

# Uruguay - Enterprise Survey 2006-2017 Panel Data

**The World Bank**

Report generated on: November 19, 2018

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# Sampling

## Sampling Procedure

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The samples for 2006, 2010 and 2017 Uruguay Enterprise Surveys were selected using stratified random sampling, following the methodology explained in the [Sampling Note](#).

Three levels of stratification were used in Honduras ES: industry, establishment size, and region.

In 2006 ES, industry stratification was designed in the following way: In small economies the population was stratified into 3 manufacturing industries, one services industry - retail-, and one residual sector as defined in the sampling manual. Each industry had a target of 120 interviews.

In 2010 ES, industry stratification was designed in the way that follows: the universe was stratified into 3 manufacturing industries, 1 service industry -retail -, and 1 residual sector as defined in the sampling manual. All sectors had a target of 120 interviews. Regional stratification was defined in two regions (city and the surrounding business area): Montevideo and Canelones.

In 2017 ES, industry stratification was designed as follows: the universe was stratified into Manufacturing industries (ISIC Rev. 3.1 codes 15-37), Retail industries (ISIC code 52) and Other Services (ISIC codes 45, 50, 51, 55, 60-64, and 72). For the Uruguay ES, size stratification was defined as follows: small (5 to 19 employees), medium (20 to 99 employees), and large (100 or more employees). Regional stratification was done across two regions: Montevideo and Canelones.

# Questionnaires

## Overview

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Two questionnaires - Manufacturing and Services were used to collect the survey data.

The Questionnaires have common questions (core module) and respectfully additional manufacturing- and services-specific questions. The eligible manufacturing industries have been surveyed using the Manufacturing questionnaire (includes the core module, plus manufacturing specific questions). Retail firms have been interviewed using the Services questionnaire (includes the core module plus retail specific questions) and the residual eligible services have been covered using the Services questionnaire (includes the core module).

## Data Collection

### Data Collection Dates

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Start	End	Cycle
2006-03	2006-10	2006 survey
2010-06	2010-10	2010 survey
2017-03	2017-12	2017 survey

### Data Collection Mode

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Face-to-face [f2f]

#### DATA COLLECTION NOTES

The surveys were implemented following a 2-stage procedure. Typically, first a screener questionnaire was applied over the phone to determine eligibility and to make appointments. Then a face-to-face interview took place with the Manager/Owner/Director of each establishment. However, sometimes the phone numbers were unavailable in the sample frame, and thus the enumerators applied the screeners in person.

# Data Processing

No content available

# Data Appraisal

No content available

## File Description



## Variable List

## Uruguay\_2006\_2010\_2017

Content	Firm level 2006, 2010 and 2017 panel data
Cases	1575
Variable(s)	527
Structure	Type: Keys: ()
Version	
Producer	
Missing Data	

## Variables

ID	Name	Label	Type	Format	Question
V1	idstd	WEB STD FIRMID	contin	numeric	
V2	panelid	ID that is the same across the waves for panel firms	contin	numeric	
V3	year	Year of survey	discrete	numeric	
V4	panel	Panel: Firm interviewed in these years	discrete	numeric	
V5	eligibility2017	Eligibility of 2010 firm in 2017	discrete	character	
V6	eligibility2010	Eligibility of 2006 firm in 2010	discrete	character	
V7	a4a	Industry Sampling Sector	discrete	numeric	Sampling sector
V8	a6a	Sampling Size	discrete	numeric	Sampling size
V9	a2	Sampling Region	discrete	numeric	Sampling location
V10	a3b	Official Capital City?	discrete	numeric	Is this city the official capital?
V11	a3c	Main Business City?	discrete	numeric	Is this city the main business city?
V12	a4b	Industry Screener Sector	discrete	numeric	Industry screen sector
V13	a0	Questionnaire	discrete	numeric	Questionnaire
V14	a3a	Region Of The Establishment	discrete	numeric	Screener region
V15	a6b	Screener Size	discrete	numeric	Screener size
V16	a14d	Day	contin	numeric	Time face-to-face interview begins: Day
V17	a14m	Month	discrete	numeric	Time face-to-face interview begins: Month
V18	a14y	Year	discrete	numeric	Time face-to-face interview begins: Year
V19	a14h	Hour	contin	numeric	Time face-to-face interview begins: Hour
V20	a14min	Minutes	contin	numeric	Time face-to-face interview begins: Minutes
V21	a1	Country Code	discrete	numeric	
V22	a1a	Language Of The Interview	discrete	numeric	Language
V23	a7	Establishment Is Part Of A Large Firm	discrete	numeric	Is this establishment part of a larger firm? (larger firms include several distinct locations or establishments, including branch offices or production, distribution, or sales sites)

ID	Name	Label	Type	Format	Question
V24	a7b	Is This Establishment The Headquarters Location?	discrete	numeric	Is this establishment the headquarters location?
V25	a11	If Hq, Financial Statements Independent Of The Rest Of Establishment	discrete	numeric	Are the financial statements of the headquarters location separate from the rest of the other establishments?
V26	a7c	Does This Headquarters Location Engage In Production Or Sales At This Location?	discrete	numeric	
V27	a9	Establishment'S Financial Statements Prepared Separately From Hq Statements	discrete	numeric	Are this establishment's financial statements prepared separately from headquarters' statements?
V28	b1	Legal Status Of The Firm	discrete	numeric	What is this firm's current legal status?
V29	b1x	Other (Specify)	discrete	character	What is this firm's current legal status? other specify
V30	b3	What Percentage Of This Firm Does The Largest Owner(S) Own?	discrete	numeric	What percentage of this firm does the largest owner or owners own?
V31	b2a	% Owned By Private Domestic Individuals, Companies Or Organizations	discrete	numeric	What percentage of this firm is owned by each of the following: Private domestic individuals, companies or organizations
V32	b2b	% Owned By Private Foreign Individuals, Companies Or Organizations	discrete	numeric	What percentage of this firm is owned by each of the following: Private foreign individuals, companies or organizations
V33	b2c	% Owned By Government/State	discrete	numeric	What percentage of this firm is owned by each of the following: Government or State
V34	b2d	% Owned By Other	discrete	numeric	What percentage of this firm is owned by each of the following: Other
V35	b4	Amongst The Owners Of The Firm, Are There Any Females?	discrete	numeric	Amongst the owners of the firm, are there any females?
V36	b5	Year Establishment Began Operations	discrete	numeric	In what year did this establishment begin operations?
V37	b6	Number Of Full-Time Employees Of The Establishment When It Started Operations	discrete	numeric	How many full-time employees did this establishment employ when it started operations? Please include all employees and managers
V38	b6a	Was Establishment Formally Registered When It Began Operations?	discrete	numeric	Was this establishment formally registered when it began operations?
V39	b6b	In What Year Was This Establishment Formally Registered?	discrete	numeric	In what year was this establishment formally registered?
V40	b7	How Many Years Of Experience Working In This Sector Does The Top Manager Have?	discrete	numeric	How many years of experience working in this sector does the Top Manager have?
V41	b8	Does Establishment Have An Internationally-Recognized Quality Certification?	discrete	numeric	Does this establishment have an internationally-recognized quality certification?
V42	c3	Application To Obtain An Electrical Connection Submitted Over The Last 2 Years	discrete	numeric	Over the last two years, did this establishment submit an application to obtain an electrical connection?
V43	c4	How Many Days Did It Take For You To Receive An Electrical Connection Service?	discrete	numeric	In reference to that application for an electrical connection, approximately how many days did it take to obtain it from the day of the application to the day the service was received?

ID	Name	Label	Type	Format	Question
V44	c5	Informal Gift/Payment Expected Or Requested For An Electrical Connection?	discrete	numeric	In reference to that application for an electrical connection, was an informal gift or payment expected or requested?
V45	c6	Over Last FY, Did This Establishment Experience Power Outages?	discrete	numeric	Over fiscal year [insert last complete fiscal year], did this establishment experience power outages?
V46	c7	Number Of Power Outages Experienced In A Typical Month In Last Fiscal Year	discrete	numeric	In a typical month, over fiscal year [insert last complete fiscal year], how many power outages did this establishment experience?
V47	c8a	Average Duration Of Power Outages {Hours; Minutes}	discrete	numeric	How long did these power outages last on average? Hours
V48	c8b	How Long Did These Power Outages Last On Average?	discrete	numeric	How long did these power outages last on average? Minutes
V49	c9a	In Last FY, Losses As % Of Annual Sales Due To Power Outages	discrete	numeric	Please estimate the losses that resulted from power outages either as a percentage of total annual sales or as total annual losses. Loss as percentage of total annual sales due to power outages
V50	c9b	In Last FY, Value Of Losses Due To Power Outages	discrete	numeric	Please estimate the losses that resulted from power outages either as a percentage of total annual sales or as total annual losses. Annual losses due to power outages
V51	c10	Generator Shared Or Owned Over The Course Of Last Fiscal Year?	discrete	numeric	Over the course of fiscal year [insert last complete fiscal year], did this establishment own or share a generator?
V52	c11	% Electricity From Generator Owned/Shared By The Establishment In Last Fiscal Yr	discrete	numeric	In fiscal year [insert last complete fiscal year], what percentage of this establishment's electricity came from a generator or generators that the establishment owned or shared? Percentage electricity from generators
V53	c12	Application To Obtain A Water Connection Submitted Over The Last 2 Years	discrete	numeric	Over the last two years, did this establishment submit an application to obtain a water connection?
V54	c13	How Many Days Did It Take For You To Obtain A Water Connection?	discrete	numeric	In reference to that application for a water connection, approximately how many days did it take to obtain it from the day of the application to the day the service was received? Wait for water connection
V55	c14	When You Applied For A Water Connection, Was An Informal Gift/Payment Requested?	discrete	numeric	In reference to that application for a water connection, was an informal gift or payment expected or requested?
V56	c15	Did You Experience Insufficient Water Supply For Production In Last Fiscal Yr?	discrete	numeric	Over fiscal year [insert last complete fiscal year], did this establishment experience insufficient water supply for production?
V57	c16	Frequency Of Incidents Of Water Shortages In A Typical Month In Last Fiscal Yr	discrete	numeric	In a typical month, over fiscal year [insert last complete fiscal year], how many incidents of insufficient water supply did this establishment experience? Number of incidents of water insufficiency in a typical month

ID	Name	Label	Type	Format	Question
V58	c17	Average Length Of Water Shortages (Affecting Production) In Last Fiscal Year	discrete	numeric	How long did these incidents of insufficient water supply last on average?
V59	c22a	Do You Currently Communicate With Clients And Suppliers By E-Mail?	discrete	numeric	At the present time, does this establishment use e-mail to communicate with clients or suppliers?
V60	c22b	Establishment Has Its Own Website	discrete	numeric	At the present time, does this establishment have its own website?
V61	c30a	How Much Of An Obstacle: Electricity To Operations Of This Establishment?	discrete	numeric	Using the response options on the card; To what degree is Electricity an obstacle to the current operations of this establishment?
V62	c30b	How Much Of An Obstacle: Telecommunications To Operations Of This Establishment?	discrete	numeric	Using the response options on the card; To what degree is Telecommunications an obstacle to the current operations of this establishment?
V63	d1a1x	Main Product/Service (By The Largest % Of Annual Sales) In Last Fiscal Year	discrete	character	Detailed description of main activity and product
V64	d1a2	Main Product/Service ISIC (Rev. 3.1) Code	contin	numeric	PLEASE CHOOSE THE 4-DIGIT ISIC REV. 3.1 CODE THAT BEST APPLIES TO THE ESTABLISHMENT'S MAIN ACTIVITY AND PRODUCT.
V65	d1a3	Main Product/Service: Percent Of Total Annual Sales	discrete	numeric	What percentage of total sales does the main activity or product represent? Percentage of sales represented by main product or activity
V66	d2	In Last Fiscal Year, What Were This Establishment's Total Annual Sales?	discrete	numeric	In fiscal year [insert last complete fiscal year], what were this establishment's total annual sales for ALL products and services?
V67	n3	What Were The Establishment Sales 3 Years Ago	discrete	numeric	Looking back at the end of fiscal year [insert last complete fiscal year minus two], what were total annual sales for this establishment?
V68	d3a	% Of Sales: National Sales	discrete	numeric	Coming back to fiscal year [insert last complete fiscal year], what percentage of this establishment's sales were: National sales
V69	d3b	% O Sales: Indirect Exports	discrete	numeric	Coming back to fiscal year [insert last complete fiscal year], what percentage of this establishment's sales were: National sales
V70	d3c	% Of Sales: Direct Exports	discrete	numeric	Coming back to fiscal year [insert last complete fiscal year], what percentage of this establishment's sales were: National sales
V71	d4	In Last FY, Avg. Num. Of Days For Exported Goods To Clear Customs?	discrete	numeric	In fiscal year [insert last complete fiscal year], when this establishment exported goods directly, how many days did it take on average from the time this establishment's goods arrived at their main point of exit (e.g., port, airport) until the time these goods cleared customs? Average number of days to clear customs

ID	Name	Label	Type	Format	Question
V72	d6	In Last FY, Export Losses Due To Theft As % Of Value Of Products	discrete	numeric	In fiscal year [insert last complete fiscal year], what percentage of the value of the products exported directly was lost while in transit because of theft? Losses due to theft as percentage of the value of the products
V73	d7	In Last FY, Export Losses Due To Breakage Or Spoilage As % Of Value Of Products	discrete	numeric	In fiscal year [insert last complete fiscal year], what percentage of the value of the products exported directly was lost while in transit because of breakage or spoilage?
V74	d8	In What Year Did This Establishment First Export Directly Or Indirectly?	discrete	numeric	In which year did this establishment first export directly or indirectly?
V75	d10	In Last FY, % Of Value Of Products Lost In Transit Due To Theft	discrete	numeric	In fiscal year [insert last complete fiscal year], what percentage of the value of products this establishment shipped to supply domestic markets was lost while in transit because of theft?
V76	d11	In Last FY, % Of Value Of Products Lost In Transit Due To Breakage Or Spoilage?	discrete	numeric	In fiscal year [insert last complete fiscal year], what percentage of value of products this establishment shipped to supply domestic markets was lost while in transit because of breakage or spoilage?
V77	d12a	% Of Material Inputs And Supplies Of Domestic Origin In Last Fiscal Year	discrete	numeric	In fiscal year [insert last complete fiscal year], as a proportion of all material inputs or supplies purchased that year, what percentage of this establishment's material inputs or supplies were: Material inputs or supplies of domestic origin
V78	d12b	% Of Material Inputs And Supplies Of Foreign Origin In Last Fiscal Year	discrete	numeric	In fiscal year [insert last complete fiscal year], as a proportion of all material inputs or supplies purchased that year, what percentage of this establishment's material inputs or supplies were: Material inputs or supplies of domestic origin
V79	d13	Were Any Of These Material Inputs And Supplies Imported Directly?	discrete	numeric	Were any of the material inputs or supplies purchased in fiscal year [insert last complete fiscal year], imported directly?
V80	d14	Avg. Num. Of Days For Imported Goods To Clear Customs In Last Fiscal Year	discrete	numeric	In fiscal year [insert last complete fiscal year], when this establishment imported material inputs or supplies, how many days did it take on average from the time these goods arrived to their point of entry (e.g. port, airport) until the time these goods could be claimed from customs?
V81	d30a	How Much Of An Obstacle: Transport?	discrete	numeric	Using the response options on the card; To what degree is/are [INSERT OPTION] an obstacle to the current operations of this establishment? Transport
V82	d30b	How Much Of An Obstacle: Customs And Trade Regulations?	discrete	numeric	Using the response options on the card; To what degree is/are [INSERT OPTION] an obstacle to the current operations of this establishment? Customs and trade regulations

ID	Name	Label	Type	Format	Question
V83	e1	In Last FY, Main Market For Establishment'S Main Product	discrete	numeric	In fiscal year [insert last complete fiscal year], which of the following was the main market in which this establishment sold its main product?
V84	e6	Do You Use Technology Licensed From A Foreign-Owned Company?	discrete	numeric	Does this establishment at present use technology licensed from a foreign-owned company, excluding office software?
V85	e11	Does This Establishment Compete Against Unregistered Or Informal Firms?	discrete	numeric	Does this establishment compete against unregistered or informal firms?
V86	e30	How Much Of An Obstacle: Practices Of Competitors In Informal Sector?	discrete	numeric	Using the response options on the card; To what degree are Practices of Competitors in the Informal Sector an obstacle to the current operations of this establishment?
V87	h1	New Products/Services Introduced Over Last 3 Yrs	discrete	numeric	During the last three years, has this establishment introduced new or significantly improved products or services?
V88	h5	During Last 3 Yrs, Establishment Introduced New/Significantly Improved Process	discrete	numeric	During the last three years, has this establishment introduced any new or significantly improved process?
V89	h8	During Last Fiscal Year, Establishment Spent On R&D (Excl Market Research)?	discrete	numeric	During last fiscal year, did this establishment spend on formal research and development activities, either in-house or contracted with other companies, excluding market research surveys?
V90	h9	How Much Spent On R&D, Either In-House Or External?	discrete	numeric	During last fiscal year, how much did this establishment spend on formal research and development activities, either in-house or contracted with other companies?
V91	f1	In Last FY, What Was The Capacity Utilization (%) Of This Establishment?	discrete	numeric	In fiscal year [insert last complete fiscal year], what was this establishment's output produced as a proportion of the maximum output possible if using all the resources available (capacity utilization)?
V92	f2	Number Of Hours Per Week Operated By The Establishment In Last Fiscal Year	discrete	numeric	In fiscal year [insert last complete fiscal year], how many hours per week did this establishment normally operate?
V93	g6a	Percentage Of The Building Occupied: Owned By This Establishment	discrete	numeric	Of the buildings occupied by this establishment, what percentage is owned and what percentage is rented or leased? Owned by this establishment
V94	g6b	Percentage Of The Building Occupied: Leased Or Rented By This Establishment	discrete	numeric	Of the buildings occupied by this establishment, what percentage is owned and what percentage is rented or leased? Rented or leased by this establishment
V95	g1a	Percentage Of The Land Occupied: Owned By This Establishment	discrete	numeric	Of the land occupied by this establishment, what percent is: Owned by this establishment
V96	g1b	Percentage Of The Land Occupied: Rented Or Leased By This Establishment	discrete	numeric	Of the land occupied by this establishment, what percent is: Rented or leased by this establishment

ID	Name	Label	Type	Format	Question
V97	g2	Applic. To Obtain A Construction-Related Permit Submitted Over The Last 2 Years	discrete	numeric	Over the last two years, did this establishment submit an application to obtain a construction-related permit?
V98	g3	How Many Days Did It Take For You To Obtain A Construction-Related Permit?	discrete	numeric	In reference to that application for a construction-related permit, approximately how many days did it take to obtain it from the day of the application to the day the permit was granted?
V99	g4	Informal Gift/Payment Expected Or Requested For A Construction-Related Permit	discrete	numeric	In reference to that application for a construction-related permit, was an informal gift or payment expected or requested?
V100	g5a	What Is The Total Selling Area In This Establishment?	discrete	numeric	What is the total selling area of this establishment?
V101	g5b	The Area Is Measured In:	discrete	numeric	What is the total selling area of this establishment? Specify units
V102	g5bx	Specify Other Units (If Not Included Above) The Area Is Measured In	discrete	character	What is the total selling area of this establishment? Specify units (others)
V103	g30a	How Much Of An Obstacle: Access To Land?	discrete	numeric	Using the response options on the card; To what degree is Access to Land an obstacle to the current operations of this establishment? Access to land
V104	i1	In Last FY, Did This Establishment Pay For Security?	discrete	numeric	In fiscal year [insert last complete fiscal year], did this establishment pay for security, for example equipment, personnel, or professional security services including internet security?
V105	i2a	Percentage Of Total Annual Sales Paid For Security In Last Fiscal Year	discrete	numeric	In fiscal year [insert last complete fiscal year], what percentage of this establishment's total annual sales was paid for security, or what was the total annual cost of security? Percentage of total annual sales for security
V106	i2b	In Last Fiscal Year, What Is The Total Annual Cost Of Security?	discrete	numeric	In fiscal year [insert last complete fiscal year], what percentage of this establishment's total annual sales was paid for security, or what was the total annual cost of security? Total annual cost of security
V107	i3	Losses Due To Theft, Robbery, Vandalism Or Arson Experienced In Last Fiscal Year	discrete	numeric	In fiscal year [insert last complete fiscal year], did this establishment experience losses as a result of theft, robbery, vandalism, arson on this establishment's premises or from internet hacking or internet fraudulent transactions?
V108	i4a	Losses Due To Theft, Robbery, Vandalism Or Arson In Last Fiscal Yr (% Of Sales)	discrete	numeric	In fiscal year [insert last complete fiscal year], what were the estimated losses as a result of theft, robbery, vandalism, arson or internet hacking that occurred on this establishment's premises either as a percentage of total annual sales or as total annual losses? Losses as percentage of total annual sales



ID	Name	Label	Type	Format	Question
V109	i4b	Value Of Losses Due To Theft, Robbery, Vandalism Or Arson In Last Fiscal Yr	discrete	numeric	In fiscal year [insert last complete fiscal year], what were the estimated losses as a result of theft, robbery, vandalism, arson or internet hacking that occurred on this establishment's premises either as a percentage of total annual sales or as total annual losses? Total annual value of losses
V110	i30	How Much Of An Obstacle: Crime, Theft And Disorder?	discrete	numeric	Using the response options on the card; To what degree is Crime, Theft and Disorder an obstacle to the current operations of this establishment? Crime, theft and disorder
V111	k1c	In Last FY, % Of Material Inputs Or Services Paid For After Delivery	discrete	numeric	In fiscal year [insert last complete fiscal year], what percentage, as a proportion of the value of total annual purchases of material inputs or services was purchased on credit? Purchased on credit
V112	k2c	In Last FY, % Of Total Annual Sales Paid For After Delivery	discrete	numeric	In fiscal year [insert last complete fiscal year], what percentage, as a proportion of the value of total annual purchases of material inputs or services was purchased on credit? Purchased on credit
V113	k3a	% Of Working Capital Financed From Internal Funds/Retained Earnings	discrete	numeric	Over fiscal year [insert last complete fiscal year], please estimate the proportion of this establishment's working capital, that is the funds available for day-to-day operations, that was financed from each of the following sources? Internal funds or retained earnings
V114	k3bc	% Of Working Capital Borrowed From Banks	discrete	numeric	Over fiscal year [insert last complete fiscal year], please estimate the proportion of this establishment's working capital, that is the funds available for day-to-day operations, that was financed from each of the following sources? Borrowed from banks: private and state-owned
V115	k3e	% Of Working Capital Borrowed From Non-Bank Financial Institutions	discrete	numeric	Over fiscal year [insert last complete fiscal year], please estimate the proportion of this establishment's working capital, that is the funds available for day-to-day operations, that was financed from each of the following sources? Borrowed from non-bank financial institutions which include microfinance institutions, credit cooperatives, credit unions, or finance companies
V116	k3f	% Of Working Capital Purchased On Credit/Advances From Suppliers /Customers	discrete	numeric	Over fiscal year [insert last complete fiscal year], please estimate the proportion of this establishment's working capital, that is the funds available for day-to-day operations, that was financed from each of the following sources? Purchases on credit from suppliers and advances from customers

ID	Name	Label	Type	Format	Question
V117	k3hd	% Of Working Capital Financed By Other (Money Lenders, Friends, Relatives, Etc)	discrete	numeric	Over fiscal year [insert last complete fiscal year], please estimate the proportion of this establishment's working capital, that is the funds available for day-to-day operations, that was financed from each of the following sources? Other, moneylenders, friends, relatives, etc.
V118	k4	Did This Establishment Purchase Any Fixed Assets In Last Fiscal Yr?	discrete	numeric	In fiscal year [insert last complete fiscal year], did this establishment purchase any new or used fixed assets, such as machinery, vehicles, equipment, land or buildings, including expansion and renovations of existing structures?
V119	n5a	Total Annual Expenditure For Purchases Of Equipment In Last Fiscal Yr	discrete	numeric	In fiscal year [insert last complete fiscal year], how much did this establishment spend on purchases of: New or used machinery, vehicles, and equipment
V120	n5b	Total Annual Expenditure For Purchases Of Land And Buildings In Last Fiscal Yr	discrete	numeric	In fiscal year 2015, how much did this establishment spend on purchases of and and buildings, including expansion and renovations of existing structures? Land and buildings, including expansion and renovations of existing structures?
V121	k5a	Last FY, % Fixed Assets Funded By: Internal Funds/Retained Earnings	discrete	numeric	Over fiscal year [insert last complete fiscal year], please estimate the proportion of this establishment's total purchase of fixed assets that was financed from each of the following sources: Internal funds or retained earnings - Percent
V122	k5bc	Last FY, % Fixed Assets Funded By: Bank Borrowing	discrete	numeric	Over fiscal year [insert last complete fiscal year], please estimate the proportion of this establishment's total purchase of fixed assets that was financed from each of the following sources: Borrowed from banks: private and state-owned - Percent
V123	k5i	Last FY, % Fixed Assets Funded By: Owners' Contributions Or Issued New Equity	discrete	numeric	Over fiscal year [insert last complete fiscal year], please estimate the proportion of this establishment's total purchase of fixed assets that was financed from each of the following sources: Owners' contribution or issued new equity shares - Percent
V124	k5e	Last FY, % Fixed Assets Funded By: Non-Bank Financial Institutions	discrete	numeric	Over fiscal year [insert last complete fiscal year], please estimate the proportion of this establishment's total purchase of fixed assets that was financed from each of the following sources: Borrowed from non-bank financial institutions which include microfinance institutions, credit cooperatives, credit unions, or finance companies - Percent

ID	Name	Label	Type	Format	Question
V125	k5f	Last FY, % Fixed Assets Funded By: Credit From Suppliers/Advances From Customers	discrete	numeric	Over fiscal year [insert last complete fiscal year], please estimate the proportion of this establishment's total purchase of fixed assets that was financed from each of the following sources: Purchases on credit from suppliers and advances from customers - Percent
V126	k5hdj	Last FY, % Fixed Assets Funded By: Other (Money Lenders\Friends\Relatives\Etc)	discrete	numeric	Over fiscal year [insert last complete fiscal year], please estimate the proportion of this establishment's total purchase of fixed assets that was financed from each of the following sources: Other, moneylenders, friends, relatives, bonds, etc - Percent
V127	k4b	Purchase Any New/Used Fixed Assets?	discrete	numeric	In fiscal year [insert last complete fiscal year minus one], did this establishment purchase any new or used fixed assets, such as machinery, vehicles, equipment, land or buildings, including expansion and renovations of existing structures?
V128	k6	Does This Establishment Have A Checking And\Or Saving Account?	discrete	numeric	At this time, does this establishment have a checking (current) or savings account?
V129	k7	At This Time, Does This Establishment Have An Overdraft Facility?	discrete	numeric	At this time, does this establishment have an overdraft facility?
V130	k8	Establishment Has A Line Of Credit Or Loan From A Financial Institution?	discrete	numeric	At this time, does this establishment have a line of credit or a loan from a financial institution?
V131	k9	Type Of Financial Institution That Granted The Line Of Credit Or Loan	discrete	numeric	Referring to the most recent line of credit or loan, what type of financial institution granted this loan?
V132	k10	Year When The Most Recent Loan/Line Of Credit Approved	discrete	numeric	Referring only to this most recent line of credit or loan, in what year was the most recent line of credit or loan approved?
V133	k11	For The Most Recent Loan, What Was The Value At The Time Of Approval?	discrete	numeric	Referring only to this most recent line of credit or loan, what was its value at the time of approval?
V134	k13	Financing Required For The Most Recent Line Of Credit Or Loan	discrete	numeric	Referring only to this most recent line of credit or loan, did the financing require collateral?
V135	k14a	Type Of Collateral Required For The Most Recent Loan? Land, Buildings	discrete	numeric	Referring only to this most recent line of credit or loan, what type of collateral was required? Land, buildings under ownership of the establishment
V136	k14b	Type Of Collateral Required For The Most Recent Loan? Equipment	discrete	numeric	Referring only to this most recent line of credit or loan, what type of collateral was required? Machinery and equipment including movables
V137	k14c	Type Of Collateral Required For The Most Recent Loan? Accounts	discrete	numeric	Referring only to this most recent line of credit or loan, what type of collateral was required? Accounts receivable and inventories
V138	k14d	Type Of Collateral Required For The Most Recent Loan? Personal Assets	discrete	numeric	Referring only to this most recent line of credit or loan, what type of collateral was required? Personal assets of owner (house, etc.)

