

Pakistan - Enterprise Survey 2013

World Bank

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Sampling

Sampling Procedure

The sample was selected using stratified random sampling. Three levels of stratification were used: industry, establishment size, and region.

For stratification by industry, the universe was stratified into seven manufacturing industries (food, textiles, garments, chemicals, non-metallic minerals, motor vehicles, other manufacturing) and two service sectors (retail and other services).

Size stratification was defined following the standardized definition for the rollout: small (5 to 19 employees), medium (20 to 99 employees), and large (more than 99 employees).

Regional stratification was defined in 5 regions: Punjab, Sindh, KPK, Balochistan, and Islamabad.

The sample frame for Manufacturing establishments was from the Pakistan Bureau of Statistics (PBS). For Retail and Other Services establishments, Nielsen Pakistan provided the sample frame through desk research. For confidentiality purposes, PBS randomly drew the sample of fresh manufacturing establishment to be interviewed based on the sample design provided by the World Bank.

The combination of the PBS-provided sample along with the services lists from Nielsen were then used as the sample frame for the Pakistan Enterprise Survey with the aim of obtaining interviews at 1,320 establishments.

Given the impact that non-eligible units included in the sample universe may have on the results, adjustments may be needed when computing the appropriate weights for individual observations. The percentage of confirmed non-eligible units as a proportion of the total number of sampled establishments contacted for the survey was 4.1% (116 out of 2,841 establishments).

Response Rate

Survey non-response must be differentiated from item non-response. The former refers to refusals to participate in the survey altogether whereas the latter refers to the refusals to answer some specific questions. Enterprise Surveys suffer from both problems and different strategies were used to address these issues.

Item non-response was addressed by two strategies:

- a- For sensitive questions that may generate negative reactions from the respondent, such as corruption or tax evasion, enumerators were instructed to collect the refusal to respond as a different option from don't know.
- b- Establishments with incomplete information were re-contacted in order to complete this information, whenever necessary.

Survey non-response was addressed by maximizing efforts to contact establishments that were initially selected for interview. Attempts were made to contact the establishment for interview at different times/days of the week before a replacement establishment (with similar strata characteristics) was suggested for interview. Survey non-response did occur but substitutions were made in order to potentially achieve strata-specific goals.

The number of interviews per contacted establishments was 0.16. This number is the result of two factors: explicit refusals to participate in the survey, as reflected by the rate of rejection (which includes rejections of the screener and the main survey) and the quality of the sample frame, as represented by the presence of ineligible units. The number of rejections per contact was 0.12.

Weighting

For some units it was impossible to determine eligibility because the contact was not successfully completed. Consequently, different assumptions as to their eligibility result in different universe cells' adjustments and in different sampling weights. Three sets of assumptions were considered:

- a- Strict assumption: eligible establishments are only those for which it was possible to directly determine eligibility.
- b- Median assumption: eligible establishments are those for which it was possible to directly determine eligibility and those

that rejected the screener questionnaire or an answering machine or fax was the only response. Median weights are used for computing indicators on the www.enterprisesurveys.org website.

c- Weak assumption: in addition to the establishments included in points a and b, all establishments for which it was not possible to finalize a contact are assumed eligible. This includes establishments with dead or out of service phone lines, establishments that never answered the phone, and establishments with incorrect addresses for which it was impossible to find a new address. Note that under the weak assumption only observed non-eligible units are excluded from universe projections.

Questionnaires

Overview

The structure of the database reflects the fact that two different versions of the questionnaire were used for 3 categories of businesses (manufacturing, retail, and other services/non-retail). The Manufacturing Questionnaire includes all common questions asked to all establishments and some specific questions relevant to manufacturing firms. The Services Questionnaire, administered to retail and other services/non-retail establishments, includes all common questions asked to all establishments and some specific questions relevant retail and other services firms. Each variation of the questionnaire is identified by the index variable, a0.

All variables are named using, first, the letter of each section and, second, the number of the variable within the section, i.e. a1 denotes section A, question 1. Variable names preceded by a prefix "SAR" or "IND" indicate questions specific to the South Asia region or India only, therefore, they may not be found in the implementation of the rollout in other countries. All other suffixed variables are global and are present in all country surveys over the world. All variables are numeric with the exception of those variables with an "x" at the end of their names. The suffix "x" denotes that the variable is alpha-numeric.

Data Collection

Data Collection Dates

Start	End	Cycle
2013-05	2014-09	N/A

Data Collection Mode

Face-to-face [f2f]

DATA COLLECTION NOTES

Private contractors conduct the Enterprise Surveys on behalf of the World Bank. Due to sensitive survey questions addressing business-government relations and corruption-related topics, private contractors are preferred over any government agency or an organization/institution associated with government, and are hired by the World Bank to collect the data.

The Enterprise Surveys are usually implemented following a two-stage procedure. In the first stage, a screener questionnaire is applied over the phone to determine eligibility and to make appointments; in the second stage, a face-to-face interview takes place with the manager, owner or director of each establishment. All Enterprise Surveys are conducted in local languages.

Nielsen Pakistan (Lahore) conducted the Pakistan 2013 Enterprise Surveys.

Data Collectors

Name	Abbreviation	Affiliation
Nielsen Pakistan (Lahore)		

Data Processing

Data Editing

Data entry and quality controls are implemented by the contractor and data is delivered to the World Bank in batches (typically 10%, 50% and 100%). These data deliveries are checked for logical consistency, out of range values, skip patterns, and duplicate entries. Problems are flagged by the World Bank and corrected by the implementing contractor through data checks, callbacks, and revisiting establishments.

Data Appraisal

No content available

File Description

Variable List

pakistan_2013_full_data

Content
 Cases 1247
 Variable(s) 301
 Structure Type:
 Keys: ()
 Version
 Producer
 Missing Data

Variables

ID	Name	Label	Type	Format	Question
V613	idstd	WEB STD FIRMID	discrete	numeric	
V614	ID	Company ID	discrete	numeric	
V615	a1	Country Code	discrete	numeric	
V616	a0	Questionnaire	discrete	numeric	
V617	a1a	Language Of The Interview	discrete	numeric	
V618	a2	Sampling Region	discrete	numeric	
V619	a3a	Region Of The Establishment	discrete	numeric	
V620	a3b	is this city the official capital city?	discrete	numeric	Is this city the official capital city?
V621	a3c	is this city the main business city?	discrete	numeric	Is this city the main business city?
V622	a3	Size Of Locality	discrete	numeric	
V623	a4a	Industry Sampling Sector	discrete	numeric	
V624	a4b	Industry Screener Sector	contin	numeric	
V625	a5	Sector Match Between Screener Information And Sample Frame	discrete	numeric	
V626	a6a	Sampling Size	discrete	numeric	
V627	a6b	Screener Size	discrete	numeric	
V628	a7	Establishment Is Part Of A Large Firm	discrete	numeric	
V629	a7a	Number Of Establishments In The Firm	contin	numeric	
V630	a8	Type Of Establishment	discrete	numeric	
V631	a9	Establishment's Financial Statements Prepared Separately from HQ Statements	discrete	numeric	
V632	a10	Establishment's Financial Statements Separate from Other Establishments	discrete	numeric	
V633	a11	If HQ, Financial Statements Independent Of The Rest Of Establishment	discrete	numeric	
V634	a14d	Day	discrete	numeric	
V635	a14m	Month	discrete	numeric	
V636	a14y	Year	discrete	numeric	
V637	a14h	Hour	discrete	numeric	
V638	a14min	Minutes	discrete	numeric	

ID	Name	Label	Type	Format	Question
V639	b1	Legal Status of the Firm	discrete	numeric	What is this firm's current legal status?
V640	b1x	Other (Specify)	discrete	character	What is this firm's current legal status? Other
V641	b3	What Percentage Of This Firm Does The Largest Owner(s) Own?	discrete	numeric	What percent of this firm does the largest owner or owners own?
V642	b2a	% owned by Private Domestic Individuals, Companies Or Organizations	discrete	numeric	What percent of this firm is owned by each of the following: Private domestic individuals, companies or organizations
V643	b2b	% owned by Private Foreign Individuals, Companies Or Organizations	discrete	numeric	What percent of this firm is owned by each of the following: Private foreign individuals, companies or organizations
V644	b2c	% owned by Government/State	discrete	numeric	What percent of this firm is owned by each of the following: Government/State
V645	b2d	% owned by Other	discrete	numeric	What percent of this firm is owned by each of the following: Other
V646	b4	Q25. Amongst the owners of the firm, are there any females?	discrete	numeric	Amongst the owners of the firm, are there any females?
V647	b4a	Q26. What percentage of the firm is owned by females?	discrete	numeric	What percentage of the firm is owned by females?
V648	b5	Year Establishment Began Operations	discrete	numeric	In what year did this establishment begin operations?
V649	b6	Number Of Full-Time Employees Of The Establishment When It Started Operations	discrete	numeric	How many full-time employees did this establishment employ when it started operations? Please include all employees and managers
V650	b6a	Was Establishment Formally Registered When It Began Operations?	discrete	numeric	Was this establishment formally registered when it began operations?
V651	b6b	In What Year Was This Establishment Formally Registered?	discrete	numeric	In what year was this establishment formally registered?
V652	b7	How Many Years Of Experience Working In This Sector Does The Top Manager Have?	discrete	numeric	How many years of experience working in this sector does the Top Manager have?
V653	b7a	Is The Top Manager Female?	discrete	numeric	Is the Top Manager female?
V654	b8	Does Establishment Have An Internationally-Recognized Quality Certification?	discrete	numeric	Does this establishment have an internationally-recognized quality certification? (INTERVIEWER: SOME EXAMPLES ARE ISO 9000 or 14000, or HACCP)
V655	SARb9	Q34. Is this establishment located in an export processing zone or other industr	discrete	numeric	Is this establishment located in an export processing zone or other industrial park?
V656	c3	Application To Obtain An electrical connection Submitted Over The Last 2 Years	discrete	numeric	Over the last two years, did this establishment submit an application to obtain an electrical connection?
V657	c4	How Many Days Did It Take For You To Receive An Electrical Connection Service?	discrete	numeric	In reference to that application for an electrical connection, approximately how many days did it take to obtain it from the day of the application to the day the service was received?
V658	c5	Informal Gift/Payment Expected Or Requested For An Electrical Connection?	discrete	numeric	In reference to that application for an electrical connection, was an informal gift or payment expected or requested?
V659	c6	Over last FY, Did This Establishment Experience Power Outages?	discrete	numeric	Over fiscal year 2011/2012, did this establishment experience power outages?
V660	c7	Number Of Power Outages Experienced In A Typical Month In Last Fiscal Year	discrete	numeric	In a typical month, over fiscal year 2011/2012, how many power outages did this establishment experience?

ID	Name	Label	Type	Format	Question
V661	c8	How Long Did The Average Power Outage Last?	discrete	numeric	How long did these power outages last on average?
V662	c10	Generator Shared Or Owned Over The Course Of Last Fiscal Year?	discrete	numeric	Over the course of fiscal year 2011/2012, did this establishment own or share a generator?
V663	c11	% Electricity From Generator Owned/Shared By The Establishment In Last Fiscal Yr	discrete	numeric	In fiscal year 2011/2012, what percentage of this establishment's electricity came from a generator or generators that the establishment owned or shared?
V664	c12	Application To Obtain A Water Connection Submitted Over The Last 2 Years	discrete	numeric	Over the last two years, did this establishment submit an application to obtain a water connection?
V665	c13	How Many Days Did It Take For You To Obtain A Water Connection?	discrete	numeric	In reference to that application for a water connection, approximately how many days did it take to obtain it from the day of the application to the day the service was received?
V666	c14	When You Applied For A Water Connection, Was An Informal Gift/payment Requested?	discrete	numeric	In reference to that application for a water connection, was an informal gift or payment expected or requested?
V667	c22a	Do You Currently Communicate With Clients And Suppliers By E-Mail?	discrete	numeric	At the present time, does this establishment use any of the following: E-mail to communicate with clients or suppliers
V668	c22b	Establishment has its own website	discrete	numeric	At the present time, does this establishment use any of the following: Its own website
V669	c28	Cell phones used in operations of the establishment	discrete	numeric	Does this establishment currently use cell phones for the operations of the establishment?
V670	c30a	How Much Of An Obstacle: Electricity To Operations Of This Establishment?	discrete	numeric	Using the response options on the card; To what degree is Electricity an obstacle to the current operations of this establishment?
V671	c30b	How Much Of An Obstacle: Telecommunications To Operations Of This Establishment?	discrete	numeric	Using the response options on the card; To what degree is Telecommunications an obstacle to the current operations of this establishment?
V672	d1a1x	Main Product/Service (By The Largest % Of Annual Sales) In Last Fiscal Year	discrete	character	In fiscal year 2011/2012, what was this establishment's main product or activity, that is, the product or activity that represented the largest proportion of annual sales?
V673	d1a3	First Product/Service, Percent Of Total Annual Sales	discrete	numeric	What percentage of total sales does the main product or activity represent?
V674	d2	In Last Fiscal Year, What Were This Establishment'S Total Annual Sales?	discrete	numeric	In fiscal year 2011/2012, what were this establishment's total annual sales for ALL products and services?
V675	d2x	d2x - amount in letters	discrete	character	In fiscal year 2011/2012, what were this establishment's total annual sales for ALL products and services?
V676	n3	What Were the Establishment Sales 3 years ago (FY 2009)	discrete	numeric	In fiscal year 2009/2010, three fiscal years ago, what were total annual sales for this establishment?
V677	d3a	% of sales: National sales	discrete	numeric	In fiscal year 2011/2012, what percentage of this establishment's sales were: National sales
V678	d3b	% o sales: Indirect exports	discrete	numeric	In fiscal year 2011/2012, what percentage of this establishment's sales were: Indirect exports (sold domestically to third party that exports products)
V679	d3c	% of sales: Direct exports	discrete	numeric	In fiscal year 2011/2012, what percentage of this establishment's sales were: Direct exports

ID	Name	Label	Type	Format	Question
V680	SARd3a	India (Q56. In fiscal year 2011/2012, what percent of this establishment's direc	contin	numeric	In fiscal year 2011/2012, what percent of this establishment's direct export revenue were from the following countries: India
V681	SARd3b	Afghanistan, Bhutan, Nepal, Bangladesh, Sri Lanka, Maldives (Q56. In fiscal year	contin	numeric	In fiscal year 2011/2012, what percent of this establishment's direct export revenue were from the following countries: Afghanistan, Pakistan, Bhutan, Nepal, Sri Lanka, Maldives
V682	SARd3c	China and Hong Kong (Q56. In fiscal year 2011/2012, what percent of this establi	contin	numeric	In fiscal year 2011/2012, what percent of this establishment's direct export revenue were from the following countries: China and Hong Kong
V683	SARd3d	Europe and America and Canada (Q56. In fiscal year 2011/2012, what percent of th	contin	numeric	In fiscal year 2011/2012, what percent of this establishment's direct export revenue were from the following countries: Europe and America and Canada
V684	SARd3e	Other countries (Q56. In fiscal year 2011/2012, what percent of this establishme	discrete	numeric	In fiscal year 2011/2012, what percent of this establishment's direct export revenue were from the following countries: Other countries
V685	d8	In What Year Did This Establishment First Export Directly Or Indirectly?	discrete	numeric	In which year did this establishment first export directly or indirectly?
V686	d10	In last FY, % of value of products lost in transit due to theft	discrete	numeric	In fiscal year 2011/2012, what percentage of the value of products this establishment shipped to supply domestic markets was lost while in transit because of theft?
V687	d11	In last FY, % of value of products lost in transit due to breakage or spoilage?	discrete	numeric	In fiscal year 2011/2012, what percentage of value of products this establishment shipped to supply domestic markets was lost while in transit because of breakage or spoilage?
V688	SARd11	Q60. Considering road transportation, using the options on this card, please cho	discrete	numeric	Considering road transportation, using the options on this card, please choose the biggest transportation obstacle by road, for businesses in your country.
V689	SARd23a2	Most Important Business Service	discrete	numeric	
V690	SARd23b2	Second Most Important Business Service	discrete	numeric	
V691	SARd24a	Local chamber of commerce (INTERVIEWER: READ OUT Q62. Does your local chamber of	discrete	numeric	Does your local chamber of commerce or industry association support your business in obtaining the services previously identified?
V692	SARd24b	Industry association (INTERVIEWER: READ OUT Q62. Does your local chamber of comm	discrete	numeric	Does your local chamber of commerce or industry association support your business in obtaining the services previously identified?
V693	d17	Avg. days of inventory of main sales item kept by establishment	discrete	numeric	At the present time, when this establishment receives its main sales item, on average, how many days of inventory measured in days of sales, does this establishment keep?
V694	d30a	How Much Of An Obstacle: Transport?	discrete	numeric	Using the response options on the card; To what degree is Transport an obstacle to the current operations of this establishment?
V695	d30b	How Much Of An Obstacle: Customs And Trade Regulations?	discrete	numeric	Using the response options on the card; To what degree is Customs and Trade Regulation an obstacle to the current operations of this establishment?
V696	SARd31a	Lack of an ISO certification (Interviewer include the response options in the qu	discrete	numeric	Using the response options on the card; To what degree is/are [INSERT OPTION] an obstacle to the current operations of this establishment?

ID	Name	Label	Type	Format	Question
V697	SARd31b	Access to inputs and supplies (Interviewer include the response options in the q	discrete	numeric	Using the response options on the card; To what degree is/are [INSERT OPTION] an obstacle to the current operations of this establishment?
V698	SARd31d	Current currency exchange rates (Interviewer include the response options in the	discrete	numeric	Using the response options on the card; To what degree is/are [INSERT OPTION] an obstacle to the current operations of this establishment?
V699	SARd31e	Price increases in fuel, electricity, and raw materials (Interviewer include the	discrete	numeric	Using the response options on the card; To what degree is/are [INSERT OPTION] an obstacle to the current operations of this establishment?
V700	SARd31f	Availability of storage facilities, including cold storage facilities and wareho	discrete	numeric	Using the response options on the card; To what degree is/are [INSERT OPTION] an obstacle to the current operations of this establishment?
V701	e11	Does This Establishment Compete Against Unregistered Or Informal Firms?	discrete	numeric	Does this establishment compete against unregistered or informal firms?
V702	e30	How Much Of An Obstacle: Practices of competitors in informal sector?	discrete	numeric	Using the response options on the card; To what degree are Practices of Competitors in the Informal Sector an obstacle to the current operations of this establishment?
V703	h1	Q68. During the last three years, has this establishment introduced new or signi	discrete	numeric	During the last three years, has this establishment introduced new or significantly improved products or services?
V704	h2	Q69. Were any of the new or significantly improved products or services also new	discrete	numeric	Were any of the new or significantly improved products or services also new for the establishment's main market?
V705	h3	Q70. During the last three years, has this establishment introduced any new or s	discrete	numeric	During the last three years, has this establishment introduced any new or significantly improved methods of manufacturing products or offering services?
V706	h4a	Q71. During the last three years, has this establishment introduced any new or s	discrete	numeric	During the last three years, has this establishment introduced any new or significantly improved logistics, delivery, or distribution methods for inputs, products, or services?
V707	h4b	Q72. During the last three years, has this establishment introduced any new or s	discrete	numeric	During the last three years, has this establishment introduced any new or significantly improved supporting activities for your processes, such as maintenance systems or operations for purchasing, accounting, or computing?
V708	h5	Q73. During the last three years, has this establishment introduced any new or s	discrete	numeric	During the last three years, has this establishment introduced any new or significantly improved organizational structures or management practices?
V709	h6	Q74. During the last three years, has this establishment introduced new or signi	discrete	numeric	During the last three years, has this establishment introduced new or significantly improved marketing methods?
V710	h7	Q75. During the last three years, did this establishment spend on formal researc	discrete	numeric	During the last three years, did this establishment spend on formal research and development activities, either in-house or contracted with other companies?
V711	h8	Q76. During the last three years, did this establishment give employees some tim	discrete	numeric	During the last three years, did this establishment give employees some time to develop or try out a new approach or new idea about products or services, business process, firm management, or marketing?

ID	Name	Label	Type	Format	Question
V712	g1a	Percentage Of The Land Occupied: Owned By This Establishment	discrete	numeric	Of the land occupied by this establishment, what percent is: Owned by this establishment
V713	g1b	Percentage Of The Land Occupied: Rented Or Leased By This Establishment	discrete	numeric	Of the land occupied by this establishment, what percent is: Leased by this establishment
V714	g1c	Percentage Of The Land Occupied: Other	discrete	numeric	Of the land occupied by this establishment, what percent is: Other
V715	g2	Applic. To Obtain A Construction-Related Permit Submitted Over The Last 2 Years	discrete	numeric	Over the last two years, did this establishment submit an application to obtain a construction-related permit?
V716	g3	How Many Days Did It Take For You To Obtain A Construction-Related Permit?	discrete	numeric	In reference to that application for a construction-related permit, approximately how many days did it take to obtain it from the day of the application to the day the permit was granted?
V717	g4	Informal Gift/Payment Expected Or Requested For A Construction-Related Permit	discrete	numeric	In reference to that application for a construction-related permit, was an informal gift or payment expected or requested?
V718	g6a	Percentage Of The Building Occupied: Owned By This Establishment	discrete	numeric	Of the buildings occupied by this establishment, what percent is owned and what percent is rented or leased? Owned by this establishment
V719	g6b	Percentage Of The Building Occupied: Leased or Rented By This Establishment	discrete	numeric	Of the buildings occupied by this establishment, what percent is owned and what percent is rented or leased? Rented or leased by this establishment
V720	g6c	Percentage Of The Building Occupied: Other	discrete	numeric	
V721	g30a	How Much Of An Obstacle: Access To Land?	discrete	numeric	Using the response options on the card; To what degree is Access to Land an obstacle to the current operations of this establishment?
V722	i1	In last FY, Did This Establishment Pay For Security?	discrete	numeric	In fiscal year 2011/2012, did this establishment pay for security, for example equipment, personnel, or professional security services?
V723	i3	Losses Due To Theft, Robbery, Vandalism Or Arson Experienced In Last Fiscal Year	discrete	numeric	In fiscal year 2011/2012, did this establishment experience losses as a result of theft, robbery, vandalism or arson on this establishment's premises?
V724	i30	How Much Of An Obstacle: Crime, Theft And Disorder?	discrete	numeric	Using the response options on the card; To what degree is Crime, Theft and Disorder an obstacle to the current operations of this establishment?
V725	k1c	In last FY, % Of Material Inputs Or Services Paid For After Delivery	discrete	numeric	In fiscal year 2011/12, what percent, as a proportion of the value of total annual purchases of material inputs or services, were: Paid for after delivery?
V726	k2c	In last FY, % Of Total Annual Sales Paid For After Delivery	discrete	numeric	In fiscal year 2011/12, what percent of this establishment's total annual sales of its goods or services were: Paid for after delivery?
V727	k3a	% Of Working Capital Financed From Internal Funds/Retained Earnings	discrete	numeric	Over fiscal year 2011/12, please estimate the proportion of this establishment's working capital that was financed from each of the following sources? Internal funds/Retained earnings
V728	k3bc	% Of Working Capital Borrowed From Banks	discrete	numeric	Over fiscal year 2011/2012, please estimate the proportion of this establishment's working capital, that is its day-to-day operations, that was financed from each of the following sources? Borrowed from banks: private and state-owned

ID	Name	Label	Type	Format	Question
V729	k3e	% Of Working Capital Borrowed From Non-Bank Financial Institutions	discrete	numeric	Over fiscal year 2011/12, please estimate the proportion of this establishment's working capital that was financed from each of the following sources? Borrowed from non-bank financial institutions
V730	k3f	% Of Working Capital Purchased On Credit/Advances From Suppliers /Customers	discrete	numeric	Over fiscal year 2011/12, please estimate the proportion of this establishment's working capital that was financed from each of the following sources? Purchases on credit from suppliers and advances from customers
V731	k3hd	% Of Working Capital Financed By Other (Money Lenders, Friends, Relatives, Etc)	discrete	numeric	Over fiscal year 2011/2012, please estimate the proportion of this establishment's working capital, that is its day-to-day operations, that was financed from each of the following sources? Other, moneylenders, friends, relatives, etc.
V732	k4	Did This Establishment Purchase Any Fixed Assets In Last Fiscal Yr?	discrete	numeric	In fiscal year 2011/12, did this establishment purchase any fixed assets, such as machinery, vehicles, equipment, land or buildings?
V733	k5a	Last FY, % Fixed Assets Funded By: Internal Funds/Retained Earnings	discrete	numeric	Over fiscal year 2011/12, please estimate the proportion of this establishment's total purchase of fixed assets that was financed from each of the following sources? Internal funds or retained earnings
V734	k5i	Last FY, % Fixed Assets Funded By: Owners' Contributions Or Issued New Equity	discrete	numeric	Over fiscal year 2011/12, please estimate the proportion of this establishment's total purchase of fixed assets that was financed from each of the following sources? Owners' contribution or issued new equity shares
V735	k5bc	Last FY, % Fixed Assets Funded By: Bank Borrowing	discrete	numeric	Over fiscal year 2011/2012, please estimate the proportion of this establishment's total purchase of fixed assets that was financed from each of the following sources: Borrowed from banks: private and state-owned
V736	k5e	Last FY, % Fixed Assets Funded By: Non-Bank Financial Institutions	discrete	numeric	Over fiscal year 2011/12, please estimate the proportion of this establishment's total purchase of fixed assets that was financed from each of the following sources? Borrowed from non-bank financial institutions
V737	k5f	Last FY, % Fixed Assets Funded By: Credit From Suppliers/Advances From Customers	discrete	numeric	Over fiscal year 2011/12, please estimate the proportion of this establishment's total purchase of fixed assets that was financed from each of the following sources? Purchases on credit from suppliers and advances from customers
V738	k5hdj	Last FY, % Fixed Assets Funded By: Other (Money Lenders\Friends\Relatives\Etc)	discrete	numeric	Over fiscal year 2011/2012, please estimate the proportion of this establishment's total purchase of fixed assets that was financed from each of the following sources: Other, moneylenders, friends, relatives, bonds, etc
V739	k6	Does This Establishment Have A Checking And\Or Saving Account?	discrete	numeric	Now let's talk about the establishment's current situation. At this time, does this establishment have a checking or savings account?
V740	k7	At This Time, Does This Establishment Have An Overdraft Facility?	discrete	numeric	At this time, does this establishment have an overdraft facility?
V741	k8	Establishment has A Line Of Credit Or Loan From A Financial Institution?	discrete	numeric	At this time, does this establishment have a line of credit or a loan from a financial institution?
V742	k9	Type Of Financial Institution That Granted The Line Of Credit Or Loan	discrete	numeric	Referring to the most recent line of credit or loan, what type of financial institution granted this loan?

