



Innovation Pilot for Microentrepreneurs in Colombia

Follow-up survey (6 months)

November, 2016

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1. PRELIMINARY QUESTIONS

Enumerator: Please answer the following questions before entering the business

1001	Enumerator: What is the business ID1?	
1002	Enumerator: What is the business ID2?	
1003	Enumerator: Please select your name from the list	
1004	Enumerator: Use the following information to validate that you are in the correct location. Are you in this business?	1 Yes 0 No → Verify with Field Coordinator
1005	Enumerator: Please take a photo of the business	
1006	Enumerator: What is the business block?	
1007	Enumerator: What is the name of the business?	
1008	Enumerator: What is the address of the business?	
1009	Enumerator: Please provide any detail that could lead to the proper location of the business in future rounds of surveys	
1010	Enumerator: Please record the business geolocation	
1011	Enumerator: The business status is...	1 Open 2 Closed → Go to 8018 3 Doesn't exist → Go to 8018
1012	Enumerator: Does the business sell fruits and vegetables?	1 Yes 0 No

INFORMED CONSENT

"Good morning /good afternoon, my name is _____. I work for Innovations for Poverty Action (IPA), a non-governmental research organization dedicated to find and promote innovative solutions for social problems in various countries. We visited you six months ago conducting a study in collaboration with the World Bank and the purpose of our visit is to know how is your business doing. For this, we'd like to invite you to answer some questions about your business with the goal of understanding how it works, and this way, be able to work on the rigorous evaluation and appropriate design of new services which may help you and your business.

In addition, if you decide to participate in the survey, you will be able to enter in the raffle of _____. During the survey I will adapt to your needs, so you can continue your business activities as usual. Remember that your participation is completely voluntary; you decide to participate or not and you can refuse to answer any question or end the survey at any moment without any type of consequences for you or your business. All the information you give to us will be confidential and will be used only for research purposes.

If you have any additional question, concern or comment about this survey or study, please contact Crithian Pulido, Research Associate at IPA to the phone number 694 8122."

1013	Enumerator: Does the person give consent to participate in the survey?	1 Yes 0 No	→ See comments
1014	Are you the business owner?	1 Yes 0 No -999 Don't know -888 Refuse to answer	
1015	Are you the person that decides the prices of the fruits and vegetables/products sold?	1 Yes 0 No -999 Don't know -888 Refuse to answer	→ Go to Module II
1016	Are you the business manager?	1 Yes 0 No -999 Don't know -888 Refuse to answer	
1017	Are you the person that decides which fruits and vegetables/products are sold?	1 Yes 0 No -999 Don't know -888 Refuse to answer	
1018	Do you know the purchase prices of the fruits and vegetables/products sold in the business?	1 Yes 0 No -999 Don't know -888 Refuse to answer	→ Go to Module II
1018-1	What is the name of the person with knowledge on the purchase prices of the fruits and vegetables/products sold?		
1018-2	Is the person with knowledge on the purchase prices present?	1 Yes 0 No -999 Don't know -888 Refuse to answer	→ See comments → See comments → See comments
1018-2-1	Can we talk to the person with knowledge on the purchase prices?	1 Yes 0 No -999 Don't know -888 Refuse to answer	→ Go to Module II → See comments → See comments → See comments

Commented [CP1]: Go to 8001 if the business sells fruits and vegetables. Go to 8018 if the business doesn't sell fruits and vegetables.

Commented [CP2]: This question is only asked to vendors that keep selling fruits and vegetables, according to question 1012.

Commented [CP3]: Go to 8001 if the business sells fruits and vegetables. Go to 8018 if the business doesn't sell fruits and vegetables.

Commented [CP4]: Go to 8001 if the business sells fruits and vegetables. Go to 8018 if the business doesn't sell fruits and vegetables.

2. VENDOR INFORMATION			
2001	Enumerator: What is the respondent's sex?	1 Female 0 Male	
2002	What is your name?		
2003	What is your age?	DD/MM/YYYY	→ See comments
2004	What is your phone number?	___ _ _ _ _	

Commented [CP5]: If the respondent is not 18 years old yet and the business sells fruits and vegetables, go to 8001. If the respondent is not 18 years old yet and the business doesn't sell fruits and vegetables, go to 8018.

