World - Global Investment Competitiveness Survey 2017

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Sampling

Sampling Procedure

The sample frame consisted of nearly 8,000 eligible companies in the commercially available Dunn and Bradstreet database. The 754 respondents were investors with existing affiliates in at least one developing country. The interviews consisted of a screener phase, to ensure the eligibility of respondents. Respondents were a combination of executives at the global headquarters and executives at a foreign affiliate.

Questionnaires

Overview

Questionnaire available for download from the Related Materials section.

Data Collection

Data Collection Dates

Start	End	Cycle
2017-02	2017-06	N/A

Data Collection Mode

Computer Assisted Telephone Interview [cati]

DATA COLLECTION NOTES

The interviews were conducted in 13 languages: Arabic, Bahasa Indonesia, Chinese, English, French, German, Italian, Japanese, Korean, Portuguese, Russian, Spanish, and Turkish. The interviews were conducted between February and June 2017.

The countries where Data was collected are: Armenia, Australia, Austria, Azerbaijan, Bangladesh, Belarus, Bolivia, Bosnia and Herzegovina, Botswana, Brazil, Bulgaria, Cambodia, Cameroon, Canada, Chile, China, Colombia, Congo Republic, Costa Rica, Cote d'Ivoire, Cuba, Denmark, Djibouti, Dominica, Dominican, Republic, Egypt Arab Republic, El Salvador, Estonia, Ethiopia, Finland, France, Georgia, Germany, Ghana, Grenada, Guatemala, Honduras, Iceland, India, Japan, Jordan, Kazakhstan, Kenya, Korea Democratic People's Republic, Korea Republic, Lebanon, Lesotho, Liberia, Macedonia FYR, Madagascar, Malaysia, Mali, Mauritius, Mexico, Mongolia, Montenegro, Morocco, Mozambique, Namibia, Nepal, Netherlands, Nicaragua, Nigeria, Pakistan, Panama, Paraguay, Peru, Philippines, Romania, Russian, Federation, Saint Lucia, Samoa, Serbia, Sierra Leone, South Africa, Spain, Sri Lanka, St. Vincent and the Grenadines, Swaziland, Taiwan China, Tanzania, Thailand, Tunisia, Turkey, Turkmenistan, Uganda, Ukraine, United Arab Emirates, United Kingdom, United States, Uruguay Uzbekistan, Venezuela RB, Vietnam, Zambia, Zimbabwe.

Data Processing

No content available

Data Appraisal

No content available

File Description

Variable List

gicphonesurvey

Content	GIC Survey 2017
Cases	754
Variable(s)	330
Structure	Type: Keys: ()
Version	
Producer	
Missing Data	

Variables

ID	Name	Label	Type	Format	Question
V1	Respondent	Respondent	contin	numeric	
V2	ParentAffiliate	Parent company or affiliate	discrete	numeric	
V3	hq	Country of global HQ from Q1 and Q2C	discrete	numeric	
V4	hq_iso	ISO Code of HQ Country	discrete	character	
V5	hq_reg	WB Region of HQ Country	discrete	character	
V6	hq_inc	Income group of HQ Country	discrete	character	
V7	hq_dev	HQ Country Developing or Developed based on Income group	discrete	numeric	
V8	AFF_AFG	Affiliate in Afghanistan	discrete	numeric	
V9	AFF_ALB	Affiliate in Albania	discrete	numeric	
V10	AFF_DZA	Affiliate in Algeria	discrete	numeric	
V11	AFF_ASM	Affiliate in American Samoa	discrete	numeric	
V12	AFF_AGO	Affiliate in Angola	discrete	numeric	
V13	AFF_ARG	Affiliate in Argentina	discrete	numeric	
V14	AFF_ARM	Affiliate in Armenia	discrete	numeric	
V15	AFF_AZE	Affiliate in Azerbaijan	discrete	numeric	
V16	AFF_BGD	Affiliate in Bangladesh	discrete	numeric	
V17	AFF_BLR	Affiliate in Belarus	discrete	numeric	
V18	AFF_BLZ	Affiliate in Belize	discrete	numeric	
V19	AFF_BEN	Affiliate in Benin	discrete	numeric	
V20	AFF_BMU	Affiliate in Bermuda	discrete	numeric	
V21	AFF_BTN	Affiliate in Bhutan	discrete	numeric	
V22	AFF_BOL	Affiliate in Bolivia	discrete	numeric	
V23	AFF_BIH	Affiliate in Bosnia and Herzegovina	discrete	numeric	
V24	AFF_BWA	Affiliate in Botswana	discrete	numeric	
V25	AFF_BRA	Affiliate in Brazil	discrete	numeric	
V26	AFF_BGR	Affiliate in Bulgaria	discrete	numeric	

ID	Name	Label	Type	Format	Question
V27	AFF_BFA	Affiliate in Burkina Faso	discrete	numeric	
V28	AFF_BDI	Affiliate in Burundi	discrete	numeric	
V29	AFF_CPV	Affiliate in Cabo Verde	discrete	numeric	
V30	AFF_KHM	Affiliate in Cambodia	discrete	numeric	
V31	AFF_CMR	Affiliate in Cameroon	discrete	numeric	
V32	AFF_CAF	Affiliate in Central African Republic	discrete	numeric	
V33	AFF_TCD	Affiliate in Chad	discrete	numeric	
V34	AFF_CHN	Affiliate in China	discrete	numeric	
V35	AFF_COL	Affiliate in Colombia	discrete	numeric	
V36	AFF_COM	Affiliate in Comoros	discrete	numeric	
V37	AFF_ZAR	Affiliate in Congo, Dem. Rep.	discrete	numeric	
V38	AFF_COG	Affiliate in Congo, Rep.	discrete	numeric	
V39	AFF_CRI	Affiliate in Costa Rica	discrete	numeric	
V40	AFF_CIV	Affiliate in Côte d'Ivoire	discrete	numeric	
V41	AFF_CUB	Affiliate in Cuba	discrete	numeric	
V42	AFF_DJI	Affiliate in Djibouti	discrete	numeric	
V43	AFF_DMA	Affiliate in Dominica	discrete	numeric	
V44	AFF_DOM	Affiliate in Dominican Republic	discrete	numeric	
V45	AFF_ECU	Affiliate in Ecuador	discrete	numeric	
V46	AFF_EGY	Affiliate in Egypt, Arab Rep.	discrete	numeric	
V47	AFF_SLV	Affiliate in El Salvador	discrete	numeric	
V48	AFF_GNQ	Affiliate in Equatorial Guinea	discrete	numeric	
V49	AFF_ERI	Affiliate in Eritrea	discrete	numeric	
V50	AFF_ETH	Affiliate in Ethiopia	discrete	numeric	
V51	AFF_FJI	Affiliate in Fiji	discrete	numeric	
V52	AFF_GAB	Affiliate in Gabon	discrete	numeric	
V53	AFF_GMB	Affiliate in Gambia, The	discrete	numeric	
V54	AFF_GEO	Affiliate in Georgia	discrete	numeric	
V55	AFF_GHA	Affiliate in Ghana	discrete	numeric	
V56	AFF_GRD	Affiliate in Grenada	discrete	numeric	
V57	AFF_GTM	Affiliate in Guatemala	discrete	numeric	
V58	AFF_GIN	Affiliate in Guinea	discrete	numeric	
V59	AFF_GNB	Affiliate in Guinea-Bissau	discrete	numeric	
V60	AFF_GUY	Affiliate in Guyana	discrete	numeric	
V61	AFF_HTI	Affiliate in Haiti	discrete	numeric	
V62	AFF_HND	Affiliate in Honduras	discrete	numeric	
V63	AFF_IND	Affiliate in India	discrete	numeric	
V64	AFF_IDN	Affiliate in Indonesia	discrete	numeric	
V65	AFF_IRN	Affiliate in Iran, Islamic Rep.	discrete	numeric	

ID	Name	Label	Type	Format	Question
V66	AFF_IRQ	Affiliate in Iraq	discrete	numeric	
V67	AFF_JAM	Affiliate in Jamaica	discrete	numeric	
V68	AFF_JOR	Affiliate in Jordan	discrete	numeric	
V69	AFF_KAZ	Affiliate in Kazakhstan	discrete	numeric	
V70	AFF_KEN	Affiliate in Kenya	discrete	numeric	
V71	AFF_KIR	Affiliate in Kiribati	discrete	numeric	
V72	AFF_PRK	Affiliate in Korea, Dem. People's Rep.	discrete	numeric	
V73	AFF_KSV	Affiliate in Kosovo	discrete	numeric	
V74	AFF_KGZ	Affiliate in Kyrgyz Republic	discrete	numeric	
V75	AFF_LAO	Affiliate in Lao PDR	discrete	numeric	
V76	AFF_LBN	Affiliate in Lebanon	discrete	numeric	
V77	AFF_LSO	Affiliate in Lesotho	discrete	numeric	
V78	AFF_LBR	Affiliate in Liberia	discrete	numeric	
V79	AFF_LBY	Affiliate in Libya	discrete	numeric	
V80	AFF_MKD	Affiliate in Macedonia, FYR	discrete	numeric	
V81	AFF_MDG	Affiliate in Madagascar	discrete	numeric	
V82	AFF_MWI	Affiliate in Malawi	discrete	numeric	
V83	AFF_MYS	Affiliate in Malaysia	discrete	numeric	
V84	AFF_MDV	Affiliate in Maldives	discrete	numeric	
V85	AFF_MLI	Affiliate in Mali	discrete	numeric	
V86	AFF_MHL	Affiliate in Marshall Islands	discrete	numeric	
V87	AFF_MRT	Affiliate in Mauritania	discrete	numeric	
V88	AFF_MUS	Affiliate in Mauritius	discrete	numeric	
V89	AFF_MEX	Affiliate in Mexico	discrete	numeric	
V90	AFF_FSM	Affiliate in Micronesia, Fed. Sts.	discrete	numeric	
V91	AFF_MDA	Affiliate in Moldova	discrete	numeric	
V92	AFF_MNG	Affiliate in Mongolia	discrete	numeric	
V93	AFF_MNE	Affiliate in Montenegro	discrete	numeric	
V94	AFF_MAR	Affiliate in Morocco	discrete	numeric	
V95	AFF_MOZ	Affiliate in Mozambique	discrete	numeric	
V96	AFF_MMR	Affiliate in Myanmar	discrete	numeric	
V97	AFF_NAM	Affiliate in Namibia	discrete	numeric	
V98	AFF_NPL	Affiliate in Nepal	discrete	numeric	
V99	AFF_NIC	Affiliate in Nicaragua	discrete	numeric	
V100	AFF_NER	Affiliate in Niger	discrete	numeric	
V101	AFF_NGA	Affiliate in Nigeria	discrete	numeric	
V102	AFF_PAK	Affiliate in Pakistan	discrete	numeric	
V103	AFF_PLW	Affiliate in Palau	discrete	numeric	
V104	AFF_PAN	Affiliate in Panama	discrete	numeric	

ID	Name	Label	Type	Format	Question
V105	AFF_PNG	Affiliate in Papua New Guinea	discrete	numeric	
V106	AFF_PRY	Affiliate in Paraguay	discrete	numeric	
V107	AFF_PER	Affiliate in Peru	discrete	numeric	
V108	AFF_PHL	Affiliate in Philippines	discrete	numeric	
V109	AFF_ROM	Affiliate in Romania	discrete	numeric	
V110	AFF_RUS	Affiliate in Russian Federation	discrete	numeric	
V111	AFF_RWA	Affiliate in Rwanda	discrete	numeric	
V112	AFF_WSM	Affiliate in Samoa	discrete	numeric	
V113	AFF_STP	Affiliate in São Tomé and Principe	discrete	numeric	
V114	AFF_SEN	Affiliate in Senegal	discrete	numeric	
V115	AFF_SRB	Affiliate in Serbia	discrete	numeric	
V116	AFF_SLE	Affiliate in Sierra Leone	discrete	numeric	
V117	AFF_SLB	Affiliate in Solomon Islands	discrete	numeric	
V118	AFF_SOM	Affiliate in Somalia	discrete	numeric	
V119	AFF_ZAF	Affiliate in South Africa	discrete	numeric	
V120	AFF_SSD	Affiliate in South Sudan	discrete	numeric	
V121	AFF_LKA	Affiliate in Sri Lanka	discrete	numeric	
V122	AFF_LCA	Affiliate in St. Lucia	discrete	numeric	
V123	AFF_VCT	Affiliate in St. Vincent and the Grenadines	discrete	numeric	
V124	AFF_SDN	Affiliate in Sudan	discrete	numeric	
V125	AFF_SUR	Affiliate in Suriname	discrete	numeric	
V126	AFF_SWZ	Affiliate in Swaziland	discrete	numeric	
V127	AFF_SYR	Affiliate in Syrian Arab Republic	discrete	numeric	
V128	AFF_TJK	Affiliate in Tajikistan	discrete	numeric	
V129	AFF_TZA	Affiliate in Tanzania	discrete	numeric	
V130	AFF_THA	Affiliate in Thailand	discrete	numeric	
V131	AFF_TMP	Affiliate in Timor-Leste	discrete	numeric	
V132	AFF_TGO	Affiliate in Togo	discrete	numeric	
V133	AFF_TON	Affiliate in Tonga	discrete	numeric	
V134	AFF_TUN	Affiliate in Tunisia	discrete	numeric	
V135	AFF_TUR	Affiliate in Turkey	discrete	numeric	
V136	AFF_TKM	Affiliate in Turkmenistan	discrete	numeric	
V137	AFF_TUV	Affiliate in Tuvalu	discrete	numeric	
V138	AFF_UGA	Affiliate in Uganda	discrete	numeric	
V139	AFF_UKR	Affiliate in Ukraine	discrete	numeric	
V140	AFF_UZB	Affiliate in Uzbekistan	discrete	numeric	
V141	AFF_VUT	Affiliate in Vanuatu	discrete	numeric	
V142	AFF_VEN	Affiliate in Venezuela, RB	discrete	numeric	
V143	AFF_VNM	Affiliate in Vietnam	discrete	numeric	

ID	Name	Label	Type	Format	Question
V144	AFF_WBG	Affiliate in West Bank and Gaza	discrete	numeric	
V145	AFF_YEM	Affiliate in Yemen, Rep.	discrete	numeric	
V146	AFF_ZMB	Affiliate in Zambia	discrete	numeric	
V147	AFF_ZWE	Affiliate in Zimbabwe	discrete	numeric	
V148	AFF_LAC	Number of affiliates in LAC	discrete	numeric	
V149	AFF_ECA	Number of affiliates in ECA	discrete	numeric	
V150	AFF_EAP	Number of affiliates in EAP	discrete	numeric	
V151	AFF_MENA	Number of affiliates in MENA	discrete	numeric	
V152	AFF_SA	Number of affiliates in SA	discrete	numeric	
V153	AFF_SSA	Number of affiliates in SSA	contin	numeric	
V154	AFF_SUM	Number of affiliates	contin	numeric	
V155	AFF_LOW	Number of affiliates in low-income countries	contin	numeric	
V156	AFF_LM	Number of affiliates in lower-middle-income countries	discrete	numeric	
V157	AFF_UM	Number of affiliates in upper-middle-income countries	discrete	numeric	
V158	Q5	Q5. What is the main sector of activity of your company?	discrete	numeric	What is the main sector of activity of your company?
V159	Q5_Other	Q5. What is the main sector of activity of your company? Other (specify)	discrete	character	What is the main sector of activity of your company? - Other, specify:
V160	Q5rgps	Sector regrouped	discrete	numeric	
V161	Q6_1	Q6. Approximately how many full-time employees does your company have globally?	discrete	numeric	Approximately how many full-time employees does your company have globally?
V162	Q7	Q7. Does your company have ...	discrete	numeric	Does your company have ...
V163	emp	Number of employees	discrete	numeric	
V164	Q8	Q8. What is your position in the company?	discrete	numeric	What is your position in the company?
V165	Q8_Other	Q8. What is your position in the company? Other (SPECIFY)	discrete	character	What is your position in the company? Other, please specify _____
V166	Q9_1	Q9. How important: Large domestic market size and potential	discrete	numeric	How important are the following characteristics to your company's decision to invest in developing countries? - Large domestic market size and potential
V167	Q9_2	Q9. How important: Macro-economic stability and favourability of exchange rate	discrete	numeric	How important are the following characteristics to your company's decision to invest in developing countries? - Macro-economic stability and favourability of exchange rate
V168	Q9_3	Q9. How important: Low cost of labor and other production inputs	discrete	numeric	How important are the following characteristics to your company's decision to invest in developing countries? - Low cost of labor and other production inputs
V169	Q9_4	Q9. How important: Available talent and skill of labor	discrete	numeric	How important are the following characteristics to your company's decision to invest in developing countries? - Available talent and skill of labor
V170	Q9_5	Q9. How important: Good physical infrastructure, such as transport and telecom	discrete	numeric	How important are the following characteristics to your company's decision to invest in developing countries? - Good physical infrastructure, such as transport and telecom

ID	Name	Label	Type	Format	Question
V171	Q9_6	Q9. How important: Access to land or real estate	discrete	numeric	How important are the following characteristics to your company's decision to invest in developing countries? - Access to land or real estate
V172	Q9_7	Q9. How important: Availability of financing in the domestic market	discrete	numeric	How important are the following characteristics to your company's decision to invest in developing countries? - Availability of financing in the domestic market
V173	Q9_8	Q9. How important: Political stability and security	discrete	numeric	How important are the following characteristics to your company's decision to invest in developing countries? - Political stability and security
V174	Q9_9	Q9. How important: Low tax rates	discrete	numeric	How important are the following characteristics to your company's decision to invest in developing countries? - Low tax rates
V175	Q9_10	Q9. How important: Business-friendly legal and regulatory environment	discrete	numeric	How important are the following characteristics to your company's decision to invest in developing countries? - Business-friendly legal and regulatory environment
V176	Q10_1	Q10. How important: Ease of obtaining government approvals to start a business a	discrete	numeric	The next set of factors are about investment rules and policies in developing countries. Please rate their importance to your company using the same scale from 1 to 4 where 1 means "not at all important" and 4 means "critically important" or "deal breaker". - Ease of obtaining government approvals to start a business and to own all equity in the company
V177	Q10_2	Q10. How important: High quality services and support from the country€™s Inves	discrete	numeric	The next set of factors are about investment rules and policies in developing countries. Please rate their importance to your company using the same scale from 1 to 4 where 1 means "not at all important" and 4 means "critically important" or "deal breaker". - High quality services and support from the country's Investment Promotion Agency (IPA)
V178	Q10_3	Q10. How important: Investment incentives such as tax holidays	discrete	numeric	The next set of factors are about investment rules and policies in developing countries. Please rate their importance to your company using the same scale from 1 to 4 where 1 means "not at all important" and 4 means "critically important" or "deal breaker". - Investment incentives such as tax holidays
V179	Q10_4	Q10. How important: Capabilities of local firms to act as suppliers	discrete	numeric	The next set of factors are about investment rules and policies in developing countries. Please rate their importance to your company using the same scale from 1 to 4 where 1 means "not at all important" and 4 means "critically important" or "deal breaker". - Capabilities of local firms to act as suppliers
V180	Q10_5	Q10. How important: Investment protection guarantees provided in the country€™s	discrete	numeric	The next set of factors are about investment rules and policies in developing countries. Please rate their importance to your company using the same scale from 1 to 4 where 1 means "not at all important" and 4 means "critically important" or "deal breaker". - Investment protection guarantees provided in the country's laws
V181	Q10_6	Q10. How important: Transparency and predictability in the conduct of public age	discrete	numeric	The next set of factors are about investment rules and policies in developing countries. Please rate their importance to your company using the same scale from 1 to 4 where 1 means "not at all important" and 4 means "critically important" or "deal breaker". - Transparency and predictability in the conduct of public agencies

ID	Name	Label	Type	Format	Question
V182	Q10_7	Q10. How important: Having a preferential trade agreement	discrete	numeric	The next set of factors are about investment rules and policies in developing countries. Please rate their importance to your company using the same scale from 1 to 4 where 1 means "not at all important" and 4 means "critically important" or "deal breaker". - Having a preferential trade agreement
V183	Q10_8	Q10. How important: Having a bilateral investment treaty	discrete	numeric	The next set of factors are about investment rules and policies in developing countries. Please rate their importance to your company using the same scale from 1 to 4 where 1 means "not at all important" and 4 means "critically important" or "deal breaker". - Having a bilateral investment treaty
V184	Q11_1	Q11. How important: Own all equity in the foreign affiliate and not be required	discrete	numeric	Please use the same scale of 1 to 4 where 4 is critically important or a deal breaker. How important is it for your company to... - Own all equity in the foreign affiliate and not be required to share ownership with local firms or the government
V185	Q11_2	Q11. How important: Quickly obtain investment approvals and permits to start a b	discrete	numeric	Please use the same scale of 1 to 4 where 4 is critically important or a deal breaker. How important is it for your company to... - Quickly obtain investment approvals and permits to start a business
V186	Q11_3	Q11. How important: Easily bring in expatriate staff and get visas and work perm	discrete	numeric	Please use the same scale of 1 to 4 where 4 is critically important or a deal breaker. How important is it for your company to... - Easily bring in expatriate staff and get visas and work permits
V187	Q11_4	Q11. How important: Import your production inputs instead of being required by l	discrete	numeric	Please use the same scale of 1 to 4 where 4 is critically important or a deal breaker. How important is it for your company to... - Import your production inputs instead of being required by law to purchase them from local suppliers
V188	Q12_1	Q12. How important: Advertising about investment opportunities in the country th	discrete	numeric	The next set of questions is about services offered by Investment Promotion Agencies - or IPAs -- in developing countries. IPAs are government agencies whose mission is to attract investments. They can be called investment and development board, investment commission, ministry of commerce and industry, etc. How important are the following services offered by IPAs for your company's investment decisions? - Advertising about investment opportunities in the country that you can find online, in newspapers, and other media
V189	Q12_2	Q12. How important: Exhibitions about the country at trade shows, investment con	discrete	numeric	The next set of questions is about services offered by Investment Promotion Agencies - or IPAs -- in developing countries. IPAs are government agencies whose mission is to attract investments. They can be called investment and development board, investment commission, ministry of commerce and industry, etc. How important are the following services offered by IPAs for your company's investment decisions? - Exhibitions about the country at trade shows, investment conferences and other such events
V190	Q12_3	Q12. How important: Meetings with agency officers to discuss investment opportun	discrete	numeric	The next set of questions is about services offered by Investment Promotion Agencies - or IPAs -- in developing countries. IPAs are government agencies whose mission is to attract investments. They can be called investment and development board, investment commission, ministry of commerce and industry, etc. How important are the following services offered by IPAs for your company's investment decisions? - Meetings with agency officers to discuss investment opportunities in more detail and to organize site visits

ID	Name	Label	Type	Format	Question
V191	Q12_4	Q12. How important: Information and assistance in setting up, such as complying	discrete	numeric	The next set of questions is about services offered by Investment Promotion Agencies - or IPAs -- in developing countries. IPAs are government agencies whose mission is to attract investments. They can be called investment and development board, investment commission, ministry of commerce and industry, etc. How important are the following services offered by IPAs for your company's investment decisions? - Information and assistance in setting up, such as complying with registration requirements and obtaining entry permits
V192	Q12_5	Q12. How important: Information and assistance to handle issues and problems, an	discrete	numeric	The next set of questions is about services offered by Investment Promotion Agencies - or IPAs -- in developing countries. IPAs are government agencies whose mission is to attract investments. They can be called investment and development board, investment commission, ministry of commerce and industry, etc. How important are the following services offered by IPAs for your company's investment decisions? - Information and assistance to handle issues and problems, and resolve grievances with the government
V193	Q12_6	Q12. How important: Efforts to improve the business environment in the country	discrete	numeric	The next set of questions is about services offered by Investment Promotion Agencies - or IPAs -- in developing countries. IPAs are government agencies whose mission is to attract investments. They can be called investment and development board, investment commission, ministry of commerce and industry, etc. How important are the following services offered by IPAs for your company's investment decisions? - Efforts to improve the business environment in the country
V194	Q13_1	Q13. How important: Tax holidays	discrete	numeric	Now I'd like to ask about different types of tax incentives. How important are these for your company to invest or expand in a developing country? - Tax holidays
V195	Q13_2	Q13. How important: Accelerated depreciation	discrete	numeric	Now I'd like to ask about different types of tax incentives. How important are these for your company to invest or expand in a developing country? - Accelerated depreciation
V196	Q13_3	Q13. How important: VAT exemption	discrete	numeric	Now I'd like to ask about different types of tax incentives. How important are these for your company to invest or expand in a developing country? - VAT exemption
V197	Q13_4	Q13. How important: Duty free imports	discrete	numeric	Now I'd like to ask about different types of tax incentives. How important are these for your company to invest or expand in a developing country? - Duty free imports
V198	Q13_5	Q13. How important: Direct subsidies	discrete	numeric	Now I'd like to ask about different types of tax incentives. How important are these for your company to invest or expand in a developing country? - Direct subsidies
V199	Q13_6	Q13. How important: Subsidized loans	discrete	numeric	Now I'd like to ask about different types of tax incentives. How important are these for your company to invest or expand in a developing country? - Subsidized loans
V200	Q13_7	Q13. How important: Subsidized land	discrete	numeric	Now I'd like to ask about different types of tax incentives. How important are these for your company to invest or expand in a developing country? - Subsidized land
V201	Q13_8	Q13. How important: Technical or business support incentives	discrete	numeric	Now I'd like to ask about different types of tax incentives. How important are these for your company to invest or expand in a developing country? - Technical or business support incentives

