

El Salvador - Enterprise Survey 2016

World Bank

Report generated on: April 19, 2017

Visit our data catalog at: <http://ddghsn01/index.php/microdata.worldbank.org>

Sampling

Sampling Procedure

Three levels of stratification were used in this country: industry, establishment size, and region.

Industry stratification was designed in the way that follows: the universe was stratified into four manufacturing industries and two services industries- Food and Beverages (ISIC Rev. 3.1 code 15), Textiles and Garments (ISIC codes 17 and 18), Furniture (ISIC code 36), Other Manufacturing (ISIC codes 16, 19-35, 37), Retail (ISIC code 52) and Other Services (ISIC codes 45, 50, 51, 55, 60-64, and 72).

Size stratification was defined as follows: small (5 to 19 employees), medium (20 to 99 employees), and large (100 or more employees).

Regional stratification for the El Salvador ES was done across four regions: the San Salvador Metropolitan Area, Greater San Salvador (municipalities of Sensuntepeque, Cojutepeque, Ciudad Arce, Colon, La Libertad, Quezaltepeque, San Juan Opico, Olocuilta, Zacatecoluca, Santo Tomas, and San Vicente), West (Ahuachapan, Chalchuapa, Metapan, Santa Ana, and Sonsonate) and East (La Union, Santa Rosa de Lima, San Francisco Gotera, San Miguel, and Usulután).

The sample frame consisted of listings of firms from two sources: The panel firms list of 360 firms from the El Salvador 2010 ES was used. For fresh firms (i.e., firms not covered in 2010), firm data from Dirección General de Estadística y Censos (DIGESTYC) was used.

The quality of the frame was assessed at the onset of the project through visits to a random subset of firms and local contractor knowledge. The sample frame was not immune from the typical problems found in establishment surveys: positive rates of non-eligibility, repetition, non-existent units, etc. In addition, the sample frame contains no telephone/fax numbers so the local contractor had to screen the contacts by visiting them. Due to response rate and ineligibility issues, additional sample had to be extracted by the World Bank in order to obtain enough eligible contacts and meet the sample targets.

Given the impact that non-eligible units included in the sample universe may have on the results, adjustments may be needed when computing the appropriate weights for individual observations. The percentage of confirmed non-eligible units as a proportion of the total number of sampled establishments contacted for the survey was 24.9% (349 out of 1399 establishments).

Response Rate

Survey non-response must be differentiated from item non-response. The former refers to refusals to participate in the survey altogether whereas the latter refers to the refusals to answer some specific questions. Enterprise Surveys suffer from both problems and different strategies were used to address these issues.

Item non-response was addressed by two strategies:

- a- For sensitive questions that may generate negative reactions from the respondent, such as corruption or tax evasion, enumerators were instructed to collect "Refusal to respond" (-8) as a different option from "Don't know" (-9).
- b- Establishments with incomplete information were re-contacted in order to complete this information, whenever necessary.

Survey non-response was addressed by maximizing efforts to contact establishments that were initially selected for interview. Attempts were made to contact the establishment for interview at different times/days of the week before a replacement establishment (with similar strata characteristics) was suggested for interview. Survey non-response did occur but substitutions were made in order to potentially achieve strata-specific goals.

The number of interviews per contacted establishments was 0.52. This number is the result of two factors: explicit refusals to participate in the survey, as reflected by the rate of rejection (which includes rejections of the screener and the main survey) and the quality of the sample frame, as represented by the presence of ineligible units. The number of rejections per contact was 0.37.

Weighting

Three sets of assumptions on establishment eligibility are used to construct sample adjustments using the status code information.

Strict assumption: eligible establishments are only those for which it was possible to directly determine eligibility. The resulting weights are included in the variable `wstrict`.

Median assumption: eligible establishments are those for which it was possible to directly determine eligibility and those that rejected the screener questionnaire or an answering machine or fax was the only response. The resulting weights are included in the variable `wmedian`.

Weak assumption: in addition to the establishments included in points a and b, all establishments for which it was not possible to contact or that refused the screening questionnaire are assumed eligible. This definition includes as eligible establishments with dead or out of service phone lines, establishments that never answered the phone, and establishments with incorrect addresses for which it was impossible to find a new address. Under the weak assumption only observed non-eligible units are excluded from universe projections. The resulting weights are included in the variable `wweak`.

Questionnaires

Overview

The structure of the data base reflects the fact that two different versions of the survey instrument were used for all registered establishments. Questionnaires have common questions (core module) and respectfully additional manufacturing- and services-specific questions.

The eligible manufacturing industries have been surveyed using the Manufacturing questionnaire (includes the core module, plus manufacturing specific questions).

Retail firms have been interviewed using the Services questionnaire (includes the core module plus retail specific questions) and the residual eligible services have been covered using the Services questionnaire (includes the core module).

Each variation of the questionnaire is identified by the index variable, a0.

Data Collection

Data Collection Dates

Start	End	Cycle
2016-03	2016-08	N/A

Data Collection Mode

Face-to-face [f2f]

DATA COLLECTION NOTES

Private contractors conduct the Enterprise Surveys on behalf of the World Bank. Due to sensitive survey questions addressing business-government relations and corruption-related topics, private contractors are preferred over any government agency or an organization/institution associated with government, and are hired by the World Bank to collect the data.

The surveys are usually implemented following a two-stage procedure. In the first stage, a screener questionnaire is applied over the phone to determine eligibility and to make appointments; in the second stage, a face-to-face interview takes place with the Manager/Owner/Director of each establishment. Sometimes the survey respondent calls company accountants and human resource managers into the interview to answer questions in the sales and labor sections of the survey.

All Enterprise Surveys are conducted in the local languages.

Data Collectors

Name	Abbreviation	Affiliation
Fusades		

Data Processing

Data Editing

Data entry and quality controls are implemented by the contractor and data is delivered to the World Bank in batches (typically 10%, 50% and 100%). These data deliveries are checked for logical consistency, out of range values, skip patterns, and duplicate entries. Problems are flagged by the World Bank and corrected by the implementing contractor through data checks, callbacks, and revisiting establishments.

Data Appraisal

No content available

File Description

Variable List

elsalvador_2016_full_data

Content
Cases 719
Variable(s) 342
Structure Type:
Keys: ()
Version
Producer
Missing Data

Variables

ID	Name	Label	Type	Format	Question
V292	idstd	WEB STD FIRMID	contin	numeric	
V293	id	Firm Id	contin	numeric	
V294	a0	Questionnaire	discrete	numeric	
V295	a1	Country Code	discrete	numeric	
V296	a4a	Industry Sampling Sector	discrete	numeric	
V297	a6a	Sampling Size	discrete	numeric	
V298	a2	Sampling Region	discrete	numeric	
V299	a5	Sector Match Between Screener Information And Sample Frame	discrete	numeric	
V300	a3b	Official Capital City?	discrete	numeric	
V301	a3c	Main Business City?	discrete	numeric	
V302	a3	Size Of Locality	discrete	numeric	
V303	a13	Supervisor Number	discrete	numeric	
V304	a4b	Industry Screener Sector	contin	numeric	
V305	a3a	Region Of The Establishment	discrete	numeric	
V306	a6b	Screener Size	discrete	numeric	
V307	a14d	Day	contin	numeric	
V308	a14m	Month	discrete	numeric	
V309	a14y	Year	discrete	numeric	
V310	a14h	Hour	discrete	numeric	
V311	a14min	Minutes	contin	numeric	
V312	a12	Interviewer Number	contin	numeric	
V313	a1a	Language Of The Interview	discrete	numeric	
V314	a7	Establishment Is Part Of A Large Firm	discrete	numeric	
V315	a7a	Number Of Establishments In The Firm	discrete	numeric	
V316	a7b	Is This Establishment The Headquarters Location?	discrete	numeric	

ID	Name	Label	Type	Format	Question
V317	a7c	Does This Headquarters Location Engage In Production Or Sales At This Location?	discrete	numeric	
V318	a11	If Hq, Financial Statements Independent Of The Rest Of Establishment	discrete	numeric	
V319	a9	Establishment'S Financial Statements Prepared Separately From Hq Statements	discrete	numeric	
V320	b1	Legal Status Of The Firm	discrete	numeric	What is this firm's current legal status?
V321	b1x	Other (Specify)	discrete	character	What is this firm's current legal status? Other
V322	b3	What Percentage Of This Firm Does The Largest Owner(S) Own?	discrete	numeric	What percentage of this firm does the largest owner or owners own?
V323	b2a	% Owned By Private Domestic Individuals, Companies Or Organizations	discrete	numeric	What percentage of this firm is owned by each of the following: Private domestic individuals, companies or organizations
V324	b2b	% Owned By Private Foreign Individuals, Companies Or Organizations	discrete	numeric	What percentage of this firm is owned by each of the following: Private foreign individuals, companies or organizations
V325	b2c	% Owned By Government/State	discrete	numeric	What percentage of this firm is owned by each of the following: Government/State
V326	b2d	% Owned By Other	discrete	numeric	What percentage of this firm is owned by each of the following: Other
V327	b4	Amongst The Owners Of The Firm, Are There Any Females?	discrete	numeric	Amongst the owners of the firm, are there any females?
V328	b4a	% Of The Firm Owned By Females	discrete	numeric	What percentage of the firm is owned by females?
V329	b5	Year Establishment Began Operations	discrete	numeric	In what year did this establishment begin operations?
V330	b6	Number Of Full-Time Employees Of The Establishment When It Started Operations	discrete	numeric	How many full-time employees did this establishment employ when it started operations? Please include all employees and managers (INTERVIEWER: include respondent when applicable)
V331	b6a	Was Establishment Formally Registered When It Began Operations?	discrete	numeric	Was this establishment formally registered when it began operations?
V332	b6b	In What Year Was This Establishment Formally Registered?	discrete	numeric	In what year was this establishment formally registered?
V333	b7	How Many Years Of Experience Working In This Sector Does The Top Manager Have?	discrete	numeric	How many years of experience working in this sector does the Top Manager have?
V334	b7a	Is The Top Manager Female?	discrete	numeric	Is the Top Manager female?
V335	b8	Does Establishment Have An Internationally-Recognized Quality Certification?	discrete	numeric	Does this establishment have an internationally-recognized quality certification?
V336	b8x	Specify The Internationally-Recognized Quality Certifications	discrete	character	Please specify the internationally-recognized quality certifications
V337	c3	Application To Obtain An Electrical Connection Submitted Over The Last 2 Years	discrete	numeric	Over the last two years, did this establishment submit an application to obtain an electrical connection?

ID	Name	Label	Type	Format	Question
V338	c4	How Many Days Did It Take For You To Receive An Electrical Connection Service?	discrete	numeric	In reference to that application for an electrical connection, approximately how many days did it take to obtain it from the day of the application to the day the service was received?
V339	c5	Informal Gift/Payment Expected Or Requested For An Electrical Connection?	discrete	numeric	In reference to that application for an electrical connection, was an informal gift or payment expected or requested?
V340	c6	Over Last Fy, Did This Establishment Experience Power Outages?	discrete	numeric	Over fiscal year [insert last complete fiscal year], did this establishment experience power outages?
V341	c7	Number Of Power Outages Experienced In A Typical Month In Last Fiscal Year	discrete	numeric	In a typical month, over fiscal year [insert last complete fiscal year], how many power outages did this establishment experience?
V342	c8a	Average Duration Of Power Outages {Hours; Minutes}	discrete	numeric	How long did these power outages last on average? Hours
V343	c8b	How Long Did These Power Outages Last On Average?	discrete	numeric	How long did these power outages last on average? Minutes
V344	c9a	In Last Fy, Losses As % Of Annual Sales Due To Power Outages	discrete	numeric	Please estimate the losses that resulted from power outages either as a percentage of total annual sales or as total annual losses.
V345	c9b	In Last Fy, Value Of Losses Due To Power Outages	discrete	numeric	Please estimate the losses that resulted from power outages either as a percentage of total annual sales or as total annual losses.
V346	c10	Generator Shared Or Owned Over The Course Of Last Fiscal Year?	discrete	numeric	Over the course of fiscal year [insert last complete fiscal year], did this establishment own or share a generator?
V347	c11	% Electricity From Generator Owned/Shared By The Establishment In Last Fiscal Yr	discrete	numeric	In fiscal year [insert last complete fiscal year], what percentage of this establishment's electricity came from a generator or generators that the establishment owned or shared?
V348	LACc11a	Cost Per Kilowatt Hour (Kwh) Of Electricity From Private Or Shared Generator	discrete	numeric	In a typical month, over fiscal year [insert last complete fiscal year], what was the cost per kilowatt hour (KWh) of electricity obtained from a private or shared generator?
V349	LACc10b	Establishment Used Electricity From Solar Panels	discrete	numeric	Over the course of fiscal year [insert last complete fiscal year], did this establishment use electricity from solar panels?
V350	LACc11b	Cost Per Kilowatt Hour (Kwh) Of Electricity From Solar Panels	discrete	numeric	In a typical month, over fiscal year [insert last complete fiscal year], what was the cost per kilowatt hour (KWh) of electricity obtained from solar panels?
V351	LACc11c	Cost Per Kilowatt Hour (Kwh) Of Electricity From Public Grid	discrete	numeric	In a typical month, over fiscal year [insert last complete fiscal year], what was the cost per kilowatt hour (KWh) of electricity obtained from the public grid?
V352	c12	Application To Obtain A Water Connection Submitted Over The Last 2 Years	discrete	numeric	Over the last two years, did this establishment submit an application to obtain a water connection?
V353	c13	How Many Days Did It Take For You To Obtain A Water Connection?	discrete	numeric	In reference to that application for a water connection, approximately how many days did it take to obtain it from the day of the application to the day the service was received?

ID	Name	Label	Type	Format	Question
V354	c14	When You Applied For A Water Connection, Was An Informal Gift/Payment Requested?	discrete	numeric	In reference to that application for a water connection, was an informal gift or payment expected or requested?
V355	c15	Did You Experience Insufficient Water Supply For Production In Last Fiscal Yr?	discrete	numeric	Over fiscal year [insert last complete fiscal year], did this establishment experience insufficient water supply for production?
V356	c16	Frequency Of Incidents Of Water Shortages In A Typical Month In Last Fiscal Yr	discrete	numeric	In a typical month, over fiscal year [insert last complete fiscal year], how many incidents of insufficient water supply did this establishment experience?
V357	c17	Average Length Of Water Shortages (Affecting Production) In Last Fiscal Year	discrete	numeric	How long did these incidents of insufficient water supply last on average?
V358	c18	Percentage Water For Production From Public Sources	discrete	numeric	In fiscal year [insert last complete fiscal year], what percentage of this establishment's water supply, used in the production process, was from public sources?
V359	LACc18a	Percentage Water For Production From Own Or Shared Well	discrete	numeric	In fiscal year [insert last complete fiscal year], what percentage of this establishment's water supply, used in the production process, was from the following? Your own well or shared well
V360	LACc18b	Percentage Water For Production From Private Vendors	discrete	numeric	In fiscal year [insert last complete fiscal year], what percentage of this establishment's water supply, used in the production process, was from the following? Purchased from private vendors
V361	LACc18c	Percentage Water For Production From Other	discrete	numeric	In fiscal year [insert last complete fiscal year], what percentage of this establishment's water supply, used in the production process, was from the following? Other
V362	LACc19	Did This Establishment Experience Telecommunications Interruptions?	discrete	numeric	Over fiscal year [insert last complete fiscal year], did this establishment experience telecommunications interruptions?
V363	LACc20	How Many Telecom Interruptions Experienced In A Typical Month?	discrete	numeric	In a typical month, over fiscal year [insert last complete fiscal year], how many telecommunications interruptions did this establishment experience?
V364	LACc21a	How Long Did Telecom Interruptions Last, Hours?	discrete	numeric	How long did these telecommunications interruptions last on average? Hours
V365	LACc21b	How Long Did Telecom Interruptions Last, Minutes?	discrete	numeric	How long did these telecommunications interruptions last on average? Minutes
V366	c22a	Do You Currently Communicate With Clients And Suppliers By E-Mail?	discrete	numeric	At the present time, does this establishment use e-mail to communicate with clients or suppliers?
V367	c22b	Establishment Has Its Own Website	discrete	numeric	At the present time, does this establishment use its own website?
V368	c30a	How Much Of An Obstacle: Electricity To Operations Of This Establishment?	discrete	numeric	Is electricity No Obstacle, a Minor Obstacle, a Moderate Obstacle, a Major Obstacle, or a Very Severe Obstacle to the current operations of this establishment?

ID	Name	Label	Type	Format	Question
V369	c30b	How Much Of An Obstacle: Telecommunications To Operations Of This Establishment?	discrete	numeric	Is Telecommunications No Obstacle, a Minor Obstacle, a Moderate Obstacle, a Major Obstacle, or a Very Severe Obstacle to the current operations of this establishment?
V370	d1a1a	Establishment'S Main Product/Service Last Fiscal Yr	discrete	numeric	In fiscal year [insert last complete fiscal year], what was this establishment's main activity and product, that is, the activity and product that represented the largest proportion of annual sales?
V371	d1a1x	Main Product/Service (By The Largest % Of Annual Sales) In Last Fiscal Year	discrete	character	In fiscal year [insert last complete fiscal year], what was this establishment's main product, that is, the product that represented the largest proportion of annual sales?
V372	d1a2	Main Product/Service ISIC (rev. 3.1) Code	contin	numeric	
V373	d1a3	Main Product/Service: percent of total annual sales	discrete	numeric	
V374	d2	In Last Fiscal Year, What Were This Establishment's Total Annual Sales?	discrete	numeric	In fiscal year [insert last complete fiscal year], what were this establishment's total annual sales for ALL products and services?
V375	d2x	Please Also Write Out The Number	discrete	character	In fiscal year [insert last complete fiscal year], what were this establishment's total annual sales for ALL products and services?
V376	n3	What Were The Establishment Sales 3 Years Ago	discrete	numeric	Looking back at the end of fiscal year 2013, what were total annual sales for this establishment?
V377	d3a	% Of Sales: National Sales	discrete	numeric	In fiscal year [insert last complete fiscal year], what percentage of this establishment's sales were: National sales
V378	d3b	% O Sales: Indirect Exports	discrete	numeric	In fiscal year [insert last complete fiscal year], what percentage of this establishment's sales were: Indirect exports (sold domestically to third party that exports products)
V379	d3c	% Of Sales: Direct Exports	discrete	numeric	In fiscal year [insert last complete fiscal year], what percentage of this establishment's sales were: Direct exports
V380	d4	In Last Fy, Avg. Num. Of Days For Exported Goods To Clear Customs?	discrete	numeric	In fiscal year [insert last complete fiscal year], when this establishment exported goods directly, how many days did it take on average from the time this establishment's goods arrived at their main point of exit (e.g., port, airport) until the time these goods cleared customs?
V381	LACd4	Longest Number Of Days For Exported Goods Or Services To Clear Customs	discrete	numeric	In fiscal year [insert last complete fiscal year], when this establishment exported goods directly, what was the longest number of days it took from the time this establishment's goods arrived at their main point of exit (e.g., port, airport) until the time these goods cleared customs?

ID	Name	Label	Type	Format	Question
V382	d5a	In clearing exports through customs,informal gift/payment expected or requested?	discrete	numeric	In reference to when this establishment exported goods directly, in clearing these goods through customs was an informal gift or payment expected or requested?
V383	d6	In Last Fy, Export Losses Due To Theft As % Of Value Of Products	discrete	numeric	In fiscal year [insert last complete fiscal year], what percentage of the value of the products exported directly was lost while in transit because of theft?
V384	d7	In Last Fy, Export Losses Due To Breakage Or Spoilage As % Of Value Of Products	discrete	numeric	In fiscal year [insert last complete fiscal year], what percentage of the value of the products exported directly was lost while in transit because of breakage or spoilage?
V385	LACd7	Over Fiscal Year 2015, Use Export Facilitation Services Or Programs?	discrete	numeric	Over fiscal year [insert last complete fiscal year], did this establishment use export facilitation services or programs?
V386	LACd8	Over next year, does this establishment expect volume of direct exports to:	discrete	numeric	Over the next year, does this establishment expect the volume of its direct exports to:
V387	LACd9	By What Percentage Does Establishment Expect Volume Of Direct Exports To Change?	discrete	numeric	By what percentage does this establishment expect the volume of its direct exports to change?
V388	d8	In What Year Did This Establishment First Export Directly Or Indirectly?	discrete	numeric	In which year did this establishment first export directly or indirectly?
V389	LACd10a	Obstacle: Insufficient Access To Finance	discrete	numeric	To what degree is each of the following issues an obstacle for this establishment's capacity to export its products or services. Please answer regardless of whether this establishment currently exports its goods or services. Insufficient access to finance
V390	LACd10b	Obstacle: Insufficient Export Guarantees	discrete	numeric	To what degree is each of the following issues an obstacle for this establishment's capacity to export its products or services. Please answer regardless of whether this establishment currently exports its goods or services. Insufficient export guarantees
V391	LACd10c	Obstacle: Limited Production Capacity To Meet International Demand	discrete	numeric	To what degree is each of the following issues an obstacle for this establishment's capacity to export its products or services. Please answer regardless of whether this establishment currently exports its goods or services. Limited production capacity to meet international demand
V392	LACd10d	Obstacle: Lack Of Staff With Training In Foreign Trade	discrete	numeric	To what degree is each of the following issues an obstacle for this establishment's capacity to export its products or services. Please answer regardless of whether this establishment currently exports its goods or services. Lack of staff with training in foreign trade

ID	Name	Label	Type	Format	Question
V393	LACd10e	Obstacle: High Transport Costs	discrete	numeric	To what degree is each of the following issues an obstacle for this establishment's capacity to export its products or services. Please answer regardless of whether this establishment currently exports its goods or services. High transport costs
V394	LACd10f	Obstacle: Lack Of Appropriate Of Production Inputs	discrete	numeric	To what degree is each of the following issues an obstacle for this establishment's capacity to export its products or services. Please answer regardless of whether this establishment currently exports its goods or services. Lack of appropriate of production inputs
V395	LACd10g	Obstacle: High Price Of Production Inputs	discrete	numeric	To what degree is each of the following issues an obstacle for this establishment's capacity to export its products or services. Please answer regardless of whether this establishment currently exports its goods or services. High price of production inputs
V396	LACd11	Did Cafta Provisions Affect Establishment's Capacity To Export?	discrete	numeric	In fiscal year [insert last complete fiscal year], did the provisions under CAFTA directly affect this establishment's capacity to export its products or services?
V397	LACd12	How Cafta Provisions Affected Capacity To Export	discrete	numeric	Please indicate how provisions under CAFTA affected this establishment's capacity to export its goods or services
V398	d10	In Last Fy, % Of Value Of Products Lost In Transit Due To Theft	discrete	numeric	In fiscal year [insert last complete fiscal year], what percentage of the value of products this establishment shipped to supply domestic markets was lost while in transit because of theft?
V399	d11	In Last Fy, % Of Value Of Products Lost In Transit Due To Breakage Or Spoilage?	discrete	numeric	In fiscal year [insert last complete fiscal year], what percentage of the value of products this establishment shipped to supply domestic markets was lost while in transit because of breakage or spoilage?
V400	d12a	% Of Material Inputs And Supplies Of Domestic Origin In Last Fiscal Year	discrete	numeric	In fiscal year [insert last complete fiscal year], as a proportion of all material inputs or supplies purchased that year, what percentage of this establishment's material inputs or supplies were: Material inputs or supplies of domestic origin
V401	d12b	% Of Material Inputs And Supplies Of Foreign Origin In Last Fiscal Year	discrete	numeric	In fiscal year [insert last complete fiscal year], as a proportion of all material inputs or supplies purchased that year, what percentage of this establishment's material inputs or supplies were: Material inputs or supplies of foreign origin
V402	d13	Were Any Of These Material Inputs And Supplies Imported Directly?	discrete	numeric	Were any of the material inputs or supplies purchased in fiscal year [insert last complete fiscal year], imported directly?

ID	Name	Label	Type	Format	Question
V403	d14	Avg. Num. Of Days For Imported Goods To Clear Customs In Last Fiscal Year	discrete	numeric	In fiscal year [insert last complete fiscal year], when this establishment imported material inputs or supplies, how many days did it take on average from the time these goods arrived to their point of entry (e.g. port, airport) until the time these goods could be claimed from customs?
V404	LACd15	Longest Number Of Days For Imported Inputs Or Supplies To Clear Customs	discrete	numeric	In fiscal year [insert last complete fiscal year], when this establishment imported material inputs or supplies, what is the longest number of days that it took from the time these goods arrived to their point of entry (e.g. port, airport) until the time these goods could be claimed from customs?
V405	d15a	In clearing imports through customs,informal gift/payment expected or requested?	discrete	numeric	In reference to when this establishment imported material inputs or supplies, in claiming these goods from customs was an informal gift or payment expected or requested?
V406	d30a	How Much Of An Obstacle: Transport?	discrete	numeric	Is transport No Obstacle, a Minor Obstacle, a Moderate Obstacle, a Major Obstacle, or a Very Severe Obstacle to the current operations of this establishment?
V407	d30b	How Much Of An Obstacle: Customs And Trade Regulations?	discrete	numeric	Are customs and trade regulations No Obstacle, a Minor Obstacle, a Moderate obstacle, a Major Obstacle, or a Very Severe Obstacle to the current operations of this establishment?
V408	e1	In Last Fy, Main Market For Establishment'S Main Product	discrete	numeric	In fiscal year [insert last complete fiscal year], which of the following was the main market in which this establishment sold its main product?
V409	e2b	Competitors For The Main Product/Service In The Main Market	discrete	numeric	In fiscal year [insert last complete fiscal year], for the main market in which this establishment sold its main product, how many competitors did this establishment's main product face?
V410	e6	Do You Use Technology Licensed From A Foreign-Owned Company?	discrete	numeric	Does this establishment at present use technology licensed from a foreign-owned company, excluding office software?
V411	e11	Does This Establishment Compete Against Unregistered Or Informal Firms?	discrete	numeric	Does this establishment compete against unregistered or informal firms?
V412	e30	How Much Of An Obstacle: Practices Of Competitors In Informal Sector?	discrete	numeric	Are practices of competitors in the informal sector No Obstacle, a Minor Obstacle, a Moderate Obstacle, Major Obstacle, or a Very Severe Obstacle to the current operations of this establishment?
V413	h1	New Products/Services Introduced Over Last 3 Yrs	discrete	numeric	During the last three years, has this establishment introduced new or significantly improved products or services?
V414	h2	New Products/Services Also New For Thr Establishment'S Main Market	discrete	numeric	Were any of the new or significantly improved products or services also new for the establishment's main market?

ID	Name	Label	Type	Format	Question
V415	h3x	Describe in detail the main new or significantly improved product or service	discrete	character	Please describe in detail the main new or significantly improved product or service that this establishment introduced during the last three years. The main new or significantly improved product or service is the one that represented the largest proportion of this establishment's sales in value (not volume) during the last three years.
V416	h4x	Describe how the main new/significantly improved product or service is different	discrete	character	Please describe in detail how the main new or significantly improved product or service is different than the most similar product or service, if any, previously produced by this establishment. IF THERE IS NOTHING SIMILAR WRITE "COMPLETELY NEW"
V417	h5	During last 3 yrs, establishment introduced new/significantly improved process	discrete	numeric	During the last three years, has this establishment introduced any new or significantly improved process, that is: methods of manufacturing products or offering services; logistics, delivery, or distribution methods for inputs, products, or services; or supporting activities for processes?
V418	h6x	Describe main new/significantly improved process this establishment introduced	discrete	character	Please describe in detail the main new or significantly improved process that this establishment introduced during the last three years. The main innovative process is the innovative process that had the largest impact on the operations of the establishment during the last three years.
V419	h7x	How the main new/significantly improved process is different	discrete	character	Please describe in detail how the main new or significantly improved process is different than the most similar process that is or was used by this establishment IF THERE IS NOTHING SIMILAR WRITE "COMPLETELY NEW"
V420	h8	During Last Fiscal Year, establishment spent on R&D (excl market research)?	discrete	numeric	During last fiscal year, did this establishment spend on formal research and development activities, either in-house or contracted with other companies, excluding market research surveys?
V421	h9	How much spent on R&D, either in-House or external?	discrete	numeric	During last fiscal year, how much did this establishment spend on formal research and development activities, either in-house or contracted with other companies?
V422	f1	In Last Fy, What Was The Capacity Utilization (%) Of This Establishment?	discrete	numeric	In percentage terms, in fiscal year [insert last complete fiscal year], what was this establishment's output produced as a proportion of the maximum output possible if using all the resources available, that is to say capacity utilization?
V423	LACf1	Relative To Prior Fy, Did Productive Capacity Increase/Decrease/Stay The Same?	discrete	numeric	Relative to the prior fiscal year, that is [], please indicate if this establishment's productive capacity increased, decreased, or stayed the same?
V424	f2	Number Of Hours Per Week Operated By The Establishment In Last Fiscal Year	discrete	numeric	In fiscal year [insert last complete fiscal year], how many hours per week did this establishment normally operate?