3. AGRUPPA PRODUCTS														
Enumerator: Please ask the following questions for each of the Agruppa products specified. If the vendors says the product was not sold yesterday (column 1), continue with the next product:														
	Did you sell ... yesterday?	When was the last time you purchased ..., not considering today? (1)	Where did you purchase ... the last time? (2)	What was the purchase price of ... the last time? (3)	How much ... did you purchase the last time? (4)	How much did you pay for the ... the last time? (5)	Yesterday, what was the sale price of ...? (6)	Yesterday, how much ... did you sell? (7)	Could I see a ...? (8)	Is the ... firm to the touch? (8-1)	Does the ... have the right color? (8-2)	Is the ... faulty? (8-3)	Is the shape of the ... appropriate? (8-4)	Have you sold ... in the last six months? (9)
Carrot (3001)	Yes No DK RA	____ day(s) ago	1. Corabastos 2. Agruppa 3. Other: _____ -999. Don't know -888. Refuse	\$ _____ per (unit)	____ (unit)	\$ _____	\$ _____ per (unit)	____ (unit)	Yes No DK RA	1. Firm to the touch 2. A little soft 3. Very soft	1. Right color 2. Has spots 3. Not fully ripe 4. Overripe	Yes No DK RA	1. Regular 2. Misshapen	Yes No DK RA
Onion cabezona (3002)	Yes No DK RA	____ day(s) ago	1. Corabastos 2. Agruppa 3. Other: _____ -999. Don't know -888. Refuse	\$ _____ per (unit)	____ (unit)	\$ _____	\$ _____ per (unit)	____ (unit)	Yes No DK RA	1. Firm to the touch 2. A little soft 3. Very soft	1. Right color 2. Has spots 3. Not fully ripe 4. Overripe	Yes No DK RA	1. Regular 2. Misshapen	Yes No DK RA
Onion larga (3003)	Yes No DK RA	____ day(s) ago	1. Corabastos 2. Agruppa 3. Other: _____ -999. Don't know -888. Refuse	\$ _____ per (unit)	____ (unit)	\$ _____	\$ _____ per (unit)	____ (unit)	Yes No DK RA	1. Firm to the touch 2. A little soft 3. Very soft	1. Right color 2. Has spots 3. Not fully ripe 4. Overripe	Yes No DK RA	1. Regular 2. Misshapen	Yes No DK RA
Plantain primera (3004)	Yes No DK RA	____ day(s) ago	1. Corabastos 2. Agruppa 3. Other: _____ -999. Don't know -888. Refuse	\$ _____ per (unit)	____ (unit)	\$ _____	\$ _____ per (unit)	____ (unit)	Yes No DK RA	1. Firm to the touch 2. A little soft 3. Very soft	1. Right color 2. Has spots 3. Not fully ripe 4. Overripe	Yes No DK RA	1. Regular 2. Misshapen	Yes No DK RA
Plantain segunda (3005)	Yes No DK RA	____ day(s) ago	1. Corabastos 2. Agruppa 3. Other: _____ -999. Don't know -888. Refuse	\$ _____ per (unit)	____ (unit)	\$ _____	\$ _____ per (unit)	____ (unit)	Yes No DK RA	1. Firm to the touch 2. A little soft 3. Very soft	1. Right color 2. Has spots 3. Not fully ripe 4. Overripe	Yes No DK RA	1. Regular 2. Misshapen	Yes No DK RA
Plantain pica (3006)	Yes No DK RA	____ day(s) ago	1. Corabastos 2. Agruppa 3. Other: _____ -999. Don't know -888. Refuse	\$ _____ per (unit)	____ (unit)	\$ _____	\$ _____ per (unit)	____ (unit)	Yes No DK RA	1. Firm to the touch 2. A little soft 3. Very soft	1. Right color 2. Has spots 3. Not fully ripe 4. Overripe	Yes No DK RA	1. Regular 2. Misshapen	Yes No DK RA
Potato pastusa gruesa (3007)	Yes No DK RA	____ day(s) ago	1. Corabastos 2. Agruppa 3. Other: _____ -999. Don't know -888. Refuse	\$ _____ per (unit)	____ (unit)	\$ _____	\$ _____ per (unit)	____ (unit)	Yes No DK RA	1. Firm to the touch 2. A little soft 3. Very soft	1. Right color 2. Has spots 3. Not fully ripe 4. Overripe	Yes No DK RA	1. Regular 2. Misshapen	Yes No DK RA

Commented [CP6]: This entire module is only asked to vendors that keep selling fruits and vegetables, according to question 1012.

Commented [CP7]: This question is only asked if the vendor didn't provide a purchase price but knew how much product was purchased the last time.

Commented [CP8]: This question is only asked if the shop didn't sell the product yesterday, according to the first column.