ID	Name	Label	Type	Format	Question
V743	k10	Year When The Most Recent Loan/Line Of Credit Approved	discrete	numeric	Referring only to this most recent loan, on what year was the most recent loan approved?
V744	k11	For The Most Recent Loan, What Was The Value At The Time Of Approval?	discrete	numeric	Referring only to this most recent loan or line of credit, what was its value at the time of approval?
V745	k13	Financing Required For The Most Recent Line Of Credit Or Loan	discrete	numeric	Referring only to this most recent loan or line of credit, did the financing require collateral?
V746	k14a	Type Of Collateral Required For The Most Recent Loan? Land, Buildings	discrete	numeric	Referring only to this most recent loan or line of credit, what type of collateral was required? Land, buildings under ownership of the establishment
V747	k14b	Type Of Collateral Required For The Most Recent Loan? Equipment	discrete	numeric	Referring only to this most recent loan or line of credit, what type of collateral was required? Machinery and equipment including movables
V748	k14c	Type Of Collateral Required For The Most Recent Loan? Accounts	discrete	numeric	Referring only to this most recent loan or line of credit, what type of collateral was required? Accounts receivable and inventories
V749	k14d	Type Of Collateral Required For The Most Recent Loan? Personal Assets	discrete	numeric	Referring only to this most recent loan or line of credit, what type of collateral was required? Personal assets of owner (house, etc.)
V750	k14e	Type Of Collateral Required For The Most Recent Loan? Other	discrete	numeric	Referring only to this most recent loan or line of credit, what type of collateral was required? Other forms of collateral not included in the categories above
V751	k15a	Value Of Collateral Required For The Most Recent Credit/Loan	discrete	numeric	Referring only to this most recent line of credit or loan, what was the approximate value of the collateral required?
V752	k15b	Q104. What is the total number of outstanding loans or open lines of credit held	discrete	numeric	What is the total number of outstanding loans or open lines of credit held by this establishment?
V753	k15c	Q105. What is the total value of outstanding loans or lines of credit held by th	discrete	numeric	What is the total value of outstanding loans or lines of credit held by this establishment?
V754	k15d	Q106. At this time, does the owner or owners of this establishment have any outs	discrete	numeric	At this time, does the owner or owners of this establishment have any outstanding personal loans that are used to finance this establishment's business activities?
V755	k16	In Last Fiscal Yr, Did Establishment Apply For New Loans/Lines Of Credit?	discrete	numeric	Referring again to the last fiscal year 2011/12, did this establishment apply for any loans or lines of credit?
V756	k17	Main Reason For Not Applying For New Loans Or New Lines Of Credit	discrete	numeric	What was the main reason why this establishment did not apply for any line of credit or loan?
V757	k20a	Q109. Referring only to this most recent application for a line of credit or loa	discrete	numeric	Referring only to this most recent application for a line of credit or loan, what was the outcome of that application?
V758	k21	Financial Statements Checked & Certified By External Auditor In Last Fiscal Yr?	discrete	numeric	In fiscal year 2011/12, did this establishment have its annual financial statements checked and certified by an external auditor?
V759	k30	How Much Of An Obstacle: Access To Finance	discrete	numeric	Using the response options on the card; To what degree is Access to Finance an obstacle to the current operations of this establishment?
V760	h7a	The Court System Is Fair, Impartial And Uncorrupted	discrete	numeric	I am going to read some statements that describe the courts system and how it could affect business. For each statement, please tell me if you Strongly disagree, Tend to disagree, Tend to agree, or Strongly agree. "The court system is fair, impartial and uncorrupted."

ID	Name	Label	Type	Format	Question
V761	j2	What % Of Senior Management Time Was Spent In Dealing With Govt Regulations?	discrete	numeric	In a typical week over the last year, what percentage of total senior management's time was spent on dealing with requirements imposed by government regulations? (By senior management I mean managers, directors, and officers above direct supervisors of production or sales workers. Some examples of government regulations are taxes, customs, labor regulations, licensing and registration, including dealings with officials and completing forms)
V762	j3	Over The Last 12 Months, Was This Establishment Inspected By Tax Officials?	discrete	numeric	Over the last year, was this establishment visited or inspected by tax officials?
V763	j4	Frequency Of Inspections/Requirement For Meeting By Tax Officials	discrete	numeric	
V764	j5	In Any Of These Inspections Was A Gift/Informal payment Requested ?	discrete	numeric	In any of these inspections or meetings was a gift or informal payment expected or requested?
V765	j6a	Government Contract Secured (Or Attempted) In The Last 12 Months?	discrete	numeric	Over the last year, has this establishment secured or attempted to secure a government contract?
V766	j6	% Of Contract Value Avg. Firm Pays In Informal Gifts To Govt To Secure Contract?	discrete	numeric	When establishments like this one do business with the government, what percent of the contract value would be typically paid in informal payments or gifts to secure the contract?
V767	j7a	Percent Of Total Annual Sales Paid In Informal Payments	discrete	numeric	We've heard that establishments are sometimes required to make gifts or informal payments to public officials to "get things done" with regard to customs, taxes, licenses, regulations, services etc. On average, what percent of total annual sales, or estimated total annual value, do establishments like this one pay in informal payments or gifts to public officials for this purpose? Percent of total annual sales paid as informal payment
V768	j7b	Total Annual Informal Payment	discrete	numeric	We've heard that establishments are sometimes required to make gifts or informal payments to public officials to "get things done" with regard to customs, taxes, licenses, regulations, services etc. On average, what percent of total annual sales, or estimated total annual value, do establishments like this one pay in informal payments or gifts to public officials for this purpose? Total annual informal payment
V769	j10	Application To Obtain An Import License Submitted Over The Last 2 Years?	discrete	numeric	Over the last two years, did this establishment submit an application to obtain an import license?
V770	j11	How Many Days Did It Take To Obtain Your Import License?	discrete	numeric	Approximately how many days did it take to obtain this import license from the day of the application to the day it was granted?
V771	j12	When You Applied For An Import License, Was An Informal Gift/payment Requested?	discrete	numeric	In reference to that application for an import license, was an informal gift or payment expected or requested?
V772	j13	Application To Obtain An Operating License Submitted Over Last 2 Years?	discrete	numeric	Over the last two years, did this establishment submit an application to obtain an operating license?
V773	j14	How Many Days Did It Take To Obtain Your Operating License?	discrete	numeric	Approximately how many days did it take to obtain this operating license from the day of the application to the day it was granted?

ID	Name	Label	Type	Format	Question
V774	j15	When You Applied For Operating License Was An Informal Gift/payment Requested?	discrete	numeric	In reference to that application for an operating license, was an informal gift or payment expected or requested?
V775	j30a	How Much Of An Obstacle: Tax Rates	discrete	numeric	Using the response options on the card; To what degree is/are [INSERT OPTION] an obstacle to the current operations of this establishment?
V776	j30b	How Much Of An Obstacle: Tax Administrations	discrete	numeric	Using the response options on the card; To what degree is/are [INSERT OPTION] an obstacle to the current operations of this establishment?
V777	j30c	How Much Of An Obstacle: Business Licensing And Permits	discrete	numeric	Using the response options on the card; To what degree is/are [INSERT OPTION] an obstacle to the current operations of this establishment?
V778	j30e	How Much Of An Obstacle: Political Instability	discrete	numeric	Using the response options on the card; To what degree is/are [INSERT OPTION] an obstacle to the current operations of this establishment?
V779	j30f	How Much Of An Obstacle: Corruption	discrete	numeric	Using the response options on the card; To what degree is/are [INSERT OPTION] an obstacle to the current operations of this establishment?
V780	h30	How Much Of An Obstacle: Courts	discrete	numeric	Using the response options on the card; To what degree is/are [INSERT OPTION] an obstacle to the current operations of this establishment?
V781	l1	Num. Permanent, Full-Time Employees At End Of Last Fiscal Year	discrete	numeric	At the end of fiscal year 2011/2012, how many permanent, full-time individuals worked in this establishment? Please include all employees and managers (Permanent, full-time employees are defined as all paid employees that are contracted for a term of one or more fiscal years and/or have a guaranteed renewal of their employment contract and that work a full shift)
V782	l2	Num. Permanent, Full-Time Employees At End Of 3 Fiscal Years Ago	discrete	numeric	Three fiscal years ago, at the end of fiscal year 2009/2010, how many permanent, full-time individuals work in this establishment? Please include all employees and managers
V783	l5	Num. Full-time Employees At End Of Last Fiscal Yr: female	discrete	numeric	
V784	l6	Num. Full-Time Temporary Employees At End Of Last Fiscal Yr	discrete	numeric	How many full-time temporary employees did this establishment employ in fiscal year 2011/12?
V785	l6a	INCLUDE INTERVIWEE IF APPLICABLE Q131. How many full-time temporary employees em	discrete	numeric	How many full-time temporary employees employed throughout 2011/2012 were female?
V786	l8	Avg. Length Of Employment Of All Full-time Temporary Employees In Last Fiscal Yr	discrete	numeric	What was the average length of employment of all full-time temporary employees in fiscal year 2011/12?
V787	l9b	% Of Full Time Workers Completed High School	discrete	numeric	What is the percentage of full-time permanent workers who completed secondary school?
V788	l10	Formal Training Programs For Permanent, Full-time Employees In Last Fiscal Yr	discrete	numeric	Over fiscal year 2011/12, did this establishment have formal training programs for its permanent, full-time employees?
V789	SARI10a	Q135. What was the primary focus of the formal training programs?SHOW CARD 32	discrete	numeric	What was the primary focus of the formal training programs?

ID	Name	Label	Type	Format	Question
V790	SARI10b	Q136. Who was the primary provider of these training programs?SHOW CARD 33	discrete	numeric	Who was the primary provider of these training programs?
V791	SARI12	Q137. Please indicate the principle reason for the lack of training programs?SHO	discrete	numeric	Please indicate the principle reason for the lack of training programs?
V792	SARI13a	Challenges of working with women due to their family commitments (READ EACH OPTI	discrete	numeric	In your experience of hiring non-managerial employees, are any of the following constraints to hiring women? Challenges of working with women due to their family commitments
V793	SARI13b	Challenges of hiring women given government regulations such as working hours	discrete	numeric	In your experience of hiring non-managerial employees, are any of the following constraints to hiring women? Challenges of hiring women given government regulations such as working hours and maternity leave
V794	SARI13c	Hiring women could cause disruption in the working environment (READ EACH OPTION	discrete	numeric	In your experience of hiring non-managerial employees, are any of the following constraints to hiring women? Hiring women could cause disruption in the working environment
V795	SARI13d	Required benefits and other expenses such as providing separate workplace facili	discrete	numeric	In your experience of hiring non-managerial employees, are any of the following constraints to hiring women? Required benefits and other expenses such as providing separate workplace facilities for women make them more expensive employees
V796	PAKI13a	Limited availability of women with management experience (READ EACH OPTION ALOUD	discrete	numeric	
V797	PAKI13b	Challenges of working with women due to their family commitments (READ EACH OPTI	discrete	numeric	
V798	PAKI13c	Challenges of hiring women given government regulations such as working hours	discrete	numeric	
V799	PAKI13d	Clients would be unwilling or uncomfortable doing business with women (READ EACH	discrete	numeric	
V800	PAKI13e	Hiring women could cause disruption in the working environment (READ EACH OPTION	discrete	numeric	
V801	I30a	How Much Of An Obstacle: Labor Regulations?	discrete	numeric	Using the response options on the card; To what degree are Labor Regulations an obstacle to the current operations of this establishment?
V802	I30b	How Much Of An Obstacle: Inadequately Educated Workforce?	discrete	numeric	Using the response options on the card; To what degree is an Inadequately Educated Workforce an obstacle to the current operations of this establishment?
V803	m1a	Biggest Obstacle Affecting The Operation Of This Establishment	discrete	numeric	You have indicated that several obstacles affect the operation of this establishment. Here is a card with the obstacles I mentioned throughout the interview. Please tell me the three that you think are currently the biggest problem, beginning with the most difficult obstacle of all.
V804	n2a	Total Labor Cost (Incl. Wages, Salaries, Bonuses, Etc) In Last Fiscal Year	discrete	numeric	From this establishment's Income Statement for fiscal year 2011/2012, please provide the following information: Total annual cost of labor including wages, salaries, bonuses, social security payments
V805	n2b	Total Annual Costs Of Electricity In Last Fiscal Year	discrete	numeric	From this establishment's Income Statement for fiscal year 2011/2012, please provide the following information: Total annual costs of electricity

ID	Name	Label	Type	Format	Question
V806	n2i	Total Annual Cost Of Finished Goods/Materials Bought To Resell In Last Fiscal Yr	discrete	numeric	
V807	a15a2a	Main Respondent Years Working In The Firm:	contin	numeric	
V808	a15a2b	Second Respondent Years Working In The Firm:	contin	numeric	
V809	a15a2c	Third Respondent Years Working In The Firm:	contin	numeric	
V810	a15a3	Main respondent (Gender)	discrete	numeric	
V811	a15b3	Second respondent (Gender)	discrete	numeric	
V812	a15c3	Third respondent (Gender)	discrete	numeric	
V813	d1a2	First Product/Service Isic Code	contin	numeric	
V814	a16	Perception Of The Questions Regarding Opinions And Perceptions	discrete	numeric	It is my perception that the responses to the questions regarding opinions and perceptions: Truthful Somewhat truthful Not truthful
V815	a17	Responses To The Questions About Figures Are...	discrete	numeric	
V816	a18	This Questionnaire Was Completed In:	discrete	numeric	This questionnaire was completed in: One visit in face-to-face interview with one person One visit in face-to-face interview with different managers/staff Several visits
V817	a15d	Day	contin	numeric	
V818	a15m	Month	discrete	numeric	
V819	a15y	Year	discrete	numeric	
V820	a15h	Hour	contin	numeric	
V821	a15min	Minutes	contin	numeric	
V822	c9a	In last FY, losses as % of annual sales due to power outages	discrete	numeric	Please estimate the losses that resulted from power outages either as a percentage of total annual sales or as total annual losses. Loss as percent of total annual sales due to power outages
V823	c9b	In last FY, value of losses due to power outages	discrete	numeric	Please estimate the losses that resulted from power outages either as a percentage of total annual sales or as total annual losses. Annual losses due to power outages
V824	SARd23x		discrete	character	What two business services would most help increase your domestic sales. Here is a list of possible services- please tell me the two that are the most important.
V825	g5bx	Specify Other Units (If Not Included Above) The Area Is Measured In	discrete	numeric	
V826	g5b	The Area Is Measured In:	discrete	numeric	
V827	g5a	What Is The Total Selling Area In This Establishment?	discrete	numeric	
V828	i2a	Percentage Of Total Annual Sales Paid For Security In Last Fiscal Year	discrete	numeric	In fiscal year 2011/2012, what percentage of this establishment's total annual sales was paid for security, or what was the total annual cost of security?
V829	i2b	In Last Fiscal Year, What Is The Total Annual Cost Of Security?	discrete	numeric	In fiscal year 2011/2012, what percentage of this establishment's total annual sales was paid for security, or what was the total annual cost of security?

ID	Name	Label	Type	Format	Question
V830	i4a	Losses Due To Theft, Robbery, Vandalism Or Arson In Last Fiscal Yr (% Of Sales)	discrete	numeric	In fiscal year 2011/2012, what were the estimated losses as a result of theft, robbery, vandalism or arson that occurred on this establishment's premises either as a percentage of total annual sales or as total annual losses? Losses as percent of total annual sales
V831	i4b	Value Of Losses Due To Theft, Robbery, Vandalism Or Arson In Last Fiscal Yr	discrete	numeric	In fiscal year 2011/2012, what were the estimated losses as a result of theft, robbery, vandalism or arson that occurred on this establishment's premises either as a percentage of total annual sales or as total annual losses? Total annual value of losses
V832	n5a	Total Annual Expenditure For Purchases Of Equipment In Last Fiscal Yr	discrete	numeric	In fiscal year 2011/12, how much did this establishment spend on purchases of: Machinery, vehicles, and equipment (new or used)
V833	n5b	Total Annual Expenditure For Purchases Of Land And Buildings In Last Fiscal Yr	discrete	numeric	In fiscal year 2011/12, how much did this establishment spend on purchases of: Land and buildings
V834	c15	Did You Experience Insufficient Water Supply For Production In Last Fiscal Yr?	discrete	numeric	Over fiscal year 2011/2012, did this establishment experience insufficient water supply for production?
V835	c16	Frequency Of Incidents Of Water Shortages In A Typical Month In Last Fiscal Yr	discrete	numeric	In a typical month, over fiscal year 2011/2012, how many incidents of insufficient water supply did this establishment experience?
V836	c17	Average Length Of Water Shortages (Affecting Production) In Last Fiscal Year	discrete	numeric	How long did these incidents of insufficient water supply last on average?
V837	SARd4a	Road (Q60. Consider this establishment's exports, when they leave this country.	contin	numeric	Consider this establishment's exports, when they leave this country. Please provide the percentage breakdown for the means of transportation used. What percentage were transported outside the country via: Road
V838	SARd4b	Rail (Q60. Consider this establishment's exports, when they leave this country.	contin	numeric	Consider this establishment's exports, when they leave this country. Please provide the percentage breakdown for the means of transportation used. What percentage were transported outside the country via: Rail
V839	SARd4c	Air (Q60. Consider this establishment's exports, when they leave this country.	contin	numeric	Consider this establishment's exports, when they leave this country. Please provide the percentage breakdown for the means of transportation used. What percentage were transported outside the country via: Air
V840	SARd4d	Sea (Q60. Consider this establishment's exports, when they leave this country.	contin	numeric	Consider this establishment's exports, when they leave this country. Please provide the percentage breakdown for the means of transportation used. What percentage were transported outside the country via: Sea
V841	d4	In last FY, avg. num. of days for exported goods to clear customs?	discrete	numeric	In fiscal year 2011/2012, when this establishment exported goods directly, how many days did it take on average from the time this establishment's goods arrived at their main point of exit (e.g., port, airport) until the time these goods cleared customs?
V842	d6	In last FY, Export Losses Due To Theft As % Of value of products	discrete	numeric	In fiscal year 2011/2012, what percentage of the value of the products exported directly was lost while in transit because of theft?
V843	d7	In last FY, Export Losses Due To Breakage Or Spoilage As % Of value of products	discrete	numeric	In fiscal year 2011/2012, what percentage of the value of the products exported directly was lost while in transit because of breakage or spoilage?

ID	Name	Label	Type	Format	Question
V844	PAKd9a	Foreign markets are too competitive (READ OUT Q65. The following are reasons w	discrete	numeric	The following are reasons why this establishment may not be exporting. Please indicate which circumstances apply to this establishment. Foreign markets are too competitive
V845	PAKd9b	Weak customs facilities in Pakistan (READ OUT Q65. The following are reasons w	discrete	numeric	The following are reasons why this establishment may not be exporting. Please indicate which circumstances apply to this establishment. Weak customs facilities in Pakistan
V846	PAKd9c	Weak transportation facilities in Pakistan (READ OUT Q65. The following are re	discrete	numeric	The following are reasons why this establishment may not be exporting. Please indicate which circumstances apply to this establishment. Weak transportation facilities in Pakistan
V847	PAKd9d	This establishment is too small to export (READ OUT Q65. The following are rea	discrete	numeric	The following are reasons why this establishment may not be exporting. Please indicate which circumstances apply to this establishment. This establishment is too small to export
V848	PAKd9e	Financial constraints faced by this establishment (READ OUT Q65. The following	discrete	numeric	The following are reasons why this establishment may not be exporting. Please indicate which circumstances apply to this establishment. Financial constraints faced by this establishment
V849	PAKd9f		discrete	numeric	The following are reasons why this establishment may not be exporting. Please indicate which circumstances apply to this establishment. Other (specify)
V850	d12a	% Of Material Inputs And Supplies Of Domestic Origin In Last Fiscal Year	discrete	numeric	In fiscal year 2011/2012, as a proportion of all material inputs or supplies purchased that year, what percentage of this establishment's material inputs or supplies were: Material inputs or supplies of domestic origin
V851	d12b	% Of Material Inputs And Supplies Of Foreign Origin In Last Fiscal Year	discrete	numeric	In fiscal year 2011/2012, as a proportion of all material inputs or supplies purchased that year, what percentage of this establishment's material inputs or supplies were: Material inputs or supplies of foreign origin
V852	d13	Were Any Of These Material Inputs And Supplies Imported Directly?	discrete	numeric	Were any of the material inputs or supplies purchased in fiscal year 2011/2012, imported directly?
V853	SARd13	Q71. During 2011/2012, what percent of these foreign material inputs or supplies	discrete	numeric	During 2011/2012, what percent of these foreign material inputs or supplies were imported directly?
V854	d14	Avg. num. of Days For Imported Goods To Clear Customs In Last Fiscal Year	discrete	numeric	In fiscal year 2011/2012, when this establishment imported material inputs or supplies, how many days did it take on average from the time these goods arrived to their point of entry (e.g. port, airport) until the time these goods could be claimed from customs?
V855	d16	Avg. days of inventory of most important input kept by establishment	discrete	numeric	At the present time, when this establishment receives delivery of its most important input, on average, how many days of inventory, measured in days of production, does this establishment keep?
V856	PAKd16	Q74. In fiscal year 2011/2012, for the main input that this establishment purch	discrete	numeric	In fiscal year 2011/2012, for the main input that this establishment purchases, how many suppliers did this establishment use (both domestic and foreign)?