ID	Name	Label	Type	Format	Question
V425	g6a	Percentage Of The Building Occupied: Owned By This Establishment	discrete	numeric	Of the buildings occupied by this establishment, what percentage is owned and what percentage is rented or leased? Owned by this establishment
V426	g6b	Percentage Of The Building Occupied: Leased Or Rented By This Establishment	discrete	numeric	Of the buildings occupied by this establishment, what percentage is owned and what percentage is rented or leased? Rented or leased by this establishment
V427	g6c	Percentage Of The Building Occupied: Other	discrete	numeric	Of the buildings occupied by this establishment, what percentage is owned and what percentage is rented or leased? Other
V428	g1a	Percentage Of The Land Occupied: Owned By This Establishment	discrete	numeric	Of the land occupied by this establishment, what percent is: Owned by this establishment
V429	g1b	Percentage Of The Land Occupied: Rented Or Leased By This Establishment	discrete	numeric	Of the land occupied by this establishment, what percent is: Leased by this establishment
V430	g1c	Percentage Of The Land Occupied: Other	discrete	numeric	Of the land occupied by this establishment, what percent is: Other
V431	g2	Applic. To Obtain A Construction-Related Permit Submitted Over The Last 2 Years	discrete	numeric	Over the last two years, did this establishment submit an application to obtain a construction-related permit?
V432	g3	How Many Days Did It Take For You To Obtain A Construction-Related Permit?	discrete	numeric	In reference to that application for a construction-related permit, approximately how many days did it take to obtain it from the day of the application to the day the permit was granted?
V433	g4	Informal Gift/Payment Expected Or Requested For A Construction-Related Permit	discrete	numeric	In reference to that application for a construction-related permit, was an informal gift or payment expected or requested?
V434	g5a	What Is The Total Selling Area In This Establishment?	discrete	numeric	What is the total selling area of this establishment?
V435	g5b	The Area Is Measured In:	discrete	numeric	What is the total selling area of this establishment? SPECIFY UNITS
V436	g5bx	Specify Other Units (If Not Included Above) The Area Is Measured In	discrete	character	What is the total selling area of this establishment? SPECIFY UNITS Other
V437	g30a	How Much Of An Obstacle: Access To Land?	discrete	numeric	Is access to land No Obstacle, a Minor Obstacle, a Moderate Obstacle, a Major Obstacle, or a Very Severe Obstacle to the current operations of this establishment?
V438	i1	In Last Fy, Did This Establishment Pay For Security?	discrete	numeric	In fiscal year [insert last complete fiscal year], did this establishment pay for security, for example equipment, personnel, or professional security services?
V439	i2a	Percentage Of Total Annual Sales Paid For Security In Last Fiscal Year	discrete	numeric	In fiscal year [insert last complete fiscal year], what percentage of this establishment's total annual sales was paid for security, or what was the total annual cost of security? Percentage of total annual sales for security

ID	Name	Label	Type	Format	Question
V440	i2b	In Last Fiscal Year, What Is The Total Annual Cost Of Security?	discrete	numeric	In fiscal year [insert last complete fiscal year], what percentage of this establishment's total annual sales was paid for security, or what was the total annual cost of security? Total annual cost of security
V441	LACi3	Losses Due To Theft Or Robbery On Establishment's Premises?	discrete	numeric	In fiscal year [insert last complete fiscal year], did this establishment experience losses as a result of theft or robbery (excluding in transit) on this establishment's premises?
V442	LACi4a	Est. Losses Due To Theft Or Robbery On Premises, Percentage Total Annual Sales	discrete	numeric	In fiscal year [insert last complete fiscal year], what were the estimated losses as a result of theft or robbery (excluding in transit) that occurred on this establishment's premises either as a percentage of total annual sales or as total annual losses? Losses as percentage of total annual sales
V443	LACi4b	Est. Losses Due To Theft Or Robbery On Premises, Total Value	discrete	numeric	In fiscal year [insert last complete fiscal year], what were the estimated losses as a result of theft or robbery (excluding in transit) that occurred on this establishment's premises either as a percentage of total annual sales or as total annual losses? Total annual value of losses
V444	LACi5	Percentage Of Incidents Of Theft Or Robbery On Premises Reported To Authorities?	discrete	numeric	What percentage of these incidents of theft or robbery (excluding in transit) were reported to the authorities?
V445	LACi6	Percentage Of Incidents Of Theft Or Robbery On Premises Resolved By Authorities?	discrete	numeric	What percentage of these incidents of theft or robbery (excluding in transit) were resolved by the authorities?
V446	LACi7	Losses Due To Theft Or Robbery In Transit?	discrete	numeric	In fiscal year [insert last complete fiscal year], did this establishment experience losses as a result of theft or robbery in transit?
V447	LACi8a	Est. Losses Due To Theft Or Robbery In Transit, Percentage Total Annual Sales	discrete	numeric	In fiscal year [insert last complete fiscal year], what were the estimated losses as a result of theft or robbery in transit either as a percentage of total annual sales or as total annual losses? Losses as percentage of total annual sales
V448	LACi8b	Est. Losses Due To Theft Or Robbery In Transit, Total Value	discrete	numeric	In fiscal year [insert last complete fiscal year], what were the estimated losses as a result of theft or robbery in transit either as a percentage of total annual sales or as total annual losses? Total annual value of losses
V449	LACi9	Percentage Of Incidents Of Theft Or Robbery In Transit Reported To Authorities?	discrete	numeric	What percentage of these incidents of theft or robbery in transit were reported to the authorities?
V450	LACi10	Percentage Of Incidents Of Theft Or Robbery In Transit Resolved By Authorities?	discrete	numeric	What percentage of these incidents of theft or robbery in transit were resolved by the authorities?
V451	LACi11	Losses Due To Arson Or Vandalism?	discrete	numeric	In fiscal year [insert last complete fiscal year], did this establishment experience losses as a result of vandalism or arson?

ID	Name	Label	Type	Format	Question
V452	LACi12a	Est. Losses Due To Arson Or Vandalism, Percentage Total Annual Sales	discrete	numeric	In fiscal year [insert last complete fiscal year], what were the estimated losses as a result of vandalism or arson either as a percentage of total annual sales or as total annual losses? Losses as percentage of total annual sales
V453	LACi12b	Est. Losses Due To Arson Or Vandalism, Total Value	discrete	numeric	In fiscal year [insert last complete fiscal year], what were the estimated losses as a result of vandalism or arson either as a percentage of total annual sales or as total annual losses? Total annual value of losses
V454	LACi13	Percentage Of Incidents Of Arson Or Vandalism Reported To Authorities?	discrete	numeric	What percentage of these incidents of vandalism or arson were reported to the authorities?
V455	LACi14	Percentage Of Incidents Of Arson Or Vandalism Resolved By Authorities?	discrete	numeric	What percentage of these incidents of vandalism or arson were resolved by the authorities?
V456	LACi15	Losses Due To Internet Fraud Or Hacking?	discrete	numeric	In fiscal year [insert last complete fiscal year], did this establishment experience losses as a result of internet fraud or hacking?
V457	LACi16a	Est. Losses Due To Internet Fraud Or Hacking, Percentage Total Annual Sales	discrete	numeric	In fiscal year [insert last complete fiscal year], what were the estimated losses as a result of internet fraud or hacking either as a percentage of total annual sales or as total annual losses? Losses as percentage of total annual sales
V458	LACi16b	Est. Losses Due To Internet Fraud Or Hacking, Total Value	discrete	numeric	In fiscal year [insert last complete fiscal year], what were the estimated losses as a result of internet fraud or hacking either as a percentage of total annual sales or as total annual losses? Total annual value of losses
V459	LACi17	Percentage Of Incidents Of Internet Fraud Or Hacking Reported To Authorities?	discrete	numeric	What percentage of these incidents of internet fraud or hacking were reported to the authorities?
V460	LACi18	Percentage Of Incidents Of Internet Fraud Or Hacking Resolved By Authorities?	discrete	numeric	What percentage of these incidents of internet fraud or hacking were resolved by the authorities?
V461	LACi19	Losses Due To Extortion Or Payments To Gangs?	discrete	numeric	In fiscal year [insert last complete fiscal year], did this establishment experience losses as a result of extortion or payments to gangs?
V462	LACi20a	Losses Due To Extortion Or Payments To Gangs, Percentage Total Annual Sales	discrete	numeric	In fiscal year [insert last complete fiscal year], what were the estimated losses as a result of extortion or payments to gangs either as a percentage of total annual sales or as total annual losses? Losses as percentage of total annual sales
V463	LACi20b	Est. Losses Due To Extortion Or Payments To Gangs, Total Value	discrete	numeric	In fiscal year [insert last complete fiscal year], what were the estimated losses as a result of extortion or payments to gangs either as a percentage of total annual sales or as total annual losses? Total annual value of losses
V464	LACi21	Share Of Incidents Of Extortion Or Payments To Gangs Reported To Authorities?	discrete	numeric	What percentage of these incidents of extortion or payments to gangs were reported to the authorities?

ID	Name	Label	Type	Format	Question
V465	LACi22	Share Of Incidents Of Extortion Or Payments To Gangs Resolved By Authorities?	discrete	numeric	What percentage of these incidents of extortion or payments to gangs were resolved by the authorities?
V466	LACi23	Losses Due To Absenteeism Due To Crime?	discrete	numeric	In fiscal year [insert last complete fiscal year], did this establishment experience losses as a result of worker absenteeism due to violence?
V467	LACi24a	Est. Losses Due To Absenteeism Due To Crime, Percentage Total Annual Sales	discrete	numeric	In fiscal year [insert last complete fiscal year], what were the estimated losses as a result of worker absenteeism due to violence either as a percentage of total annual sales or as total annual losses? Losses as percentage of total annual sales
V468	LACi24b	Est. Losses Due To Absenteeism Due To Crime, Total Value	discrete	numeric	In fiscal year [insert last complete fiscal year], what were the estimated losses as a result of worker absenteeism due to violence either as a percentage of total annual sales or as total annual losses? Total annual value of losses
V469	LACi25	Percentage Of Incidents Of Absenteeism Due To Crime Reported To Authorities?	discrete	numeric	What percentage of these incidents of worker absenteeism due to violence were reported to the authorities?
V470	LACi26	Percentage Of Incidents Of Absenteeism Due To Crime Resolved By Authorities?	discrete	numeric	What percentage of these incidents of worker absenteeism due to violence were resolved by the authorities?
V471	i30	How Much Of An Obstacle: Crime, Theft And Disorder?	discrete	numeric	Are crime, theft and disorder No Obstacle, a Minor Obstacle, a Moderate Obstacle, a Major Obstacle, or a Very Severe Obstacle to the current operations of this establishment?
V472	k1c	In Last Fy, % Of Material Inputs Or Services Paid For After Delivery	discrete	numeric	In fiscal year [insert last complete fiscal year], what percentage, as a proportion of the value of total annual purchases of material inputs or services, were: Paid for after delivery?
V473	k2c	In Last Fy, % Of Total Annual Sales Paid For After Delivery	discrete	numeric	In fiscal year [insert last complete fiscal year], what percentage of this establishment's total annual sales of its goods or services were: Paid for after delivery?
V474	k3a	% Of Working Capital Financed From Internal Funds/Retained Earnings	discrete	numeric	Over fiscal year [insert last complete fiscal year], please estimate the proportion of this establishment's working capital that was financed from each of the following sources? Internal funds/Retained earnings
V475	k3bc	% Of Working Capital Borrowed From Banks	discrete	numeric	Over fiscal year [insert last complete fiscal year], please estimate the proportion of this establishment's working capital that was financed from each of the following sources? Borrowed from banks (private and state-owned)
V476	k3e	% Of Working Capital Borrowed From Non-Bank Financial Institutions	discrete	numeric	Over fiscal year [insert last complete fiscal year], please estimate the proportion of this establishment's working capital that was financed from each of the following sources? Borrowed from non-bank financial institutions

ID	Name	Label	Type	Format	Question
V477	k3f	% Of Working Capital Purchased On Credit/Advances From Suppliers /Customers	discrete	numeric	Over fiscal year [insert last complete fiscal year], please estimate the proportion of this establishment's working capital that was financed from each of the following sources? Purchases on credit from suppliers and advances from customers
V478	k3hd	% Of Working Capital Financed By Other (Money Lenders, Friends, Relatives, Etc)	discrete	numeric	Over fiscal year [insert last complete fiscal year], please estimate the proportion of this establishment's working capital that was financed from each of the following sources? Other (moneylenders, friends, relatives, etc.)
V479	k4	Did This Establishment Purchase Any Fixed Assets In Last Fiscal Yr?	discrete	numeric	In fiscal year [insert last complete fiscal year], did this establishment purchase any fixed assets, such as machinery, vehicles, equipment, land or buildings?
V480	n5a	Total Annual Expenditure For Purchases Of Equipment In Last Fiscal Yr	discrete	numeric	In fiscal year [insert last complete fiscal year], how much did this establishment spend on purchases of: Machinery, vehicles, and equipment (new or used)
V481	LACn5	Any Of These Purchases Spent On Upgrading Existing Or Acquiring New Technology?	discrete	numeric	Were any of these purchases spent on upgrading existing machinery, vehicles, and equipment or acquiring new technology?
V482	n5b	Total Annual Expenditure For Purchases Of Land And Buildings In Last Fiscal Yr	discrete	numeric	In fiscal year [insert last complete fiscal year], how much did this establishment spend on purchases of: Land and buildings
V483	k5a	Last Fy, % Fixed Assets Funded By: Internal Funds/Retained Earnings	discrete	numeric	Over fiscal year [insert last complete fiscal year], please estimate the proportion of this establishment's total purchase of fixed assets that was financed from each of the following sources: Internal funds or retained earnings
V484	k5i	Last Fy, % Fixed Assets Funded By: Owners' Contributions Or Issued New Equity	discrete	numeric	Over fiscal year [insert last complete fiscal year], please estimate the proportion of this establishment's total purchase of fixed assets that was financed from each of the following sources: Owners' contribution or issued new equity shares
V485	k5bc	Last Fy, % Fixed Assets Funded By: Bank Borrowing	discrete	numeric	Over fiscal year [insert last complete fiscal year], please estimate the proportion of this establishment's total purchase of fixed assets that was financed from each of the following sources: Borrowed from banks (private and state-owned)
V486	k5e	Last Fy, % Fixed Assets Funded By: Non-Bank Financial Institutions	discrete	numeric	Over fiscal year [insert last complete fiscal year], please estimate the proportion of this establishment's total purchase of fixed assets that was financed from each of the following sources: Borrowed from non-bank financial institutions
V487	k5f	Last Fy, % Fixed Assets Funded By: Credit From Suppliers/Advances From Customers	discrete	numeric	Over fiscal year [insert last complete fiscal year], please estimate the proportion of this establishment's total purchase of fixed assets that was financed from each of the following sources: Purchases on credit from suppliers and advances from customers

ID	Name	Label	Type	Format	Question
V488	k5hdj	Last Fy, % Fixed Assets Funded By: Other (Money Lenders\Friends\Relatives\Etc)	discrete	numeric	Over fiscal year [insert last complete fiscal year], please estimate the proportion of this establishment's total purchase of fixed assets that was financed from each of the following sources: Other (moneylenders, friends, relatives, bonds, etc)
V489	k4b	Purchase any new/used fixed assets?	discrete	numeric	In fiscal year [insert last complete fiscal year minus one], did this establishment purchase any new or used fixed assets, such as machinery, vehicles, equipment, land or buildings, including expansion and renovations of existing structures?
V490	k5a1	Fixed Assets - Value Internal Funds Or Retained Earnings	discrete	numeric	Over fiscal year [insert last complete fiscal year], please estimate the proportion of this establishment's total purchase of fixed assets that was financed from each of the following sources: Internal funds or retained earnings
V491	k5i1	Fixed Assets - Value Owners' Contribution Or Issued New Equity Shares	discrete	numeric	Over fiscal year [insert last complete fiscal year], please estimate the proportion of this establishment's total purchase of fixed assets that was financed from each of the following sources: Owners' contribution or issued new equity shares
V492	k5bc1	Fixed Assets - Value Borrowed From Banks	discrete	numeric	Over fiscal year [insert last complete fiscal year], please estimate the proportion of this establishment's total purchase of fixed assets that was financed from each of the following sources: Borrowed from banks: private and state-owned
V493	k5e1	Fixed Assets - Value Borrowed From Non-Bank Financial Institutions	discrete	numeric	Over fiscal year [insert last complete fiscal year], please estimate the proportion of this establishment's total purchase of fixed assets that was financed from each of the following sources: Borrowed from non-bank financial institutions
V494	k5f1	Fixed Assets - Value Purchases On Credit From Suppliers, Advances From Customers	discrete	numeric	Over fiscal year [insert last complete fiscal year], please estimate the proportion of this establishment's total purchase of fixed assets that was financed from each of the following sources: Purchases on credit from suppliers and advances from customers
V495	k5hdj1	Fixed Assets - Value Other	discrete	numeric	Over fiscal year [insert last complete fiscal year], please estimate the proportion of this establishment's total purchase of fixed assets that was financed from each of the following sources: Other, moneylenders, friends, relatives, bonds, etc.
V496	n5c	Total annual expenditure for purchases of equipment in year prior to last FY	discrete	numeric	In fiscal year [insert last complete fiscal year minus one], how much did this establishment spend on purchases of: New or used machinery, vehicles, and equipment
V497	n5d	Total annual expenditure on land and buildings in year prior to last FY	discrete	numeric	In fiscal year [insert last complete fiscal year minus one], how much did this establishment spend on purchases of: Land and buildings, including expansion and renovations of existing structures

ID	Name	Label	Type	Format	Question
V498	k6	Does This Establishment Have A Checking And\Or Saving Account?	discrete	numeric	Now let's talk about the establishment's current situation. At this time, does this establishment have a checking or savings account?
V499	k7	At This Time, Does This Establishment Have An Overdraft Facility?	discrete	numeric	At this time, does this establishment have an overdraft facility?
V500	k8	Establishment Has A Line Of Credit Or Loan From A Financial Institution?	discrete	numeric	At this time, does this establishment have a line of credit or a loan from a financial institution?
V501	k9	Type Of Financial Institution That Granted The Line Of Credit Or Loan	discrete	numeric	Referring to the most recent line of credit or loan, what type of financial institution granted this loan?
V502	k10	Year When The Most Recent Loan/Line Of Credit Approved	discrete	numeric	Referring only to this most recent line of credit or loan, in what year was the most recent line of credit or loan approved?
V503	k11	For The Most Recent Loan, What Was The Value At The Time Of Approval?	discrete	numeric	Referring only to this most recent loan or line of credit, what was its value at the time of approval?
V504	k13	Financing Required For The Most Recent Line Of Credit Or Loan	discrete	numeric	Referring only to this most recent loan or line of credit, did the financing require collateral?
V505	k14a	Type Of Collateral Required For The Most Recent Loan? Land, Buildings	discrete	numeric	Referring only to this most recent loan or line of credit, what type of collateral was required? Land, buildings under ownership of the establishment
V506	k14b	Type Of Collateral Required For The Most Recent Loan? Equipment	discrete	numeric	Referring only to this most recent loan or line of credit, what type of collateral was required? Machinery and equipment including movables
V507	k14c	Type Of Collateral Required For The Most Recent Loan? Accounts	discrete	numeric	Referring only to this most recent loan or line of credit, what type of collateral was required? Accounts receivable and inventories
V508	k14d	Type Of Collateral Required For The Most Recent Loan? Personal Assets	discrete	numeric	Referring only to this most recent loan or line of credit, what type of collateral was required? Personal assets of owner (house, etc.)
V509	k14e	Type Of Collateral Required For The Most Recent Loan? Other	discrete	numeric	Referring only to this most recent loan or line of credit, what type of collateral was required? Other forms of collateral not included in the categories above
V510	k15a	Value Of Collateral Required For The Most Recent Credit/Loan	discrete	numeric	Referring only to this most recent line of credit or loan, what was the approximate value of the collateral required?
V511	k15b	Total Number Of Outstanding Loans/Lines Of Credit Held By This Establishment	discrete	numeric	What is the total number of open lines of credit or outstanding loans held by this establishment?
V512	k15c	Total Value Of Outstanding Loans/Lines Of Credit Held By This Establishment (Lcu	discrete	numeric	What is the total value of open lines of credit or outstanding loans held by this establishment?
V513	k15d	Outstanding Personal Loans Used To Finance Establishment'S Business Activities?	discrete	numeric	At this time, does the owner or owners of this establishment have any outstanding personal loans that are used to finance this establishment's business activities?

ID	Name	Label	Type	Format	Question
V514	k16	In Last Fiscal Yr, Did Establishment Apply For New Loans/Lines Of Credit?	discrete	numeric	Referring again to the last fiscal year [insert last complete fiscal year], did this establishment apply for any loans or lines of credit?
V515	k17	Main Reason For Not Applying For New Loans Or New Lines Of Credit	discrete	numeric	What was the main reason why this establishment did not apply for any line of credit or loan?
V516	k20a1	What was the outcome of that most recent application for loan/line of credit?	discrete	numeric	Referring only to this most recent application for a line of credit or loan, what was the outcome of that application?
V517	LACK20	For Most Recent Application, What Was The Main Obstacle?	discrete	numeric	At the time of this most recent application for a line of credit or loan, please indicate which, if any, of the following was the main obstacle?
V518	k21	Financial Statements Checked & Certified By External Auditor In Last Fiscal Yr?	discrete	numeric	In fiscal year [insert last complete fiscal year], did this establishment have its annual financial statements checked and certified by an external auditor?
V519	k30	How Much Of An Obstacle: Access To Finance	discrete	numeric	Is access to finance, which includes availability and cost, interest rates, fees and collateral requirements, No Obstacle, a Minor Obstacle, a Moderate Obstacle, a Major Obstacle, or a Very Severe Obstacle to the current operations of this establishment?
V520	h7a	The Court System Is Fair, Impartial And Uncorrupted	discrete	numeric	I am going to read some statements that describe the courts system and how it could affect business. For each statement, please tell me if you Strongly disagree, Tend to disagree, Tend to agree, or Strongly agree. "The court system is fair, impartial and uncorrupted."
V521	j2	What % Of Senior Management Time Was Spent In Dealing With Govt Regulations?	discrete	numeric	In a typical week over the last year, what percentage of total senior management's time was spent on dealing with requirements imposed by government regulations? [By senior management I mean managers, directors, and officers above direct supervisors of production or sales workers. Some examples of government regulations are taxes, customs, labor regulations, licensing and registration, including dealings with officials and completing forms]
V522	j3	Over The Last 12 Months, Was This Establishment Inspected By Tax Officials?	discrete	numeric	Over the last year, was this establishment visited or inspected by tax officials?
V523	j4	Frequency Of Inspections/Requirement For Meeting By Tax Officials	discrete	numeric	Over the last year, how many times was this establishment either inspected by tax officials or required to meet with them?
V524	j5	In Any Of These Inspections Was A Gift/Informal Payment Requested ?	discrete	numeric	In any of these inspections or meetings was a gift or informal payment expected or requested?
V525	j6a	Government Contract Secured (Or Attempted) In The Last 12 Months?	discrete	numeric	Over the last year, has this establishment secured or attempted to secure a government contract?

ID	Name	Label	Type	Format	Question
V526	j6	% Of Contract Value Avg. Firm Pays In Informal Gifts To Govt To Secure Contract?	discrete	numeric	When establishments like this one do business with the government, what percent of the contract value would be typically paid in informal payments or gifts to secure the contract?
V527	j7a	Percent Of Total Annual Sales Paid In Informal Payments	discrete	numeric	It is said that establishments are sometimes required to make gifts or informal payments to public officials to "get things done" with regard to customs, taxes, licenses, regulations, services etc. On average, what percentage of total annual sales, or estimated total annual value, do establishments like this one pay in informal payments or gifts to public officials for this purpose? Percentage of total annual sales paid as informal payment
V528	j7b	Total Annual Informal Payment	discrete	numeric	It is said that establishments are sometimes required to make gifts or informal payments to public officials to "get things done" with regard to customs, taxes, licenses, regulations, services etc. On average, what percentage of total annual sales, or estimated total annual value, do establishments like this one pay in informal payments or gifts to public officials for this purpose? Total annual informal payment
V529	j10	Application To Obtain An Import License Submitted Over The Last 2 Years?	discrete	numeric	Over the last two years, did this establishment submit an application to obtain an import license?
V530	j11	How Many Days Did It Take To Obtain Your Import License?	discrete	numeric	Approximately how many days did it take to obtain this import license from the day of the application to the day it was granted?
V531	j12	When You Applied For An Import License, Was An Informal Gift/Payment Requested?	discrete	numeric	In reference to that application for an import license, was an informal gift or payment expected or requested?
V532	j13	Application To Obtain An Operating License Submitted Over Last 2 Years?	discrete	numeric	Over the last two years, did this establishment submit an application to obtain an operating license?
V533	j14	How Many Days Did It Take To Obtain Your Operating License?	discrete	numeric	Approximately how many days did it take to obtain this operating license from the day of the application to the day it was granted?
V534	j15	When You Applied For Operating License Was An Informal Gift/Payment Requested?	discrete	numeric	In reference to that application for an operating license, was an informal gift or payment expected or requested?
V535	LACj15	Over Last 2 Yrs, Submitted An Application For A Municipal Permit?	discrete	numeric	Over the last two years, did this establishment submit an application to obtain a municipal permit?
V536	LACj16	How Many Days Did It Take To Obtain Municipal Permit?	discrete	numeric	Approximately how many days did it take to obtain this municipal permit from the day of the application to the day it was granted?
V537	LACj17	In Ref To Munic. Permit Application, Informal Gift/Payment Expected Or Requested?	discrete	numeric	In reference to that application for municipal permit, was an informal gift or payment expected or requested?
V538	LACj18	Over Last 2 Yrs, Submitted An Application For A Environmental Permit?	discrete	numeric	Over the last two years, did this establishment submit an application to obtain an environmental permit?