Potato pastusa pareja (3008)	Yes No DK RA	____ day(s) ago	1. Corabastos 2. Agruppa 3. Other: _____ -999. Don't know -888. Refuse	\$ _____ per _____ (unit) (unit)	\$ _____	\$ _____ per _____ (unit) (unit)	Yes No DK RA	1. Firm to the touch 2. A little soft 3. Very soft	1. Right color 2. Has spots 3. Not fully ripe 4. Overripe	Yes No DK RA	1. Regular 2. Misshapen	Yes No DK RA
Potato superior gruesa (3009)	Yes No DK RA	____ day(s) ago	1. Corabastos 2. Agruppa 3. Other: _____ -999. Don't know -888. Refuse	\$ _____ per _____ (unit) (unit)	\$ _____	\$ _____ per _____ (unit) (unit)	Yes No DK RA	1. Firm to the touch 2. A little soft 3. Very soft	1. Right color 2. Has spots 3. Not fully ripe 4. Overripe	Yes No DK RA	1. Regular 2. Misshapen	Yes No DK RA
Potato superior pareja (3010)	Yes No DK RA	____ day(s) ago	1. Corabastos 2. Agruppa 3. Other: _____ -999. Don't know -888. Refuse	\$ _____ per _____ (unit) (unit)	\$ _____	\$ _____ per _____ (unit) (unit)	Yes No DK RA	1. Firm to the touch 2. A little soft 3. Very soft	1. Right color 2. Has spots 3. Not fully ripe 4. Overripe	Yes No DK RA	1. Regular 2. Misshapen	Yes No DK RA
Potato suprema gruesa (3011)	Yes No DK RA	____ day(s) ago	1. Corabastos 2. Agruppa 3. Other: _____ -999. Don't know -888. Refuse	\$ _____ per _____ (unit) (unit)	\$ _____	\$ _____ per _____ (unit) (unit)	Yes No DK RA	1. Firm to the touch 2. A little soft 3. Very soft	1. Right color 2. Has spots 3. Not fully ripe 4. Overripe	Yes No DK RA	1. Regular 2. Misshapen	Yes No DK RA
Potato suprema pareja (3012)	Yes No DK RA	____ day(s) ago	1. Corabastos 2. Agruppa 3. Other: _____ -999. Don't know -888. Refuse	\$ _____ per _____ (unit) (unit)	\$ _____	\$ _____ per _____ (unit) (unit)	Yes No DK RA	1. Firm to the touch 2. A little soft 3. Very soft	1. Right color 2. Has spots 3. Not fully ripe 4. Overripe	Yes No DK RA	1. Regular 2. Misshapen	Yes No DK RA
Tomato chonto semi (3013)	Yes No DK RA	____ day(s) ago	1. Corabastos 2. Agruppa 3. Other: _____ -999. Don't know -888. Refuse	\$ _____ per _____ (unit) (unit)	\$ _____	\$ _____ per _____ (unit) (unit)	Yes No DK RA	1. Firm to the touch 2. A little soft 3. Very soft	1. Right color 2. Has spots 3. Not fully ripe 4. Overripe	Yes No DK RA	1. Regular 2. Misshapen	Yes No DK RA
Tom. chonto grueso (3014)	Yes No DK RA	____ day(s) ago	1. Corabastos 2. Agruppa 3. Other: _____ -999. Don't know -888. Refuse	\$ _____ per _____ (unit) (unit)	\$ _____	\$ _____ per _____ (unit) (unit)	Yes No DK RA	1. Firm to the touch 2. A little soft 3. Very soft	1. Right color 2. Has spots 3. Not fully ripe 4. Overripe	Yes No DK RA	1. Regular 2. Misshapen	Yes No DK RA
Yuca (3015)	Yes No DK RA	____ day(s) ago	1. Corabastos 2. Agruppa 3. Other: _____ -999. Don't know -888. Refuse	\$ _____ per _____ (unit) (unit)	\$ _____	\$ _____ per _____ (unit) (unit)	Yes No DK RA	1. Firm to the touch 2. A little soft 3. Very soft	1. Right color 2. Has spots 3. Not fully ripe 4. Overripe	Yes No DK RA	1. Regular 2. Misshapen	Yes No DK RA

4. BUSINESS INFORMATION																			
4001	During the past week, did you sell other products besides fruits and vegetables?	1 Yes 0 No -999 Don't know -888 Refuse to answer	→ Go to 4002 → Go to 4002 → Go to 4002																
4001-1 to 4001-17	During the past week, did you sell any of the following products?	Grains (4001-1) Conserves (4001-2) Dairy (4001-3) Sweets (4001-4) Finished products (4001-5) Eggs (4001-6) Meat (4001-7) Snacks (4001-8) Dried fruits (4001-9) Bread (4001-10) Spices (4001-11) Soda (4001-12) Alcohol (4001-13) House cleaning products (4001-14) Personal care products (4001-15) Airtime (4001-16) Other: _____ (4001-17)	<table border="1"> <tr><td>Yes / No / DK / RA</td></tr> <tr><td>Yes / No / DK / RA</td></tr> <tr><td>Yes / No / DK / RA</td></tr> <tr><td>Yes / No / DK / RA</td></tr> <tr><td>Yes / No / DK / RA</td></tr> <tr><td>Yes / No / DK / RA</td></tr> <tr><td>Yes / No / DK / RA</td></tr> <tr><td>Yes / No / DK / RA</td></tr> <tr><td>Yes / No / DK / RA</td></tr> <tr><td>Yes / No / DK / RA</td></tr> <tr><td>Yes / No / DK / RA</td></tr> <tr><td>Yes / No / DK / RA</td></tr> <tr><td>Yes / No / DK / RA</td></tr> <tr><td>Yes / No / DK / RA</td></tr> <tr><td>Yes / No / DK / RA</td></tr> <tr><td>Yes / No / DK / RA</td></tr> </table>	Yes / No / DK / RA	Yes / No / DK / RA	Yes / No / DK / RA	Yes / No / DK / RA	Yes / No / DK / RA	Yes / No / DK / RA	Yes / No / DK / RA	Yes / No / DK / RA	Yes / No / DK / RA	Yes / No / DK / RA	Yes / No / DK / RA	Yes / No / DK / RA	Yes / No / DK / RA	Yes / No / DK / RA	Yes / No / DK / RA	Yes / No / DK / RA
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4001-18 to 4001-20	During the past week, which were the top 3 products that you sold the most from the previous categories?	1 st product (4001-18) 2 nd product (4001-19) 3 rd product (4001-20)	<table border="1"> <tr><td></td></tr> <tr><td></td></tr> <tr><td></td></tr> </table>																
4002	During the past week, what percentage of your total sales corresponded to the sales of fruits and vegetables?	_____ %																	
4003	During the past six months, have you changed the business hours?	1 Yes 0 No -999 Don't know -888 Refuse to answer	→ Go to 4004 → Go to 4004 → Go to 4004																
4003-1	During the past week, was the business open every day, including Saturday and Sunday?	1 Yes 0 No -999 Don't know -888 Refuse to answer	→ Go to 4003 → Go to 4003 → Go to 4003																
4003-1-1 to 4003-1-7	During the past week, which days was your business open?	Monday (4003-1-1) Tuesday (4003-1-2) Wednesday (4003-1-3) Thursday (4003-1-4) Friday (4003-1-5) Saturday (4003-1-6) Sunday (4003-1-7)	<table border="1"> <tr><td>Yes / No / DK / RA</td></tr> <tr><td>Yes / No / DK / RA</td></tr> <tr><td>Yes / No / DK / RA</td></tr> <tr><td>Yes / No / DK / RA</td></tr> <tr><td>Yes / No / DK / RA</td></tr> <tr><td>Yes / No / DK / RA</td></tr> <tr><td>Yes / No / DK / RA</td></tr> </table>	Yes / No / DK / RA	Yes / No / DK / RA	Yes / No / DK / RA	Yes / No / DK / RA	Yes / No / DK / RA	Yes / No / DK / RA	Yes / No / DK / RA									
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Yes / No / DK / RA																			
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Yes / No / DK / RA																			
4003-2	During the past week, the business opened and closed at the same hours?	1 Yes 0 No -999 Don't know -888 Refuse to answer																	
4003-3	During the past week, was the business close during lunch time?	1 Yes 0 No -999 Don't know -888 Refuse to answer																	
4003-4 to 4003-5	During the past week, at what time did the business open and close?	Opened (4003-4) Closed (4003-5)	<table border="1"> <tr><td>hh : mm</td></tr> <tr><td>hh : mm</td></tr> </table>	hh : mm	hh : mm														
hh : mm																			
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4003-6 to 4003-9	During the past week, at what time did the business open and close?	Opened (4003-6) Closed before lunch (4003-7) Opened after lunch (4003-8) Closed (4003-9)	<table border="1"> <tr><td>hh : mm</td></tr> <tr><td>hh : mm</td></tr> <tr><td>hh : mm</td></tr> <tr><td>hh : mm</td></tr> </table>	hh : mm	hh : mm	hh : mm	hh : mm												
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Commented [CP9]: This question is only asked if the business sells fruits and vegetables, according to question 1012.

