the practices of your competitors included in the list, if any, currently represents the biggest obstacle faced by this establishment |
| V424 | h1 | New or signif. improved product introduced in last three years? | discrete | numeric | In the last three years, has this establishment introduced new products or services? |
| V425 | h2 | New or signif. improved product also new to the establishment's main market? | discrete | numeric | Was the new product or service also new for the establishment's main market? |
| V426 | h3 | New or sig. impvd method of manf product or offering services in last 3 years? | discrete | numeric | In the last three years, has this establishment introduced any new or significantly improved methods of manufacturing products or offering services? |
| V427 | h4a | New method for input, products, or service introduced over last 3 yrs | discrete | numeric | During the last three years, has this establishment introduced any new or significantly improved logistics, delivery, or distribution methods for inputs, products, or services? |
| V428 | h4b | New supporting activities for process introduced over last 3 yrs | discrete | numeric | During the last three years, has this establishment introduced any new or significantly improved supporting activities for your processes, such as maintenance systems or operations for purchasing, accounting, or computing? |
| V429 | h5 | New or sig. impvd organizational structure introduced in last 3 years? | discrete | numeric | During the last three years, has this establishment introduced any new or significantly improved organizational structures or management practices? |
| V430 | h6 | New or signif. improved marketing method introduced in last three years? | discrete | numeric | During the last three years, has this establishment introduced new or significantly improved marketing methods? |
| V431 | h7 | During the last three years, did establ. spend on formal R&D activities? | discrete | numeric | During the last three years, did this establishment spend on formal research and development activities, either in-house or contracted with other companies? |
| V432 | h8 | During the last 3 years, did establ. give employees time to develop new idea? | discrete | numeric | During the last three years, did this establishment give employees some time to develop or try out a new approach or new idea about products or services, business process, firm management, or marketing? |
| V433 | f1 | In last FY, What Was The Capacity Utilization (%) Of This Establishment? | discrete | numeric | In fiscal year [insert last complete fiscal year], what was this establishment's output produced as a proportion of the maximum output possible if using all facilities available (capacity utilization)? |
| V434 | f2 | Number Of Hours Per Week Operated By The Establishment In Last Fiscal Year | discrete | numeric | In fiscal year [insert last complete fiscal year], how many hours per week did this establishment normally operate? |
| V435 | MNAf3 | Planns to increase size of the establishment | discrete | numeric | Are you planning to increase the production capacity and/or volume of sales of this establishment over the next year? |

| ID | Name | Label | Type | Format | Question |
|------|--------|---|----------|---------|---|
| V436 | MNAf4 | Satisfied with current size of establishment? | discrete | numeric | Are you satisfied with the current production capacity and/or volume of sales of this establishment? |
| V437 | MNAf5a | Satisfied because no more growth potential | discrete | numeric | What are the reasons for you being satisfied with the current production capacity and/or volume of sales of this establishment? |
| V438 | MNAf5b | Satisfied so to avoid increased regulatory burden | discrete | numeric | What are the reasons for you being satisfied with the current production capacity and/or volume of sales of this establishment? |
| V439 | MNAf5c | Satisfied so to avoid shareholder dispersion | discrete | numeric | What are the reasons for you being satisfied with the current production capacity and/or volume of sales of this establishment? |
| V440 | MNAf5d | Content with current workload | discrete | numeric | What are the reasons for you being satisfied with the current production capacity and/or volume of sales of this establishment? |
| V441 | g6a | Percentage Of The Building Occupied: Owned By This Establishment | discrete | numeric | Of the buildings occupied by this establishment, what percent is owned and what percent is rented or leased? Owned by this establishment |
| V442 | g6b | Percentage Of The Building Occupied: Leased or Rented By This Establishment | discrete | numeric | Of the buildings occupied by this establishment, what percent is owned and what percent is rented or leased? Rented or leased by this establishment |
| V443 | g6c | Percentage Of The Building Occupied: Other | discrete | numeric | Of the buildings occupied by this establishment, what percent is owned and what percent is rented or leased? Other |
| V444 | g1a | Percentage Of The Land Occupied: Owned By This Establishment | discrete | numeric | Of the land occupied by this establishment, what percent is: Owned by this establishment |
| V445 | g1b | Percentage Of The Land Occupied: Rented Or Leased By This Establishment | discrete | numeric | Of the land occupied by this establishment, what percent is: Rented or Leased by this establishment |
| V446 | g1c | Percentage Of The Land Occupied: Other | discrete | numeric | Of the land occupied by this establishment, what percent is: Other |
| V447 | g2 | Applic. To Obtain A Construction-Related Permit Submitted Over The Last 2 Years | discrete | numeric | Over the last two years, did this establishment submit an application to obtain a construction-related permit? |
| V448 | g3 | How Many Days Did It Take For You To Obtain A Construction-Related Permit? | discrete | numeric | In reference to that application for a construction-related permit, approximately how many days did it take to obtain it from the day of the application to the day the permit was granted? |
| V449 | g4 | Informal Gift/Payment Expected Or Requested For A Construction-Related Permit | discrete | numeric | In reference to that application for a construction-related permit, was an informal gift or payment expected or requested? |
| V450 | g5a | What Is The Total Selling Area In This Establishment? | discrete | numeric | What is the total selling area of this establishment? |
| V451 | g5b | The Area Is Measured In: | discrete | numeric | What is the total selling area of this establishment? |

| ID | Name | Label | Type | Format | Question |
|------|------|--|----------|-----------|--|
| V452 | g5bx | Specify Other Units (If Not Included Above) The Area Is Measured In | discrete | character | What is the total selling area of this establishment? |
| V453 | g30a | How Much Of An Obstacle: Access To Land? | discrete | numeric | Is access to land No Obstacle, a Minor Obstacle, a Moderate Obstacle, a Major Obstacle, or a Very Severe Obstacle to the current operations of this establishment? |
| V454 | i1 | In last FY, Did This Establishment Pay For Security? | discrete | numeric | In fiscal year [insert last complete fiscal year], did this establishment pay for security, for example equipment, personnel, or professional security services? |
| V455 | i2a | Percentage Of Total Annual Sales Paid For Security In Last Fiscal Year | discrete | numeric | In fiscal year [insert last complete fiscal year], what percent of this establishment's total annual sales was paid for security, or what was the total annual cost of security? Percent of total annual sales for security |
| V456 | i2b | In Last Fiscal Year, What Is The Total Annual Cost Of Security? | discrete | numeric | In fiscal year [insert last complete fiscal year], what percent of this establishment's total annual sales was paid for security, or what was the total annual cost of security? Total annual cost of security |
| V457 | i3 | Losses Due To Theft, Robbery, Vandalism Or Arson Experienced In Last Fiscal Year | discrete | numeric | In fiscal year [insert last complete fiscal year], did this establishment experience losses as a result of theft, robbery, vandalism or arson? |
| V458 | i4a | Losses Due To Theft, Robbery, Vandalism Or Arson In Last Fiscal Yr (% Of Sales) | discrete | numeric | In fiscal year [insert last complete fiscal year], what were the estimated losses as a result of theft, robbery, vandalism or arson that occurred on this establishment's premises either as a percentage of total annual sales or as total annual losses? Losses as percent of total annual sales |
| V459 | i4b | Value Of Losses Due To Theft, Robbery, Vandalism Or Arson In Last Fiscal Yr | discrete | numeric | In fiscal year [insert last complete fiscal year], what were the estimated losses as a result of theft, robbery, vandalism or arson that occurred on this establishment's premises either as a percentage of total annual sales or as total annual losses? Total annual value of losses |
| V460 | i30 | How Much Of An Obstacle: Crime, Theft And Disorder? | discrete | numeric | Are crime, theft and disorder No Obstacle, a Minor Obstacle, a Moderate Obstacle, a Major Obstacle, or a Very Severe Obstacle to the current operations of this establishment? |
| V461 | k1c | In last FY, % Of Material Inputs Or Services Paid For After Delivery | discrete | numeric | In fiscal year [insert last complete fiscal year], what percent, as a proportion of the value of total annual purchases of material inputs or services, were: Paid for after delivery? |
| V462 | k2c | In last FY, % Of Total Annual Sales Paid For After Delivery | discrete | numeric | In fiscal year [insert last complete fiscal year], what percent of this establishment's total annual sales of its goods or services were: Paid for after delivery? |

| ID | Name | Label | Type | Format | Question |
|------|------|---|----------|---------|---|
| V463 | k3a | % Of Working Capital Financed From Internal Funds/Retained Earnings | discrete | numeric | Over fiscal year [insert last complete fiscal year], please estimate the proportion of this establishment's working capital that was financed from each of the following sources? Internal funds/Retained earnings |
| V464 | k3b | % of Working capital Borrowed from banks private | discrete | numeric | Over fiscal year [insert last complete fiscal year], please estimate the proportion of this establishment's working capital, that is the funds available for day-to-day operations, that was financed from each of the following sources? Borrowed from private banks |
| V465 | k3c | % of Working capital Borrowed from banks state owned | discrete | numeric | Over fiscal year [insert last complete fiscal year], please estimate the proportion of this establishment's working capital, that is the funds available for day-to-day operations, that was financed from each of the following sources? Borrowed from state-owned banks |
| V466 | k3e | % Of Working Capital Borrowed From Non-Bank Financial Institutions | discrete | numeric | Over fiscal year [insert last complete fiscal year], please estimate the proportion of this establishment's working capital that was financed from each of the following sources? Borrowed from non-bank financial institutions |
| V467 | k3f | % Of Working Capital Purchased On Credit/Advances From Suppliers /Customers | discrete | numeric | Over fiscal year [insert last complete fiscal year], please estimate the proportion of this establishment's working capital that was financed from each of the following sources? Purchases on credit from suppliers and advances from customers |
| V468 | k3hd | % Of Working Capital Financed By Other (Money Lenders, Friends, Relatives, Etc) | discrete | numeric | Over fiscal year [insert last complete fiscal year], please estimate the proportion of this establishment's working capital that was financed from each of the following sources? Other (moneylenders, friends, relatives, etc.) |
| V469 | k4 | Did This Establishment Purchase Any Fixed Assets In Last Fiscal Yr? | discrete | numeric | In fiscal year [insert last complete fiscal year], did this establishment purchase any fixed assets, such as machinery, vehicles, equipment, land or buildings? |
| V470 | n5a | Total Annual Expenditure For Purchases Of Equipment In Last Fiscal Yr | discrete | numeric | In fiscal year [insert last complete fiscal year], how much did this establishment spend on purchases of: Machinery, vehicles, and equipment (new or used) |
| V471 | n5b | Total Annual Expenditure For Purchases Of Land And Buildings In Last Fiscal Yr | discrete | numeric | In fiscal year [insert last complete fiscal year], how much did this establishment spend on purchases of: Land and buildings |
| V472 | k5a | Last FY, % Fixed Assets Funded By: Internal Funds/Retained Earnings | discrete | numeric | Over fiscal year [insert last complete fiscal year], please estimate the proportion of this establishment's total purchase of fixed assets that was financed from each of the following sources? Internal funds or retained earnings |

| ID | Name | Label | Type | Format | Question |
|------|--------|--|----------|---------|---|
| V473 | k5i | Last FY, % Fixed Assets Funded By: Owners' Contributions Or Issued New Equity | discrete | numeric | Over fiscal year [insert last complete fiscal year], please estimate the proportion of this establishment's total purchase of fixed assets that was financed from each of the following sources? Owners' contribution or issued new equity shares |
| V474 | k5b | Last FY, % Fixed Assets Funded By: Bank Borrowing-Private | discrete | numeric | Over fiscal year [insert last complete fiscal year], please estimate the proportion of this establishment's total purchase of fixed assets that was financed from each of the following sources: Borrowed from private banks |
| V475 | k5c | Last FY, % Fixed Assets Funded By: Bank Borrowing-State Owned | discrete | numeric | Over fiscal year [insert last complete fiscal year], please estimate the proportion of this establishment's total purchase of fixed assets that was financed from each of the following sources: Borrowed from state-owned banks |
| V476 | k5e | Last FY, % Fixed Assets Funded By: Non-Bank Financial Institutions | discrete | numeric | Over fiscal year [insert last complete fiscal year], please estimate the proportion of this establishment's total purchase of fixed assets that was financed from each of the following sources? Borrowed from non-bank financial institutions |
| V477 | k5f | Last FY, % Fixed Assets Funded By: Credit From Suppliers/Advances From Customers | discrete | numeric | Over fiscal year [insert last complete fiscal year], please estimate the proportion of this establishment's total purchase of fixed assets that was financed from each of the following sources? Purchases on credit from suppliers and advances from customers |
| V478 | k5hdj | Last FY, % Fixed Assets Funded By: Other (Money Lenders\Friends\Relatives\Etc) | discrete | numeric | Over fiscal year [insert last complete fiscal year], please estimate the proportion of this establishment's total purchase of fixed assets that was financed from each of the following sources: Other (moneylenders, friends, relatives, bonds, commercial papers etc) |
| V479 | MNAk4a | Leasing of fixed assets in last fiscal yr? | discrete | numeric | In fiscal year [insert last complete fiscal year], did this establishment lease any fixed assets, such as machinery, vehicles, equipment, land or buildings? |
| V480 | k6 | Does This Establishment Have A Checking And\Or Saving Account? | discrete | numeric | Now let's talk about the establishment's current situation. At this time, does this establishment have a checking or savings account? |
| V481 | k7 | At This Time, Does This Establishment Have An Overdraft Facility? | discrete | numeric | At this time, does this establishment have an overdraft facility? |
| V482 | k8 | Establishment has A Line Of Credit Or Loan From A Financial Institution? | discrete | numeric | At this time, does this establishment have a line of credit or a loan from a financial institution? |
| V483 | MNAk8c | Reason for not having a line of credit/loan | discrete | numeric | What is the reason for not having a loan or line of credit currently? |

| ID | Name | Label | Type | Format | Question |
|------|----------|--|----------|-----------|---|
| V484 | MNAk8d | Reason why loan application turned down | discrete | numeric | What was the main reason given when the application was turned down? |
| V485 | k9 | Type Of Financial Institution That Granted The Line Of Credit Or Loan | discrete | numeric | Referring to the most recent line of credit or loan, what type of financial institution granted this loan? |
| V486 | k10 | Year When The Most Recent Loan/Line Of Credit Approved | discrete | numeric | Referring only to this most recent line of credit or loan, in what year was the most recent line of credit or loan approved? |
| V487 | k11 | For The Most Recent Loan, What Was The Value At The Time Of Approval? | discrete | numeric | Referring only to this most recent loan or line of credit, what was its value at the time of approval? |
| V488 | MNAq46f | Currency of the most recent line of credit/loan | discrete | numeric | In what currency is the most recent line of credit or loan denominated? |
| V489 | MNAq46fx | Currency of the most recent line of credit/loan (Other) | discrete | character | In what currency is the most recent line of credit or loan denominated? |
| V490 | MNAq46d | Annual nominal interest rate of the most recent line of credit/loan | discrete | numeric | What is the annual nominal interest rate (in percent) of the most recent line of credit or loan? |
| V491 | MNAq46e | Original duration of the most recent line of credit/loan in months | discrete | numeric | What was the original duration of the most recent line of credit or loan in months? |
| V492 | k13 | Financing Required For The Most Recent Line Of Credit Or Loan | discrete | numeric | Referring only to this most recent loan or line of credit, did the financing require collateral? |
| V493 | k14a | Type Of Collateral Required For The Most Recent Loan? Land, Buildings | discrete | numeric | Referring only to this most recent loan or line of credit, what type of collateral was required? Land, buildings under ownership of the establishment |
| V494 | k14b | Type Of Collateral Required For The Most Recent Loan? Equipment | discrete | numeric | Referring only to this most recent loan or line of credit, what type of collateral was required? Machinery and equipment including movables |
| V495 | k14c | Type Of Collateral Required For The Most Recent Loan? Accounts | discrete | numeric | Referring only to this most recent loan or line of credit, what type of collateral was required? Accounts receivable and inventories |
| V496 | k14d | Type Of Collateral Required For The Most Recent Loan? Personal Assets | discrete | numeric | Referring only to this most recent loan or line of credit, what type of collateral was required? Personal assets of owner (house, etc.) |
| V497 | k14e | Type Of Collateral Required For The Most Recent Loan? Other | discrete | numeric | Referring only to this most recent loan or line of credit, what type of collateral was required? Other forms of collateral not included in the categories above |
| V498 | k15a | Value Of Collateral Required For The Most Recent Credit/Loan | discrete | numeric | Referring only to this most recent line of credit or loan, what was the approximate value of the collateral required? |
| V499 | MNAk15a1 | Outstanding balance on the most recent line of credit/loan (LCU) | discrete | numeric | What is the outstanding balance on this most recent line of credit or loan? |
| V500 | k15b | Total number of outstanding loans/lines of credit held by this establishment | discrete | numeric | What is the total number of outstanding loans or lines of credit held by this establishment? |

| ID | Name | Label | Type | Format | Question |
|------|---------|---|----------|---------|--|
| V501 | k15c | Total value of outstanding loans/lines of credit held by this establishment (LCU) | discrete | numeric | What is the total value of outstanding loans or lines of credit held by this establishment? |
| V502 | k15d | Outstanding personal loans used to finance establishment's business activities? | discrete | numeric | What is the total value of outstanding loans or lines of credit held by this establishment? |
| V503 | k16 | In Last Fiscal Yr, Did Establishment Apply For New Loans/Lines Of Credit? | discrete | numeric | Referring again to the last fiscal year [insert last complete fiscal year], did this establishment apply for any loans or lines of credit? |
| V504 | k17 | Main Reason For Not Applying For New Loans Or New Lines Of Credit | discrete | numeric | What was the main reason why this establishment did not apply for any line of credit or loan? |
| V505 | k20a | Outcome of the most recent application for line of credit/loan | discrete | numeric | Referring only to this most recent application for a line of credit or loan, what was the outcome of that application? |
| V506 | MNAk20b | Which source of funding was the most important to make up for the partial loan r | discrete | numeric | Referring only to this most recent application for a line of credit or loan, which source of funding was the most important to make up for the partial loan rejection? |
| V507 | MNAk20c | Why did the establishment withdraw its application | discrete | numeric | Referring only to this most recent application for a line of credit or loan, why did this establishment withdraw its application? |
| V508 | k21 | Financial Statements Checked & Certified By External Auditor In Last Fiscal Yr? | discrete | numeric | In fiscal year [insert last complete fiscal year], did this establishment have its annual financial statements checked and certified by an external auditor? |
| V509 | k30 | How Much Of An Obstacle: Access To Finance | discrete | numeric | Is access to finance, which includes availability and cost, interest rates, fees and collateral requirements, No Obstacle, a Minor Obstacle, a Moderate Obstacle, a Major Obstacle, or a Very Severe Obstacle to the current operations of this establishment? |
| V510 | MNAq31e | Has the establishment been to court as plaintiff or defendant in last 3 yrs | discrete | numeric | Has this establishment been to court as a plaintiff or as a defendant in the last three years? |
| V511 | h7a | The Court System Is Fair, Impartial And Uncorrupted | discrete | numeric | I am going to read some statements that describe the courts system and how it could affect business. For each statement, please tell me if you Strongly disagree, Tend to disagree, Tend to agree, or Strongly agree. "The court system is fair, impartial and uncorrupted." |
| V512 | MNAj1b | The court system is quick | discrete | numeric | I am going to read a few statements describing the court system and how it could affect business. Please tell me if you Strongly disagree, Tend to disagree, Tend to agree, or Strongly agree. "The court system is quick." |
| V513 | MNAj1c | The court system is able to enforce its decisions | discrete | numeric | I am going to read a few statements describing the court system and how it could affect business. Please tell me if you Strongly disagree, Tend to disagree, Tend to agree, or Strongly agree. "The court system is able to enforce its decisions." |

| ID | Name | Label | Type | Format | Question |
|------|--------|--|----------|---------|---|
| V514 | MNAj1a | Judicial system will enforce contractual and property rights in business dispute | discrete | numeric | I am going to read a few statements describing the court system and how it could affect business. Please tell me if you Strongly disagree, Tend to disagree, Tend to agree, or Strongly agree. "I'm confident that the court system will enforce this establishment's contractual and property rights in business disputes." |
| V515 | MNAj1d | Govt officials interpretation of regulations are consistent and predictable | discrete | numeric | I am going to read a few statements describing the court system and how it could affect business. Please tell me if you Strongly disagree, Tend to disagree, Tend to agree, or Strongly agree. "In general, government officials' interpretations of regulations affecting this establishment are consistent and predictable." |
| V516 | j2 | What % Of Senior Management Time Was Spent In Dealing With Govt Regulations? | discrete | numeric | In a typical week over the last year, what percentage of total senior management's time was spent on dealing with requirements imposed by government regulations? [By senior management I mean managers, directors, and officers above direct supervisors of production/sales workers. Some examples of government regulations are taxes, customs, labor regulations, licensing and registration, including dealings with officials and completing forms] |
| V517 | j3 | Over The Last 12 Months, Was This Establishment Inspected By Tax Officials? | discrete | numeric | Over the last year, was this establishment visited or inspected by tax officials? |
| V518 | j4 | Frequency Of Inspections/Requirement For Meeting By Tax Officials | discrete | numeric | Over the last year, how many times was this establishment either inspected by tax officials or required to meet with them? |
| V519 | j5 | In Any Of These Inspections Was A Gift/Informal payment Requested ? | discrete | numeric | In any of these inspections or meetings was a gift or informal payment expected or requested? |
| V520 | j6a | Government Contract Secured (Or Attempted) In The Last 12 Months? | discrete | numeric | Over the last year, has this establishment secured or attempted to secure a government contract? |
| V521 | j6 | % Of Contract Value Avg. Firm Pays In Informal Gifts To Govt To Secure Contract? | discrete | numeric | When establishments like this one do business with the government, what percent of the contract value would be typically paid in informal payments or gifts to secure the contract? |
| V522 | j7a | Percent Of Total Annual Sales Paid In Informal Payments | discrete | numeric | It is said that establishments are sometimes required to make gifts or informal payments to public officials to "get things done" with regard to customs, taxes, licenses, regulations, services etc. On average, what percent of total annual sales, or estimated total annual value, do establishments like this one pay in informal payments or gifts to public officials for this purpose? Percent of total annual sales paid as informal payment |

| ID | Name | Label | Type | Format | Question |
|------|----------|---|----------|---------|--|
| V523 | j7b | Total Annual Informal Payment | discrete | numeric | It is said that establishments are sometimes required to make gifts or informal payments to public officials to "get things done" with regard to customs, taxes, licenses, regulations, services etc. On average, what percent of total annual sales, or estimated total annual value, do establishments like this one pay in informal payments or gifts to public officials for this purpose? Total annual informal payment |
| V524 | j10 | Application To Obtain An Import License Submitted Over The Last 2 Years? | discrete | numeric | Over the last two years, did this establishment submit an application to obtain an import license? |
| V525 | j11 | How Many Days Did It Take To Obtain Your Import License? | discrete | numeric | Approximately how many days did it take to obtain this import license from the day of the application to the day it was granted? |
| V526 | j12 | When You Applied For An Import License, Was An Informal Gift/payment Requested? | discrete | numeric | In reference to that application for an import license, was an informal gift or payment expected or requested? |
| V527 | j13 | Application To Obtain An Operating License Submitted Over Last 2 Years? | discrete | numeric | Over the last two years, did this establishment submit an application to obtain an operating license? |
| V528 | j14 | How Many Days Did It Take To Obtain Your Operating License? | discrete | numeric | Approximately how many days did it take to obtain this operating license from the day of the application to the day it was granted? |
| V529 | j15 | When You Applied For Operating License Was An Informal Gift/payment Requested? | discrete | numeric | In reference to that application for an operating license, was an informal gift or payment expected or requested? |
| V530 | j30a | How Much Of An Obstacle: Tax Rates | discrete | numeric | As I list some factors that can affect the current operations of a business, please look at this card and tell me if you think that each factor is No Obstacle, a Minor Obstacle, a Moderate Obstacle, a Major Obstacle, or a Very Severe Obstacle to the current operations of this establishment. Tax rates |
| V531 | j30b | How Much Of An Obstacle: Tax Administrations | discrete | numeric | As I list some factors that can affect the current operations of a business, please look at this card and tell me if you think that each factor is No Obstacle, a Minor Obstacle, a Moderate Obstacle, a Major Obstacle, or a Very Severe Obstacle to the current operations of this establishment. Tax administration |
| V532 | MNAj31b1 | Change in total costs if tax administration no longer an obstacle | discrete | numeric | Would this establishment's total annual costs increase, remain the same or decrease over the next fiscal year if tax administration is no longer an obstacle? |
| V533 | MNAj31b3 | Expected % decrease in total costs - tax administration no obstacle | discrete | numeric | By what percentage would this establishment's total annual costs DECREASE in the next fiscal year? |

| ID | Name | Label | Type | Format | Question |
|------|----------|---|----------|---------|--|
| V534 | j30c | How Much Of An Obstacle: Business Licensing And Permits | discrete | numeric | As I list some factors that can affect the current operations of a business, please look at this card and tell me if you think that each factor is No Obstacle, a Minor Obstacle, a Moderate Obstacle, a Major Obstacle, or a Very Severe Obstacle to the current operations of this establishment. Business licensing and permits |
| V535 | MNAj31c1 | Change in total costs if business licensing and permits no longer an obstacle | discrete | numeric | Would this establishment's total annual costs increase, remain the same or decrease over the next fiscal year if business licensing and permits are no longer an obstacle? |
| V536 | MNAj31c3 | Expected % decrease in total costs - business licensing and permits no obstacle | discrete | numeric | By what percentage would this establishment's total annual costs DECREASE in the next fiscal year? |
| V537 | j30e | How Much Of An Obstacle: Political Instability | discrete | numeric | As I list some factors that can affect the current operations of a business, please look at this card and tell me if you think that each factor is No Obstacle, a Minor Obstacle, a Moderate Obstacle, a Major Obstacle, or a Very Severe Obstacle to the current operations of this establishment. Political instability |
| V538 | j30f | How Much Of An Obstacle: Corruption | discrete | numeric | As I list some factors that can affect the current operations of a business, please look at this card and tell me if you think that each factor is No Obstacle, a Minor Obstacle, a Moderate Obstacle, a Major Obstacle, or a Very Severe Obstacle to the current operations of this establishment. Corruption |
| V539 | MNAj31f1 | Change in total costs if corruption no longer an obstacle | discrete | numeric | Would your total annual costs increase, remain the same or decrease over the next fiscal year if corruption is no longer an obstacle? |
| V540 | MNAj31f3 | Expected % decrease in total costs - corruption no obstacle | discrete | numeric | By what percentage would your total annual costs DECREASE in the next fiscal year? |
| V541 | h30 | How Much Of An Obstacle: Courts | discrete | numeric | As I list some factors that can affect the current operations of a business, please look at this card and tell me if you think that each factor is No Obstacle, a Minor Obstacle, a Moderate Obstacle, a Major Obstacle, or a Very Severe Obstacle to the current operations of this establishment. Courts |
| V542 | MNAj30g | Regulatory Policy Uncertainty | discrete | numeric | Using the response options on the card; To what degree is Regulatory Policy Uncertainty an obstacle to the current operations of this establishment? |
| V543 | l1 | Num. Permanent, Full-Time Employees At End Of Last Fiscal Year | discrete | numeric | At the end of fiscal year [insert last complete fiscal year], how many permanent, full-time employees did this establishment employ? Please include all employees and managers |

| ID | Name | Label | Type | Format | Question |
|------|--------|---|----------|---------|--|
| V544 | I2 | Num. Permanent, Full-Time Employees At End Of 3 Fiscal Years Ago | discrete | numeric | Three fiscal years ago, at the end of fiscal year [insert three complete fiscal years ago], how many permanent, full-time employees did this establishment employ? Please include all employees and managers |
| V545 | I3a | Num. Full-time Employees At End Of Last Fiscal Yr: production workers | discrete | numeric | At the end of fiscal year [insert last complete fiscal year], how many permanent, full-time employees were: Production workers |
| V546 | MNAI3a | Number of production workers under 30 yrs old | discrete | numeric | At the end of fiscal year [insert last complete fiscal year], how many permanent, full-time individuals in this establishment were production workers younger than 30 years old: |
| V547 | I3b | Num. Full-time Employees At End Of Last Fiscal Yr: non-production workers | discrete | numeric | At the end of fiscal year [insert last complete fiscal year], how many permanent, full-time employees were: Non-production workers [e.g., managers, administration, sales] |
| V548 | MNAI3b | Number of non-production workers under 30 yrs old | discrete | numeric | At the end of fiscal year [insert last complete fiscal year], how many permanent, full-time individuals in this establishment were non-production workers younger than 30 years old: |
| V549 | I4a | Num. Full-time Employees At End Of Last Fiscal Yr: Skilled Production Workers | discrete | numeric | At the end of fiscal year [insert last complete fiscal year], how many permanent, full-time individuals working in this establishment were skilled production workers: |
| V550 | I4b | Num. Full-time Employees At End Of Last Fiscal Yr: Unskilled Production Workers | discrete | numeric | At the end of fiscal year [insert last complete fiscal year], how many permanent, full-time employees were: Unskilled production workers |
| V551 | MNAI4 | Number of workers under 30 yrs old | discrete | numeric | |
| V552 | MNAI4a | Number of skilled workers under 30 yrs old | discrete | numeric | At the end of fiscal year [insert last complete fiscal year], how many permanent, full-time individuals in this establishment were skilled production workers younger than 30 years old |
| V553 | MNAI4b | Number of unskilled workers under 30 yrs old | discrete | numeric | At the end of fiscal year [insert last complete fiscal year], how many permanent, full-time individuals in this establishment were unskilled production workers younger than 30 years old: |
| V554 | MNAI4c | Did total wage cost of an average permanent full time employee change | discrete | numeric | Over the course of fiscal year [insert last complete fiscal year], did the total wage cost of an average permanent full-time employee |
| V555 | MNAI4d | % increase in total wage cost of an average permanent full time employee | discrete | numeric | Over the course of fiscal year [insert last complete fiscal year], in percentage terms, how much did the total wage cost of an average permanent full-time employee increase? |

| ID | Name | Label | Type | Format | Question |
|------|---------|--|----------|-----------|---|
| V556 | MNAI4e | % decrease in total wage cost of an average permanent full time employee | discrete | numeric | Over the course of fiscal year [insert last complete fiscal year], in percentage terms, how much did the total wage cost of an average permanent full-time employee decrease? |
| V557 | MNAI4f | Main reason for total wage cost change | discrete | numeric | The main reason for this change was: |
| V558 | MNAI4fx | Main reason for total wage cost change (other) | discrete | character | The main reason for this change was: |
| V559 | I5 | Num. Full-time Employees At End Of Last Fiscal Yr: female | discrete | numeric | At the end of fiscal year [insert last complete fiscal year], how many permanent full-time employees of this establishment for the following categories were female? |
| V560 | I5a | Num. Full-time Employees At End Of Last Fiscal Yr: female production workers | discrete | numeric | At the end of fiscal year [insert last complete fiscal year], how many permanent full-time employees of this establishment for the following categories were female? Female permanent full-time production employees |
| V561 | I5b | Num. Full-time Employees At End Of Last Fiscal Yr: female non-production workers | discrete | numeric | At the end of fiscal year [insert last complete fiscal year], how many permanent full-time employees of this establishment for the following categories were female? Female permanent full-time non-production employees |
| V562 | MNAI5c | Female permanent full-time professionals number | discrete | numeric | At the end of fiscal year [insert last complete fiscal year], how many female, permanent, full-time professionals worked in this establishment? (Professional employees are those whose daily responsibilities include work of an intellectual nature and/or managerial responsibilities) |
| V563 | I6 | Num. Full-Time Temporary Employees At End Of Last Fiscal Yr | discrete | numeric | How many full-time temporary employees did this establishment employ in fiscal year [insert last complete fiscal year]? |
| V564 | I6a | Female temporary, full-time workers employed throughout last fiscal yr | discrete | numeric | How many full-time temporary employees did this establishment employ throughout year [insert last complete fiscal year]? Female full-time seasonal or temporary workers employed last fiscal year |
| V565 | I8 | Avg. Length Of Employment Of All Full-time Temporary Employees In Last Fiscal Yr | discrete | numeric | What was the average length of employment of all full-time temporary employees in fiscal year [insert last complete fiscal year]? |
| V566 | I9a | Average Years Of Education For Typical Production Worker | discrete | numeric | What is the average number of years of education of a typical permanent full-time production worker employed in this establishment? Average number of years of education of typical production worker |

