

The Denmark 2020 Enterprise Surveys Data Set

I. Introduction

This document provides additional information on the data collected in Denmark between January 2020 and June 2021. The objective of the Enterprise Survey is to gain an understanding of what firms experience in the private sector.

As part of its strategic goal of building a climate for investment, job creation, and sustainable growth, the World Bank has promoted improving the business environment as a key strategy for development, which has led to a systematic effort in collecting enterprise data across countries. The Enterprise Surveys (ES) are an ongoing World Bank project in collecting both objective data based on firms' experiences and enterprises' perception of the environment in which they operate.

The ES currently cover over 210,000 firms in 159 countries, of which 151 have been surveyed following the standard methodology. This allows for better comparisons across countries and across time. Data are used to create statistically significant business environment indicators that are comparable across countries. The ES are also used to build a panel of enterprise data that will make it possible to track changes in the business environment over time and allow, for example, impact assessments of reforms.

This report outlines and describes the sampling design of the data, the data set structure as well as additional information that may be useful when using the data, such as information on non-response cases and the appropriate use of the weights.

II. Sampling Structure

The sample for 2020 Denmark ES was selected using stratified random sampling, following the methodology explained in the *Sampling Note*¹. Stratified random sampling² was preferred over simple random sampling for several reasons³:

a. To obtain unbiased estimates for different subdivisions of the population with some known level of precision.

b. To obtain unbiased estimates for the whole population. The whole population, or universe of the study, is the non-agricultural economy. It comprises: all manufacturing sectors according to the classification of ISIC Revision 4: (section C), construction sector (section F), wholesale, retail, transportation and storage sectors (sections G and H), accommodation and food service sectors (section I), publishing, telecommunications, computer programming (divisions 58, 61, 62 of section J), and repair of household goods (division 95 of section S). Note that this definition excludes the following sectors: electricity, water, steam, waste management supply (sections D and E), financial, insurance and real estate activities (sections K and L), professional, scientific and technical activities

¹ The complete text can be found at http://www.enterprisesurveys.org/~media/GIAWB/EnterpriseSurveys/Documents/Methodology/Sampling_Note.pdf

² A stratified random sample is one obtained by separating the population elements into non-overlapping groups, called strata, and then selecting a simple random sample from each stratum. (Richard L. Scheaffer; Mendenhall, W.; Lyman, R., "Elementary Survey Sampling", Fifth Edition).

³ Cochran, W., 1977, pp. 89; Lohr, Sharon, 1999, pp. 95

(section M), administrative and support activities (section N, except division 79, travel agency which is included in the universe), and all public or utilities sectors.

c. To make sure that the final total sample includes establishments from all different sectors and that it is not concentrated in one or two of industries/sizes/regions.

d. To exploit the benefits of stratified sampling where population estimates, in most cases, will be more precise than using a simple random sampling method (i.e., lower standard errors, other things being equal.)

e. Stratification may produce a smaller bound on the error of estimation than would be produced by a simple random sample of the same size. This result is particularly true if measurements within strata are homogeneous.

f. The cost per observation in the survey may be reduced by stratification of the population elements into convenient groupings.

Three levels of stratification were used in this country: industry, establishment size, and region. The original sample design with specific information of the industries and regions chosen is described in Appendix C.

Industry stratification was designed in the way that follows: the universe was stratified into seven manufacturing industries and two services industries- Food and Beverages (ISIC Rev. 4.0 code 10, 11), Rubber & Plastic Products (ISIC code 22), Non-Metallic Mineral Products (ISIC code 23), Fabricated Metal Products (ISIC code 25), Machinery and Equipment (ISIC code 28), Repair & Installation of Machinery & Equipment (ISIC code 33), Other Manufacturing (ISIC codes 12-21, 24, 27 and 29-32), Retail (ISIC code 47) and Other Services (ISIC codes 41-43, 45, 46, 49-53, 55, 56, 58, 61, 62, 79 and 95).