ID	Name	Label	Type	Format	Question
V139	k14e	Type Of Collateral Required For The Most Recent Loan? Other	discrete	numeric	Referring only to this most recent line of credit or loan, what type of collateral was required? Other forms of collateral not included in the categories above
V140	k16	In Last Fiscal Yr, Did Establishment Apply For New Loans/Lines Of Credit?	discrete	numeric	Referring again to the last fiscal year [insert last complete fiscal year], did this establishment apply for any lines of credit or loans?
V141	k17	Main Reason For Not Applying For New Loans Or New Lines Of Credit	discrete	numeric	What was the main reason why this establishment did not apply for any line of credit or loan?
V142	k21	Financial Statements Checked & Certified By External Auditor In Last Fiscal Yr?	discrete	numeric	In fiscal year [insert last complete fiscal year], did this establishment have its annual financial statements checked and certified by an external auditor?
V143	k30	How Much Of An Obstacle: Access To Finance	discrete	numeric	Using the response options on the card; To what degree is Access to Finance an obstacle to the current operations of this establishment? Access to finance
V144	h7a	The Court System Is Fair, Impartial And Uncorrupted	discrete	numeric	Please tell me if you Strongly disagree, Tend to disagree, Tend to agree, or Strongly agree with the statement: "The court system is fair, impartial and uncorrupted".
V145	j2	What % Of Senior Management Time Was Spent In Dealing With Govt Regulations?	discrete	numeric	In a typical week over the last year, what percentage of total senior management's time was spent on dealing with requirements imposed by government regulations? Senior management's time spent on dealing with regulations
V146	j3	Over The Last 12 Months, Was This Establishment Inspected By Tax Officials?	discrete	numeric	Over the last year, was this establishment visited or inspected by tax officials or required to meet with them?
V147	j4	Frequency Of Inspections/Requirement For Meeting By Tax Officials	discrete	numeric	Over the last year, how many times was this establishment visited or inspected by tax officials or required to meet with them? Times inspected or met with tax officials
V148	j5	In Any Of These Inspections Was A Gift/Informal Payment Requested ?	discrete	numeric	In any of these inspections or meetings was a gift or informal payment expected or requested?
V149	j6	% Of Contract Value Avg. Firm Pays In Informal Gifts To Govt To Secure Contract?	discrete	numeric	When establishments like this one do business with the government, what percent of the contract value would be typically paid in informal payments or gifts to secure the contract?

ID	Name	Label	Type	Format	Question
V150	j7a	Percent Of Total Annual Sales Paid In Informal Payments	discrete	numeric	It is said that establishments are sometimes required to make gifts or informal payments to public officials to "get things done" with regard to customs, taxes, licenses, regulations, services etc. On average, what percentage of total annual sales, or estimated total annual value, do establishments like this one pay in informal payments or gifts to public officials for this purpose? Percentage of total annual sales paid as informal payment
V151	j7b	Total Annual Informal Payment	discrete	numeric	It is said that establishments are sometimes required to make gifts or informal payments to public officials to "get things done" with regard to customs, taxes, licenses, regulations, services etc. On average, what percentage of total annual sales, or estimated total annual value, do establishments like this one pay in informal payments or gifts to public officials for this purpose? Total annual informal payment
V152	j10	Application To Obtain An Import License Submitted Over The Last 2 Years?	discrete	numeric	Over the last two years, did this establishment submit an application to obtain an import license?
V153	j11	How Many Days Did It Take To Obtain Your Import License?	discrete	numeric	Approximately how many days did it take to obtain this import license from the day of the application to the day it was granted?
V154	j12	When You Applied For An Import License, Was An Informal Gift/Payment Requested?	discrete	numeric	In reference to that application for an import license, was an informal gift or payment expected or requested?
V155	j13	Application To Obtain An Operating License Submitted Over Last 2 Years?	discrete	numeric	Over the last two years, did this establishment submit an application to obtain an operating license?
V156	j14	How Many Days Did It Take To Obtain Your Operating License?	discrete	numeric	Approximately how many days did it take to obtain this operating license from the day of the application to the day it was granted?
V157	j15	When You Applied For Operating License Was An Informal Gift/Payment Requested?	discrete	numeric	In reference to that application for an operating license, was an informal gift or payment expected or requested?
V158	j30a	How Much Of An Obstacle: Tax Rates	discrete	numeric	Using the response options on the card; To what degree is/are [INSERT OPTION] an obstacle to the current operations of this establishment? Tax rates
V159	j30b	How Much Of An Obstacle: Tax Administrations	discrete	numeric	Using the response options on the card; To what degree is/are [INSERT OPTION] an obstacle to the current operations of this establishment? Tax rates
V160	j30c	How Much Of An Obstacle: Business Licensing And Permits	discrete	numeric	Using the response options on the card; To what degree is/are [INSERT OPTION] an obstacle to the current operations of this establishment? Tax rates

ID	Name	Label	Type	Format	Question
V161	j30e	How Much Of An Obstacle: Political Instability	discrete	numeric	Using the response options on the card; To what degree is/are [INSERT OPTION] an obstacle to the current operations of this establishment? Political instability
V162	j30f	How Much Of An Obstacle: Corruption	discrete	numeric	Using the response options on the card; To what degree is/are [INSERT OPTION] an obstacle to the current operations of this establishment? Corruption
V163	h30	How Much Of An Obstacle: Courts	discrete	numeric	Using the response options on the card; To what degree is/are [INSERT OPTION] an obstacle to the current operations of this establishment? Courts
V164	l1	Num. Permanent, Full-Time Employees At End Of Last Fiscal Year	discrete	numeric	At the end of fiscal year [insert last complete fiscal year], how many permanent, full-time individuals worked in this establishment? Please include all employees and managers (Permanent, full-time employees are defined as all employees that are employed for a term of one or more fiscal years and/or have a guaranteed renewal of their employment and that work a full shift) - Permanent, full-time workers end of last fiscal year
V165	l2	Num. Permanent, Full-Time Employees At End Of 3 Fiscal Years Ago	discrete	numeric	Looking back, at the end of fiscal year [insert last complete fiscal year minus two], how many permanent, full-time individuals worked in this establishment? Please include all employees and managers - Permanent, full-time workers in [insert last complete fiscal year minus two]
V166	l3a	Num. Full-Time Employees At End Of Last Fiscal Yr: Production Workers	discrete	numeric	Coming back to fiscal year [insert last complete fiscal year], at the end of the fiscal year, how many permanent, full-time individuals in this establishment were: Production workers
V167	l3b	Num. Full-Time Employees At End Of Last Fiscal Yr: Non-Production Workers	discrete	numeric	Coming back to fiscal year [insert last complete fiscal year], at the end of the fiscal year, how many permanent, full-time individuals in this establishment were: Non-production workers [e.g., managers, administration, sales]
V168	l4b	Num. Of Permanent, Full-Time Unskilled Production Workers, Last FY	discrete	numeric	At the end of fiscal year [insert last complete financial year], how many permanent, full-time individuals working in this establishment were: Unskilled production workers, whose tasks involve no specialized knowledge
V169	l5a	Num. Full-Time Employees At End Of Last Fiscal Yr: Female Production Workers	discrete	numeric	At the end of fiscal year [insert last complete fiscal year], how many permanent full-time individuals working in this establishment in the following categories were female? Female permanent full-time production workers

ID	Name	Label	Type	Format	Question
V170	I5b	Num. Full-Time Employees At End Of Last Fiscal Yr: Female Non-Production Workers	discrete	numeric	At the end of fiscal year [insert last complete fiscal year], how many permanent full-time individuals working in this establishment in the following categories were female? Female permanent full-time non-production workers
V171	I5	Num. Full-Time Employees At End Of Last Fiscal Yr: Female	discrete	numeric	Coming back to fiscal year [insert last complete fiscal year], how many permanent full-time individuals that worked in this establishment were female? Female permanent full-time workers
V172	I6	Num. Full-Time Temporary Employees At End Of Last Fiscal Yr	discrete	numeric	How many full-time seasonal or temporary employees did this establishment employ during [insert last complete fiscal year]? Full-time seasonal or temporary workers employed last fiscal year
V173	I8	Avg. Length Of Employment Of All Full-Time Temporary Employees In Last Fiscal Yr	discrete	numeric	What was the average length of employment of all full-time temporary employees in fiscal year [insert last complete fiscal year]?
V174	I10	Formal Training Programs For Permanent, Full-Time Employees In Last Fiscal Yr	discrete	numeric	Over fiscal year [insert last complete fiscal year], did this establishment have formal training programs for its permanent, full-time employees?
V175	I11a	% Permanent Full-Time Production Employees Received Formal Training In Last FY	discrete	numeric	Referring to the training programs run over fiscal year [insert last complete fiscal year], what percentage of permanent, full-time employees of the following categories received formal training? If easier please provide the total numbers (provide one or the other but not both): Production full-time permanent employees trained - Percent
V176	I11b	% Permanent Fulltime Nonproduction Employees Received Formal Training In Last FY	discrete	numeric	Referring to the training programs run over fiscal year [insert last complete fiscal year], what percentage of permanent, full-time employees of the following categories received formal training? If easier please provide the total numbers (provide one or the other but not both): Non-production full-time permanent employees trained - Percent
V177	I30a	How Much Of An Obstacle: Labor Regulations?	discrete	numeric	Using the response options on the card; To what degree are Labor Regulations an obstacle to the current operations of this establishment? Labor regulations
V178	I30b	How Much Of An Obstacle: Inadequately Educated Workforce?	discrete	numeric	Using the response options on the card; To what degree is an Inadequately Educated Workforce an obstacle to the current operations of this establishment? Inadequately educated workforce

ID	Name	Label	Type	Format	Question
V179	m1a	Biggest Obstacle Affecting The Operation Of This Establishment	discrete	numeric	By looking at options on the tablet can you tell me which of the elements of the business environment included in the list, if any, currently represents the biggest obstacle faced by this establishment
V180	n2a	Total Labor Cost (Incl. Wages, Salaries, Bonuses, Etc) In Last Fiscal Year	discrete	numeric	From this establishment's Income Statement for fiscal year [insert last complete fiscal year], please provide the following information: Total annual cost of labor including wages, salaries, bonuses, social security payments
V181	n2e	Cost Of Raw Materials And Intermediate Goods Used In Prod. In Last Fiscal Year	discrete	numeric	From this establishment's Income Statement for fiscal year [insert last complete fiscal year], please provide the following information: Total annual cost of raw materials and intermediate goods used in production
V182	n2b	Total Annual Costs Of Electricity In Last Fiscal Year	discrete	numeric	From this establishment's Income Statement for fiscal year [insert last complete fiscal year], please provide the following information: Total annual cost of electricity
V183	n6a	Net Book Value Of Machinery Vehicles, And Equipment In Last Fiscal Year	discrete	numeric	From this establishment's Balance Sheet for fiscal year 2015, what was the net book value, that is the value of assets after depreciation, of the following: Machinery, vehicles, and equipment
V184	n7a	Cost For Establishment To Re-Purchase All Of Its Machinery	discrete	numeric	Hypothetically, if this establishment were to purchase the assets it uses now, in their current condition and regardless of whether the establishment owns them or not, how much would they cost, independently of whether they are owned, rented or leased? Machinery, vehicles, and equipment
V185	a15d	Day	contin	numeric	Time face-to-face interview ends: Day
V186	a15m	Month	discrete	numeric	Time face-to-face interview ends: Month
V187	a15y	Year	discrete	numeric	Time face-to-face interview ends: Year
V188	a15h	Hour	contin	numeric	Time face-to-face interview ends: Hour
V189	a15min	Minutes	contin	numeric	Time face-to-face interview ends: Minutes
V190	a17	Responses To The Questions About Figures Are€	discrete	numeric	The responses to the questions regarding figures (productivity and employment numbers):
V191	a18	This Questionnaire Was Completed In:	discrete	numeric	This questionnaire was completed in:
V192	a19h	If Option 2 Or 3 In A.18, Estimate Duration Of The Whole Interview: Hours	discrete	numeric	Estimate duration of the whole interview - Hour
V193	a19m	If Option 2 Or 3 In A.18, Estimate Duration Of The Whole Interview: Minutes	contin	numeric	Estimate duration of the whole interview - Minutes



ID	Name	Label	Type	Format	Question
V194	wstrict	Weight according to strict eligibility	contin	numeric	
V195	wmedian	Weight according to median eligibility	contin	numeric	
V196	wweak	Weight according to weak eligibility	contin	numeric	
V197	strata	see notes	contin	numeric	
V198	a3	Size Of Locality	discrete	numeric	Size of locality
V199	a7a	Number Of Establishments In The Firm	discrete	numeric	How many establishments are part of the firm?
V200	b7a	Is The Top Manager Female?	discrete	numeric	Is the Top Manager female?
V201	ASCe13	Compete Against Registered Firms Selling Goods Or Services Without Records?	discrete	numeric	Does this establishment compete against registered firms selling goods or services without records or receipt?
V202	ASCe14	Compete Against Registered Firms Hiring Workers Without Formal Contracts?	discrete	numeric	Does this establishment compete against registered firms hiring workers without formal contracts?
V203	h2	New Products/Services Also New For The Establishment'S Main Market	discrete	numeric	Were any of the new or significantly improved products or services also new for the establishment's main market?
V204	g6c	Percentage Of The Building Occupied: Other	discrete	numeric	Of the buildings occupied by this establishment, what percentage is owned and what percentage is rented or leased? Other
V205	g1c	Percentage Of The Land Occupied: Other	discrete	numeric	Of the land occupied by this establishment, what percent is: Other
V206	k15a	Value Of Collateral Required For The Most Recent Credit/Loan	discrete	numeric	Referring only to this most recent line of credit or loan, what was the approximate value of the collateral required?
V207	j6a	Government Contract Secured (Or Attempted) In The Last 12 Months?	discrete	numeric	Over the last year, has this establishment secured or attempted to secure a government contract?
V208	l9b	% Of Full Time Workers Completed High School	discrete	numeric	What is the percentage of full-time permanent workers who completed secondary school? Percentage of full time permanent workers who completed secondary school
V209	n2i	Total Annual Cost Of Finished Goods/Materials Bought To Resell In Last Fiscal Yr	discrete	numeric	From this establishment's Income Statement for fiscal year [insert last complete fiscal year], please provide the following information: Total annual cost of finished goods and materials purchased to resell
V210	a13	Supervisor Number	contin	numeric	Supervisor code
V211	a12	Interviewer Number	contin	numeric	Interviewer code
V212	ASCn3	The Price Charged For Main Good Or Service Change?	discrete	numeric	From the beginning of fiscal year [insert last complete fiscal year minus two] through the end of fiscal year [insert last complete fiscal year], did the price this establishment charges for its main good or service increase, decrease, or stay the same
V213	ASCK13	What Was The Maturity (In Months) Agreed At The Time Of Approval?	discrete	numeric	Referring only to this most recent line of credit or loan, what was the maturity (in months) agreed at the time of approval?

ID	Name	Label	Type	Format	Question
V214	ASCn8	Total Cost Of Sales Of This Establishment Increase, Decrease, Or Stay The Same?	discrete	numeric	From the beginning of fiscal year [insert last complete fiscal year minus two] through the end of fiscal year [insert last complete fiscal year], did the total cost of sales of this establishment increase, decrease, or stay the same?
V215	a16	Perception Of The Questions Regarding Opinions And Perceptions	discrete	numeric	It is my perception that the responses to the questions regarding opinions and perceptions:
V216	a5	Sector Match Between Screener Information And Sample Frame	discrete	numeric	
V217	a8	Type Of Establishment	discrete	numeric	
V218	a10	Establishment's Financial Statements Separate From Other Establishments	discrete	numeric	
V219	c18	% Of Water Supply (Used In Production) From Public Sources In Last Fiscal Year	discrete	numeric	
V220	c19	Application To Obtain A Telephone Connection Submitted Over The Last 2 Years	discrete	numeric	
V221	c20	How Many Days Did It Take For You To Receive A Telephone Connection?	discrete	numeric	
V222	c21	When You Applied For A Tele. Connection Was An Informal/payment Gift Requested?	discrete	numeric	
V223	c23	Does The Firm Have A High-Speed Internet Connection On Its Premises?	discrete	numeric	
V224	c24b	Internet Connection To: make Purchases For This Establishment?	discrete	numeric	
V225	c24c	Internet Connection To: Deliver Services To Your Clients?	discrete	numeric	
V226	c24d	Internet Connection To: Do Research/Develop Ideas On New Products & Services?	discrete	numeric	
V227	d16	Avg. days of inventory of most important input kept by establishment	discrete	numeric	
V228	d17	Avg. days of inventory of main sales item kept by establishment	discrete	numeric	
V229	e2	In main market, number of competitors faced by establishment's main product	discrete	numeric	
V230	LACe8b	FY09, how much spent on purchases of licenses to use intellectual property?	discrete	numeric	
V231	g7	Acquired Additional Land Or Buildings To Expand Operations In The Last 3 Years?	discrete	numeric	
V232	g8a	In last 3 yrs, Has This Establishment Been Successful In Acquiring Land ?	discrete	numeric	
V233	k1a	In last FY, % Of Material Inputs Or Services Paid For Before Delivery	discrete	numeric	
V234	k1b	In last FY, % Of Material Inputs Or Services Paid For On Delivery	discrete	numeric	
V235	k2a	In last FY, % Of Total Annual Sales Paid For Before Delivery	discrete	numeric	

ID	Name	Label	Type	Format	Question
V236	k2b	In last FY, % Of Total Annual Sales Paid For on Delivery	discrete	numeric	
V237	l4a	Num. Full-time Employees At End Of Last Fiscal Yr: Skilled Production Workers	discrete	numeric	
V238	LACI20	Last 3 yrs: received any public support for training-related activities?	discrete	numeric	
V239	m1d	Rotation Order	discrete	numeric	
V240	n2f	Total Annual Costs Of Fuel In Last Fiscal Year	discrete	numeric	
V241	n6b	Net Book Value Of Land And Buildings In Last Fiscal Year	discrete	numeric	
V242	n7b	Cost For Establishment To Re-Purchase All Of Its Land And Buildings	discrete	numeric	
V243	a1c	Sample frame level	discrete	numeric	Frame level
V244	a20y	Year of the last completed calendar fiscal year	discrete	numeric	On which calendar date did the last completed fiscal year end? Year
V245	a20m	Month of the last completed calendar fiscal year	discrete	numeric	On which calendar date did the last completed fiscal year end? Month
V246	a20d	Day of the last completed calendar fiscal year	contin	numeric	On which calendar date did the last completed fiscal year end? Day
V247	b4a	% Of The Firm Owned By Females	discrete	numeric	What percentage of the firm is owned by females?
V248	b8x	Specify The Internationally-Recognized Quality Certifications	discrete	character	Please specify the internationally-recognized quality certifications
V249	d1a1a	Establishment'S Main Product/Service Last Fiscal Yr	discrete	numeric	In fiscal year [insert last complete fiscal year], what was this establishment's main activity and product, that is, the activity and product that represented the largest proportion of annual sales?
V250	d2x	Please Also Write Out The Number	discrete	character	PLEASE ALSO WRITE OUT THE NUMBER (i.e. 50,000 as Fifty Thousand)
V251	ASCn4	How Much Did This Price Change?	discrete	numeric	In percentage terms, how much did this price change? Percentage change
V252	ASCn5	Main Reason For Price Change	discrete	numeric	Please indicate the main reason for this change
V253	ASCn5b	How Much Did The Price Of Supplies Or Material Inputs Change?	discrete	numeric	In percentage terms, how much did the price of supplies or material inputs change? Percentage change
V254	d5a	In Clearing Exports Through Customs,Informal Gift/Payment Expected Or Requested?	discrete	numeric	In reference to when this establishment exported goods directly, in clearing these goods through customs was an informal gift or payment expected or requested?
V255	d15a	In Clearing Imports Through Customs,Informal Gift/Payment Expected Or Requested?	discrete	numeric	In reference to when this establishment imported material inputs or supplies, in claiming these goods from customs was an informal gift or payment expected or requested?

ID	Name	Label	Type	Format	Question
V256	ASCd5	Percentage Of Material Inputs Or Supplies Obtained From Repeated Suppliers?	discrete	numeric	In fiscal year [insert last complete fiscal year], what percentage of material inputs or supplies were obtained from suppliers from whom this establishment receives inputs or supplies more than once a year?
V257	ASCd6	Percentage Of Inputs Tailored To The Specific Needs Of This Establishment?	discrete	numeric	In fiscal year [insert last complete fiscal year], what percentage of material inputs or supplies were tailored to the specific needs of this establishment to the extent that finding a new supplier would entail substantial time and costs?
V258	ASCd7	Percentage Of Inputs Provided As Mutually Agreed?	discrete	numeric	In fiscal year [insert last complete fiscal year], what percentage of this establishment's material inputs or supplies were provided as mutually agreed, that is without problems, disputes, or delays?
V259	ASCd8	Degree Suppliers Prevented From Fulfill. Agr. b/c Of Circumst. Beyond Control?	discrete	numeric	Please indicate to what degree this establishment's suppliers are prevented from fulfilling agreements because of circumstances beyond their control.
V260	ASCd9a	To What Degree Is The Following Is Effective: Personal Relationship And Trust?	discrete	numeric	When making agreements with suppliers, please indicate to what degree each of the following is effective in resolving or preventing problems. Personal relationship and trust
V261	ASCd9b	To What Degree Is The Following Is Effective: Mutual Interests?	discrete	numeric	When making agreements with suppliers, please indicate to what degree each of the following is effective in resolving or preventing problems. Mutual interest in maintaining business relationship, without involving others
V262	ASCd9d	To What Degree Is The Following Is Effective: Paid, Private Dispute Resolution?	discrete	numeric	When making agreements with suppliers, please indicate to what degree each of the following is effective in resolving or preventing problems. Paid, private dispute resolution
V263	ASCd9e	Degree of Effectiveness of: Assistance Of Government Officials?	discrete	numeric	When making agreements with suppliers, please indicate to what degree each of the following is effective in resolving or preventing problems. Assistance of government officials
V264	ASCd9c	Degree of Effectiveness of: Intervention Of Other Third-Parties?	discrete	numeric	When making agreements with suppliers, please indicate to what degree each of the following is effective in resolving or preventing problems. Intervention of other third-parties (excluding paid, private dispute resolution and government officials)
V265	ASCd9f	To What Degree Is The Following Is Effective: Legal System?	discrete	numeric	When making agreements with suppliers, please indicate to what degree each of the following is effective in resolving or preventing problems. Legal system

ID	Name	Label	Type	Format	Question
V266	ASCd14	Percentage Of Sales To Repeated Customers?	discrete	numeric	In fiscal year [insert last complete fiscal year], what percentage of goods or services were provided to customers to whom this establishment provides goods or services more than once a year?
V267	ASCd15	Percentage Of Sales Tailored To The Specific Needs Of Customers?	discrete	numeric	In fiscal year [insert last complete fiscal year], what percentage of goods or services were tailored to the specific needs of customers to the extent that finding new customers would entail substantial time and costs?
V268	ASCd16	Percentage Of This Establishment's Sales Provided As Mutually Agreed?	discrete	numeric	In fiscal year [insert last complete fiscal year], what percentage of goods or services were provided to customers as mutually agreed, that is without problems, disputes, or delays?
V269	ASCd17	Degree Customers Prevented From Fulfill. Agr. b/c Of Circumst. Beyond Control?	discrete	numeric	Please indicate to what degree this establishment's customers are prevented from fulfilling agreements because of circumstances beyond their control.
V270	ASCd18a	To What Degree Is The Following Is Effective: Personal Relationship And Trust?	discrete	numeric	When making agreements with customers, please indicate to what degree each of the following is effective in resolving or preventing problems. Personal relationship and trust
V271	ASCd18b	To What Degree Is The Following Is Effective: Mutual Interests?	discrete	numeric	When making agreements with customers, please indicate to what degree each of the following is effective in resolving or preventing problems. Mutual interest in maintaining business relationship, without involving others
V272	ASCd18d	To What Degree Is The Following Is Effective: Paid, Private Dispute Resolution?	discrete	numeric	When making agreements with customers, please indicate to what degree each of the following is effective in resolving or preventing problems. Paid, private dispute resolution
V273	ASCd18e	Degree of Effectiveness of: Assistance Of Government Officials?	discrete	numeric	When making agreements with customers, please indicate to what degree each of the following is effective in resolving or preventing problems. Assistance of government officials
V274	ASCd18c	Degree of Effectiveness of: Intervention Of Other Third-Parties?	discrete	numeric	When making agreements with customers, please indicate to what degree each of the following is effective in resolving or preventing problems. Intervention of other third-parties (excluding private dispute resolution and government officials)
V275	ASCd18f	To What Degree Is The Following Is Effective: Legal System?	discrete	numeric	When making agreements with customers, please indicate to what degree each of the following is effective in resolving or preventing problems. Legal system

ID	Name	Label	Type	Format	Question
V276	ASCr1	What Best Describes What Happened When Problem In The Production Process Arose?	discrete	numeric	Over the last complete fiscal year [insert last complete fiscal year], what best describes what happened at this establishment when a problem in the production process or provision of services arose?
V277	ASCr2	How Many Production Performance Indicators Were Monitored At This Establishment?	discrete	numeric	Over the last complete fiscal year [insert last complete fiscal year], how many production or service provision performance indicators were monitored at this establishment?
V278	ASCr7	How Easy To Achieve Its Production Targets?	discrete	numeric	Over the last complete fiscal year [insert last complete fiscal year], how easy or difficult was it for this establishment to achieve its production or service provision targets? Examples of production or service provision targets are: production, quality, efficiency, waste, on-time delivery.
V279	ASCr8	Who Was Aware Of The Production Targets At This Establishment?	discrete	numeric	Over the last complete fiscal year [insert last complete fiscal year], who was aware of the production or service provision targets at this establishment?
V280	ASCr111	Does this establishment offer performance bonus to managers	discrete	numeric	Does this establishment offer performance bonuses to managers?
V281	ASCr112	If randomly selected, what Were Managers' Performance Bonuses Usually Based On?	discrete	numeric	Over the last complete fiscal year [insert last complete fiscal year], what were managers' performance bonuses usually based on?
V282	ASCr11	What Were Managers' Performance Bonuses Usually Based On?	discrete	numeric	Over the last complete fiscal year [insert last complete fiscal year], what were managers' performance bonuses usually based on?
V283	e2b	Competitors For The Main Product/Service In The Main Market	discrete	numeric	In fiscal year [insert last complete fiscal year], for the main market in which this establishment sold its main product, how many competitors did this establishment's main product face?
V284	ASCe12	Which Practices Of Informal Firms Affects This Establishment The Most?	discrete	numeric	Which of the following practices of unregistered or informal firms affects your establishment the most?
V285	ASCe12x	Other (Specify)	discrete	character	Which of the following practices of unregistered or informal firms affects your establishment the most? Other specify
V286	ASCh2	Were These Introduced Because Of Specific Customer Requests Or Direct Demands?	discrete	numeric	Were any of the new or significantly improved products or services introduced because of specific customer requests or direct demands?
V287	h3x	Describe In Detail The Main New Or Significantly Improved Product Or Service	discrete	character	Please describe in detail the main new or significantly improved product or service that this establishment introduced during the last three years.
V288	h4x	Describe How The Main New/Significantly Improved Product Or Service Is Different	discrete	character	Please describe in detail how the main new or significantly improved product or service is different than the most similar product or service, if any, previously produced by this establishment.

ID	Name	Label	Type	Format	Question
V289	h6x	Describe Main New/Significantly Improved Process This Establishment Introduced	discrete	character	Please describe in detail the main new or significantly improved process that this establishment introduced during the last three years. The main innovative process is the innovative process that had the largest impact on the operations of the establishment during the last three years.
V290	h7x	How The Main New/Significantly Improved Process Is Different	discrete	character	Please describe in detail how the main new or significantly improved process is different than the most similar process that is or was used by this establishment
V291	ASCh10a	Did This Establishment Spend On: Software Development And Database Activities?	discrete	numeric	During last fiscal year, did this establishment spend on any of the following? Software development and database activities
V292	ASCh10b	Did This Establishment Spend On: Intellectual Property Related Activities?	discrete	numeric	During last fiscal year, did this establishment spend on any of the following? Intellectual property related activities
V293	ASCh10c	Did This Establishment Spend On: Design And Other Creative Work?	discrete	numeric	During last fiscal year, did this establishment spend on any of the following? Design and other creative work
V294	ASCh10d	Did This Establishment Spend On: Marketing/Branding Of New Products/Services?	discrete	numeric	During last fiscal year, did this establishment spend on any of the following? Marketing and branding of new products or services
V295	ASCh10e	Did This Establishment Spend On: Organizational Development?	discrete	numeric	During last fiscal year, did this establishment spend on any of the following? Organizational development
V296	ASCn6	Were Any Of These Purchases For New Technology Assoc. w/ New Products/Services?	discrete	numeric	Were any of these purchases for upgrading machinery, vehicles, and equipment spent on upgrades or for acquiring new technology associated with new or significantly improved products or services?
V297	ASCn7	Percent Spent On Upgrades/Acquisition Assoc. w/ New Products/Services?	discrete	numeric	What percent of total purchases of new or used machinery, vehicles, and equipment, was spent on upgrades or acquiring new technology associated with new or significantly improved products or services? Percent
V298	k5a1	Fixed Assets - Value Internal Funds Or Retained Earnings	discrete	numeric	Over fiscal year [insert last complete fiscal year], please estimate the proportion of this establishment's total purchase of fixed assets that was financed from each of the following sources: Internal funds or retained earnings - Amount LCU
V299	k5bc1	Fixed Assets - Value Borrowed From Banks	discrete	numeric	Over fiscal year [insert last complete fiscal year], please estimate the proportion of this establishment's total purchase of fixed assets that was financed from each of the following sources: Borrowed from banks: private and state-owned - Amount LCU



ID	Name	Label	Type	Format	Question
V300	k5i1	Fixed Assets - Value Owners' Contribution Or Issued New Equity Shares	discrete	numeric	Over fiscal year [insert last complete fiscal year], please estimate the proportion of this establishment's total purchase of fixed assets that was financed from each of the following sources: Owners' contribution or issued new equity shares - Amount LCU
V301	k5e1	Fixed Assets - Value Borrowed From Non-Bank Financial Institutions	discrete	numeric	Over fiscal year [insert last complete fiscal year], please estimate the proportion of this establishment's total purchase of fixed assets that was financed from each of the following sources: Borrowed from non-bank financial institutions which include microfinance institutions, credit cooperatives, credit unions, or finance companies - Amount LCU
V302	k5f1	Fixed Assets - Value Purchases On Credit From Suppliers, Advances From Customers	discrete	numeric	Over fiscal year [insert last complete fiscal year], please estimate the proportion of this establishment's total purchase of fixed assets that was financed from each of the following sources: Purchases on credit from suppliers and advances from customers - Amount LCU
V303	k5hdj1	Fixed Assets - Value Other	discrete	numeric	Over fiscal year [insert last complete fiscal year], please estimate the proportion of this establishment's total purchase of fixed assets that was financed from each of the following sources: Other, moneylenders, friends, relatives, bonds, etc - Amount LCU
V304	n5c	Total Annual Expenditure For Purchases Of Equipment In Year Prior To Last FY	discrete	numeric	In fiscal year [insert last complete fiscal year minus one], how much did this establishment spend on purchases of: New or used machinery, vehicles, and equipment
V305	n5d	Total Annual Expenditure On Land And Buildings In Year Prior To Last FY	discrete	numeric	In fiscal year [insert last complete fiscal year minus one], how much did this establishment spend on purchases of: Land and buildings, including expansion and renovations of existing structures?
V306	ASCK8	Which Bank Provided The Most Recent Line Of Credit Or Loan?	discrete	numeric	Which bank provided the most recent line of credit or loan?
V307	ASCK8x	Other (Specify)	discrete	character	Which bank provided the most recent line of credit or loan? Other
V308	ASCK9	Was The Loan Granted As Part Of A Government-Supported Program?	discrete	numeric	Referring to the most recent line of credit or loan, was the loan granted as part of a government-supported program?
V309	k15b	Total Number of Open Lines of Credit and Outstanding Loans Held By This Establis	discrete	numeric	What is the total number of open lines of credit or outstanding loans held by this establishment?
V310	k15c	Total Outstanding Balance of All Open Lines of Credit and Loans Held By This Est	discrete	numeric	What is the total value of open lines of credit or outstanding loans held by this establishment?