ID	Name	Label	Type	Format	Question
V202	Q14_1	Q14. How important: Capacity/skills of local suppliers	discrete	numeric	The next set is related to linkages with domestic firms. Linkages refer to how your company purchases from or sells to firms within the developing country of investment. Please rate the importance using the same scale from 1 to 4. How important are these for your company? - Capacity and skills of local suppliers
V203	Q14_2	Q14. How important: Information about the availability of local suppliers	discrete	numeric	The next set is related to linkages with domestic firms. Linkages refer to how your company purchases from or sells to firms within the developing country of investment. Please rate the importance using the same scale from 1 to 4. How important are these for your company? - Information about the available and qualified local suppliers
V204	Q14_3	Q14. How important: Pro-active role played by government in organizing matchmaki	discrete	numeric	The next set is related to linkages with domestic firms. Linkages refer to how your company purchases from or sells to firms within the developing country of investment. Please rate the importance using the same scale from 1 to 4. How important are these for your company? - Pro-active role played by government in organizing matchmaking events with potential suppliers
V205	Q14_4	Q14. How important: Pro-active role played by government in upgrading of potenti	discrete	numeric	The next set is related to linkages with domestic firms. Linkages refer to how your company purchases from or sells to firms within the developing country of investment. Please rate the importance using the same scale from 1 to 4. How important are these for your company? - Pro-active role played by government in upgrading of potential local suppliers to meet international or company standards
V206	Q14_5	Q14. How important: Availability of financial or fiscal incentives from the gove	discrete	numeric	The next set is related to linkages with domestic firms. Linkages refer to how your company purchases from or sells to firms within the developing country of investment. Please rate the importance using the same scale from 1 to 4. How important are these for your company? - Availability of financial or fiscal incentives from the government to encourage firms like yours to invest in local supplier upgrading
V207	Q15_1	Q15. How important: Ability to transfer currency in and out of the country witho	discrete	numeric	The next set is about investment protection guarantees. How important are these for your company? - Ability to transfer currency in and out of the country without restrictions
V208	Q15_2	Q15. How important: Efficiency in repatriating profits, dividends, management fe	discrete	numeric	The next set is about investment protection guarantees. How important are these for your company? - Efficiency in repatriating profits, dividends, management fees, and other foreign exchange transactions without delay
V209	Q15_3	Q15. How important: Protection against expropriation provided in the law	discrete	numeric	The next set is about investment protection guarantees. How important are these for your company? - Protection against expropriation provided in the law
V210	Q15_4	Q15. How important: Protection against breach of contract by the government prov	discrete	numeric	The next set is about investment protection guarantees. How important are these for your company? - Protection against breach of contract by the government provided in the law (CLARIFICATION FOR ENUMERATORS -- e.g. in case your company has a contract with the government, such as in concessions, public procurement, licensing contracts, etc.)
V211	Q15_5	Q15. How important: Protection against non-transparent or arbitrary government c	discrete	numeric	The next set is about investment protection guarantees. How important are these for your company? - Protection against non-transparent or arbitrary government conduct provided in the law

ID	Name	Label	Type	Format	Question
V212	Q16_1	Q16. Experienced: Delays in obtaining necessary government permits and approvals	discrete	numeric	I will read out certain situations and I would like to know if your company has actually experienced them in any of your foreign affiliates in developing countries. Did your company experience... - Delays in obtaining necessary government permits and approvals to start or operate a business
V213	Q16_2	Q16. Experienced: Lack of transparency and predictability in dealing with public	discrete	numeric	I will read out certain situations and I would like to know if your company has actually experienced them in any of your foreign affiliates in developing countries. Did your company experience... - Lack of transparency and predictability in dealing with public agencies
V214	Q16_3	Q16. Experienced: Restrictions in your ability to transfer and convertibility cu	discrete	numeric	I will read out certain situations and I would like to know if your company has actually experienced them in any of your foreign affiliates in developing countries. Did your company experience... - Restrictions in your ability to transfer and convert currency
V215	Q16_4	Q16. Experienced: Breach of contract by the government	discrete	numeric	I will read out certain situations and I would like to know if your company has actually experienced them in any of your foreign affiliates in developing countries. Did your company experience... - Breach of contract by the government (CLARIFICATION FOR ENUMERATORS -- e.g. in case your company has a contract with the government, such as in concessions, public procurement, licensing contracts, etc.)
V216	Q16_5	Q16. Experienced: Expropriation or taking of your property or assets by the gove	discrete	numeric	I will read out certain situations and I would like to know if your company has actually experienced them in any of your foreign affiliates in developing countries. Did your company experience... - Expropriation or taking of your property or assets by the government
V217	Q16_6	Q16. Experienced: Sudden change in the laws and regulations with a negative impa	discrete	numeric	I will read out certain situations and I would like to know if your company has actually experienced them in any of your foreign affiliates in developing countries. Did your company experience... - Sudden change in the laws and regulations with a negative impact on your company
V218	Q17A_01	Q17. Delays in obtaining permits caused significant delay in investment	discrete	numeric	Now I would like to know how each of the situations you mentioned affected your investments in the country. Please tell me whether the [$$insert Q15 item] caused you to ... - Significantly delay an investment - Delays in obtaining necessary permits and approvals to start or operate a business
V219	Q17A_02	Q17. Delays in obtaining permits caused cancellation of planned investment	discrete	numeric	Now I would like to know how each of the situations you mentioned affected your investments in the country. Please tell me whether the [$$insert Q15 item] caused you to ... - Cancel a planned investment - Delays in obtaining necessary permits and approvals to start or operate a business
V220	Q17A_03	Q17. Delays in obtaining permits caused withdrawal of existing investment	discrete	numeric	Now I would like to know how each of the situations you mentioned affected your investments in the country. Please tell me whether the [$$insert Q15 item] caused you to ... - Withdraw an existing investment - Delays in obtaining necessary permits and approvals to start or operate a business
V221	Q17A_04	Q17. Delays in obtaining permits caused considering delay or cancellation	discrete	numeric	Now I would like to know how each of the situations you mentioned affected your investments in the country. Please tell me whether the [$$insert Q15 item] caused you to ... - Consider a delay or cancellation of investment (but not doing it at the end) - Delays in obtaining necessary permits and approvals to start or operate a business

ID	Name	Label	Type	Format	Question
V222	Q17A_05	Q17. Delays in obtaining permits caused none of these	discrete	numeric	Now I would like to know how each of the situations you mentioned affected your investments in the country. Please tell me whether the [$$insert Q15 item] caused you to ... - None of these - Delays in obtaining necessary permits and approvals to start or operate a business
V223	Q17A_06	Q17. Delays in obtaining permits caused... don't know	discrete	numeric	Now I would like to know how each of the situations you mentioned affected your investments in the country. Please tell me whether the [$$insert Q15 item] caused you to ... - Don't know (SPONT) - Delays in obtaining necessary permits and approvals to start or operate a business
V224	Q17B_01	Q17. Lack of transparency caused significant delay in investment	discrete	numeric	Now I would like to know how each of the situations you mentioned affected your investments in the country. Please tell me whether the [$$insert Q15 item] caused you to ... - Significantly delay an investment - Lack of transparency and predictability in dealing with public agencies
V225	Q17B_02	Q17. Lack of transparency caused cancellation of planned investment	discrete	numeric	Now I would like to know how each of the situations you mentioned affected your investments in the country. Please tell me whether the [$$insert Q15 item] caused you to ... - Cancel a planned investment - Lack of transparency and predictability in dealing with public agencies
V226	Q17B_03	Q17. Lack of transparency caused withdrawal of existing investment	discrete	numeric	Now I would like to know how each of the situations you mentioned affected your investments in the country. Please tell me whether the [$$insert Q15 item] caused you to ... - Withdraw an existing investment - Lack of transparency and predictability in dealing with public agencies
V227	Q17B_04	Q17. Lack of transparency caused considering delay or cancellation	discrete	numeric	Now I would like to know how each of the situations you mentioned affected your investments in the country. Please tell me whether the [$$insert Q15 item] caused you to ... - Consider a delay or cancellation of investment (but not doing it at the end) - Lack of transparency and predictability in dealing with public agencies
V228	Q17B_05	Q17. Lack of transparency caused none of these	discrete	numeric	Now I would like to know how each of the situations you mentioned affected your investments in the country. Please tell me whether the [$$insert Q15 item] caused you to ... - None of these - Lack of transparency and predictability in dealing with public agencies
V229	Q17B_06	Q17. Lack of transparency caused... don't know	discrete	numeric	Now I would like to know how each of the situations you mentioned affected your investments in the country. Please tell me whether the [$$insert Q15 item] caused you to ... - Don't know (SPONT) - Lack of transparency and predictability in dealing with public agencies
V230	Q17C_01	Q17. Transfer & convertibility restrictions caused significant delay in investme	discrete	numeric	Now I would like to know how each of the situations you mentioned affected your investments in the country. Please tell me whether the [$$insert Q15 item] caused you to ... - Significantly delay an investment - Restrictions on your ability to transfer and convertibility currency
V231	Q17C_02	Q17. Transfer & convertibility restrictions caused cancellation of planned inves	discrete	numeric	Now I would like to know how each of the situations you mentioned affected your investments in the country. Please tell me whether the [$$insert Q15 item] caused you to ... - Cancel a planned investment - Restrictions on your ability to transfer and convertibility currency

ID	Name	Label	Type	Format	Question
V232	Q17C_03	Q17. Transfer & convertibility restrictions caused withdrawal of existing invest	discrete	numeric	Now I would like to know how each of the situations you mentioned affected your investments in the country. Please tell me whether the [$$insert Q15 item] caused you to ... - Withdraw an existing investment - Restrictions on your ability to transfer and convertibility currency
V233	Q17C_04	Q17. Transfer & convertibility restrictions caused considering delay or cancella	discrete	numeric	Now I would like to know how each of the situations you mentioned affected your investments in the country. Please tell me whether the [$$insert Q15 item] caused you to ... - Consider a delay or cancellation of investment (but not doing it at the end) - Restrictions on your ability to transfer and convertibility currency
V234	Q17C_05	Q17. Transfer & convertibility restrictions caused none of these	discrete	numeric	Now I would like to know how each of the situations you mentioned affected your investments in the country. Please tell me whether the [$$insert Q15 item] caused you to ... - None of these - Restrictions on your ability to transfer and convertibility currency
V235	Q17C_06	Q17. Transfer & convertibility restrictions caused... don't know	discrete	numeric	Now I would like to know how each of the situations you mentioned affected your investments in the country. Please tell me whether the [$$insert Q15 item] caused you to ... - Don't know (SPONT) - Restrictions on your ability to transfer and convertibility currency
V236	Q17D_01	Q17. Breach of contract caused significant delay in investment	discrete	numeric	Now I would like to know how each of the situations you mentioned affected your investments in the country. Please tell me whether the [$$insert Q15 item] caused you to ... - Significantly delay an investment - Breach of contract by the government (CLARIFICATION FOR ENUMERATORS -- e.g. in case your company has a contract with the government, such as in concessions, public procurement, licensing contracts, etc.)
V237	Q17D_02	Q17. Breach of contract caused cancellation of planned investment	discrete	numeric	Now I would like to know how each of the situations you mentioned affected your investments in the country. Please tell me whether the [$$insert Q15 item] caused you to ... - Cancel a planned investment - Breach of contract by the government (CLARIFICATION FOR ENUMERATORS -- e.g. in case your company has a contract with the government, such as in concessions, public procurement, licensing contracts, etc.)
V238	Q17D_03	Q17. Breach of contract caused withdrawal of existing investment	discrete	numeric	Now I would like to know how each of the situations you mentioned affected your investments in the country. Please tell me whether the [$$insert Q15 item] caused you to ... - Withdraw an existing investment - Breach of contract by the government (CLARIFICATION FOR ENUMERATORS -- e.g. in case your company has a contract with the government, such as in concessions, public procurement, licensing contracts, etc.)
V239	Q17D_04	Q17. Breach of contract caused considering delay or cancellation	discrete	numeric	Now I would like to know how each of the situations you mentioned affected your investments in the country. Please tell me whether the [$$insert Q15 item] caused you to ... - Consider a delay or cancellation of investment (but not doing it at the end) - Breach of contract by the government (CLARIFICATION FOR ENUMERATORS -- e.g. in case your company has a contract with the government, such as in concessions, public procurement, licensing contracts, etc.)

ID	Name	Label	Type	Format	Question
V240	Q17D_05	Q17. Breach of contract caused none of these	discrete	numeric	Now I would like to know how each of the situations you mentioned affected your investments in the country. Please tell me whether the [$$insert Q15 item] caused you to ... - None of these - Breach of contract by the government (CLARIFICATION FOR ENUMERATORS -- e.g. in case your company has a contract with the government, such as in concessions, public procurement, licensing contracts, etc.)
V241	Q17D_06	Q17. Breach of contract caused... don't know	discrete	numeric	Now I would like to know how each of the situations you mentioned affected your investments in the country. Please tell me whether the [$$insert Q15 item] caused you to ... - Don't know (SPONT) - Breach of contract by the government (CLARIFICATION FOR ENUMERATORS -- e.g. in case your company has a contract with the government, such as in concessions, public procurement, licensing contracts, etc.)
V242	Q17E_01	Q17. Expropriation caused significant delay in investment	discrete	numeric	Now I would like to know how each of the situations you mentioned affected your investments in the country. Please tell me whether the [$$insert Q15 item] caused you to ... - Significantly delay an investment - Expropriation or taking of your property or assets by the government
V243	Q17E_02	Q17. Expropriation caused cancellation of planned investment	discrete	numeric	Now I would like to know how each of the situations you mentioned affected your investments in the country. Please tell me whether the [$$insert Q15 item] caused you to ... - Cancel a planned investment - Expropriation or taking of your property or assets by the government
V244	Q17E_03	Q17. Expropriation caused withdrawal of existing investment	discrete	numeric	Now I would like to know how each of the situations you mentioned affected your investments in the country. Please tell me whether the [$$insert Q15 item] caused you to ... - Withdraw an existing investment - Expropriation or taking of your property or assets by the government
V245	Q17E_04	Q17. Expropriation caused considering delay or cancellation	discrete	numeric	Now I would like to know how each of the situations you mentioned affected your investments in the country. Please tell me whether the [$$insert Q15 item] caused you to ... - Consider a delay or cancellation of investment (but not doing it at the end) - Expropriation or taking of your property or assets by the government
V246	Q17E_05	Q17. Expropriation caused none of these	discrete	numeric	Now I would like to know how each of the situations you mentioned affected your investments in the country. Please tell me whether the [$$insert Q15 item] caused you to ... - None of these - Expropriation or taking of your property or assets by the government
V247	Q17E_06	Q17. Expropriation caused... don't know	discrete	numeric	Now I would like to know how each of the situations you mentioned affected your investments in the country. Please tell me whether the [$$insert Q15 item] caused you to ... - Don't know (SPONT) - Expropriation or taking of your property or assets by the government
V248	Q17F_01	Q17. Adverse regulatory change caused significant delay in investment	discrete	numeric	Now I would like to know how each of the situations you mentioned affected your investments in the country. Please tell me whether the [$$insert Q15 item] caused you to ... - Significantly delay an investment - Sudden change in the laws and regulations with a negative impact on your company

ID	Name	Label	Type	Format	Question
V249	Q17F_02	Q17. Adverse regulatory change caused cancellation of planned investment	discrete	numeric	Now I would like to know how each of the situations you mentioned affected your investments in the country. Please tell me whether the [$$insert Q15 item] caused you to ... - Cancel a planned investment - Sudden change in the laws and regulations with a negative impact on your company
V250	Q17F_03	Q17. Adverse regulatory change caused withdrawal of existing investment	discrete	numeric	Now I would like to know how each of the situations you mentioned affected your investments in the country. Please tell me whether the [$$insert Q15 item] caused you to ... - Withdraw an existing investment - Sudden change in the laws and regulations with a negative impact on your company
V251	Q17F_04	Q17. Adverse regulatory change caused considering delay or cancellation	discrete	numeric	Now I would like to know how each of the situations you mentioned affected your investments in the country. Please tell me whether the [$$insert Q15 item] caused you to ... - Consider a delay or cancellation of investment (but not doing it at the end) - Sudden change in the laws and regulations with a negative impact on your company
V252	Q17F_05	Q17. Adverse regulatory change caused none of these	discrete	numeric	Now I would like to know how each of the situations you mentioned affected your investments in the country. Please tell me whether the [$$insert Q15 item] caused you to ... - None of these - Sudden change in the laws and regulations with a negative impact on your company
V253	Q17F_06	Q17. Adverse regulatory change caused... don't know	discrete	numeric	Now I would like to know how each of the situations you mentioned affected your investments in the country. Please tell me whether the [$$insert Q15 item] caused you to ... - Don't know (SPONT) - Sudden change in the laws and regulations with a negative impact on your company
V254	Q18_1	Q18. The process of complaint to the government about a grievance/conflict with	discrete	numeric	Based on your previous answers, it seems that you had an issue, or a grievance, with how the government operated. Taking your experience as a whole, please tell me if any of the following apply: - The process of complaint to the government about a grievance/conflict with the government was simple and efficient.
V255	Q18_2	Q18. The grievance with the government was promptly resolved	discrete	numeric	Based on your previous answers, it seems that you had an issue, or a grievance, with how the government operated. Taking your experience as a whole, please tell me if any of the following apply: - The grievance with the government was promptly resolved.
V256	Q18_3	Q18. The government introduced a systematic solution to address or prevent such	discrete	numeric	Based on your previous answers, it seems that you had an issue, or a grievance, with how the government operated. Taking your experience as a whole, please tell me if any of the following apply: - The government introduced a systematic solution to address or prevent such grievances in the future
V257	Q19	Q19. Has your firm ever closed down an affiliate/branch in any developing countr	discrete	numeric	Has your firm ever closed down an affiliate/ branch in any developing country?
V258	Q20_01	Q20. Exit reason: Change in your company€™s strategy and management priorities	discrete	numeric	What were the main reasons for closing down the foreign affiliate(s)? - Change in your company's strategy and management priorities
V259	Q20_02	Q20. Exit reason: Increased policy or regulatory uncertainty	discrete	numeric	What were the main reasons for closing down the foreign affiliate(s)? - Increased policy or regulatory uncertainty (Examples if needed: change in government leadership, pending legislation that may affect your operations)

ID	Name	Label	Type	Format	Question
V260	Q20_03	Q20. Exit reason: Sudden restrictions on transfer and convertibility of currency	discrete	numeric	What were the main reasons for closing down the foreign affiliate(s)? - Sudden restrictions on transfer and convertibility of currency
V261	Q20_04	Q20. Exit reason: Breach of contract by the government	discrete	numeric	What were the main reasons for closing down the foreign affiliate(s)? - Breach of contract by the government
V262	Q20_05	Q20. Exit reason: Expropriation or taking of your property or assets by the gove	discrete	numeric	What were the main reasons for closing down the foreign affiliate(s)? - Expropriation or taking of your property or assets by the government
V263	Q20_06	Q20. Exit reason: Non-transparent or arbitrary government conduct	discrete	numeric	What were the main reasons for closing down the foreign affiliate(s)? - Non-transparent or arbitrary government conduct
V264	Q20_07	Q20. Exit reason: Withdrawal of tax incentives	discrete	numeric	What were the main reasons for closing down the foreign affiliate(s)? - Withdrawal of tax incentives
V265	Q20_08	Q20. Exit reason: Sudden restrictions on hiring expatriate staff	discrete	numeric	What were the main reasons for closing down the foreign affiliate(s)? - Sudden restrictions on hiring expatriate staff
V266	Q20_09	Q20. Exit reason: Global economic downturn	discrete	numeric	What were the main reasons for closing down the foreign affiliate(s)? - Global economic downturn (Examples if needed: lower commodity prices, financial crises, etc.)
V267	Q20_10	Q20. Exit reason: Unstable macroeconomic conditions or unfavourable exchange rat	discrete	numeric	What were the main reasons for closing down the foreign affiliate(s)? - Unstable macroeconomic conditions or unfavourable exchange rate
V268	Q20_11	Q20. Exit reason: Increase in cost of local labor and raw materials	discrete	numeric	What were the main reasons for closing down the foreign affiliate(s)? - Increase in cost of local labor and raw materials
V269	Q20_sum	Number of exit reasons	discrete	numeric	What were the main reasons for closing down the foreign affiliate(s)? - Number of exit reasons
V270	Q21	Q21. Please select the country you are most familiar with in terms of the establ	discrete	numeric	Please select the country you are most familiar with in terms of the establishment of the affiliate or branch. If you are familiar with more than one, please select the smallest or least developed country.
V271	sel_iso	ISO Code of selected country in Q21	discrete	character	
V272	sel_reg	Region of selected country in Q21	discrete	character	
V273	sel_inc	Income group of selected country in Q21	discrete	character	
V274	Q22	Q22. Is the sector of the affiliate in [Answer at Q21] the same as the parent co	discrete	numeric	Is the sector of the affiliate in [$$Q20 - country of investment] the same as the parent company, which is [$$Q4 - sector]?
V275	Q22A	Q22A. What is the main sector of your affiliate in [Answer at Q21]	discrete	numeric	What is the main sector of your affiliate in [$$Q20 - country of investment]? [DO NOT READ OUT - ONE ANSWER]
V276	Q22A_Other	Q22A. What is the main sector of your affiliate in [Answer at Q21] - Other (spec	discrete	character	What is the main sector of your affiliate in [$$Q20 - country of investment]? [DO NOT READ OUT - ONE ANSWER] Other, specify:
V277	Q23	Q23. What is the main activity of your affiliate in [Answer at Q21%] Is it...	discrete	numeric	What is the main activity of your affiliate in [$$Q20 - country of investment]? Is it... Other, specify:
V278	Q23_Other	Q23. What is the main activity of your affiliate in [Answer at Q21%] Is it... -	discrete	character	What is the main activity of your affiliate in [$$Q20 - country of investment]? Is it... Other, specify:

ID	Name	Label	Type	Format	Question
V279	Q24_1	Q24. Motivation: Access new markets or new customers	discrete	numeric	What were your company's motivations in investing in [$$Q20 - country of investment]? I will read a few motivations and please tell me if these are true. Did you invest in [$$Q20 - country of investment] in order to: - Access new markets or new customers?
V280	Q24_2	Q24. Motivation: Lower production costs or establish a new base for your exports	discrete	numeric	What were your company's motivations in investing in [$$Q20 - country of investment]? I will read a few motivations and please tell me if these are true. Did you invest in [$$Q20 - country of investment] in order to: - Lower production costs or establish a new base for exports?
V281	Q24_3	Q24. Motivation: Coordinate your company€™s value chain, such as being closer t	discrete	numeric	What were your company's motivations in investing in [$$Q20 - country of investment]? I will read a few motivations and please tell me if these are true. Did you invest in [$$Q20 - country of investment] in order to: - Coordinate your company's value chain, such as being closer to your suppliers
V282	Q24_4	Q24. Motivation: Access natural resources and raw materials, such as oil, gas or	discrete	numeric	What were your company's motivations in investing in [$$Q20 - country of investment]? I will read a few motivations and please tell me if these are true. Did you invest in [$$Q20 - country of investment] in order to: - Access natural resources and raw materials, such as oil, gas or agricultural products
V283	Q24_5	Q24. Motivation: Acquire another firm that will provide your company new technol	discrete	numeric	What were your company's motivations in investing in [$$Q20 - country of investment]? I will read a few motivations and please tell me if these are true. Did you invest in [$$Q20 - country of investment] in order to: - Acquire another firm that will provide your company new technologies or brands
V284	Q25	Q25. Which one of these motivations is the MOST IMPORTANT for your company?	discrete	numeric	Which one of these motivations is the most important for your company? ONE ANSWER
V285	Q26_1	Q26. Approximately what proportion of the profits earned by the affiliate in [An	discrete	numeric	Approximately what proportion of the profits earned by the affiliate in [$$Q20 - selected country] were re-invested in that country in the last fiscal year?
V286	Q27	Q27. Did your company re-invest about...	discrete	numeric	Did your company re-invest about
V287	reinvest	Proportion of earnings reinvested in affiliate	discrete	numeric	
V288	Q28_1_unit	Q28. Duration (unit): Obtain investment approval and permits to start a business	discrete	numeric	The next set of questions is about the efficiency of government agencies in [$$Q20 - selected country]. In your company's actual experience, how long did it take to...? - Obtain investment approval and permits to start a business
V289	Q28_1_num	Q28. Duration (num): Obtain investment approval and permits to start a business	contin	numeric	The next set of questions is about the efficiency of government agencies in [$$Q20 - selected country]. In your company's actual experience, how long did it take to...? - Obtain investment approval and permits to start a business
V290	Q28_1_time	Q28. Duration (months): Obtain investment approval and permits to start a busine	contin	numeric	The next set of questions is about the efficiency of government agencies in [$$Q20 - selected country]. In your company's actual experience, how long did it take to...? - Obtain investment approval and permits to start a business
V291	Q28_2_unit	Q28. Duration (unit): Obtain work permits for expatriate staff	discrete	numeric	The next set of questions is about the efficiency of government agencies in [$$Q20 - selected country]. In your company's actual experience, how long did it take to...? - Obtain work permits for expatriate staff
V292	Q28_2_num	Q28. Duration (num): Obtain work permits for expatriate staff	contin	numeric	The next set of questions is about the efficiency of government agencies in [$$Q20 - selected country]. In your company's actual experience, how long did it take to...? - Obtain work permits for expatriate staff

ID	Name	Label	Type	Format	Question
V293	Q28_2_time	Q28. Duration (months): Obtain work permits for expatriate staff	contin	numeric	The next set of questions is about the efficiency of government agencies in [$$Q20 - selected country]. In your company's actual experience, how long did it take to...? - Obtain work permits for expatriate staff
V294	Q28_3_unit	Q28. Duration (unit): Obtain a land lease	discrete	numeric	The next set of questions is about the efficiency of government agencies in [$$Q20 - selected country]. In your company's actual experience, how long did it take to...? - Obtain a land lease
V295	Q28_3_num	Q28. Duration (num): Obtain a land lease	contin	numeric	The next set of questions is about the efficiency of government agencies in [$$Q20 - selected country]. In your company's actual experience, how long did it take to...? - Obtain a land lease
V296	Q28_3_time	Q28. Duration (months): Obtain a land lease	contin	numeric	The next set of questions is about the efficiency of government agencies in [$$Q20 - selected country]. In your company's actual experience, how long did it take to...? - Obtain a land lease
V297	Q28_4_unit	Q28. Duration (unit): Obtain approval for fiscal and financial incentives, such	discrete	numeric	The next set of questions is about the efficiency of government agencies in [$$Q20 - selected country]. In your company's actual experience, how long did it take to...? - Obtain approval for fiscal and financial incentives, such as tax holidays
V298	Q28_4_num	Q28. Duration (num): Obtain approval for fiscal and financial incentives, such a	contin	numeric	The next set of questions is about the efficiency of government agencies in [$$Q20 - selected country]. In your company's actual experience, how long did it take to...? - Obtain approval for fiscal and financial incentives, such as tax holidays
V299	Q28_4_time	Q28. Duration (months): Obtain approval for fiscal and financial incentives, suc	contin	numeric	The next set of questions is about the efficiency of government agencies in [$$Q20 - selected country]. In your company's actual experience, how long did it take to...? - Obtain approval for fiscal and financial incentives, such as tax holidays
V300	Q28_5_unit	Q28. Duration (unit): Repatriate profits, dividends, management fees, and other	discrete	numeric	The next set of questions is about the efficiency of government agencies in [$$Q20 - selected country]. In your company's actual experience, how long did it take to...? - Repatriate profits, dividends, management fees, and other foreign exchange transactions
V301	Q28_5_num	Q28. Duration (num): Repatriate profits, dividends, management fees, and other f	contin	numeric	The next set of questions is about the efficiency of government agencies in [$$Q20 - selected country]. In your company's actual experience, how long did it take to...? - Repatriate profits, dividends, management fees, and other foreign exchange transactions
V302	Q28_5_time	Q28. Duration (months): Repatriate profits, dividends, management fees, and othe	contin	numeric	The next set of questions is about the efficiency of government agencies in [$$Q20 - selected country]. In your company's actual experience, how long did it take to...? - Repatriate profits, dividends, management fees, and other foreign exchange transactions
V303	Q29	Q29. Did you use any of the services of the Invesment Promotion Agency?	discrete	numeric	We will now move on to the services offered by the Investment Promotion Agency in [$$Q20 - selected country]. Did you use any of their services?
V304	Q30_1	Q30. IPA Service: Exploring locations for a new investment	discrete	numeric	For what purpose did you use the services of the IPA in [$$Q20 - selected country]? - Exploring locations for a new investment
V305	Q30_2	Q30. IPA Service: Registration and obtaining permits for a new investment	discrete	numeric	For what purpose did you use the services of the IPA in [$$Q20 - selected country]? - Registration and obtaining permits for a new investment
V306	Q30_3	Q30. IPA Service: Assistance during operations with issues or problems	discrete	numeric	For what purpose did you use the services of the IPA in [$$Q20 - selected country]? - Assistance during operations with issues orproblems

ID	Name	Label	Type	Format	Question
V307	Q30_4	Q30. IPA Service: Expanding the investment	discrete	numeric	For what purpose did you use the services of the IPA in [$$Q20 - selected country]? - Expanding the investment
V308	Q30_5	Q30. IPA Service: Finding domestic suppliers	discrete	numeric	For what purpose did you use the services of the IPA in [$$Q20 - selected country]? - Finding domestic suppliers
V309	Q31_1	Q31. Incentive received: Tax holidays	discrete	numeric	I would now like to ask you about incentives. I will read out types of incentives and please tell me if your company received them in [$$Q20 - selected country]? - Tax holidays
V310	Q31_2	Q31. Incentive received: Accelerated depreciation	discrete	numeric	I would now like to ask you about incentives. I will read out types of incentives and please tell me if your company received them in [$$Q20 - selected country]? - Accelerated depreciation
V311	Q31_3	Q31. Incentive received: VAT Exemption	discrete	numeric	I would now like to ask you about incentives. I will read out types of incentives and please tell me if your company received them in [$$Q20 - selected country]? - VAT exemption
V312	Q31_4	Q31. Incentive received: Duty free imports	discrete	numeric	I would now like to ask you about incentives. I will read out types of incentives and please tell me if your company received them in [$$Q20 - selected country]? - Duty free imports
V313	Q31_5	Q31. Incentive received: Direct subsidies	discrete	numeric	I would now like to ask you about incentives. I will read out types of incentives and please tell me if your company received them in [$$Q20 - selected country]? - Direct subsidies
V314	Q31_6	Q31. Incentive received: Subsidized loans	discrete	numeric	I would now like to ask you about incentives. I will read out types of incentives and please tell me if your company received them in [$$Q20 - selected country]? - Subsidized loans
V315	Q31_7	Q31. Incentive received: Subsidized land	discrete	numeric	I would now like to ask you about incentives. I will read out types of incentives and please tell me if your company received them in [$$Q20 - selected country]? - Subsidized land
V316	Q31_8	Q31. Incentive received: Technical or business support incentives	discrete	numeric	I would now like to ask you about incentives. I will read out types of incentives and please tell me if your company received them in [$$Q20 - selected country]? - Technical or business support incentives
V317	Q32_1	Q32. Percentage of material inputs, supplies, and services from local suppliers	discrete	numeric	I would like to ask about where you source your production inputs, supplies, and services, in your [INSERT COUNTRY SELECTED IN Q20] affiliate. I have three categories of where the inputs might come from. The first is from local suppliers in the country, the second is from another unit of your company and the third is imported from other countries. Again the sources are (1) local, (2) from your company and (3) imported. For the last fiscal year, please estimate the percentage of material inputs, supplies, and services sourced... - From local suppliers
V318	Q32_1_DK	Q32_1: Don't know/Refusal	discrete	numeric	I would like to ask about where you source your production inputs, supplies, and services, in your [INSERT COUNTRY SELECTED IN Q20] affiliate. I have three categories of where the inputs might come from. The first is from local suppliers in the country, the second is from another unit of your company and the third is imported from other countries. Again the sources are (1) local, (2) from your company and (3) imported. For the last fiscal year, please estimate the percentage of material inputs, supplies, and services sourced... - DON'T KNOW (SPONTANEOUS)

ID	Name	Label	Type	Format	Question
V319	Q32_2	Q32. Percentage of material inputs, supplies, and services from another unit of	discrete	numeric	I would like to ask about where you source your production inputs, supplies, and services, in your [INSERT COUNTRY SELECTED IN Q20] affiliate. I have three categories of where the inputs might come from. The first is from local suppliers in the country, the second is from another unit of your company and the third is imported from other countries. Again the sources are (1) local, (2) from your company and (3) imported. For the last fiscal year, please estimate the percentage of material inputs, supplies, and services sourced... - From another unit of your company
V320	Q32_2_DK	Q32_2: Don't know/Refusal	discrete	numeric	I would like to ask about where you source your production inputs, supplies, and services, in your [INSERT COUNTRY SELECTED IN Q20] affiliate. I have three categories of where the inputs might come from. The first is from local suppliers in the country, the second is from another unit of your company and the third is imported from other countries. Again the sources are (1) local, (2) from your company and (3) imported. For the last fiscal year, please estimate the percentage of material inputs, supplies, and services sourced... - DON'T KNOW (SPONTANEOUS)
V321	Q32_3	Q32. Percentage of material inputs, supplies, and services imported from another	discrete	numeric	I would like to ask about where you source your production inputs, supplies, and services, in your [INSERT COUNTRY SELECTED IN Q20] affiliate. I have three categories of where the inputs might come from. The first is from local suppliers in the country, the second is from another unit of your company and the third is imported from other countries. Again the sources are (1) local, (2) from your company and (3) imported. For the last fiscal year, please estimate the percentage of material inputs, supplies, and services sourced... - Imported from another country (excluding your company)
V322	Q32_3_DK	Q32_3: Don't know/Refusal	discrete	numeric	I would like to ask about where you source your production inputs, supplies, and services, in your [INSERT COUNTRY SELECTED IN Q20] affiliate. I have three categories of where the inputs might come from. The first is from local suppliers in the country, the second is from another unit of your company and the third is imported from other countries. Again the sources are (1) local, (2) from your company and (3) imported. For the last fiscal year, please estimate the percentage of material inputs, supplies, and services sourced... - DON'T KNOW (SPONTANEOUS)
V323	Q33	Q33. Does your firm have internal "talent scouts" to seek out local suppliers in	discrete	numeric	Does your firm have internal "talent scouts" to seek out local suppliers in [$$Q20 - selected country]?
V324	Q34	Q34. Does your firm have vocational or training programs to upgrade local suppli	discrete	numeric	Does your firm have vocational or training programs to upgrade local suppliers?
V325	Q35	Q35. Are these vocational or training programs developed and/or implemented join	discrete	numeric	Are these vocational or training programs developed and/or implemented jointly with local technical colleges or universities?
V326	Q36	Q36. Does your firm sponsor certification programs for local suppliers?	discrete	numeric	Does your firm sponsor certification programs for local suppliers?
V327	Q37	Q37. Does your firm have equipment-financing programs for local suppliers?	discrete	numeric	Does your firm have equipment-financing programs for local suppliers?
V328	countryselect	Country	discrete	numeric	

ID	Name	Label	Type	Format	Question
V329	language	Lanugage	discrete	numeric	
V330	InterviewDate	Interview Date	discrete	character	

ID	Name	Label	Type	Format	Question
V329	language	Lanugage	discrete	numeric	
V330	InterviewDate	Interview Date	discrete	character	

Respondent (Respondent)
File: gicphonesurvey

Overview

Type: Continuous
Format: numeric
Width: 5
Decimals: 0
Range: 77-58257

Valid cases: 754
Invalid: 0
Minimum: 77
Maximum: 58257

Parent company or affiliate (ParentAffiliate)
File: gicphonesurvey

Overview

Type: Discrete
Format: numeric
Width: 1
Decimals: 0
Range: 1-2

Valid cases: 754
Invalid: 0

Country of global HQ from Q1 and Q2C (hq)
File: gicphonesurvey

Overview

Type: Discrete
Format: numeric
Width: 3
Decimals: 0
Range: -5-410

Valid cases: 754
Invalid: 0

ISO Code of HQ Country (hq_iso)
File: gicphonesurvey

Overview

Type: Discrete
Format: character
Width: 3

Valid cases: 754
Invalid: 0

WB Region of HQ Country (hq_reg)
File: gicphonesurvey

Overview

Type: Discrete
Format: character
Width: 26

Valid cases: 754
Invalid: 0

Income group of HQ Country (hq_inc)
File: gicphonesurvey

Overview

Income group of HQ Country (hq_inc)
File: gicphonesurvey

Type: Discrete
Format: character
Width: 19

Valid cases: 754
Invalid: 0

HQ Country Developing or Developed based on Income group (hq_dev)
File: gicphonesurvey

Overview

Type: Discrete
Format: numeric
Width: 1
Decimals: 0
Range: 0-1

Valid cases: 754
Invalid: 0

Affiliate in Afghanistan (AFF_AFG)
File: gicphonesurvey

Overview

Type: Discrete
Format: numeric
Width: 1
Decimals: 0
Range: 0-1

Valid cases: 754
Invalid: 0

Affiliate in Albania (AFF_ALB)
File: gicphonesurvey

Overview

Type: Discrete
Format: numeric
Width: 1
Decimals: 0
Range: 0-1

Valid cases: 754
Invalid: 0

Affiliate in Algeria (AFF_DZA)
File: gicphonesurvey

Overview

Type: Discrete
Format: numeric
Width: 1
Decimals: 0
Range: 0-1

Valid cases: 754
Invalid: 0

Affiliate in American Samoa (AFF_ASM)
File: gicphonesurvey

Affiliate in American Samoa (AFF_ASM)
File: gicphonesurvey

Overview	
Type: Discrete	Valid cases: 754
Format: numeric	Invalid: 0
Width: 1	
Decimals: 0	
Range: 0-0	

Affiliate in Angola (AFF_AGO)
File: gicphonesurvey

Overview	
Type: Discrete	Valid cases: 754
Format: numeric	Invalid: 0
Width: 1	
Decimals: 0	
Range: 0-1	

Affiliate in Argentina (AFF_ARG)
File: gicphonesurvey

Overview	
Type: Discrete	Valid cases: 754
Format: numeric	Invalid: 0
Width: 1	
Decimals: 0	
Range: 0-1	

Affiliate in Armenia (AFF_ARM)
File: gicphonesurvey

Overview	
Type: Discrete	Valid cases: 754
Format: numeric	Invalid: 0
Width: 1	
Decimals: 0	
Range: 0-1	

Affiliate in Azerbaijan (AFF_AZE)
File: gicphonesurvey

Overview	
Type: Discrete	Valid cases: 754
Format: numeric	Invalid: 0
Width: 1	
Decimals: 0	
Range: 0-1	

Affiliate in Bangladesh (AFF_BGD)
File: gicphonesurvey

Overview

Type: Discrete
Format: numeric
Width: 1
Decimals: 0
Range: 0-1

Valid cases: 754
Invalid: 0

Affiliate in Belarus (AFF_BLR)
File: gicphonesurvey

Overview

Type: Discrete
Format: numeric
Width: 1
Decimals: 0
Range: 0-1

Valid cases: 754
Invalid: 0

Affiliate in Belize (AFF_BLZ)
File: gicphonesurvey

Overview

Type: Discrete
Format: numeric
Width: 1
Decimals: 0
Range: 0-1

Valid cases: 754
Invalid: 0

Affiliate in Benin (AFF_BEN)
File: gicphonesurvey

Overview

Type: Discrete
Format: numeric
Width: 1
Decimals: 0
Range: 0-1

Valid cases: 754
Invalid: 0

Affiliate in Bermuda (AFF_BMU)
File: gicphonesurvey

Overview

Type: Discrete
Format: numeric
Width: 1
Decimals: 0
Range: 0-0

Valid cases: 754
Invalid: 0

Affiliate in Bhutan (AFF_BTN)
File: gicphonesurvey

Overview

Type: Discrete
Format: numeric
Width: 1
Decimals: 0
Range: 0-0

Valid cases: 754
Invalid: 0

Affiliate in Bolivia (AFF_BOL)
File: gicphonesurvey

Overview

Type: Discrete
Format: numeric
Width: 1
Decimals: 0
Range: 0-1

Valid cases: 754
Invalid: 0

Affiliate in Bosnia and Herzegovina (AFF_BIH)
File: gicphonesurvey

Overview

Type: Discrete
Format: numeric
Width: 1
Decimals: 0
Range: 0-1

Valid cases: 754
Invalid: 0

Affiliate in Botswana (AFF_BWA)
File: gicphonesurvey

Overview

Type: Discrete
Format: numeric
Width: 1
Decimals: 0
Range: 0-1

Valid cases: 754
Invalid: 0

Affiliate in Brazil (AFF_BRA)
File: gicphonesurvey

Overview

Type: Discrete
Format: numeric
Width: 1
Decimals: 0
Range: 0-1

Valid cases: 754
Invalid: 0

Affiliate in Bulgaria (AFF_BGR)
File: gicphonesurvey

Overview	
Type: Discrete	Valid cases: 754
Format: numeric	Invalid: 0
Width: 1	
Decimals: 0	
Range: 0-1	

Affiliate in Burkina Faso (AFF_BFA)
File: gicphonesurvey

Overview	
Type: Discrete	Valid cases: 754
Format: numeric	Invalid: 0
Width: 1	
Decimals: 0	
Range: 0-1	

Affiliate in Burundi (AFF_BDI)
File: gicphonesurvey

Overview	
Type: Discrete	Valid cases: 754
Format: numeric	Invalid: 0
Width: 1	
Decimals: 0	
Range: 0-1	

Affiliate in Cabo Verde (AFF_CPV)
File: gicphonesurvey

Overview	
Type: Discrete	Valid cases: 754
Format: numeric	Invalid: 0
Width: 1	
Decimals: 0	
Range: 0-1	

Affiliate in Cambodia (AFF_KHM)
File: gicphonesurvey

Overview	
Type: Discrete	Valid cases: 754
Format: numeric	Invalid: 0
Width: 1	
Decimals: 0	
Range: 0-1	

Affiliate in Cameroon (AFF_CMR)
File: gicphonesurvey

Overview

Type: Discrete
Format: numeric
Width: 1
Decimals: 0
Range: 0-1

Valid cases: 754
Invalid: 0

Affiliate in Central African Republic (AFF_CAF)
File: gicphonesurvey

Overview

Type: Discrete
Format: numeric
Width: 1
Decimals: 0
Range: 0-1

Valid cases: 754
Invalid: 0

Affiliate in Chad (AFF_TCD)
File: gicphonesurvey

Overview

Type: Discrete
Format: numeric
Width: 1
Decimals: 0
Range: 0-1

Valid cases: 754
Invalid: 0

Affiliate in China (AFF_CHN)
File: gicphonesurvey

Overview

Type: Discrete
Format: numeric
Width: 1
Decimals: 0
Range: 0-1

Valid cases: 754
Invalid: 0

Affiliate in Colombia (AFF_COL)
File: gicphonesurvey

Overview

Type: Discrete
Format: numeric
Width: 1
Decimals: 0
Range: 0-1

Valid cases: 754
Invalid: 0

Affiliate in Comoros (AFF_COM)
File: gicphonesurvey

Overview	
Type: Discrete	Valid cases: 754
Format: numeric	Invalid: 0
Width: 1	
Decimals: 0	
Range: 0-1	

Affiliate in Congo, Dem. Rep. (AFF_ZAR)
File: gicphonesurvey

Overview	
Type: Discrete	Valid cases: 754
Format: numeric	Invalid: 0
Width: 1	
Decimals: 0	
Range: 0-1	

Affiliate in Congo, Rep. (AFF_COG)
File: gicphonesurvey

Overview	
Type: Discrete	Valid cases: 754
Format: numeric	Invalid: 0
Width: 1	
Decimals: 0	
Range: 0-1	

Affiliate in Costa Rica (AFF_CRI)
File: gicphonesurvey

Overview	
Type: Discrete	Valid cases: 754
Format: numeric	Invalid: 0
Width: 1	
Decimals: 0	
Range: 0-1	

Affiliate in Côte d'Ivoire (AFF_CIV)
File: gicphonesurvey

Overview	
Type: Discrete	Valid cases: 754
Format: numeric	Invalid: 0
Width: 1	
Decimals: 0	
Range: 0-1	

Affiliate in Cuba (AFF_CUB)
File: gicphonesurvey

Overview

Type: Discrete
Format: numeric
Width: 1
Decimals: 0
Range: 0-1

Valid cases: 754
Invalid: 0

Affiliate in Djibouti (AFF_DJI)
File: gicphonesurvey

Overview

Type: Discrete
Format: numeric
Width: 1
Decimals: 0
Range: 0-1

Valid cases: 754
Invalid: 0

Affiliate in Dominica (AFF_DMA)
File: gicphonesurvey

Overview

Type: Discrete
Format: numeric
Width: 1
Decimals: 0
Range: 0-1

Valid cases: 754
Invalid: 0

Affiliate in Dominican Republic (AFF_DOM)
File: gicphonesurvey

Overview

Type: Discrete
Format: numeric
Width: 1
Decimals: 0
Range: 0-1

Valid cases: 754
Invalid: 0

Affiliate in Ecuador (AFF_ECU)
File: gicphonesurvey

Overview

Type: Discrete
Format: numeric
Width: 1
Decimals: 0
Range: 0-1

Valid cases: 754
Invalid: 0

Affiliate in Egypt, Arab Rep. (AFF_EGY)
File: gicphonesurvey

Overview	
Type: Discrete	Valid cases: 754
Format: numeric	Invalid: 0
Width: 1	
Decimals: 0	
Range: 0-1	

Affiliate in El Salvador (AFF_SLV)
File: gicphonesurvey

Overview	
Type: Discrete	Valid cases: 754
Format: numeric	Invalid: 0
Width: 1	
Decimals: 0	
Range: 0-1	

Affiliate in Equatorial Guinea (AFF_GNQ)
File: gicphonesurvey

Overview	
Type: Discrete	Valid cases: 754
Format: numeric	Invalid: 0
Width: 1	
Decimals: 0	
Range: 0-1	

Affiliate in Eritrea (AFF_ERI)
File: gicphonesurvey

Overview	
Type: Discrete	Valid cases: 754
Format: numeric	Invalid: 0
Width: 1	
Decimals: 0	
Range: 0-0	

Affiliate in Ethiopia (AFF_ETH)
File: gicphonesurvey

Overview	
Type: Discrete	Valid cases: 754
Format: numeric	Invalid: 0
Width: 1	
Decimals: 0	
Range: 0-1	

Affiliate in Fiji (AFF_FJI)
File: gicphonesurvey

Overview	
Type: Discrete	Valid cases: 754
Format: numeric	Invalid: 0
Width: 1	
Decimals: 0	
Range: 0-0	

Affiliate in Gabon (AFF_GAB)
File: gicphonesurvey

Overview	
Type: Discrete	Valid cases: 754
Format: numeric	Invalid: 0
Width: 1	
Decimals: 0	
Range: 0-1	

Affiliate in Gambia, The (AFF_GMB)
File: gicphonesurvey

Overview	
Type: Discrete	Valid cases: 754
Format: numeric	Invalid: 0
Width: 1	
Decimals: 0	
Range: 0-1	

Affiliate in Georgia (AFF_GEO)
File: gicphonesurvey

Overview	
Type: Discrete	Valid cases: 754
Format: numeric	Invalid: 0
Width: 1	
Decimals: 0	
Range: 0-1	

Affiliate in Ghana (AFF_GHA)
File: gicphonesurvey

Overview	
Type: Discrete	Valid cases: 754
Format: numeric	Invalid: 0
Width: 1	
Decimals: 0	
Range: 0-1	