For the Denmark ES, size stratification was defined as follows: small (5 to 19 employees), medium (20 to 99 employees), and large (100 or more employees).

Regional stratification for the Denmark ES was done across five regions: Hovedstaden, Sjælland, Syddanmark, Midtjylland, Nordjylland.

III. Sampling implementation

Given the stratified design, sample frames containing a complete and updated list of establishments as well as information on all stratification variables (number of employees, industry, and region) are required to draw the sample. Great efforts were made to obtain the best source for these listings.

Norstat Denmark was the contractor that implemented the Denmark 2020 ES.

The sample frame used consisted of a listing of establishments from Bisnode.

Table 1: Denmark ES Sample Frame

		Food	Rubber and Plastic Products	Non Metallic Mineral Products	Fabricated Metal Products	Machinery and Equipment	Repair and Install of Mach	Other Manufacturing	Retail	Other Services	Grand Total
Hovedstaden	Small (5-19)	69	20	21	81	46	39	60	70	200	1338
	Medium (20-99)	52	10	11	38	25	7	98	105	156	
	Large (100 or more)	18	3	11	0	9	2	75	97	15	
Sjælland	Small (5-19)	29	12	17	66	38	24	60	35	75	863
	Medium (20-99)	18	15	13	34	22	7	38	155	91	
	Large (100 or more)	10	3	3	0	9	0	16	23	50	
Syddanmark	Small (5-19)	55	24	32	115	75	62	0	35	120	1293
	Medium (20-99)	64	27	36	106	81	21	125	65	31	
	Large (100 or more)	30	9	7	17	34	4	44	37	37	
Midtjylland	Small (5-19)	36	36	34	123	89	40	15	60	195	1443
	Medium (20-99)	56	22	35	90	88	16	157	60	31	
	Large (100 or more)	21	13	9	26	43	0	55	61	32	
Nordjylland	Small (5-19)	31	15	11	56	34	33	55	65	70	945
	Medium (20-99)	35	14	11	45	47	18	70	150	46	
	Large (100 or more)	18	1	11	12	12	4	25	14	42	
		542	224	262	809	652	277	893	1032	1191	5882

Source: Bisnode

Necessary measures were taken to ensure the quality of the frame; however, the sample frame was not immune to the typical problems found in establishment surveys: positive rates of non-eligibility, repetition, non-existent units, etc.

Given the impact that non-eligible units included in the sample universe may have on the results, adjustments may be needed when computing the appropriate weights for individual observations. The percentage of confirmed non-eligible units as a proportion of the total number of sampled establishments contacted for the survey was 12.7% (677 out of 5341 establishments)⁴.

⁴ Based on out of target and ineligible contacts

For the Denmark 2020 ES, all interviews were conducted over the phone, after the COVID-19 outbreak. COVID specific questions are included in this survey.

Breaking down by industry and size, the following sample targets were achieved (based on the sampling information):

Table 2: Achieved Interviews

		Food	Rubber and Plastic Products	Non Metallic Mineral Products	Fabricated Metal Products	Machinery and Equipment	Repair and Install of Mach	Other Manufacturing	Retail	Other Services	Grand Total
Hovedstaden	Small (5-19)	8	6	3	9	11	14	8	10	37	224
	Medium (20-99)	0	0	2	0	10	0	22	13	18	
	Large (100 or more)	0	0	3	0	4	0	11	3	2	
	Medium and Large (20+)	11	5	0	11	0	3	0	0	0	
Sjælland	Small (5-19)	6	4	0	18	7	7	10	6	13	157
	Medium (20-99)	5	5	0	11	0	1	9	0	12	
	Large (100 or more)	1	2	0	0	0	0	4	0	9	
	Medium and Large (20+)	0	0	0	0	9	0	0	16	0	
	Small, Medium and Large (5+)	0	0	2	0	0	0	0	0	0	
Syddanmark	Small (5-19)	4	4	4	3	5	14	0	7	19	216
	Medium (20-99)	11	10	8	15	12	8	0	10	7	
	Large (100 or more)	9	4	2	8	12	1	13	4	8	
	Small and Medium (5-99)	0	0	0	0	0	0	14	0	0	
Midtjylland	Small (5-19)	5	10	1	4	3	13	2	6	25	204
	Medium (20-99)	9	9	3	15	12	0	15	8	11	
	Large (100 or more)	4	6	3	8	10	0	13	1	2	
	Medium and Large (20+)	0	0	0	0	0	6	0	0	0	
Nordjylland	Small (5-19)	4	6	2	7	9	10	6	9	11	194
	Medium (20-99)	8	0	2	17	18	7	21	16	7	
	Large (100 or more)	4	0	1	3	1	2	8	1	11	
	Medium and Large (20+)	0	3	0	0	0	0	0	0	0	
		89	74	36	129	123	86	156	110	192	995

