

Arab Republic of Egypt
Ministry of Investment

Productivity and the Investment Climate
Private Enterprise Survey
September **2006**

Name of firm: _____ **unitname** _____

Code: _____ **unitid** _____

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Name of respondent: _____
_____ **respond** _____

Position of respondent in the firm: _____ **respjob** _____

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The information obtained here is strictly confidential, and will be only used for purpose of scientific research.

Productivity and the Investment Climate Private Enterprise Survey

The purpose of this survey is to better understand conditions in the local investment climate and how they affect firm-level productivity. The goal is to advise government on ways to change policies that hinder private establishments like yours and to develop new policies and programs that support productivity growth. Your answers should reflect only your experience of doing business in your country. Please note that the information obtained here will be treated strictly confidentially. Neither your name nor the name of your firm will be used in any document based on this survey.

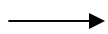
CONTROL INFORMATION

Firm's address (where the interview took place):

.....**address1**.....

City:

.....**city1**.....



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Is this establishment part of a larger firm? **partunit**

Yes, part of a larger firm.....1

No, it is a firm on its own.....2

Is there a unified balance sheet for the firm and all its establishments?

Yes.....1

No.....2

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budget

What is your firm's activity in details?**activity**.....

Sector Code

sector

What percentage of your total revenues comes from each of the following activities?

Manufacturing **indust** % Services **service** % Commerce **trade** %

Other (specify) **other** %

If manufacturing or construction – please specify sector here:

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If services, please specify sector here:

What is the total number of employees in the firm?**totemp**..... (If it is less than 10, terminate the interview)

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Address of the firm's major factory:

.....**address2**.....

Police Station:**kism**.....

Governorate:**gov**.....

Is the factory located in an industrial zone? Yes.....1 No2 **indcity**

What is its name?**citycode**.....

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Name	Code	Date
Interviewer: interv	<input type="text"/> <input type="text"/>	/ /2004
Supervisor: superv	<input type="text"/> <input type="text"/>	/ / 2004
Reviewer: feditor	<input type="text"/> <input type="text"/>	/ / 2004
Data Entry: keyer	<input type="text"/> <input type="text"/>	/ / 2004

The interview started at: Hour **time1_h** Minute **time1_m** Date: **hday1**
/ **hmonth1** / 2006 **hyear1**

General Information

No.	Question	Answer	Movement
1	What is the current legal status of your firm? q1	Individual ownership..... 01 Partnership..... 02 Limited Partnership..... 03 Stock Partnership..... 04 Stock Company..... 05 Limited Liability Company..... 06 Affiliate of a Foreign Company..... 07 Public Sector Company..... 08 Other (Specify)..... 96	
1A	In what year did this establishment begin operations in this country?	<input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> q1b	
1B	How many fulltime employees did it have when it started operations?	q51 _____	
1A	What is the law according to which your firm was established? q1a	Law of New Urban Communities Authority..... 01 Law No. 159 of 1981..... 02 Law No. 203 of 1989..... 03 Law No. 95 of 1992..... 04 Law No. 8 of 1997..... 05 Law No. 83 of 2003..... 06 Other (Specify)..... 96	

2	What percentage of your firm is owned by:			
			Percentage %	
		a. Private: i. Domestic	<input type="text"/> <input type="text"/> <input type="text"/> . <input type="text"/>	q2a1
		ii. Arab	<input type="text"/> <input type="text"/> <input type="text"/> . <input type="text"/>	q2a2
		iii. Foreign	<input type="text"/> <input type="text"/> <input type="text"/> . <input type="text"/>	q2a3
	b. Government	<input type="text"/> <input type="text"/> <input type="text"/> . <input type="text"/>	If > 50% → 4A q2b	
	c. Other (Specify)	<input type="text"/> <input type="text"/> <input type="text"/> . <input type="text"/>	q2c	
3A	Was your firm previously majority owned by the government (the state)? q3a	Yes..... 1 No..... 2	→ 4 A	
3B	When was it privatized?	Year..... q3b..... <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/>		
4A	What percentage of your firm is owned by the single largest shareholder or owner?	Percentage q4a..... <input type="text"/> <input type="text"/> <input type="text"/>		
4B	Which of the following best describes the largest shareholder or owner in your firm? (Question allows multiple answers only if there are multiple owners with roughly <u>equal shares</u> , e.g. 3 owners with 33.3% each)	Individual..... 01 Family..... 02 Domestic company..... 03 Foreign company..... 04 Bank..... 05 Investment fund..... 06 Managers of the firm..... 07 Employees of the firm..... 08 Government or government agency.... 09 Other (Specify)..... 96	q4b1 <input type="text"/> <input type="text"/> q4b2 <input type="text"/> <input type="text"/> q4b3 <input type="text"/> <input type="text"/>	
4C	If the largest shareholder (or one of them) is an individual (alternatives 1, 2, 7, and 8 above): Is the principal owner (or one of the principal owners) a female? q4c	Yes..... 1 No..... 2		
5	How many establishments (stores or service outlets) does your firm have in Egypt?	Number..... q5..... <input type="text"/> <input type="text"/>		
6	In what year did your establishment begin operating in this country?	Year..... q6..... <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/>		
7B	What are your establishment's three			

	main products?	Product Description	% of Total Sales	Code
7A	What percent of your establishment total sales is represented by each of these main product lines?	q7b1	<input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> q7a1	<input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/>
		q7b2	<input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> q7a2	<input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/>
		q7b3	<input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> q7a3	<input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/>
8	How many competitors do you face in the domestic market concerning the major product? q8	Number..... <input type="text"/> <input type="text"/> <input type="text"/> I do not know exactly but they are more than 20..... 555 The main competitor is importing.... 666 The main competitor is the informal sector..... 777 I do not know..... 998		