ID	Name	Label	Type	Format	Question
V857	PAKd17a	Q75. In fiscal year 2011/2012, for the main input that these establishment purc	discrete	numeric	In fiscal year 2011/2012, for the main input that these establishment purchases, how many alternative suppliers could this establishment have purchased from?
V858	PAKd18	Q76. What percentage of purchased inputs and supplies is lower than expected in	discrete	numeric	What percentage of purchased inputs and supplies is lower than expected in terms of quality?
V859	SARd19a	How many days, on average, elapse from the day the customer places the order to	discrete	numeric	For your main product or batch of goods that this establishment manufactures: How many days, on average, elapse from the day the customer places the order to the day this establishment receives 100% payment
V860	SARd19b	How many days, on average, does it take to manufacture the goods? (Days)	discrete	numeric	For your main product or batch of goods that this establishment manufactures: How many days, on average, does it take to manufacture the goods?
V861	SARd19c	How many days, on average, does it take for the finished goods to be delivered t	discrete	numeric	For your main product or batch of goods that this establishment manufactures: How many days, on average, does it take for the finished goods to be delivered to the customer
V862	SARd20	Q78. Does this establishment currently export or are you considering entering th	discrete	numeric	Does this establishment currently export or are you considering entering the export market in the next 12 months?
V863	SARd21a	Meeting export market product specifications and requirements (Q79. Using the	discrete	numeric	Using the response options on this card, to what degree are the following obstacles to export activity?
V864	SARd21b	Price competitiveness in export markets (Q79. Using the response options on thi	discrete	numeric	Using the response options on this card, to what degree are the following obstacles to export activity?
V865	SARd21c	Production capacity to meet order quantities and delivery dates (Q79. Using the	discrete	numeric	Using the response options on this card, to what degree are the following obstacles to export activity?
V866	SARd21d	Import regulations and non-tariff barriers in the export markets (Q79. Using th	discrete	numeric	Using the response options on this card, to what degree are the following obstacles to export activity?
V867	SARd21e	Transportation and delivery of raw materials and inputs used in production (Q79	discrete	numeric	Using the response options on this card, to what degree are the following obstacles to export activity?
V868	SARd21f	Transportation and delivery of the exported goods (Q79. Using the response opti	discrete	numeric	Using the response options on this card, to what degree are the following obstacles to export activity?
V869	SARd22a	Most Important Business Service	discrete	numeric	What two business services would most help increase exports or facilitate entering the export market. Here is a list of possible services- please tell me the two that are the most important.
V870	SARd22b	Second Most Important Business Service	discrete	numeric	What two business services would most help increase exports or facilitate entering the export market. Here is a list of possible services- please tell me the two that are the most important.
V871	SARd22x		discrete	character	What two business services would most help increase exports or facilitate entering the export market. Here is a list of possible services- please tell me the two that are the most important.
V872	SARd23a1	Most Important Business Service	discrete	numeric	What two business services would most help increase your domestic sales. Here is a list of possible services- please tell me the two that are the most important.

ID	Name	Label	Type	Format	Question
V873	SARd23b1	Second Most Important Business Service	discrete	numeric	What two business services would most help increase your domestic sales. Here is a list of possible services- please tell me the two that are the most important.
V874	SARd31c	Access to production technology (Interviewer include the response options in the	discrete	numeric	Using the response options on the card; To what degree is/are [INSERT OPTION] an obstacle to the current operations of this establishment?
V875	e1	In last FY, main market for establishment's main product	discrete	numeric	In fiscal year 2011/2012, which of the following was the main market in which this establishment sold its main product?
V876	e2b	In main market, number of competitors faced by establishment's main product	discrete	numeric	In fiscal year 2011/2012, for the main market in which this establishment sold its main product, how many competitors did this establishment's main product face?
V877	e6	Do You Use Technology Licensed From A Foreign-Owned Company?	discrete	numeric	Does this establishment at present use technology licensed from a foreign-owned company, excluding office software?
V878	f1	In last FY, What Was The Capacity Utilization (%) Of This Establishment?	discrete	numeric	In fiscal year 2011/2012, what was this establishment's output produced as a proportion of the maximum output possible if using all the resources available (capacity utilization)?
V879	f2	Number Of Hours Per Week Operated By The Establishment In Last Fiscal Year	discrete	numeric	In fiscal year 2011/2012, how many hours per week did this establishment normally operate?
V880	l3a	Num. Full-time Employees At End Of Last Fiscal Yr: production workers	discrete	numeric	At the end of fiscal year 2011/2012, how many permanent, full-time individuals in this establishment were:
V881	l3b	Num. Full-time Employees At End Of Last Fiscal Yr: non-production workers	discrete	numeric	At the end of fiscal year 2011/2012, how many permanent, full-time individuals in this establishment were:
V882	l4a	Num. Full-time Employees At End Of Last Fiscal Yr: Skilled Production Workers	discrete	numeric	At the end of fiscal year 2011/2012, how many permanent, full-time individuals working in this establishment were:
V883	l4b	Num. Full-time Employees At End Of Last Fiscal Yr: Unskilled Production Workers	discrete	numeric	At the end of fiscal year 2011/2012, how many permanent, full-time individuals working in this establishment were:
V884	l5a	Num. Full-time Employees At End Of Last Fiscal Yr: female production workers	discrete	numeric	At the end of fiscal year 2011/2012, how many permanent full-time individuals working in this establishment in the following categories were female?
V885	l5b	Num. Full-time Employees At End Of Last Fiscal Yr: female non-production workers	discrete	numeric	At the end of fiscal year 2011/2012, how many permanent full-time individuals working in this establishment in the following categories were female?
V886	l9a	Average Years Of Education For Typical Production Worker	discrete	numeric	What is the average number of years of education of a typical permanent full-time production worker employed in this establishment?
V887	l9a2	Q158. What is the average number of years of education of a typical female perma	discrete	numeric	What is the average number of years of education of a typical female permanent full-time production worker employed in this establishment?
V888	SARI11a	Skilled Production full-time permanent employees trained (Percentage)	discrete	numeric	Referring to the training programs run over fiscal year 2011/2012, what percentage of permanent, full-time employees of the following categories received formal training? Skilled Production full-time permanent employees trained

ID	Name	Label	Type	Format	Question
V889	SARI11b	Unskilled Production full-time permanent employees trained (Percentage)	discrete	numeric	Referring to the training programs run over fiscal year 2011/2012, what percentage of permanent, full-time employees of the following categories received formal training? Unskilled Production full-time permanent employees trained
V890	l11a	% Permanent Full-time Production Employees Received Formal Training In Last FFY	contin	numeric	Referring to the training programs run over fiscal year 2005/6, what percent of permanent, full-time employees of the following categories received formal training? Production full-time permanent employees trained
V891	l11b	% Permanent Fulltime NonProduction Employees Received Formal Training In Last FY	discrete	numeric	Referring to the training programs run over fiscal year 2011/2012, what percentage of permanent, full-time employees of the following categories received formal training? Non-production full-time permanent employees trained
V892	n2e	Cost Of Raw Materials And Intermediate Goods Used In Prod. In Last Fiscal Year	discrete	numeric	From this establishment's Income Statement for fiscal year 2011/2012, please provide the following information: Total annual cost of raw materials and intermediate goods used in production
V893	n2f	Total Annual Costs Of Fuel In Last Fiscal Year	discrete	numeric	From this establishment's Income Statement for fiscal year 2011/2012, please provide the following information: Total annual costs of fuel
V894	n2ra	Total rental cost of machinery, vehicles and equipment (Rs)	discrete	numeric	From this establishment's Income Statement for fiscal year 2011/2012, please provide the following information: Total rental cost of machinery, vehicles and equipment
V895	n2rb	Total rental cost of land and buildings (Rs)	discrete	numeric	From this establishment's Income Statement for fiscal year 2011/2012, please provide the following information: Total rental cost of land and buildings
V896	n2j	Other Cost Of Production	discrete	numeric	From this establishment's Income Statement for fiscal year 2011/2012, please provide the following information: Other cost of production not included above
V897	n6a	Net Book Value Of Machinery Vehicles, And Equipment In Last Fiscal Year	discrete	numeric	From this establishment's Balance Sheet for fiscal year 2011/2012, what was the net book value, that is the value of assets after depreciation, of the following:
V898	n6b	Net Book Value Of Land And Buildings In Last Fiscal Year	discrete	numeric	From this establishment's Balance Sheet for fiscal year 2011/2012, what was the net book value, that is the value of assets after depreciation, of the following:
V899	n7a	Cost For Establishment To Re-Purchase All Of Its Machinery	discrete	numeric	Hypothetically, if this establishment were to purchase the assets it uses now, in their current condition and regardless of whether the establishment owns them or not, how much would they cost, independently of whether they are owned, rented or leased?
V900	n7b	Cost For Establishment To Re-Purchase All Of Its Land And Buildings	discrete	numeric	Hypothetically, if this establishment were to purchase the assets it uses now, in their current condition and regardless of whether the establishment owns them or not, how much would they cost, independently of whether they are owned, rented or leased?
V901	a19h	If Option 2 Or 3 In A.18, Estimate Duration Of The Whole Interview: Hours	discrete	numeric	
V902	a19m	If Option 2 Or 3 In A.18, Estimate Duration Of The Whole Interview: Minutes	contin	numeric	

ID	Name	Label	Type	Format	Question
V903	a12	Interviewer Number	discrete	character	Interviewer code
V904	a13	Supervisor Number	discrete	numeric	Supervisor code
V905	V293	interview number	discrete	character	
V906	m1d	Rotation Order	discrete	numeric	
V907	PAKd9fx	PAKd9.fx - Why this establishment may not be exporting. Please indicate which ci	discrete	character	The following are reasons why this establishment may not be exporting. Please indicate which circumstances apply to this establishment. Other
V908	panel	Sampling panel information from final progress report	discrete	numeric	
V909	panelid	Last wave panel id from final progress report	contin	numeric	
V910	wstrict	Weight according to strict eligibility	contin	numeric	
V911	wmedian	Weight according to median eligibility	contin	numeric	
V912	wweak	Weight according to weak eligibility	contin	numeric	
V913	strata	group(a2 a4a a6a panel)	contin	numeric	

WEB STD FIRMID (idstd)

File: pakistan_2013_full_data

Overview

Type: Discrete	Valid cases: 1247
Format: numeric	Invalid: 0
Width: 6	Minimum: 580892
Decimals: 0	Maximum: 582138
Range: 580892-582138	

Company ID (ID)

File: pakistan_2013_full_data

Overview

Type: Discrete	Valid cases: 1247
Format: numeric	Invalid: 0
Width: 5	Minimum: 11
Decimals: 0	Maximum: 62501
Range: 11-62501	

Country Code (a1)

File: pakistan_2013_full_data

Overview

Type: Discrete	Valid cases: 1247
Format: numeric	Invalid: 0
Width: 2	
Decimals: 0	
Range: 90-90	

Questionnaire (a0)

File: pakistan_2013_full_data

Overview

Type: Discrete	Valid cases: 1247
Format: numeric	Invalid: 0
Width: 1	
Decimals: 0	
Range: 1-3	

Pre question

CONTROL INFORMATION [TO BE COMPLETED BEFORE INTERVIEW]

Interviewer instructions

Questionnaire used in the interview. It is defined according to the screener sector of activity of the establishment

Language Of The Interview (a1a)

File: pakistan_2013_full_data

Overview

Language Of The Interview (a1a)

File: pakistan_2013_full_data

Type: Discrete
Format: numeric
Width: 1
Decimals: 0
Range: 1-6

Valid cases: 1247
Invalid: 0

Sampling Region (a2)

File: pakistan_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 1
Decimals: 0
Range: 1-5

Valid cases: 1247
Invalid: 0

Pre question

CONTROL INFORMATION [TO BE COMPLETED BEFORE INTERVIEW]

Interviewer instructions

Sampling region defines the region stratum of the establishment
It is defined by the regional classification of the establishment in the sample frame

Region Of The Establishment (a3a)

File: pakistan_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 1
Decimals: 0
Range: 1-5

Valid cases: 1247
Invalid: 0

is this city the official capital city? (a3b)

File: pakistan_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 1
Decimals: 0
Range: 1-2

Valid cases: 1247
Invalid: 0

Literal question

Is this city the official capital city?

is this city the main business city? (a3c)

File: pakistan_2013_full_data

Overview

is this city the main business city? (a3c)

File: pakistan_2013_full_data

Type: Discrete
Format: numeric
Width: 1
Decimals: 0
Range: 1-2

Valid cases: 1247
Invalid: 0

Literal question

Is this city the main business city?

Size Of Locality (a3)

File: pakistan_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 1
Decimals: 0
Range: 2-5

Valid cases: 1247
Invalid: 0

Pre question

CONTROL INFORMATION [TO BE COMPLETED BEFORE INTERVIEW]

Interviewer instructions

Location control variable: it is defined by the actual location of the establishment

Industry Sampling Sector (a4a)

File: pakistan_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: 1-10

Valid cases: 1247
Invalid: 0

Pre question

CONTROL INFORMATION [TO BE COMPLETED BEFORE INTERVIEW]

Interviewer instructions

Classification of the establishment's activity as defined in the sample frame

Industry Screener Sector (a4b)

File: pakistan_2013_full_data

Overview

Type: Continuous
Format: numeric
Width: 2
Decimals: 0
Range: 15-72

Valid cases: 1247
Invalid: 0
Minimum: 15
Maximum: 72

Sector Match Between Screener Information And Sample Frame (a5)

File: pakistan_2013_full_data

Overview

Type: Discrete	Valid cases: 1247
Format: numeric	Invalid: 0
Width: 1	
Decimals: 0	
Range: 1-3	

Sampling Size (a6a)

File: pakistan_2013_full_data

Overview

Type: Discrete	Valid cases: 1247
Format: numeric	Invalid: 0
Width: 1	
Decimals: 0	
Range: 1-4	

Pre question

CONTROL INFORMATION [TO BE COMPLETED BEFORE INTERVIEW]

Interviewer instructions

Size of the establishment taken from the sample frame

Screener Size (a6b)

File: pakistan_2013_full_data

Overview

Type: Discrete	Valid cases: 1247
Format: numeric	Invalid: 0
Width: 1	
Decimals: 0	
Range: 0-3	

Establishment Is Part Of A Large Firm (a7)

File: pakistan_2013_full_data

Overview

Type: Discrete	Valid cases: 1247
Format: numeric	Invalid: 0
Width: 1	
Decimals: 0	
Range: 1-2	

Pre question

CONTROL INFORMATION [TO BE COMPLETED BEFORE INTERVIEW]

Interviewer instructions

Identifies establishments that are part of a larger firm

Number Of Establishments In The Firm (a7a)

File: pakistan_2013_full_data

Overview

Type: Continuous	Valid cases: 1247
Format: numeric	Invalid: 0
Width: 3	Minimum: -9
Decimals: 0	Maximum: 900
Range: -9-900	

Type Of Establishment (a8)

File: pakistan_2013_full_data

Overview

Type: Discrete	Valid cases: 1247
Format: numeric	Invalid: 0
Width: 2	
Decimals: 0	
Range: -7-4	

Establishment's Financial Statements Prepared Separately from HQ Statements (a9)

File: pakistan_2013_full_data

Overview

Type: Discrete	Valid cases: 1247
Format: numeric	Invalid: 0
Width: 2	
Decimals: 0	
Range: -7-2	

Pre question

CONTROL INFORMATION [TO BE COMPLETED BEFORE INTERVIEW]

Interviewer instructions

Information taken from the screener questionnaire

Establishment's Financial Statements Separate from Other Establishments (a10)

File: pakistan_2013_full_data

Overview

Type: Discrete	Valid cases: 1247
Format: numeric	Invalid: 0
Width: 2	
Decimals: 0	
Range: -7-2	

If HQ, Financial Statements Independent Of The Rest Of Establishment (a11)

File: pakistan_2013_full_data

If HQ, Financial Statements Independent Of The Rest Of Establishment (a11)

File: pakistan_2013_full_data

Overview

Type: Discrete	Valid cases: 1247
Format: numeric	Invalid: 0
Width: 2	
Decimals: 0	
Range: -7-2	

Day (a14d)

File: pakistan_2013_full_data

Overview

Type: Discrete	Valid cases: 1247
Format: numeric	Invalid: 0
Width: 2	
Decimals: 0	
Range: 1-31	

Month (a14m)

File: pakistan_2013_full_data

Overview

Type: Discrete	Valid cases: 1247
Format: numeric	Invalid: 0
Width: 2	
Decimals: 0	
Range: 1-12	

Year (a14y)

File: pakistan_2013_full_data

Overview

Type: Discrete	Valid cases: 1247
Format: numeric	Invalid: 0
Width: 4	
Decimals: 0	
Range: 2013-2015	

Hour (a14h)

File: pakistan_2013_full_data

Overview

Type: Discrete	Valid cases: 1247
Format: numeric	Invalid: 0
Width: 2	
Decimals: 0	
Range: 0-23	

Minutes (a14min)

File: pakistan_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: 0-59

Valid cases: 1247
Invalid: 0

Legal Status of the Firm (b1)

File: pakistan_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-14

Valid cases: 1247
Invalid: 0

Pre question

1) READ THE FOLLOWING TO THE RESPONDENT BEFORE PROCEEDING. The goal of this survey is to gather information and opinions about the investment climate in this country. Ultimately, the information gathered here will help to develop new policies and programs that enhance employment and economic growth. The information obtained here will be held in the strictest confidentiality. Neither your name nor the name of your business will be used in any document based on this survey.

2) READ OUT THE FOLLOWING INTRODUCTORY SENTENCE ONLY IF A7 = 1 (yes): The first few questions apply to the firm which your establishment is part of.

3) SHOW CARD

Literal question

What is this firm's current legal status?

Interviewer instructions

Legal Status of the Firm (b1)

File: pakistan_2013_full_data

A firm's legal status is information well known for the target respondent: CEO, General Manager or owner of the firm. ENUMERATORS DO NOT NEED TO KNOW THE DEFINITION OF EACH TYPE OF LEGAL STATUS.

A firm's legal status is first determined by whether participation on ownership is by shares (first 2 options) or not (options 3 and 4). The fifth option is a combination of the previous ones.

If a firm's shares are publicly traded, it is a shareholding company with shares traded in the stock market. If the shares are not traded or they are traded only privately it is a shareholding company with shares traded privately. A shareholding company with shares traded privately is a firm that is owned by partners or shareholders for whom their claims over the firm are not publicly traded. They may or may not be traded privately. In both of these categories firms have limited liability.

A sole proprietorship is a business owned and operated by one individual natural person. A natural person is a real human being, as opposed to an artificial legal entity such as a corporation or organization that the law treats for some purposes as if it were a person distinct from its members or owner(s).

A firm's legal status defines the extent of the liability which defines the level of responsibility of the owner over the firm's obligations. Under limited liability each owner is only responsible for the proportion of his/her shares.

A partnership allows two or more people to share profits and liabilities, with or without privately held shares. In a partnership, the parties could be individuals, corporations, trusts, other partnerships, or a combination of all of the above. The essential characteristic of this partnership is the unlimited liability of every partner.

Limited partnership is a legal form that includes one or several general partners and one or more limited partners who invest capital into the partnership, but do not take part in the daily operation or management of the business. The limited partners limit their amount of liability to the amount of capital invested in the partnership. The general partners personally shoulder all debts and obligations of the partnership. Business operations are governed, unless otherwise specified in a written agreement, by majority vote of voting partners. Limited liability partnerships are separate legal entities that provide liability protection for all general partners as well as management rights in the business.

Cooperatives and state owned firms should be designated as Other. When other is chosen, the actual form of legal status must be specified in writing by the enumerator on the survey instrument.

Other (Specify) (b1x)

File: pakistan_2013_full_data

Overview

Type: Discrete
Format: character
Width: 11

Valid cases: 5
Invalid: 0

Literal question

What is this firm's current legal status?
Other

Interviewer instructions

Other (Specify) (b1x)

File: pakistan_2013_full_data

A firm's legal status is information well known for the target respondent: CEO, General Manager or owner of the firm. ENUMERATORS DO NOT NEED TO KNOW THE DEFINITION OF EACH TYPE OF LEGAL STATUS.

A firm's legal status is first determined by whether participation on ownership is by shares (first 2 options) or not (options 3 and 4). The fifth option is a combination of the previous ones.

If a firm's shares are publicly traded, it is a shareholding company with shares traded in the stock market. If the shares are not traded or they are traded only privately it is a shareholding company with shares traded privately. A shareholding company with shares traded privately is a firm that is owned by partners or shareholders for whom their claims over the firm are not publicly traded. They may or may not be traded privately. In both of these categories firms have limited liability.

A sole proprietorship is a business owned and operated by one individual natural person. A natural person is a real human being, as opposed to an artificial legal entity such as a corporation or organization that the law treats for some purposes as if it were a person distinct from its members or owner(s).

A firm's legal status defines the extent of the liability which defines the level of responsibility of the owner over the firm's obligations. Under limited liability each owner is only responsible for the proportion of his/her shares.

A partnership allows two or more people to share profits and liabilities, with or without privately held shares. In a partnership, the parties could be individuals, corporations, trusts, other partnerships, or a combination of all of the above. The essential characteristic of this partnership is the unlimited liability of every partner.

Limited partnership is a legal form that includes one or several general partners and one or more limited partners who invest capital into the partnership, but do not take part in the daily operation or management of the business. The limited partners limit their amount of liability to the amount of capital invested in the partnership. The general partners personally shoulder all debts and obligations of the partnership. Business operations are governed, unless otherwise specified in a written agreement, by majority vote of voting partners. Limited liability partnerships are separate legal entities that provide liability protection for all general partners as well as management rights in the business.

Cooperatives and state owned firms should be designated as Other. When other is chosen, the actual form of legal status must be specified in writing by the enumerator on the survey instrument.

What Percentage Of This Firm Does The Largest Owner(s) Own? (b3)

File: pakistan_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 3
Decimals: 0
Range: -9-100

Valid cases: 947
Invalid: 300

Literal question

What percent of this firm does the largest owner or owners own?

% owned by Private Domestic Individuals, Companies Or Organizations (b2a)

File: pakistan_2013_full_data

Overview

% owned by Private Domestic Individuals, Companies Or Organizations (b2a)

File: pakistan_2013_full_data

Type: Discrete
Format: numeric
Width: 3
Decimals: 0
Range: -9-100

Valid cases: 1246
Invalid: 1

Literal question

What percent of this firm is owned by each of the following:
Private domestic individuals, companies or organizations

Interviewer instructions

1) Foreign ownership refers to the nationality of the owners. If the primary owner is a foreign national resident in the country, it is still a foreign owned firm. If the owner is another company or institution owned by individuals who are foreign nationals, then it is foreign owned.

Domestic owners are nationals of the country in which the establishment is located. (Follow the same rule for companies.)

A firm that is a subsidiary of a government-owned firm should be considered government-owned.

Firms that operate under a franchise agreement should be classified according to the nationality of those awarded the franchise.