| ID | Name | Label | Type | Format | Question |
|------|---------|--|----------|---------|---|
| V567 | I9a2 | Average number of yrs of education of typical female production worker | discrete | numeric | What is the average number of years of education of a typical permanent full-time production worker employed in this establishment? Average number of years of education of typical female production worker |
| V568 | MNAI9a1 | Number of permanent employees with University degree or higher | discrete | numeric | At the end of fiscal year [insert last complete fiscal year], how many full-time permanent employees in this establishment had the following as their highest education level? |
| V569 | MNAI9a2 | Number of permanent employees with completed secondary (incl. vocational) | discrete | numeric | At the end of fiscal year [insert last complete fiscal year], how many full-time permanent employees in this establishment had the following as their highest education level? |
| V570 | I10 | Formal Training Programs For Permanent, Full-time Employees In Last Fiscal Yr | discrete | numeric | Over fiscal year [insert last complete fiscal year], did this establishment have formal training programs for its permanent, full-time employees? |
| V571 | I11a | # Permanent Full-time Production Employees Received Formal Training In Last FY | discrete | numeric | Referring to the training programs run over fiscal year [insert last complete fiscal year], what percent of permanent, full-time employees of the following categories received formal training? Production full-time permanent employees trained |
| V572 | I11b | % Permanent Full-time Production Employees Received Formal Training In Last FY | discrete | numeric | And how many or what percentage of Non-production full-time permanent employees received formal training? |
| V573 | I11c | # Full-time Non-Production Employees Received Formal Training In Last FY | discrete | numeric | And how many or what percentage of Non-production full-time permanent employees received formal training? Non-production full-time permanent employees trained |
| V574 | I11d | % Full-time Non-Production Employees Received Formal Training In Last FY | discrete | numeric | And how many or what percentage of Non-production full-time permanent employees received formal training? Non-production full-time permanent employees trained |
| V575 | I30a | How Much Of An Obstacle: Labor Regulations? | discrete | numeric | Using the response options on the card; To what degree are Labor Regulations an obstacle to the current operations of this establishment? |
| V576 | I30b | How Much Of An Obstacle: Inadequately Educated Workforce? | discrete | numeric | Using the response options on the card; To what degree is an Inadequately Educated Workforce an obstacle to the current operations of this establishment? |
| V577 | m1a | Biggest Obstacle Affecting The Operation Of This Establishment | discrete | numeric | By looking at card [insert card number] can you tell me which of the elements of the business environment included in the list, if any, currently represents the biggest obstacle faced by this establishment |
| V578 | m1d | Rotation Order | discrete | numeric | By looking at card [insert card number] can you tell me which of the elements of the business environment included in the list, if any, currently represents the biggest obstacle faced by this establishment. Rotation |

| ID | Name | Label | Type | Format | Question |
|------|------|--|----------|---------|--|
| V579 | n2a | Total Labor Cost (Incl. Wages, Salaries, Bonuses, Etc) In Last Fiscal Year | discrete | numeric | From this establishment's Income Statement for fiscal year [insert last complete fiscal year], please provide the following information: Total annual cost of labor (including wages, salaries, bonuses, social security payments) |
| V580 | n2e | Cost Of Raw Materials And Intermediate Goods Used In Prod. In Last Fiscal Year | discrete | numeric | From this establishment's Income Statement for fiscal year [insert last complete fiscal year], please provide the following information: Total annual cost of raw materials and intermediate goods used in production |
| V581 | n2f | Total Annual Costs Of Fuel In Last Fiscal Year | discrete | numeric | From this establishment's Income Statement for fiscal year [insert last complete fiscal year], please provide the following information: Total annual costs of fuel |
| V582 | n2b | Total Annual Costs Of Electricity In Last Fiscal Year | discrete | numeric | From this establishment's Income Statement for fiscal year [insert last complete fiscal year], please provide the following information: Total annual costs of electricity |
| V583 | n2ra | Total rental cost of machinery, vehicles and equipment | discrete | numeric | From this establishment's Income Statement for fiscal year [insert last complete fiscal year], please provide the following information: Total rental cost of machinery, vehicles and equipment |
| V584 | n2rb | Total rental cost of land and buildings | discrete | numeric | From this establishment's Income Statement for fiscal year [insert last complete fiscal year], please provide the following information: Total rental cost of land and buildings |
| V585 | n2i | Total Annual Cost Of Finished Goods/Materials Bought To Resell In Last Fiscal Yr | discrete | numeric | From this establishment's Income Statement for fiscal year [insert last complete fiscal year], please provide the following information: Total annual cost of finished goods/materials bought to resell |
| V586 | n2j | Other Cost Of Production | discrete | numeric | From this establishment's Income Statement for fiscal year [insert last complete fiscal year], please provide the following information: Other cost of production not included above |
| V587 | n6a | Net Book Value Of Machinery Vehicles, And Equipment In Last Fiscal Year | discrete | numeric | At the end of fiscal year [insert last complete fiscal year], what was the net book value, that is the value of assets after depreciation, of the following: Machinery, vehicles, and equipment |
| V588 | n6b | Net Book Value Of Land And Buildings In Last Fiscal Year | discrete | numeric | At the end of fiscal year [insert last complete fiscal year], what was the net book value, that is the value of assets after depreciation, of the following: Land and buildings |
| V589 | n7a | Cost For Establishment To Re-Purchase All Of Its Machinery | discrete | numeric | Hypothetically, if this establishment were to purchase the assets it uses now, in their current condition, how much would they cost? Machinery, vehicles, and equipment |

| ID | Name | Label | Type | Format | Question |
|------|-------------------------|---|----------|---------|---|
| V590 | n7b | Cost For Establishment To Re-Purchase All Of Its Land And Buildings | discrete | numeric | Hypothetically, if this establishment were to purchase the assets it uses now, in their current condition and regardless of whether the establishment owns them or not, how much would they cost, independently of whether they are owned, rented or leased? Land and buildings |
| V591 | MNAAn8a | value of total assets | discrete | numeric | What was the value of the following at the end of the fiscal year [insert last complete fiscal year]: Value of your total assets |
| V592 | MNAa20 | Is the top mannger of the establishment also the owner | discrete | numeric | Is the top manager of this establishment also the owner of this establishment? |
| V593 | A15a4 | Number of respondents interviewed | discrete | numeric | Information about the respondent for the innovation module |
| V594 | a15a2a | Main Respondent Years Working In The Firm: | discrete | numeric | Information about the respondent for the innovation module |
| V595 | MNAa15a4a | Main respondent's yrs in the position | discrete | numeric | Information about the respondent for the innovation module |
| V596 | a15a3a | Main Respondent Gender | discrete | numeric | Information about the respondent for the innovation module |
| V597 | a15a2b | Second Respondent Years Working In The Firm: | discrete | numeric | Information about the respondent for the innovation module |
| V598 | MNAa15a4b | Second respondent's yrs in the position | discrete | numeric | Information about the respondent for the innovation module |
| V599 | a15a3b | Second Respondent Gender | discrete | numeric | Information about the respondent for the innovation module |
| V600 | a15a2c | Third Respondent Years Working In The Firm: | discrete | numeric | Information about the respondent for the innovation module |
| V601 | MNAa15a4c | Third respondent's yrs in the position | discrete | numeric | Information about the respondent for the innovation module |
| V602 | a15a3c | Third Respondent Gender | discrete | numeric | Information about the respondent for the innovation module |
| V603 | a15a2d | Fourth respondent's yrs with the firm | discrete | numeric | Information about the respondent for the innovation module |
| V604 | MNAa15a4d | Foruth respondent's yrs in the position | discrete | numeric | Information about the respondent for the innovation module |
| V605 | a15a3d | Fourth respondent's gender | discrete | numeric | Information about the respondent for the innovation module |
| V606 | a15d | Day | discrete | numeric | Time face-to-face interview ends |
| V607 | a15m | Month | discrete | numeric | Time face-to-face interview ends |
| V608 | a15y | Year | discrete | numeric | Time face-to-face interview ends |
| V609 | a15h | Hour | discrete | numeric | Time face-to-face interview ends |
| V610 | a15min | Minutes | discrete | numeric | Time face-to-face interview ends |
| V611 | a16 | Perception Of The Questions Regarding Opinions And Perceptions | discrete | numeric | It is my perception that the responses to the questions regarding opinions and perceptions: |
| V612 | a17 | Responses To The Questions About Figures Are... | discrete | numeric | The responses to the questions regarding figures (productivity and employment numbers): |
| V613 | eligible_for_innovation | Eligible for innovation module | discrete | numeric | |

| ID | Name | Label | Type | Format | Question |
|------|---------------------------|--|----------|-----------|--|
| V614 | proceed_refuse_innovation | proceed or refuse to answer innovation module | discrete | numeric | |
| V615 | a23 | Mode of questionnaire implementation | discrete | numeric | |
| V616 | a23x | Mode of questionnaire implementation (Other) | discrete | character | |
| V617 | a14id | Time innovation module starts: Day | contin | numeric | |
| V618 | a14im | Time innovation module starts: Month | discrete | numeric | |
| V619 | a14iy | Time innovation module starts: Year | discrete | numeric | |
| V620 | a14ih | Time innovation module starts: Hour | discrete | numeric | |
| V621 | a14imin | Time innovation module starts: Minutes | contin | numeric | |
| V622 | MNAo1a | No. of new/significantly improved products/services introduced over last 3 yrs | discrete | numeric | During the last three years, how many new or significantly improved products did this establishment introduce in the market? |
| V623 | MNAo1bx | Main new/significantly improved product/service | discrete | character | In fiscal year [insert year], what was this establishment's main new or significantly improved product, that is, the new or significantly improved product that represented the largest proportion of annual sales (among all new or significantly improved products)? |
| V624 | MNAo2a | Main new /significantly improved product/service new to local market | discrete | numeric | At the time of its introduction, was this establishment's main new or significantly improved product new to...? |
| V625 | MNAo2b | Main new /significantly improved product/service new to national market | discrete | numeric | At the time of its introduction, was this establishment's main new or significantly improved product new to...? |
| V626 | MNAo2c | Main new /significantly improved product/service new to international market | discrete | numeric | At the time of its introduction, was this establishment's main new or significantly improved product new to...? |
| V627 | MNAo3a | New product/service: Added new functions to existing product/service | discrete | numeric | Please compare this main new or significantly improved product with the closest product already produced in this establishment. In what aspects are these two products different from each other? New product has added new functions to an existing product |
| V628 | MNAo3b | New product: Uses new materials/components that enhance its performance | discrete | numeric | Please compare this main new or significantly improved product with the closest product already produced in this establishment. In what aspects are these two products different from each other? New product uses new materials or components that enhance its performance compared to the existing product |

| ID | Name | Label | Type | Format | Question |
|------|---------|---|----------|-----------|---|
| V629 | MNAo3c | New product: Uses new technology | discrete | numeric | Please compare this main new or significantly improved product with the closest product already produced in this establishment. In what aspects are these two products different from each other? New product uses new technology |
| V630 | MNAo3d | New product: Looks different from the existing product | discrete | numeric | Please compare this main new or significantly improved product with the closest product already produced in this establishment. In what aspects are these two products different from each other? New product looks different from the existing product |
| V631 | MNAo3e | New product/service: Completely new to the establishment | discrete | numeric | Please compare this main new or significantly improved product with the closest product already produced in this establishment. In what aspects are these two products different from each other? New product is completely new to the establishment |
| V632 | MNAo3g | New product/service: More efficient/easier to use | discrete | numeric | Please compare this main new or significantly improved product with the closest product already produced in this establishment. In what aspects are these two products different from each other? |
| V633 | MNAo3h | New product/service: Cheaper to produce of offer | discrete | numeric | Please compare this main new or significantly improved product with the closest product already produced in this establishment. In what aspects are these two products different from each other? New product is cheaper to produce compared to the existing product |
| V634 | MNAo3i | New product/service: Completed new function compared to the existing produce | discrete | numeric | Please compare this main new or significantly improved product with the closest product already produced in this establishment. In what aspects are these two products different from each other? New product has completely new functions compared to the existing product |
| V635 | MNAo3f | New product/service: Other | discrete | numeric | Please compare this main new or significantly improved product with the closest product already produced in this establishment. In what aspects are these two products different from each other? Other |
| V636 | MNAo3fx | New product/service: Other specified | discrete | character | Please compare this main new or significantly improved product with the closest product already produced in this establishment. In what aspects are these two products different from each other? Other (specify) |
| V637 | MNAo4 | % annual sales accounted for by new or significantly improved products/services | discrete | numeric | In fiscal year [insert year], what percentage of this establishment's total annual sales was accounted for by products that were introduced or significantly improved over the last three years? |
| V638 | MNAo5 | Way in which main new/significantly improved product/service introduced | discrete | numeric | Which of the following best describes the way in which the main new or significantly improved product was introduced or developed? |

| ID | Name | Label | Type | Format | Question |
|------|----------|---|----------|-----------|--|
| V639 | MNAo5x | Way in which main new/significantly improved product/service introduced (Other) | discrete | character | Which of the following best describes the way in which the main new or significantly improved product was introduced or developed? Other (specify) |
| V640 | MNAhb13a | Reason to introduce - replace an old product | discrete | numeric | Does any of the following describe why this establishment introduced this main new or significantly improved product: To replace an old product sold by this establishment |
| V641 | MNAhb13d | Reason to introduce - extend the range of products | discrete | numeric | Does any of the following describe why this establishment introduced this main new or significantly improved product: To extend the range of products sold by this establishment |
| V642 | MNAhb13e | Reason to introduce - open up new markets | discrete | numeric | Does any of the following describe why this establishment introduced this main new or significantly improved product: To open up new markets or increase market share |
| V643 | MNAhb13f | Reason to introduce - lower the cost | discrete | numeric | Does any of the following describe why this establishment introduced this main new or significantly improved product: To lower the cost of production |
| V644 | MNAhb13g | Reason to introduce - keep up with competition | discrete | numeric | Does any of the following describe why this establishment introduced this main new or significantly improved product: To keep up with competition |
| V645 | MNAhb13h | Reason to introduce - comply with regulation | discrete | numeric | Does any of the following describe why this establishment introduced this main new or significantly improved product: To comply with regulations or standards |
| V646 | MNAhb13i | Reason to introduce - deal with a decrease in the demand | discrete | numeric | Does any of the following describe why this establishment introduced this main new or significantly improved product: To deal with a decrease in the demand for other products |
| V647 | MNAo6 | Purchase/license inventions, patent, know-how to offer new product/service? | discrete | numeric | Did the establishment have to purchase or license any inventions, patent or know-how in order to start producing this new or significantly improved product? |
| V648 | hb23 | The source of the latest invention, patent or know-how licensed or purchased from | discrete | numeric | Was the latest invention, patent or know-how licensed or purchased from |
| V649 | MNAo7a | Introduced new methods of supplying products/services over last 3 yrs | discrete | numeric | During the last three years, did this establishment introduce new or significantly improved: Production methods |
| V650 | MNAo7b | Introduced new logistics, delivery, distribution methods over last 3 yrs | discrete | numeric | During the last three years, did this establishment introduce new or significantly improved: Logistics, delivery or distribution methods for this establishment's inputs and/or products |

| ID | Name | Label | Type | Format | Question |
|------|---------|---|----------|-----------|---|
| V651 | MNAo7c | Introduced new ancillary support services over last 3 yrs | discrete | numeric | During the last three years, did this establishment introduce new or significantly improved: Ancillary support services, such as purchasing, accounting, computing and maintenance |
| V652 | MNAo8x | Most important new/significantly improved method of supplying products/services | discrete | character | Please give a short description of this establishment's most important new or significantly improved production or delivery method. |
| V653 | MNAo9a | New method of supplying products/services new to local market | discrete | numeric | At the time of its introduction, was this establishment's main new or significantly improved production or delivery method new to other firms operating: In this establishment's local market |
| V654 | MNAo9b | New method of supplying products/services new to national market | discrete | numeric | At the time of its introduction, was this establishment's main new or significantly improved production or delivery method new to other firms operating: in [country] |
| V655 | MNAo9c | New method of supplying products/services new to international market | discrete | numeric | At the time of its introduction, was this establishment's main new or significantly improved production or delivery method new to other firms operating: In the international market |
| V656 | MNAo10a | New method of supplying products/services: change in techniques | discrete | numeric | Please compare this main new or significantly improved production or delivery method with the production or delivery method previously used by this establishment. Did it require significant changes in: Techniques |
| V657 | MNAo10b | New method of supplying products/services: change in machinery and equipment | discrete | numeric | Please compare this main new or significantly improved production or delivery method with the production or delivery method previously used by this establishment. Did it require significant changes in: Machinery and equipment |
| V658 | MNAo10c | New method of supplying products/services: change in software | discrete | numeric | Please compare this main new or significantly improved production or delivery method with the production or delivery method previously used by this establishment. Did it require significant changes in: Software |
| V659 | MNAo10d | New method of supplying products/services: management | discrete | numeric | Please compare this main new or significantly improved production or delivery method with the production or delivery method previously used by this establishment. Did it require significant changes in: Management |
| V660 | MNAhc8 | Is this method similar to previous ones | discrete | numeric | Is this main new or significantly improved process similar to any process that was or is being used by this establishment? |
| V661 | MNAhc9a | How the main new improved process is different - automates manual process | discrete | numeric | Please compare this main new or significantly improved process with the process that was used for the same purpose in this establishment. In what aspects is this main new or significantly improved process different from the original? It automates manual processes, partially or fully |

| ID | Name | Label | Type | Format | Question |
|------|----------|--|----------|-----------|---|
| V662 | MNAhc9b | How the main new improved process is different - lower costs | discrete | numeric | Please compare this main new or significantly improved process with the process that was used for the same purpose in this establishment. In what aspects is this main new or significantly improved process different from the original? It lowers costs compared to the old process |
| V663 | MNAhc9c | How the main new improved process is different - complements new machinery | discrete | numeric | Please compare this main new or significantly improved process with the process that was used for the same purpose in this establishment. In what aspects is this main new or significantly improved process different from the original? It complements new machinery |
| V664 | MNAhc9d | How the main new improved process is different - faster | discrete | numeric | Please compare this main new or significantly improved process with the process that was used for the same purpose in this establishment. In what aspects is this main new or significantly improved process different from the original? Is it faster than the old process |
| V665 | MNAhc9g | How the main new improved process is different - Other | discrete | numeric | Please compare this main new or significantly improved process with the process that was used for the same purpose in this establishment. In what aspects is this main new or significantly improved process different from the original? Other |
| V666 | MNAhc9gx | How the main new improved process is different -Specify | discrete | character | Please compare this main new or significantly improved process with the process that was used for the same purpose in this establishment. In what aspects is this main new or significantly improved process different from the original? Other (specify) |
| V667 | MNAo11 | Way of intro of main new/significantly improved production/delivery method | discrete | numeric | Which of the following best describes the way in which this establishment introduced or developed the main new or significantly improved production or delivery method? |
| V668 | MNAo11x | Way of intro of main new/significantly improved production/delivery method (Oth) | discrete | character | Which of the following best describes the way in which this establishment introduced or developed the main new or significantly improved production or delivery method? |
| V669 | hc16b | The reason to introduce - raise the quality of products | discrete | numeric | Does any of the following describe why this establishment introduced the main new or significantly improved process? To raise the quality of products sold by this establishment |
| V670 | hc16c | The reason to introduce - raise the volume of products or service | discrete | numeric | Does any of the following describe why this establishment introduced the main new or significantly improved process? To raise the volume of products sold or services offered |

| ID | Name | Label | Type | Format | Question |
|------|----------|--|----------|---------|--|
| V671 | hc16d | The reason to introduce - extend the range of products | discrete | numeric | Does any of the following describe why this establishment introduced the main new or significantly improved process? To extend the range of products sold by this establishment |
| V672 | hc16e | The reason to introduce - open up new market or increase the share | discrete | numeric | Does any of the following describe why this establishment introduced the main new or significantly improved process? To open up new markets or increase market share |
| V673 | hc16f | The reason to introduce - lower the cost of production | discrete | numeric | Does any of the following describe why this establishment introduced the main new or significantly improved process? To lower the cost of production |
| V674 | hc16g | The reason to introduce - keep up with competition | discrete | numeric | Does any of the following describe why this establishment introduced the main new or significantly improved process? To keep up with competition |
| V675 | hc16h | The reason to introduce - comply with regulations or standards | discrete | numeric | Does any of the following describe why this establishment introduced the main new or significantly improved process? To comply with regulations or standards |
| V676 | hc16j | The reason to introduce - raise flexibility or speed of the production | discrete | numeric | Does any of the following describe why this establishment introduced the main new or significantly improved process? To raise the flexibility or speed of production |
| V677 | MNAhc16b | The reason to introduce - raise the quality of products or service | discrete | numeric | Does any of the following describe why this establishment introduced the main new or significantly improved process? To raise the quality of products sold by this establishment |
| V678 | MNAhc16c | The reason to introduce - raise the volume of products or service | discrete | numeric | Does any of the following describe why this establishment introduced the main new or significantly improved process? To raise the volume of products sold or services offered |
| V679 | MNAhc16d | The reason to introduce - extend the range of the products or service | discrete | numeric | Does any of the following describe why this establishment introduced the main new or significantly improved process? To extend the range of products sold by this establishment |
| V680 | MNAhc16e | The reason to introduce - open up new market or increase the share | discrete | numeric | Does any of the following describe why this establishment introduced the main new or significantly improved process? To open up new markets or increase market share |
| V681 | MNAhc16f | The reason to introduce - lower the cost of offering the service | discrete | numeric | Does any of the following describe why this establishment introduced the main new or significantly improved process? To lower the cost of production |

| ID | Name | Label | Type | Format | Question |
|------|----------|--|----------|---------|---|
| V682 | MNAhc16g | The reason to introduce - keep with competition | discrete | numeric | Does any of the following describe why this establishment introduced the main new or significantly improved process? To keep up with competition |
| V683 | MNAhc16h | The reason to introduce - comply with regulation or standards | discrete | numeric | Does any of the following describe why this establishment introduced the main new or significantly improved process? To comply with regulations or standards |
| V684 | MNAhc16j | The reason to introduce - raise the flexibility | discrete | numeric | Does any of the following describe why this establishment introduced the main new or significantly improved process? To raise the flexibility or speed of production |
| V685 | MNAo12 | Purchase/license inventions, patent, know-how to apply new process method? | discrete | numeric | Did the establishment have to purchase or license any inventions, patent or know-how in order to apply this new production or delivery method? |
| V686 | MNAo13 | Technology compared to the technology of establishment's main competitor | discrete | numeric | Thinking of this establishment's main product line and comparing this establishment's technology with that of its main competitor, which of the following best summarizes your position? |
| V687 | MNAo14a | New knowledge management systems | discrete | numeric | During the last three years, did this establishment introduce new or significantly improved organizational methods in the following areas for the first time? New knowledge management systems to better use or exchange information, knowledge and skills within the establishment |
| V688 | MNAo14b | Introduction of management systems for general production or supply operations | discrete | numeric | During the last three years, did this establishment introduce new or significantly improved organizational methods in the following areas for the first time? Introduction of management systems for general production or supply operations (such as supply chain management systems, lean production, business reengineering, quality management systems) |
| V689 | MNAo14c | New methods for distributing responsibilities, decision making among employees | discrete | numeric | During the last three years, did this establishment introduce new or significantly improved organizational methods in the following areas for the first time? New methods for distributing responsibilities and decision making among employees |
| V690 | MNAo14d | Significant change to the management structure of the establishment | discrete | numeric | During the last three years, did this establishment introduce new or significantly improved organizational methods in the following areas for the first time? A significant change to the management structure of the establishment (such as creating new divisions or departments, integrating different departments or activities) |

| ID | Name | Label | Type | Format | Question |
|------|---------|--|----------|---------|--|
| V691 | MNAo14e | New types of collaborations with businesses, research organisations, consumers | discrete | numeric | During the last three years, did this establishment introduce new or significantly improved organizational methods in the following areas for the first time? New types of collaborations with other businesses, research organizations or consumers |
| V692 | MNAo14f | Outsourcing, subcontracting of business activities for the first time | discrete | numeric | During the last three years, did this establishment introduce new or significantly improved organizational methods in the following areas for the first time? Outsourcing or subcontracting of business activities in production, procurement, distribution, recruiting or ancillary services |
| V693 | MNAo15a | Significant changes in the product's appearance | discrete | numeric | During the last three years, did this establishment introduce new or significantly improved marketing methods in the following areas for the first time? Significant changes in the product's appearance |
| V694 | MNAo15b | Introduction of a new method of advertising or product promotion | discrete | numeric | During the last three years, did this establishment introduce new or significantly improved marketing methods in the following areas for the first time? Introduction of a new method of advertising or product promotion (such as use of a new media for advertising, a new brand image or logo, a new trademark) |
| V695 | MNAo15c | Introduction of a new method of product placement or sales channels | discrete | numeric | During the last three years, did this establishment introduce new or significantly improved marketing methods in the following areas for the first time? Introduction of a new method of product placement or sales channels (such as product licensing, franchising, direct selling, exclusive retailing, tailoring or customizing the presentation of the product to different types of customers) |
| V696 | MNAo15d | New pricing strategies to market the establishment's goods or services | discrete | numeric | During the last three years, did this establishment introduce new or significantly improved marketing methods in the following areas for the first time? New pricing strategies to market the establishment's goods or services, excluding pricing methods used solely to differentiate prices by customer segments |
| V697 | MNAo16 | Spending on R&D within establishment over last 3 yrs? | discrete | numeric | During the last three years did this establishment spend on research and development activities within the establishment? |
| V698 | MNAo17 | Expenditures on R&D within establishment in last fiscal yr (LCU) | discrete | numeric | In fiscal year [insert year], how much did this establishment spend on research and development activities performed within this establishment? Please include personnel cost, materials and purchase of fixed assets. |
| V699 | MNAo18 | Spending on R&D contracted with other companies over last 3 yrs? | discrete | numeric | During the last three years, did this establishment spend on research and development activities contracted with other companies? |

| ID | Name | Label | Type | Format | Question |
|------|----------|---|----------|-----------|---|
| V700 | MNAo19 | Expenditures on R&D contracted with other companies in last fiscal yr (LCU) | discrete | numeric | In fiscal year [insert year], how much did this establishment spend on research and development activities contracted with other companies? |
| V701 | MNAo20 | Spending on acquisition of external knowledge over last 3 yrs? | discrete | numeric | During the last three years, did this establishment spend on the acquisition of external knowledge? This includes purchase or licensing of patents and non-patented inventions, know-how and other types of knowledge from other businesses or organizations. |
| V702 | MNAo21 | Source of purchase or license of the latest invention, patent or know-how | discrete | numeric | Was the latest invention, patent or know-how licensed or purchased from: |
| V703 | MNAo22a | % of workforce that regularly used PCs in their jobs at end last fiscal yr | discrete | numeric | At the end of fiscal year [insert year], what percent of this establishment's workforce regularly used personal computers in their jobs? |
| V704 | MNAo22b | % of workforce that regularly used PCs in their jobs 3 fiscal yrs ago | discrete | numeric | Three fiscal years ago, at the end of fiscal year [insert year], what percent of this establishment's workforce regularly used personal computers in their jobs? |
| V705 | MNAo23a | Ever been granted a patent? | discrete | numeric | Has this establishment ever been granted a patent? |
| V706 | MNAo23b | Apply for a patent/trademark over last 3 yrs? | discrete | numeric | During the last three years, did this establishment apply for a patent or a trademark? |
| V707 | MNAo23cx | Country/countries where establishment applied for a patent/trademark | discrete | character | During the last three years, in which country or countries did this establishment apply for a patent or a trademark? |
| V708 | MNAo23d | Granted a patent/trademark over last 3yrs? | discrete | numeric | During the last three years, has this establishment been granted a patent or a trademark? |
| V709 | MNAr1 | Dealing with problems in the production process over last fiscal yr | discrete | numeric | Over the last complete fiscal year [insert year], what best describes what happened at this establishment when a problem in the production process arose? |
| V710 | MNAr2 | Number of production performance indicators monitored over last fiscal yr | discrete | numeric | Over the last complete fiscal year [insert year], how many production performance indicators were monitored at this establishment? |
| V711 | MNAr6 | Time frame of production targets over last fiscal yr | discrete | numeric | Over the last complete fiscal year [insert year], what best describes the time frame of production targets at this establishment? Examples of production targets are: production, quality, efficiency, waste, on-time delivery. |
| V712 | MNAr7 | Achievement of production targets over last fiscal yr | discrete | numeric | Over the last complete fiscal year [insert year], how easy or difficult was it for this establishment to achieve its production targets? |
| V713 | MNAr8 | Awareness of production targets over last fiscal yr | discrete | numeric | Over the last complete fiscal year [insert year], who was aware of the production targets at this establishment? |

| ID | Name | Label | Type | Format | Question |
|------|---------|--|----------|---------|--|
| V714 | MNAr11 | Basis for managers' performance bonuses over last fiscal yr | discrete | numeric | Over the last complete fiscal year [insert year], what were managers' performance bonuses usually based on? |
| V715 | MNAr13 | Primary way of promoting non-managers over last fiscal yr | discrete | numeric | Over the last complete fiscal year [insert year], what was the primary way non-managers were promoted at this establishment? |
| V716 | MNAr15 | Reassignment/dismissal of under-performing non-manager over last fiscal yr | discrete | numeric | Over the last complete fiscal year [insert year], when was an under-performing non-manager reassigned or dismissed? |
| V717 | a15id | Time innovation module ends: Day | discrete | numeric | Time innovation module interview ends: |
| V718 | a15im | Time innovation module ends: Month | discrete | numeric | Time innovation module interview ends: |
| V719 | a15iy | Time innovation module ends: Year | discrete | numeric | Time innovation module interview ends: |
| V720 | a15ih | Time innovation module ends: Hour | discrete | numeric | Time innovation module interview ends: |
| V721 | a15imin | Time innovation module ends: Minutes | discrete | numeric | Time innovation module interview ends: |
| V722 | a24 | Innovation module respondent same as main questionnaire respondent? | discrete | numeric | Same respondent as for the main interview? |
| V723 | panel | Sampling panel information from final progress report | discrete | numeric | |
| V724 | panelid | panel id of previous wave | discrete | numeric | |
| V725 | wstrict | Weight according to strict eligibility | contin | numeric | |
| V726 | wmedian | Weight according to median eligibility | contin | numeric | |
| V727 | wweak | Weight according to weak eligibility | contin | numeric | |
| V728 | strata | group(a2 a4anew a6a) | contin | numeric | |

WEB STD FIRMID (idstd)

File: israel_2013_full_data

Overview

Type: Discrete
 Format: numeric
 Width: 6
 Decimals: 0
 Range: 545686-546168

Valid cases: 483
 Invalid: 0
 Minimum: 545686
 Maximum: 546168

phoneid (phoneid)

File: israel_2013_full_data

Overview

Type: Discrete
 Format: numeric
 Width: 10
 Decimals: 0
 Range: 5800000010-5800002132

Valid cases: 483
 Invalid: 0
 Minimum: 5800000010
 Maximum: 5800002132

interview number (id)

File: israel_2013_full_data

Overview

Type: Discrete
 Format: numeric
 Width: 9
 Decimals: 0
 Range: 110100101-530447903

Valid cases: 483
 Invalid: 0
 Minimum: 110100101
 Maximum: 530447903

Questionnaire (a0)

File: israel_2013_full_data

Overview

Type: Discrete
 Format: numeric
 Width: 1
 Decimals: 0
 Range: 1-3

Valid cases: 483
 Invalid: 0

Pre question

CONTROL INFORMATION [TO BE COMPLETED BEFORE INTERVIEW]

Interviewer instructions

Questionnaire used in the interview. It is defined according to the screener sector of activity of the establishment

Country Code (a1)

File: israel_2013_full_data

Overview

Country Code (a1)

File: israel_2013_full_data

Type: Discrete
Format: numeric
Width: 3
Decimals: 0
Range: 38-150

Valid cases: 483
Invalid: 0

Pre question

CONTROL INFORMATION [TO BE COMPLETED BEFORE INTERVIEW]

Language Of The Interview (a1a)

File: israel_2013_full_data

Overview

Type: Discrete
Format: character
Width: 6

Valid cases: 483
Invalid: 0

Pre question

CONTROL INFORMATION [TO BE COMPLETED BEFORE INTERVIEW]

Sampling Region (a2)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 1
Decimals: 0
Range: 1-5

Valid cases: 483
Invalid: 0

Pre question

CONTROL INFORMATION [TO BE COMPLETED BEFORE INTERVIEW]

Interviewer instructions

Sampling region defines the region stratum of the establishment
It is defined by the regional classification of the establishment in the sample frame

Region Of The Establishment (a3a)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 1
Decimals: 0
Range: 1-4

Valid cases: 483
Invalid: 0

Pre question

CONTROL INFORMATION [TO BE COMPLETED BEFORE INTERVIEW]

Interviewer instructions

Codification of a3x into regions of homogeneous regulation and or business environment conditions, for ex. into regional clusters

is this city the official capital city? (a3b)

File: israel_2013_full_data

Overview

| | |
|-----------------|------------------|
| Type: Discrete | Valid cases: 483 |
| Format: numeric | Invalid: 0 |
| Width: 1 | |
| Decimals: 0 | |
| Range: 1-2 | |

Pre question

CONTROL INFORMATION [TO BE COMPLETED BEFORE INTERVIEW]

Literal question

Is this city the official capital city?

is this city the main business city? (a3c)

File: israel_2013_full_data

Overview

| | |
|-----------------|------------------|
| Type: Discrete | Valid cases: 483 |
| Format: numeric | Invalid: 0 |
| Width: 1 | |
| Decimals: 0 | |
| Range: 1-2 | |

Pre question

CONTROL INFORMATION [TO BE COMPLETED BEFORE INTERVIEW]

Literal question

Is this city the main business city?