Section One: SALES AND SUPPLIES

9A	What percent of your establishment's sales in 2005 were:	<table border="1"> <tr> <td></td><td>Percentage %</td></tr> <tr> <td>1) sold domestically q9a1</td><td><input type="text"/><input type="text"/><input type="text"/><input type="text"/> . <input type="text"/></td></tr> <tr> <td>2) exported directly q9a2</td><td><input type="text"/><input type="text"/><input type="text"/><input type="text"/> . <input type="text"/></td></tr> <tr> <td>And in 2004? q9a2p</td><td><input type="text"/><input type="text"/><input type="text"/><input type="text"/> . <input type="text"/></td></tr> <tr> <td>3) exported indirectly (through a distributor) q9a3</td><td><input type="text"/><input type="text"/><input type="text"/><input type="text"/> . <input type="text"/></td></tr> <tr> <td>Total</td><td>100%</td></tr> </table>		Percentage %	1) sold domestically q9a1	<input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> . <input type="text"/>	2) exported directly q9a2	<input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> . <input type="text"/>	And in 2004? q9a2p	<input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> . <input type="text"/>	3) exported indirectly (through a distributor) q9a3	<input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> . <input type="text"/>	Total	100%							
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Total	100%																				
9B	Review 9A: If there were domestic sales: Approximately what percentage of your establishment's domestic sales in 2005 were to:	<table border="1"> <tr> <td></td><td>Percentage %</td></tr> <tr> <td>1. the government (All the ministries) q9b1</td><td><input type="text"/><input type="text"/><input type="text"/><input type="text"/> . <input type="text"/></td></tr> <tr> <td>2. state owned enterprises q9b2 (Public sector enterprises)</td><td><input type="text"/><input type="text"/><input type="text"/><input type="text"/> . <input type="text"/></td></tr> <tr> <td>3. multinationals located in Egypt q9b3</td><td><input type="text"/><input type="text"/><input type="text"/><input type="text"/> . <input type="text"/></td></tr> <tr> <td>4. distributor or agent q9b4</td><td><input type="text"/><input type="text"/><input type="text"/><input type="text"/> . <input type="text"/></td></tr> <tr> <td>5. your parent company or affiliated subsidiaries q9b5</td><td><input type="text"/><input type="text"/><input type="text"/><input type="text"/> . <input type="text"/></td></tr> <tr> <td>6. large domestic private firms (those with approximately 300 plus workers) q9b6</td><td><input type="text"/><input type="text"/><input type="text"/><input type="text"/> . <input type="text"/></td></tr> <tr> <td>7. other (sales to small firms, individuals, etc.) q9b7</td><td><input type="text"/><input type="text"/><input type="text"/><input type="text"/> . <input type="text"/></td></tr> <tr> <td>Total</td><td>100%</td></tr> </table>		Percentage %	1. the government (All the ministries) q9b1	<input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> . <input type="text"/>	2. state owned enterprises q9b2 (Public sector enterprises)	<input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> . <input type="text"/>	3. multinationals located in Egypt q9b3	<input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> . <input type="text"/>	4. distributor or agent q9b4	<input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> . <input type="text"/>	5. your parent company or affiliated subsidiaries q9b5	<input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> . <input type="text"/>	6. large domestic private firms (those with approximately 300 plus workers) q9b6	<input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> . <input type="text"/>	7. other (sales to small firms, individuals, etc.) q9b7	<input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> . <input type="text"/>	Total	100%	
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Total	100%																				
9C	Review Question 9A: Export directly <input type="checkbox"/>	Otherwise <input type="checkbox"/> → 11																			
9C1	What was the year your establishment first exported?	Year.....q9c1..... <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/>																			
9C2	Which countries were the three biggest destinations of your establishment's exports in 2005 and what percent of your total direct	<table border="1"> <tr> <td>Country Name</td><td>% of total direct exports</td><td>Code</td></tr> <tr> <td></td><td></td><td></td></tr> <tr> <td></td><td></td><td></td></tr> <tr> <td></td><td></td><td></td></tr> </table>	Country Name	% of total direct exports	Code																
Country Name	% of total direct exports	Code																			

	exports did each of them account for?	First: q9c2a2	<input type="text"/> <input type="text"/> <input type="text"/> q9c2a1		
		Second: q9c2b2	<input type="text"/> <input type="text"/> <input type="text"/> q9c2b1		
		Third: q9c2c2	<input type="text"/> <input type="text"/> <input type="text"/> q9c2c1		
10A	What was the average number of days in 2005 that it took from the time your goods arrived in their main point of exit (e.g., port, airport, or land borders) until the time they clear customs?	The average number.....q10a2..... q10a1 (main point of exit) Port.....1 Airport.....2 Land Borders.....3			<input type="text"/> <input type="text"/>
10B	And what was the longest number of days?	The longest period in 2005.....			<input type="text"/> <input type="text"/>
10C	Did you have to make an extra informal payment to expedite the clearance process (including payments to agents, if applicable)? q10c	Yes..... 1 No..... 2			
11	Over 2005, what percent of your establishment's purchases of material inputs and supplies were purchased:	Source	Percentage in 2005	Percentage in 2004	
		a. from domestic sources	<input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> q11a		
		b. through direct imports	<input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> q11b1	<input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> q11b2	
		c. through indirect imports (via a distributor)	<input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> q11c		
		Total	100%		
Review Question 11B: Import directly <input type="checkbox"/> Otherwise <input type="checkbox"/> → 13					

12A	What was the average number of days in 2005 that it took from the time your goods arrived in their point of entry (e.g. port, airport, or land borders) until the time they exit this point?	The average number.....q12a2..... q12a1 (main point of entry) Port.....1 Airport.....2 Land Borders.....3	<input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/>
12B	And what was the longest number of days? q12b		
12C	Did you have to make an extra informal payment to expedite the clearance process (including payments to agents, if applicable)? q12c	Yes.....1 No.....2	
13	At the time you receive a delivery of your most important input or supply, how many days of inventory (days of production) does this establishment typically have on hand?	Days of Production for local delivery q13a Days of Production for imported delivery q13b	<input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/>
14	What percent of your purchased material inputs/supplies are of lower than agreed upon quality?	Percentage.....q14.....	<input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/>

INVESTMENT CLIMATE CONSTRAINTS TO THE ESTABLISHMENT

15A	<p>Please tell us if any of the following issues are a problem for the operation and growth of your business. If an issue poses a problem, please judge its severity as an obstacle on a four-point scale where:</p> <p>0 = No obstacle 1 = Minor obstacle 2 = Moderate obstacle 3 = Major obstacle 4 = Very Severe Obstacle</p>									
		Obstacles	No problem	Degree of obstacle				Inapplicable	Do not know	
		1. Telecommunications q15a1	0	1	2	3	4	7	8	
		2. Electricity q15a2	0	1	2	3	4	7	8	
		3. Transportation q15a3	0	1	2	3	4	7	8	
		4. Water q15a4	0	1	2	3	4	7	8	
		5. Access to Land q15a5	0	1	2	3	4	7	8	
		6. Price of land q15a6	0	1	2	3	4	7	8	
		7. Regulatory Policy Uncertainty q15a7	0	1	2	3	4	7	8	
		8. Tax Rates q15a8	0	1	2	3	4	7	8	
		9. Tax Administration q15a9	0	1	2	3	4	7	8	
		10. Customs and Trade Regulations q15a10	0	1	2	3	4	7	8	
		11. Labor Regulations (Like Social Insurance) q15a11	0	1	2	3	4	7	8	
		12. Skills and Education of Available Workers q15a12	0	1	2	3	4	7	8	
13. Business Licensing and	0	1	2	3	4	7	8			