2) INTERVIEWER: CHECK THAT TOTAL SUMS TO 100%

% owned by Private Foreign Individuals, Companies Or Organizations (b2b)

File: pakistan_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 3
Decimals: 0
Range: -9-100

Valid cases: 1246
Invalid: 1

Literal question

What percent of this firm is owned by each of the following:
Private foreign individuals, companies or organizations

Interviewer instructions

1) Foreign ownership refers to the nationality of the owners. If the primary owner is a foreign national resident in the country, it is still a foreign owned firm. If the owner is another company or institution owned by individuals who are foreign nationals, then it is foreign owned.

Domestic owners are nationals of the country in which the establishment is located. (Follow the same rule for companies.)

A firm that is a subsidiary of a government-owned firm should be considered government-owned.

Firms that operate under a franchise agreement should be classified according to the nationality of those awarded the franchise.

2) INTERVIEWER: CHECK THAT TOTAL SUMS TO 100%

% owned by Government/State (b2c)

File: pakistan_2013_full_data

Overview

% owned by Government/State (b2c)

File: pakistan_2013_full_data

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-55

Valid cases: 1246
Invalid: 1

Literal question

What percent of this firm is owned by each of the following:
Government/State

Post question

IF 100% TERMINATE

Interviewer instructions

1) Foreign ownership refers to the nationality of the owners. If the primary owner is a foreign national resident in the country, it is still a foreign owned firm. If the owner is another company or institution owned by individuals who are foreign nationals, then it is foreign owned.

Domestic owners are nationals of the country in which the establishment is located. (Follow the same rule for companies.)

A firm that is a subsidiary of a government-owned firm should be considered government-owned.

Firms that operate under a franchise agreement should be classified according to the nationality of those awarded the franchise.

2) INTERVIEWER: CHECK THAT TOTAL SUMS TO 100%

% owned by Other (b2d)

File: pakistan_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 3
Decimals: 0
Range: -9-100

Valid cases: 1246
Invalid: 1

Literal question

What percent of this firm is owned by each of the following:
Other

Interviewer instructions

1) Foreign ownership refers to the nationality of the owners. If the primary owner is a foreign national resident in the country, it is still a foreign owned firm. If the owner is another company or institution owned by individuals who are foreign nationals, then it is foreign owned.

Domestic owners are nationals of the country in which the establishment is located. (Follow the same rule for companies.)

A firm that is a subsidiary of a government-owned firm should be considered government-owned.

Firms that operate under a franchise agreement should be classified according to the nationality of those awarded the franchise.

2) INTERVIEWER: CHECK THAT TOTAL SUMS TO 100%

Q25. Amongst the owners of the firm, are there any females? (b4)

File: pakistan_2013_full_data

Overview

Q25. Amongst the owners of the firm, are there any females? (b4)

File: pakistan_2013_full_data

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 1247
Invalid: 0

Literal question

Amongst the owners of the firm, are there any females?

Q26. What percentage of the firm is owned by females? (b4a)

File: pakistan_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 3
Decimals: 0
Range: -9-100

Valid cases: 100
Invalid: 1147

Literal question

What percentage of the firm is owned by females?

Year Establishment Began Operations (b5)

File: pakistan_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 4
Decimals: 0
Range: -9-2011

Valid cases: 1247
Invalid: 0

Literal question

In what year did this establishment begin operations?

Post question

INTERVIEWER: PROVIDE FOUR DIGITS FOR YEAR

Interviewer instructions

The objective of this question is to obtain the year in which operations started regardless of who was the owner at the time.

The year when the establishment began operation refers to the year in which the establishment actually started producing (or providing services), not to the year in which it was registered for the first time.

If the establishment was privatized, then the date provided should refer to when the original government-owned establishment began operations.

If the establishment changed its production significantly to change sector classification, then the year when that took place should be provided.

Number Of Full-Time Employees Of The Establishment When It Started Operations (b6)

File: pakistan_2013_full_data

Overview

Number Of Full-Time Employees Of The Establishment When It Started Operations (b6)

File: pakistan_2013_full_data

Type: Discrete
Format: numeric
Width: 5
Decimals: 0
Range: -9-10000

Valid cases: 1247
Invalid: 0

Literal question

How many full-time employees did this establishment employ when it started operations? Please include all employees and managers

Interviewer instructions

The number of permanent, full-time employees for the time that the enterprise began operations should be provided. All employees and managers (including respondent) should be included.

INTERVIEWER: Full-time employees are defined as all paid employees that are contracted for a term of one or more years and that work 8 or more hours per day.

Was Establishment Formally Registered When It Began Operations? (b6a)

File: pakistan_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 1247
Invalid: 0

Literal question

Was this establishment formally registered when it began operations?

Interviewer instructions

(INTERVIEWER: INCLUDE RESPONDENT WHEN APPLICABLE)

In What Year Was This Establishment Formally Registered? (b6b)

File: pakistan_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 4
Decimals: 0
Range: -9-2012

Valid cases: 1173
Invalid: 74

Literal question

In what year was this establishment formally registered?

How Many Years Of Experience Working In This Sector Does The Top Manager Have? (b7)

File: pakistan_2013_full_data

Overview

How Many Years Of Experience Working In This Sector Does The Top Manager Have? (b7)

File: pakistan_2013_full_data

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-60

Valid cases: 1247
Invalid: 0

Literal question

How many years of experience working in this sector does the Top Manager have?

Interviewer instructions

Top Manager as defined in B.7a. B.7 refers to years of Top Manager's managerial experience in the type of sector in which the establishment presently operates.

Is The Top Manager Female? (b7a)

File: pakistan_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 1247
Invalid: 0

Literal question

Is the Top Manager female?

Does Establishment Have An Internationally-Recognized Quality Certification? (b8)

File: pakistan_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 1247
Invalid: 0

Literal question

Does this establishment have an internationally-recognized quality certification?
(INTERVIEWER: SOME EXAMPLES ARE ISO 9000 or 14000, or HACCP)

Interviewer instructions

The question refers exclusively to internationally recognized certifications. Examples are: ISO (International Organization for Standardization) for manufacturing and services, HACCP (Hazard Analysis and Critical Control Point) for food (especially, but not exclusively, for seafood and juices), and AATCC (American Association of Textiles Chemists and Colorists) for textiles.

Certificates granted only nationally not recognized in international markets are not included.

Q34. Is this establishment located in an export processing zone or other industr (SARb9)

File: pakistan_2013_full_data

Overview

Q34. Is this establishment located in an export processing zone or other industr (SARb9)

File: pakistan_2013_full_data

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-3

Valid cases: 1247
Invalid: 0

Literal question

Is this establishment located in an export processing zone or other industrial park?

Application To Obtain An electrical connection Submitted Over The Last 2 Years (c3)

File: pakistan_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 1247
Invalid: 0

Literal question

Over the last two years, did this establishment submit an application to obtain an electrical connection?

Interviewer instructions

Application for electrical connection.

Electrical connection refers to a new connection or to an increase in voltage of an existing connection that requires an application.

How Many Days Did It Take For You To Receive An Electrical Connection Service? (c4)

File: pakistan_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 3
Decimals: 0
Range: -9-420

Valid cases: 60
Invalid: 1187

Literal question

In reference to that application for an electrical connection, approximately how many days did it take to obtain it from the day of the application to the day the service was received?

Interviewer instructions

Wait for electrical connection. Self-explanatory

Informal Gift/Payment Expected Or Requested For An Electrical Connection? (c5)

File: pakistan_2013_full_data

Overview

Informal Gift/Payment Expected Or Requested For An Electrical Connection? (c5)

File: pakistan_2013_full_data

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 60
Invalid: 1187

Literal question

In reference to that application for an electrical connection, was an informal gift or payment expected or requested?

Interviewer instructions

- 1) Bribe for electrical connection. Self-explanatory
- 2) Sensitive question, no clarification can be offered

Over last FY, Did This Establishment Experience Power Outages? (c6)

File: pakistan_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 1247
Invalid: 0

Literal question

Over fiscal year 2011/2012, did this establishment experience power outages?

Interviewer instructions

A power outage occurs when there is equipment malfunction from the failure of adequate supply of power. Blackouts that cause some, but not all equipment to malfunction are also considered power outages.

Number Of Power Outages Experienced In A Typical Month In Last Fiscal Year (c7)

File: pakistan_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 4
Decimals: 0
Range: -9-2400

Valid cases: 1086
Invalid: 161

Literal question

In a typical month, over fiscal year 2011/2012, how many power outages did this establishment experience?

Interviewer instructions

If power outages are seasonal the interviewer should ask the respondent to calculate the number of outages in a typical month, excluding both the months in which outages are most frequent and the months where outages are most infrequent. The concept of a typical month must be well understood since it is used several times throughout the questionnaire: it is the most common type of month in the year regarding the characteristic being asked. Thus, for answers such as "electrical outages once every 3 months" in a typical month there are 0 outages (since there will be outages only in 4 months of the year and in the rest 8 months there will be no outages). For the answer "once every other month" write 1 since there will be 6 months with outages and 6 months without them.

How Long Did The Average Power Outage Last? (c8)

File: pakistan_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-90

Valid cases: 1006
Invalid: 241

Literal question

How long did these power outages last on average?

Interviewer instructions

This refers to the duration of the power outages in a typical month. The respondent should calculate average duration of power outages in the typical month.

Generator Shared Or Owned Over The Course Of Last Fiscal Year? (c10)

File: pakistan_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 1247
Invalid: 0

Literal question

Over the course of fiscal year 2011/2012, did this establishment own or share a generator?

% Electricity From Generator Owned/Shared By The Establishment In Last Fiscal Yr (c11)

File: pakistan_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 3
Decimals: 0
Range: -9-100

Valid cases: 690
Invalid: 557

Literal question

In fiscal year 2011/2012, what percentage of this establishment's electricity came from a generator or generators that the establishment owned or shared?

Application To Obtain A Water Connection Submitted Over The Last 2 Years (c12)

File: pakistan_2013_full_data

Overview

Application To Obtain A Water Connection Submitted Over The Last 2 Years (c12)

File: pakistan_2013_full_data

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 1247
Invalid: 0

Literal question

Over the last two years, did this establishment submit an application to obtain a water connection?

How Many Days Did It Take For You To Obtain A Water Connection? (c13)

File: pakistan_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 3
Decimals: 0
Range: -9-200

Valid cases: 40
Invalid: 1207

Literal question

In reference to that application for a water connection, approximately how many days did it take to obtain it from the day of the application to the day the service was received?

When You Applied For A Water Connection, Was An Informal Gift/payment Requested? (c14)

File: pakistan_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 40
Invalid: 1207

Literal question

In reference to that application for a water connection, was an informal gift or payment expected or requested?

Interviewer instructions

- 1) Bribe for water connection. Self-explanatory
- 2) Sensitive question, no clarification can be offered.

Do You Currently Communicate With Clients And Suppliers By E-Mail? (c22a)

File: pakistan_2013_full_data

Overview

Do You Currently Communicate With Clients And Suppliers By E-Mail? (c22a)

File: pakistan_2013_full_data

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 1247
Invalid: 0

Literal question

At the present time, does this establishment use any of the following:?
E-mail to communicate with clients or suppliers

Interviewer instructions

E-mail and website use.
Web page should be considered as part of the website.
Website use includes cases when the establishment has its own website but does not actually do any direct communication with clients or suppliers via the website.

Establishment has its own website (c22b)

File: pakistan_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 1247
Invalid: 0

Literal question

At the present time, does this establishment use any of the following:?
Its own website

Interviewer instructions

E-mail and website use.
Web page should be considered as part of the website.
Website use includes cases when the establishment has its own website but does not actually do any direct communication with clients or suppliers via the website.

Cell phones used in operations of the establishment (c28)

File: pakistan_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 1247
Invalid: 0

Literal question

Does this establishment currently use cell phones for the operations of the establishment?

How Much Of An Obstacle: Electricity To Operations Of This Establishment? (c30a)

File: pakistan_2013_full_data

Overview

How Much Of An Obstacle: Electricity To Operations Of This Establishment? (c30a)

File: pakistan_2013_full_data

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-4

Valid cases: 1247
Invalid: 0

Pre question

SHOW CARD

Literal question

Using the response options on the card; To what degree is Electricity an obstacle to the current operations of this establishment?

Interviewer instructions

- 1) The manager should be given a card with the different alternatives for 'degree of obstacle' (from 0 to 4).
- 2) Sensitive question, no clarification can be offered.

How Much Of An Obstacle: Telecommunications To Operations Of This Establishment? (c30b)

File: pakistan_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-4

Valid cases: 1247
Invalid: 0

Literal question

Using the response options on the card; To what degree is Telecommunications an obstacle to the current operations of this establishment?

Main Product/Service (By The Largest % Of Annual Sales) In Last Fiscal Year (d1a1x)

File: pakistan_2013_full_data

Overview

Type: Discrete
Format: character
Width: 64

Valid cases: 1247
Invalid: 0

Pre question

READ THE FOLLOWING TO THE RESPONDENT BEFORE PROCEEDING:
The next topic to be covered is how and where this establishment makes its sales.

Literal question

In fiscal year 2011/2012, what was this establishment's main product or activity, that is, the product or activity that represented the largest proportion of annual sales?

Interviewer instructions

Establishment's main product The purpose of this question is to determine what the company produces. The description should be written down exactly as provided by the respondent.

The main product is defined in terms of sales in monetary value not volume.

ENUMERATOR: PLEASE SPECIFY THE ACTIVITY OR PRODUCT IN DETAIL, FOR EX., "LEATHER SHOE MANUFACTURING" NOT JUST SHOES' MANUFACTURING

First Product/Service, Percent Of Total Annual Sales (d1a3)

File: pakistan_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 3
Decimals: 0
Range: -9-100

Valid cases: 1247
Invalid: 0

Literal question

What percentage of total sales does the main product or activity represent?

Interviewer instructions

The main product is defined in terms of sales in monetary value not volume.

In Last Fiscal Year, What Were This Establishment'S Total Annual Sales? (d2)

File: pakistan_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 11
Decimals: 0
Range: -9-72000000000

Valid cases: 1247
Invalid: 0

Literal question

In fiscal year 2011/2012, what were this establishment's total annual sales for ALL products and services?

Interviewer instructions

Total sales include the value of all annual sales counting manufactured goods and goods the establishment has bought for trading. For ex. if an establishment makes blue jeans and also imports blue jeans for resale, total sales is the value of all blue jeans sold, both produced and imported. Revenue or receipts for all services rendered and any sales of merchandise for the year, even if the payment may have been received at a later date, are included in total sales.

d2x - amount in letters (d2x)

File: pakistan_2013_full_data

Overview

Type: Discrete
Format: character
Width: 116

Valid cases: 690

Literal question

In fiscal year 2011/2012, what were this establishment's total annual sales for ALL products and services?

What Were the Establishment Sales 3 years ago (FY 2009) (n3)

File: pakistan_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 12
Decimals: 0
Range: -9-250000000000

Valid cases: 1247
Invalid: 0

Literal question

What Were the Establishment Sales 3 years ago (FY 2009) (n3)

File: pakistan_2013_full_data

In fiscal year 2009/2010, three fiscal years ago, what were total annual sales for this establishment?

% of sales: National sales (d3a)

File: pakistan_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 3
Decimals: 0
Range: -9-100

Valid cases: 1247
Invalid: 0

Pre question

- 1) SHOW CARD
- 2) INTERVIEWER: THESE MUST BE ASKED IN THE ORDER THEY APPEAR ON THE TABLE

Literal question

In fiscal year 2011/2012, what percentage of this establishment's sales were:
National sales

Interviewer instructions

- 1) Where sales are made. The purpose of this question is to determine where the establishment's customers are located.

Domestic sales are when goods or services are sold inside the borders of the country.

An indirect export is when the manufacturer sells its goods to a trader or another agent who then exports the product without modifications. Products that the manager knows are smuggled abroad should be counted as indirect exports.

Direct export is the sale of goods where the immediate recipient is outside the borders of the country.

- 2) INTERVIEWER: CHECK THAT TOTAL SUMS TO 100%

% o sales: Indirect exports (d3b)

File: pakistan_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 3
Decimals: 0
Range: -9-100

Valid cases: 1247
Invalid: 0

Pre question

- 1) SHOW CARD
- 2) INTERVIEWER: THESE MUST BE ASKED IN THE ORDER THEY APPEAR ON THE TABLE

Literal question

In fiscal year 2011/2012, what percentage of this establishment's sales were:
Indirect exports (sold domestically to third party that exports products)

Interviewer instructions

% of sales: Indirect exports (d3b)

File: pakistan_2013_full_data

1) Where sales are made. The purpose of this question is to determine where the establishment's customers are located.

Domestic sales are when goods or services are sold inside the borders of the country.

An indirect export is when the manufacturer sells its goods to a trader or another agent who then exports the product without modifications. Products that the manager knows are smuggled abroad should be counted as indirect exports.

Direct export is the sale of goods where the immediate recipient is outside the borders of the country.

2) INTERVIEWER: CHECK THAT TOTAL SUMS TO 100%

% of sales: Direct exports (d3c)

File: pakistan_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 3
Decimals: 0
Range: -9-100

Valid cases: 1247
Invalid: 0

Pre question

- 1) SHOW CARD
- 2) INTERVIEWER: THESE MUST BE ASKED IN THE ORDER THEY APPEAR ON THE TABLE

Literal question

In fiscal year 2011/2012, what percentage of this establishment's sales were:
Direct exports

Interviewer instructions

1) Where sales are made. The purpose of this question is to determine where the establishment's customers are located.

Domestic sales are when goods or services are sold inside the borders of the country.

An indirect export is when the manufacturer sells its goods to a trader or another agent who then exports the product without modifications. Products that the manager knows are smuggled abroad should be counted as indirect exports.

Direct export is the sale of goods where the immediate recipient is outside the borders of the country.

2) INTERVIEWER: CHECK THAT TOTAL SUMS TO 100%

India (Q56. In fiscal year 2011/2012, what percent of this establishment's direc (SARd3a)

File: pakistan_2013_full_data

Overview

Type: Continuous
Format: numeric
Width: 2
Decimals: 0
Range: 0-50

Valid cases: 166
Invalid: 1081
Minimum: 0
Maximum: 50

Pre question

SHOW CARD

Literal question

In fiscal year 2011/2012, what percent of this establishment's direct export revenue were from the following countries:
India

Afghanistan, Bhutan, Nepal, Bangladesh, Sri Lanka, Maldives
(Q56. In fiscal year (SARd3b)
File: pakistan_2013_full_data

Overview

Type: Continuous	Valid cases: 166
Format: numeric	Invalid: 1081
Width: 3	Minimum: 0
Decimals: 0	Maximum: 100
Range: 0-100	

Pre question

SHOW CARD

Literal question

In fiscal year 2011/2012, what percent of this establishment's direct export revenue were from the following countries:
Afghanistan, Pakistan, Bhutan, Nepal, Sri Lanka, Maldives

China and Hong Kong (Q56. In fiscal year 2011/2012, what
percent of this establi (SARd3c)
File: pakistan_2013_full_data

Overview

Type: Continuous	Valid cases: 166
Format: numeric	Invalid: 1081
Width: 3	Minimum: 0
Decimals: 0	Maximum: 100
Range: 0-100	

Pre question

SHOW CARD

Literal question

In fiscal year 2011/2012, what percent of this establishment's direct export revenue were from the following countries:
China and Hong Kong

Europe and America and Canada (Q56. In fiscal year 2011/2012,
what percent of th (SARd3d)
File: pakistan_2013_full_data

Overview

Type: Continuous	Valid cases: 166
Format: numeric	Invalid: 1081
Width: 3	Minimum: 0
Decimals: 0	Maximum: 100
Range: 0-100	

Pre question

SHOW CARD

Literal question

In fiscal year 2011/2012, what percent of this establishment's direct export revenue were from the following countries:
Europe and America and Canada

Other countries (Q56. In fiscal year 2011/2012, what percent of this establishme (SARd3e)

File: pakistan_2013_full_data

Overview

Type: Discrete	Valid cases: 110
Format: numeric	Invalid: 1137
Width: 3	
Decimals: 0	
Range: 0-100	

Pre question

SHOW CARD

Literal question

In fiscal year 2011/2012, what percent of this establishment's direct export revenue were from the following countries:
Other countries

In What Year Did This Establishment First Export Directly Or Indirectly? (d8)

File: pakistan_2013_full_data

Overview

Type: Discrete	Valid cases: 219
Format: numeric	Invalid: 1028
Width: 4	
Decimals: 0	
Range: -9-2012	

Literal question

In which year did this establishment first export directly or indirectly?

Interviewer instructions

First exported directly or indirectly. The purpose of this question is self-explanatory.

In last FY, % of value of products lost in transit due to theft (d10)

File: pakistan_2013_full_data

Overview

Type: Discrete	Valid cases: 1247
Format: numeric	Invalid: 0
Width: 2	
Decimals: 0	
Range: -9-60	

Literal question

In fiscal year 2011/2012, what percentage of the value of products this establishment shipped to supply domestic markets was lost while in transit because of theft?

In last FY, % of value of products lost in transit due to breakage or spoilage? (d11)

File: pakistan_2013_full_data

Overview

In last FY, % of value of products lost in transit due to breakage or spoilage? (d11)

File: pakistan_2013_full_data

Type: Discrete
Format: numeric
Width: 3
Decimals: 0
Range: -9-100

Valid cases: 1212
Invalid: 35

Literal question

In fiscal year 2011/2012, what percentage of value of products this establishment shipped to supply domestic markets was lost while in transit because of breakage or spoilage?

Q60. Considering road transportation, using the options on this card, please cho (SARd11)

File: pakistan_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-6

Valid cases: 1247
Invalid: 0

Literal question

Considering road transportation, using the options on this card, please choose the biggest transportation obstacle by road, for businesses in your country.

Most Important Business Service (SARd23a2)

File: pakistan_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-9

Valid cases: 205
Invalid: 1042

Second Most Important Business Service (SARd23b2)

File: pakistan_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-9

Valid cases: 205
Invalid: 1042

Local chamber of commerce (INTERVIEWER: READ OUT Q62.

Does your local chamber of (SARd24a)

File: pakistan_2013_full_data

Local chamber of commerce (INTERVIEWER: READ OUT Q62.
Does your local chamber of (SARd24a)
File: pakistan_2013_full_data

Overview

Type: Discrete	Valid cases: 1247
Format: numeric	Invalid: 0
Width: 2	
Decimals: 0	
Range: -9-2	

Pre question

INTERVIEWER: READ OUT

Literal question

Does your local chamber of commerce or industry association support your business in obtaining the services previously identified?

Industry association (INTERVIEWER: READ OUT Q62. Does your
local chamber of comm (SARd24b)
File: pakistan_2013_full_data

Overview

Type: Discrete	Valid cases: 1247
Format: numeric	Invalid: 0
Width: 2	
Decimals: 0	
Range: -9-2	

Pre question

INTERVIEWER: READ OUT

Literal question

Does your local chamber of commerce or industry association support your business in obtaining the services previously identified?

Avg. days of inventory of main sales item kept by establishment
(d17)
File: pakistan_2013_full_data

Overview

Type: Discrete	Valid cases: 96
Format: numeric	Invalid: 1151
Width: 3	
Decimals: 0	
Range: -9-200	

Literal question

At the present time, when this establishment receives its main sales item, on average, how many days of inventory measured in days of sales, does this establishment keep?

Post question

INTERVIEWER: IF RESPONDENT REQUIRES CLARIFICATION, DEFINE AS STOCK ON HAND

Interviewer instructions

Avg. days of inventory of main sales item kept by establishment (d17)

File: pakistan_2013_full_data

Days of inventory of main sales item The purpose of this question is to assess the efficiency in the supply chain. When firms have to maintain a high level of sales items in stock, because they cannot rely on a predictable supply, this is a source of economic inefficiency. Inversely, if supplies of the main sales can be relied upon to be easily available, firms will keep low levels of stock on hand.