Size Of Locality (a3)

File: israel_2013_full_data

Overview

| | |
|-----------------|------------------|
| Type: Discrete | Valid cases: 483 |
| Format: numeric | Invalid: 0 |
| Width: 1 | |
| Decimals: 0 | |
| Range: 1-5 | |

Pre question

CONTROL INFORMATION [TO BE COMPLETED BEFORE INTERVIEW]

Interviewer instructions

Location control variable: it is defined by the actual location of the establishment

Industry Sampling Sector (a4a)

File: israel_2013_full_data

Overview

| | |
|-----------------|------------------|
| Type: Discrete | Valid cases: 483 |
| Format: numeric | Invalid: 0 |
| Width: 1 | |
| Decimals: 0 | |
| Range: 0-4 | |

Pre question

Industry Sampling Sector (a4a)

File: israel_2013_full_data

CONTROL INFORMATION [TO BE COMPLETED BEFORE INTERVIEW]

Interviewer instructions

Classification of the establishment's activity as defined in the sample frame

Industry Screener Sector (a4b)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: 15-99

Valid cases: 483
Invalid: 0

Pre question

CONTROL INFORMATION [TO BE COMPLETED BEFORE INTERVIEW]

Interviewer instructions

Classification of the establishment's activity as defined by the screener questionnaire

Sector Match Between Screener Information And Sample Frame (a5)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 1
Decimals: 0
Range: 1-3

Valid cases: 483
Invalid: 0

Pre question

CONTROL INFORMATION [TO BE COMPLETED BEFORE INTERVIEW]

Literal question

Sector match between screener information and sample frame

Sampling Size (a6a)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 1
Decimals: 0
Range: 0-3

Valid cases: 483
Invalid: 0

Pre question

CONTROL INFORMATION [TO BE COMPLETED BEFORE INTERVIEW]

Interviewer instructions

Size of the establishment taken from the sample frame

Screeners Size (a6b)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-3

Valid cases: 483
Invalid: 0

Pre question

CONTROL INFORMATION [TO BE COMPLETED BEFORE INTERVIEW]

Interviewer instructions

Size of the establishment as determined with the screener questionnaire

Number Of Establishments In The Firm (a7a)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 1
Decimals: 0
Range: 1-2

Valid cases: 483
Invalid: 0

Pre question

CONTROL INFORMATION [TO BE COMPLETED BEFORE INTERVIEW]

Literal question

Number of establishments that form the firm

Organization headquarter or subsidiary (a7b)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 1
Decimals: 0
Range: 1-2

Valid cases: 95
Invalid: 388

Number of establishments that form the firm (a7c)

File: israel_2013_full_data

Overview

Type: Continuous
Format: numeric
Width: 3
Decimals: 0
Range: 1-280

Valid cases: 95
Invalid: 388
Minimum: 1
Maximum: 280

Type Of Establishment (a8)

File: israel_2013_full_data

Type Of Establishment (a8)

File: israel_2013_full_data

Overview

| | |
|-----------------|-----------------|
| Type: Discrete | Valid cases: 95 |
| Format: numeric | Invalid: 388 |
| Width: 1 | |
| Decimals: 0 | |
| Range: 1-4 | |

Pre question

CONTROL INFORMATION [TO BE COMPLETED BEFORE INTERVIEW]

Literal question

Type of establishment

Interviewer instructions

Identifies type of establishment for those that are part of larger firms

Establishment's Financial Statements Prepared Separately from HQ Statements (a9)

File: israel_2013_full_data

Overview

| | |
|-----------------|-----------------|
| Type: Discrete | Valid cases: 14 |
| Format: numeric | Invalid: 469 |
| Width: 1 | |
| Decimals: 0 | |
| Range: 1-2 | |

Pre question

CONTROL INFORMATION [TO BE COMPLETED BEFORE INTERVIEW]

Literal question

Are establishment's financial statements prepared separately from HQ's statements?

Interviewer instructions

Information taken from the screener questionnaire

Establishment's Financial Statements Separate from Other Establishments (a10)

File: israel_2013_full_data

Overview

| | |
|-----------------|----------------|
| Type: Discrete | Valid cases: 6 |
| Format: numeric | Invalid: 477 |
| Width: 1 | |
| Decimals: 0 | |
| Range: 1-2 | |

Pre question

CONTROL INFORMATION [TO BE COMPLETED BEFORE INTERVIEW]

Literal question

Are establishment's financial statements prepared separately from other establishments of the same firm?

Interviewer instructions

Information taken from the screener questionnaire

If HQ, Financial Statements Independent Of The Rest Of Establishment (a11)

File: israel_2013_full_data

Overview

| | |
|-----------------|-----------------|
| Type: Discrete | Valid cases: 82 |
| Format: numeric | Invalid: 401 |
| Width: 1 | |
| Decimals: 0 | |
| Range: 1-2 | |

Pre question

CONTROL INFORMATION [TO BE COMPLETED BEFORE INTERVIEW]

Literal question

If HQ, are financial statements independent from the rest of establishments?

Interviewer instructions

Information taken from the screener questionnaire

How Many Establishments Are Included In The Financial Statements? (a11a)

File: israel_2013_full_data

Overview

| | |
|------------------|-----------------|
| Type: Continuous | Valid cases: 89 |
| Format: numeric | Invalid: 394 |
| Width: 3 | Minimum: 1 |
| Decimals: 0 | Maximum: 280 |
| Range: 1-280 | |

Interviewer Number (a12)

File: israel_2013_full_data

Overview

| | |
|-------------------|------------------|
| Type: Discrete | Valid cases: 483 |
| Format: character | Invalid: 0 |
| Width: 9 | |

Pre question

CONTROL INFORMATION [TO BE COMPLETED BEFORE INTERVIEW]

Literal question

Interviewer code

Interviewer instructions

Information taken from the screener questionnaire

Day (a14d)

File: israel_2013_full_data

Overview

| | |
|------------------|------------------|
| Type: Continuous | Valid cases: 483 |
| Format: numeric | Invalid: 0 |
| Width: 2 | Minimum: 1 |
| Decimals: 0 | Maximum: 31 |
| Range: 1-31 | |

Day (a14d)

File: israel_2013_full_data

Pre question

CONTROL INFORMATION [TO BE COMPLETED BEFORE INTERVIEW]

Literal question

Date face-to-face interview begins:
Day (dd)

Month (a14m)

File: israel_2013_full_data

Overview

| | |
|-----------------|------------------|
| Type: Discrete | Valid cases: 483 |
| Format: numeric | Invalid: 0 |
| Width: 2 | |
| Decimals: 0 | |
| Range: 1-12 | |

Pre question

CONTROL INFORMATION [TO BE COMPLETED BEFORE INTERVIEW]

Literal question

Date face-to-face interview begins:
Month (mm)

Year (a14y)

File: israel_2013_full_data

Overview

| | |
|------------------|------------------|
| Type: Discrete | Valid cases: 483 |
| Format: numeric | Invalid: 0 |
| Width: 4 | |
| Decimals: 0 | |
| Range: 2013-2014 | |

Literal question

Date face-to-face interview begins:
Year (yyyy)

Hour (a14h)

File: israel_2013_full_data

Overview

| | |
|------------------|------------------|
| Type: Continuous | Valid cases: 483 |
| Format: numeric | Invalid: 0 |
| Width: 2 | Minimum: 0 |
| Decimals: 0 | Maximum: 23 |
| Range: 0-23 | |

Pre question

CONTROL INFORMATION [TO BE COMPLETED BEFORE INTERVIEW]

Literal question

Time face-to-face interview begins:
Hour (00 to 23)

Minutes (a14min)

File: israel_2013_full_data

Overview

| | |
|------------------|------------------|
| Type: Continuous | Valid cases: 483 |
| Format: numeric | Invalid: 0 |
| Width: 2 | Minimum: 0 |
| Decimals: 0 | Maximum: 59 |
| Range: 0-59 | |

Pre question

CONTROL INFORMATION [TO BE COMPLETED BEFORE INTERVIEW]

Literal question

Time face-to-face interview begins:
Minutes (00 to 59)

Legal Status of the Firm (b1)

File: israel_2013_full_data

Overview

| | |
|-----------------|------------------|
| Type: Discrete | Valid cases: 483 |
| Format: numeric | Invalid: 0 |
| Width: 2 | |
| Decimals: 0 | |
| Range: -9-6 | |

Pre question

1) READ THE FOLLOWING TO THE RESPONDENT BEFORE PROCEEDING. The goal of this survey is to gather information and opinions about the investment climate in this country. Ultimately, the information gathered here will help to develop new policies and programs that enhance employment and economic growth. The information obtained here will be held in the strictest confidentiality. Neither your name nor the name of your business will be used in any document based on this survey.

2) READ OUT THE FOLLOWING INTRODUCTORY SENTENCE ONLY IF A7 = 1 (yes): The first few questions apply to the firm which your establishment is part of.

3) SHOW CARD

Literal question

What is this firm's current legal status?

Post question

If answer is 3 then SKIP TO B.2

Interviewer instructions

Legal Status of the Firm (b1)

File: israel_2013_full_data

A firm's legal status is information well known for the target respondent: CEO, General Manager or owner of the firm. ENUMERATORS DO NOT NEED TO KNOW THE DEFINITION OF EACH TYPE OF LEGAL STATUS.

A firm's legal status is first determined by whether participation on ownership is by shares (first 2 options) or not (options 3 and 4). The fifth option is a combination of the previous ones.

If a firm's shares are publicly traded, it is a shareholding company with shares traded in the stock market. If the shares are not traded or they are traded only privately it is a shareholding company with shares traded privately. A shareholding company with shares traded privately is a firm that is owned by partners or shareholders for whom their claims over the firm are not publicly traded. They may or may not be traded privately. In both of these categories firms have limited liability.

A sole proprietorship is a business owned and operated by one individual natural person. A natural person is a real human being, as opposed to an artificial legal entity such as a corporation or organization that the law treats for some purposes as if it were a person distinct from its members or owner(s).

A firm's legal status defines the extent of the liability which defines the level of responsibility of the owner over the firm's obligations. Under limited liability each owner is only responsible for the proportion of his/her shares.

A partnership allows two or more people to share profits and liabilities, with or without privately held shares. In a partnership, the parties could be individuals, corporations, trusts, other partnerships, or a combination of all of the above. The essential characteristic of this partnership is the unlimited liability of every partner.

Limited partnership is a legal form that includes one or several general partners and one or more limited partners who invest capital into the partnership, but do not take part in the daily operation or management of the business. The limited partners limit their amount of liability to the amount of capital invested in the partnership. The general partners personally shoulder all debts and obligations of the partnership. Business operations are governed, unless otherwise specified in a written agreement, by majority vote of voting partners. Limited liability partnerships are separate legal entities that provide liability protection for all general partners as well as management rights in the business.

Cooperatives and state owned firms should be designated as Other. When other is chosen, the actual form of legal status must be specified in writing by the enumerator on the survey instrument.

Other (Specify) (b1x)

File: israel_2013_full_data

| Overview | |
|---|-----------------|
| Type: Discrete | Valid cases: 17 |
| Format: character | Invalid: 0 |
| Width: 64 | |
| Literal question | |
| What is this firm's current legal status? | |
| Other | |
| Interviewer instructions | |

Other (Specify) (b1x)

File: israel_2013_full_data

A firm's legal status is information well known for the target respondent: CEO, General Manager or owner of the firm. ENUMERATORS DO NOT NEED TO KNOW THE DEFINITION OF EACH TYPE OF LEGAL STATUS.

A firm's legal status is first determined by whether participation on ownership is by shares (first 2 options) or not (options 3 and 4). The fifth option is a combination of the previous ones.

If a firm's shares are publicly traded, it is a shareholding company with shares traded in the stock market. If the shares are not traded or they are traded only privately it is a shareholding company with shares traded privately. A shareholding company with shares traded privately is a firm that is owned by partners or shareholders for whom their claims over the firm are not publicly traded. They may or may not be traded privately. In both of these categories firms have limited liability.

A sole proprietorship is a business owned and operated by one individual natural person. A natural person is a real human being, as opposed to an artificial legal entity such as a corporation or organization that the law treats for some purposes as if it were a person distinct from its members or owner(s).

A firm's legal status defines the extent of the liability which defines the level of responsibility of the owner over the firm's obligations. Under limited liability each owner is only responsible for the proportion of his/her shares.

A partnership allows two or more people to share profits and liabilities, with or without privately held shares. In a partnership, the parties could be individuals, corporations, trusts, other partnerships, or a combination of all of the above. The essential characteristic of this partnership is the unlimited liability of every partner.

Limited partnership is a legal form that includes one or several general partners and one or more limited partners who invest capital into the partnership, but do not take part in the daily operation or management of the business. The limited partners limit their amount of liability to the amount of capital invested in the partnership. The general partners personally shoulder all debts and obligations of the partnership. Business operations are governed, unless otherwise specified in a written agreement, by majority vote of voting partners. Limited liability partnerships are separate legal entities that provide liability protection for all general partners as well as management rights in the business.

Cooperatives and state owned firms should be designated as Other. When other is chosen, the actual form of legal status must be specified in writing by the enumerator on the survey instrument.

What Percentage Of This Firm Does The Largest Owner(s) Own? (b3)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 3
Decimals: 0
Range: -9-100

Valid cases: 483
Invalid: 0

Literal question

What percent of this firm does the largest owner or owners own?

% owned by Private Domestic Individuals, Companies Or Organizations (b2a)

File: israel_2013_full_data

Overview

% owned by Private Domestic Individuals, Companies Or Organizations (b2a)

File: israel_2013_full_data

Type: Discrete
Format: numeric
Width: 3
Decimals: 0
Range: -9-100

Valid cases: 483
Invalid: 0

Pre question

SHOW CARD

Literal question

What percent of this firm is owned by each of the following:
Private domestic individuals, companies or organizations

Interviewer instructions

1) Foreign ownership refers to the nationality of the owners. If the primary owner is a foreign national resident in the country, it is still a foreign owned firm. If the owner is another company or institution owned by individuals who are foreign nationals, then it is foreign owned.

Domestic owners are nationals of the country in which the establishment is located. (Follow the same rule for companies.)

A firm that is a subsidiary of a government-owned firm should be considered government-owned.

Firms that operate under a franchise agreement should be classified according to the nationality of those awarded the franchise.

2) INTERVIEWER: CHECK THAT TOTAL SUMS TO 100%

% owned by Private Foreign Individuals, Companies Or Organizations (b2b)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 3
Decimals: 0
Range: -9-100

Valid cases: 483
Invalid: 0

Pre question

SHOW CARD

Literal question

What percent of this firm is owned by each of the following:
Private foreign individuals, companies or organizations

Interviewer instructions

1) Foreign ownership refers to the nationality of the owners. If the primary owner is a foreign national resident in the country, it is still a foreign owned firm. If the owner is another company or institution owned by individuals who are foreign nationals, then it is foreign owned.

Domestic owners are nationals of the country in which the establishment is located. (Follow the same rule for companies.)

A firm that is a subsidiary of a government-owned firm should be considered government-owned.

Firms that operate under a franchise agreement should be classified according to the nationality of those awarded the franchise.

2) INTERVIEWER: CHECK THAT TOTAL SUMS TO 100%

% owned by Government/State (b2c)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-99

Valid cases: 483
Invalid: 0

Pre question

SHOW CARD

Literal question

What percent of this firm is owned by each of the following:
Government/State

Post question

IF 100% TERMINATE

Interviewer instructions

1) Foreign ownership refers to the nationality of the owners. If the primary owner is a foreign national resident in the country, it is still a foreign owned firm. If the owner is another company or institution owned by individuals who are foreign nationals, then it is foreign owned.

Domestic owners are nationals of the country in which the establishment is located. (Follow the same rule for companies.)

A firm that is a subsidiary of a government-owned firm should be considered government-owned.

Firms that operate under a franchise agreement should be classified according to the nationality of those awarded the franchise.

2) INTERVIEWER: CHECK THAT TOTAL SUMS TO 100%

% owned by Other (b2d)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-30

Valid cases: 483
Invalid: 0

Pre question

SHOW CARD

Literal question

What percent of this firm is owned by each of the following:
Other

Interviewer instructions

1) Foreign ownership refers to the nationality of the owners. If the primary owner is a foreign national resident in the country, it is still a foreign owned firm. If the owner is another company or institution owned by individuals who are foreign nationals, then it is foreign owned.

Domestic owners are nationals of the country in which the establishment is located. (Follow the same rule for companies.)

A firm that is a subsidiary of a government-owned firm should be considered government-owned.

Firms that operate under a franchise agreement should be classified according to the nationality of those awarded the franchise.

2) INTERVIEWER: CHECK THAT TOTAL SUMS TO 100%

Is the Principal owner a female? (MNAb4a)

File: israel_2013_full_data

Overview

| | |
|-----------------|------------------|
| Type: Discrete | Valid cases: 483 |
| Format: numeric | Invalid: 0 |
| Width: 2 | |
| Decimals: 0 | |
| Range: -9-2 | |

Literal question

Is the principal owner, or one of the principal owners, a female? (The principal owner is the person or persons with the largest ownership share)

Amongst the owners of the firm, are there any females? (b4)

File: israel_2013_full_data

Overview

| | |
|-----------------|------------------|
| Type: Discrete | Valid cases: 430 |
| Format: numeric | Invalid: 53 |
| Width: 2 | |
| Decimals: 0 | |
| Range: -9-2 | |

Literal question

Amongst the owners of the firm, are there any females?

% of the firm owned by females (b4a)

File: israel_2013_full_data

Overview

| | |
|-----------------|------------------|
| Type: Discrete | Valid cases: 138 |
| Format: numeric | Invalid: 345 |
| Width: 3 | |
| Decimals: 0 | |
| Range: -9-100 | |

Literal question

What percentage of the firm is owned by females?

How was the firm established? (MNAq5)

File: israel_2013_full_data

Overview

| | |
|-----------------|------------------|
| Type: Discrete | Valid cases: 483 |
| Format: numeric | Invalid: 0 |
| Width: 2 | |
| Decimals: 0 | |
| Range: -9-6 | |

Literal question

How was this firm established?

How was the firm established (Other) (MNAq5x)

File: israel_2013_full_data

How was the firm established (Other) (MNAq5x)

File: israel_2013_full_data

Overview

Type: Discrete
Format: character
Width: 100

Valid cases: 11
Invalid: 0

Literal question

How was this firm established?

Year Establishment Began Operations (b5)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 4
Decimals: 0
Range: -9-2012

Valid cases: 483
Invalid: 0

Pre question

READ ONLY IF A7=1 (yes)
I want to proceed by asking you about this establishment only.

Literal question

In what year did this establishment begin operations?

Post question

INTERVIEWER: PROVIDE FOUR DIGITS FOR YEAR

Interviewer instructions

The objective of this question is to obtain the year in which operations started regardless of who was the owner at the time.

The year when the establishment began operation refers to the year in which the establishment actually started producing (or providing services), not to the year in which it was registered for the first time.

If the establishment was privatized, then the date provided should refer to when the original government-owned establishment began operations.

If the establishment changed its production significantly to change sector classification, then the year when that took place should be provided.

Number Of Full-Time Employees Of The Establishment When It Started Operations (b6)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 4
Decimals: 0
Range: -9-2000

Valid cases: 483
Invalid: 0

Literal question

How many full-time employees did this establishment employ when it started operations? Please include all employees and managers

Interviewer instructions

The number of permanent, full-time employees for the time that the enterprise began operations should be provided. All employees and managers (including respondent) should be included.

Was Establishment Formally Registered When It Began Operations? (b6a)

File: israel_2013_full_data

Overview

| | |
|-----------------|------------------|
| Type: Discrete | Valid cases: 483 |
| Format: numeric | Invalid: 0 |
| Width: 2 | |
| Decimals: 0 | |
| Range: -9-2 | |

Literal question

Was this establishment formally registered when it began operations?

Interviewer instructions

Registering refer to registration with the national registry (public or private).
If and only if the respondent asks what formal registration means explain that it's when the establishment registered with: XXXXXXX "Ministry or department"

In What Year Was This Establishment Formally Registered? (b6b)

File: israel_2013_full_data

Overview

| | |
|-----------------|------------------|
| Type: Discrete | Valid cases: 483 |
| Format: numeric | Invalid: 0 |
| Width: 4 | |
| Decimals: 0 | |
| Range: -9-2012 | |

Literal question

In what year was this establishment formally registered?

Post question

INTERVIEWER: PROVIDE FOUR DIGITS FOR YEAR.

Interviewer instructions

Year of registration refers to the year in which the establishment completed the registration as explained in B.6a.

How Many Years Of Experience Working In This Sector Does The Top Manager Have? (b7)

File: israel_2013_full_data

Overview

| | |
|-----------------|------------------|
| Type: Discrete | Valid cases: 483 |
| Format: numeric | Invalid: 0 |
| Width: 2 | |
| Decimals: 0 | |
| Range: -9-63 | |

Literal question

How many years of experience working in this sector does the Top Manager have?

Interviewer instructions

Top Manager as defined in B.7a. B.7 refers to years of Top Manager's managerial experience in the type of sector in which the establishment presently operates.

Is The Top Manager Female? (b7a)

File: israel_2013_full_data

Is The Top Manager Female? (b7a)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 483
Invalid: 0

Literal question

Is the Top Manager female?

Highest level of Top Manager education (MNAb7b)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-5

Valid cases: 483
Invalid: 0

Literal question

What is the highest level of education completed by the Top Manager?

Does Establishment Have An Internationally-Recognized Quality Certification? (b8)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 483
Invalid: 0

Literal question

Does this establishment have an internationally-recognized quality certification?

Post question

INTERVIEWER: If there is need for clarification, some examples are: ISO 9000, 9002 or 14000

Interviewer instructions

The question refers exclusively to internationally recognized certifications. Examples are: ISO (International Organization for Standardization) for manufacturing and services, HACCP (Hazard Analysis and Critical Control Point) for food (especially, but not exclusively, for seafood and juices), and AATCC (American Association of Textiles Chemists and Colorists) for textiles.

Certificates granted only nationally not recognized in international markets are not included.

Application To Obtain An electrical connection Submitted Over The Last 2 Years (c3)

File: israel_2013_full_data

Overview

Application To Obtain An electrical connection Submitted Over The Last 2 Years (c3)

File: israel_2013_full_data

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 483
Invalid: 0

Pre question

READ THE FOLLOWING TO THE RESPONDENT BEFORE PROCEEDING. Now, we turn to the establishment's operations in fiscal year [insert last complete fiscal year].

Literal question

Over the last two years, did this establishment submit an application to obtain an electrical connection?

Post question

If answer is No or Don't Know then GO TO QUESTION C.6

Interviewer instructions

Application for electrical connection.
Electrical connection refers to a new connection or to an increase in voltage of an existing connection that requires an application.

How Many Days Did It Take For You To Receive An Electrical Connection Service? (c4)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 3
Decimals: 0
Range: -9-200

Valid cases: 44
Invalid: 439

Literal question

In reference to that application for an electrical connection, approximately how many days did it take to obtain it from the day of the application to the day the service was received?

Interviewer instructions

Wait for electrical connection. Self-explanatory

Informal Gift/Payment Expected Or Requested For An Electrical Connection? (c5)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 44
Invalid: 439

Literal question

In reference to that application for an electrical connection, was an informal gift or payment expected or requested?

Interviewer instructions

- 1) Bribe for electrical connection. Self-explanatory
- 2) Sensitive question, no clarification can be offered

Over last FY, Did This Establishment Experience Power Outages? (c6)

File: israel_2013_full_data

Overview

| | |
|-----------------|------------------|
| Type: Discrete | Valid cases: 483 |
| Format: numeric | Invalid: 0 |
| Width: 2 | |
| Decimals: 0 | |
| Range: -9-2 | |

Literal question

Over fiscal year [insert last complete fiscal year], did this establishment experience power outages?

Post question

If answer is No or Don't Know GO TO QUESTION C.10

Interviewer instructions

A power outage occurs when there is equipment malfunction from the failure of adequate supply of power. Blackouts that cause some, but not all equipment to malfunction are also considered power outages.

Number Of Power Outages Experienced In A Typical Month In Last Fiscal Year (c7)

File: israel_2013_full_data

Overview

| | |
|-----------------|------------------|
| Type: Discrete | Valid cases: 106 |
| Format: numeric | Invalid: 377 |
| Width: 2 | |
| Decimals: 0 | |
| Range: -9-20 | |

Literal question

In a typical month, over fiscal year [insert last complete fiscal year], how many power outages did this establishment experience?

Interviewer instructions

If power outages are seasonal the interviewer should ask the respondent to calculate the number of outages in a typical month, excluding both the months in which outages are most frequent and the months where outages are most infrequent. The concept of a typical month must be well understood since it is used several times throughout the questionnaire: it is the most common type of month in the year regarding the characteristic being asked. Thus, for answers such as "electrical outages once every 3 months" in a typical month there are 0 outages (since there will be outages only in 4 months of the year and in the rest 8 months there will be no outages). For the answer "once every other month" write 1 since there will be 6 months with outages and 6 months without them.

How Long Did The Average Power Outage Last? (c8)

File: israel_2013_full_data

Overview

| | |
|-----------------|-----------------|
| Type: Discrete | Valid cases: 36 |
| Format: numeric | Invalid: 447 |
| Width: 2 | |
| Decimals: 0 | |
| Range: -9-30 | |

Literal question

How long did these power outages last on average?

Interviewer instructions

This refers to the duration of the power outages in a typical month. The respondent should calculate average duration of power outages in the typical month.

In last FY, losses as % of annual sales due to power outages (c9a)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-5

Valid cases: 59
Invalid: 424

Literal question

Please estimate the losses that resulted from power outages either as a percentage of total annual sales or as total annual losses.

Loss as percent of total annual sales due to power outages

Post question

PROVIDE EITHER ONE OR THE OTHER, NOT BOTH c9a or c9b

Interviewer instructions

Losses because of power outages: The Manager should estimate the amount of production lost because of power outages.

In last FY, value of losses due to power outages (c9b)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 5
Decimals: 0
Range: -9-60000

Valid cases: 47
Invalid: 436

Literal question

Please estimate the losses that resulted from power outages either as a percentage of total annual sales or as total annual losses.

Annual losses due to power outages

Post question

PROVIDE EITHER ONE OR THE OTHER, NOT BOTH c9a or c9b

Interviewer instructions

Losses because of power outages: The Manager should estimate the amount of production lost because of power outages.

Generator Shared Or Owned Over The Course Of Last Fiscal Year? (c10)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 483
Invalid: 0

Literal question

Over the course of fiscal year [insert last complete fiscal year], did this establishment own or share a generator?

Post question

If answer is No or Don't Know then GO TO QUESTION C.12

Interviewer instructions

Establishment owns or shares a generator. Self-explanatory

% Electricity From Generator Owned/Shared By The Establishment In Last Fiscal Yr (c11)

File: israel_2013_full_data

Overview

| | |
|-----------------|-----------------|
| Type: Discrete | Valid cases: 95 |
| Format: numeric | Invalid: 388 |
| Width: 2 | |
| Decimals: 0 | |
| Range: -9-60 | |

Literal question

In fiscal year [insert last complete fiscal year], what percent of this establishment's electricity came from a generator or generators that the establishment owned or shared?

Interviewer instructions

Percentage of electricity from own or shared generator. Self-explanatory

Application To Obtain A Water Connection Submitted Over The Last 2 Years (c12)

File: israel_2013_full_data

Overview

| | |
|-----------------|------------------|
| Type: Discrete | Valid cases: 483 |
| Format: numeric | Invalid: 0 |
| Width: 2 | |
| Decimals: 0 | |
| Range: -9-2 | |

Literal question

Over the last two years, did this establishment submit an application to obtain a water connection?

Post question

If answer is No or Don't Know then GO TO QUESTION C.15

Interviewer instructions

Application for water connection. Self-explanatory

How Many Days Did It Take For You To Obtain A Water Connection? (c13)

File: israel_2013_full_data

Overview

| | |
|-----------------|-----------------|
| Type: Discrete | Valid cases: 27 |
| Format: numeric | Invalid: 456 |
| Width: 3 | |
| Decimals: 0 | |
| Range: -9-100 | |

Literal question

In reference to that application for a water connection, approximately how many days did it take to obtain it from the day of the application to the day the service was received?

Interviewer instructions

Wait for water connection. Self-explanatory

When You Applied For A Water Connection, Was An Informal Gift/payment Requested? (c14)

File: israel_2013_full_data

Overview

| | |
|-----------------|-----------------|
| Type: Discrete | Valid cases: 27 |
| Format: numeric | Invalid: 456 |
| Width: 2 | |
| Decimals: 0 | |
| Range: -9-2 | |

Literal question

In reference to that application for a water connection, was an informal gift or payment expected or requested?

Interviewer instructions

- 1) Bribe for water connection. Self-explanatory
- 2) Sensitive question, no clarification can be offered.

Did You Experience Insufficient Water Supply For Production In Last Fiscal Yr? (c15)

File: israel_2013_full_data

Overview

| | |
|-----------------|------------------|
| Type: Discrete | Valid cases: 225 |
| Format: numeric | Invalid: 258 |
| Width: 2 | |
| Decimals: 0 | |
| Range: -9-2 | |

Literal question

Over fiscal year [insert last complete fiscal year], did this establishment experience insufficient water supply for production?

Interviewer instructions

Insufficient water supply: whenever there is equipment failure or cessation of production operations due to the lack of or reduction in water supply.

Frequency Of Incidents Of Water Shortages In A Typical Month In Last Fiscal Yr (c16)

File: israel_2013_full_data

Overview

| | |
|-----------------|----------------|
| Type: Discrete | Valid cases: 4 |
| Format: numeric | Invalid: 479 |
| Width: 2 | |
| Decimals: 0 | |
| Range: -9-2 | |

Literal question

In a typical month, over fiscal year [insert last complete fiscal year], how many incidents of insufficient water supply did this establishment experience?

Interviewer instructions

Incidents of insufficient water supply per month can be estimated by considering the number of times water insufficiencies took place per month. The respondent should be asked to exclude months when water insufficiencies are rare or months when water insufficiencies are extreme from the calculation. The calculation should be made based on a typical month. Zero is the answer only if no insufficiencies occurred in a typical month.

Average Length Of Water Shortages (Affecting Production) In Last Fiscal Year (c17)

File: israel_2013_full_data

Overview

| | |
|-----------------|----------------|
| Type: Discrete | Valid cases: 1 |
| Format: numeric | Invalid: 482 |
| Width: 2 | |
| Decimals: 0 | |
| Range: -9-3 | |

Literal question

How long did these incidents of insufficient water supply last on average?

Interviewer instructions

Duration of a water shortage can be estimated by considering the average duration of water insufficiencies that took place in a typical month.

% Of Water Supply (Used In Production) From Public Sources In Last Fiscal Year (c18)

File: israel_2013_full_data

Overview

| | |
|-----------------|------------------|
| Type: Discrete | Valid cases: 207 |
| Format: numeric | Invalid: 276 |
| Width: 3 | |
| Decimals: 0 | |
| Range: -9-100 | |

Literal question

In fiscal year [insert last complete fiscal year], what percentage of this establishment's water supply, used in the production process, was from the following?

Water from public sources

% of water supply from own or shared well (MNAc18a)

File: israel_2013_full_data

Overview

| | |
|-----------------|------------------|
| Type: Discrete | Valid cases: 207 |
| Format: numeric | Invalid: 276 |
| Width: 2 | |
| Decimals: 0 | |
| Range: -9-80 | |

Literal question

In fiscal year [insert last complete fiscal year], what percentage of this establishment's water supply, used in the production process, was from the following?

Your own well or shared well

% of water supply purchased from private vendors (MNAc18b)

File: israel_2013_full_data

Overview

% of water supply purchased from private vendors (MNAc18b)

File: israel_2013_full_data

Type: Discrete
Format: numeric
Width: 3
Decimals: 0
Range: -9-100

Valid cases: 207
Invalid: 276

Literal question

In fiscal year [insert last complete fiscal year], what percentage of this establishment's water supply, used in the production process, was from the following?
Purchased from private vendors

% of water supply from other (MNAc18c)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-0

Valid cases: 207
Invalid: 276

Literal question

In fiscal year [insert last complete fiscal year], what percentage of this establishment's water supply, used in the production process, was from the following? Other

Do You Currently Communicate With Clients And Suppliers By E-Mail? (c22a)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 483
Invalid: 0

Literal question

At the present time, does this establishment use e-mail to communicate with clients or suppliers?

Interviewer instructions

E-mail and website use.
Web page should be considered as part of the website.
Website use includes cases when the establishment has its own website but does not actually do any direct communication with clients or suppliers via the website.

Establishment has its own website (c22b)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 483
Invalid: 0

Literal question

Establishment has its own website (c22b)

File: israel_2013_full_data

At the present time, does this establishment use its own website?

Interviewer instructions

E-mail and website use.

Web page should be considered as part of the website.

Website use includes cases when the establishment has its own website but does not actually do any direct communication with clients or suppliers via the website.

Cell phones used in operations of the establishment (c28)

File: israel_2013_full_data

Overview

Type: Discrete

Format: numeric

Width: 2

Decimals: 0

Range: -9-2

Valid cases: 483

Invalid: 0

Literal question

Does this establishment currently use cell phones for the operations of the establishment?

Post question

If answer is No or Do Not Know then GO TO QUESTION C.30

How Much Of An Obstacle: Electricity To Operations Of This Establishment? (c30a)

File: israel_2013_full_data

Overview

Type: Discrete

Format: numeric

Width: 2

Decimals: 0

Range: -9-4

Valid cases: 483

Invalid: 0

Pre question

SHOW CARD

Literal question

Is electricity No Obstacle, a Minor Obstacle, a Moderate Obstacle, a Major Obstacle, or a Very Severe Obstacle to the current operations of this establishment?

Interviewer instructions

1)The manager should be given a card with the different alternatives for 'degree of obstacle' (from 0 to 4).

2) Sensitive question, no clarification can be offered.