		Operating Permits q15a13																																																																								
15B	<p>Please tell us if any of the following issues are a problem for the operation and growth of your business and, if so, its severity for your establishment's operation and growth.</p> <p>0 = No obstacle 1 = Minor obstacle 2 = Moderate obstacle 3 = Major obstacle 4 = Very Severe Obstacle</p>	<table border="1"> <thead> <tr> <th>Obstacles</th> <th>No problem</th> <th colspan="4">Degree of obstacle</th> <th>Inapplicable</th> <th>Do not know</th> </tr> </thead> <tbody> <tr> <td>14. Access to Financing (Ex: Collateral) q15b14</td> <td>0</td> <td>1</td> <td>2</td> <td>3</td> <td>4</td> <td>7</td> <td>8</td> </tr> <tr> <td>15. Cost of Financing (Ex: interest rates) q15b15</td> <td>0</td> <td>1</td> <td>2</td> <td>3</td> <td>4</td> <td>7</td> <td>8</td> </tr> <tr> <td>16. Macroeconomic Uncertainty (Ex: inflation, exch. rate) q15b16</td> <td>0</td> <td>1</td> <td>2</td> <td>3</td> <td>4</td> <td>7</td> <td>8</td> </tr> <tr> <td>17. Corruption/ smuggling q15b17</td> <td>0</td> <td>1</td> <td>2</td> <td>3</td> <td>4</td> <td>7</td> <td>8</td> </tr> <tr> <td>18. Illegal Competition q15b18</td> <td>0</td> <td>1</td> <td>2</td> <td>3</td> <td>4</td> <td>7</td> <td>8</td> </tr> <tr> <td>19. Legal System/ Conflict Resolution q15b19</td> <td>0</td> <td>1</td> <td>2</td> <td>3</td> <td>4</td> <td>7</td> <td>8</td> </tr> <tr> <td>20. "other obstacles" q15b20</td> <td>0</td> <td>1</td> <td>2</td> <td>3</td> <td>4</td> <td>7</td> <td>8</td> </tr> <tr> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> </tr> </tbody> </table>	Obstacles	No problem	Degree of obstacle				Inapplicable	Do not know	14. Access to Financing (Ex: Collateral) q15b14	0	1	2	3	4	7	8	15. Cost of Financing (Ex: interest rates) q15b15	0	1	2	3	4	7	8	16. Macroeconomic Uncertainty (Ex: inflation, exch. rate) q15b16	0	1	2	3	4	7	8	17. Corruption/ smuggling q15b17	0	1	2	3	4	7	8	18. Illegal Competition q15b18	0	1	2	3	4	7	8	19. Legal System/ Conflict Resolution q15b19	0	1	2	3	4	7	8	20. "other obstacles" q15b20	0	1	2	3	4	7	8								
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15C	<p>Among all of the above alternatives in parts a and b, please indicate which one constitutes:</p>	<p>The biggest obstacle for the operation and growth of your establishment.....q15c1.....(Alternative)</p> <p>The second biggest obstacle for your establishment.....q15c2.....</p>	<table border="1"> <tr><td></td><td></td></tr> <tr><td></td><td></td></tr> <tr><td></td><td></td></tr> </table>																																																																							

		The third biggest obstacle for your establishment.....q15c3.....
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CAPACITY, INNOVATION, LEARNING

16A	What was this establishment's average capacity utilization over 2004 and 2005? <i>(Capacity utilization is the amount of output actually produced relative to the maximum amount that could be produced with your existing machinery and equipment and regular shifts.)</i>	<table border="1" style="width: 100%; border-collapse: collapse;"> <tr> <td style="width: 60%;">In 2004 %q16a1</td><td style="width: 40%; text-align: center;"> <input type="text"/> <input type="text"/> <input type="text"/> . <input type="text"/> </td></tr> <tr> <td>q16a2In 2005 %</td><td style="text-align: center;"> <input type="text"/> <input type="text"/> <input type="text"/> . <input type="text"/> </td></tr> </table>	In 2004 %q16a1	<input type="text"/> <input type="text"/> <input type="text"/> . <input type="text"/>	q16a2In 2005 %	<input type="text"/> <input type="text"/> <input type="text"/> . <input type="text"/>																		
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16B	Over 2005, how many hours per week did your establishment normally operate?	Hours/Week.....q16b..... <table border="1" style="display: inline-table; width: 40px; height: 20px; vertical-align: middle;"> <tr><td style="width: 20px; height: 20px;"></td><td style="width: 20px; height: 20px;"></td></tr> </table>																						
17	What are your establishment's intentions over the next two years?	<table style="width: 100%;"> <tr> <td style="width: 70%;">q17a</td> <td style="width: 30%;">Percentage</td> <td style="width: 10%; text-align: center;"> <input type="text"/> <input type="text"/> <input type="text"/> </td> </tr> <tr> <td>Expand capacity.....1</td> <td>q17b</td> <td></td> </tr> <tr> <td>Maintain existing capacity.....2</td> <td></td> <td></td> </tr> <tr> <td>Reduce capacity.....3</td> <td>Percentage</td> <td style="text-align: center;"> <input type="text"/> <input type="text"/> <input type="text"/> </td> </tr> <tr> <td colspan="3">Do not know for the vision is not clear.....4</td> </tr> </table>		q17a	Percentage	<input type="text"/> <input type="text"/> <input type="text"/>	Expand capacity.....1	q17b		Maintain existing capacity.....2			Reduce capacity.....3	Percentage	<input type="text"/> <input type="text"/> <input type="text"/>	Do not know for the vision is not clear.....4								
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Reduce capacity.....3	Percentage	<input type="text"/> <input type="text"/> <input type="text"/>																						
Do not know for the vision is not clear.....4																								
18	Has your establishment undertaken any of the following initiatives in 2004 and 2005?	<table border="1" style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th style="width: 75%;">Initiative</th><th style="width: 12.5%;">Yes</th><th style="width: 12.5%;">No</th></tr> </thead> <tbody> <tr> <td>1. Developed an important new product line q18_1</td><td style="text-align: center;">1</td><td style="text-align: center;">2</td></tr> <tr> <td>2. Upgraded an existing product line q18_2</td><td style="text-align: center;">1</td><td style="text-align: center;">2</td></tr> <tr> <td>3. Discontinued at least one product (not production) lineq18_3</td><td style="text-align: center;">1</td><td style="text-align: center;">2</td></tr> <tr> <td>4. Agreed to a new joint venture with foreign partner q18_4</td><td style="text-align: center;">1</td><td style="text-align: center;">2</td></tr> <tr> <td>5. Obtained a new licensing agreement q18_5</td><td style="text-align: center;">1</td><td style="text-align: center;">2</td></tr> <tr> <td>6. Outsourced a major production activity that was previously conducted in the factory q18_6</td><td style="text-align: center;">1</td><td style="text-align: center;">2</td></tr> </tbody> </table>		Initiative	Yes	No	1. Developed an important new product line q18_1	1	2	2. Upgraded an existing product line q18_2	1	2	3. Discontinued at least one product (not production) lineq18_3	1	2	4. Agreed to a new joint venture with foreign partner q18_4	1	2	5. Obtained a new licensing agreement q18_5	1	2	6. Outsourced a major production activity that was previously conducted in the factory q18_6	1	2
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19	Has your establishment received an internationally recognized quality certification (e.g. ISO 9001, 9002 or 14 000, or sectors specific certifications such as HACCP for food, AATCC for textiles, etc.)? q19	<table style="width: 100%;"> <tr> <td style="width: 70%;">Yes.....</td> <td style="width: 30%; text-align: center;">1</td> </tr> <tr> <td>No.....</td> <td style="text-align: center;">2</td> </tr> <tr> <td>No, but application is in process.....</td> <td style="text-align: center;">3</td> </tr> </table>	Yes.....	1	No.....	2	No, but application is in process.....	3																
Yes.....	1																							
No.....	2																							
No, but application is in process.....	3																							
20	Does the establishment have a department specialized in research and development? q20	<table style="width: 100%;"> <tr> <td style="width: 70%;">Yes.....</td> <td style="width: 30%; text-align: center;">1</td> </tr> <tr> <td>No.....</td> <td style="text-align: center;">2</td> </tr> </table>	Yes.....	1	No.....	2																		
Yes.....	1																							
No.....	2																							