ID	Name	Label	Type	Format	Question
V311	k15d	Outstanding Personal Loans Used To Finance Establishment'S Business Activities?	discrete	numeric	At this time, does the owner or owners of this establishment have any outstanding personal loans that are used to finance this establishment's business activities?
V312	AScK17	Consider Completing Application Steps For A Loan Or Line Of Credit Online?	discrete	numeric	Did this establishment consider completing application steps for a loan or line of credit online?
V313	AScK18	Was The Application Completed Partially Or Entirely Online?	discrete	numeric	Referring only to this most recent application for a line of credit or loan, was the application completed partially or entirely online?
V314	AScK19	What Was The Main Reason For Not Completing The Application Online?	discrete	numeric	What was the main reason for not completing the application online?
V315	k20a1	What Was The Outcome Of That Most Recent Application For Loan/Line Of Credit?	discrete	numeric	Referring only to this most recent application for a line of credit or loan, what was the outcome of that application?
V316	AScK22	Lease Any Fixed Assets, Such As Machinery, Vehicles, Equipment, Land, Buildings?	discrete	numeric	In fiscal year [insert last complete fiscal year], did this establishment lease any fixed assets, such as machinery, vehicles, equipment, land or buildings?
V317	AScJ16	Currently Belong To An Industry Organization Or Business Association?	discrete	numeric	Does this establishment currently belong to an industry organization or business association?
V318	AScJ17	Which Describes The Main Industry Organization Or Business Association	discrete	numeric	Please indicate which of the following describes the main industry organization or business association
V319	AScJ18	Make Regular Financial Contributions To This Association?	discrete	numeric	Does this establishment (or the firm to which it belongs) make regular financial contributions to this association?
V320	AScJ19	Senior Management Regularly Spend Time Interacting With This Association?	discrete	numeric	Does the senior management of this establishment (or the firm to which it belongs) make regularly spend time interacting with this association?
V321	AScJ20a	Please Indicate If This Association: Provides Information On Market Trends	discrete	numeric	Please indicate if this association: Provides information to members about market trends, new technologies or new products
V322	AScJ20b	Please Indicate If This Association: Provides Information On Laws	discrete	numeric	Please indicate if this association: Provides information to members about laws, regulations and judicial decisions
V323	AScJ20c	Please Indicate If This Association: Offers Networking Opportunities	discrete	numeric	Please indicate if this association: Offers members networking opportunities
V324	AScJ20d	Please Indicate If This Association: Engage In Lobbying	discrete	numeric	Please indicate if this association: Engage in lobbying and other political activity to influence laws and regulations that affect your industry
V325	l4a1	Num. Of Permanent, Full-Time Highly Skilled Production Workers, Last FY	discrete	numeric	At the end of fiscal year [insert last complete financial year], how many permanent, full-time individuals working in this establishment were: Highly skilled production workers, professionals whose tasks require extensive theoretical and technical knowledge

ID	Name	Label	Type	Format	Question
V326	l4a2	Num. Of Permanent, Full-Time Semi Skilled Production Workers, Last FY	discrete	numeric	At the end of fiscal year [insert last complete financial year], how many permanent, full-time individuals working in this establishment were: Semi-skilled production workers, technicians whose tasks require some level of mechanical or technical knowledge
V327	l6a	Female Temporary, Full-Time Workers Employed Throughout Last Fiscal Yr	discrete	numeric	How many full-time seasonal or temporary employees employed during [insert last complete fiscal year] were female? Full-time female seasonal or temporary workers employed last fiscal year
V328	l11a1	Training Programs Amount: Production Full-Time Permanent Employees Trained	discrete	numeric	Referring to the training programs run over fiscal year [insert last complete fiscal year], what percentage of permanent, full-time employees of the following categories received formal training? If easier please provide the total numbers (provide one or the other but not both): Production full-time permanent employees trained - Number
V329	l11b1	Training Programs Amount: Non-Production Full-Time Permanent Employees Trained	discrete	numeric	Referring to the training programs run over fiscal year [insert last complete fiscal year], what percentage of permanent, full-time employees of the following categories received formal training? If easier please provide the total numbers (provide one or the other but not both): Non-production full-time permanent employees trained - Number
V330	n2p	Total Cost Of Sales In Last FY	discrete	numeric	From this establishment's Income Statement for fiscal year [insert last complete fiscal year], please provide the following information: Total cost of sales
V331	ASCn9	In Percentage Terms, How Much Did The Cost Of Sales Change?	discrete	numeric	In percentage terms, how much did the cost of sales change?
V332	a15a1ax	Main Respondent Position In The Firm	discrete	character	Please complete the following information about the interviewee(s): Main respondent - Position in the firm
V333	a15a2a	Main Respondent Years Working In The Firm:	discrete	numeric	Please complete the following information about the interviewee(s): Main respondent - Years with the firm
V334	a15a3	Main Respondent's Gender	discrete	numeric	Please complete the following information about the interviewee(s): Main respondent - Gender
V335	a15a1bx	Second Respondent Position In The Firm	discrete	character	Please complete the following information about the interviewee(s): Second respondent - Position in the firm
V336	a15a2b	Second Respondent Years Working In The Firm:	discrete	numeric	Please complete the following information about the interviewee(s): Second respondent - Years with the firm
V337	a15b3	Second Respondent's Gender	discrete	numeric	Please complete the following information about the interviewee(s): Second respondent - Gender

ID	Name	Label	Type	Format	Question
V338	a15a1cx	Third Respondent Position In The Firm	discrete	character	Please complete the following information about the interviewee(s): Third respondent - Position in the firm
V339	a15a2c	Third Respondent Years Working In The Firm:	discrete	numeric	Please complete the following information about the interviewee(s): Third respondent - Years with the firm
V340	a15c3	Third Respondent's Gender	discrete	numeric	Please complete the following information about the interviewee(s): Third respondent - Gender
V341	stratificationregioncode	stratification region code	discrete	numeric	
V342	stratificationsizecode	stratification size code	discrete	numeric	
V343	stratificationsectorcode	stratification sector code	discrete	numeric	
V344	stratificationpanelcode	panel code	discrete	numeric	
V345	a11a	How Many Establishments Are Included In The Financial Statements?	discrete	numeric	
V346	JRb1	Are you the founder or one of the founders of this establishment?	discrete	numeric	
V347	JRb2	Prior to starting this establishment's business, what was your previous oc	discrete	numeric	
V348	JRb3	When you left prior establishment , No. of full-time employees of establishment	discrete	numeric	
V349	JRb4	Was your prior establishment formally registered?	discrete	numeric	
V350	JRb5	Establishment started due to lack of better employment opportunities	discrete	numeric	
V351	JRb6	which best describes the idea that motivated this establishment's business?	discrete	numeric	
V352	JRb7	No. of full-time employees at start-up that were family members of the founder	discrete	numeric	
V353	JRb8	Most important factor that motivated decision to register	discrete	numeric	
V354	c28	Cell phones used in operations of the establishment	discrete	numeric	
V355	c29	Financing Source For The Cell Phones Used For Operation Of The Establishment	discrete	numeric	
V356	JRd2	In fiscal year 2009, % of establishment's total annual sales paid in cash?	discrete	numeric	
V357	LACe2	FY09, % of sales new/significantly improved products (introduced last 3 yrs)?	discrete	numeric	
V358	LACe5	Last 3 yrs: new/significantly improved processes also new to your industry?	discrete	numeric	
V359	LACe9	Last 3 yrs:cooperate on innovation w/other enterprises/science&tech institutions	discrete	numeric	
V360	LACe10	Last 3 yrs: receive any public support for innovation-related activities?	discrete	numeric	

ID	Name	Label	Type	Format	Question
V361	e7a	Does The Establishment Have Any Patents Abroad?	discrete	numeric	
V362	e7b	Does The Establishment Have Any Patents Registered In (Insert Name Of Country)?	discrete	numeric	
V363	LACe8a	FY09 establishment spent on purchases of licenses to use intellectual property?	discrete	numeric	
V364	LACe8c	Last 3 yrs: filed for patent/trademark/copyright for product/process innovations	discrete	numeric	
V365	LACk4a	FY09 % of purch. of machinery/vehicles/equip used for product&process innovation	discrete	numeric	
V366	LACp1	Last 3 yrs: services to improve qlty control/training to obtain qlty certifictn	discrete	numeric	
V367	LACp2	How were these services and programs financed?	discrete	numeric	
V368	LACp3	Next 3yrs:foresee using services improving qlty control/training for qlty certif	discrete	numeric	
V369	LACp4	Last 3 yrs: use any services to make bus. alliances w/other suppliers/clients?	discrete	numeric	
V370	LACp5	How were these services and programs financed?	discrete	numeric	
V371	LACp6	Next 3yrs foresee using services to make bus alliances w/other suppliers/clients	discrete	numeric	
V372	LACp7	Last 3 yrs: did this establishment use any services to support innovation?	discrete	numeric	
V373	LACp8	How were these services and programs financed?	discrete	numeric	
V374	LACp9	Next 3 yrs: foresee using any services to support innovation?	discrete	numeric	
V375	LACp10	Last 3 yrs: did this establishment use any services to promote exports?	discrete	numeric	
V376	LACp11	How were these services and programs financed?	discrete	numeric	
V377	LACp12	Next 3 yrs: foresee using any services or programs to promote exports?	discrete	numeric	
V378	LACp13	Last 3 yrs: use programs/tech assist/training on IT/mgmt/acnting/other	discrete	numeric	
V379	LACp14	How were these programs financed?	discrete	numeric	
V380	LACp15	Next 3yrs:foresee using programs/tech assist/training on IT/mgmt/acnting/other	discrete	numeric	
V381	LACp16a	Impact of services used in last 3 yrs: Increased no. of goods/services offered	discrete	numeric	
V382	LACp16b	Impact of services used in last 3 yrs: Opened new foreign markets	discrete	numeric	
V383	LACp16c	Impact of services used in last 3 yrs: Increased sales in domestic market	discrete	numeric	

ID	Name	Label	Type	Format	Question
V384	LACp16d	Impact of services used in last 3 yrs: Improved quality of goods or services	discrete	numeric	
V385	LACp16e	Impact of services used in last 3 yrs: Reduced unit production costs	discrete	numeric	
V386	LACp16f	Impact of services used in last 3 yrs: Reduced energy consumption	discrete	numeric	
V387	LACp16g	Impact of services used in last 3 yrs: Obtained quality or export certification	discrete	numeric	
V388	l9a	Average Years Of Education For Typical Production Worker	discrete	numeric	
V389	LACl9c	% of full time permanent workers w/at least a bachelor degree at end of FY09	discrete	numeric	
V390	LACl10a	Does this establishment currently have any unfilled vacancies?	discrete	numeric	
V391	LACl10b	How many unfilled vacancies does this establishment currently have?	discrete	numeric	
V392	LACl10c	Have any of these unfilled vacancies being vacant for more than four months?	discrete	numeric	
V393	LACl10d	Most difficult skill to find when filling vacancies	discrete	numeric	
V394	LACl10e	Next 12 months: no. of unfilled vacancies this establishment expects to have?	discrete	numeric	
V395	LACl12	FY09 Training programs: offered ext. training partially/fully funded by govt	discrete	numeric	
V396	LACl13	FY09 Training programs partially/fully funded by govt: av. hours spent in FY09	discrete	numeric	
V397	LACl14	FY09 Training prgrms: offered ext. training partially/fully funded by establishmnt	discrete	numeric	
V398	LACl15	FY09 Training programs partially/fully funded by estblshmnt: av. hrs spent in FY09	discrete	numeric	
V399	LACl16	FY09 Training Programs: any internal training programs offered?	discrete	numeric	
V400	LACl17	FY09 internal training programs: av. hrs spent in FY09	discrete	numeric	
V401	LACl18	Main reason why this establishment did not run any training programs in FY09	discrete	numeric	
V402	LACl19	Estimate which of the following categories requires the most to be trained?	discrete	numeric	
V403	n2j	Other Cost Of Production	discrete	numeric	
V404	Lb6a1	Borrowed from private commercial banks	contin	numeric	
V405	Lb6a2	Borrowed from state-owned banks and/or government agency	contin	numeric	
V406	Lb8a1	ISO 9001	discrete	numeric	
V407	Lb8a2	QS 9000	discrete	numeric	
V408	Lb8a3	ISO/TS 16949	discrete	numeric	

ID	Name	Label	Type	Format	Question
V409	c24a	Is the Internet connection used to:Communicate with clients and suppliers	discrete	numeric	
V410	c25	Did this establishment experience unavailability of Internet connection?	discrete	numeric	
V411	c26	How many times have you experienced unavailability of Internet connection?	contin	numeric	
V412	c27	On average how long did the unavailability of an Internet connection last?	contin	numeric	
V413	V413	Concerns of internet security affect volume and/or nature of internet purchase	discrete	numeric	
V414	d1b1x	Second main product: second largest proportion of annual sales: Description	discrete	character	
V415	d1b2	Second main product: second largest proportion of annual sales: Code	contin	numeric	
V416	d1b3	Second main product: largest proportion of annual sales: % of total revenue	contin	numeric	
V417	d5	Longest number of days to clear customs when exporting directly	contin	numeric	
V418	Ld8	Percent of subcontracted sales to other companies or persons	contin	numeric	
V419	d9	Who was the principal buyer for this establishment's output?	discrete	numeric	
V420	Ld11	Percent of material inputs and/or supplies purchased to small companies	contin	numeric	
V421	d15	Longest number of days to clear customs when importing	contin	numeric	
V422	c1	Use its own transport to make shipments to its customers?	discrete	numeric	
V423	c2	Percent shipped with own transport	contin	numeric	
V424	Lt3	Did this establishment transport the main product using third party providers?	discrete	numeric	
V425	Lt4ax	Main destination of main product: city	discrete	character	
V426	Lt4bx	Main destination of main product: country	discrete	character	
V427	Lt4c	The country of destination is different to the establishment's country	discrete	numeric	
V428	Lt5x	What is the name of the main point of exit of the main product?	discrete	character	
V429	Lt6	Type of transport used to ship the main product to the main destination	discrete	numeric	
V430	Lt6x	Others	discrete	character	
V431	Lt7a	Size of the last shipment of main product	contin	numeric	
V432	Lt7b	Unit of measurement for the Size of the last shipment of main product	discrete	numeric	
V433	Lt7bx	Others	discrete	character	

ID	Name	Label	Type	Format	Question
V434	Lt8	Cost of last main product shipment to main destination	contin	numeric	
V435	Lt9	Value of last main product shipment to main destination	contin	numeric	
V436	Lt10	What is included in this value?	discrete	numeric	
V437	Lt11	Time of transport of main product to main destination	contin	numeric	
V438	e5a	How important it is the pressure from domestic competitors on production costs	discrete	numeric	
V439	e5b	How important it is the pressure from foreign competitors on production costs	discrete	numeric	
V440	Le8b	Investment in R&D within the establishment	contin	numeric	
V441	Le8c	Investment in R&D contracting a third party	contin	numeric	
V442	e9a	Pressure from domestic competitors over prices of existing products?	discrete	numeric	
V443	e9b	Pressure from foreign competitors over prices of existing products?	discrete	numeric	
V444	e10a	Pressure from domestic competitors in presenting new lines of products?	discrete	numeric	
V445	e10b	Pressure from foreign competitors in presenting new lines of products?	discrete	numeric	
V446	Lg1a	Does this establishment have any of the following policies related with CSR?	discrete	numeric	
V447	Lg1b	How being socially responsible affects the establishment' competitiveness	discrete	numeric	
V448	Lg1c1	Does this establishment have an energy use optimization program?	discrete	numeric	
V449	Lg1c2	Does this establishment have a water use optimization program?	discrete	numeric	
V450	Lg1c3	Does this establishment have a recycling program?	discrete	numeric	
V451	Lg1d	Use any standardized water and air pollution control system?	discrete	numeric	
V452	Lg1e	Does this establishment have any community support program ?	discrete	numeric	
V453	Lg1f	Receive pressure to be socially/ environmentally responsible?	discrete	numeric	
V454	g30b	Degree of obstacle for current operations: zoning restrictions	discrete	numeric	
V455	Lg30b	Degree of obstacle for current operations: environment restrictions	discrete	numeric	
V456	V456	Did this establishment have a dispute with clients over payments?	discrete	numeric	
V457	V457	In reference to the payment dispute, was the court system used to resolve it?	discrete	numeric	
V458	h3	In reference to the payment dispute, was a court judgment made?	discrete	numeric	

ID	Name	Label	Type	Format	Question
V459	h4	Weeks for courts to reach judgment	contin	numeric	
V460	V460	Was decision of the court enforced?	discrete	numeric	
V461	h6	Weeks for court enforcement to take place	contin	numeric	
V462	h7b	Agreement with: The court system is Quick	discrete	numeric	
V463	h7c	Agreement with: The court system is Affordable	discrete	numeric	
V464	h7d	Agreement with: The court system is Able to enforce its decisions	discrete	numeric	
V465	Li4	Did the establishment employees' absenteeism increase due to crime?	discrete	numeric	
V466	j1a	Agree: gov.officials' interpretation of laws/reg consistent & predictable	discrete	numeric	
V467	j1b	Agreement with: It is common to pay informal payments/gifts to get things done	discrete	numeric	
V468	j1c	Agreement with: Establishments know in advance size of informal payment/gift	discrete	numeric	
V469	j8	Percent of total annual sales reported for tax purposes	contin	numeric	
V470	j9	Percent of total workforce reported for tax purposes	contin	numeric	
V471	j30d	Degree of obstacle for the current operation: macroeconomic instability	discrete	numeric	
V472	j30g	Degree of obstacle for current operation: regulation on working hours	discrete	numeric	
V473	j30h	Degree of obstacle for current operation: regulation on prices and mark-ups	discrete	numeric	
V474	k3b	Proportion of working capital financed from private commercial banks	contin	numeric	
V475	k3c	% of working capital financed: state-owned banks and/or government agency	contin	numeric	
V476	k3d	Proportion of working capital financed from family/friends	contin	numeric	
V477	k3g	Proportion of working capital financed from informal sources	contin	numeric	
V478	k3h	Proportion of working capital financed from other sources	contin	numeric	
V479	k5j	Proportion of purchases of fixed assets financed from directly placed debt	contin	numeric	
V480	k5b	Proportion of purchases of fixed assets financed from private commercial banks	contin	numeric	
V481	k5c	% of purchases of fixed assets financed:state-owned banks and/or gov.agency	contin	numeric	
V482	k5d	Proportion of purchases of fixed assets financed from family/friends	contin	numeric	



ID	Name	Label	Type	Format	Question
V483	k5g	Proportion of purchases of fixed assets financed from informal sources	contin	numeric	
V484	k5h	Proportion of purchases of fixed assets financed from other sources	contin	numeric	
V485	k15	Value of collateral as % of most recent outstanding loan?	contin	numeric	
V486	k18	How many times did this establishment apply for loans or lines of credit?	contin	numeric	
V487	k19	How many of those loan or line of credit applications were rejected?	discrete	numeric	
V488	k20	What was the reason given for the last rejection?	discrete	numeric	
V489	l7	Percentage of full-time seasonal/temporary females	contin	numeric	
V490	l9	Average educational attainment of a typical production worker? (global scale)	discrete	numeric	
V491	l12	Percentage of workforce unionized	contin	numeric	
V492	l13	Did labour regulations affect decisions of hiring or firing permanent workers?	discrete	numeric	
V493	l14a	Number of permanent workers that this establishment would have hired	contin	numeric	
V494	l14b	Number of permanent workers that this establishment would have fired	contin	numeric	
V495	l14a	Most important obstacle of labor regulation to hire employees?	discrete	numeric	
V496	l14ax	Other aspect	discrete	character	
V497	l14b1	Have explicit policy about hiring women or handicapped persons	discrete	numeric	
V498	l14b2	Have programs supporting balance between family and work	discrete	numeric	
V499	l15a1	Wage of employees with basic computer skills increased, decrease or remain?	discrete	numeric	
V500	l15b1	Wage of employees with working knowledge of standard office software change?	discrete	numeric	
V501	l15c1	Did wage rate of employees with knowledge of industry-specific software change?	discrete	numeric	
V502	l15d1	Did wage rate of employees with knowledge of hardware and maintenance change?	discrete	numeric	
V503	l15e1	Wage of employees with knowledge of programming and system application change?	discrete	numeric	
V504	l15a2	Percent change in average wage: Basic computer skills ,	discrete	numeric	
V505	l15b2	% change in average wage: Good working knowledge of standard office software	discrete	numeric	

ID	Name	Label	Type	Format	Question
V506	l15c2	Percent change in average wage: Facility with industry specific software	discrete	numeric	
V507	l15d2	Percent change in average wage: Knowledge of hardware and maintenance	discrete	numeric	
V508	l15e2	% change in average wage: knowledge of programming and system architecture	discrete	numeric	
V509	l16	Importance of English as a skill for technical staff	discrete	numeric	
V510	m1b	Second ranked obstacle to the current operations of this establishment	discrete	numeric	
V511	m1c	Third ranked obstacle to the current operations of this establishment	discrete	numeric	
V512	n1a	Percent of this establishment's total annual sales from: Manufacturing	contin	numeric	
V513	n1b	Percent of this establishment's total annual sales from: Services	contin	numeric	
V514	n1c	Percent of this establishment's total annual sales from: Other	contin	numeric	
V515	n2c	Total annual costs of communications services	contin	numeric	
V516	n2g	Total annual costs of transport for goods (not including fuel)	contin	numeric	
V517	n2h	Total annual costs of water	contin	numeric	
V518	n2d	Total annual cost of rental of land/buildings, equipment, furniture	contin	numeric	
V519	n4a	Average monthly compensation (Production worker)	contin	numeric	
V520	n4b	Average monthly compensation (Non-production worker)	contin	numeric	
V521	l9_uruguay	Average educational attainment of a typical production worker? Uruguay's scale	discrete	numeric	
V522	Le8d1	Establishment received assist.from export promotion programs in last 3 years	discrete	numeric	
V523	Le8d3	Establishment received assis.from technology update programs in last 3 years	discrete	numeric	
V524	Le8d4	Establishment received assist.from bussines development services in last 3 years	discrete	numeric	
V525	id2006	ID number of 2006 survey	contin	numeric	
V526	id2010	ID number of 2010 survey	contin	numeric	
V527	id2017	ID number of 2017 survey	contin	numeric	



## WEB STD FIRMID (idstd)

### File: Uruguay\_2006\_2010\_2017

#### Overview

Type: Continuous	Valid cases: 1575
Format: numeric	Invalid: 0
Width: 6	Minimum: 140001
Decimals: 0	Maximum: 622156
Range: 140001-622156	

## ID that is the same across the waves for panel firms (panelid)

### File: Uruguay\_2006\_2010\_2017

#### Overview

Type: Continuous	Valid cases: 1575
Format: numeric	Invalid: 0
Width: 6	Minimum: 140001
Decimals: 0	Maximum: 622156
Range: 140001-622156	

## Year of survey (year)

### File: Uruguay\_2006\_2010\_2017

#### Overview

Type: Discrete	Valid cases: 1575
Format: numeric	Invalid: 0
Width: 4	
Decimals: 0	
Range: 2006-2017	

## Panel: Firm interviewed in these years (panel)

### File: Uruguay\_2006\_2010\_2017

#### Overview

Type: Discrete	Valid cases: 1575
Format: numeric	Invalid: 0
Width: 1	
Decimals: 0	
Range: 1-6	

## Eligibility of 2010 firm in 2017 (eligibility2017)

### File: Uruguay\_2006\_2010\_2017

#### Overview

Type: Discrete	Valid cases: 607
Format: character	
Width: 127	

## Eligibility of 2006 firm in 2010 (eligibility2010)

### File: Uruguay\_2006\_2010\_2017

## Eligibility of 2006 firm in 2010 (eligibility2010)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: character  
Width: 127

Valid cases: 621

## Industry Sampling Sector (a4a)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 1  
Decimals: 0  
Range: 1-3

Valid cases: 1575  
Invalid: 0

### Literal question

Sampling sector

## Sampling Size (a6a)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 1  
Decimals: 0  
Range: 0-3

Valid cases: 1575  
Invalid: 0

### Literal question

Sampling size

## Sampling Region (a2)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 1  
Decimals: 0  
Range: 1-2

Valid cases: 1575  
Invalid: 0

### Literal question

Sampling location

## Official Capital City? (a3b)

File: Uruguay\_2006\_2010\_2017

### Overview

## Official Capital City? (a3b)

File: Uruguay\_2006\_2010\_2017

Type: Discrete  
Format: numeric  
Width: 1  
Decimals: 0  
Range: 1-2

Valid cases: 347  
Invalid: 1228

### Literal question

Is this city the official capital?

## Main Business City? (a3c)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 1  
Decimals: 0  
Range: 1-2

Valid cases: 347  
Invalid: 1228

### Literal question

Is this city the main business city?

## Industry Screener Sector (a4b)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: 15-72

Valid cases: 1574  
Invalid: 1

### Literal question

Industry screen sector

## Questionnaire (a0)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 1  
Decimals: 0  
Range: 1-3

Valid cases: 1575  
Invalid: 0

### Literal question

Questionnaire

## Region Of The Establishment (a3a)

File: Uruguay\_2006\_2010\_2017

### Overview

## Region Of The Establishment (a3a)

File: Uruguay\_2006\_2010\_2017

Type: Discrete  
Format: numeric  
Width: 1  
Decimals: 0  
Range: 1-2

Valid cases: 1575  
Invalid: 0

### Literal question

Screeners region

## Screeners Size (a6b)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 1  
Decimals: 0  
Range: 0-3

Valid cases: 1575  
Invalid: 0

### Literal question

Screeners size

## Day (a14d)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Continuous  
Format: numeric  
Width: 2  
Decimals: 0  
Range: 1-31

Valid cases: 1575  
Invalid: 0  
Minimum: 1  
Maximum: 31

### Literal question

Time face-to-face interview begins: Day

## Month (a14m)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: 1-12

Valid cases: 1575  
Invalid: 0

### Literal question

Time face-to-face interview begins: Month

## Year (a14y)

File: Uruguay\_2006\_2010\_2017

### Overview

## Year (a14y)

File: Uruguay\_2006\_2010\_2017

Type: Discrete  
 Format: numeric  
 Width: 4  
 Decimals: 0  
 Range: 2006-2017

Valid cases: 1575  
 Invalid: 0

**Literal question**

Time face-to-face interview begins: Year

## Hour (a14h)

File: Uruguay\_2006\_2010\_2017

**Overview**

Type: Continuous  
 Format: numeric  
 Width: 2  
 Decimals: 0  
 Range: 1-24

Valid cases: 1575  
 Invalid: 0  
 Minimum: 1  
 Maximum: 24

**Literal question**

Time face-to-face interview begins: Hour

## Minutes (a14min)

File: Uruguay\_2006\_2010\_2017

**Overview**

Type: Continuous  
 Format: numeric  
 Width: 2  
 Decimals: 0  
 Range: 0-59

Valid cases: 1575  
 Invalid: 0  
 Minimum: 0  
 Maximum: 59

**Literal question**

Time face-to-face interview begins: Minutes

## Country Code (a1)

File: Uruguay\_2006\_2010\_2017

**Overview**

Type: Discrete  
 Format: numeric  
 Width: 1  
 Decimals: 0  
 Range: 8-8

Valid cases: 1575  
 Invalid: 0

## Language Of The Interview (a1a)

File: Uruguay\_2006\_2010\_2017

**Overview**



## Language Of The Interview (a1a)

File: Uruguay\_2006\_2010\_2017

Type: Discrete  
Format: numeric  
Width: 1  
Decimals: 0  
Range: 1-1

Valid cases: 1563  
Invalid: 12

### Literal question

Language

## Establishment Is Part Of A Large Firm (a7)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 1  
Decimals: 0  
Range: 1-2

Valid cases: 1575  
Invalid: 0

### Literal question

Is this establishment part of a larger firm? (larger firms include several distinct locations or establishments, including branch offices or production, distribution, or sales sites)

## Is This Establishment The Headquarters Location? (a7b)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 1  
Decimals: 0  
Range: 1-2

Valid cases: 84  
Invalid: 1491

### Literal question

Is this establishment the headquarters location?