ID	Name	Label	Type	Format	Question
V539	LACj19	How Many Days Did It Take To Obtain Environmental Permit?	discrete	numeric	Approximately how many days did it take to obtain this environmental permit from the day of the application to the day it was granted?
V540	LACj20	On Environ. Permit, Informal Gift/Payment Expected Or Requested?	discrete	numeric	In reference to that application for environmental permit, was an informal gift or payment expected or requested?
V541	LACj21	Last 2 Yrs, Any Law Directly Affecting Establishment's Industry Been Enacted?	discrete	numeric	Over the last two years, has any law directly affecting this establishment's industry been enacted?
V542	LACj22	Referring To These Laws, Was Establishment Or Firm Consulted?	discrete	numeric	In reference to these laws, was this establishment or firm involved in a consultation process?
V543	LACj23	Involved In Any Organized Effort To Influence Creation/Implementation?	discrete	numeric	Was this establishment or firm involved in any organized effort to influence the creation or implementation of these laws?
V544	LACj24	Please Indicate The Main Means Through Which This Effort Was Organized:	discrete	numeric	Please indicate the main means through which this effort was organized:
V545	j30a	How Much Of An Obstacle: Tax Rates	discrete	numeric	As I list some factors that can affect the current operations of a business, please look at this card and tell me if you think that each factor is No Obstacle, a Minor Obstacle, a Moderate Obstacle, a Major Obstacle, or a Very Severe Obstacle to the current operations of this establishment. Tax rates
V546	j30b	How Much Of An Obstacle: Tax Administrations	discrete	numeric	As I list some factors that can affect the current operations of a business, please look at this card and tell me if you think that each factor is No Obstacle, a Minor Obstacle, a Moderate Obstacle, a Major Obstacle, or a Very Severe Obstacle to the current operations of this establishment. Tax administration
V547	j30c	How Much Of An Obstacle: Business Licensing And Permits	discrete	numeric	As I list some factors that can affect the current operations of a business, please look at this card and tell me if you think that each factor is No Obstacle, a Minor Obstacle, a Moderate Obstacle, a Major Obstacle, or a Very Severe Obstacle to the current operations of this establishment. Business licensing and permits
V548	j30e	How Much Of An Obstacle: Political Instability	discrete	numeric	As I list some factors that can affect the current operations of a business, please look at this card and tell me if you think that each factor is No Obstacle, a Minor Obstacle, a Moderate Obstacle, a Major Obstacle, or a Very Severe Obstacle to the current operations of this establishment. Political instability
V549	j30f	How Much Of An Obstacle: Corruption	discrete	numeric	As I list some factors that can affect the current operations of a business, please look at this card and tell me if you think that each factor is No Obstacle, a Minor Obstacle, a Moderate Obstacle, a Major Obstacle, or a Very Severe Obstacle to the current operations of this establishment. Corruption

ID	Name	Label	Type	Format	Question
V550	h30	How Much Of An Obstacle: Courts	discrete	numeric	As I list some factors that can affect the current operations of a business, please look at this card and tell me if you think that each factor is No Obstacle, a Minor Obstacle, a Moderate Obstacle, a Major Obstacle, or a Very Severe Obstacle to the current operations of this establishment. Courts
V551	LACj31a	How Much Of An Obstacle: Municipalities	discrete	numeric	Using the response options on the card; To what degree is or are the service provision from [INSERT OPTION] an obstacle to the current operations of this establishment? Municipalities
V552	SLVj31b	How Much Of An Obstacle: Anda	discrete	numeric	Using the response options on the card; To what degree is or are the service provision from [INSERT OPTION] an obstacle to the current operations of this establishment? ANDA
V553	LACj31c	How Much Of An Obstacle: Direccan General De Impuestos Internos	discrete	numeric	Using the response options on the card; To what degree is or are the service provision from [INSERT OPTION] an obstacle to the current operations of this establishment? Direccin General de Impuestos Internos
V554	SLVj31d	How Much Of An Obstacle: Marn	discrete	numeric	Using the response options on the card; To what degree is or are the service provision from [INSERT OPTION] an obstacle to the current operations of this establishment? MARN
V555	SLVj31e	How Much Of An Obstacle: Minec a Datco	discrete	numeric	Using the response options on the card; To what degree is or are the service provision from [INSERT OPTION] an obstacle to the current operations of this establishment? MINEC - DATCO (Direccin de Administracin de Tratados Comerciales)
V556	LACj31f	How Much Of An Obstacle: Ministerio De Trabajo	discrete	numeric	Using the response options on the card; To what degree is or are the service provision from [INSERT OPTION] an obstacle to the current operations of this establishment? Ministerio de Trabajo
V557	LACj31g	How Much Of An Obstacle: Ministerio De Obras Pblicas	discrete	numeric	Using the response options on the card; To what degree is or are the service provision from [INSERT OPTION] an obstacle to the current operations of this establishment? Ministerio de Obras Pblicas
V558	SLVj31h	How Much Of An Obstacle: Mined	discrete	numeric	Using the response options on the card; To what degree is or are the service provision from [INSERT OPTION] an obstacle to the current operations of this establishment? MINED
V559	SLVj31i	How Much Of An Obstacle: Siget	discrete	numeric	Using the response options on the card; To what degree is or are the service provision from [INSERT OPTION] an obstacle to the current operations of this establishment? SIGET
V560	SLVj31j	How Much Of An Obstacle: Pnc	discrete	numeric	Using the response options on the card; To what degree is or are the service provision from [INSERT OPTION] an obstacle to the current operations of this establishment? PNC

ID	Name	Label	Type	Format	Question
V561	SLVj31k	How Much Of An Obstacle: Proesa	discrete	numeric	Using the response options on the card; To what degree is or are the service provision from [INSERT OPTION] an obstacle to the current operations of this establishment? PROESA
V562	LACj31l	How Much Of An Obstacle: Ministerio De Salud (Minsal)	discrete	numeric	Using the response options on the card; To what degree is or are the service provision from [INSERT OPTION] an obstacle to the current operations of this establishment? Ministerio de Salud (MINSAL)
V563	SLVj31m	How Much Of An Obstacle: Mag	discrete	numeric	Using the response options on the card; To what degree is or are the service provision from [INSERT OPTION] an obstacle to the current operations of this establishment? MAG
V564	SLVj31n	How Much Of An Obstacle: Opamss	discrete	numeric	Using the response options on the card; To what degree is or are the service provision from [INSERT OPTION] an obstacle to the current operations of this establishment? OPAMSS (Oficina de Planificacin del rea Metropolitana de San Salvador)
V565	I1	Num. Permanent, Full-Time Employees At End Of Last Fiscal Year	discrete	numeric	At the end of fiscal year [insert last complete fiscal year], how many permanent, full-time individuals worked in this establishment? Please include all employees and managers. INTERVIEWER: include interviewee if applicable.
V566	I2	Num. Permanent, Full-Time Employees At End Of 3 Fiscal Years Ago	discrete	numeric	Three fiscal years ago, at the end of fiscal year 2007, how many permanent, full-time individuals work in this establishment? Please include all employees and managers (INTERVIEWER: include interviewee if applicable).
V567	I3a	Num. Full-Time Employees At End Of Last Fiscal Yr: Production Workers	discrete	numeric	At the end of fiscal year [insert last complete fiscal year], how many permanent, full-time individuals were: Production workers
V568	I3b	Num. Full-Time Employees At End Of Last Fiscal Yr: Non-Production Workers	discrete	numeric	At the end of fiscal year [insert last complete fiscal year], how many permanent, full-time individuals were: Non-production workers [e.g., managers, administration, sales]
V569	I4a1	Num. of permanent, full-time highly skilled production workers, last FY	discrete	numeric	
V570	I4a2	Num. of permanent, full-time semi skilled production workers, last FY	discrete	numeric	
V571	I4b	Num. of permanent, full-time unskilled production workers, last FY	discrete	numeric	At the end of fiscal year [insert last complete fiscal year], how many permanent, full-time individuals were: Unskilled production workers
V572	I5a	Num. Full-Time Employees At End Of Last Fiscal Yr: Female Production Workers	discrete	numeric	At the end of fiscal year [insert last complete fiscal year], how many permanent full-time individuals working in this establishment in the following categories were female? Female permanent full-time production workers

ID	Name	Label	Type	Format	Question
V573	I5b	Num. Full-Time Employees At End Of Last Fiscal Yr: Female Non-Production Workers	discrete	numeric	At the end of fiscal year [insert last complete fiscal year], how many permanent full-time individuals working in this establishment in the following categories were female? Female permanent full-time non-production workers
V574	I5	Num. Full-Time Employees At End Of Last Fiscal Yr: Female	discrete	numeric	At the end of fiscal year [insert last complete fiscal year], how many permanent full-time individuals were female?
V575	I6	Num. Full-Time Temporary Employees At End Of Last Fiscal Yr	discrete	numeric	How many full-time temporary employees did this establishment employ in fiscal year [insert last complete fiscal year]?
V576	I6a	Female Temporary, Full-Time Workers Employed Throughout Last Fiscal Yr	discrete	numeric	How many full-time seasonal or temporary employees employed during [insert last complete fiscal year] were female?
V577	I8	Avg. Length Of Employment Of All Full-Time Temporary Employees In Last Fiscal Yr	discrete	numeric	What was the average length of employment of all full-time temporary employees throughout fiscal year [insert last complete fiscal year]?
V578	I9b	% Of Full Time Workers Completed High School	discrete	numeric	What is the percentage of full time permanent workers who completed secondary school?
V579	I9b_c	Number Of Full-Time Permanent Workers Completed Secondary School?	discrete	numeric	What is the percentage of full-time permanent workers who completed secondary school? Number
V580	LACI9	Share Of Full-Time Permanent Workers Who Completed University Or A Higher Degree	discrete	numeric	What is the percentage of full-time permanent workers who completed university or a higher degree? Percent
V581	LACI9_c	Number Of Full-Time Perm. Workers Completed University Or A Higher Degree?	discrete	numeric	What is the percentage of full-time permanent workers who completed university or a higher degree? Number
V582	I10	Formal Training Programs For Permanent, Full-Time Employees In Last Fiscal Yr	discrete	numeric	Over fiscal year [insert last complete fiscal year], did this establishment have formal training programs for its permanent, full-time employees?
V583	LACI11	Over Fiscal Year 2015, Please Indicate Which Type Of Training Was Offered	discrete	numeric	Over fiscal year [insert last complete fiscal year], please indicate which type of training was offered by this establishment.
V584	SLVI11	Please Indicate With Which Institution This External Training Was Conducted	discrete	numeric	Please indicate with which institution this external training was conducted
V585	I11a	% Permanent Full-Time Production Employees Received Formal Training In Last Ffy	discrete	numeric	Referring to the training programs run over fiscal year [insert last complete fiscal year], what percentage of permanent, full-time employees of the following categories received formal training? Production full-time permanent employees trained Percent
V586	I11a1	Training Programs Amount: Production Full-Time Permanent Employees Trained	discrete	numeric	Referring to the training programs run over fiscal year [insert last complete fiscal year], what percentage of permanent, full-time employees of the following categories received formal training? Production full-time permanent employees trained Number

ID	Name	Label	Type	Format	Question
V587	I11b	% Permanent Fulltime Nonproduction Employees Received Formal Training In Last Fy	discrete	numeric	Referring to the training programs run over fiscal year [insert last complete fiscal year], what percentage of permanent, full-time employees of the following categories received formal training? Non-production full-time permanent employees trained Percent
V588	I11b1	Training Programs Amount:Non-Production Full-Time Permanent Employees Trained	discrete	numeric	Referring to the training programs run over fiscal year [insert last complete fiscal year], what percentage of permanent, full-time employees of the following categories received formal training? Non-production full-time permanent employees trained Number
V589	LACI12a	Degree Of Diff. To Employees With: Interpersonal/Communication Skills	discrete	numeric	Over the last two years, using this card, please indicate the degree of difficulty in finding employees that have the following skills: Interpersonal and communication skills
V590	LACI12b	Degree Of Diff. To Employees With: Work Ethic/Commitment	discrete	numeric	Over the last two years, using this card, please indicate the degree of difficulty in finding employees that have the following skills: Work ethic and commitment
V591	LACI12c	Degree Of Diff. To Employees With: Writing Skills	discrete	numeric	Over the last two years, using this card, please indicate the degree of difficulty in finding employees that have the following skills: Writing skills
V592	LACI12d	Degree Of Diff. To Employees With: English Language Skills	discrete	numeric	Over the last two years, using this card, please indicate the degree of difficulty in finding employees that have the following skills: English language skills
V593	LACI12e	Degree Of Diff. To Employees With: Computer/General It Skills	discrete	numeric	Over the last two years, using this card, please indicate the degree of difficulty in finding employees that have the following skills: Computer skills or general IT skill
V594	LACI12f	Degree Of Diff. To Employees With: Tech. Skills (Other Than Computers)	discrete	numeric	Over the last two years, using this card, please indicate the degree of difficulty in finding employees that have the following skills: Technical skills, other than computers, vocational, or job-specific skills
V595	LACI13	Coming Year, Expect To: Increase/Decrease/Maintain Num Perm Employees	discrete	numeric	Referring to the external training programs partially or fully funded by the government, can you please estimate how many hours were spent on average during the last fiscal year [insert last complete fiscal year]?
V596	LACI14	Change In Number Of Perm Employees Over Coming Yr.	discrete	numeric	Please indicate the change in the number of permanent, full-time employees over the coming year:
V597	I30a	How Much Of An Obstacle: Labor Regulations?	discrete	numeric	Are labor regulations No Obstacle, a Minor Obstacle, a Moderate Obstacle, a Major Obstacle, or a Very Severe Obstacle to the current operations of this establishment?
V598	I30b	How Much Of An Obstacle: Inadequately Educated Workforce?	discrete	numeric	Is an inadequately educated workforce No Obstacle, a Minor Obstacle, a Moderate Obstacle, a Major Obstacle, or a Very Severe Obstacle to the current operations of this establishment?

ID	Name	Label	Type	Format	Question
V599	m1a	Biggest Obstacle Affecting The Operation Of This Establishment	discrete	numeric	By looking at card [insert card number] can you tell me which of the elements of the business environment included in the list, if any, currently represents the biggest obstacle faced by this establishment
V600	n2a	Total Labor Cost (Incl. Wages, Salaries, Bonuses, Etc) In Last Fiscal Year	discrete	numeric	For fiscal year [insert last complete fiscal year], please provide the following information about this establishment: Total annual cost of labor including wages, salaries, bonuses, social security payments
V601	n2e	Cost Of Raw Materials And Intermediate Goods Used In Prod. In Last Fiscal Year	discrete	numeric	For fiscal year [insert last complete fiscal year], please provide the following information about this establishment: Total annual cost of raw materials and intermediate goods used in production
V602	n2b	Total Annual Costs Of Electricity In Last Fiscal Year	discrete	numeric	For fiscal year [insert last complete fiscal year], please provide the following information about this establishment: Total annual costs of electricity
V603	n2i	Total Annual Cost Of Finished Goods/Materials Bought To Resell In Last Fiscal Yr	discrete	numeric	For fiscal year [insert last complete fiscal year], please provide the following information about this establishment: Total annual cost of finished goods and materials purchased to resell
V604	n2p	Total Cost Of Sales in Last FY	discrete	numeric	
V605	n6a	Net Book Value Of Machinery Vehicles, And Equipment In Last Fiscal Year	discrete	numeric	At the end of fiscal year [insert last complete fiscal year], what was the net book value, that is the value of assets after depreciation, of the following: Machinery, vehicles, and equipment
V606	n7a	Cost For Establishment To Re-Purchase All Of Its Machinery	discrete	numeric	Hypothetically, if this establishment were to purchase the assets it uses now, in their current condition, how much would they cost? Machinery, vehicles, and equipment
V607	a15a1ax	Main Respondent Position In The Firm	discrete	character	
V608	a15a2a	Main Respondent Years Working In The Firm:	contin	numeric	
V609	a15a3	Main Respondent'S Gender	discrete	numeric	
V610	a15a1bx	Second Respondent Position In The Firm	discrete	character	
V611	a15a2b	Second Respondent Years Working In The Firm:	contin	numeric	
V612	a15b3	Second Respondent'S Gender	discrete	numeric	
V613	a15a1cx	Third Respondent Position In The Firm	discrete	character	
V614	a15a2c	Third Respondent Years Working In The Firm:	contin	numeric	
V615	a15c3	Third Respondent'S Gender	discrete	numeric	
V616	a15d	Day	contin	numeric	Time face-to-face interview ends:
V617	a15m	Month	discrete	numeric	Time face-to-face interview ends:

ID	Name	Label	Type	Format	Question
V618	a15y	Year	discrete	numeric	Time face-to-face interview ends:
V619	a15h	Hour	discrete	numeric	Time face-to-face interview ends:
V620	a15min	Minutes	contin	numeric	Time face-to-face interview ends:
V621	a16	Perception Of The Questions Regarding Opinions And Perceptions	discrete	numeric	
V622	a17	Responses To The Questions About Figures Are€	discrete	numeric	The responses to the questions regarding figures (productivity and employment numbers):
V623	a18	This Questionnaire Was Completed In:	discrete	numeric	This questionnaire was completed in:
V624	a19h	If Option 2 Or 3 In A.18, Estimate Duration Of The Whole Interview: Hours	discrete	numeric	If option 2 or 3 in A.18, estimate duration of the whole interview
V625	a19m	If Option 2 Or 3 In A.18, Estimate Duration Of The Whole Interview: Minutes	contin	numeric	If option 2 or 3 in A.18, estimate duration of the whole interview
V626	stratificationregioncode	stratification region code	discrete	numeric	
V627	stratificationsizecode	stratification size code	discrete	numeric	
V628	stratificationsectorcode	stratification sector code	discrete	numeric	
V629	stratificationpanelcode	panel code	discrete	numeric	
V630	wstrict	Weight according to strict eligibility	contin	numeric	
V631	wmedian	Weight according to median eligibility	contin	numeric	
V632	wweak	Weight according to weak eligibility	contin	numeric	
V633	strata	see notes	contin	numeric	

WEB STD FIRMID (idstd)

File: elsalvador_2016_full_data

Overview

Type: Continuous	Valid cases: 719
Format: numeric	Invalid: 0
Width: 6	Minimum: 605675
Decimals: 0	Maximum: 606393
Range: 605675-606393	

Pre question

CONTROL INFORMATION [TO BE COMPLETED BEFORE INTERVIEW]

Firm Id (id)

File: elsalvador_2016_full_data

Overview

Type: Continuous	Valid cases: 719
Format: numeric	Invalid: 0
Width: 5	Minimum: 6
Decimals: 0	Maximum: 19065
Range: 6-19065	

Pre question

CONTROL INFORMATION [TO BE COMPLETED BEFORE INTERVIEW]

Questionnaire (a0)

File: elsalvador_2016_full_data

Overview

Type: Discrete	Valid cases: 719
Format: numeric	Invalid: 0
Width: 1	
Decimals: 0	
Range: 1-3	

Pre question

CONTROL INFORMATION [TO BE COMPLETED BEFORE INTERVIEW]

Country Code (a1)

File: elsalvador_2016_full_data

Overview

Type: Discrete	Valid cases: 719
Format: numeric	Invalid: 0
Width: 2	
Decimals: 0	
Range: 12-12	

Pre question

CONTROL INFORMATION [TO BE COMPLETED BEFORE INTERVIEW]

Industry Sampling Sector (a4a)

File: elsalvador_2016_full_data

Industry Sampling Sector (a4a)

File: elsalvador_2016_full_data

Overview

Type: Discrete	Valid cases: 719
Format: numeric	Invalid: 0
Width: 1	
Decimals: 0	
Range: 1-6	

Pre question

CONTROL INFORMATION [TO BE COMPLETED BEFORE INTERVIEW]

Sampling Size (a6a)

File: elsalvador_2016_full_data

Overview

Type: Discrete	Valid cases: 719
Format: numeric	Invalid: 0
Width: 1	
Decimals: 0	
Range: 0-3	

Pre question

CONTROL INFORMATION [TO BE COMPLETED BEFORE INTERVIEW]

Sampling Region (a2)

File: elsalvador_2016_full_data

Overview

Type: Discrete	Valid cases: 719
Format: numeric	Invalid: 0
Width: 1	
Decimals: 0	
Range: 1-4	

Pre question

CONTROL INFORMATION [TO BE COMPLETED BEFORE INTERVIEW]

Sector Match Between Screener Information And Sample Frame (a5)

File: elsalvador_2016_full_data

Overview

Type: Discrete	Valid cases: 719
Format: numeric	Invalid: 0
Width: 1	
Decimals: 0	
Range: 1-3	

Pre question

CONTROL INFORMATION [TO BE COMPLETED BEFORE INTERVIEW]

Official Capital City? (a3b)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 1
Decimals: 0
Range: 1-2

Valid cases: 719
Invalid: 0

Main Business City? (a3c)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 1
Decimals: 0
Range: 1-2

Valid cases: 719
Invalid: 0

Size Of Locality (a3)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 1
Decimals: 0
Range: 1-5

Valid cases: 719
Invalid: 0

Pre question

CONTROL INFORMATION [TO BE COMPLETED BEFORE INTERVIEW]

Supervisor Number (a13)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 1
Decimals: 0
Range: 4-8

Valid cases: 719
Invalid: 0

Industry Screener Sector (a4b)

File: elsalvador_2016_full_data

Overview

Type: Continuous
Format: numeric
Width: 2
Decimals: 0
Range: 15-72

Valid cases: 719
Invalid: 0
Minimum: 15
Maximum: 72

Pre question

Industry Screener Sector (a4b)

File: elsalvador_2016_full_data

CONTROL INFORMATION [TO BE COMPLETED BEFORE INTERVIEW]

Region Of The Establishment (a3a)

File: elsalvador_2016_full_data

Overview

Type: Discrete	Valid cases: 719
Format: numeric	Invalid: 0
Width: 1	
Decimals: 0	
Range: 1-4	

Pre question

CONTROL INFORMATION [TO BE COMPLETED BEFORE INTERVIEW]

Screener Size (a6b)

File: elsalvador_2016_full_data

Overview

Type: Discrete	Valid cases: 719
Format: numeric	Invalid: 0
Width: 1	
Decimals: 0	
Range: 0-3	

Pre question

CONTROL INFORMATION [TO BE COMPLETED BEFORE INTERVIEW]

Day (a14d)

File: elsalvador_2016_full_data

Overview

Type: Continuous	Valid cases: 719
Format: numeric	Invalid: 0
Width: 2	Minimum: 1
Decimals: 0	Maximum: 31
Range: 1-31	

Pre question

CONTROL INFORMATION [TO BE COMPLETED BEFORE INTERVIEW]

Month (a14m)

File: elsalvador_2016_full_data

Overview

Type: Discrete	Valid cases: 719
Format: numeric	Invalid: 0
Width: 1	
Decimals: 0	
Range: 3-8	

Pre question

Month (a14m)

File: elsalvador_2016_full_data

CONTROL INFORMATION [TO BE COMPLETED BEFORE INTERVIEW]

Year (a14y)

File: elsalvador_2016_full_data

Overview

Type: Discrete	Valid cases: 719
Format: numeric	Invalid: 0
Width: 4	
Decimals: 0	
Range: 2016-2016	

Pre question

CONTROL INFORMATION [TO BE COMPLETED BEFORE INTERVIEW]

Hour (a14h)

File: elsalvador_2016_full_data

Overview

Type: Discrete	Valid cases: 719
Format: numeric	Invalid: 0
Width: 2	
Decimals: 0	
Range: 7-17	

Pre question

CONTROL INFORMATION [TO BE COMPLETED BEFORE INTERVIEW]

Minutes (a14min)

File: elsalvador_2016_full_data

Overview

Type: Continuous	Valid cases: 719
Format: numeric	Invalid: 0
Width: 2	Minimum: 0
Decimals: 0	Maximum: 59
Range: 0-59	

Pre question

CONTROL INFORMATION [TO BE COMPLETED BEFORE INTERVIEW]

Interviewer Number (a12)

File: elsalvador_2016_full_data

Overview

Type: Continuous	Valid cases: 719
Format: numeric	Invalid: 0
Width: 2	Minimum: 1
Decimals: 0	Maximum: 27
Range: 1-27	

Language Of The Interview (a1a)

File: elsalvador_2016_full_data

Overview

Type: Discrete	Valid cases: 719
Format: numeric	Invalid: 0
Width: 1	
Decimals: 0	
Range: 1-1	

Pre question

CONTROL INFORMATION [TO BE COMPLETED BEFORE INTERVIEW]

Establishment Is Part Of A Large Firm (a7)

File: elsalvador_2016_full_data

Overview

Type: Discrete	Valid cases: 719
Format: numeric	Invalid: 0
Width: 1	
Decimals: 0	
Range: 1-2	

Pre question

CONTROL INFORMATION [TO BE COMPLETED BEFORE INTERVIEW]

Number Of Establishments In The Firm (a7a)

File: elsalvador_2016_full_data

Overview

Type: Discrete	Valid cases: 202
Format: numeric	Invalid: 517
Width: 3	
Decimals: 0	
Range: -9-340	

Pre question

CONTROL INFORMATION [TO BE COMPLETED BEFORE INTERVIEW]

Is This Establishment The Headquarters Location? (a7b)

File: elsalvador_2016_full_data

Overview

Type: Discrete	Valid cases: 202
Format: numeric	Invalid: 517
Width: 1	
Decimals: 0	
Range: 1-2	

Does This Headquarters Location Engage In Production Or Sales At This Location? (a7c)

File: elsalvador_2016_full_data

Overview

Does This Headquarters Location Engage In Production Or Sales At This Location? (a7c)

File: elsalvador_2016_full_data

Type: Discrete
Format: numeric
Width: 1
Decimals: 0
Range: 1-2

Valid cases: 202
Invalid: 517

If Hq, Financial Statements Independent Of The Rest Of Establishment (a11)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 1
Decimals: 0
Range: 1-2

Valid cases: 109
Invalid: 610

Pre question

CONTROL INFORMATION [TO BE COMPLETED BEFORE INTERVIEW]

Establishment'S Financial Statements Prepared Separately From Hq Statements (a9)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 1
Decimals: 0
Range: 1-2

Valid cases: 93
Invalid: 626

Pre question

CONTROL INFORMATION [TO BE COMPLETED BEFORE INTERVIEW]

Legal Status Of The Firm (b1)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-6

Valid cases: 719
Invalid: 0

Pre question

Legal Status Of The Firm (b1)

File: elsalvador_2016_full_data

1) READ THE FOLLOWING TO THE RESPONDENT BEFORE PROCEEDING.

The goal of this survey is to gather information and opinions about the business environment in [insert country name]. The information gathered here will help the World Bank and the Inter-American Development Bank to develop new policies and programs that enhance employment and economic growth.

The information obtained here will be held in the strictest confidentiality. Neither your name nor the name of your business will be used in any document based on this survey.

2) READ OUT THE FOLLOWING INTRODUCTORY SENTENCE ONLY IF A7 = 1 (yes):

The first few questions apply to the firm which your establishment is part of.

3) SHOW CARD

Literal question

What is this firm's current legal status?

Post question

If answer is 3 then SKIP TO B.2

Interviewer instructions

A firm's legal status is information well known for the target respondent: CEO, General Manager or owner of the firm. ENUMERATORS DO NOT NEED TO KNOW THE DEFINITION OF EACH TYPE OF LEGAL STATUS. A firm's legal status is first determined by whether participation on ownership is by shares (first 2 options) or not (options 3 and 4). The fifth option is a combination of the previous ones.

If a firm's shares are publicly traded, it is a shareholding company with shares traded in the stock market. If the shares are not traded or they are traded only privately it is a shareholding company with shares traded privately. A shareholding company with shares traded privately is a firm that is owned by partners or shareholders for whom their claims over the firm are not publicly traded. They may or may not be traded privately. In both of these categories firms have limited liability. A sole proprietorship is a business owned and operated by one individual natural person. A natural person is a real human being, as opposed to an artificial legal entity such as a corporation or organization that the law treats for some purposes as if it were a person distinct from its members or owner(s). A firm's legal status defines the extent of the liability which defines the level of responsibility of the owner over the firm's obligations. Under limited liability each owner is only responsible for the proportion of his/her shares. A partnership allows two or more people to share profits and liabilities, with or without privately held shares. In a partnership, the parties could be individuals, corporations, trusts, other partnerships, or a combination of all of the above. The essential characteristic of this partnership is the unlimited liability of every partner. Limited partnership is a legal form that includes one or several general partners and one or more limited partners who invest capital into the partnership, but do not take part in the daily operation or management of the business. The limited partners limit their amount of liability to the amount of capital invested in the partnership. The general partners personally shoulder all debts and obligations of the partnership. Business operations are governed, unless otherwise specified in a written agreement, by majority vote of voting partners. Limited liability partnerships are separate legal entities that provide liability protection for all general partners as well as management rights in the business. When other is chosen, the actual form of legal status must be specified in writing by the enumerator on the survey instrument. Please write down the full legal status or type i.e. PLC., Ltd., etc into b1x.

This variable should be codified after field work is finished to make sure that "other" does not include establishments that can be included in forms 1-5.

Other (Specify) (b1x)

File: elsalvador_2016_full_data

Overview

Type: Discrete

Valid cases: 2

Format: character

Width: 37

Literal question

What is this firm's current legal status? Other

Interviewer instructions

Other (Specify) (b1x)

File: elsalvador_2016_full_data

A firm's legal status is information well known for the target respondent: CEO, General Manager or owner of the firm. ENUMERATORS DO NOT NEED TO KNOW THE DEFINITION OF EACH TYPE OF LEGAL STATUS. A firm's legal status is first determined by whether participation on ownership is by shares (first 2 options) or not (options 3 and 4). The fifth option is a combination of the previous ones.

If a firm's shares are publicly traded, it is a shareholding company with shares traded in the stock market. If the shares are not traded or they are traded only privately it is a shareholding company with shares traded privately. A shareholding company with shares traded privately is a firm that is owned by partners or shareholders for whom their claims over the firm are not publicly traded. They may or may not be traded privately. In both of these categories firms have limited liability. A sole proprietorship is a business owned and operated by one individual natural person. A natural person is a real human being, as opposed to an artificial legal entity such as a corporation or organization that the law treats for some purposes as if it were a person distinct from its members or owner(s). A firm's legal status defines the extent of the liability which defines the level of responsibility of the owner over the firm's obligations. Under limited liability each owner is only responsible for the proportion of his/her shares. A partnership allows two or more people to share profits and liabilities, with or without privately held shares. In a partnership, the parties could be individuals, corporations, trusts, other partnerships, or a combination of all of the above. The essential characteristic of this partnership is the unlimited liability of every partner. Limited partnership is a legal form that includes one or several general partners and one or more limited partners who invest capital into the partnership, but do not take part in the daily operation or management of the business. The limited partners limit their amount of liability to the amount of capital invested in the partnership. The general partners personally shoulder all debts and obligations of the partnership. Business operations are governed, unless otherwise specified in a written agreement, by majority vote of voting partners. Limited liability partnerships are separate legal entities that provide liability protection for all general partners as well as management rights in the business. When other is chosen, the actual form of legal status must be specified in writing by the enumerator on the survey instrument. Please write down the full legal status or type i.e. PLC., Ltd., etc into b1x.

This variable should be codified after field work is finished to make sure that "other" does not include establishments that can be included in forms 1-5.