Change in total costs if electricity no longer an obstacle (MNAc31a1)

File: israel_2013_full_data

Overview

Change in total costs if electricity no longer an obstacle (MNAc31a1)

File: israel_2013_full_data

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-3

Valid cases: 95
Invalid: 388

Literal question

Would this establishment's total annual costs increase, remain the same or decrease over the next fiscal year if electricity is no longer an obstacle?

Expected % decrease in total costs - electricity no obstacle (MNAc31a3)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-20

Valid cases: 43
Invalid: 440

Pre question

Would this establishment's total annual costs increase, remain the same or decrease over the next fiscal year if electricity is no longer an obstacle?

Literal question

By what percentage would this establishment's total annual costs DECREASE in the next fiscal year?

How Much Of An Obstacle: Telecommunications To Operations Of This Establishment? (c30b)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-4

Valid cases: 483
Invalid: 0

Pre question

SHOW CARD

Literal question

Is Telecommunications No Obstacle, a Minor Obstacle, a Moderate Obstacle, a Major Obstacle, or a Very Severe Obstacle to the current operations of this establishment?

Interviewer instructions

- 1) The manager should be given a card with the different alternatives for 'degree of obstacle' (from 0 to 4).
- 2) Sensitive question, no clarification can be offered.

Main Product/Service (By The Largest % Of Annual Sales) In Last Fiscal Year (d1a1x)

File: israel_2013_full_data

Overview

Type: Discrete
Format: character
Width: 171
Valid cases: 483

Pre question

READ THE FOLLOWING TO THE RESPONDENT BEFORE PROCEEDING: The next topic to be covered is how and where this establishment makes its sales.

Literal question

In fiscal year [insert last complete fiscal year], what was this establishment's main product, that is, the product that represented the largest proportion of annual sales (in LCU)?

Interviewer instructions

Establishment's main product The purpose of this question is to determine what the company produces. The description should be written down exactly as provided by the respondent.
The main product is defined in terms of sales in monetary value not volume.

First Product/Service Isic Code (d1a2)

File: israel_2013_full_data

Overview

Type: Continuous
Format: numeric
Width: 4
Decimals: 0
Range: 1511-7290
Valid cases: 483
Invalid: 0
Minimum: 1511
Maximum: 7290

Pre question

INTERVIEWER: THE FOLLOWING QUESTION IS NOT PART OF THE INTERVIEW. IT WILL BE FILLED OUT IN THE OFFICE.

Literal question

PLEASE CHOOSE THE 4-DIGIT ISIC REV 3.1 CODE THAT BEST APPLIES TO THE ESTABLISHMENT'S MAIN ACTIVITY AND PRODUCT.

Interviewer instructions

Categorize the products according to standard industry classification codes. The enumerator should show the respondent the list of codes that correspond to the products identified to ensure agreement with the categorization. The respondent should be directed to look at the card only after he has provided the answer to D.1a1.
It may be that all major products fall into one category or that the establishment has only one main product. If the respondent does not know the code, the enumerator should write the sector and look for the corresponding code in the list of codes before submitting the completed questionnaire.

For the codes use United Nations ISIC Rev.3.1.

First Product/Service, Percent Of Total Annual Sales (d1a3)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 3
Decimals: 0
Range: -9-100
Valid cases: 483
Invalid: 0

Literal question

What percentage of total sales does the main product represent?

First Product/Service, Percent Of Total Annual Sales (d1a3)

File: israel_2013_full_data

Interviewer instructions

The main product is defined in terms of sales in monetary value not volume.

In Last Fiscal Year, What Were This Establishment'S Total Annual Sales? (d2)

File: israel_2013_full_data

Overview

| | |
|-----------------------|------------------|
| Type: Discrete | Valid cases: 483 |
| Format: numeric | Invalid: 0 |
| Width: 11 | |
| Decimals: 0 | |
| Range: -9-11600000000 | |

Literal question

In fiscal year [insert last complete fiscal year], what were this establishment's total annual sales?

Interviewer instructions

Total sales include the value of all annual sales counting manufactured goods and goods the establishment has bought for trading. For ex. if an establishment makes blue jeans and also imports blue jeans for resale, total sales is the value of all blue jeans sold, both produced and imported. Revenue or receipts for all services rendered and any sales of merchandise for the year, even if the payment may have been received at a later date, are included in total sales.

What Were the Establishment Sales 3 years ago (FY 2009) (n3)

File: israel_2013_full_data

Overview

| | |
|-----------------------|------------------|
| Type: Discrete | Valid cases: 483 |
| Format: numeric | Invalid: 0 |
| Width: 11 | |
| Decimals: 0 | |
| Range: -9-11000000000 | |

Literal question

In fiscal year [insert three complete fiscal years ago], three fiscal years ago, what were total annual sales for this establishment?

Interviewer instructions

Total sales three complete fiscal years ago include the value of all annual sales counting manufactured goods and goods the establishment has bought for trading. If an establishment makes blue jeans and also imports blue jeans for resale, total sales is the value of all blue jeans sold, both produced and imported. Revenue or receipts for all services rendered and any sales of merchandise for the year even though payment may have been received at a later date are included in total sales. Firms operating on a commission basis should report commissions, fees, and other operating income, not gross billings or sales.

% of sales: National sales (d3a)

File: israel_2013_full_data

Overview

| | |
|-----------------|------------------|
| Type: Discrete | Valid cases: 483 |
| Format: numeric | Invalid: 0 |
| Width: 3 | |
| Decimals: 0 | |
| Range: -9-100 | |

% of sales: National sales (d3a)

File: israel_2013_full_data

Pre question

- 1) SHOW CARD
- 2) INTERVIEWER: THESE MUST BE ASKED IN THE ORDER THEY APPEAR ON THE TABLE

Literal question

In fiscal year [insert last complete fiscal year], what percent of this establishment's sales were:
National sales

Post question

IF 100, GO TO QUESTION D.10

Interviewer instructions

- 1) Where sales are made. The purpose of this question is to determine where the establishment's customers are located.

Domestic sales are when goods or services are sold inside the borders of the country.

An indirect export is when the manufacturer sells its goods to a trader or another agent who then exports the product without modifications. Products that the manager knows are smuggled abroad should be counted as indirect exports.

Direct export is the sale of goods where the immediate recipient is outside the borders of the country.

- 2) INTERVIEWER: CHECK THAT TOTAL SUMS TO 100%

% o sales: Indirect exports (d3b)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-80

Valid cases: 483
Invalid: 0

Pre question

- 1) SHOW CARD
- 2) INTERVIEWER: THESE MUST BE ASKED IN THE ORDER THEY APPEAR ON THE TABLE

Literal question

In fiscal year [insert last complete fiscal year], what percent of this establishment's sales were:
Indirect exports (sold domestically to third party that exports products)

Post question

IF 100, GO TO QUESTION D.8

Interviewer instructions

- 1) Where sales are made. The purpose of this question is to determine where the establishment's customers are located.

Domestic sales are when goods or services are sold inside the borders of the country.

An indirect export is when the manufacturer sells its goods to a trader or another agent who then exports the product without modifications. Products that the manager knows are smuggled abroad should be counted as indirect exports.

Direct export is the sale of goods where the immediate recipient is outside the borders of the country.

- 2) INTERVIEWER: CHECK THAT TOTAL SUMS TO 100%

% of sales: Direct exports (d3c)

File: israel_2013_full_data

Overview

% of sales: Direct exports (d3c)

File: israel_2013_full_data

Type: Discrete
Format: numeric
Width: 3
Decimals: 0
Range: -9-100

Valid cases: 483
Invalid: 0

In last FY, avg. num. of days for exported goods to clear customs? (d4)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-45

Valid cases: 72
Invalid: 411

Literal question

In fiscal year [insert last complete fiscal year], when this establishment exported goods directly, how many days did it take on average from the time this establishment's goods arrived at their main point of exit (e.g., port, airport) until the time these goods cleared customs?

Interviewer instructions

Clearing customs for direct exports. The purpose of this question is to determine the efficiency of customs in clearing goods for export.

Main point of exit is the last domestic location (e.g. port, border crossing, airport, or internal custom) from which the goods leave the country.

Whenever different ports of exit are used this question refers to the port where "most goods" exit defined in terms of consignment value (not physical units).

Goods cleared customs They refer to the time it takes to obtain all clearances required from the moment the goods arrived at their point of exit until the moment they satisfy the requirements of the clearance procedures at the customs office. This includes transit procedures.

Average number of days to clear customs. Prompt the respondent to think of all shipments sent to the main point of exit and estimate an average time it took from the time the shipments arrived to the time they left that point of exit.

In last FY, Export Losses Due To Theft As % Of value of products (d6)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-5

Valid cases: 72
Invalid: 411

Literal question

In fiscal year [insert last complete fiscal year], what percent of the consignment value of the products exported directly was lost while in transit because of theft?

In last FY, Export Losses Due To Breakage Or Spoilage As % Of value of products (d7)

File: israel_2013_full_data

Overview

| | |
|-----------------|-----------------|
| Type: Discrete | Valid cases: 72 |
| Format: numeric | Invalid: 411 |
| Width: 2 | |
| Decimals: 0 | |
| Range: -9-1 | |

Literal question

In fiscal year [insert last complete fiscal year], what percent of the consignment value of the products exported directly was lost while in transit because of breakage or spoilage?

In What Year Did This Establishment First Export Directly Or Indirectly? (d8)

File: israel_2013_full_data

Overview

| | |
|-----------------|------------------|
| Type: Discrete | Valid cases: 143 |
| Format: numeric | Invalid: 340 |
| Width: 4 | |
| Decimals: 0 | |
| Range: -9-2012 | |

Literal question

In which year did this establishment first export directly or indirectly?

Interviewer instructions

First exported directly or indirectly. The purpose of this question is self-explanatory.

In last FY, % of value of products lost in transit due to theft (d10)

File: israel_2013_full_data

Overview

| | |
|-----------------|------------------|
| Type: Discrete | Valid cases: 473 |
| Format: numeric | Invalid: 10 |
| Width: 2 | |
| Decimals: 0 | |
| Range: -9-10 | |

Literal question

In fiscal year [insert last complete fiscal year], what percent of the consignment value of products this establishment shipped to supply domestic markets was lost while in transit because of theft?

Main country of destination for this establishment's exports (MNAd7x)

File: israel_2013_full_data

Overview

| | |
|-------------------|------------------|
| Type: Discrete | Valid cases: 143 |
| Format: character | Invalid: 0 |
| Width: 89 | |

Literal question

Main country of destination for this establishment's exports (MNAd7x)

File: israel_2013_full_data

In fiscal year [insert last complete fiscal year], what percentage of the value of the products exported directly was lost while in transit because of breakage or spoilage?

In last FY, % of value of products lost in transit due to breakage or spoilage? (d11)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-20

Valid cases: 473
Invalid: 10

Literal question

In fiscal year [insert last complete fiscal year], what percent of the consignment value of products this establishment shipped to supply domestic markets was lost while in transit because of breakage or spoilage?

% Of Material Inputs And Supplies Of Domestic Origin In Last Fiscal Year (d12a)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 3
Decimals: 0
Range: -9-100

Valid cases: 225
Invalid: 258

Pre question

SHOW CARD

Literal question

In fiscal year [insert last complete fiscal year], as a proportion of all of the material inputs or supplies purchased that year, what percent of this establishment's material inputs or supplies were:
Material inputs or supplies of domestic origin

Interviewer instructions

1) The purpose of this question is to determine from where the inputs for production are obtained and purchased.

The calculation is done as a percent of all purchases of supplies and inputs purchased by the establishment for the fiscal year.

Inputs are materials that go through a mechanical, physical, or chemical transformation that will ultimately make up some portion of the final good produced. Lumber in a furniture factory is a good example of an input.

Supplies are materials or products that are used, expended, consumed, but will not comprise the final good produced. Pencils and writing paper are good examples of a supply.

2) INTERVIEWER: CHECK THAT TOTAL SUMS TO 100%

% Of Material Inputs And Supplies Of Foreign Origin In Last Fiscal Year (d12b)

File: israel_2013_full_data

Overview

| | |
|-----------------|------------------|
| Type: Discrete | Valid cases: 225 |
| Format: numeric | Invalid: 258 |
| Width: 3 | |
| Decimals: 0 | |
| Range: -9-100 | |

Literal question

In fiscal year [insert last complete fiscal year], as a proportion of all material inputs or supplies purchased that year, what percentage of this establishment's material inputs or supplies were:
Material inputs or supplies of foreign origin

Were Any Of These Material Inputs And Supplies Imported Directly? (d13)

File: israel_2013_full_data

Overview

| | |
|-----------------|------------------|
| Type: Discrete | Valid cases: 166 |
| Format: numeric | Invalid: 317 |
| Width: 2 | |
| Decimals: 0 | |
| Range: -9-2 | |

Literal question

Were any of the material inputs or supplies purchased in fiscal year [insert last complete fiscal year], imported directly?

Post question

If answer is No or Don't Know then GO TO QUESTION D.16

Interviewer instructions

The purpose of this question is to determine if the establishment has any interaction with customs when importing inputs and other materials.

Avg. num. of Days For Imported Goods To Clear Customs In Last Fiscal Year (d14)

File: israel_2013_full_data

Overview

| | |
|-----------------|-----------------|
| Type: Discrete | Valid cases: 91 |
| Format: numeric | Invalid: 392 |
| Width: 2 | |
| Decimals: 0 | |
| Range: -9-14 | |

Literal question

In fiscal year [insert last complete fiscal year], when this establishment imported material inputs or supplies, how many days did it take on average from the time these goods arrived to their point of entry (e.g. port, airport) until the time these goods could be claimed from customs?

Interviewer instructions

Avg. num. of Days For Imported Goods To Clear Customs In Last Fiscal Year (d14)

File: israel_2013_full_data

The purpose of these questions is to measure the efficiency of customs clearance of imports.

Goods cleared customs includes all clearances required from the moment the goods arrived at their point of entry (e.g., port, airport) until the moment they satisfy the requirement of the clearance procedures at the customs office and can be picked up. It does not include time spent on transportation to reach the point of entry.

Average number of days to clear customs. Prompt respondent to think of various shipments destined to the establishment that originated from abroad, and to estimate an average of the time it took when the shipment arrived to the country's point of entry to the time the establishment was allowed to claim them and begin domestic transport.

Longest number of days to clear customs in last fiscal yr (direct import) (MNAd14b)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-70

Valid cases: 91
Invalid: 392

Literal question

In fiscal year [insert last complete fiscal year], when this establishment imported material inputs or supplies, what was the longest number of days that it took from the time these goods arrived to their point of entry (e.g. port, airport) until the time these goods could be claimed from customs?

Avg. days of inventory of most important input kept by establishment (d16)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 3
Decimals: 0
Range: -9-360

Valid cases: 225
Invalid: 258

Literal question

At the present time, when this establishment receives delivery of its most important input, on average, how many days of inventory, measured in days of production, does this establishment keep?

Post question

INTERVIEWER: IF RESPONDENT REQUIRES CLARIFICATION, DEFINE AS STOCK ON HAND

Interviewer instructions

Days of inventory of main input. The purpose of this question is to assess the efficiency in the supply chain. When firms have to maintain a high level of stock, because they cannot rely on a predictable supply of inputs, this is a source of economic inefficiency. Inversely, if supplies of the main input can be relied upon to be easily available, firms will keep low levels of stock on hand.

The main input is the input that accounts for the highest value among all inputs. It is not the input for which stock is maintained the longest. For example, if a company makes shirts, the most important input is the cloth, not the buttons and thread, though the establishment may actually keep a 90 day supply of buttons on hand and only a 30 day stock of cloth.

Days of inventory should be calculated as the number of days of normal production capacity before running out of stock.

Avg. days of inventory of main sales item kept by establishment (d17)

File: israel_2013_full_data

Overview

| | |
|-----------------|------------------|
| Type: Discrete | Valid cases: 123 |
| Format: numeric | Invalid: 360 |
| Width: 3 | |
| Decimals: 0 | |
| Range: -9-365 | |

Literal question

At the present time, when this establishment receives its main sales item, on average, how many days of inventory measured in days of sales, does this establishment keep?

Post question

INTERVIEWER: IF RESPONDENT REQUIRES CLARIFICATION, DEFINE AS STOCK ON HAND

Interviewer instructions

Days of inventory of main sales item The purpose of this question is to assess the efficiency in the supply chain. When firms have to maintain a high level of sales items in stock, because they cannot rely on a predictable supply, this is a source of economic inefficiency. Inversely, if supplies of the main sales can be relied upon to be easily available, firms will keep low levels of stock on hand.

The main sales item is the item that accounts for the highest percentage of sales among all items that the establishment sells. It is not the item for which stock is maintained the longest.

Days of inventory should be calculated as how many days it would take, under normal sales conditions, to deplete the main sales item held in supply at the establishment's premises.

How Much Of An Obstacle: Transport? (d30a)

File: israel_2013_full_data

Overview

| | |
|-----------------|------------------|
| Type: Discrete | Valid cases: 483 |
| Format: numeric | Invalid: 0 |
| Width: 2 | |
| Decimals: 0 | |
| Range: -9-4 | |

Pre question

SHOW CARD

Literal question

Using the response options on the card; To what degree is Transport an obstacle to the current operations of this establishment?

Interviewer instructions

- 1) The manager should be given a card with the different alternatives for 'degree of obstacle' (from 0 to 4).
- 2) Sensitive question, no clarification can be offered

How Much Of An Obstacle: Customs And Trade Regulations? (d30b)

File: israel_2013_full_data

Overview

| | |
|-----------------|------------------|
| Type: Discrete | Valid cases: 483 |
| Format: numeric | Invalid: 0 |
| Width: 2 | |
| Decimals: 0 | |
| Range: -9-4 | |

How Much Of An Obstacle: Customs And Trade Regulations? (d30b)

File: israel_2013_full_data

Pre question

SHOW CARD

Literal question

Using the response options on the card; To what degree is Customs and Trade Regulation an obstacle to the current operations of this establishment?

Interviewer instructions

- 1) The manager should be given a card with the different alternatives for 'degree of obstacle' (from 0 to 4).
- 2) Sensitive question, no clarification can be offered

Change in total costs if customs and trade regulations are no longer an obstacle (MNAd31b1)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-3

Valid cases: 130
Invalid: 353

Literal question

Would this establishment's total annual costs increase, remain the same or decrease over the next fiscal year if customs and trade regulations are no longer an obstacle?

Expected % decrease in total costs - customs and trade regulations no obstacle (MNAd31b3)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-50

Valid cases: 79
Invalid: 404

Pre question

Would this establishment's total annual costs increase, remain the same or decrease over the next fiscal year if customs and trade regulations are no longer an obstacle?

Literal question

By what percentage would this establishment's total annual costs DECREASE in the next fiscal year?

In last FY, main market for establishment's main product (e1)

File: israel_2013_full_data

Overview

In last FY, main market for establishment's main product (e1)

File: israel_2013_full_data

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-3

Valid cases: 483
Invalid: 0

Literal question

In fiscal year [insert last complete fiscal year], which of the following was the main market in which this establishment sold its main product?

Post question

If answer is 3, 4 or Don't Know then GO TO QUESTION E.6

Interviewer instructions

1) The purpose of this question is to get the establishment to define what it considers to be its main market.

The main product is defined by the output that generates the highest proportion of sales. The establishment's main market is defined by the market that generates the most sales for the main product as defined above.

It could be the case that an establishment's main product is sold in smaller proportions in a greater number of markets and that the main product is never the greatest total annual share of revenue in any one market. For example, 51 percent of revenue comes from selling nails, but that is distributed equally in the local, national, and international markets, 33 percent in each. Bolts make up 49 percent of total annual revenues. However, half of the revenue for bolts comes from selling in the international market and half in the local market.

It is clear that bolts sell more in its respective market with respect to nails, but does not generate as much revenue as nails do for the establishment. In such a case, nails should be used as the main product. Whenever local, national and international markets have equal shares choose the national market and do not follow the skip pattern.

2) SHOW CARD

In main market, number of competitors faced by establishment's main product (e2b)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 3
Decimals: 0
Range: -9-100

Valid cases: 430
Invalid: 53

Literal question

In fiscal year [insert last complete fiscal year], for the main market in which this establishment sold its main product, how many competitors did this establishment's main product face?

Pressure from domestic competitors (MNAe3a)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-4

Valid cases: 226
Invalid: 257

Pre question

SHOW CARD

Literal question

Pressure from domestic competitors (MNAe3a)

File: israel_2013_full_data

How important are each of the following influences on this establishment to reduce the production costs of existing products and/or to develop new products on a scale of 1 to 4, 1 being "Not at all important" and 4 being "Very important".

Pressure from foreign competitors (MNAe3b)

File: israel_2013_full_data

Overview

| | |
|-----------------|------------------|
| Type: Discrete | Valid cases: 226 |
| Format: numeric | Invalid: 257 |
| Width: 2 | |
| Decimals: 0 | |
| Range: -9-4 | |

Literal question

How important are each of the following influences on this establishment to reduce the production costs of existing products and/or to develop new products on a scale of 1 to 4, 1 being "Not at all important" and 4 being "Very important".
Pressure from foreign competitors

Do You Use Technology Licensed From A Foreign-Owned Company? (e6)

File: israel_2013_full_data

Overview

| | |
|-----------------|------------------|
| Type: Discrete | Valid cases: 483 |
| Format: numeric | Invalid: 0 |
| Width: 2 | |
| Decimals: 0 | |
| Range: -9-2 | |

Literal question

Does this establishment at present use technology licensed from a foreign-owned company, excluding office software?

Interviewer instructions

Technology licensed from a foreign owned company: it measures access to foreign technology. The license may be held by the establishment's parent company. The answer is "no" if the establishment uses foreign technology without a license or a formal agreement.

Does This Establishment Compete Against Unregistered Or Informal Firms? (e11)

File: israel_2013_full_data

Overview

| | |
|-----------------|------------------|
| Type: Discrete | Valid cases: 483 |
| Format: numeric | Invalid: 0 |
| Width: 2 | |
| Decimals: 0 | |
| Range: -9-2 | |

Literal question

Does this establishment compete against unregistered or informal firms?

Interviewer instructions

- 1) Competition from unregistered or informal firms
- 2) Sensitive question, no clarification can be offered

National, regional, local government or EU subsidies over last 3 yrs? (MNAq53)

File: israel_2013_full_data

Overview

| | |
|-----------------|------------------|
| Type: Discrete | Valid cases: 483 |
| Format: numeric | Invalid: 0 |
| Width: 2 | |
| Decimals: 0 | |
| Range: -9-2 | |

Literal question

Over the last three years has this establishment received any subsidies from the national, regional or local governments or European Union sources?

How Much Of An Obstacle: Practices of competitors in informal sector? (e30)

File: israel_2013_full_data

Overview

| | |
|-----------------|------------------|
| Type: Discrete | Valid cases: 483 |
| Format: numeric | Invalid: 0 |
| Width: 2 | |
| Decimals: 0 | |
| Range: -9-4 | |

Pre question

SHOW CARD

Literal question

Are practices of competitors in the informal sector No Obstacle, a Minor Obstacle, a Moderate Obstacle, Major Obstacle, or a Very Severe Obstacle to the current operations of this establishment?

Interviewer instructions

- 1) The manager should be given a card with the different alternatives for 'degree of obstacle' (from 0 to 4).
- 2) Sensitive question, no clarification can be offered

Biggest obstacle faced by establishment from competitors (MNAe20)

File: israel_2013_full_data

Overview

| | |
|-----------------|------------------|
| Type: Discrete | Valid cases: 483 |
| Format: numeric | Invalid: 0 |
| Width: 2 | |
| Decimals: 0 | |
| Range: -9-7 | |

Literal question

By looking at card [insert card number] can you tell me which of the practices of your competitors included in the list, if any, currently represents the biggest obstacle faced by this establishment

New or signif. improved product introduced in last three years? (h1)

File: israel_2013_full_data

New or signif. improved product introduced in last three years? (h1)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 483
Invalid: 0

Pre question

And now we switch to a different topic. In this section "new" means new to the establishment but not necessarily new to the market.

Literal question

In the last three years, has this establishment introduced new products or services?

Post question

If answer is No or Don't Know, GO TO QUESTION H.3

Interviewer instructions

INTERVIEWER: SHOW CARDS IN THIS SECTION CONTAIN EXAMPLES OF INNOVATIONS. THEY ARE MEANT AS EXAMPLES ONLY - THEY DO NOT CONTAIN ALL POSSIBLE INNOVATIONS.

INTERVIEWER: PLEASE WRITE THE RESPONSES BELOW AS WELL AS COPY THEM TO THE DECISION MATRIX.

New or signif. improved product also new to the establishment's main market? (h2)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 117
Invalid: 366

Literal question

Was the new product or service also new for the establishment's main market?

Interviewer instructions

INTERVIEWER: SHOW CARDS IN THIS SECTION CONTAIN EXAMPLES OF INNOVATIONS. THEY ARE MEANT AS EXAMPLES ONLY - THEY DO NOT CONTAIN ALL POSSIBLE INNOVATIONS.

INTERVIEWER: PLEASE WRITE THE RESPONSES BELOW AS WELL AS COPY THEM TO THE DECISION MATRIX.

New or sig. impvd method of manf product or offering services in last 3 years? (h3)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 483
Invalid: 0

Pre question

SHOW CARD

Literal question

New or sig. impvd method of manf product or offering services in last 3 years? (h3)

File: israel_2013_full_data

In the last three years, has this establishment introduced any new or significantly improved methods of manufacturing products or offering services?

Interviewer instructions

INTERVIEWER: SHOW CARDS IN THIS SECTION CONTAIN EXAMPLES OF INNOVATIONS. THEY ARE MEANT AS EXAMPLES ONLY - THEY DO NOT CONTAIN ALL POSSIBLE INNOVATIONS.

INTERVIEWER: PLEASE WRITE THE RESPONSES BELOW AS WELL AS COPY THEM TO THE DECISION MATRIX.

New method for input, products, or service introduced over last 3 yrs (h4a)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 483
Invalid: 0

Literal question

During the last three years, has this establishment introduced any new or significantly improved logistics, delivery, or distribution methods for inputs, products, or services?

Interviewer instructions

INTERVIEWER: SHOW CARDS IN THIS SECTION CONTAIN EXAMPLES OF INNOVATIONS. THEY ARE MEANT AS EXAMPLES ONLY - THEY DO NOT CONTAIN ALL POSSIBLE INNOVATIONS.

INTERVIEWER: PLEASE WRITE THE RESPONSES BELOW AS WELL AS COPY THEM TO THE DECISION MATRIX.

New supporting activities for process introduced over last 3 yrs (h4b)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 483
Invalid: 0

Literal question

During the last three years, has this establishment introduced any new or significantly improved supporting activities for your processes, such as maintenance systems or operations for purchasing, accounting, or computing?

Interviewer instructions

INTERVIEWER: SHOW CARDS IN THIS SECTION CONTAIN EXAMPLES OF INNOVATIONS. THEY ARE MEANT AS EXAMPLES ONLY - THEY DO NOT CONTAIN ALL POSSIBLE INNOVATIONS.

INTERVIEWER: PLEASE WRITE THE RESPONSES BELOW AS WELL AS COPY THEM TO THE DECISION MATRIX.

New or sig. impvd organizational structure introduced in last 3 years? (h5)

File: israel_2013_full_data

New or sig. impvd organizational structure introduced in last 3 years? (h5)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 483
Invalid: 0

Pre question

SHOW CARD

Literal question

During the last three years, has this establishment introduced any new or significantly improved organizational structures or management practices?

Interviewer instructions

INTERVIEWER: SHOW CARDS IN THIS SECTION CONTAIN EXAMPLES OF INNOVATIONS. THEY ARE MEANT AS EXAMPLES ONLY - THEY DO NOT CONTAIN ALL POSSIBLE INNOVATIONS.
INTERVIEWER: PLEASE WRITE THE RESPONSES BELOW AS WELL AS COPY THEM TO THE DECISION MATRIX.

New or signif. improved marketing method introduced in last three years? (h6)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 483
Invalid: 0

Pre question

SHOW CARD

Literal question

During the last three years, has this establishment introduced new or significantly improved marketing methods?

Interviewer instructions

INTERVIEWER: SHOW CARDS IN THIS SECTION CONTAIN EXAMPLES OF INNOVATIONS. THEY ARE MEANT AS EXAMPLES ONLY - THEY DO NOT CONTAIN ALL POSSIBLE INNOVATIONS.
INTERVIEWER: PLEASE WRITE THE RESPONSES BELOW AS WELL AS COPY THEM TO THE DECISION MATRIX.

During the last three years, did establ. spend on formal R&D activities? (h7)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 483
Invalid: 0

Pre question

SHOW CARD

Literal question

During the last three years, did establ. spend on formal R&D activities? (h7)

File: israel_2013_full_data

During the last three years, did this establishment spend on formal research and development activities, either in-house or contracted with other companies?

Interviewer instructions

INTERVIEWER: SHOW CARDS IN THIS SECTION CONTAIN EXAMPLES OF INNOVATIONS. THEY ARE MEANT AS EXAMPLES ONLY - THEY DO NOT CONTAIN ALL POSSIBLE INNOVATIONS.

INTERVIEWER: PLEASE WRITE THE RESPONSES BELOW AS WELL AS COPY THEM TO THE DECISION MATRIX.

During the last 3 years, did establ. give employees time to develop new idea? (h8)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 483
Invalid: 0

Literal question

During the last three years, did this establishment give employees some time to develop or try out a new approach or new idea about products or services, business process, firm management, or marketing?

Interviewer instructions

INTERVIEWER: SHOW CARDS IN THIS SECTION CONTAIN EXAMPLES OF INNOVATIONS. THEY ARE MEANT AS EXAMPLES ONLY - THEY DO NOT CONTAIN ALL POSSIBLE INNOVATIONS.

INTERVIEWER: PLEASE WRITE THE RESPONSES BELOW AS WELL AS COPY THEM TO THE DECISION MATRIX.

In last FY, What Was The Capacity Utilization (%) Of This Establishment? (f1)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 3
Decimals: 0
Range: -9-100

Valid cases: 226
Invalid: 257

Literal question

In fiscal year [insert last complete fiscal year], what was this establishment's output produced as a proportion of the maximum output possible if using all facilities available (capacity utilization)?

Interviewer instructions

A capacity utilization estimate should be compared to a full production capacity capability.

This question only references the production facility and not the administrative offices.

Full production capacity is the maximum level of production that this establishment could reasonably expect to attain during regular working hours, and under normal and realistic operating conditions fully utilizing the machinery, equipment and employees in place.

Number Of Hours Per Week Operated By The Establishment In Last Fiscal Year (f2)

File: israel_2013_full_data

Overview

| | |
|-----------------|------------------|
| Type: Discrete | Valid cases: 226 |
| Format: numeric | Invalid: 257 |
| Width: 3 | |
| Decimals: 0 | |
| Range: -9-168 | |

Literal question

In fiscal year [insert last complete fiscal year], how many hours per week did this establishment normally operate?

Interviewer instructions

Hours per week of operation are the hours per week in which machines and employees are engaged in some type of mechanical, physical, or chemical transformation of materials into new products or in which the assembly of components into new products takes place, including maintenance.

This question only references the production facility and not the administrative offices.

Planns to increase size of the establishment (MNAf3)

File: israel_2013_full_data

Overview

| | |
|-----------------|------------------|
| Type: Discrete | Valid cases: 483 |
| Format: numeric | Invalid: 0 |
| Width: 2 | |
| Decimals: 0 | |
| Range: -9-2 | |

Literal question

Are you planning to increase the production capacity and/or volume of sales of this establishment over the next year?

Satisfied with current size of esbalishtment? (MNAf4)

File: israel_2013_full_data

Overview

| | |
|-----------------|-----------------|
| Type: Discrete | Valid cases: 77 |
| Format: numeric | Invalid: 406 |
| Width: 2 | |
| Decimals: 0 | |
| Range: -9-2 | |

Literal question

Are you satisfied with the current production capacity and/or volume of sales of this establishment?

Satisfied because no more growth potential (MNAf5a)

File: israel_2013_full_data

Overview

| | |
|-----------------|-----------------|
| Type: Discrete | Valid cases: 48 |
| Format: numeric | Invalid: 435 |
| Width: 2 | |
| Decimals: 0 | |
| Range: -9-2 | |

Pre question

Satisfied because no more growth potential (MNAf5a)

File: israel_2013_full_data

INTERVIEWER: READ OUT

Literal question

What are the reasons for you being satisfied with the current production capacity and/or volume of sales of this establishment?

Satisfied so to avoid increased regulatory burden (MNAf5b)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 48

Invalid: 435

Pre question

INTERVIEWER: READ OUT

Literal question

What are the reasons for you being satisfied with the current production capacity and/or volume of sales of this establishment?

Satisfied so to avoid shareholder dispersion (MNAf5c)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 48

Invalid: 435

Pre question

INTERVIEWER: READ OUT

Literal question

What are the reasons for you being satisfied with the current production capacity and/or volume of sales of this establishment?

Content with current workload (MNAf5d)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 48

Invalid: 435

Pre question

INTERVIEWER: READ OUT

Literal question

What are the reasons for you being satisfied with the current production capacity and/or volume of sales of this establishment?