IV. Data Base Structure:

The structure of the data base reflects the fact that 2 different versions of the survey instrument were used for all registered establishments. Questionnaires have common questions (*core* module) and respectfully additional manufacturing- and services-specific questions. The eligible manufacturing industries have been surveyed using the ***Manufacturing*** questionnaire (includes the *core* module, plus manufacturing specific questions). Retail firms have been interviewed using the ***Services*** questionnaire (includes the *core* module plus retail specific questions) and the residual eligible services have been covered using the ***Services*** questionnaire (includes the *core* module). Each variation of the questionnaire is identified by the index variable, *a0*.

All variables are named using, first, the letter of each section and, second, the number of the variable within the section, i.e. *a1* denotes section A, question 1 (some exceptions apply due to comparability reasons). Variable names preceded by the prefix “EU” indicate questions specific to Denmark and other countries in Europe 2020/2021, therefore, they may not be found in the implementation of the rollout in other countries. All other suffixed variables are global and are present in all country surveys over the world. All variables are numeric with the exception of those variables with an “x” at the end of their names. The suffix “x” denotes that the variable is alpha-numeric.

There are 2 establishment identifiers, *idstd* and *id*. The first is a global unique identifier. The second is a country unique identifier. The variables *a2* (sampling region), *a6a* (sampling establishment’s size), and *a4a* (sampling sector) contain the establishment’s classification into the strata chosen for each country using information from the sample frame. The strata were defined according to the guidelines described above.

There are three levels of stratification: industry, size and region. Different combinations of these variables generate the strata cells for each industry/region/size combination. A distinction should be made between the variable *a4a* and *d1a2* (industry expressed as ISIC rev. 3.1 code). The former gives the establishment’s classification into one of the chosen industry-strata based on the sample frame, whereas the latter gives the establishment’s actual industry classification (four-digit code) based on the main activity at the time of the survey.

All of the following variables contain information from the sampling frame. They may not coincide with the reality of individual establishments as sample frames may contain inaccurate or outdated information. The variables containing the sample frame information are included in the data set for researchers who may want to further investigate statistical features of the survey and the effect of the survey design on their results.

- a2* is the variable describing sampling regions

- a6a*: coded using the same standard for small, medium, and large establishments as defined above.

- a4a*: coded following the stratification by sector as defined above.

The surveys were implemented following a 2-stage procedure. Typically, first a screener questionnaire is applied over the phone to determine eligibility and to make appointments. Then a face-to-face interview takes place with the Manager/Owner/Director

of each establishment. However, sometimes the phone numbers were unavailable in the sample frame, and thus the enumerators applied the screeners in person. The variables *a4b* and *a6c* contain the industry and size of the establishment from the screener questionnaire.

Note that there are variables for size (*l1*, *l6* and *l8*) that reflect more accurately the reality of each establishment. Advanced users are advised to use these variables for analytical purposes. Variables *l1* (number of permanent full-time workers at the end of the last complete fiscal year), *l6* (number of full-time seasonal workers employed during last complete fiscal year) and *l8* (average length of employment of full-time temporary employees during last complete fiscal year) were designed to obtain a more accurate measure of employment accounting for permanent and temporary employment. Special efforts were made to make sure that this information was not missing for most establishments.