Affiliate in Grenada (AFF_GRD)
File: gicphonesurvey

Overview	

Type: Discrete
Format: numeric
Width: 1
Decimals: 0
Range: 0-1

Valid cases: 754
Invalid: 0

Affiliate in Guatemala (AFF_GTM)
File: gicphonesurvey

Overview	

Type: Discrete
Format: numeric
Width: 1
Decimals: 0
Range: 0-1

Valid cases: 754
Invalid: 0

Affiliate in Guinea (AFF_GIN)
File: gicphonesurvey

Overview	

Type: Discrete
Format: numeric
Width: 1
Decimals: 0
Range: 0-1

Valid cases: 754
Invalid: 0

Affiliate in Guinea-Bissau (AFF_GNB)
File: gicphonesurvey

Overview	

Type: Discrete
Format: numeric
Width: 1
Decimals: 0
Range: 0-1

Valid cases: 754
Invalid: 0

Affiliate in Guyana (AFF_GUY)
File: gicphonesurvey

Overview	

Type: Discrete
Format: numeric
Width: 1
Decimals: 0
Range: 0-1

Valid cases: 754
Invalid: 0

Affiliate in Haiti (AFF_HTI)
File: gicphonesurvey

Overview	

Type: Discrete
Format: numeric
Width: 1
Decimals: 0
Range: 0-0

Valid cases: 754
Invalid: 0

Affiliate in Honduras (AFF_HND)
File: gicphonesurvey

Overview	

Type: Discrete
Format: numeric
Width: 1
Decimals: 0
Range: 0-1

Valid cases: 754
Invalid: 0

Affiliate in India (AFF_IND)
File: gicphonesurvey

Overview	

Type: Discrete
Format: numeric
Width: 1
Decimals: 0
Range: 0-1

Valid cases: 754
Invalid: 0

Affiliate in Indonesia (AFF_IDN)
File: gicphonesurvey

Overview	

Type: Discrete
Format: numeric
Width: 1
Decimals: 0
Range: 0-1

Valid cases: 754
Invalid: 0

Affiliate in Iran, Islamic Rep. (AFF_IRN)
File: gicphonesurvey

Overview	

Type: Discrete
Format: numeric
Width: 1
Decimals: 0
Range: 0-1

Valid cases: 754
Invalid: 0

Affiliate in Iraq (AFF_IRQ)
File: gicphonesurvey

Overview

Type: Discrete
Format: numeric
Width: 1
Decimals: 0
Range: 0-1

Valid cases: 754
Invalid: 0

Affiliate in Jamaica (AFF_JAM)
File: gicphonesurvey

Overview

Type: Discrete
Format: numeric
Width: 1
Decimals: 0
Range: 0-1

Valid cases: 754
Invalid: 0

Affiliate in Jordan (AFF_JOR)
File: gicphonesurvey

Overview

Type: Discrete
Format: numeric
Width: 1
Decimals: 0
Range: 0-1

Valid cases: 754
Invalid: 0

Affiliate in Kazakhstan (AFF_KAZ)
File: gicphonesurvey

Overview

Type: Discrete
Format: numeric
Width: 1
Decimals: 0
Range: 0-1

Valid cases: 754
Invalid: 0

Affiliate in Kenya (AFF_KEN)
File: gicphonesurvey

Overview

Type: Discrete
Format: numeric
Width: 1
Decimals: 0
Range: 0-1

Valid cases: 754
Invalid: 0

Affiliate in Kiribati (AFF_KIR)
File: gicphonesurvey

Overview

Type: Discrete
Format: numeric
Width: 1
Decimals: 0
Range: 0-0

Valid cases: 754
Invalid: 0

Affiliate in Korea, Dem. People's Rep. (AFF_PRK)
File: gicphonesurvey

Overview

Type: Discrete
Format: numeric
Width: 1
Decimals: 0
Range: 0-1

Valid cases: 754
Invalid: 0

Affiliate in Kosovo (AFF_KSV)
File: gicphonesurvey

Overview

Type: Discrete
Format: numeric
Width: 1
Decimals: 0
Range: 0-1

Valid cases: 754
Invalid: 0

Affiliate in Kyrgyz Republic (AFF_KGZ)
File: gicphonesurvey

Overview

Type: Discrete
Format: numeric
Width: 1
Decimals: 0
Range: 0-1

Valid cases: 754
Invalid: 0

Affiliate in Lao PDR (AFF_LAO)
File: gicphonesurvey

Overview

Type: Discrete
Format: numeric
Width: 1
Decimals: 0
Range: 0-1

Valid cases: 754
Invalid: 0

Affiliate in Lebanon (AFF_LBN)
File: gicphonesurvey

Overview

Type: Discrete
Format: numeric
Width: 1
Decimals: 0
Range: 0-1

Valid cases: 754
Invalid: 0

Affiliate in Lesotho (AFF_LSO)
File: gicphonesurvey

Overview

Type: Discrete
Format: numeric
Width: 1
Decimals: 0
Range: 0-1

Valid cases: 754
Invalid: 0

Affiliate in Liberia (AFF_LBR)
File: gicphonesurvey

Overview

Type: Discrete
Format: numeric
Width: 1
Decimals: 0
Range: 0-1

Valid cases: 754
Invalid: 0

Affiliate in Libya (AFF_LBY)
File: gicphonesurvey

Overview

Type: Discrete
Format: numeric
Width: 1
Decimals: 0
Range: 0-1

Valid cases: 754
Invalid: 0

Affiliate in Macedonia, FYR (AFF_MKD)
File: gicphonesurvey

Overview

Type: Discrete
Format: numeric
Width: 1
Decimals: 0
Range: 0-1

Valid cases: 754
Invalid: 0

Affiliate in Madagascar (AFF_MDG)
File: gicphonesurvey

Overview

Type: Discrete
Format: numeric
Width: 1
Decimals: 0
Range: 0-1

Valid cases: 754
Invalid: 0

Affiliate in Malawi (AFF_MWI)
File: gicphonesurvey

Overview

Type: Discrete
Format: numeric
Width: 1
Decimals: 0
Range: 0-1

Valid cases: 754
Invalid: 0

Affiliate in Malaysia (AFF_MYS)
File: gicphonesurvey

Overview

Type: Discrete
Format: numeric
Width: 1
Decimals: 0
Range: 0-1

Valid cases: 754
Invalid: 0

Affiliate in Maldives (AFF_MDV)
File: gicphonesurvey

Overview

Type: Discrete
Format: numeric
Width: 1
Decimals: 0
Range: 0-1

Valid cases: 754
Invalid: 0

Affiliate in Mali (AFF_MLI)
File: gicphonesurvey

Overview

Type: Discrete
Format: numeric
Width: 1
Decimals: 0
Range: 0-1

Valid cases: 754
Invalid: 0

Affiliate in Marshall Islands (AFF_MHL)
File: gicphonesurvey

Overview	

Type: Discrete
Format: numeric
Width: 1
Decimals: 0
Range: 0-0

Valid cases: 754
Invalid: 0

Affiliate in Mauritania (AFF_MRT)
File: gicphonesurvey

Overview	

Type: Discrete
Format: numeric
Width: 1
Decimals: 0
Range: 0-1

Valid cases: 754
Invalid: 0

Affiliate in Mauritius (AFF_MUS)
File: gicphonesurvey

Overview	

Type: Discrete
Format: numeric
Width: 1
Decimals: 0
Range: 0-1

Valid cases: 754
Invalid: 0

Affiliate in Mexico (AFF_MEX)
File: gicphonesurvey

Overview	

Type: Discrete
Format: numeric
Width: 1
Decimals: 0
Range: 0-1

Valid cases: 754
Invalid: 0

Affiliate in Micronesia, Fed. Sts. (AFF_FSM)
File: gicphonesurvey

Overview	

Type: Discrete
Format: numeric
Width: 1
Decimals: 0
Range: 0-0

Valid cases: 754
Invalid: 0

Affiliate in Moldova (AFF_MDA)
File: gicphonesurvey

Overview

Type: Discrete
Format: numeric
Width: 1
Decimals: 0
Range: 0-1

Valid cases: 754
Invalid: 0

Affiliate in Mongolia (AFF_MNG)
File: gicphonesurvey

Overview

Type: Discrete
Format: numeric
Width: 1
Decimals: 0
Range: 0-1

Valid cases: 754
Invalid: 0

Affiliate in Montenegro (AFF_MNE)
File: gicphonesurvey

Overview

Type: Discrete
Format: numeric
Width: 1
Decimals: 0
Range: 0-1

Valid cases: 754
Invalid: 0

Affiliate in Morocco (AFF_MAR)
File: gicphonesurvey

Overview

Type: Discrete
Format: numeric
Width: 1
Decimals: 0
Range: 0-1

Valid cases: 754
Invalid: 0

Affiliate in Mozambique (AFF_MOZ)
File: gicphonesurvey

Overview

Type: Discrete
Format: numeric
Width: 1
Decimals: 0
Range: 0-1

Valid cases: 754
Invalid: 0

Affiliate in Myanmar (AFF_MMR)
File: gicphonesurvey

Overview

Type: Discrete
Format: numeric
Width: 1
Decimals: 0
Range: 0-1

Valid cases: 754
Invalid: 0

Affiliate in Namibia (AFF_NAM)
File: gicphonesurvey

Overview

Type: Discrete
Format: numeric
Width: 1
Decimals: 0
Range: 0-1

Valid cases: 754
Invalid: 0

Affiliate in Nepal (AFF_NPL)
File: gicphonesurvey

Overview

Type: Discrete
Format: numeric
Width: 1
Decimals: 0
Range: 0-1

Valid cases: 754
Invalid: 0

Affiliate in Nicaragua (AFF_NIC)
File: gicphonesurvey

Overview

Type: Discrete
Format: numeric
Width: 1
Decimals: 0
Range: 0-1

Valid cases: 754
Invalid: 0

Affiliate in Niger (AFF_NER)
File: gicphonesurvey

Overview

Type: Discrete
Format: numeric
Width: 1
Decimals: 0
Range: 0-1

Valid cases: 754
Invalid: 0

Affiliate in Nigeria (AFF_NGA)
File: gicphonesurvey

Overview

Type: Discrete
Format: numeric
Width: 1
Decimals: 0
Range: 0-1

Valid cases: 754
Invalid: 0

Affiliate in Pakistan (AFF_PAK)
File: gicphonesurvey

Overview

Type: Discrete
Format: numeric
Width: 1
Decimals: 0
Range: 0-1

Valid cases: 754
Invalid: 0

Affiliate in Palau (AFF_PLW)
File: gicphonesurvey

Overview

Type: Discrete
Format: numeric
Width: 1
Decimals: 0
Range: 0-0

Valid cases: 754
Invalid: 0

Affiliate in Panama (AFF_PAN)
File: gicphonesurvey

Overview

Type: Discrete
Format: numeric
Width: 1
Decimals: 0
Range: 0-1

Valid cases: 754
Invalid: 0

Affiliate in Papua New Guinea (AFF_PNG)
File: gicphonesurvey

Overview

Type: Discrete
Format: numeric
Width: 1
Decimals: 0
Range: 0-0

Valid cases: 754
Invalid: 0

Affiliate in Paraguay (AFF_PRY)
File: gicphonesurvey

Overview

Type: Discrete
Format: numeric
Width: 1
Decimals: 0
Range: 0-1

Valid cases: 754
Invalid: 0

Affiliate in Peru (AFF_PER)
File: gicphonesurvey

Overview

Type: Discrete
Format: numeric
Width: 1
Decimals: 0
Range: 0-1

Valid cases: 754
Invalid: 0

Affiliate in Philippines (AFF_PHL)
File: gicphonesurvey

Overview

Type: Discrete
Format: numeric
Width: 1
Decimals: 0
Range: 0-1

Valid cases: 754
Invalid: 0

Affiliate in Romania (AFF_ROM)
File: gicphonesurvey

Overview

Type: Discrete
Format: numeric
Width: 1
Decimals: 0
Range: 0-1

Valid cases: 754
Invalid: 0

Affiliate in Russian Federation (AFF_RUS)
File: gicphonesurvey

Overview

Type: Discrete
Format: numeric
Width: 1
Decimals: 0
Range: 0-1

Valid cases: 754
Invalid: 0

Affiliate in Rwanda (AFF_RWA)
File: gicphonesurvey

Overview

Type: Discrete
Format: numeric
Width: 1
Decimals: 0
Range: 0-1

Valid cases: 754
Invalid: 0

Affiliate in Samoa (AFF_WSM)
File: gicphonesurvey

Overview

Type: Discrete
Format: numeric
Width: 1
Decimals: 0
Range: 0-1

Valid cases: 754
Invalid: 0

Affiliate in São Tomé and Principe (AFF_STP)
File: gicphonesurvey

Overview

Type: Discrete
Format: numeric
Width: 1
Decimals: 0
Range: 0-1

Valid cases: 754
Invalid: 0

Affiliate in Senegal (AFF_SEN)
File: gicphonesurvey

Overview

Type: Discrete
Format: numeric
Width: 1
Decimals: 0
Range: 0-1

Valid cases: 754
Invalid: 0

Affiliate in Serbia (AFF_SRB)
File: gicphonesurvey

Overview

Type: Discrete
Format: numeric
Width: 1
Decimals: 0
Range: 0-1

Valid cases: 754
Invalid: 0

Affiliate in Sierra Leone (AFF_SLE)
File: gicphonesurvey

Overview	
Type: Discrete	Valid cases: 754
Format: numeric	Invalid: 0
Width: 1	
Decimals: 0	
Range: 0-1	

Affiliate in Solomon Islands (AFF_SLB)
File: gicphonesurvey

Overview	
Type: Discrete	Valid cases: 754
Format: numeric	Invalid: 0
Width: 1	
Decimals: 0	
Range: 0-0	

Affiliate in Somalia (AFF_SOM)
File: gicphonesurvey

Overview	
Type: Discrete	Valid cases: 754
Format: numeric	Invalid: 0
Width: 1	
Decimals: 0	
Range: 0-1	

Affiliate in South Africa (AFF_ZAF)
File: gicphonesurvey

Overview	
Type: Discrete	Valid cases: 754
Format: numeric	Invalid: 0
Width: 1	
Decimals: 0	
Range: 0-1	

Affiliate in South Sudan (AFF_SSD)
File: gicphonesurvey

Overview	
Type: Discrete	Valid cases: 754
Format: numeric	Invalid: 0
Width: 1	
Decimals: 0	
Range: 0-1	

Affiliate in Sri Lanka (AFF_LKA)
File: gicphonesurvey

Overview	

Type: Discrete
Format: numeric
Width: 1
Decimals: 0
Range: 0-1

Valid cases: 754
Invalid: 0

Affiliate in St. Lucia (AFF_LCA)
File: gicphonesurvey

Overview	

Type: Discrete
Format: numeric
Width: 1
Decimals: 0
Range: 0-1

Valid cases: 754
Invalid: 0

Affiliate in St. Vincent and the Grenadines (AFF_VCT)
File: gicphonesurvey

Overview	

Type: Discrete
Format: numeric
Width: 1
Decimals: 0
Range: 0-1

Valid cases: 754
Invalid: 0

Affiliate in Sudan (AFF_SDN)
File: gicphonesurvey

Overview	

Type: Discrete
Format: numeric
Width: 1
Decimals: 0
Range: 0-1

Valid cases: 754
Invalid: 0

Affiliate in Suriname (AFF_SUR)
File: gicphonesurvey

Overview	

Type: Discrete
Format: numeric
Width: 1
Decimals: 0
Range: 0-0

Valid cases: 754
Invalid: 0

Affiliate in Swaziland (AFF_SWZ)
File: gicphonesurvey

Overview

Type: Discrete
Format: numeric
Width: 1
Decimals: 0
Range: 0-1

Valid cases: 754
Invalid: 0

Affiliate in Syrian Arab Republic (AFF_SYR)
File: gicphonesurvey

Overview

Type: Discrete
Format: numeric
Width: 1
Decimals: 0
Range: 0-1

Valid cases: 754
Invalid: 0

Affiliate in Tajikistan (AFF_TJK)
File: gicphonesurvey

Overview

Type: Discrete
Format: numeric
Width: 1
Decimals: 0
Range: 0-1

Valid cases: 754
Invalid: 0

Affiliate in Tanzania (AFF_TZA)
File: gicphonesurvey

Overview

Type: Discrete
Format: numeric
Width: 1
Decimals: 0
Range: 0-1

Valid cases: 754
Invalid: 0

Affiliate in Thailand (AFF_THA)
File: gicphonesurvey

Overview

Type: Discrete
Format: numeric
Width: 1
Decimals: 0
Range: 0-1

Valid cases: 754
Invalid: 0

Affiliate in Timor-Leste (AFF_TMP)
File: gicphonesurvey

Overview	
Type: Discrete	Valid cases: 754
Format: numeric	Invalid: 0
Width: 1	
Decimals: 0	
Range: 0-0	

Affiliate in Togo (AFF_TGO)
File: gicphonesurvey

Overview	
Type: Discrete	Valid cases: 754
Format: numeric	Invalid: 0
Width: 1	
Decimals: 0	
Range: 0-1	

Affiliate in Tonga (AFF_TON)
File: gicphonesurvey

Overview	
Type: Discrete	Valid cases: 754
Format: numeric	Invalid: 0
Width: 1	
Decimals: 0	
Range: 0-0	

Affiliate in Tunisia (AFF_TUN)
File: gicphonesurvey

Overview	
Type: Discrete	Valid cases: 754
Format: numeric	Invalid: 0
Width: 1	
Decimals: 0	
Range: 0-1	

Affiliate in Turkey (AFF_TUR)
File: gicphonesurvey

Overview	
Type: Discrete	Valid cases: 754
Format: numeric	Invalid: 0
Width: 1	
Decimals: 0	
Range: 0-1	

Affiliate in Turkmenistan (AFF_TKM)
File: gicphonesurvey

Overview

Type: Discrete
Format: numeric
Width: 1
Decimals: 0
Range: 0-1

Valid cases: 754
Invalid: 0

Affiliate in Tuvalu (AFF_TUV)
File: gicphonesurvey

Overview

Type: Discrete
Format: numeric
Width: 1
Decimals: 0
Range: 0-0

Valid cases: 754
Invalid: 0

Affiliate in Uganda (AFF_UGA)
File: gicphonesurvey

Overview

Type: Discrete
Format: numeric
Width: 1
Decimals: 0
Range: 0-1

Valid cases: 754
Invalid: 0

Affiliate in Ukraine (AFF_UKR)
File: gicphonesurvey

Overview

Type: Discrete
Format: numeric
Width: 1
Decimals: 0
Range: 0-1

Valid cases: 754
Invalid: 0

Affiliate in Uzbekistan (AFF_UZB)
File: gicphonesurvey

Overview

Type: Discrete
Format: numeric
Width: 1
Decimals: 0
Range: 0-1

Valid cases: 754
Invalid: 0

Affiliate in Vanuatu (AFF_VUT)
File: gicphonesurvey

Overview

Type: Discrete	Valid cases: 754
Format: numeric	Invalid: 0
Width: 1	
Decimals: 0	
Range: 0-0	

Affiliate in Venezuela, RB (AFF_VEN)
File: gicphonesurvey

Overview

Type: Discrete	Valid cases: 754
Format: numeric	Invalid: 0
Width: 1	
Decimals: 0	
Range: 0-1	

Affiliate in Vietnam (AFF_VNM)
File: gicphonesurvey

Overview

Type: Discrete	Valid cases: 754
Format: numeric	Invalid: 0
Width: 1	
Decimals: 0	
Range: 0-1	

Affiliate in West Bank and Gaza (AFF_WBG)
File: gicphonesurvey

Overview

Type: Discrete	Valid cases: 754
Format: numeric	Invalid: 0
Width: 1	
Decimals: 0	
Range: 0-0	

Affiliate in Yemen, Rep. (AFF_YEM)
File: gicphonesurvey

Overview

Type: Discrete	Valid cases: 754
Format: numeric	Invalid: 0
Width: 1	
Decimals: 0	
Range: 0-0	

Affiliate in Zambia (AFF_ZMB)
File: gicphonesurvey

Overview	
Type: Discrete	Valid cases: 754
Format: numeric	Invalid: 0
Width: 1	
Decimals: 0	
Range: 0-1	

Affiliate in Zimbabwe (AFF_ZWE)
File: gicphonesurvey

Overview	
Type: Discrete	Valid cases: 754
Format: numeric	Invalid: 0
Width: 1	
Decimals: 0	
Range: 0-1	

Number of affiliates in LAC (AFF_LAC)
File: gicphonesurvey

Overview	
Type: Discrete	Valid cases: 754
Format: numeric	Invalid: 0
Width: 2	
Decimals: 0	
Range: 0-13	

Number of affiliates in ECA (AFF_ECA)
File: gicphonesurvey

Overview	
Type: Discrete	Valid cases: 754
Format: numeric	Invalid: 0
Width: 2	
Decimals: 0	
Range: 0-15	

Number of affiliates in EAP (AFF_EAP)
File: gicphonesurvey

Overview	
Type: Discrete	Valid cases: 754
Format: numeric	Invalid: 0
Width: 1	
Decimals: 0	
Range: 0-7	

Number of affiliates in MENA (AFF_MENA)
File: gicphonesurvey

Overview	

Type: Discrete
Format: numeric
Width: 1
Decimals: 0
Range: 0-3

Valid cases: 754
Invalid: 0

Number of affiliates in SA (AFF_SA)
File: gicphonesurvey

Overview	

Type: Discrete
Format: numeric
Width: 1
Decimals: 0
Range: 0-5

Valid cases: 754
Invalid: 0

Number of affiliates in SSA (AFF_SSA)
File: gicphonesurvey

Overview	

Type: Continuous
Format: numeric
Width: 2
Decimals: 0
Range: 0-44

Valid cases: 754
Invalid: 0
Minimum: 0
Maximum: 44

Number of affiliates (AFF_SUM)
File: gicphonesurvey

Overview	

Type: Continuous
Format: numeric
Width: 2
Decimals: 0
Range: 0-44

Valid cases: 754
Invalid: 0
Minimum: 0
Maximum: 44

Number of affiliates in low-income countries (AFF_LOW)
File: gicphonesurvey

Overview	

Type: Continuous
Format: numeric
Width: 2
Decimals: 0
Range: 0-26

Valid cases: 754
Invalid: 0
Minimum: 0
Maximum: 26

Number of affiliates in lower-middle-income countries (AFF_LM)
File: gicphonesurvey

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: 0-11

Valid cases: 754
Invalid: 0

Number of affiliates in upper-middle-income countries (AFF_UM)
File: gicphonesurvey

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: 0-20

Valid cases: 754
Invalid: 0

Q5. What is the main sector of activity of your company? (Q5)
File: gicphonesurvey

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -5-34

Valid cases: 754
Invalid: 0

Pre question

Let me start with few basic classification questions regarding your company

Literal question

What is the main sector of activity of your company?

Interviewer instructions

[DO NOT READ OUT LIST - IF NEEDED, READ OUT RELEVANT CATEGORIES YOU ARE UNSURE ABOUT]

Q5. What is the main sector of activity of your company? Other (specify) (Q5_Other)
File: gicphonesurvey

Overview

Type: Discrete
Format: character
Width: 60

Valid cases: 42
Invalid: 0

Literal question

What is the main sector of activity of your company?
- Other, specify:

Sector regrouped (Q5rgps)
File: gicphonesurvey

Sector regrouped (Q5rgps)
File: gicphonesurvey

Overview

Type: Discrete
Format: numeric
Width: 1
Decimals: 0
Range: 1-4

Valid cases: 754
Invalid: 0

Q6. Approximately how many full-time employees does your company have globally? (Q6_1)
File: gicphonesurvey

Overview

Type: Discrete
Format: numeric
Width: 6
Decimals: 0
Range: -9-500000

Valid cases: 754
Invalid: 0

Literal question

Approximately how many full-time employees does your company have globally?

Interviewer instructions

If DON'T KNOW, record code "-9" and ask Q6

Q7. Does your company have ... (Q7)
File: gicphonesurvey

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-5

Valid cases: 94
Invalid: 660

Literal question

Does your company have ...

Number of employees (emp)
File: gicphonesurvey

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-5

Valid cases: 754
Invalid: 0

Q8. What is your position in the company? (Q8)
File: gicphonesurvey

Overview

Q8. What is your position in the company? (Q8)
File: gicphonesurvey

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -5-8

Valid cases: 754
Invalid: 0

Literal question

What is your position in the company?