Percentage Of The Building Occupied: Owned By This Establishment (g6a)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 3
Decimals: 0
Range: -9-100

Valid cases: 483
Invalid: 0

Pre question

SHOW CARD

Literal question

Of the buildings occupied by this establishment, what percent is owned and what percent is rented or leased?
Owned by this establishment

Interviewer instructions

- 1) If establishment occupies several buildings the percentages should be computed for the summation of buildings.
- 2) INTERVIEWER: CHECK THAT TOTAL SUMS TO 100%

Percentage Of The Building Occupied: Leased or Rented By This Establishment (g6b)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 3
Decimals: 0
Range: -9-100

Valid cases: 483
Invalid: 0

Pre question

SHOW CARD

Literal question

Of the buildings occupied by this establishment, what percent is owned and what percent is rented or leased?
Rented or leased by this establishment

Interviewer instructions

- 1) If establishment occupies several buildings the percentages should be computed for the summation of buildings.
- 2) INTERVIEWER: CHECK THAT TOTAL SUMS TO 100%

Percentage Of The Building Occupied: Other (g6c)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 3
Decimals: 0
Range: -9-100

Valid cases: 483
Invalid: 0

Pre question

SHOW CARD

Literal question

Of the buildings occupied by this establishment, what percent is owned and what percent is rented or leased? Other

Interviewer instructions

Percentage Of The Building Occupied: Other (g6c)

File: israel_2013_full_data

- 1) If establishment occupies several buildings the percentages should be computed for the summation of buildings.
- 2) INTERVIEWER: CHECK THAT TOTAL SUMS TO 100%

Percentage Of The Land Occupied: Owned By This Establishment (g1a)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 3
Decimals: 0
Range: -9-100

Valid cases: 483
Invalid: 0

Pre question

- 1) READ THE FOLLOWING TO THE RESPONDENT BEFORE PROCEEDING: The next topic to be covered is about the land.
- 2) INTERVIEWER: SHOW CARD

Literal question

Of the land occupied by this establishment, what percent is:
Owned by this establishment

Percentage Of The Land Occupied: Rented Or Leased By This Establishment (g1b)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 3
Decimals: 0
Range: -9-100

Valid cases: 483
Invalid: 0

Pre question

INTERVIEWER: SHOW CARD

Literal question

Of the land occupied by this establishment, what percent is:
Rented or Leased by this establishment

Percentage Of The Land Occupied: Other (g1c)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 3
Decimals: 0
Range: -9-100

Valid cases: 483
Invalid: 0

Pre question

INTERVIEWER: SHOW CARD

Literal question

Percentage Of The Land Occupied: Other (g1c)

File: israel_2013_full_data

Of the land occupied by this establishment, what percent is:
Other

Applic. To Obtain A Construction-Related Permit Submitted Over The Last 2 Years (g2)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 483
Invalid: 0

Literal question

Over the last two years, did this establishment submit an application to obtain a construction-related permit?

Post question

If answer is No or Don't Know then GO TO QUESTION G.30

Interviewer instructions

Application for construction permit. Self-explanatory

How Many Days Did It Take For You To Obtain A Construction-Related Permit? (g3)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 3
Decimals: 0
Range: -9-730

Valid cases: 60
Invalid: 423

Literal question

In reference to that application for a construction-related permit, approximately how many days did it take to obtain it from the day of the application to the day the permit was granted?

Interviewer instructions

Waiting time for construction permit. Self-explanatory

Informal Gift/Payment Expected Or Requested For A Construction-Related Permit (g4)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 60
Invalid: 423

Literal question

In reference to that application for a construction-related permit, was an informal gift or payment expected or requested?

Informal Gift/Payment Expected Or Requested For A Construction-Related Permit (g4)

File: israel_2013_full_data

Interviewer instructions

- 1) Bribe for construction permit. Self-explanatory
- 2) Sensitive question, no clarification can be offered

What Is The Total Selling Area In This Establishment? (g5a)

File: israel_2013_full_data

Overview

| | |
|------------------|------------------|
| Type: Discrete | Valid cases: 123 |
| Format: numeric | Invalid: 360 |
| Width: 6 | |
| Decimals: 0 | |
| Range: -9-500000 | |

Literal question

What is the total selling area of this establishment?

Interviewer instructions

Total selling area refers to the space where sales take place. It does not include warehouses. Whenever the establishment is composed of several locations the selling areas of each location should be added.

The Area Is Measured In: (g5b)

File: israel_2013_full_data

Overview

| | |
|-----------------|------------------|
| Type: Discrete | Valid cases: 123 |
| Format: numeric | Invalid: 360 |
| Width: 1 | |
| Decimals: 0 | |
| Range: 1-4 | |

Literal question

What is the total selling area of this establishment?

Interviewer instructions

Total selling area refers to the space where sales take place. It does not include warehouses. Whenever the establishment is composed of several locations the selling areas of each location should be added.

Specify Other Units (If Not Included Above) The Area Is Measured In (g5bx)

File: israel_2013_full_data

Overview

| | |
|-------------------|----------------|
| Type: Discrete | Valid cases: 2 |
| Format: character | Invalid: 0 |
| Width: 9 | |

Literal question

What is the total selling area of this establishment?

Post question

SPECIFY UNITS
Other

Specify Other Units (If Not Included Above) The Area Is Measured In (g5bx)

File: israel_2013_full_data

Interviewer instructions

Total selling area refers to the space where sales take place. It does not include warehouses. Whenever the establishment is composed of several locations the selling areas of each location should be added.

How Much Of An Obstacle: Access To Land? (g30a)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-4

Valid cases: 483
Invalid: 0

Pre question

SHOW CARD

Literal question

Is access to land No Obstacle, a Minor Obstacle, a Moderate Obstacle, a Major Obstacle, or a Very Severe Obstacle to the current operations of this establishment?

Interviewer instructions

- 1) The manager should be given a card with the different alternatives for 'degree of obstacle' (from 0 to 4).
- 2) Sensitive question, no clarification can be offered

In last FY, Did This Establishment Pay For Security? (i1)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 483
Invalid: 0

Pre question

READ THE FOLLOWING TO THE RESPONDENT BEFORE PROCEEDING: We now turn to another topic.

Literal question

In fiscal year [insert last complete fiscal year], did this establishment pay for security, for example equipment, personnel, or professional security services?

Post question

If answer is No or Don't Know then GO TO QUESTION I.3

Interviewer instructions

Pay for security. Self-explanatory

Percentage Of Total Annual Sales Paid For Security In Last Fiscal Year (i2a)

File: israel_2013_full_data

Overview

Percentage Of Total Annual Sales Paid For Security In Last Fiscal Year (i2a)

File: israel_2013_full_data

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-5

Valid cases: 46
Invalid: 437

Literal question

In fiscal year [insert last complete fiscal year], what percent of this establishment's total annual sales was paid for security, or what was the total annual cost of security?

Percent of total annual sales for security

Post question

PROVIDE EITHER ONE OR THE OTHER, NOT BOTH i2a and i2b

Interviewer instructions

How much pay for security. Self-explanatory

In Last Fiscal Year, What Is The Total Annual Cost Of Security? (i2b)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 8
Decimals: 0
Range: -9-10000000

Valid cases: 233
Invalid: 250

Literal question

In fiscal year [insert last complete fiscal year], what percent of this establishment's total annual sales was paid for security, or what was the total annual cost of security?

Total annual cost of security

Post question

PROVIDE EITHER ONE OR THE OTHER, NOT BOTH i2a and i2b

Interviewer instructions

How much pay for security. Self-explanatory

Losses Due To Theft, Robbery, Vandalism Or Arson Experienced In Last Fiscal Year (i3)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 483
Invalid: 0

Literal question

In fiscal year [insert last complete fiscal year], did this establishment experience losses as a result of theft, robbery, vandalism or arson?

Post question

If answer is No or Don't Know then GO TO QUESTION I.30

Interviewer instructions

Losses Due To Theft, Robbery, Vandalism Or Arson Experienced In Last Fiscal Year (i3)

File: israel_2013_full_data

Experienced losses from theft, robbery, vandalism, arson. Self-explanatory

Losses Due To Theft, Robbery, Vandalism Or Arson In Last Fiscal Yr (% Of Sales) (i4a)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-5

Valid cases: 28
Invalid: 455

Literal question

In fiscal year [insert last complete fiscal year], what were the estimated losses as a result of theft, robbery, vandalism or arson that occurred on this establishment?s premises either as a percentage of total annual sales or as total annual losses?
Losses as percent of total annual sales

Post question

PROVIDE EITHER ONE OR THE OTHER, NOT BOTH i4a and i4b

Interviewer instructions

Extent of losses from theft, robbery, vandalism, arson. Self-explanatory

Value Of Losses Due To Theft, Robbery, Vandalism Or Arson In Last Fiscal Yr (i4b)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 7
Decimals: 0
Range: -9-1500000

Valid cases: 25
Invalid: 458

Literal question

In fiscal year [insert last complete fiscal year], what were the estimated losses as a result of theft, robbery, vandalism or arson that occurred on this establishment?s premises either as a percentage of total annual sales or as total annual losses?
Total annual value of losses

Post question

PROVIDE EITHER ONE OR THE OTHER, NOT BOTH i4a and i4b

Interviewer instructions

Extent of losses from theft, robbery, vandalism, arson. Self-explanatory

How Much Of An Obstacle: Crime, Theft And Disorder? (i30)

File: israel_2013_full_data

Overview

How Much Of An Obstacle: Crime, Theft And Disorder? (i30)

File: israel_2013_full_data

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-4

Valid cases: 483
Invalid: 0

Pre question

SHOW CARD

Literal question

Are crime, theft and disorder No Obstacle, a Minor Obstacle, a Moderate Obstacle, a Major Obstacle, or a Very Severe Obstacle to the current operations of this establishment?

Interviewer instructions

- 1) The manager should be given a card with the different alternatives for 'degree of obstacle' (from 0 to 4).
- 2) Sensitive question, no clarification can be offered

In last FY, % Of Material Inputs Or Services Paid For After Delivery (k1c)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 3
Decimals: 0
Range: -9-100

Valid cases: 483
Invalid: 0

Pre question

READ THE FOLLOWING TO THE RESPONDENT BEFORE PROCEEDING: I would like to ask you a few questions about how you finance the operations of this establishment.

Literal question

In fiscal year [insert last complete fiscal year], what percent, as a proportion of the value of total annual purchases of material inputs or services, were:

Paid for after delivery?

Interviewer instructions

INTERVIEWER: CHECK THAT TOTAL SUMS TO 100%

In last FY, % Of Total Annual Sales Paid For After Delivery (k2c)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 3
Decimals: 0
Range: -9-100

Valid cases: 483
Invalid: 0

Pre question

SHOW CARD

Literal question

In fiscal year [insert last complete fiscal year], what percent of this establishment's total annual sales of its goods or services were: Paid for after delivery?

Interviewer instructions

In last FY, % Of Total Annual Sales Paid For After Delivery (k2c)

File: israel_2013_full_data

1) The questions refer to an establishment's ability to provide and be provided trade credit arrangements with suppliers and customers.

- a. Paid before delivery means the invoice was paid before the shipment arrived.
- b. Paid for on delivery means that the payment was made at the time the shipment arrived.
- c. Paid for after delivery means that the payment was made at some period after the shipment had arrived.

2) INTERVIEWER: CHECK THAT TOTAL SUMS TO 100%

% Of Working Capital Financed From Internal Funds/Retained Earnings (k3a)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 3
Decimals: 0
Range: -9-100

Valid cases: 483
Invalid: 0

Pre question

INTERVIEWER: SHOW CARD

Literal question

Over fiscal year [insert last complete fiscal year], please estimate the proportion of this establishment's working capital that was financed from each of the following sources?

Internal funds/Retained earnings

Interviewer instructions

INTERVIEWER: CHECK THAT TOTAL SUMS TO 100%

% of Working capital Borrowed from banks private (k3b)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 3
Decimals: 0
Range: -9-100

Valid cases: 483
Invalid: 0

Literal question

Over fiscal year [insert last complete fiscal year], please estimate the proportion of this establishment's working capital, that is the funds available for day-to-day operations, that was financed from each of the following sources?

Borrowed from private banks

% of Working capital Borrowed from banks state owned (k3c)

File: israel_2013_full_data

Overview

% of Working capital Borrowed from banks state owned (k3c)

File: israel_2013_full_data

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-70

Valid cases: 483
Invalid: 0

Literal question

Over fiscal year [insert last complete fiscal year], please estimate the proportion of this establishment's working capital, that is the funds available for day-to-day operations, that was financed from each of the following sources?
Borrowed from state-owned banks

% Of Working Capital Borrowed From Non-Bank Financial Institutions (k3e)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 3
Decimals: 0
Range: -9-100

Valid cases: 483
Invalid: 0

Pre question

INTERVIEWER: SHOW CARD

Literal question

Over fiscal year [insert last complete fiscal year], please estimate the proportion of this establishment's working capital that was financed from each of the following sources?
Borrowed from non-bank financial institutions

Interviewer instructions

INTERVIEWER: CHECK THAT TOTAL SUMS TO 100%

% Of Working Capital Purchased On Credit/Advances From Suppliers /Customers (k3f)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 3
Decimals: 0
Range: -9-100

Valid cases: 483
Invalid: 0

Pre question

INTERVIEWER: SHOW CARD

Literal question

Over fiscal year [insert last complete fiscal year], please estimate the proportion of this establishment's working capital that was financed from each of the following sources?
Purchases on credit from suppliers and advances from customers

Interviewer instructions

INTERVIEWER: CHECK THAT TOTAL SUMS TO 100%

% Of Working Capital Financed By Other (Money Lenders, Friends, Relatives, Etc) (k3hd)

File: israel_2013_full_data

Overview

| | |
|-----------------|------------------|
| Type: Discrete | Valid cases: 483 |
| Format: numeric | Invalid: 0 |
| Width: 3 | |
| Decimals: 0 | |
| Range: -9-100 | |

Pre question

INTERVIEWER: SHOW CARD

Literal question

Over fiscal year [insert last complete fiscal year], please estimate the proportion of this establishment's working capital that was financed from each of the following sources?
Other (moneylenders, friends, relatives, etc.)

Interviewer instructions

INTERVIEWER: CHECK THAT TOTAL SUMS TO 100%

Did This Establishment Purchase Any Fixed Assets In Last Fiscal Yr? (k4)

File: israel_2013_full_data

Overview

| | |
|-----------------|------------------|
| Type: Discrete | Valid cases: 483 |
| Format: numeric | Invalid: 0 |
| Width: 2 | |
| Decimals: 0 | |
| Range: -9-2 | |

Literal question

In fiscal year [insert last complete fiscal year], did this establishment purchase any fixed assets, such as machinery, vehicles, equipment, land or buildings?

Interviewer instructions

Purchase of fixed assets, investments, etc. Self-explanatory

Total Annual Expenditure For Purchases Of Equipment In Last Fiscal Yr (n5a)

File: israel_2013_full_data

Overview

| | |
|---------------------|------------------|
| Type: Discrete | Valid cases: 196 |
| Format: numeric | Invalid: 287 |
| Width: 9 | |
| Decimals: 0 | |
| Range: -9-100000000 | |

Literal question

In fiscal year [insert last complete fiscal year], how much did this establishment spend on purchases of:
Machinery, vehicles, and equipment (new or used)

Interviewer instructions

Total Annual Expenditure For Purchases Of Equipment In Last Fiscal Yr (n5a)

File: israel_2013_full_data

The category machinery, vehicles and equipment is the annual investment of anything used directly by this establishment to produce. Vehicles include transport and loading and unloading vehicles. It should include not only the purchase cost but also all other costs involved in the investment such as transport of the item and installation cost. Computer hardware should be considered under equipment

Land, buildings is the annual investment in land, buildings and structures used directly or indirectly by this establishment to produce goods and services.

Included are expenditures for new and used structures (including those under construction at the end of last complete fiscal year), fixtures and equipment, additions, major alterations and improvements to existing facilities, and capitalized repairs.

Total Annual Expenditure For Purchases Of Land And Buildings In Last Fiscal Yr (n5b)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 8
Decimals: 0
Range: -9-25000000

Valid cases: 196
Invalid: 287

Literal question

In fiscal year [insert last complete fiscal year], how much did this establishment spend on purchases of:
Land and buildings

Interviewer instructions

The category machinery, vehicles and equipment is the annual investment of anything used directly by this establishment to produce. Vehicles include transport and loading and unloading vehicles. It should include not only the purchase cost but also all other costs involved in the investment such as transport of the item and installation cost. Computer hardware should be considered under equipment

Land, buildings is the annual investment in land, buildings and structures used directly or indirectly by this establishment to produce goods and services.

Included are expenditures for new and used structures (including those under construction at the end of last complete fiscal year), fixtures and equipment, additions, major alterations and improvements to existing facilities, and capitalized repairs.

Last FY, % Fixed Assets Funded By: Internal Funds/Retained Earnings (k5a)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 3
Decimals: 0
Range: -9-100

Valid cases: 196
Invalid: 287

Pre question

SHOW CARD

Literal question

Last FY, % Fixed Assets Funded By: Internal Funds/Retained Earnings (k5a)

File: israel_2013_full_data

Over fiscal year [insert last complete fiscal year], please estimate the proportion of this establishment's total purchase of fixed assets that was financed from each of the following sources?

Internal funds or retained earnings

Interviewer instructions

1) Fixed assets include any indivisible purchase made by the establishment as described in K.4. Examples include machinery/equipment, land, buildings, building improvements, etc.

The source of funds for these purchases may be diverse, so it is important for the enumerator to make sure that the various sources do add up to 100%.

2) INTERVIEWER: CHECK THAT TOTAL SUMS TO 100%

Last FY, % Fixed Assets Funded By: Owners' Contributions Or Issued New Equity (k5i)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 3
Decimals: 0
Range: -9-100

Valid cases: 196
Invalid: 287

Pre question

SHOW CARD

Literal question

Over fiscal year [insert last complete fiscal year], please estimate the proportion of this establishment's total purchase of fixed assets that was financed from each of the following sources?

Owners' contribution or issued new equity shares

Interviewer instructions

1) Fixed assets include any indivisible purchase made by the establishment as described in K.4. Examples include machinery/equipment, land, buildings, building improvements, etc.

The source of funds for these purchases may be diverse, so it is important for the enumerator to make sure that the various sources do add up to 100%.

2) INTERVIEWER: CHECK THAT TOTAL SUMS TO 100%

Last FY, % Fixed Assets Funded By: Bank Borrowing-Private (k5b)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 3
Decimals: 0
Range: -9-100

Valid cases: 196
Invalid: 287

Pre question

SHOW CARD

Literal question

Last FY, % Fixed Assets Funded By: Bank Borrowing-Private (k5b)

File: israel_2013_full_data

Over fiscal year [insert last complete fiscal year], please estimate the proportion of this establishment's total purchase of fixed assets that was financed from each of the following sources:
Borrowed from private banks

Last FY, % Fixed Assets Funded By: Bank Borrowing-State Owned (k5c)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 3
Decimals: 0
Range: -9-100

Valid cases: 196
Invalid: 287

Pre question

SHOW CARD

Literal question

Over fiscal year [insert last complete fiscal year], please estimate the proportion of this establishment's total purchase of fixed assets that was financed from each of the following sources:
Borrowed from state-owned banks

Last FY, % Fixed Assets Funded By: Non-Bank Financial Institutions (k5e)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-80

Valid cases: 196
Invalid: 287

Pre question

SHOW CARD

Literal question

Over fiscal year [insert last complete fiscal year], please estimate the proportion of this establishment's total purchase of fixed assets that was financed from each of the following sources?
Borrowed from non-bank financial institutions

Interviewer instructions

INTERVIEWER: CHECK THAT TOTAL SUMS TO 100%

Last FY, % Fixed Assets Funded By: Credit From Suppliers/Advances From Customers (k5f)

File: israel_2013_full_data

Overview

Last FY, % Fixed Assets Funded By: Credit From Suppliers/Advances From Customers (k5f)

File: israel_2013_full_data

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-92

Valid cases: 196
Invalid: 287

Pre question

SHOW CARD

Literal question

Over fiscal year [insert last complete fiscal year], please estimate the proportion of this establishment's total purchase of fixed assets that was financed from each of the following sources?

Purchases on credit from suppliers and advances from customers

Interviewer instructions

1) Fixed assets include any indivisible purchase made by the establishment as described in K.4. Examples include machinery/equipment, land, buildings, building improvements, etc.

The source of funds for these purchases may be diverse, so it is important for the enumerator to make sure that the various sources do add up to 100%.

2) INTERVIEWER: CHECK THAT TOTAL SUMS TO 100%

Last FY, % Fixed Assets Funded By: Other (Money Lenders\Friends\Relatives\Etc) (k5hdj)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-28

Valid cases: 196
Invalid: 287

Literal question

Over fiscal year [insert last complete fiscal year], please estimate the proportion of this establishment's total purchase of fixed assets that was financed from each of the following sources:

Other (moneylenders, friends, relatives, bonds, commercial papers etc)

Leasing of fixed assets in last fiscal yr? (MNAk4a)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 483
Invalid: 0

Literal question

In fiscal year [insert last complete fiscal year], did this establishment lease any fixed assets, such as machinery, vehicles, equipment, land or buildings?

Does This Establishment Have A Checking And\Or Saving Account? (k6)

File: israel_2013_full_data

Overview

| | |
|-----------------|------------------|
| Type: Discrete | Valid cases: 483 |
| Format: numeric | Invalid: 0 |
| Width: 2 | |
| Decimals: 0 | |
| Range: -9-2 | |

Literal question

Now let's talk about the establishment's current situation. At this time, does this establishment have a checking or savings account?

Interviewer instructions

Checking/ savings account. Self-explanatory

At This Time, Does This Establishment Have An Overdraft Facility? (k7)

File: israel_2013_full_data

Overview

| | |
|-----------------|------------------|
| Type: Discrete | Valid cases: 483 |
| Format: numeric | Invalid: 0 |
| Width: 2 | |
| Decimals: 0 | |
| Range: -9-2 | |

Literal question

At this time, does this establishment have an overdraft facility?

Interviewer instructions

An overdraft facility is a flexible account that allows firms to draw upon in the event their account balance becomes negative. The firm will incur fees or are subject to interest payments if they exercise this option.

Establishment has A Line Of Credit Or Loan From A Financial Institution? (k8)

File: israel_2013_full_data

Overview

| | |
|-----------------|------------------|
| Type: Discrete | Valid cases: 483 |
| Format: numeric | Invalid: 0 |
| Width: 2 | |
| Decimals: 0 | |
| Range: -9-2 | |

Literal question

At this time, does this establishment have a line of credit or a loan from a financial institution?

Interviewer instructions

A line of credit is an available amount of credit that the establishment can draw upon or leave untapped. Lines of credit usually carry monthly interest rates, and are repaid quickly (as soon as the establishment's cash flow allows for repayment). They may or may not have a defined date of expiration.

A loan is generally a much less flexible form of finance. It comes in fixed amounts (rather than ranges), carry annual interest rates (either fixed or floating), and they carry a determined term to maturity (finite period for repayment).

Reason for not having a line of credit/loan (MNAk8c)

File: israel_2013_full_data

Overview

| | |
|-----------------|------------------|
| Type: Discrete | Valid cases: 200 |
| Format: numeric | Invalid: 283 |
| Width: 2 | |
| Decimals: 0 | |
| Range: -9-3 | |

Literal question

What is the reason for not having a loan or line of credit currently?

Reason why loan application turned down (MNAk8d)

File: israel_2013_full_data

Overview

| | |
|-----------------|----------------|
| Type: Discrete | Valid cases: 0 |
| Format: numeric | Invalid: 483 |
| Width: 2 | |
| Decimals: 0 | |
| Range: -9-4 | |

Literal question

What was the main reason given when the application was turned down?

Type Of Financial Institution That Granted The Line Of Credit Or Loan (k9)

File: israel_2013_full_data

Overview

| | |
|-----------------|------------------|
| Type: Discrete | Valid cases: 283 |
| Format: numeric | Invalid: 200 |
| Width: 2 | |
| Decimals: 0 | |
| Range: -9-5 | |

Pre question

SHOW CARD

Literal question

Referring to the most recent line of credit or loan, what type of financial institution granted this loan?

Interviewer instructions

Institutions that granted loan. Self-explanatory

Year When The Most Recent Loan/Line Of Credit Approved (k10)

File: israel_2013_full_data

Overview

| | |
|-----------------|------------------|
| Type: Discrete | Valid cases: 283 |
| Format: numeric | Invalid: 200 |
| Width: 4 | |
| Decimals: 0 | |
| Range: -9-2013 | |

Literal question

Referring only to this most recent line of credit or loan, in what year was the most recent line of credit or loan approved?

Year When The Most Recent Loan/Line Of Credit Approved (k10)

File: israel_2013_full_data

Interviewer instructions

INTERVIEWER: PROVIDE FOUR DIGITS FOR YEAR

For The Most Recent Loan, What Was The Value At The Time Of Approval? (k11)

File: israel_2013_full_data

Overview

| | |
|---------------------|------------------|
| Type: Discrete | Valid cases: 283 |
| Format: numeric | Invalid: 200 |
| Width: 9 | |
| Decimals: 0 | |
| Range: -9-720000000 | |

Literal question

Referring only to this most recent loan or line of credit, what was its value at the time of approval?

Interviewer instructions

Value of the loan. Self-explanatory

Currency of the most recent line of credit/loan (MNAq46f)

File: israel_2013_full_data

Overview

| | |
|-----------------|------------------|
| Type: Discrete | Valid cases: 283 |
| Format: numeric | Invalid: 200 |
| Width: 2 | |
| Decimals: 0 | |
| Range: -9-4 | |

Literal question

In what currency is the most recent line of credit or loan denominated?

Currency of the most recent line of credit/loan (Other) (MNAq46fx)

File: israel_2013_full_data

Overview

| | |
|-------------------|----------------|
| Type: Discrete | Valid cases: 0 |
| Format: character | Invalid: 0 |
| Width: 1 | |

Literal question

In what currency is the most recent line of credit or loan denominated?

Annual nominal interest rate of the most recent line of credit/loan (MNAq46d)

File: israel_2013_full_data

Overview

Annual nominal interest rate of the most recent line of credit/loan (MNAq46d)

File: israel_2013_full_data

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-12

Valid cases: 283
Invalid: 200

Literal question

What is the annual nominal interest rate (in percent) of the most recent line of credit or loan?

Interviewer instructions

(INTERVIEWER: IF THE RESPONDENT SAYS THAT THE INTEREST RATE IS VARIABLE, PLEASE ASK THE RESPONDENT TO CALCULATE THE AVERAGE ANNUAL INTEREST RATE)

Original duration of the most recent line of credit/loan in months (MNAq46e)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 3
Decimals: 0
Range: -9-120

Valid cases: 283
Invalid: 200

Literal question

What was the original duration of the most recent line of credit or loan in months?

Financing Required For The Most Recent Line Of Credit Or Loan (k13)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 283
Invalid: 200

Literal question

Referring only to this most recent loan or line of credit, did the financing require collateral?

Interviewer instructions

Collateral refers to property of the business or personal property of the manager or owners that is used to secure the loan in the event that the establishment defaults on its payment obligations. Collateral only refers to real property or financial assets, not to personal guarantees by third parties.

Type Of Collateral Required For The Most Recent Loan? Land, Buildings (k14a)

File: israel_2013_full_data

Overview

Type Of Collateral Required For The Most Recent Loan? Land, Buildings (k14a)

File: israel_2013_full_data

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 178
Invalid: 305

Pre question

INTERVIEWER: READ OUT

Literal question

Referring only to this most recent loan or line of credit, what type of collateral was required? Land, buildings under ownership of the establishment

Interviewer instructions

Collateral refers to property of the business or personal property of the manager or owners that is used to secure the loan in the event that the establishment defaults on its payment obligations. Collateral only refers to real property or financial assets, not to personal guarantees by third parties.

Type Of Collateral Required For The Most Recent Loan? Equipment (k14b)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 178
Invalid: 305

Literal question

Referring only to this most recent loan or line of credit, what type of collateral was required?
Machinery and equipment including movables

Interviewer instructions

Collateral refers to property of the business or personal property of the manager or owners that is used to secure the loan in the event that the establishment defaults on its payment obligations. Collateral only refers to real property or financial assets, not to personal guarantees by third parties.

Type Of Collateral Required For The Most Recent Loan? Accounts (k14c)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 178
Invalid: 305

Literal question

Referring only to this most recent loan or line of credit, what type of collateral was required?
Accounts receivable and inventories

Interviewer instructions

Collateral refers to property of the business or personal property of the manager or owners that is used to secure the loan in the event that the establishment defaults on its payment obligations. Collateral only refers to real property or financial assets, not to personal guarantees by third parties.

Type Of Collateral Required For The Most Recent Loan? Personal Assets (k14d)

File: israel_2013_full_data

Overview

| | |
|-----------------|------------------|
| Type: Discrete | Valid cases: 178 |
| Format: numeric | Invalid: 305 |
| Width: 2 | |
| Decimals: 0 | |
| Range: -9-2 | |

Literal question

Referring only to this most recent loan or line of credit, what type of collateral was required? Personal assets of owner (house, etc.)

Interviewer instructions

Collateral refers to property of the business or personal property of the manager or owners that is used to secure the loan in the event that the establishment defaults on its payment obligations. Collateral only refers to real property or financial assets, not to personal guarantees by third parties.

Type Of Collateral Required For The Most Recent Loan? Other (k14e)

File: israel_2013_full_data

Overview

| | |
|-----------------|------------------|
| Type: Discrete | Valid cases: 178 |
| Format: numeric | Invalid: 305 |
| Width: 2 | |
| Decimals: 0 | |
| Range: -9-2 | |

Literal question

Referring only to this most recent loan or line of credit, what type of collateral was required? Other forms of collateral not included in the categories above

Interviewer instructions

Collateral refers to property of the business or personal property of the manager or owners that is used to secure the loan in the event that the establishment defaults on its payment obligations. Collateral only refers to real property or financial assets, not to personal guarantees by third parties.

Value Of Collateral Required For The Most Recent Credit/Loan (k15a)

File: israel_2013_full_data

Overview

| | |
|---------------------|------------------|
| Type: Discrete | Valid cases: 178 |
| Format: numeric | Invalid: 305 |
| Width: 9 | |
| Decimals: 0 | |
| Range: -9-150000000 | |

Literal question

Referring only to this most recent line of credit or loan, what was the approximate value of the collateral required?

Outstanding balance on the most recent line of credit/loan (LCU) (MNAk15a1)

File: israel_2013_full_data

Overview

| | |
|---------------------|------------------|
| Type: Discrete | Valid cases: 283 |
| Format: numeric | Invalid: 200 |
| Width: 9 | |
| Decimals: 0 | |
| Range: -9-200000000 | |

Literal question

What is the outstanding balance on this most recent line of credit or loan?

Total number of outstanding loans/lines of credit held by this establishment (k15b)

File: israel_2013_full_data

Overview

| | |
|-----------------|------------------|
| Type: Discrete | Valid cases: 283 |
| Format: numeric | Invalid: 200 |
| Width: 2 | |
| Decimals: 0 | |
| Range: -9-50 | |

Literal question

What is the total number of outstanding loans or lines of credit held by this establishment?

Total value of outstanding loans/lines of credit held by this establishment (LCU (k15c))

File: israel_2013_full_data

Overview

| | |
|----------------------|------------------|
| Type: Discrete | Valid cases: 134 |
| Format: numeric | Invalid: 349 |
| Width: 10 | |
| Decimals: 0 | |
| Range: -9-1500000000 | |

Literal question

What is the total value of outstanding loans or lines of credit held by this establishment?

Outstanding personal loans used to finance establishment's business activities? (k15d)

File: israel_2013_full_data

Overview

| | |
|-----------------|------------------|
| Type: Discrete | Valid cases: 483 |
| Format: numeric | Invalid: 0 |
| Width: 2 | |
| Decimals: 0 | |
| Range: -9-2 | |

Literal question

What is the total value of outstanding loans or lines of credit held by this establishment?

In Last Fiscal Yr, Did Establishment Apply For New Loans/Lines Of Credit? (k16)

File: israel_2013_full_data

Overview

| | |
|-----------------|------------------|
| Type: Discrete | Valid cases: 483 |
| Format: numeric | Invalid: 0 |
| Width: 2 | |
| Decimals: 0 | |
| Range: -9-2 | |

Literal question

Referring again to the last fiscal year [insert last complete fiscal year], did this establishment apply for any loans or lines of credit?

Interviewer instructions

Apply for new loans in last year. Self-explanatory

Main Reason For Not Applying For New Loans Or New Lines Of Credit (k17)

File: israel_2013_full_data

Overview

| | |
|-----------------|------------------|
| Type: Discrete | Valid cases: 269 |
| Format: numeric | Invalid: 214 |
| Width: 2 | |
| Decimals: 0 | |
| Range: -9-7 | |

Pre question

SHOW CARD

Literal question

What was the main reason why this establishment did not apply for any line of credit or loan?

Interviewer instructions

Reasons for not applying for loan last year. Self-explanatory

Outcome of the most recent application for line of credit/loan (k20a)

File: israel_2013_full_data

Overview

| | |
|-----------------|------------------|
| Type: Discrete | Valid cases: 210 |
| Format: numeric | Invalid: 273 |
| Width: 2 | |
| Decimals: 0 | |
| Range: -9-4 | |

Literal question

Referring only to this most recent application for a line of credit or loan, what was the outcome of that application?

Which source of funding was the most important to make up for the partial loan r (MNAk20b)

File: israel_2013_full_data

Which source of funding was the most important to make up for the partial loan r (MNAk20b)

File: israel_2013_full_data

Overview

| | |
|-----------------|----------------|
| Type: Discrete | Valid cases: 1 |
| Format: numeric | Invalid: 482 |
| Width: 2 | |
| Decimals: 0 | |
| Range: -9-5 | |

Literal question

Referring only to this most recent application for a line of credit or loan, which source of funding was the most important to make up for the partial loan rejection?