The main sales item is the item that accounts for the highest percentage of sales among all items that the establishment sells. It is not the item for which stock is maintained the longest.

Days of inventory should be calculated as how many days it would take, under normal sales conditions, to deplete the main sales item held in supply at the establishment's premises.

How Much Of An Obstacle: Transport? (d30a)

File: pakistan_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-4

Valid cases: 1247
Invalid: 0

Pre question

SHOW CARD

Literal question

Using the response options on the card; To what degree is Transport an obstacle to the current operations of this establishment?

Interviewer instructions

- 1) The manager should be given a card with the different alternatives for 'degree of obstacle' (from 0 to 4).
- 2) Sensitive question, no clarification can be offered

How Much Of An Obstacle: Customs And Trade Regulations? (d30b)

File: pakistan_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-4

Valid cases: 1247
Invalid: 0

Pre question

SHOW CARD

Literal question

Using the response options on the card; To what degree is Customs and Trade Regulation an obstacle to the current operations of this establishment?

Interviewer instructions

- 1) The manager should be given a card with the different alternatives for 'degree of obstacle' (from 0 to 4).
- 2) Sensitive question, no clarification can be offered

Lack of an ISO certification (Interviewer include the response options in the qu (SARd31a)

File: pakistan_2013_full_data

Overview

Type: Discrete	Valid cases: 1247
Format: numeric	Invalid: 0
Width: 2	
Decimals: 0	
Range: -9-4	

Pre question

SHOW CARD

Literal question

Using the response options on the card; To what degree is/are [INSERT OPTION] an obstacle to the current operations of this establishment?

Access to inputs and supplies (Interviewer include the response options in the q (SARd31b)

File: pakistan_2013_full_data

Overview

Type: Discrete	Valid cases: 1247
Format: numeric	Invalid: 0
Width: 2	
Decimals: 0	
Range: -9-4	

Pre question

SHOW CARD

Literal question

Using the response options on the card; To what degree is/are [INSERT OPTION] an obstacle to the current operations of this establishment?

Current currency exchange rates (Interviewer include the response options in the (SARd31d)

File: pakistan_2013_full_data

Overview

Type: Discrete	Valid cases: 1247
Format: numeric	Invalid: 0
Width: 2	
Decimals: 0	
Range: -9-4	

Pre question

SHOW CARD

Literal question

Using the response options on the card; To what degree is/are [INSERT OPTION] an obstacle to the current operations of this establishment?

Price increases in fuel, electricity, and raw materials (Interviewer include the (SARd31e)

File: pakistan_2013_full_data

Overview

Type: Discrete	Valid cases: 1247
Format: numeric	Invalid: 0
Width: 2	
Decimals: 0	
Range: -9-4	

Pre question

SHOW CARD

Literal question

Using the response options on the card; To what degree is/are [INSERT OPTION] an obstacle to the current operations of this establishment?

Availability of storage facilities, including cold storage facilities and wareho (SARd31f)

File: pakistan_2013_full_data

Overview

Type: Discrete	Valid cases: 1247
Format: numeric	Invalid: 0
Width: 2	
Decimals: 0	
Range: -9-4	

Pre question

SHOW CARD

Literal question

Using the response options on the card; To what degree is/are [INSERT OPTION] an obstacle to the current operations of this establishment?

Does This Establishment Compete Against Unregistered Or Informal Firms? (e11)

File: pakistan_2013_full_data

Overview

Type: Discrete	Valid cases: 1247
Format: numeric	Invalid: 0
Width: 2	
Decimals: 0	
Range: -9-2	

Literal question

Does this establishment compete against unregistered or informal firms?

Interviewer instructions

- 1) Competition from unregistered or informal firms
- 2) Sensitive question, no clarification can be offered

How Much Of An Obstacle: Practices of competitors in informal sector? (e30)

File: pakistan_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-4

Valid cases: 1247
Invalid: 0

Pre question

SHOW CARD

Literal question

Using the response options on the card; To what degree are Practices of Competitors in the Informal Sector an obstacle to the current operations of this establishment?

Interviewer instructions

- 1) The manager should be given a card with the different alternatives for 'degree of obstacle' (from 0 to 4).
- 2) Sensitive question, no clarification can be offered

Q68. During the last three years, has this establishment introduced new or signi (h1)

File: pakistan_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 1247
Invalid: 0

Pre question

READ THE FOLLOWING TO THE RESPONDENT BEFORE PROCEEDING

And now we switch to a different topic. In this section "new" means new to the establishment but not necessarily new to the market.

Literal question

During the last three years, has this establishment introduced new or significantly improved products or services?

Q69. Were any of the new or significantly improved products or services also new (h2)

File: pakistan_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 361
Invalid: 886

Literal question

Were any of the new or significantly improved products or services also new for the establishment's main market?

Q70. During the last three years, has this establishment introduced any new or s (h3)

File: pakistan_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 1247
Invalid: 0

Literal question

During the last three years, has this establishment introduced any new or significantly improved methods of manufacturing products or offering services?

Q71. During the last three years, has this establishment introduced any new or s (h4a)

File: pakistan_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 1247
Invalid: 0

Literal question

During the last three years, has this establishment introduced any new or significantly improved logistics, delivery, or distribution methods for inputs, products, or services?

Q72. During the last three years, has this establishment introduced any new or s (h4b)

File: pakistan_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 1247
Invalid: 0

Literal question

During the last three years, has this establishment introduced any new or significantly improved supporting activities for your processes, such as maintenance systems or operations for purchasing, accounting, or computing?

Q73. During the last three years, has this establishment introduced any new or s (h5)

File: pakistan_2013_full_data

Overview

Q73. During the last three years, has this establishment introduced any new or s (h5)

File: pakistan_2013_full_data

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 1247
Invalid: 0

Literal question

During the last three years, has this establishment introduced any new or significantly improved organizational structures or management practices?

Q74. During the last three years, has this establishment introduced new or signi (h6)

File: pakistan_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 1247
Invalid: 0

Literal question

During the last three years, has this establishment introduced new or significantly improved marketing methods?

Q75. During the last three years, did this establishment spend on formal researc (h7)

File: pakistan_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 1247
Invalid: 0

Literal question

During the last three years, did this establishment spend on formal research and development activities, either in-house or contracted with other companies?

Q76. During the last three years, did this establishment give employees some tim (h8)

File: pakistan_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 1247
Invalid: 0

Literal question

Q76. During the last three years, did this establishment give employees some time (h8)

File: pakistan_2013_full_data

During the last three years, did this establishment give employees some time to develop or try out a new approach or new idea about products or services, business process, firm management, or marketing?

Percentage Of The Land Occupied: Owned By This Establishment (g1a)

File: pakistan_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 3
Decimals: 0
Range: -9-100

Valid cases: 1247
Invalid: 0

Pre question

- 1) READ THE FOLLOWING TO RESPONDENT BEFORE PROCEEDING:
Now we turn to questions about land issues.
2) SHOW CARD

Literal question

Of the land occupied by this establishment, what percent is:
Owned by this establishment

Interviewer instructions

INTERVIEWER: UNLESS RESPONDENT DOES NOT KNOW, CHECK TOTAL SUMS TO 100%
IF IT IS A FLOOR IN A BUILDING, WRITE -7

Percentage Of The Land Occupied: Rented Or Leased By This Establishment (g1b)

File: pakistan_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 3
Decimals: 0
Range: -9-100

Valid cases: 1247
Invalid: 0

Pre question

SHOW CARD

Literal question

Of the land occupied by this establishment, what percent is:
Leased by this establishment

Interviewer instructions

INTERVIEWER: UNLESS RESPONDENT DOES NOT KNOW, CHECK TOTAL SUMS TO 100%
IF IT IS A FLOOR IN A BUILDING, WRITE -7

Percentage Of The Land Occupied: Other (g1c)

File: pakistan_2013_full_data

Overview

Percentage Of The Land Occupied: Other (g1c)

File: pakistan_2013_full_data

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-50

Valid cases: 1247
Invalid: 0

Literal question

Of the land occupied by this establishment, what percent is:
Other

Applic. To Obtain A Construction-Related Permit Submitted Over The Last 2 Years (g2)

File: pakistan_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 1247
Invalid: 0

Literal question

Over the last two years, did this establishment submit an application to obtain a construction-related permit?

Interviewer instructions

Application for construction permit. Self-explanatory

How Many Days Did It Take For You To Obtain A Construction-Related Permit? (g3)

File: pakistan_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 3
Decimals: 0
Range: -9-120

Valid cases: 39
Invalid: 1208

Literal question

In reference to that application for a construction-related permit, approximately how many days did it take to obtain it from the day of the application to the day the permit was granted?

Interviewer instructions

Waiting time for construction permit. Self-explanatory

Informal Gift/Payment Expected Or Requested For A Construction-Related Permit (g4)

File: pakistan_2013_full_data

Overview

Informal Gift/Payment Expected Or Requested For A Construction-Related Permit (g4)

File: pakistan_2013_full_data

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 41
Invalid: 1206

Literal question

In reference to that application for a construction-related permit, was an informal gift or payment expected or requested?

Interviewer instructions

- 1) Bribe for construction permit. Self-explanatory
- 2) Sensitive question, no clarification can be offered

Percentage Of The Building Occupied: Owned By This Establishment (g6a)

File: pakistan_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 3
Decimals: 0
Range: -9-100

Valid cases: 97
Invalid: 1150

Literal question

Of the buildings occupied by this establishment, what percent is owned and what percent is rented or leased?
Owned by this establishment

Interviewer instructions

- 1) If establishment occupies several buildings the percentages should be computed for the summation of buildings.
- 2) INTERVIEWER: CHECK THAT TOTAL SUMS TO 100%

Percentage Of The Building Occupied: Leased or Rented By This Establishment (g6b)

File: pakistan_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 3
Decimals: 0
Range: -9-100

Valid cases: 97
Invalid: 1150

Literal question

Of the buildings occupied by this establishment, what percent is owned and what percent is rented or leased?
Rented or leased by this establishment

Interviewer instructions

- 1) If establishment occupies several buildings the percentages should be computed for the summation of buildings.
- 2) INTERVIEWER: CHECK THAT TOTAL SUMS TO 100%

Percentage Of The Building Occupied: Other (g6c)

File: pakistan_2013_full_data

Percentage Of The Building Occupied: Other (g6c)

File: pakistan_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-0

Valid cases: 97
Invalid: 1150

How Much Of An Obstacle: Access To Land? (g30a)

File: pakistan_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-4

Valid cases: 1247
Invalid: 0

Pre question

SHOW CARD

Literal question

Using the response options on the card; To what degree is Access to Land an obstacle to the current operations of this establishment?

Interviewer instructions

- 1) The manager should be given a card with the different alternatives for 'degree of obstacle' (from 0 to 4).
- 2) Sensitive question, no clarification can be offered

In last FY, Did This Establishment Pay For Security? (i1)

File: pakistan_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 1247
Invalid: 0

Pre question

READ THE FOLLOWING TO THE RESPONDENT BEFORE PROCEEDING: We now turn to another topic.

Literal question

In fiscal year 2011/2012, did this establishment pay for security, for example equipment, personnel, or professional security services?

Interviewer instructions

Pay for security. Self-explanatory

Losses Due To Theft, Robbery, Vandalism Or Arson Experienced In Last Fiscal Year (i3)

File: pakistan_2013_full_data

Overview

Losses Due To Theft, Robbery, Vandalism Or Arson Experienced In Last Fiscal Year (i3)

File: pakistan_2013_full_data

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 1247
Invalid: 0

Literal question

In fiscal year 2011/2012, did this establishment experience losses as a result of theft, robbery, vandalism or arson on this establishment's premises?

Interviewer instructions

Experienced losses from theft, robbery, vandalism, arson. Self-explanatory

How Much Of An Obstacle: Crime, Theft And Disorder? (i30)

File: pakistan_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-4

Valid cases: 1247
Invalid: 0

Pre question

SHOW CARD

Literal question

Using the response options on the card; To what degree is Crime, Theft and Disorder an obstacle to the current operations of this establishment?

Interviewer instructions

- 1) The manager should be given a card with the different alternatives for 'degree of obstacle' (from 0 to 4).
- 2) Sensitive question, no clarification can be offered

In last FY, % Of Material Inputs Or Services Paid For After Delivery (k1c)

File: pakistan_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 3
Decimals: 0
Range: -9-100

Valid cases: 1247
Invalid: 0

Literal question

In fiscal year 2011/12, what percent, as a proportion of the value of total annual purchases of material inputs or services, were:

Paid for after delivery?

Interviewer instructions

INTERVIEWER: CHECK THAT TOTAL SUMS TO100%

In last FY, % Of Total Annual Sales Paid For After Delivery (k2c)

File: pakistan_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 3
Decimals: 0
Range: -9-100

Valid cases: 1247
Invalid: 0

Pre question

SHOW CARD

Literal question

In fiscal year 2011/12, what percent of this establishment's total annual sales of its goods or services were: Paid for after delivery?

Interviewer instructions

1) The questions refer to an establishment's ability to provide and be provided trade credit arrangements with suppliers and customers.

- a. Paid before delivery means the invoice was paid before the shipment arrived.
- b. Paid for on delivery means that the payment was made at the time the shipment arrived.
- c. Paid for after delivery means that the payment was made at some period after the shipment had arrived.

2) INTERVIEWER: CHECK THAT TOTAL SUMS TO 100%

% Of Working Capital Financed From Internal Funds/Retained Earnings (k3a)

File: pakistan_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 3
Decimals: 0
Range: -9-100

Valid cases: 1247
Invalid: 0

Pre question

INTERVIEWER: SHOW CARD

Literal question

Over fiscal year 2011/12, please estimate the proportion of this establishment's working capital that was financed from each of the following sources?

Internal funds/Retained earnings

Interviewer instructions

INTERVIEWER: CHECK THAT TOTAL SUMS TO 100%

% Of Working Capital Borrowed From Banks (k3bc)

File: pakistan_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 3
Decimals: 0
Range: -9-100

Valid cases: 1247
Invalid: 0

Literal question

% Of Working Capital Borrowed From Banks (k3bc)

File: pakistan_2013_full_data

Over fiscal year 2011/2012, please estimate the proportion of this establishment's working capital, that is its day-to-day operations, that was financed from each of the following sources? Borrowed from banks: private and state-owned

% Of Working Capital Borrowed From Non-Bank Financial Institutions (k3e)

File: pakistan_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-40

Valid cases: 1247
Invalid: 0

Pre question

INTERVIEWER: SHOWCARD

Literal question

Over fiscal year 2011/12, please estimate the proportion of this establishment's working capital that was financed from each of the following sources?

Borrowed from non-bank financial institutions

Interviewer instructions

INTERVIEWER: CHECK THAT TOTAL SUMS TO 100%

% Of Working Capital Purchased On Credit/Advances From Suppliers /Customers (k3f)

File: pakistan_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-90

Valid cases: 1247
Invalid: 0

Pre question

INTERVIEWER: SHOWCARD

Literal question

Over fiscal year 2011/12, please estimate the proportion of this establishment's working capital that was financed from each of the following sources?

Purchases on credit from suppliers and advances from customers

Interviewer instructions

INTERVIEWER: CHECK THAT TOTAL SUMS TO 100%

% Of Working Capital Financed By Other (Money Lenders, Friends, Relatives, Etc) (k3hd)

File: pakistan_2013_full_data

Overview

% Of Working Capital Financed By Other (Money Lenders, Friends, Relatives, Etc) (k3hd)

File: pakistan_2013_full_data

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-55

Valid cases: 1247
Invalid: 0

Literal question

Over fiscal year 2011/2012, please estimate the proportion of this establishment's working capital, that is its day-to-day operations, that was financed from each of the following sources?
Other, moneylenders, friends, relatives, etc.

Did This Establishment Purchase Any Fixed Assets In Last Fiscal Yr? (k4)

File: pakistan_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 1247
Invalid: 0

Literal question

In fiscal year 2011/12, did this establishment purchase any fixed assets, such as machinery, vehicles, equipment, land or buildings?

Interviewer instructions

Purchase of fixed assets, investments, etc.

Last FY, % Fixed Assets Funded By: Internal Funds/Retained Earnings (k5a)

File: pakistan_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 3
Decimals: 0
Range: -9-100

Valid cases: 224
Invalid: 1023

Pre question

SHOW CARD

Literal question

Over fiscal year 2011/12, please estimate the proportion of this establishment's total purchase of fixed assets that was financed from each of the following sources?
Internal funds or retained earnings

Interviewer instructions

1) Fixed assets include any indivisible purchase made by the establishment. Examples include machinery/equipment, land, buildings, building improvements, etc.

The source of funds for these purchases may be diverse, so it is important for the enumerator to make sure that the various sources do add up to 100%.

Last FY, % Fixed Assets Funded By: Owners' Contributions Or Issued New Equity (k5i)

File: pakistan_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 3
Decimals: 0
Range: -9-100

Valid cases: 222
Invalid: 1025

Pre question

SHOW CARD

Literal question

Over fiscal year 2011/12, please estimate the proportion of this establishment's total purchase of fixed assets that was financed from each of the following sources?

Owners' contribution or issued new equity shares

Interviewer instructions

1) Fixed assets include any indivisible purchase made by the establishment. Examples include machinery/equipment, land, buildings, building improvements, etc.

The source of funds for these purchases may be diverse, so it is important for the enumerator to make sure that the various sources do add up to 100%.

Last FY, % Fixed Assets Funded By: Bank Borrowing (k5bc)

File: pakistan_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 3
Decimals: 0
Range: -9-100

Valid cases: 222
Invalid: 1025

Literal question

Over fiscal year 2011/2012, please estimate the proportion of this establishment's total purchase of fixed assets that was financed from each of the following sources:

Borrowed from banks: private and state-owned

Last FY, % Fixed Assets Funded By: Non-Bank Financial Institutions (k5e)

File: pakistan_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 3
Decimals: 0
Range: -9-100

Valid cases: 222
Invalid: 1025

Pre question

SHOW CARD

Literal question

Over fiscal year 2011/12, please estimate the proportion of this establishment's total purchase of fixed assets that was financed from each of the following sources?

Borrowed from non-bank financial institutions

Interviewer instructions

Last FY, % Fixed Assets Funded By: Non-Bank Financial Institutions (k5e)

File: pakistan_2013_full_data

1) Fixed assets include any indivisible purchase made by the establishment. Examples include machinery/equipment, land, buildings, building improvements, etc.

The source of funds for these purchases may be diverse, so it is important for the enumerator to make sure that the various sources do add up to 100%.

Last FY, % Fixed Assets Funded By: Credit From Suppliers/Advances From Customers (k5f)

File: pakistan_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-80

Valid cases: 222
Invalid: 1025

Pre question

SHOW CARD

Literal question

Over fiscal year 2011/12, please estimate the proportion of this establishment's total purchase of fixed assets that was financed from each of the following sources?

Purchases on credit from suppliers and advances from customers

Interviewer instructions

1) Fixed assets include any indivisible purchase made by the establishment. Examples include machinery/equipment, land, buildings, building improvements, etc.

The source of funds for these purchases may be diverse, so it is important for the enumerator to make sure that the various sources do add up to 100%.

Last FY, % Fixed Assets Funded By: Other (Money Lenders\Friends\Relatives\Etc) (k5hdj)

File: pakistan_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-55

Valid cases: 196
Invalid: 1051

Literal question

Over fiscal year 2011/2012, please estimate the proportion of this establishment's total purchase of fixed assets that was financed from each of the following sources:

Other, moneylenders, friends, relatives, bonds, etc

Does This Establishment Have A Checking And\Or Saving Account? (k6)

File: pakistan_2013_full_data

Does This Establishment Have A Checking And\Or Saving Account? (k6)

File: pakistan_2013_full_data

Overview

Type: Discrete	Valid cases: 1247
Format: numeric	Invalid: 0
Width: 2	
Decimals: 0	
Range: -9-2	

Literal question

Now let's talk about the establishment's current situation. At this time, does this establishment have a checking or savings account?

Interviewer instructions

Checking/ savings account. Self-explanatory

At This Time, Does This Establishment Have An Overdraft Facility? (k7)

File: pakistan_2013_full_data

Overview

Type: Discrete	Valid cases: 1247
Format: numeric	Invalid: 0
Width: 2	
Decimals: 0	
Range: -9-2	

Literal question

At this time, does this establishment have an overdraft facility?

Interviewer instructions

An overdraft facility is a flexible account that allows firms to draw upon in the event their account balance becomes negative. The firm will incur fees or are subject to interest payments if they exercise this option.

Establishment has A Line Of Credit Or Loan From A Financial Institution? (k8)

File: pakistan_2013_full_data

Overview

Type: Discrete	Valid cases: 1247
Format: numeric	Invalid: 0
Width: 2	
Decimals: 0	
Range: -9-2	

Literal question

At this time, does this establishment have a line of credit or a loan from a financial institution?

Interviewer instructions

A line of credit is an available amount of credit that the establishment can draw upon or leave untapped. Lines of credit usually carry monthly interest rates, and are repaid quickly (as soon as the establishment's cash flow allows for repayment). They may or may not have a defined date of expiration.

A loan is generally a much less flexible form of finance. It comes in fixed amounts (rather than ranges), carry annual interest rates (either fixed or floating), and they carry a determined term to maturity (finite period for repayment).

Type Of Financial Institution That Granted The Line Of Credit Or Loan (k9)

File: pakistan_2013_full_data

Overview

Type: Discrete	Valid cases: 127
Format: numeric	Invalid: 1120
Width: 2	
Decimals: 0	
Range: -9-4	

Pre question

SHOW CARD

Literal question

Referring to the most recent line of credit or loan, what type of financial institution granted this loan?

Interviewer instructions

Institutions that granted loan. Self-explanatory

Year When The Most Recent Loan/Line Of Credit Approved (k10)

File: pakistan_2013_full_data

Overview

Type: Discrete	Valid cases: 125
Format: numeric	Invalid: 1122
Width: 4	
Decimals: 0	
Range: -9-2013	

Literal question

Referring only to this most recent loan, on what year was the most recent loan approved?

For The Most Recent Loan, What Was The Value At The Time Of Approval? (k11)

File: pakistan_2013_full_data

Overview

Type: Discrete	Valid cases: 143
Format: numeric	Invalid: 1104
Width: 11	
Decimals: 0	
Range: -9-50000000000	

Literal question

Referring only to this most recent loan or line of credit, what was its value at the time of approval?

Interviewer instructions

Value of the loan. Self-explanatory

Financing Required For The Most Recent Line Of Credit Or Loan (k13)

File: pakistan_2013_full_data

Overview

Financing Required For The Most Recent Line Of Credit Or Loan (k13)

File: pakistan_2013_full_data

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 127
Invalid: 1120

Literal question

Referring only to this most recent loan or line of credit, did the financing require collateral?

Interviewer instructions

Collateral refers to property of the business or personal property of the manager or owners that is used to secure the loan in the event that the establishment defaults on its payment obligations. Collateral only refers to real property or financial assets, not to personal guarantees by third parties.

Type Of Collateral Required For The Most Recent Loan? Land, Buildings (k14a)

File: pakistan_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 82
Invalid: 1165

Pre question

INTERVIEWER: READ OUT

Literal question

Referring only to this most recent loan or line of credit, what type of collateral was required?
Land, buildings under ownership of the establishment

Interviewer instructions

Collateral refers to property of the business or personal property of the manager or owners that is used to secure the loan in the event that the establishment defaults on its payment obligations. Collateral only refers to real property or financial assets, not to personal guarantees by third parties.