21	Does your establishment use technology licensed from a foreign-owned company? q21	Yes..... 1 No..... 2	
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INFRASTRUCTURE AND SERVICES

22A	How many times during 2005 did your establishment experience the following service interruptions?		No. of Times	Average Duration in Hours	Lost Value (%)	Inapplicable
22B	How many hours did they last on average?	Power outages or surges from the public grid?	q22a1 <input type="text"/>	q22b1 <input type="text"/>	q22c1 <input type="text"/>	77
22C	What were the total losses over 2005 resulting from these interruptions, as a percentage of the sales value? (*Please include losses due to lost production time from the outage, time needed to reset machines, and production and sales lost due to processes being interrupted.)	Insufficient water supply for production?	q22a2 <input type="text"/>	q22b2 <input type="text"/>	q22c2 <input type="text"/>	77
23A	Does your establishment own or share a generator? q23a	Yes 1 No 2				24 →
23B	What percentage of your electricity comes from your own or shared generator? q23b	Percentage (%)..... <input type="text"/>				
23C	What was the generator's original cost to your establishment and the year of acquisition (please include cost of related equipment such as transformers, lines, etc)?	Original Cost (in Egyptian Pounds).....q23c..... Year of Acquisition.....q23cy.....				
24	What percentage of your establishment's water supply, used in the production process, do you get from:	Source	%		Inapplicable	
		Public sources q24_1	<input type="text"/>		777	
		Your own well or a shared well q24_2	<input type="text"/>		777	
		Purchased from private vendors q24_3	<input type="text"/>		777	
		Total	100%			

25A	Does your establishment use its own transport for its shipments? q25a	Yes 1 No 2	26A →
25B	What percentage of your establishment's shipments uses your own transport? q25b	Percentage (%)..... <input type="text"/>	
26A	What is your main transport mode used when shipping products and/or inputs and supplies? q26a	Land transport..... 1 Air transport..... 2 Maritime transport..... 3	

26B	Considering separately shipments in the domestic market and international shipments (direct exports and/or imports) by your establishment during 2005: What percentage of the value of your shipment was lost while in transit due to breakage or spoilage?		Losses due to breakage or spoilage (As % of consignment value)	sses due to Lo theft (As % of consignment value)
		1. For shipments in the domestic market	<input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/>	<input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/>
		2. For international shipments (direct exports or imports)	<input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/>	<input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/>
27	Does your establishment regularly use e-mail or a website in its interactions with clients and suppliers or in the interaction between the employees?		Yes	No
		E-mail q27_1	1	2
		A website q27_2	1	2
28A	Does your establishment own or lease the majority of its land? q28a	Owned..... 1 Rented..... 2 Can not answer \ no answer..... 3	29G 30	
28B	How did you acquire the land? q28b	Purchased on the market..... 1 Purchased from the government..... 2 Acquired from the state..... 3 Other (Specify)..... 6		
28C	Is there an ownership title? q28c	Yes..... 1 No..... 2 Can not answer \ no answer..... 3	29E	
	From whom did you rent the land? (not in data)	On the market..... 1 From Al-Awqaf/ Government..... 2		
28D	Is the ownership title recorded in the land register? q28d	Yes..... No.....		
28E	Does your establishment own or lease the majority of your buildings? q28e	Owned..... 1 Rented..... 2		