Why did the establishment withdraw its application (MNAk20c)

File: israel_2013_full_data

Overview

| | |
|-----------------|----------------|
| Type: Discrete | Valid cases: 0 |
| Format: numeric | Invalid: 483 |
| Width: 2 | |
| Decimals: 0 | |
| Range: -9-4 | |

Literal question

Referring only to this most recent application for a line of credit or loan, why did this establishment withdraw its application?

Financial Statements Checked & Certified By External Auditor In Last Fiscal Yr? (k21)

File: israel_2013_full_data

Overview

| | |
|-----------------|------------------|
| Type: Discrete | Valid cases: 483 |
| Format: numeric | Invalid: 0 |
| Width: 2 | |
| Decimals: 0 | |
| Range: -9-2 | |

Literal question

In fiscal year [insert last complete fiscal year], did this establishment have its annual financial statements checked and certified by an external auditor?

Interviewer instructions

Certification of financial statements by external auditor. Self-explanatory

How Much Of An Obstacle: Access To Finance (k30)

File: israel_2013_full_data

Overview

| | |
|-----------------|------------------|
| Type: Discrete | Valid cases: 483 |
| Format: numeric | Invalid: 0 |
| Width: 2 | |
| Decimals: 0 | |
| Range: -9-4 | |

Pre question

How Much Of An Obstacle: Access To Finance (k30)

File: israel_2013_full_data

SHOW CARD

Literal question

Is access to finance, which includes availability and cost, interest rates, fees and collateral requirements, No Obstacle, a Minor Obstacle, a Moderate Obstacle, a Major Obstacle, or a Very Severe Obstacle to the current operations of this establishment?

Interviewer instructions

- 1) The manager should be given a card with the different alternatives for 'degree of obstacle' (from 0 to 4).
- 2) Sensitive question, no clarification can be offered

Has the establishment been to court as plaintiff or defendant in last 3 yrs (MNAq31e)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 483
Invalid: 0

Literal question

Has this establishment been to court as a plaintiff or as a defendant in the last three years?

The Court System Is Fair, Impartial And Uncorrupted (h7a)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-4

Valid cases: 483
Invalid: 0

Pre question

SHOW CARD

Literal question

I am going to read some statements that describe the courts system and how it could affect business. For each statement, please tell me if you Strongly disagree, Tend to disagree, Tend to agree, or Strongly agree.
"The court system is fair, impartial and uncorrupted."

Interviewer instructions

Self-explanatory

The court system is quick (MNAj1b)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-4

Valid cases: 483
Invalid: 0

The court system is quick (MNAj1b)

File: israel_2013_full_data

Literal question

I am going to read a few statements describing the court system and how it could affect business. Please tell me if you Strongly disagree, Tend to disagree, Tend to agree, or Strongly agree.
"The court system is quick."

The court system is able to enforce its decisions (MNAj1c)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-4

Valid cases: 483
Invalid: 0

Literal question

I am going to read a few statements describing the court system and how it could affect business. Please tell me if you Strongly disagree, Tend to disagree, Tend to agree, or Strongly agree.
"The court system is able to enforce its decisions."

Judicial system will enforce contractual and property rights in business dispute (MNAj1a)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-4

Valid cases: 483
Invalid: 0

Literal question

I am going to read a few statements describing the court system and how it could affect business. Please tell me if you Strongly disagree, Tend to disagree, Tend to agree, or Strongly agree.
"I'm confident that the court system will enforce this establishment's contractual and property rights in business disputes."

Govt officials interpretation of regulations are consistent and predictable (MNAj1d)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-4

Valid cases: 483
Invalid: 0

Literal question

I am going to read a few statements describing the court system and how it could affect business. Please tell me if you Strongly disagree, Tend to disagree, Tend to agree, or Strongly agree.
"In general, government officials' interpretations of regulations affecting this establishment are consistent and predictable."

What % Of Senior Management Time Was Spent In Dealing With Govt Regulations? (j2)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-70

Valid cases: 483
Invalid: 0

Literal question

In a typical week over the last year, what percentage of total senior management's time was spent on dealing with requirements imposed by government regulations? [By senior management I mean managers, directors, and officers above direct supervisors of production/sales workers. Some examples of government regulations are taxes, customs, labor regulations, licensing and registration, including dealings with officials and completing forms]

Interviewer instructions

Percent of total senior management's time. Ask managers to estimate what percentage of their time senior managers spend dealing with government regulations, inspections, negotiations and other bureaucratic burden. This is time that would otherwise be spent on business matters. It should not include time spent negotiating procurement contracts with the government - only time dealing with red tape and bureaucracy.

Over The Last 12 Months, Was This Establishment Inspected By Tax Officials? (j3)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 483
Invalid: 0

Literal question

Over the last year, was this establishment visited or inspected by tax officials?

Post question

If answer is No or Don't Know then GO TO QUESTION J.6a

Interviewer instructions

Visitations and inspections from tax inspectorate officials. Self-explanatory

Frequency Of Inspections/Requirement For Meeting By Tax Officials (j4)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 4
Decimals: 0
Range: -9-3123

Valid cases: 269
Invalid: 214

Literal question

Over the last year, how many times was this establishment either inspected by tax officials or required to meet with them?

Interviewer instructions

Self-explanatory

In Any Of These Inspections Was A Gift/Informal payment Requested ? (j5)

File: israel_2013_full_data

Overview

| | |
|-----------------|------------------|
| Type: Discrete | Valid cases: 269 |
| Format: numeric | Invalid: 214 |
| Width: 2 | |
| Decimals: 0 | |
| Range: -9-2 | |

Literal question

In any of these inspections or meetings was a gift or informal payment expected or requested?

Interviewer instructions

- 1) Bribes from tax inspectors. Self-explanatory
- 2) Sensitive question, no clarification can be offered

Government Contract Secured (Or Attempted) In The Last 12 Months? (j6a)

File: israel_2013_full_data

Overview

| | |
|-----------------|------------------|
| Type: Discrete | Valid cases: 483 |
| Format: numeric | Invalid: 0 |
| Width: 2 | |
| Decimals: 0 | |
| Range: -9-2 | |

Literal question

Over the last year, has this establishment secured or attempted to secure a government contract?

Post question

If answer is No or Don't Know then GO TO QUESTION J.7

Interviewer instructions

Self-explanatory

% Of Contract Value Avg. Firm Pays In Informal Gifts To Govt To Secure Contract? (j6)

File: israel_2013_full_data

Overview

| | |
|-----------------|-----------------|
| Type: Discrete | Valid cases: 90 |
| Format: numeric | Invalid: 393 |
| Width: 2 | |
| Decimals: 0 | |
| Range: -9-1 | |

Literal question

When establishments like this one do business with the government, what percent of the contract value would be typically paid in informal payments or gifts to secure the contract?

Interviewer instructions

% Of Contract Value Avg. Firm Pays In Informal Gifts To Govt To Secure Contract? (j6)

File: israel_2013_full_data

1) Percent of the contract value. The question is designed to get at the size of the unaudited or unreported payment that is made to a government officials that directly aided in granting a government contract, in part or in whole, or expanded the size of the contract to include the establishment's business.

Again, notice the wording (phrasing) of the question: it asks for the respondent to answer for the "typical" establishment, rather than the establishment being interviewed.

2) Sensitive question, no clarification can be offered

Percent Of Total Annual Sales Paid In Informal Payments (j7a)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-1

Valid cases: 424
Invalid: 59

Literal question

It is said that establishments are sometimes required to make gifts or informal payments to public officials to "get things done" with regard to customs, taxes, licenses, regulations, services etc. On average, what percent of total annual sales, or estimated total annual value, do establishments like this one pay in informal payments or gifts to public officials for this purpose?

Percent of total annual sales paid as informal payment

Post question

PROVIDE EITHER ONE OR THE OTHER, NOT BOTH j7a and j7b

Interviewer instructions

1) Size of informal payments/gifts Informal payments are payments made to government officials that are unaudited or unreported. They are generally given to an official with the expectation that a service will be performed (such as granting a business license), a violation overlooked (such as violation of health regulation), or because the official threatens the business.

Notice the wording (phrasing) of the question: it asks for the respondent to answer for establishments "like this one" rather than the establishment being interviewed.

2) Sensitive question, no clarification can be offered

Total Annual Informal Payment (j7b)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-0

Valid cases: 59
Invalid: 424

Literal question

It is said that establishments are sometimes required to make gifts or informal payments to public officials to "get things done" with regard to customs, taxes, licenses, regulations, services etc. On average, what percent of total annual sales, or estimated total annual value, do establishments like this one pay in informal payments or gifts to public officials for this purpose?

Total annual informal payment

Post question

Total Annual Informal Payment (j7b)

File: israel_2013_full_data

PROVIDE EITHER ONE OR THE OTHER, NOT BOTH j7a and j7b

Interviewer instructions

1) Size of informal payments/gifts Informal payments are payments made to government officials that are unaudited or unreported. They are generally given to an official with the expectation that a service will be performed (such as granting a business license), a violation overlooked (such as violation of health regulation), or because the official threatens the business.

Notice the wording (phrasing) of the question: it asks for the respondent to answer for establishments "like this one" rather than the establishment being interviewed.

2) Sensitive question, no clarification can be offered

Application To Obtain An Import License Submitted Over The Last 2 Years? (j10)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 483
Invalid: 0

Literal question

Over the last two years, did this establishment submit an application to obtain an import license?

Post question

If answer is No or Don't Know then GO TO QUESTION J.13

Interviewer instructions

Application for import license Self-explanatory

How Many Days Did It Take To Obtain Your Import License? (j11)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 3
Decimals: 0
Range: -9-365

Valid cases: 48
Invalid: 435

Literal question

Approximately how many days did it take to obtain this import license from the day of the application to the day it was granted?

Interviewer instructions

Wait for import license Self-explanatory

When You Applied For An Import License, Was An Informal Gift/payment Requested? (j12)

File: israel_2013_full_data

Overview

When You Applied For An Import License, Was An Informal Gift/payment Requested? (j12)

File: israel_2013_full_data

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 48
Invalid: 435

Literal question

In reference to that application for an import license, was an informal gift or payment expected or requested?

Interviewer instructions

- 1) Bribe for import license. Self-explanatory
- 2) Sensitive question, no clarification can be offered

Application To Obtain An Operating License Submitted Over Last 2 Years? (j13)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 483
Invalid: 0

Literal question

Over the last two years, did this establishment submit an application to obtain an operating license?

Interviewer instructions

Application for operating license Self-explanatory-Includes renewals of operating licenses

How Many Days Did It Take To Obtain Your Operating License? (j14)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 3
Decimals: 0
Range: -9-450

Valid cases: 14
Invalid: 469

Literal question

Approximately how many days did it take to obtain this operating license from the day of the application to the day it was granted?

Interviewer instructions

Wait for operating license. Self-explanatory

When You Applied For Operating License Was An Informal Gift/payment Requested? (j15)

File: israel_2013_full_data

Overview

When You Applied For Operating License Was An Informal Gift/payment Requested? (j15)

File: israel_2013_full_data

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 14
Invalid: 469

Literal question

In reference to that application for an operating license, was an informal gift or payment expected or requested?

Interviewer instructions

Sensitive question, no clarification can be offered

How Much Of An Obstacle: Tax Rates (j30a)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-4

Valid cases: 483
Invalid: 0

Pre question

SHOW CARD

Literal question

As I list some factors that can affect the current operations of a business, please look at this card and tell me if you think that each factor is No Obstacle, a Minor Obstacle, a Moderate Obstacle, a Major Obstacle, or a Very Severe Obstacle to the current operations of this establishment.

Tax rates

Interviewer instructions

- 1) The manager should be given a card with the different alternatives for 'degree of obstacle' (from 0 to 4).
- 2) Sensitive question, no clarification can be offered

How Much Of An Obstacle: Tax Administrations (j30b)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-4

Valid cases: 483
Invalid: 0

Pre question

SHOW CARD

Literal question

As I list some factors that can affect the current operations of a business, please look at this card and tell me if you think that each factor is No Obstacle, a Minor Obstacle, a Moderate Obstacle, a Major Obstacle, or a Very Severe Obstacle to the current operations of this establishment.

Tax administration

Interviewer instructions

- 1) The manager should be given a card with the different alternatives for 'degree of obstacle' (from 0 to 4).
- 2) Sensitive question, no clarification can be offered

Change in total costs if tax administration no longer an obstacle (MNAj31b1)

File: israel_2013_full_data

Overview

| | |
|-----------------|------------------|
| Type: Discrete | Valid cases: 137 |
| Format: numeric | Invalid: 346 |
| Width: 2 | |
| Decimals: 0 | |
| Range: -9-3 | |

Literal question

Would this establishment's total annual costs increase, remain the same or decrease over the next fiscal year if tax administration is no longer an obstacle?

Expected % decrease in total costs - tax administration no obstacle (MNAj31b3)

File: israel_2013_full_data

Overview

| | |
|-----------------|-----------------|
| Type: Discrete | Valid cases: 77 |
| Format: numeric | Invalid: 406 |
| Width: 2 | |
| Decimals: 0 | |
| Range: -9-30 | |

Pre question

Would this establishment's total annual costs increase, remain the same or decrease over the next fiscal year if tax administration is no longer an obstacle?

Literal question

By what percentage would this establishment's total annual costs DECREASE in the next fiscal year?

How Much Of An Obstacle: Business Licensing And Permits (j30c)

File: israel_2013_full_data

Overview

| | |
|-----------------|------------------|
| Type: Discrete | Valid cases: 483 |
| Format: numeric | Invalid: 0 |
| Width: 2 | |
| Decimals: 0 | |
| Range: -9-4 | |

Pre question

SHOW CARD

Literal question

As I list some factors that can affect the current operations of a business, please look at this card and tell me if you think that each factor is No Obstacle, a Minor Obstacle, a Moderate Obstacle, a Major Obstacle, or a Very Severe Obstacle to the current operations of this establishment.

Business licensing and permits

Interviewer instructions

- 1) The manager should be given a card with the different alternatives for 'degree of obstacle' (from 0 to 4).
- 2) Sensitive question, no clarification can be offered

Change in total costs if business licensing and permits no longer an obstacle (MNAj31c1)

File: israel_2013_full_data

Overview

| | |
|-----------------|------------------|
| Type: Discrete | Valid cases: 218 |
| Format: numeric | Invalid: 265 |
| Width: 2 | |
| Decimals: 0 | |
| Range: -9-3 | |

Literal question

Would this establishment's total annual costs increase, remain the same or decrease over the next fiscal year if business licensing and permits are no longer an obstacle?

Expected % decrease in total costs - business licensing and permits no obstacle (MNAj31c3)

File: israel_2013_full_data

Overview

| | |
|-----------------|------------------|
| Type: Discrete | Valid cases: 118 |
| Format: numeric | Invalid: 365 |
| Width: 2 | |
| Decimals: 0 | |
| Range: -9-50 | |

Pre question

Would this establishment's total annual costs increase, remain the same or decrease over the next fiscal year if business licensing and permits are no longer an obstacle?

Literal question

By what percentage would this establishment's total annual costs DECREASE in the next fiscal year?

How Much Of An Obstacle: Political Instability (j30e)

File: israel_2013_full_data

Overview

| | |
|-----------------|------------------|
| Type: Discrete | Valid cases: 483 |
| Format: numeric | Invalid: 0 |
| Width: 2 | |
| Decimals: 0 | |
| Range: -9-4 | |

Pre question

SHOW CARD

Literal question

As I list some factors that can affect the current operations of a business, please look at this card and tell me if you think that each factor is No Obstacle, a Minor Obstacle, a Moderate Obstacle, a Major Obstacle, or a Very Severe Obstacle to the current operations of this establishment.

Political instability

Interviewer instructions

- 1) The manager should be given a card with the different alternatives for 'degree of obstacle' (from 0 to 4).
- 2) Sensitive question, no clarification can be offered

How Much Of An Obstacle: Corruption (j30f)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-4

Valid cases: 483
Invalid: 0

Pre question

SHOW CARD

Literal question

As I list some factors that can affect the current operations of a business, please look at this card and tell me if you think that each factor is No Obstacle, a Minor Obstacle, a Moderate Obstacle, a Major Obstacle, or a Very Severe Obstacle to the current operations of this establishment.

Corruption

Interviewer instructions

- 1) The manager should be given a card with the different alternatives for 'degree of obstacle' (from 0 to 4).
- 2) Sensitive question, no clarification can be offered

Change in total costs if corruption no longer an obstacle (MNAj31f1)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-3

Valid cases: 75
Invalid: 408

Literal question

Would your total annual costs increase, remain the same or decrease over the next fiscal year if corruption is no longer an obstacle?

Expected % decrease in total costs - corruption no obstacle (MNAj31f3)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-20

Valid cases: 40
Invalid: 443

Pre question

Would your total annual costs increase, remain the same or decrease over the next fiscal year if corruption is no longer an obstacle?

Literal question

By what percentage would your total annual costs DECREASE in the next fiscal year?

How Much Of An Obstacle: Courts (h30)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-4

Valid cases: 483
Invalid: 0

Pre question

SHOW CARD

Literal question

As I list some factors that can affect the current operations of a business, please look at this card and tell me if you think that each factor is No Obstacle, a Minor Obstacle, a Moderate Obstacle, a Major Obstacle, or a Very Severe Obstacle to the current operations of this establishment.

Courts

Interviewer instructions

- 1) The manager should be given a card with the different alternatives for 'degree of obstacle' (from 0 to 4).
- 2) Sensitive question, no clarification can be offered

Regulatory Policy Uncertainty (MNAj30g)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-4

Valid cases: 483
Invalid: 0

Literal question

Using the response options on the card; To what degree is Regulatory Policy Uncertainty an obstacle to the current operations of this establishment?

Num. Permanent, Full-Time Employees At End Of Last Fiscal Year (l1)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 5
Decimals: 0
Range: -9-12000

Valid cases: 483
Invalid: 0

Pre question

READ THE FOLLOWING TO THE RESPONDENT BEFORE PROCEEDING: Now I would like to ask you a few questions about this establishment's labor force.

Literal question

At the end of fiscal year [insert last complete fiscal year], how many permanent, full-time employees did this establishment employ? Please include all employees and managers

Post question

INTERVIEWER: include interviewee if applicable

Interviewer instructions

Num. Permanent, Full-Time Employees At End Of Last Fiscal Year (l1)

File: israel_2013_full_data

Number of permanent, full-time employees last complete fiscal year are defined as all paid employees that are contracted for a term of one or more fiscal years and/or have a guaranteed renewal of their employment contract and that work up to 8 or more hours per day.

All employees and managers (including respondent) should be counted.

Num. Permanent, Full-Time Employees At End Of 3 Fiscal Years Ago (l2)

File: israel_2013_full_data

Overview

| | |
|-----------------|------------------|
| Type: Discrete | Valid cases: 483 |
| Format: numeric | Invalid: 0 |
| Width: 5 | |
| Decimals: 0 | |
| Range: -9-12000 | |

Literal question

Three fiscal years ago, at the end of fiscal year [insert three complete fiscal years ago], how many permanent, full-time employees did this establishment employ? Please include all employees and managers

Post question

INTERVIEWER: include interviewee if applicable

Interviewer instructions

Number of permanent, full-time employees three complete fiscal years ago. See definition of permanent, full-time employees in l1

Num. Full-time Employees At End Of Last Fiscal Yr: production workers (l3a)

File: israel_2013_full_data

Overview

| | |
|-----------------|------------------|
| Type: Discrete | Valid cases: 225 |
| Format: numeric | Invalid: 258 |
| Width: 4 | |
| Decimals: 0 | |
| Range: -9-1495 | |

Pre question

INTERVIEWER: READ EACH CATEGORY

Literal question

At the end of fiscal year [insert last complete fiscal year], how many permanent, full-time employees were: Production workers

Interviewer instructions

Num. Full-time Employees At End Of Last Fiscal Yr: production workers (l3a)

File: israel_2013_full_data

Number of permanent, full-time production employees are employees (up to the line supervisor level) engaged in fabricating, processing, assembling, inspecting, receiving, storing, handling, packing, warehousing, shipping (but not delivering), maintenance, repair, product development, auxiliary production for plant's own use (e.g., power plant), recordkeeping, and other services closely associated with these production operations. Employees above the working-supervisor level are excluded from this item.

Number of permanent, full-time non-production employees are those employees not engaged in fabricating, processing, assembling, inspecting, receiving, storing, handling, packing, warehousing, shipping (but not delivering), maintenance, repair, product development, auxiliary production for plant's own use (e.g., power plant), recordkeeping, and other services closely associated with these production operations. Managers and other supervisory personnel with responsibilities for the performance of shop floor supervisors and below are included. Do not include shop floor supervisors.

Employees in sales (including driver-salespersons), sales delivery (highway truck drivers and their helpers), janitorial and guard services, advertising, credit, collection, installation and servicing of own products, clerical and routine office functions, executive, purchasing, financing, legal, personnel (including cafeteria, medical, etc.) are included. Also included are employees on the payroll of the manufacturing establishment engaged in the construction of major additions or alterations utilized as a separate work force. Professional, and technical employees are included in this category.

Number of production workers under 30 yrs old (MNA13a)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 3
Decimals: 0
Range: -9-700

Valid cases: 216
Invalid: 267

Literal question

At the end of fiscal year [insert last complete fiscal year], how many permanent, full-time individuals in this establishment were production workers younger than 30 years old:

Num. Full-time Employees At End Of Last Fiscal Yr: non-production workers (l3b)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 4
Decimals: 0
Range: -9-1200

Valid cases: 225
Invalid: 258

Pre question

INTERVIEWER: READ EACH CATEGORY

Literal question

At the end of fiscal year [insert last complete fiscal year], how many permanent, full-time employees were: Non-production workers [e.g., managers, administration, sales]

Interviewer instructions

Num. Full-time Employees At End Of Last Fiscal Yr: non-production workers (l3b)

File: israel_2013_full_data

Number of permanent, full-time production employees are employees (up to the line supervisor level) engaged in fabricating, processing, assembling, inspecting, receiving, storing, handling, packing, warehousing, shipping (but not delivering), maintenance, repair, product development, auxiliary production for plant's own use (e.g., power plant), recordkeeping, and other services closely associated with these production operations. Employees above the working-supervisor level are excluded from this item.

Number of permanent, full-time non-production employees are those employees not engaged in fabricating, processing, assembling, inspecting, receiving, storing, handling, packing, warehousing, shipping (but not delivering), maintenance, repair, product development, auxiliary production for plant's own use (e.g., power plant), recordkeeping, and other services closely associated with these production operations. Managers and other supervisory personnel with responsibilities for the performance of shop floor supervisors and below are included. Do not include shop floor supervisors.

Employees in sales (including driver-salespersons), sales delivery (highway truck drivers and their helpers), janitorial and guard services, advertising, credit, collection, installation and servicing of own products, clerical and routine office functions, executive, purchasing, financing, legal, personnel (including cafeteria, medical, etc.) are included. Also included are employees on the payroll of the manufacturing establishment engaged in the construction of major additions or alterations utilized as a separate work force. Professional, and technical employees are included in this category.

Number of non-production workers under 30 yrs old (MNA13b)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 3
Decimals: 0
Range: -9-300

Valid cases: 222
Invalid: 261

Literal question

At the end of fiscal year [insert last complete fiscal year], how many permanent, full-time individuals in this establishment were non-production workers younger than 30 years old:

Num. Full-time Employees At End Of Last Fiscal Yr: Skilled Production Workers (l4a)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 3
Decimals: 0
Range: -9-700

Valid cases: 216
Invalid: 267

Literal question

At the end of fiscal year [insert last complete fiscal year], how many permanent, full-time individuals working in this establishment were skilled production workers:

Interviewer instructions

Numbers of different types of permanent, full-time skilled production workers have some special knowledge or (usually acquired) ability in their work. A skilled worker may have attended a college, university or technical school or, may have learned their skills on the job.

Unskilled production worker are unskilled in that it is not required that they have special training, education, or skill to perform their job.

Num. Full-time Employees At End Of Last Fiscal Yr: Unskilled Production Workers (l4b)

File: israel_2013_full_data

Overview

| | |
|-----------------|------------------|
| Type: Discrete | Valid cases: 216 |
| Format: numeric | Invalid: 267 |
| Width: 3 | |
| Decimals: 0 | |
| Range: -9-425 | |

Pre question

INTERVIEWER: READ EACH CATEGORY

Literal question

At the end of fiscal year [insert last complete fiscal year], how many permanent, full-time employees were:
Unskilled production workers

Interviewer instructions

Numbers of different types of permanent, full-time skilled production workers have some special knowledge or (usually acquired) ability in their work. A skilled worker may have attended a college, university or technical school or, may have learned their skills on the job.

Unskilled production worker are unskilled in that it is not required that they have special training, education, or skill to perform their job.

Number of workers under 30 yrs old (MNA14)

File: israel_2013_full_data

Overview

| | |
|-----------------|------------------|
| Type: Discrete | Valid cases: 261 |
| Format: numeric | Invalid: 222 |
| Width: 3 | |
| Decimals: 0 | |
| Range: -9-350 | |

Number of skilled workers under 30 yrs old (MNA14a)

File: israel_2013_full_data

Overview

| | |
|-----------------|------------------|
| Type: Discrete | Valid cases: 212 |
| Format: numeric | Invalid: 271 |
| Width: 3 | |
| Decimals: 0 | |
| Range: -9-700 | |

Literal question

At the end of fiscal year [insert last complete fiscal year], how many permanent, full-time individuals in this establishment were skilled production workers younger than 30 years old

Number of unskilled workers under 30 yrs old (MNA14b)

File: israel_2013_full_data

Overview

Number of unskilled workers under 30 yrs old (MNA14b)

File: israel_2013_full_data

Type: Discrete
Format: numeric
Width: 3
Decimals: 0
Range: -9-200

Valid cases: 66
Invalid: 417

Literal question

At the end of fiscal year [insert last complete fiscal year], how many permanent, full-time individuals in this establishment were unskilled production workers younger than 30 years old:

Did total wage cost of an average permanent full time employee change (MNA14c)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-3

Valid cases: 483
Invalid: 0

Literal question

Over the course of fiscal year [insert last complete fiscal year], did the total wage cost of an average permanent full-time employee

% increase in total wage cost of an average permanent full time employee (MNA14d)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-30

Valid cases: 360
Invalid: 123

Literal question

Over the course of fiscal year [insert last complete fiscal year], in percentage terms, how much did the total wage cost of an average permanent full-time employee increase?

% decrease in total wage cost of an average permanent full time employee (MNA14e)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-20

Valid cases: 1
Invalid: 482

Literal question

% decrease in total wage cost of an average permanent full time employee (MNA14e)

File: israel_2013_full_data

Over the course of fiscal year [insert last complete fiscal year], in percentage terms, how much did the total wage cost of an average permanent full-time employee decrease?

Main reason for total wage cost change (MNA14f)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-4

Valid cases: 361
Invalid: 122

Pre question

SHOW CARD

Literal question

The main reason for this change was:

Main reason for total wage cost change (other) (MNA14fx)

File: israel_2013_full_data

Overview

Type: Discrete
Format: character
Width: 42

Valid cases: 11
Invalid: 0

Literal question

The main reason for this change was:

Num. Full-time Employees At End Of Last Fiscal Yr: female (l5)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 4
Decimals: 0
Range: -9-6000

Valid cases: 261
Invalid: 222

Literal question

At the end of fiscal year [insert last complete fiscal year], how many permanent full-time employees of this establishment for the following categories were female?

Num. Full-time Employees At End Of Last Fiscal Yr: female production workers (l5a)

File: israel_2013_full_data

Overview

Num. Full-time Employees At End Of Last Fiscal Yr: female production workers (l5a)

File: israel_2013_full_data

Type: Discrete
Format: numeric
Width: 4
Decimals: 0
Range: -9-1100

Valid cases: 225
Invalid: 258

Pre question

INTERVIEWER: READ EACH CATEGORY

Literal question

At the end of fiscal year [insert last complete fiscal year], how many permanent full-time employees of this establishment for the following categories were female?

Female permanent full-time production employees

Num. Full-time Employees At End Of Last Fiscal Yr: female non-production workers (l5b)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 3
Decimals: 0
Range: -9-500

Valid cases: 225
Invalid: 258

Pre question

INTERVIEWER: READ EACH CATEGORY

Literal question

At the end of fiscal year [insert last complete fiscal year], how many permanent full-time employees of this establishment for the following categories were female?

Female permanent full-time non-production employees

Female permanent full-time professionals number (MNA15c)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 4
Decimals: 0
Range: -9-6000

Valid cases: 483
Invalid: 0

Literal question

At the end of fiscal year [insert last complete fiscal year], how many female, permanent, full-time professionals worked in this establishment? (Professional employees are those whose daily responsibilities include work of an intellectual nature and/or managerial responsibilities)

Num. Full-Time Temporary Employees At End Of Last Fiscal Yr (l6)

File: israel_2013_full_data

Overview

Num. Full-Time Temporary Employees At End Of Last Fiscal Yr (16)

File: israel_2013_full_data

Type: Discrete
 Format: numeric
 Width: 3
 Decimals: 0
 Range: -9-400

Valid cases: 483
 Invalid: 0

Literal question

How many full-time temporary employees did this establishment employ in fiscal year [insert last complete fiscal year]?

Interviewer instructions

Full-time temporary or seasonal employees are defined as all paid short-term (i.e. for less than a fiscal year) employees with no guarantee of renewal of employment contract and work 40 hours or more per week for the term of their contract.

Female temporary, full-time workers employed throughout last fiscal yr (16a)

File: israel_2013_full_data

Overview

Type: Discrete
 Format: numeric
 Width: 3
 Decimals: 0
 Range: -9-200

Valid cases: 172
 Invalid: 311

Literal question

How many full-time temporary employees did this establishment employ throughout year [insert last complete fiscal year]? Female full-time seasonal or temporary workers employed last fiscal year

Interviewer instructions

(INTERVIEWER: Full-time, temporary workers are all paid short-term (i.e. for less than a year) employees with no guarantee of renewal of contract employment and work 8 or more hours per day)

Avg. Length Of Employment Of All Full-time Temporary Employees In Last Fiscal Yr (18)

File: israel_2013_full_data

Overview

Type: Discrete
 Format: numeric
 Width: 2
 Decimals: 0
 Range: -9-12

Valid cases: 172
 Invalid: 311

Literal question

What was the average length of employment of all full-time temporary employees in fiscal year [insert last complete fiscal year]?

Interviewer instructions

Average length of employment of all full-time temporary or seasonal employees refers to the number of months that the employee was contracted for work that occupied employees for 40 hours or more per week. If average full-time temporary or seasonal employment was for less than one month, enumerator should write 1.

Average Years Of Education For Typical Production Worker (19a)

File: israel_2013_full_data

Average Years Of Education For Typical Production Worker (l9a)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-17

Valid cases: 216
Invalid: 267

Literal question

What is the average number of years of education of a typical permanent full-time production worker employed in this establishment?

Average number of years of education of typical production worker

Interviewer instructions

INTERVIEWER: READ EACH CATEGORY

Average number of yrs of education of typical female production worker (l9a2)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-17

Valid cases: 216
Invalid: 267

Literal question

What is the average number of years of education of a typical permanent full-time production worker employed in this establishment?

Average number of years of education of typical female production worker

Interviewer instructions

INTERVIEWER: READ EACH CATEGORY

Number of permanent employees with University degree or higher (MNA19a1)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 4
Decimals: 0
Range: -9-1200

Valid cases: 483
Invalid: 0

Literal question

At the end of fiscal year [insert last complete fiscal year], how many full-time permanent employees in this establishment had the following as their highest education level?

Number of permanent employees with completed secondary (incl. vocational) (MNA19a2)

File: israel_2013_full_data

Number of permanent employees with completed secondary (incl. vocational) (MNA19a2)

File: israel_2013_full_data

Overview

| | |
|-----------------|------------------|
| Type: Discrete | Valid cases: 483 |
| Format: numeric | Invalid: 0 |
| Width: 4 | |
| Decimals: 0 | |
| Range: -9-2800 | |

Literal question

At the end of fiscal year [insert last complete fiscal year], how many full-time permanent employees in this establishment had the following as their highest education level?

Formal Training Programs For Permanent, Full-time Employees In Last Fiscal Yr (I10)

File: israel_2013_full_data

Overview

| | |
|-----------------|------------------|
| Type: Discrete | Valid cases: 483 |
| Format: numeric | Invalid: 0 |
| Width: 2 | |
| Decimals: 0 | |
| Range: -9-2 | |

Literal question

Over fiscal year [insert last complete fiscal year], did this establishment have formal training programs for its permanent, full-time employees?

Interviewer instructions

Formal training has a structured and defined curriculum. Formal training may include classroom work, seminars, lectures, workshops, and audio-visual presentations and demonstrations. This does not include training to familiarize employees with equipment and machinery on the shop floor, training aimed at familiarizing employees with the establishment's standard operation procedures, or employee orientation at the beginning of an employee's tenure. In-house training may be conducted by other non-supervisory employees of the establishment, the establishment's supervisors or managers, or the establishments training centers.