The firms interviewed had several fiscal years. Most firms had January to December 2019 as their last complete fiscal year. Variables *a20m* (starting month of last complete fiscal year) and *a20y* (last complete fiscal year) can be used to obtain the last complete fiscal year for each firm.

For questions pertaining to monetary amounts, the unit is the Danish krona.

V. Universe Estimates

Universe estimates for the number of establishments in each cell in Denmark were produced for the strict, weak and median eligibility definitions described below. The estimates were the multiple of the relative eligible proportions.

For some establishments where contact was not successfully completed during the screening process (because the firm has moved, and it is not possible to locate the new location, for example), it is not possible to directly determine eligibility. Thus, different assumptions about the eligibility of establishments result in different adjustments to the universe cells and thus different sampling weights.

Three sets of assumptions on establishment eligibility are used to construct sample adjustments using the status code information.

Strict assumption: eligible establishments are only those for which it was possible to directly determine eligibility. The resulting weights are included in the variable *wstrict*.

$$\text{Strict eligibility} = (\text{Sum of the firms with codes } 1, 2, 3, 4, \& 16) / \text{Total}$$

Median assumption: eligible establishments are those for which it was possible to directly determine eligibility and those that rejected the screener questionnaire, or an answering machine or fax was the only response. The resulting weights are included in the variable *wmedian*.

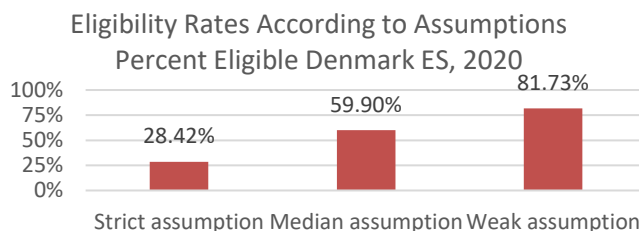
$$\text{Median eligibility} = (\text{Sum of the firms with codes } 1, 2, 3, 4, 16, 10, 11, \& 13) / \text{Total}$$

Weak assumption: in addition to the establishments included in points a and b, all establishments for which it was not possible to contact or that refused the screening

questionnaire are assumed eligible. This definition includes as eligible establishments with dead or out of service phone lines, establishments that never answered the phone, and establishments with incorrect addresses for which it was impossible to find a new address. Under the weak assumption only observed non-eligible units are excluded from universe projections. The resulting weights are included in the variable *wweak*.

$$\text{Weak eligibility} = (\text{Sum of the firms with codes, 1,2,3,4,16,10,11,13,91,92,93,94,12}) / \text{Total}$$

The indicators computed for the ES website use the median weights. The following graph shows the different eligibility rates calculated for firms in the sample frame under each set of assumptions.



Universe estimates for the number of establishments in each industry-region-size cell in Denmark were produced for the strict, weak and median eligibility definitions. Appendix B shows the universe estimates of the numbers of registered establishments that fit the criteria of the ES.

Once an accurate estimate of the universe cell projection was made, weights for the probability of selection were computed using the number of completed interviews for each cell.

VI. Weights

Since the sampling design was stratified and employed differential sampling, individual observations should be properly weighted when making inferences about the population. Under stratified random sampling, unweighted estimates are biased unless sample sizes are proportional to the size of each stratum. With stratification the probability of selection of each unit is, in general, not the same. Consequently, individual observations must be weighted by the inverse of their probability of selection (probability weights or *pw* in Stata.)⁵

Special care was given to the correct computation of the weights. It was imperative to accurately adjust the totals within each region/industry/size stratum to account for the presence of ineligible units (the firm discontinued businesses or was unattainable, education or government establishments, no reply after having called in different days of the week and in different business hours, no tone in the phone line, answering machine, fax line⁶, wrong address or moved away and could not get the new references). The information required for the adjustment was collected in the first stage of the implementation: the screening process. Using this information, each stratum cell of the universe was scaled down by the observed proportion of ineligible units within the cell.