Commented [CP10]: These questions are only asked if the answer to 4001 was "yes" or if the business doesn't sell fruits and vegetables, according to question 1012.

Commented [CP11]: This question is only asked to vendors that keep selling fruits and vegetables, according to question 1012.

Commented [CP12]: These questions are only asked if the business hours were the same every day (4003-2=1) and the shop didn't close during lunch time (4003-3=0).

Commented [CP13]: These questions are only asked if the business hours were the same every day (4003-2=1) and the shop was closed during lunch time (4003-3=1).

4013	Which of these options describes best the way you generally decide the sale price or your products?	1 All customers pay the same price 2 Each customer pays a different price 3 Some customers pay less or more, depending on the volume of the purchase 4 Some customers pay less or more, depending on the relationship with them 5 Some customers pay less or more, depending on the time of the purchase -999 Don't know -888 Refuse to answer
4014	Generally, what day of the week do you sell the most?	1 Monday 2 Tuesday 3 Wednesday 4 Thursday 5 Friday 6 Saturday 7 Sunday 8 Sales are the same every day -999 Don't know -888 Refuse to answer
4015	Do you think the number of customers has increased during the past six months?	1 Yes 0 No -999 Don't know -888 Refuse to answer
4015-1 to 4015-6	Is the increase in customers explained by the following?	<div> <div> It's a normal trend. The more time, the more costumers I can get (4015-1) I've been able to offer better prices than my competitors (4015-2) I've been able to offer better quality than my competitors (4015-3) I've been able to offer better customer service than my competitors (4015-4) I've had more time available to recruit new clients in the neighborhood (4015-5) Other: _____ (4015-6) </div> <div> Yes / No / DK / RA Yes / No / DK / RA Yes / No / DK / RA Yes / No / DK / RA Yes / No / DK / RA Yes / No / DK / RA </div> </div>
4016	During the past six months, have you suffered any robberies or security incidents while you were working in the business?	1 Yes 0 No -999 Don't know -888 Refuse to answer → Go to 4017 → Go to 4017 → Go to 4017
4016-1	How many times did these kind of incidents occur during the past six months?	
4017	During the past six months, have you suffered any robberies or security incidents while you were going to purchase the fruits and vegetables?	1 Yes 0 No -999 Don't know -888 Refuse to answer → Go to 4018 → Go to 4018 → Go to 4018
4017-1	How many times did these kind of incidents occur during the past six months?	
4018	On a scale from 1 to 4, where 1 is "Very unsafe" and 4 is "Very safe", how safe would you think this neighborhood is?	1 Very unsafe 2 Unsafe 3 Safe 4 Very safe -999 Don't know -888 Refuse to answer

5. FINANCIAL INFORMATION		
5001	Do you keep records of the purchase price of each product?	1 Yes 0 No -999 Don't know -888 Refuse to answer → Go to 5002 → Go to 5002 → Go to 5002
5001-1	How frequently do you keep records of the purchase prices?	1 Every day 2 Once a week 3 Once every two weeks 4 Once a month -999 Don't know -888 Refuse to answer
5001-2	How do you take these records of the purchase prices?	1 I take notes on the prices while still purchasing 2 I take notes on the prices as soon as I finish purchasing 3 I take notes on the prices at some point after purchasing 4 I don't register each price but I do take notes on the total amount as soon as I finish purchasing 5 I don't register each price but I do take notes on the total amount at some point after purchasing -666 Other -999 Don't know -888 Refuse to answer