What Percentage Of This Firm Does The Largest Owner(S) Own? (b3)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 3
Decimals: 0
Range: -9-100

Valid cases: 719
Invalid: 0

Literal question

What percentage of this firm does the largest owner or owners own?

% Owned By Private Domestic Individuals, Companies Or Organizations (b2a)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 3
Decimals: 0
Range: -9-100

Valid cases: 719
Invalid: 0

Pre question

SHOW CARD

Literal question

What percentage of this firm is owned by each of the following:
Private domestic individuals, companies or organizations

% Owned By Private Domestic Individuals, Companies Or Organizations (b2a)

File: elsalvador_2016_full_data

Interviewer instructions

Foreign ownership refers to the nationality of the owners. If the primary owner is a foreign national resident in the country, it is still a foreign owned firm. If the owner is another company or institution owned by individuals who are foreign nationals, then it is foreign owned. Domestic are nationals of the country in which the establishment is located. (Follow the same rule for companies) A firm that is a subsidiary of a government-owned firm should be considered government-owned. Firms that operate under a franchise agreement should be classified according to the nationality of those awarded the franchise.

% Owned By Private Foreign Individuals, Companies Or Organizations (b2b)

File: elsalvador_2016_full_data

Overview

Type: Discrete	Valid cases: 719
Format: numeric	Invalid: 0
Width: 3	
Decimals: 0	
Range: -9-100	

Pre question

SHOW CARD

Literal question

What percentage of this firm is owned by each of the following:
Private foreign individuals, companies or organizations

Interviewer instructions

Foreign ownership refers to the nationality of the owners. If the primary owner is a foreign national resident in the country, it is still a foreign owned firm. If the owner is another company or institution owned by individuals who are foreign nationals, then it is foreign owned. Domestic are nationals of the country in which the establishment is located. (Follow the same rule for companies) A firm that is a subsidiary of a government-owned firm should be considered government-owned. Firms that operate under a franchise agreement should be classified according to the nationality of those awarded the franchise.

% Owned By Government/State (b2c)

File: elsalvador_2016_full_data

Overview

Type: Discrete	Valid cases: 719
Format: numeric	Invalid: 0
Width: 2	
Decimals: 0	
Range: -9-90	

Pre question

SHOW CARD

Literal question

What percentage of this firm is owned by each of the following:
Government/State

Post question

IF 100% end interview

Interviewer instructions

% Owned By Government/State (b2c)

File: elsalvador_2016_full_data

Foreign ownership refers to the nationality of the owners. If the primary owner is a foreign national resident in the country, it is still a foreign owned firm. If the owner is another company or institution owned by individuals who are foreign nationals, then it is foreign owned. Domestic are nationals of the country in which the establishment is located. (Follow the same rule for companies) A firm that is a subsidiary of a government-owned firm should be considered government-owned. Firms that operate under a franchise agreement should be classified according to the nationality of those awarded the franchise.

% Owned By Other (b2d)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 3
Decimals: 0
Range: -9-100

Valid cases: 719
Invalid: 0

Pre question

SHOW CARD

Literal question

What percentage of this firm is owned by each of the following:
Other

Interviewer instructions

Foreign ownership refers to the nationality of the owners. If the primary owner is a foreign national resident in the country, it is still a foreign owned firm. If the owner is another company or institution owned by individuals who are foreign nationals, then it is foreign owned. Domestic are nationals of the country in which the establishment is located. (Follow the same rule for companies) A firm that is a subsidiary of a government-owned firm should be considered government-owned. Firms that operate under a franchise agreement should be classified according to the nationality of those awarded the franchise.

Amongst The Owners Of The Firm, Are There Any Females? (b4)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 719
Invalid: 0

Literal question

Amongst the owners of the firm, are there any females?

% Of The Firm Owned By Females (b4a)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 3
Decimals: 0
Range: -9-100

Valid cases: 264
Invalid: 455

Literal question

What percentage of the firm is owned by females?

Interviewer instructions

% Of The Firm Owned By Females (b4a)

File: elsalvador_2016_full_data

INTERVIEWER: PLEASE NOTE WHEN b1 IS 3 (SOLE PROPRIETORSHIP) and b4 is 1 (FIRM HAS A FEMALE OWNER), WRITE 100% FOR QUESTION b4a.

Year Establishment Began Operations (b5)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 4
Decimals: 0
Range: -9-2015

Valid cases: 719
Invalid: 0

Pre question

READ ONLY IF A7=1 (yes)
I want to proceed by asking you about this establishment only.

Literal question

In what year did this establishment begin operations?

Post question

INTERVIEWER: PROVIDE FOUR DIGITS FOR YEAR

Interviewer instructions

The objective of this question is to obtain the year in which operations started regardless of who was the owner at the time. The year when the establishment began operation refers to the year in which the establishment actually started producing (or providing services), not to the year in which it was registered for the first time. If the establishment was privatized, then the date provided should refer to when the original government-owned establishment began operations.

Number Of Full-Time Employees Of The Establishment When It Started Operations (b6)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 4
Decimals: 0
Range: -9-4000

Valid cases: 719
Invalid: 0

Literal question

How many full-time employees did this establishment employ when it started operations? Please include all employees and managers (INTERVIEWER: include respondent when applicable)

Interviewer instructions

The number of permanent, full-time employees for the time that the enterprise began operations should be provided. All employees and managers (including respondent) should be included.

Was Establishment Formally Registered When It Began Operations? (b6a)

File: elsalvador_2016_full_data

Overview

Was Establishment Formally Registered When It Began Operations? (b6a)

File: elsalvador_2016_full_data

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 719
Invalid: 0

Literal question

Was this establishment formally registered when it began operations?

Interviewer instructions

Registering refers to registration with [to be defined on a country by country basis, choosing the most imp. for registration for tax purposes]. The question is designed to be answered as is without explanation of "registration". If and only if the respondent asks what formal registration means explain that it's when the establishment registered with: XXXXXXXX as defined in the brackets above.

In What Year Was This Establishment Formally Registered? (b6b)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 4
Decimals: 0
Range: -9-2015

Valid cases: 719
Invalid: 0

Literal question

In what year was this establishment formally registered?

Interviewer instructions

Year of registration refers to the year in which the establishment completed the registration as explained in B.6a.

How Many Years Of Experience Working In This Sector Does The Top Manager Have? (b7)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-70

Valid cases: 719
Invalid: 0

Literal question

How many years of experience working in this sector does the Top Manager have?

Interviewer instructions

The question refers to years of Top Manager's (defined as in B.7a) managerial experience in the sector that the establishment presently operates.

Is The Top Manager Female? (b7a)

File: elsalvador_2016_full_data

Overview

Is The Top Manager Female? (b7a)

File: elsalvador_2016_full_data

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 719
Invalid: 0

Literal question

Is the Top Manager female?

Interviewer instructions

Top Manager refers to the highest ranking manager or CEO of the establishment. This person may be the owner if he/she works as the Manager of the firm.

Does Establishment Have An Internationally-Recognized Quality Certification? (b8)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 719
Invalid: 0

Literal question

Does this establishment have an internationally-recognized quality certification?

Interviewer instructions

The question refers exclusively to internationally recognized certifications. Examples are: ISO (International Organization for Standardization) for manufacturing and services, HACCP (Hazard Analysis and Critical Control Point) for food (especially, but not exclusively, for seafood and juices), and AATCC (American Association of Textiles Chemists and Colorists) for textiles. Certificates granted only nationally not recognized in international markets are not included.

Specify The Internationally-Recognized Quality Certifications (b8x)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: character
Width: 77

Valid cases: 92

Literal question

Please specify the internationally-recognized quality certifications

Application To Obtain An Electrical Connection Submitted Over The Last 2 Years (c3)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 719
Invalid: 0

Application To Obtain An Electrical Connection Submitted Over The Last 2 Years (c3)

File: elsalvador_2016_full_data

Pre question

READ THE FOLLOWING TO THE RESPONDENT BEFORE PROCEEDING.

Now, we turn to the establishment's operations in fiscal year [insert last complete fiscal year].

Literal question

Over the last two years, did this establishment submit an application to obtain an electrical connection?

Post question

If answer is No or Don't Know then GO TO QUESTION C.6

Interviewer instructions

Electrical connection refers to a new connection or to an increase in voltage of an existing connection that requires an application.

How Many Days Did It Take For You To Receive An Electrical Connection Service? (c4)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 3
Decimals: 0
Range: -9-240

Valid cases: 105
Invalid: 614

Literal question

In reference to that application for an electrical connection, approximately how many days did it take to obtain it from the day of the application to the day the service was received?

Informal Gift/Payment Expected Or Requested For An Electrical Connection? (c5)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 105
Invalid: 614

Literal question

In reference to that application for an electrical connection, was an informal gift or payment expected or requested?

Interviewer instructions

Sensitive question, no clarification can be offered

Over Last Fy, Did This Establishment Experience Power Outages? (c6)

File: elsalvador_2016_full_data

Overview

Over Last Fy, Did This Establishment Experience Power Outages? (c6)

File: elsalvador_2016_full_data

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 719
Invalid: 0

Literal question

Over fiscal year [insert last complete fiscal year], did this establishment experience power outages?

Post question

If answer is No or Don't Know then GO TO QUESTION C.10

Interviewer instructions

A power outage occurs when there is equipment malfunction from the failure of adequate supply of power. Brownouts that cause some, but not all, equipment to malfunction are also considered power outages.

Number Of Power Outages Experienced In A Typical Month In Last Fiscal Year (c7)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-40

Valid cases: 320
Invalid: 399

Literal question

In a typical month, over fiscal year [insert last complete fiscal year], how many power outages did this establishment experience?

Post question

IF 0, GO TO QUESTION C.10

Interviewer instructions

If power outages are seasonal the interviewer should ask the respondent to calculate the number of outages on a typical month, neither from months in which outages are most frequent nor from months where outages are most infrequent. The concept of TYPICAL MONTH must be well understood since it is used several times throughout the questionnaire: it is the most common type of month in the year regarding the characteristic being asked. Thus, for answers such as "electrical outages once every 3 months" in a typical month there are 0 outages (since there will be outages only in 4 months of the year and in the rest 8 months there will be no outages). For the answer "once every other month" write 1 since there will be 6 months with outages and 6 months without them.

Average Duration Of Power Outages {Hours; Minutes} (c8a)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-30

Valid cases: 272
Invalid: 447

Literal question

How long did these power outages last on average?
Hours

How Long Did These Power Outages Last On Average? (c8b)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-45

Valid cases: 272
Invalid: 447

Literal question

How long did these power outages last on average?
Minutes

In Last Fy, Losses As % Of Annual Sales Due To Power Outages (c9a)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-60

Valid cases: 251
Invalid: 468

Literal question

Please estimate the losses that resulted from power outages either as a percentage of total annual sales or as total annual losses.

Post question

PROVIDE EITHER ONE OR THE OTHER, NOT BOTH

Interviewer instructions

The Manager should estimate the amount of production lost because of power outages.

In Last Fy, Value Of Losses Due To Power Outages (c9b)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 6
Decimals: 0
Range: -9-200000

Valid cases: 69
Invalid: 650

Literal question

Please estimate the losses that resulted from power outages either as a percentage of total annual sales or as total annual losses.

Post question

PROVIDE EITHER ONE OR THE OTHER, NOT BOTH

Interviewer instructions

The Manager should estimate the amount of production lost because of power outages.

Generator Shared Or Owned Over The Course Of Last Fiscal Year? (c10)

File: elsalvador_2016_full_data

Generator Shared Or Owned Over The Course Of Last Fiscal Year? (c10)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 719
Invalid: 0

Literal question

Over the course of fiscal year [insert last complete fiscal year], did this establishment own or share a generator?

Post question

If answer is No or Don't Know then GO TO QUESTION C.12

% Electricity From Generator Owned/Shared By The Establishment In Last Fiscal Yr (c11)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 3
Decimals: 0
Range: -9-100

Valid cases: 108
Invalid: 611

Literal question

In fiscal year [insert last complete fiscal year], what percentage of this establishment's electricity came from a generator or generators that the establishment owned or shared?

Cost Per Kilowatt Hour (Kwh) Of Electricity From Private Or Shared Generator (LACc11a)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 3
Decimals: 0
Range: -9-100

Valid cases: 108
Invalid: 611

Literal question

In a typical month, over fiscal year [insert last complete fiscal year], what was the cost per kilowatt hour (KWh) of electricity obtained from a private or shared generator?

Establishment Used Electricity From Solar Panels (LACc10b)

File: elsalvador_2016_full_data

Overview

Establishment Used Electricity From Solar Panels (LACc10b)

File: elsalvador_2016_full_data

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 719
Invalid: 0

Literal question

Over the course of fiscal year [insert last complete fiscal year], did this establishment use electricity from solar panels?

Cost Per Kilowatt Hour (Kwh) Of Electricity From Solar Panels (LACc11b)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-20

Valid cases: 11
Invalid: 708

Literal question

In a typical month, over fiscal year [insert last complete fiscal year], what was the cost per kilowatt hour (KWh) of electricity obtained from solar panels?

Cost Per Kilowatt Hour (Kwh) Of Electricity From Public Grid (LACc11c)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-96

Valid cases: 719
Invalid: 0

Literal question

In a typical month, over fiscal year [insert last complete fiscal year], what was the cost per kilowatt hour (KWh) of electricity obtained from the public grid?

Application To Obtain A Water Connection Submitted Over The Last 2 Years (c12)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 719
Invalid: 0

Literal question

Over the last two years, did this establishment submit an application to obtain a water connection?

Post question

Application To Obtain A Water Connection Submitted Over The Last 2 Years (c12)

File: elsalvador_2016_full_data

If answer is No or Don't Know then GO TO QUESTION C.15

How Many Days Did It Take For You To Obtain A Water Connection? (c13)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 3
Decimals: 0
Range: -9-300

Valid cases: 34
Invalid: 685

Literal question

In reference to that application for a water connection, approximately how many days did it take to obtain it from the day of the application to the day the service was received?

When You Applied For A Water Connection, Was An Informal Gift/Payment Requested? (c14)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 34
Invalid: 685

Literal question

In reference to that application for a water connection, was an informal gift or payment expected or requested?

Interviewer instructions

Sensitive question, no clarification can be offered

Did You Experience Insufficient Water Supply For Production In Last Fiscal Yr? (c15)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 405
Invalid: 314

Literal question

Over fiscal year [insert last complete fiscal year], did this establishment experience insufficient water supply for production?

Post question

If answer is No or Don't Know then GO TO QUESTION C.18

Interviewer instructions

Did You Experience Insufficient Water Supply For Production In Last Fiscal Yr? (c15)

File: elsalvador_2016_full_data

Insufficient water supply: whenever there is equipment failure or cessation of production operations due to the lack or reduction of water supply.

Frequency Of Incidents Of Water Shortages In A Typical Month In Last Fiscal Yr (c16)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 3
Decimals: 0
Range: -9-365

Valid cases: 78
Invalid: 641

Literal question

In a typical month, over fiscal year [insert last complete fiscal year], how many incidents of insufficient water supply did this establishment experience?

Post question

IF 0, GO TO QUESTION C.18

Interviewer instructions

Incidents of insufficient water supply per month can be estimated by considering the number of times water insufficiencies took place per month. The respondent should be asked not to make the calculation from months when water insufficiencies are rare or from months when water insufficiencies are extreme. The calculation should be made based on a typical month. Zero is the answer only if no insufficiencies occurred in a typical month.

Average Length Of Water Shortages (Affecting Production) In Last Fiscal Year (c17)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 3
Decimals: 0
Range: -9-150

Valid cases: 50
Invalid: 669

Literal question

How long did these incidents of insufficient water supply last on average?

Interviewer instructions

Duration of water shortage can be estimated by considering the average duration of water insufficiencies that took place in a typical month.

Percentage Water For Production From Public Sources (c18)

File: elsalvador_2016_full_data

Overview

Percentage Water For Production From Public Sources (c18)

File: elsalvador_2016_full_data

Type: Discrete
Format: numeric
Width: 3
Decimals: 0
Range: -9-100

Valid cases: 367
Invalid: 352

Literal question

In fiscal year [insert last complete fiscal year], what percentage of this establishment's water supply, used in the production process, was from public sources?

Interviewer instructions

Percent of water from public sources. Percent of water used in production that is obtained from government-owned utility services.

Percentage Water For Production From Own Or Shared Well (LACc18a)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 3
Decimals: 0
Range: -9-100

Valid cases: 367
Invalid: 352

Literal question

In fiscal year [insert last complete fiscal year], what percentage of this establishment's water supply, used in the production process, was from the following?

Your own well or shared well

Percentage Water For Production From Private Vendors (LACc18b)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 3
Decimals: 0
Range: -9-100

Valid cases: 367
Invalid: 352

Literal question

In fiscal year [insert last complete fiscal year], what percentage of this establishment's water supply, used in the production process, was from the following?

Purchased from private vendors

Percentage Water For Production From Other (LACc18c)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 3
Decimals: 0
Range: -9-100

Valid cases: 367
Invalid: 352

Literal question

Percentage Water For Production From Other (LACc18c)

File: elsalvador_2016_full_data

In fiscal year [insert last complete fiscal year], what percentage of this establishment's water supply, used in the production process, was from the following?

Other

Did This Establishment Experience Telecommunications Interruptions? (LACc19)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 719
Invalid: 0

Literal question

Over fiscal year [insert last complete fiscal year], did this establishment experience telecommunications interruptions?

How Many Telecom Interruptions Experienced In A Typical Month? (LACc20)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-50

Valid cases: 184
Invalid: 535

Literal question

In a typical month, over fiscal year [insert last complete fiscal year], how many telecommunications interruptions did this establishment experience?

How Long Did Telecom Interruptions Last, Hours? (LACc21a)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-72

Valid cases: 160
Invalid: 559

Literal question

How long did these telecommunications interruptions last on average? Hours

How Long Did Telecom Interruptions Last, Minutes? (LACc21b)

File: elsalvador_2016_full_data

Overview

How Long Did Telecom Interruptions Last, Minutes? (LACc21b)

File: elsalvador_2016_full_data

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-45

Valid cases: 160
Invalid: 559

Literal question

How long did these telecommunications interruptions last on average? Minutes

Do You Currently Communicate With Clients And Suppliers By E-Mail? (c22a)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 719
Invalid: 0

Literal question

At the present time, does this establishment use e-mail to communicate with clients or suppliers?

Establishment Has Its Own Website (c22b)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 719
Invalid: 0

Literal question

At the present time, does this establishment use its own website?

Interviewer instructions

Website use includes cases when the establishment has its own website but does not actually do any direct communication with clients or suppliers via the website.

How Much Of An Obstacle: Electricity To Operations Of This Establishment? (c30a)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-4

Valid cases: 719
Invalid: 0

Literal question

Is electricity No Obstacle, a Minor Obstacle, a Moderate Obstacle, a Major Obstacle, or a Very Severe Obstacle to the current operations of this establishment?

How Much Of An Obstacle: Electricity To Operations Of This Establishment? (c30a)

File: elsalvador_2016_full_data

Interviewer instructions

The manager should be given a card with the different alternatives for "degree of obstacle" (from 0 to 4).
Sensitive question, no clarification can be offered

How Much Of An Obstacle: Telecommunications To Operations Of This Establishment? (c30b)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-4

Valid cases: 719
Invalid: 0

Literal question

Is Telecommunications No Obstacle, a Minor Obstacle, a Moderate Obstacle, a Major Obstacle, or a Very Severe Obstacle to the current operations of this establishment?

Interviewer instructions

The manager should be given a card with the different alternatives for "degree of obstacle" (from 0 to 4).
Sensitive question, no clarification can be offered

Establishment'S Main Product/Service Last Fiscal Yr (d1a1a)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 1
Decimals: 0
Range: 1-6

Valid cases: 719
Invalid: 0

Pre question

READ THE FOLLOWING TO THE RESPONDENT BEFORE PROCEEDING:
The next topic to be covered is how and where this establishment makes its sales.

Literal question

In fiscal year [insert last complete fiscal year], what was this establishment's main activity and product, that is, the activity and product that represented the largest proportion of annual sales?

Main Product/Service (By The Largest % Of Annual Sales) In Last Fiscal Year (d1a1x)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: character
Width: 130

Valid cases: 719

Literal question

Main Product/Service (By The Largest % Of Annual Sales) In Last Fiscal Year (d1a1x)

File: elsalvador_2016_full_data

In fiscal year [insert last complete fiscal year], what was this establishment's main product, that is, the product that represented the largest proportion of annual sales?

Interviewer instructions

Establishment's main product. The purpose of this question is to determine what is the main product of the establishment in terms of sales (or monetary value). The description should be written down exactly as provided by the respondent. The main product is defined in terms of sales in monetary value not volume.

Main Product/Service ISIC (rev. 3.1) Code (d1a2)

File: elsalvador_2016_full_data

Overview

Type: Continuous	Valid cases: 719
Format: numeric	Invalid: 0
Width: 4	Minimum: 1511
Decimals: 0	Maximum: 7229
Range: 1511-7229	

Interviewer instructions

1) INTERVIEWER: THE FOLLOWING QUESTION IS NOT PART OF THE INTERVIEW. IT WILL BE FILLED OUT IN THE OFFICE

PLEASE CHOOSE THE 4-DIGIT ISIC REV. 3.1 CODE THAT BEST APPLIES TO THE ESTABLISHMENT'S MAIN ACTIVITY AND PRODUCT.

Main Product/Service: percent of total annual sales (d1a3)

File: elsalvador_2016_full_data

Overview

Type: Discrete	Valid cases: 719
Format: numeric	Invalid: 0
Width: 3	
Decimals: 0	
Range: -9-100	

Interviewer instructions

INTERVIEWER: THE FOLLOWING QUESTION IS NOT PART OF THE INTERVIEW. IT WILL BE FILLED OUT IN THE OFFICE

What percentage of total sales does the main product represent?

In Last Fiscal Year, What Were This Establishment's Total Annual Sales? (d2)

File: elsalvador_2016_full_data

Overview

Type: Discrete	Valid cases: 719
Format: numeric	Invalid: 0
Width: 9	
Decimals: 0	
Range: -9-600000000	

Literal question

In fiscal year [insert last complete fiscal year], what were this establishment's total annual sales for ALL products and services?

In Last Fiscal Year, What Were This Establishment's Total Annual Sales? (d2)

File: elsalvador_2016_full_data

Interviewer instructions

INTERVIEWER: PLEASE NOTE THAT THE NEXT QUESTION REFERS TO THE TOTAL SALES OF ALL PRODUCTS AND SERVICES

Please Also Write Out The Number (d2x)

File: elsalvador_2016_full_data

Overview

Type: Discrete

Valid cases: 587

Format: character

Width: 98

Literal question

In fiscal year [insert last complete fiscal year], what were this establishment's total annual sales for ALL products and services?

Interviewer instructions

INTERVIEWER: PLEASE NOTE THAT THE NEXT QUESTION REFERS TO THE TOTAL SALES OF ALL PRODUCTS AND SERVICES

PLEASE ALSO WRITE OUT THE NUMBER (i.e. 50,000 as Fifty Thousand)

What Were The Establishment Sales 3 Years Ago (n3)

File: elsalvador_2016_full_data

Overview

Type: Discrete

Valid cases: 719

Format: numeric

Invalid: 0

Width: 9

Decimals: 0

Range: -9-439000000

Literal question

Looking back at the end of fiscal year 2013, what were total annual sales for this establishment?

Interviewer instructions

Total sales three complete fiscal years ago include the value of all annual sales counting manufactured goods and goods the establishment has bought for trading. If an establishment makes blue jeans and also imports blue jeans to sell, total sales is the value of all blue jeans sold, both produced and imported. Revenue or receipts for all services rendered and any sales of merchandise for the year even though payment may have been received at a later date are included in total sales. Firms operating on a commission basis should report commissions, fees, and other operating income, not gross billings or sales.

% Of Sales: National Sales (d3a)

File: elsalvador_2016_full_data

Overview

Type: Discrete

Valid cases: 719

Format: numeric

Invalid: 0

Width: 3

Decimals: 0

Range: -9-100

Literal question

In fiscal year [insert last complete fiscal year], what percentage of this establishment's sales were:
National sales

% Of Sales: National Sales (d3a)

File: elsalvador_2016_full_data

Interviewer instructions

INTERVIEWER: these must be asked in the order they appear on the table

SHOW CARD

Where sales are made. The purpose of this question is to determine where the establishment's customers are located. Domestic sales are when goods or services are sold inside the borders of the country. An indirect export is when the manufacturer sells its goods to a trader or another agent who then exports the product without modifications. Products that the manager knows are smuggled abroad should be counted as indirect exports. Direct export is the sale of goods where the immediate recipient is outside the borders of the country.

% O Sales: Indirect Exports (d3b)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 3
Decimals: 0
Range: -9-100

Valid cases: 719
Invalid: 0

Literal question

In fiscal year [insert last complete fiscal year], what percentage of this establishment's sales were:
Indirect exports (sold domestically to third party that exports products)

Interviewer instructions

INTERVIEWER: these must be asked in the order they appear on the table

SHOW CARD

Where sales are made. The purpose of this question is to determine where the establishment's customers are located. Domestic sales are when goods or services are sold inside the borders of the country. An indirect export is when the manufacturer sells its goods to a trader or another agent who then exports the product without modifications. Products that the manager knows are smuggled abroad should be counted as indirect exports. Direct export is the sale of goods where the immediate recipient is outside the borders of the country.

% Of Sales: Direct Exports (d3c)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 3
Decimals: 0
Range: -9-100

Valid cases: 719
Invalid: 0

Literal question

In fiscal year [insert last complete fiscal year], what percentage of this establishment's sales were:
Direct exports

Interviewer instructions

% Of Sales: Direct Exports (d3c)

File: elsalvador_2016_full_data

INTERVIEWER: these must be asked in the order they appear on the table

SHOW CARD

Where sales are made. The purpose of this question is to determine where the establishment's customers are located. Domestic sales are when goods or services are sold inside the borders of the country. An indirect export is when the manufacturer sells its goods to a trader or another agent who then exports the product without modifications. Products that the manager knows are smuggled abroad should be counted as indirect exports. Direct export is the sale of goods where the immediate recipient is outside the borders of the country.

In Last Fy, Avg. Num. Of Days For Exported Goods To Clear Customs? (d4)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-15

Valid cases: 130
Invalid: 589

Literal question

In fiscal year [insert last complete fiscal year], when this establishment exported goods directly, how many days did it take on average from the time this establishment's goods arrived at their main point of exit (e.g., port, airport) until the time these goods cleared customs?

Interviewer instructions

The purpose of this question is to determine the efficiency of customs in clearing goods for export. Main point of exit is the last domestic location (e.g. port, border crossing, airport, or internal custom) from which the goods leave the country. Whenever different ports of exit are used this question refers to the port where "most goods" exit defined in terms of consignment value (not physical units). Goods cleared customs They refer to the time it takes to obtain all clearances required from the moment the goods arrived at their point of exit until the moment they satisfy the requirements of the clearance procedures at the custom office. This includes transit procedures. Average number of days to clear customs. Prompt the respondent to think of all shipments sent to the main point of exit and estimate an average time it took from the time the shipments arrived to the time they left that point of exit.

Longest Number Of Days For Exported Goods Or Services To Clear Customs (LACd4)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-20

Valid cases: 130
Invalid: 589

Literal question

In fiscal year [insert last complete fiscal year], when this establishment exported goods directly, what was the longest number of days it took from the time this establishment's goods arrived at their main point of exit (e.g., port, airport) until the time these goods cleared customs?

In clearing exports through customs, informal gift/payment expected or requested? (d5a)

File: elsalvador_2016_full_data

Overview

Type: Discrete	Valid cases: 130
Format: numeric	Invalid: 589
Width: 2	
Decimals: 0	
Range: -9-2	

Literal question

In reference to when this establishment exported goods directly, in clearing these goods through customs was an informal gift or payment expected or requested?

In Last Fy, Export Losses Due To Theft As % Of Value Of Products (d6)

File: elsalvador_2016_full_data

Overview

Type: Discrete	Valid cases: 130
Format: numeric	Invalid: 589
Width: 2	
Decimals: 0	
Range: -9-10	

Literal question

In fiscal year [insert last complete fiscal year], what percentage of the value of the products exported directly was lost while in transit because of theft?

Interviewer instructions

Theft, breakage or spoilage for direct export. The purpose of this question is to determine the extent of losses that stem from theft, breakage or spoilage as goods are transported for export, independently of whether the cost is borne by the establishment or a third party that is hired to transport the goods. Value of the products exported refers to the value paid when goods are delivered to the receiver. Theft refers to robbery that occurred outside the premises of the establishment. Breakage refers to the inoperability or usability of the good. A broken good is inoperable or unusable in its current state.