29	What percent of your establishment's inputs are bought on credit (i.e. full payment is not due at the time of delivery) during 2005?	Percentage %.....q29.....	<input type="text"/>	<input type="text"/>	<input type="text"/>
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30	Please identify the contribution of each of the following sources of financing for your establishment's: a. Working capital in 2005 (i.e. inventories, accounts receivable and cash) b. New Investments (in the last year where new investments took place) (i.e. new land, buildings, machinery and equipment) Specify the last year where new investments took place....q30y.....		Working capital (%)	New Investments (%)
		1. Internal funds or retained earnings	<input type="text"/> <input type="text"/> <input type="text"/> q30_1a	<input type="text"/> <input type="text"/> <input type="text"/> q30_1b
		2. Domestic commercial banks (loan, overdraft)	<input type="text"/> <input type="text"/> <input type="text"/> q30_2a	<input type="text"/> <input type="text"/> <input type="text"/> q30_2b
		3. International commercial banks	<input type="text"/> <input type="text"/> <input type="text"/> q30_3a	<input type="text"/> <input type="text"/> <input type="text"/> q30_3b
		4. Leasing arrangement	<input type="text"/> <input type="text"/> <input type="text"/> q30_4a	<input type="text"/> <input type="text"/> <input type="text"/> q30_4b
		5. Special development financing/ or public financing (Government agencies) / or other public services	<input type="text"/> <input type="text"/> <input type="text"/> q30_5a	<input type="text"/> <input type="text"/> <input type="text"/> q30_5b
		6. Trade credit (supplier or customer credit)	<input type="text"/> <input type="text"/> <input type="text"/> q30_6a	<input type="text"/> <input type="text"/> <input type="text"/> q30_6b
		7. Credit cards	<input type="text"/> <input type="text"/> <input type="text"/> q30_7a	<input type="text"/> <input type="text"/> <input type="text"/> q30_7b
		8. Equity, sale of stock	<input type="text"/> <input type="text"/> <input type="text"/> q30_8a	<input type="text"/> <input type="text"/> <input type="text"/> q30_8b
		9. Family, friends	<input type="text"/> <input type="text"/> <input type="text"/> q30_9a	<input type="text"/> <input type="text"/> <input type="text"/> q30_9b
		10. Informal sources (e.g. money lender)	<input type="text"/> <input type="text"/> <input type="text"/> q30_10a	<input type="text"/> <input type="text"/> <input type="text"/> q30_10b
		11. Other (specify)	<input type="text"/> <input type="text"/> <input type="text"/> q30_11a	<input type="text"/> <input type="text"/> <input type="text"/> q30_11b
		Total		100
31	We've heard that establishments are sometimes required to make gifts or informal payments to bank officials to receive loans or credit. In your dealings with bank officials, was a gift or informal payment expected? q31	Yes 1 No 2 Did not apply for a bank loan 3		
32	Does your establishment have an overdraft facility or line of credit (short term credit excluding loans)? q32	Yes 1 No 2		



			35A																					
33A	What percent is currently NOT used? (<i>Of total value of overdrafts and credit lines</i>)	Percentage %.....q33a..... <input type="text"/> <input type="text"/> <input type="text"/>																						
33B	Over 2004, what was the annual interest rate of the overdraft or line of credit?	Percentage %.....q33b..... <input type="text"/> <input type="text"/> <input type="text"/>																						
34A	Does your establishment currently have a loan from a financial institution? q34a	Yes 1 No 2	→ 35a																					
34B	What year was this loan approved? q34b	Year..... <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/>																						
34C	Was the loan in a foreign currency? q34c	Yes 1 No 2																						
34D	Did the loan require collateral or a deposit? q34d	Yes 1 No 2	→ 34G																					
34E	which of the following were used as collateral:	<table border="1"> <thead> <tr> <th></th> <th>Yes</th> <th>No</th> </tr> </thead> <tbody> <tr> <td>1. Land and buildings q34e1</td> <td>1</td> <td>2</td> </tr> <tr> <td>2. Immoveable plant, machinery q34e2</td> <td>1</td> <td>2</td> </tr> <tr> <td>3. Moveable Machinery and equipment (including vehicles) q34e3</td> <td>1</td> <td>2</td> </tr> <tr> <td>4. Other Tangible assets (e.g. accounts receivable, inventory) q34e4</td> <td>1</td> <td>2</td> </tr> <tr> <td>5. Personal assets of the owner/manager (e.g. house) q34e5</td> <td>1</td> <td>2</td> </tr> <tr> <td>6. Other (specify :) q34e6</td> <td>1</td> <td>2</td> </tr> </tbody> </table>		Yes	No	1. Land and buildings q34e1	1	2	2. Immoveable plant, machinery q34e2	1	2	3. Moveable Machinery and equipment (including vehicles) q34e3	1	2	4. Other Tangible assets (e.g. accounts receivable, inventory) q34e4	1	2	5. Personal assets of the owner/manager (e.g. house) q34e5	1	2	6. Other (specify :) q34e6	1	2	
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6. Other (specify :) q34e6	1	2																						
34F	What was the approximate value of the collateral required as a percentage of the loan value?	Percentage.....q34f..... <input type="text"/> <input type="text"/> <input type="text"/>																						
34G	Over 2005, what was the loan's annual rate of interest?	Percentage.....q34g..... <input type="text"/> <input type="text"/> <input type="text"/>																						
34H	What is the total duration (term) of the loan (from the moment you received the money until the moment it must be fully repaid)?	Duration (in months).....q34h..... <input type="text"/> <input type="text"/> <input type="text"/>																						
34I	What was the main use of this loan?	<table border="1"> <thead> <tr> <th>Use</th> <th>Yes</th> <th>No</th> </tr> </thead> <tbody> <tr> <td>To buy/ update/ or replace machinery and equipment q34i1</td> <td>1</td> <td>2</td> </tr> <tr> <td>To buy other fixed assets (land, buildings, vehicles) q34i2</td> <td>1</td> <td>2</td> </tr> <tr> <td>To buy inputs, supplies, goods to resell</td> <td>1</td> <td>2</td> </tr> </tbody> </table>	Use	Yes	No	To buy/ update/ or replace machinery and equipment q34i1	1	2	To buy other fixed assets (land, buildings, vehicles) q34i2	1	2	To buy inputs, supplies, goods to resell	1	2	<div style="text-align: right;">37</div>									
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To pay earlier loans q34i4	1	2																				
Other (specify).....q34i5.....	1	2																				
35A	What is the reason for not having a loan currently? q35a	Because I did not apply for a loan..... 1 Because the last application for a loan was turned down..... 2 36 Because the approval of the application for a loan is still pending..... 3 37																				
35B	What was the principal reason for not applying for a loan? q35b1 <div style="text-align: right;"><input type="text"/></div> What was the second reason? q35b2 <div style="text-align: right;"><input type="text"/></div> What was the third reason? q35b3 <div style="text-align: right;"><input type="text"/></div>	<table border="1"> <tr><td>1. Do not need loans</td><td>01</td></tr> <tr><td>2. Application procedures for bank loans are too burdensome</td><td>02</td></tr> <tr><td>3. Collateral requirements of bank loans are too strict</td><td>03</td></tr> <tr><td>4. Interest rates are too high</td><td>04</td></tr> <tr><td>5. It is necessary to have contacts or give informal payments to get the loans (Corruption in the allocation of bank credit)</td><td>05</td></tr> <tr><td>6. Did not think that it would be approved</td><td>06</td></tr> <tr><td>7. It could create complications with tax administration</td><td>07</td></tr> <tr><td>8. Did not want to deal in interest rates</td><td>08</td></tr> <tr><td>9. Other (specify)</td><td>96</td></tr> </table> <div style="position: absolute; right: -50px; top: 50%; transform: translateY(-50%); font-size: 3em;">}</div> <div style="position: absolute; right: -50px; top: 50%; transform: translateY(-50%); color: red;">38A</div>	1. Do not need loans	01	2. Application procedures for bank loans are too burdensome	02	3. Collateral requirements of bank loans are too strict	03	4. Interest rates are too high	04	5. It is necessary to have contacts or give informal payments to get the loans (Corruption in the allocation of bank credit)	05	6. Did not think that it would be approved	06	7. It could create complications with tax administration	07	8. Did not want to deal in interest rates	08	9. Other (specify)	96		
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36	What was the principal reason given to you when the application was turned down? q36	Lack of accepted collateral (e.g. property not accepted as collateral)..... 1 Incompleteness of application 2 Perceived lack of profitability of project..... 3 Other (Specify)..... 6																				
37	What share of your total borrowing (loans, accounts payable) is denominated in foreign currency?	Percentage.....q37..... <input type="text"/>																				
38A	Does your establishment have a checking and/or saving account?	<table border="1"> <tr> <td></td> <td>Yes</td> <td>No</td> </tr> <tr> <td>Checking Account q38a1</td> <td>1</td> <td>2</td> </tr> <tr> <td>Saving Account q38a2</td> <td>1</td> <td>2</td> </tr> </table>		Yes	No	Checking Account q38a1	1	2	Saving Account q38a2	1	2											
	Yes	No																				
Checking Account q38a1	1	2																				
Saving Account q38a2	1	2																				
38B	Does your establishment have property and casualty insurance on the majority of its	Yes 1																				