## If Hq, Financial Statements Independent Of The Rest Of Establishment (a11)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -7-2

Valid cases: 744  
Invalid: 831

### Literal question

Are the financial statements of the headquarters location separate from the rest of the other establishments?

## Does This Headquarters Location Engage In Production Or Sales At This Location? (a7c)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 1  
Decimals: 0  
Range: 1-2

Valid cases: 19  
Invalid: 1556

## Establishment'S Financial Statements Prepared Separately From Hq Statements (a9)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -7-2

Valid cases: 709  
Invalid: 866

### Literal question

Are this establishment's financial statements prepared separately from headquarters' statements?

## Legal Status Of The Firm (b1)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-7

Valid cases: 1575  
Invalid: 0

### Literal question

What is this firm's current legal status?

### Interviewer instructions

Show card 1

## Other (Specify) (b1x)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: character  
Width: 36

Valid cases: 47  
Invalid: 0

### Literal question

What is this firm's current legal status? other specify

## What Percentage Of This Firm Does The Largest Owner(S) Own? (b3)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 3  
Decimals: 0  
Range: -9-100

Valid cases: 1525  
Invalid: 50

### Literal question

What percentage of this firm does the largest owner or owners own?

## % Owned By Private Domestic Individuals, Companies Or Organizations (b2a)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 3  
Decimals: 0  
Range: -9-100

Valid cases: 1575  
Invalid: 0

### Literal question

What percentage of this firm is owned by each of the following: Private domestic individuals, companies or organizations

## % Owned By Private Foreign Individuals, Companies Or Organizations (b2b)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 3  
Decimals: 0  
Range: -9-100

Valid cases: 1575  
Invalid: 0

### Literal question

What percentage of this firm is owned by each of the following: Private foreign individuals, companies or organizations

### Post question

If -7 ,TERMINATE

## % Owned By Government/State (b2c)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 3  
Decimals: 0  
Range: -9-100

Valid cases: 1575  
Invalid: 0

### Literal question

## % Owned By Government/State (b2c)

File: Uruguay\_2006\_2010\_2017

What percentage of this firm is owned by each of the following: Government or State

## % Owned By Other (b2d)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 3  
Decimals: 0  
Range: -9-100

Valid cases: 1575  
Invalid: 0

### Literal question

What percentage of this firm is owned by each of the following: Other

## Amongst The Owners Of The Firm, Are There Any Females? (b4)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-2

Valid cases: 1575  
Invalid: 0

### Literal question

Amongst the owners of the firm, are there any females?

## Year Establishment Began Operations (b5)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 4  
Decimals: 0  
Range: -9-2015

Valid cases: 1575  
Invalid: 0

### Literal question

In what year did this establishment begin operations?

## Number Of Full-Time Employees Of The Establishment When It Started Operations (b6)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 4  
Decimals: 0  
Range: -9-1999

Valid cases: 1575  
Invalid: 0

## Number Of Full-Time Employees Of The Establishment When It Started Operations (b6)

File: Uruguay\_2006\_2010\_2017

### Literal question

How many full-time employees did this establishment employ when it started operations? Please include all employees and managers

### Interviewer instructions

INTERVIEWER: INCLUDE RESPONDENT WHEN APPLICABLE

## Was Establishment Formally Registered When It Began Operations? (b6a)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-2

Valid cases: 1575  
Invalid: 0

### Literal question

Was this establishment formally registered when it began operations?

## In What Year Was This Establishment Formally Registered? (b6b)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 4  
Decimals: 0  
Range: -9-2015

Valid cases: 983  
Invalid: 592

### Literal question

In what year was this establishment formally registered?

## How Many Years Of Experience Working In This Sector Does The Top Manager Have? (b7)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-69

Valid cases: 1575  
Invalid: 0

### Literal question

How many years of experience working in this sector does the Top Manager have?

## Does Establishment Have An Internationally-Recognized Quality Certification? (b8)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-2

Valid cases: 1575  
Invalid: 0

### Literal question

Does this establishment have an internationally-recognized quality certification?

### Interviewer instructions

INTERVIEWER: SOME EXAMPLES ARE ISO 9000 or 14000, or HACCP

## Application To Obtain An Electrical Connection Submitted Over The Last 2 Years (c3)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-2

Valid cases: 1575  
Invalid: 0

### Literal question

Over the last two years, did this establishment submit an application to obtain an electrical connection?

## How Many Days Did It Take For You To Receive An Electrical Connection Service? (c4)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 4  
Decimals: 0  
Range: -9-1080

Valid cases: 375  
Invalid: 1200

### Literal question

In reference to that application for an electrical connection, approximately how many days did it take to obtain it from the day of the application to the day the service was received?

## Informal Gift/Payment Expected Or Requested For An Electrical Connection? (c5)

File: Uruguay\_2006\_2010\_2017

### Overview

## Informal Gift/Payment Expected Or Requested For An Electrical Connection? (c5)

File: Uruguay\_2006\_2010\_2017

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-2

Valid cases: 375  
Invalid: 1200

### Literal question

In reference to that application for an electrical connection, was an informal gift or payment expected or requested?

## Over Last FY, Did This Establishment Experience Power Outages? (c6)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-2

Valid cases: 1575  
Invalid: 0

### Literal question

Over fiscal year [insert last complete fiscal year], did this establishment experience power outages?

## Number Of Power Outages Experienced In A Typical Month In Last Fiscal Year (c7)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 3  
Decimals: 0  
Range: -9-365

Valid cases: 662  
Invalid: 913

### Literal question

In a typical month, over fiscal year [insert last complete fiscal year], how many power outages did this establishment experience?

## Average Duration Of Power Outages {Hours; Minutes} (c8a)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-24

Valid cases: 278  
Invalid: 1297

### Literal question

How long did these power outages last on average? Hours

## How Long Did These Power Outages Last On Average? (c8b)

### File: Uruguay\_2006\_2010\_2017

#### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-45

Valid cases: 146  
Invalid: 1429

#### Literal question

How long did these power outages last on average? Minutes

## In Last FY, Losses As % Of Annual Sales Due To Power Outages (c9a)

### File: Uruguay\_2006\_2010\_2017

#### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-60

Valid cases: 261  
Invalid: 1314

#### Literal question

Please estimate the losses that resulted from power outages either as a percentage of total annual sales or as total annual losses. Loss as percentage of total annual sales due to power outages

## In Last FY, Value Of Losses Due To Power Outages (c9b)

### File: Uruguay\_2006\_2010\_2017

#### Overview

Type: Discrete  
Format: numeric  
Width: 7  
Decimals: 0  
Range: -9-5000000

Valid cases: 86  
Invalid: 1489

#### Literal question

Please estimate the losses that resulted from power outages either as a percentage of total annual sales or as total annual losses. Annual losses due to power outages

## Generator Shared Or Owned Over The Course Of Last Fiscal Year? (c10)

### File: Uruguay\_2006\_2010\_2017

#### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-2

Valid cases: 1316  
Invalid: 259

#### Literal question

Over the course of fiscal year [insert last complete fiscal year], did this establishment own or share a generator?



## % Electricity From Generator Owned/Shared By The Establishment In Last Fiscal Yr (c11)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 3  
Decimals: 0  
Range: -9-100

Valid cases: 261  
Invalid: 1314

### Literal question

In fiscal year [insert last complete fiscal year], what percentage of this establishment's electricity came from a generator or generators that the establishment owned or shared? Percentage electricity from generators

## Application To Obtain A Water Connection Submitted Over The Last 2 Years (c12)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-2

Valid cases: 1316  
Invalid: 259

### Literal question

Over the last two years, did this establishment submit an application to obtain a water connection?

## How Many Days Did It Take For You To Obtain A Water Connection? (c13)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 3  
Decimals: 0  
Range: -9-240

Valid cases: 112  
Invalid: 1463

### Literal question

In reference to that application for a water connection, approximately how many days did it take to obtain it from the day of the application to the day the service was received? Wait for water connection

## When You Applied For A Water Connection, Was An Informal Gift/Payment Requested? (c14)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-2

Valid cases: 112  
Invalid: 1463

## When You Applied For A Water Connection, Was An Informal Gift/Payment Requested? (c14)

File: Uruguay\_2006\_2010\_2017

### Literal question

In reference to that application for a water connection, was an informal gift or payment expected or requested?

## Did You Experience Insufficient Water Supply For Production In Last Fiscal Yr? (c15)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-2

Valid cases: 835  
Invalid: 740

### Literal question

Over fiscal year [insert last complete fiscal year], did this establishment experience insufficient water supply for production?

## Frequency Of Incidents Of Water Shortages In A Typical Month In Last Fiscal Yr (c16)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-30

Valid cases: 81  
Invalid: 1494

### Literal question

In a typical month, over fiscal year [insert last complete fiscal year], how many incidents of insufficient water supply did this establishment experience? Number of incidents of water insufficiency in a typical month

## Average Length Of Water Shortages (Affecting Production) In Last Fiscal Year (c17)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-24

Valid cases: 29  
Invalid: 1546

### Literal question

How long did these incidents of insufficient water supply last on average?

## Do You Currently Communicate With Clients And Suppliers By E-Mail? (c22a)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete	Valid cases: 1575
Format: numeric	Invalid: 0
Width: 2	
Decimals: 0	
Range: -9-2	

### Literal question

At the present time, does this establishment use e-mail to communicate with clients or suppliers?

## Establishment Has Its Own Website (c22b)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete	Valid cases: 1575
Format: numeric	Invalid: 0
Width: 2	
Decimals: 0	
Range: -9-2	

### Literal question

At the present time, does this establishment have its own website?

## How Much Of An Obstacle: Electricity To Operations Of This Establishment? (c30a)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete	Valid cases: 1575
Format: numeric	Invalid: 0
Width: 2	
Decimals: 0	
Range: -9-4	

### Literal question

Using the response options on the card; To what degree is Electricity an obstacle to the current operations of this establishment?

### Interviewer instructions

SHOW CARD 3

## How Much Of An Obstacle: Telecommunications To Operations Of This Establishment? (c30b)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete	Valid cases: 1080
Format: numeric	Invalid: 495
Width: 2	
Decimals: 0	
Range: -9-4	

## How Much Of An Obstacle: Telecommunications To Operations Of This Establishment? (c30b)

File: Uruguay\_2006\_2010\_2017

### Literal question

Using the response options on the card; To what degree is Telecommunications an obstacle to the current operations of this establishment?

### Interviewer instructions

SHOW CARD 3

## Main Product/Service (By The Largest % Of Annual Sales) In Last Fiscal Year (d1a1x)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: character  
Width: 165

Valid cases: 1316

### Literal question

Detailed description of main activity and product

### Interviewer instructions

ENUMERATOR: PLEASE SPECIFY THE ACTIVITY AND PRODUCT IN DETAIL, FOR EX., "LEATHER SHOE MANUFACTURING" NOT JUST SHOES' MANUFACTURING

## Main Product/Service ISIC (Rev. 3.1) Code (d1a2)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Continuous  
Format: numeric  
Width: 4  
Decimals: 0  
Range: -9-7290

Valid cases: 1315  
Invalid: 260  
Minimum: -9  
Maximum: 7290

### Literal question

PLEASE CHOOSE THE 4-DIGIT ISIC REV. 3.1 CODE THAT BEST APPLIES TO THE ESTABLISHMENT'S MAIN ACTIVITY AND PRODUCT.

## Main Product/Service: Percent Of Total Annual Sales (d1a3)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 3  
Decimals: 0  
Range: -9-100

Valid cases: 1316  
Invalid: 259

### Literal question

What percentage of total sales does the main activity or product represent? Percentage of sales represented by main product or activity

## In Last Fiscal Year, What Were This Establishment's Total Annual Sales? (d2)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 11  
Decimals: 0  
Range: -9-16647362100

Valid cases: 1575  
Invalid: 0

### Literal question

In fiscal year [insert last complete fiscal year], what were this establishment's total annual sales for ALL products and services?

## What Were The Establishment Sales 3 Years Ago (n3)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 13  
Decimals: 0  
Range: -9-8970450000000

Valid cases: 1575  
Invalid: 0

### Literal question

Looking back at the end of fiscal year [insert last complete fiscal year minus two], what were total annual sales for this establishment?

## % Of Sales: National Sales (d3a)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 3  
Decimals: 0  
Range: -9-100

Valid cases: 1575  
Invalid: 0

### Literal question

Coming back to fiscal year [insert last complete fiscal year], what percentage of this establishment's sales were: National sales

### Interviewer instructions

INTERVIEWER: SKIP PATTERNS MUST BE FOLLOWED IN THE ORDER THEY APPEAR IN THE TABLE

## % O Sales: Indirect Exports (d3b)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 3  
Decimals: 0  
Range: -9-100

Valid cases: 1575  
Invalid: 0

### Literal question

## % O Sales: Indirect Exports (d3b)

File: Uruguay\_2006\_2010\_2017

Coming back to fiscal year [insert last complete fiscal year], what percentage of this establishment's sales were: National sales

### Interviewer instructions

INTERVIEWER: SKIP PATTERNS MUST BE FOLLOWED IN THE ORDER THEY APPEAR IN THE TABLE

## % Of Sales: Direct Exports (d3c)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 3  
Decimals: 0  
Range: -9-100

Valid cases: 1575  
Invalid: 0

### Literal question

Coming back to fiscal year [insert last complete fiscal year], what percentage of this establishment's sales were: National sales

### Interviewer instructions

INTERVIEWER: SKIP PATTERNS MUST BE FOLLOWED IN THE ORDER THEY APPEAR IN THE TABLE

## In Last FY, Avg. Num. Of Days For Exported Goods To Clear Customs? (d4)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 3  
Decimals: 0  
Range: -9-120

Valid cases: 335  
Invalid: 1240

### Literal question

In fiscal year [insert last complete fiscal year], when this establishment exported goods directly, how many days did it take on average from the time this establishment's goods arrived at their main point of exit (e.g., port, airport) until the time these goods cleared customs? Average number of days to clear customs

## In Last FY, Export Losses Due To Theft As % Of Value Of Products (d6)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-5

Valid cases: 335  
Invalid: 1240

### Literal question

In fiscal year [insert last complete fiscal year], what percentage of the value of the products exported directly was lost while in transit because of theft? Losses due to theft as percentage of the value of the products

## In Last FY, Export Losses Due To Breakage Or Spoilage As % Of Value Of Products (d7)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-10

Valid cases: 335  
Invalid: 1240

### Literal question

In fiscal year [insert last complete fiscal year], what percentage of the value of the products exported directly was lost while in transit because of breakage or spoilage?

## In What Year Did This Establishment First Export Directly Or Indirectly? (d8)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 4  
Decimals: 0  
Range: -9-2016

Valid cases: 494  
Invalid: 1081

### Literal question

In which year did this establishment first export directly or indirectly?

### Interviewer instructions

INTERVIEWER: WRITE YEAR USING 4 DIGITS

## In Last FY, % Of Value Of Products Lost In Transit Due To Theft (d10)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-30

Valid cases: 1069  
Invalid: 506

### Literal question

In fiscal year [insert last complete fiscal year], what percentage of the value of products this establishment shipped to supply domestic markets was lost while in transit because of theft?

### Post question

If -7, GO TO QUESTION D.12

## In Last FY, % Of Value Of Products Lost In Transit Due To Breakage Or Spoilage? (d11)

File: Uruguay\_2006\_2010\_2017

### Overview

## In Last FY, % Of Value Of Products Lost In Transit Due To Breakage Or Spoilage? (d11)

File: Uruguay\_2006\_2010\_2017

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-35

Valid cases: 1049  
Invalid: 526

### Literal question

In fiscal year [insert last complete fiscal year], what percentage of value of products this establishment shipped to supply domestic markets was lost while in transit because of breakage or spoilage?

## % Of Material Inputs And Supplies Of Domestic Origin In Last Fiscal Year (d12a)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 3  
Decimals: 0  
Range: -9-100

Valid cases: 1069  
Invalid: 506

### Literal question

In fiscal year [insert last complete fiscal year], as a proportion of all material inputs or supplies purchased that year, what percentage of this establishment's material inputs or supplies were: Material inputs or supplies of domestic origin

## % Of Material Inputs And Supplies Of Foreign Origin In Last Fiscal Year (d12b)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 3  
Decimals: 0  
Range: -9-100

Valid cases: 1069  
Invalid: 506

### Literal question

In fiscal year [insert last complete fiscal year], as a proportion of all material inputs or supplies purchased that year, what percentage of this establishment's material inputs or supplies were: Material inputs or supplies of domestic origin

## Were Any Of These Material Inputs And Supplies Imported Directly? (d13)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-2

Valid cases: 937  
Invalid: 638

### Literal question



## Were Any Of These Material Inputs And Supplies Imported Directly? (d13)

File: Uruguay\_2006\_2010\_2017

Were any of the material inputs or supplies purchased in fiscal year [insert last complete fiscal year], imported directly?

### Post question

IF 2 or -9, GO TO QUESTION ASCD.5

## Avg. Num. Of Days For Imported Goods To Clear Customs In Last Fiscal Year (d14)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 3  
Decimals: 0  
Range: -9-241

Valid cases: 519  
Invalid: 1056

### Literal question

In fiscal year [insert last complete fiscal year], when this establishment imported material inputs or supplies, how many days did it take on average from the time these goods arrived to their point of entry (e.g. port, airport) until the time these goods could be claimed from customs?

## How Much Of An Obstacle: Transport? (d30a)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-4

Valid cases: 1575  
Invalid: 0

### Literal question

Using the response options on the card; To what degree is/are [INSERT OPTION] an obstacle to the current operations of this establishment? Transport

### Interviewer instructions

SHOW CARD 3

## How Much Of An Obstacle: Customs And Trade Regulations? (d30b)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-4

Valid cases: 1575  
Invalid: 0

### Literal question

Using the response options on the card; To what degree is/are [INSERT OPTION] an obstacle to the current operations of this establishment? Customs and trade regulations

## How Much Of An Obstacle: Customs And Trade Regulations? (d30b)

File: Uruguay\_2006\_2010\_2017

### Interviewer instructions

SHOW CARD 3

## In Last FY, Main Market For Establishment'S Main Product (e1)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-3

Valid cases: 835  
Invalid: 740

### Literal question

In fiscal year [insert last complete fiscal year], which of the following was the main market in which this establishment sold its main product?

### Post question

If 3 or -9, GO TO QUESTION E.6

## Do You Use Technology Licensed From A Foreign-Owned Company? (e6)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-2

Valid cases: 835  
Invalid: 740

### Literal question

Does this establishment at present use technology licensed from a foreign-owned company, excluding office software?

## Does This Establishment Compete Against Unregistered Or Informal Firms? (e11)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-2

Valid cases: 1080  
Invalid: 495

### Literal question

Does this establishment compete against unregistered or informal firms?

### Post question

If 2, GO TO ASCe13

## How Much Of An Obstacle: Practices Of Competitors In Informal Sector? (e30)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-4

Valid cases: 1575  
Invalid: 0

### Literal question

Using the response options on the card; To what degree are Practices of Competitors in the Informal Sector an obstacle to the current operations of this establishment?

## New Products/Services Introduced Over Last 3 Yrs (h1)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-2

Valid cases: 1069  
Invalid: 506

### Literal question

During the last three years, has this establishment introduced new or significantly improved products or services?

### Post question

If 2 or -9, GO TO QUESTION H.5

## During Last 3 Yrs, Establishment Introduced New/Significantly Improved Process (h5)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-2

Valid cases: 1069  
Invalid: 506

### Literal question

During the last three years, has this establishment introduced any new or significantly improved process?

### Post question

If 2 or -9,

## During Last Fiscal Year, Establishment Spent On R&D (Excl Market Research)? (h8)

File: Uruguay\_2006\_2010\_2017

### Overview

## During Last Fiscal Year, Establishment Spent On R&D (Excl Market Research)? (h8)

File: Uruguay\_2006\_2010\_2017

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-2

Valid cases: 1069  
Invalid: 506

### Literal question

During last fiscal year, did this establishment spend on formal research and development activities, either in-house or contracted with other companies, excluding market research surveys?

### Post question

If 2 or -9, GO TO QUESTION ASC.H10

## How Much Spent On R&D, Either In-House Or External? (h9)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 8  
Decimals: 0  
Range: -9-96000000

Valid cases: 349  
Invalid: 1226

### Literal question

During last fiscal year, how much did this establishment spend on formal research and development activities, either in-house or contracted with other companies?

## In Last FY, What Was The Capacity Utilization (%) Of This Establishment? (f1)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 3  
Decimals: 0  
Range: -9-100

Valid cases: 835  
Invalid: 740

### Literal question

In fiscal year [insert last complete fiscal year], what was this establishment's output produced as a proportion of the maximum output possible if using all the resources available (capacity utilization)?

## Number Of Hours Per Week Operated By The Establishment In Last Fiscal Year (f2)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 3  
Decimals: 0  
Range: -9-168

Valid cases: 835  
Invalid: 740

## Number Of Hours Per Week Operated By The Establishment In Last Fiscal Year (f2)

File: Uruguay\_2006\_2010\_2017

### Literal question

In fiscal year [insert last complete fiscal year], how many hours per week did this establishment normally operate?

## Percentage Of The Building Occupied: Owned By This Establishment (g6a)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 3  
Decimals: 0  
Range: -9-100

Valid cases: 596  
Invalid: 979

### Literal question

Of the buildings occupied by this establishment, what percentage is owned and what percentage is rented or leased? Owned by this establishment

## Percentage Of The Building Occupied: Leased Or Rented By This Establishment (g6b)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 3  
Decimals: 0  
Range: -9-100

Valid cases: 596  
Invalid: 979

### Literal question

Of the buildings occupied by this establishment, what percentage is owned and what percentage is rented or leased? Rented or leased by this establishment

## Percentage Of The Land Occupied: Owned By This Establishment (g1a)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 3  
Decimals: 0  
Range: -9-100

Valid cases: 1575  
Invalid: 0

### Literal question

Of the land occupied by this establishment, what percent is: Owned by this establishment

## Percentage Of The Land Occupied: Rented Or Leased By This Establishment (g1b)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 3  
Decimals: 0  
Range: -9-100

Valid cases: 1575  
Invalid: 0

### Literal question

Of the land occupied by this establishment, what percent is: Rented or leased by this establishment

## Applic. To Obtain A Construction-Related Permit Submitted Over The Last 2 Years (g2)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-2

Valid cases: 1575  
Invalid: 0

### Literal question

Over the last two years, did this establishment submit an application to obtain a construction-related permit?

### Post question

If 2 or -9, GO TO QUESTION G.30

## How Many Days Did It Take For You To Obtain A Construction-Related Permit? (g3)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 3  
Decimals: 0  
Range: -9-730

Valid cases: 398  
Invalid: 1177

### Literal question

In reference to that application for a construction-related permit, approximately how many days did it take to obtain it from the day of the application to the day the permit was granted?

## Informal Gift/Payment Expected Or Requested For A Construction-Related Permit (g4)

File: Uruguay\_2006\_2010\_2017

### Overview

## Informal Gift/Payment Expected Or Requested For A Construction-Related Permit (g4)

File: Uruguay\_2006\_2010\_2017

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-2

Valid cases: 398  
Invalid: 1177

### Literal question

In reference to that application for a construction-related permit, was an informal gift or payment expected or requested?

## What Is The Total Selling Area In This Establishment? (g5a)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 6  
Decimals: 0  
Range: -9-200000

Valid cases: 363  
Invalid: 1212

### Literal question

What is the total selling area of this establishment?

### Post question

If -9, GO TO G30

## The Area Is Measured In: (g5b)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-4

Valid cases: 331  
Invalid: 1244

### Literal question

What is the total selling area of this establishment? Specify units

## Specify Other Units (If Not Included Above) The Area Is Measured In (g5bx)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: character  
Width: 8

Valid cases: 2  
Invalid: 0

### Literal question

What is the total selling area of this establishment? Specify units (others)

## How Much Of An Obstacle: Access To Land? (g30a)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-4

Valid cases: 1575  
Invalid: 0

### Literal question

Using the response options on the card; To what degree is Access to Land an obstacle to the current operations of this establishment? Access to land

## In Last FY, Did This Establishment Pay For Security? (i1)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-2

Valid cases: 1575  
Invalid: 0

### Literal question

In fiscal year [insert last complete fiscal year], did this establishment pay for security, for example equipment, personnel, or professional security services including internet security?

### Post question

If 2 or -9, GO TO QUESTION I.3

## Percentage Of Total Annual Sales Paid For Security In Last Fiscal Year (i2a)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-30

Valid cases: 389  
Invalid: 1186

### Literal question

In fiscal year [insert last complete fiscal year], what percentage of this establishment's total annual sales was paid for security, or what was the total annual cost of security? Percentage of total annual sales for security

## In Last Fiscal Year, What Is The Total Annual Cost Of Security? (i2b)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 8  
Decimals: 0  
Range: -9-28000000

Valid cases: 861  
Invalid: 714



## In Last Fiscal Year, What Is The Total Annual Cost Of Security? (i2b)

File: Uruguay\_2006\_2010\_2017

### Literal question

In fiscal year [insert last complete fiscal year], what percentage of this establishment's total annual sales was paid for security, or what was the total annual cost of security? Total annual cost of security

## Losses Due To Theft, Robbery, Vandalism Or Arson Experienced In Last Fiscal Year (i3)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-2

Valid cases: 1575  
Invalid: 0

### Literal question

In fiscal year [insert last complete fiscal year], did this establishment experience losses as a result of theft, robbery, vandalism, arson on this establishment's premises or from internet hacking or internet fraudulent transactions?

### Post question

If 2 or -9, GO TO QUESTION I.30

## Losses Due To Theft, Robbery, Vandalism Or Arson In Last Fiscal Yr (% Of Sales) (i4a)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-30

Valid cases: 262  
Invalid: 1313

### Literal question

In fiscal year [insert last complete fiscal year], what were the estimated losses as a result of theft, robbery, vandalism, arson or internet hacking that occurred on this establishment's premises either as a percentage of total annual sales or as total annual losses? Losses as percentage of total annual sales

## Value Of Losses Due To Theft, Robbery, Vandalism Or Arson In Last Fiscal Yr (i4b)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 8  
Decimals: 0  
Range: -9-30000000

Valid cases: 352  
Invalid: 1223

### Literal question

## Value Of Losses Due To Theft, Robbery, Vandalism Or Arson In Last Fiscal Yr (i4b)

File: Uruguay\_2006\_2010\_2017

In fiscal year [insert last complete fiscal year], what were the estimated losses as a result of theft, robbery, vandalism, arson or internet hacking that occurred on this establishment's premises either as a percentage of total annual sales or as total annual losses? Total annual value of losses

## How Much Of An Obstacle: Crime, Theft And Disorder? (i30)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-4

Valid cases: 1575  
Invalid: 0

### Literal question

Using the response options on the card; To what degree is Crime, Theft and Disorder an obstacle to the current operations of this establishment? Crime, theft and disorder

## In Last FY, % Of Material Inputs Or Services Paid For After Delivery (k1c)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 3  
Decimals: 0  
Range: -9-100

Valid cases: 1575  
Invalid: 0

### Literal question

In fiscal year [insert last complete fiscal year], what percentage, as a proportion of the value of total annual purchases of material inputs or services was purchased on credit? Purchased on credit

## In Last FY, % Of Total Annual Sales Paid For After Delivery (k2c)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 3  
Decimals: 0  
Range: -9-100

Valid cases: 1575  
Invalid: 0

### Literal question

In fiscal year [insert last complete fiscal year], what percentage, as a proportion of the value of total annual purchases of material inputs or services was purchased on credit? Purchased on credit

## % Of Working Capital Financed From Internal Funds/Retained Earnings (k3a)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 3  
Decimals: 0  
Range: -9-100

Valid cases: 1575  
Invalid: 0

### Literal question

Over fiscal year [insert last complete fiscal year], please estimate the proportion of this establishment's working capital, that is the funds available for day-to-day operations, that was financed from each of the following sources? Internal funds or retained earnings

## % Of Working Capital Borrowed From Banks (k3bc)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 3  
Decimals: 0  
Range: -9-100

Valid cases: 954  
Invalid: 621

### Literal question

Over fiscal year [insert last complete fiscal year], please estimate the proportion of this establishment's working capital, that is the funds available for day-to-day operations, that was financed from each of the following sources? Borrowed from banks: private and state-owned

## % Of Working Capital Borrowed From Non-Bank Financial Institutions (k3e)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 3  
Decimals: 0  
Range: -9-100

Valid cases: 1575  
Invalid: 0

### Literal question

Over fiscal year [insert last complete fiscal year], please estimate the proportion of this establishment's working capital, that is the funds available for day-to-day operations, that was financed from each of the following sources? Borrowed from non-bank financial institutions which include microfinance institutions, credit cooperatives, credit unions, or finance companies

## % Of Working Capital Purchased On Credit/Advances From Suppliers /Customers (k3f)

File: Uruguay\_2006\_2010\_2017

### Overview

## % Of Working Capital Purchased On Credit/Advances From Suppliers /Customers (k3f)

File: Uruguay\_2006\_2010\_2017

Type: Discrete  
Format: numeric  
Width: 3  
Decimals: 0  
Range: -9-100

Valid cases: 1575  
Invalid: 0

### Literal question

Over fiscal year [insert last complete fiscal year], please estimate the proportion of this establishment's working capital, that is the funds available for day-to-day operations, that was financed from each of the following sources? Purchases on credit from suppliers and advances from customers

## % Of Working Capital Financed By Other (Money Lenders, Friends, Relatives, Etc) (k3hd)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 3  
Decimals: 0  
Range: -9-100

Valid cases: 1575  
Invalid: 0

### Literal question

Over fiscal year [insert last complete fiscal year], please estimate the proportion of this establishment's working capital, that is the funds available for day-to-day operations, that was financed from each of the following sources? Other, moneylenders, friends, relatives, etc.