Q8. What is your position in the company? Other (SPECIFY) (Q8_Other)
File: gicphonesurvey

Overview

Type: Discrete
Format: character
Width: 31

Valid cases: 12
Invalid: 0

Literal question

What is your position in the company?
Other, please specify _____

Q9. How important: Large domestic market size and potential (Q9_1)
File: gicphonesurvey

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-4

Valid cases: 754
Invalid: 0

Pre question

I will now ask questions about how important are various factors in your company's decision to invest or establish operations in developing countries. Please rate the importance on a scale from 1 to 4, where 1 means "Not at all important", 2 means "Somewhat important", 3 means "Important", 4 means "Critically important". "Critically important" means it is a "deal-breaker" - by itself this factor could change your decision about whether to invest or not in a country.

Literal question

How important are the following characteristics to your company's decision to invest in developing countries?
- Large domestic market size and potential

Q9. How important: Macro-economic stability and favourability of exchange rate (Q9_2)
File: gicphonesurvey

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-4

Valid cases: 754
Invalid: 0

Q9. How important: Macro-economic stability and favourability of exchange rate (Q9_2)
File: gicphonesurvey

Literal question

How important are the following characteristics to your company's decision to invest in developing countries?
- Macro-economic stability and favourability of exchange rate

Q9. How important: Low cost of labor and other production inputs (Q9_3)
File: gicphonesurvey

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-4

Valid cases: 754
Invalid: 0

Literal question

How important are the following characteristics to your company's decision to invest in developing countries?
- Low cost of labor and other production inputs

Q9. How important: Available talent and skill of labor (Q9_4)
File: gicphonesurvey

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-4

Valid cases: 754
Invalid: 0

Literal question

How important are the following characteristics to your company's decision to invest in developing countries?
- Available talent and skill of labor

Q9. How important: Good physical infrastructure, such as transport and telecom (Q9_5)
File: gicphonesurvey

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-4

Valid cases: 754
Invalid: 0

Literal question

How important are the following characteristics to your company's decision to invest in developing countries?
- Good physical infrastructure, such as transport and telecom

Q9. How important: Access to land or real estate (Q9_6)
File: gicphonesurvey

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-4

Valid cases: 754
Invalid: 0

Literal question

How important are the following characteristics to your company's decision to invest in developing countries?
- Access to land or real estate

Q9. How important: Availability of financing in the domestic market (Q9_7)
File: gicphonesurvey

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-4

Valid cases: 754
Invalid: 0

Literal question

How important are the following characteristics to your company's decision to invest in developing countries?
- Availability of financing in the domestic market

Q9. How important: Political stability and security (Q9_8)
File: gicphonesurvey

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-4

Valid cases: 754
Invalid: 0

Literal question

How important are the following characteristics to your company's decision to invest in developing countries?
- Political stability and security

Q9. How important: Low tax rates (Q9_9)
File: gicphonesurvey

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-4

Valid cases: 754
Invalid: 0

Literal question

How important are the following characteristics to your company's decision to invest in developing countries?
- Low tax rates

Q9. How important: Business-friendly legal and regulatory environment (Q9_10)
File: gicphonesurvey

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-4

Valid cases: 754
Invalid: 0

Literal question

How important are the following characteristics to your company's decision to invest in developing countries?
- Business-friendly legal and regulatory environment

Q10. How important: Ease of obtaining government approvals to start a business a (Q10_1)
File: gicphonesurvey

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-4

Valid cases: 754
Invalid: 0

Literal question

The next set of factors are about investment rules and policies in developing countries. Please rate their importance to your company using the same scale from 1 to 4 where 1 means "not at all important" and 4 means "critically important" or "deal breaker".
- Ease of obtaining government approvals to start a business and to own all equity in the company

Interviewer instructions

READ OUT - ONE ANSWER PER ROW - RANDOMIZE ORDER

Q10. How important: High quality services and support from the country€™s Inves (Q10_2)
File: gicphonesurvey

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-4

Valid cases: 754
Invalid: 0

Literal question

The next set of factors are about investment rules and policies in developing countries. Please rate their importance to your company using the same scale from 1 to 4 where 1 means "not at all important" and 4 means "critically important" or "deal breaker".
- High quality services and support from the country's Investment Promotion Agency (IPA)

Interviewer instructions

READ OUT - ONE ANSWER PER ROW - RANDOMIZE ORDER

Q10. How important: Investment incentives such as tax holidays (Q10_3)
File: gicphonesurvey

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-4

Valid cases: 754
Invalid: 0

Literal question

The next set of factors are about investment rules and policies in developing countries. Please rate their importance to your company using the same scale from 1 to 4 where 1 means "not at all important" and 4 means "critically important" or "deal breaker".

- Investment incentives such as tax holidays

Interviewer instructions

READ OUT - ONE ANSWER PER ROW - RANDOMIZE ORDER

Q10. How important: Capabilities of local firms to act as suppliers (Q10_4)
File: gicphonesurvey

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-4

Valid cases: 754
Invalid: 0

Literal question

The next set of factors are about investment rules and policies in developing countries. Please rate their importance to your company using the same scale from 1 to 4 where 1 means "not at all important" and 4 means "critically important" or "deal breaker".

- Capabilities of local firms to act as suppliers

Interviewer instructions

READ OUT - ONE ANSWER PER ROW - RANDOMIZE ORDER

Q10. How important: Investment protection guarantees provided in the country€™s (Q10_5)
File: gicphonesurvey

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-4

Valid cases: 754
Invalid: 0

Literal question

The next set of factors are about investment rules and policies in developing countries. Please rate their importance to your company using the same scale from 1 to 4 where 1 means "not at all important" and 4 means "critically important" or "deal breaker".

- Investment protection guarantees provided in the country's laws

Interviewer instructions

READ OUT - ONE ANSWER PER ROW - RANDOMIZE ORDER

Q10. How important: Transparency and predictability in the conduct of public age (Q10_6)
File: gicphonesurvey

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-4

Valid cases: 754
Invalid: 0

Literal question

The next set of factors are about investment rules and policies in developing countries. Please rate their importance to your company using the same scale from 1 to 4 where 1 means "not at all important" and 4 means "critically important" or "deal breaker".
- Transparency and predictability in the conduct of public agencies

Interviewer instructions

READ OUT - ONE ANSWER PER ROW - RANDOMIZE ORDER

Q10. How important: Having a preferential trade agreement (Q10_7)
File: gicphonesurvey

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-4

Valid cases: 754
Invalid: 0

Literal question

The next set of factors are about investment rules and policies in developing countries. Please rate their importance to your company using the same scale from 1 to 4 where 1 means "not at all important" and 4 means "critically important" or "deal breaker".
- Having a preferential trade agreement

Interviewer instructions

READ OUT - ONE ANSWER PER ROW - RANDOMIZE ORDER

Q10. How important: Having a bilateral investment treaty (Q10_8)
File: gicphonesurvey

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-4

Valid cases: 754
Invalid: 0

Literal question

The next set of factors are about investment rules and policies in developing countries. Please rate their importance to your company using the same scale from 1 to 4 where 1 means "not at all important" and 4 means "critically important" or "deal breaker".
- Having a bilateral investment treaty

Q11. How important: Own all equity in the foreign affiliate and not be required (Q11_1)
File: gicphonesurvey

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-4

Valid cases: 709
Invalid: 45

Pre question

I would like to ask you more details about the investment policy-related factors that you identified as important in the previous question.
ASK Q11 IF Q10.1 ON "EASE OF..." IS ANSWERED CODE 2 "SOMEWHAT IMPORTANT", 3 "IMPORTANT" OR CODE 4 "CRITICALLY IMPORTANT".

Literal question

Please use the same scale of 1 to 4 where 4 is critically important or a deal breaker. How important is it for your company to...
- Own all equity in the foreign affiliate and not be required to share ownership with local firms or the government

Interviewer instructions

READ OUT - ONE ANSWER PER ROW - RANDOMIZE ORDER

Q11. How important: Quickly obtain investment approvals and permits to start a b (Q11_2)
File: gicphonesurvey

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-4

Valid cases: 709
Invalid: 45

Pre question

I would like to ask you more details about the investment policy-related factors that you identified as important in the previous question.
ASK Q11 IF Q10.1 ON "EASE OF..." IS ANSWERED CODE 2 "SOMEWHAT IMPORTANT", 3 "IMPORTANT" OR CODE 4 "CRITICALLY IMPORTANT".

Literal question

Please use the same scale of 1 to 4 where 4 is critically important or a deal breaker. How important is it for your company to...
- Quickly obtain investment approvals and permits to start a business

Interviewer instructions

READ OUT - ONE ANSWER PER ROW - RANDOMIZE ORDER

Q11. How important: Easily bring in expatriate staff and get visas and work perm (Q11_3)
File: gicphonesurvey

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-4

Valid cases: 709
Invalid: 45

Q11. How important: Easily bring in expatriate staff and get visas and work perm (Q11_3)
File: gicphonesurvey

Pre question

I would like to ask you more details about the investment policy-related factors that you identified as important in the previous question.
ASK Q11 IF Q10.1 ON "EASE OF…" IS ANSWERED CODE 2 "SOMEWHAT IMPORTANT", 3 "IMPORTANT" OR CODE 4 "CRITICALLY IMPORTANT".

Literal question

Please use the same scale of 1 to 4 where 4 is critically important or a deal breaker. How important is it for your company to…
- Easily bring in expatriate staff and get visas and work permits

Interviewer instructions

READ OUT - ONE ANSWER PER ROW - RANDOMIZE ORDER

Q11. How important: Import your production inputs instead of being required by l (Q11_4)
File: gicphonesurvey

Overview

Type: Discrete	Valid cases: 709
Format: numeric	Invalid: 45
Width: 2	
Decimals: 0	
Range: -9-4	

Pre question

I would like to ask you more details about the investment policy-related factors that you identified as important in the previous question.
ASK Q11 IF Q10.1 ON "EASE OF…" IS ANSWERED CODE 2 "SOMEWHAT IMPORTANT", 3 "IMPORTANT" OR CODE 4 "CRITICALLY IMPORTANT".

Literal question

Please use the same scale of 1 to 4 where 4 is critically important or a deal breaker. How important is it for your company to…
- Import your production inputs instead of being required by law to purchase them from local suppliers

Interviewer instructions

READ OUT - ONE ANSWER PER ROW - RANDOMIZE ORDER

Q12. How important: Advertising about investment opportunities in the country th (Q12_1)
File: gicphonesurvey

Overview

Type: Discrete	Valid cases: 632
Format: numeric	Invalid: 122
Width: 2	
Decimals: 0	
Range: -9-4	

Pre question

ASK Q12 IF Q10.2 ON "INVESTMENT PROMOTION AGENCIES" IS ANSWERED CODE 2 "SOMEWHAT IMPORTANT", 3 "IMPORTANT" OR CODE 4 "CRITICALLY IMPORTANT".

Literal question

Q12. How important: Advertising about investment opportunities in the country th (Q12_1)
File: gicphonesurvey

The next set of questions is about services offered by Investment Promotion Agencies - or IPAs -- in developing countries. IPAs are government agencies whose mission is to attract investments. They can be called investment and development board, investment commission, ministry of commerce and industry, etc. How important are the following services offered by IPAs for your company's investment decisions?
- Advertising about investment opportunities in the country that you can find online, in newspapers, and other media

Q12. How important: Exhibitions about the country at trade shows, investment con (Q12_2)
File: gicphonesurvey

Overview	
Type: Discrete	Valid cases: 632
Format: numeric	Invalid: 122
Width: 2	
Decimals: 0	
Range: -9-4	

Pre question

ASK Q12 IF Q10.2 ON "INVESTMENT PROMOTION AGENCIES" IS ANSWERED CODE 2 "SOMEWHAT IMPORTANT", 3 "IMPORTANT" OR CODE 4 "CRITICALLY IMPORTANT".

Literal question

The next set of questions is about services offered by Investment Promotion Agencies - or IPAs -- in developing countries. IPAs are government agencies whose mission is to attract investments. They can be called investment and development board, investment commission, ministry of commerce and industry, etc. How important are the following services offered by IPAs for your company's investment decisions?
- Exhibitions about the country at trade shows, investment conferences and other such events

Q12. How important: Meetings with agency officers to discuss investment opportun (Q12_3)
File: gicphonesurvey

Overview	
Type: Discrete	Valid cases: 632
Format: numeric	Invalid: 122
Width: 2	
Decimals: 0	
Range: -9-4	

Pre question

ASK Q12 IF Q10.2 ON "INVESTMENT PROMOTION AGENCIES" IS ANSWERED CODE 2 "SOMEWHAT IMPORTANT", 3 "IMPORTANT" OR CODE 4 "CRITICALLY IMPORTANT".

Literal question

The next set of questions is about services offered by Investment Promotion Agencies - or IPAs -- in developing countries. IPAs are government agencies whose mission is to attract investments. They can be called investment and development board, investment commission, ministry of commerce and industry, etc. How important are the following services offered by IPAs for your company's investment decisions?
- Meetings with agency officers to discuss investment opportunities in more detail and to organize site visits

Q12. How important: Information and assistance in setting up, such as complying (Q12_4)
File: gicphonesurvey

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-4

Valid cases: 632
Invalid: 122

Pre question

ASK Q12 IF Q10.2 ON "INVESTMENT PROMOTION AGENCIES" IS ANSWERED CODE 2 "SOMEWHAT IMPORTANT", 3 "IMPORTANT" OR CODE 4 "CRITICALLY IMPORTANT".

Literal question

The next set of questions is about services offered by Investment Promotion Agencies - or IPAs -- in developing countries. IPAs are government agencies whose mission is to attract investments. They can be called investment and development board, investment commission, ministry of commerce and industry, etc. How important are the following services offered by IPAs for your company's investment decisions?
- Information and assistance in setting up, such as complying with registration requirements and obtaining entry permits

Q12. How important: Information and assistance to handle issues and problems, an (Q12_5)
File: gicphonesurvey

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-4

Valid cases: 632
Invalid: 122

Pre question

ASK Q12 IF Q10.2 ON "INVESTMENT PROMOTION AGENCIES" IS ANSWERED CODE 2 "SOMEWHAT IMPORTANT", 3 "IMPORTANT" OR CODE 4 "CRITICALLY IMPORTANT".

Literal question

The next set of questions is about services offered by Investment Promotion Agencies - or IPAs -- in developing countries. IPAs are government agencies whose mission is to attract investments. They can be called investment and development board, investment commission, ministry of commerce and industry, etc. How important are the following services offered by IPAs for your company's investment decisions?
- Information and assistance to handle issues and problems, and resolve grievances with the government

Q12. How important: Efforts to improve the business environment in the country (Q12_6)
File: gicphonesurvey

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-4

Valid cases: 632
Invalid: 122

Pre question

ASK Q12 IF Q10.2 ON "INVESTMENT PROMOTION AGENCIES" IS ANSWERED CODE 2 "SOMEWHAT IMPORTANT", 3 "IMPORTANT" OR CODE 4 "CRITICALLY IMPORTANT".

Literal question

Q12. How important: Efforts to improve the business environment in the country (Q12_6)
File: gicphonesurvey

The next set of questions is about services offered by Investment Promotion Agencies - or IPAs -- in developing countries. IPAs are government agencies whose mission is to attract investments. They can be called investment and development board, investment commission, ministry of commerce and industry, etc. How important are the following services offered by IPAs for your company's investment decisions?
- Efforts to improve the business environment in the country

Q13. How important: Tax holidays (Q13_1)
File: gicphonesurvey

Overview

Type: Discrete	Valid cases: 663
Format: numeric	Invalid: 91
Width: 2	
Decimals: 0	
Range: -9-4	

Pre question

ASK Q13 IF Q10.3 ON "INVESTMENT INCENTIVES" IS ANSWERED CODE 2 "SOMEWHAT IMPORTANT", 3 "IMPORTANT" OR CODE 4 "CRITICALLY IMPORTANT".

Literal question

Now I'd like to ask about different types of tax incentives. How important are these for your company to invest or expand in a developing country?
- Tax holidays

Interviewer instructions

READ OUT - ONE ANSWER PER ROW - RANDOMIZE ORDER

Q13. How important: Accelerated depreciation (Q13_2)
File: gicphonesurvey

Overview

Type: Discrete	Valid cases: 663
Format: numeric	Invalid: 91
Width: 2	
Decimals: 0	
Range: -9-4	

Pre question

ASK Q13 IF Q10.3 ON "INVESTMENT INCENTIVES" IS ANSWERED CODE 2 "SOMEWHAT IMPORTANT", 3 "IMPORTANT" OR CODE 4 "CRITICALLY IMPORTANT".

Literal question

Now I'd like to ask about different types of tax incentives. How important are these for your company to invest or expand in a developing country?
- Accelerated depreciation

Interviewer instructions

READ OUT - ONE ANSWER PER ROW - RANDOMIZE ORDER

Q13. How important: VAT exemption (Q13_3)
File: gicphonesurvey

Overview

Q13. How important: VAT exemption (Q13_3)
File: gicphonesurvey

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-4

Valid cases: 663
Invalid: 91

Pre question

ASK Q13 IF Q10.3 ON "INVESTMENT INCENTIVES" IS ANSWERED CODE 2 "SOMEWHAT IMPORTANT", 3 "IMPORTANT" OR CODE 4 "CRITICALLY IMPORTANT".

Literal question

Now I'd like to ask about different types of tax incentives. How important are these for your company to invest or expand in a developing country?
- VAT exemption

Interviewer instructions

READ OUT - ONE ANSWER PER ROW - RANDOMIZE ORDER

Q13. How important: Duty free imports (Q13_4)
File: gicphonesurvey

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-4

Valid cases: 663
Invalid: 91

Pre question

ASK Q13 IF Q10.3 ON "INVESTMENT INCENTIVES" IS ANSWERED CODE 2 "SOMEWHAT IMPORTANT", 3 "IMPORTANT" OR CODE 4 "CRITICALLY IMPORTANT".

Literal question

Now I'd like to ask about different types of tax incentives. How important are these for your company to invest or expand in a developing country?
- Duty free imports

Interviewer instructions

READ OUT - ONE ANSWER PER ROW - RANDOMIZE ORDER

Q13. How important: Direct subsidies (Q13_5)
File: gicphonesurvey

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-4

Valid cases: 663
Invalid: 91

Pre question

ASK Q13 IF Q10.3 ON "INVESTMENT INCENTIVES" IS ANSWERED CODE 2 "SOMEWHAT IMPORTANT", 3 "IMPORTANT" OR CODE 4 "CRITICALLY IMPORTANT".

Literal question

Now I'd like to ask about different types of tax incentives. How important are these for your company to invest or expand in a developing country?
- Direct subsidies

Interviewer instructions

READ OUT - ONE ANSWER PER ROW - RANDOMIZE ORDER

Q13. How important: Subsidized loans (Q13_6)
File: gicphonesurvey

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-4

Valid cases: 663
Invalid: 91

Pre question

ASK Q13 IF Q10.3 ON "INVESTMENT INCENTIVES" IS ANSWERED CODE 2 "SOMEWHAT IMPORTANT", 3 "IMPORTANT" OR CODE 4 "CRITICALLY IMPORTANT".

Literal question

Now I'd like to ask about different types of tax incentives. How important are these for your company to invest or expand in a developing country?
- Subsidized loans

Interviewer instructions

READ OUT - ONE ANSWER PER ROW - RANDOMIZE ORDER

Q13. How important: Subsidized land (Q13_7)
File: gicphonesurvey

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-4

Valid cases: 663
Invalid: 91

Pre question

ASK Q13 IF Q10.3 ON "INVESTMENT INCENTIVES" IS ANSWERED CODE 2 "SOMEWHAT IMPORTANT", 3 "IMPORTANT" OR CODE 4 "CRITICALLY IMPORTANT".

Literal question

Now I'd like to ask about different types of tax incentives. How important are these for your company to invest or expand in a developing country?
- Subsidized land

Interviewer instructions

READ OUT - ONE ANSWER PER ROW - RANDOMIZE ORDER

Q13. How important: Technical or business support incentives (Q13_8)
File: gicphonesurvey

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-4

Valid cases: 663
Invalid: 91

Pre question

ASK Q13 IF Q10.3 ON "INVESTMENT INCENTIVES" IS ANSWERED CODE 2 "SOMEWHAT IMPORTANT", 3 "IMPORTANT" OR CODE 4 "CRITICALLY IMPORTANT".

Literal question

Q13. How important: Technical or business support incentives (Q13_8)
File: gicphonesurvey

Now I'd like to ask about different types of tax incentives. How important are these for your company to invest or expand in a developing country?
- Technical or business support incentives

Interviewer instructions

READ OUT - ONE ANSWER PER ROW - RANDOMIZE ORDER

Q14. How important: Capacity/skills of local suppliers (Q14_1)
File: gicphonesurvey

Overview

Type: Discrete	Valid cases: 679
Format: numeric	Invalid: 75
Width: 2	
Decimals: 0	
Range: -9-4	

Pre question

ASK Q14 IF Q10.4 ON "LINKAGES WITH DOMESTIC FIRMS" IS ANSWERED CODE 2 "SOMEWHAT IMPORTANT", 3 "IMPORTANT" OR CODE 4 "CRITICALLY IMPORTANT".

Literal question

The next set is related to linkages with domestic firms. Linkages refer to how your company purchases from or sells to firms within the developing country of investment. Please rate the importance using the same scale from 1 to 4.
How important are these for your company?
- Capacity and skills of local suppliers

Interviewer instructions

READ OUT - ONE ANSWER PER ROW - RANDOMIZE ORDER

Q14. How important: Information about the availability of local suppliers (Q14_2)
File: gicphonesurvey

Overview

Type: Discrete	Valid cases: 679
Format: numeric	Invalid: 75
Width: 2	
Decimals: 0	
Range: -9-4	

Pre question

ASK Q14 IF Q10.4 ON "LINKAGES WITH DOMESTIC FIRMS" IS ANSWERED CODE 2 "SOMEWHAT IMPORTANT", 3 "IMPORTANT" OR CODE 4 "CRITICALLY IMPORTANT".

Literal question

The next set is related to linkages with domestic firms. Linkages refer to how your company purchases from or sells to firms within the developing country of investment. Please rate the importance using the same scale from 1 to 4.
How important are these for your company?
- Information about the available and qualified local suppliers

Interviewer instructions

READ OUT - ONE ANSWER PER ROW - RANDOMIZE ORDER

Q14. How important: Pro-active role played by government in organizing matchmaki (Q14_3)
File: gicphonesurvey

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-4

Valid cases: 679
Invalid: 75

Pre question

ASK Q14 IF Q10.4 ON "LINKAGES WITH DOMESTIC FIRMS" IS ANSWERED CODE 2 "SOMEWHAT IMPORTANT", 3 "IMPORTANT" OR CODE 4 "CRITICALLY IMPORTANT".

Literal question

The next set is related to linkages with domestic firms. Linkages refer to how your company purchases from or sells to firms within the developing country of investment. Please rate the importance using the same scale from 1 to 4.
How important are these for your company?
- Pro-active role played by government in organizing matchmaking events with potential suppliers

Interviewer instructions

READ OUT - ONE ANSWER PER ROW - RANDOMIZE ORDER

Q14. How important: Pro-active role played by government in upgrading of potenti (Q14_4)
File: gicphonesurvey

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-4

Valid cases: 679
Invalid: 75

Pre question

ASK Q14 IF Q10.4 ON "LINKAGES WITH DOMESTIC FIRMS" IS ANSWERED CODE 2 "SOMEWHAT IMPORTANT", 3 "IMPORTANT" OR CODE 4 "CRITICALLY IMPORTANT".

Literal question

The next set is related to linkages with domestic firms. Linkages refer to how your company purchases from or sells to firms within the developing country of investment. Please rate the importance using the same scale from 1 to 4.
How important are these for your company?
- Pro-active role played by government in upgrading of potential local suppliers to meet international or company standards

Interviewer instructions

READ OUT - ONE ANSWER PER ROW - RANDOMIZE ORDER

Q14. How important: Availability of financial or fiscal incentives from the gove (Q14_5)
File: gicphonesurvey

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-4

Valid cases: 679
Invalid: 75

Pre question

Q14. How important: Availability of financial or fiscal incentives from the gove (Q14_5)
File: gicphonesurvey

ASK Q14 IF Q10.4 ON "LINKAGES WITH DOMESTIC FIRMS" IS ANSWERED CODE 2 "SOMEWHAT IMPORTANT", 3 "IMPORTANT" OR CODE 4 "CRITICALLY IMPORTANT".

Literal question

The next set is related to linkages with domestic firms. Linkages refer to how your company purchases from or sells to firms within the developing country of investment. Please rate the importance using the same scale from 1 to 4.
How important are these for your company?
- Availability of financial or fiscal incentives from the government to encourage firms like yours to invest in local supplier upgrading

Interviewer instructions

READ OUT - ONE ANSWER PER ROW - RANDOMIZE ORDER

Q15. How important: Ability to transfer currency in and out of the country witho (Q15_1)
File: gicphonesurvey

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-4

Valid cases: 717
Invalid: 37

Pre question

ASK Q15 IF Q10.5 ON "INVESTMENT PROTECTION GUARANTEES" IS ANSWERED CODE 2 "SOMEWHAT IMPORTANT", 3 "IMPORTANT" OR CODE 4 "CRITICALLY IMPORTANT".