⁵ This is equivalent to the weighted average of the estimates for each stratum, with weights equal to the population shares of each stratum.

⁶ For the surveys that implemented a screener over the phone.

Once an accurate estimate of the universe cell (projections) was available, weights were computed using the number of completed interviews.

Due to non-response rates, some stratification cells were collapsed for the purposes of weighting, to preserve the representativeness of the sample. The following cells have been transformed: (i) In Hovedstaden, medium and large firms are treated as one cell for Food, Rubber & Plastics Products, Fabricated Metal Products and Repair & Installation of Machinery & Equipment, (ii) In Sjælland, medium and large firms are treated as one cell for Machinery & Equipment and Retail; and small, medium and large firms are treated as one cell for Non-Metallic Mineral Products; (iii) In Syddanmark, small and medium firms are treated as one cell for other manufacturing; (iv) In Midtjylland, medium and large firms are treated as one cell for Repair & Installation of Machinery & Equipment and (iv) In Nordjylland, medium and large firms are treated as one cell for Rubber & Plastic Products.

VII. Appropriate use of the weights

Under stratified random sampling, weights should be used when making inferences about the population. Any estimate or indicator that aims at describing some feature of the population should take into account that individual observations may not represent equal shares of the population.

However, there is some discussion as to the use of weights in regressions (see Deaton, 1997, pp.67; Lohr, 1999, chapter 11, Cochran, 1953, pp.150). There is not strong large-sample econometric argument in favor of using weighted estimation for a common population coefficient if the underlying model varies per stratum (stratum-specific coefficient): both simple OLS and weighted OLS are inconsistent under regular conditions. However, weighted OLS have the advantage of providing an estimate that is independent of the sample design. This latter point may be quite relevant for the ES as in most cases the objective is not only to obtain model-unbiased estimates but also design-unbiased estimates (see also Cochran, 1977, pp 200 who favors the use of weighted OLS for a common population coefficient.)⁷

From a more general approach, if the regressions are descriptive of the population then weights should be used. The estimated model can be thought of as the relationship that would be expected if the whole population were observed.⁸ If the models are developed as structural relationships or behavioral models that may vary for different parts of the population, then, there is no reason to use weights.

VIII. Non-response

Survey non-response must be differentiated from item non-response. The former refers to refusals to participate in the survey altogether whereas the latter refers to the refusals to answer some specific questions. Enterprise Surveys suffer from both problems and different strategies were used to address these issues.

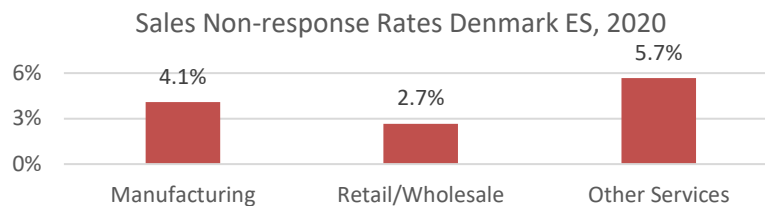
⁷ Note that weighted OLS in Stata using the command regress with the option of weights will estimate wrong standard errors. Using the Stata survey specific commands svy will provide appropriate standard errors.

⁸ The use weights in most model-assisted estimations using survey data is strongly recommended by the statisticians specialized on survey methodology of the JPSM of the University of Michigan and the University of Maryland.