	assets? <u>q38b</u>	No.....	2	
38C	Does your establishment have its annual financial statement checked and certified by an external auditor? q38c	Yes	1	
		No.....	2	

CONFLICT RESOLUTION / LEGAL ENVIRONMENT

39	On average over 2005, what percent of your establishment's sales was...?	<table border="1"> <tr> <td></td> <td>%</td> </tr> <tr> <td>Pre paid (paid before delivery) q39_1</td> <td><input type="text"/><input type="text"/><input type="text"/></td> </tr> <tr> <td>Paid at delivery q39_2</td> <td><input type="text"/><input type="text"/><input type="text"/></td> </tr> <tr> <td>Sold on credit (or with deferred payment) q39_3</td> <td><input type="text"/><input type="text"/><input type="text"/></td> </tr> </table>		%	Pre paid (paid before delivery) q39_1	<input type="text"/> <input type="text"/> <input type="text"/>	Paid at delivery q39_2	<input type="text"/> <input type="text"/> <input type="text"/>	Sold on credit (or with deferred payment) q39_3	<input type="text"/> <input type="text"/> <input type="text"/>		
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Sold on credit (or with deferred payment) q39_3	<input type="text"/> <input type="text"/> <input type="text"/>											
40A	On average over 2005, what percent of your total sales to customers were not paid within the agreed time?	Public Sector.....q40a1..... <input type="text"/> <input type="text"/> <input type="text"/> Private Sector.....q40a2..... <input type="text"/> <input type="text"/> <input type="text"/>	} If zero → 43									
40B	Typically, what percent of these total sales are never repaid?	Percentage.....q40b..... <input type="text"/> <input type="text"/> <input type="text"/>										
41A	To what degree do you agree or disagree with this statement?: "I am confident that the judicial system will enforce my contractual and property rights in business disputes." q41a	Do you (read 1-6)? or DK=-666 (Don't know) 1. Fully disagree 2. Disagree in most cases 3. Tend to disagree 4. Tend to agree 6. Fully agree 5. Agree in most cases <input type="checkbox"/>										
41B	In general, how many months does it typically take to resolve an overdue payment (i.e. from the moment it becomes overdue until you receive payment) with customers?	Number of months.....q41b..... <input type="text"/> <input type="text"/>										
42A	Over 2003 and 2004, what percent of your establishment's disputes over overdue payments with customers were resolved by court action?	Percentage.....q42a1..... <input type="text"/> <input type="text"/> <input type="text"/>	If zero → 43									
42B	On average over 2003 and 2004, how many months did those court cases take to resolve, that is from the moment the case was brought to court until the moment the court decided the case?	Number of months.....q42b1..... <input type="text"/> <input type="text"/>										
42C	Were the decisions of the court (whether in your favor or not) generally enforced? q42c	Always..... 1 Often 2 Rarely 3 Never 4										

BUSINESS-GOVERNMENT RELATIONS

43	If the company was registered or re-registered during the last 3 years, please answer the questions in the table below for the most recent registration experience.		Total Time (calendar days)	Did you have to present gifts or unofficial payments to finish registration procedures?
		Commercial Registration	<div> <div></div> <div></div> <div></div> <div></div> <div></div> </div> q43b1	q43b2 Yes.....1 No.....2
		Industrial Registration	<div> <div></div> <div></div> <div></div> <div></div> <div></div> </div> q43c1	q43c2 Yes.....1 No.....2
43A	In what year did this registration take place?	q43a <div> <div></div> <div></div> <div></div> <div></div> </div>		
44	Did you hire an outside company to help you complete the registration procedures? q44	Yes.....	1	
		No.....	2	

45A	What are the two main reasons (of the reasons mentioned in the table) that affect your decision of changing (increasing or decreasing) number of employees in your establishment?		First Main Reason	Second Main Reason	
		1. Laws and regulations regarding hiring, firing of workers	q45a1 <input type="text"/>	q45a2 <input type="text"/>	
		2. Union agreements or pressure			
		3. High minimum wage or mandatory benefits			
		4. Fear of workers' strikes and disorders			
		5. Fear of social sanctions			
		6. Other (specify).....			
45B	At your current level of production, how many workers would you fire, if there are no restrictions affecting your decision?	Decrease.....q45b.....Number <input type="text"/> <input type="text"/> <input type="text"/>			
45C	At your current level of production, how many workers would you hire, if there are no restrictions affecting your decision?	Increase.....q45c.....Number <input type="text"/> <input type="text"/> <input type="text"/>			
46A	We've heard that establishments are sometimes required to make gifts or informal payments to public officials to "get things done" with regard to customs, taxes, licenses, regulations, services, etc. Does this occur for establishments in your sector (not necessarily yours)? q46a	Yes..... 1 No..... 2	47A →		
46B	On average, over a year, what percent of annual sales value would such expenses cost a typical establishment in your area of activity? (If respondent cannot answer in percentage, ask total value in Egyptian Pounds)	Value in Egyptian Pounds <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> q46b1	Percentage <input type="text"/> <input type="text"/> <input type="text"/> q46b2		
47A	Based on the most recent experience of your establishment over 2004 and 2005, What was the actual delay experienced for the following services or licenses (from the day you applied to the day you received the service or approval)? (Use NA=777 if not applied for the service or license, or if there is no answer) q47a1-10 (ignore q47b1-10 in		Actual Wait (Months)	Gift/ Payment Expected?	
		Wait Duration	Still Waiting Since	Yes	No
	1. A mainline telephone	1	2