Literal question

The next set is about investment protection guarantees. How important are these for your company?
- Ability to transfer currency in and out of the country without restrictions

Interviewer instructions

READ OUT - ONE ANSWER PER ROW - RANDOMIZE ORDER

Q15. How important: Efficiency in repatriating profits, dividends, management fe (Q15_2)
File: gicphonesurvey

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-4

Valid cases: 717
Invalid: 37

Pre question

ASK Q15 IF Q10.5 ON "INVESTMENT PROTECTION GUARANTEES" IS ANSWERED CODE 2 "SOMEWHAT IMPORTANT", 3 "IMPORTANT" OR CODE 4 "CRITICALLY IMPORTANT".

Literal question

The next set is about investment protection guarantees. How important are these for your company?
- Efficiency in repatriating profits, dividends, management fees, and other foreign exchange transactions without delay

Interviewer instructions

READ OUT - ONE ANSWER PER ROW - RANDOMIZE ORDER

Q15. How important: Protection against expropriation provided in the law (Q15_3)
File: gicphonesurvey

Overview

Type: Discrete	**Valid cases:** 717
Format: numeric	Invalid: 37
Width: 2	
Decimals: 0	
Range: -9-4	

Pre question

ASK Q15 IF Q10.5 ON "INVESTMENT PROTECTION GUARANTEES" IS ANSWERED CODE 2 "SOMEWHAT IMPORTANT", 3 "IMPORTANT" OR CODE 4 "CRITICALLY IMPORTANT".

Literal question

The next set is about investment protection guarantees. How important are these for your company?
- Protection against expropriation provided in the law

Interviewer instructions

READ OUT - ONE ANSWER PER ROW - RANDOMIZE ORDER

Q15. How important: Protection against breach of contract by the government prov (Q15_4)
File: gicphonesurvey

Overview

Type: Discrete	**Valid cases:** 717
Format: numeric	Invalid: 37
Width: 2	
Decimals: 0	
Range: -9-4	

Pre question

ASK Q15 IF Q10.5 ON "INVESTMENT PROTECTION GUARANTEES" IS ANSWERED CODE 2 "SOMEWHAT IMPORTANT", 3 "IMPORTANT" OR CODE 4 "CRITICALLY IMPORTANT".

Literal question

The next set is about investment protection guarantees. How important are these for your company?
- Protection against breach of contract by the government provided in the law (CLARIFICATION FOR ENUMERATORS -- e.g. in case your company has a contract with the government, such as in concessions, public procurement, licensing contracts, etc.)

Interviewer instructions

READ OUT - ONE ANSWER PER ROW - RANDOMIZE ORDER

Q15. How important: Protection against non-transparent or arbitrary government c (Q15_5)
File: gicphonesurvey

Overview

Type: Discrete	**Valid cases:** 717
Format: numeric	Invalid: 37
Width: 2	
Decimals: 0	
Range: -9-4	

Pre question

ASK Q15 IF Q10.5 ON "INVESTMENT PROTECTION GUARANTEES" IS ANSWERED CODE 2 "SOMEWHAT IMPORTANT", 3 "IMPORTANT" OR CODE 4 "CRITICALLY IMPORTANT".

Q15. How important: Protection against non-transparent or arbitrary government c (Q15_5)
File: gicphonesurvey

Literal question

The next set is about investment protection guarantees. How important are these for your company?
- Protection against non-transparent or arbitrary government conduct provided in the law

Interviewer instructions

READ OUT - ONE ANSWER PER ROW - RANDOMIZE ORDER

Q16. Experienced: Delays in obtaining necessary government permits and approvals (Q16_1)
File: gicphonesurvey

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 754
Invalid: 0

Pre question

ASK ALL
Thank you for answering my questions about how important factors are for your investment. I will now move to a new set of questions about political risks.

Literal question

I will read out certain situations and I would like to know if your company has actually experienced them in any of your foreign affiliates in developing countries. Did your company experience...
- Delays in obtaining necessary government permits and approvals to start or operate a business

Interviewer instructions

READ OUT - ONE ANSWER PER ROW - RANDOMISE ORDER

Q16. Experienced: Lack of transparency and predictability in dealing with public (Q16_2)
File: gicphonesurvey

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 754
Invalid: 0

Pre question

ASK ALL
Thank you for answering my questions about how important factors are for your investment. I will now move to a new set of questions about political risks.

Literal question

I will read out certain situations and I would like to know if your company has actually experienced them in any of your foreign affiliates in developing countries. Did your company experience...
- Lack of transparency and predictability in dealing with public agencies

Interviewer instructions

READ OUT - ONE ANSWER PER ROW - RANDOMISE ORDER

Q16. Experienced: Restrictions in your ability to transfer and convertibility cu (Q16_3)
File: gicphonesurvey

Overview

Type: Discrete	Valid cases: 754
Format: numeric	Invalid: 0
Width: 2	
Decimals: 0	
Range: -9-2	

Pre question

ASK ALL
Thank you for answering my questions about how important factors are for your investment. I will now move to a new set of questions about political risks.

Literal question

I will read out certain situations and I would like to know if your company has actually experienced them in any of your foreign affiliates in developing countries. Did your company experience...
- Restrictions in your ability to transfer and convert currency

Interviewer instructions

READ OUT - ONE ANSWER PER ROW - RANDOMISE ORDER

Q16. Experienced: Breach of contract by the government (Q16_4)
File: gicphonesurvey

Overview

Type: Discrete	Valid cases: 754
Format: numeric	Invalid: 0
Width: 2	
Decimals: 0	
Range: -9-2	

Pre question

ASK ALL
Thank you for answering my questions about how important factors are for your investment. I will now move to a new set of questions about political risks.

Literal question

I will read out certain situations and I would like to know if your company has actually experienced them in any of your foreign affiliates in developing countries. Did your company experience...
- Breach of contract by the government (CLARIFICATION FOR ENUMERATORS -- e.g. in case your company has a contract with the government, such as in concessions, public procurement, licensing contracts, etc.)

Interviewer instructions

READ OUT - ONE ANSWER PER ROW - RANDOMISE ORDER

Q16. Experienced: Expropriation or taking of your property or assets by the gove (Q16_5)
File: gicphonesurvey

Overview

Type: Discrete	Valid cases: 754
Format: numeric	Invalid: 0
Width: 2	
Decimals: 0	
Range: -9-2	

Pre question

Q16. Experienced: Expropriation or taking of your property or assets by the gove (Q16_5)
File: gicphonesurvey

ASK ALL

Thank you for answering my questions about how important factors are for your investment. I will now move to a new set of questions about political risks.

Literal question

I will read out certain situations and I would like to know if your company has actually experienced them in any of your foreign affiliates in developing countries. Did your company experience...
- Expropriation or taking of your property or assets by the government

Interviewer instructions

READ OUT - ONE ANSWER PER ROW - RANDOMISE ORDER

Q16. Experienced: Sudden change in the laws and regulations with a negative impa (Q16_6)
File: gicphonesurvey

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 754
Invalid: 0

Pre question

ASK ALL
Thank you for answering my questions about how important factors are for your investment. I will now move to a new set of questions about political risks.

Literal question

I will read out certain situations and I would like to know if your company has actually experienced them in any of your foreign affiliates in developing countries. Did your company experience...
- Sudden change in the laws and regulations with a negative impact on your company

Interviewer instructions

READ OUT - ONE ANSWER PER ROW - RANDOMISE ORDER

Q17. Delays in obtaining permits caused significant delay in investment (Q17A_01)
File: gicphonesurvey

Overview

Type: Discrete
Format: numeric
Width: 1
Decimals: 0
Range: 0-1

Valid cases: 357
Invalid: 397

Literal question

Now I would like to know how each of the situations you mentioned affected your investments in the country. Please tell me whether the [$$insert Q15 item] caused you to ...
- Significantly delay an investment
- Delays in obtaining necessary permits and approvals to start or operate a business

Interviewer instructions

READ OUT - MULTIPLE ANSWERS POSSIBLE

Q17. Delays in obtaining permits caused cancellation of planned investment (Q17A_02)
File: gicphonesurvey

Overview

Type: Discrete	Valid cases: 357
Format: numeric	Invalid: 397
Width: 1	
Decimals: 0	
Range: 0-1	

Literal question

Now I would like to know how each of the situations you mentioned affected your investments in the country. Please tell me whether the [$$insert Q15 item] caused you to ...
- Cancel a planned investment
- Delays in obtaining necessary permits and approvals to start or operate a business

Interviewer instructions

READ OUT - MULTIPLE ANSWERS POSSIBLE

Q17. Delays in obtaining permits caused withdrawal of existing investment (Q17A_03)
File: gicphonesurvey

Overview

Type: Discrete	Valid cases: 357
Format: numeric	Invalid: 397
Width: 1	
Decimals: 0	
Range: 0-1	

Literal question

Now I would like to know how each of the situations you mentioned affected your investments in the country. Please tell me whether the [$$insert Q15 item] caused you to ...
- Withdraw an existing investment
- Delays in obtaining necessary permits and approvals to start or operate a business

Interviewer instructions

READ OUT - MULTIPLE ANSWERS POSSIBLE

Q17. Delays in obtaining permits caused considering delay or cancellation (Q17A_04)
File: gicphonesurvey

Overview

Type: Discrete	Valid cases: 357
Format: numeric	Invalid: 397
Width: 1	
Decimals: 0	
Range: 0-1	

Literal question

Now I would like to know how each of the situations you mentioned affected your investments in the country. Please tell me whether the [$$insert Q15 item] caused you to ...
- Consider a delay or cancellation of investment (but not doing it at the end)
- Delays in obtaining necessary permits and approvals to start or operate a business

Interviewer instructions

READ OUT - MULTIPLE ANSWERS POSSIBLE

Q17. Delays in obtaining permits caused none of these (Q17A_05)
File: gicphonesurvey

Overview

Type: Discrete
Format: numeric
Width: 1
Decimals: 0
Range: 0-1

Valid cases: 357
Invalid: 397

Literal question

Now I would like to know how each of the situations you mentioned affected your investments in the country. Please tell me whether the [$$insert Q15 item] caused you to ...
- None of these
- Delays in obtaining necessary permits and approvals to start or operate a business

Interviewer instructions

READ OUT - MULTIPLE ANSWERS POSSIBLE

Q17. Delays in obtaining permits caused... don't know (Q17A_06)
File: gicphonesurvey

Overview

Type: Discrete
Format: numeric
Width: 1
Decimals: 0
Range: 0-1

Valid cases: 357
Invalid: 397

Literal question

Now I would like to know how each of the situations you mentioned affected your investments in the country. Please tell me whether the [$$insert Q15 item] caused you to ...
- Don't know (SPONT)
- Delays in obtaining necessary permits and approvals to start or operate a business

Interviewer instructions

READ OUT - MULTIPLE ANSWERS POSSIBLE

Q17. Lack of transparency caused significant delay in investment (Q17B_01)
File: gicphonesurvey

Overview

Type: Discrete
Format: numeric
Width: 1
Decimals: 0
Range: 0-1

Valid cases: 379
Invalid: 375

Literal question

Now I would like to know how each of the situations you mentioned affected your investments in the country. Please tell me whether the [$$insert Q15 item] caused you to ...
- Significantly delay an investment
- Lack of transparency and predictability in dealing with public agencies

Interviewer instructions

READ OUT - MULTIPLE ANSWERS POSSIBLE

Q17. Lack of transparency caused cancellation of planned investment (Q17B_02)
File: gicphonesurvey

Overview

Type: Discrete	Valid cases: 379
Format: numeric	Invalid: 375
Width: 1	
Decimals: 0	
Range: 0-1	

Literal question

Now I would like to know how each of the situations you mentioned affected your investments in the country. Please tell me whether the [$$insert Q15 item] caused you to ...
- Cancel a planned investment
- Lack of transparency and predictability in dealing with public agencies

Interviewer instructions

READ OUT - MULTIPLE ANSWERS POSSIBLE

Q17. Lack of transparency caused withdrawal of existing investment (Q17B_03)
File: gicphonesurvey

Overview

Type: Discrete	Valid cases: 379
Format: numeric	Invalid: 375
Width: 1	
Decimals: 0	
Range: 0-1	

Literal question

Now I would like to know how each of the situations you mentioned affected your investments in the country. Please tell me whether the [$$insert Q15 item] caused you to ...
- Withdraw an existing investment
- Lack of transparency and predictability in dealing with public agencies

Interviewer instructions

READ OUT - MULTIPLE ANSWERS POSSIBLE

Q17. Lack of transparency caused considering delay or cancellation (Q17B_04)
File: gicphonesurvey

Overview

Type: Discrete	Valid cases: 379
Format: numeric	Invalid: 375
Width: 1	
Decimals: 0	
Range: 0-1	

Literal question

Now I would like to know how each of the situations you mentioned affected your investments in the country. Please tell me whether the [$$insert Q15 item] caused you to ...
- Consider a delay or cancellation of investment (but not doing it at the end)
- Lack of transparency and predictability in dealing with public agencies

Interviewer instructions

READ OUT - MULTIPLE ANSWERS POSSIBLE

Q17. Lack of transparency caused none of these (Q17B_05)
File: gicphonesurvey

Overview

Type: Discrete
Format: numeric
Width: 1
Decimals: 0
Range: 0-1

Valid cases: 379
Invalid: 375

Literal question

Now I would like to know how each of the situations you mentioned affected your investments in the country. Please tell me whether the [$$insert Q15 item] caused you to ...
- None of these
- Lack of transparency and predictability in dealing with public agencies

Interviewer instructions

READ OUT - MULTIPLE ANSWERS POSSIBLE

Q17. Lack of transparency caused... don't know (Q17B_06)
File: gicphonesurvey

Overview

Type: Discrete
Format: numeric
Width: 1
Decimals: 0
Range: 0-1

Valid cases: 379
Invalid: 375

Literal question

Now I would like to know how each of the situations you mentioned affected your investments in the country. Please tell me whether the [$$insert Q15 item] caused you to ...
- Don't know (SPONT)
- Lack of transparency and predictability in dealing with public agencies

Interviewer instructions

READ OUT - MULTIPLE ANSWERS POSSIBLE

Q17. Transfer & convertibility restrictions caused significant delay in investme (Q17C_01)
File: gicphonesurvey

Overview

Type: Discrete
Format: numeric
Width: 1
Decimals: 0
Range: 0-1

Valid cases: 317
Invalid: 437

Literal question

Now I would like to know how each of the situations you mentioned affected your investments in the country. Please tell me whether the [$$insert Q15 item] caused you to ...
- Significantly delay an investment
- Restrictions on your ability to transfer and convertibility currency

Interviewer instructions

READ OUT - MULTIPLE ANSWERS POSSIBLE

Q17. Transfer & convertibility restrictions caused cancellation of planned inves (Q17C_02)
File: gicphonesurvey

Overview

Type: Discrete
Format: numeric
Width: 1
Decimals: 0
Range: 0-1

Valid cases: 317
Invalid: 437

Literal question

Now I would like to know how each of the situations you mentioned affected your investments in the country. Please tell me whether the [$$insert Q15 item] caused you to ...
- Cancel a planned investment
- Restrictions on your ability to transfer and convertibility currency

Interviewer instructions

READ OUT - MULTIPLE ANSWERS POSSIBLE

Q17. Transfer & convertibility restrictions caused withdrawal of existing invest (Q17C_03)
File: gicphonesurvey

Overview

Type: Discrete
Format: numeric
Width: 1
Decimals: 0
Range: 0-1

Valid cases: 317
Invalid: 437

Literal question

Now I would like to know how each of the situations you mentioned affected your investments in the country. Please tell me whether the [$$insert Q15 item] caused you to ...
- Withdraw an existing investment
- Restrictions on your ability to transfer and convertibility currency

Interviewer instructions

READ OUT - MULTIPLE ANSWERS POSSIBLE

Q17. Transfer & convertibility restrictions caused considering delay or cancella (Q17C_04)
File: gicphonesurvey

Overview

Type: Discrete
Format: numeric
Width: 1
Decimals: 0
Range: 0-1

Valid cases: 317
Invalid: 437

Literal question

Now I would like to know how each of the situations you mentioned affected your investments in the country. Please tell me whether the [$$insert Q15 item] caused you to ...
- Consider a delay or cancellation of investment (but not doing it at the end)
- Restrictions on your ability to transfer and convertibility currency

Interviewer instructions

READ OUT - MULTIPLE ANSWERS POSSIBLE

Q17. Transfer & convertibility restrictions caused none of these (Q17C_05)
File: gicphonesurvey

Overview

Type: Discrete	Valid cases: 317
Format: numeric	Invalid: 437
Width: 1	
Decimals: 0	
Range: 0-1	

Literal question

Now I would like to know how each of the situations you mentioned affected your investments in the country. Please tell me whether the [$$insert Q15 item] caused you to ...
- None of these
- Restrictions on your ability to transfer and convertibility currency

Interviewer instructions

READ OUT - MULTIPLE ANSWERS POSSIBLE

Q17. Transfer & convertibility restrictions caused... don't know (Q17C_06)
File: gicphonesurvey

Overview

Type: Discrete	Valid cases: 317
Format: numeric	Invalid: 437
Width: 1	
Decimals: 0	
Range: 0-1	

Literal question

Now I would like to know how each of the situations you mentioned affected your investments in the country. Please tell me whether the [$$insert Q15 item] caused you to ...
- Don't know (SPONT)
- Restrictions on your ability to transfer and convertibility currency

Interviewer instructions

READ OUT - MULTIPLE ANSWERS POSSIBLE

Q17. Breach of contract caused significant delay in investment (Q17D_01)
File: gicphonesurvey

Overview

Type: Discrete	Valid cases: 97
Format: numeric	Invalid: 657
Width: 1	
Decimals: 0	
Range: 0-1	

Literal question

Now I would like to know how each of the situations you mentioned affected your investments in the country. Please tell me whether the [$$insert Q15 item] caused you to ...
- Significantly delay an investment
- Breach of contract by the government (CLARIFICATION FOR ENUMERATORS -- e.g. in case your company has a contract with the government, such as in concessions, public procurement, licensing contracts, etc.)

Interviewer instructions

READ OUT - MULTIPLE ANSWERS POSSIBLE

Q17. Breach of contract caused cancellation of planned investment (Q17D_02)
File: gicphonesurvey

Overview

Type: Discrete	Valid cases: 97
Format: numeric	Invalid: 657
Width: 1	
Decimals: 0	
Range: 0-1	

Literal question

Now I would like to know how each of the situations you mentioned affected your investments in the country. Please tell me whether the [$$insert Q15 item] caused you to ...
- Cancel a planned investment
- Breach of contract by the government (CLARIFICATION FOR ENUMERATORS -- e.g. in case your company has a contract with the government, such as in concessions, public procurement, licensing contracts, etc.)

Interviewer instructions

READ OUT - MULTIPLE ANSWERS POSSIBLE

Q17. Breach of contract caused withdrawal of existing investment (Q17D_03)
File: gicphonesurvey

Overview

Type: Discrete	Valid cases: 97
Format: numeric	Invalid: 657
Width: 1	
Decimals: 0	
Range: 0-1	

Literal question

Now I would like to know how each of the situations you mentioned affected your investments in the country. Please tell me whether the [$$insert Q15 item] caused you to ...
- Withdraw an existing investment
- Breach of contract by the government (CLARIFICATION FOR ENUMERATORS -- e.g. in case your company has a contract with the government, such as in concessions, public procurement, licensing contracts, etc.)

Interviewer instructions

READ OUT - MULTIPLE ANSWERS POSSIBLE

Q17. Breach of contract caused considering delay or cancellation (Q17D_04)
File: gicphonesurvey

Overview

Type: Discrete	Valid cases: 97
Format: numeric	Invalid: 657
Width: 1	
Decimals: 0	
Range: 0-1	

Literal question

Now I would like to know how each of the situations you mentioned affected your investments in the country. Please tell me whether the [$$insert Q15 item] caused you to ...
- Consider a delay or cancellation of investment (but not doing it at the end)
- Breach of contract by the government (CLARIFICATION FOR ENUMERATORS -- e.g. in case your company has a contract with the government, such as in concessions, public procurement, licensing contracts, etc.)

Q17. Breach of contract caused considering delay or cancellation (Q17D_04)
File: gicphonesurvey

Interviewer instructions

READ OUT - MULTIPLE ANSWERS POSSIBLE

Q17. Breach of contract caused none of these (Q17D_05)
File: gicphonesurvey

Overview

Type: Discrete	Valid cases: 97
Format: numeric	Invalid: 657
Width: 1	
Decimals: 0	
Range: 0-1	

Literal question

Now I would like to know how each of the situations you mentioned affected your investments in the country. Please tell me whether the [$$insert Q15 item] caused you to ...
- None of these
- Breach of contract by the government (CLARIFICATION FOR ENUMERATORS -- e.g. in case your company has a contract with the government, such as in concessions, public procurement, licensing contracts, etc.)

Interviewer instructions

READ OUT - MULTIPLE ANSWERS POSSIBLE

Q17. Breach of contract caused... don't know (Q17D_06)
File: gicphonesurvey

Overview

Type: Discrete	Valid cases: 97
Format: numeric	Invalid: 657
Width: 1	
Decimals: 0	
Range: 0-1	

Literal question

Now I would like to know how each of the situations you mentioned affected your investments in the country. Please tell me whether the [$$insert Q15 item] caused you to ...
- Don't know (SPONT)
- Breach of contract by the government (CLARIFICATION FOR ENUMERATORS -- e.g. in case your company has a contract with the government, such as in concessions, public procurement, licensing contracts, etc.)