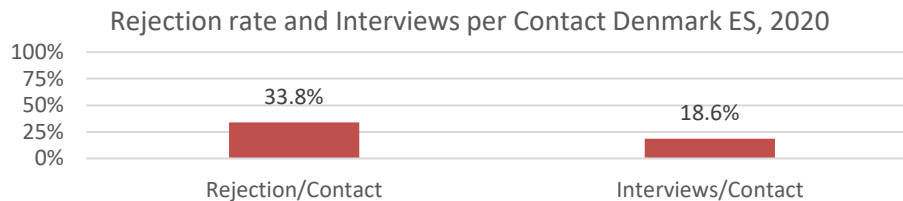
Item non-response was addressed by two strategies:

a- For sensitive questions that may generate negative reactions from the respondent, such as corruption or tax evasion, enumerators were instructed to collect the refusal to respond (-8) as a different option from don't know (-9).

b- Establishments with incomplete information were re-contacted in order to complete this information, whenever necessary. However, there were clear cases of low response. The following graph shows non-response rates for the sales variable, d2, by sector. Please, note that for this specific question, refusals were not separately identified from "Don't know" responses.



As the following graph shows, the number of interviews per contacted establishments was 0.19.⁹ This number is the result of two factors: explicit refusals to participate in the survey, as reflected by the rate of rejection (which includes rejections of the screener and the main survey) and the quality of the sample frame, as represented by the presence of ineligible units. The share of rejections per contact was 0.34.



Details on the rejection rate, eligibility rate, and item non-response are available at the level strata. This report summarizes these numbers to alert researchers of these issues when using the data and when making inferences. Item non-response, selection bias, and faulty sampling frames are not unique to Denmark. All enterprise surveys suffer from these shortcomings, but in very few cases they have been made explicit.

References:

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- Levy, Paul S. and Stanley Lemeshow, Sampling of Populations: Methods and Applications, New York, New York: John Wiley & Sons, 1999.
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⁹ The estimate is based on the total no. of firms contacted including ineligible establishments.

Appendix A

Status Codes Enterprise Survey (ES) :

299	Screening in process	14. In process (the establishment is being called/ is being contacted - previous to ask the screener)	299
1518	Eligible	1. Eligible establishment (Correct name and address) 1505 2. Eligible establishment (Different name but same address - the new firm/establishment bought the original firm/establishment) 3 3. Eligible establishment (Different name but same address - the firm/establishment changed its name) 0 4. Eligible establishment (Moved and traced) 10 16. Eligible establishment (Panel Firm - now less than five employees; this code applies only to panel firms.) 0	
1309	Screener refusal	13. Refuses to answer the screener	1309
337	Ineligible	5. The establishment has less than 5 permanent full time employees 133 616. The firm discontinued businesses - (Establishment went bankrupt) 14 618. The firm discontinued businesses - (Original establishment disappeared and is now a different firm) 1 619. The firm discontinued businesses - (Establishment was bought out by another firm) 25 620. The firm discontinued businesses - (It was impossible to determine for what reason) 4 621. The firm discontinued businesses - (Other) 15 71. Ineligible legal status: not a business, but private household 0 72. Ineligible legal status: cooperatives, non-profit organizations, etc. 129 8. Ineligible activity: Education, Agriculture, Finances, Government, etc. 16	
340	Out of Target	151. Out of target - outside the covered regions 23 152. Out of target - moved abroad 6 153. Out of target - Not registered with Statistical Authority 2 154. Out of target - establishment is HQ without production or sales of goods or services 16 155. Out of target - establishment was not in operation for the entirety of last fiscal year 7 156. Duplicated firm within the sample 50 157. Out of target - location that is not HQ and does not have financial statements prepared separately 236	
1538	Unobtainable	91. No reply after having called in different days of the week and in different business hours 954 92. Line out of order 128 93. No tone 2 94. Phone number does not exist 71 10. Answering machine 368 11. Fax line- data line 4 12. Wrong address/ moved away and could not get the new references 11	
5341	Total contacted		

Response Outcomes : Denmark ES 2020 :

Target and totals	Sample target	1000
	Sample target completion rate	99.5%
	Total contacts available in frame	5882
	Total contacts issued	5687
	Total contacts contacted	5341

Screening phase	Screening in process	299
	Eligibles	1518
	Screener refusal	1309
	Ineligible + out of target	677
	Unobtainable	1538
Interview phase (only if eligible)	Complete interviews without extra module	0
	Complete interviews with extra module	995
	Eligible in process + incomplete interviews	9
	Interview refusal	498