In Last Fy, Export Losses Due To Breakage Or Spoilage As % Of Value Of Products (d7)

File: elsalvador_2016_full_data

Overview

Type: Discrete	Valid cases: 130
Format: numeric	Invalid: 589
Width: 2	
Decimals: 0	
Range: -9-20	

Literal question

In fiscal year [insert last complete fiscal year], what percentage of the value of the products exported directly was lost while in transit because of breakage or spoilage?

Interviewer instructions

Theft, breakage or spoilage for direct export. The purpose of this question is to determine the extent of losses that stem from theft, breakage or spoilage as goods are transported for export, independently of whether the cost is borne by the establishment or a third party that is hired to transport the goods. Value of the products exported refers to the value paid when goods are delivered to the receiver. Theft refers to robbery that occurred outside the premises of the establishment. Breakage refers to the inoperability or usability of the good. A broken good is inoperable or unusable in its current state.

Over Fiscal Year 2015, Use Export Facilitation Services Or Programs? (LACd7)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 151
Invalid: 568

Literal question

Over fiscal year [insert last complete fiscal year], did this establishment use export facilitation services or programs?

Over next year, does this establishment expect volume of direct exports to: (LACd8)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-3

Valid cases: 151
Invalid: 568

Literal question

Over the next year, does this establishment expect the volume of its direct exports to:

Interviewer instructions

INTERVIEWER: READ OUT

By What Percentage Does Establishment Expect Volume Of Direct Exports To Change? (LACd9)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 3
Decimals: 0
Range: -9-100

Valid cases: 99
Invalid: 620

Literal question

By what percentage does this establishment expect the volume of its direct exports to change?

Interviewer instructions

INTERVIEWER: READ OUT

In What Year Did This Establishment First Export Directly Or Indirectly? (d8)

File: elsalvador_2016_full_data

Overview

In What Year Did This Establishment First Export Directly Or Indirectly? (d8)

File: elsalvador_2016_full_data

Type: Discrete
Format: numeric
Width: 4
Decimals: 0
Range: -9-2015

Valid cases: 198
Invalid: 521

Literal question

In which year did this establishment first export directly or indirectly?

Obstacle: Insufficient Access To Finance (LACd10a)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-4

Valid cases: 719
Invalid: 0

Literal question

To what degree is each of the following issues an obstacle for this establishment's capacity to export its products or services. Please answer regardless of whether this establishment currently exports its goods or services.
Insufficient access to finance

Interviewer instructions

INTERVIEWER: READ OUT SHOW CARD 6

Obstacle: Insufficient Export Guarantees (LACd10b)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-4

Valid cases: 719
Invalid: 0

Literal question

To what degree is each of the following issues an obstacle for this establishment's capacity to export its products or services. Please answer regardless of whether this establishment currently exports its goods or services.
Insufficient export guarantees

Interviewer instructions

INTERVIEWER: READ OUT SHOW CARD 6

Obstacle: Limited Production Capacity To Meet International Demand (LACd10c)

File: elsalvador_2016_full_data

Overview

Obstacle: Limited Production Capacity To Meet International Demand (LACd10c)

File: elsalvador_2016_full_data

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-4

Valid cases: 405
Invalid: 314

Literal question

To what degree is each of the following issues an obstacle for this establishment's capacity to export its products or services. Please answer regardless of whether this establishment currently exports its goods or services.
Limited production capacity to meet international demand

Interviewer instructions

INTERVIEWER: READ OUT SHOW CARD 6

Obstacle: Lack Of Staff With Training In Foreign Trade (LACd10d)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-4

Valid cases: 719
Invalid: 0

Literal question

To what degree is each of the following issues an obstacle for this establishment's capacity to export its products or services. Please answer regardless of whether this establishment currently exports its goods or services.
Lack of staff with training in foreign trade

Interviewer instructions

INTERVIEWER: READ OUT SHOW CARD 6

Obstacle: High Transport Costs (LACd10e)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-4

Valid cases: 719
Invalid: 0

Literal question

To what degree is each of the following issues an obstacle for this establishment's capacity to export its products or services. Please answer regardless of whether this establishment currently exports its goods or services.
High transport costs

Interviewer instructions

INTERVIEWER: READ OUT SHOW CARD 6

Obstacle: Lack Of Appropriate Of Production Inputs (LACd10f)

File: elsalvador_2016_full_data

Overview

Obstacle: Lack Of Appropriate Of Production Inputs (LACd10f)

File: elsalvador_2016_full_data

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-4

Valid cases: 405
Invalid: 314

Literal question

To what degree is each of the following issues an obstacle for this establishment's capacity to export its products or services. Please answer regardless of whether this establishment currently exports its goods or services.
Lack of appropriate of production inputs

Interviewer instructions

INTERVIEWER: READ OUT SHOW CARD 6

Obstacle: High Price Of Production Inputs (LACd10g)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-4

Valid cases: 405
Invalid: 314

Literal question

To what degree is each of the following issues an obstacle for this establishment's capacity to export its products or services. Please answer regardless of whether this establishment currently exports its goods or services.
High price of production inputs

Interviewer instructions

INTERVIEWER: READ OUT SHOW CARD 6

Did Cafta Provisions Affect Establishment's Capacity To Export? (LACd11)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 719
Invalid: 0

Literal question

In fiscal year [insert last complete fiscal year], did the provisions under CAFTA directly affect this establishment's capacity to export its products or services?

How Cafta Provisions Affected Capacity To Export (LACd12)

File: elsalvador_2016_full_data

Overview

How Cafta Provisions Affected Capacity To Export (LACd12)

File: elsalvador_2016_full_data

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-3

Valid cases: 27
Invalid: 692

Literal question

Please indicate how provisions under CAFTA affected this establishment's capacity to export its goods or services

In Last Fy, % Of Value Of Products Lost In Transit Due To Theft (d10)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-75

Valid cases: 719
Invalid: 0

Literal question

In fiscal year [insert last complete fiscal year], what percentage of the value of products this establishment shipped to supply domestic markets was lost while in transit because of theft?

Interviewer instructions

"No internal shipments to supply domestic markets" applies only when direct exports represent 100% of the establishment's sales.

In Last Fy, % Of Value Of Products Lost In Transit Due To Breakage Or Spoilage? (d11)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-25

Valid cases: 697
Invalid: 22

Literal question

In fiscal year [insert last complete fiscal year], what percentage of the value of products this establishment shipped to supply domestic markets was lost while in transit because of breakage or spoilage?

Interviewer instructions

"No internal shipments to supply domestic markets" applies only when direct exports represent 100% of the establishment's sales.

% Of Material Inputs And Supplies Of Domestic Origin In Last Fiscal Year (d12a)

File: elsalvador_2016_full_data

Overview

% Of Material Inputs And Supplies Of Domestic Origin In Last Fiscal Year (d12a)

File: elsalvador_2016_full_data

Type: Discrete
Format: numeric
Width: 3
Decimals: 0
Range: -9-100

Valid cases: 719
Invalid: 0

Pre question

SHOW CARD

Literal question

In fiscal year [insert last complete fiscal year], as a proportion of all material inputs or supplies purchased that year, what percentage of this establishment's material inputs or supplies were:
Material inputs or supplies of domestic origin

Interviewer instructions

The purpose of this question is to determine from where the inputs for production are obtained and purchased. The calculation is done as a percent of all purchases of supplies and inputs purchased by the establishment for the fiscal year. Inputs are materials that go through a mechanical, physical, or chemical transformation that will ultimately make up some portion of the final good produced. Lumber in a furniture factory is a good example of an input. Supplies are materials or products that are used, expended, consumed, but will not comprise the final good produced. Pencils and writing paper are good examples of a supply.

% Of Material Inputs And Supplies Of Foreign Origin In Last Fiscal Year (d12b)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 3
Decimals: 0
Range: -9-100

Valid cases: 719
Invalid: 0

Pre question

SHOW CARD

Literal question

In fiscal year [insert last complete fiscal year], as a proportion of all material inputs or supplies purchased that year, what percentage of this establishment's material inputs or supplies were:
Material inputs or supplies of foreign origin

Post question

IF 0, GO TO QUESTION d16

Interviewer instructions

The purpose of this question is to determine from where the inputs for production are obtained and purchased. The calculation is done as a percent of all purchases of supplies and inputs purchased by the establishment for the fiscal year. Inputs are materials that go through a mechanical, physical, or chemical transformation that will ultimately make up some portion of the final good produced. Lumber in a furniture factory is a good example of an input. Supplies are materials or products that are used, expended, consumed, but will not comprise the final good produced. Pencils and writing paper are good examples of a supply.

Were Any Of These Material Inputs And Supplies Imported Directly? (d13)

File: elsalvador_2016_full_data

Overview

Were Any Of These Material Inputs And Supplies Imported Directly? (d13)

File: elsalvador_2016_full_data

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 460
Invalid: 259

Literal question

Were any of the material inputs or supplies purchased in fiscal year [insert last complete fiscal year], imported directly?

Post question

If answer is No or Don't Know then GO TO QUESTION d16

Interviewer instructions

The purpose of this question is to determine if the establishment has any interaction with customs when importing inputs and other materials.

Avg. Num. Of Days For Imported Goods To Clear Customs In Last Fiscal Year (d14)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 3
Decimals: 0
Range: -9-120

Valid cases: 268
Invalid: 451

Literal question

In fiscal year [insert last complete fiscal year], when this establishment imported material inputs or supplies, how many days did it take on average from the time these goods arrived to their point of entry (e.g. port, airport) until the time these goods could be claimed from customs?

Interviewer instructions

The purpose of these questions is to measure the efficiency of customs clearance of imports. Goods cleared customs includes all clearances required from the moment the goods arrived at their point of entry (e.g., port, airport) until the moment they satisfy the requirement of the clearance procedures at the customs office and can be picked up. It does not include time spent on transportation to reach the point of entry. Average number of days to clear customs. Prompt respondent to think of various shipments destined to the establishment that originated from abroad, and to estimate an average of the time it took when the shipment arrived to the country's point of entry to the time the establishment was allowed to claim them and begin domestic transport.

Longest Number Of Days For Imported Inputs Or Supplies To Clear Customs (LACd15)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 3
Decimals: 0
Range: -9-150

Valid cases: 156
Invalid: 563

Literal question

In fiscal year [insert last complete fiscal year], when this establishment imported material inputs or supplies, what is the longest number of days that it took from the time these goods arrived to their point of entry (e.g. port, airport) until the time these goods could be claimed from customs?

In clearing imports through customs,informal gift/payment expected or requested? (d15a)

File: elsalvador_2016_full_data

Overview

Type: Discrete	Valid cases: 156
Format: numeric	Invalid: 563
Width: 2	
Decimals: 0	
Range: -9-2	

Literal question

In reference to when this establishment imported material inputs or supplies, in claiming these goods from customs was an informal gift or payment expected or requested?

How Much Of An Obstacle: Transport? (d30a)

File: elsalvador_2016_full_data

Overview

Type: Discrete	Valid cases: 719
Format: numeric	Invalid: 0
Width: 2	
Decimals: 0	
Range: -9-4	

Literal question

Is transport No Obstacle, a Minor Obstacle, a Moderate Obstacle, a Major Obstacle, or a Very Severe Obstacle to the current operations of this establishment?

Interviewer instructions

The manager should be given a card with the different alternatives for "degree of obstacle" (from 0 to 4). Sensitive question, no clarification can be offered

How Much Of An Obstacle: Customs And Trade Regulations? (d30b)

File: elsalvador_2016_full_data

Overview

Type: Discrete	Valid cases: 719
Format: numeric	Invalid: 0
Width: 2	
Decimals: 0	
Range: -9-4	

Literal question

Are customs and trade regulations No Obstacle, a Minor Obstacle, a Moderate obstacle, a Major Obstacle, or a Very Severe Obstacle to the current operations of this establishment?

Interviewer instructions

The manager should be given a card with the different alternatives for "degree of obstacle" (from 0 to 4). Sensitive question, no clarification can be offered

In Last Fy, Main Market For Establishment'S Main Product (e1)

File: elsalvador_2016_full_data

Overview

In Last Fy, Main Market For Establishment'S Main Product (e1)

File: elsalvador_2016_full_data

Type: Discrete
 Format: numeric
 Width: 2
 Decimals: 0
 Range: -9-3

Valid cases: 405
 Invalid: 314

Literal question

In fiscal year [insert last complete fiscal year], which of the following was the main market in which this establishment sold its main product?

Post question

If answer is 3 or Don't Know then GO TO QUESTION E.6

Interviewer instructions

The purpose of this question is to get the establishment to define what it considers to be its main market. The main product is defined by the output that generates the highest proportion of sales in monetary terms. The establishment's main market is defined by the market that generates the most sales of the main product as defined above. It could be the case that an establishment's main product is sold in smaller proportions in a greater number of markets and that the main product is never the greatest total annual share of revenue in any one market. For example, 51 percent of revenue comes from selling nails, but that is distributed equally in the local, national, and international markets, 33 percent in each. Bolts make up 49 percent of total annual revenues. However, half of the revenue for bolts comes from selling in the international market and half in the local market. It is clear that bolts sell more in its respective market with respect to nails, but does not generate as much revenue as nails do for the establishment. In such a case, nails should be used as the main product. Whenever local, national and international markets have equal shares choose the national market and do not follow the skip pattern.

Competitors For The Main Product/Service In The Main Market (e2b)

File: elsalvador_2016_full_data

Overview

Type: Discrete
 Format: numeric
 Width: 3
 Decimals: 0
 Range: -9-600

Valid cases: 313
 Invalid: 406

Literal question

In fiscal year [insert last complete fiscal year], for the main market in which this establishment sold its main product, how many competitors did this establishment's main product face?

Do You Use Technology Licensed From A Foreign-Owned Company? (e6)

File: elsalvador_2016_full_data

Overview

Type: Discrete
 Format: numeric
 Width: 2
 Decimals: 0
 Range: -9-2

Valid cases: 405
 Invalid: 314

Literal question

Does this establishment at present use technology licensed from a foreign-owned company, excluding office software?

Interviewer instructions

Do You Use Technology Licensed From A Foreign-Owned Company? (e6)

File: elsalvador_2016_full_data

Technology licensed from a foreign owned company: it measures access to foreign technology. The license may be held by the establishment's parent company. The answer is "no" if the establishment uses foreign technology without a license or a formal agreement. Office software such as Microsoft Office should not be included.

Does This Establishment Compete Against Unregistered Or Informal Firms? (e11)

File: elsalvador_2016_full_data

Overview

Type: Discrete	Valid cases: 719
Format: numeric	Invalid: 0
Width: 2	
Decimals: 0	
Range: -9-2	

Literal question

Does this establishment compete against unregistered or informal firms?

Interviewer instructions

Sensitive question, no clarification can be offered

How Much Of An Obstacle: Practices Of Competitors In Informal Sector? (e30)

File: elsalvador_2016_full_data

Overview

Type: Discrete	Valid cases: 719
Format: numeric	Invalid: 0
Width: 2	
Decimals: 0	
Range: -9-4	

Literal question

Are practices of competitors in the informal sector No Obstacle, a Minor Obstacle, a Moderate Obstacle, Major Obstacle, or a Very Severe Obstacle to the current operations of this establishment?

Interviewer instructions

The manager should be given a card with the different alternatives for "degree of obstacle" (from 0 to 4).

New Products/Services Introduced Over Last 3 Yrs (h1)

File: elsalvador_2016_full_data

Overview

Type: Discrete	Valid cases: 719
Format: numeric	Invalid: 0
Width: 2	
Decimals: 0	
Range: -9-2	

Pre question

READ THE FOLLOWING TO THE RESPONDENT BEFORE PROCEEDING

And now we switch to a different topic. In this section "new" means new to the establishment but not necessarily new to the market.

New Products/Services Introduced Over Last 3 Yrs (h1)

File: elsalvador_2016_full_data

Literal question

During the last three years, has this establishment introduced new or significantly improved products or services?

New Products/Services Also New For Thr Establishment'S Main Market (h2)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 269
Invalid: 450

Literal question

Were any of the new or significantly improved products or services also new for the establishment's main market?

Describe in detail the main new or significantly improved product or service (h3x)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: character
Width: 181

Valid cases: 267

Literal question

Please describe in detail the main new or significantly improved product or service that this establishment introduced during the last three years. The main new or significantly improved product or service is the one that represented the largest proportion of this establishment's sales in value (not volume) during the last three years.

Interviewer instructions

DESCRIPTION SHOULD BE AS DETAILED AS POSSIBLE

Describe how the main new/significantly improved product or service is different (h4x)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: character
Width: 164

Valid cases: 262

Literal question

Please describe in detail how the main new or significantly improved product or service is different than the most similar product or service, if any, previously produced by this establishment. IF THERE IS NOTHING SIMILAR WRITE "COMPLETELY NEW"

During last 3 yrs, establishment introduced new/significantly improved process (h5)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 719
Invalid: 0

Literal question

During the last three years, has this establishment introduced any new or significantly improved process, that is: methods of manufacturing products or offering services; logistics, delivery, or distribution methods for inputs, products, or services; or supporting activities for processes?

Describe main new/significantly improved process this establishment introduced (h6x)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: character
Width: 163

Valid cases: 143

Literal question

Please describe in detail the main new or significantly improved process that this establishment introduced during the last three years. The main innovative process is the innovative process that had the largest impact on the operations of the establishment during the last three years.

Interviewer instructions

DESCRIPTION SHOULD BE AS DETAILED AS POSSIBLE

How the main new/significantly improved process is different (h7x)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: character
Width: 214

Valid cases: 141

Literal question

Please describe in detail how the main new or significantly improved process is different than the most similar process that is or was used by this establishment IF THERE IS NOTHING SIMILAR WRITE "COMPLETELY NEW"

During Last Fiscal Year, establishment spent on R&D (excl market research)? (h8)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 719
Invalid: 0

During Last Fiscal Year, establishment spent on R&D (excl market research)? (h8)

File: elsalvador_2016_full_data

Literal question

During last fiscal year, did this establishment spend on formal research and development activities, either in-house or contracted with other companies, excluding market research surveys?

How much spent on R&D, either in-House or external? (h9)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 6
Decimals: 0
Range: -9-300000

Valid cases: 71
Invalid: 648

Literal question

During last fiscal year, how much did this establishment spend on formal research and development activities, either in-house or contracted with other companies?

In Last Fy, What Was The Capacity Utilization (%) Of This Establishment? (f1)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 3
Decimals: 0
Range: -9-100

Valid cases: 405
Invalid: 314

Literal question

In percentage terms, in fiscal year [insert last complete fiscal year], what was this establishment's output produced as a proportion of the maximum output possible if using all the resources available, that is to say capacity utilization?

Interviewer instructions

A capacity utilization estimate should be compared to a full production capacity capability. This question only references the production facility and not the administrative offices. Full production capacity is the maximum level of production that this establishment could reasonably expect to attain under normal and realistic operating conditions fully utilizing the machinery, equipment and employees in place

Relative To Prior Fy, Did Productive Capacity Increase/Decrease/Stay The Same? (LACf1)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-3

Valid cases: 405
Invalid: 314

Literal question

Relative To Prior Fy, Did Productive Capacity Increase/Decrease/Stay The Same? (LACf1)

File: elsalvador_2016_full_data

Relative to the prior fiscal year, that is [], please indicate if this establishment's productive capacity increased, decreased, or stayed the same?

Number Of Hours Per Week Operated By The Establishment In Last Fiscal Year (f2)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 3
Decimals: 0
Range: -9-168

Valid cases: 405
Invalid: 314

Literal question

In fiscal year [insert last complete fiscal year], how many hours per week did this establishment normally operate?

Interviewer instructions

Hours per week of operation are the hours per week in which machines and employees are engaged in some type of mechanical, physical, or chemical transformation of materials into new products or in which the assembly of components into new products takes place, including maintenance. This question only references the production facility and not the administrative offices.

Percentage Of The Building Occupied: Owned By This Establishment (g6a)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 3
Decimals: 0
Range: -9-100

Valid cases: 719
Invalid: 0

Literal question

Of the buildings occupied by this establishment, what percentage is owned and what percentage is rented or leased?
Owned by this establishment

Interviewer instructions

If establishment occupies several buildings the percentages should be computed for the summation of buildings.

Percentage Of The Building Occupied: Leased Or Rented By This Establishment (g6b)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 3
Decimals: 0
Range: -9-100

Valid cases: 719
Invalid: 0

Percentage Of The Building Occupied: Leased Or Rented By This Establishment (g6b)

File: elsalvador_2016_full_data

Literal question

Of the buildings occupied by this establishment, what percentage is owned and what percentage is rented or leased?
Rented or leased by this establishment

Interviewer instructions

If establishment occupies several buildings the percentages should be computed for the summation of buildings.

Percentage Of The Building Occupied: Other (g6c)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 3
Decimals: 0
Range: -9-100

Valid cases: 719
Invalid: 0

Literal question

Of the buildings occupied by this establishment, what percentage is owned and what percentage is rented or leased?
Other

Interviewer instructions

If establishment occupies several buildings the percentages should be computed for the summation of buildings.

Percentage Of The Land Occupied: Owned By This Establishment (g1a)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 3
Decimals: 0
Range: -9-100

Valid cases: 719
Invalid: 0

Pre question

SHOW CARD

Literal question

Of the land occupied by this establishment, what percent is:
Owned by this establishment

Percentage Of The Land Occupied: Rented Or Leased By This Establishment (g1b)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 3
Decimals: 0
Range: -9-100

Valid cases: 719
Invalid: 0

Percentage Of The Land Occupied: Rented Or Leased By This Establishment (g1b)

File: elsalvador_2016_full_data

Pre question

SHOW CARD

Literal question

Of the land occupied by this establishment, what percent is:
Leased by this establishment

Percentage Of The Land Occupied: Other (g1c)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 3
Decimals: 0
Range: -9-100

Valid cases: 719
Invalid: 0

Pre question

SHOW CARD

Literal question

Of the land occupied by this establishment, what percent is:
Other

Applic. To Obtain A Construction-Related Permit Submitted Over The Last 2 Years (g2)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 719
Invalid: 0

Literal question

Over the last two years, did this establishment submit an application to obtain a construction-related permit?

Post question

If answer is No or Don't Know then GO TO QUESTION G.30

How Many Days Did It Take For You To Obtain A Construction-Related Permit? (g3)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 3
Decimals: 0
Range: -9-730

Valid cases: 89
Invalid: 630

Literal question

How Many Days Did It Take For You To Obtain A Construction-Related Permit? (g3)

File: elsalvador_2016_full_data

In reference to that application for a construction-related permit, approximately how many days did it take to obtain it from the day of the application to the day the permit was granted?

Informal Gift/Payment Expected Or Requested For A Construction-Related Permit (g4)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 89
Invalid: 630

Literal question

In reference to that application for a construction-related permit, was an informal gift or payment expected or requested?

Interviewer instructions

Sensitive question, no clarification can be offered

What Is The Total Selling Area In This Establishment? (g5a)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 5
Decimals: 0
Range: -9-50000

Valid cases: 163
Invalid: 556

Literal question

What is the total selling area of this establishment?

Interviewer instructions

Total selling area refers to the space where sales take place. It does not include warehouses. Whenever the establishment is composed of several locations the selling areas of each location should be added.

The Area Is Measured In: (g5b)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 1
Decimals: 0
Range: 1-4

Valid cases: 138
Invalid: 581

Literal question

What is the total selling area of this establishment? SPECIFY UNITS

Interviewer instructions

Total selling area refers to the space where sales take place. It does not include warehouses. Whenever the establishment is composed of several locations the selling areas of each location should be added.

Specify Other Units (If Not Included Above) The Area Is Measured In (g5bx)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: character
Width: 1

Valid cases: 0

Literal question

What is the total selling area of this establishment? SPECIFY UNITS Other

Interviewer instructions

Total selling area refers to the space where sales take place. It does not include warehouses. Whenever the establishment is composed of several locations the selling areas of each location should be added.

How Much Of An Obstacle: Access To Land? (g30a)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-4

Valid cases: 719
Invalid: 0

Literal question

Is access to land No Obstacle, a Minor Obstacle, a Moderate Obstacle, a Major Obstacle, or a Very Severe Obstacle to the current operations of this establishment?

Interviewer instructions

The manager should be given a card with the different alternatives for "degree of obstacle" (from 0 to 4). Sensitive question, no clarification can be offered

In Last Fy, Did This Establishment Pay For Security? (i1)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 719
Invalid: 0

Pre question

READ THE FOLLOWING TO THE RESPONDENT BEFORE PROCEEDING: We now turn to another topic.

Literal question

In fiscal year [insert last complete fiscal year], did this establishment pay for security, for example equipment, personnel, or professional security services?

Post question

If answer is No or Don't Know then GO TO QUESTION I.3

Percentage Of Total Annual Sales Paid For Security In Last Fiscal Year (i2a)

File: elsalvador_2016_full_data

Percentage Of Total Annual Sales Paid For Security In Last Fiscal Year (i2a)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-56

Valid cases: 258
Invalid: 461

Literal question

In fiscal year [insert last complete fiscal year], what percentage of this establishment's total annual sales was paid for security, or what was the total annual cost of security?
Percentage of total annual sales for security

Post question

PROVIDE EITHER ONE OR THE OTHER, NOT BOTH

In Last Fiscal Year, What Is The Total Annual Cost Of Security? (i2b)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 6
Decimals: 0
Range: -9-500000

Valid cases: 228
Invalid: 491

Literal question

In fiscal year [insert last complete fiscal year], what percentage of this establishment's total annual sales was paid for security, or what was the total annual cost of security?
Total annual cost of security

Post question

PROVIDE EITHER ONE OR THE OTHER, NOT BOTH

Losses Due To Theft Or Robbery On Establishment's Premises? (LACi3)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 719
Invalid: 0

Literal question

In fiscal year [insert last complete fiscal year], did this establishment experience losses as a result of theft or robbery (excluding in transit) on this establishment's premises?

Est. Losses Due To Theft Or Robbery On Premises, Percentage Total Annual Sales (LACi4a)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-40

Valid cases: 64
Invalid: 655

Literal question

In fiscal year [insert last complete fiscal year], what were the estimated losses as a result of theft or robbery (excluding in transit) that occurred on this establishment's premises either as a percentage of total annual sales or as total annual losses? Losses as percentage of total annual sales

Est. Losses Due To Theft Or Robbery On Premises, Total Value (LACi4b)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 6
Decimals: 0
Range: -9-400000

Valid cases: 73
Invalid: 646

Literal question

In fiscal year [insert last complete fiscal year], what were the estimated losses as a result of theft or robbery (excluding in transit) that occurred on this establishment's premises either as a percentage of total annual sales or as total annual losses? Total annual value of losses

Percentage Of Incidents Of Theft Or Robbery On Premises Reported To Authorities? (LACi5)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 3
Decimals: 0
Range: -9-100

Valid cases: 137
Invalid: 582

Literal question

What percentage of these incidents of theft or robbery (excluding in transit) were reported to the authorities?

Percentage Of Incidents Of Theft Or Robbery On Premises Resolved By Authorities? (LACi6)

File: elsalvador_2016_full_data

Overview

Percentage Of Incidents Of Theft Or Robbery On Premises Resolved By Authorities? (LACi6)

File: elsalvador_2016_full_data

Type: Discrete
Format: numeric
Width: 3
Decimals: 0
Range: -9-100

Valid cases: 73
Invalid: 646

Literal question

What percentage of these incidents of theft or robbery (excluding in transit) were resolved by the authorities?

Losses Due To Theft Or Robbery In Transit? (LACi7)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 719
Invalid: 0

Literal question

In fiscal year [insert last complete fiscal year], did this establishment experience losses as a result of theft or robbery in transit?

Est. Losses Due To Theft Or Robbery In Transit, Percentage Total Annual Sales (LACi8a)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-35

Valid cases: 81
Invalid: 638

Literal question

In fiscal year [insert last complete fiscal year], what were the estimated losses as a result of theft or robbery in transit either as a percentage of total annual sales or as total annual losses?
Losses as percentage of total annual sales

Est. Losses Due To Theft Or Robbery In Transit, Total Value (LACi8b)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 6
Decimals: 0
Range: -9-100000

Valid cases: 20
Invalid: 699

Literal question

Est. Losses Due To Theft Or Robbery In Transit, Total Value (LACi8b)

File: elsalvador_2016_full_data

In fiscal year [insert last complete fiscal year], what were the estimated losses as a result of theft or robbery in transit either as a percentage of total annual sales or as total annual losses?

Total annual value of losses

Percentage Of Incidents Of Theft Or Robbery In Transit Reported To Authorities? (LACi9)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 3
Decimals: 0
Range: -9-100

Valid cases: 101
Invalid: 618

Literal question

What percentage of these incidents of theft or robbery in transit were reported to the authorities?