5002	Do you keep records of the purchased quantities of each product?	1 Yes 0 No -999 Don't know -888 Refuse to answer	→ Go to 5003 → Go to 5003 → Go to 5003
5002-1	How frequently do you keep records of the purchased quantities?	1 Every day 2 Once a week 3 Once every two weeks 4 Once a month -999 Don't know -888 Refuse to answer	
5002-2	How do you take these records of the purchased quantities?	1 I take notes on the quantities while still purchasing 2 I take notes on the quantities as soon as I finish purchasing 3 I take notes on the quantities at some point after purchasing -666 Other -999 Don't know -888 Refuse to answer	
5003	Do you keep records of the sale price of each product?	1 Yes 0 No -999 Don't know -888 Refuse to answer	→ Go to 5004 → Go to 5004 → Go to 5004
5003-1	How frequently do you keep records of the sale prices?	1 Every day 2 Once a week 3 Once every two weeks 4 Once a month -999 Don't know -888 Refuse to answer	
5003-2	How do you take these records of the sale prices?	1 I take notes on the prices as soon as I sell the product 2 I take notes on the prices at some point during the day -666 Other -999 Don't know -888 Refuse to answer	
5004	Do you keep records of the sold quantities of each product?	1 Yes 0 No -999 Don't know -888 Refuse to answer	→ Go to 5005 → Go to 5005 → Go to 5005
5004-1	How frequently do you keep records of the sold quantities?	1 Every day 2 Once a week 3 Once every two weeks 4 Once a month -999 Don't know -888 Refuse to answer	
5004-2	How do you take these records of the sold quantities?	1 I take notes on the quantities as soon as I sell the product 2 I take notes on the quantities at some point during the day -666 Other -999 Don't know -888 Refuse to answer	
5005	Do you keep records on the money that you receive by sales?	1 Yes 0 No -999 Don't know -888 Refuse to answer	→ Go to 5002 → Go to 5002 → Go to 5002
5005-1	How frequently do you keep records on the money received by sales?	1 Every day 2 Once a week 3 Once every two weeks 4 Once a month -999 Don't know -888 Refuse to answer	
5005-2	How do you take these records of the money received by sales?	1 I take notes on the amount paid by the customer as soon as I sold the product 2 I take notes on the amount paid by the customer at some point during the day -666 Other: _____ -999 Don't know -888 Refuse to answer	
5006	Enumerator: Provide comments if the vendor shows you some notes, notebook or program that he/she uses to keep the business records		
5007	Approximately, how much money did you received from sales yesterday?	\$ _____	→ Go to 5008 if the answer is different than "Don't know / Refuse to answer"

5007-1	Within these ranges, how much money did you received from sales yesterday?	1 0 - 250.000 2 250.001 - 500.000 3 500.001 - 750.000 4 750.001 - 1.000.000 5 1.000.001 - 1.250.000 6 1.250.001 - 1.500.000 7 1.500.001 - 1.750.000 8 1.750.001 - 2.000.000 9 More than 2.000.000 -999 Don't know -888 Refuse to answer
5008	Approximately, how much money did you received from sales the past week?	\$ _____ → Go to 5009 if the answer is different than "Don't know / Refuse to answer"
5008-1	Within these ranges, how much money did you received from sales the past week?	1 0 - 500.000 2 500.001 - 1.000.000 3 1.000.001 - 1.500.000 4 1.500.001 - 2.000.000 5 2.000.001 - 2.500.000 6 2.500.001 - 3.000.000 7 3.000.001 - 3.500.000 8 3.500.001 - 4.000.000 9 4.000.001 - 4.500.000 10 4.500.001 - 5.000.000 11 More than 5.000.000 -999 Don't know -888 Refuse to answer
5009	Approximately, how much money did you received from sales the past month?	\$ _____ → Go to 5010 if the answer is different than "Don't know / Refuse to answer"
5009-1	Within these ranges, how much money did you received from sales the past month?	1 0-1.000.000 2 1.000.001-2.000.000 3 2.000.001-3.000.000 4 3.000.001-4.000.000 5 4.000.001-5.000.000 6 5.000.001-6.000.000 7 6.000.001-7.000.000 8 More than 7.000.000 -999 Don't know -888 Refuse to answer
5010	Approximately, how much were the profits of the business yesterday?	\$ _____ → Go to 5011 if the answer is different than "Don't know / Refuse to answer"
5010-1	Within these ranges, how much were the profits of the business yesterday?	1 0 - 250.000 2 250.001 - 500.000 3 500.001 - 750.000 4 750.001 - 1.000.000 5 1.000.001 - 1.250.000 6 1.250.001 - 1.500.000 7 1.500.001 - 1.750.000 8 1.750.001 - 2.000.000 9 More than 2.000.000 -999 Don't know -888 Refuse to answer
5011	Approximately, how much were the profits of the business the past week?	\$ _____ → Go to 5012 if the answer is different than "Don't know / Refuse to answer"
5011-1	Within these ranges, how much were the profits of the business the past week?	1 0 - 500.000 2 500.001 - 1.000.000 3 1.000.001 - 1.500.000 4 1.500.001 - 2.000.000 5 2.000.001 - 2.500.000 6 2.500.001 - 3.000.000 7 3.000.001 - 3.500.000 8 3.500.001 - 4.000.000 9 4.000.001 - 4.500.000 10 4.500.001 - 5.000.000 11 More than 5.000.000 -999 Don't know -888 Refuse to answer
5012	Approximately, how much were the profits of the business the past month?	\$ _____ → Go to 5013 if the answer is different than "Don't know / Refuse to answer"
5012-1	Within these ranges, how much were the profits of the business the past month?	1 0-1.000.000 2 1.000.001-2.000.000 3 2.000.001-3.000.000