Percent breakdown (relative to total contacted)	Screening in process rate	5.6%
	Screener refusal rate	24.5%
	Ineligible + out of target rate	12.7%
	Unobtainable rate	28.8%
	Interview conversion rate	18.6%
	Eligible in process + incomplete interviews rate	0.2%
	Interview refusal rate	9.3%

Appendix B: Universe Estimate Based on Sampling Weights

Strict Universe Estimates:

		Food	Rubber and Plastic Products	Non Metallic Mineral Products	Fabricated Metal Products	Machinery and Equipment	Repair and Install of Mach	Other Manufacturing	Retail	Other Services	Grand Total
Hovedstaden	Small (5-19)	89	20	23	86	56	45	194	1661	3686	8991
	Medium (20-99)	0	0	14	0	25	0	111	615	1661	
	Large (100 or more)	0	0	11	0	10	0	77	101	363	
	Medium and Large (20+)	76	13	0	39	0	15	0	0	0	
Sjælland	Small (5-19)	30	13	0	67	38	24	93	676	1486	3501
	Medium (20-99)	23	16	0	34	0	7	38	0	543	
	Large (100 or more)	10	3	0	0	0	0	16	0	52	
	Medium and Large (20+)	0	0	0	0	34	0	0	262	0	
	Small, Medium and Large (5+)	0	0	36	0	0	0	0	0	0	
Syddanmark	Small (5-19)	66	24	37	136	92	70	0	1043	2287	6147
	Medium (20-99)	67	31	37	109	91	21	0	359	1010	
	Large (100 or more)	33	9	8	17	35	4	44	38	161	
	Small and Medium (5-99)	0	0	0	0	0	0	318	0	0	
Midtjylland	Small (5-19)	38	41	34	139	94	44	215	1126	2548	6735
	Medium (20-99)	70	23	37	97	101	0	172	412	1150	
	Large (100 or more)	21	13	9	26	45	0	55	61	143	
	Medium and Large (20+)	0	0	0	0	0	21	0	0	0	
Nordjylland	Small (5-19)	40	15	11	71	42	33	78	566	1109	3053
	Medium (20-99)	39	0	11	45	47	20	70	175	502	
	Large (100 or more)	18	0	11	12	12	4	26	14	67	
	Medium and Large (20+)	0	15	0	0	0	0	0	0	0	
		620	236	279	878	722	308	1507	7109	16768	28427

Median Universe Estimates:

		Food	Rubber and Plastic Products	Non Metallic Mineral Products	Fabricated Metal Products	Machinery and Equipment	Repair and Install of Mach	Other Manufacturing	Retail	Other Services	Grand Total
Hovedstaden	Small (5-19)	89	20	23	86	56	45	194	1661	3686	8991
	Medium (20-99)	0	0	14	0	25	0	111	615	1661	
	Large (100 or more)	0	0	11	0	10	0	77	101	363	
	Medium and Large (20+)	76	13	0	39	0	15	0	0	0	
Sjælland	Small (5-19)	30	13	0	67	38	24	93	676	1486	3501
	Medium (20-99)	23	16	0	34	0	7	38	0	543	
	Large (100 or more)	10	3	0	0	0	0	16	0	52	
	Medium and Large (20+)	0	0	0	0	34	0	0	262	0	
Syddanmark	Small, Medium and Large (5+)	0	0	36	0	0	0	0	0	0	6147
	Small (5-19)	66	24	37	136	92	70	0	1043	2287	
	Medium (20-99)	67	31	37	109	91	21	0	359	1010	
	Large (100 or more)	33	9	8	17	35	4	44	38	161	
Midtjylland	Small and Medium (5-99)	0	0	0	0	0	0	318	0	0	6735
	Small (5-19)	38	41	34	139	94	44	215	1126	2548	
	Medium (20-99)	70	23	37	97	101	0	172	412	1150	
	Large (100 or more)	21	13	9	26	45	0	55	61	143	
Nordjylland	Medium and Large (20+)	0	0	0	0	0	21	0	0	0	3053
	Small (5-19)	40	15	11	71	42	33	78	566	1109	
	Medium (20-99)	39	0	11	45	47	20	70	175	502	
	Large (100 or more)	18	0	11	12	12	4	26	14	67	
	Medium and Large (20+)	0	15	0	0	0	0	0	0	0	
		620	236	279	878	722	308	1507	7109	16768	28427