Permanent Full-time Production Employees Received Formal Training In Last FY (I11a)

File: israel_2013_full_data

Overview

| | |
|-----------------|-----------------|
| Type: Discrete | Valid cases: 31 |
| Format: numeric | Invalid: 452 |
| Width: 4 | |
| Decimals: 0 | |
| Range: -9-1495 | |

Literal question

Referring to the training programs run over fiscal year [insert last complete fiscal year], what percent of permanent, full-time employees of the following categories received formal training?
Production full-time permanent employees trained

Interviewer instructions

Percentage of production vs. non-production employees that were trained. Self-explanatory

% Permanent Full-time Production Employees Received Formal Training In Last FY (l11b)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 3
Decimals: 0
Range: -9-100

Valid cases: 6
Invalid: 477

Literal question

And how many or what percentage of Non-production full-time permanent employees received formal training?

Interviewer instructions

Percentage of production vs. non-production employees that were trained. Self-explanatory

Full-time Non-Production Employees Received Formal Training In Last FY (l11c)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 3
Decimals: 0
Range: -9-900

Valid cases: 28
Invalid: 455

Literal question

And how many or what percentage of Non-production full-time permanent employees received formal training?
Non-production full-time permanent employees trained

% Full-time Non-Production Employees Received Formal Training In Last FY (l11d)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 3
Decimals: 0
Range: -9-100

Valid cases: 9
Invalid: 474

Literal question

And how many or what percentage of Non-production full-time permanent employees received formal training?
Non-production full-time permanent employees trained

How Much Of An Obstacle: Labor Regulations? (l30a)

File: israel_2013_full_data

Overview

How Much Of An Obstacle: Labor Regulations? (l30a)

File: israel_2013_full_data

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-4

Valid cases: 483
Invalid: 0

Pre question

SHOW CARD

Literal question

Using the response options on the card; To what degree are Labor Regulations an obstacle to the current operations of this establishment?

Interviewer instructions

- 1) Self-explanatory
- 2) Sensitive question, no clarification can be offered

How Much Of An Obstacle: Inadequately Educated Workforce? (l30b)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-4

Valid cases: 483
Invalid: 0

Pre question

SHOW CARD

Literal question

Using the response options on the card; To what degree is an Inadequately Educated Workforce an obstacle to the current operations of this establishment?

Interviewer instructions

- 1) Self-explanatory
- 2) Sensitive question, no clarification can be offered

Biggest Obstacle Affecting The Operation Of This Establishment (m1a)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-15

Valid cases: 483
Invalid: 0

Literal question

By looking at card [insert card number] can you tell me which of the elements of the business environment included in the list, if any, currently represents the biggest obstacle faced by this establishment

Interviewer instructions

INTERVIEWER: DO NOT READ OUT

Rotation Order (m1d)

File: israel_2013_full_data

Overview

Type: Discrete
 Format: numeric
 Width: 1
 Decimals: 0
 Range: 1-3

Valid cases: 483
 Invalid: 0

Literal question

By looking at card [insert card number] can you tell me which of the elements of the business environment included in the list, if any, currently represents the biggest obstacle faced by this establishment.

Rotation

Total Labor Cost (Incl. Wages, Salaries, Bonuses, Etc) In Last Fiscal Year (n2a)

File: israel_2013_full_data

Overview

Type: Discrete
 Format: numeric
 Width: 10
 Decimals: 0
 Range: -9-2000000000

Valid cases: 483
 Invalid: 0

Pre question

READ THE FOLLOWING TO THE RESPONDENT BEFORE PROCEEDING:

Now, we would like to ask you a few questions about the financial results of this establishment. It is important that this information be as accurate as possible. The individual data are treated as confidential - the identity of your establishment will not be revealed at any point. Please provide the following information from the financial statements of this establishment.

2) SHOW CARD

Literal question

From this establishment's Income Statement for fiscal year [insert last complete fiscal year], please provide the following information:

Total annual cost of labor (including wages, salaries, bonuses, social security payments)

Interviewer instructions

Total cost of labor, including wages, salaries and benefits is the total annual wages and all annual benefits, including food, transport, social security (i.e. pensions, medical insurance, and unemployment insurance).

Raw materials and intermediate goods (M) is the cost of all inputs in the production activity. This is usually an item directly taken from the financial statements

Total annual cost of finished goods and materials purchased to resell: (S) is the cost of all finished goods and materials purchased to be resold.

Fuel (M) is the total annual cost of all fuels consumed for heat, power, transportation, or the generation of electricity. Do not include the estimated costs of fuels, such as sawdust or blast furnace gas, produced as a byproduct of your manufacturing activities. Include anthracite and bituminous coal, coke, natural and manufactured gas, fuel oil, liquefied petroleum gas, gasoline, and all other fuels, including purchased steam. Be sure to include fuel used to power delivery trucks, fork lifts, or other motor vehicles associated with the establishment.

Electricity is the total annual cost of electric energy purchased from public or private utility companies or received from other establishments that belong to the same firm. Exclude the value of electricity generated and used at this establishment.

Total annual depreciation is the amortization of fixed assets due to the wearing down and/or obsolescence

Cost Of Raw Materials And Intermediate Goods Used In Prod. In Last Fiscal Year (n2e)

File: israel_2013_full_data

Overview

| | |
|----------------------|------------------|
| Type: Discrete | Valid cases: 226 |
| Format: numeric | Invalid: 257 |
| Width: 10 | |
| Decimals: 0 | |
| Range: -9-1200000000 | |

Pre question

1) SHOW CARD

Literal question

From this establishment's Income Statement for fiscal year [insert last complete fiscal year], please provide the following information:

Total annual cost of raw materials and intermediate goods used in production

Interviewer instructions

Total cost of labor, including wages, salaries and benefits is the total annual wages and all annual benefits, including food, transport, social security (i.e. pensions, medical insurance, and unemployment insurance).

Raw materials and intermediate goods (M) is the cost of all inputs in the production activity. This is usually an item directly taken from the financial statements

Total annual cost of finished goods and materials purchased to resell: (S) is the cost of all finished goods and materials purchased to be resold.

Fuel (M) is the total annual cost of all fuels consumed for heat, power, transportation, or the generation of electricity. Do not include the estimated costs of fuels, such as sawdust or blast furnace gas, produced as a byproduct of your manufacturing activities. Include anthracite and bituminous coal, coke, natural and manufactured gas, fuel oil, liquefied petroleum gas, gasoline, and all other fuels, including purchased steam. Be sure to include fuel used to power delivery trucks, fork lifts, or other motor vehicles associated with the establishment.

Electricity is the total annual cost of electric energy purchased from public or private utility companies or received from other establishments that belong to the same firm. Exclude the value of electricity generated and used at this establishment.

Total annual depreciation is the amortization of fixed assets due to the wearing down and/or obsolescence

Total Annual Costs Of Fuel In Last Fiscal Year (n2f)

File: israel_2013_full_data

Overview

| | |
|--------------------|------------------|
| Type: Discrete | Valid cases: 225 |
| Format: numeric | Invalid: 258 |
| Width: 8 | |
| Decimals: 0 | |
| Range: -9-70000000 | |

Pre question

1) SHOW CARD

Literal question

From this establishment's Income Statement for fiscal year [insert last complete fiscal year], please provide the following information:

Total annual costs of fuel

Interviewer instructions

Total Annual Costs Of Fuel In Last Fiscal Year (n2f)

File: israel_2013_full_data

Total cost of labor, including wages, salaries and benefits is the total annual wages and all annual benefits, including food, transport, social security (i.e. pensions, medical insurance, and unemployment insurance).

Raw materials and intermediate goods (M) is the cost of all inputs in the production activity. This is usually an item directly taken from the financial statements

Total annual cost of finished goods and materials purchased to resell: (S) is the cost of all finished goods and materials purchased to be resold.

Fuel (M) is the total annual cost of all fuels consumed for heat, power, transportation, or the generation of electricity. Do not include the estimated costs of fuels, such as sawdust or blast furnace gas, produced as a byproduct of your manufacturing activities. Include anthracite and bituminous coal, coke, natural and manufactured gas, fuel oil, liquefied petroleum gas, gasoline, and all other fuels, including purchased steam. Be sure to include fuel used to power delivery trucks, fork lifts, or other motor vehicles associated with the establishment.

Electricity is the total annual cost of electric energy purchased from public or private utility companies or received from other establishments that belong to the same firm. Exclude the value of electricity generated and used at this establishment.

Total annual depreciation is the amortization of fixed assets due to the wearing down and/or obsolescence

Total Annual Costs Of Electricity In Last Fiscal Year (n2b)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 9
Decimals: 0
Range: -9-100000000

Valid cases: 483
Invalid: 0

Pre question

1) SHOW CARD

Literal question

From this establishment's Income Statement for fiscal year [insert last complete fiscal year], please provide the following information:

Total annual costs of electricity

Interviewer instructions

Total cost of labor, including wages, salaries and benefits is the total annual wages and all annual benefits, including food, transport, social security (i.e. pensions, medical insurance, and unemployment insurance).

Raw materials and intermediate goods (M) is the cost of all inputs in the production activity. This is usually an item directly taken from the financial statements

Total annual cost of finished goods and materials purchased to resell: (S) is the cost of all finished goods and materials purchased to be resold.

Fuel (M) is the total annual cost of all fuels consumed for heat, power, transportation, or the generation of electricity. Do not include the estimated costs of fuels, such as sawdust or blast furnace gas, produced as a byproduct of your manufacturing activities. Include anthracite and bituminous coal, coke, natural and manufactured gas, fuel oil, liquefied petroleum gas, gasoline, and all other fuels, including purchased steam. Be sure to include fuel used to power delivery trucks, fork lifts, or other motor vehicles associated with the establishment.

Electricity is the total annual cost of electric energy purchased from public or private utility companies or received from other establishments that belong to the same firm. Exclude the value of electricity generated and used at this establishment.

Total annual depreciation is the amortization of fixed assets due to the wearing down and/or obsolescence

Total rental cost of machinery, vehicles and equipment (n2ra)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 7
Decimals: 0
Range: -9-4500000

Valid cases: 225
Invalid: 258

Literal question

From this establishment's Income Statement for fiscal year [insert last complete fiscal year], please provide the following information:

Total rental cost of machinery, vehicles and equipment

Total rental cost of land and buildings (n2rb)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 8
Decimals: 0
Range: -9-45000000

Valid cases: 225
Invalid: 258

Literal question

From this establishment's Income Statement for fiscal year [insert last complete fiscal year], please provide the following information:

Total rental cost of land and buildings

Total Annual Cost Of Finished Goods/Materials Bought To Resell In Last Fiscal Yr (n2i)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 10
Decimals: 0
Range: -9-9000000000

Valid cases: 123
Invalid: 360

Pre question

1) SHOW CARD

Literal question

From this establishment's Income Statement for fiscal year [insert last complete fiscal year], please provide the following information:

Total annual cost of finished goods/materials bought to resell

Interviewer instructions

Total Annual Cost Of Finished Goods/Materials Bought To Resell In Last Fiscal Yr (n2i)

File: israel_2013_full_data

Total cost of labor, including wages, salaries and benefits is the total annual wages and all annual benefits, including food, transport, social security (i.e. pensions, medical insurance, and unemployment insurance).

Raw materials and intermediate goods (M) is the cost of all inputs in the production activity. This is usually an item directly taken from the financial statements

Total annual cost of finished goods and materials purchased to resell: (S) is the cost of all finished goods and materials purchased to be resold.

Fuel (M) is the total annual cost of all fuels consumed for heat, power, transportation, or the generation of electricity. Do not include the estimated costs of fuels, such as sawdust or blast furnace gas, produced as a byproduct of your manufacturing activities. Include anthracite and bituminous coal, coke, natural and manufactured gas, fuel oil, liquefied petroleum gas, gasoline, and all other fuels, including purchased steam. Be sure to include fuel used to power delivery trucks, fork lifts, or other motor vehicles associated with the establishment.

Electricity is the total annual cost of electric energy purchased from public or private utility companies or received from other establishments that belong to the same firm. Exclude the value of electricity generated and used at this establishment.

Total annual depreciation is the amortization of fixed assets due to the wearing down and/or obsolescence

Other Cost Of Production (n2j)

File: israel_2013_full_data

Overview

| | |
|--------------------|------------------|
| Type: Discrete | Valid cases: 225 |
| Format: numeric | Invalid: 258 |
| Width: 8 | |
| Decimals: 0 | |
| Range: -9-10000000 | |

Pre question

1) SHOW CARD

Literal question

From this establishment's Income Statement for fiscal year [insert last complete fiscal year], please provide the following information:

Other cost of production not included above

Net Book Value Of Machinery Vehicles, And Equipment In Last Fiscal Year (n6a)

File: israel_2013_full_data

Overview

| | |
|---------------------|------------------|
| Type: Discrete | Valid cases: 225 |
| Format: numeric | Invalid: 258 |
| Width: 9 | |
| Decimals: 0 | |
| Range: -9-650000000 | |

Literal question

At the end of fiscal year [insert last complete fiscal year], what was the net book value, that is the value of assets after depreciation, of the following:

Machinery, vehicles, and equipment

Interviewer instructions

Net Book Value Of Machinery Vehicles, And Equipment In Last Fiscal Year (n6a)

File: israel_2013_full_data

Net book value equals the purchase value minus depreciation.

The net book value represents the actual cost of assets at the time they were acquired, including all costs incurred in making the assets usable (such as transportation and installation) minus depreciation accumulated since the date of purchase. Included in the assets are all buildings, structures, machinery, and equipment (production, office, and transportation equipment) for which depreciation reserves are maintained. Accordingly, the value of assets at the end of the year includes the value of construction in progress.

Net Book Value Of Land And Buildings In Last Fiscal Year (n6b)

File: israel_2013_full_data

Overview

| | |
|---------------------|------------------|
| Type: Discrete | Valid cases: 225 |
| Format: numeric | Invalid: 258 |
| Width: 9 | |
| Decimals: 0 | |
| Range: -9-220000000 | |

Literal question

At the end of fiscal year [insert last complete fiscal year], what was the net book value, that is the value of assets after depreciation, of the following:

Land and buildings

Interviewer instructions

Net book value equals the purchase value minus depreciation.

The net book value represents the actual cost of assets at the time they were acquired, including all costs incurred in making the assets usable (such as transportation and installation) minus depreciation accumulated since the date of purchase. Included in the assets are all buildings, structures, machinery, and equipment (production, office, and transportation equipment) for which depreciation reserves are maintained. Accordingly, the value of assets at the end of the year includes the value of construction in progress.

Cost For Establishment To Re-Purchase All Of Its Machinery (n7a)

File: israel_2013_full_data

Overview

| | |
|---------------------|------------------|
| Type: Discrete | Valid cases: 225 |
| Format: numeric | Invalid: 258 |
| Width: 9 | |
| Decimals: 0 | |
| Range: -9-300000000 | |

Literal question

Hypothetically, if this establishment were to purchase the assets it uses now, in their current condition, how much would they cost?

Machinery, vehicles, and equipment

Interviewer instructions

This question is designed to ascertain the market value of the establishment's assets. Data on equipment is the most important. You can ask the manager to estimate the market value if all of the equipment, land and buildings were sold on the open market. If the respondent states that there is no market, ask how much the respondent would be willing to pay for the capital, knowing what it can produce in its current condition. Estimate how much it would cost to buy machinery in the current market which is similar in terms of age and characteristics. This estimate is to give an indication of the capital intensity of the firm. Keep in mind that it is one of the most important questions on the questionnaire.

Cost For Establishment To Re-Purchase All Of Its Land And Buildings (n7b)

File: israel_2013_full_data

Overview

| | |
|---------------------|------------------|
| Type: Discrete | Valid cases: 225 |
| Format: numeric | Invalid: 258 |
| Width: 9 | |
| Decimals: 0 | |
| Range: -9-220000000 | |

Literal question

Hypothetically, if this establishment were to purchase the assets it uses now, in their current condition and regardless of whether the establishment owns them or not, how much would they cost, independently of whether they are owned, rented or leased?

Land and buildings

Interviewer instructions

This question is designed to ascertain the market value of the establishment's assets. Data on equipment is the most important. You can ask the manager to estimate the market value if all of the equipment, land and buildings were sold on the open market. If the respondent states that there is no market, ask how much the respondent would be willing to pay for the capital, knowing what it can produce in its current condition. Estimate how much it would cost to buy machinery in the current market which is similar in terms of age and characteristics. This estimate is to give an indication of the capital intensity of the firm. Keep in mind that it is one of the most important questions on the questionnaire.

value of total assets (MNAn8a)

File: israel_2013_full_data

Overview

| | |
|-----------------------|------------------|
| Type: Discrete | Valid cases: 483 |
| Format: numeric | Invalid: 0 |
| Width: 11 | |
| Decimals: 0 | |
| Range: -9-16000000000 | |

Literal question

What was the value of the following at the end of the fiscal year [insert last complete fiscal year]:

Value of your total assets

Is the top manager of the establishment also the owner (MNAa20)

File: israel_2013_full_data

Overview

| | |
|-----------------|------------------|
| Type: Discrete | Valid cases: 483 |
| Format: numeric | Invalid: 0 |
| Width: 2 | |
| Decimals: 0 | |
| Range: -9-2 | |

Literal question

Is the top manager of this establishment also the owner of this establishment?

Interviewer instructions

INTERVIEWER: IF THE ANSWER IS MADE AVAILABLE IN THE INTERVIEW, CODE WITHOUTASKING QUESTION

Number of respondents interviewed (A15a4)

File: israel_2013_full_data

Number of respondents interviewed (A15a4)

File: israel_2013_full_data

Overview

| | |
|-----------------|------------------|
| Type: Discrete | Valid cases: 483 |
| Format: numeric | Invalid: 0 |
| Width: 1 | |
| Decimals: 0 | |
| Range: 1-4 | |

Literal question

Information about the respondent for the innovation module

Main Respondent Years Working In The Firm: (a15a2a)

File: israel_2013_full_data

Overview

| | |
|-----------------|------------------|
| Type: Discrete | Valid cases: 483 |
| Format: numeric | Invalid: 0 |
| Width: 2 | |
| Decimals: 0 | |
| Range: 1-60 | |

Pre question

Please complete the following information about the interviewee(s)

Literal question

Information about the respondent for the innovation module

Main respondent's yrs in the position (MNAa15a4a)

File: israel_2013_full_data

Overview

| | |
|-----------------|------------------|
| Type: Discrete | Valid cases: 483 |
| Format: numeric | Invalid: 0 |
| Width: 2 | |
| Decimals: 0 | |
| Range: 1-60 | |

Pre question

Please complete the following information about the interviewee(s)

Literal question

Information about the respondent for the innovation module

Main Respondent Gender (a15a3a)

File: israel_2013_full_data

Overview

| | |
|-----------------|------------------|
| Type: Discrete | Valid cases: 483 |
| Format: numeric | Invalid: 0 |
| Width: 1 | |
| Decimals: 0 | |
| Range: 1-2 | |

Pre question

Please complete the following information about the interviewee(s)

Literal question

Main Respondent Gender (a15a3a)

File: israel_2013_full_data

Information about the respondent for the innovation module

Second Respondent Years Working In The Firm: (a15a2b)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -7-30

Valid cases: 12
Invalid: 471

Pre question

Please complete the following information about the interviewee(s)

Literal question

Information about the respondent for the innovation module

Second respondent's yrs in the position (MNAa15a4b)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -7-38

Valid cases: 12
Invalid: 471

Pre question

Please complete the following information about the interviewee(s)

Literal question

Information about the respondent for the innovation module

Second Respondent Gender (a15a3b)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -7-2

Valid cases: 12
Invalid: 471

Pre question

Please complete the following information about the interviewee(s)

Literal question

Information about the respondent for the innovation module

Third Respondent Years Working In The Firm: (a15a2c)

File: israel_2013_full_data

Third Respondent Years Working In The Firm: (a15a2c)

File: israel_2013_full_data

Overview

| | |
|-----------------|----------------|
| Type: Discrete | Valid cases: 0 |
| Format: numeric | Invalid: 483 |
| Width: 2 | |
| Decimals: 0 | |
| Range: -7-1 | |

Pre question

Please complete the following information about the interviewee(s)

Literal question

Information about the respondent for the innovation module

Third respondent's yrs in the position (MNAa15a4c)

File: israel_2013_full_data

Overview

| | |
|-----------------|----------------|
| Type: Discrete | Valid cases: 0 |
| Format: numeric | Invalid: 483 |
| Width: 2 | |
| Decimals: 0 | |
| Range: -7-1 | |

Pre question

Please complete the following information about the interviewee(s)

Literal question

Information about the respondent for the innovation module

Third Respondent Gender (a15a3c)

File: israel_2013_full_data

Overview

| | |
|-----------------|----------------|
| Type: Discrete | Valid cases: 0 |
| Format: numeric | Invalid: 483 |
| Width: 2 | |
| Decimals: 0 | |
| Range: -7-2 | |

Pre question

Please complete the following information about the interviewee(s)

Literal question

Information about the respondent for the innovation module

Fourth respondent's yrs with the firm (a15a2d)

File: israel_2013_full_data

Overview

| | |
|-----------------|----------------|
| Type: Discrete | Valid cases: 1 |
| Format: numeric | Invalid: 482 |
| Width: 2 | |
| Decimals: 0 | |
| Range: -7-24 | |

Literal question

Fourth respondent's yrs with the firm (a15a2d)

File: israel_2013_full_data

Information about the respondent for the innovation module

Foruth respondent's yrs in the position (MNAa15a4d)

File: israel_2013_full_data

Overview

| | |
|-----------------|----------------|
| Type: Discrete | Valid cases: 1 |
| Format: numeric | Invalid: 482 |
| Width: 2 | |
| Decimals: 0 | |
| Range: -7-24 | |

Literal question

Information about the respondent for the innovation module

Fourth respondent's gender (a15a3d)

File: israel_2013_full_data

Overview

| | |
|-----------------|----------------|
| Type: Discrete | Valid cases: 1 |
| Format: numeric | Invalid: 482 |
| Width: 2 | |
| Decimals: 0 | |
| Range: -7-2 | |

Literal question

Information about the respondent for the innovation module

Day (a15d)

File: israel_2013_full_data

Overview

| | |
|-----------------|------------------|
| Type: Discrete | Valid cases: 483 |
| Format: numeric | Invalid: 0 |
| Width: 2 | |
| Decimals: 0 | |
| Range: 1-31 | |

Literal question

Time face-to-face interview ends

Month (a15m)

File: israel_2013_full_data

Overview

| | |
|-----------------|------------------|
| Type: Discrete | Valid cases: 483 |
| Format: numeric | Invalid: 0 |
| Width: 2 | |
| Decimals: 0 | |
| Range: 1-12 | |

Literal question

Month (a15m)

File: israel_2013_full_data

Time face-to-face interview ends

Year (a15y)

File: israel_2013_full_data

Overview

| | |
|------------------|------------------|
| Type: Discrete | Valid cases: 483 |
| Format: numeric | Invalid: 0 |
| Width: 4 | |
| Decimals: 0 | |
| Range: 2013-2014 | |

Literal question

Time face-to-face interview ends

Hour (a15h)

File: israel_2013_full_data

Overview

| | |
|-----------------|------------------|
| Type: Discrete | Valid cases: 483 |
| Format: numeric | Invalid: 0 |
| Width: 2 | |
| Decimals: 0 | |
| Range: 0-23 | |

Literal question

Time face-to-face interview ends

Minutes (a15min)

File: israel_2013_full_data

Overview

| | |
|-----------------|------------------|
| Type: Discrete | Valid cases: 483 |
| Format: numeric | Invalid: 0 |
| Width: 2 | |
| Decimals: 0 | |
| Range: 0-59 | |

Literal question

Time face-to-face interview ends

Perception Of The Questions Regarding Opinions And Perceptions (a16)

File: israel_2013_full_data

Overview

| | |
|-----------------|------------------|
| Type: Discrete | Valid cases: 483 |
| Format: numeric | Invalid: 0 |
| Width: 1 | |
| Decimals: 0 | |
| Range: 1-3 | |

Perception Of The Questions Regarding Opinions And Perceptions (a16)

File: israel_2013_full_data

Pre question

INTERVIEWERS PLEASE ANSWER AT END OF THE INTERVIEW

Literal question

It is my perception that the responses to the questions regarding opinions and perceptions:

Responses To The Questions About Figures Are... (a17)

File: israel_2013_full_data

Overview

| | |
|-----------------|------------------|
| Type: Discrete | Valid cases: 483 |
| Format: numeric | Invalid: 0 |
| Width: 1 | |
| Decimals: 0 | |
| Range: 1-4 | |

Literal question

The responses to the questions regarding figures (productivity and employment numbers):

Eligible for innovation module (eligible_for_innovation)

File: israel_2013_full_data

Overview

| | |
|-----------------|------------------|
| Type: Discrete | Valid cases: 483 |
| Format: numeric | Invalid: 0 |
| Width: 1 | |
| Decimals: 0 | |
| Range: 0-1 | |

proceed or refuse to answer innovation module (proceed_refuse_innovation)

File: israel_2013_full_data

Overview

| | |
|-----------------|------------------|
| Type: Discrete | Valid cases: 238 |
| Format: numeric | Invalid: 245 |
| Width: 1 | |
| Decimals: 0 | |
| Range: 3-4 | |

Mode of questionnaire implementation (a23)

File: israel_2013_full_data

Overview

| | |
|-----------------|------------------|
| Type: Discrete | Valid cases: 229 |
| Format: numeric | Invalid: 254 |
| Width: 2 | |
| Decimals: 0 | |
| Range: -8-4 | |

Mode of questionnaire implementation (Other) (a23x)

File: israel_2013_full_data

Overview

| | |
|-------------------|----------------|
| Type: Discrete | Valid cases: 0 |
| Format: character | Invalid: 0 |
| Width: 1 | |

Time innovation module starts: Day (a14id)

File: israel_2013_full_data

Overview

| | |
|------------------|------------------|
| Type: Continuous | Valid cases: 229 |
| Format: numeric | Invalid: 254 |
| Width: 2 | Minimum: 1 |
| Decimals: 0 | Maximum: 31 |
| Range: 1-31 | |

Time innovation module starts: Month (a14im)

File: israel_2013_full_data

Overview

| | |
|-----------------|------------------|
| Type: Discrete | Valid cases: 229 |
| Format: numeric | Invalid: 254 |
| Width: 2 | |
| Decimals: 0 | |
| Range: 1-12 | |

Time innovation module starts: Year (a14iy)

File: israel_2013_full_data

Overview

| | |
|------------------|------------------|
| Type: Discrete | Valid cases: 229 |
| Format: numeric | Invalid: 254 |
| Width: 4 | |
| Decimals: 0 | |
| Range: 2013-2014 | |

Time innovation module starts: Hour (a14ih)

File: israel_2013_full_data

Overview

| | |
|-----------------|------------------|
| Type: Discrete | Valid cases: 229 |
| Format: numeric | Invalid: 254 |
| Width: 2 | |
| Decimals: 0 | |
| Range: 1-21 | |

Time innovation module starts: Minutes (a14imin)

File: israel_2013_full_data

Time innovation module starts: Minutes (a14imin)

File: israel_2013_full_data

Overview

| | |
|------------------|------------------|
| Type: Continuous | Valid cases: 229 |
| Format: numeric | Invalid: 254 |
| Width: 2 | Minimum: 0 |
| Decimals: 0 | Maximum: 59 |
| Range: 0-59 | |

No. of new/significantly improved products/services introduced over last 3 yrs (MNAo1a)

File: israel_2013_full_data

Overview

| | |
|-----------------|------------------|
| Type: Discrete | Valid cases: 110 |
| Format: numeric | Invalid: 373 |
| Width: 4 | |
| Decimals: 0 | |
| Range: -9-1000 | |

Pre question

INTERVIEWER: PLEASE READ THE FOLLOWING TO THE RESPONDENT BEFORE PROCEEDING:

In our first interview, it was reported that this establishment had introduced a new or significantly improved product in the past three years. I would now like to ask some more questions related to that.

Literal question

During the last three years, how many new or significantly improved products did this establishment introduce in the market?

Main new/significantly improved product/service (MNAo1bx)

File: israel_2013_full_data

Overview

| | |
|-------------------|------------------|
| Type: Discrete | Valid cases: 100 |
| Format: character | |
| Width: 224 | |

Literal question

In fiscal year [insert year], what was this establishment's main new or significantly improved product, that is, the new or significantly improved product that represented the largest proportion of annual sales (among all new or significantly improved products)?

Main new /significantly improved product/service new to local market (MNAo2a)

File: israel_2013_full_data

Overview

| | |
|-----------------|------------------|
| Type: Discrete | Valid cases: 100 |
| Format: numeric | Invalid: 383 |
| Width: 2 | |
| Decimals: 0 | |
| Range: -9-2 | |

Literal question

At the time of its introduction, was this establishment's main new or significantly improved product new to...?

Main new /significantly improved product/service new to local market (MNAo2a)

File: israel_2013_full_data

Interviewer instructions

INTERVIEWER: THESE MUST BE ASKED IN THE ORDER THEY APPEAR ON THE TABLE) (INTERVIEWER: A product was new to the local market/[INSERT COUNTRY]/international market if the establishment was the only producer of such a product in the local market/[INSERT COUNTRY]/international market at the time of the introduction of the product.)

Main new /significantly improved product/service new to national market (MNAo2b)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 100
Invalid: 383

Literal question

At the time of its introduction, was this establishment's main new or significantly improved product new to...?

Interviewer instructions

INTERVIEWER: THESE MUST BE ASKED IN THE ORDER THEY APPEAR ON THE TABLE) (INTERVIEWER: A product was new to the local market/[INSERT COUNTRY]/international market if the establishment was the only producer of such a product in the local market/[INSERT COUNTRY]/international market at the time of the introduction of the product.)

Main new /significantly improved product/service new to international market (MNAo2c)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 100
Invalid: 383

Literal question

At the time of its introduction, was this establishment's main new or significantly improved product new to...?

Interviewer instructions

INTERVIEWER: THESE MUST BE ASKED IN THE ORDER THEY APPEAR ON THE TABLE) (INTERVIEWER: A product was new to the local market/[INSERT COUNTRY]/international market if the establishment was the only producer of such a product in the local market/[INSERT COUNTRY]/international market at the time of the introduction of the product.)

New product/service: Added new functions to existing product/service (MNAo3a)

File: israel_2013_full_data

Overview

New product/service: Added new functions to existing product/service (MNAo3a)

File: israel_2013_full_data

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 100
Invalid: 383

Literal question

Please compare this main new or significantly improved product with the closest product already produced in this establishment. In what aspects are these two products different from each other?

New product has added new functions to an existing product

New product: Uses new materials/components that enhance its performance (MNAo3b)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 64
Invalid: 419

Literal question

Please compare this main new or significantly improved product with the closest product already produced in this establishment. In what aspects are these two products different from each other?

New product uses new materials or components that enhance its performance compared to the existing product

New product: Uses new technology (MNAo3c)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 64
Invalid: 419

Literal question

Please compare this main new or significantly improved product with the closest product already produced in this establishment. In what aspects are these two products different from each other?

New product uses new technology

New product: Looks different from the existing product (MNAo3d)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 64
Invalid: 419

Literal question

New product: Looks different from the existing product (MNAo3d)

File: israel_2013_full_data

Please compare this main new or significantly improved product with the closest product already produced in this establishment. In what aspects are these two products different from each other?

New product looks different from the existing product

New product/service: Completely new to the establishment (MNAo3e)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 100
Invalid: 383

Literal question

Please compare this main new or significantly improved product with the closest product already produced in this establishment. In what aspects are these two products different from each other?

New product is completely new to the establishment

New product/service: More efficient/easier to use (MNAo3g)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 36
Invalid: 447

Literal question

Please compare this main new or significantly improved product with the closest product already produced in this establishment. In what aspects are these two products different from each other?

New product/service: Cheaper to produce of offer (MNAo3h)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 100
Invalid: 383

Literal question

Please compare this main new or significantly improved product with the closest product already produced in this establishment. In what aspects are these two products different from each other?

New product is cheaper to produce compared to the existing product

New product/service: Completed new function compared to the existing produce (MNAo3i)

File: israel_2013_full_data

Overview

| | |
|-----------------|------------------|
| Type: Discrete | Valid cases: 100 |
| Format: numeric | Invalid: 383 |
| Width: 2 | |
| Decimals: 0 | |
| Range: -9-2 | |

Literal question

Please compare this main new or significantly improved product with the closest product already produced in this establishment. In what aspects are these two products different from each other?
New product has completely new functions compared to the existing product

New product/service: Other (MNAo3f)

File: israel_2013_full_data

Overview

| | |
|-----------------|------------------|
| Type: Discrete | Valid cases: 100 |
| Format: numeric | Invalid: 383 |
| Width: 2 | |
| Decimals: 0 | |
| Range: -9-2 | |

Literal question

Please compare this main new or significantly improved product with the closest product already produced in this establishment. In what aspects are these two products different from each other?
Other

New product/service: Other specified (MNAo3fx)

File: israel_2013_full_data

Overview

| | |
|-------------------|----------------|
| Type: Discrete | Valid cases: 3 |
| Format: character | Invalid: 0 |
| Width: 78 | |

Literal question

Please compare this main new or significantly improved product with the closest product already produced in this establishment. In what aspects are these two products different from each other?
Other (specify)

% annual sales accounted for by new or significantly improved products/services (MNAo4)

File: israel_2013_full_data

Overview

| | |
|-----------------|------------------|
| Type: Discrete | Valid cases: 100 |
| Format: numeric | Invalid: 383 |
| Width: 3 | |
| Decimals: 0 | |
| Range: -9-100 | |

Literal question

% annual sales accounted for by new or significantly improved products/services (MNAo4)

File: israel_2013_full_data

In fiscal year [insert year], what percentage of this establishment's total annual sales was accounted for by products that were introduced or significantly improved over the last three years?