		4 3.000.001-4.000.000 5 4.000.001-5.000.000 6 5.000.001-6.000.000 7 6.000.001-7.000.000 8 More than 7.000.000 -999 Don't know -888 Refuse to answer
5013	During the past week, how much did you pay for fruits and vegetables that then you had to throw away?	\$ _____
5014	Which of these options describes best the way you decide how much money to take out of the business for household use each week or month?	1 I estimate an amount for household expenses. If I make more money, I leave it for the business 2 I estimate an amount for household expenses. If I make more money, I also use it for the house 3 I withdraw a fixed percentage of business profits for household expenses 4 First, I estimate an amount for business expenses and what's left I use it for the house -666 Other: _____ -999 Don't know -888 Refuse to answer
5015	Do you use part of your profits to reinvest in the growth of the business?	1 Yes 0 No → Go to 5016 -999 Don't know → Go to 5016 -888 Refuse to answer → Go to 5016
5015-1	How do you reinvest the profits in the growth of the business?	1 I have a fixed goal of how much I would like to increase the inventory and, according to this, I decide how much to reinvest 2 I have a fixed goal of how much I would like to save in order to purchase some work elements 3 Occasionally, I reinvest when I have additional money -666 Other: _____ -999 Don't know -888 Refuse to answer
5016	Do you keep money for business expenses and money for household expenses in separate places?	1 Yes 0 No -666 Doesn't apply -999 Don't know -888 Refuse to answer
5017	Do you keep money saved for a big purchase and the money for regular business expenses in separate places?	1 Yes 0 No -666 Doesn't apply -999 Don't know -888 Refuse to answer

Commented [CP22]: This question is only asked to vendors that keep selling fruits and vegetables, according to question 1012.

6. PURCHASES		
6001	During the past week, how many days did you (or another employee) go to Corabastos to purchase the fruits and vegetables sold in the business?	0 Didn't go to Corabastos 1 1 day → Go to 6002 2 2 days → Go to 6002 3 3 days → Go to 6002 4 4 days → Go to 6002 5 5 days → Go to 6002 6 6 days → Go to 6002 7 7 days → Go to 6002 -999 Don't know → Go to 6002 -888 Refuse to answer → Go to 6002
6001-1	Where was the main place/way you purchased the products instead of Corabastos?	1 Agruppa 2 A marketplace different than Corabastos 3 Deposit 4 Truck(s) that pass nearby 5 A relative/friend supplies the products 6 Other business supplies the products -666 Other -999 Don't know -888 Refuse to answer
6001-2	During the past week, how many days did you (or another employee) go to a place other than Corabastos to purchase the fruits and vegetables sold in the business?	0 Didn't go to this place 1 1 day 2 2 days 3 3 days 4 4 days 5 5 days 6 6 days 7 7 days -999 Don't know

		-888	Refuse to answer	
6002	Out of the <i>N</i> days that you went to Corabastos the past week, how many did you go to buy products such as onion, potato, plantain, carrot or yuca?	0 1 2 3 4 5 6 7 -999 -888	Didn't go to purchase this 1 day 2 days 3 days 4 days 5 days 6 days 7 days Don't know Refuse to answer	
6003	Out of the <i>N</i> days that you went to Corabastos the past week, how many did you go to buy other fruits and vegetables?	0 1 2 3 4 5 6 7 -999 -888	Didn't go to purchase this 1 day 2 days 3 days 4 days 5 days 6 days 7 days Don't know Refuse to answer	
6004	Out of the <i>N</i> days that you went to Corabastos the past week, how many did you go to buy other products different than fruits and vegetables?	0 1 2 3 4 5 6 7 -999 -888	Didn't go to purchase this 1 day 2 days 3 days 4 days 5 days 6 days 7 days Don't know Refuse to answer	
6005	At what time do you usually wake up when you are going to Corabastos?		hh : mm	
6006 to 6008	How much time do you spend...		<div>Going to Corabastos/other place? (6006)</div> <div>Purchasing the products at Corabastos/other place? (6007)</div> <div>Coming back from Corabastos/other place? (6008)</div>	<div>hh : mm</div> <div>hh : mm</div> <div>hh : mm</div>
6009	At what time do you usually arrive to your business from Corabastos (or the other place of purchase)?		hh : mm	
6010	Approximately, how much money did you spend in transportation, exit fee or other expenses the last time you went to purchase to Corabastos (or. the other place of purchase)?		\$ _____	
6011	During the past week, did you purchase any fruits or vegetables from Agruppa?	1 0 -999 -888	Yes No Don't know Refuse to answer	→ Go to 6012 → Go to 6012 → Go to 6012
6011-1	During the past week, how many days did you purchase from Agruppa?	1 2 3 4 5 6 7 -999 -888	1 day 2 days 3 days 4 days 5 days 6 days 7 days Don't know Refuse to answer	
6011-2	What is the most important reason for you to use Agruppa?	1 2 3 4 5 6 7 -666 -999 -888	Offers lower prices than the rest Reduces the time spent going to Corabastos Brings heavy products which I could only transport if I paid a lot of money They let me pay them at night, after I have sold my products during the day Offers products that I cannot find somewhere else Agruppa's employees are trustworthy and friendly The quality of the Agruppa products is very good Other: _____ Don't know Refuse to answer	
6011-3	What is the second most important reason for you to use Agruppa?	1 2 3	Offers lower prices than the rest Reduces the time spent going to Corabastos	

Commented [CP23]: This question is only asked if the number of days going to Corabastos is more than 1, according to question 6001 and the business keeps selling fruits and vegetables, according to question 1012.