## Did This Establishment Purchase Any Fixed Assets In Last Fiscal Yr? (k4)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-2

Valid cases: 1575  
Invalid: 0

### Literal question

In fiscal year [insert last complete fiscal year], did this establishment purchase any new or used fixed assets, such as machinery, vehicles, equipment, land or buildings, including expansion and renovations of existing structures?

### Post question

If 2 or -9, GO TO QUESTION K.4b

## Total Annual Expenditure For Purchases Of Equipment In Last Fiscal Yr (n5a)

File: Uruguay\_2006\_2010\_2017

### Overview

## Total Annual Expenditure For Purchases Of Equipment In Last Fiscal Yr (n5a)

File: Uruguay\_2006\_2010\_2017

Type: Discrete  
Format: numeric  
Width: 10  
Decimals: 0  
Range: -9-1700000000

Valid cases: 1231  
Invalid: 344

### Literal question

In fiscal year [insert last complete fiscal year], how much did this establishment spend on purchases of: New or used machinery, vehicles, and equipment

## Total Annual Expenditure For Purchases Of Land And Buildings In Last Fiscal Yr (n5b)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 11  
Decimals: 0  
Range: -9-17300000000

Valid cases: 1231  
Invalid: 344

### Literal question

In fiscal year 2015, how much did this establishment spend on purchases of and and buildings, including expansion and renovations of existing structures? Land and buildings, including expansion and renovations of existing structures?

## Last FY, % Fixed Assets Funded By: Internal Funds/Retained Earnings (k5a)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 3  
Decimals: 0  
Range: -9-100

Valid cases: 953  
Invalid: 622

### Literal question

Over fiscal year [insert last complete fiscal year], please estimate the proportion of this establishment's total purchase of fixed assets that was financed from each of the following sources: Internal funds or retained earnings - Percent

## Last FY, % Fixed Assets Funded By: Bank Borrowing (k5bc)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 3  
Decimals: 0  
Range: -9-100

Valid cases: 609  
Invalid: 966

### Literal question

## Last FY, % Fixed Assets Funded By: Bank Borrowing (k5bc)

File: Uruguay\_2006\_2010\_2017

Over fiscal year [insert last complete fiscal year], please estimate the proportion of this establishment's total purchase of fixed assets that was financed from each of the following sources: Borrowed from banks: private and state-owned - Percent

## Last FY, % Fixed Assets Funded By: Owners' Contributions Or Issued New Equity (k5i)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 3  
Decimals: 0  
Range: -9-100

Valid cases: 953  
Invalid: 622

### Literal question

Over fiscal year [insert last complete fiscal year], please estimate the proportion of this establishment's total purchase of fixed assets that was financed from each of the following sources: Owners' contribution or issued new equity shares - Percent

## Last FY, % Fixed Assets Funded By: Non-Bank Financial Institutions (k5e)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 3  
Decimals: 0  
Range: -9-100

Valid cases: 953  
Invalid: 622

### Literal question

Over fiscal year [insert last complete fiscal year], please estimate the proportion of this establishment's total purchase of fixed assets that was financed from each of the following sources: Borrowed from non-bank financial institutions which include microfinance institutions, credit cooperatives, credit unions, or finance companies - Percent

## Last FY, % Fixed Assets Funded By: Credit From Suppliers/Advances From Customers (k5f)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 3  
Decimals: 0  
Range: -9-100

Valid cases: 953  
Invalid: 622

### Literal question

Over fiscal year [insert last complete fiscal year], please estimate the proportion of this establishment's total purchase of fixed assets that was financed from each of the following sources: Purchases on credit from suppliers and advances from customers - Percent

## Last FY, % Fixed Assets Funded By: Other (Money Lenders\Friends\Relatives\Etc) (k5hdj)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 3  
Decimals: 0  
Range: -9-100

Valid cases: 953  
Invalid: 622

### Literal question

Over fiscal year [insert last complete fiscal year], please estimate the proportion of this establishment's total purchase of fixed assets that was financed from each of the following sources: Other, moneylenders, friends, relatives, bonds, etc - Percent

## Purchase Any New/Used Fixed Assets? (k4b)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-2

Valid cases: 1575  
Invalid: 0

### Literal question

In fiscal year [insert last complete fiscal year minus one], did this establishment purchase any new or used fixed assets, such as machinery, vehicles, equipment, land or buildings, including expansion and renovations of existing structures?

### Post question

If 2 or -9, GO TO QUESTION K.6

## Does This Establishment Have A Checking And\Or Saving Account? (k6)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-2

Valid cases: 1575  
Invalid: 0

### Literal question

At this time, does this establishment have a checking (current) or savings account?

## At This Time, Does This Establishment Have An Overdraft Facility? (k7)

File: Uruguay\_2006\_2010\_2017

### Overview

## At This Time, Does This Establishment Have An Overdraft Facility? (k7)

File: Uruguay\_2006\_2010\_2017

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-2

Valid cases: 1575  
Invalid: 0

### Literal question

At this time, does this establishment have an overdraft facility?

## Establishment Has A Line Of Credit Or Loan From A Financial Institution? (k8)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-2

Valid cases: 1575  
Invalid: 0

### Literal question

At this time, does this establishment have a line of credit or a loan from a financial institution?

### Post question

If 2 or -9, GO TO QUESTION K.15d

## Type Of Financial Institution That Granted The Line Of Credit Or Loan (k9)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-4

Valid cases: 857  
Invalid: 718

### Literal question

Referring to the most recent line of credit or loan, what type of financial institution granted this loan?

### Post question

If 3, 4, or -9, GO TO QUESTION ASC.K9

## Year When The Most Recent Loan/Line Of Credit Approved (k10)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 4  
Decimals: 0  
Range: -9-2017

Valid cases: 857  
Invalid: 718



## Year When The Most Recent Loan/Line Of Credit Approved (k10)

File: Uruguay\_2006\_2010\_2017

### Literal question

Referring only to this most recent line of credit or loan, in what year was the most recent line of credit or loan approved?

## For The Most Recent Loan, What Was The Value At The Time Of Approval? (k11)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 9  
Decimals: 0  
Range: -9-9000000000

Valid cases: 857  
Invalid: 718

### Literal question

Referring only to this most recent line of credit or loan, what was its value at the time of approval?

## Financing Required For The Most Recent Line Of Credit Or Loan (k13)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-2

Valid cases: 857  
Invalid: 718

### Literal question

Referring only to this most recent line of credit or loan, did the financing require collateral?

### Post question

If 2 or -9, GO TO QUESTION K.15b

## Type Of Collateral Required For The Most Recent Loan? Land, Buildings (k14a)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-2

Valid cases: 551  
Invalid: 1024

### Literal question

Referring only to this most recent line of credit or loan, what type of collateral was required? Land, buildings under ownership of the establishment

## Type Of Collateral Required For The Most Recent Loan?

### Equipment (k14b)

File: Uruguay\_2006\_2010\_2017

#### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-2

Valid cases: 551  
Invalid: 1024

#### Literal question

Referring only to this most recent line of credit or loan, what type of collateral was required? Machinery and equipment including movables

## Type Of Collateral Required For The Most Recent Loan? Accounts (k14c)

File: Uruguay\_2006\_2010\_2017

#### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-2

Valid cases: 551  
Invalid: 1024

#### Literal question

Referring only to this most recent line of credit or loan, what type of collateral was required? Accounts receivable and inventories

## Type Of Collateral Required For The Most Recent Loan? Personal Assets (k14d)

File: Uruguay\_2006\_2010\_2017

#### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-2

Valid cases: 551  
Invalid: 1024

#### Literal question

Referring only to this most recent line of credit or loan, what type of collateral was required? Personal assets of owner (house, etc.)

## Type Of Collateral Required For The Most Recent Loan? Other (k14e)

File: Uruguay\_2006\_2010\_2017

#### Overview

## Type Of Collateral Required For The Most Recent Loan? Other (k14e)

File: Uruguay\_2006\_2010\_2017

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-2

Valid cases: 551  
Invalid: 1024

### Literal question

Referring only to this most recent line of credit or loan, what type of collateral was required? Other forms of collateral not included in the categories above

## In Last Fiscal Yr, Did Establishment Apply For New Loans/Lines Of Credit? (k16)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-2

Valid cases: 1575  
Invalid: 0

### Literal question

Referring again to the last fiscal year [insert last complete fiscal year], did this establishment apply for any lines of credit or loans?

### Post question

If 1, GO TO QUESTION ASC.K18; If -9, GO TO QUESTION ASC.K.22

## Main Reason For Not Applying For New Loans Or New Lines Of Credit (k17)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-7

Valid cases: 984  
Invalid: 591

### Literal question

What was the main reason why this establishment did not apply for any line of credit or loan?

### Post question

If 1, GO TO QUESTION ASC.K22

## Financial Statements Checked & Certified By External Auditor In Last Fiscal Yr? (k21)

File: Uruguay\_2006\_2010\_2017

### Overview

## Financial Statements Checked & Certified By External Auditor In Last Fiscal Yr? (k21)

File: Uruguay\_2006\_2010\_2017

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-2

Valid cases: 1575  
Invalid: 0

### Literal question

In fiscal year [insert last complete fiscal year], did this establishment have its annual financial statements checked and certified by an external auditor?

## How Much Of An Obstacle: Access To Finance (k30)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-4

Valid cases: 1575  
Invalid: 0

### Literal question

Using the response options on the card; To what degree is Access to Finance an obstacle to the current operations of this establishment? Access to finance

## The Court System Is Fair, Impartial And Uncorrupted (h7a)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-4

Valid cases: 1575  
Invalid: 0

### Literal question

Please tell me if you Strongly disagree, Tend to disagree, Tend to agree, or Strongly agree with the statement: "The court system is fair, impartial and uncorrupted".

## What % Of Senior Management Time Was Spent In Dealing With Govt Regulations? (j2)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 3  
Decimals: 0  
Range: -9-100

Valid cases: 1575  
Invalid: 0

### Literal question

In a typical week over the last year, what percentage of total senior management's time was spent on dealing with requirements imposed by government regulations? Senior management's time spent on dealing with regulations

## Over The Last 12 Months, Was This Establishment Inspected By Tax Officials? (j3)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-2

Valid cases: 1575  
Invalid: 0

### Literal question

Over the last year, was this establishment visited or inspected by tax officials or required to meet with them?

### Post question

If 2 or -9, GO TO QUESTION J.6a

## Frequency Of Inspections/Requirement For Meeting By Tax Officials (j4)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 3  
Decimals: 0  
Range: -9-400

Valid cases: 596  
Invalid: 979

### Literal question

Over the last year, how many times was this establishment visited or inspected by tax officials or required to meet with them? Times inspected or met with tax officials

## In Any Of These Inspections Was A Gift/Informal Payment Requested ? (j5)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-2

Valid cases: 596  
Invalid: 979

### Literal question

In any of these inspections or meetings was a gift or informal payment expected or requested?

## % Of Contract Value Avg. Firm Pays In Informal Gifts To Govt To Secure Contract? (j6)

File: Uruguay\_2006\_2010\_2017

### Overview

## % Of Contract Value Avg. Firm Pays In Informal Gifts To Govt To Secure Contract? (j6)

File: Uruguay\_2006\_2010\_2017

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-40

Valid cases: 804  
Invalid: 771

### Literal question

When establishments like this one do business with the government, what percent of the contract value would be typically paid in informal payments or gifts to secure the contract?

## Percent Of Total Annual Sales Paid In Informal Payments (j7a)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-25

Valid cases: 1380  
Invalid: 195

### Literal question

It is said that establishments are sometimes required to make gifts or informal payments to public officials to "get things done" with regard to customs, taxes, licenses, regulations, services etc. On average, what percentage of total annual sales, or estimated total annual value, do establishments like this one pay in informal payments or gifts to public officials for this purpose? Percentage of total annual sales paid as informal payment

## Total Annual Informal Payment (j7b)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 6  
Decimals: 0  
Range: -9-960000

Valid cases: 195  
Invalid: 1380

### Literal question

It is said that establishments are sometimes required to make gifts or informal payments to public officials to "get things done" with regard to customs, taxes, licenses, regulations, services etc. On average, what percentage of total annual sales, or estimated total annual value, do establishments like this one pay in informal payments or gifts to public officials for this purpose? Total annual informal payment

## Application To Obtain An Import License Submitted Over The Last 2 Years? (j10)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-2

Valid cases: 1575  
Invalid: 0

## Application To Obtain An Import License Submitted Over The Last 2 Years? (j10)

File: Uruguay\_2006\_2010\_2017

### Literal question

Over the last two years, did this establishment submit an application to obtain an import license?

### Post question

If 2 or -9, GO TO QUESTION J.13

## How Many Days Did It Take To Obtain Your Import License? (j11)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 3  
Decimals: 0  
Range: -9-365

Valid cases: 395  
Invalid: 1180

### Literal question

Approximately how many days did it take to obtain this import license from the day of the application to the day it was granted?

## When You Applied For An Import License, Was An Informal Gift/Payment Requested? (j12)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-2

Valid cases: 395  
Invalid: 1180

### Literal question

In reference to that application for an import license, was an informal gift or payment expected or requested?

## Application To Obtain An Operating License Submitted Over Last 2 Years? (j13)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-2

Valid cases: 1575  
Invalid: 0

### Literal question

Over the last two years, did this establishment submit an application to obtain an operating license?

### Post question

If 2 or -9, GO TO QUESTION ASC.J16

## How Many Days Did It Take To Obtain Your Operating License? (j14)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 4  
Decimals: 0  
Range: -9-5110

Valid cases: 200  
Invalid: 1375

### Literal question

Approximately how many days did it take to obtain this operating license from the day of the application to the day it was granted?

## When You Applied For Operating License Was An Informal Gift/Payment Requested? (j15)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-2

Valid cases: 200  
Invalid: 1375

### Literal question

In reference to that application for an operating license, was an informal gift or payment expected or requested?

## How Much Of An Obstacle: Tax Rates (j30a)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-4

Valid cases: 1575  
Invalid: 0

### Literal question

Using the response options on the card; To what degree is/are [INSERT OPTION] an obstacle to the current operations of this establishment? Tax rates

## How Much Of An Obstacle: Tax Administrations (j30b)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-4

Valid cases: 1575  
Invalid: 0

### Literal question

Using the response options on the card; To what degree is/are [INSERT OPTION] an obstacle to the current operations of this establishment? Tax rates



## How Much Of An Obstacle: Business Licensing And Permits (j30c)

### File: Uruguay\_2006\_2010\_2017

#### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-4

Valid cases: 1575  
Invalid: 0

#### Literal question

Using the response options on the card; To what degree is/are [INSERT OPTION] an obstacle to the current operations of this establishment? Tax rates

## How Much Of An Obstacle: Political Instability (j30e)

### File: Uruguay\_2006\_2010\_2017

#### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-4

Valid cases: 1575  
Invalid: 0

#### Literal question

Using the response options on the card; To what degree is/are [INSERT OPTION] an obstacle to the current operations of this establishment? Political instability

## How Much Of An Obstacle: Corruption (j30f)

### File: Uruguay\_2006\_2010\_2017

#### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-4

Valid cases: 1575  
Invalid: 0

#### Literal question

Using the response options on the card; To what degree is/are [INSERT OPTION] an obstacle to the current operations of this establishment? Corruption

## How Much Of An Obstacle: Courts (h30)

### File: Uruguay\_2006\_2010\_2017

#### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-4

Valid cases: 1575  
Invalid: 0

#### Literal question

Using the response options on the card; To what degree is/are [INSERT OPTION] an obstacle to the current operations of this establishment? Courts

## Num. Permanent, Full-Time Employees At End Of Last Fiscal Year (l1)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 4  
Decimals: 0  
Range: -9-6500

Valid cases: 1575  
Invalid: 0

### Literal question

At the end of fiscal year [insert last complete fiscal year], how many permanent, full-time individuals worked in this establishment? Please include all employees and managers (Permanent, full-time employees are defined as all employees that are employed for a term of one or more fiscal years and/or have a guaranteed renewal of their employment and that work a full shift) - Permanent, full-time workers end of last fiscal year

## Num. Permanent, Full-Time Employees At End Of 3 Fiscal Years Ago (l2)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 4  
Decimals: 0  
Range: -9-7000

Valid cases: 1575  
Invalid: 0

### Literal question

Looking back, at the end of fiscal year [insert last complete fiscal year minus two], how many permanent, full-time individuals worked in this establishment? Please include all employees and managers - Permanent, full-time workers in [insert last complete fiscal year minus two]

## Num. Full-Time Employees At End Of Last Fiscal Yr: Production Workers (l3a)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 4  
Decimals: 0  
Range: -9-1200

Valid cases: 835  
Invalid: 740

### Literal question

Coming back to fiscal year [insert last complete fiscal year], at the end of the fiscal year, how many permanent, full-time individuals in this establishment were: Production workers

## Num. Full-Time Employees At End Of Last Fiscal Yr: Non-Production Workers (l3b)

File: Uruguay\_2006\_2010\_2017

### Overview

## Num. Full-Time Employees At End Of Last Fiscal Yr: Non-Production Workers (l3b)

File: Uruguay\_2006\_2010\_2017

Type: Discrete  
Format: numeric  
Width: 3  
Decimals: 0  
Range: -9-400

Valid cases: 835  
Invalid: 740

### Literal question

Coming back to fiscal year [insert last complete fiscal year], at the end of the fiscal year, how many permanent, full-time individuals in this establishment were: Non-production workers [e.g., managers, administration, sales]

## Num. Of Permanent, Full-Time Unskilled Production Workers, Last FY (l4b)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 3  
Decimals: 0  
Range: -9-510

Valid cases: 835  
Invalid: 740

### Literal question

At the end of fiscal year [insert last complete financial year], how many permanent, full-time individuals working in this establishment were: Unskilled production workers, whose tasks involve no specialized knowledge

### Interviewer instructions

INTERVIEWER: READ EACH CATEGORY

## Num. Full-Time Employees At End Of Last Fiscal Yr: Female Production Workers (l5a)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 3  
Decimals: 0  
Range: -9-315

Valid cases: 835  
Invalid: 740

### Literal question

At the end of fiscal year [insert last complete fiscal year], how many permanent full-time individuals working in this establishment in the following categories were female? Female permanent full-time production workers

## Num. Full-Time Employees At End Of Last Fiscal Yr: Female Non-Production Workers (l5b)

File: Uruguay\_2006\_2010\_2017

### Overview

## Num. Full-Time Employees At End Of Last Fiscal Yr: Female Non-Production Workers (l5b)

File: Uruguay\_2006\_2010\_2017

Type: Discrete  
Format: numeric  
Width: 3  
Decimals: 0  
Range: -9-140

Valid cases: 835  
Invalid: 740

### Literal question

At the end of fiscal year [insert last complete fiscal year], how many permanent full-time individuals working in this establishment in the following categories were female? Female permanent full-time non-production workers

## Num. Full-Time Employees At End Of Last Fiscal Yr: Female (l5)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 4  
Decimals: 0  
Range: -9-4060

Valid cases: 842  
Invalid: 733

### Literal question

Coming back to fiscal year [insert last complete fiscal year], how many permanent full-time individuals that worked in this establishment were female? Female permanent full-time workers

## Num. Full-Time Temporary Employees At End Of Last Fiscal Yr (l6)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 4  
Decimals: 0  
Range: -9-1300

Valid cases: 1575  
Invalid: 0

### Literal question

How many full-time seasonal or temporary employees did this establishment employ during [insert last complete fiscal year]? Full-time seasonal or temporary workers employed last fiscal year

### Post question

If 0 or -9, GO TO QUESTION L.9b

## Avg. Length Of Employment Of All Full-Time Temporary Employees In Last Fiscal Yr (l8)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-12

Valid cases: 506  
Invalid: 1069

### Literal question

## Avg. Length Of Employment Of All Full-Time Temporary Employees In Last Fiscal Yr (I8)

File: Uruguay\_2006\_2010\_2017

What was the average length of employment of all full-time temporary employees in fiscal year [insert last complete fiscal year]?

## Formal Training Programs For Permanent, Full-Time Employees In Last Fiscal Yr (I10)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-2

Valid cases: 1316  
Invalid: 259

### Literal question

Over fiscal year [insert last complete fiscal year], did this establishment have formal training programs for its permanent, full-time employees?

### Post question

If 2 or -9, GO TO QUESTION I30a

## % Permanent Full-Time Production Employees Received Formal Training In Last FY (I11a)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 3  
Decimals: 0  
Range: -9-100

Valid cases: 341  
Invalid: 1234

### Literal question

Referring to the training programs run over fiscal year [insert last complete fiscal year], what percentage of permanent, full-time employees of the following categories received formal training? If easier please provide the total numbers (provide one or the other but not both): Production full-time permanent employees trained - Percent

## % Permanent Fulltime Nonproduction Employees Received Formal Training In Last FY (I11b)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 3  
Decimals: 0  
Range: -9-100

Valid cases: 341  
Invalid: 1234

### Literal question

## % Permanent Fulltime Nonproduction Employees Received Formal Training In Last FY (l11b)

File: Uruguay\_2006\_2010\_2017

Referring to the training programs run over fiscal year [insert last complete fiscal year], what percentage of permanent, full-time employees of the following categories received formal training? If easier please provide the total numbers (provide one or the other but not both): Non-production full-time permanent employees trained - Percent

## How Much Of An Obstacle: Labor Regulations? (l30a)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-4

Valid cases: 1575  
Invalid: 0

### Literal question

Using the response options on the card; To what degree are Labor Regulations an obstacle to the current operations of this establishment? Labor regulations

## How Much Of An Obstacle: Inadequately Educated Workforce? (l30b)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-4

Valid cases: 1575  
Invalid: 0

### Literal question

Using the response options on the card; To what degree is an Inadequately Educated Workforce an obstacle to the current operations of this establishment? Inadequately educated workforce

## Biggest Obstacle Affecting The Operation Of This Establishment (m1a)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-16

Valid cases: 1575  
Invalid: 0

### Literal question

By looking at options on the tablet can you tell me which of the elements of the business environment included in the list, if any, currently represents the biggest obstacle faced by this establishment

## Total Labor Cost (Incl. Wages, Salaries, Bonuses, Etc) In Last Fiscal Year (n2a)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 10  
Decimals: 0  
Range: -9-2700000000

Valid cases: 1575  
Invalid: 0

### Literal question

From this establishment's Income Statement for fiscal year [insert last complete fiscal year], please provide the following information: Total annual cost of labor including wages, salaries, bonuses, social security payments

## Cost Of Raw Materials And Intermediate Goods Used In Prod. In Last Fiscal Year (n2e)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 10  
Decimals: 0  
Range: -9-5400000000

Valid cases: 835  
Invalid: 740

### Literal question

From this establishment's Income Statement for fiscal year [insert last complete fiscal year], please provide the following information: Total annual cost of raw materials and intermediate goods used in production

## Total Annual Costs Of Electricity In Last Fiscal Year (n2b)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 10  
Decimals: 0  
Range: -9-8300000000

Valid cases: 1451  
Invalid: 124

### Literal question

From this establishment's Income Statement for fiscal year [insert last complete fiscal year], please provide the following information: Total annual cost of electricity

## Net Book Value Of Machinery Vehicles, And Equipment In Last Fiscal Year (n6a)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 10  
Decimals: 0  
Range: -9-2000000000

Valid cases: 835  
Invalid: 740

### Literal question

## Net Book Value Of Machinery Vehicles, And Equipment In Last Fiscal Year (n6a)

File: Uruguay\_2006\_2010\_2017

From this establishment's Balance Sheet for fiscal year 2015, what was the net book value, that is the value of assets after depreciation, of the following: Machinery, vehicles, and equipment

## Cost For Establishment To Re-Purchase All Of Its Machinery (n7a)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 11  
Decimals: 0  
Range: -9-12336210000

Valid cases: 835  
Invalid: 740

### Literal question

Hypothetically, if this establishment were to purchase the assets it uses now, in their current condition and regardless of whether the establishment owns them or not, how much would they cost, independently of whether they are owned, rented or leased? Machinery, vehicles, and equipment

## Day (a15d)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Continuous  
Format: numeric  
Width: 2  
Decimals: 0  
Range: 1-31

Valid cases: 1575  
Invalid: 0  
Minimum: 1  
Maximum: 31

### Literal question

Time face-to-face interview ends: Day

## Month (a15m)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: 1-12

Valid cases: 1575  
Invalid: 0

### Literal question

Time face-to-face interview ends: Month

## Year (a15y)

File: Uruguay\_2006\_2010\_2017

### Overview



## Year (a15y)

File: Uruguay\_2006\_2010\_2017

Type: Discrete  
 Format: numeric  
 Width: 4  
 Decimals: 0  
 Range: 2006-2017

Valid cases: 1575  
 Invalid: 0

**Literal question**

Time face-to-face interview ends: Year

## Hour (a15h)

File: Uruguay\_2006\_2010\_2017

**Overview**

Type: Continuous  
 Format: numeric  
 Width: 2  
 Decimals: 0  
 Range: -9-24

Valid cases: 1575  
 Invalid: 0  
 Minimum: -9  
 Maximum: 24

**Literal question**

Time face-to-face interview ends: Hour

## Minutes (a15min)

File: Uruguay\_2006\_2010\_2017

**Overview**

Type: Continuous  
 Format: numeric  
 Width: 2  
 Decimals: 0  
 Range: 0-59

Valid cases: 1575  
 Invalid: 0  
 Minimum: 0  
 Maximum: 59

**Literal question**

Time face-to-face interview ends: Minutes

## Responses To The Questions About Figures Are€ (a17)

File: Uruguay\_2006\_2010\_2017

**Overview**

Type: Discrete  
 Format: numeric  
 Width: 1  
 Decimals: 0  
 Range: 1-4

Valid cases: 1575  
 Invalid: 0

**Literal question**

The responses to the questions regarding figures (productivity and employment numbers):

## This Questionnaire Was Completed In: (a18)

File: Uruguay\_2006\_2010\_2017

**Overview**

## This Questionnaire Was Completed In: (a18)

### File: Uruguay\_2006\_2010\_2017

Type: Discrete  
Format: numeric  
Width: 1  
Decimals: 0  
Range: 1-3

Valid cases: 1575  
Invalid: 0

#### Literal question

This questionnaire was completed in:

#### Post question

If 1, STOP HERE

## If Option 2 Or 3 In A.18, Estimate Duration Of The Whole Interview: Hours (a19h)

### File: Uruguay\_2006\_2010\_2017

#### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: 0-13

Valid cases: 664  
Invalid: 911

#### Pre question

If option 2 or 3 in a18 (A.18)

#### Literal question

Estimate duration of the whole interview - Hour

## If Option 2 Or 3 In A.18, Estimate Duration Of The Whole Interview: Minutes (a19m)

### File: Uruguay\_2006\_2010\_2017

#### Overview

Type: Continuous  
Format: numeric  
Width: 2  
Decimals: 0  
Range: 0-58

Valid cases: 664  
Invalid: 911  
Minimum: 0  
Maximum: 58

#### Literal question

Estimate duration of the whole interview - Minutes

## Weight according to strict eligibility (wstrict)

### File: Uruguay\_2006\_2010\_2017

#### Overview

Type: Continuous  
Format: numeric  
Width: 6  
Decimals: 2  
Range: 1-106.002029418945

Valid cases: 1575  
Invalid: 0  
Minimum: 1  
Maximum: 106

## Weight according to median eligibility (wmedian)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Continuous	Valid cases: 1575
Format: numeric	Invalid: 0
Width: 6	Minimum: 1
Decimals: 2	Maximum: 239.1
Range: 1-239.090637207031	

## Weight according to weak eligibility (wweak)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Continuous	Valid cases: 1575
Format: numeric	Invalid: 0
Width: 6	Minimum: 1
Decimals: 2	Maximum: 457.2
Range: 1-457.214935302734	

## see notes (strata)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Continuous	Valid cases: 1575
Format: numeric	Invalid: 0
Width: 2	Minimum: 1
Decimals: 0	Maximum: 55
Range: 1-55	

## Size Of Locality (a3)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete	Valid cases: 954
Format: numeric	Invalid: 621
Width: 1	
Decimals: 0	
Range: 2-5	

### Literal question

Size of locality

## Number Of Establishments In The Firm (a7a)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete	Valid cases: 146
Format: numeric	Invalid: 1429
Width: 3	
Decimals: 0	
Range: -9-130	

### Literal question

## Number Of Establishments In The Firm (a7a)

File: Uruguay\_2006\_2010\_2017

How many establishments are part of the firm?