Interviewer instructions

READ OUT - MULTIPLE ANSWERS POSSIBLE

Q17. Expropriation caused significant delay in investment (Q17E_01)
File: gicphonesurvey

Overview

Type: Discrete	Valid cases: 39
Format: numeric	Invalid: 715
Width: 1	
Decimals: 0	
Range: 0-1	

Q17. Expropriation caused significant delay in investment (Q17E_01)
File: gicphonesurvey

Literal question

Now I would like to know how each of the situations you mentioned affected your investments in the country. Please tell me whether the [$$insert Q15 item] caused you to ...
- Significantly delay an investment
- Expropriation or taking of your property or assets by the government

Interviewer instructions

READ OUT - MULTIPLE ANSWERS POSSIBLE

Q17. Expropriation caused cancellation of planned investment (Q17E_02)
File: gicphonesurvey

Overview

Type: Discrete   Valid cases: 39
Format: numeric   Invalid: 715
Width: 1
Decimals: 0
Range: 0-1

Literal question

Now I would like to know how each of the situations you mentioned affected your investments in the country. Please tell me whether the [$$insert Q15 item] caused you to ...
- Cancel a planned investment
- Expropriation or taking of your property or assets by the government

Interviewer instructions

READ OUT - MULTIPLE ANSWERS POSSIBLE

Q17. Expropriation caused withdrawal of existing investment (Q17E_03)
File: gicphonesurvey

Overview

Type: Discrete   Valid cases: 39
Format: numeric   Invalid: 715
Width: 1
Decimals: 0
Range: 0-1

Literal question

Now I would like to know how each of the situations you mentioned affected your investments in the country. Please tell me whether the [$$insert Q15 item] caused you to ...
- Withdraw an existing investment
- Expropriation or taking of your property or assets by the government

Interviewer instructions

READ OUT - MULTIPLE ANSWERS POSSIBLE

Q17. Expropriation caused considering delay or cancellation (Q17E_04)
File: gicphonesurvey

Q17. Expropriation caused considering delay or cancellation (Q17E_04)
File: gicphonesurvey

Overview

Type: Discrete

Format: numeric

Width: 1

Decimals: 0

Range: 0-1

Valid cases: 39

Invalid: 715

Literal question

Now I would like to know how each of the situations you mentioned affected your investments in the country. Please tell me whether the [$$insert Q15 item] caused you to ...
- Consider a delay or cancellation of investment (but not doing it at the end)
- Expropriation or taking of your property or assets by the government

Interviewer instructions

READ OUT - MULTIPLE ANSWERS POSSIBLE

Q17. Expropriation caused none of these (Q17E_05)
File: gicphonesurvey

Overview

Type: Discrete

Format: numeric

Width: 1

Decimals: 0

Range: 0-1

Valid cases: 39

Invalid: 715

Literal question

Now I would like to know how each of the situations you mentioned affected your investments in the country. Please tell me whether the [$$insert Q15 item] caused you to ...
- None of these
- Expropriation or taking of your property or assets by the government

Interviewer instructions

READ OUT - MULTIPLE ANSWERS POSSIBLE

Q17. Expropriation caused... don't know (Q17E_06)
File: gicphonesurvey

Overview

Type: Discrete

Format: numeric

Width: 1

Decimals: 0

Range: 0-1

Valid cases: 39

Invalid: 715

Literal question

Now I would like to know how each of the situations you mentioned affected your investments in the country. Please tell me whether the [$$insert Q15 item] caused you to ...
- Don't know (SPONT)
- Expropriation or taking of your property or assets by the government

Interviewer instructions

READ OUT - MULTIPLE ANSWERS POSSIBLE

Q17. Adverse regulatory change caused significant delay in investment (Q17F_01)
File: gicphonesurvey

Overview

Type: Discrete	Valid cases: 371
Format: numeric	Invalid: 383
Width: 1	
Decimals: 0	
Range: 0-1	

Literal question

Now I would like to know how each of the situations you mentioned affected your investments in the country. Please tell me whether the [$$insert Q15 item] caused you to ...
- Significantly delay an investment
- Sudden change in the laws and regulations with a negative impact on your company

Interviewer instructions

READ OUT - MULTIPLE ANSWERS POSSIBLE

Q17. Adverse regulatory change caused cancellation of planned investment (Q17F_02)
File: gicphonesurvey

Overview

Type: Discrete	Valid cases: 371
Format: numeric	Invalid: 383
Width: 1	
Decimals: 0	
Range: 0-1	

Literal question

Now I would like to know how each of the situations you mentioned affected your investments in the country. Please tell me whether the [$$insert Q15 item] caused you to ...
- Cancel a planned investment
- Sudden change in the laws and regulations with a negative impact on your company

Interviewer instructions

READ OUT - MULTIPLE ANSWERS POSSIBLE

Q17. Adverse regulatory change caused withdrawal of existing investment (Q17F_03)
File: gicphonesurvey

Overview

Type: Discrete	Valid cases: 371
Format: numeric	Invalid: 383
Width: 1	
Decimals: 0	
Range: 0-1	

Literal question

Now I would like to know how each of the situations you mentioned affected your investments in the country. Please tell me whether the [$$insert Q15 item] caused you to ...
- Withdraw an existing investment
- Sudden change in the laws and regulations with a negative impact on your company

Interviewer instructions

READ OUT - MULTIPLE ANSWERS POSSIBLE

Q17. Adverse regulatory change caused considering delay or cancellation (Q17F_04)
File: gicphonesurvey

Overview

Type: Discrete
Format: numeric
Width: 1
Decimals: 0
Range: 0-1

Valid cases: 371
Invalid: 383

Literal question

Now I would like to know how each of the situations you mentioned affected your investments in the country. Please tell me whether the [$$insert Q15 item] caused you to ...
- Consider a delay or cancellation of investment (but not doing it at the end)
- Sudden change in the laws and regulations with a negative impact on your company

Interviewer instructions

READ OUT - MULTIPLE ANSWERS POSSIBLE

Q17. Adverse regulatory change caused none of these (Q17F_05)
File: gicphonesurvey

Overview

Type: Discrete
Format: numeric
Width: 1
Decimals: 0
Range: 0-1

Valid cases: 371
Invalid: 383

Literal question

Now I would like to know how each of the situations you mentioned affected your investments in the country. Please tell me whether the [$$insert Q15 item] caused you to ...
- None of these
- Sudden change in the laws and regulations with a negative impact on your company

Interviewer instructions

READ OUT - MULTIPLE ANSWERS POSSIBLE

Q17. Adverse regulatory change caused... don't know (Q17F_06)
File: gicphonesurvey

Overview

Type: Discrete
Format: numeric
Width: 1
Decimals: 0
Range: 0-1

Valid cases: 371
Invalid: 383

Literal question

Now I would like to know how each of the situations you mentioned affected your investments in the country. Please tell me whether the [$$insert Q15 item] caused you to ...
- Don't know (SPONT)
- Sudden change in the laws and regulations with a negative impact on your company

Interviewer instructions

READ OUT - MULTIPLE ANSWERS POSSIBLE

Q18. The process of complaint to the government about a grievance/conflict with (Q18_1)
File: gicphonesurvey

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 573
Invalid: 181

Pre question

ASK Q18 IF AT LEAST ONE CODE 1 to 3 in Q16, OTHER GO TO Q19

Literal question

Based on your previous answers, it seems that you had an issue, or a grievance, with how the government operated. Taking your experience as a whole, please tell me if any of the following apply:
- The process of complaint to the government about a grievance/conflict with the government was simple and efficient.

Interviewer instructions

READ OUT - ONE ANSWER PER ROW - RANDOMIZE ORDER

Q18. The grievance with the government was promptly resolved (Q18_2)
File: gicphonesurvey

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 573
Invalid: 181

Pre question

ASK Q18 IF AT LEAST ONE CODE 1 to 3 in Q16, OTHER GO TO Q19

Literal question

Based on your previous answers, it seems that you had an issue, or a grievance, with how the government operated. Taking your experience as a whole, please tell me if any of the following apply:
- The grievance with the government was promptly resolved.

Interviewer instructions

READ OUT - ONE ANSWER PER ROW - RANDOMIZE ORDER

Q18. The government introduced a systematic solution to address or prevent such (Q18_3)
File: gicphonesurvey

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 573
Invalid: 181

Pre question

ASK Q18 IF AT LEAST ONE CODE 1 to 3 in Q16, OTHER GO TO Q19

Literal question

Q18. The government introduced a systematic solution to address or prevent such (Q18_3)
File: gicphonesurvey

Based on your previous answers, it seems that you had an issue, or a grievance, with how the government operated. Taking your experience as a whole, please tell me if any of the following apply:
- The government introduced a systematic solution to address or prevent such grievances in the future

Interviewer instructions

READ OUT - ONE ANSWER PER ROW - RANDOMIZE ORDER

Q19. Has your firm ever closed down an affiliate/branch in any developing countr (Q19)
File: gicphonesurvey

Overview

Type: Discrete	Valid cases: 754
Format: numeric	Invalid: 0
Width: 2	
Decimals: 0	
Range: -9-2	

Literal question

Has your firm ever closed down an affiliate/ branch in any developing country?

Q20. Exit reason: Change in your company€™s strategy and management priorities (Q20_01)
File: gicphonesurvey

Overview

Type: Discrete	Valid cases: 219
Format: numeric	Invalid: 535
Width: 1	
Decimals: 0	
Range: 0-1	

Pre question

ANSWER Q20 IF CODE 1 - YES in Q19, OTHERS GO TO SECTION 4.

Literal question

What were the main reasons for closing down the foreign affiliate(s)?
- Change in your company's strategy and management priorities

Interviewer instructions

READ OUT - MULTIPLE ANSWERS POSSIBLE - MAX. 5 ANSWERS - RANDOMIZE ORDER
INTERVIEWER INSTRUCTION : READ OUT ONE BY ONE AND WAIT FOR A RESPONSE ON EACH ITEM.

Q20. Exit reason: Increased policy or regulatory uncertainty (Q20_02)
File: gicphonesurvey

Overview

Q20. Exit reason: Increased policy or regulatory uncertainty (Q20_02)

File: gicphonesurvey

Type: Discrete
Format: numeric
Width: 1
Decimals: 0
Range: 0-1

Valid cases: 219
Invalid: 535

Pre question

ANSWER Q20 IF CODE 1 - YES in Q19, OTHERS GO TO SECTION 4.

Literal question

What were the main reasons for closing down the foreign affiliate(s)?
- Increased policy or regulatory uncertainty (Examples if needed: change in government leadership, pending legislation that may affect your operations)

Interviewer instructions

READ OUT - MULTIPLE ANSWERS POSSIBLE - MAX. 5 ANSWERS - RANDOMIZE ORDER
INTERVIEWER INSTRUCTION : READ OUT ONE BY ONE AND WAIT FOR A RESPONSE ON EACH ITEM.

Q20. Exit reason: Sudden restrictions on transfer and convertibility of currency (Q20_03)

File: gicphonesurvey

Overview

Type: Discrete
Format: numeric
Width: 1
Decimals: 0
Range: 0-1

Valid cases: 219
Invalid: 535

Pre question

ANSWER Q20 IF CODE 1 - YES in Q19, OTHERS GO TO SECTION 4.

Literal question

What were the main reasons for closing down the foreign affiliate(s)?
- Sudden restrictions on transfer and convertibility of currency

Interviewer instructions

READ OUT - MULTIPLE ANSWERS POSSIBLE - MAX. 5 ANSWERS - RANDOMIZE ORDER
INTERVIEWER INSTRUCTION : READ OUT ONE BY ONE AND WAIT FOR A RESPONSE ON EACH ITEM.

Q20. Exit reason: Breach of contract by the government (Q20_04)

File: gicphonesurvey

Overview

Type: Discrete
Format: numeric
Width: 1
Decimals: 0
Range: 0-1

Valid cases: 219
Invalid: 535

Pre question

ANSWER Q20 IF CODE 1 - YES in Q19, OTHERS GO TO SECTION 4.

Literal question

What were the main reasons for closing down the foreign affiliate(s)?
- Breach of contract by the government

Interviewer instructions

Q20. Exit reason: Breach of contract by the government (Q20_04)
File: gicphonesurvey

READ OUT - MULTIPLE ANSWERS POSSIBLE - MAX. 5 ANSWERS - RANDOMIZE ORDER
INTERVIEWER INSTRUCTION : READ OUT ONE BY ONE AND WAIT FOR A RESPONSE ON EACH ITEM.

Q20. Exit reason: Expropriation or taking of your property or assets by the gove (Q20_05)
File: gicphonesurvey

Overview	
Type: Discrete	Valid cases: 219
Format: numeric	Invalid: 535
Width: 1	
Decimals: 0	
Range: 0-1	

Pre question

ANSWER Q20 IF CODE 1 - YES in Q19, OTHERS GO TO SECTION 4.

Literal question

What were the main reasons for closing down the foreign affiliate(s)?
- Expropriation or taking of your property or assets by the government

Interviewer instructions

READ OUT - MULTIPLE ANSWERS POSSIBLE - MAX. 5 ANSWERS - RANDOMIZE ORDER
INTERVIEWER INSTRUCTION : READ OUT ONE BY ONE AND WAIT FOR A RESPONSE ON EACH ITEM.

Q20. Exit reason: Non-transparent or arbitrary government conduct (Q20_06)
File: gicphonesurvey

Overview	
Type: Discrete	Valid cases: 219
Format: numeric	Invalid: 535
Width: 1	
Decimals: 0	
Range: 0-1	

Pre question

ANSWER Q20 IF CODE 1 - YES in Q19, OTHERS GO TO SECTION 4.

Literal question

What were the main reasons for closing down the foreign affiliate(s)?
- Non-transparent or arbitrary government conduct

Interviewer instructions

READ OUT - MULTIPLE ANSWERS POSSIBLE - MAX. 5 ANSWERS - RANDOMIZE ORDER
INTERVIEWER INSTRUCTION : READ OUT ONE BY ONE AND WAIT FOR A RESPONSE ON EACH ITEM.

Q20. Exit reason: Withdrawal of tax incentives (Q20_07)
File: gicphonesurvey

Overview	

Q20. Exit reason: Withdrawal of tax incentives (Q20_07)
File: gicphonesurvey

Type: Discrete
Format: numeric
Width: 1
Decimals: 0
Range: 0-1

Valid cases: 219
Invalid: 535

Pre question

ANSWER Q20 IF CODE 1 - YES in Q19, OTHERS GO TO SECTION 4.

Literal question

What were the main reasons for closing down the foreign affiliate(s)?
- Withdrawal of tax incentives

Interviewer instructions

READ OUT - MULTIPLE ANSWERS POSSIBLE - MAX. 5 ANSWERS - RANDOMIZE ORDER
INTERVIEWER INSTRUCTION : READ OUT ONE BY ONE AND WAIT FOR A RESPONSE ON EACH ITEM.

Q20. Exit reason: Sudden restrictions on hiring expatriate staff (Q20_08)
File: gicphonesurvey

Overview

Type: Discrete
Format: numeric
Width: 1
Decimals: 0
Range: 0-1

Valid cases: 219
Invalid: 535

Pre question

ANSWER Q20 IF CODE 1 - YES in Q19, OTHERS GO TO SECTION 4.

Literal question

What were the main reasons for closing down the foreign affiliate(s)?
- Sudden restrictions on hiring expatriate staff

Interviewer instructions

READ OUT - MULTIPLE ANSWERS POSSIBLE - MAX. 5 ANSWERS - RANDOMIZE ORDER
INTERVIEWER INSTRUCTION : READ OUT ONE BY ONE AND WAIT FOR A RESPONSE ON EACH ITEM.

Q20. Exit reason: Global economic downturn (Q20_09)
File: gicphonesurvey

Overview

Type: Discrete
Format: numeric
Width: 1
Decimals: 0
Range: 0-1

Valid cases: 219
Invalid: 535

Pre question

ANSWER Q20 IF CODE 1 - YES in Q19, OTHERS GO TO SECTION 4.

Literal question

What were the main reasons for closing down the foreign affiliate(s)?
- Global economic downturn (Examples if needed: lower commodity prices, financial crises, etc.)

Interviewer instructions

READ OUT - MULTIPLE ANSWERS POSSIBLE - MAX. 5 ANSWERS - RANDOMIZE ORDER
INTERVIEWER INSTRUCTION : READ OUT ONE BY ONE AND WAIT FOR A RESPONSE ON EACH ITEM.

Q20. Exit reason: Unstable macroeconomic conditions or unfavourable exchange rat (Q20_10)
File: gicphonesurvey

Overview

Type: Discrete	Valid cases: 219
Format: numeric	Invalid: 535
Width: 1	
Decimals: 0	
Range: 0-1	

Pre question

ANSWER Q20 IF CODE 1 - YES in Q19, OTHERS GO TO SECTION 4.

Literal question

What were the main reasons for closing down the foreign affiliate(s)?
- Unstable macroeconomic conditions or unfavourable exchange rate

Interviewer instructions

READ OUT - MULTIPLE ANSWERS POSSIBLE - MAX. 5 ANSWERS - RANDOMIZE ORDER
INTERVIEWER INSTRUCTION : READ OUT ONE BY ONE AND WAIT FOR A RESPONSE ON EACH ITEM.

Q20. Exit reason: Increase in cost of local labor and raw materials (Q20_11)
File: gicphonesurvey

Overview

Type: Discrete	Valid cases: 219
Format: numeric	Invalid: 535
Width: 1	
Decimals: 0	
Range: 0-1	

Pre question

ANSWER Q20 IF CODE 1 - YES in Q19, OTHERS GO TO SECTION 4.

Literal question

What were the main reasons for closing down the foreign affiliate(s)?
- Increase in cost of local labor and raw materials

Interviewer instructions

READ OUT - MULTIPLE ANSWERS POSSIBLE - MAX. 5 ANSWERS - RANDOMIZE ORDER
INTERVIEWER INSTRUCTION : READ OUT ONE BY ONE AND WAIT FOR A RESPONSE ON EACH ITEM.

Number of exit reasons (Q20_sum)
File: gicphonesurvey

Overview

Type: Discrete	Valid cases: 754
Format: numeric	Invalid: 0
Width: 1	
Decimals: 0	
Range: 0-5	

Pre question

ANSWER Q20 IF CODE 1 - YES in Q19, OTHERS GO TO SECTION 4.

Literal question

What were the main reasons for closing down the foreign affiliate(s)?
- Number of exit reasons

Interviewer instructions

Number of exit reasons (Q20_sum)
File: gicphonesurvey

READ OUT - MULTIPLE ANSWERS POSSIBLE - MAX. 5 ANSWERS - RANDOMIZE ORDER
INTERVIEWER INSTRUCTION : READ OUT ONE BY ONE AND WAIT FOR A RESPONSE ON EACH ITEM.

Q21. Please select the country you are most familiar with in terms of the establ (Q21)
File: gicphonesurvey

Overview

Type: Discrete
Format: numeric
Width: 3
Decimals: 0
Range: 1-140

Valid cases: 754
Invalid: 0

Pre question

At the beginning of the survey, you told me your firm had foreign affiliates in XXX [$$ Insert Number of countries mentioned in Q3] countries.

Literal question

Please select the country you are most familiar with in terms of the establishment of the affiliate or branch. If you are familiar with more than one, please select the smallest or least developed country.

Interviewer instructions

ONE ANSWER
Show list of countries selected in Q3

ISO Code of selected country in Q21 (sel_iso)
File: gicphonesurvey

Overview

Type: Discrete
Format: character
Width: 3

Valid cases: 754
Invalid: 0

Region of selected country in Q21 (sel_reg)
File: gicphonesurvey

Overview

Type: Discrete
Format: character
Width: 26

Valid cases: 754
Invalid: 0

Income group of selected country in Q21 (sel_inc)
File: gicphonesurvey

Overview

Type: Discrete
Format: character
Width: 19

Valid cases: 754
Invalid: 0

Q22. Is the sector of the affiliate in [Answer at Q21] the same as the parent co (Q22)
File: gicphonesurvey

Overview

Type: Discrete	Valid cases: 754
Format: numeric	Invalid: 0
Width: 2	
Decimals: 0	
Range: -9-2	

Literal question

Is the sector of the affiliate in [$$Q20 - country of investment] the same as the parent company, which is [$$Q4 - sector]?

Post question

IF NO, CODE 2 IN Q22, ASK Q22A

Q22A. What is the main sector of your affiliate in [Answer at Q21] (Q22A)
File: gicphonesurvey

Overview

Type: Discrete	Valid cases: 86
Format: numeric	Invalid: 668
Width: 2	
Decimals: 0	
Range: -5-34	

Literal question

What is the main sector of your affiliate in [$$Q20 - country of investment]?
[DO NOT READ OUT - ONE ANSWER]

Q22A. What is the main sector of your affiliate in [Answer at Q21] - Other (spec (Q22A_Other)
File: gicphonesurvey

Overview

Type: Discrete	Valid cases: 15
Format: character	Invalid: 0
Width: 48	

Literal question

What is the main sector of your affiliate in [$$Q20 - country of investment]?
[DO NOT READ OUT - ONE ANSWER]
Other, specify:

Q23. What is the main activity of your affiliate in [Answer at Q21%] Is it... (Q23)
File: gicphonesurvey

Overview

Q23. What is the main activity of your affiliate in [Answer at Q21%] Is it... (Q23)
File: gicphonesurvey

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -5-10

Valid cases: 754
Invalid: 0

Literal question

What is the main activity of your affiliate in [$$Q20 - country of investment]? Is it...
Other, specify:

Interviewer instructions

[READ OUT - ONE ANSWER]

Q23. What is the main activity of your affiliate in [Answer at Q21%] Is it... - (Q23_Other)
File: gicphonesurvey

Overview

Type: Discrete
Format: character
Width: 56

Valid cases: 128
Invalid: 0

Literal question

What is the main activity of your affiliate in [$$Q20 - country of investment]? Is it...
Other, specify:

Interviewer instructions

[READ OUT - ONE ANSWER]

Q24. Motivation: Access new markets or new customers (Q24_1)
File: gicphonesurvey

Overview

Type: Discrete
Format: numeric
Width: 1
Decimals: 0
Range: 1-2

Valid cases: 754
Invalid: 0

Literal question

What were your company's motivations in investing in [$$Q20 - country of investment]? I will read a few motivations and please tell me if these are true.
Did you invest in [$$Q20 - country of investment] in order to:
- Access new markets or new customers?

Interviewer instructions

READ OUT - ONE ANSWER PER ROW - RANDOMIZE ORDER

Q24. Motivation: Lower production costs or establish a new base for your exports (Q24_2)
File: gicphonesurvey

Overview

Q24. Motivation: Lower production costs or establish a new base for your exports (Q24_2)
File: gicphonesurvey

Type: Discrete
Format: numeric
Width: 1
Decimals: 0
Range: 1-2

Valid cases: 754
Invalid: 0

Literal question

What were your company's motivations in investing in [$$Q20 - country of investment]? I will read a few motivations and please tell me if these are true.
Did you invest in [$$Q20 - country of investment] in order to:
- Lower production costs or establish a new base for exports?

Interviewer instructions

READ OUT - ONE ANSWER PER ROW - RANDOMIZE ORDER

Q24. Motivation: Coordinate your company€™s value chain, such as being closer t (Q24_3)
File: gicphonesurvey

Overview

Type: Discrete
Format: numeric
Width: 1
Decimals: 0
Range: 1-2

Valid cases: 754
Invalid: 0

Literal question

What were your company's motivations in investing in [$$Q20 - country of investment]? I will read a few motivations and please tell me if these are true.
Did you invest in [$$Q20 - country of investment] in order to:
- Coordinate your company's value chain, such as being closer to your suppliers

Interviewer instructions

READ OUT - ONE ANSWER PER ROW - RANDOMIZE ORDER
(Read only if needed: other examples include produce intermediate goods, assemble products)

Q24. Motivation: Access natural resources and raw materials, such as oil, gas or (Q24_4)
File: gicphonesurvey

Overview

Type: Discrete
Format: numeric
Width: 1
Decimals: 0
Range: 1-2

Valid cases: 754
Invalid: 0

Literal question

What were your company's motivations in investing in [$$Q20 - country of investment]? I will read a few motivations and please tell me if these are true.
Did you invest in [$$Q20 - country of investment] in order to:
- Access natural resources and raw materials, such as oil, gas or agricultural products

Interviewer instructions

READ OUT - ONE ANSWER PER ROW - RANDOMIZE ORDER

Q24. Motivation: Acquire another firm that will provide your company new technol (Q24_5)
File: gicphonesurvey

Overview

Type: Discrete
Format: numeric
Width: 1
Decimals: 0
Range: 1-2

Valid cases: 754
Invalid: 0

Literal question

What were your company's motivations in investing in [$$Q20 - country of investment]? I will read a few motivations and please tell me if these are true.
Did you invest in [$$Q20 - country of investment] in order to:
- Acquire another firm that will provide your company new technologies or brands

Interviewer instructions

READ OUT - ONE ANSWER PER ROW - RANDOMIZE ORDER

Q25. Which one of these motivations is the MOST IMPORTANT for your company? (Q25)
File: gicphonesurvey

Overview

Type: Discrete
Format: numeric
Width: 1
Decimals: 0
Range: 1-5

Valid cases: 471
Invalid: 283

Pre question

ASK Q25 for all code "1" IN Q23, others go to Q26

Literal question

Which one of these motivations is the most important for your company?
ONE ANSWER

Q26. Approximately what proportion of the profits earned by the affiliate in [An (Q26_1)
File: gicphonesurvey

Overview

Type: Discrete
Format: numeric
Width: 3
Decimals: 0
Range: -9-100

Valid cases: 754
Invalid: 0

Literal question

Approximately what proportion of the profits earned by the affiliate in [$$Q20 - selected country] were re-invested in that country in the last fiscal year?