Percentage Of Incidents Of Theft Or Robbery In Transit Resolved By Authorities? (LACi10)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 3
Decimals: 0
Range: -9-100

Valid cases: 44
Invalid: 675

Literal question

What percentage of these incidents of theft or robbery in transit were resolved by the authorities?

Losses Due To Arson Or Vandalism? (LACi11)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 719
Invalid: 0

Literal question

In fiscal year [insert last complete fiscal year], did this establishment experience losses as a result of vandalism or arson?

Est. Losses Due To Arson Or Vandalism, Percentage Total Annual Sales (LACi12a)

File: elsalvador_2016_full_data

Est. Losses Due To Arson Or Vandalism, Percentage Total Annual Sales (LACi12a)

File: elsalvador_2016_full_data

Overview

Type: Discrete	Valid cases: 17
Format: numeric	Invalid: 702
Width: 2	
Decimals: 0	
Range: -9-40	

Literal question

In fiscal year [insert last complete fiscal year], what were the estimated losses as a result of vandalism or arson either as a percentage of total annual sales or as total annual losses?
Losses as percentage of total annual sales

Est. Losses Due To Arson Or Vandalism, Total Value (LACi12b)

File: elsalvador_2016_full_data

Overview

Type: Discrete	Valid cases: 11
Format: numeric	Invalid: 708
Width: 5	
Decimals: 0	
Range: -9-50000	

Literal question

In fiscal year [insert last complete fiscal year], what were the estimated losses as a result of vandalism or arson either as a percentage of total annual sales or as total annual losses?
Total annual value of losses

Percentage Of Incidents Of Arson Or Vandalism Reported To Authorities? (LACi13)

File: elsalvador_2016_full_data

Overview

Type: Discrete	Valid cases: 28
Format: numeric	Invalid: 691
Width: 3	
Decimals: 0	
Range: -9-100	

Literal question

What percentage of these incidents of vandalism or arson were reported to the authorities?

Percentage Of Incidents Of Arson Or Vandalism Resolved By Authorities? (LACi14)

File: elsalvador_2016_full_data

Overview

Type: Discrete	Valid cases: 16
Format: numeric	Invalid: 703
Width: 3	
Decimals: 0	
Range: -9-100	

Percentage Of Incidents Of Arson Or Vandalism Resolved By Authorities? (LACi14)

File: elsalvador_2016_full_data

Literal question

What percentage of these incidents of vandalism or arson were resolved by the authorities?

Losses Due To Internet Fraud Or Hacking? (LACi15)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 719
Invalid: 0

Literal question

In fiscal year [insert last complete fiscal year], did this establishment experience losses as a result of internet fraud or hacking?

Est. Losses Due To Internet Fraud Or Hacking, Percentage Total Annual Sales (LACi16a)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 4
Invalid: 715

Literal question

In fiscal year [insert last complete fiscal year], what were the estimated losses as a result of internet fraud or hacking either as a percentage of total annual sales or as total annual losses?
Losses as percentage of total annual sales

Est. Losses Due To Internet Fraud Or Hacking, Total Value (LACi16b)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 5
Decimals: 0
Range: -9-15000

Valid cases: 9
Invalid: 710

Literal question

In fiscal year [insert last complete fiscal year], what were the estimated losses as a result of internet fraud or hacking either as a percentage of total annual sales or as total annual losses?
Total annual value of losses

Percentage Of Incidents Of Internet Fraud Or Hacking Reported To Authorities? (LACi17)

File: elsalvador_2016_full_data

Overview

Type: Discrete	Valid cases: 13
Format: numeric	Invalid: 706
Width: 3	
Decimals: 0	
Range: -9-100	

Literal question

What percentage of these incidents of internet fraud or hacking were reported to the authorities?

Percentage Of Incidents Of Internet Fraud Or Hacking Resolved By Authorities? (LACi18)

File: elsalvador_2016_full_data

Overview

Type: Discrete	Valid cases: 3
Format: numeric	Invalid: 716
Width: 3	
Decimals: 0	
Range: -9-100	

Literal question

What percentage of these incidents of internet fraud or hacking were resolved by the authorities?

Losses Due To Extortion Or Payments To Gangs? (LACi19)

File: elsalvador_2016_full_data

Overview

Type: Discrete	Valid cases: 719
Format: numeric	Invalid: 0
Width: 2	
Decimals: 0	
Range: -9-2	

Literal question

In fiscal year [insert last complete fiscal year], did this establishment experience losses as a result of extortion or payments to gangs?

Losses Due To Extortion Or Payments To Gangs, Percentage Total Annual Sales (LACi20a)

File: elsalvador_2016_full_data

Overview

Type: Discrete	Valid cases: 84
Format: numeric	Invalid: 635
Width: 2	
Decimals: 0	
Range: -9-75	

Literal question

Losses Due To Extortion Or Payments To Gangs, Percentage Total Annual Sales (LACi20a)

File: elsalvador_2016_full_data

In fiscal year [insert last complete fiscal year], what were the estimated losses as a result of extortion or payments to gangs either as a percentage of total annual sales or as total annual losses?

Losses as percentage of total annual sales

Est. Losses Due To Extortion Or Payments To Gangs, Total Value (LACi20b)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 6
Decimals: 0
Range: -9-250000

Valid cases: 95
Invalid: 624

Literal question

In fiscal year [insert last complete fiscal year], what were the estimated losses as a result of extortion or payments to gangs either as a percentage of total annual sales or as total annual losses?

Total annual value of losses

Share Of Incidents Of Extortion Or Payments To Gangs Reported To Authorities? (LACi21)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 3
Decimals: 0
Range: -9-100

Valid cases: 179
Invalid: 540

Literal question

What percentage of these incidents of extortion or payments to gangs were reported to the authorities?

Share Of Incidents Of Extortion Or Payments To Gangs Resolved By Authorities? (LACi22)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 3
Decimals: 0
Range: -9-100

Valid cases: 28
Invalid: 691

Literal question

What percentage of these incidents of extortion or payments to gangs were resolved by the authorities?

Losses Due To Absenteeism Due To Crime? (LACi23)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 719
Invalid: 0

Literal question

In fiscal year [insert last complete fiscal year], did this establishment experience losses as a result of worker absenteeism due to violence?

Est. Losses Due To Absenteeism Due To Crime, Percentage Total Annual Sales (LACi24a)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-50

Valid cases: 75
Invalid: 644

Literal question

In fiscal year [insert last complete fiscal year], what were the estimated losses as a result of worker absenteeism due to violence either as a percentage of total annual sales or as total annual losses?
Losses as percentage of total annual sales

Est. Losses Due To Absenteeism Due To Crime, Total Value (LACi24b)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 5
Decimals: 0
Range: -9-50000

Valid cases: 32
Invalid: 687

Literal question

In fiscal year [insert last complete fiscal year], what were the estimated losses as a result of worker absenteeism due to violence either as a percentage of total annual sales or as total annual losses?
Total annual value of losses

Percentage Of Incidents Of Absenteeism Due To Crime Reported To Authorities? (LACi25)

File: elsalvador_2016_full_data

Overview

Percentage Of Incidents Of Absenteeism Due To Crime Reported To Authorities? (LACi25)

File: elsalvador_2016_full_data

Type: Discrete
Format: numeric
Width: 3
Decimals: 0
Range: -9-100

Valid cases: 107
Invalid: 612

Literal question

What percentage of these incidents of worker absenteeism due to violence were reported to the authorities?

Percentage Of Incidents Of Absenteeism Due To Crime Resolved By Authorities? (LACi26)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 3
Decimals: 0
Range: -9-100

Valid cases: 13
Invalid: 706

Literal question

What percentage of these incidents of worker absenteeism due to violence were resolved by the authorities?

How Much Of An Obstacle: Crime, Theft And Disorder? (i30)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-4

Valid cases: 719
Invalid: 0

Literal question

Are crime, theft and disorder No Obstacle, a Minor Obstacle, a Moderate Obstacle, a Major Obstacle, or a Very Severe Obstacle to the current operations of this establishment?

Interviewer instructions

The manager should be given a card with the different alternatives for "degree of obstacle" (from 0 to 4). Sensitive question, no clarification can be offered

In Last Fy, % Of Material Inputs Or Services Paid For After Delivery (k1c)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 3
Decimals: 0
Range: -9-100

Valid cases: 719
Invalid: 0

Pre question

In Last Fy, % Of Material Inputs Or Services Paid For After Delivery (k1c)

File: elsalvador_2016_full_data

SHOW CARD

Literal question

In fiscal year [insert last complete fiscal year], what percentage, as a proportion of the value of total annual purchases of material inputs or services, were:
Paid for after delivery?

Interviewer instructions

The questions refer to an establishment's ability to provide and be provided trade credit arrangements with suppliers and customers. a. Paid before delivery means the invoice was paid before the shipment arrived. b. Paid for on delivery means that the payment was made at the time the shipment arrived. c. Paid for after delivery means that the payment was made at some period after the shipment had arrived.

In Last Fy, % Of Total Annual Sales Paid For After Delivery (k2c)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 3
Decimals: 0
Range: -9-100

Valid cases: 719
Invalid: 0

Pre question

SHOW CARD

Literal question

In fiscal year [insert last complete fiscal year], what percentage of this establishment's total annual sales of its goods or services were:
Paid for after delivery?

Interviewer instructions

The questions refer to an establishment's ability to provide and be provided trade credit arrangements with suppliers and customers. a. Paid before delivery means the invoice was paid before the shipment arrived. b. Paid for on delivery means that the payment was made at the time the shipment arrived. c. Paid for after delivery means that the payment was made at some period after the shipment had arrived.

% Of Working Capital Financed From Internal Funds/Retained Earnings (k3a)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 3
Decimals: 0
Range: -9-100

Valid cases: 719
Invalid: 0

Pre question

SHOW CARD

Literal question

Over fiscal year [insert last complete fiscal year], please estimate the proportion of this establishment's working capital that was financed from each of the following sources?

Internal funds/Retained earnings

Interviewer instructions

% Of Working Capital Financed From Internal Funds/Retained Earnings (k3a)

File: elsalvador_2016_full_data

Working capital refers to financing of short term production activities. Working capital is necessary for businesses to cover short term liquidity issues, such as purchases of inputs, covering wage bills, etc. It does not refer to larger investments, such as in machinery or equipment. Since investment financing is covered under question K.5, working capital can be understood as financing of all operations, excluding investment in fixed assets Working capital sources are likely to be diverse. It is important for the enumerator to make sure that the various sources do add up to 100%. Both domestic and foreign banks are included in k3bc

% Of Working Capital Borrowed From Banks (k3bc)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 3
Decimals: 0
Range: -9-100

Valid cases: 719
Invalid: 0

Pre question

SHOW CARD

Literal question

Over fiscal year [insert last complete fiscal year], please estimate the proportion of this establishment's working capital that was financed from each of the following sources?
Borrowed from banks (private and state-owned)

Interviewer instructions

Working capital refers to financing of short term production activities. Working capital is necessary for businesses to cover short term liquidity issues, such as purchases of inputs, covering wage bills, etc. It does not refer to larger investments, such as in machinery or equipment. Since investment financing is covered under question K.5, working capital can be understood as financing of all operations, excluding investment in fixed assets Working capital sources are likely to be diverse. It is important for the enumerator to make sure that the various sources do add up to 100%. Both domestic and foreign banks are included in k3bc

% Of Working Capital Borrowed From Non-Bank Financial Institutions (k3e)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 3
Decimals: 0
Range: -9-100

Valid cases: 719
Invalid: 0

Pre question

SHOW CARD

Literal question

Over fiscal year [insert last complete fiscal year], please estimate the proportion of this establishment's working capital that was financed from each of the following sources?
Borrowed from non-bank financial institutions

Interviewer instructions

% Of Working Capital Borrowed From Non-Bank Financial Institutions (k3e)

File: elsalvador_2016_full_data

Working capital refers to financing of short term production activities. Working capital is necessary for businesses to cover short term liquidity issues, such as purchases of inputs, covering wage bills, etc. It does not refer to larger investments, such as in machinery or equipment. Since investment financing is covered under question K.5, working capital can be understood as financing of all operations, excluding investment in fixed assets Working capital sources are likely to be diverse. It is important for the enumerator to make sure that the various sources do add up to 100%. Both domestic and foreign banks are included in k3bc

% Of Working Capital Purchased On Credit/Advances From Suppliers /Customers (k3f)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 3
Decimals: 0
Range: -9-100

Valid cases: 719
Invalid: 0

Pre question

SHOW CARD

Literal question

Over fiscal year [insert last complete fiscal year], please estimate the proportion of this establishment's working capital that was financed from each of the following sources?

Purchases on credit from suppliers and advances from customers

Interviewer instructions

Working capital refers to financing of short term production activities. Working capital is necessary for businesses to cover short term liquidity issues, such as purchases of inputs, covering wage bills, etc. It does not refer to larger investments, such as in machinery or equipment. Since investment financing is covered under question K.5, working capital can be understood as financing of all operations, excluding investment in fixed assets Working capital sources are likely to be diverse. It is important for the enumerator to make sure that the various sources do add up to 100%. Both domestic and foreign banks are included in k3bc

% Of Working Capital Financed By Other (Money Lenders, Friends, Relatives, Etc) (k3hd)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 3
Decimals: 0
Range: -9-100

Valid cases: 719
Invalid: 0

Pre question

SHOW CARD

Literal question

Over fiscal year [insert last complete fiscal year], please estimate the proportion of this establishment's working capital that was financed from each of the following sources?

Other (moneylenders, friends, relatives, etc.)

Interviewer instructions

% Of Working Capital Financed By Other (Money Lenders, Friends, Relatives, Etc) (k3hd)

File: elsalvador_2016_full_data

Working capital refers to financing of short term production activities. Working capital is necessary for businesses to cover short term liquidity issues, such as purchases of inputs, covering wage bills, etc. It does not refer to larger investments, such as in machinery or equipment. Since investment financing is covered under question K.5, working capital can be understood as financing of all operations, excluding investment in fixed assets Working capital sources are likely to be diverse. It is important for the enumerator to make sure that the various sources do add up to 100%. Both domestic and foreign banks are included in k3bc

Did This Establishment Purchase Any Fixed Assets In Last Fiscal Yr? (k4)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 719
Invalid: 0

Literal question

In fiscal year [insert last complete fiscal year], did this establishment purchase any fixed assets, such as machinery, vehicles, equipment, land or buildings?

Post question

If answer is No or Don't Know then GO TO QUESTION K.6

Total Annual Expenditure For Purchases Of Equipment In Last Fiscal Yr (n5a)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 8
Decimals: 0
Range: -9-25000000

Valid cases: 257
Invalid: 462

Literal question

In fiscal year [insert last complete fiscal year], how much did this establishment spend on purchases of: Machinery, vehicles, and equipment (new or used)

Post question

IF 0, GO TO QUESTION K.5

Interviewer instructions

The category machinery, vehicles and equipment is the annual investment of anything used directly by this establishment to produce. Vehicles include transport and loading and unloading vehicles. It should include not only the purchase cost but also all other costs involved in the investment such as transport of the item and installation cost. Computer hardware should be considered under equipment Land, buildings is the annual investment in land, buildings and structures used directly or indirectly by this establishment to produce goods and services. Included are expenditures for new and used structures (including those under construction at the end of last complete fiscal year), fixtures and equipment, additions, major alterations and improvements to existing facilities, and capitalized repairs.

Any Of These Purchases Spent On Upgrading Existing Or Acquiring New Technology? (LACn5)

File: elsalvador_2016_full_data

Overview

Type: Discrete	Valid cases: 237
Format: numeric	Invalid: 482
Width: 2	
Decimals: 0	
Range: -9-2	

Literal question

Were any of these purchases spent on upgrading existing machinery, vehicles, and equipment or acquiring new technology?

Total Annual Expenditure For Purchases Of Land And Buildings In Last Fiscal Yr (n5b)

File: elsalvador_2016_full_data

Overview

Type: Discrete	Valid cases: 257
Format: numeric	Invalid: 462
Width: 7	
Decimals: 0	
Range: -9-7000000	

Literal question

In fiscal year [insert last complete fiscal year], how much did this establishment spend on purchases of:
Land and buildings

Interviewer instructions

The category machinery, vehicles and equipment is the annual investment of anything used directly by this establishment to produce. Vehicles include transport and loading and unloading vehicles. It should include not only the purchase cost but also all other costs involved in the investment such as transport of the item and installation cost. Computer hardware should be considered under equipment Land, buildings is the annual investment in land, buildings and structures used directly or indirectly by this establishment to produce goods and services. Included are expenditures for new and used structures (including those under construction at the end of last complete fiscal year), fixtures and equipment, additions, major alterations and improvements to existing facilities, and capitalized repairs.

Last Fy, % Fixed Assets Funded By: Internal Funds/Retained Earnings (k5a)

File: elsalvador_2016_full_data

Overview

Type: Discrete	Valid cases: 253
Format: numeric	Invalid: 466
Width: 3	
Decimals: 0	
Range: -9-100	

Literal question

Over fiscal year [insert last complete fiscal year], please estimate the proportion of this establishment's total purchase of fixed assets that was financed from each of the following sources:
Internal funds or retained earnings

Interviewer instructions

Fixed assets include any indivisible purchase made by the establishment as described in K.4. Examples include machinery/equipment, land, buildings, building improvements, etc. The source of funds for these purchases may be diverse, so it is important for the enumerator to make sure that the various sources do add up to 100%.

Last Fy, % Fixed Assets Funded By: Owners' Contributions Or Issued New Equity (k5i)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 3
Decimals: 0
Range: -9-100

Valid cases: 253
Invalid: 466

Literal question

Over fiscal year [insert last complete fiscal year], please estimate the proportion of this establishment's total purchase of fixed assets that was financed from each of the following sources:
Owners' contribution or issued new equity shares

Interviewer instructions

Fixed assets include any indivisible purchase made by the establishment as described in K.4. Examples include machinery/equipment, land, buildings, building improvements, etc. The source of funds for these purchases may be diverse, so it is important for the enumerator to make sure that the various sources do add up to 100%.

Last Fy, % Fixed Assets Funded By: Bank Borrowing (k5bc)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 3
Decimals: 0
Range: -9-100

Valid cases: 253
Invalid: 466

Literal question

Over fiscal year [insert last complete fiscal year], please estimate the proportion of this establishment's total purchase of fixed assets that was financed from each of the following sources:
Borrowed from banks (private and state-owned)

Interviewer instructions

Fixed assets include any indivisible purchase made by the establishment as described in K.4. Examples include machinery/equipment, land, buildings, building improvements, etc. The source of funds for these purchases may be diverse, so it is important for the enumerator to make sure that the various sources do add up to 100%.

Last Fy, % Fixed Assets Funded By: Non-Bank Financial Institutions (k5e)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 3
Decimals: 0
Range: -9-100

Valid cases: 253
Invalid: 466

Literal question

Over fiscal year [insert last complete fiscal year], please estimate the proportion of this establishment's total purchase of fixed assets that was financed from each of the following sources:
Borrowed from non-bank financial institutions

Interviewer instructions

Fixed assets include any indivisible purchase made by the establishment as described in K.4. Examples include machinery/equipment, land, buildings, building improvements, etc. The source of funds for these purchases may be diverse, so it is important for the enumerator to make sure that the various sources do add up to 100%.

Last Fy, % Fixed Assets Funded By: Credit From Suppliers/Advances From Customers (k5f)

File: elsalvador_2016_full_data

Overview

Type: Discrete	Valid cases: 253
Format: numeric	Invalid: 466
Width: 3	
Decimals: 0	
Range: -9-100	

Literal question

Over fiscal year [insert last complete fiscal year], please estimate the proportion of this establishment's total purchase of fixed assets that was financed from each of the following sources:
Purchases on credit from suppliers and advances from customers

Interviewer instructions

Fixed assets include any indivisible purchase made by the establishment as described in K.4. Examples include machinery/equipment, land, buildings, building improvements, etc. The source of funds for these purchases may be diverse, so it is important for the enumerator to make sure that the various sources do add up to 100%.

Last Fy, % Fixed Assets Funded By: Other (Money Lenders\Friends\Relatives\Etc) (k5hdj)

File: elsalvador_2016_full_data

Overview

Type: Discrete	Valid cases: 253
Format: numeric	Invalid: 466
Width: 3	
Decimals: 0	
Range: -9-100	

Literal question

Over fiscal year [insert last complete fiscal year], please estimate the proportion of this establishment's total purchase of fixed assets that was financed from each of the following sources:
Other (moneylenders, friends, relatives, bonds, etc)

Interviewer instructions

Fixed assets include any indivisible purchase made by the establishment as described in K.4. Examples include machinery/equipment, land, buildings, building improvements, etc. The source of funds for these purchases may be diverse, so it is important for the enumerator to make sure that the various sources do add up to 100%.

Purchase any new/used fixed assets? (k4b)

File: elsalvador_2016_full_data

Overview

Type: Discrete	Valid cases: 719
Format: numeric	Invalid: 0
Width: 2	
Decimals: 0	
Range: -9-2	

Literal question

In fiscal year [insert last complete fiscal year minus one], did this establishment purchase any new or used fixed assets, such as machinery, vehicles, equipment, land or buildings, including expansion and renovations of existing structures?

Fixed Assets - Value Internal Funds Or Retained Earnings (k5a1)

File: elsalvador_2016_full_data

Overview

Type: Discrete	Valid cases: 4
Format: numeric	Invalid: 715
Width: 6	
Decimals: 0	
Range: -9-130000	

Literal question

Over fiscal year [insert last complete fiscal year], please estimate the proportion of this establishment's total purchase of fixed assets that was financed from each of the following sources:
Internal funds or retained earnings

Fixed Assets - Value Owners' Contribution Or Issued New Equity Shares (k5i1)

File: elsalvador_2016_full_data

Overview

Type: Discrete	Valid cases: 4
Format: numeric	Invalid: 715
Width: 2	
Decimals: 0	
Range: -9-0	

Literal question

Over fiscal year [insert last complete fiscal year], please estimate the proportion of this establishment's total purchase of fixed assets that was financed from each of the following sources:
Owners' contribution or issued new equity shares

Fixed Assets - Value Borrowed From Banks (k5bc1)

File: elsalvador_2016_full_data

Overview

Type: Discrete	Valid cases: 4
Format: numeric	Invalid: 715
Width: 5	
Decimals: 0	
Range: -9-37500	

Literal question

Over fiscal year [insert last complete fiscal year], please estimate the proportion of this establishment's total purchase of fixed assets that was financed from each of the following sources:
Borrowed from banks: private and state-owned

Fixed Assets - Value Borrowed From Non-Bank Financial Institutions (k5e1)

File: elsalvador_2016_full_data

Overview

Type: Discrete	Valid cases: 4
Format: numeric	Invalid: 715
Width: 2	
Decimals: 0	
Range: -9-0	

Fixed Assets - Value Borrowed From Non-Bank Financial Institutions (k5e1)

File: elsalvador_2016_full_data

Literal question

Over fiscal year [insert last complete fiscal year], please estimate the proportion of this establishment's total purchase of fixed assets that was financed from each of the following sources:
Borrowed from non-bank financial institutions

Fixed Assets - Value Purchases On Credit From Suppliers, Advances From Customers (k5f1)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-0

Valid cases: 4
Invalid: 715

Literal question

Over fiscal year [insert last complete fiscal year], please estimate the proportion of this establishment's total purchase of fixed assets that was financed from each of the following sources:
Purchases on credit from suppliers and advances from customers

Fixed Assets - Value Other (k5hdj1)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-0

Valid cases: 4
Invalid: 715

Literal question

Over fiscal year [insert last complete fiscal year], please estimate the proportion of this establishment's total purchase of fixed assets that was financed from each of the following sources:
Other, moneylenders, friends, relatives, bonds, etc.

Total annual expenditure for purchases of equipment in year prior to last FY (n5c)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 8
Decimals: 0
Range: -9-25000000

Valid cases: 138
Invalid: 581

Literal question

In fiscal year [insert last complete fiscal year minus one], how much did this establishment spend on purchases of:
New or used machinery, vehicles, and equipment

Total annual expenditure on land and buildings in year prior to last FY (n5d)

File: elsalvador_2016_full_data

Overview

Type: Discrete	Valid cases: 138
Format: numeric	Invalid: 581
Width: 7	
Decimals: 0	
Range: -9-5000000	

Literal question

In fiscal year [insert last complete fiscal year minus one], how much did this establishment spend on purchases of: Land and buildings, including expansion and renovations of existing structures

Does This Establishment Have A Checking And\Or Saving Account? (k6)

File: elsalvador_2016_full_data

Overview

Type: Discrete	Valid cases: 719
Format: numeric	Invalid: 0
Width: 2	
Decimals: 0	
Range: -9-2	

Literal question

Now let's talk about the establishment's current situation. At this time, does this establishment have a checking or savings account?

At This Time, Does This Establishment Have An Overdraft Facility? (k7)

File: elsalvador_2016_full_data

Overview

Type: Discrete	Valid cases: 719
Format: numeric	Invalid: 0
Width: 2	
Decimals: 0	
Range: -9-2	

Literal question

At this time, does this establishment have an overdraft facility?

Interviewer instructions

An overdraft facility is a flexible account that allows firms to draw upon in the event their account balance becomes negative. The firm will incur fees or are subject to interest payments if they exercise this option.

Establishment Has A Line Of Credit Or Loan From A Financial Institution? (k8)

File: elsalvador_2016_full_data

Overview

Establishment Has A Line Of Credit Or Loan From A Financial Institution? (k8)

File: elsalvador_2016_full_data

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 719
Invalid: 0

Literal question

At this time, does this establishment have a line of credit or a loan from a financial institution?

Post question

If answer is No or Don't Know then GO TO QUESTION K.16

Interviewer instructions

A line of credit is an available amount of credit that the establishment can draw upon or leave untapped. Lines of credit usually carry monthly interest rates, and are repaid quickly (as soon as the establishment's cash flow allows for repayment). They may or may not have a defined date of expiration. A loan is generally a much less flexible form of finance. It comes in fixed amounts (rather than ranges), carry annual interest rates (either fixed or floating), and they carry a determined term to maturity (finite period for repayment). In case of more than one loan outstanding, consider the most recent acquired loan.

Type Of Financial Institution That Granted The Line Of Credit Or Loan (k9)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-4

Valid cases: 353
Invalid: 366

Pre question

SHOW CARD

Literal question

Referring to the most recent line of credit or loan, what type of financial institution granted this loan?

Year When The Most Recent Loan/Line Of Credit Approved (k10)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 4
Decimals: 0
Range: -9-2016

Valid cases: 353
Invalid: 366

Literal question

Referring only to this most recent line of credit or loan, in what year was the most recent line of credit or loan approved?

Post question

INTERVIEWER: PROVIDE FOUR DIGITS FOR YEAR

For The Most Recent Loan, What Was The Value At The Time Of Approval? (k11)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 8
Decimals: 0
Range: -9-50000000

Valid cases: 353
Invalid: 366

Literal question

Referring only to this most recent loan or line of credit, what was its value at the time of approval?

Interviewer instructions

Value of the loan. This question refers to the original loan value, as it was specified in the credit agreement. Thus, the respondent should answer according to what was specified in the loan contract, not what happened in practice (e.g. if they paid off the loan early or later than the term of the loan).

Financing Required For The Most Recent Line Of Credit Or Loan (k13)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 353
Invalid: 366

Literal question

Referring only to this most recent loan or line of credit, did the financing require collateral?

Post question

If answer is No or Don't Know then GO TO QUESTION K.16

Interviewer instructions

Collateral refers to property of the business or personal property of the manager or owners that is used to secure the loan in the event that the establishment defaults on its payment obligations. Collateral only refers to real property or financial assets, not to personal guarantees by third parties.

Type Of Collateral Required For The Most Recent Loan? Land, Buildings (k14a)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 274
Invalid: 445

Pre question

INTERVIEWER: READ OUT

Literal question

Referring only to this most recent loan or line of credit, what type of collateral was required?
Land, buildings under ownership of the establishment

Interviewer instructions

Type Of Collateral Required For The Most Recent Loan? Land, Buildings (k14a)

File: elsalvador_2016_full_data

Collateral refers to property of the business or personal property of the manager or owners that is used to secure the loan in the event that the establishment defaults on its payment obligations. Collateral only refers to real property or financial assets, not to personal guarantees by third parties.

Type Of Collateral Required For The Most Recent Loan? Equipment (k14b)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 274
Invalid: 445

Pre question

INTERVIEWER: READ OUT

Literal question

Referring only to this most recent loan or line of credit, what type of collateral was required?
Machinery and equipment including movables

Interviewer instructions

Collateral refers to property of the business or personal property of the manager or owners that is used to secure the loan in the event that the establishment defaults on its payment obligations. Collateral only refers to real property or financial assets, not to personal guarantees by third parties.