## Is The Top Manager Female? (b7a)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-2

Valid cases: 954  
Invalid: 621

### Literal question

Is the Top Manager female?

## Compete Against Registered Firms Selling Goods Or Services Without Records? (ASCe13)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-2

Valid cases: 954  
Invalid: 621

### Literal question

Does this establishment compete against registered firms selling goods or services without records or receipt?

## Compete Against Registered Firms Hiring Workers Without Formal Contracts? (ASCe14)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-2

Valid cases: 954  
Invalid: 621

### Literal question

Does this establishment compete against registered firms hiring workers without formal contracts?

## New Products/Services Also New For The Establishment'S Main Market (h2)

File: Uruguay\_2006\_2010\_2017

### Overview

## New Products/Services Also New For The Establishment's Main Market (h2)

File: Uruguay\_2006\_2010\_2017

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-2

Valid cases: 476  
Invalid: 1099

### Literal question

Were any of the new or significantly improved products or services also new for the establishment's main market?

## Percentage Of The Building Occupied: Other (g6c)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 3  
Decimals: 0  
Range: -9-100

Valid cases: 470  
Invalid: 1105

### Literal question

Of the buildings occupied by this establishment, what percentage is owned and what percentage is rented or leased? Other

## Percentage Of The Land Occupied: Other (g1c)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 3  
Decimals: 0  
Range: -9-100

Valid cases: 954  
Invalid: 621

### Literal question

Of the land occupied by this establishment, what percent is: Other

## Value Of Collateral Required For The Most Recent Credit/Loan (k15a)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 9  
Decimals: 0  
Range: -9-712000000

Valid cases: 315  
Invalid: 1260

### Literal question

Referring only to this most recent line of credit or loan, what was the approximate value of the collateral required?

## Government Contract Secured (Or Attempted) In The Last 12 Months? (j6a)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-2

Valid cases: 954  
Invalid: 621

### Literal question

Over the last year, has this establishment secured or attempted to secure a government contract?

### Post question

If 2 or -9, GO TO QUESTION J.7

## % Of Full Time Workers Completed High School (l9b)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 3  
Decimals: 0  
Range: -9-100

Valid cases: 954  
Invalid: 621

### Literal question

What is the percentage of full-time permanent workers who completed secondary school? Percentage of full time permanent workers who completed secondary school

## Total Annual Cost Of Finished Goods/Materials Bought To Resell In Last Fiscal Yr (n2i)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 11  
Decimals: 0  
Range: -9-10858000000

Valid cases: 237  
Invalid: 1338

### Literal question

From this establishment's Income Statement for fiscal year [insert last complete fiscal year], please provide the following information: Total annual cost of finished goods and materials purchased to resell

## Supervisor Number (a13)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Continuous  
Format: numeric  
Width: 3  
Decimals: 0  
Range: 0-115

Valid cases: 968  
Invalid: 607  
Minimum: 0  
Maximum: 115

### Literal question

## Supervisor Number (a13)

### File: Uruguay\_2006\_2010\_2017

Supervisor code

## Interviewer Number (a12)

### File: Uruguay\_2006\_2010\_2017

#### Overview

Type: Continuous  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-82

Valid cases: 968  
Invalid: 607  
Minimum: -9  
Maximum: 82

#### Literal question

Interviewer code

## The Price Charged For Main Good Or Service Change? (ASCn3)

### File: Uruguay\_2006\_2010\_2017

#### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-3

Valid cases: 654  
Invalid: 921

#### Literal question

From the beginning of fiscal year [insert last complete fiscal year minus two] through the end of fiscal year [insert last complete fiscal year], did the price this establishment charges for its main good or service increase, decrease, or stay the same

#### Post question

If the answer is either 3 or -9, GO TO QUESTION D.3

## What Was The Maturity (In Months) Agreed At The Time Of Approval? (ASCK13)

### File: Uruguay\_2006\_2010\_2017

#### Overview

Type: Discrete  
Format: numeric  
Width: 3  
Decimals: 0  
Range: -9-190

Valid cases: 538  
Invalid: 1037

#### Literal question

Referring only to this most recent line of credit or loan, what was the maturity (in months) agreed at the time of approval?

## Total Cost Of Sales Of This Establishment Increase, Decrease, Or Stay The Same? (ASCn8)

### File: Uruguay\_2006\_2010\_2017

## Total Cost Of Sales Of This Establishment Increase, Decrease, Or Stay The Same? (ASCn8)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-3

Valid cases: 428  
Invalid: 1147

### Literal question

From the beginning of fiscal year [insert last complete fiscal year minus two] through the end of fiscal year [insert last complete fiscal year], did the total cost of sales of this establishment increase, decrease, or stay the same?

### Post question

If 3 or -9, GO TO QUESTION N6

## Perception Of The Questions Regarding Opinions And Perceptions (a16)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 1  
Decimals: 0  
Range: 1-3

Valid cases: 968  
Invalid: 607

### Literal question

It is my perception that the responses to the questions regarding opinions and perceptions:

## Sector Match Between Screener Information And Sample Frame (a5)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 1  
Decimals: 0  
Range: 1-3

Valid cases: 1228  
Invalid: 347

## Type Of Establishment (a8)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -7-4

Valid cases: 683  
Invalid: 892



## Establishment's Financial Statements Separate from Other Establishments (a10)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete	Valid cases: 683
Format: numeric	Invalid: 892
Width: 2	
Decimals: 0	
Range: -7-2	

## % Of Water Supply (Used In Production) From Public Sources In Last Fiscal Year (c18)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete	Valid cases: 722
Format: numeric	Invalid: 853
Width: 3	
Decimals: 0	
Range: -9-100	

## Application To Obtain A Telephone Connection Submitted Over The Last 2 Years (c19)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete	Valid cases: 1228
Format: numeric	Invalid: 347
Width: 2	
Decimals: 0	
Range: -9-2	

## How Many Days Did It Take For You To Receive A Telephone Connection? (c20)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete	Valid cases: 338
Format: numeric	Invalid: 1237
Width: 3	
Decimals: 0	
Range: -9-180	

## When You Applied For A Tele. Connection Was An Informal/payment Gift Requested? (c21)

File: Uruguay\_2006\_2010\_2017

### Overview

## When You Applied For A Tele. Connection Was An Informal/payment Gift Requested? (c21)

File: Uruguay\_2006\_2010\_2017

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-2

Valid cases: 338  
Invalid: 1237

## Does The Firm Have A High-Speed Internet Connection On Its Premises? (c23)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-2

Valid cases: 733  
Invalid: 842

## Internet Connection To: make Purchases For This Establishment? (c24b)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-2

Valid cases: 582  
Invalid: 993

## Internet Connection To: Deliver Services To Your Clients? (c24c)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-2

Valid cases: 582  
Invalid: 993

## Internet Connectrion To: Do Research/Develop Ideas On New Products & Services? (c24d)

File: Uruguay\_2006\_2010\_2017

### Overview

## Internet Connectrion To: Do Research/Develop Ideas On New Products & Services? (c24d)

File: Uruguay\_2006\_2010\_2017

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-2

Valid cases: 582  
Invalid: 993

## Avg. days of inventory of most important input kept by establishment (d16)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 3  
Decimals: 0  
Range: -9-365

Valid cases: 722  
Invalid: 853

## Avg. days of inventory of main sales item kept by establishment (d17)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 3  
Decimals: 0  
Range: -9-365

Valid cases: 249  
Invalid: 1326

## In main market, number of competitors faced by establishment's main product (e2)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-5

Valid cases: 610  
Invalid: 965

## FY09, how much spent on purchases of licenses to use intellectual property? (LACe8b)

File: Uruguay\_2006\_2010\_2017

### Overview

FY09, how much spent on purchases of licenses to use intellectual property? (LACe8b)

File: Uruguay\_2006\_2010\_2017

Type: Discrete  
Format: numeric  
Width: 8  
Decimals: 0  
Range: -9-18000000

Valid cases: 213  
Invalid: 1362

Acquired Additional Land Or Buildings To Expand Operations In The Last 3 Years? (g7)

File: Uruguay\_2006\_2010\_2017

#### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-2

Valid cases: 249  
Invalid: 1326

In last 3 yrs, Has This Establishment Been Successful In Acquiring Land ? (g8a)

File: Uruguay\_2006\_2010\_2017

#### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-2

Valid cases: 165  
Invalid: 1410

In last FY, % Of Material Inputs Or Services Paid For Before Delivery (k1a)

File: Uruguay\_2006\_2010\_2017

#### Overview

Type: Discrete  
Format: numeric  
Width: 3  
Decimals: 0  
Range: -9-100

Valid cases: 1228  
Invalid: 347

In last FY, % Of Material Inputs Or Services Paid For On Delivery (k1b)

File: Uruguay\_2006\_2010\_2017

#### Overview

## In last FY, % Of Material Inputs Or Services Paid For On Delivery (k1b)

File: Uruguay\_2006\_2010\_2017

Type: Discrete  
Format: numeric  
Width: 3  
Decimals: 0  
Range: -9-100

Valid cases: 1228  
Invalid: 347

## In last FY, % Of Total Annual Sales Paid For Before Delivery (k2a)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 3  
Decimals: 0  
Range: -9-100

Valid cases: 1228  
Invalid: 347

## In last FY, % Of Total Annual Sales Paid For on Delivery (k2b)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 3  
Decimals: 0  
Range: -9-100

Valid cases: 1228  
Invalid: 347

## Num. Full-time Employees At End Of Last Fiscal Yr: Skilled Production Workers (l4a)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 3  
Decimals: 0  
Range: -9-500

Valid cases: 722  
Invalid: 853

## Last 3 yrs: received any public support for training-related activities? (LACl20)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-2

Valid cases: 607  
Invalid: 968

## Rotation Order (m1d)

File: Uruguay\_2006\_2010\_2017

**Overview**

Type: Discrete  
 Format: numeric  
 Width: 1  
 Decimals: 0  
 Range: 1-3

Valid cases: 1228  
 Invalid: 347

## Total Annual Costs Of Fuel In Last Fiscal Year (n2f)

File: Uruguay\_2006\_2010\_2017

**Overview**

Type: Discrete  
 Format: numeric  
 Width: 9  
 Decimals: 0  
 Range: -9-360000000

Valid cases: 722  
 Invalid: 853

## Net Book Value Of Land And Buildings In Last Fiscal Year (n6b)

File: Uruguay\_2006\_2010\_2017

**Overview**

Type: Discrete  
 Format: numeric  
 Width: 9  
 Decimals: 0  
 Range: -9-800000000

Valid cases: 722  
 Invalid: 853

## Cost For Establishment To Re-Purchase All Of Its Land And Buildings (n7b)

File: Uruguay\_2006\_2010\_2017

**Overview**

Type: Discrete  
 Format: numeric  
 Width: 10  
 Decimals: 0  
 Range: -9-2000000000

Valid cases: 722  
 Invalid: 853

## Sample frame level (a1c)

File: Uruguay\_2006\_2010\_2017

**Overview**

Type: Discrete  
 Format: numeric  
 Width: 1  
 Decimals: 0  
 Range: 1-2

Valid cases: 347  
 Invalid: 1228

**Literal question**

## Sample frame level (a1c)

File: Uruguay\_2006\_2010\_2017

Frame level

## Year of the last completed calendar fiscal year (a20y)

File: Uruguay\_2006\_2010\_2017

**Overview**

Type: Discrete	Valid cases: 347
Format: numeric	Invalid: 1228
Width: 4	
Decimals: 0	
Range: 2015-2017	

**Literal question**

On which calendar date did the last completed fiscal year end? Year

## Month of the last completed calendar fiscal year (a20m)

File: Uruguay\_2006\_2010\_2017

**Overview**

Type: Discrete	Valid cases: 347
Format: numeric	Invalid: 1228
Width: 2	
Decimals: 0	
Range: 1-12	

**Literal question**

On which calendar date did the last completed fiscal year end? Month

## Day of the last completed calendar fiscal year (a20d)

File: Uruguay\_2006\_2010\_2017

**Overview**

Type: Continuous	Valid cases: 347
Format: numeric	Invalid: 1228
Width: 2	Minimum: 1
Decimals: 0	Maximum: 31
Range: 1-31	

**Literal question**

On which calendar date did the last completed fiscal year end? Day

## % Of The Firm Owned By Females (b4a)

File: Uruguay\_2006\_2010\_2017

**Overview**

Type: Discrete	Valid cases: 158
Format: numeric	Invalid: 1417
Width: 3	
Decimals: 0	
Range: -9-100	

**Literal question**

## % Of The Firm Owned By Females (b4a)

File: Uruguay\_2006\_2010\_2017

What percentage of the firm is owned by females?

## Specify The Internationally-Recognized Quality Certifications (b8x)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete

Valid cases: 67

Format: character

Width: 108

### Literal question

Please specify the internationally-recognized quality certifications

## Establishment'S Main Product/Service Last Fiscal Yr (d1a1a)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete

Valid cases: 347

Format: numeric

Invalid: 1228

Width: 1

Decimals: 0

Range: 1-6

### Literal question

In fiscal year [insert last complete fiscal year], what was this establishment's main activity and product, that is, the activity and product that represented the largest proportion of annual sales?

## Please Also Write Out The Number (d2x)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete

Valid cases: 285

Format: character

Invalid: 0

Width: 98

### Literal question

PLEASE ALSO WRITE OUT THE NUMBER (i.e. 50,000 as Fifty Thousand)

## How Much Did This Price Change? (ASCn4)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete

Valid cases: 277

Format: numeric

Invalid: 1298

Width: 3

Decimals: 0

Range: -9-300

### Literal question

In percentage terms, how much did this price change? Percentage change



## Main Reason For Price Change (ASCn5)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-7

Valid cases: 277  
Invalid: 1298

### Literal question

Please indicate the main reason for this change

### Post question

If answer is (2,3,4,5,6,7,-9), GO TO QUESTION D.3

### Interviewer instructions

SHOW CARD 4

## How Much Did The Price Of Supplies Or Material Inputs Change? (ASCn5b)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-80

Valid cases: 152  
Invalid: 1423

### Literal question

In percentage terms, how much did the price of supplies or material inputs change? Percentage change

## In Clearing Exports Through Customs, Informal Gift/Payment Expected Or Requested? (d5a)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-2

Valid cases: 41  
Invalid: 1534

### Literal question

In reference to when this establishment exported goods directly, in clearing these goods through customs was an informal gift or payment expected or requested?

## In Clearing Imports Through Customs, Informal Gift/Payment Expected Or Requested? (d15a)

File: Uruguay\_2006\_2010\_2017

### Overview

## In Clearing Imports Through Customs, Informal Gift/Payment Expected Or Requested? (d15a)

File: Uruguay\_2006\_2010\_2017

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-2

Valid cases: 157  
Invalid: 1418

### Literal question

In reference to when this establishment imported material inputs or supplies, in claiming these goods from customs was an informal gift or payment expected or requested?

## Percentage Of Material Inputs Or Supplies Obtained From Repeated Suppliers? (ASCd5)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 3  
Decimals: 0  
Range: -9-100

Valid cases: 347  
Invalid: 1228

### Literal question

In fiscal year [insert last complete fiscal year], what percentage of material inputs or supplies were obtained from suppliers from whom this establishment receives inputs or supplies more than once a year?

## Percentage Of Inputs Tailored To The Specific Needs Of This Establishment? (ASCd6)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 3  
Decimals: 0  
Range: -9-100

Valid cases: 347  
Invalid: 1228

### Literal question

In fiscal year [insert last complete fiscal year], what percentage of material inputs or supplies were tailored to the specific needs of this establishment to the extent that finding a new supplier would entail substantial time and costs?

## Percentage Of Inputs Provided As Mutually Agreed? (ASCd7)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 3  
Decimals: 0  
Range: -9-100

Valid cases: 347  
Invalid: 1228

### Literal question

## Percentage Of Inputs Provided As Mutually Agreed? (ASCd7)

File: Uruguay\_2006\_2010\_2017

In fiscal year [insert last complete fiscal year], what percentage of this establishment's material inputs or supplies were provided as mutually agreed, that is without problems, disputes, or delays?

## Degree Suppliers Prevented From Fulfill. Agr. b/c Of Circumst. Beyond Control? (ASCd8)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-5

Valid cases: 347  
Invalid: 1228

### Literal question

Please indicate to what degree this establishment's suppliers are prevented from fulfilling 7agreements because of circumstances beyond their control.

## To What Degree Is The Following Is Effective: Personal Relationship And Trust? (ASCd9a)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-5

Valid cases: 347  
Invalid: 1228

### Literal question

When making agreements with suppliers, please indicate to what degree each of the following is effective in resolving or preventing problems. Personal relationship and trust

## To What Degree Is The Following Is Effective: Mutual Interests? (ASCd9b)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-5

Valid cases: 347  
Invalid: 1228

### Literal question

When making agreements with suppliers, please indicate to what degree each of the following is effective in resolving or preventing problems. Mutual interest in maintaining business relationship, without involving others

## To What Degree Is The Following Is Effective: Paid, Private Dispute Resolution? (ASCd9d)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-5

Valid cases: 347  
Invalid: 1228

### Literal question

When making agreements with suppliers, please indicate to what degree each of the following is effective in resolving or preventing problems. Paid, private dispute resolution

## Degree of Effectiveness of: Assistance Of Government Officials? (ASCd9e)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-5

Valid cases: 347  
Invalid: 1228

### Literal question

When making agreements with suppliers, please indicate to what degree each of the following is effective in resolving or preventing problems. Assistance of government officials

## Degree of Effectiveness of: Intervention Of Other Third-Parties? (ASCd9c)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-5

Valid cases: 347  
Invalid: 1228

### Literal question

When making agreements with suppliers, please indicate to what degree each of the following is effective in resolving or preventing problems. Intervention of other third-parties (excluding paid, private dispute resolution and government officials)

## To What Degree Is The Following Is Effective: Legal System? (ASCd9f)

File: Uruguay\_2006\_2010\_2017

### Overview

## To What Degree Is The Following Is Effective: Legal System? (ASCd9f)

File: Uruguay\_2006\_2010\_2017

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-5

Valid cases: 347  
Invalid: 1228

### Literal question

When making agreements with suppliers, please indicate to what degree each of the following is effective in resolving or preventing problems. Legal system

## Percentage Of Sales To Repeated Customers? (ASCd14)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 3  
Decimals: 0  
Range: -9-100

Valid cases: 347  
Invalid: 1228

### Literal question

In fiscal year [insert last complete fiscal year], what percentage of goods or services were provided to customers to whom this establishment provides goods or services more than once a year?

## Percentage Of Sales Tailored To The Specific Needs Of Customers? (ASCd15)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 3  
Decimals: 0  
Range: -9-100

Valid cases: 347  
Invalid: 1228

### Literal question

In fiscal year [insert last complete fiscal year], what percentage of goods or services were tailored to the specific needs of customers to the extent that finding new customers would entail substantial time and costs?

## Percentage Of This Establishment's Sales Provided As Mutually Agreed? (ASCd16)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 3  
Decimals: 0  
Range: -9-100

Valid cases: 347  
Invalid: 1228

### Literal question

## Percentage Of This Establishment's Sales Provided As Mutually Agreed? (ASCd16)

File: Uruguay\_2006\_2010\_2017

In fiscal year [insert last complete fiscal year], what percentage of goods or services were provided to customers as mutually agreed, that is without problems, disputes, or delays?

## Degree Customers Prevented From Fulfill. Agr. b/c Of Circumst. Beyond Control? (ASCd17)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-5

Valid cases: 347  
Invalid: 1228

### Literal question

Please indicate to what degree this establishment's customers are prevented from fulfilling agreements because of circumstances beyond their control.

### Interviewer instructions

SHOW CARD 7

## To What Degree Is The Following Is Effective: Personal Relationship And Trust? (ASCd18a)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-5

Valid cases: 347  
Invalid: 1228

### Literal question

When making agreements with customers, please indicate to what degree each of the following is effective in resolving or preventing problems. Personal relationship and trust

## To What Degree Is The Following Is Effective: Mutual Interests? (ASCd18b)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-5

Valid cases: 347  
Invalid: 1228

### Literal question

When making agreements with customers, please indicate to what degree each of the following is effective in resolving or preventing problems. Mutual interest in maintaining business relationship, without involving others

## To What Degree Is The Following Is Effective: Paid, Private Dispute Resolution? (ASCd18d)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-5

Valid cases: 347  
Invalid: 1228

### Literal question

When making agreements with customers, please indicate to what degree each of the following is effective in resolving or preventing problems. Paid, private dispute resolution

## Degree of Effectiveness of: Assistance Of Government Officials? (ASCd18e)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-5

Valid cases: 347  
Invalid: 1228

### Literal question

When making agreements with customers, please indicate to what degree each of the following is effective in resolving or preventing problems. Assistance of government officials

## Degree of Effectiveness of: Intervention Of Other Third-Parties? (ASCd18c)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-5

Valid cases: 347  
Invalid: 1228

### Literal question

When making agreements with customers, please indicate to what degree each of the following is effective in resolving or preventing problems. Intervention of other third-parties (excluding private dispute resolution and government officials)

## To What Degree Is The Following Is Effective: Legal System? (ASCd18f)

File: Uruguay\_2006\_2010\_2017

### Overview

## To What Degree Is The Following Is Effective: Legal System? (ASCd18f)

File: Uruguay\_2006\_2010\_2017

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-5

Valid cases: 347  
Invalid: 1228

### Literal question

When making agreements with customers, please indicate to what degree each of the following is effective in resolving or preventing problems. Legal system

## What Best Describes What Happened When Problem In The Production Process Arose? (ASCr1)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-4

Valid cases: 347  
Invalid: 1228

### Literal question

Over the last complete fiscal year [insert last complete fiscal year], what best describes what happened at this establishment when a problem in the production process or provision of services arose?

## How Many Production Performance Indicators Were Monitored At This Establishment? (ASCr2)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-4

Valid cases: 347  
Invalid: 1228

### Literal question

Over the last complete fiscal year [insert last complete fiscal year], how many production or service provision performance indicators were monitored at this establishment?

## How Easy To Achieve Its Production Targets? (ASCr7)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-6

Valid cases: 347  
Invalid: 1228

### Literal question



## How Easy To Achieve Its Production Targets? (ASCr7)

File: Uruguay\_2006\_2010\_2017

Over the last complete fiscal year [insert last complete fiscal year], how easy or difficult was it for this establishment to achieve its production or service provision targets? Examples of production or service provision targets are: production, quality, efficiency, waste, on-time delivery.

## Who Was Aware Of The Production Targets At This Establishment? (ASCr8)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-4

Valid cases: 347  
Invalid: 1228

### Literal question

Over the last complete fiscal year [insert last complete fiscal year], who was aware of the production or service provision targets at this establishment?

## Does this establishment offer performance bonus to managers (ASCr111)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-2

Valid cases: 164  
Invalid: 1411

### Literal question

Does this establishment offer performance bonuses to managers?

### Post question

If 2 or -9, GO TO E1

## If randomly selected, what Were Managers' Performance Bonuses Usually Based On? (ASCr112)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-5

Valid cases: 45  
Invalid: 1530

### Literal question

Over the last complete fiscal year [insert last complete fiscal year], what were managers' performance bonuses usually based on?

### Interviewer instructions

INTERVIEWER: INCLUDE ANY TYPE OF TARGET, INCLUDING TARGETS BASED ON PRODUCTION, SALES, THE FIRM'S STOCK PRICE, ETC.

## What Were Managers' Performance Bonuses Usually Based On? (ASCr11)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-5

Valid cases: 183  
Invalid: 1392

### Literal question

Over the last complete fiscal year [insert last complete fiscal year], what were managers' performance bonuses usually based on?

### Interviewer instructions

INTERVIEWER: INCLUDE ANY TYPE OF TARGET, INCLUDING TARGETS BASED ON PRODUCTION, SALES, THE FIRM'S STOCK PRICE, ETC.

## Competitors For The Main Product/Service In The Main Market (e2b)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 3  
Decimals: 0  
Range: -9-100

Valid cases: 81  
Invalid: 1494

### Literal question

In fiscal year [insert last complete fiscal year], for the main market in which this establishment sold its main product, how many competitors did this establishment's main product face?

## Which Practices Of Informal Firms Affects This Establishment The Most? (ASCe12)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-6

Valid cases: 232  
Invalid: 1343

### Literal question

Which of the following practices of unregistered or informal firms affects your establishment the most?

## Other (Specify) (ASCe12x)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: character  
Width: 91

Valid cases: 11  
Invalid: 0

## Other (Specify) (ASCe12x)

File: Uruguay\_2006\_2010\_2017

**Literal question**

Which of the following practices of unregistered or informal firms affects your establishment the most? Other specify

## Were These Introduced Because Of Specific Customer Requests Or Direct Demands? (ASCh2)

File: Uruguay\_2006\_2010\_2017

**Overview**

Type: Discrete  
 Format: numeric  
 Width: 2  
 Decimals: 0  
 Range: -9-2

Valid cases: 256  
 Invalid: 1319

**Literal question**

Were any of the new or significantly improved products or services introduced because of specific customer requests or direct demands?

## Describe In Detail The Main New Or Significantly Improved Product Or Service (h3x)

File: Uruguay\_2006\_2010\_2017

**Overview**

Type: Discrete  
 Format: character  
 Width: 151

Valid cases: 256

**Literal question**

Please describe in detail the main new or significantly improved product or service that this establishment introduced during the last three years.

## Describe How The Main New/Significantly Improved Product Or Service Is Different (h4x)

File: Uruguay\_2006\_2010\_2017

**Overview**

Type: Discrete  
 Format: character  
 Width: 134

Valid cases: 256

**Literal question**

Please describe in detail how the main new or significantly improved product or service is different than the most similar product or service, if any, previously produced by this establishment.

## Describe Main New/Significantly Improved Process This Establishment Introduced (h6x)

File: Uruguay\_2006\_2010\_2017

**Overview**

## Describe Main New/Significantly Improved Process This Establishment Introduced (h6x)

File: Uruguay\_2006\_2010\_2017

Type: Discrete  
Format: character  
Width: 100

Valid cases: 205  
Invalid: 0

### Literal question

Please describe in detail the main new or significantly improved process that this establishment introduced during the last three years. The main innovative process is the innovative process that had the largest impact on the operations of the establishment during the last three years.

## How The Main New/Significantly Improved Process Is Different (h7x)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: character  
Width: 143

Valid cases: 205

### Literal question

Please describe in detail how the main new or significantly improved process is different than the most similar process that is or was used by this establishment

## Did This Establishment Spend On: Software Development And Database Activities? (ASCh10a)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-2

Valid cases: 347  
Invalid: 1228

### Literal question

During last fiscal year, did this establishment spend on any of the following? Software development and database activities

## Did This Establishment Spend On: Intellectual Property Related Activities? (ASCh10b)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-2

Valid cases: 347  
Invalid: 1228

### Literal question

During last fiscal year, did this establishment spend on any of the following? Intellectual property related activities

## Did This Establishment Spend On: Design And Other Creative Work? (ASCh10c)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-2

Valid cases: 347  
Invalid: 1228

### Literal question

During last fiscal year, did this establishment spend on any of the following? Design and other creative work

## Did This Establishment Spend On: Marketing/Branding Of New Products/Services? (ASCh10d)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-2

Valid cases: 347  
Invalid: 1228

### Literal question

During last fiscal year, did this establishment spend on any of the following? Marketing and branding of new products or services

## Did This Establishment Spend On: Organizational Development? (ASCh10e)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-2

Valid cases: 347  
Invalid: 1228

### Literal question

During last fiscal year, did this establishment spend on any of the following? Organizational development

## Were Any Of These Purchases For New Technology Assoc. w/ New Products/Services? (ASCn6)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-2

Valid cases: 207  
Invalid: 1368

### Literal question

## Were Any Of These Purchases For New Technology Assoc. w/ New Products/Services? (ASCn6)

File: Uruguay\_2006\_2010\_2017

Were any of these purchases for upgrading machinery, vehicles, and equipment spent on upgrades or for acquiring new technology associated with new or significantly improved products or services?