Commented [CP24]: This question is only asked if the number of days going to Corabastos is more than 1, according to question 6001 and the business keeps selling fruits and vegetables, according to question 1012.

Commented [CP25]: This question is only asked if the number of days going to Corabastos is more than 1, according to question 6001 and the business keeps selling fruits and vegetables, according to question 1012.

Commented [CP26]: This question is only asked if the number of days going to Corabastos more than 1, according to questions 6001.

Commented [CP27]: These questions are only asked if the number of days going to Corabastos more than 1, according to questions 6001.

Commented [CP28]: This question is only asked if the number of days going to Corabastos more than 1, according to questions 6001.

Commented [CP29]: This question is only asked if the number of days going to Corabastos more than 1, according to questions 6001.

		4 Brings heavy products which I could only transport if I paid a lot of money They let me pay them at night, after I have sold my products during the day 5 Offers products that I cannot find somewhere else 6 Agruppa's employees are trustworthy and friendly 7 The quality of the Agruppa products is very good -666 Other: _____ -999 Don't know -888 Refuse to answer
6011-4	What is the third most important reason for you to use Agruppa?	1 Offers lower prices than the rest 2 Reduces the time spent going to Corabastos 3 Brings heavy products which I could only transport if I paid a lot of money 4 They let me pay them at night, after I have sold my products during the day 5 Offers products that I cannot find somewhere else 6 Agruppa's employees are trustworthy and friendly 7 The quality of the Agruppa products is very good -666 Other: _____ -999 Don't know -888 Refuse to answer
6012	Have you previously purchased fruits and vegetables from Agruppa, but stopped using their service?	1 Yes 0 No → Go to Module VII -999 Don't know → Go to Module VII -888 Refuse to answer → Go to Module VII
6012-1	What is the most important reason for you to have stopped using Agruppa?	1 Agruppa didn't offer variety in products, which meant I still had to go to Corabastos every now and then 2 Agruppa's prices were not competitive (not low enough) 3 Was not satisfied with Agruppa's customer service 4 Agruppa didn't sell on credit (fiar), whilst other providers do 5 The person from Agruppa who came was not trustworthy or friendly 6 Was very difficult to communicate with Agruppa 7 I was not satisfied with the quality of the products -666 Other: _____ -999 Don't know -888 Refuse to answer
6012-2	What is the second most important reason for you to have stopped using Agruppa?	1 Agruppa didn't offer variety in products, which meant I still had to go to Corabastos every now and then 2 Agruppa's prices were not competitive (not low enough) 3 Was not satisfied with Agruppa's customer service 4 Agruppa didn't sell on credit (fiar), whilst other providers do 5 The person from Agruppa who came was not trustworthy or friendly 6 Was very difficult to communicate with Agruppa 7 I was not satisfied with the quality of the products -666 Other: _____ -999 Don't know -888 Refuse to answer

Commented [CP30]: This question is only asked if the business is not an Agruppa client, according to question 6012.

7. WORK-LIFE BALANCE		
7001	Approximately, how much was your household's income the past month?	\$ _____ → Go to 7002 if the answer is different than "Don't know / Refuse to answer"
7001-1	Within these ranges, how much was your household's income the past month?	1 0-1.000.000 2 1.000.001-2.000.000 3 2.000.001-3.000.000 4 3.000.001-4.000.000 5 4.000.001-5.000.000 6 5.000.001-6.000.000

		7 8 -999 -888	6,000,001-7,000,000 More than 7,000,000 Don't know Refuse to answer
7002	Do you feel satisfied with the life you have?	1 0 -999 -888	Yes No Don't know Refuse to answer
7003	Do you feel satisfied with your job?	1 0 -999 -888	Yes No Don't know Refuse to answer
7004	Do you feel more stressed the days you go to purchase the products, relative to the ones you don't?	1 0 -666 -999 -888	Yes No Doesn't apply (doesn't go to purchase) Don't know Refuse to answer
7005	How frequently do you feel that your work is stressful?	1 2 3 4 5 -999 -888	Never Almost never Sometimes Frequently Very frequently Don't know Refuse to answer
7006	In the last two weeks, how frequently have you felt that your work has been stressful?	1 2 3 4 -999 -888	Never Some days Most of the days Every day Don't know Refuse to answer
7007	Do you feel more tired the days you go to purchase the products, relative to the ones you don't?	1 0 -666 -999 -888	Yes No Doesn't apply (doesn't go to purchase) Don't know Refuse to answer
7008	In the last two weeks, how frequently did you feel tired?	1 2 3 4 -999 -888	Never Some days Most of the days Every day Don't know Refuse to answer
7009	In the last two weeks, how frequently did you feel upset for any unexpected situation?	1 2 3 4 -999 -888	Never Some days Most of the days Every day Don't know Refuse to answer
7010	In the last two weeks, how frequently did you feel that time was not enough to do all the things you had planned to?	1 2 3 4 -999 -888	Never Some days Most of the days Every day Don't know Refuse to answer
7011	How frequently do you feel that your work forces you to spent less time with your family?	1 2 3 4 5 -999 -888	Never Almost never Sometimes Frequently Very frequently Don't know Refuse to answer
7012	What is the first thing that occupies most of your time?	1 2 3 4 5 6 -999 -888	Go buy products which the business sells Manage the business Manage the business' accounting Spend time with family/friends Work on things different than the business Rest at home Don't know Refuse to answer
7013	What is the second thing that occupies most of your time?	1 2 3 4 5 6 -999 -888	Go buy products which the business sells Manage the business Manage the business' accounting Spend time with family/friends Work on things different than the business Rest at home Don't know Refuse to answer