47c	<i>data as too few observations)</i> Was a gift or informal payment asked for or expected to obtain each of the following? q47c1-10	connection					
		2. An electrical connection		1	2
		3. A water connection		1	2
		4. A construction permit		1	2
		5. An import license		1	2
		6. Main operating license		1	2
		7. An import card		1	2
		8. Municipal permits		1	2
		9. Industrial security license		1	2
		10. Environmental Approval		1	2
48A	What percentage of total sales would you estimate the typical establishment in your sector reports for tax purposes?	Percentage.....q48a.....					
48B	What do you think is the percentage of total workforce that is reported for purposes of labor regulation and social insurance in a typical establishment in your sector?	Percentage.....q48b.....					
49A	How many times in 2004 was your establishment inspected or were you (or your staff) required to have mandatory meetings with officials of each of the following agencies in the context of regulation of your business?						
49B	Was a gift or informal payment asked for or expected at each of these interactions? q49b1-9						
		Inspections and required meetings with officials		Was a gift or informal payment ever expected/ requested?			
		Times	Not Exact	Yes	No		
	1. Tax Inspectorate	2005 q49a1		1	2		
		2004 q49a1_05					
	2. Labor and Social Security	q49a2		1	2		
	3. Fire and Building Safety	q49a3		1	2		
	4. Sanitation/Epidemiology	q49a4		1	2		
	5. Police	q49a5		1	2		
	6. Environmental	q49a6		1	2		
	7. State office dealing with construction permit (Municipal Authorities)	q49a7		1	2		
	8. Customs clearance	q49a8		1	2		
	Other (Specify)	q49a9		1	2		

50A	When establishments in your industry do business with the government, is a gift or informal payment expected to secure the contract? q50a	Yes..... 1 No..... 2	51
50B	What is the typical value of the gift or informal payment as a percentage of the contract value? q50b	Percentage..... <input type="text"/> <input type="text"/> <input type="text"/>	

LABOR RELATIONS

51	When your establishment started its operation, what was the total number of full-time paid employees? (666 if Does not Know)	Number..... q51 <input type="text"/> <input type="text"/> <input type="text"/>				
52	The following table refers only to <u>permanent workers</u> of your establishment. Permanent workers are defined as all (paid) long term (i.e. for one year or more) employees with guarantee of renewal of employment contract.					
		Number	Professionals	Skilled Production Workers	Unskilled Production Workers	Non- Production Workers
	Average number of workers in 2003	q52a1				
	Average number of workers in 2004	q52b1				
	Average number of workers in 2005	q52c1	q52c2	q52c3	q52c4	q52c5
	Number of female workers in 2005	q52d1	q52d2	q52d3	q52d4	q52d5
	Number of part-time workers in 2005	q52e1				
	Total compensation and salaries (including benefits, if applicable) of all permanent workers	q52f1	q52f2	q52f3	q52f4	q52f5
53	How many temporary workers (males and females) did you have in 2005?	Number <input type="text"/> <input type="text"/> <input type="text"/> males..... q53a Number <input type="text"/> <input type="text"/> <input type="text"/> females..... q53b				
54	How many of your permanent skilled, professional, or managerial workers are foreign nationals?	Number..... q54 <input type="text"/> <input type="text"/> <input type="text"/>				

55	In 2005, how many permanent employees from your establishment:	1. Were dismissed or laid off?.....q55a	<input type="text"/>	<input type="text"/>	
		2. Left due to sickness or died?.....q55b	<input type="text"/>	<input type="text"/>	
		3. Left for other reasons?.....q55c	<input type="text"/>	<input type="text"/>	
56	Within 2004 and 2005, how many weeks did it take to fill your most recent vacancy through external recruitment for a: (77 if inapplicable "No one was hired")		Weeks		
		Skilled technician q56a	<input type="text"/>	<input type="text"/>	
		Production/service worker q56b	<input type="text"/>	<input type="text"/>	
		Manager q56c	<input type="text"/>	<input type="text"/>	
57A	In 2005, did you offer any of the following formal (beyond "on the job") training to your permanent employees: - Internal training (offered within the walls of your establishment)? q57a1 ii. External training (offered at a location outside your establishment)? q57a2	Yes..... No..... . Yes..... No..... .	1 2 1 2		
For Interviewer: If there is neither internal nor external training —————→ 58					
57B	How many permanent employees received formal training in 2005?		Males (Skilled/professionals)	Females (Skilled/Prof's)	Males (Unskilled)
57C	What was the average number of weeks of training for each employee? (* Unskilled workers include unskilled production and non-production workers)	Number	q57b1 <input type="text"/>	q57b2 <input type="text"/>	q57b3 <input type="text"/>
		Weeks	q57c1 <input type="text"/>	q57c2 <input type="text"/>	q57c3 <input type="text"/>
			q57b4 <input type="text"/>	q57c4 <input type="text"/>	
58	What percent of your workforce is unionized (in Workers' General Union)?	Percentage.....q58.....	<input type="text"/>	<input type="text"/>	
59	How many days of production in 2005 did you lose due to	1. Worker strikes or other labor disputes? q59a	<input type="text"/>	<input type="text"/>	Days
		2. Employee absenteeism due to illness, death, funerals? q59b	<input type="text"/>	<input type="text"/>	Days
60	What percent of the workforce (males and females) at your establishment have the following education levels?		Male	Female	
		1. Some university degree or higher q60a1 (males), q60b1 (females)	<input type="text"/>	<input type="text"/>	
		2. Completed secondary (incl. vocational) q60a2,b2	<input type="text"/>	<input type="text"/>	
		3. Preparatory/ Incomplete secondary	<input type="text"/>	<input type="text"/>	

		<div>q60a3,b3</div> <div>4. Completed primaryq60a4,b4</div> <div>5. Did not complete primary/ Did not enter school q60a5, b5</div> <div>Total q60atot, q60btot</div>	<div></div> <div><div></div><div></div></div> <div><div></div><div></div></div> <div><div></div><div></div></div>	<div></div> <div><div></div><div></div></div> <div><div></div><div></div></div> <div><div></div><div></div></div>	
61A	What is the highest level of education of the top manager? q61a	<div>Primary education..... 0</div> <div>Did not complete secondary school..... 1</div> <div>Secondary School..... 2</div> <div>Vocational Training..... 3</div> <div>Some university degree.....Post graduate degree..... 4</div> <div>PhD degree..... 5</div> <div>..... 6</div>			
61B	How many years of experience in this activity did he have before running this establishment?	Number.....q61b.....	<div><div></div><div></div></div>		
61C	How many years of experience did he have in a domestic establishment?	Number.....q61c.....	<div><div></div><div></div></div>		
61D	How many years of experience did he have in a foreign establishment?	Number.....q61d.....	<div><div></div><div></div></div>		