### Post question

If 2 or -9, SKIP N.5B

## Percent Spent On Upgrades/Acquisition Assoc. w/ New Products/Services? (ASCn7)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 3  
Decimals: 0  
Range: -9-100

Valid cases: 139  
Invalid: 1436

### Literal question

What percent of total purchases of new or used machinery, vehicles, and equipment, was spent on upgrades or acquiring new technology associated with new or significantly improved products or services? Precent

## Fixed Assets - Value Internal Funds Or Retained Earnings (k5a1)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 8  
Decimals: 0  
Range: -9-13000000

Valid cases: 5  
Invalid: 1570

### Literal question

Over fiscal year [insert last complete fiscal year], please estimate the proportion of this establishment's total purchase of fixed assets that was financed from each of the following sources: Internal funds or retained earnings - Amount LCU

## Fixed Assets - Value Borrowed From Banks (k5bc1)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 6  
Decimals: 0  
Range: -9-150000

Valid cases: 5  
Invalid: 1570

### Literal question

Over fiscal year [insert last complete fiscal year], please estimate the proportion of this establishment's total purchase of fixed assets that was financed from each of the following sources: Borrowed from banks: private and state-owned - Amount LCU

## Fixed Assets - Value Owners' Contribution Or Issued New Equity Shares (k5i1)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 5  
Decimals: 0  
Range: -9-75000

Valid cases: 5  
Invalid: 1570

### Literal question

Over fiscal year [insert last complete fiscal year], please estimate the proportion of this establishment's total purchase of fixed assets that was financed from each of the following sources: Owners' contribution or issued new equity shares - Amount LCU

## Fixed Assets - Value Borrowed From Non-Bank Financial Institutions (k5e1)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-0

Valid cases: 5  
Invalid: 1570

### Literal question

Over fiscal year [insert last complete fiscal year], please estimate the proportion of this establishment's total purchase of fixed assets that was financed from each of the following sources: Borrowed from non-bank financial institutions which include microfinance institutions, credit cooperatives, credit unions, or finance companies - Amount LCU

## Fixed Assets - Value Purchases On Credit From Suppliers, Advances From Customers (k5f1)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 8  
Decimals: 0  
Range: -9-30000000

Valid cases: 5  
Invalid: 1570

### Literal question

Over fiscal year [insert last complete fiscal year], please estimate the proportion of this establishment's total purchase of fixed assets that was financed from each of the following sources: Purchases on credit from suppliers and advances from customers - Amount LCU

## Fixed Assets - Value Other (k5hdj1)

File: Uruguay\_2006\_2010\_2017

### Overview

## Fixed Assets - Value Other (k5hdj1)

File: Uruguay\_2006\_2010\_2017

Type: Discrete  
 Format: numeric  
 Width: 2  
 Decimals: 0  
 Range: -9-0

Valid cases: 5  
 Invalid: 1570

**Literal question**

Over fiscal year [insert last complete fiscal year], please estimate the proportion of this establishment's total purchase of fixed assets that was financed from each of the following sources: Other, moneylenders, friends, relatives, bonds, etc - Amount LCU

## Total Annual Expenditure For Purchases Of Equipment In Year Prior To Last FY (n5c)

File: Uruguay\_2006\_2010\_2017

**Overview**

Type: Discrete  
 Format: numeric  
 Width: 10  
 Decimals: 0  
 Range: -9-2150000000

Valid cases: 213  
 Invalid: 1362

**Literal question**

In fiscal year [insert last complete fiscal year minus one], how much did this establishment spend on purchases of: New or used machinery, vehicles, and equipment

## Total Annual Expenditure On Land And Buildings In Year Prior To Last FY (n5d)

File: Uruguay\_2006\_2010\_2017

**Overview**

Type: Discrete  
 Format: numeric  
 Width: 9  
 Decimals: 0  
 Range: -9-1500000000

Valid cases: 213  
 Invalid: 1362

**Literal question**

In fiscal year [insert last complete fiscal year minus one], how much did this establishment spend on purchases of: Land and buildings, including expansion and renovations of existing structures?

## Which Bank Provided The Most Recent Line Of Credit Or Loan? (ASCK8)

File: Uruguay\_2006\_2010\_2017

**Overview**

Type: Discrete  
 Format: numeric  
 Width: 2  
 Decimals: 0  
 Range: -9-12

Valid cases: 205  
 Invalid: 1370

**Literal question**



## Which Bank Provided The Most Recent Line Of Credit Or Loan? (ASCk8)

File: Uruguay\_2006\_2010\_2017

Which bank provided the most recent line of credit or loan?

## Other (Specify) (ASCk8x)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: character  
Width: 29

Valid cases: 3  
Invalid: 0

### Literal question

Which bank provided the most recent line of credit or loan? Other

## Was The Loan Granted As Part Of A Government-Supported Program? (ASCk9)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-2

Valid cases: 211  
Invalid: 1364

### Literal question

Referring to the most recent line of credit or loan, was the loan granted as part of a government-supported program?

## Total Number of Open Lines of Credit and Outstanding Loans Held By This Establis (k15b)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-15

Valid cases: 211  
Invalid: 1364

### Literal question

What is the total number of open lines of credit or outstanding loans held by this establishment?

## Total Outstanding Balance of All Open Lines of Credit and Loans Held By This Est (k15c)

File: Uruguay\_2006\_2010\_2017

### Overview

## Total Outstanding Balance of All Open Lines of Credit and Loans Held By This Est (k15c)

File: Uruguay\_2006\_2010\_2017

Type: Discrete  
Format: numeric  
Width: 10  
Decimals: 0  
Range: -9-5100000000

Valid cases: 196  
Invalid: 1379

### Literal question

What is the total value of open lines of credit or outstanding loans held by this establishment?

## Outstanding Personal Loans Used To Finance Establishment'S Business Activities? (k15d)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-2

Valid cases: 347  
Invalid: 1228

### Literal question

At this time, does the owner or owners of this establishment have any outstanding personal loans that are used to finance this establishment's business activities?

## Consider Completing Application Steps For A Loan Or Line Of Credit Online? (ASCk17)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-2

Valid cases: 48  
Invalid: 1527

### Literal question

Did this establishment consider completing application steps for a loan or line of credit online?

## Was The Application Completed Partially Or Entirely Online? (ASCk18)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-2

Valid cases: 146  
Invalid: 1429

### Literal question

## Was The Application Completed Partially Or Entirely Online? (ASCk18)

File: Uruguay\_2006\_2010\_2017

Referring only to this most recent application for a line of credit or loan, was the application completed partially or entirely online?

### Post question

If 1 or -9, GO TO QUESTION K.20

## What Was The Main Reason For Not Completing The Application Online? (ASCk19)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-7

Valid cases: 101  
Invalid: 1474

### Literal question

What was the main reason for not completing the application online?

## What Was The Outcome Of That Most Recent Application For Loan/Line Of Credit? (k20a1)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-4

Valid cases: 146  
Invalid: 1429

### Literal question

Referring only to this most recent application for a line of credit or loan, what was the outcome of that application?

## Lease Any Fixed Assets, Such As Machinery, Vehicles, Equipment, Land, Buildings? (ASCk22)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-2

Valid cases: 347  
Invalid: 1228

### Literal question

In fiscal year [insert last complete fiscal year], did this establishment lease any fixed assets, such as machinery, vehicles, equipment, land or buildings?

## Currently Belong To An Industry Organization Or Business Association? (ASCj16)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-2

Valid cases: 347  
Invalid: 1228

### Literal question

Does this establishment currently belong to an industry organization or business association?

### Post question

If 2 or -9, SKIP TO J.30

## Which Describes The Main Industry Organization Or Business Association (ASCj17)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-5

Valid cases: 172  
Invalid: 1403

### Literal question

Please indicate which of the following describes the main industry organization or business association

## Make Regular Financial Contributions To This Association? (ASCj18)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-2

Valid cases: 172  
Invalid: 1403

### Literal question

Does this establishment (or the firm to which it belongs) make regular financial contributions to this association?

## Senior Management Regularly Spend Time Interacting With This Association? (ASCj19)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-2

Valid cases: 172  
Invalid: 1403

## Senior Management Regularly Spend Time Interacting With This Association? (ASCj19)

File: Uruguay\_2006\_2010\_2017

### Literal question

Does the senior management of this establishment (or the firm to which it belongs) make regularly spend time interacting with this association?

## Please Indicate If This Association: Provides Information On Market Trends (ASCj20a)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-2

Valid cases: 172  
Invalid: 1403

### Literal question

Please indicate if this association: Provides information to members about market trends, new technologies or new products

## Please Indicate If This Association: Provides Information On Laws (ASCj20b)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-2

Valid cases: 172  
Invalid: 1403

### Literal question

Please indicate if this association: Provides information to members about laws, regulations and judicial decisions

## Please Indicate If This Association: Offers Networking Opportunities (ASCj20c)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-2

Valid cases: 172  
Invalid: 1403

### Literal question

Please indicate if this association: Offers members networking opportunities

## Please Indicate If This Association: Engage In Lobbying (ASCj20d)

### File: Uruguay\_2006\_2010\_2017

#### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-2

Valid cases: 172  
Invalid: 1403

#### Literal question

Please indicate if this association: Engage in lobbying and other political activity to influence laws and regulations that affect your industry

## Num. Of Permanent, Full-Time Highly Skilled Production Workers, Last FY (l4a1)

### File: Uruguay\_2006\_2010\_2017

#### Overview

Type: Discrete  
Format: numeric  
Width: 3  
Decimals: 0  
Range: -9-267

Valid cases: 113  
Invalid: 1462

#### Literal question

At the end of fiscal year [insert last complete financial year], how many permanent, full-time individuals working in this establishment were: Highly skilled production workers, professionals whose tasks require extensive theoretical and technical knowledge

#### Interviewer instructions

INTERVIEWER: READ EACH CATEGORY

## Num. Of Permanent, Full-Time Semi Skilled Production Workers, Last FY (l4a2)

### File: Uruguay\_2006\_2010\_2017

#### Overview

Type: Discrete  
Format: numeric  
Width: 3  
Decimals: 0  
Range: -9-260

Valid cases: 113  
Invalid: 1462

#### Literal question

At the end of fiscal year [insert last complete financial year], how many permanent, full-time individuals working in this establishment were: Semi-skilled production workers, technicians whose tasks require some level of mechanical or technical knowledge

## Female Temporary, Full-Time Workers Employed Throughout Last Fiscal Yr (l6a)

### File: Uruguay\_2006\_2010\_2017

#### Overview

## Female Temporary, Full-Time Workers Employed Throughout Last Fiscal Yr (l6a)

File: Uruguay\_2006\_2010\_2017

Type: Discrete  
Format: numeric  
Width: 3  
Decimals: 0  
Range: -9-600

Valid cases: 109  
Invalid: 1466

### Literal question

How many full-time seasonal or temporary employees employed during [insert last complete fiscal year] were female?  
Full-time female seasonal or temporary workers employed last fiscal year

## Training Programs Amount: Production Full-Time Permanent Employees Trained (l11a1)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 3  
Decimals: 0  
Range: -9-180

Valid cases: 7  
Invalid: 1568

### Literal question

Referring to the training programs run over fiscal year [insert last complete fiscal year], what percentage of permanent, full-time employees of the following categories received formal training? If easier please provide the total numbers (provide one or the other but not both): Production full-time permanent employees trained - Number

## Training Programs Amount: Non-Production Full-Time Permanent Employees Trained (l11b1)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-30

Valid cases: 7  
Invalid: 1568

### Literal question

Referring to the training programs run over fiscal year [insert last complete fiscal year], what percentage of permanent, full-time employees of the following categories received formal training? If easier please provide the total numbers (provide one or the other but not both): Non-production full-time permanent employees trained - Number

## Total Cost Of Sales In Last FY (n2p)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 10  
Decimals: 0  
Range: -9-6047093052

Valid cases: 113  
Invalid: 1462

### Literal question

## Total Cost Of Sales In Last FY (n2p)

File: Uruguay\_2006\_2010\_2017

From this establishment's Income Statement for fiscal year [insert last complete fiscal year], please provide the following information: Total cost of sales

## In Percentage Terms, How Much Did The Cost Of Sales Change? (ASCn9)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-50

Valid cases: 81  
Invalid: 1494

### Literal question

In percentage terms, how much did the cost of sales change?

## Main Respondent Position In The Firm (a15a1ax)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: character  
Width: 44

Valid cases: 347  
Invalid: 0

### Literal question

Please complete the following information about the interviewee(s): Main respondent - Position in the firm

## Main Respondent Years Working In The Firm: (a15a2a)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-58

Valid cases: 347  
Invalid: 1228

### Literal question

Please complete the following information about the interviewee(s): Main respondent - Years with the firm

## Main Respondent's Gender (a15a3)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 1  
Decimals: 0  
Range: 1-2

Valid cases: 347  
Invalid: 1228

### Literal question



## Main Respondent's Gender (a15a3)

File: Uruguay\_2006\_2010\_2017

Please complete the following information about the interviewee(s): Main respondent - Gender

## Second Respondent Position In The Firm (a15a1bx)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: character  
Width: 25

Valid cases: 44  
Invalid: 0

### Literal question

Please complete the following information about the interviewee(s): Second respondent - Position in the firm

## Second Respondent Years Working In The Firm: (a15a2b)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-35

Valid cases: 43  
Invalid: 1532

### Literal question

Please complete the following information about the interviewee(s): Second respondent - Years with the firm

## Second Respondent's Gender (a15b3)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -7-2

Valid cases: 43  
Invalid: 1532

### Literal question

Please complete the following information about the interviewee(s): Second respondent - Gender

## Third Respondent Position In The Firm (a15a1cx)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: character  
Width: 24

Valid cases: 6  
Invalid: 0

### Literal question

Please complete the following information about the interviewee(s): Third respondent - Position in the firm

## Third Respondent Years Working In The Firm: (a15a2c)

### File: Uruguay\_2006\_2010\_2017

#### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-11

Valid cases: 6  
Invalid: 1569

#### Literal question

Please complete the following information about the interviewee(s): Third respondent - Years with the firm

## Third Respondent's Gender (a15c3)

### File: Uruguay\_2006\_2010\_2017

#### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -7-2

Valid cases: 6  
Invalid: 1569

#### Literal question

Please complete the following information about the interviewee(s): Third respondent - Gender

## stratification region code (stratificationregioncode)

### File: Uruguay\_2006\_2010\_2017

#### Overview

Type: Discrete  
Format: numeric  
Width: 1  
Decimals: 0  
Range: 1-2

Valid cases: 347  
Invalid: 1228

## stratification size code (stratificationsizecode)

### File: Uruguay\_2006\_2010\_2017

#### Overview

Type: Discrete  
Format: numeric  
Width: 1  
Decimals: 0  
Range: 1-4

Valid cases: 347  
Invalid: 1228

## stratification sector code (stratificationsectorcode)

### File: Uruguay\_2006\_2010\_2017

#### Overview

## stratification sector code (stratificationsectorcode)

File: Uruguay\_2006\_2010\_2017

Type: Discrete  
 Format: numeric  
 Width: 1  
 Decimals: 0  
 Range: 1-3

Valid cases: 347  
 Invalid: 1228

## panel code (stratificationpanelcode)

File: Uruguay\_2006\_2010\_2017

**Overview**

Type: Discrete  
 Format: numeric  
 Width: 1  
 Decimals: 0  
 Range: 0-1

Valid cases: 347  
 Invalid: 1228

## How Many Establishments Are Included In The Financial Statements? (a11a)

File: Uruguay\_2006\_2010\_2017

**Overview**

Type: Discrete  
 Format: numeric  
 Width: 2  
 Decimals: 0  
 Range: -7-90

Valid cases: 62  
 Invalid: 1513

## Are you the founder or one of the founders of this establishment? (JRb1)

File: Uruguay\_2006\_2010\_2017

**Overview**

Type: Discrete  
 Format: numeric  
 Width: 2  
 Decimals: 0  
 Range: -9-2

Valid cases: 607  
 Invalid: 968

## Prior to starting this establishment's business, what was your previous oc (JRb2)

File: Uruguay\_2006\_2010\_2017

**Overview**

Type: Discrete  
 Format: numeric  
 Width: 2  
 Decimals: 0  
 Range: -9-6

Valid cases: 256  
 Invalid: 1319

When you left prior establishment , No. of full-time employees of establishment (JRb3)

File: Uruguay\_2006\_2010\_2017

#### Overview

Type: Discrete  
Format: numeric  
Width: 5  
Decimals: 0  
Range: -9-80000

Valid cases: 178  
Invalid: 1397

Was your prior establishment formally registered? (JRb4)

File: Uruguay\_2006\_2010\_2017

#### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-2

Valid cases: 178  
Invalid: 1397

Establishment started due to lack of better employment opportunities (JRb5)

File: Uruguay\_2006\_2010\_2017

#### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-2

Valid cases: 256  
Invalid: 1319

which best describes the idea that motivated this establishment's business? (JRb6)

File: Uruguay\_2006\_2010\_2017

#### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-5

Valid cases: 256  
Invalid: 1319

No. of full-time employees at start-up that were family members of the founder (JRb7)

File: Uruguay\_2006\_2010\_2017

#### Overview

No. of full-time employees at start-up that were family members of the founder (JRb7)

File: Uruguay\_2006\_2010\_2017

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-15

Valid cases: 607  
Invalid: 968

Most important factor that motivated decision to register (JRb8)

File: Uruguay\_2006\_2010\_2017

#### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-7

Valid cases: 607  
Invalid: 968

Cell phones used in operations of the establishment (c28)

File: Uruguay\_2006\_2010\_2017

#### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-2

Valid cases: 607  
Invalid: 968

Financing Source For The Cell Phones Used For Operation Of The Establishment (c29)

File: Uruguay\_2006\_2010\_2017

#### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-4

Valid cases: 533  
Invalid: 1042

In fiscal year 2009, % of establishment's total annual sales paid in cash? (JRd2)

File: Uruguay\_2006\_2010\_2017

#### Overview

Type: Discrete  
Format: numeric  
Width: 3  
Decimals: 0  
Range: -9-100

Valid cases: 607  
Invalid: 968

FY09, % of sales new/significantly improved products (introduced last 3 yrs)? (LACe2)

File: Uruguay\_2006\_2010\_2017

#### Overview

Type: Discrete  
Format: numeric  
Width: 3  
Decimals: 0  
Range: -9-100

Valid cases: 220  
Invalid: 1355

Last 3 yrs: new/significantly improved processes also new to your industry? (LACe5)

File: Uruguay\_2006\_2010\_2017

#### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-2

Valid cases: 168  
Invalid: 1407

Last 3 yrs:cooperate on innovation w/other enterprises/science&tech institutions (LACe9)

File: Uruguay\_2006\_2010\_2017

#### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-2

Valid cases: 360  
Invalid: 1215

Last 3 yrs: receive any public support for innovation-related activities? (LACe10)

File: Uruguay\_2006\_2010\_2017

#### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-2

Valid cases: 360  
Invalid: 1215

Does The Establishment Have Any Patents Abroad? (e7a)

File: Uruguay\_2006\_2010\_2017

#### Overview

## Does The Establishment Have Any Patents Abroad? (e7a)

File: Uruguay\_2006\_2010\_2017

Type: Discrete  
 Format: numeric  
 Width: 2  
 Decimals: 0  
 Range: -9-2

Valid cases: 360  
 Invalid: 1215

## Does The Establishment Have Any Patents Registered In (Insert Name Of Country)? (e7b)

File: Uruguay\_2006\_2010\_2017

**Overview**

Type: Discrete  
 Format: numeric  
 Width: 2  
 Decimals: 0  
 Range: -9-2

Valid cases: 360  
 Invalid: 1215

## FY09 establishment spent on purchases of licenses to use intellectual property? (LACe8a)

File: Uruguay\_2006\_2010\_2017

**Overview**

Type: Discrete  
 Format: numeric  
 Width: 2  
 Decimals: 0  
 Range: -9-2

Valid cases: 360  
 Invalid: 1215

## Last 3 yrs: filed for patent/trademark/copyright for product/process innovations (LACe8c)

File: Uruguay\_2006\_2010\_2017

**Overview**

Type: Discrete  
 Format: numeric  
 Width: 2  
 Decimals: 0  
 Range: -9-2

Valid cases: 360  
 Invalid: 1215

## FY09 % of purch. of machinery/vehicles/equip used for product&amp;process innovation (LACk4a)

File: Uruguay\_2006\_2010\_2017

**Overview**

FY09 % of purch. of machinery/vehicles/equip used for  
product&process innovation (LACk4a)

File: Uruguay\_2006\_2010\_2017

Type: Discrete  
Format: numeric  
Width: 3  
Decimals: 0  
Range: -9-100

Valid cases: 214  
Invalid: 1361

Last 3 yrs: services to improve qlty control/training to obtain qlty  
certifictn (LACp1)

File: Uruguay\_2006\_2010\_2017

#### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-2

Valid cases: 607  
Invalid: 968

How were these services and programs financed? (LACp2)

File: Uruguay\_2006\_2010\_2017

#### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-3

Valid cases: 170  
Invalid: 1405

Next 3yrs:foresee using services improving qlty control/training  
for qlty certif (LACp3)

File: Uruguay\_2006\_2010\_2017

#### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-2

Valid cases: 607  
Invalid: 968

Last 3 yrs: use any services to make bus. alliances w/other  
suppliers/clients? (LACp4)

File: Uruguay\_2006\_2010\_2017

#### Overview



Last 3 yrs: use any services to make bus. alliances w/other suppliers/clients? (LACp4)

File: Uruguay\_2006\_2010\_2017

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-2

Valid cases: 607  
Invalid: 968

How were these services and programs financed? (LACp5)

File: Uruguay\_2006\_2010\_2017

#### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-3

Valid cases: 165  
Invalid: 1410

Next 3yrs foresee using services to make bus alliances w/other suppliers/clients (LACp6)

File: Uruguay\_2006\_2010\_2017

#### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-2

Valid cases: 607  
Invalid: 968

Last 3 yrs: did this establishment use any services to support innovation? (LACp7)

File: Uruguay\_2006\_2010\_2017

#### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-2

Valid cases: 607  
Invalid: 968

How were these services and programs financed? (LACp8)

File: Uruguay\_2006\_2010\_2017

#### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-3

Valid cases: 220  
Invalid: 1355

Next 3 yrs: foresee using any services to support innovation?  
(LACp9)

File: Uruguay\_2006\_2010\_2017

#### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-2

Valid cases: 607  
Invalid: 968

Last 3 yrs: did this establishment use any services to promote  
exports? (LACp10)

File: Uruguay\_2006\_2010\_2017

#### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-2

Valid cases: 607  
Invalid: 968

How were these services and programs financed? (LACp11)

File: Uruguay\_2006\_2010\_2017

#### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-3

Valid cases: 79  
Invalid: 1496

Next 3 yrs: foresee using any services or programs to promote  
exports? (LACp12)

File: Uruguay\_2006\_2010\_2017

#### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-2

Valid cases: 607  
Invalid: 968

Last 3 yrs: use programs/tech assist/training on  
IT/mgmt/accnting/other (LACp13)

File: Uruguay\_2006\_2010\_2017

#### Overview

Last 3 yrs: use programs/tech assist/training on  
IT/mgmt/accnting/other (LACp13)

File: Uruguay\_2006\_2010\_2017

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-2

Valid cases: 607  
Invalid: 968

How were these programs financed? (LACp14)

File: Uruguay\_2006\_2010\_2017

#### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-3

Valid cases: 318  
Invalid: 1257

Next 3yrs:foresee using programs/tech assist/training on  
IT/mgmt/accnting/other (LACp15)

File: Uruguay\_2006\_2010\_2017

#### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-2

Valid cases: 607  
Invalid: 968

Impact of services used in last 3 yrs: Increased no. of  
goods/services offered (LACp16a)

File: Uruguay\_2006\_2010\_2017

#### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-2

Valid cases: 411  
Invalid: 1164

Impact of services used in last 3 yrs: Opened new foreign markets  
(LACp16b)

File: Uruguay\_2006\_2010\_2017

#### Overview

## Impact of services used in last 3 yrs: Opened new foreign markets (LACp16b)

File: Uruguay\_2006\_2010\_2017

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-2

Valid cases: 411  
Invalid: 1164

## Impact of services used in last 3 yrs: Increased sales in domestic market (LACp16c)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-2

Valid cases: 411  
Invalid: 1164

## Impact of services used in last 3 yrs: Improved quality of goods or services (LACp16d)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-2

Valid cases: 411  
Invalid: 1164

## Impact of services used in last 3 yrs: Reduced unit production costs (LACp16e)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-2

Valid cases: 411  
Invalid: 1164

## Impact of services used in last 3 yrs: Reduced energy consumption (LACp16f)

File: Uruguay\_2006\_2010\_2017

### Overview

## Impact of services used in last 3 yrs: Reduced energy consumption (LACp16f)

File: Uruguay\_2006\_2010\_2017

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-2

Valid cases: 411  
Invalid: 1164

## Impact of services used in last 3 yrs: Obtained quality or export certification (LACp16g)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-2

Valid cases: 411  
Invalid: 1164

## Average Years Of Education For Typical Production Worker (l9a)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-16

Valid cases: 360  
Invalid: 1215

## % of full time permanent workers w/at least a bachelor degree at end of FY09 (LACl9c)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-90

Valid cases: 607  
Invalid: 968

## Does this establishment currently have any unfilled vacancies? (LACl10a)

File: Uruguay\_2006\_2010\_2017

### Overview

Does this establishment currently have any unfilled vacancies?  
(LACl10a)

File: Uruguay\_2006\_2010\_2017

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-2

Valid cases: 607  
Invalid: 968

How many unfilled vacancies does this establishment currently have? (LACl10b)

File: Uruguay\_2006\_2010\_2017

#### Overview

Type: Discrete  
Format: numeric  
Width: 3  
Decimals: 0  
Range: -9-180

Valid cases: 190  
Invalid: 1385

Have any of these unfilled vacancies being vacant for more than four months? (LACl10c)

File: Uruguay\_2006\_2010\_2017

#### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-2

Valid cases: 190  
Invalid: 1385

Most difficult skill to find when filling vacancies (LACl10d)

File: Uruguay\_2006\_2010\_2017

#### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-2

Valid cases: 607  
Invalid: 968

Next 12 months: no. of unfilled vacancies this establishment expects to have? (LACl10e)

File: Uruguay\_2006\_2010\_2017

#### Overview

Next 12 months: no. of unfilled vacancies this establishment expects to have? (LACl10e)

File: Uruguay\_2006\_2010\_2017

Type: Discrete  
Format: numeric  
Width: 3  
Decimals: 0  
Range: -9-280

Valid cases: 607  
Invalid: 968

FY09 Training programs: offered ext. training partially/fully funded by govt (LACl12)

File: Uruguay\_2006\_2010\_2017

#### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-2

Valid cases: 310  
Invalid: 1265

FY09 Training programs partially/fully funded by govt: av. hours spent in FY09 (LACl13)

File: Uruguay\_2006\_2010\_2017

#### Overview

Type: Discrete  
Format: numeric  
Width: 3  
Decimals: 0  
Range: -9-840

Valid cases: 22  
Invalid: 1553

FY09 Training prgrms: offered ext. training partially/fully funded by establshmnt (LACl14)

File: Uruguay\_2006\_2010\_2017

#### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-2

Valid cases: 310  
Invalid: 1265

FY09 Training programs partially/fully funded by establshmnt: av. hrs spent in FY09 (LACl15)

File: Uruguay\_2006\_2010\_2017

#### Overview

FY09 Training programs partially/fully funded by establishment: av. hrs spent in FY09 (LACI15)

File: Uruguay\_2006\_2010\_2017

Type: Discrete  
Format: numeric  
Width: 4  
Decimals: 0  
Range: -9-7200

Valid cases: 248  
Invalid: 1327

FY09 Training Programs: any internal training programs offered? (LACI16)

File: Uruguay\_2006\_2010\_2017

#### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-2

Valid cases: 310  
Invalid: 1265

FY09 internal training programs: av. hrs spent in FY09 (LACI17)

File: Uruguay\_2006\_2010\_2017

#### Overview

Type: Discrete  
Format: numeric  
Width: 4  
Decimals: 0  
Range: -9-8000

Valid cases: 212  
Invalid: 1363

Main reason why this establishment did not run any training programs in FY09 (LACI18)

File: Uruguay\_2006\_2010\_2017

#### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-5

Valid cases: 297  
Invalid: 1278

Estimate which of the following categories requires the most to be trained? (LACI19)

File: Uruguay\_2006\_2010\_2017

#### Overview



Estimate which of the following categories requires the most to be trained? (LACl19)

File: Uruguay\_2006\_2010\_2017

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-3

Valid cases: 607  
Invalid: 968

Other Cost Of Production (n2j)

File: Uruguay\_2006\_2010\_2017

#### Overview

Type: Discrete  
Format: numeric  
Width: 10  
Decimals: 0  
Range: -9-1970300000

Valid cases: 360  
Invalid: 1215

Borrowed from private commercial banks (Lb6a1)

File: Uruguay\_2006\_2010\_2017

#### Overview

Type: Continuous  
Format: numeric  
Width: 3  
Decimals: 0  
Range: -9-100

Valid cases: 621  
Invalid: 954  
Minimum: -9  
Maximum: 100

Borrowed from state-owned banks and/or government agency (Lb6a2)

File: Uruguay\_2006\_2010\_2017

#### Overview

Type: Continuous  
Format: numeric  
Width: 3  
Decimals: 0  
Range: -9-100

Valid cases: 621  
Invalid: 954  
Minimum: -9  
Maximum: 100

ISO 9001 (Lb8a1)

File: Uruguay\_2006\_2010\_2017

#### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-2

Valid cases: 40  
Invalid: 1535

## QS 9000 (Lb8a2)

File: Uruguay\_2006\_2010\_2017

**Overview**

Type: Discrete  
 Format: numeric  
 Width: 2  
 Decimals: 0  
 Range: -9-2

Valid cases: 40  
 Invalid: 1535

## ISO/TS 16949 (Lb8a3)

File: Uruguay\_2006\_2010\_2017

**Overview**

Type: Discrete  
 Format: numeric  
 Width: 2  
 Decimals: 0  
 Range: -9-2

Valid cases: 40  
 Invalid: 1535

## Is the Internet connection used to:Communicate with clients and suppliers (c24a)

File: Uruguay\_2006\_2010\_2017

**Overview**

Type: Discrete  
 Format: numeric  
 Width: 2  
 Decimals: 0  
 Range: -9-2

Valid cases: 73  
 Invalid: 1502

## Did this establishment experience unavailability of Internet connection? (c25)

File: Uruguay\_2006\_2010\_2017

**Overview**

Type: Discrete  
 Format: numeric  
 Width: 2  
 Decimals: 0  
 Range: -9-2

Valid cases: 73  
 Invalid: 1502

## How many times have you experienced unavailability of Internet connection? (c26)

File: Uruguay\_2006\_2010\_2017

**Overview**

How many times have you experienced unavailability of Internet connection? (c26)