Type Of Collateral Required For The Most Recent Loan? Equipment (k14b)

File: pakistan_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 82
Invalid: 1165

Literal question

Referring only to this most recent loan or line of credit, what type of collateral was required?
Machinery and equipment including movables

Interviewer instructions

Collateral refers to property of the business or personal property of the manager or owners that is used to secure the loan in the event that the establishment defaults on its payment obligations. Collateral only refers to real property or financial assets, not to personal guarantees by third parties.

Type Of Collateral Required For The Most Recent Loan? Accounts (k14c)

File: pakistan_2013_full_data

Overview

Type: Discrete	Valid cases: 82
Format: numeric	Invalid: 1165
Width: 2	
Decimals: 0	
Range: -9-2	

Literal question

Referring only to this most recent loan or line of credit, what type of collateral was required?
Accounts receivable and inventories

Interviewer instructions

Collateral refers to property of the business or personal property of the manager or owners that is used to secure the loan in the event that the establishment defaults on its payment obligations. Collateral only refers to real property or financial assets, not to personal guarantees by third parties.

Type Of Collateral Required For The Most Recent Loan? Personal Assets (k14d)

File: pakistan_2013_full_data

Overview

Type: Discrete	Valid cases: 82
Format: numeric	Invalid: 1165
Width: 2	
Decimals: 0	
Range: -9-2	

Literal question

Referring only to this most recent loan or line of credit, what type of collateral was required?
Personal assets of owner (house, etc.)

Interviewer instructions

Collateral refers to property of the business or personal property of the manager or owners that is used to secure the loan in the event that the establishment defaults on its payment obligations. Collateral only refers to real property or financial assets, not to personal guarantees by third parties.

Type Of Collateral Required For The Most Recent Loan? Other (k14e)

File: pakistan_2013_full_data

Overview

Type: Discrete	Valid cases: 82
Format: numeric	Invalid: 1165
Width: 2	
Decimals: 0	
Range: -9-2	

Literal question

Referring only to this most recent loan or line of credit, what type of collateral was required?
Other forms of collateral not included in the categories above

Interviewer instructions

Collateral refers to property of the business or personal property of the manager or owners that is used to secure the loan in the event that the establishment defaults on its payment obligations. Collateral only refers to real property or financial assets, not to personal guarantees by third parties.

Value Of Collateral Required For The Most Recent Credit/Loan (k15a)

File: pakistan_2013_full_data

Overview

Type: Discrete	Valid cases: 104
Format: numeric	Invalid: 1143
Width: 10	
Decimals: 0	
Range: -9-2000000000	

Literal question

Referring only to this most recent line of credit or loan, what was the approximate value of the collateral required?

Q104. What is the total number of outstanding loans or open lines of credit held (k15b)

File: pakistan_2013_full_data

Overview

Type: Discrete	Valid cases: 152
Format: numeric	Invalid: 1095
Width: 2	
Decimals: 0	
Range: -9-12	

Literal question

What is the total number of outstanding loans or open lines of credit held by this establishment?

Q105. What is the total value of outstanding loans or lines of credit held by th (k15c)

File: pakistan_2013_full_data

Overview

Type: Discrete	Valid cases: 129
Format: numeric	Invalid: 1118
Width: 10	
Decimals: 0	
Range: -9-2000000000	

Literal question

What is the total value of outstanding loans or lines of credit held by this establishment?

Q106. At this time, does the owner or owners of this establishment have any outs (k15d)

File: pakistan_2013_full_data

Overview

Type: Discrete	Valid cases: 1245
Format: numeric	Invalid: 2
Width: 2	
Decimals: 0	
Range: -9-2	

Literal question

Q106. At this time, does the owner or owners of this establishment have any outs (k15d)

File: pakistan_2013_full_data

At this time, does the owner or owners of this establishment have any outstanding personal loans that are used to finance this establishment's business activities?

In Last Fiscal Yr, Did Establishment Apply For New Loans/Lines Of Credit? (k16)

File: pakistan_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 1247
Invalid: 0

Literal question

Referring again to the last fiscal year 2011/12, did this establishment apply for any loans or lines of credit?

Interviewer instructions

Apply for new loans in last year. Self-explanatory

Main Reason For Not Applying For New Loans Or New Lines Of Credit (k17)

File: pakistan_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-7

Valid cases: 1011
Invalid: 236

Pre question

SHOW CARD

Literal question

What was the main reason why this establishment did not apply for any line of credit or loan?

Interviewer instructions

Reasons for not applying for loan last year. Self-explanatory

Q109. Referring only to this most recent application for a line of credit or loa (k20a)

File: pakistan_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 88
Invalid: 1159

Literal question

Q109. Referring only to this most recent application for a line of credit or loa (k20a)

File: pakistan_2013_full_data

Referring only to this most recent application for a line of credit or loan, what was the outcome of that application?

Financial Statements Checked & Certified By External Auditor In Last Fiscal Yr? (k21)

File: pakistan_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 1247
Invalid: 0

Literal question

In fiscal year 2011/12, did this establishment have its annual financial statements checked and certified by an external auditor?

Interviewer instructions

Certification of financial statements by external auditor. Self-explanatory

How Much Of An Obstacle: Access To Finance (k30)

File: pakistan_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-4

Valid cases: 1247
Invalid: 0

Pre question

SHOW CARD

Literal question

Using the response options on the card; To what degree is Access to Finance an obstacle to the current operations of this establishment?

Interviewer instructions

- 1) The manager should be given a card with the different alternatives for 'degree of obstacle' (from 0 to 4).
- 2) Sensitive question, no clarification can be offered

The Court System Is Fair, Impartial And Uncorrupted (h7a)

File: pakistan_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-4

Valid cases: 1247
Invalid: 0

Pre question

READ THE FOLLOWING TO THE RESPONDENT BEFORE PROCEEDING:

The following questions assess how establishments, such as this one, deal with government officials and their agencies.

The Court System Is Fair, Impartial And Uncorrupted (h7a)

File: pakistan_2013_full_data

Literal question

I am going to read some statements that describe the courts system and how it could affect business. For each statement, please tell me if you Strongly disagree, Tend to disagree, Tend to agree, or Strongly agree.
"The court system is fair, impartial and uncorrupted."

Interviewer instructions

Self-explanatory

What % Of Senior Management Time Was Spent In Dealing With Govt Regulations? (j2)

File: pakistan_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 3
Decimals: 0
Range: -9-100

Valid cases: 1247
Invalid: 0

Literal question

In a typical week over the last year, what percentage of total senior management's time was spent on dealing with requirements imposed by government regulations? (By senior management I mean managers, directors, and officers above direct supervisors of production or sales workers. Some examples of government regulations are taxes, customs, labor regulations, licensing and registration, including dealings with officials and completing forms)

Over The Last 12 Months, Was This Establishment Inspected By Tax Officials? (j3)

File: pakistan_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 1247
Invalid: 0

Literal question

Over the last year, was this establishment visited or inspected by tax officials?

Frequency Of Inspections/Requirement For Meeting By Tax Officials (j4)

File: pakistan_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-70

Valid cases: 660
Invalid: 587

In Any Of These Inspections Was A Gift/Informal payment Requested ? (j5)

File: pakistan_2013_full_data

Overview

Type: Discrete	Valid cases: 660
Format: numeric	Invalid: 587
Width: 2	
Decimals: 0	
Range: -9-2	

Literal question

In any of these inspections or meetings was a gift or informal payment expected or requested?

Government Contract Secured (Or Attempted) In The Last 12 Months? (j6a)

File: pakistan_2013_full_data

Overview

Type: Discrete	Valid cases: 1247
Format: numeric	Invalid: 0
Width: 2	
Decimals: 0	
Range: -9-2	

Literal question

Over the last year, has this establishment secured or attempted to secure a government contract?

% Of Contract Value Avg. Firm Pays In Informal Gifts To Govt To Secure Contract? (j6)

File: pakistan_2013_full_data

Overview

Type: Discrete	Valid cases: 104
Format: numeric	Invalid: 1143
Width: 2	
Decimals: 0	
Range: -9-50	

Literal question

When establishments like this one do business with the government, what percent of the contract value would be typically paid in informal payments or gifts to secure the contract?

Interviewer instructions

1) Percent of the contract value. The question is designed to get at the size of the unaudited or unreported payment that is made to a government officials that directly aided in granting a government contract, in part or in whole, or expanded the size of the contract to include the establishment's business.

Again, notice the wording (phrasing) of the question: it asks for the respondent to answer for the "typical" establishment, rather than the establishment being interviewed.

2) Sensitive question, no clarification can be offered

Percent Of Total Annual Sales Paid In Informal Payments (j7a)

File: pakistan_2013_full_data

Percent Of Total Annual Sales Paid In Informal Payments (j7a)

File: pakistan_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-50

Valid cases: 1230
Invalid: 17

Literal question

We've heard that establishments are sometimes required to make gifts or informal payments to public officials to "get things done" with regard to customs, taxes, licenses, regulations, services etc. On average, what percent of total annual sales, or estimated total annual value, do establishments like this one pay in informal payments or gifts to public officials for this purpose?

Percent of total annual sales paid as informal payment

Post question

PROVIDE EITHER ONE OR THE OTHER, NOT BOTH

Interviewer instructions

1) Size of informal payments/gifts Informal payments are payments made to government officials that are unaudited or unreported. They are generally given to an official with the expectation that a service will be performed (such as granting a business license), a violation overlooked (such as violation of health regulation), or because the official threatens the business.

Notice the wording (phrasing) of the question: it asks for the respondent to answer for establishments "like this one" rather than the establishment being interviewed.

2) Sensitive question, no clarification can be offered

Total Annual Informal Payment (j7b)

File: pakistan_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 6
Decimals: 0
Range: -9-600000

Valid cases: 16
Invalid: 1231

Literal question

We've heard that establishments are sometimes required to make gifts or informal payments to public officials to "get things done" with regard to customs, taxes, licenses, regulations, services etc. On average, what percent of total annual sales, or estimated total annual value, do establishments like this one pay in informal payments or gifts to public officials for this purpose?

Total annual informal payment

Post question

PROVIDE EITHER ONE OR THE OTHER, NOT BOTH

Interviewer instructions

1) Size of informal payments/gifts Informal payments are payments made to government officials that are unaudited or unreported. They are generally given to an official with the expectation that a service will be performed (such as granting a business license), a violation overlooked (such as violation of health regulation), or because the official threatens the business.

Notice the wording (phrasing) of the question: it asks for the respondent to answer for establishments "like this one" rather than the establishment being interviewed.

2) Sensitive question, no clarification can be offered

Application To Obtain An Import License Submitted Over The Last 2 Years? (j10)

File: pakistan_2013_full_data

Overview

Type: Discrete	Valid cases: 1247
Format: numeric	Invalid: 0
Width: 2	
Decimals: 0	
Range: -9-2	

Literal question

Over the last two years, did this establishment submit an application to obtain an import license?

Interviewer instructions

Application for import license Self-explanatory

How Many Days Did It Take To Obtain Your Import License? (j11)

File: pakistan_2013_full_data

Overview

Type: Discrete	Valid cases: 17
Format: numeric	Invalid: 1230
Width: 2	
Decimals: 0	
Range: -9-90	

Literal question

Approximately how many days did it take to obtain this import license from the day of the application to the day it was granted?

Interviewer instructions

Wait for import license Self-explanatory

When You Applied For An Import License, Was An Informal Gift/payment Requested? (j12)

File: pakistan_2013_full_data

Overview

Type: Discrete	Valid cases: 17
Format: numeric	Invalid: 1230
Width: 2	
Decimals: 0	
Range: -9-2	

Literal question

In reference to that application for an import license, was an informal gift or payment expected or requested?

Interviewer instructions

- 1) Bribe for import license Self-explanatory
- 2) Sensitive question, no clarification can be offered

Application To Obtain An Operating License Submitted Over Last 2 Years? (j13)

File: pakistan_2013_full_data

Overview

Application To Obtain An Operating License Submitted Over Last 2 Years? (j13)

File: pakistan_2013_full_data

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 1247
Invalid: 0

Literal question

Over the last two years, did this establishment submit an application to obtain an operating license?

Interviewer instructions

Application for operating license Self-explanatory-Includes renewals of operating licenses

How Many Days Did It Take To Obtain Your Operating License? (j14)

File: pakistan_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 3
Decimals: 0
Range: -9-180

Valid cases: 52
Invalid: 1195

Literal question

Approximately how many days did it take to obtain this operating license from the day of the application to the day it was granted?

Interviewer instructions

Wait for operating license Self-explanatory

When You Applied For Operating License Was An Informal Gift/payment Requested? (j15)

File: pakistan_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 52
Invalid: 1195

Literal question

In reference to that application for an operating license, was an informal gift or payment expected or requested?

How Much Of An Obstacle: Tax Rates (j30a)

File: pakistan_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-4

Valid cases: 1247
Invalid: 0

How Much Of An Obstacle: Tax Rates (j30a)

File: pakistan_2013_full_data

Pre question

SHOW CARD

Literal question

Using the response options on the card; To what degree is/are [INSERT OPTION] an obstacle to the current operations of this establishment?

Interviewer instructions

- 1) The manager should be given a card with the different alternatives for 'degree of obstacle' (from 0 to 4).
- 2) Sensitive question, no clarification can be offered

How Much Of An Obstacle: Tax Administrations (j30b)

File: pakistan_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-4

Valid cases: 1247
Invalid: 0

Pre question

SHOW CARD

Literal question

Using the response options on the card; To what degree is/are [INSERT OPTION] an obstacle to the current operations of this establishment?

Interviewer instructions

- 1) The manager should be given a card with the different alternatives for 'degree of obstacle' (from 0 to 4).
- 2) Sensitive question, no clarification can be offered

How Much Of An Obstacle: Business Licensing And Permits (j30c)

File: pakistan_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-4

Valid cases: 1247
Invalid: 0

Pre question

SHOW CARD

Literal question

Using the response options on the card; To what degree is/are [INSERT OPTION] an obstacle to the current operations of this establishment?

Interviewer instructions

- 1) The manager should be given a card with the different alternatives for 'degree of obstacle' (from 0 to 4).
- 2) Sensitive question, no clarification can be offered

How Much Of An Obstacle: Political Instability (j30e)

File: pakistan_2013_full_data

Overview

How Much Of An Obstacle: Political Instability (j30e)

File: pakistan_2013_full_data

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-4

Valid cases: 1247
Invalid: 0

Pre question

SHOW CARD

Literal question

Using the response options on the card; To what degree is/are [INSERT OPTION] an obstacle to the current operations of this establishment?

Interviewer instructions

- 1) The manager should be given a card with the different alternatives for 'degree of obstacle' (from 0 to 4).
- 2) Sensitive question, no clarification can be offered

How Much Of An Obstacle: Corruption (j30f)

File: pakistan_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-4

Valid cases: 1247
Invalid: 0

Pre question

SHOW CARD

Literal question

Using the response options on the card; To what degree is/are [INSERT OPTION] an obstacle to the current operations of this establishment?

Interviewer instructions

- 1) The manager should be given a card with the different alternatives for 'degree of obstacle' (from 0 to 4).
- 2) Sensitive question, no clarification can be offered

How Much Of An Obstacle: Courts (h30)

File: pakistan_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-4

Valid cases: 1247
Invalid: 0

Pre question

- 1) SHOW CARD
- 2) ROTATE OPTIONS

Literal question

Using the response options on the card; To what degree is/are [INSERT OPTION] an obstacle to the current operations of this establishment?

Interviewer instructions

- 1) The manager should be given a card with the different alternatives for 'degree of obstacle' (from 0 to 4).
- 2) Sensitive question, no clarification can be offered

Num. Permanent, Full-Time Employees At End Of Last Fiscal Year (11)

File: pakistan_2013_full_data

Overview

Type: Discrete	Valid cases: 1247
Format: numeric	Invalid: 0
Width: 5	
Decimals: 0	
Range: -9-15000	

Pre question

READ THE FOLLOWING TO THE RESPONDENT BEFORE PROCEEDING:
Now I would like to ask you a few questions about this establishment's labor

Literal question

At the end of fiscal year 2011/2012, how many permanent, full-time individuals worked in this establishment? Please include all employees and managers (Permanent, full-time employees are defined as all paid employees that are contracted for a term of one or more fiscal years and/or have a guaranteed renewal of their employment contract and that work a full shift)

Interviewer instructions

(INTERVIEWER: INCLUDE INTERVIWEE IF APPLICABLE).

Num. Permanent, Full-Time Employees At End Of 3 Fiscal Years Ago (12)

File: pakistan_2013_full_data

Overview

Type: Discrete	Valid cases: 1247
Format: numeric	Invalid: 0
Width: 5	
Decimals: 0	
Range: -9-15000	

Literal question

Three fiscal years ago, at the end of fiscal year 2009/2010, how many permanent, full-time individuals work in this establishment? Please include all employees and managers

Interviewer instructions

(INTERVIEWER: INCLUDE INTERVIWEE IF APPLICABLE).

Num. Full-time Employees At End Of Last Fiscal Yr: female (15)

File: pakistan_2013_full_data

Overview

Type: Discrete	Valid cases: 205
Format: numeric	Invalid: 1042
Width: 4	
Decimals: 0	
Range: -9-1500	

Num. Full-Time Temporary Employees At End Of Last Fiscal Yr (16)

File: pakistan_2013_full_data

Overview

Num. Full-Time Temporary Employees At End Of Last Fiscal Yr (16)

File: pakistan_2013_full_data

Type: Discrete
 Format: numeric
 Width: 4
 Decimals: 0
 Range: -9-3000

Valid cases: 1247
 Invalid: 0

Literal question

How many full-time temporary employees did this establishment employ in fiscal year 2011/12?

Interviewer instructions

Full-time temporary or seasonal employees are defined as all paid short-term (i.e. for less than a fiscal year) employees with no guarantee of renewal of employment contract and work 40 hours or more per week for the term of their contract.

INCLUDE INTERVIWEE IF APPLICABLE Q131. How many full-time temporary employees em (16a)

File: pakistan_2013_full_data

Overview

Type: Discrete
 Format: numeric
 Width: 3
 Decimals: 0
 Range: -9-400

Valid cases: 322
 Invalid: 925

Literal question

How many full-time temporary employees employed throughout 2011/2012 were female?

Avg. Length Of Employment Of All Full-time Temporary Employees In Last Fiscal Yr (18)

File: pakistan_2013_full_data

Overview

Type: Discrete
 Format: numeric
 Width: 2
 Decimals: 0
 Range: -9-12

Valid cases: 733
 Invalid: 514

Literal question

What was the average length of employment of all full-time temporary employees in fiscal year 2011/12?

Interviewer instructions

Average length of employment of all full-time temporary or seasonal employees refers to the number of months that the employee was contracted for work that occupied employees for 40 hours or more per week. If average full-time temporary or seasonal employment was for less than one month, enumerator should write 1.

% Of Full Time Workers Completed High School (19b)

File: pakistan_2013_full_data

Overview

Type: Discrete
 Format: numeric
 Width: 3
 Decimals: 0
 Range: -9-100

Valid cases: 1247
 Invalid: 0

% Of Full Time Workers Completed High School (19b)

File: pakistan_2013_full_data

Literal question

What is the percentage of full-time permanent workers who completed secondary school?

Formal Training Programs For Permanent, Full-time Employees In Last Fiscal Yr (110)

File: pakistan_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 1247
Invalid: 0

Literal question

Over fiscal year 2011/12, did this establishment have formal training programs for its permanent, full-time employees?

Interviewer instructions

Formal training has a structured and defined curriculum. Formal training may include classroom work, seminars, lectures, workshops, and audio-visual presentations and demonstrations. This does not include training to familiarize employees with equipment and machinery on the shop floor, training aimed at familiarizing employees with the establishment's standard operation procedures, or employee orientation at the beginning of an employee's tenure. In-house training may be conducted by other non-supervisory employees of the establishment, the establishment's supervisors or managers, or the establishments training centers.

Q135. What was the primary focus of the formal training programs?SHOW CARD 32 (SAR110a)

File: pakistan_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-5

Valid cases: 298
Invalid: 949

Literal question

What was the primary focus of the formal training programs?

Q136. Who was the primary provider of these training programs?SHOW CARD 33 (SAR110b)

File: pakistan_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-5

Valid cases: 298
Invalid: 949

Literal question

Who was the primary provider of these training programs?

Q137. Please indicate the principle reason for the lack of training programs?SHO (SAR112)

File: pakistan_2013_full_data

Overview

Type: Discrete	Valid cases: 884
Format: numeric	Invalid: 363
Width: 2	
Decimals: 0	
Range: -9-6	

Literal question

Please indicate the principle reason for the lack of training programs?

Challenges of working with women due to their family commitments (READ EACH OPTI (SAR113a)

File: pakistan_2013_full_data

Overview

Type: Discrete	Valid cases: 1247
Format: numeric	Invalid: 0
Width: 2	
Decimals: 0	
Range: -9-2	

Literal question

In your experience of hiring non-managerial employees, are any of the following constraints to hiring women?
Challenges of working with women due to their family commitments

Challenges of hiring women given government regulations such as working hours (SAR113b)

File: pakistan_2013_full_data

Overview

Type: Discrete	Valid cases: 1247
Format: numeric	Invalid: 0
Width: 2	
Decimals: 0	
Range: -9-2	

Literal question

In your experience of hiring non-managerial employees, are any of the following constraints to hiring women?
Challenges of hiring women given government regulations such as working hours and maternity leave

Hiring women could cause disruption in the working environment (READ EACH OPTION (SAR113c)

File: pakistan_2013_full_data

Overview

Type: Discrete	Valid cases: 1247
Format: numeric	Invalid: 0
Width: 2	
Decimals: 0	
Range: -9-2	

Hiring women could cause disruption in the working environment (READ EACH OPTION (SAR113c))

File: pakistan_2013_full_data

Literal question

In your experience of hiring non-managerial employees, are any of the following constraints to hiring women?
Hiring women could cause disruption in the working environment

Required benefits and other expenses such as providing separate workplace facilities (SAR113d)

File: pakistan_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 1247
Invalid: 0

Literal question

In your experience of hiring non-managerial employees, are any of the following constraints to hiring women?
Required benefits and other expenses such as providing separate workplace facilities for women make them more expensive employees

Limited availability of women with management experience (READ EACH OPTION ALOUD (PAK113a))

File: pakistan_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 1247
Invalid: 0

Challenges of working with women due to their family commitments (READ EACH OPTION (PAK113b))

File: pakistan_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 1247
Invalid: 0

Challenges of hiring women given government regulations such as working hours (PAK113c)

File: pakistan_2013_full_data

Challenges of hiring women given government regulations such as working hours (PAK113c)

File: pakistan_2013_full_data

Overview

Type: Discrete	Valid cases: 1247
Format: numeric	Invalid: 0
Width: 2	
Decimals: 0	
Range: -9-2	

Clients would be unwilling or uncomfortable doing business with women (READ EACH (PAK113d)

File: pakistan_2013_full_data

Overview

Type: Discrete	Valid cases: 1247
Format: numeric	Invalid: 0
Width: 2	
Decimals: 0	
Range: -9-2	

Hiring women could cause disruption in the working environment (READ EACH OPTION (PAK113e)

File: pakistan_2013_full_data

Overview

Type: Discrete	Valid cases: 1247
Format: numeric	Invalid: 0
Width: 2	
Decimals: 0	
Range: -9-2	

How Much Of An Obstacle: Labor Regulations? (I30a)

File: pakistan_2013_full_data

Overview

Type: Discrete	Valid cases: 1247
Format: numeric	Invalid: 0
Width: 2	
Decimals: 0	
Range: -9-4	

Pre question

SHOW CARD

Literal question

Using the response options on the card; To what degree are Labor Regulations an obstacle to the current operations of this establishment?