Type Of Collateral Required For The Most Recent Loan? Accounts (k14c)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 274
Invalid: 445

Pre question

INTERVIEWER: READ OUT

Literal question

Referring only to this most recent loan or line of credit, what type of collateral was required?
Accounts receivable and inventories

Interviewer instructions

Collateral refers to property of the business or personal property of the manager or owners that is used to secure the loan in the event that the establishment defaults on its payment obligations. Collateral only refers to real property or financial assets, not to personal guarantees by third parties.

Type Of Collateral Required For The Most Recent Loan? Personal Assets (k14d)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 274
Invalid: 445

Pre question

INTERVIEWER: READ OUT

Literal question

Referring only to this most recent loan or line of credit, what type of collateral was required?
Personal assets of owner (house, etc.)

Interviewer instructions

Collateral refers to property of the business or personal property of the manager or owners that is used to secure the loan in the event that the establishment defaults on its payment obligations. Collateral only refers to real property or financial assets, not to personal guarantees by third parties.

Type Of Collateral Required For The Most Recent Loan? Other (k14e)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 274
Invalid: 445

Pre question

INTERVIEWER: READ OUT

Literal question

Referring only to this most recent loan or line of credit, what type of collateral was required?
Other forms of collateral not included in the categories above

Interviewer instructions

Collateral refers to property of the business or personal property of the manager or owners that is used to secure the loan in the event that the establishment defaults on its payment obligations. Collateral only refers to real property or financial assets, not to personal guarantees by third parties.

Value Of Collateral Required For The Most Recent Credit/Loan (k15a)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 9
Decimals: 0
Range: -9-120000000

Valid cases: 274
Invalid: 445

Literal question

Referring only to this most recent line of credit or loan, what was the approximate value of the collateral required?

Interviewer instructions

Value Of Collateral Required For The Most Recent Credit/Loan (k15a)

File: elsalvador_2016_full_data

Value of collateral. This question asks for the value of the property used to secure the loan. If the value of the collateral pledged is greater than the value of the loan amount, the answer can be greater than the loan amount.

Total Number Of Outstanding Loans/Lines Of Credit Held By This Establishment (k15b)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-10

Valid cases: 353
Invalid: 366

Literal question

What is the total number of open lines of credit or outstanding loans held by this establishment?

Total Value Of Outstanding Loans/Lines Of Credit Held By This Establishment (Lcu (k15c)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 11
Decimals: 0
Range: -9-42000000000

Valid cases: 342
Invalid: 377

Literal question

What is the total value of open lines of credit or outstanding loans held by this establishment?

Outstanding Personal Loans Used To Finance Establishment'S Business Activities? (k15d)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 719
Invalid: 0

Literal question

At this time, does the owner or owners of this establishment have any outstanding personal loans that are used to finance this establishment's business activities?

In Last Fiscal Yr, Did Establishment Apply For New Loans/Lines Of Credit? (k16)

File: elsalvador_2016_full_data

Overview

Type: Discrete	Valid cases: 719
Format: numeric	Invalid: 0
Width: 2	
Decimals: 0	
Range: -9-2	

Literal question

Referring again to the last fiscal year [insert last complete fiscal year], did this establishment apply for any loans or lines of credit?

Post question

If answer is Yes or Don't Know then GO TO QUESTION K.21

Main Reason For Not Applying For New Loans Or New Lines Of Credit (k17)

File: elsalvador_2016_full_data

Overview

Type: Discrete	Valid cases: 491
Format: numeric	Invalid: 228
Width: 2	
Decimals: 0	
Range: -9-7	

Pre question

SHOW CARD

Literal question

What was the main reason why this establishment did not apply for any line of credit or loan?

What was the outcome of that most recent application for loan/line of credit? (k20a1)

File: elsalvador_2016_full_data

Overview

Type: Discrete	Valid cases: 208
Format: numeric	Invalid: 511
Width: 2	
Decimals: 0	
Range: -9-4	

Literal question

Referring only to this most recent application for a line of credit or loan, what was the outcome of that application?

For Most Recent Application, What Was The Main Obstacle? (LACK20)

File: elsalvador_2016_full_data

Overview

For Most Recent Application, What Was The Main Obstacle? (LACK20)

File: elsalvador_2016_full_data

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-8

Valid cases: 208
Invalid: 511

Literal question

At the time of this most recent application for a line of credit or loan, please indicate which, if any, of the following was the main obstacle?

Financial Statements Checked & Certified By External Auditor In Last Fiscal Yr? (k21)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 719
Invalid: 0

Literal question

In fiscal year [insert last complete fiscal year], did this establishment have its annual financial statements checked and certified by an external auditor?

How Much Of An Obstacle: Access To Finance (k30)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-4

Valid cases: 719
Invalid: 0

Literal question

Is access to finance, which includes availability and cost, interest rates, fees and collateral requirements, No Obstacle, a Minor Obstacle, a Moderate Obstacle, a Major Obstacle, or a Very Severe Obstacle to the current operations of this establishment?

Interviewer instructions

The manager should be given a card with the different alternatives for "degree of obstacle" (from 0 to 4). Sensitive question, no clarification can be offered

The Court System Is Fair, Impartial And Uncorrupted (h7a)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-4

Valid cases: 719
Invalid: 0

The Court System Is Fair, Impartial And Uncorrupted (h7a)

File: elsalvador_2016_full_data

Pre question

READ THE FOLLOWING TO THE RESPONDENT BEFORE PROCEEDING: The following questions assess how establishments, such as this one, deal with government officials and their agencies.

Literal question

I am going to read some statements that describe the courts system and how it could affect business. For each statement, please tell me if you Strongly disagree, Tend to disagree, Tend to agree, or Strongly agree.

"The court system is fair, impartial and uncorrupted."

Interviewer instructions

Sensitive question, no clarification can be offered

What % Of Senior Management Time Was Spent In Dealing With Govt Regulations? (j2)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-60

Valid cases: 719
Invalid: 0

Literal question

In a typical week over the last year, what percentage of total senior management's time was spent on dealing with requirements imposed by government regulations? [By senior management I mean managers, directors, and officers above direct supervisors of production or sales workers. Some examples of government regulations are taxes, customs, labor regulations, licensing and registration, including dealings with officials and completing forms]

Interviewer instructions

Percent of total senior management's time. The question asks senior managers to estimate what percentage of their time they spend dealing with government regulations, inspections, negotiations and other bureaucratic burden in a TYPICAL week. It should not include time spent negotiating procurement contracts with the government - only time dealing with red tape and bureaucracy.

Over The Last 12 Months, Was This Establishment Inspected By Tax Officials? (j3)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 719
Invalid: 0

Literal question

Over the last year, was this establishment visited or inspected by tax officials?

Post question

If answer is No or Don't Know then GO TO QUESTION J.6a

Frequency Of Inspections/Requirement For Meeting By Tax Officials (j4)

File: elsalvador_2016_full_data

Overview

Type: Discrete	Valid cases: 259
Format: numeric	Invalid: 460
Width: 2	
Decimals: 0	
Range: -9-40	

Literal question

Over the last year, how many times was this establishment either inspected by tax officials or required to meet with them?

In Any Of These Inspections Was A Gift/Informal Payment Requested ? (j5)

File: elsalvador_2016_full_data

Overview

Type: Discrete	Valid cases: 259
Format: numeric	Invalid: 460
Width: 2	
Decimals: 0	
Range: -9-2	

Literal question

In any of these inspections or meetings was a gift or informal payment expected or requested?

Interviewer instructions

Sensitive question, no clarification can be offered

Government Contract Secured (Or Attempted) In The Last 12 Months? (j6a)

File: elsalvador_2016_full_data

Overview

Type: Discrete	Valid cases: 719
Format: numeric	Invalid: 0
Width: 2	
Decimals: 0	
Range: -9-2	

Literal question

Over the last year, has this establishment secured or attempted to secure a government contract?

Post question

If answer is No or Don't Know then GO TO QUESTION J.7

Interviewer instructions

Percent of the contract value. The question is designed to get at the size of the unaudited or unreported payment that is made to a government official that directly aided in granting a government contract, in part or in whole, or expanded the size of the contract to include the establishment's business. Again, notice the wording (phrasing) of the question: it asks for the respondent to answer for the "typical" establishment, rather than the establishment being interviewed.

% Of Contract Value Avg. Firm Pays In Informal Gifts To Govt To Secure Contract? (j6)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-80

Valid cases: 122
Invalid: 597

Literal question

When establishments like this one do business with the government, what percent of the contract value would be typically paid in informal payments or gifts to secure the contract?

Interviewer instructions

Sensitive question, no clarification can be offered

Percent Of Total Annual Sales Paid In Informal Payments (j7a)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-62

Valid cases: 711
Invalid: 8

Literal question

It is said that establishments are sometimes required to make gifts or informal payments to public officials to "get things done" with regard to customs, taxes, licenses, regulations, services etc. On average, what percentage of total annual sales, or estimated total annual value, do establishments like this one pay in informal payments or gifts to public officials for this purpose?

Percentage of total annual sales paid as informal payment

Interviewer instructions

Size of informal payments/gifts Informal payments are payments made to government officials that are unaudited and unreported. They are generally given to an official with the expectation that a service will be performed (such as granting a business license), a violation overlooked (such as violation of health regulation), or because the official threatens the business. Notice the wording (phrasing) of the question: it asks for the respondent to answer for establishments "like this one" rather than the establishment being interviewed.

Sensitive question, no clarification can be offered

Total Annual Informal Payment (j7b)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 5
Decimals: 0
Range: -9-50000

Valid cases: 8
Invalid: 711

Literal question

It is said that establishments are sometimes required to make gifts or informal payments to public officials to "get things done" with regard to customs, taxes, licenses, regulations, services etc. On average, what percentage of total annual sales, or estimated total annual value, do establishments like this one pay in informal payments or gifts to public officials for this purpose?

Total annual informal payment

Interviewer instructions

Total Annual Informal Payment (j7b)

File: elsalvador_2016_full_data

Size of informal payments/gifts Informal payments are payments made to government officials that are unaudited and unreported. They are generally given to an official with the expectation that a service will be performed (such as granting a business license), a violation overlooked (such as violation of health regulation), or because the official threatens the business. Notice the wording (phrasing) of the question: it asks for the respondent to answer for establishments "like this one" rather than the establishment being interviewed.

Sensitive question, no clarification can be offered

Application To Obtain An Import License Submitted Over The Last 2 Years? (j10)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 719
Invalid: 0

Literal question

Over the last two years, did this establishment submit an application to obtain an import license?

Post question

If answer is No or Don't Know then GO TO QUESTION J.13

How Many Days Did It Take To Obtain Your Import License? (j11)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 3
Decimals: 0
Range: -9-365

Valid cases: 93
Invalid: 626

Literal question

Approximately how many days did it take to obtain this import license from the day of the application to the day it was granted?

When You Applied For An Import License, Was An Informal Gift/Payment Requested? (j12)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 93
Invalid: 626

Literal question

In reference to that application for an import license, was an informal gift or payment expected or requested?

Interviewer instructions

Sensitive question, no clarification can be offered

Application To Obtain An Operating License Submitted Over Last 2 Years? (j13)

File: elsalvador_2016_full_data

Overview

Type: Discrete	Valid cases: 719
Format: numeric	Invalid: 0
Width: 2	
Decimals: 0	
Range: -9-2	

Literal question

Over the last two years, did this establishment submit an application to obtain an operating license?

Post question

If answer is No or Don't Know then GO TO QUESTION J.30

How Many Days Did It Take To Obtain Your Operating License? (j14)

File: elsalvador_2016_full_data

Overview

Type: Discrete	Valid cases: 141
Format: numeric	Invalid: 578
Width: 3	
Decimals: 0	
Range: -9-650	

Literal question

Approximately how many days did it take to obtain this operating license from the day of the application to the day it was granted?

Interviewer instructions

Wait for operating license. Self-explanatory-Includes renewals of operating licenses

When You Applied For Operating License Was An Informal Gift/Payment Requested? (j15)

File: elsalvador_2016_full_data

Overview

Type: Discrete	Valid cases: 141
Format: numeric	Invalid: 578
Width: 2	
Decimals: 0	
Range: -9-2	

Literal question

In reference to that application for an operating license, was an informal gift or payment expected or requested?

Interviewer instructions

Sensitive question, no clarification can be offered

Over Last 2 Yrs, Submitted An Application For A Municipal Permit? (LACj15)

File: elsalvador_2016_full_data

Over Last 2 Yrs, Submitted An Application For A Municipal Permit? (LACj15)

File: elsalvador_2016_full_data

Overview

Type: Discrete	Valid cases: 719
Format: numeric	Invalid: 0
Width: 2	
Decimals: 0	
Range: -9-2	

Literal question

Over the last two years, did this establishment submit an application to obtain a municipal permit?

How Many Days Did It Take To Obtain Municipal Permit? (LACj16)

File: elsalvador_2016_full_data

Overview

Type: Discrete	Valid cases: 267
Format: numeric	Invalid: 452
Width: 3	
Decimals: 0	
Range: -9-730	

Literal question

Approximately how many days did it take to obtain this municipal permit from the day of the application to the day it was granted?

In Ref To Munic. Permit Application, Informal Gift/Payment Expected Or Requested? (LACj17)

File: elsalvador_2016_full_data

Overview

Type: Discrete	Valid cases: 267
Format: numeric	Invalid: 452
Width: 2	
Decimals: 0	
Range: -9-2	

Literal question

In reference to that application for municipal permit, was an informal gift or payment expected or requested?

Over Last 2 Yrs, Submitted An Application For A Environmental Permit? (LACj18)

File: elsalvador_2016_full_data

Overview

Type: Discrete	Valid cases: 719
Format: numeric	Invalid: 0
Width: 2	
Decimals: 0	
Range: -9-2	

Literal question

Over the last two years, did this establishment submit an application to obtain an environmental permit?

How Many Days Did It Take To Obtain Environmental Permit? (LACj19)

File: elsalvador_2016_full_data

Overview

Type: Discrete	Valid cases: 124
Format: numeric	Invalid: 595
Width: 4	
Decimals: 0	
Range: -9-1825	

Literal question

Approximately how many days did it take to obtain this environmental permit from the day of the application to the day it was granted?

On Environ. Permit, Informal Gift/Payment Expected Or Requested? (LACj20)

File: elsalvador_2016_full_data

Overview

Type: Discrete	Valid cases: 124
Format: numeric	Invalid: 595
Width: 2	
Decimals: 0	
Range: -9-2	

Literal question

In reference to that application for environmental permit, was an informal gift or payment expected or requested?

Last 2 Yrs, Any Law Directly Affecting Establishment's Industry Been Enacted? (LACj21)

File: elsalvador_2016_full_data

Overview

Type: Discrete	Valid cases: 719
Format: numeric	Invalid: 0
Width: 2	
Decimals: 0	
Range: -9-2	

Literal question

Over the last two years, has any law directly affecting this establishment's industry been enacted?

Referring To These Laws, Was Establishment Or Firm Consulted? (LACj22)

File: elsalvador_2016_full_data

Overview

Type: Discrete	Valid cases: 147
Format: numeric	Invalid: 572
Width: 2	
Decimals: 0	
Range: -9-2	

Literal question

Referring To These Laws, Was Establishment Or Firm Consulted? (LACj22)

File: elsalvador_2016_full_data

In reference to these laws, was this establishment or firm involved in a consultation process?

Involved In Any Organized Effort To Influence Creation/Implementation? (LACj23)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 147
Invalid: 572

Literal question

Was this establishment or firm involved in any organized effort to influence the creation or implementation of these laws?

Please Indicate The Main Means Through Which This Effort Was Organized: (LACj24)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-5

Valid cases: 8
Invalid: 711

Literal question

Please indicate the main means through which this effort was organized:

Interviewer instructions

INTERVIEWER: ONLY ONE ANSWER ALLOWED SHOW CARD 21

How Much Of An Obstacle: Tax Rates (j30a)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-4

Valid cases: 719
Invalid: 0

Pre question

ROTATE OPTIONS

Literal question

As I list some factors that can affect the current operations of a business, please look at this card and tell me if you think that each factor is No Obstacle, a Minor Obstacle, a Moderate Obstacle, a Major Obstacle, or a Very Severe Obstacle to the current operations of this establishment.

Tax rates

Interviewer instructions

How Much Of An Obstacle: Tax Rates (j30a)

File: elsalvador_2016_full_data

The manager should be given a card with the different alternatives for "degree of obstacle" (from 0 to 4).
Sensitive question, no clarification can be offered

How Much Of An Obstacle: Tax Administrations (j30b)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-4

Valid cases: 719
Invalid: 0

Pre question

ROTATE OPTIONS

Literal question

As I list some factors that can affect the current operations of a business, please look at this card and tell me if you think that each factor is No Obstacle, a Minor Obstacle, a Moderate Obstacle, a Major Obstacle, or a Very Severe Obstacle to the current operations of this establishment.

Tax administration

Interviewer instructions

The manager should be given a card with the different alternatives for "degree of obstacle" (from 0 to 4).
Sensitive question, no clarification can be offered

How Much Of An Obstacle: Business Licensing And Permits (j30c)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-4

Valid cases: 719
Invalid: 0

Pre question

ROTATE OPTIONS

Literal question

As I list some factors that can affect the current operations of a business, please look at this card and tell me if you think that each factor is No Obstacle, a Minor Obstacle, a Moderate Obstacle, a Major Obstacle, or a Very Severe Obstacle to the current operations of this establishment.

Business licensing and permits

Interviewer instructions

The manager should be given a card with the different alternatives for "degree of obstacle" (from 0 to 4).
Sensitive question, no clarification can be offered

How Much Of An Obstacle: Political Instability (j30e)

File: elsalvador_2016_full_data

Overview

How Much Of An Obstacle: Political Instability (j30e)

File: elsalvador_2016_full_data

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-4

Valid cases: 719
Invalid: 0

Pre question

ROTATE OPTIONS

Literal question

As I list some factors that can affect the current operations of a business, please look at this card and tell me if you think that each factor is No Obstacle, a Minor Obstacle, a Moderate Obstacle, a Major Obstacle, or a Very Severe Obstacle to the current operations of this establishment.

Political instability

Interviewer instructions

The manager should be given a card with the different alternatives for "degree of obstacle" (from 0 to 4).
Sensitive question, no clarification can be offered

How Much Of An Obstacle: Corruption (j30f)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-4

Valid cases: 719
Invalid: 0

Pre question

ROTATE OPTIONS

Literal question

As I list some factors that can affect the current operations of a business, please look at this card and tell me if you think that each factor is No Obstacle, a Minor Obstacle, a Moderate Obstacle, a Major Obstacle, or a Very Severe Obstacle to the current operations of this establishment.

Corruption

Interviewer instructions

The manager should be given a card with the different alternatives for "degree of obstacle" (from 0 to 4).
Sensitive question, no clarification can be offered

How Much Of An Obstacle: Courts (h30)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-4

Valid cases: 719
Invalid: 0

Pre question

ROTATE OPTIONS

Literal question

As I list some factors that can affect the current operations of a business, please look at this card and tell me if you think that each factor is No Obstacle, a Minor Obstacle, a Moderate Obstacle, a Major Obstacle, or a Very Severe Obstacle to the current operations of this establishment.

Courts

Interviewer instructions

How Much Of An Obstacle: Courts (h30)

File: elsalvador_2016_full_data

The manager should be given a card with the different alternatives for "degree of obstacle" (from 0 to 4).
Sensitive question, no clarification can be offered

How Much Of An Obstacle: Municipalities (LACj31a)

File: elsalvador_2016_full_data

Overview

Type: Discrete	Valid cases: 719
Format: numeric	Invalid: 0
Width: 2	
Decimals: 0	
Range: -9-4	

Literal question

Using the response options on the card; To what degree is or are the service provision from [INSERT OPTION] an obstacle to the current operations of this establishment?

Municipalities

How Much Of An Obstacle: Anda (SLVj31b)

File: elsalvador_2016_full_data

Overview

Type: Discrete	Valid cases: 719
Format: numeric	Invalid: 0
Width: 2	
Decimals: 0	
Range: -9-4	

Literal question

Using the response options on the card; To what degree is or are the service provision from [INSERT OPTION] an obstacle to the current operations of this establishment?

ANDA

How Much Of An Obstacle: Direccan General De Impuestos Internos (LACj31c)

File: elsalvador_2016_full_data

Overview

Type: Discrete	Valid cases: 719
Format: numeric	Invalid: 0
Width: 2	
Decimals: 0	
Range: -9-4	

Literal question

Using the response options on the card; To what degree is or are the service provision from [INSERT OPTION] an obstacle to the current operations of this establishment?

Direccin General de Impuestos Internos

How Much Of An Obstacle: Marn (SLVj31d)

File: elsalvador_2016_full_data

How Much Of An Obstacle: Marn (SLVj31d)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-4

Valid cases: 719
Invalid: 0

Literal question

Using the response options on the card; To what degree is or are the service provision from [INSERT OPTION] an obstacle to the current operations of this establishment?

MARN

How Much Of An Obstacle: Minec a Datco (SLVj31e)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-4

Valid cases: 719
Invalid: 0

Literal question

Using the response options on the card; To what degree is or are the service provision from [INSERT OPTION] an obstacle to the current operations of this establishment?

MINEC - DATCO (Direccin de Administracin de Tratados Comerciales)

How Much Of An Obstacle: Ministerio De Trabajo (LACj31f)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-4

Valid cases: 719
Invalid: 0

Literal question

Using the response options on the card; To what degree is or are the service provision from [INSERT OPTION] an obstacle to the current operations of this establishment?

Ministerio de Trabajo

How Much Of An Obstacle: Ministerio De Obras Pablicas (LACj31g)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-4

Valid cases: 719
Invalid: 0

Literal question

How Much Of An Obstacle: Ministerio De Obras Pablicas (LACj31g)

File: elsalvador_2016_full_data

Using the response options on the card; To what degree is or are the service provision from [INSERT OPTION] an obstacle to the current operations of this establishment?

Ministerio de Obras Pblicas

How Much Of An Obstacle: Mined (SLVj31h)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-4

Valid cases: 719
Invalid: 0

Literal question

Using the response options on the card; To what degree is or are the service provision from [INSERT OPTION] an obstacle to the current operations of this establishment?

MINED

How Much Of An Obstacle: Siget (SLVj31i)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-4

Valid cases: 719
Invalid: 0

Literal question

Using the response options on the card; To what degree is or are the service provision from [INSERT OPTION] an obstacle to the current operations of this establishment?

SIGET

How Much Of An Obstacle: Pnc (SLVj31j)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-4

Valid cases: 719
Invalid: 0

Literal question

Using the response options on the card; To what degree is or are the service provision from [INSERT OPTION] an obstacle to the current operations of this establishment?

PNC

How Much Of An Obstacle: Proesa (SLVj31k)

File: elsalvador_2016_full_data

How Much Of An Obstacle: Proesa (SLVj31k)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-4

Valid cases: 719
Invalid: 0

Literal question

Using the response options on the card; To what degree is or are the service provision from [INSERT OPTION] an obstacle to the current operations of this establishment?

PROESA

How Much Of An Obstacle: Ministerio De Salud (Minsal) (LACj311)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-4

Valid cases: 719
Invalid: 0

Literal question

Using the response options on the card; To what degree is or are the service provision from [INSERT OPTION] an obstacle to the current operations of this establishment?

Ministerio de Salud (MINSAL)

How Much Of An Obstacle: Mag (SLVj31m)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-4

Valid cases: 719
Invalid: 0

Literal question

Using the response options on the card; To what degree is or are the service provision from [INSERT OPTION] an obstacle to the current operations of this establishment?

MAG

How Much Of An Obstacle: Opamss (SLVj31n)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-4

Valid cases: 719
Invalid: 0

Literal question

How Much Of An Obstacle: Opamss (SLVj31n)

File: elsalvador_2016_full_data

Using the response options on the card; To what degree is or are the service provision from [INSERT OPTION] an obstacle to the current operations of this establishment?

OPAMSS (Oficina de Planificacin del rea Metropolitana de San Salvador)

Num. Permanent, Full-Time Employees At End Of Last Fiscal Year (l1)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 4
Decimals: 0
Range: -9-4224

Valid cases: 719
Invalid: 0

Pre question

READ THE FOLLOWING TO THE RESPONDENT BEFORE PROCEEDING: Now I would like to ask you a few questions about this establishment's labor force.

Literal question

At the end of fiscal year [insert last complete fiscal year], how many permanent, full-time individuals worked in this establishment? Please include all employees and managers. INTERVIEWER: include interviewee if applicable.

Interviewer instructions

Number of permanent, full-time employees last complete fiscal year are defined as all paid employees that are contracted for a term of one or more fiscal years and/or have a guaranteed renewal of their employment contract and that work up to 8 or more hours per day. All employees and managers (including respondent) should be counted.

Num. Permanent, Full-Time Employees At End Of 3 Fiscal Years Ago (l2)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 4
Decimals: 0
Range: -9-4000

Valid cases: 719
Invalid: 0

Literal question

Three fiscal years ago, at the end of fiscal year 2007, how many permanent, full-time individuals work in this establishment? Please include all employees and managers (INTERVIEWER: include interviewee if applicable).

Num. Full-Time Employees At End Of Last Fiscal Yr: Production Workers (l3a)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 4
Decimals: 0
Range: -9-3590

Valid cases: 405
Invalid: 314

Num. Full-Time Employees At End Of Last Fiscal Yr: Production Workers (l3a)

File: elsalvador_2016_full_data

Pre question

INTERVIEWER: READ EACH CATEGORY

Literal question

At the end of fiscal year [insert last complete fiscal year], how many permanent, full-time individuals were:
Production workers

Interviewer instructions

Number of permanent, full-time production workers are workers (up through the line supervisor level) engaged in fabricating, processing, assembling, inspecting, receiving, storing, handling, packing, warehousing, shipping (but not delivering), maintenance, repair, product development, auxiliary production for plant's own use (e.g., power plant), recordkeeping, and other services closely associated with these production operations. Employees above the working-supervisor level are excluded from this category. Number of permanent, full-time non-production workers are those workers not engaged in fabricating, processing, assembling, inspecting, receiving, storing, handling, packing, warehousing, shipping (but not delivering), maintenance, repair, product development, auxiliary production for plant's own use (e.g., power plant), recordkeeping, and other services closely associated with these production operations. Managers and other supervisory personnel with responsibilities for the performance of shop floor supervisors and below are included. Do not include shop floor supervisors. Employees in sales (including driver-salespersons), sales delivery (highway truck drivers and their helpers), janitorial and guard services, advertising, credit, collection, installation and servicing of own products, clerical and routine office functions, executive, purchasing, financing, legal, personnel (including cafeteria, medical, etc.) are included. Also included are employees on the payroll of the manufacturing establishment engaged in the construction of major additions or alterations utilized as a separate work force. Professional, and technical employees are included in this category.

Num. Full-Time Employees At End Of Last Fiscal Yr: Non-Production Workers (l3b)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 3
Decimals: 0
Range: -9-634

Valid cases: 405
Invalid: 314

Pre question

INTERVIEWER: READ EACH CATEGORY

Literal question

At the end of fiscal year [insert last complete fiscal year], how many permanent, full-time individuals were:
Non-production workers [e.g., managers, administration, sales]

Interviewer instructions

Number of permanent, full-time production workers are workers (up through the line supervisor level) engaged in fabricating, processing, assembling, inspecting, receiving, storing, handling, packing, warehousing, shipping (but not delivering), maintenance, repair, product development, auxiliary production for plant's own use (e.g., power plant), recordkeeping, and other services closely associated with these production operations. Employees above the working-supervisor level are excluded from this category. Number of permanent, full-time non-production workers are those workers not engaged in fabricating, processing, assembling, inspecting, receiving, storing, handling, packing, warehousing, shipping (but not delivering), maintenance, repair, product development, auxiliary production for plant's own use (e.g., power plant), recordkeeping, and other services closely associated with these production operations. Managers and other supervisory personnel with responsibilities for the performance of shop floor supervisors and below are included. Do not include shop floor supervisors. Employees in sales (including driver-salespersons), sales delivery (highway truck drivers and their helpers), janitorial and guard services, advertising, credit, collection, installation and servicing of own products, clerical and routine office functions, executive, purchasing, financing, legal, personnel (including cafeteria, medical, etc.) are included. Also included are employees on the payroll of the manufacturing establishment engaged in the construction of major additions or alterations utilized as a separate work force. Professional, and technical employees are included in this category.