Way in which main new/significantly improved product/service introduced (MNAo5)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-9

Valid cases: 100
Invalid: 383

Literal question

Which of the following best describes the way in which the main new or significantly improved product was introduced or developed?

Way in which main new/significantly improved product/service introduced (Other) (MNAo5x)

File: israel_2013_full_data

Overview

Type: Discrete
Format: character
Width: 110

Valid cases: 11

Literal question

Which of the following best describes the way in which the main new or significantly improved product was introduced or developed? Other (specify)

Reason to introduce - replace an old product (MNAhb13a)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 100
Invalid: 383

Literal question

Does any of the following describe why this establishment introduced this main new or significantly improved product:
To replace an old product sold by this establishment

Interviewer instructions

READ EACH OPTION ALOUD

Reason to introduce - extend the range of products (MNAhb13d)

File: israel_2013_full_data

Overview

| | |
|-----------------|------------------|
| Type: Discrete | Valid cases: 100 |
| Format: numeric | Invalid: 383 |
| Width: 2 | |
| Decimals: 0 | |
| Range: -9-2 | |

Literal question

Does any of the following describe why this establishment introduced this main new or significantly improved product:
To extend the range of products sold by this establishment

Interviewer instructions

READ EACH OPTION ALOUD

Reason to introduce - open up new markets (MNAhb13e)

File: israel_2013_full_data

Overview

| | |
|-----------------|------------------|
| Type: Discrete | Valid cases: 100 |
| Format: numeric | Invalid: 383 |
| Width: 2 | |
| Decimals: 0 | |
| Range: -9-2 | |

Literal question

Does any of the following describe why this establishment introduced this main new or significantly improved product:
To open up new markets or increase market share

Interviewer instructions

READ EACH OPTION ALOUD

Reason to introduce - lower the cost (MNAhb13f)

File: israel_2013_full_data

Overview

| | |
|-----------------|------------------|
| Type: Discrete | Valid cases: 100 |
| Format: numeric | Invalid: 383 |
| Width: 2 | |
| Decimals: 0 | |
| Range: -9-2 | |

Literal question

Does any of the following describe why this establishment introduced this main new or significantly improved product:
To lower the cost of production

Interviewer instructions

READ EACH OPTION ALOUD

Reason to introduce - keep up with competition (MNAhb13g)

File: israel_2013_full_data

Overview

Reason to introduce - keep up with competition (MNAhb13g)

File: israel_2013_full_data

Type: Discrete
 Format: numeric
 Width: 2
 Decimals: 0
 Range: -9-2

Valid cases: 100
 Invalid: 383

Literal question

Does any of the following describe why this establishment introduced this main new or significantly improved product:
 To keep up with competition

Interviewer instructions

READ EACH OPTION ALOUD

Reason to introduce - comply with regulation (MNAhb13h)

File: israel_2013_full_data

Overview

Type: Discrete
 Format: numeric
 Width: 2
 Decimals: 0
 Range: -9-2

Valid cases: 100
 Invalid: 383

Literal question

Does any of the following describe why this establishment introduced this main new or significantly improved product:
 To comply with regulations or standards

Interviewer instructions

READ EACH OPTION ALOUD

Reason to introduce - deal with a decrease in the demand (MNAhb13i)

File: israel_2013_full_data

Overview

Type: Discrete
 Format: numeric
 Width: 2
 Decimals: 0
 Range: -9-2

Valid cases: 100
 Invalid: 383

Literal question

Does any of the following describe why this establishment introduced this main new or significantly improved product:
 To deal with a decrease in the demand for other products

Interviewer instructions

READ EACH OPTION ALOUD

Purchase/license inventions, patent, know-how to offer new product/service? (MNAo6)

File: israel_2013_full_data

Overview

Purchase/license inventions, patent, know-how to offer new product/service? (MNAo6)

File: israel_2013_full_data

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 100
Invalid: 383

Literal question

Did the establishment have to purchase or license any inventions, patent or know-how in order to start producing this new or significantly improved product?

The source of the latest invention, patent or know-how licensed or purchased from (hb23)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-5

Valid cases: 6
Invalid: 477

Literal question

Was the latest invention, patent or know-how licensed or purchased from

Introduced new methods of supplying products/services over last 3 yrs (MNAo7a)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 75
Invalid: 408

Pre question

INTERVIEWER: PLEASE READ THE FOLLOWING TO THE RESPONDENT BEFORE PROCEEDING:

In our first interview, it was reported that this establishment had introduced a new or significantly improved production or delivery methods in the past three years. I would now like to ask some more questions related to that.

Literal question

During the last three years, did this establishment introduce new or significantly improved:
Production methods

Interviewer instructions

Read out

Introduced new logistics, delivery, distribution methods over last 3 yrs (MNAo7b)

File: israel_2013_full_data

Overview

Introduced new logistics, delivery, distribution methods over last 3 yrs (MNAo7b)

File: israel_2013_full_data

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 75
Invalid: 408

Literal question

During the last three years, did this establishment introduce new or significantly improved: Logistics, delivery or distribution methods for this establishment's inputs and/or products

Interviewer instructions

Read out

Introduced new ancillary support services over last 3 yrs (MNAo7c)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 75
Invalid: 408

Literal question

During the last three years, did this establishment introduce new or significantly improved: Ancillary support services, such as purchasing, accounting, computing and maintenance

Interviewer instructions

Read out

Most important new/significantly improved method of supplying products/services (MNAo8x)

File: israel_2013_full_data

Overview

Type: Discrete
Format: character
Width: 148

Valid cases: 50

Literal question

Please give a short description of this establishment's most important new or significantly improved production or delivery method.

Interviewer instructions

(INTERVIEWER: The most important production or delivery method innovation is the production or delivery method innovation that had the largest impact on the operations of the establishment.)

New method of supplying products/services new to local market (MNAo9a)

File: israel_2013_full_data

Overview

New method of supplying products/services new to local market (MNAo9a)

File: israel_2013_full_data

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 51
Invalid: 432

Literal question

At the time of its introduction, was this establishment's main new or significantly improved production or delivery method new to other firms operating:
In this establishment's local market

Interviewer instructions

INTERVIEWER: THESE MUST BE ASKED IN THE ORDER THEY APPEAR ON THE TABLE) (INTERVIEWER: A production or delivery method was new to the local market/[INSERT COUNTRY]/international market if the establishment was the only one using such production or delivery method in the local market/[INSERT COUNTRY]/international market at the time of its introduction.)

New method of supplying products/services new to national market (MNAo9b)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 51
Invalid: 432

Literal question

At the time of its introduction, was this establishment's main new or significantly improved production or delivery method new to other firms operating:
in [country]

Interviewer instructions

INTERVIEWER: THESE MUST BE ASKED IN THE ORDER THEY APPEAR ON THE TABLE) (INTERVIEWER: A production or delivery method was new to the local market/[INSERT COUNTRY]/international market if the establishment was the only one using such production or delivery method in the local market/[INSERT COUNTRY]/international market at the time of its introduction.)

New method of supplying products/services new to international market (MNAo9c)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 51
Invalid: 432

Literal question

At the time of its introduction, was this establishment's main new or significantly improved production or delivery method new to other firms operating:
In the international market

Interviewer instructions

New method of supplying products/services new to international market (MNAo9c)

File: israel_2013_full_data

INTERVIEWER: THESE MUST BE ASKED IN THE ORDER THEY APPEAR ON THE TABLE) (INTERVIEWER: A production or delivery method was new to the local market/[INSERT COUNTRY]/international market if the establishment was the only one using such production or delivery method in the local market/[INSERT COUNTRY]/international market at the time of its introduction.)

New method of supplying products/services: change in techniques (MNAo10a)

File: israel_2013_full_data

Overview

| | |
|-----------------|-----------------|
| Type: Discrete | Valid cases: 51 |
| Format: numeric | Invalid: 432 |
| Width: 2 | |
| Decimals: 0 | |
| Range: -9-2 | |

Literal question

Please compare this main new or significantly improved production or delivery method with the production or delivery method previously used by this establishment. Did it require significant changes in:
Techniques

New method of supplying products/services: change in machinery and equipment (MNAo10b)

File: israel_2013_full_data

Overview

| | |
|-----------------|-----------------|
| Type: Discrete | Valid cases: 51 |
| Format: numeric | Invalid: 432 |
| Width: 2 | |
| Decimals: 0 | |
| Range: -9-2 | |

Literal question

Please compare this main new or significantly improved production or delivery method with the production or delivery method previously used by this establishment. Did it require significant changes in:
Machinery and equipment

New method of supplying products/services: change in software (MNAo10c)

File: israel_2013_full_data

Overview

| | |
|-----------------|-----------------|
| Type: Discrete | Valid cases: 51 |
| Format: numeric | Invalid: 432 |
| Width: 2 | |
| Decimals: 0 | |
| Range: -9-2 | |

Literal question

New method of supplying products/services: change in software (MNAo10c)

File: israel_2013_full_data

Please compare this main new or significantly improved production or delivery method with the production or delivery method previously used by this establishment. Did it require significant changes in:
Software

New method of supplying products/services: management (MNAo10d)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 51
Invalid: 432

Literal question

Please compare this main new or significantly improved production or delivery method with the production or delivery method previously used by this establishment. Did it require significant changes in:
Management

Is this method similar to previous ones (MNAhc8)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 53
Invalid: 430

Literal question

Is this main new or significantly improved process similar to any process that was or is being used by this establishment?

How the main new improved process is different - automates manual process (MNAhc9a)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 31
Invalid: 452

Literal question

Please compare this main new or significantly improved process with the process that was used for the same purpose in this establishment. In what aspects is this main new or significantly improved process different from the original?
It automates manual processes, partially or fully

Interviewer instructions

READ EACH OPTION ALOUD

How the main new improved process is different - lower costs (MNAhc9b)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 31
Invalid: 452

Literal question

Please compare this main new or significantly improved process with the process that was used for the same purpose in this establishment. In what aspects is this main new or significantly improved process different from the original?
It lowers costs compared to the old process

Interviewer instructions

READ EACH OPTION ALOUD

How the main new improved process is different - complements new machinery (MNAhc9c)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 19
Invalid: 464

Literal question

Please compare this main new or significantly improved process with the process that was used for the same purpose in this establishment. In what aspects is this main new or significantly improved process different from the original?
It complements new machinery

Interviewer instructions

READ EACH OPTION ALOUD

How the main new improved process is different - faster (MNAhc9d)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 31
Invalid: 452

Literal question

Please compare this main new or significantly improved process with the process that was used for the same purpose in this establishment. In what aspects is this main new or significantly improved process different from the original?
Is it faster than the old process

Interviewer instructions

READ EACH OPTION ALOUD

How the main new improved process is different - Other (MNAhc9g)

File: israel_2013_full_data

Overview

| | |
|-----------------|-----------------|
| Type: Discrete | Valid cases: 31 |
| Format: numeric | Invalid: 452 |
| Width: 1 | |
| Decimals: 0 | |
| Range: 1-2 | |

Literal question

Please compare this main new or significantly improved process with the process that was used for the same purpose in this establishment. In what aspects is this main new or significantly improved process different from the original?
Other

Interviewer instructions

READ EACH OPTION ALOUD

How the main new improved process is different -Specify (MNAhc9gx)

File: israel_2013_full_data

Overview

| | |
|-------------------|----------------|
| Type: Discrete | Valid cases: 6 |
| Format: character | Invalid: 0 |
| Width: 49 | |

Literal question

Please compare this main new or significantly improved process with the process that was used for the same purpose in this establishment. In what aspects is this main new or significantly improved process different from the original?
Other (specify)

Interviewer instructions

READ EACH OPTION ALOUD

Way of intro of main new/significantly improved production/delivery method (MNAo11)

File: israel_2013_full_data

Overview

| | |
|-----------------|-----------------|
| Type: Discrete | Valid cases: 51 |
| Format: numeric | Invalid: 432 |
| Width: 2 | |
| Decimals: 0 | |
| Range: -9-9 | |

Literal question

Which of the following best describes the way in which this establishment introduced or developed the main new or significantly improved production or delivery method?

Interviewer instructions

(INTERVIEWER: ONLY ONE ANSWER)

Way of intro of main new/significantly improved production/delivery method (Oth) (MNAo11x)

File: israel_2013_full_data

Overview

| | |
|-------------------|----------------|
| Type: Discrete | Valid cases: 5 |
| Format: character | Invalid: 0 |
| Width: 45 | |

Literal question

Which of the following best describes the way in which this establishment introduced or developed the main new or significantly improved production or delivery method?

Interviewer instructions

(INTERVIEWER: ONLY ONE ANSWER)

The reason to introduce - raise the quality of products (hc16b)

File: israel_2013_full_data

Overview

| | |
|-----------------|-----------------|
| Type: Discrete | Valid cases: 30 |
| Format: numeric | Invalid: 453 |
| Width: 2 | |
| Decimals: 0 | |
| Range: -9-2 | |

Literal question

Does any of the following describe why this establishment introduced the main new or significantly improved process? To raise the quality of products sold by this establishment

Interviewer instructions

READ EACH OPTION ALOUD

The reason to introduce - raise the volume of products or service (hc16c)

File: israel_2013_full_data

Overview

| | |
|-----------------|-----------------|
| Type: Discrete | Valid cases: 30 |
| Format: numeric | Invalid: 453 |
| Width: 2 | |
| Decimals: 0 | |
| Range: -9-2 | |

Literal question

Does any of the following describe why this establishment introduced the main new or significantly improved process? To raise the volume of products sold or services offered

Interviewer instructions

READ EACH OPTION ALOUD

The reason to introduce - extend the range of products (hc16d)

File: israel_2013_full_data

Overview

The reason to introduce - extend the range of products (hc16d)

File: israel_2013_full_data

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 30
Invalid: 453

Literal question

Does any of the following describe why this establishment introduced the main new or significantly improved process?
To extend the range of products sold by this establishment

Interviewer instructions

READ EACH OPTION ALOUD

The reason to introduce - open up new market or increase the share (hc16e)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 30
Invalid: 453

Literal question

Does any of the following describe why this establishment introduced the main new or significantly improved process?
To open up new markets or increase market share

Interviewer instructions

READ EACH OPTION ALOUD

The reason to introduce - lower the cost of production (hc16f)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 30
Invalid: 453

Literal question

Does any of the following describe why this establishment introduced the main new or significantly improved process?
To lower the cost of production

Interviewer instructions

READ EACH OPTION ALOUD

The reason to introduce - keep up with competition (hc16g)

File: israel_2013_full_data

Overview

The reason to introduce - keep up with competition (hc16g)

File: israel_2013_full_data

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 30
Invalid: 453

Literal question

Does any of the following describe why this establishment introduced the main new or significantly improved process?
To keep up with competition

Interviewer instructions

READ EACH OPTION ALOUD

The reason to introduce -comply with regulations or standards (hc16h)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 30
Invalid: 453

Literal question

Does any of the following describe why this establishment introduced the main new or significantly improved process?
To comply with regulations or standards

Interviewer instructions

READ EACH OPTION ALOUD

The reason to introduce - raise flexibility or speed of the production (hc16j)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-9

Valid cases: 30
Invalid: 453

Literal question

Does any of the following describe why this establishment introduced the main new or significantly improved process?
To raise the flexibility or speed of production

Interviewer instructions

READ EACH OPTION ALOUD

The reason to introduce - raise the quality of products or service (MNAhc16b)

File: israel_2013_full_data

Overview

The reason to introduce - raise the quality of products or service (MNAhc16b)

File: israel_2013_full_data

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 20
Invalid: 463

Literal question

Does any of the following describe why this establishment introduced the main new or significantly improved process?
To raise the quality of products sold by this establishment

The reason to introduce - raise the volume of products or service (MNAhc16c)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 20
Invalid: 463

Literal question

Does any of the following describe why this establishment introduced the main new or significantly improved process?
To raise the volume of products sold or services offered

The reason to introduce - extend the range of the products or service (MNAhc16d)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 20
Invalid: 463

Literal question

Does any of the following describe why this establishment introduced the main new or significantly improved process?
To extend the range of products sold by this establishment

The reason to introduce - open up new market or increase the share (MNAhc16e)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 20
Invalid: 463

Literal question

The reason to introduce - open up new market or increase the share (MNAhc16e)

File: israel_2013_full_data

Does any of the following describe why this establishment introduced the main new or significantly improved process?
To open up new markets or increase market share

The reason to introduce - lower the cost of offering the service (MNAhc16f)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 20
Invalid: 463

Literal question

Does any of the following describe why this establishment introduced the main new or significantly improved process?
To lower the cost of production

The reason to introduce - keeo with competition (MNAhc16g)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 20
Invalid: 463

Literal question

Does any of the following describe why this establishment introduced the main new or significantly improved process?
To keep up with competition

The reason to introduce - comply with regulation or standards (MNAhc16h)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 20
Invalid: 463

Literal question

Does any of the following describe why this establishment introduced the main new or significantly improved process?
To comply with regulations or standards

The reason to introduce - raise the flexibility (MNAhc16j)

File: israel_2013_full_data

The reason to introduce - raise the flexibility (MNAhc16j)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 20
Invalid: 463

Literal question

Does any of the following describe why this establishment introduced the main new or significantly improved process?
To raise the flexibility or speed of production

Purchase/license inventions, patent, know-how to apply new process method? (MNAo12)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 51
Invalid: 432

Literal question

Did the establishment have to purchase or license any inventions, patent or know-how in order to apply this new production or delivery method?

Technology compared to the technology of establishment's main competitor (MNAo13)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-3

Valid cases: 30
Invalid: 453

Literal question

Thinking of this establishment's main product line and comparing this establishment's technology with that of its main competitor, which of the following best summarizes your position?

New knowledge management systems (MNAo14a)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 35
Invalid: 448

Pre question

New knowledge management systems (MNAo14a)

File: israel_2013_full_data

INTERVIEWER: PLEASE READ THE FOLLOWING TO THE RESPONDENT BEFORE PROCEEDING:

In our first interview, it was reported that this establishment had introduced a new or significantly improved organizational or management practices or structures in the past three years. I would now like to ask some more questions related to that.

Literal question

During the last three years, did this establishment introduce new or significantly improved organizational methods in the following areas for the first time?

New knowledge management systems to better use or exchange information, knowledge and skills within the establishment

Interviewer instructions

Read out

Introduction of management systems for general production or supply operations (MNAo14b)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 35
Invalid: 448

Literal question

During the last three years, did this establishment introduce new or significantly improved organizational methods in the following areas for the first time?

Introduction of management systems for general production or supply operations (such as supply chain management systems, lean production, business reengineering, quality management systems)

Interviewer instructions

Read out

New methods for distributing responsibilities, decision making among employees (MNAo14c)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 35
Invalid: 448

Literal question

During the last three years, did this establishment introduce new or significantly improved organizational methods in the following areas for the first time?

New methods for distributing responsibilities and decision making among employees

Interviewer instructions

Read out

Significant change to the management structure of the establishment (MNAo14d)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 35
Invalid: 448

Literal question

During the last three years, did this establishment introduce new or significantly improved organizational methods in the following areas for the first time?

A significant change to the management structure of the establishment (such as creating new divisions or departments, integrating different departments or activities)

Interviewer instructions

Read out

New types of collaborations with businesses, research organisations, consumers (MNAo14e)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 35
Invalid: 448

Literal question

During the last three years, did this establishment introduce new or significantly improved organizational methods in the following areas for the first time?

New types of collaborations with other businesses, research organizations or consumers

Interviewer instructions

Read out

Outsourcing, subcontracting of business activities for the first time (MNAo14f)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 35
Invalid: 448

Literal question

During the last three years, did this establishment introduce new or significantly improved organizational methods in the following areas for the first time?

Outsourcing or subcontracting of business activities in production, procurement, distribution, recruiting or ancillary services

Interviewer instructions

Read out

Significant changes in the product's appearance (MNAo15a)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 46
Invalid: 437

Pre question

INTERVIEWER: PLEASE READ THE FOLLOWING TO THE RESPONDENT BEFORE PROCEEDING:

In our first interview, it was reported that this establishment had introduced a new or significantly improved marketing methods in the past three years. I would now like to ask some more questions related to that.

Literal question

During the last three years, did this establishment introduce new or significantly improved marketing methods in the following areas for the first time?

Significant changes in the product's appearance

Interviewer instructions

Read out

Introduction of a new method of advertising or product promotion (MNAo15b)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 46
Invalid: 437

Literal question

During the last three years, did this establishment introduce new or significantly improved marketing methods in the following areas for the first time?

Introduction of a new method of advertising or product promotion (such as use of a new media for advertising, a new brand image or logo, a new trademark)

Interviewer instructions

Read out

Introduction of a new method of product placement or sales channels (MNAo15c)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 46
Invalid: 437

Literal question

During the last three years, did this establishment introduce new or significantly improved marketing methods in the following areas for the first time?

Introduction of a new method of product placement or sales channels (such as product licensing, franchising, direct selling, exclusive retailing, tailoring or customizing the presentation of the product to different types of customers)

Interviewer instructions

Introduction of a new method of product placement or sales channels (MNAo15c)

File: israel_2013_full_data

Read out

New pricing strategies to market the establishment's goods or services (MNAo15d)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 46
Invalid: 437

Literal question

During the last three years, did this establishment introduce new or significantly improved marketing methods in the following areas for the first time?

New pricing strategies to market the establishment's goods or services, excluding pricing methods used solely to differentiate prices by customer segments

Interviewer instructions

Read out

Spending on R&D within establishment over last 3 yrs? (MNAo16)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 79
Invalid: 404

Pre question

INTERVIEWER: PLEASE READ THE FOLLOWING TO THE RESPONDENT BEFORE PROCEEDING: I would now like to ask you questions related to spending on research and development activities.

Literal question

During the last three years did this establishment spend on research and development activities within the establishment?

Interviewer instructions

(INTERVIEWER: Research and development (R&D) is defined as creative work undertaken on a systematic basis in order to increase the stock of knowledge. For example, laboratory research for a new chemical compound of paint would be research and development while market research surveys or internet surfing would not be research and development.)

Expenditures on R&D within establishment in last fiscal yr (LCU) (MNAo17)

File: israel_2013_full_data

Overview

Expenditures on R&D within establishment in last fiscal yr (LCU) (MNAo17)

File: israel_2013_full_data

Type: Discrete
Format: numeric
Width: 9
Decimals: 0
Range: -9-750000000

Valid cases: 70
Invalid: 413

Literal question

In fiscal year [insert year], how much did this establishment spend on research and development activities performed within this establishment? Please include personnel cost, materials and purchase of fixed assets.

Spending on R&D contracted with other companies over last 3 yrs? (MNAo18)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 79
Invalid: 404

Literal question

During the last three years, did this establishment spend on research and development activities contracted with other companies?

Expenditures on R&D contracted with other companies in last fiscal yr (LCU) (MNAo19)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 9
Decimals: 0
Range: -9-750000000

Valid cases: 11
Invalid: 472

Literal question

In fiscal year [insert year], how much did this establishment spend on research and development activities contracted with other companies?

Spending on acquisition of external knowledge over last 3 yrs? (MNAo20)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 229
Invalid: 254

Pre question

Spending on acquisition of external knowledge over last 3 yrs? (MNAo20)

File: israel_2013_full_data

INTERVIEWER: PLEASE READ THE FOLLOWING TO THE RESPONDENT BEFORE PROCEEDING:

I would now like to ask you questions related to the acquisition of external knowledge and use of computers.

Literal question

During the last three years, did this establishment spend on the acquisition of external knowledge? This includes purchase or licensing of patents and non-patented inventions, know-how and other types of knowledge from other businesses or organizations.

Source of purchase or license of the latest invention, patent or know-how (MNAo21)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-5

Valid cases: 22
Invalid: 461

Literal question

Was the latest invention, patent or know-how licensed or purchased from:

% of workforce that regularly used PCs in their jobs at end last fiscal yr (MNAo22a)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 3
Decimals: 0
Range: -9-100

Valid cases: 229
Invalid: 254

Literal question

At the end of fiscal year [insert year], what percent of this establishment's workforce regularly used personal computers in their jobs?

% of workforce that regularly used PCs in their jobs 3 fiscal yrs ago (MNAo22b)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 3
Decimals: 0
Range: -9-100

Valid cases: 229
Invalid: 254

Literal question

Three fiscal years ago, at the end of fiscal year [insert year], what percent of this establishment's workforce regularly used personal computers in their jobs?

Ever been granted a patent? (MNAo23a)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 229
Invalid: 254

Pre question

INTERVIEWER: PLEASE READ THE FOLLOWING TO THE RESPONDENT BEFORE PROCEEDING:
I would now like to ask you questions related to protection of innovation.

Literal question

Has this establishment ever been granted a patent?

Apply for a patent/trademark over last 3 yrs? (MNAo23b)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-4

Valid cases: 229
Invalid: 254

Literal question

During the last three years, did this establishment apply for a patent or a trademark?

Country/countries where establishment applied for a patent/trademark (MNAo23cx)

File: israel_2013_full_data

Overview

Type: Discrete
Format: character
Width: 47

Valid cases: 40
Invalid: 0

Literal question

During the last three years, in which country or countries did this establishment apply for a patent or a trademark?

Granted a patent/trademark over last 3yrs? (MNAo23d)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-4

Valid cases: 40
Invalid: 443

Literal question

During the last three years, has this establishment been granted a patent or a trademark?

Dealing with problems in the production process over last fiscal yr (MNAr1)

File: israel_2013_full_data

Overview

| | |
|-----------------|------------------|
| Type: Discrete | Valid cases: 130 |
| Format: numeric | Invalid: 353 |
| Width: 2 | |
| Decimals: 0 | |
| Range: -9-4 | |

Pre question

INTERVIEWER: PLEASE READ THE FOLLOWING TO THE RESPONDENT BEFORE PROCEEDING:
And now I would like to ask you about management practices in this establishment.

Literal question

Over the last complete fiscal year [insert year], what best describes what happened at this establishment when a problem in the production process arose?

Number of production performance indicators monitored over last fiscal yr (MNAr2)

File: israel_2013_full_data

Overview

| | |
|-----------------|------------------|
| Type: Discrete | Valid cases: 130 |
| Format: numeric | Invalid: 353 |
| Width: 2 | |
| Decimals: 0 | |
| Range: -9-4 | |

Literal question

Over the last complete fiscal year [insert year], how many production performance indicators were monitored at this establishment?

Time frame of production targets over last fiscal yr (MNAr6)

File: israel_2013_full_data

Overview

| | |
|-----------------|------------------|
| Type: Discrete | Valid cases: 130 |
| Format: numeric | Invalid: 353 |
| Width: 2 | |
| Decimals: 0 | |
| Range: -9-4 | |

Literal question

Over the last complete fiscal year [insert year], what best describes the time frame of production targets at this establishment? Examples of production targets are: production, quality, efficiency, waste, on-time delivery.

Achievement of production targets over last fiscal yr (MNAr7)

File: israel_2013_full_data

Overview

Achievement of production targets over last fiscal yr (MNAr7)

File: israel_2013_full_data

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-5

Valid cases: 126
Invalid: 357

Literal question

Over the last complete fiscal year [insert year], how easy or difficult was it for this establishment to achieve its production targets?

Awareness of production targets over last fiscal yr (MNAr8)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-4

Valid cases: 126
Invalid: 357

Literal question

Over the last complete fiscal year [insert year], who was aware of the production targets at this establishment?

Basis for managers' performance bonuses over last fiscal yr (MNAr11)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-5

Valid cases: 130
Invalid: 353

Literal question

Over the last complete fiscal year [insert year], what were managers' performance bonuses usually based on?

Interviewer instructions

INTERVIEWER: INCLUDE ANY TYPE OF TARGET, INCLUDING TARGETS BASED ON PRODUCTION, SALES, THE FIRM'S STOCK PRICE, ETC.

Primary way of promoting non-managers over last fiscal yr (MNAr13)

File: israel_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-4

Valid cases: 130
Invalid: 353

Literal question

Over the last complete fiscal year [insert year], what was the primary way non-managers were promoted at this establishment?

Reassignment/dismissal of under-performing non-manager over last fiscal yr (MNAr15)

File: israel_2013_full_data

Overview

| | |
|-----------------|------------------|
| Type: Discrete | Valid cases: 130 |
| Format: numeric | Invalid: 353 |
| Width: 2 | |
| Decimals: 0 | |
| Range: -9-3 | |

Literal question

Over the last complete fiscal year [insert year], when was an under-performing non-manager reassigned or dismissed?

Time innovation module ends: Day (a15id)

File: israel_2013_full_data

Overview

| | |
|-----------------|------------------|
| Type: Discrete | Valid cases: 229 |
| Format: numeric | Invalid: 254 |
| Width: 2 | |
| Decimals: 0 | |
| Range: 1-31 | |

Literal question

Time innovation module interview ends:

Time innovation module ends: Month (a15im)

File: israel_2013_full_data

Overview

| | |
|-----------------|------------------|
| Type: Discrete | Valid cases: 229 |
| Format: numeric | Invalid: 254 |
| Width: 2 | |
| Decimals: 0 | |
| Range: 1-12 | |

Literal question

Time innovation module interview ends:

Time innovation module ends: Year (a15iy)

File: israel_2013_full_data

Overview

| | |
|------------------|------------------|
| Type: Discrete | Valid cases: 229 |
| Format: numeric | Invalid: 254 |
| Width: 4 | |
| Decimals: 0 | |
| Range: 2013-2014 | |

Literal question

Time innovation module interview ends:

Time innovation module ends: Hour (a15ih)

File: israel_2013_full_data

Overview

Type: Discrete
 Format: numeric
 Width: 2
 Decimals: 0
 Range: 1-21

Valid cases: 229
 Invalid: 254

Literal question

Time innovation module interview ends:

Time innovation module ends: Minutes (a15imin)

File: israel_2013_full_data

Overview

Type: Discrete
 Format: numeric
 Width: 2
 Decimals: 0
 Range: 0-59

Valid cases: 229
 Invalid: 254

Literal question

Time innovation module interview ends:

Innovation module respondent same as main questionnaire respondent? (a24)

File: israel_2013_full_data

Overview

Type: Discrete
 Format: numeric
 Width: 2
 Decimals: 0
 Range: -9-2

Valid cases: 229
 Invalid: 254

Literal question

Same respondent as for the main interview?

Sampling panel information from final progress report (panel)

File: israel_2013_full_data

Overview

Type: Discrete
 Format: numeric
 Width: 1
 Decimals: 0
 Range: 0-0

Valid cases: 483
 Invalid: 0

panel id of previous wave (panelid)

File: israel_2013_full_data

Overview

panel id of previous wave (panelid)

File: israel_2013_full_data

Type: Discrete
 Format: numeric
 Width: 1
 Decimals: 0

Valid cases: 0
 Invalid: 483

Weight according to strict eligibility (wstrict)

File: israel_2013_full_data

Overview

Type: Continuous
 Format: numeric
 Width: 16
 Decimals: 0
 Range: 1.00237902664136-461.655959464812

Valid cases: 483
 Invalid: 0
 Minimum: 1
 Maximum: 461.7

Weight according to median eligibility (wmedian)

File: israel_2013_full_data

Overview

Type: Continuous
 Format: numeric
 Width: 16
 Decimals: 0
 Range: 2.00415164424797-825.498300224581

Valid cases: 483
 Invalid: 0
 Minimum: 2
 Maximum: 825.5

Weight according to weak eligibility (wweak)

File: israel_2013_full_data

Overview

Type: Continuous
 Format: numeric
 Width: 16
 Decimals: 0
 Range: 2.35006176077851-912.235043814973

Valid cases: 483
 Invalid: 0
 Minimum: 2.4
 Maximum: 912.2

group(a2 a4anew a6a) (strata)

File: israel_2013_full_data

Overview

Type: Continuous
 Format: numeric
 Width: 2
 Decimals: 0
 Range: 1-58

Valid cases: 483
 Invalid: 0
 Minimum: 1
 Maximum: 58

Related Materials

Questionnaires

Manufacturing Questionnaire

Title Manufacturing Questionnaire
 Language English
 Filename ES_Manufacturing_Israel.pdf

Services Questionnaire

Title Services Questionnaire
 Language English
 Filename ES_Services_Israel.pdf

Manufacturing Questionnaire - Innovation Module

Title Manufacturing Questionnaire - Innovation Module
 Language English
 Filename MENA_Innovation_Manufacturing_Israel.pdf

Services Questionnaire - Innovation Module

Title Services Questionnaire - Innovation Module
 Language English
 Filename MENA_Innovation_Services_Israel.pdf

Reports

Israel Country Profile 2013

Title Israel Country Profile 2013
 Language English
 Filename <http://www.enterprisesurveys.org/~media/GIAWB/EnterpriseSurveys/Documents/Profiles/English/Israel-2013.pdf>

Technical documents

Description of Israel ES 2013 Implementation

Title Description of Israel ES 2013 Implementation
 Language English
 Filename israel_2013_implementation_report.pdf

Questionnaire Manual

Title Questionnaire Manual
Language English
Filename QuestionnaireManual2011.pdf

Sampling Methodology

Title Sampling Methodology
Language English
Filename Sampling_Note.pdf

ISIC Revision 3.1 Codes

Title ISIC Revision 3.1 Codes
Language English
Filename ISIC_Rev_3_1_english_structure.xls