Interviewer instructions

- 1) Self-explanatory
- 2) Sensitive question, no clarification can be offered

How Much Of An Obstacle: Inadequately Educated Workforce? (l30b)

File: pakistan_2013_full_data

Overview

Type: Discrete	Valid cases: 1247
Format: numeric	Invalid: 0
Width: 2	
Decimals: 0	
Range: -9-4	

Pre question

SHOW CARD

Literal question

Using the response options on the card; To what degree is an Inadequately Educated Workforce an obstacle to the current operations of this establishment?

Interviewer instructions

- 1) Self-explanatory
- 2) Sensitive question, no clarification can be offered

Biggest Obstacle Affecting The Operation Of This Establishment (m1a)

File: pakistan_2013_full_data

Overview

Type: Discrete	Valid cases: 1247
Format: numeric	Invalid: 0
Width: 2	
Decimals: 0	
Range: -9-15	

Pre question

- 1) READ THE FOLLOWING TO THE RESPONDENT BEFORE PROCEEDING: The next set of questions is designed to get a general picture of your opinion about the business environment that affects your operations.
- 2) SHOW CARD

Literal question

You have indicated that several obstacles affect the operation of this establishment. Here is a card with the obstacles I mentioned throughout the interview. Please tell me the three that you think are currently the biggest problem, beginning with the most difficult obstacle of all.

Interviewer instructions

Self-explanatory

Total Labor Cost (Incl. Wages, Salaries, Bonuses, Etc) In Last Fiscal Year (n2a)

File: pakistan_2013_full_data

Overview

Type: Discrete	Valid cases: 1225
Format: numeric	Invalid: 22
Width: 11	
Decimals: 0	
Range: -9-75000000000	

Pre question

Total Labor Cost (Incl. Wages, Salaries, Bonuses, Etc) In Last Fiscal Year (n2a)

File: pakistan_2013_full_data

READ THE FOLLOWING TO THE RESPONDENT BEFORE PROCEEDING:

Now, we would like to ask you a few questions about the financial results of this establishment. It is important that this information be as accurate as possible. The individual data are treated as confidential - the identity of your establishment will not be revealed at any point. Please provide the following information from the financial statements of this establishment.

Literal question

From this establishment's Income Statement for fiscal year 2011/2012, please provide the following information:
Total annual cost of labor including wages, salaries, bonuses, social security payments

Total Annual Costs Of Electricity In Last Fiscal Year (n2b)

File: pakistan_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 10
Decimals: 0
Range: -9-8000000000

Valid cases: 1202
Invalid: 45

Literal question

From this establishment's Income Statement for fiscal year 2011/2012, please provide the following information:
Total annual costs of electricity

Total Annual Cost Of Finished Goods/Materials Bought To Resell In Last Fiscal Yr (n2i)

File: pakistan_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 9
Decimals: 0
Range: -9-451000000

Valid cases: 126
Invalid: 1121

Main Respondent Years Working In The Firm: (a15a2a)

File: pakistan_2013_full_data

Overview

Type: Continuous
Format: numeric
Width: 2
Decimals: 0
Range: 0-50

Valid cases: 1247
Invalid: 0
Minimum: 0
Maximum: 50

Second Respondent Years Working In The Firm: (a15a2b)

File: pakistan_2013_full_data

Overview

Second Respondent Years Working In The Firm: (a15a2b)

File: pakistan_2013_full_data

Type: Continuous
Format: numeric
Width: 2
Decimals: 0
Range: 0-58

Valid cases: 142
Invalid: 1105
Minimum: 0
Maximum: 58

Third Respondent Years Working In The Firm: (a15a2c)

File: pakistan_2013_full_data

Overview

Type: Continuous
Format: numeric
Width: 2
Decimals: 0
Range: 4-30

Valid cases: 11
Invalid: 1236
Minimum: 4
Maximum: 30

Main respondent (Gender) (a15a3)

File: pakistan_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 1
Decimals: 0
Range: 1-2

Valid cases: 1247
Invalid: 0

Second respondent (Gender) (a15b3)

File: pakistan_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 1
Decimals: 0
Range: 1-2

Valid cases: 143
Invalid: 1104

Third respondent (Gender) (a15c3)

File: pakistan_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 1
Decimals: 0
Range: 1-2

Valid cases: 10
Invalid: 1237

First Product/Service Isic Code (d1a2)

File: pakistan_2013_full_data

Overview

Type: Continuous	Valid cases: 1247
Format: numeric	Invalid: 0
Width: 4	Minimum: 1511
Decimals: 0	Maximum: 7290
Range: 1511-7290	

Pre question

INTERVIEWER: THE FOLLOWING QUESTION IS NOT PART OF THE INTERVIEW. IT WILL BE FILLED OUT IN THE OFFICE. PLEASE CHOOSE THE 4 DIGIT CODE THAT BEST APPLIES TO THE ESTABLISHMENT'S MAIN ACTIVITY OR PRODUCT.

Interviewer instructions

Categorize the products according to standard industry classification codes. The enumerator should show the respondent the list of codes that correspond to the products identified to ensure agreement with the categorization. The respondent should be directed to look at the card only after he has provided the answer to D.1a1. It may be that all major products fall into one category or that the establishment has only one main product. If the respondent does not know the code, the enumerator should write the sector and look for the corresponding code in the list of codes before submitting the completed questionnaire.

For the codes use United Nations ISIC Rev.3.1.

Perception Of The Questions Regarding Opinions And Perceptions (a16)

File: pakistan_2013_full_data

Overview

Type: Discrete	Valid cases: 1247
Format: numeric	Invalid: 0
Width: 1	
Decimals: 0	
Range: 1-3	

Pre question

INTERVIEWERS PLEASE ANSWER AT END OF THE INTERVIEW

Literal question

It is my perception that the responses to the questions regarding opinions and perceptions: Truthful
Somewhat truthful
Not truthful

Responses To The Questions About Figures Are... (a17)

File: pakistan_2013_full_data

Overview

Type: Discrete	Valid cases: 1247
Format: numeric	Invalid: 0
Width: 1	
Decimals: 0	
Range: 1-3	

This Questionnaire Was Completed In: (a18)

File: pakistan_2013_full_data

Overview

This Questionnaire Was Completed In: (a18)

File: pakistan_2013_full_data

Type: Discrete
Format: numeric
Width: 1
Decimals: 0
Range: 1-3

Valid cases: 500
Invalid: 747

Pre question

SUPERVISORS PLEASE ANSWER

Literal question

This questionnaire was completed in:
One visit in face-to-face interview with one person
One visit in face-to-face interview with different managers/staff
Several visits

Post question

If answer is 1 then STOP HERE

Day (a15d)

File: pakistan_2013_full_data

Overview

Type: Continuous
Format: numeric
Width: 2
Decimals: 0
Range: 1-31

Valid cases: 1247
Invalid: 0
Minimum: 1
Maximum: 31

Month (a15m)

File: pakistan_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: 1-12

Valid cases: 1247
Invalid: 0

Year (a15y)

File: pakistan_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 4
Decimals: 0
Range: 2013-2015

Valid cases: 1247
Invalid: 0

Hour (a15h)

File: pakistan_2013_full_data

Overview

Hour (a15h)

File: pakistan_2013_full_data

Type: Continuous
Format: numeric
Width: 2
Decimals: 0
Range: 0-23

Valid cases: 1247
Invalid: 0
Minimum: 0
Maximum: 23

Minutes (a15min)

File: pakistan_2013_full_data

Overview

Type: Continuous
Format: numeric
Width: 2
Decimals: 0
Range: 0-59

Valid cases: 1247
Invalid: 0
Minimum: 0
Maximum: 59

In last FY, losses as % of annual sales due to power outages (c9a)

File: pakistan_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-90

Valid cases: 1030
Invalid: 217

Literal question

Please estimate the losses that resulted from power outages either as a percentage of total annual sales or as total annual losses.

Loss as percent of total annual sales due to power outages

Post question

PROVIDE EITHER ONE OR THE OTHER, NOT BOTH c9a or c9b

Interviewer instructions

Losses because of power outages: The Manager should estimate the amount of production lost because of power outages.

In last FY, value of losses due to power outages (c9b)

File: pakistan_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 8
Decimals: 0
Range: -9-30000000

Valid cases: 54
Invalid: 1193

Literal question

Please estimate the losses that resulted from power outages either as a percentage of total annual sales or as total annual losses.

Annual losses due to power outages

Post question

PROVIDE EITHER ONE OR THE OTHER, NOT BOTH c9a or c9b

Interviewer instructions

Losses because of power outages: The Manager should estimate the amount of production lost because of power outages.

(SARd23x)

File: pakistan_2013_full_data

Overview

Type: Discrete

Valid cases: 22

Format: character

Invalid: 0

Width: 42

Pre question

ENUMERATOR: ASK SARD.23 ONLY FOR NON-EXPORTING FIRMS.

OTHERWISE SKIP TO SARD.24

Literal question

What two business services would most help increase your domestic sales. Here is a list of possible services- please tell me the two that are the most important.

Interviewer instructions

SHOW CARD

Specify Other Units (If Not Included Above) The Area Is Measured In (g5bx)

File: pakistan_2013_full_data

Overview

Type: Discrete

Valid cases: 1

Format: numeric

Invalid: 1246

Width: 2

Decimals: 0

Range: 80-80

The Area Is Measured In: (g5b)

File: pakistan_2013_full_data

Overview

Type: Discrete

Valid cases: 63

Format: numeric

Invalid: 1184

Width: 1

Decimals: 0

Range: 1-4

What Is The Total Selling Area In This Establishment? (g5a)

File: pakistan_2013_full_data

Overview

Type: Discrete

Valid cases: 82

Format: numeric

Invalid: 1165

Width: 5

Decimals: 0

Range: -9-22000

Percentage Of Total Annual Sales Paid For Security In Last Fiscal Year (i2a)

File: pakistan_2013_full_data

Percentage Of Total Annual Sales Paid For Security In Last Fiscal Year (i2a)

File: pakistan_2013_full_data

Overview

Type: Discrete	Valid cases: 531
Format: numeric	Invalid: 716
Width: 2	
Decimals: 0	
Range: -9-50	

Literal question

In fiscal year 2011/2012, what percentage of this establishment's total annual sales was paid for security, or what was the total annual cost of security?

Post question

PROVIDE EITHER ONE OR THE OTHER, NOT BOTH

Interviewer instructions

How much pay for security. Self-explanatory

In Last Fiscal Year, What Is The Total Annual Cost Of Security? (i2b)

File: pakistan_2013_full_data

Overview

Type: Discrete	Valid cases: 87
Format: numeric	Invalid: 1160
Width: 8	
Decimals: 0	
Range: -9-24000000	

Literal question

In fiscal year 2011/2012, what percentage of this establishment's total annual sales was paid for security, or what was the total annual cost of security?

Post question

PROVIDE EITHER ONE OR THE OTHER, NOT BOTH

Interviewer instructions

How much pay for security. Self-explanatory

Losses Due To Theft, Robbery, Vandalism Or Arson In Last Fiscal Yr (% Of Sales) (i4a)

File: pakistan_2013_full_data

Overview

Type: Discrete	Valid cases: 123
Format: numeric	Invalid: 1124
Width: 2	
Decimals: 0	
Range: -9-55	

Literal question

In fiscal year 2011/2012, what were the estimated losses as a result of theft, robbery, vandalism or arson that occurred on this establishment's premises either as a percentage of total annual sales or as total annual losses?

Losses as percent of total annual sales

Post question

PROVIDE EITHER ONE OR THE OTHER, NOT BOTH

Losses Due To Theft, Robbery, Vandalism Or Arson In Last Fiscal Yr (% Of Sales) (i4a)

File: pakistan_2013_full_data

Interviewer instructions

Extent of losses from theft, robbery, vandalism, arson. Self-explanatory

Value Of Losses Due To Theft, Robbery, Vandalism Or Arson In Last Fiscal Yr (i4b)

File: pakistan_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 8
Decimals: 0
Range: -9-30000000

Valid cases: 31
Invalid: 1216

Literal question

In fiscal year 2011/2012, what were the estimated losses as a result of theft, robbery, vandalism or arson that occurred on this establishment's premises either as a percentage of total annual sales or as total annual losses?

Total annual value of losses

Post question

PROVIDE EITHER ONE OR THE OTHER, NOT BOTH

Interviewer instructions

Extent of losses from theft, robbery, vandalism, arson. Self-explanatory

Total Annual Expenditure For Purchases Of Equipment In Last Fiscal Yr (n5a)

File: pakistan_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 10
Decimals: 0
Range: -9-1000000000

Valid cases: 247
Invalid: 1000

Literal question

In fiscal year 2011/12, how much did this establishment spend on purchases of:

Machinery, vehicles, and equipment (new or used)

Interviewer instructions

The category machinery, vehicles and equipment is the annual investment of anything used directly by this establishment to produce. Vehicles include transport and loading and unloading vehicles. It should include not only the purchase cost but also all other costs involved in the investment such as transport of the item and installation cost. Computer hardware should be considered under equipment

Land, buildings is the annual investment in land, buildings and structures used directly or indirectly by this establishment to produce goods and services.

Included are expenditures for new and used structures (including those under construction at the end of last complete fiscal year), fixtures and equipment, additions, major alterations and improvements to existing facilities, and capitalized repairs.

Total Annual Expenditure For Purchases Of Land And Buildings In Last Fiscal Yr (n5b)

File: pakistan_2013_full_data

Overview

Type: Discrete	Valid cases: 244
Format: numeric	Invalid: 1003
Width: 11	
Decimals: 0	
Range: -9-50000000000	

Literal question

In fiscal year 2011/12, how much did this establishment spend on purchases of:
Land and buildings

Interviewer instructions

The category machinery, vehicles and equipment is the annual investment of anything used directly by this establishment to produce. Vehicles include transport and loading and unloading vehicles. It should include not only the purchase cost but also all other costs involved in the investment such as transport of the item and installation cost. Computer hardware should be considered under equipment

Land, buildings is the annual investment in land, buildings and structures used directly or indirectly by this establishment to produce goods and services.

Included are expenditures for new and used structures (including those under construction at the end of last complete fiscal year), fixtures and equipment, additions, major alterations and improvements to existing facilities, and capitalized repairs.

Did You Experience Insufficient Water Supply For Production In Last Fiscal Yr? (c15)

File: pakistan_2013_full_data

Overview

Type: Discrete	Valid cases: 1042
Format: numeric	Invalid: 205
Width: 2	
Decimals: 0	
Range: -9-2	

Literal question

Over fiscal year 2011/2012, did this establishment experience insufficient water supply for production?

Interviewer instructions

Insufficient water supply: whenever there is equipment failure or cessation of production operations due to the lack of or reduction in water supply.

Frequency Of Incidents Of Water Shortages In A Typical Month In Last Fiscal Yr (c16)

File: pakistan_2013_full_data

Overview

Type: Discrete	Valid cases: 92
Format: numeric	Invalid: 1155
Width: 3	
Decimals: 0	
Range: -9-720	

Literal question

Frequency Of Incidents Of Water Shortages In A Typical Month In Last Fiscal Yr (c16)

File: pakistan_2013_full_data

In a typical month, over fiscal year 2011/2012, how many incidents of insufficient water supply did this establishment experience?

Average Length Of Water Shortages (Affecting Production) In Last Fiscal Year (c17)

File: pakistan_2013_full_data

Overview

Type: Discrete	Valid cases: 61
Format: numeric	Invalid: 1186
Width: 2	
Decimals: 0	
Range: -9-76	

Literal question

How long did these incidents of insufficient water supply last on average?

Road (Q60. Consider this establishment's exports, when they leave this country. (SARd4a)

File: pakistan_2013_full_data

Overview

Type: Continuous	Valid cases: 150
Format: numeric	Invalid: 1097
Width: 3	Minimum: 0
Decimals: 0	Maximum: 100
Range: 0-100	

Pre question

SHOW CARD

Literal question

Consider this establishment's exports, when they leave this country. Please provide the percentage breakdown for the means of transportation used. What percentage were transported outside the country via:
Road

Rail (Q60. Consider this establishment's exports, when they leave this country. (SARd4b)

File: pakistan_2013_full_data

Overview

Type: Continuous	Valid cases: 150
Format: numeric	Invalid: 1097
Width: 2	Minimum: 0
Decimals: 0	Maximum: 40
Range: 0-40	

Pre question

SHOW CARD

Literal question

Rail (Q60. Consider this establishment's exports, when they leave this country. (SARd4b)

File: pakistan_2013_full_data

Consider this establishment's exports, when they leave this country. Please provide the percentage breakdown for the means of transportation used. What percentage were transported outside the country via:

Rail

Air (Q60. Consider this establishment's exports, when they leave this country. (SARd4c)

File: pakistan_2013_full_data

Overview

Type: Continuous	Valid cases: 150
Format: numeric	Invalid: 1097
Width: 3	Minimum: 0
Decimals: 0	Maximum: 100
Range: 0-100	

Pre question

SHOW CARD

Literal question

Consider this establishment's exports, when they leave this country. Please provide the percentage breakdown for the means of transportation used. What percentage were transported outside the country via:

Air

Sea (Q60. Consider this establishment's exports, when they leave this country. (SARd4d)

File: pakistan_2013_full_data

Overview

Type: Continuous	Valid cases: 150
Format: numeric	Invalid: 1097
Width: 3	Minimum: 0
Decimals: 0	Maximum: 100
Range: 0-100	

Pre question

SHOW CARD

Literal question

Consider this establishment's exports, when they leave this country. Please provide the percentage breakdown for the means of transportation used. What percentage were transported outside the country via:

Sea

In last FY, avg. num. of days for exported goods to clear customs? (d4)

File: pakistan_2013_full_data

Overview

In last FY, avg. num. of days for exported goods to clear customs? (d4)

File: pakistan_2013_full_data

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-90

Valid cases: 143
Invalid: 1104

Literal question

In fiscal year 2011/2012, when this establishment exported goods directly, how many days did it take on average from the time this establishment's goods arrived at their main point of exit (e.g., port, airport) until the time these goods cleared customs?

Interviewer instructions

Clearing customs for direct exports. The purpose of this question is to determine the efficiency of customs in clearing goods for export.

Main point of exit is the last domestic location (e.g. port, border crossing, airport, or internal custom) from which the goods leave the country.

Whenever different ports of exit are used this question refers to the port where "most goods" exit defined in terms of consignment value (not physical units).

Goods cleared customs They refer to the time it takes to obtain all clearances required from the moment the goods arrived at their point of exit until the moment they satisfy the requirements of the clearance procedures at the customs office. This includes transit procedures.

Average number of days to clear customs. Prompt the respondent to think of all shipments sent to the main point of exit and estimate an average time it took from the time the shipments arrived to the time they left that point of exit.

In last FY, Export Losses Due To Theft As % Of value of products (d6)

File: pakistan_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-30

Valid cases: 150
Invalid: 1097

Literal question

In fiscal year 2011/2012, what percentage of the value of the products exported directly was lost while in transit because of theft?

In last FY, Export Losses Due To Breakage Or Spoilage As % Of value of products (d7)

File: pakistan_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-20

Valid cases: 150
Invalid: 1097

Literal question

In fiscal year 2011/2012, what percentage of the value of the products exported directly was lost while in transit because of breakage or spoilage?

Foreign markets are too competitive (READ OUT Q65. The following are reasons w (PAKd9a)

File: pakistan_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 767
Invalid: 480

Literal question

The following are reasons why this establishment may not be exporting. Please indicate which circumstances apply to this establishment.

Foreign markets are too competitive

Weak customs facilities in Pakistan (READ OUT Q65. The following are reasons w (PAKd9b)

File: pakistan_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 766
Invalid: 481

Literal question

The following are reasons why this establishment may not be exporting. Please indicate which circumstances apply to this establishment.

Weak customs facilities in Pakistan

Weak transportation facilities in Pakistan (READ OUT Q65. The following are re (PAKd9c)

File: pakistan_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 767
Invalid: 480

Literal question

The following are reasons why this establishment may not be exporting. Please indicate which circumstances apply to this establishment.

Weak transportation facilities in Pakistan

This establishment is too small to export (READ OUT Q65. The following are rea (PAKd9d)

File: pakistan_2013_full_data

Overview

This establishment is too small to export (READ OUT Q65. The following are rea (PAKd9d)

File: pakistan_2013_full_data

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 767
Invalid: 480

Literal question

The following are reasons why this establishment may not be exporting. Please indicate which circumstances apply to this establishment.

This establishment is too small to export

Financial constraints faced by this establishment (READ OUT Q65. The following (PAKd9e)

File: pakistan_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 767
Invalid: 480

Literal question

The following are reasons why this establishment may not be exporting. Please indicate which circumstances apply to this establishment.

Financial constraints faced by this establishment

(PAKd9f)

File: pakistan_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-99

Valid cases: 137
Invalid: 1110

Literal question

The following are reasons why this establishment may not be exporting. Please indicate which circumstances apply to this establishment.

Other (specify)

% Of Material Inputs And Supplies Of Domestic Origin In Last Fiscal Year (d12a)

File: pakistan_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 3
Decimals: 0
Range: -9-100

Valid cases: 1042
Invalid: 205

% Of Material Inputs And Supplies Of Domestic Origin In Last Fiscal Year (d12a)

File: pakistan_2013_full_data

Pre question

SHOW CARD

Literal question

In fiscal year 2011/2012, as a proportion of all material inputs or supplies purchased that year, what percentage of this establishment's material inputs or supplies were:
Material inputs or supplies of domestic origin

% Of Material Inputs And Supplies Of Foreign Origin In Last Fiscal Year (d12b)

File: pakistan_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 3
Decimals: 0
Range: -9-100

Valid cases: 1042
Invalid: 205

Pre question

SHOW CARD

Literal question

In fiscal year 2011/2012, as a proportion of all material inputs or supplies purchased that year, what percentage of this establishment's material inputs or supplies were:
Material inputs or supplies of foreign origin

Were Any Of These Material Inputs And Supplies Imported Directly? (d13)

File: pakistan_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 209
Invalid: 1038

Literal question

Were any of the material inputs or supplies purchased in fiscal year 2011/2012, imported directly?

Q71. During 2011/2012, what percent of these foreign material inputs or supplies (SARd13)

File: pakistan_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 3
Decimals: 0
Range: -9-100

Valid cases: 114
Invalid: 1133

Q71. During 2011/2012, what percent of these foreign material inputs or supplies (SARd13)

File: pakistan_2013_full_data

Literal question

During 2011/2012, what percent of these foreign material inputs or supplies were imported directly?

Avg. num. of Days For Imported Goods To Clear Customs In Last Fiscal Year (d14)

File: pakistan_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-45

Valid cases: 113
Invalid: 1134

Literal question

In fiscal year 2011/2012, when this establishment imported material inputs or supplies, how many days did it take on average from the time these goods arrived to their point of entry (e.g. port, airport) until the time these goods could be claimed from customs?

Interviewer instructions

The purpose of these questions is to measure the efficiency of customs clearance of imports.

Goods cleared customs includes all clearances required from the moment the goods arrived at their point of entry (e.g., port, airport) until the moment they satisfy the requirement of the clearance procedures at the customs office and can be picked up. It does not include time spent on transportation to reach the point of entry.

Average number of days to clear customs. Prompt respondent to think of various shipments destined to the establishment that originated from abroad, and to estimate an average of the time it took when the shipment arrived to the country's point of entry to the time the establishment was allowed to claim them and begin domestic transport.

Avg. days of inventory of most important input kept by establishment (d16)

File: pakistan_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 3
Decimals: 0
Range: -9-730

Valid cases: 1062
Invalid: 185

Literal question

At the present time, when this establishment receives delivery of its most important input, on average, how many days of inventory, measured in days of production, does this establishment keep?