Num. of permanent, full-time highly skilled production workers, last FY (l4a1)

File: elsalvador_2016_full_data

Overview

Type: Discrete	Valid cases: 405
Format: numeric	Invalid: 314
Width: 4	
Decimals: 0	
Range: -9-2700	

Num. of permanent, full-time semi skilled production workers, last FY (l4a2)

File: elsalvador_2016_full_data

Overview

Type: Discrete	Valid cases: 405
Format: numeric	Invalid: 314
Width: 4	
Decimals: 0	
Range: -9-2900	

Num. of permanent, full-time unskilled production workers, last FY (l4b)

File: elsalvador_2016_full_data

Overview

Type: Discrete	Valid cases: 405
Format: numeric	Invalid: 314
Width: 4	
Decimals: 0	
Range: -9-3138	

Pre question

INTERVIEWER: READ EACH CATEGORY

Literal question

At the end of fiscal year [insert last complete fiscal year], how many permanent, full-time individuals were:
Unskilled production workers

Interviewer instructions

Numbers of different types of permanent, full-time skilled production workers are workers (up through the line supervisor level) engaged in fabricating, processing, assembling, inspecting, receiving, storing, handling, packing, warehousing, shipping (but not delivering), maintenance, repair, product development, auxiliary production for plant's own use (e.g., power plant), recordkeeping, and other services closely associated with these production operations. Employees above the working-supervisor level are excluded from this item. Also, these workers are skilled in that they have some special knowledge or (usually acquired) ability in their work. A skilled worker may have attended a college, university or technical school. Or, a skilled worker may have learned his skills on the job. Unskilled production workers are workers (up through the line supervisor level) engaged in fabricating, processing, assembling, inspecting, receiving, storing, handling, packing, warehousing, shipping (but not delivering), maintenance, repair, product development, auxiliary production for plant's own use (e.g., power plant), recordkeeping, and other services closely associated with these production operations. Employees above the working-supervisor level are excluded from this item. Also, these workers are unskilled in that it is not required that they have special training, education, or skill to perform their job.

Num. Full-Time Employees At End Of Last Fiscal Yr: Female Production Workers (l5a)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 4
Decimals: 0
Range: -9-1885

Valid cases: 405
Invalid: 314

Literal question

At the end of fiscal year [insert last complete fiscal year], how many permanent full-time individuals working in this establishment in the following categories were female?
Female permanent full-time production workers

Num. Full-Time Employees At End Of Last Fiscal Yr: Female Non-Production Workers (l5b)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 3
Decimals: 0
Range: -9-250

Valid cases: 405
Invalid: 314

Literal question

At the end of fiscal year [insert last complete fiscal year], how many permanent full-time individuals working in this establishment in the following categories were female?
Female permanent full-time non-production workers

Num. Full-Time Employees At End Of Last Fiscal Yr: Female (l5)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 4
Decimals: 0
Range: -9-2000

Valid cases: 314
Invalid: 405

Literal question

At the end of fiscal year [insert last complete fiscal year], how many permanent full-time individuals were female?

Num. Full-Time Temporary Employees At End Of Last Fiscal Yr (l6)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 4
Decimals: 0
Range: -9-1500

Valid cases: 719
Invalid: 0

Literal question

Num. Full-Time Temporary Employees At End Of Last Fiscal Yr (16)

File: elsalvador_2016_full_data

How many full-time temporary employees did this establishment employ in fiscal year [insert last complete fiscal year]?

Post question

IF 0, GO TO QUESTION L.9a

Interviewer instructions

Full-time temporary or seasonal employees are defined as all paid short-term (i.e. for less than a fiscal year) employees with no guarantee of renewal of employment contract) and work 40 hours or more per week for the term of their contract.

Female Temporary, Full-Time Workers Employed Throughout Last Fiscal Yr (16a)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 3
Decimals: 0
Range: -9-100

Valid cases: 276
Invalid: 443

Literal question

How many full-time seasonal or temporary employees employed during [insert last complete fiscal year] were female?

Avg. Length Of Employment Of All Full-Time Temporary Employees In Last Fiscal Yr (18)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-12

Valid cases: 276
Invalid: 443

Literal question

What was the average length of employment of all full-time temporary employees throughout fiscal year [insert last complete fiscal year]?

Interviewer instructions

Average length of employment of all full-time temporary or seasonal employees refers to the number of months that the worker was contracted for work that occupied employees for 40 hours or more per week. If average full-time temporary or seasonal employment was for less than one month, enumerator should write 1.

% Of Full Time Workers Completed High School (19b)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 3
Decimals: 0
Range: -9-100

Valid cases: 559
Invalid: 160

Literal question

What is the percentage of full time permanent workers who completed secondary school?

Number Of Full-Time Permanent Workers Completed Secondary School? (l9b_c)

File: elsalvador_2016_full_data

Overview

Type: Discrete	Valid cases: 160
Format: numeric	Invalid: 559
Width: 3	
Decimals: 0	
Range: -9-100	

Literal question

What is the percentage of full-time permanent workers who completed secondary school?
Number

Share Of Full-Time Permanent Workers Who Completed University Or A Higher Degree (LACl9)

File: elsalvador_2016_full_data

Overview

Type: Discrete	Valid cases: 566
Format: numeric	Invalid: 153
Width: 3	
Decimals: 0	
Range: -9-100	

Literal question

What is the percentage of full-time permanent workers who completed university or a higher degree?
Percent

Number Of Full-Time Perm. Workers Completed University Or A Higher Degree? (LACl9_c)

File: elsalvador_2016_full_data

Overview

Type: Discrete	Valid cases: 153
Format: numeric	Invalid: 566
Width: 2	
Decimals: 0	
Range: -9-70	

Literal question

What is the percentage of full-time permanent workers who completed university or a higher degree?
Number

Formal Training Programs For Permanent, Full-Time Employees In Last Fiscal Yr (l10)

File: elsalvador_2016_full_data

Overview

Formal Training Programs For Permanent, Full-Time Employees In Last Fiscal Yr (l10)

File: elsalvador_2016_full_data

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 719
Invalid: 0

Literal question

Over fiscal year [insert last complete fiscal year], did this establishment have formal training programs for its permanent, full-time employees?

Post question

If answer is No then GO TO QUESTION LAC.L18
If answer is Don't Know then GO TO QUESTION LAC.L19

Interviewer instructions

Formal training that has a structured and defined curriculum. Formal training may include classroom work, seminars, lectures, workshops, and audio-visual presentations and demonstrations. This does not include training to familiarize employees with equipment and machinery on the shop floor, training aimed at familiarizing employees with the establishment's standard operation procedures, or employee orientation at the beginning of an employee's tenure. In-house training may be conducted by other non-supervisory employees of the establishment, the establishment's supervisors or managers, or the establishments training centers.

Over Fiscal Year 2015, Please Indicate Which Type Of Training Was Offered (LAC111)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-3

Valid cases: 364
Invalid: 355

Literal question

Over fiscal year [insert last complete fiscal year], please indicate which type of training was offered by this establishment.

Please Indicate With Which Institution This External Training Was Conducted (SLV111)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-4

Valid cases: 261
Invalid: 458

Literal question

Please indicate with which institution this external training was conducted

% Permanent Full-Time Production Employees Received Formal Training In Last Ffy (l11a)

File: elsalvador_2016_full_data

Overview

Type: Discrete	Valid cases: 120
Format: numeric	Invalid: 599
Width: 3	
Decimals: 0	
Range: -9-100	

Literal question

Referring to the training programs run over fiscal year [insert last complete fiscal year], what percentage of permanent, full-time employees of the following categories received formal training?

Production full-time permanent employees trained
Percent

Training Programs Amount: Production Full-Time Permanent Employees Trained (l11a1)

File: elsalvador_2016_full_data

Overview

Type: Discrete	Valid cases: 56
Format: numeric	Invalid: 663
Width: 3	
Decimals: 0	
Range: -9-324	

Literal question

Referring to the training programs run over fiscal year [insert last complete fiscal year], what percentage of permanent, full-time employees of the following categories received formal training?

Production full-time permanent employees trained
Number

% Permanent Fulltime Nonproduction Employees Received Formal Training In Last Fy (l11b)

File: elsalvador_2016_full_data

Overview

Type: Discrete	Valid cases: 120
Format: numeric	Invalid: 599
Width: 3	
Decimals: 0	
Range: -9-100	

Literal question

Referring to the training programs run over fiscal year [insert last complete fiscal year], what percentage of permanent, full-time employees of the following categories received formal training?

Non-production full-time permanent employees trained
Percent

Training Programs Amount: Non-Production Full-Time Permanent Employees Trained (l11b1)

File: elsalvador_2016_full_data

Training Programs Amount:Non-Production Full-Time Permanent Employees Trained (l11b1)

File: elsalvador_2016_full_data

Overview

Type: Discrete	Valid cases: 56
Format: numeric	Invalid: 663
Width: 3	
Decimals: 0	
Range: -9-196	

Literal question

Referring to the training programs run over fiscal year [insert last complete fiscal year], what percentage of permanent, full-time employees of the following categories received formal training?

Non-production full-time permanent employees trained
Number

Degree Of Diff. To Employees With: Interpersonal/Communication Skills (LAC112a)

File: elsalvador_2016_full_data

Overview

Type: Discrete	Valid cases: 719
Format: numeric	Invalid: 0
Width: 2	
Decimals: 0	
Range: -9-4	

Literal question

Over the last two years, using this card, please indicate the degree of difficulty in finding employees that have the following skills:

Interpersonal and communication skills

Degree Of Diff. To Employees With: Work Ethic/Commitment (LAC112b)

File: elsalvador_2016_full_data

Overview

Type: Discrete	Valid cases: 719
Format: numeric	Invalid: 0
Width: 2	
Decimals: 0	
Range: -9-4	

Literal question

Over the last two years, using this card, please indicate the degree of difficulty in finding employees that have the following skills:

Work ethic and commitment

Degree Of Diff. To Employees With: Writing Skills (LAC112c)

File: elsalvador_2016_full_data

Overview

Degree Of Diff. To Employees With: Writing Skills (LAC112c)

File: elsalvador_2016_full_data

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-4

Valid cases: 719
Invalid: 0

Literal question

Over the last two years, using this card, please indicate the degree of difficulty in finding employees that have the following skills:

Writing skills

Degree Of Diff. To Employees With: English Language Skills (LAC112d)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-4

Valid cases: 719
Invalid: 0

Literal question

Over the last two years, using this card, please indicate the degree of difficulty in finding employees that have the following skills:

English language skills

Degree Of Diff. To Employees With: Computer/General It Skills (LAC112e)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-4

Valid cases: 719
Invalid: 0

Literal question

Over the last two years, using this card, please indicate the degree of difficulty in finding employees that have the following skills:

Computer skills or general IT skill

Degree Of Diff. To Employees With: Tech. Skills (Other Than Computers) (LAC112f)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-4

Valid cases: 719
Invalid: 0

Degree Of Diff. To Employees With: Tech. Skills (Other Than Computers) (LAC112f)

File: elsalvador_2016_full_data

Literal question

Over the last two years, using this card, please indicate the degree of difficulty in finding employees that have the following skills:

Technical skills, other than computers, vocational, or job-specific skills

Coming Year, Expect To: Increase/Decrease/Maintain Num Perm Employees (LAC113)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-3

Valid cases: 719
Invalid: 0

Literal question

Referring to the external training programs partially or fully funded by the government, can you please estimate how many hours were spent on average during the last fiscal year [insert last complete fiscal year]?

Change In Number Of Perm Employees Over Coming Yr. (LAC114)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 3
Decimals: 0
Range: -9-600

Valid cases: 259
Invalid: 460

Literal question

Please indicate the change in the number of permanent, full-time employees over the coming year:

How Much Of An Obstacle: Labor Regulations? (I30a)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-4

Valid cases: 719
Invalid: 0

Literal question

Are labor regulations No Obstacle, a Minor Obstacle, a Moderate Obstacle, a Major Obstacle, or a Very Severe Obstacle to the current operations of this establishment?

Interviewer instructions

The manager should be given a card with the different alternatives for "degree of obstacle" (from 0 to 4).

Sensitive question, no clarification can be offered

How Much Of An Obstacle: Inadequately Educated Workforce? (l30b)

File: elsalvador_2016_full_data

Overview

Type: Discrete	Valid cases: 719
Format: numeric	Invalid: 0
Width: 2	
Decimals: 0	
Range: -9-4	

Literal question

Is an inadequately educated workforce No Obstacle, a Minor Obstacle, a Moderate Obstacle, a Major Obstacle, or a Very Severe Obstacle to the current operations of this establishment?

Interviewer instructions

The manager should be given a card with the different alternatives for "degree of obstacle" (from 0 to 4).
Sensitive question, no clarification can be offered

Biggest Obstacle Affecting The Operation Of This Establishment (m1a)

File: elsalvador_2016_full_data

Overview

Type: Discrete	Valid cases: 719
Format: numeric	Invalid: 0
Width: 2	
Decimals: 0	
Range: -9-15	

Pre question

SHOW CARD

Literal question

By looking at card [insert card number] can you tell me which of the elements of the business environment included in the list, if any, currently represents the biggest obstacle faced by this establishment

Interviewer instructions

The manager should be given a card with the different alternatives for "degree of obstacle" (from 0 to 4).
Sensitive question, no clarification can be offered

Total Labor Cost (Incl. Wages, Salaries, Bonuses, Etc) In Last Fiscal Year (n2a)

File: elsalvador_2016_full_data

Overview

Type: Discrete	Valid cases: 719
Format: numeric	Invalid: 0
Width: 8	
Decimals: 0	
Range: -9-38045783	

Pre question

READ THE FOLLOWING TO THE RESPONDENT BEFORE PROCEEDING: Now we would like to ask you a few questions about the financial results of this establishment.

It is important that this information be as accurate as possible. The data are treated as confidential - the identity of your establishment will not be revealed at any point. Please provide the following information from the financial statements of this establishment.

SHOW CARD

READ OUT

Total Labor Cost (Incl. Wages, Salaries, Bonuses, Etc) In Last Fiscal Year (n2a)

File: elsalvador_2016_full_data

Literal question

For fiscal year [insert last complete fiscal year], please provide the following information about this establishment:
Total annual cost of labor including wages, salaries, bonuses, social security payments

Interviewer instructions

Total cost of labor, including wages, salaries and benefits is the total annual wages and all annual benefits, including food, transport, social security (i.e. pensions, medical insurance, and unemployment insurance). Raw materials and intermediate goods: (M) is the cost of all inputs in the production activity. This is usually an item directly taken from the financial statements. Finished goods and materials purchased to resell: (S) is the cost of all finished goods and materials purchased to be resold. This is usually an item directly taken from the financial statements. Electricity is the total annual cost of electric energy purchased from public or private utility companies or received from other establishments that belong to the same firm. Exclude the value of electricity generated and used at this establishment. Fuel (M) is the total annual cost of all fuels consumed for heat, power, transportation, or the generation of electricity. Do not include the estimated costs of fuels, such as sawdust or blast furnace gas, produced as a byproduct of your manufacturing activities. Include anthracite and bituminous coal, coke, natural and manufactured gas, fuel oil, liquefied petroleum gas, gasoline, and all other fuels, including purchased steam. Be sure to include fuel used to power delivery trucks, forklifts, or other motor vehicles associated with the establishment. Other costs of production not included above: (M) this should be computed as total costs of production minus the items included above.

Cost Of Raw Materials And Intermediate Goods Used In Prod. In Last Fiscal Year (n2e)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 9
Decimals: 0
Range: -9-288600000

Valid cases: 405
Invalid: 314

Pre question

SHOW CARD
READ OUT

Literal question

For fiscal year [insert last complete fiscal year], please provide the following information about this establishment:
Total annual cost of raw materials and intermediate goods used in production

Interviewer instructions

Total cost of labor, including wages, salaries and benefits is the total annual wages and all annual benefits, including food, transport, social security (i.e. pensions, medical insurance, and unemployment insurance). Raw materials and intermediate goods: (M) is the cost of all inputs in the production activity. This is usually an item directly taken from the financial statements. Finished goods and materials purchased to resell: (S) is the cost of all finished goods and materials purchased to be resold. This is usually an item directly taken from the financial statements. Electricity is the total annual cost of electric energy purchased from public or private utility companies or received from other establishments that belong to the same firm. Exclude the value of electricity generated and used at this establishment. Fuel (M) is the total annual cost of all fuels consumed for heat, power, transportation, or the generation of electricity. Do not include the estimated costs of fuels, such as sawdust or blast furnace gas, produced as a byproduct of your manufacturing activities. Include anthracite and bituminous coal, coke, natural and manufactured gas, fuel oil, liquefied petroleum gas, gasoline, and all other fuels, including purchased steam. Be sure to include fuel used to power delivery trucks, forklifts, or other motor vehicles associated with the establishment. Other costs of production not included above: (M) this should be computed as total costs of production minus the items included above.

Total Annual Costs Of Electricity In Last Fiscal Year (n2b)

File: elsalvador_2016_full_data

Overview

Total Annual Costs Of Electricity In Last Fiscal Year (n2b)

File: elsalvador_2016_full_data

Type: Discrete
Format: numeric
Width: 7
Decimals: 0
Range: -9-9200000

Valid cases: 719
Invalid: 0

Pre question

SHOW CARD
READ OUT

Literal question

For fiscal year [insert last complete fiscal year], please provide the following information about this establishment:
Total annual costs of electricity

Interviewer instructions

Total cost of labor, including wages, salaries and benefits is the total annual wages and all annual benefits, including food, transport, social security (i.e. pensions, medical insurance, and unemployment insurance). Raw materials and intermediate goods: (M) is the cost of all inputs in the production activity. This is usually an item directly taken from the financial statements. Finished goods and materials purchased to resell: (S) is the cost of all finished goods and materials purchased to be resold. This is usually an item directly taken from the financial statements. Electricity is the total annual cost of electric energy purchased from public or private utility companies or received from other establishments that belong to the same firm. Exclude the value of electricity generated and used at this establishment. Fuel (M) is the total annual cost of all fuels consumed for heat, power, transportation, or the generation of electricity. Do not include the estimated costs of fuels, such as sawdust or blast furnace gas, produced as a byproduct of your manufacturing activities. Include anthracite and bituminous coal, coke, natural and manufactured gas, fuel oil, liquefied petroleum gas, gasoline, and all other fuels, including purchased steam. Be sure to include fuel used to power delivery trucks, forklifts, or other motor vehicles associated with the establishment. Other costs of production not included above: (M) this should be computed as total costs of production minus the items included above.

Total Annual Cost Of Finished Goods/Materials Bought To Resell In Last Fiscal Yr (n2i)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 8
Decimals: 0
Range: -9-10800000

Valid cases: 163
Invalid: 556

Pre question

SHOW CARD
READ OUT

Literal question

For fiscal year [insert last complete fiscal year], please provide the following information about this establishment:
Total annual cost of finished goods and materials purchased to resell

Interviewer instructions

Total cost of labor, including wages, salaries and benefits is the total annual wages and all annual benefits, including food, transport, social security (i.e. pensions, medical insurance, and unemployment insurance). Raw materials and intermediate goods: (M) is the cost of all inputs in the production activity. This is usually an item directly taken from the financial statements. Finished goods and materials purchased to resell: (S) is the cost of all finished goods and materials purchased to be resold. This is usually an item directly taken from the financial statements. Electricity is the total annual cost of electric energy purchased from public or private utility companies or received from other establishments that belong to the same firm. Exclude the value of electricity generated and used at this establishment. Fuel (M) is the total annual cost of all fuels consumed for heat, power, transportation, or the generation of electricity. Do not include the estimated costs of fuels, such as sawdust or blast furnace gas, produced as a byproduct of your manufacturing activities. Include anthracite and bituminous coal, coke, natural and manufactured gas, fuel oil, liquefied petroleum gas, gasoline, and all other fuels, including purchased steam. Be sure to include fuel used to power delivery trucks, forklifts, or other motor vehicles associated with the establishment. Other costs of production not included above: (M) this should be computed as total costs of production minus the items included above.

Total Cost Of Sales in Last FY (n2p)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 9
Decimals: 0
Range: -9-391888000

Valid cases: 405
Invalid: 314

Net Book Value Of Machinery Vehicles, And Equipment In Last Fiscal Year (n6a)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 9
Decimals: 0
Range: -9-125000000

Valid cases: 405
Invalid: 314

Literal question

At the end of fiscal year [insert last complete fiscal year], what was the net book value, that is the value of assets after depreciation, of the following:
Machinery, vehicles, and equipment

Interviewer instructions

Net book value equals the purchase value minus depreciation. The net book value represents the actual cost of assets at the time they were acquired, including all costs incurred in making the assets usable (such as transportation and installation) minus depreciation accumulated since the date of purchase. Included in the assets are all buildings, structures, machinery, and equipment (production, office, and transportation equipment) for which depreciation reserves are maintained. Accordingly, the value of assets at the end of the year includes the value of construction in progress.

Cost For Establishment To Re-Purchase All Of Its Machinery (n7a)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 9
Decimals: 0
Range: -9-125000000

Valid cases: 405
Invalid: 314

Literal question

Hypothetically, if this establishment were to purchase the assets it uses now, in their current condition, how much would they cost?
Machinery, vehicles, and equipment

Interviewer instructions

This question is designed to ascertain the market value of the establishment's capital. Data on equipment is the most important. You can ask the manager to estimate the market value if all of the equipment, land and buildings were sold on the open market. If the respondent states that there is no market, ask how much the respondent would be willing to pay for the capital, knowing what it can produce in its current condition. Estimate how much it would cost to buy machinery in the current market which is similar in terms of age and characteristics. This estimate is to give an indication of the capital intensity of the firm. Keep in mind that it is one of the most important questions on the questionnaire.

Main Respondent Position In The Firm (a15a1ax)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: character
Width: 52

Valid cases: 719

Main Respondent Years Working In The Firm: (a15a2a)

File: elsalvador_2016_full_data

Overview

Type: Continuous
Format: numeric
Width: 2
Decimals: 0
Range: 1-69

Valid cases: 719
Invalid: 0
Minimum: 1
Maximum: 69

Main Respondent'S Gender (a15a3)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 1
Decimals: 0
Range: 1-2

Valid cases: 719
Invalid: 0

Second Respondent Position In The Firm (a15a1bx)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: character
Width: 48

Valid cases: 148

Second Respondent Years Working In The Firm: (a15a2b)

File: elsalvador_2016_full_data

Overview

Type: Continuous
Format: numeric
Width: 2
Decimals: 0
Range: 1-55

Valid cases: 148
Invalid: 571
Minimum: 1
Maximum: 55

Second Respondent'S Gender (a15b3)

File: elsalvador_2016_full_data

Overview

Second Respondent'S Gender (a15b3)

File: elsalvador_2016_full_data

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -7-2

Valid cases: 148
Invalid: 571

Third Respondent Position In The Firm (a15a1cx)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: character
Width: 48

Valid cases: 34

Third Respondent Years Working In The Firm: (a15a2c)

File: elsalvador_2016_full_data

Overview

Type: Continuous
Format: numeric
Width: 2
Decimals: 0
Range: 1-40

Valid cases: 34
Invalid: 685
Minimum: 1
Maximum: 40

Third Respondent'S Gender (a15c3)

File: elsalvador_2016_full_data

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -7-2

Valid cases: 34
Invalid: 685

Day (a15d)

File: elsalvador_2016_full_data

Overview

Type: Continuous
Format: numeric
Width: 2
Decimals: 0
Range: 1-31

Valid cases: 719
Invalid: 0
Minimum: 1
Maximum: 31

Literal question

Time face-to-face interview ends:

Month (a15m)

File: elsalvador_2016_full_data

Overview

Type: Discrete	Valid cases: 719
Format: numeric	Invalid: 0
Width: 1	
Decimals: 0	
Range: 3-8	

Literal question

Time face-to-face interview ends:

Year (a15y)

File: elsalvador_2016_full_data

Overview

Type: Discrete	Valid cases: 719
Format: numeric	Invalid: 0
Width: 4	
Decimals: 0	
Range: 2016-2016	

Literal question

Time face-to-face interview ends:

Hour (a15h)

File: elsalvador_2016_full_data

Overview

Type: Discrete	Valid cases: 719
Format: numeric	Invalid: 0
Width: 2	
Decimals: 0	
Range: 7-18	

Literal question

Time face-to-face interview ends:

Minutes (a15min)

File: elsalvador_2016_full_data

Overview

Type: Continuous	Valid cases: 719
Format: numeric	Invalid: 0
Width: 2	Minimum: 0
Decimals: 0	Maximum: 59
Range: 0-59	

Literal question

Time face-to-face interview ends:

Perception Of The Questions Regarding Opinions And Perceptions (a16)

File: elsalvador_2016_full_data

Overview

Type: Discrete	Valid cases: 719
Format: numeric	Invalid: 0
Width: 1	
Decimals: 0	
Range: 1-3	

Responses To The Questions About Figures Are€ (a17)

File: elsalvador_2016_full_data

Overview

Type: Discrete	Valid cases: 719
Format: numeric	Invalid: 0
Width: 1	
Decimals: 0	
Range: 1-4	

Pre question

INTERVIEWERS PLEASE ANSWER AT END OF THE INTERVIEW:

Literal question

The responses to the questions regarding figures (productivity and employment numbers):

This Questionnaire Was Completed In: (a18)

File: elsalvador_2016_full_data

Overview

Type: Discrete	Valid cases: 719
Format: numeric	Invalid: 0
Width: 1	
Decimals: 0	
Range: 1-3	

Pre question

SUPERVISORS PLEASE ANSWER:

Literal question

This questionnaire was completed in:

If Option 2 Or 3 In A.18, Estimate Duration Of The Whole Interview: Hours (a19h)

File: elsalvador_2016_full_data

Overview

Type: Discrete	Valid cases: 159
Format: numeric	Invalid: 560
Width: 1	
Decimals: 0	
Range: 0-2	

Pre question

SUPERVISORS PLEASE ANSWER:

If Option 2 Or 3 In A.18, Estimate Duration Of The Whole Interview: Hours (a19h)

File: elsalvador_2016_full_data

Literal question

If option 2 or 3 in A.18, estimate duration of the whole interview

If Option 2 Or 3 In A.18, Estimate Duration Of The Whole Interview: Minutes (a19m)

File: elsalvador_2016_full_data

Overview

Type: Continuous	Valid cases: 159
Format: numeric	Invalid: 560
Width: 2	Minimum: 0
Decimals: 0	Maximum: 58
Range: 0-58	

Pre question

SUPERVISORS PLEASE ANSWER:

Literal question

If option 2 or 3 in A.18, estimate duration of the whole interview

stratification region code (stratificationregioncode)

File: elsalvador_2016_full_data

Overview

Type: Discrete	Valid cases: 719
Format: numeric	Invalid: 0
Width: 1	
Decimals: 0	
Range: 1-4	

stratification size code (stratificationsizecode)

File: elsalvador_2016_full_data

Overview

Type: Discrete	Valid cases: 719
Format: numeric	Invalid: 0
Width: 1	
Decimals: 0	
Range: 1-3	

stratification sector code (stratificationsectorcode)

File: elsalvador_2016_full_data

Overview

Type: Discrete	Valid cases: 719
Format: numeric	Invalid: 0
Width: 1	
Decimals: 0	
Range: 1-6	

panel code (stratificationpanelcode)

File: elsalvador_2016_full_data

Overview

Type: Discrete	Valid cases: 719
Format: numeric	Invalid: 0
Width: 1	
Decimals: 0	
Range: 0-1	

Weight according to strict eligibility (wstrict)

File: elsalvador_2016_full_data

Overview

Type: Continuous	Valid cases: 719
Format: numeric	Invalid: 0
Width: 6	Minimum: 1
Decimals: 2	Maximum: 382.2
Range: 1-382.178497314453	

Weight according to median eligibility (wmedian)

File: elsalvador_2016_full_data

Overview

Type: Continuous	Valid cases: 719
Format: numeric	Invalid: 0
Width: 6	Minimum: 1
Decimals: 2	Maximum: 505.1
Range: 1-505.117248535156	

Weight according to weak eligibility (wweak)

File: elsalvador_2016_full_data

Overview

Type: Continuous	Valid cases: 719
Format: numeric	Invalid: 0
Width: 6	Minimum: 1
Decimals: 2	Maximum: 527.4
Range: 1-527.436706542969	

see notes (strata)

File: elsalvador_2016_full_data

Overview

Type: Continuous	Valid cases: 719
Format: numeric	Invalid: 0
Width: 3	Minimum: 1
Decimals: 0	Maximum: 102
Range: 1-102	

Related Materials

Questionnaires

Manufacturing Module Questionnaire

Title Manufacturing Module Questionnaire
Language English
Filename el_salvador_2016_es_questionnaire_manufacturing.pdf

Services Module Questionnaire

Title Services Module Questionnaire
Language English
Filename el_salvador_2016_es_questionnaire_services.pdf

Reports

El Salvador Country Profile 2016

Title El Salvador Country Profile 2016
Language English
Filename <http://www.enterprisesurveys.org/~media/GIAWB/EnterpriseSurveys/Documents/Profiles/English/El-Salvador-2016.pdf>

Technical documents

Description of El Salvador ES 2016 Implementation

Title Description of El Salvador ES 2016 Implementation
Language English
Filename el_salvador_2016_es_implementation_report.pdf