File: Uruguay\_2006\_2010\_2017

Type: Continuous  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-30

Valid cases: 31  
Invalid: 1544  
Minimum: -9  
Maximum: 30

On average how long did the unavailability of an Internet connection last? (c27)

File: Uruguay\_2006\_2010\_2017

#### Overview

Type: Continuous  
Format: numeric  
Width: 4  
Decimals: 0  
Range: -9-1440

Valid cases: 15  
Invalid: 1560  
Minimum: -9  
Maximum: 1440

Concerns of internet security affect volume and/or nature of internet purchase (V413)

File: Uruguay\_2006\_2010\_2017

#### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-2

Valid cases: 73  
Invalid: 1502

Second main product: second largest proportion of annual sales: Description (d1b1x)

File: Uruguay\_2006\_2010\_2017

#### Overview

Type: Discrete  
Format: character  
Width: 40

Valid cases: 362  
Invalid: 0

Second main product: second largest proportion of annual sales: Code (d1b2)

File: Uruguay\_2006\_2010\_2017

#### Overview

Second main product: second largest proportion of annual sales:  
Code (d1b2)

File: Uruguay\_2006\_2010\_2017

Type: Continuous  
Format: numeric  
Width: 4  
Decimals: 0  
Range: -9-2899

Valid cases: 362  
Invalid: 1213  
Minimum: -9  
Maximum: 2899

Second main product: largest proportion of annual sales: % of  
total revenue (d1b3)

File: Uruguay\_2006\_2010\_2017

#### Overview

Type: Continuous  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-85

Valid cases: 362  
Invalid: 1213  
Minimum: -9  
Maximum: 85

Longest number of days to clear customs when exporting directly  
(d5)

File: Uruguay\_2006\_2010\_2017

#### Overview

Type: Continuous  
Format: numeric  
Width: 3  
Decimals: 0  
Range: -9-180

Valid cases: 143  
Invalid: 1432  
Minimum: -9  
Maximum: 180

Percent of subcontracted sales to other companies or persons  
(Ld8)

File: Uruguay\_2006\_2010\_2017

#### Overview

Type: Continuous  
Format: numeric  
Width: 3  
Decimals: 0  
Range: -9-100

Valid cases: 621  
Invalid: 954  
Minimum: -9  
Maximum: 100

Who was the principal buyer for this establishment's output? (d9)

File: Uruguay\_2006\_2010\_2017

#### Overview

Who was the principal buyer for this establishment's output? (d9)

File: Uruguay\_2006\_2010\_2017

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-9

Valid cases: 621  
Invalid: 954

Percent of material inputs and/or supplies purchased to small companies (Ld11)

File: Uruguay\_2006\_2010\_2017

#### Overview

Type: Continuous  
Format: numeric  
Width: 3  
Decimals: 0  
Range: -9-100

Valid cases: 362  
Invalid: 1213  
Minimum: -9  
Maximum: 100

Longest number of days to clear customs when importing (d15)

File: Uruguay\_2006\_2010\_2017

#### Overview

Type: Continuous  
Format: numeric  
Width: 3  
Decimals: 0  
Range: -9-482

Valid cases: 181  
Invalid: 1394  
Minimum: -9  
Maximum: 482

Use its own transport to make shipments to its customers? (c1)

File: Uruguay\_2006\_2010\_2017

#### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-2

Valid cases: 362  
Invalid: 1213

Percent shipped with own transport (c2)

File: Uruguay\_2006\_2010\_2017

#### Overview

Type: Continuous  
Format: numeric  
Width: 3  
Decimals: 0  
Range: 0-100

Valid cases: 200  
Invalid: 1375  
Minimum: 0  
Maximum: 100

Did this establishment transport the main product using third party providers? (Lt3)

File: Uruguay\_2006\_2010\_2017

#### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-2

Valid cases: 289  
Invalid: 1286

Main destination of main product: city (Lt4ax)

File: Uruguay\_2006\_2010\_2017

#### Overview

Type: Discrete  
Format: character  
Width: 29

Valid cases: 362  
Invalid: 0

Main destination of main product: country (Lt4bx)

File: Uruguay\_2006\_2010\_2017

#### Overview

Type: Discrete  
Format: character  
Width: 14

Valid cases: 362  
Invalid: 0

The country of destination is different to the establishment's country (Lt4c)

File: Uruguay\_2006\_2010\_2017

#### Overview

Type: Discrete  
Format: numeric  
Width: 1  
Decimals: 0  
Range: 1-2

Valid cases: 272  
Invalid: 1303

What is the name of the main point of exit of the main product? (Lt5x)

File: Uruguay\_2006\_2010\_2017

#### Overview

Type: Discrete  
Format: character  
Width: 34

Valid cases: 49  
Invalid: 0

## Type of transport used to ship the main product to the main destination (Lt6)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete	Valid cases: 272
Format: numeric	Invalid: 1303
Width: 1	
Decimals: 0	
Range: 1-6	

## Others (Lt6x)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete	Valid cases: 3
Format: character	Invalid: 0
Width: 31	

## Size of the last shipment of main product (Lt7a)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Continuous	Valid cases: 272
Format: numeric	Invalid: 1303
Width: 5	Minimum: -9
Decimals: 0	Maximum: 43000
Range: -9-43000	

## Unit of measurement for the Size of the last shipment of main product (Lt7b)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete	Valid cases: 272
Format: numeric	Invalid: 1303
Width: 2	
Decimals: 0	
Range: -9-5	

## Others (Lt7bx)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete	Valid cases: 49
Format: character	Invalid: 0
Width: 17	

## Cost of last main product shipment to main destination (Lt8)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Continuous	Valid cases: 272
Format: numeric	Invalid: 1303
Width: 7	Minimum: -9
Decimals: 0	Maximum: 4147968
Range: -9-4147968	

## Value of last main product shipment to main destination (Lt9)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Continuous	Valid cases: 272
Format: numeric	Invalid: 1303
Width: 9	Minimum: -9
Decimals: 0	Maximum: 225000000
Range: -9-225000000	

## What is included in this value? (Lt10)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete	Valid cases: 49
Format: numeric	Invalid: 1526
Width: 2	
Decimals: 0	
Range: -9-3	

## Time of transport of main product to main destination (Lt11)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Continuous	Valid cases: 272
Format: numeric	Invalid: 1303
Width: 4	Minimum: -9
Decimals: 0	Maximum: 1440
Range: -9-1440	

## How important it is the pressure from domestic competitors on production costs (e5a)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete	Valid cases: 362
Format: numeric	Invalid: 1213
Width: 2	
Decimals: 0	
Range: -9-4	



How important it is the pressure from foreign competitors on production costs (e5b)

File: Uruguay\_2006\_2010\_2017

#### Overview

Type: Discrete	Valid cases: 362
Format: numeric	Invalid: 1213
Width: 2	
Decimals: 0	
Range: -9-4	

Investment in R&D within the establishment (Le8b)

File: Uruguay\_2006\_2010\_2017

#### Overview

Type: Continuous	Valid cases: 129
Format: numeric	Invalid: 1446
Width: 8	Minimum: -9
Decimals: 0	Maximum: 54000000
Range: -9-54000000	

Investment in R&D contracting a third party (Le8c)

File: Uruguay\_2006\_2010\_2017

#### Overview

Type: Continuous	Valid cases: 129
Format: numeric	Invalid: 1446
Width: 8	Minimum: -9
Decimals: 0	Maximum: 42000000
Range: -9-42000000	

Pressure from domestic competitors over prices of existing products? (e9a)

File: Uruguay\_2006\_2010\_2017

#### Overview

Type: Discrete	Valid cases: 126
Format: numeric	Invalid: 1449
Width: 2	
Decimals: 0	
Range: -9-4	

Pressure from foreign competitors over prices of existing products? (e9b)

File: Uruguay\_2006\_2010\_2017

#### Overview

Pressure from foreign competitors over prices of existing products?  
(e9b)

File: Uruguay\_2006\_2010\_2017

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-4

Valid cases: 126  
Invalid: 1449

Pressure from domestic competitors in presenting new lines of  
products? (e10a)

File: Uruguay\_2006\_2010\_2017

#### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-4

Valid cases: 126  
Invalid: 1449

Pressure from foreign competitors in presenting new lines of  
products? (e10b)

File: Uruguay\_2006\_2010\_2017

#### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-4

Valid cases: 126  
Invalid: 1449

Does this establishment have any of the following policies related  
with CSR? (Lg1a)

File: Uruguay\_2006\_2010\_2017

#### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-3

Valid cases: 362  
Invalid: 1213

How being socially responsible affects the establishment'  
competitiveness (Lg1b)

File: Uruguay\_2006\_2010\_2017

#### Overview

## How being socially responsible affects the establishment's competitiveness (Lg1b)

File: Uruguay\_2006\_2010\_2017

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-3

Valid cases: 202  
Invalid: 1373

## Does this establishment have an energy use optimization program? (Lg1c1)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-2

Valid cases: 362  
Invalid: 1213

## Does this establishment have a water use optimization program? (Lg1c2)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-2

Valid cases: 362  
Invalid: 1213

## Does this establishment have a recycling program? (Lg1c3)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-2

Valid cases: 362  
Invalid: 1213

## Use any standardized water and air pollution control system? (Lg1d)

File: Uruguay\_2006\_2010\_2017

### Overview

Use any standardized water and air pollution control system?  
(Lg1d)

File: Uruguay\_2006\_2010\_2017

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-2

Valid cases: 362  
Invalid: 1213

Does this establishment have any community support program ?  
(Lg1e)

File: Uruguay\_2006\_2010\_2017

#### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-2

Valid cases: 362  
Invalid: 1213

Receive pressure to be socially/ environmentally responsible?  
(Lg1f)

File: Uruguay\_2006\_2010\_2017

#### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-2

Valid cases: 362  
Invalid: 1213

Degree of obstacle for current operations: zoning restrictions  
(g30b)

File: Uruguay\_2006\_2010\_2017

#### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-4

Valid cases: 126  
Invalid: 1449

Degree of obstacle for current operations: environment  
restrictions (Lg30b)

File: Uruguay\_2006\_2010\_2017

#### Overview

Degree of obstacle for current operations: environment restrictions (Lg30b)

File: Uruguay\_2006\_2010\_2017

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-4

Valid cases: 362  
Invalid: 1213

Did this establishment have a dispute with clients over payments? (V456)

File: Uruguay\_2006\_2010\_2017

#### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-2

Valid cases: 621  
Invalid: 954

In reference to the payment dispute, was the court system used to resolve it? (V457)

File: Uruguay\_2006\_2010\_2017

#### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-2

Valid cases: 161  
Invalid: 1414

In reference to the payment dispute, was a court judgment made? (h3)

File: Uruguay\_2006\_2010\_2017

#### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-2

Valid cases: 116  
Invalid: 1459

Weeks for courts to reach judgment (h4)

File: Uruguay\_2006\_2010\_2017

#### Overview

## Weeks for courts to reach judgment (h4)

File: Uruguay\_2006\_2010\_2017

Type: Continuous  
Format: numeric  
Width: 3  
Decimals: 0  
Range: -9-164

Valid cases: 41  
Invalid: 1534  
Minimum: -9  
Maximum: 164

## Was decision of the court enforced? (V460)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-2

Valid cases: 41  
Invalid: 1534

## Weeks for court enforcement to take place (h6)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Continuous  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-78

Valid cases: 29  
Invalid: 1546  
Minimum: -9  
Maximum: 78

## Agreement with: The court system is Quick (h7b)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-4

Valid cases: 621  
Invalid: 954

## Agreement with: The court system is Affordable (h7c)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-4

Valid cases: 621  
Invalid: 954

Agreement with: The court system is Able to enforce its decisions (h7d)

File: Uruguay\_2006\_2010\_2017

#### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-4

Valid cases: 621  
Invalid: 954

Did the establishment employees' absenteeism increase due to crime? (Li4)

File: Uruguay\_2006\_2010\_2017

#### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-2

Valid cases: 621  
Invalid: 954

Agree: gov.officials' interpretation of laws/reg consistent & predictable (j1a)

File: Uruguay\_2006\_2010\_2017

#### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-4

Valid cases: 621  
Invalid: 954

Agreement with: It is common to pay informal payments/gifts to get things done (j1b)

File: Uruguay\_2006\_2010\_2017

#### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-4

Valid cases: 621  
Invalid: 954

Ageement with: Establishments know in advance size of informal payment/gift (j1c)

File: Uruguay\_2006\_2010\_2017

#### Overview

## Ageement with: Establishments know in advance size of informal payment/gift (j1c)

File: Uruguay\_2006\_2010\_2017

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-4

Valid cases: 621  
Invalid: 954

## Percent of total annual sales reported for tax purposes (j8)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Continuous  
Format: numeric  
Width: 3  
Decimals: 0  
Range: -9-100

Valid cases: 621  
Invalid: 954  
Minimum: -9  
Maximum: 100

## Percent of total workforce reported for tax purposes (j9)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Continuous  
Format: numeric  
Width: 3  
Decimals: 0  
Range: -9-100

Valid cases: 621  
Invalid: 954  
Minimum: -9  
Maximum: 100

## Degree of obstacle for the current operation: macroeconomic instability (j30d)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-4

Valid cases: 621  
Invalid: 954

## Degree of obstacle for current operation: regulation on working hours (j30g)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-4

Valid cases: 126  
Invalid: 1449



## Degree of obstacle for current operation: regulation on prices and mark-ups (j30h)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete	Valid cases: 126
Format: numeric	Invalid: 1449
Width: 2	
Decimals: 0	
Range: -9-4	

## Proportion of working capital financed from private commercial banks (k3b)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Continuous	Valid cases: 621
Format: numeric	Invalid: 954
Width: 3	Minimum: -9
Decimals: 0	Maximum: 100
Range: -9-100	

## % of working capital financed: state-owned banks and/or government agency (k3c)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Continuous	Valid cases: 621
Format: numeric	Invalid: 954
Width: 3	Minimum: -9
Decimals: 0	Maximum: 100
Range: -9-100	

## Proportion of working capital financed from family/friends (k3d)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Continuous	Valid cases: 621
Format: numeric	Invalid: 954
Width: 3	Minimum: -9
Decimals: 0	Maximum: 100
Range: -9-100	

## Proportion of working capital financed from informal sources (k3g)

File: Uruguay\_2006\_2010\_2017

### Overview

## Proportion of working capital financed from informal sources (k3g)

### File: Uruguay\_2006\_2010\_2017

Type: Continuous  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-90

Valid cases: 621  
Invalid: 954  
Minimum: -9  
Maximum: 90

## Proportion of working capital financed from other sources (k3h)

### File: Uruguay\_2006\_2010\_2017

#### Overview

Type: Continuous  
Format: numeric  
Width: 3  
Decimals: 0  
Range: -9-100

Valid cases: 621  
Invalid: 954  
Minimum: -9  
Maximum: 100

## Proportion of purchases of fixed assets financed from directly placed debt (k5j)

### File: Uruguay\_2006\_2010\_2017

#### Overview

Type: Continuous  
Format: numeric  
Width: 3  
Decimals: 0  
Range: -9-100

Valid cases: 344  
Invalid: 1231  
Minimum: -9  
Maximum: 100

## Proportion of purchases of fixed assets financed from private commercial banks (k5b)

### File: Uruguay\_2006\_2010\_2017

#### Overview

Type: Continuous  
Format: numeric  
Width: 3  
Decimals: 0  
Range: -9-100

Valid cases: 344  
Invalid: 1231  
Minimum: -9  
Maximum: 100

## % of purchases of fixed assets financed:state-owned banks and/or gov.agency (k5c)

### File: Uruguay\_2006\_2010\_2017

#### Overview

Type: Continuous  
Format: numeric  
Width: 3  
Decimals: 0  
Range: -9-100

Valid cases: 344  
Invalid: 1231  
Minimum: -9  
Maximum: 100

## Proportion of purchases of fixed assets financed from family/friends (k5d)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Continuous	Valid cases: 344
Format: numeric	Invalid: 1231
Width: 3	Minimum: -9
Decimals: 0	Maximum: 100
Range: -9-100	

## Proportion of purchases of fixed assets financed from informal sources (k5g)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Continuous	Valid cases: 344
Format: numeric	Invalid: 1231
Width: 3	Minimum: -9
Decimals: 0	Maximum: 100
Range: -9-100	

## Proportion of purchases of fixed assets financed from other sources (k5h)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Continuous	Valid cases: 344
Format: numeric	Invalid: 1231
Width: 3	Minimum: -9
Decimals: 0	Maximum: 100
Range: -9-100	

## Value of collateral as % of most recent outstanding loan? (k15)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Continuous	Valid cases: 236
Format: numeric	Invalid: 1339
Width: 3	Minimum: -9
Decimals: 0	Maximum: 999
Range: -9-999	

## How many times did this establishment apply for loans or lines of credit? (k18)

File: Uruguay\_2006\_2010\_2017

### Overview

How many times did this establishment apply for loans or lines of credit? (k18)

File: Uruguay\_2006\_2010\_2017

Type: Continuous  
Format: numeric  
Width: 3  
Decimals: 0  
Range: -9-120

Valid cases: 193  
Invalid: 1382  
Minimum: -9  
Maximum: 120

How many of those loan or line of credit applications were rejected? (k19)

File: Uruguay\_2006\_2010\_2017

#### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-10

Valid cases: 179  
Invalid: 1396

What was the reason given for the last rejection? (k20)

File: Uruguay\_2006\_2010\_2017

#### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-6

Valid cases: 25  
Invalid: 1550

Percentage of full-time seasonal/temporary females (l7)

File: Uruguay\_2006\_2010\_2017

#### Overview

Type: Continuous  
Format: numeric  
Width: 3  
Decimals: 0  
Range: -9-100

Valid cases: 208  
Invalid: 1367  
Minimum: -9  
Maximum: 100

Average educational attainment of a typical production worker? (global scale) (l9)

File: Uruguay\_2006\_2010\_2017

#### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-4

Valid cases: 362  
Invalid: 1213

## Percentage of workforce unionized (l12)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Continuous	Valid cases: 621
Format: numeric	Invalid: 954
Width: 3	Minimum: -9
Decimals: 0	Maximum: 100
Range: -9-100	

## Did labour regulations affect decisions of hiring or firing permanent workers? (l13)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete	Valid cases: 621
Format: numeric	Invalid: 954
Width: 2	
Decimals: 0	
Range: -9-4	

## Number of permanent workers that this establishment would have hired (l14a)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Continuous	Valid cases: 186
Format: numeric	Invalid: 1389
Width: 3	Minimum: -9
Decimals: 0	Maximum: 203
Range: -9-203	

## Number of permanent workers that this establishment would have fired (l14b)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Continuous	Valid cases: 186
Format: numeric	Invalid: 1389
Width: 2	Minimum: -9
Decimals: 0	Maximum: 30
Range: -9-30	

## Most important obstacle of labor regulation to hire employees? (L14a)

File: Uruguay\_2006\_2010\_2017

### Overview

## Most important obstacle of labor regulation to hire employees? (L114a)

File: Uruguay\_2006\_2010\_2017

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -8-6

Valid cases: 161  
Invalid: 1414

## Other aspect (L114ax)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: character  
Width: 40

Valid cases: 45  
Invalid: 0

## Have explicit policy about hiring women or handicapped persons (L114b1)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-2

Valid cases: 362  
Invalid: 1213

## Have programs supporting balance between family and work (L114b2)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-2

Valid cases: 362  
Invalid: 1213

## Wage of employees with basic computer skills increased, decrease or remain? (l15a1)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 1  
Decimals: 0

Valid cases: 0  
Invalid: 1575

## Wage of employees with working knowledge of standard office software change? (l15b1)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 1  
Decimals: 0

Valid cases: 0  
Invalid: 1575

## Did wage rate of employees with knowledge of industry-specific software change? (l15c1)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 1  
Decimals: 0

Valid cases: 0  
Invalid: 1575

## Did wage rate of employees with knowledge of hardware and maintenance change? (l15d1)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 1  
Decimals: 0

Valid cases: 0  
Invalid: 1575

## Wage of employees with knowledge of programming and system application change? (l15e1)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 1  
Decimals: 0

Valid cases: 0  
Invalid: 1575

## Percent change in average wage: Basic computer skills , (l15a2)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 1  
Decimals: 0

Valid cases: 0  
Invalid: 1575

## % change in average wage: Good working knowledge of standard office software (l15b2)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 1  
Decimals: 0

Valid cases: 0  
Invalid: 1575

## Percent change in average wage: Facility with industry specific software (l15c2)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 1  
Decimals: 0

Valid cases: 0  
Invalid: 1575

## Percent change in average wage: Knowledge of hardware and maintenance (l15d2)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 1  
Decimals: 0

Valid cases: 0  
Invalid: 1575

## % change in average wage: knowledge of programming and system architecture (l15e2)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 1  
Decimals: 0

Valid cases: 0  
Invalid: 1575

## Importance of English as a skill for technical staff (l16)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete  
Format: numeric  
Width: 1  
Decimals: 0

Valid cases: 0  
Invalid: 1575



## Second ranked obstacle to the current operations of this establishment (m1b)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete	Valid cases: 621
Format: numeric	Invalid: 954
Width: 2	
Decimals: 0	
Range: -7-16	

## Third ranked obstacle to the current operations of this establishment (m1c)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Discrete	Valid cases: 621
Format: numeric	Invalid: 954
Width: 2	
Decimals: 0	
Range: -7-16	

## Percent of this establishment's total annual sales from: Manufacturing (n1a)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Continuous	Valid cases: 362
Format: numeric	Invalid: 1213
Width: 3	Minimum: -9
Decimals: 0	Maximum: 100
Range: -9-100	

## Percent of this establishment's total annual sales from: Services (n1b)

File: Uruguay\_2006\_2010\_2017

### Overview

Type: Continuous	Valid cases: 362
Format: numeric	Invalid: 1213
Width: 2	Minimum: -9
Decimals: 0	Maximum: 70
Range: -9-70	

## Percent of this establishment's total annual sales from: Other (n1c)

File: Uruguay\_2006\_2010\_2017

### Overview

## Percent of this establishment's total annual sales from: Other (n1c)

### File: Uruguay\_2006\_2010\_2017

Type: Continuous  
Format: numeric  
Width: 2  
Decimals: 0  
Range: -9-42

Valid cases: 362  
Invalid: 1213  
Minimum: -9  
Maximum: 42

## Total annual costs of communications services (n2c)

### File: Uruguay\_2006\_2010\_2017

#### Overview

Type: Continuous  
Format: numeric  
Width: 8  
Decimals: 0  
Range: -9-20160000

Valid cases: 621  
Invalid: 954  
Minimum: -9  
Maximum: 20160000

## Total annual costs of transport for goods (not including fuel) (n2g)

### File: Uruguay\_2006\_2010\_2017

#### Overview

Type: Continuous  
Format: numeric  
Width: 9  
Decimals: 0  
Range: -9-232000000

Valid cases: 362  
Invalid: 1213  
Minimum: -9  
Maximum: 232000000

## Total annual costs of water (n2h)

### File: Uruguay\_2006\_2010\_2017

#### Overview

Type: Continuous  
Format: numeric  
Width: 7  
Decimals: 0  
Range: -9-8486601

Valid cases: 362  
Invalid: 1213  
Minimum: -9  
Maximum: 8486601

## Total annual cost of rental of land/buildings, equipment, furniture (n2d)

### File: Uruguay\_2006\_2010\_2017

#### Overview

Type: Continuous  
Format: numeric  
Width: 8  
Decimals: 0  
Range: -9-81000000

Valid cases: 621  
Invalid: 954  
Minimum: -9  
Maximum: 81000000

## Average monthly compensation (Production worker) (n4a)

File: Uruguay\_2006\_2010\_2017

**Overview**

Type: Continuous	Valid cases: 362
Format: numeric	Invalid: 1213
Width: 5	Minimum: -9
Decimals: 0	Maximum: 40000
Range: -9-40000	

## Average monthly compensation (Non-production worker) (n4b)

File: Uruguay\_2006\_2010\_2017

**Overview**

Type: Continuous	Valid cases: 362
Format: numeric	Invalid: 1213
Width: 5	Minimum: -9
Decimals: 0	Maximum: 75000
Range: -9-75000	

## Average educational attainment of a typical production worker?

Uruguay's scale (l9\_uruguay)

File: Uruguay\_2006\_2010\_2017

**Overview**

Type: Discrete	Valid cases: 362
Format: numeric	Invalid: 1213
Width: 2	
Decimals: 0	
Range: -9-7	

## Establishment received assist.from export promotion programs in last 3 years (Le8d1)

File: Uruguay\_2006\_2010\_2017

**Overview**

Type: Discrete	Valid cases: 0
Format: numeric	Invalid: 1575
Width: 1	
Decimals: 0	

## Establishment received assis.from technology update programs in last 3 years (Le8d3)

File: Uruguay\_2006\_2010\_2017

**Overview**

Type: Discrete	Valid cases: 0
Format: numeric	Invalid: 1575
Width: 1	
Decimals: 0	

Establishment received assist.from bussines development services  
in last 3 years (Le8d4)

File: Uruguay\_2006\_2010\_2017

#### Overview

Type: Discrete	Valid cases: 0
Format: numeric	Invalid: 1575
Width: 1	
Decimals: 0	

ID number of 2006 survey (id2006)

File: Uruguay\_2006\_2010\_2017

#### Overview

Type: Continuous	Valid cases: 621
Format: numeric	Invalid: 954
Width: 4	Minimum: 15
Decimals: 0	Maximum: 9481
Range: 15-9481	

ID number of 2010 survey (id2010)

File: Uruguay\_2006\_2010\_2017

#### Overview

Type: Continuous	Valid cases: 607
Format: numeric	Invalid: 968
Width: 4	Minimum: 1
Decimals: 0	Maximum: 5028
Range: 1-5028	

ID number of 2017 survey (id2017)

File: Uruguay\_2006\_2010\_2017

#### Overview

Type: Continuous	Valid cases: 347
Format: numeric	Invalid: 1228
Width: 5	Minimum: 7
Decimals: 0	Maximum: 12366
Range: 7-12366	

## Related Materials

### Questionnaires

#### Uruguay Enterprise Survey 2017, Manufacturing Questionnaire

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Title Uruguay Enterprise Survey 2017, Manufacturing Questionnaire  
 Author(s) The World Bank Group  
 Country Uruguay  
 Language English  
 Filename Uruguay 2017 ES Questionnaire Manufacturing.pdf

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#### Uruguay Enterprise Survey 2017, Services Questionnaire

---

Title Uruguay Enterprise Survey 2017, Services Questionnaire  
 Author(s) The World Bank Group  
 Country Uruguay  
 Language English  
 Filename Uruguay 2017 ES Questionnaire Services.pdf

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#### Uruguay Enterprise Survey 2010, Manufacturing Questionnaire

---

Title Uruguay Enterprise Survey 2010, Manufacturing Questionnaire  
 Author(s) The World Bank Group  
 Country Uruguay  
 Language English  
 Filename Uruguay 2010 ES Questionnaire Manufacturing.pdf

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#### Uruguay Enterprise Survey 2010, Services Questionnaire

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Title Uruguay Enterprise Survey 2010, Services Questionnaire  
 Author(s) The World Bank Group  
 Country Uruguay  
 Language English  
 Filename Uruguay 2010 ES Questionnaire Services.pdf

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#### Uruguay Enterprise Survey 2010, Core Module

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Title Uruguay Enterprise Survey 2010, Core Module  
 Author(s) The World Bank Group  
 Country Uruguay  
 Language English  
 Filename Uruguay 2010 ES Questionnaire Core.pdf

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#### Uruguay Enterprise Survey 2006, Manufacturing Questionnaire

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Title Uruguay Enterprise Survey 2006, Manufacturing Questionnaire  
 Author(s) The World Bank Group

Country Uruguay  
Language English  
Filename Uruguay 2006 ES Questionnaire Manufacturing.pdf

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## Uruguay Enterprise Survey 2006, Services Questionnaire

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Title Uruguay Enterprise Survey 2006, Services Questionnaire  
Author(s) The World Bank Group  
Country Uruguay  
Language English  
Filename Uruguay 2006 ES Questionnaire Services.pdf

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## Uruguay Enterprise Survey 2006, Core Module

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Title Uruguay Enterprise Survey 2006, Core Module  
Author(s) The World Bank Group  
Country Uruguay  
Language English  
Filename Uruguay 2006 ES Questionnaire Core.pdf

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## Reports

### The Uruguay 2017 Enterprise Surveys Data Set

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Title The Uruguay 2017 Enterprise Surveys Data Set  
Author(s) The World Bank  
Country Uruguay  
Language English  
Filename Uruguay 2017 ES Implementation Report.pdf

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### The Uruguay 2010 Enterprise Surveys Data Set

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Title The Uruguay 2010 Enterprise Surveys Data Set  
Author(s) The World Bank  
Country Uruguay  
Language English  
Filename Uruguay 2010 ES Implementation Report.pdf

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### Latin America Enterprise Surveys Data Set

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Title Latin America Enterprise Surveys Data Set  
Author(s) The World Bank  
Country Uruguay  
Language English  
Filename Uruguay 2006 ES Implementation Report.pdf

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