7014	What is the third thing that occupies most of your time?	1 Go buy products which the business sells 2 Manage the business 3 Manage the business' accounting 4 Spend time with family/friends 5 Work on things different than the business 6 Rest at home -999 Don't know -888 Refuse to answer
7015	During the past six months, have you started to search for other employment/entrepreneurial opportunities other than this business?	1 Yes 0 No -999 Don't know -888 Refuse to answer

8. FINAL QUESTIONS																																																		
8001	How long ago did the business stop selling fruits and vegetables?																																																	
8002	Why did the business stop selling fruits and vegetables?	1 Price 2 Time it takes to get to the market and buy 3 Didn't sell much 4 The business changed owner -999 Don't know -888 Refuse to answer																																																
Enumerator: Even though you were not able to make the survey, try to get the following information																																																		
<table border="1"> <thead> <tr> <th></th> <th>Is there...</th> <th>What is today's sale price of ...? (1)</th> </tr> </thead> <tbody> <tr><td>Carrot (8003)</td><td>Yes / No / DK / RA</td><td>\$ _____ per _____ (unit)</td></tr> <tr><td>Onion cabezona (8004)</td><td>Yes / No / DK / RA</td><td>\$ _____ per _____ (unit)</td></tr> <tr><td>Onion larga (8005)</td><td>Yes / No / DK / RA</td><td>\$ _____ per _____ (unit)</td></tr> <tr><td>Plantain primera (8006)</td><td>Yes / No / DK / RA</td><td>\$ _____ per _____ (unit)</td></tr> <tr><td>Plantain segunda (8007)</td><td>Yes / No / DK / RA</td><td>\$ _____ per _____ (unit)</td></tr> <tr><td>Plantain pica (8008)</td><td>Yes / No / DK / RA</td><td>\$ _____ per _____ (unit)</td></tr> <tr><td>Potato pastusa gruesa (8009)</td><td>Yes / No / DK / RA</td><td>\$ _____ per _____ (unit)</td></tr> <tr><td>Potato pastusa pareja (8010)</td><td>Yes / No / DK / RA</td><td>\$ _____ per _____ (unit)</td></tr> <tr><td>Potato superior gruesa (8011)</td><td>Yes / No / DK / RA</td><td>\$ _____ per _____ (unit)</td></tr> <tr><td>Potato superior pareja (8012)</td><td>Yes / No / DK / RA</td><td>\$ _____ per _____ (unit)</td></tr> <tr><td>Potato suprema gruesa (8013)</td><td>Yes / No / DK / RA</td><td>\$ _____ per _____ (unit)</td></tr> <tr><td>Potato suprema pareja (8014)</td><td>Yes / No / DK / RA</td><td>\$ _____ per _____ (unit)</td></tr> <tr><td>Tomato chonto semi (8015)</td><td>Yes / No / DK / RA</td><td>\$ _____ per _____ (unit)</td></tr> <tr><td>Tomato chonto grueso (8016)</td><td>Yes / No / DK / RA</td><td>\$ _____ per _____ (unit)</td></tr> <tr><td>Yuca (8017)</td><td>Yes / No / DK / RA</td><td>\$ _____ per _____ (unit)</td></tr> </tbody> </table>				Is there...	What is today's sale price of ...? (1)	Carrot (8003)	Yes / No / DK / RA	\$ _____ per _____ (unit)	Onion cabezona (8004)	Yes / No / DK / RA	\$ _____ per _____ (unit)	Onion larga (8005)	Yes / No / DK / RA	\$ _____ per _____ (unit)	Plantain primera (8006)	Yes / No / DK / RA	\$ _____ per _____ (unit)	Plantain segunda (8007)	Yes / No / DK / RA	\$ _____ per _____ (unit)	Plantain pica (8008)	Yes / No / DK / RA	\$ _____ per _____ (unit)	Potato pastusa gruesa (8009)	Yes / No / DK / RA	\$ _____ per _____ (unit)	Potato pastusa pareja (8010)	Yes / No / DK / RA	\$ _____ per _____ (unit)	Potato superior gruesa (8011)	Yes / No / DK / RA	\$ _____ per _____ (unit)	Potato superior pareja (8012)	Yes / No / DK / RA	\$ _____ per _____ (unit)	Potato suprema gruesa (8013)	Yes / No / DK / RA	\$ _____ per _____ (unit)	Potato suprema pareja (8014)	Yes / No / DK / RA	\$ _____ per _____ (unit)	Tomato chonto semi (8015)	Yes / No / DK / RA	\$ _____ per _____ (unit)	Tomato chonto grueso (8016)	Yes / No / DK / RA	\$ _____ per _____ (unit)	Yuca (8017)	Yes / No / DK / RA	\$ _____ per _____ (unit)
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8018	Enumerator: Please add some final comments about the survey																																																	
8019	Enumerator: What is the survey status?	1 Complete 2 Incomplete 3 Person not available 4 Non-existing firm 5 Closed business 6 Outright refusal																																																

Commented [CP31]: This question is only asked if the business doesn't sell fruits and vegetables, according to question 1012.

Commented [CP32]: This question is only asked if the business doesn't sell fruits and vegetables, according to question 1012.

Commented [CP33]: These questions are only asked if the survey was not administered.