SECTION TWO: PRODUCTIVITY

62	Please provide the following information on your establishment's production, sales and expenses			
		Value in thousands of Egyptian pounds		
		2005	2004	
Total sales *	q62a1q62a2	
Total purchases of raw material and intermediate goods (whether used in production or not), including finished goods for resale **	q62b1q62b2	
Total cost of labor, including wages, salaries, bonuses, social payments ***	q62c1q62c2	
Rent on land and buildings	q62d1q62d2	
- Of which: rent on Land	q62e1q62e2	
Rent on machinery, equipment, and vehicles	q62f1q62f2	
Interest charges	q62g1q62g2	
<u>All other costs</u> , i.e.: energy, transport, overhead expenses, etc	q62h1q62h2	
Total Inventory and stocks held at end of year****		

63A. "Approximately, in fiscal year (2005) what was the average monthly compensation, including benefits when applicable, for each type of production and non-production full-time worker?
(not in data)

	a. Production Worker	b. Non-Production Worker
Average monthly compensation	Egyptian Pounds	Egyptian Pounds

Definitions	<p>*Total sales are the value of all sales including manufactured goods and goods the establishment has bought for trading. If a firm makes blue jeans and also imports blue jeans to sell, total sales is the value of all blue jeans sold, both produced and imported.</p> <p>**Purchase of raw materials and intermediate goods including finished goods for resale are all the costs of the raw materials and intermediate goods purchased during the year, whether or not they were used in production.</p> <p>***Total cost of labor, including wages, salaries, benefits and social payments is the total wages and all benefits, including food, transport, social security (i.e. pensions, medical insurance, and unemployment insurance).</p> <p>****Inventories and stocks held at end of year include all goods, works in progress, raw materials and fuels held in inventory on the final business day of the year.</p>
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63	Of the <u>other costs</u> you told me above, if possible, please provide the following breakdown <i>(if value in Egyptian pounds is not available, please estimate in terms of</i>		2005 (Thousands of Egyptian pounds)	Or as % of total other costs
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	percent of total other costs. However, answers must all be in Egyptian pounds or in %).	Total Fuel	.q63a1.....	q63a2 <input type="text"/> <input type="text"/> <input type="text"/>																										
		Of which: Fuel for generatorq63b1	q63b2 <input type="text"/> <input type="text"/> <input type="text"/>																										
		Electricityq63f1.	q63f2 <input type="text"/> <input type="text"/> <input type="text"/>																										
		Transport/logistics (excluding rent on vehicles)q63c1	q63c2 <input type="text"/> <input type="text"/> <input type="text"/>																										
		Waterq63d1	q63d2 <input type="text"/> <input type="text"/> <input type="text"/>																										
		Telephones/communicationsq63e1	q63e2 <input type="text"/> <input type="text"/> <input type="text"/>																										
64A	During the last accounting year, what percentage represented your net profits (after tax) over your establishment total annual sales? q64a	<table border="1"> <tr> <td>Percentage of Net Profits</td> <td><input type="text"/><input type="text"/><input type="text"/></td> </tr> <tr> <td>No Net Profits</td> <td>777</td> </tr> </table>		Percentage of Net Profits	<input type="text"/> <input type="text"/> <input type="text"/>	No Net Profits	777																							
Percentage of Net Profits	<input type="text"/> <input type="text"/> <input type="text"/>																													
No Net Profits	777																													
65	How much did your establishment spend on purchases of...?	<table border="1"> <tr> <td></td><td colspan="2">Value in thousands of Egyptian pounds</td></tr> <tr> <td></td><td>2005</td><td>2004</td></tr> <tr> <td>Machinery and equipment (new and/or used)</td><td>q65a1</td><td>q65a2</td></tr> <tr> <td>Land, buildings, or improvements to leasehold</td><td>q65b1</td><td>q65b2</td></tr> <tr> <td>Of which: Land</td><td>q65c1</td><td>q65c2</td></tr> <tr> <td>Vehicles</td><td>q65d1</td><td>q65d2</td></tr> <tr> <td>Information technology</td><td>q65e1</td><td>q65e2</td></tr> <tr> <td>Design, Research and Development (*)</td><td>q65f1</td><td>q65f2</td></tr> </table> <p>(* Spending includes wages and salaries of R&D personnel, such as scientists and engineers; materials, education costs, and subcontracting costs.)</p>						Value in thousands of Egyptian pounds			2005	2004	Machinery and equipment (new and/or used)	q65a1	q65a2	Land, buildings, or improvements to leasehold	q65b1	q65b2	Of which: Land	q65c1	q65c2	Vehicles	q65d1	q65d2	Information technology	q65e1	q65e2	Design, Research and Development (*)	q65f1	q65f2
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Information technology	q65e1	q65e2																												
Design, Research and Development (*)	q65f1	q65f2																												
66	What was the <u>net book value</u> of the following at the end of the year...?	<table border="1"> <tr> <td></td><td colspan="3">Value in thousands of Egyptian pounds at end of year</td></tr> <tr> <td></td><td>2003</td><td>2004</td><td>2005</td></tr> <tr> <td>Machinery and equipment</td><td>q66a1</td><td>q66a2</td><td>q66a3</td></tr> </table>					Value in thousands of Egyptian pounds at end of year				2003	2004	2005	Machinery and equipment	q66a1	q66a2	q66a3													
	Value in thousands of Egyptian pounds at end of year																													
	2003	2004	2005																											
Machinery and equipment	q66a1	q66a2	q66a3																											

		(including transport)			
		Land, buildings and leasehold improvements	q66b1	q66b2	q66b3
		- Of which: Land	q66c1	q66c2	q66c3

67	Whether you rent or own your land, buildings, and machinery and equipment, at the end of 2005, if you had to purchase back the following in its current condition, how much would it have cost?		Value in thousands of Egyptian pounds in 2005		
		Machinery and equipment (including transport)	q67a		
		Land, buildings and leasehold improvements	q67b		
		Of which: Land	q67c		
68	What was the value of the following at the end of the year...?		Value in thousands Egyptian pounds as of end of the fiscal year		
			2004	2005	
		Value of your total assets?	q68a1	q68a2	
		Of which: value of your accounts receivable?	q68b1	q68b2	

Minute Hour
 The interview ended at..... Date: / / 2006
 time2_m time2_h hday2/hmonth2/hyear2

[illegible][illegible][illegible]

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