Weak Universe Estimates:

		Food	Rubber and Plastic Products	Non Metallic Mineral Products	Fabricated Metal Products	Machinery and Equipment	Repair and Install of Mach	Other Manufacturing	Retail	Other Services	Grand Total
Hovedstaden	Small (5-19)	89	20	23	86	56	45	194	1661	3686	8991
	Medium (20-99)	0	0	14	0	25	0	111	615	1661	
	Large (100 or more)	0	0	11	0	10	0	77	101	363	
	Medium and Large (20+)	76	13	0	39	0	15	0	0	0	
Sjælland	Small (5-19)	30	13	0	67	38	24	93	676	1486	3501
	Medium (20-99)	23	16	0	34	0	7	38	0	543	
	Large (100 or more)	10	3	0	0	0	0	16	0	52	
	Medium and Large (20+)	0	0	0	0	34	0	0	262	0	
Syddanmark	Small, Medium and Large (5+)	0	0	36	0	0	0	0	0	0	6147
	Small (5-19)	66	24	37	136	92	70	0	1043	2287	
	Medium (20-99)	67	31	37	109	91	21	0	359	1010	
	Large (100 or more)	33	9	8	17	35	4	44	38	161	
Midtjylland	Small and Medium (5-99)	0	0	0	0	0	0	318	0	0	6735
	Small (5-19)	38	41	34	139	94	44	215	1126	2548	
	Medium (20-99)	70	23	37	97	101	0	172	412	1150	
	Large (100 or more)	21	13	9	26	45	0	55	61	143	
Nordjylland	Medium and Large (20+)	0	0	0	0	0	21	0	0	0	3053
	Small (5-19)	40	15	11	71	42	33	78	566	1109	
	Medium (20-99)	39	0	11	45	47	20	70	175	502	
	Large (100 or more)	18	0	11	12	12	4	26	14	67	
	Medium and Large (20+)	0	15	0	0	0	0	0	0	0	
		620	236	279	878	722	308	1507	7109	16768	28427

Appendix C: Original Sample Design

Original Sample Design

		Food	Rubber and Plastic Products	Non Metallic Mineral Products	Fabricated Metal Products	Machinery and Equipment	Repair and Install of Mach	Other Manufacturing	Retail	Other Services	Grand Total
Hovedstaden	Small (5-19)	3	8	7	3	3	14	3	9	28	200
	Medium (20-99)	10	5	5	13	9	3	6	5	9	
	Large (100 or more)	8	1	5	0	4	1	18	17	3	
Sjælland	Small (5-19)	7	5	7	11	9	10	4	4	8	200
	Medium (20-99)	8	7	6	15	9	3	17	19	9	
	Large (100 or more)	5	1	1	0	4	0	7	10	14	
Syddanmark	Small (5-19)	3	9	3	3	3	11	3	6	12	200
	Medium (20-99)	7	12	15	10	7	9	3	3	6	
	Large (100 or more)	14	4	3	8	14	2	14	13	3	
Midtjylland	Small (5-19)	3	9	4	3	3	11	3	6	13	200
	Medium (20-99)	7	10	15	9	7	7	3	4	6	
	Large (100 or more)	9	6	4	12	17	0	14	12	3	
Nordjylland	Small (5-19)	3	7	5	5	3	14	3	3	6	200
	Medium (20-99)	15	6	5	19	18	8	15	13	3	
	Large (100 or more)	8	0	5	5	5	2	11	6	7	
		110	90	90	116	115	95	124	130	130	1000