Interviewer instructions

If DON'T KNOW, record code "-9" and ask Q27

Q27. Did your company re-invest about... (Q27)
File: gicphonesurvey

| **Overview** | |

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-7

Valid cases: 231
Invalid: 523

Literal question

Did your company re-invest about

Proportion of earnings reinvested in affiliate (reinvest)
File: gicphonesurvey

| **Overview** | |

Type: Discrete
Format: numeric
Width: 3
Decimals: 0
Range: -9-100

Valid cases: 754
Invalid: 0

Q28. Duration (unit): Obtain investment approval and permits to start a business (Q28_1_unit)
File: gicphonesurvey

| **Overview** | |

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-9

Valid cases: 754
Invalid: 0

Literal question

The next set of questions is about the efficiency of government agencies in [$$Q20 - selected country]. In your company's actual experience, how long did it take to...?
- Obtain investment approval and permits to start a business

Interviewer instructions

READ OUT - ONE ANSWER PER ROW, RECORD ANSWER AND ALLOW RESPONDENT TO DETERMINE TIME UNITS (HOURS/DAYS/WEEKS/MONTHS)

Q28. Duration (num): Obtain investment approval and permits to start a business (Q28_1_num)
File: gicphonesurvey

| **Overview** | |

Type: Continuous
Format: numeric
Width: 4
Decimals: 0
Range: 1-2400

Valid cases: 346
Invalid: 408
Minimum: 1
Maximum: 2400

Literal question

Q28. Duration (num): Obtain investment approval and permits to start a business (Q28_1_num)
File: gicphonesurvey

The next set of questions is about the efficiency of government agencies in [$$Q20 - selected country]. In your company's actual experience, how long did it take to...?
- Obtain investment approval and permits to start a business

Interviewer instructions

READ OUT - ONE ANSWER PER ROW, RECORD ANSWER AND ALLOW RESPONDENT TO DETERMINE TIME UNITS (HOURS/DAYS/WEEKS/MONTHS)

Q28. Duration (months): Obtain investment approval and permits to start a busine (Q28_1_time)
File: gicphonesurvey

Overview

Type: Continuous
Format: numeric
Width: 18
Decimals: 0
Range: 0.0198863632977009-2400

Valid cases: 346
Invalid: 408
Minimum: 0
Maximum: 2400

Literal question

The next set of questions is about the efficiency of government agencies in [$$Q20 - selected country]. In your company's actual experience, how long did it take to...?
- Obtain investment approval and permits to start a business

Interviewer instructions

READ OUT - ONE ANSWER PER ROW, RECORD ANSWER AND ALLOW RESPONDENT TO DETERMINE TIME UNITS (HOURS/DAYS/WEEKS/MONTHS)

Q28. Duration (unit): Obtain work permits for expatriate staff (Q28_2_unit)
File: gicphonesurvey

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-9

Valid cases: 754
Invalid: 0

Literal question

The next set of questions is about the efficiency of government agencies in [$$Q20 - selected country]. In your company's actual experience, how long did it take to...?
- Obtain work permits for expatriate staff

Interviewer instructions

READ OUT - ONE ANSWER PER ROW, RECORD ANSWER AND ALLOW RESPONDENT TO DETERMINE TIME UNITS (HOURS/DAYS/WEEKS/MONTHS)

Q28. Duration (num): Obtain work permits for expatriate staff (Q28_2_num)
File: gicphonesurvey

Q28. Duration (num): Obtain work permits for expatriate staff (Q28_2_num)
File: gicphonesurvey

Overview

Type: Continuous	Valid cases: 269
Format: numeric	Invalid: 485
Width: 2	Minimum: 0
Decimals: 0	Maximum: 30
Range: 0-30	

Literal question

The next set of questions is about the efficiency of government agencies in [$$Q20 - selected country]. In your company's actual experience, how long did it take to...?
- Obtain work permits for expatriate staff

Interviewer instructions

READ OUT - ONE ANSWER PER ROW, RECORD ANSWER AND ALLOW RESPONDENT TO DETERMINE TIME UNITS (HOURS/DAYS/WEEKS/MONTHS)

Q28. Duration (months): Obtain work permits for expatriate staff (Q28_2_time)
File: gicphonesurvey

Overview

Type: Continuous	Valid cases: 269
Format: numeric	Invalid: 485
Width: 2	Minimum: 0
Decimals: 0	Maximum: 24
Range: 0-24	

Literal question

The next set of questions is about the efficiency of government agencies in [$$Q20 - selected country]. In your company's actual experience, how long did it take to...?
- Obtain work permits for expatriate staff

Interviewer instructions

READ OUT - ONE ANSWER PER ROW, RECORD ANSWER AND ALLOW RESPONDENT TO DETERMINE TIME UNITS (HOURS/DAYS/WEEKS/MONTHS)

Q28. Duration (unit): Obtain a land lease (Q28_3_unit)
File: gicphonesurvey

Overview

Type: Discrete	Valid cases: 754
Format: numeric	Invalid: 0
Width: 2	
Decimals: 0	
Range: -9-9	

Literal question

The next set of questions is about the efficiency of government agencies in [$$Q20 - selected country]. In your company's actual experience, how long did it take to...?
- Obtain a land lease

Interviewer instructions

READ OUT - ONE ANSWER PER ROW, RECORD ANSWER AND ALLOW RESPONDENT TO DETERMINE TIME UNITS (HOURS/DAYS/WEEKS/MONTHS)

Q28. Duration (num): Obtain a land lease (Q28_3_num)
File: gicphonesurvey

Overview

Type: Continuous
Format: numeric
Width: 4
Decimals: 0
Range: 0-1200

Valid cases: 205
Invalid: 549
Minimum: 0
Maximum: 1200

Literal question

The next set of questions is about the efficiency of government agencies in [$$Q20 - selected country]. In your company's actual experience, how long did it take to...?
- Obtain a land lease

Interviewer instructions

READ OUT - ONE ANSWER PER ROW, RECORD ANSWER AND ALLOW RESPONDENT TO DETERMINE TIME UNITS (HOURS/DAYS/WEEKS/MONTHS)

Q28. Duration (months): Obtain a land lease (Q28_3_time)
File: gicphonesurvey

Overview

Type: Continuous
Format: numeric
Width: 4
Decimals: 0
Range: 0-1200

Valid cases: 205
Invalid: 549
Minimum: 0
Maximum: 1200

Literal question

The next set of questions is about the efficiency of government agencies in [$$Q20 - selected country]. In your company's actual experience, how long did it take to...?
- Obtain a land lease

Interviewer instructions

READ OUT - ONE ANSWER PER ROW, RECORD ANSWER AND ALLOW RESPONDENT TO DETERMINE TIME UNITS (HOURS/DAYS/WEEKS/MONTHS)

Q28. Duration (unit): Obtain approval for fiscal and financial incentives, such (Q28_4_unit)
File: gicphonesurvey

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-9

Valid cases: 754
Invalid: 0

Literal question

The next set of questions is about the efficiency of government agencies in [$$Q20 - selected country]. In your company's actual experience, how long did it take to...?
- Obtain approval for fiscal and financial incentives, such as tax holidays

Interviewer instructions

READ OUT - ONE ANSWER PER ROW, RECORD ANSWER AND ALLOW RESPONDENT TO DETERMINE TIME UNITS (HOURS/DAYS/WEEKS/MONTHS)

Q28. Duration (num): Obtain approval for fiscal and financial incentives, such a (Q28_4_num)
File: gicphonesurvey

Overview

Type: Continuous
Format: numeric
Width: 4
Decimals: 0
Range: 1-1200

Valid cases: 161
Invalid: 593
Minimum: 1
Maximum: 1200

Literal question

The next set of questions is about the efficiency of government agencies in [$$Q20 - selected country]. In your company's actual experience, how long did it take to...?
- Obtain approval for fiscal and financial incentives, such as tax holidays

Interviewer instructions

READ OUT - ONE ANSWER PER ROW, RECORD ANSWER AND ALLOW RESPONDENT TO DETERMINE TIME UNITS (HOURS/DAYS/WEEKS/MONTHS)

Q28. Duration (months): Obtain approval for fiscal and financial incentives, suc (Q28_4_time)
File: gicphonesurvey

Overview

Type: Continuous
Format: numeric
Width: 18
Decimals: 0
Range: 0.0666666701436043-1200

Valid cases: 161
Invalid: 593
Minimum: 0.1
Maximum: 1200

Literal question

The next set of questions is about the efficiency of government agencies in [$$Q20 - selected country]. In your company's actual experience, how long did it take to...?
- Obtain approval for fiscal and financial incentives, such as tax holidays

Interviewer instructions

READ OUT - ONE ANSWER PER ROW, RECORD ANSWER AND ALLOW RESPONDENT TO DETERMINE TIME UNITS (HOURS/DAYS/WEEKS/MONTHS)

Q28. Duration (unit): Repatriate profits, dividends, management fees, and other (Q28_5_unit)
File: gicphonesurvey

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-9

Valid cases: 754
Invalid: 0

Literal question

The next set of questions is about the efficiency of government agencies in [$$Q20 - selected country]. In your company's actual experience, how long did it take to...?
- Repatriate profits, dividends, management fees, and other foreign exchange transactions

Interviewer instructions

READ OUT - ONE ANSWER PER ROW, RECORD ANSWER AND ALLOW RESPONDENT TO DETERMINE TIME UNITS (HOURS/DAYS/WEEKS/MONTHS)

Q28. Duration (num): Repatriate profits, dividends, management fees, and other f (Q28_5_num)
File: gicphonesurvey

Overview

Type: Continuous
Format: numeric
Width: 4
Decimals: 0
Range: 0-1200

Valid cases: 261
Invalid: 493
Minimum: 0
Maximum: 1200

Literal question

The next set of questions is about the efficiency of government agencies in [$$Q20 - selected country]. In your company's actual experience, how long did it take to...?
- Repatriate profits, dividends, management fees, and other foreign exchange transactions

Interviewer instructions

READ OUT - ONE ANSWER PER ROW, RECORD ANSWER AND ALLOW RESPONDENT TO DETERMINE TIME UNITS (HOURS/DAYS/WEEKS/MONTHS)

Q28. Duration (months): Repatriate profits, dividends, management fees, and othe (Q28_5_time)
File: gicphonesurvey

Overview

Type: Continuous
Format: numeric
Width: 4
Decimals: 0
Range: 0-1200

Valid cases: 261
Invalid: 493
Minimum: 0
Maximum: 1200

Literal question

The next set of questions is about the efficiency of government agencies in [$$Q20 - selected country]. In your company's actual experience, how long did it take to...?
- Repatriate profits, dividends, management fees, and other foreign exchange transactions

Interviewer instructions

READ OUT - ONE ANSWER PER ROW, RECORD ANSWER AND ALLOW RESPONDENT TO DETERMINE TIME UNITS (HOURS/DAYS/WEEKS/MONTHS)

Q29. Did you use any of the services of the Invesment Promotion Agency? (Q29)
File: gicphonesurvey

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 754
Invalid: 0

Literal question

We will now move on to the services offered by the Investment Promotion Agency in [$$Q20 - selected country]. Did you use any of their services?

Interviewer instructions

ASK Q30 if "YES", CODE1 in Q29

Q30. IPA Service: Exploring locations for a new investment (Q30_1)
File: gicphonesurvey

Overview

Type: Discrete
Format: numeric
Width: 1
Decimals: 0
Range: 1-2

Valid cases: 84
Invalid: 670

Literal question

For what purpose did you use the services of the IPA in [$$Q20 - selected country]?
- Exploring locations for a new investment

Q30. IPA Service: Registration and obtaining permits for a new investment (Q30_2)
File: gicphonesurvey

Overview

Type: Discrete
Format: numeric
Width: 1
Decimals: 0
Range: 1-2

Valid cases: 84
Invalid: 670

Literal question

For what purpose did you use the services of the IPA in [$$Q20 - selected country]?
- Registration and obtaining permits for a new investment

Q30. IPA Service: Assistance during operations with issues or problems (Q30_3)
File: gicphonesurvey

Overview

Type: Discrete
Format: numeric
Width: 1
Decimals: 0
Range: 1-2

Valid cases: 84
Invalid: 670

Literal question

For what purpose did you use the services of the IPA in [$$Q20 - selected country]?
- Assistance during operations with issues orproblems

Q30. IPA Service: Expanding the investment (Q30_4)
File: gicphonesurvey

Overview

Type: Discrete
Format: numeric
Width: 1
Decimals: 0
Range: 1-2

Valid cases: 84
Invalid: 670

Literal question

Q30. IPA Service: Expanding the investment (Q30_4)
File: gicphonesurvey

For what purpose did you use the services of the IPA in [$$Q20 - selected country]?

- Expanding the investment

Q30. IPA Service: Finding domestic suppliers (Q30_5)
File: gicphonesurvey

Overview	
Type: Discrete	Valid cases: 84
Format: numeric	Invalid: 670
Width: 1	
Decimals: 0	
Range: 1-2	

Literal question

For what purpose did you use the services of the IPA in [$$Q20 - selected country]?

- Finding domestic suppliers

Q31. Incentive received: Tax holidays (Q31_1)
File: gicphonesurvey

Overview	
Type: Discrete	Valid cases: 663
Format: numeric	Invalid: 91
Width: 2	
Decimals: 0	
Range: -9-2	

Literal question

I would now like to ask you about incentives. I will read out types of incentives and please tell me if your company received them in [$$Q20 - selected country]?

- Tax holidays

Interviewer instructions

READ OUT - ONE ANSWER PER ROW - RANDOMIZE ORDER

Q31. Incentive received: Accelerated depreciation (Q31_2)
File: gicphonesurvey

Overview	
Type: Discrete	Valid cases: 663
Format: numeric	Invalid: 91
Width: 2	
Decimals: 0	
Range: -9-2	

Literal question

I would now like to ask you about incentives. I will read out types of incentives and please tell me if your company received them in [$$Q20 - selected country]?

- Accelerated depreciation

Q31. Incentive received: VAT Exemption (Q31_3)
File: gicphonesurvey

Q31. Incentive received: VAT Exemption (Q31_3)
File: gicphonesurvey

Overview	
Type: Discrete	Valid cases: 663
Format: numeric	Invalid: 91
Width: 2	
Decimals: 0	
Range: -9-2	

Literal question

I would now like to ask you about incentives. I will read out types of incentives and please tell me if your company received them in [$$Q20 - selected country]?

- VAT exemption

Q31. Incentive received: Duty free imports (Q31_4)
File: gicphonesurvey

Overview	
Type: Discrete	Valid cases: 663
Format: numeric	Invalid: 91
Width: 2	
Decimals: 0	
Range: -9-2	

Literal question

I would now like to ask you about incentives. I will read out types of incentives and please tell me if your company received them in [$$Q20 - selected country]?

- Duty free imports

Q31. Incentive received: Direct subsidies (Q31_5)
File: gicphonesurvey

Overview	
Type: Discrete	Valid cases: 663
Format: numeric	Invalid: 91
Width: 2	
Decimals: 0	
Range: -9-2	

Literal question

I would now like to ask you about incentives. I will read out types of incentives and please tell me if your company received them in [$$Q20 - selected country]?

- Direct subsidies

Q31. Incentive received: Subsidized loans (Q31_6)
File: gicphonesurvey

Overview	
Type: Discrete	Valid cases: 663
Format: numeric	Invalid: 91
Width: 2	
Decimals: 0	
Range: -9-2	

Literal question

Q31. Incentive received: Subsidized loans (Q31_6)
File: gicphonesurvey

I would now like to ask you about incentives. I will read out types of incentives and please tell me if your company received them in [$$Q20 - selected country]?

- Subsidized loans

Q31. Incentive received: Subsidized land (Q31_7)
File: gicphonesurvey

Overview	
Type: Discrete	Valid cases: 663
Format: numeric	Invalid: 91
Width: 2	
Decimals: 0	
Range: -9-2	

Literal question

I would now like to ask you about incentives. I will read out types of incentives and please tell me if your company received them in [$$Q20 - selected country]?

- Subsidized land

Q31. Incentive received: Technical or business support incentives (Q31_8)
File: gicphonesurvey

Overview	
Type: Discrete	Valid cases: 663
Format: numeric	Invalid: 91
Width: 2	
Decimals: 0	
Range: -9-2	

Literal question

I would now like to ask you about incentives. I will read out types of incentives and please tell me if your company received them in [$$Q20 - selected country]?

- Technical or business support incentives

Q32. Percentage of material inputs, supplies, and services from local suppliers (Q32_1)
File: gicphonesurvey

Overview	
Type: Discrete	Valid cases: 520
Format: numeric	Invalid: 234
Width: 3	
Decimals: 0	
Range: -9-100	

Pre question

ASK Q32 IF 11.4 ON "LINKAGES WITH DOMESTIC FIRMS" IS ANSWERED CODE 2 "SOMEWHAT IMPORTANT", 3 "IMPORTANT" OR CODE 4 "CRITICALLY IMPORTANT".

Literal question

Q32. Percentage of material inputs, supplies, and services from local suppliers (Q32_1)
File: gicphonesurvey

I would like to ask about where you source your production inputs, supplies, and services, in your [INSERT COUNTRY SELECTED IN Q20] affiliate.
I have three categories of where the inputs might come from. The first is from local suppliers in the country, the second is from another unit of your company and the third is imported from other countries.
Again the sources are (1) local, (2) from your company and (3) imported.
For the last fiscal year, please estimate the percentage of material inputs, supplies, and services sourced...
- From local suppliers

Interviewer instructions

CHECK THAT TOTAL SUMS TO 100%
(UNLESS RESPONDENT DOES NOT KNOW)

Q32_1: Don't know/Refusal (Q32_1_DK)
File: gicphonesurvey

Overview

Type: Discrete	Valid cases: 159
Format: numeric	Invalid: 595
Width: 1	
Decimals: 0	
Range: 1-1	

Pre question

ASK Q32 IF 11.4 ON "LINKAGES WITH DOMESTIC FIRMS" IS ANSWERED CODE 2 "SOMEWHAT IMPORTANT", 3 "IMPORTANT" OR CODE 4 "CRITICALLY IMPORTANT".

Literal question

I would like to ask about where you source your production inputs, supplies, and services, in your [INSERT COUNTRY SELECTED IN Q20] affiliate.
I have three categories of where the inputs might come from. The first is from local suppliers in the country, the second is from another unit of your company and the third is imported from other countries.
Again the sources are (1) local, (2) from your company and (3) imported.
For the last fiscal year, please estimate the percentage of material inputs, supplies, and services sourced...
- DON'T KNOW (SPONTANEOUS)

Interviewer instructions

CHECK THAT TOTAL SUMS TO 100%
(UNLESS RESPONDENT DOES NOT KNOW)

Q32. Percentage of material inputs, supplies, and services from another unit of (Q32_2)
File: gicphonesurvey

Overview

Type: Discrete	Valid cases: 513
Format: numeric	Invalid: 241
Width: 3	
Decimals: 0	
Range: -9-100	

Pre question

ASK Q32 IF 11.4 ON "LINKAGES WITH DOMESTIC FIRMS" IS ANSWERED CODE 2 "SOMEWHAT IMPORTANT", 3 "IMPORTANT" OR CODE 4 "CRITICALLY IMPORTANT".

Literal question

Q32. Percentage of material inputs, supplies, and services from another unit of (Q32_2)
File: gicphonesurvey

I would like to ask about where you source your production inputs, supplies, and services, in your [INSERT COUNTRY SELECTED IN Q20] affiliate.
I have three categories of where the inputs might come from. The first is from local suppliers in the country, the second is from another unit of your company and the third is imported from other countries.
Again the sources are (1) local, (2) from your company and (3) imported.
For the last fiscal year, please estimate the percentage of material inputs, supplies, and services sourced...
- From another unit of your company

Interviewer instructions

CHECK THAT TOTAL SUMS TO 100%
(UNLESS RESPONDENT DOES NOT KNOW)

Q32_2: Don't know/Refusal (Q32_2_DK)
File: gicphonesurvey

Overview

Type: Discrete
Format: numeric
Width: 1
Decimals: 0
Range: 1-1

Valid cases: 166
Invalid: 588

Pre question

ASK Q32 IF 11.4 ON "LINKAGES WITH DOMESTIC FIRMS" IS ANSWERED CODE 2 "SOMEWHAT IMPORTANT", 3 "IMPORTANT" OR CODE 4 "CRITICALLY IMPORTANT".

Literal question

I would like to ask about where you source your production inputs, supplies, and services, in your [INSERT COUNTRY SELECTED IN Q20] affiliate.
I have three categories of where the inputs might come from. The first is from local suppliers in the country, the second is from another unit of your company and the third is imported from other countries.
Again the sources are (1) local, (2) from your company and (3) imported.
For the last fiscal year, please estimate the percentage of material inputs, supplies, and services sourced...
- DON'T KNOW (SPONTANEOUS)

Interviewer instructions

CHECK THAT TOTAL SUMS TO 100%
(UNLESS RESPONDENT DOES NOT KNOW)

Q32. Percentage of material inputs, supplies, and services imported from another (Q32_3)
File: gicphonesurvey

Overview

Type: Discrete
Format: numeric
Width: 3
Decimals: 0
Range: -9-100

Valid cases: 511
Invalid: 243

Pre question

ASK Q32 IF 11.4 ON "LINKAGES WITH DOMESTIC FIRMS" IS ANSWERED CODE 2 "SOMEWHAT IMPORTANT", 3 "IMPORTANT" OR CODE 4 "CRITICALLY IMPORTANT".

Literal question

Q32. Percentage of material inputs, supplies, and services imported from another (Q32_3)
File: gicphonesurvey

I would like to ask about where you source your production inputs, supplies, and services, in your [INSERT COUNTRY SELECTED IN Q20] affiliate.
I have three categories of where the inputs might come from. The first is from local suppliers in the country, the second is from another unit of your company and the third is imported from other countries.
Again the sources are (1) local, (2) from your company and (3) imported.
For the last fiscal year, please estimate the percentage of material inputs, supplies, and services sourced...
- Imported from another country (excluding your company)

Interviewer instructions

CHECK THAT TOTAL SUMS TO 100%
(UNLESS RESPONDENT DOES NOT KNOW)

Q32_3: Don't know/Refusal (Q32_3_DK)
File: gicphonesurvey

Overview

Type: Discrete	Valid cases: 168
Format: numeric	Invalid: 586
Width: 1	
Decimals: 0	
Range: 1-1	

Pre question

ASK Q32 IF 11.4 ON "LINKAGES WITH DOMESTIC FIRMS" IS ANSWERED CODE 2 "SOMEWHAT IMPORTANT", 3 "IMPORTANT" OR CODE 4 "CRITICALLY IMPORTANT".

Literal question

I would like to ask about where you source your production inputs, supplies, and services, in your [INSERT COUNTRY SELECTED IN Q20] affiliate.
I have three categories of where the inputs might come from. The first is from local suppliers in the country, the second is from another unit of your company and the third is imported from other countries.
Again the sources are (1) local, (2) from your company and (3) imported.
For the last fiscal year, please estimate the percentage of material inputs, supplies, and services sourced...
- DON'T KNOW (SPONTANEOUS)

Interviewer instructions

CHECK THAT TOTAL SUMS TO 100%
(UNLESS RESPONDENT DOES NOT KNOW)

Q33. Does your firm have internal "talent scouts" to seek out local suppliers in (Q33)
File: gicphonesurvey

Overview

Type: Discrete	Valid cases: 454
Format: numeric	Invalid: 300
Width: 2	
Decimals: 0	
Range: -9-2	

Pre question

ASK Q33 IF "Locally sourced material inputs, suppliers, or services provided by locally-owned firms" IN Q32 IS MORE THAN "0" ZERO, OTHERS GO TO END

Literal question

Does your firm have internal "talent scouts" to seek out local suppliers in [$$Q20 - selected country]?

Q34. Does your firm have vocational or training programs to upgrade local suppli (Q34)
File: gicphonesurvey

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 454
Invalid: 300

Literal question

Does your firm have vocational or training programs to upgrade local suppliers?

Q35. Are these vocational or training programs developed and/or implemented join (Q35)
File: gicphonesurvey

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 139
Invalid: 615

Pre question

ASK Q35 if YES - CODE 1 in Q34, OTHERS GO TO Q37

Literal question

Are these vocational or training programs developed and/or implemented jointly with local technical colleges or universities?

Q36. Does your firm sponsor certification programs for local suppliers? (Q36)
File: gicphonesurvey

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 139
Invalid: 615

Literal question

Does your firm sponsor certification programs for local suppliers?

Q37. Does your firm have equipment-financing programs for local suppliers? (Q37)
File: gicphonesurvey

Overview

Type: Discrete
Format: numeric
Width: 2
Decimals: 0
Range: -9-2

Valid cases: 454
Invalid: 300

Q37. Does your firm have equipment-financing programs for local suppliers? (Q37)
File: gicphonesurvey

Literal question

Does your firm have equipment-financing programs for local suppliers?

Country (countryselect)
File: gicphonesurvey

Overview

Type: Discrete
Format: numeric
Width: 4
Decimals: 0
Range: 4-1003

Valid cases: 754
Invalid: 0

Lanugage (language)
File: gicphonesurvey

Overview

Type: Discrete
Format: numeric
Width: 4
Decimals: 0
Range: 0-1266

Valid cases: 754
Invalid: 0

Interview Date (InterviewDate)
File: gicphonesurvey

Overview

Type: Discrete
Format: character
Width: 10

Valid cases: 754
Minimum: NaN
Maximum: NaN

Related Materials

Questionnaires

Global Investment Competitiveness Survey 2017: Questionnaire

Title	Global Investment Competitiveness Survey 2017: Questionnaire
Language	English
Filename	1_GIC_Survey_Questionnaire.pdf

Reports

Global Investment Competitiveness Report

Title	Global Investment Competitiveness Report
subtitle	Foreign Investor Perspectives and Policy Implications
Author(s)	World Bank Group
Language	English
Filename	http://www.worldbank.org/en/topic/competitiveness/publication/global-investment-competitiveness-report

Technical documents

Global Investment Competitiveness Survey 2017: Methodology

Title	Global Investment Competitiveness Survey 2017: Methodology
Language	English
Filename	0_about_gic_survey.pdf