Post question

INTERVIEWER: IF RESPONDENT REQUIRES CLARIFICATION, DEFINE AS STOCK ON HAND

Interviewer instructions

Avg. days of inventory of most important input kept by establishment (d16)

File: pakistan_2013_full_data

Days of inventory of main input. The purpose of this question is to assess the efficiency in the supply chain. When firms have to maintain a high level of stock, because they cannot rely on a predictable supply of inputs, this is a source of economic inefficiency. Inversely, if supplies of the main input can be relied upon to be easily available, firms will keep low levels of stock on hand.

The main input is the input that accounts for the highest value among all inputs. It is not the input for which stock is maintained the longest. For example, if a company makes shirts, the most important input is the cloth, not the buttons and thread, though the establishment may actually keep a 90 day supply of buttons on hand and only a 30 day stock of cloth.

Days of inventory should be calculated as the number of days of normal production capacity before running out of stock.

Q74. In fiscal year 2011/2012, for the main input that this establishment purch (PAKd16)

File: pakistan_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-4

Valid cases: 1042
Invalid: 205

Literal question

In fiscal year 2011/2012, for the main input that this establishment purchases, how many suppliers did this establishment use (both domestic and foreign)?

Q75. In fiscal year 2011/2012, for the main input that these establishment purc (PAKd17a)

File: pakistan_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-4

Valid cases: 1042
Invalid: 205

Literal question

In fiscal year 2011/2012, for the main input that these establishment purchases, how many alternative suppliers could this establishment have purchased from?

Q76. What percentage of purchased inputs and supplies is lower than expected in (PAKd18)

File: pakistan_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 3
Decimals: 0
Range: -9-100

Valid cases: 1042
Invalid: 205

Q76. What percentage of purchased inputs and supplies is lower than expected in (PAKd18)

File: pakistan_2013_full_data

Literal question

What percentage of purchased inputs and supplies is lower than expected in terms of quality?

How many days, on average, elapse from the day the customer places the order to (SARd19a)

File: pakistan_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 3
Decimals: 0
Range: -9-900

Valid cases: 1042
Invalid: 205

Pre question

INTERVIEWER: READ OUT

Literal question

For your main product or batch of goods that this establishment manufactures:
How many days, on average, elapse from the day the customer places the order to the day this establishment receives 100% payment

How many days, on average, does it take to manufacture the goods? (Days) (SARd19b)

File: pakistan_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 3
Decimals: 0
Range: -9-170

Valid cases: 1042
Invalid: 205

Pre question

INTERVIEWER: READ OUT

Literal question

For your main product or batch of goods that this establishment manufactures:
How many days, on average, does it take to manufacture the goods?

How many days, on average, does it take for the finished goods to be delivered t (SARd19c)

File: pakistan_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-56

Valid cases: 1042
Invalid: 205

Pre question

How many days, on average, does it take for the finished goods to be delivered t (SARd19c)

File: pakistan_2013_full_data

INTERVIEWER: READ OUT

Literal question

For your main product or batch of goods that this establishment manufactures:
How many days, on average, does it take for the finished goods to be delivered to the customer

Q78. Does this establishment currently export or are you considering entering th (SARd20)

File: pakistan_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 1042
Invalid: 205

Literal question

Does this establishment currently export or are you considering entering the export market in the next 12 months?

Meeting export market product specifications and requirements (Q79. Using the (SARd21a)

File: pakistan_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-4

Valid cases: 247
Invalid: 1000

Pre question

SHOW CARD

Literal question

Using the response options on this card, to what degree are the following obstacles to export activity?

Price competitiveness in export markets (Q79. Using the response options on thi (SARd21b)

File: pakistan_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-4

Valid cases: 247
Invalid: 1000

Pre question

SHOW CARD

Literal question

Price competitiveness in export markets (Q79. Using the response options on thi (SARd21b)

File: pakistan_2013_full_data

Using the response options on this card, to what degree are the following obstacles to export activity?

Production capacity to meet order quantities and delivery dates (Q79. Using the (SARd21c)

File: pakistan_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-4

Valid cases: 247
Invalid: 1000

Pre question

SHOW CARD

Literal question

Using the response options on this card, to what degree are the following obstacles to export activity?

Import regulations and non-tariff barriers in the export markets (Q79. Using th (SARd21d)

File: pakistan_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-4

Valid cases: 247
Invalid: 1000

Pre question

SHOW CARD

Literal question

Using the response options on this card, to what degree are the following obstacles to export activity?

Transportation and delivery of raw materials and inputs used in production (Q79 (SARd21e)

File: pakistan_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-4

Valid cases: 247
Invalid: 1000

Pre question

SHOW CARD

Literal question

Using the response options on this card, to what degree are the following obstacles to export activity?

Transportation and delivery of the exported goods (Q79. Using the response opti (SARd21f)

File: pakistan_2013_full_data

Overview

Type: Discrete	Valid cases: 247
Format: numeric	Invalid: 1000
Width: 2	
Decimals: 0	
Range: -9-4	

Pre question

SHOW CARD

Literal question

Using the response options on this card, to what degree are the following obstacles to export activity?

Most Important Business Service (SARd22a)

File: pakistan_2013_full_data

Overview

Type: Discrete	Valid cases: 247
Format: numeric	Invalid: 1000
Width: 2	
Decimals: 0	
Range: -9-10	

Pre question

SHOW CARD

Literal question

What two business services would most help increase exports or facilitate entering the export market. Here is a list of possible services- please tell me the two that are the most important.

Second Most Important Business Service (SARd22b)

File: pakistan_2013_full_data

Overview

Type: Discrete	Valid cases: 247
Format: numeric	Invalid: 1000
Width: 2	
Decimals: 0	
Range: -9-11	

Pre question

SHOW CARD

Literal question

What two business services would most help increase exports or facilitate entering the export market. Here is a list of possible services- please tell me the two that are the most important.

(SARd22x)

File: pakistan_2013_full_data

Overview

Type: Discrete	Valid cases: 8
Format: character	Invalid: 0
Width: 9	

(SARd22x)

File: pakistan_2013_full_data

Pre question

SHOW CARD

Literal question

What two business services would most help increase exports or facilitate entering the export market. Here is a list of possible services- please tell me the two that are the most important.

Most Important Business Service (SARd23a1)

File: pakistan_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-9

Valid cases: 795
Invalid: 452

Pre question

ENUMERATOR: ASK SARD.23 ONLY FOR NON-EXPORTING FIRMS.
OTHERWISE SKIP TO SARD.24

Literal question

What two business services would most help increase your domestic sales. Here is a list of possible services- please tell me the two that are the most important.

Interviewer instructions

SHOW CARD

Second Most Important Business Service (SARd23b1)

File: pakistan_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-9

Valid cases: 795
Invalid: 452

Pre question

ENUMERATOR: ASK SARD.23 ONLY FOR NON-EXPORTING FIRMS.
OTHERWISE SKIP TO SARD.24

Literal question

What two business services would most help increase your domestic sales. Here is a list of possible services- please tell me the two that are the most important.

Interviewer instructions

SHOW CARD

Access to production technology (Interviewer include the response options in the (SARd31c)

File: pakistan_2013_full_data

Overview

Access to production technology (Interviewer include the response options in the (SARd31c)

File: pakistan_2013_full_data

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-4

Valid cases: 1042
Invalid: 205

Pre question

SHOW CARD

Literal question

Using the response options on the card; To what degree is/are [INSERT OPTION] an obstacle to the current operations of this establishment?

In last FY, main market for establishment's main product (e1)

File: pakistan_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-3

Valid cases: 1042
Invalid: 205

Pre question

SHOW CARD

Literal question

In fiscal year 2011/2012, which of the following was the main market in which this establishment sold its main product?

Interviewer instructions

The purpose of this question is to get the establishment to define what it considers to be its main market.

The main product is defined by the output that generates the highest proportion of sales. The establishment's main market is defined by the market that generates the most sales for the main product as defined above.

It could be the case that an establishment's main product is sold in smaller proportions in a greater number of markets and that the main product is never the greatest total annual share of revenue in any one market. For example, 51 percent of revenue comes from selling nails, but that is distributed equally in the local, national, and international markets, 33 percent in each. Bolts make up 49 percent of total annual revenues. However, half of the revenue for bolts comes from selling in the international market and half in the local market.

It is clear that bolts sell more in its respective market with respect to nails, but does not generate as much revenue as nails do for the establishment. In such a case, nails should be used as the main product. Whenever local, national and international markets have equal shares choose the national market and do not follow the skip pattern.

In main market, number of competitors faced by establishment's main product (e2b)

File: pakistan_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 3
Decimals: 0
Range: -9-500

Valid cases: 903
Invalid: 344

Literal question

In main market, number of competitors faced by establishment's main product (e2b)

File: pakistan_2013_full_data

In fiscal year 2011/2012, for the main market in which this establishment sold its main product, how many competitors did this establishment's main product face?

Do You Use Technology Licensed From A Foreign-Owned Company? (e6)

File: pakistan_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 1042
Invalid: 205

Literal question

Does this establishment at present use technology licensed from a foreign-owned company, excluding office software?

Interviewer instructions

Technology licensed from a foreign owned company: it measures access to foreign technology. The license may be held by the establishment's parent company. The answer is "no" if the establishment uses foreign technology without a license or a formal agreement.

In last FY, What Was The Capacity Utilization (%) Of This Establishment? (f1)

File: pakistan_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 3
Decimals: 0
Range: -9-100

Valid cases: 1062
Invalid: 185

Literal question

In fiscal year 2011/2012, what was this establishment's output produced as a proportion of the maximum output possible if using all the resources available (capacity utilization)?

Interviewer instructions

A capacity utilization estimate should be compared to a full production capacity capability.

This question only references the production facility and not the administrative offices.

Full production capacity is the maximum level of production that this establishment could reasonably expect to attain during regular working hours, and under normal and realistic operating conditions fully utilizing the machinery, equipment and employees in place.

Number Of Hours Per Week Operated By The Establishment In Last Fiscal Year (f2)

File: pakistan_2013_full_data

Overview

Number Of Hours Per Week Operated By The Establishment In Last Fiscal Year (f2)

File: pakistan_2013_full_data

Type: Discrete
Format: numeric
Width: 3
Decimals: 0
Range: -9-168

Valid cases: 1042
Invalid: 205

Literal question

In fiscal year 2011/2012, how many hours per week did this establishment normally operate?

Interviewer instructions

Hours per week of operation are the hours per week in which machines and employees are engaged in some type of mechanical, physical, or chemical transformation of materials into new products or in which the assembly of components into new products takes place, including maintenance.

This question only references the production facility and not the administrative offices.

(INTERVIEWER: RESPONSE CANNOT BE GREATER THAN 168 HOURS)

Num. Full-time Employees At End Of Last Fiscal Yr: production workers (l3a)

File: pakistan_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 5
Decimals: 0
Range: -9-14000

Valid cases: 1042
Invalid: 205

Literal question

At the end of fiscal year 2011/2012, how many permanent, full-time individuals in this establishment were:

Interviewer instructions

(INTERVIEWER: READ EACH CATEGORY)

Num. Full-time Employees At End Of Last Fiscal Yr: non-production workers (l3b)

File: pakistan_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 4
Decimals: 0
Range: -9-7500

Valid cases: 1042
Invalid: 205

Literal question

At the end of fiscal year 2011/2012, how many permanent, full-time individuals in this establishment were:

Num. Full-time Employees At End Of Last Fiscal Yr: Skilled Production Workers (l4a)

File: pakistan_2013_full_data

Num. Full-time Employees At End Of Last Fiscal Yr: Skilled Production Workers (l4a)

File: pakistan_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 5
Decimals: 0
Range: -9-13000

Valid cases: 1042
Invalid: 205

Literal question

At the end of fiscal year 2011/2012, how many permanent, full-time individuals working in this establishment were:

Interviewer instructions

(INTERVIEWER: READ EACH CATEGORY)

Num. Full-time Employees At End Of Last Fiscal Yr: Unskilled Production Workers (l4b)

File: pakistan_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 4
Decimals: 0
Range: -9-3500

Valid cases: 1042
Invalid: 205

Literal question

At the end of fiscal year 2011/2012, how many permanent, full-time individuals working in this establishment were:

Interviewer instructions

(INTERVIEWER: READ EACH CATEGORY)

Num. Full-time Employees At End Of Last Fiscal Yr: female production workers (l5a)

File: pakistan_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 4
Decimals: 0
Range: -9-5000

Valid cases: 1042
Invalid: 205

Literal question

At the end of fiscal year 2011/2012, how many permanent full-time individuals working in this establishment in the following categories were female?

Num. Full-time Employees At End Of Last Fiscal Yr: female non-production workers (l5b)

File: pakistan_2013_full_data

Overview

Num. Full-time Employees At End Of Last Fiscal Yr: female non-production workers (l5b)

File: pakistan_2013_full_data

Type: Discrete
Format: numeric
Width: 4
Decimals: 0
Range: -9-1000

Valid cases: 1042
Invalid: 205

Literal question

At the end of fiscal year 2011/2012, how many permanent full-time individuals working in this establishment in the following categories were female?

Average Years Of Education For Typical Production Worker (l9a)

File: pakistan_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 3
Decimals: 0
Range: -9-200

Valid cases: 1042
Invalid: 205

Literal question

What is the average number of years of education of a typical permanent full-time production worker employed in this establishment?

Q158. What is the average number of years of education of a typical female perma (l9a2)

File: pakistan_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-18

Valid cases: 1042
Invalid: 205

Literal question

What is the average number of years of education of a typical female permanent full-time production worker employed in this establishment?

Skilled Production full-time permanent employees trained (Percentage) (SARl11a)

File: pakistan_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 3
Decimals: 0
Range: -9-100

Valid cases: 215
Invalid: 1032

Literal question

Skilled Production full-time permanent employees trained (Percentage) (SAR11a)

File: pakistan_2013_full_data

Referring to the training programs run over fiscal year 2011/2012, what percentage of permanent, full-time employees of the following categories received formal training?

Skilled Production full-time permanent employees trained

Unskilled Production full-time permanent employees trained (Percentage) (SAR11b)

File: pakistan_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 3
Decimals: 0
Range: -9-100

Valid cases: 151
Invalid: 1096

Literal question

Referring to the training programs run over fiscal year 2011/2012, what percentage of permanent, full-time employees of the following categories received formal training?

Unskilled Production full-time permanent employees trained

% Permanent Full-time Production Employees Received Formal Training In Last FFY (I11a)

File: pakistan_2013_full_data

Overview

Type: Continuous
Format: numeric
Width: 3
Decimals: 0
Range: 0-100

Valid cases: 146
Invalid: 1101
Minimum: 0
Maximum: 100

Literal question

Referring to the training programs run over fiscal year 2005/6, what percent of permanent, full-time employees of the following categories received formal training?

Production full-time permanent employees trained

Interviewer instructions

Percentage of production vs. non-production employees that were trained. Self-explanatory

% Permanent Fulltime NonProduction Employees Received Formal Training In Last FY (I11b)

File: pakistan_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 3
Decimals: 0
Range: -9-100

Valid cases: 189
Invalid: 1058

Literal question

% Permanent Fulltime NonProduction Employees Received Formal Training In Last FY (l11b)

File: pakistan_2013_full_data

Referring to the training programs run over fiscal year 2011/2012, what percentage of permanent, full-time employees of the following categories received formal training?

Non-production full-time permanent employees trained

Interviewer instructions

Percentage of production vs. non-production employees that were trained. Self-explanatory

Cost Of Raw Materials And Intermediate Goods Used In Prod. In Last Fiscal Year (n2e)

File: pakistan_2013_full_data

Overview

Type: Discrete

Format: numeric

Width: 11

Decimals: 0

Range: -9-50000000000

Valid cases: 995

Invalid: 252

Literal question

From this establishment's Income Statement for fiscal year 2011/2012, please provide the following information:

Total annual cost of raw materials and intermediate goods used in production

Total Annual Costs Of Fuel In Last Fiscal Year (n2f)

File: pakistan_2013_full_data

Overview

Type: Discrete

Format: numeric

Width: 9

Decimals: 0

Range: -9-247042909

Valid cases: 943

Invalid: 304

Literal question

From this establishment's Income Statement for fiscal year 2011/2012, please provide the following information:

Total annual costs of fuel

Total rental cost of machinery, vehicles and equipment (Rs) (n2ra)

File: pakistan_2013_full_data

Overview

Type: Discrete

Format: numeric

Width: 9

Decimals: 0

Range: -9-500000000

Valid cases: 815

Invalid: 432

Literal question

From this establishment's Income Statement for fiscal year 2011/2012, please provide the following information:

Total rental cost of machinery, vehicles and equipment

Total rental cost of land and buildings (Rs) (n2rb)

File: pakistan_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 9
Decimals: 0
Range: -9-150000000

Valid cases: 807
Invalid: 440

Literal question

From this establishment's Income Statement for fiscal year 2011/2012, please provide the following information:
Total rental cost of land and buildings

Other Cost Of Production (n2j)

File: pakistan_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 9
Decimals: 0
Range: -9-951797000

Valid cases: 906
Invalid: 341

Literal question

From this establishment's Income Statement for fiscal year 2011/2012, please provide the following information:
Other cost of production not included above

Net Book Value Of Machinery Vehicles, And Equipment In Last Fiscal Year (n6a)

File: pakistan_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 11
Decimals: 0
Range: -9-40000000000

Valid cases: 897
Invalid: 350

Literal question

From this establishment's Balance Sheet for fiscal year 2011/2012, what was the net book value, that is the value of assets after depreciation, of the following:

Net Book Value Of Land And Buildings In Last Fiscal Year (n6b)

File: pakistan_2013_full_data

Overview

Type: Discrete
Format: numeric
Width: 11
Decimals: 0
Range: -9-25000000000

Valid cases: 855
Invalid: 392

Literal question

From this establishment's Balance Sheet for fiscal year 2011/2012, what was the net book value, that is the value of assets after depreciation, of the following:

Cost For Establishment To Re-Purchase All Of Its Machinery (n7a)

File: pakistan_2013_full_data

Overview

Type: Discrete
 Format: numeric
 Width: 10
 Decimals: 0
 Range: -9-2500000000

Valid cases: 957
 Invalid: 290

Literal question

Hypothetically, if this establishment were to purchase the assets it uses now, in their current condition and regardless of whether the establishment owns them or not, how much would they cost, independently of whether they are owned, rented or leased?

Cost For Establishment To Re-Purchase All Of Its Land And Buildings (n7b)

File: pakistan_2013_full_data

Overview

Type: Discrete
 Format: numeric
 Width: 11
 Decimals: 0
 Range: -9-15000000000

Valid cases: 931
 Invalid: 316

Literal question

Hypothetically, if this establishment were to purchase the assets it uses now, in their current condition and regardless of whether the establishment owns them or not, how much would they cost, independently of whether they are owned, rented or leased?

If Option 2 Or 3 In A.18, Estimate Duration Of The Whole Interview: Hours (a19h)

File: pakistan_2013_full_data

Overview

Type: Discrete
 Format: numeric
 Width: 1
 Decimals: 0
 Range: 0-3

Valid cases: 702
 Invalid: 545

If Option 2 Or 3 In A.18, Estimate Duration Of The Whole Interview: Minutes (a19m)

File: pakistan_2013_full_data

Overview

Type: Continuous
 Format: numeric
 Width: 2
 Decimals: 0
 Range: 0-59

Valid cases: 845
 Invalid: 402
 Minimum: 0
 Maximum: 59

Interviewer Number (a12)

File: pakistan_2013_full_data

Overview

Type: Discrete	Valid cases: 906
Format: character	Invalid: 0
Width: 7	

Pre question

CONTROL INFORMATION [TO BE COMPLETED BEFORE INTERVIEW]

Literal question

Interviewer code

Interviewer instructions

Information taken from the screener questionnaire

Supervisor Number (a13)

File: pakistan_2013_full_data

Overview

Type: Discrete	Valid cases: 1228
Format: numeric	Invalid: 19
Width: 5	
Decimals: 0	
Range: 0-61050	

Pre question

CONTROL INFORMATION [TO BE COMPLETED BEFORE INTERVIEW]

Literal question

Supervisor code

Interviewer instructions

Information taken from the screener questionnaire

interview number (V293)

File: pakistan_2013_full_data

Overview

Type: Discrete	Valid cases: 341
Format: character	Invalid: 0
Width: 22	

Rotation Order (m1d)

File: pakistan_2013_full_data

Overview

Type: Discrete	Valid cases: 299
Format: numeric	Invalid: 948
Width: 1	
Decimals: 0	
Range: 1-3	

PAKd9.fx - Why this establishment may not be exporting. Please indicate which ci (PAKd9fx)

File: pakistan_2013_full_data

Overview

Type: Discrete	Valid cases: 0
Format: character	Invalid: 0
Width: 1	

Literal question

The following are reasons why this establishment may not be exporting. Please indicate which circumstances apply to this establishment.

Other

Sampling panel information from final progress report (panel)

File: pakistan_2013_full_data

Overview

Type: Discrete	Valid cases: 1247
Format: numeric	Invalid: 0
Width: 1	
Decimals: 0	
Range: 0-1	

Last wave panel id from final progress report (panelid)

File: pakistan_2013_full_data

Overview

Type: Continuous	Valid cases: 460
Format: numeric	Invalid: 787
Width: 5	Minimum: 50002
Decimals: 0	Maximum: 52149
Range: 50002-52149	

Weight according to strict eligibility (wstrict)

File: pakistan_2013_full_data

Overview

Type: Continuous	Valid cases: 1247
Format: numeric	Invalid: 0
Width: 16	Minimum: 1
Decimals: 0	Maximum: 162.5
Range: 1-162.454544067383	

Weight according to median eligibility (wmedian)

File: pakistan_2013_full_data

Overview

Weight according to median eligibility (wmedian)

File: pakistan_2013_full_data

Type: Continuous
 Format: numeric
 Width: 16
 Decimals: 0
 Range: 1-162.454544067383

Valid cases: 1247
 Invalid: 0
 Minimum: 1
 Maximum: 162.5

Weight according to weak eligibility (wweak)

File: pakistan_2013_full_data

Overview

Type: Continuous
 Format: numeric
 Width: 16
 Decimals: 0
 Range: 1-162.454544067383

Valid cases: 1247
 Invalid: 0
 Minimum: 1
 Maximum: 162.5

group(a2 a4a a6a panel) (strata)

File: pakistan_2013_full_data

Overview

Type: Continuous
 Format: numeric
 Width: 3
 Decimals: 0
 Range: 1-143

Valid cases: 1247
 Invalid: 0
 Minimum: 1
 Maximum: 143

Related Materials

Questionnaires

Manufacturing Questionnaire

Title Manufacturing Questionnaire
 Language English
 Filename PakistanES_Manufacturing 040313.pdf

Services Questionnaire

Title Services Questionnaire
 Language English
 Filename PakistanES_Services 040313.pdf

Show Cards for the Questionnaires

Title Show Cards for the Questionnaires
 Language English
 Filename Pakistan ES_SHOW CARDS 011513.pdf

Reports

Pakistan Country Profile 2013

Title Pakistan Country Profile 2013
 Language English
 Filename <http://www.enterprisesurveys.org/~media/GIAWB/EnterpriseSurveys/Documents/Profiles/English/Pakistan-2013.pdf>

Technical documents

Description of Pakistan ES 2013 Implementation

Title Description of Pakistan ES 2013 Implementation
 Language English
 Filename pakistan_2013_implementation_report.pdf

Questionnaire Manual

Title Questionnaire Manual
 Language English
 Filename QuestionnaireManual2011.pdf

Sampling Methodology

Title Sampling Methodology
Language English
Filename Sampling_Note.pdf

ISIC Revision 3.1 Codes

Title ISIC Revision 3.1 Codes
Language English
Filename ISIC_Rev_3_1_english_structure.xls
